International Investor

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Inside International Investor

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World Stockmarket Forecasts

Stockmarket	One-Year Forecast	Fundamental Indicators	Technical Indicators	Monetary Indicators	Economic Indicators	Historical 3 mths	Performance 6 mths	e (in US\$) 12 mths	Share Index
Australia	62%	Bullish	Bullish	Bearish	Bullish	+2.2%	+1.8%	+15.5%	5,178.30
Austria	39%	Bearish	Bullish	Neutral	Bearish	-0.3%	-4.0%	+18.8%	3,814.77
Belgium	63%	Neutral	Bullish	Neutral	Neutral	+9.6%	+8.5%	+27.6%	4,090.47
Canada		Neutral	Neutral	Neutral	Neutral	+0.1%	-2.8%	+14.7%	11,690.89
Denmark		Bearish	Bullish	Neutral	Neutral	+8.6%	+4.3%	+15.3%	405.91
Finland	54%	Neutral	Bullish	Bullish	Bearish	+3.0%	-2.3%	+19.6%	8,835.41
France	61%	Bearish	Bullish	Bullish	Bearish	+6.2%	+5.4%	+22.0%	3,717.05
Germany	59%	Bearish	Bullish	Bullish	Bearish	+6.7%	+6.2%	+26.3%	6,085.82
Ireland	65%	Bearish	Bullish	Bullish	Neutral	+8.5%	+8.6%	+26.0%	8,275.24
Italy	59%	Bullish	Bullish	Neutral	Bearish	+6.0%	+4.7%	+18.9%	29,705.00
Japan	44%	Bearish	Bullish	Neutral	Bearish	+3.8%	-7.1%	+18.9%	16,436.06
Japan Netherlands	57%	Neutral	Bullish	Neutral	Bearish	+9.9%	+7.8%	+26.7%	486.21
New Zealand _	 59%	Bullish	Neutral	Neutral	Bullish	+5.4%	+8.8%	-4.5%	2,419.13
Norway	 57%	Bearish	Bearish	Bullish	Bullish	-11.8%	-9.2%	+16.6%	309.83
Spain 5	71%	Bullish	Bullish	Bullish	Bearish	+13.3%	+15.7%	+28.6%	1,432.12
SpainSweden	58%	Bullish	Bullish	Neutral	Bearish	+10.7%	+4.8%	+28.6%	340.59
Switzerland Un. Kingdom_	—— 49%	Bearish	Bullish	Neutral	Bearish	+8.7%	+8.5%	+24.4%	8,521.24
Un. Kingdom	56%	Bullish	Bullish	Bearish	Neutral	+3.0%	+6.9%	+18.9%	6,001.20
USA	 58%	Bearish	Bullish	Neutral	Bearish	+6.6%	+4.2%	+12.9%	1,349.58
Argentina	46%	Bearish	Neutral	Bullish	Bearish	-5.2%	-8.2%	+11.0%	5,690.93
Brazil	63%	Bearish	Bullish	Bullish	Bullish	+9.4%	-3.6%	+32.5%	37,940.44
Czech Rep.	50%	Neutral	Bullish	Neutral	Bearish	+5.6%	-2.0%	+12.5%	1,439.10
Chile	55%	Bearish	Bullish	Bearish	Bullish	+10.7%	+4.9%	+5.8%	10,814.18
China	48%	Bearish	Bullish	Bearish	Bearish	+15.7%	+17.9%	+63.1%	107.80
Greece	59%	Bearish	Bullish	Neutral	Bullish	+9.7%	-3.5%	+23.4%	3,984.47
Egypt	32%	Bearish	Bullish	Bearish	Neutral	+31.1%	-3.1%	+11.3%	2,210.62
Hong Kong	52%	Bearish	Bullish	Bearish	Neutral	+8.5%	+8.3%	+20.1%	17,903.39
Hungary	38%	Bearish	Bearish	Neutral	Neutral	-0.0%	-4.5%	-5.0%	22,056.57
India	32%	Bearish	Bullish	Bearish	Bearish	+18.4%	+4.7%	+41.7%	12,372.81
Indonesia		Neutral	Bullish	Bullish	Neutral	+16.0%	+11.0%	+54.4%	1,549.63
Israel	40%	Bearish	Bullish	Neutral	Bearish	+9.0%	+9.5%	+24.3%	868.13
Korea		Bearish	Bullish	Neutral	Bearish	+6.9%	-3.2%	+23.1%	1,352.00
Malaysia	61%	Bullish	Bullish	Neutral	Bearish	+3.6%	+2.3%	+7.3%	970.98
Mexico	65%	Bearish	Bullish	Bullish	Bearish	+16.2%	+15.6%	+41.2%	22,350.05
Philippines		Neutral	Bullish	Bullish	Neutral	+20.5%			2,560.22
Poland	78%	Bullish	Bullish	Bullish	Bearish	+8.3%	+13.1%	+42.5%	44,966.63
Portugal		Bearish	Bullish	Bullish	Bearish	+9.0%	+7.9%	+37.2%	3,233.41
Russia		Bearish	Bullish	Bullish	Bearish	+1.0%	+4.1%	+71.8%	19,328.45
Singapore		Bullish	Bullish	Bullish	Bearish	+8.6%	+4.9%	+21.8%	2,649.30
Sth Africa		Bearish	Neutral	Bearish	Bearish	-8.0%	-14.5%	+16.7%	22,511.61
Taiwan	55%	Bullish	Bullish	Neutral	Bearish	+3.1%	+0.9%	+15.5%	6,997.24
Thailand	57%	Bullish	Bearish	Bullish	Neutral	+3.7%	-8.4%	+6.6%	694.60
Turkey	42%	Bullish	Bearish	Bullish	Bearish	+7.9%	-26.1%	-1.3%	36,737.62
Venezuela	73%	Bullish	Bullish	Bullish	Bearish	+5.2%	+4.9%	+79.8%	36,637.56
v chezuela	/3/0	Dullish	וופוווטנו	Dullisii	Dearisii	1 3.4 /0	· ¬. ク/0	1/2.0/0	30,037.30

One Year Forecasts predict the probability that a stock-market will rise over the next year. Investors should seek to invest in markets with forecasts of 60-100%, while avoiding markets with forecasts of 0-40%. Bullish = Favourable. Bearish = Unfavourable.

Popular Financial Delusions

People seldom agree about anything . . . so you will probably disagree with what we are about to write next.

One sure way to spot a popular financial delusion - which will probably be fuelling a boom or bust in stockmarkets - is to look how well people question the generally accepted truths and whether they tolerate alternative views (as misguided as those views may be).

When there is a wide range of opinions, and people are generally willing to discuss options and alternatives, then we are probably living in a fairly benign environment. Stockmarkets (some people will think they are good places to invest, others will disagree and invest in fixed interest, and others will prefer property) will probably be relatively fairly valued and rise or fall in line with economic growth, or at least *expectations* on future economic growth.

At other times most people will hold views that they consider are clearly "self evident". To express an alternative view at such a time is an anti-social act clearly indicating the lack of intelligence or understanding or common sense of the heretic.

For example, in the hyper-inflation of the 1970's everyone *knew* that commodity prices would continue rising rapidly forever and that the easy way to become a mega-millionaire was simply to buy long positions on commodity futures contracts as inflation drove up the value of these *real* assets. Some naive housewives - not understanding the leverage potential of the futures market - simply bought gold coins. The Hunt brothers (some former multi-millionaires who no longer feature in any Rich Lists and may therefore be unknown to our younger readers) tried to corner the silver market.

In the 1985-87 boom everyone *knew* the way to make money was to borrow on mortgages (at 20-25%) - or on your credit card (at some higher rate of interest) - and buy Property and Shares. Better yet, borrow to buy shares in a listed company that borrowed to buy property (or a company that borrowed to buy shares in another company that borrowed to buy shares in another company that borrowed to buy shares in the first company). Many people failed to renew their subscription to our *Market Analysis* newsletter in 1986 and 1987 and told us "You are not recommending the most profitable shares".

Of course, Technology and the Internet <u>are</u> the way of the future - but investors did place to much *faith* in this new sector in 1999 and 2000. In a review of technology shares we stated "The Emperor is Naked!". Technology *disciples* looked down their noses, pitying us for our lack of understanding of Technology - and investment!

[At this point in this article we won't mention the Millennium Bug, which was supposed to kill all of our computer systems, if you don't mention Bird Flu, which is supposed to kill all of us. It *may* happen - and if not there will eventually be some other epidemic. We don't want to be insensitive to the 85-98% of the world's population that will survive but might lose a relative.]

Today the world faces a commodity and energy shortage (or "crisis") and rising commodity and energy prices. As in the previous cases, these facts are fairly self evident and not in dispute. The popular delusion is in the

widespread belief that (1) commodity and energy prices will keep going higher and higher and higher, and (2) that we face *permanent* shortages that will only get worse (as opposed to perhaps a short term shortage owing to temporary loss of production capacity).

In recent weeks, the oil price has fallen back from its peak and at least two producer countries are cutting production to try to keep prices up. A Hedge Fund - which are popularly believed to be "smart money" (don't get me started on that topic) - has suffered major losses after betting on natural gas prices which (as hard as this is to believe, are you sitting down?) declined.

So, in this (even if only temporary) period of falling energy prices, may we propose an alternative view without being stoned by the mob?

Firstly, there is no shortage of oil in the ground. Recoverable reserves will last far into the future. There is a shortage of production and refining capacity as low prices resulted in little investment in the industry over the last 25 years.

Secondly, regardless of all that oil, some people believe burning it *may* not be good for the environment. However, before we impose significant costs on the global economy with rules and taxes (which won't reduce CO₂ production), perhaps we should *first* invest in *research* to learn *something* about Climate change. Why *waste* economic resources on ineffective action? To succeed (at anything) you first need to study the problem, next formulate a solution and only *then* will you know what is the *appropriate action*.

Thirdly, higher energy costs will drive technology to (1) find and extract fossil fuels that are currently considered uneconomic and, more importantly, (2) to improve energy efficiency and (3) to develop alternative energy sources. Oil is so cheap we waste it. New technologies, like hybrid cars, would significantly reduce the usage of oil. New energy technologies are available - but are *uneconomic* and cannot compete with cheap fossil fuels. So *if* energy prices continue to rise, more efficient energy technologies and alternative energies would become *economic* and start to reduce dependence on fossil fuels.

Fourthly, it is a popular delusion that China and India will develop the same way as the West and that the number of gas guzzling cars will grow considerably over the coming decades. In many *other* sectors of the economy, emerging markets have <u>not</u> used old technologies. For example, many countries have skipped the rollout of fixed line telephones and gone straight to mobile telephony. Consumers never buy a film camera but go straight to digital photography. First car buyers in China and India over the next two decades will probably move straight to hybrid vehicles - or some "3G" automotive technology yet to be invented or commercialised. So the widely expected surge in oil consumption and global shortages may turn out to be greatly exaggerated!

The Lesson for Investors

Investors should *not* ignore economic, political or environmental developments, but need to be *very careful*

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Recommended International Investment Funds

Share Buy-Backs

Invesco English and International Trust plc repurchased 450,000 shares on-market at 290 pence (i.e. around a 10% discount to net asset value) on 15 September, a further 200,000 shares at the same price on 18 September and 113,500 shares at 292.49 pence on 21 September..

JFMorgan European Fledgeling Investment Trust plc re-purchased 112,000 shares on-market on 14 September at 592.92 pence - an 11.7% discount to net asset value.

			Initial Red	commen	<u>dation</u>	Prem/			Gain
Currer	nt	EPIC	Date	<u>Offer</u>	<u>Price</u>	Disc	<u>Recent F</u>	<u>rice</u>	or
Advice	e Investment Fund	Code		Foreign	NZ	to Net	Bid-Offer or	NZ	Loss
					Cents	Assets	Last Sale	Cents	%
	Europe								
BUY	Fidelity European Values plc	FEV	13/05/03	463.5p%	%1291.1	-4%	1136.0p	3219.0	+149
	United Kingdom								
BUY	JFM Fleming Euro Fledgeling IT plc	JFF	15/01/02	226.5p	765.8	-12%	614.5p	1741.3	+127
BUY	Aberforth Smaller Cos Trt plc	ASL	15/07/03	375.5p%	%1042.0	-8%	695.0p	1969.4	+89
	Asian Regional								
BUY	Invesco English & Int'l Trust	IEI	10/01/06	273.5p	700.6	-12%	288.75p	818.2	+17
BUY	Aberdeen Asian Sm Co WARRANT	SAASW	09/09/03	75.3p	209.1		188.5p	534.1	+155
HOLD	Gartmore Pacific Growth Fund	*	29/10/85	41.4p	105.4		257.24p	728.9	+592
HOLD	HSBC Asian Fund	*	10/11/98	34.4p	106.3		59.08p	167.4	+57
HOLD	HSBC Greater China Fund	*	07/04/98	159.4p	481.6		205.0p	580.9	+21
HOLD	Henderson Asia Pac Capital	*	08/08/00	342.2p	1122.6		387.6p	1098.3	-2
BUY	Scot Oriental Sm Cos WARRANTS	SSTW	11/11/03	78.0p	211.5		151.5p	429.3	+103
	Japan								
HOLD	Baillie Gifford Shin Nippon plc	BGS	11/01/94	156.0p	440.3	-5%	200.5p	568.1	+29
HOLD	Fidelity Japan Values plc	FJV	10/01/06	126.0p	322.7	-4%	79.75p	226.0	-30
HOLD	Invesco Japan Discovery Trust	IJD	13/07/99	95.5p	284.0	-5%	101.25p	286.9	+1
	Korea								
HOLD	Baring Korea Trust	*	12/04/94	81.1p	209.4		174.4-185.1p	509.4	+143
	International								
BUY	Aberdeen Emerging Markets	*	13/08/91	61.7p	184.0		233.2p	660.8	+259
BUY	Herald Investment Trust	HRI	12/10/04	310.8p	820.1	-12%	359.5p	1018.7	+24
BUY	Private Equity Investor plc	PEQ	11/12/01	122.5p	420.2	+1%	165.0p	467.6	+11
* Unite	d Kingdom based Unit Trust								

The average Gains/Losses of all current investments from initial recommendation is +127.4%. This is equal to an average annual rate of +20.0%, based upon the length of time each position has been held. The average annual rate of gain of ALL recommendations (both the 17 current and 45 closed out) is +14.9%.

Other Shares and Warrants

Alternative investments in the UK listed investment trust shares and warrants recommended above include **Aberdeen Asian Smaller Companies** shares at 286½ pence (trading at a 4% *discount* to net asset value) and **Scottish Oriental Smaller Companies** shares at 251½ pence (a 4% *discount* to net assets).

about extrapolating short term trends over the very long term - or applying them to investment decisions. Economic systems are complex and very adaptable.

Mobile phones, the internet and satellite TV were unknown 25 years ago, but have revolutionised communications. High energy prices *could* drive similar technology change in this sector over the next few decades.

A global investment portfolio today *may* well have some exposure to fossil energy, alternative energy and commodity companies, but it should always remain balanced to include investments in other sectors. Given the boom expectations, however, it may be difficult to find *value* in the energy and commodity sectors.

In the Investment/Property boom the best long term investments were *non*-Investment/Property companies. During the Technology boom the best investments were in the *non*-Technology sector. During the current Energy/Commodity boom (or crisis) investors need to be able to keep an open mind about what sectors may turn out to be the best long term investments in the future.

Of course, we may be completely wrong. People have been telling us that for the last 25 years!

Investment Fund Survey

Current	Investment Fund	Risk	Superi- ority	Market Correla-	Perfe 36	<u>orma</u> 12	<u>nce</u> 3	Current	Investment Fund	Risk	Superi- ority	Market Correla-	Perfo 36	<u>12</u>	nce 3
Advice	investment i und	Rating	Rating	tion	mth	mth	mth	Advice	investment i und	Rating	Rating	tion	mth	mth	mth
	INTERN	ATION	VAL						Rathbone Global Companies SWIP Global	Very High Medium	+5% -4%	0.75 0.86	89	28 21	-7 -3
	Australian bas	ED HAIT	Тыце	TQ					SWIP Global SRI	Medium	-4%	0.84		17	-4
	AMP FLI International	Medium	-4%	0.55	26	9	-11		Scot Mutual International	Medium	+0%	0.92	45	24	-2
	ANZ ING Global	Medium	-3%	0.78	29	17	-2		Scot Wid. Global Growth Scot Wid. Global Select Gth	Medium Medium	-4% -3%	0.87 0.69		17 20	-3 -8
	Advance Int'l Share MB	Medium	-3%	0.89	30	15	-2		Scot Wid. Global Select Gill Scot Wid. Int Equity Tracker	Very High	-3% -4%	0.09		23	-6 28
	Advance International	Low	-4%	0.75	25	10	-4		Singer & Freidlander Global	Medium	-2%	0.91	39	22	-4
	Allianz Global Allianz Global Analysts	Very Low Very Low	-5% -4%	0.52 0.51	14 14	15 16	-6 -6		UBS UK & International	Medium	+0%	0.91		25	0
	BT Global	Low	-2%	0.73	33	19	-1		Australian Listed	INVEST	лент Т	RUSTS			
	BT International	Medium	-4%	0.80	33	20	-1	Avoid	Platinum Capital	Very Low	-7%	0.17	4	18	4
	Challenger Global Shares Commonwealth Int'l Share	Very Low Medium	-5% -5%	0.29 0.87	14 32	4 16	-6 -4		Templeton Global	Low	-0%	0.29	19	10	-11
	Gold Sachs International	Medium	-2%	0.76	34	16	-3		New Zealand Lister						
	Invesco Global Matrix	Medium	-3%	0.65	38	16	-2		World Index Fund	Medium	-4%	0.66	28	16	-1
Avoid	MLC Aust - Platinum Gbl MLC MKey Global Share	Very High Medium	-7% -2%	0.54 0.85	16 33	3 17	-2 -2		United Kingdom based L						
	NAFM Inv Trt - Global	Low	-2% -2%	0.80	36	19	-2 -2		Alliance Trust	High Von Low	-3%	0.77 0.26	40 41	27 17	-2
	Perpetual Fid. Intern'l	Low	-2%	0.66	39	23	-2		Anglo & Overseas Trust Bankers Investment	Very Low High	-2% -1%	0.26	48	31	1 -0
	Perpetual ICSav - Int'l	Low	-2%	0.77	39	23	-2	Buy	Blue Planet W/wide Fin.	Very High	+24%	0.41		79	23
	Platinum International	Low	-2% 	0.44	17	6	-14	Buy	Brit Empire Securities	Very High	+13%	0.74	125	27	-2
	New Zealand ba							Dung	Brunner Invest. Trust Caledonia	Very High Very High	+0% +11%	0.90 0.61	60 125	28 40	-1 1
	AMP International Share	High	-6%	0.61	30	2	-2	Buy	Capital Gearing Trust	Low	-1%	0.36	38	8	-7
	AMP Passive Int'l Share ANZ World Equity Trust	Medium Low	-3% -1%	0.69 0.51	27 32	15 11	-3 2		EP Global Opportunities	High	+6%	0.77		25	3
	ASB World Shares	Medium	-2%	0.74	35	14	1		Edinburgh Investment	Very High	-1%	0.69	57	30	3
	ING International Share	Very Low	+3%	0.25	51	17	-1		Edinburgh Worldwide Electric & General	Very High High	+4% +2%	0.62 0.85	71	25 23	-2 -3
	NZ Guardian Global	High Medium	-4% -4%	0.61 0.72	28 28	14 15	-1 -2		Establishment IT	High	+2%	0.38	48	24	-3 -8
	Thoroughbred Int'l Equ. Tower Global Equity	Medium	-4 % -2 %	0.72	34	20	-2 -2		Foreign & Colonial	High	-2%	0.85	53	27	-2
	Tower Tortis Intern'I	Medium	-4%	0.73	20	12	-3		Gartmore Global	Medium	+5%	0.64	58	23	-4
	United Kingdom e	BASED U	NIT TR	USTS				Buy	JPMF Overseas Jupiter Global Green	Medium Medium	+3% +11%	0.80 0.34	59 83	23 42	-2 0
	AXA Framlington Financial	Medium	+1%	0.82		28	-1	Buy	Jupiter Primadona	Very High	+7%	0.54	95	50	10
	AXA Global Growth	Medium	+1%	0.90	50	21	-3	,	Law Debenture Corp.	Medium	+1%	0.68	52	29	-0
	Abbey Nat'l International	Medium	+0% +2%	0.83 0.91	52	27 26	-1 -0		Majedie Investment	Very High	+0%	0.65 0.82	73 58	25 25	-5 -2
	Aberdeen World Equity Allcurches Int'l Growth	Medium Medium	+2%	0.89	50	25	-0 -2		Martin Currie Portfolio Merrill Asset All (Gth)	Medium Low	+1% +0%	0.62	37	21	-2 -5
	Allianz Dres Global Equity	High	-3%	0.95	41	22	-3		Merrill Asset All (Bal)	Very Low	-3%	0.34	19	15	-5
	Artemis Global Growth	Very High	+2%	0.83	69	19	-8		Mid Wynd Invest Trust	High	+4%	0.66	57	23	-4
	BG International Bank Ireland British & Oversea	Medium Low	+3% -6%	0.79 0.75	63	26 18	0 -2		Monks Investment Murray International	Very High High	+2% +3%	0.85 0.79	67 68	23 23	-3 0
	Bank Ireland Worldwide Opps	Low	-6%	0.75		17	-2 -2	Buy	New Star	Low	+15%	0.79	97	23 14	-12
	Baring Global Growth	High	-4%	0.89	31	16	-3	Buy	Pantheon International	Medium	+7%	0.30	65	35	6
	CS Worldwide Growth	Medium	-3%	0.92	4-	21	-1	_	Personal Assets Trust	Very Low	-3%	0.59	27	17	-4
	Cavendish Worldwide F & C Global Growth	High Medium	+1% -2%	0.93 0.88	47	26 20	-0 -5	Buy Buy	RIT Capital Partners SVM Global	Very High Very High	+8% +9%	0.55 0.61	112	24 46	-8 1
	Fidelity International	Medium	+1%	0.95	53	23	-3	Duy	Scottish American Inv.	Medium	+2%	0.68	66	28	-2
	Fidelity Managed Int'l	Medium	-3%	0.91	38	20	-3		Scottish Invest. Trust	Medium	+2%	0.83	64	29	-2
	First State Global Growth	Medium	-4%	0.87	27	18	-5		Scottish Mortgage & Trt	Very High	+4%	0.87	80	29	-2
	First State Global Opps Gartmore Global Focus	Very High High	+2% -0%	0.77 0.84	66	13 21	-8 -4		Secs Trust of Scotland Witan Investment Cov	Low Medium	+0% -1%	0.49 0.84	48 52	31 24	1 -2
	Halifax International Growth	Medium	-0%	0.95		22	-2	Buy	World Trust Fund	Very High		0.55	101	30	-6
	Henderson Global Care Growth	High	-2%	0.86		23	-4	Úni	TED KINGDOM BASED INVES	TMENT T	TRUSTS	- SPL	т С	APIT	AL
	Henderson Ind of the Future	High	-2%	0.87	40	21	-4 -1	Buy	Asset Management	Very Low		0.00	53	82	4
	Henderson Independent Port. Henderson International	High Medium	-1% -2%	0.73 0.89	43 39	18 18	-4	,	Ç	í					
	Insight Global Equity	Medium	-0%	0.95		22	-2		<u>INTERNATIONA</u>	L SM	ALLE	ER C	OS		
	Invesco Perp Int'l Equity	Medium	-1%	0.90	49	27	1		UNITED KINGDOM E						
	Invesco Perp International Invesco Perp World Growth	Low Medium	-1% +2%	0.86 0.93	43	23 30	-1 0								
Buy	Investec Global Energy	Very High	+10%	0.48		-0	-16		Invesco Perp Global Small Cos	Medium	-3%	0.87	70	30	1
,	Investec Global Free Enter.	High	+6%	0.90		25	-4		United Kingdom based L						
	JMP Global Financials	Medium Medium	+1%	0.84		33	0 -5		F & C Global Small Cos	High	+4%	0.91	116	27	-7
	JPM Global Jupiter Ecology	Very High	-1% +3%	0.88 0.62	74	18 35	-5 -2		LINITED	CTA-	TEC				
	L & G (Barclays) Worldwide	Medium	+1%	0.95	48	23	-3		<u>UNITED</u>	SIA	I ES				
	L & G Global Growth	Medium	-1%	0.79	38	21	-7		Australian bas	ED UNIT	r Trus	TS			
	L & G Worldwide	Low	+1% -2%	0.74 0.82	49 31	26 19	-6 -3		BT American Growth	Very High	+1%	0.71	22	14	-2
	Lazard International Equity Lincoln Global	Low Medium	-2% -3%	0.82	33	20	-3 -3		Perpetual Fid. America	Very Low	-1%	0.21	17	4	-6
	M & G Global Leaders	Very High	+5%	0.89	78	25	-6		United Kingdom e	BASED U	NIT TR	USTS			
	M & G International Gth	High	+3%	0.77	74	17	-8		ACM American Growth	Very High	-2%	0.64	7	4	-9
	MLC Global Equity	Medium	-3%	0.89		19 25	-2 -0		AXA American	Very High	+1%	0.79	29	18	0
	MSDW Global Brands MSDW Global Value	Very Low Low	+1% -3%	0.64 0.88		25 16	-0 -3		AXA Framlington American Gth	Very High	-2%	0.78	15 10	9 13	-5
	Martin Currie Global	High	-3%	0.93	37	21	-5		Aegon American Allianz Dres North American	Very High High	-3% -1%	0.87 0.81	11	13	-2 -5
	Merrill Global Titans	Medium	-3%	0.92		16	-3		BG American	Medium	+3%	0.68	29	13	-5
	NFU Mutual Global Growth NatWest International Growth	Medium Medium	-3% -3%	0.87 0.89		24 21	-3 -4		Baring American Gth	Very High	-0%	0.84	17	10	-5
	New Star Global Equity Ret A	Medium	-3% -4%	0.89	35	22	-4 0		CF Canlife North American CIS US Growth	Medium High	-1% -1%	0.75	10	16	-1 2
Buy	New Star Global Financial	Very High	+12%	0.90		43	1		CIS US Growth CS MM North America	High Medium	-1% +1%	0.85 0.73	18	14 13	-2 -3
	Newton Falcon	Medium	+3%	0.90		26	-2		CS Transatlantic	High	-2%	0.79	15	14	-1
	Newton International Norwich International Index	High Medium	-1% -0%	0.94 0.88	46 40	16 21	-4 -2		F & C North American 1	High	-3%	0.85	15	15	-1
	Norwich World Leaders	High	-2%	0.86	+∪	27	-2 -2		Fidelity American GAM North America	Very High High	+2% +3%	0.79 0.70	24 24	15 16	-6 -5
	Old Mutual Global Equity	Medium	+0%	0.81		25	1		HSBC American Growth	Medium	-1%	0.70	17	15	-3 -4
	Old Mutual Worldwide	Medium	-3%	0.88	40	20	-4		HSBC American Index	High	+1%	0.83	20	16	-2
	Prudential Global Growth Prudential Int'l Growth	Medium Medium	-5% -5%	0.88 0.86	33 31	21 21	-3 -3		Halifax North American	High	-1%	0.84		15	-1
	adorma m. r Orowu i	resource 11	-5 /0	0.00	01	۱ ک	J		Henderson North American	Very High	+1%	0.89		16	-2
									Inscape US Equities	Very High	+1%	0.90		19	-2

October 9, 2006. Page 5 Market Performance Market <u>Performance</u> Superi Superi Investment Fund Current Risk Current Investment Fund Risk ority Correlaority Correla-Rating Rating Rating tion mth mth mth Advice tion mth mth mth Insight US Equity 0.89 -2 High -2% 15 15 Buy Aberdeen UK Growth Very High +13% 0.45 106 65 -1 Invesco Perp US Aggressive Very High -6% 11 -0 Aegon UK Equity Growth 0.90 -1 0.75 High +3% 65 30 Invesco Perp US Equity Very High -5% 0.84 7 10 -2 Allianz Dres UK Growth Medium +3% 0.81 54 25 0.92 25 -3 High +1% 0.86 Allianz Dres UK Index JPM United States Growth Very High +2% 0.86 33 19 -2 Artemis UK Growth Medium +6% 0.43 68 21 -5 -1 -4 +7% +2% Artemis UK Special Sits 0.57 70 26 Jupiter North America Medium 0.52 22 13 Buv Medium 24 25 L & G (Barclays) America -1% 16 -1 -6 BG British 350 0.82 48 -4 -2 High 0.83 Medium 17 L & G North American Medium -1% 0.71 16 **BGI Growth & Income** Medium +1% 0.84 L & G US Index -1 -1 +0% 0.90 16 Baring UK Growth Medium +2% 0.83 57 28 High Legg Mason US Equity Very High -3% 0.65 9 -5 -2 CIS UK FTSE-4-GOOD Tracker Medium +0% 0.90 25 -2 CIS UK Growth 27 20 0.91 49 Lincoln North American -0% 0.88 13 +1% -1 Very High High Liv Victoria US Growth -0% 0.88 14 -3 CS FTSE 100 Tracker Medium -0% 0.96 45 22 -4 -1 Very High Buv MSDW UK Equity Hiah +9% 0.49 30 3 CS MM UK Growth Medium +5% 0.76 29 Martin Currie North American Very High +2% 0.57 33 18 Cazenove UK Growth & Income Medium +0% 0.72 -2 Merrill American Very High 25 24 +2% 0.81 28 13 -4 -1 Direct Line FTSE 100 Tracket Medium +1% 0.95 56 -2 -3 +2% Direct Line FTSE-4-GOOD Track +1% New Star American Portfolio 0.93 0.86 16 Medium High New Star North America Ret A Very High -2% 0.86 19 -0 F & C Blue Very Low -0% 0.39 20 -2 -3 F & C FTSE 100 Tracker 25 Newton American High +1% 0.87 24 14 -1 Buy Medium +7% 0.57 69 40 2 -2 -2 Old Mutual North American Very High 0.74 22 F & C FTSE All Share Medium +1% 0.90 50 25 F & C UK Equity 1 Fidelity Special Situations High Prudential North American High -1% 0.81 19 17 -1 +2% 0.90 23 13 -2 27 -5 Royal London North American 18 82 -2% Buy Medium +8% 0.71 High 0.88 Fidelity UK Aggressive 15 -3 0.76 -2 S & W American Very High +4% 0.83 High +5% SG American Growth Very High -1% 0.80 18 12 11 -5 -3 Fidelity UK Growth High +1% 0.83 49 19 -3 4 SWIP North American Very High -0% 0.85 First State British Opps Very High +0% 0.72 Scot Mutual North American Medium +0% 0.85 23 18 -2 -3 GAM UK Diversified +5% 0.67 60 30 High -0 -2 -4 6 10 Gartmore UK Focus Scot Wid. American -2% 13 Very High +1% 29 High 0.85 0.76 Scot Wid. American Sel Gth -0% 0.86 10 -3 -6 Gartmore UK Growth +2% 0.86 26 35 Very High High 63 Sing & Fried Amer Growth Very High -0% 0.82 9 Gartmore UK Index Medium +4% 0.55 -3 -2 Skandia American Very High -3% 0.80 12 Gartmore UK Tracker Medium +1% 0.96 25 Very High 21 22 Skandia US Equity Blend -1% 0.80 12 15 -3 -3 HSBC Blue Chin Medium -0% n 94 -4 -2 +1% -0% 0.94 45 19 HSBC FTSE 100 Index Stan Life America 0.83 Medium Hiah Medium 16 -3 -7 HSBC FTSE 250 Index +7% 81 40 1 -2 Threadneedle American Gth +3% 0.66 15 High 0.60 Tilney American Growth Very High -1% 0.64 HSBC FTSE All Share Index Medium +0% 0.90 24 UBS US Equity +3% 0.84 17 HSBC UK Gth & Inc Medium 0.77 44 21 -4 -4 +1% Medium Halifax Special Situations High -1% 0.85 20 UNITED KINGDOM BASED LISTED INVESTME NT TRUSTS -3 Halifax UK All-Share Index +0% 0.94 25 Medium American Opportunity +5% 0.13 -5 Very Low 36 23 Henderson UK Capital Growth High 0.56 69 5 -3 Edinburgh US Tracker High -0% 0.82 23 20 -1 Hill Samuel Capital Medium +0% 0.69 48 JPMF American 0.75 26 21 -2 Very High +1% -3 Inscape UK Equities High +3% 0.89 29 Insight UK Discretionary -2 Medium +1% 0.76 20 **United States** Medium 30 Insight UK Dynamic Managed +6% 0.70 -1 -0 2 Insight UK Equity Medium 1400 Buy Invesco Perp UK Aggressive Medium +10% 0.51 81 36 1350 0 Invesco Perp UK Equity +4% 0.72 68 33 Low 1300 Invesco Perp UK Growth Medium +3% 0.62 61 52 29 21 -1 -4 1250 Medium +2% 0.49 Invesco Perp UK Kev Trends 1200 26 -3 -2 Investec UK Blue Chip High 0.89 94 Buv JPM UK Dynamic High +10% 0.70 40 1150 Buy Jupiter Environmenta 76 36 Very Low 0.28 +7% 1100 Buy -1 Jupiter UK Growth Very High +9% 0.70 97 45 1050 Jupiter UK Special Situations 48 0.51 29 Hiah +3% -1 Jupiter Undervalued Assets +6% 0.71 32 -0 1000 27 25 L & G (A & L) Capital Growth Medium +3% 0.87 58 54 -2 -3 950 L & G (A & L) UK 100 Index 0.91 Medium L & G (Barclays) 500 Medium +3% 0.61 55 31 -1 gnn L & G UK Index High +2% 58 25 -2 -4 -3 0.83 Lincoln Growth 850 Medium +0% 0.83 45 25 Liv Victoria Growth Very High +1% 0.60 24 800 27 -5 +5% 0.74 69 M & G British Opportunities High M & G Index Tracker +3% 0.21 51 70 6 -2 -4 2004 2001 2003 2005 29 Buy 0.67 +7% M & G Recovery Hiah -3 -0 M & G UK Growth Very High +4% 0.77 65 33 <u>UNITED STATES SMALLER COS</u> MLC UK Equity Medium +0% 0.84 28 MSDW UK Index Linked 21 Very Low 0.00 Martin Currie UK Growth High +4% 0.83 66 27 -4 United Kingdom based Unit Trusts -3 McHattie Warrant Alert +6% 32 Very High 0.87 F & C US Smaller Coys Low +3% 0.75 16 -6 Merrill Growth Portfolio High 0.87 23 9 Fidelity American Spec Sits 13 -4% 0.83 -13 High Merrill UK Very High -1% 0.41 9 -3 -4 Gartmore PP US Smaller Coys Very High +3% 0.87 21 -5 -5 Buy Merrill UK Dynamic Very High +7% 0.78 29 Gartmore US Smaller Coys 20 Very High +2% 0.87 Medium Merrill UK Spec Sits +6% 0.76 75 27 -3 -3 Medium -3 -8 Invesco Perp US Smaller Coys -10% 27 NFU Mutual UK Growth Medium +0% 0.80 JPM US Smaller Companies Very High +0% 0.91 14 26 24 -2 -6 NatWest Growth Medium -5 Merrill American Opps Very High -0% 0.85 33 17 New Star Hidden value Very High -0% 0.66 Old Mutual UK Select Small Cos +19% 0.38 48 5 -9 Very Low -6 New Star Select Opportunities High -5% 0.54 SWIP North American Small Cos Medium +2% 0.81 9 New Star UK Alpha High +5% 0.69 36 0 -2 Schroder US Smaller Coys +4% 50 22 Medium 0.84 +5% 35 New Star UK Growth High 0.69 Scot Wid American Small Cos Medium +3% 0.81 9 -10 -2 Newton Growth 0.83 23 Threadneedle Amer Small Cos -0% 0.84 33 High 8 -6 Newton UK Oportunities Medium +3% 0.73 29 -1 United Kingdom based Listed Investment Trusts 22 -2 Norwich Blue Chip Tracking -0% 0.94 High 45 Norwich UK Equity High +0% 0.88 24 -1 F & C US Smaller Coys Medium +5% 0.63 40 18 JPMF US Discovery 31 -0 -4 -2 -1 Medium +6% 0.53 34 12 -10 Norwich UK Ethical Hiah +1% 0.67 14 Norwich UK Growth +2% 21 88 0.56 Nth Atlantic Smaller Very Low +14% 0.20 -3 Buv Renaissance U.S. +18% 52 20 -9 Norwich UK Index Medium +1% 0.91 49 24 25 Very Low 0.08 Old Mutual Equity Income 0.81 Medium Old Mutual Ethical +6% 0.63 38 -3 High UNITED KINGDOM Old Mutual UK Equity +0% 25 High 0.89 -4 -5 Old Mutual UK Select Equity High UNITED KINGDOM BASED UNIT TRUSTS High Medium Old Mutual UK Select Large Cap -1% 0.89 19 AXA Ethical B Medium +3% 0.46 42 7 Prudential UK Growth 22 -1% 0.81 47 AXA Framlington UK Growth Medium +2% 0.80 25 Prudential UK Index -1% 0.49 8 18 -4 -3 High AXA UK Equity Income +0% 0.64 26 2 48 Low -0% 0.74 Rathbone Capital Very High AXA UK Growth 56 Medium +2% 0.75 31 Rathbone Spec Situations High +5% 0.35 4 +1% AXA UK Opportunities Very High 0.72 27 Royal London UK Equity High +2% 0.93 58 -2 AXA UK Tracker Medium +1% 0.91 49 25 -2 -4 27 -3 Royal London UK Growth Medium +1% 0.93 57 50 25 Abbey Nat'l N & P UK Growth +0% 0.75 High +1% 28 23 SG UK 350 Medium 0.87 -2 -4 -1 Abbey Nat'l Stockmarket 100 26 25 Medium 0.95 57 -2 -2 +3% 54 SG UK Growth Medium +3% 0.50 Abbey Nat'l UK Growth High -1% 0.80 50 SG UK Special Opps High 0.63

Page	6										Inte	rnation	nal Ir	ives	tor
Curren	Investment Fund	Risk	Superi- ority	Market Correla-	36	12	3	Current	Investment Fund	Risk	Superi- ority	Correla-		12	3
Advice		Rating	Rating	tion	mth	mth	mth	Advice		Rating	Rating	tion	mth	mth	mth
Buy	SVM UK 100 Select SVM UK Opportunities	High Very High	+3% +8%	0.80 0.57		31 44	-3 2	Buy	F & C UK Smaller Companies First State British Small Cos	Medium Medium	+8% +3%	0.92 0.49	89 65	33 16	0 -4
Buy	SWIP Financial	Very High	+7%	0.70		35	-0		Gartmore UK & Irish Small Cos	High	-0%	0.43	05	20	-4 -4
	SWIP UK Opportunities	Very High	+6%	0.80		32	-2		HSBC UK Smaller Companies	Medium	-0%	0.76	46	22	-2
Buy	Schroder UK Mid 250 Scot Mutual Growth	High Low	+10% +1%	0.57 0.79	94 46	45 22	0 -2		Halifax Smaller Companies Henderson UK Small Coys	Medium High	-2% +6%	0.92 0.92	87	25 39	1 -0
	Scot Mutual Opportunity	Medium	+2%	0.76	55	25	-2		Insight UK Small Cap	Low	+4%	0.87	66	28	0
D	Scot Mutual UK All Share Index	Medium	+5%	0.93	65	29 97	-2 54	D	Invesco Perp UK Small Coys	High	+2%	0.79	73	13 38	-5
Buy	Scot Mutual UK Equity Scot Wid. UK All Share Track	Very Low Medium	+12% -5%	0.01 0.25	137	97	54 -1	Buy Buy	Invesco Perp UK Small Cos Equ. Investec UK Smaller Cos	Medium Low	+7% +10%	0.92 0.82	88	38 35	1 -2
	Scot Wid. UK Growth	Medium	+2%	0.60	54	29	3	Buy	JPM UK Smaller Companies	High	+8%	0.91	99	42	0
	Scot Wid. UK Index Scot Wid. UK Tracker	Very Low Medium	-3% +1%	0.04 0.87	18	17 22	-1 -2		Jupiter UK Small Cos L & G UK Small Coys	High Medium	+2% +5%	0.70 0.80	79 77	25 36	-0 -1
	Sing & Fried UK Growth Retail	High	+1%	0.77		23	-3		Legg Mason US Smaller Coys	Very High	-2%	0.50		21	-6
	Skandia Equity Skandia UK Equity Blend	Medium Medium	-1% +1%	0.77 0.74		22 23	-4 -4	Buy Buy	M & G Smaller Companies Marlborough Special Situations	High High	+10% +8%	0.87 0.79	105 98	39 23	0 -2
	Solus UK Special Situations	Very High	+1%	0.74	55	24	-4	Duy	Marlborough UK Micro Cap Gth	Low	+5%	0.79	30	31	-2 -2
	St James's UK & Gen Prog.	Medium	+0%	0.74	47	27	-1	Buy	Merrill UK Small Companies	Medium	+12%	0.80	114	33	1
Buy	Stan Life UK Equity Gth Stan Life UK Opportnities	High Medium	+5% +10%	0.84 0.55	67	31 42	-1 5	Buy	Norwich UK Smaller Cos Old Mutual UK Select Mid Cap	Medium High	+3% +11%	0.90 0.85	54	27 47	-2 1
,	TU British	High	-1%	0.86		20	-5	•	Premier UK Smaller Coys	Medium	-2%	0.47	42	4	-7
	Tilney UK Equity UBS UK Select	Medium Medium	-1% +0%	0.79 0.86	41	24 23	-1 -2	Buy Buy	Prudential Smaller Companies Rathbone Smaller Coys	Medium Medium	+8% +8%	0.83 0.85	95 88	37 28	0 -0
	UNITED KINGDOM BASED L				PLICT		-2	Duy	S & W Smaller Securities	Very High		0.56	49	9	-0 -7
	3i Group	Verv High	+4%	0.38	55	34	-2		SG UK Smaller Companies	Medium	+0%	0.88	0.4	26	1
Buy	Advance UK	High	+9%	0.68	80	32	-0		Schroder UK Smaller Coys Scot Wid. UK Smaller Coys	Medium Medium	+4% +5%	0.92 0.88	64	31 39	-1 1
Buy	Albany Aurora Invest Trust	Medium Verv Hiah	+8% +0%	0.49 0.41	70 39	46 20	4 -5	Buy	Stan Life UK Smaller Cos	Medium	+11%	0.88	100	49	2
Buy	British American IT	Medium	+8%	0.41	53	26	-3 -2		Threadneedle UK Smaller Cos UBS UK Smaller Companies	High High	+6% +6%	0.89 0.69	81	42 28	0 -4
	British Assets	High	-4%	0.76	36	18	-3		Unicorn UK Smaller Coys	Medium	-5%	0.64		26	-9
Avoid	British Portfolio Trt City Merchants High Yld	High Very Low	+1% -7%	0.81 0.15	52 2	22 9	-2 -3		UNITED KINGDOM BASED I	LISTED I	NVESTM	ENT T	RUST	S	
	City of London	High	+1%	0.56	51	33	2		Aberforth Smaller Coys	High	+1%	0.76	74	25	3
	Edinburgh UK Tracker F & C Capital & Income	Medium Low	-1% +2%	0.88 0.35	45 47	27 24	-2 -2		Active Capital Trust Chelverton Growth Trust	Very High Medium	-2% +6%	0.71 0.19	58 56		-10 -11
Buy	Falcon Investment Trust	Medium	+10%	0.30	85	33	-3	Buy	Dunedin Smaller Coys IT	Medium	+11%	0.13	102	51	1
Buy	Fidelity Special Values	High	+8%	0.57	81	25	-6	Avoid	Eaglet Investment Trust	Very High		0.56	41	44	0
Buy Buy	Finsbury Growth Gartmore Growth Opps	Medium Very Low	+9% +14%	0.41 0.10	103 82	30 19	2 -4	Buy Buy	Edinburgh Smaller Coys Framlington Innovation	Very High High	+13% +7%	0.65 0.65	123 96	53 30	-2 8
•	Glasgow Income Trust	Medium	+2%	0.57	54	32	4	.,	Gartmore Fledgling Indx	High	+1%	0.52	71	18	4
Buy	Hansa Trust ISIS UK Select	High High	+26% +4%	0.29 0.51	200 69	47 34	8 1	Buy	Gartmore Small Coys Henderson Smaller Cos	High Very High	+2% +8%	0.59 0.82	68 115	17 51	-3 3
Buy	Independent Invest Trt	Very High	+10%	0.42	77	58	10	Duy	Henderson Strata Inv	High	+5%	0.51	90	29	6
	Invesco Income Growth	Medium	+2%	0.47	61	31 29	3	Dent	Invesco England	Very High		0.64	106	17	-6
Buy	JPMF Claverhouse JPMF Mid Cap	Very High Very High	+2% +12%	0.87 0.49	111	29 57	-3 4	Buy Buy	Invesco Perp UK Smaller JPMF Mercantile	High Very High	+7% +7%	0.69 0.77	96 93	36 61	2 4
.,	Life Offices Opport.	Very Low	+5%	0.09	35	30	-6	Buy	JPMF Smaller Cos	Very High	+11%	0.79	128	45	2
	London & St Lawrence Lowland Investment Co	Low Very High	+1% +5%	0.54 0.55	37 71	21 30	-3 2	Buy	Merrill British Sm Coys Montanaro UK Small Coys	Very High High	+6% +10%	0.90 0.74	107	36 39	1 1
	Merchants Trust	Very High	+1%	0.69	59	33	-0	Duy	Osprey Small Cos Income	Very High		0.74	63	39	2
	Murray Income Trust	Very High	+1%	0.74	58	26	-2 -1	D	Platinum Trust	Very Low	+6%	0.28	46	11	-8
	Perpetual Income & Gth SVM UK Active	Medium Very High	+6% +6%	0.45 0.55	72	27 34	-1 -8	Buy Buy	SVM UK Emerging Fund Schroder UK Mid & Small	Very Low Very High	+13% +8%	0.11 0.79		45 37	-6 5
	Schroder Income & Grwth	Very Low	+1%	0.41	37	22	-2	_	Shires Smaller Coys	High	-5%	0.56	44	5	-2
	Schroder UK Growth Shires Income	Medium Medium	+1% +1%	0.47 0.20	43 35	32 20	1 -7	Buy	Throgmorton Trust	Very High		0.75	96	19	-3
	Temple Bar Inv. Trust	Medium	+1%	0.57	53	16	-1		TED KINGDOM BASED INVES						
	UK Select	High	+6%	0.54	64	29	-5 7	Buy	Aberforth Geared (cap) Small Companies Div.	Very High Very Low	+22% +5%	0.61 0.37	212	44 30	0 -4
Пы	Value & Income Trust TED KINGDOM BASED INVES	LOW	+5% Гристс	0.30	61 .IT C .	24 ^ DIT	-7 'A I	Buy	Small Cos Value Trt (c)	High	+26%	0.28		38	-3
Buy	Blue Chip Value & Inc	Very High	+14%	0.37	136	55 55	AL 3		ا اسلام ا	Vin a d	a.mc				
Avoid	Danae - Capital	Very Low	-21%	0.00	-49	-15	-5		United	ringd	UIII				
Buy Buy	Ecofin Water & Power(c) Equity Partnership	Low Very Low	+70% +9%	0.09 0.01	796 65	95 32	16 2							Ė	
Buy	Framlington I & C - Cap	High	+29%	0.31	189	36	2		-				J.W.	7F 60	000
Buy	Gartmore High Income	Very High	+13%	0.28	107	57	2	i				Ň	ιΛ _Λ		500
Buy Buy	Investec High Income JPMF Income & Capital	Medium Very High	+21% +11%	0.25 0.51	121 116	33 43	-3 1	A.A	a. Ma		N	\bigvee		1	50
Buy	JPMF Income & Gth (cap)	Very High	+16%	0.44	152	33	4	1/(1)	· · · · · · · · · · · · · · · · · · ·		pr	<u> </u>		50	000
Buy	M & G Equity Trust -Cap M & G High Income - Cap	Very High Very High	+5% +18%	0.22 0.20	61 161	17 41	-5 11	₩		, M	/ V			F	
Juy	M & G Income	Low	+6%	0.25	58	23	-2	ļļ		VI IV					500
	M & G Recovery Merrill FTSE100 G&I (c)	Low Very Low	+2% +2%	0.29 0.23	50 33	7 18	-8 -3		n now	W				Ė	
Buy	Rights & Issues	Very Low	+13%	0.23	85	27	-3 -1		VIM. M''	<u></u>				40	າກກ
•	Schroder Split Invest.	Very High	+4%	0.58	78	31	-1		N A N.					- '	00
	UNITED KINGDO	M CA	ΙΔΙΙ	ED (\sim	2			W'					-	
					<i>,</i>	_								35	500
D	UNITED KINGDOM E				440	0.4	0	2001	2003 2004		2005	200	 6	7	
Buy	AXA Framlington UK Small Coys Abbey Nat'l Smaller Cos	Medium High	+10% +2%	0.77 0.83	113 60	24 30	-2 -3	2001	,			2001	•		
_	Aberdeen UK Emerging	Medium	+0%	0.77	53	36	-2		<u>E</u> UF	ROPE	-				
Buy Buy	Aberforth UK Small Coys Allianz Dres UK Mid-Cap	Low High	+10% +8%	0.88 0.83	91 96	35 43	2		Australian ba			TS			
Avoid	Artemis New Enterprises	Very High	-9%	0.81	27	9	-2		Allianz Europe Growth	Very Low	+1%	0.38	46	11	-6
Dini	Artemis UK Smaller Coys BG British Smaller Coys	Medium	+6% +11%	0.66 0.71	76 112	19 44	-7 2		BT Europe Growth	Medium	+2%	0.73	59	27	2
Buy	Baring UK Small Coys	High Medium	+11%	0.71	59	28	-3		Perpetual Fid. Europe Platinum Europe	Very Low Medium	-4% -2%	0.20 0.46	24 32	4 15	-6 -11
Avoid	CF Canlife UK Small Coys	Medium	-8%	0.38		3	-7		New Zealand B				<i>52</i>		
	CS Smaller Companies CS UK Mid 250	Medium High	+6% +5%	0.90 0.78	77	39 38	0 1		Tower Spotlight Europe	Low	-2%	0.50	38	18	-0
	Cavendish Opportunities	Medium	+1%	0.81	57	23	-1		United Kingdom					-	
	Cazenove UK Smaller Coys F & C AIM Growth	High Medium	+5% -2%	0.78 0.49	82 45	42 11	1 -1		AXA European Growth	High	+4%	0.82	86	37	3
	. Sommorowal	Modiulii	-2 /0	U. 1 0	70		-1		AXA Framlington European	Very High	+4%	0.81	87	27	-4

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Curren Advice		Risk Rating	Superi- ority Rating	Market Correla- tion		ormanc 12 3 mth mt	Curren	
	Aegon European Allchurches Euro Growth	High Low	+1% +1%	0.86 0.85	71 61	32 -(31 (SR Europe Very High +18% 0.40 136 37 -8 TED KINGDOM BASED INVESTMENT TRUSTS - SPLIT CAPITAL
	Allianz Dres Cont. Euro.	Medium	+1%	0.87	68	29 -()	Premier Euro Utilities Very High +6% 0.45 45 8
Buy	Allianz Dres Euro Index Artemis European Growth	Medium Very High	+1% +7%	0.91 0.87	70 99	31 -0 27 -4		., , ,
Buy	BG Europe Baring Euro Sel.	Medium High	+2% +11%	0.80 0.72	70 123	32 - 34 - 2		EUROPE SMALLER COS
Duy	Baring European Growth	High	+5%	0.85	87	41 -	1	United Kingdom based Unit Trusts
Buy	CIS European CS Euro Frontiers	Medium Very High	-1% +14%	0.87 0.52	59 135	26 -	, buy	BG Euro Small Coys High +13% 0.66 119 34 -6
Day	CS European	Medium	-1%	88.0	57	26 -0) Buy	Henderson European Small Cos Medium +14% 0.58 127 37 -2 Insight European Small Cap Medium +10% 0.62 36 2
	CS MM European Portfolio Cazenove European Portfolio	High Medium	+6% +5%	0.78 0.82	85	31 (35 2	buy	Invesco Perp Euro Smaller Cos Very High +10% 0.63 123 33 -4 JPM European Smaller Coys Very High +14% 0.69 144 33 -4
	F & C European 1	Medium	+2%	0.88	67	29 -2	2 Buy	Jupiter Euro Spec Sits Medium +12% 0.46 115 36 -1
Buy Buy	Fidelity European Fidelity European Opps	Medium High	+7% +7%	0.87 0.82	94 90	25 -3 29 -3		SWIP Pan-Euro Small Companies Very High +10% 0.79 42 -0 Schroder Euro Small Coys Medium +14% 0.63 136 35 -1
D	Gartmore European Gartmore European Focus	Medium Medium	+2% +8%	0.88 0.86	73	30 - 31 -	Buy	Threadneedle Euro Small Cos High +13% 0.63 133 35 -2
Buy	Gartmore European Sel Opps	High	+3%	0.91	82	34 ()	United Kingdom based Listed Investment Trusts
	HSBC European Growth HSBC Eurotrack 100	High Medium	+2% +1%	0.92 0.91	65 66	28 -3 30 (Buy Buy	Fidelity Euro V. Very High +9% 0.64 128 23 -1 JPMF Euro Fledgling Very High +17% 0.65 203 32 -2
	Henderson Euro Cap Gth	High	+2%	0.89	72	30 -	l Buy	TR European Very High +15% 0.65 163 28 -5
	Henderson European Inscape Europe	Medium High	+2% +4%	0.89 0.89		28 - 35		France
	Insight Euro Discretionary	Medium	+4%	0.89	70	31 -0	,	France
Buy	Insight European Insight Pan Euro Sel Opps	Very Low Medium	+7% +1%	0.39 0.82	76	31 -23 -2		om ./
	Invesco Perp Euro Growth	Medium	+2%	0.85	74	33		3500
	Invesco Perp European Equity Investec European	Medium Medium	+4% +4%	0.83 0.90	81	33 ·		
D	Investec Pan European	High High	+2% +12%	0.93 0.89		31 - 45 - 45	1 60	3000
Buy	JPM European Dynamic JPM European Growth	High	+5%	0.90	88	32 -	, if h	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
Buy Buy	JPM New Europe Jupiter Emerging European	Very High Very High	+14% +11%	0.55 0.71	140	31 -{ 31 -2		2500
Buy	Jupiter European	Very Low	+7%	0.42	75	28 -	1 1	
	L & G (A & L) European L & G Euro Index	Medium Medium	-1% +1%	0.83 0.89	58 68	29 - 30 -		\mathbb{R}^{n}
	L & G European	High	-1%	0.88	64	30 -		2000
	Lazard European Growth Lincoln European	High High	+3% +1%	0.88 0.91	75 72	29 -2 29 -0		\ \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
	Liv Victoria European	High	+2%	0.91		35 -		'
	M & G European M & G European Index Tracker	High Medium	+2% +5%	0.87 0.80	79 85	31 - 33	1	2003 2004 2005 2006
	MSDW Europe (ex-UK) Martin Currie European	Medium Very High	-1% +3%	0.87 0.85	77	32 (35 -) '	2000 2004 2000 2000
	Merrill Continental Euro	High	+4%	0.85	"	34 -2		0 11 1
Ruy	Merrill European Dynamic	Very High	+6% +21%	0.88		34 -		Switzerland
Buy Buy	Neptune Russia & Gtr Russia New Star European Growth	Very High Medium	+21% +8%	0.81 0.76		34 - 55 4 40 - 6	1	Switzenand
	Neptune Russia & Gtr Russia New Star European Growth New Star European Leaders	Very High Medium Medium	+21% +8% +3%	0.81 0.76 0.90		34 - 55 4 40 - 6 28 - 6	1) 	9000 8500 8000
	Neptune Russia & Gtr Russia New Star European Growth New Star European Leaders New Star European Portfolio Newton Continental European	Very High Medium Medium Very High Medium	+21% +8% +3% +5% +3%	0.81 0.76 0.90 0.79 0.88	73	34 - 55 4 40 - 6 28 - 3 25 - 3	1	9000 8500 8000 7500
	Neptune Russia & Gtr Russia New Star European Growth New Star European Leaders New Star European Portfolio	Very High Medium Medium Very High	+21% +8% +3% +5%	0.81 0.76 0.90 0.79	73 62	34	1	9000 8500 8000 7500 7000
	Neptune Russia & Gtr Russia New Star European Growth New Star European Leaders New Star European Portfolio Newton Continental European Newton Pan-European Old Mutual European Equity Premier European Growth	Very High Medium Medium Very High Medium Medium High Medium	+21% +8% +3% +5% +3% +2% +2% +9%	0.81 0.76 0.90 0.79 0.88 0.90 0.91	62 104	34 - 55 4 40 - 6 28 - 5 32 - 5 32 - 6 32 - 6 30 - 4	4 0 1 3 3 3 3 4	9000 8500 8000 7500 7000 6500
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Page 8 International Investor

Taxation of International Investments:

Unpopular Unrealised Capital Gains Tax Cancelled, Replaced by "Face Saving" Proposal

History

The simple fact is that it is virtually impossible to trace or enforce taxes on foreign income. Perhaps that is why half the governments in the world don't waste their time trying - but run *territorial* tax systems. These tax only *local* income, ignoring *foreign* income which will already have been taxed in its country of source. Other countries try to tax all income - with complicated rules to give some entities (e.g. the parent company of a wholly owned offshore subsidiary) some credit for foreign taxes paid.

There is no simple international tax system. Largely it must rely on *voluntary* compliance - especially when taxing individual investors. Make a tax unattractive and tax payers won't comply - or will migrate (i.e. the corporate entities or individuals) to a more tax friendly country!

Prior to March 1985, the NZ government didn't have a problem taxing international investments. There weren't any of significance! New Zealand had foreign exchange controls which made it impossible to send money offshore for investment. There was a small pool of controlled foreign money (which traded at a 40-60% premium over the exchange rate), invested in Australian shares - and a few migrants may have still owned some UK shares. Investors were taxed on any *income* produced on these investments.

In March 1985 exchange controls were removed and NZ investors were free to send any amount of money anywhere in the world for investment any way they chose. That month we began recommending investments in a range of UK based and US based investment funds.

Owing to the difficulty of tracing and taxing international investments, the NZ government introduced Foreign Investment Fund rules and tax legislation covering Controlled Foreign Companies - effectively "blacklisting" low tax and no tax countries by imposing an unfavourable unrealised capital gains tax on FIFs and imposing NZ tax rules on CFCs. A handful of countries (i.e. Australia, the UK, the US and a few others) were "grey-listed" and exempt from the anti-tax haven rules. In recent years this exemption from these punitive taxes has been described as a "loophole" by the government!

Following the 1987 stockmarket and property crash, the government indicated it would review and change the taxation of international investments. That resulted in almost *two decades* of uncertainty for investors.

That uncertainty continues today . . .

Unrealised Capital Gains Tax Cancelled!!

The hugely unpopular proposal to introduce an unrealised capital gains tax has been cancelled! Apparently is was not owing to the widespread opposition from investors but the loss of political support from minority parties. Lacking the votes to push through the legislation, the government has avoided a defeat in Parliament and quietly abandoned the unrealised capital gains tax . . . and replaced it with a face saving proposal.

Yet Another New Proposal

The new proposal does not appear to be well thought out -so expect further changes over the months and decades ahead. The government is now proposing a tax based upon a deemed rate of return. In other words, it will simply assume a particular rate of return on international investments and tax that assumed income.

The current proposal will assume investors earn perhaps 3% or 5%, on perhaps the starting value or the *average* value of their portfolio - and then assess income tax on this deemed rate of return.

Individual investors *may* only be subject to this tax in years when their portfolio earns a *positive* total return. So in the 35-45% of one-year periods when an international share portfolio earns a *negative* total return there *may* be no tax to pay! The tax liability may also be slightly lower in the approximately 10% of years when the total return is between 0% and 5%. So the full tax would only be payable 40-50% of the time!

Institutional investors, however, would be taxed on the deemed 5% return every year. This ignores the main justification for the changes: to apply the same taxes whether a person invests through an investment fund or invests directly in international shares.

Summary and Recommendation

There is still no need to panic! Nor can NZ investors make any long term tax plans. The current proposal *may* come into effect from 1 April 2007 - but will probably change and probably be delayed. The current proposal is simpler to administer and the taxes are not too high. There is no carried forward liability, which we saw as a major fault with the previous proposal.

Next Issue:

The next issue of *International Investor* will be emailed in five weeks time on Monday November 13, 2006.

The print version will be delivered later that week, depending upon printing and postal delivery times.

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