International Investor

Issue No. 58 P.O. Box 34-162, Auckland October 10, 2000.

Inside International Investor

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World Stockmarket Forecasts

Stockmarket	One-Year Forecast	Fundamental Indicators	Technical Indicators	Monetary Indicators	Economic Indicators	<u>Historica</u> 3 mths	I Performance	e (in US\$) 12 mths	Share Index
Australia	41 0/	Dullich	Noutral	Doonich	Doonich	10.90/	9 6 0/	9 6 0/	2 244 20
Australia	_ 41% 	Bullish		Bearish Neutral	Bearish	-10.2% -3.3%	-8.6% 5.0%	-8.6%	3,244.80
Austria	_ 44%	Bullish	Bearish Neutral		Bearish		-5.0%	-16.3%	1,160.16
Belgium	39%	Neutral Bearigh		Neutral	Bearish	-5.4%	-2.5%	-17.7%	3,060.32
Canada		Bearish	Bullish	Bullish	Bearish Neutral	-0.6% +7.7%	+7.3% +9.9%	+44.0% +25.7%	10,432.54
Denmark		Bearish	Bullish Bearish	Bearish	Neutral				1,038.95
Finland	33% 21%	Bearish	Bearish	Neutral Bearish	Bearish	-26.5% -10.4%	-31.8% -9.4%	+28.5%	12,634.41
France	_ 31 /0 _ 260/	Bearish Bearish	Bearish	Bearish	Bearish	-10.4%	-9.4%	$+6.9\% \\ +2.6\%$	3,969.77 6,776.39
Germany Ireland	_ ~0/0 510/	Bearish	Bullish	Neutral	Neutral	+5.8%	-5.1%	+2.0% -2.6%	5,718.80
Itoly	31 /0	Neutral	Bearish	Neutral	Bearish	-11.5%	-9.0%	+7.5%	31,307.00
Italy Japan	_ 33%	Bearish	Bearish	Bearish	Bearish	-9.0%	-23.6%	-12.7%	15,994.24
Netherlands_	_ 27%	Bearish	Neutral	Neutral	Bearish	-9.0 % -7. 8 %	-8.2%	+1.6%	952.20
New Zealand		Neutral	Bearish	Bearish	Bearish	-14.4%	-24.1%	-23.3%	2,210.21
		Bearish	Bullish	Bearish	Neutral	+4.2%	+12.8%	+19.1%	862.75
Norway Spain	_ 43 /0	Bearish	Neutral	Bearish	Bearish	-4.7%	-11.7%	-2.8%	1,037.25
Sweden	32%	Bearish	Bearish	Neutral	Bearish	-17.3%	-22.5%	+14.2%	5,519.00
Switzerland	_ 32.70 37%	Neutral	Neutral	Neutral	Bearish	-7.1%	-0.4%	-4.5%	7,920.20
Un. Kingdom		Bearish	Bearish	Neutral	Bearish	-5.8%	-10.7%	-9.6%	6,391.20
USA		Bearish	Bearish	Neutral	Bearish	-3.8 % -4.7%	-7.1%	+5.5%	1,408.99
Argentina		Bullish	Bearish	Bullish	Neutral	-9.3%	-11.7%	-6.7%	18,453.20
Brazil	30%	Neutral	Bearish	Neutral	Bearish	-11.9%	-14.2%	+46.1%	15,945.91
Czech Rep.		Bearish	Bearish	Bullish	Bullish	-11.5%	-27.4%	-17.0%	1,543.00
Chile	_ 41%	Neutral	Bearish	Bullish	Bearish	-6.2%	-16.0%	-1.3%	4,801.96
China		Bearish	Bearish	Neutral	Neutral	-14.8%	-9.5%	+13.6%	752.28
Greece		Bearish	Bearish	Neutral	Neutral	-5.8%	-26.4%	-45.9%	4,027.09
Hong Kong		Bearish	Bullish	Neutral	Bearish	-3.8%	-4.6%	+23.0%	16,184.66
Hungary		Bearish	Bearish	Neutral	Bearish	-7.3%	-24.2%	-1.6%	8,367.94
India	_ 33%	Neutral	Bearish	Bearish	Neutral	-19.2%	-25.9%	-22.7%	4,092.42
Indonesia		Bearish	Bearish	Neutral	Bearish	-12.5%	-35.8%	-36.8%	422.00
Israel		Bearish	Bullish	Bullish	Bearish	+0.7%	+9.6%	+45.1%	501.46
Korea		Bullish	Bearish	Bullish	Bearish	-27.8%	-28.1%	-22.3%	608.85
Malaysia		Bearish	Bearish	Neutral	Bearish	-13.5%	-25.3%	-4.6%	709.55
Mexico		Neutral	Bearish	Neutral	Bearish	-15.8%	-19.5%	+16.8%	6,166.88
Philippines		Neutral	Bearish	Bearish	Bearish	-15.1%	-29.2%	-41.5%	1,389.00
Poland		Bearish	Bearish	Bearish	Neutral	-19.9%	-29.6%	-0.8%	16,415.50
Portugal		Neutral	Bearish	Bearish	Neutral	-10.0%	-17.5%	-1.8%	2,764.05
Russia		Bearish	Neutral	Neutral	Bearish	+5.8%		+118.4%	1,954.97
Singapore		Bearish	Bearish	Bearish	Bearish	-6.9%	-10.5%	-10.8%	1,962.97
Sth Africa		Neutral	Neutral	Bearish	Bearish	+1.2%	-4.6%	-6.6%	8,237.24
Taiwan		Neutral	Bearish	Bullish	Neutral	-23.7%	-37.7%	-14.6%	6,353.67
Thailand		Bearish	Bearish	Bullish	Bearish	-23.0%	-41.0%	-36.3%	267.68
Turkey		Bearish	Bearish	Bullish	Neutral	-13.4%	-34.7%	+50.7%	12,460.00
Venezuela	48%	Neutral	Neutral	Bullish	Bearish	-4.8%	+13.8%	+10.7%	6,794.22
V CHCZUCIA	_ 40/0	ricutial	1 TOULI AI	Danisii	וומו וואות	4.070	1 10.070	1 10.7 /0	0,107.66

One Year Forecasts predict the probability that a stock-market will rise over the next year. Investors should seek to invest in markets with forecasts of 60-100%, while avoiding markets with forecasts of 0-40%. Bullish = Favourable. Bearish = Unfavourable.

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Stockmarket Outlook

The outlook for World stockmarkets continues to remain unfavourable. Stockmarkets are near their peaks (where many have been for the last three years) with valuations near historical highs (i.e. high Price/Earnings ratios, low Dividend Yields). World economic growth remains near cyclical highs - but for how long can this continue? Monetary conditions are also generally unfavourable. Eventually the long period of economic growth will lead to shortages (e.g. in labour, oil) and an upturn in inflation which in turn will lead to a rise in interest rates.

The current high price of oil is simply a result of the world economy - and especially Asian economies - recovering from the 1997/98 Asian crisis. Asian oil imports fell in 1997/98, leading to low prices and the closure of high cost oil producers. This reduced total oil production in line with lower oil prices, but Asian demand has recovered very strongly this year - up 23% on 1999 - in line with the upturn in economic activity. That has led to a temporary shortage and higher prices.

The higher price of oil, however, transfers wealth from developed countries to the oil producers. Consumer demand in the developed world is therefore likely to fall. That could be the event that triggers the end of strong world economic growth and lead to a downturn. That would be unfavourable for corporate profit growth - and lead investors to re-evaluate stockmarkets where high valuations already include the expectation of continued strong growth.

The downturn in world economic growth would not occur *if* oil producers were to use their higher incomes to buy products from developed economies, but there is no sign of this happening. As in the past, oil producers are likely to recycle the petrodollars into financial assets - either repaying debts or buying US treasury bonds. The good news here is that this will feed liquidity into the financial markets - probably keeping interest rates lower than would otherwise be the case.

The Asian economies still offer a mixture of potential and risks. The development of China (which is becoming the low cost production centre for the world) and the restructuring in Japan (where corporates are reducing their high costs) are very significant forces that could offer outstanding investment potential over the next 5-10 years. These two large countries, however, put extreme pressure on other Asian countries to adapt and to specialise.

Over the last two years, Asian economies have deferred serious asset restructuring by using their massive trade surpluses to repay foreign debt. We have long argued that asset restructuring is an important and necessary - stage in the recovery and growth of these economies. The failure to progress on asset restructuring is now leading to a second Asian crisis.

An increase in domestic demand - and higher import prices for oil - has partially eroded Asia's massive trade surpluses. Unable to continue to repay debts from income the Asian economies will eventually be forced to sell assets and restructure inefficient businesses. Asian stockmarkets are falling as another crisis approaches.

While there are short term risks in Asian stockmarkets the case for being bullish is strong. As has so often been the case, Asian countries have avoided making difficult economic/political/social decisions until faced with a crisis - but have always acted in time.

Just as importantly, Asia stands to benefit significantly from Information Technology and the Internet. The main impact of technology is in the transformation of businesses from vertically integrated organisations into specialised niche units that outsource non core activities.

This provides huge outsourcing opportunities for businesses in developing countries. For example, during the first six months of this year, Taiwan's exports of electronics, information technology and communications products to Japan rose 75% as high cost Japanese companies outsource production with Taiwanese manufacturers. Taiwanese companies, in turn, are transferring production to their low cost manufacturing plants in mainland China. Leading Japanese IT companies currently outsource 10% of production but have announced plans to increase this to 20-30% - so all three countries will benefit further from this trend.

The second major impact of technology is in the spread of information via the internet. Asian countries like Hong Kong, Taiwan and Singapore have far greater access to the internet than other emerging countries (e.g. India, Philippines, Thailand, Brazil, Mexico), so stand to benefit most from new technologies and outsourcing opportunities. China lags behind, but is rapidly embracing telecommunications technology.

A further case for optimism is the high savings rates and capital formation in Asia relative to the rest of the world, especially the mature, developed economies. Capital investment occurs mainly in the *new economy*, so with a capital investment at around 30% of GDP, Asian economies can quickly raise productivity by rapidly building the *new economy* and service sectors of their economies. With such a high rate of capital formation and new investment, the more inefficient *old economy* sectors of the economy will quickly become less important. Restructuring - to transfer assets from the *old economy* to the *new economy* - may therefore be less important in Asia than in developed economies like the United States and Europe.

Summary and Recommendation

Stockmarket outlooks are unfavourable, but fortunately we are holding a 30-40% riskless cash reserve. Asian stockmarkets have fallen - anticipating another crisis. Asian stockmarkets have always been volatile - and our Asian warrants are even more volatile (although undervalued and trading at 35-40% discounts to fair value). Despite short term risks, we believe that a new Asian crisis will eventually lead to the necessary restructuring to move the economies forward. There are many favourable factors that should benefit Asia over the medium to long term - so we shall continue to hold our Asian investment funds and long dated Asian warrants.

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Recommended International Investment Funds

Investment Strategy

We continue to recommend holding 30-40% of international portfolios in a riskless cash reserve, owing to the unfavourable outlook for most world stockmarkets.

The outlook for Asian stockmarkets is uncertain in the short to medium term, although there is much to be optimistic about over the longer term. Asian stockmarkets have always been very volatile - and our Asian warrants are even more volatile. Despite this volatility, they are attractive as:

- 1. The warrants trade at 35-40% discounts to their fair value relative to the share prices of the listed trusts.
- 2. The share prices of the listed trusts trade at 10-20% discounts to net asset values. If those discounts narrow (i.e. if the shares trade closer to net assets), the warrant values would also increase.
- 3. If Asian stockmarkets perform well over the longer term, as we expect, the leveraged warrants will maximise our returns boosted by the double discounts in (1) and (2) above.
- 4. Our initial investment in a leveraged warrant is only 50-75% of the amount we would invest in an unleveraged fund. So instead of investing 5-7½% of our portfolio in a volatile Asian fund, we invest only 2½-5% in a more volatile warrant. That gives us a

significant exposure to Asian stockmarkets, but allows us to hold a large riskless cash reserve.

Fund News

Henderson Asian Enterprises has changed from a unit trust to an *Open Ended Investment Company* or OEIC. The fund has also changed its name to **Henderson Pacific Capital Growth**.

A "unit trust" and an "OEIC" are virtually identical. OEICs are a more modern, legally simplified version of the traditional unit trust, and most unit trusts are progressively being restructured as an OEIC. Both are *unlisted* funds that issue new units or redeem existing units as new money is invested or withdrawn from the fund.

The only visible difference is that a unit trust quotes a buying and a selling price, while an OEIC will quote only the redemption price. When you invest in an OEIC the Fund Manager will *add* their initial sales charge (usually 3%) and other costs (usually about 2%) to the single quoted price.

Templeton Emerging Market Investment Trust plc has continued to aggressively re-purchase its own shares over the last month - at discounts of about 20% to net asset value! In over half a dozen large transactions the trust has re-purchased 3,720,000 shares, reducing its issued capital to 457,408,671 shares.

			<u>Initial Rec</u>	<u>commen</u>	<u>dation</u>	Prem/			Gain
Curren	t	EPIC	Date	<u>Offer</u>	<u>Price</u>	Disc	<u>Recent P</u>	rice	or
Advice	Investment Fund	Code		Foreign	NZ	to Net	Bid-Offer or	NZ	Loss
					Cents	Assets	Last Sale	Cents	%
	Asian Regional								
BUY	Fleming Asia WARRANTS	FAIW	07/03/00	43.8p	141.7		29.0p	104.4	-26
HOLD	Fidelity Asian Values WARRANTS	FASW	10/03/98	17.5p	49.7		21.5p	77.4	+56
HOLD	Gartmore Pacific Growth Fund	*	29/10/85	41.4p	105.4		192.84-205.19p	716.1	+580
HOLD	HSBC Asian Fund	*	10/11/98	34.4p	106.3		48.35-51.33p	179.3	+69
HOLD	HSBC Hong Kong Growth Fund	*	07/04/98	159.4p	481.6		211.4-224.4p	784.1	+63
BUY	Henderson Pacific Capital	*	08/08/00	342.2p%	%1122.6		293.0p	1054.3	-6
HOLD	Schroder Asia Pacific WARRANTS	SDPW	13/07/99	25.5p	75.8		20.5p	73.8	-3
	Japan								
HOLD	Baillie Gifford Shin Nippon plc	BGS	11/01/94	156.0p	440.3	-15%	176.25p	634.2	+44
HOLD	Invesco Japan Discovery Trust	IJD	13/07/99	95.5p	284.0	-16%	126.0p	453.4	+60
	Korea								
HOLD	Baring Korea Trust	*	12/04/94	81.1p	209.4		66.86-71.82p	249.5	+19
	Thailand								
HOLD	Old Mutual Thailand Trust	*	08/12/98	49.0p	155.9		37.03-40.59p	139.7	-10
	International								
HOLD	Aberdeen Prolific Emerging Marke	ts *	13/08/91	39.0p	116.1		68.31-72.28p	253.0	+118
HOLD	Templeton E/Markets WARRANTS	TEMA	13/07/99	40.3p	119.7		22.75p	81.9	-32
* Unite	ed Kingdom based Unit Trust								

Other Shares and Warrants

Alternative investments in the UK listed investment trust shares and warrants recommended above include **Fidelity Asian Values** shares at 77½ pence (-15%, i.e. 15% *below* net asset value), **Fleming Asian** shares at 102½ pence (-9%), **Schroder Asia Pacific** shares at 82 pence (-13%), **Templeton Emerging Markets** shares at 115¾ pence (-20%), **Baillie Gifford Shin Nippon** warrants at 49½ pence, **Invesco Japan Discovery** warrants trade at 61½ pence.

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Part Two: Buying and Selling UK based Unit Trusts

As promised last month, we have surveyed all of the two dozen UK stockbrokers offering their services via the internet. <u>Unfortunately, nearly all of these brokers will only act for UK residents or residents of the European Union</u> and will not open accounts for NZ or Australian residents.

UK Stockbrokers

There are only three UK internet brokers prepared to act for NZ investors:

1. FasTrade (www.fastrade.co.uk)

As previously reported, FasTrade charge 0.1% (minimum £15, maximum £30) to buy or sell listed securities (i.e. shares, listed investment trusts, warrants). For unlisted UK Unit Trusts they rebate *all* of the initial sales charge (usually 3%), but charge their normal internet brokerage *plus* a £40 surcharge (i.e. £55-70 to buy and a similar charge to sell).

2. Cave & Sons (www.caves.co.uk)

The main problem with this broker is that you <u>need to have a UK bank account</u> to open an account! Brokerage is 1.0% (minimum £5, maximum £35). Cave & Sons charge a flat £20 to buy or sell unlisted UK Unit Trusts, but only rebate the initial sales charge *in excess* of 2% (i.e. so you will usually get only a 1% rebate).

3. **James Brearley & Sons**, ICON (www.icon.co.uk) James Brearley & Sons offer an ICON internet account that can only be used to buy and sell listed securities. The brokerage rate is a flat £20 per trade.

While you cannot buy or sell unlisted UK Unit Trusts through the ICON account, you can open a regular brokerage account as well and buy or sell unit trusts by telephone or facsimile. These accounts would operate separately so, when necessary, you would need to instruct the broker to transfer cash between the ICON account and the regular brokerage account.

Like FasTrade, James Brearley will rebate all of the initial sales charge (usually 3%), but charge their normal *telephone* brokerage rates to buy and to sell. These rates are a relatively high 1.65% on the first £7000, 0.6% on the next £8000 and 0.5% on the balance over £15.000.

<u>Summary and Recommendation:</u> <u>UK Internet Brokers</u>

All of these three UK internet brokers that will act for NZ (and other international) investors have approximately similar charges over a range of transaction sizes. However, investors can find savings between these brokers, based upon the *size of the transactions* that they are likely to make.

Opening an account with Cave & Sons is most difficult - and only available to investors who already have a UK bank account in their name. The main choice is therefore between FasTrade and James Brearley & Sons.

For *listed* securities there is little to choose between FasTrade's £15-30 brokerage fee and James Brearley's flat £20. For *unlisted* unit trusts the choice will depend upon the *size of transaction* that is most common for an individual investor. <u>James Brearley's fees are lower for transactions worth up to £3478, while FasTrade's fees are lower for transactions worth in excess of £3478.</u>

Small investors - buying or selling in amounts of £500-2000 - can therefore make some cost saving using James Brearley to buy and sell unit trusts. In fact, small investors may be best to open just a regular *telephone account* with James Brearley for *all of their business* (i.e. paying 1.65% brokerage on listed and unlisted securities), moving to FasTrade's internet service - and relatively flat commission - when they have grown into larger investors.

Other Companies For Buying UK Unit Trusts

We have found another company that will rebate some of the fees on UK Unit Trusts. As with Chelsea (discussed last month) using these companies is slow and less convenient - especially when selling! You need to make purchases by mail and redeem investments directly from the Fund Manager - who will make payment to you in Pounds Sterling. Having a UK cheque account is therefore very useful for managing the transfer of money.

- 1. **Chelsea Financial Services** (www.chelseafs.co.uk) From Chelsea's website you can download one simple application form [Editor's Note: Or we can mail you a copy] to invest in any UK Unit Trust and receive 1-4% fee rebate (usually 3%). Then make purchases by mail with payment made out to the relevant Fund Manager.
- 2. Direct Invest (www.directinvest.co.uk)

This company offers only a *limited range* of UK Unit Trusts and you need to download a prospectus for a fund and then use the application form to buy units. The fee rebates vary from fund to fund, but are around 3-5%, so on some unit trusts you can get a better discount than through Chelsea.

Internet Site for UK Quotes and News

UK-Invest.com (www.uk-invest.com) is an internet site where investors can look up EPIC codes for listed UK securities, obtain live share quotes, company profiles and some company announcements to the stock exchange. You can also set up a portfolio to monitor your listed investment trusts and warrants.

The service is free, but you do have to register. There are also those annoying *pop up* advertising windows!

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Investment Fund Survey

Many of the best performing funds (i.e. those with the highest *Superiority Ratings*) in the International, United States and United Kingdom sections have significant exposure to *technology* related companies. In many cases it is *smaller UK* companies within the portfolios of International and United Kingdom funds that have resulted in the strong performance over the last two years.

Given the unfavourable outlook for world stockmarkets, current high valuations on technology shares and uncertainty over how long a *smaller* companies boom will continue, investors need to be cautious about buying into even the better managed

funds.

Our recommendation would be to give preference to funds with <u>Low or Very Low risk ratings</u> as well as funds that have a <u>low Market Correlation</u>. These funds are not free of risk - but a low risk rating and low market correlation indicates that the fund is earning returns without relying solely on general market fluctuations.

If these funds have been able to earn good returns from investments whose performance is <u>not</u> closely related to the fluctuations in the general market, then they *may* be able to continue to earn good returns (or, at least, hold on to most of their value) when the general market trend is less favourable.

			Superi-	Market		Eorma					Aperi-	Market		Eorma	
Current Advice	Investment Fund	Risk Rating	ority Rating	Connela- tion	36 mt.h	12 mth	3 mth	Current Advice	Investment Fund	Risk Rating :	ority Rating	Correla- tion	36 mth	12 mth	3 mth
AUVICE		racing	кашу	CIOI	IIICII	IIICII	IIICII	AUVICE		rating .	касшу	CLUI	IIICII	IIICII	IIICII
	WITEDA				BG International	Very Low	+1%	0.18	99	39	5				
	INTERN	AHON	IAL						Barclays Worldwide	Medium	-1%	0.92	85	31	8
	A., 0.75 A., 1.44 B.	oes I I.u.	T					Buy	Baring Global Growth	Very High	+7%		137	38	8
	Australian ba							Duy	Canada Life International Gth	Medium	+1%		104	47	8
	AMP Multi-Mgr Global	High	-8%	0.65	46	21	1		Clerical Medical UK & Overseas	High	-2%	0.85	76	21	6
Avoid	ANZ International Markets	Medium	-18%	0.61	1	17	7		Dresdner Global Equity	Medium	-2%	0.86	83	26	10
	Advance International	Low	-12%	0.48	30	13	-4		Equitable International	Medium	+1%	0.84	89	38	8
	Advance Worldwide Share	Medium	-12%	0.59	26	11	-5		Fidelity International	Medium	+0%	0.85		34	12
Avoid	Aust Unity Int'l Share	Medium	-16%	0.61	2	11	-6	Buy	Fidelity Managed Int'l		+10%		161	38	10
	BT Sel Mkts International	Very High		0.87	36	33	4	. ,	Fleming Private International	Medium	+0%	0.93		32	10
	Challenger World Link	Medium	-17%	0.30	-12	4	-3		Fleming Private W'wide Capital	High	+5%	0.82	121	42	8
Avoid	Citicorp Inv Port Global	Very High		0.49		4	-13		Fleming Private Global Opport.	Medium	+3%	0.82	110	38	10
	Col First State Intern'l	High	+0%	0.83		32	1	Buy	Framlington International	Very High	+9%	0.82	127	50	8
	Commonwealth Int'l Share	High	-5%	0.52	62	24	5	-	Friends Prov. International	High	+2%	0.91	104	35	7
	Dresdner Global	Medium	-5%	0.48	64	20	6		GA International Growth	Medium	+0%	0.94		34	6
Buy	Dresdner International	High	+12%	0.61	0.4	60	5		GAM International Growth	Very Low	-3%	0.28		11	14
	Fidelity Perp. Int'l	Medium	+0%	0.73	84	35	8		GRE International	Medium	-1%	0.93	83	31	9
	HSBC Flexi-Trt Int'l Trt	Medium	-7%	0.46	27		-14	Buy	Gartmore Global Utilities	Medium -	+15%	0.62	180	44	4
Avoid	Invesco International JB Were International	Very High Medium	-5%	0.56 0.70	22 49	20 25	-11 -4		HSBC Tulip	High	+0%	0.79		33	10
					50	35	-4 4		Henderson Independent Port.	Medium	+1%	0.95	95	30	8
	Lowell International MLC Aust - Platinum Gbl	High Medium	-6% -3%	0.48 0.37	51	19	7		Henderson International	Medium	+4%	0.90	105	42	8
Avoid	MLIM International Gth	Medium	-10%	0.57	26	13	-4		Hill Samuel Int'l	Medium	-0%	0.86	97	29	7
	Macquarie S/M Int'l Share	High	-10%	0.57	16	1	3		Invesco GT International	Very High		0.78		38	6
	NAFM Inv Trt - Global	Medium	-19%	0.53	37	12	-6		Investec GF Global Privat'n	Medium	+2%	0.73	90	44	6
Avoid	Perpetual ICSav - Int'l	Medium	-1%	0.33	83	35	7		Lazard International Equity	Low	-1%	0.78		25	5
Avoid	Roth FA Global Small Coy	Very High		0.32	-4		-12		Lazard Worldwide Portfolio	Very High		0.86		52	12
	Roth FA Int'l Share	Very High		0.61	26	17	8		Legal & General Worldwide	Medium	-2%	0.96	85 99	27 39	8 10
711010	Tyndall Aust Int'l No 1	Medium	-5%	0.81	63	18	2		Legal & General Global Gth	Medium	+0%	0.93			
Avoid	Westpac International	Medium	-15%	0.48	10	21	-2		Lincoln Global M & G International Gth	Medium Medium	-1% -1%	0.85 0.88	96 93	41 44	10 10
	New Zealand B	AGED I INI	т Ты	ете					MGM International Equity	Medium	+6%	0.84	123	42	8
							-		Marlborough International	Medium	-1%	0.51	71	38	13
A ! -l	AJ International Share	Medium	-4%	0.72	59	23	7		Martin Currie International	High	+1%	0.91	83	42	5
Avoid	AMP International Share	Low	-7%	0.67	51	20	6 7		Merrill Lynch International	High	+3%	0.87	94	33	7
Avoid	AMP Passive Int'l Share ANZ World Equity Trust	Medium Low	+5% -7%	0.68 0.74	45	32 17	1		Murray Worldwide Equity	Very High		0.91	97	41	9
Avoid	ASB World Shares	High	-1%	0.74	45	15	-4		NPI Global Care	Medium	+2%	0.66	99	38	11
Avoid	BNZ International Equity	Medium	-9%	0.70	37	26	8		Newton International	Very High	+6%	0.81	104	48	4
Avoid	BT Life Int'l Share	Medium	-3%	0.83	37	28	2		Old Mutual Fund Worldwide	High	+1%	0.88	106	27	7
Avoid	BTIS International Share	Low	-7%	0.75	42	22	2		Pearl International	Medium	+0%	0.88	93	30	8
	Col FS Global Property	Very Low		0.45		5	5		Perpetual Int'l Emerging Coys	High	+5%	0.80	112	39	8
	NZ Guardian Global	Very Low		0.55	40	21	5		Perpetual Int'l Growth	High	+0%	0.90	89	30	8
	NZFM Global Small Coys	High	+1%	0.59	64	49	7		Perpetual Worldwide Recovery	High	+1%	0.88	95	31	7
Avoid	NZFM Global Equity Gth	Medium	-7%	0.69	48	22	7		Premier Global 100	High	+4%		117	38	5
Avoid	NZFM Global Prop & Infra	Medium	-9%	0.46	38	6	-3		Prudential Global Growth	Medium	-6%	0.81	71	20	9
Avoid	NZFM Global Blue Chip	Very Low	-13%	0.41	24	9	6	Avoid	Prudential Int'l Growth	Low	-7%	0.74	67	19	10
Avoid	Nat Bank Int'l Equity	Low	-8%	0.79	45	24	4		Royal & Sun All. Intern'l Gth	High	-2%	0.89	88	25	7
	Royal & Sun Int'l S/Mkt	Low	-3%	0.67		28	4		Royal London International	High	+1%	0.89	97	34	11
	Tower Global Equity	Medium	-4%	0.66	61	25	7		Scottish Life Worldwide	Medium	+1%	0.76	89	37	5
	Tower Tortis Intern'l	High	-4%	0.77	95	31	8		Scottish Mutual International	Medium	+3%		101	37	5
	Westpac International	Low	-6%	0.79	45	20	4	Buy	Scottish Widows' Global	High	+7%		125	41	4
	New Zealand bas	ED INSUR	ANCE	BONDS					Singer & Freidlander Global	Medium	+3%		106	32	4 9
Avoid	Royal Sun All Global Fd	Medium	-7%	0.76	47	28	4		Sovereign Int'l Growth St. James's Place Int'l	High High	+4% +6%		117 114	44 47	6
Avoid	Sov. Super Int'l Equity	Medium	-18%	0.76	0	17	1		Sun Life of Canada W/Wide Gth	Medium	+6%	0.80	93	33	6
Avoid	*				U	17	'		United Fr. International	Very High		0.87	73	43	6
	United Kingdom										_			43	U
	ABN AMRO Global Growth	High	+5%	0.75		61	16		Australian Listed						
	Abbey Global Growth	Very Low		0.07	46	12	10		BT Global	High	+2%	0.40	96	43	7
	Abbey Global Opportunities	Medium	-2%	0.84		21	6		Platinum Capital	Very Low		0.13	83	33	4
	Abbey International	Medium	-2%	0.85	78	23	7	Avoid	Templeton Global	Very Low	-16%	0.02	6	-19	4
	Abbey Nat'l International	Medium	-3%	0.82		28	6								
	Aberdeen World	Medium	-4%	0.92	73	27	7								

Pag	e 6							ternational Investor
Current Advice		Superi- Risk crity Rating Rating	Market <u>Per:</u> Correla- 36 tion mth	formance 12 3 mth mth	Current Advice		Supe Risk ori Rating Rati	ty Correla-36 12 3
	NEW ZEALAND LISTE (I NZ) World Index Fund UNITED KINGDOM BASED I Alliance Trust	Medium +5% LISTED INVESTN Low -4%	0.81 125 MENT TRUST 0.51 80	23 14	Avoid	NPI North America Newton American Old Mutual Fund Nth American Perpetual American Growth Portfolio American Prudential North American	Low + Medium + Medium - Low +	1% 0.56 103 44 11 3% 0.50 128 48 13 1% 0.68 149 38 10 2% 0.80 117 41 12 3% 0.41 56 14 4% 0.52 55 12 10
Buy	Anglo & Overseas Trust Bankers Investment Brunner Invest. Trust	Very High +7% Medium -4% Very High +7%	0.69 152 0.67 72 0.77 109	52 18 30 10 44 2	Avoid	Rothschild North America Royal & Sun All. Nth American	Low +	3% 0.30 56 15 5% 0.53 134 44 9
	Capital Gearing Trust Edinburgh Worldwide Edinburgh Investment English & Scottish	Very Low -2% Very High +1% High -3% Very High -4%	0.12 77 0.74 0.84 79 0.71 78	9 13 47 14 28 13 47 12	Avoid	Royal London American Gth S & W American Schroder American	Very Low + Low - Low -1	1% 0.66 130 42 15 2% 0.16 131 48 21 5% 0.75 107 29 12 4% 0.51 55 14 10 1% 0.66 139 38 10
Buy Buy	F & C Smaller Companies Fleming Mercantile Fleming Overseas Foreign & Colonial Henderson Strata Inv	Medium +7% Very High+10% High +5% Medium +3% Very High+23%		68 16 47 11 40 12 124 26	Buy Avoid Buy	Scottish Mutual Nth American Scottish Widows' Nth American	Low + Low +	8% 0.51 175 61 12 3% 0.58 145 46 11 8% 0.64 88 52 20 0% 0.63 122 41 12
Buy Avoid	Jupiter Primadona Law Debenture Corp. Majedie Investment Martin Currie Portfolio Mercury Asset Alloc'n Mid Wynd Invest Trust	High +14% Medium -11% Low -5% Low -1% Very High +2% Medium +5%	0.30 226 0.50 42 0.48 72 0.63 0.79 0.56 95	46 37 13 8 9 11 38 16 34 9 40 8	Avoid	UNITED KINGDOM BASED L American Opportunity Edinburgh US Tracker Fleming American	Low -1 Medium + Low +	STMENT TRUSTS 0% 0.15 38 30 28 2% 0.77 144 49 14 3% 0.56 143 75 24
Avoid	Monks Investment Murray International	Medium +3% High -7%	0.82 102 0.71 55 0.06 55	42 12 27 8 23 2	Avoid	UNITED STATES	Very High -3	
	Orxy International Personal Assets Trust Ptarmigan International	Very Low -1% Very Low -3% Medium +3%	0.06 55 0.36 82 0.46 102	13 9 44 13		United Kingdom e		<u>'</u>
Buy	RIT Capital Partners Scottish Invest. Trust Scottish Value Scottish Mortgage & Trt Scottish American Inv.	Low +6% Medium -0% Very High+16% Very High -1% High -1%	0.51 123 0.79 94 0.46 159 0.82 84 0.83 89	46 14 35 13 62 21 29 6 29 13	Buy Buy Avoid Buy	Abbey US Emerging Companies BG American Smaller Coys Baring American Small Coys F & C US Smaller Coys Fidelity American Spec Sits	Very Low - Low +	6% 0.28 72 47 11 9% 0.15 116 105 20 7% 0.49 70 32 16
Avoid	Second Alliance Secs Trust of Scotland	Medium -5% Medium -9%	0.68 81 0.67 55	23 16 21 14	Avoid	Fleming Select American Sm Co Friends Prov. Amer Small Coys	Very Low + Very Low -	6% 0.01 62 11 8% 0.33 67 55 19
Buy Buy	Special Utilities 'S' Tribune Trust Managed Warrants & Value	Medium -3% Low +7% Medium +8%	0.39 108 0.37 0.46 135	18 21 26 10 53 17	Buy Buy Buy	Henderson Amer Small Coys Hill Samuel US Small Coys' Invesco American Smaller Coys	Low +1 Medium +1 Medium +2	4% 0.27 175 122 18
	Witan Investment Coy TED KINGDOM BASED INVES	High _ +2%	0.92 109	39 12	Buy Buy	M & G American Smaller Coys Merrill Lynch American Opps	Medium + High +2	7% 0.47 156 100 25 5% 0.25 257 118 11
Buy	Asset Management British Assets Trust	Very Low +27% Medium -4%	0.00 0.51 78	125 45 31 13		Perpetual Amer Small Coys Schroder US Smaller Coys	Low +	2% 0.63 97 49 16 4% 0.42 124 82 20
Avoid Avoid	Fleming W'wide Income Govvett High Income IT	Very High -11% Low -12%	0.37 49 0.38 31 0.42 143	16 5 -4 -4 72 34		UNITED KINGDOM BASED L F & C US Smaller Coys Floring US Discovery	Medium -	51MENT TRUSTS 4% 0.46 86 38 15 5% 0.21 80 38
Buy	Jupiter Int'l Green IT Murray Global Return	Very High +7% Very High -1%	0.42 143 0.41	72 34 26 9	Buy	Fleming US Discovery Nth Atlantic Smaller Renaissance U.S.	Very Low + Very Low +1	2% 0.16 77 52 21 8% 0.07 195 114 21
	<u>UNITED</u> Australian bas	STATES	ete.			US Smaller Companies IT UNITED I		2% 0.40 122 65 17
Avoid	BT Sel Mkts American Gth Fidelity Perp. America	Medium -10% Medium -5%	0.37 45 0.66 84	50 8 35 12		UNITED KINGDOM E	BASED U NIT	Trusts
Avoid	NEW ZEALAND BASE Royal Sun All Nth Amer	ED INSURANCE Very Low -8%	Bonds 0.31 51	31 8	Avoid	Abbey Assets & Earnings Abbey Dividend & Growth Abbey General	Very Low -	6% 0.72 56 12 11 8% 0.75 44 6 8 1% 0.62 12 10
Avoid	Sov. Super Nth America UNITED KINGDOM	Very Low -16% BASED UNIT TI	0.25 9 RUSTS	31 7		Abbey Nat'l N & P UK Growth Abbey Nat'l UK Growth	Low -	1% 0.79 25 12 2% 0.65 22 12
	Abbey American Growth Aberdeen American Opport.	Very Low +5% Low +1%	0.47 134 0.39 110	52 10 81 25		Aberdeen UK Blue Chip Aberdeen UK Growth	Low +	2% 0.81 70 12 8 0% 0.78 77 19 10
Avoid	Aberdeen North American Barclay America Growth	Low -10% Very Low -2%	0.66 74 0.17	35 15 19 12		BAM UK Equity Diversified BG British 350 BWD Equity Growth	Low -	1% 0.73 14 12 1% 0.78 76 16 9 1% 0.88 85 24 11
Buy	Barclays America Baring American Gth Britannia American	Low +0% Medium +6% Very Low +9%	0.65 137 0.57 179 0.40 188	41 12 53 12 57 15		BWD UK Equity Barclays Capital	Low -	3% 0.87 69 14 8 1% 0.83 77 18 9
,	CCS North American CGU PPT North American Gth	Low +4% Low +0%	0.54 142 0.68	51 10 39 9		Barclays FTSE 100 Baring UK Growth Britannia UK General	Low +	1% 0.88 72 16 9 4% 0.64 107 33 14 4% 0.78 65 13 13
	Canada Life North American Cavenove North American Clerical Medical American	Low -2% Low -3% Very Low +1%	0.56 138 0.73 100 0.51 131	48 18 34 16 35 11		CGU PPT UK & General CGU PPT UK Growth	Very Low +	0% 0.77 19 12 0% 0.74 18 12
Buy Buy	Credit Suisse Transatlantic Deutsche American Growth	Low +10% Medium +11%	0.52 198 0.57 197	61 18 71 13		CGU PPT UK Index Tracking Cazenove UK Equity	Low -	0% 0.78 17 9 0% 0.66 77 37 13
Buy	Deutsche US Index Dresdner North American	Low -1% Low +9%	0.62 126 0.48 195	40 12 56 13		Credit Suisse Growth Deutsche UK Blue Chip Deutsche UK Equity	Low +	6% 0.45 106 45 12 3% 0.81 103 26 12 1% 0.73 84 22 10
Buy	Edinburgh North American Equitable North American Fidelity American	Medium +7% Low -5% Low +14%	0.47 181 0.75 95 0.23 261	62 18 36 13 38 15		Deutsche UK Growth Deutsche UK Index	Low +	4% 0.66 106 35 13 3% 0.83 62 18 9
Buy	Fleming Select America Framlington American Gth	Low +1% Very Low +22%	0.61 130 0.37 302	47 11 81 20	Buy	Dresdner UK Growth Dresdner UK Index		1% 0.85 73 19 10
	Friends Prov. American GA Nth American Growth	Medium +1% Low +1% Very Low +4%	0.72 140 0.57	43 11 40 7 63 13	Buy	Equitable Special Situations Equitable UK Index Exeter Capital Growth		1% 0.50 93 36 10 2% 0.89 70 17 9 2% 0.54 181 44 15
Buy	GAM North America GRE North American Gartmore American	Very Low +4% Medium +0% Low +7%	0.04 0.68 127 0.54 162	46 12 70 15	Buy	Fidelity Special Situations Fidelity UK Growth	Very Low + Low +	7% 0.37 118 40 13 0% 0.72 87 34 14
,	HSBC American Growth HSBC American Index Henderson North American Hill Samuel American	Medium -0% Low +0% Low +3% Low +2%	0.60 128 0.73 136 0.61 145 0.45	43 11 39 11 57 12 53 11	Buy	Fleming Private Growth Fleming Select UK Equity Framlington UK Growth Friends Prov. Equity	Very Low - Very Low +	0% 0.78 71 23 9 4% 0.25 38 -11 -12 7% 0.56 116 44 12 2% 0.79 87 29 12
	Invesco GT US Growth Jupiter North America	Low +5% Low +0%	0.43 0.24 0.51	74 22 38 5		GA Blue Chip Tracking GA Equity Growth	Very Low -	3% 0.79 16 8 4% 0.76 19 12
Avoid	Lazard Nth American Gth Legal & General US Index	Low -9% Low +0%	0.66 81 0.71 138	24 11 41 12		GAM UK Diversified GRE Growth Equity GRE UK 100 Index	Low -	4% 0.02 44 11 3% 0.68 62 16 9 1% 0.85 75 18 9
	Legal & General Nth American Lincoln North American M & G American Recovery	Low +3% Very Low -3% Low +2%	0.65 158 0.55 104 0.38 94	58 18 37 12 48 12		Gartmore UK Growth Gartmore UK Index	Low +	4% 0.67 95 32 11 1% 0.85 73 19 9
	M & G American & General MGM North American Growth	Low -1% Very Low -0%	0.62 107 0.55 126	41 9 47 15		Govett FTSE 250 Index HSBC FTSE 250 Index	Very Low +	1% 0.49 82 23 11 2% 0.30 28 10
	Martin Currie North American Merrill Lynch American	Low -0% Low +5%	0.51 87 0.62 162	55 8 41 12	Buy	HSBC Footsie Fund HSBC UK Growth		2% 0.88 70 17 10 2% 0.49 132 57 13

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Current Advice	Investment Fund	Risk Rating	Superi- ority Rating	Market Correla- tion	Per 36 mth	forma 12 mth	ance 3 mth	Current Advice	Investment Fund	Risk Rating	Superi- ority Rating	Market Correla- tion	36	ormanc 12 : mth mt	3
Buy	Hargreaves Lansdown Investment	Very Low	+8%	0.34	119	43	16	Avoid	Dartmoor	Very Low	-7%	0.31	50	-8	2
	Henderson UK Capital Growth Hill Samuel British	Low Low	-0% -3%	0.66 0.85	70	17 14	3 11	Avoid	Derby Trust - Capital Dresdner RCM Income Gth	Very Low Low	/ +5% -16%	0.37 0.18	104	35 13 -12 -13	
	Hill Samuel Capital	Low	-0%	0.83	77	21	8	Avoid	Edinburgh Income & Val.	Very Low		0.00		-10 1	
	Invesco GT UK Blue Chip Invesco UK Growth	Very Low Low	+1%	0.66	90	24 30	7 11		Exeter Enhanced Income Finsbury Inc & Gth -Cap	Very Low Very Hig		0.07 0.44		.9 (70 2	0
	Investec GF UK Opportunities	Low	-0%	0.50	91	41	16	Buy	Fleming I & G (2006)	Very Lov		0.44		20 18	
Buy	Jupiter UK Growth Jupiter UK Special Situations	Very Low Very Low		0.62 0.19	102 145	24 52	11 11	Avoid	Framlington I & C - Cap Framlington Second Dual	High Low	+5% -9%	0.43	124	23 10 -27 -10	
Биу	Legal & General UK Recovery	Low	-1%	0.74	77		13		Friends Prov Ethical	Low	-7%	0.33	53		1
	Legal & General Equity Legal & General UK Stockmarket	Low	-3% -1%	0.80 0.88	65 70	17 16	9 10	Avoid	Gartmore SNT Gartmore Scotland - Cap	Very Hig Very Hig		0.40 0.53	122	-15 15 7 12	
	Legal & General UK Index	Low	+0%	0.56	75	20	11	Avoid	Gartmore Shared Equity	Medium	-12%	0.36		-17	2
	Lincoln Growth M & G Blue Chip	Low Low	-0% +1%	0.72 0.77	76	21 21	10 14	Avoid	Govett Enhanced Income Guiness Flight Extra	Very Low Very Low		0.10 0.23	94	-14 2 6 1	2
	M & G British Opportunities	Very Low	+6%	0.16		56	25		Henderson Geared I & G	Very Low	-7%	0.44	53	10 8	8
	M & G Capital M & G Index Tracker	Very Low Low	+2% +0%	0.44 0.84		28 19	14 10		I & S Optimum Income Invesco Geared Opps	Medium Medium	-8% -17%	0.43	58		7 7
	M & G Recovery	Low	-5%	0.72	59	19	10	Mola	Invesco Recovery 2005	Very Low	+3%	0.06		7 9	9
	MGM Special Situations MGM UK Growth	Very Low Very Low	+3% +1%	0.65 0.72	92 86	29 27	13 13	Avoid	Investors Capital Jersey Phoenix	High Very Low	+2% ı -7%	0.60 0.28	96 56	34 12	2 3
	Marlborough UK Growth	Very Low		0.23	88	26	13	Buy	Jos Holdings - Capital	Medium	+35%	0.26	312	105 18	
	Martin Currie UK Growth Merrill Lynch Brit Blue Chip	Low Low	-2% -5%	0.70 0.79	61 60	32 13	13 9	Buy Avoid	Jove Investment - Cap Jupiter Enhanced	Very Hig Very Low		0.31 0.05	380	18 -10 -9 10	
	Merrill Lynch Recovery	Very Low	+1%	0.32	76	18	10		Jupiter Extra Income	Very Low	ı -2%	0.38	100	8 20	0
	Murray UK Growth NatWest UK Tracker	Low Low	-5% -2%	0.75 0.88	54 69		10 10	Buy	Jupiter Split Trust Cap Legg Mason Utilities	Very Hig Very Low		0.36 0.08	560 79	129 44 36 13	
	Old Mutual UK All Share Mirror	Low	-1%	0.84	73	19	10		Leveraged Income Fund	Very Low	-9%	0.11		-3 -2	2
	Old Mutual UK Growth Pearl Equity Trust	Very Low Low	-2% -2%	0.41 0.71	69	4 21	6 14		M & G Equity Trust -Cap M & G High Income - Cap	Very Hig Very Hig		0.31 0.16	34 -18	-8 (6 4
	Pearl Growth	Low	+1%	0.69	83	25	11	Buy	M & G Income IT - Cap	High	+7%	0.36	158	12 13	3
Avoid	Perpetual UK Growth Portfolio UK Growth	Low Very Low	-7% +3%	0.62 0.19	57	13 38	8 14	Buy	M & G Recovery - Cap Martin Currie I & G	Very Hig		0.33 0.21	352 76	51 24 11 (4 6
	Prudential UK Growth	Low	-3%	0.83	68	19	10		Monthly High Income	Low	-22%	0.21		-18 (0
	Rothschild UK Royal & Sun All. Equity Trust	Very Low Low	+2% +2%	0.31 0.75	89	29 21	12 11	Buy Avoid	Murray Extra Return New Fulcrum	Very High		0.24		45 1: -21 1!	
	Royal & Sun FTSE All Share	Very Low	-0%	0.77	0,	16	10	Avoid	Quarterly High Income	Very Low	-13%	0.20		-15 -2	2
	Royal & Sun FTSE 100 Tracker Royal London UK Growth	Low Low	-0% +2%	0.57 0.73	88	16 25	10 11	Buy Avoid	Schroder Split - Cap Second Scottish Nat'l	High Very Low	+38% -22%	0.08	257	26 24 -20 -	
Buy	Sanwa UK Growth	Very Low	+11%	0.37	139	41	15	Buy	Tor Inv Trust - Capital	Very Low	+12%	0.01	144	39 19	9
	Schroder UK Enterprise Schroder UK Equity	Low Low	-3% +1%	0.61 0.80	56 78	15 23	7 9	Avoid	Yeoman II - Cap	Very Low	1 -16%	0.02		-1 3	/
	Scottish Amicable Equity Trust	Low	+0%	0.81	84	21	10		UNITED KINGDO	M SM	ALL	ER C	os	3	
	Scottish Life UK Equity Scottish Mutual UK Equity	Low Low	+2% +2%	0.82 0.72	87 81	24 25	11 12		UNITED KINGDOM B					<u>-</u>	
	Scottish Widows' UK Spec Sits	Very Low		0.50	87		16	Buy	ABN AMRO UK Growth	Very Hig		0.60		101 10	6
	Scottish Widows' UK Index Scottish Widows' Equity	Low Low	-2% -2%	0.80 0.77	74 72		10 11	Buy	Abbey Nat'l Smaller Cos	Very Hig	h +8%	0.70		62 1	7
	Societe Generale UK Growth	Low Low	+6% -3%	0.56 0.86	63	35 15	10 9	Buy	Aberdeen UK Emerging BAM UK Equity Small-Cap	High Very Hig	+14% h +1%	0.64 0.79	211	65 15 63 1	
	Sovereign FTSE 100 Sovereign UK Growth	Low	-1%	0.70	68	29	13	Avoid	BG British Smaller Coys	Very Lov	ı -9%	0.43	57	25 16	
Buy	St. James's Place UK & Gen Prg Stewart Ivory British	Very Low Low	+13%	0.39 0.57	156 95	39 31	9 13	Avoid Buy	BG UK Smaller Companies BWD UK Smaller Coys	Low Very Hig	-10% h+25%	0.62 0.62	61 279	24 22 113 14	
	Sun Life of Canada UK Growth	Low	-4%	0.80	58	17	7	Buy	Baring UK Small Coys	Very Hig				104 22	
	Tilney UK Equity Un Friendly UK Equity Growth	Low Low	-2% -3%	0.62 0.77	85	29 19	9 10		Britannia Smaller Companies CGU PPT Smaller Cos	Very Hig Very Hig		0.79 0.78	141	48 14 55 1	
	United Kingdom based L						10	Buy Buy	Canada Life UK Smaller Coys	Very Hig Very Low		0.62 0.45			
Buy	3i Group	High	+33%	0.35	343		35	Buy	Cavendish Opportunities Cazenove UK Smaller Coys	Very Hig			156	85 20	
	3i UK Select Aberdeen High Income	Very Low Very Low	-3% -2%	0.45 0.29	84	15 -10	9 1	Buy Buy	Credit Suisse Smaller Coys Dresdner UK Mid-Cap	Very Hig Very Hig		0.61 0.58		75 2! 75 14	
	Aberdeen Convertible	Very Low	-5%	0.29	52	6	4	Buy	Dresdner UK Smaller Companies					121 19	
	Advance UK Albany	Very Low Very Low	+5% -3%	0.35 0.39	75	46 24	16 11	Buy Buy	Edinburgh UK Smaller Coys Equitable Smaller Coys	Very Hig Very Hig			371 150	153 30 77 23	
Buy	Aurora Invest Trust	Very Low		0.12	179	124		Buy	Fleming Select UK Smaller Coys		+8%	0.80	165	58 20	0
	Brit Empire Securities British American IT	Very Low Very Low	+6% -4%	0.35 0.25	111 62		21 13		Framlington Capital Gartmore UK & Irish Small Cos	Very Hig Very Hig		0.71 0.77		52 18 111 19	
	City Merchants High Yld	Very Low	-8%	0.30	55	9	6		Gartmore UK Small Coys	Very Hig	h +6%	0.67	142	56 20	0
Avoid	City of London Dresdner RCM 2nd Endow.	Medium Very Low	-12% -2%	0.74 0.04	52	-2 6	5 10	Buy	Govett UK Smaller Companies HSBC UK Smaller Coys	High High	+2% +13%	0.66 0.75		33 2° 58 18	
	Dunedin Income Growth	Medium	+1%	0.64	91	23	10	Buy	Henderson UK Small Coys	Very Hig	h+18%	0.55	219	67 19	9
	Edinburgh UK Tracker Enhanced Zero Trust	Low Very Low	+2% -4%	0.70 0.17	81	25 3	9 10	Buy	Hill Samuel UK Smaller Coys Invesco UK Smaller Companies	Very Hig Very Hig		0.73 0.62		52 14 58 1	
	Exeter Preferred Cap.	Very Low	+3%	0.29	121	9	14		Investec GF UK Emerging Coys	Low	-3%	0.50	85	33 18	8
Buy	F & C Income Growth Fidelity Special Values	Low Very Low	-5% +8%	0.58 0.31	58 141	15 55	7 20		Jupiter UK Small Cos Lazard UK Small Coy	Very Hig Medium	n +1% +2%	0.76 0.77	116	60 12 38 14	
,	Finsbury Growth	Medium	-5%	0.54	57	24	18		Legal & General UK Small Coys	Medium	+6%	0.74		62 18	
Buy	Fleming Claverhouse Fleming Mid Cap	Low Very Low	+4% +8%	0.69 0.29	97	40 63	10 26	Buy Buy	M & G Smaller Companies Marlborough Special Situations	Very Hig Very Hig		0.72 0.43		73 2! 116 20	
,	Glasgow Income Trust	Very Low	-5%	0.34	74	5	9	,	Martin Currie UK Smaller Coys	High	+5%	0.79	120	62 1	7
	Govett Strategic Inv. Invesco Convertible	Low Very Low	+5% -4%	0.40 0.49	118 68	56 16	26 14	Buy Buy	Merrill Lynch UK Smaller Coys Murray Smaller Companies	Medium Very Hig		0.69 0.52		58 18 210 2!	
	Legal & Gen'l Recovery	Low	-0%	0.66	86	23	9	Dent	Pearl UK Small Coys	Very Hig		0.65		46 2	
	Life Offices Opport. London & St Lawrence	Very Low Very Low	-1% -5%	0.06 0.31	72 66	15 10	16 19	Buy	Perpetual UK Small Coys Prudential Smaller Companies	High Medium	+8% +0%	0.79 0.78		58 10 37 22	
Avoid	Lowland Investment Co	Very Low	-3% -10%	0.35	76 45	12 -2	11 1	Buy	Royal & Sun All. UK Smaller	Very Hig	h+11% +13%	0.56 0.62		76 36 65 15	
	Merchants Trust Mercury Keystone IT	Medium Medium	-10%	0.64 0.60	41	3	8	Buy	Schroder UK Smaller Coys Scottish Amicable UK Small	High Medium	+0%	0.82		44 20	
Avoid	Murray Income Trust	Medium	-6%	0.61	60	23 5			Scottish Middle UK Small Coys	Very Hig		0.72		63 1	
	Perpetual Income & Gth Schroder Income & Grwth	Medium Very Low	-14% -11%	0.51 0.42	35 35	7	12 10		Scottish Widows' UK Small Coys Singer & Freidlander Small Cos	High	-1% +4%	0.81 0.69	110	41 16 47 1	4
	Schroder UK Growth Shires Investment Trust	Medium Medium	-6% -4%	0.45 0.53	41 92	19 8	11 17		Sun Life of Canada Small Coys Tilney UK Smaller Cos	High Very Hig	-1% h +1%	0.67 0.75	100	45 16 45 16	
	Temple Bar Inv. Trust	Low	-4%	0.58	69	9	12		UNITED KINGDOM BASED L				RUST		,
	Tribune Trust Indexed Undervalued Assets	Very Low Very Low	-3% +1%	0.77 0.13	61	15 29	8 16		3i Smaller Quoted Coys	Very Hig		0.65		69 2°	7
	Value & Income Trust	Low	-11%	0.33	17	9	1	Buy	AIM Trust	Very Hig	h+61%	0.28	578	251 2	6
	ED KINGDOM BASED INVEST				т С			Avoid Buy	Aberforth Smaller Coys Capital Opportunities	Medium High	-10% +24%	0.43 0.33		17 14 131 30	
Avoid	BFS Income & Growth BFS Small Companies	Very Low Very Low	-35% -4%	0.25 0.00		-38 -9	-3 6	Buy Buy	Discovery Trust Dresdner RCM Smaller	Very Hig Very Hig		0.44 0.56	152	67 1°	
Buy	Danae - Capital	Low	+9%	0.39	147		2	Бuy	Dunedin Smaller Coys IT	Very Hig		0.58	137	70 30	
			•		@ C			ъ	1.0						

Pag	e 8								Interr	nation	al In	vestor
Current Advice	: Investment Fund	Superi- Risk crity Rating Rating	Correla-	Performa 36 12 nth mth	ance 3 mth	Current Advice		Risk Rating	Superi- ority Rating	Market Correla- tion	36	12 3 mth mth
Buy	Eaglet Investment Trust	Very High+26%		55 117			Portfolio European	High	+5%	0.40	0.7	63 6
Buy Buy	Edinburgh Smaller Coys Finsbury Trust	Very High+14% Medium +15%		06 112 00 113			Prudential European Rothschild Europe	Very Lov High	v +2% +4%	0.17 0.37	87	23 6 57 4
Buy	Fleming Smaller Coys	Very High+15%		10 104	33	Buy	Royal & Sun All. European	Medium	+9%		138	52 5
Buy	Gartmore Fledgling Indx	High +11%	0.41 14		28	Buy	Royal London European Gth	Medium	+15%	0.19	165	52 8 53 9
	Gartmore Small Coys Group Trust	Very High +1% Very Low -3%	0.62 13 0.18 <i>6</i>	38 72 53 23	32 15	Buy Buy	Sanwa European Gth Schroder European	Medium Medium	+14%	0.25 0.27	160 127	49 5
Buy	Henderson Smaller Coy	Very High+12%	0.56	73	26	,	Scottish Amicable European	Very Lov		0.18	89	25 6
Buy	Hill Samuel UK Emerging I & S UK Smaller Coys	Very High +9% Very High +6%	0.67 19 0.65 19	90 115 50 72	40 24	Buy	Scottish Life European Scottish Mutual European	Low Medium	+5% +7%	0.24 0.26	117 110	43 8 36 3
	Invesco England	Very High +3%	0.67 10		18	Buy	Scottish Widows' Europe	Medium	+12%	0.27	152	49 4
Avoid	Knox D'Arcy Trust	Very Low -12%		18 -10	6	Buy	Singer & Freidlander Cont'l	Low	+11%	0.21	148	45 8 71 9
	Montanaro UK Small Coys Perpetual UK Smaller Co	High +5% Medium +1%	0.63 14 0.54 12		21 12	Buy Buy	Societe Generale European Sovereign European Gth	Medium Medium	+15%	0.28 0.27	126	71 9 40 2
	Shires Smaller Coys	Medium -6%	0.36	30 36	21		Stewart Ivory European	High	+6%	0.24	125	48 4
Buy	Smaller Companies IT Themis FTSE All Small	Very High+10% Medium +5%	0.62 17 0.46	79 87 47	13 20		Sun Life of Canada European Tilney European Growth	Medium Medium	+3% +0%	0.28 0.28	97	39 3 40 5
	Throgmorton Trust	High -6%			16		Un Friendly European	Low	+4%		107	37 8
Uni	TED K INGDOM BASED I NVES	TMENT TRUSTS	S - SPLIT	CAPIT	AL		UNITED KINGDOM BASED L	ISTED I	NVESTM	IENT T	RUST	S
	Aberforth SL - Cap	Low -6%		59 18	13	_	Central European Gth	Low	-6%	0.05	12	57 11
	Lloyds Smaller Co - Cap	High +5%	0.70 15	52 77	21	Buy	Charter European Trust Euroland Plus	Very Hig Very Lov		0.27		41 2 23 22
	FIIS	ROPE				Buy	F & C European	Medium		0.16	152	48 5
						Buy	Fidelity Euro V.	Medium	+13%	0.14	171	82 15
	Australian bas					Buy Buy	Fleming Cont'l Europe Gartmore Irish Small	Medium Very Lov	+7% v +7%	0.19 0.07	129 112	56 3 69 23
Avoid Avoid	BT Sel Mkts Europe Growth Dresdner Europe Growth	Medium -8% Very Low -10%		29 16 24 26	-3 5	Buy	Gartmore European	Medium	+16%	0.19		67 7
Avoiu	Fidelity Perp. Europe	Medium +3%		31 38	5	Buy	Martin Currie European Mercury Euro Priv.	Very Hig Medium	h+10% +6%	0.24		64 5 34 5
Avoid	Invesco European	Very High -9%		24 47	-15	Buy	Perpetual European	Medium		0.12		50 -1
	N EW Z EALAND BA					Úni	TED KINGDOM BASED INVES	TMENT	T RUSTS	- SPL	LIT C	APITAL
Buy	BTIS European Share Tower Spot. Emerg. Euro.	Low -3% Medium +8%		48 16 55 38	-0 -2		Govett Euro Enhanced	Very Lov		0.09		22 -0
Buy	Tower Spott Energy Euro. Tower Spotlight Europe	Low -0%		54 36	2	Buy Buy	Henderson Eurotrust Jupiter European IT	Very Hig High	h+25% +27%	0.14 0.19		77 4 129 12
	New Zealand base	D INSURANCE I	BONDS			Buy	Legg Mason Euro Util.	Very Lov		0.02		32 -12
	Royal Sun All European	Low -3%		52 26	2	Buy	SR Pan-European	High	+35%	0.08	202	89 -8
Avoid	Sov. Super European	Medium -10%		17 30	1		EUROPE SI	// A	ED C	06		
	UNITED KINGDOM E			20 27	7							
Buy	Abbey European Capital Aberdeen European Growth	Low +4% Medium +7%	0.22	99 37 18 42	7 5		UNITED KINGDOM I	BASED L	NIT TR	USTS		
,	BAM Europe	High +1%	0.53	35	-0	Buy	BG Euro Small Coys Deutsche Europa	Very Hig Very Hig		0.21	143 209	121 16 121 9
Buy Buy	BG Europe Baring Euro Sel.	Very High +9% High +9%	0.29 13		3 12	Buy Buy	Dresdner European Spec Sits	Very Hig		0.20	246	
Buy	Baring European Growth	Medium +9%	0.29 12		0	Buy	F & C European Smaller Coys	Medium		0.19		52 10
	Britannia European CGU PPT Europe Growth	Medium +6% Medium +3%	0.24 12 0.42	21 43 47	7 4	Buy Buy	Fleming Select Cont Euro Sm C Framlington Cnt'l Sm Coys	о very нід Medium		0.21 0.13		118 12 127 12
Buy	Canada Life European	Medium +10%	0.42		7	Buy	Henderson European Small Cos	Very Hig	h+29%		238	
Buy	Cazenove European Portfolio	Very High+16%	0.34 19		4	Buy Buy	Invesco European Smaller Coys M & G European Smaller Coys	Very Hig Very Hig		0.19 0.22		111 9 129 13
	Clerical Medical European Credit Suisse European	Medium +6% Medium +1%	0.21 1	12 35 91 29	7 5	Buy	Schroder Euro Small Coys	Very Hig		0.25	178	99 11
	Deutsche European Growth	Medium +5%	0.22 10	06 43	1	Buy	Stewart Ivory European Small	Medium				107 11
Buy	Dresdner Euro Index Dresdner European	Low -2% Very High+12%	0.21 6	57 37 50 54	5 8	_	United Kingdom based L					
Day	Edinburgh European	Medium +3%	0.25 10		6	Buy Buy	Fleming Euro Fledgeling Invesco Continental Sm	Very Hig Very Hig		0.18		170 13 176 11
Buy	Equitable European Fidelity European	Medium +5% Medium +11%	0.26 17		5 10	Buy	TR European	High	+26%	0.18		99 1
Buy	Fidelity European Opps	Medium +9%	0.21 13		10		050		,			
D	Fleming Select Cont Europe	Medium +5%	0.23 1		6		<u>GER</u>	<u>MAN Y</u>	-			
Buy Buy	Framlington European Friends Prov. European	Medium +11% High +8%	0.23 15		6 4		United Kingdom i	BASED L	NIT T R	USTS		
Buy	GA European Growth	Medium +9%	0.31	49	4	Buy	Baring German Growth	Low				80 11
	GAM European Growth GRE European	High +6% Low +4%	0.47 0.21	67 95 35	9 4		UNITED KINGDOM BASED L					
Buy	Gartmore European Sel Opps	High +16%	0.26 18	35 60	4	Avoid	East German Inv Trust	High	-39%	0.26	-41	-17 6
Buy	Gartmore European Govett European Blue Chip	High +9% Low +4%	0.31 13		3 5							
Buy	Govett European Strategy	Very High+15%	0.35 18		5							
Buy	HSBC European Growth	High +14%	0.27 17		6		Internet	Pag	CIA	ord	1	
Buy	HSBC Eurotrack 100 Henderson European	Low +5% High +14%	0.21 17		6 2	<i>"</i> -						
Buy	Hill Samuel European	Low +10%	0.22 14		5		nternational Investor" is					
Buy Buy	Invesco European Growth Investec GF European Gth	Very High+25% Medium +7%	0.20 26		2 5		l but password protect		orever	nt una	auth	orised
Buy	Jupiter Euro Spec Sits	Medium +10%	0.30	103	12	acc	cess by non-subscribers	S.				
Buy Buy	Jupiter European Lazard European Growth	Medium +11% Very Low +7%	0.21 14		6 6		October's Password		vemb	er's F	ass	word
Биу	Legal & General Euro Index	Low +5%	0.16 12		5	•	See Prin	· ·				
D	Legal & General European	Low +2%	0.20	91 26	4			asswor				
Buy Buy	Lincoln European M & G European	Low +7% Medium +7%	0.16 17		11 5					1	11	
	MGM European Growth	Low +5%	0.30 10	03 42	5		Please keep these pass	swords	confic	ientia	1!	
Buy Buy	Martin Currie European Merrill Lynch European Gth	High +9% Medium +8%	0.28 14 0.26 13		7 5			_				
Duy	Merrill Lynch New Europe	Medium +5%	0.29 1	17 50	8		Next	t Iss	110			
	Old Mutual European Growth	Low -0%	0.52	23	4	Tri.				," <u></u> . 1	16-	anate J
	Old Mutual Fund Swiss Equities Old Mutual Fund European	Very Low +4% Medium +3%		93 31 33 42	10 4		e next issue of "Internat					
Buy	Pearl New Europe	Medium +10%	0.23 14	17 59	9		four weeks time on Tue					
Buy	Perpetual European	Medium +8%	0.33 12	26 44	7	on	our internet sites on V	Vednes	day N	ovem	ber 8	3.

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