# International Investor

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## World Stockmarket Forecasts

Stockmarket	One-Year Forecast	Fundamental Indicators	Technical Indicators	Monetary Indicators	Economic Indicators	Historical 3 mths	Performance 6 mths	e (in US\$) 12 mths	Share Index
Australia	33%	Neutral	Neutral	Bearish	Bearish	-9.5%	-6.3%	-7.9%	3,266.50
Austria	_ 46%	Bullish	Neutral	Neutral	Bearish	-6.8%	-2.9%	-17.7%	1,133.98
Belgium	45%	Neutral	Bullish	Bearish	Bearish	-1.5%	+8.9%	-18.5%	3,181.85
Canada	_ 36%	Bearish	Neutral	Bullish	Bearish	-10.6%	-1.5%	+27.6%	9,720.40
Denmark	_ 43%	Bearish	Bullish	Neutral	Bearish	+3.0%	+11.2%	+16.8%	995.93
Finland	- 30%	Bearish	Neutral	Bearish	Bearish	-0.1%	-24.0%	+23.6%	13,847.81
France	- 32%	Bearish	Neutral	Bearish	Bearish	-5.7%	-5.5%	+5.9%	4,048.54
Germany	34%	Bearish	Neutral	Bearish	Bearish	-3.0%	-8.5%	+4.8%	7,128.27
Ireland	49%	Bearish	Bullish	Neutral	Neutral	+6.7%	+3.4%	+6.1%	5,879.31
Italy	47%	Neutral	Bullish	Neutral	Bearish	+0.7%	-0.5%	+17.9%	32,977.00
Japan	29%	Bearish	Bearish	Neutral	Neutral	-3.8%	-18.4%	-19.9%	14,837.78
Netherlands_	35%	Bearish	Neutral	Bearish	Bearish	-2.2%	-1.3%	+0.3%	968.90
New Zealand _	23%	Neutral	Bearish	Bearish	Bearish	-18.7%	-20.0%	-26.8%	2,163.75
Norway		Bearish	Bullish	Bearish	Neutral	+6.3%	+21.6%	+23.2%	878.26
Spain	27%	Bearish	Bearish	Bearish	Bearish	-3.9%	-9.4%	-9.4%	989.05
Sweden	31%	Bearish	Bearish	Neutral	Bearish	-9.8%	-21.8%	+4.6%	5,402.00
Switzerland	32%	Neutral	Bullish	Bearish	Bearish	-3.5%	+6.0%	-3.1%	8,062.10
Un. Kingdom_		Bearish	Neutral	Bullish	Bearish	-3.3%	-3.0%	-10.1%	6,385.40
USA		Bearish	Neutral	Neutral	Bearish	-2.5%	-0.4%	+4.1%	1,426.69
Argentina	45%	Bullish	Bearish	Bearish	Bullish	-6.9%	-9.5%	-16.4%	17,377.28
Brazil	 29%	Neutral	Bearish	Bearish	Bearish	-19.9%	-10.6%	+13.3%	14,533.96
Czech Rep	43%	Bearish	Bearish	Bullish	Bullish	-13.2%	-16.3%	-12.4%	1,518.00
Chile	50%	Neutral	<b>Bearish</b>	Bullish	Neutral	-5.2%	-10.5%	-0.9%	4,832.55
China	39%	Bearish	<b>Bearish</b>	Neutral	Neutral	-20.4%	-2.3%	+8.5%	727.50
Greece		Bearish	<b>Bearish</b>	Bullish	Neutral	-7.1%	-18.0%	-45.8%	3,791.88
Hong Kong		Bearish	Neutral	Neutral	<b>Bearish</b>	-10.5%	+2.0%	+14.2%	15,594.12
Hungary	30%	Bearish	<b>Bearish</b>	Neutral	Bearish	-10.1%	-16.4%	-12.0%	7,989.56
India	_ 26%	Neutral	Bearish	<b>Bearish</b>	Bearish	-8.3%	-21.5%	-20.2%	3,935.70
Indonesia	35%	Bearish	<b>Bearish</b>	Neutral	Bearish	-22.1%	-34.7%	-50.7%	409.83
Israel		Neutral	Bearish	Bullish	Neutral	-8.2%	-2.1%	+19.9%	441.08
Korea	45%	Bullish	Bearish	Bullish	Bearish	-22.3%	-26.9%	-35.8%	560.41
Malaysia	32%	Bearish	Bearish	Neutral	Bearish	-6.7%	-17.8%	+5.4%	760.30
Mexico	27%	Bearish	Bearish	Bearish	Bearish	-7.1%	-4.6%	+5.0%	6,319.58
Philippines	_ 21%	Neutral	Bearish	Bearish	Bearish	-22.5%	-32.9%	-50.0%	1,287.85
Poland		Bearish	Bearish	Bearish	Neutral	-14.4%	-12.2%	+8.4%	16,550.30
Portugal		Neutral	Bearish	Bearish	Neutral	-10.5%	-11.8%	-4.4%	2,654.54
Russia		Bearish	Neutral	Neutral	Bearish	-6.7%	-9.5%	+99.8%	1,936.86
Singapore		Bearish	Bullish	Bearish	Bearish	-0.2%	-3.2%	-5.7%	2,061.50
Sth Africa		Bearish	Bullish	Bearish	Bearish	-1.6%	+4.1%	-5.7%	8,417.70
Taiwan	_ 31%	Bullish	Bearish	Bearish	Bearish	-29.6%	-36.6%	-24.2%	5,796.08
Thailand		Bearish	Bearish	Bullish	Bearish	-13.6%	-32.9%	-39.0%	287.84
Turkey	61%	Bearish	Neutral	Bullish	Neutral	+2.4%	-25.2%	+51.3%	14,803.00
Venezuela	_ 42%	Bullish	Bearish	Bullish	Bearish	-6.3%	+7.9%	+1.0%	6,457.93

**One Year Forecasts** predict the probability that a stock-market will rise over the next year. Investors should seek to invest in markets with forecasts of 60-100%, while avoiding markets with forecasts of 0-40%. Bullish = Favourable. Bearish = Unfavourable.

Page 2 International Investor

## Stockmarket Outlook

The reasons for the unfavourable Forecasts for most world stockmarkets have been discussed over recent months: World economic growth is at cyclical highs and could turn down sharply owing to either labour shortages, higher inflation, higher interest rates or the impact of higher oil prices. World stockmarkets are also near highs - both in absolute terms and relative fundamentals (i.e. Price/Earnings ratios are high, Dividend Yields low). The "wealth effect" of high share prices has encouraged a spending boom, which has helped boost economic growth rates over recent years.

A decline in economic growth rates would slow the growth in corporate profits. If companies fail to achieve the growth expectations built into current share prices then stockmarkets will decline. This will reverse the "wealth effect", resulting in higher savings and a drop in consumer spending. Lower consumer spending can continue this cycle by lowering economic activity and corporate profits.

The only real question is whether this economic slowdown is a *soft landing* (i.e. growth rates slow, but the world avoids a recession) or a *hard landing* (i.e. the world economy spirals into recession, with the downturn leading to a negative wealth effect, low consumer spending, further economic contraction, falling corporate profits, plunging stockmarkets). Increases in interest rates during 1999/2000, plus the bursting of the technology share bubble provide the environment for an economic slowdown which, with good economic management, could become a *soft landing*. The current high oil price, however, could slow the world economy sufficiently to cause a *hard landing*. All previous oil price shocks have resulted in a hard landing.

## The Impact of the Current Situation on World Stockmarkets

World stockmarkets have reacted differently to the current situation.

In Asia, sentiment is very negative and stockmarkets have fallen sharply as investors price in the impact of a hard landing. This is perhaps an example of what Peter Lynch (*One Up on Wall Street*) calls "penultimate preparedness" - where investors prepare themselves for the *last* thing that has happened. Lynch gives the example that *after* the October 1987 crash, "people began to worry that the market was *going* to crash". Having suffered a major crisis in 1997/1998, Asian investors appear to have sold down their stockmarkets in preparation for another crisis.

In contrast, the United States, United Kingdom and European stockmarkets are being priced in anticipation of a soft economic landing - to be followed by another economic and stockmarket boom.

Part of the discrepancy between these markets could be the result of the impact of oil prices on expectations. Emerging economies are more dependent upon oil and are consuming approximately twice as much oil per dollar of Gross Domestic Product as developed economies. The sharp rise in oil has therefore had a more negative impact upon emerging economies than upon developed economies.

The reverse side of the coin, of course, is that when oil prices fall sharply in 2001 this will have a much more favourable impact upon the emerging economies.

#### When Will Stockmarkets Recover?

The immediate outlook for stockmarkets may not be attractive, but when can investors expect this situation to improve? The answer to that question will depend, in no small part, on whether the world economy suffers a soft or hard landing. Nevertheless, at this stage it seems likely that oil prices and interest rates will decline during 2001.

Pressure will continue on OPEC to lift production-even if the cause of the shortage is in other areas (i.e. pipeline capacity, refining capacity). Oil demand increased rapidly this year as Asian economies recovered strongly but OPEC has been slow to *raise* production to meet this higher demand. The slowing in economic growth rates plus the end of the Northern Hemisphere winter will lower oil demand in early 2001. If OPEC is equally slow to lower production - which is likely - then the price of oil will drop rapidly in the first quarter of 2001.

As mentioned above, lower oil prices will have the greatest favourable impact on the emerging economies which use more oil per unit of production than the developed economies. With stockmarkets in these emerging economies already priced to expect the worst, stock prices could jump sharply higher.

Subject to economic developments, it also appears likely that major economies will cut interest rates about mid-2001.

### **Summary and Recommendation**

Stockmarkets in developed countries remain expensive and have not adjusted to the threat of a hard landing in the world economy. On the other hand, stockmarkets in Asia and other emerging economies have reacted poorly to the impact of higher oil prices and the threat of a downturn in global economic activity. As a result, we believe that developed stockmarkets have *underanticipated* the necessary adjustment to prices while emerging stockmarkets have *over-anticipated*.

The next 6-9 months may hold some unpleasant economic surprises - but oil prices and interest rates are likely to fall in early to mid 2001. Lower oil prices will be particularly favourable for the emerging economies.

Asian and emerging stockmarkets have (1) fallen sharply anticipating the worst but (2) will benefit most from lower oil prices next year. These markets are therefore probably *already at their lows and close to an important buying opportunity.* 

Developed stockmarkets are still too expensive and will likely continue to drift lower over at least the next 6-9 months.

November 7, 2000. Page 3

## Recommended International Investment Funds

#### **Investment Strategy**

Most world stockmarkets have fallen over recent months, so continue to hold 30-40% of international portfolios in a cash reserve, waiting for the next buying opportunity.

While that buying opportunity in developed markets may still be 6-12 months away, Asian and Emerging stockmarkets appear to have over-reacted and fallen too far. An opportunity to add to investment positions in these depressed markets may therefore be close at hand.

#### Fund News

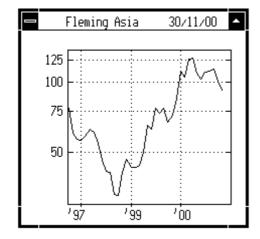
Both **HSBC Asian Fund** and **HSBC Hong Kong Growth Fund** have been converted from *Unit Trusts* to *Open Ended Investment Companies* (OEIC). Very little changes except that the Manager quotes just a single *redemption* price for the shares. When you buy in, an initial sales fee (usually 3%) and other fees (usually about 2%) are added to that quoted price.

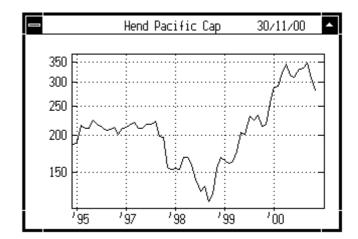
**Templeton Emerging Market Investment Trust plc** has re-purchased just 800,000 of its own shares over the last four weeks, reducing its issued capital to 456,608,671 shares.

			Initial Red	<u>commen</u>	dation	Prem/			Gain
Curren	t	EPIC	Date	<u>Offer</u>	<u>Price</u>	Disc	<u>Recent P</u>	rice	or
Advice	Investment Fund	Code		Foreign	NZ	to Net	Bid-Offer or	NZ	Loss
					Cents	Assets	Last Sale	Cents	%
	Asian Regional								
BUY	Fleming Asia WARRANTS	FAIW	07/03/00	43.8p	141.7		24.75p	89.3	-37
HOLD	Fidelity Asian Values WARRANTS	FASW	10/03/98	17.5p	49.7		18.0p	65.0	+31
HOLD	Gartmore Pacific Growth Fund	*	29/10/85	41.4p	105.4		187.98-200.16p	700.2	+565
HOLD	HSBC Asian Fund	*	10/11/98	34.4p	106.3		46.4p	167.3	+57
HOLD	HSBC Hong Kong Growth Fund	*	07/04/98	159.4p	481.6		203.2p	733.2	+52
BUY	Henderson Pacific Capital	*	08/08/00	342.2p	1122.6		288.0p	1039.2	-7
HOLD	Schroder Asia Pacific WARRANTS	SDPW	13/07/99	25.5p	75.8		19.25p	69.5	-8
	Japan								
HOLD	Baillie Gifford Shin Nippon plc	BGS	11/01/94	156.0p	440.3	-16%	161.5p	582.7	+32
HOLD	Invesco Japan Discovery Trust	IJD	13/07/99	95.5p	284.0	-7%	119.0p	429.4	+51
	Korea								
HOLD	Baring Korea Trust	*	12/04/94	81.1p	209.4		62.62-67.04p	233.9	+12
	Thailand								
HOLD	Old Mutual Thailand Trust	*	08/12/98	49.0p	155.9		39.40-42.74p	148.2	-5
	International								
HOLD	Aberdeen Prolific Emerging Marke	ts *	13/08/91	39.0p	116.1		65.99-69.82p	245.0	+111
HOLD	Templeton E/Markets WARRANTS	TEMA	13/07/99	40.3p	119.7		21.0p	75.8	-37
* Unite	ed Kingdom based Unit Trust								

## Other Shares and Warrants

Alternative investments in the UK listed investment trust shares and warrants recommended above include **Fidelity Asian Values** shares at 71% pence (-14%, i.e. 14% *below* net asset value), **Fleming Asian** shares at 96½ pence (-12%), **Schroder Asia Pacific** shares at 73½ pence (-16%), **Templeton Emerging Markets** shares at 111¼ pence (-21%), **Baillie Gifford Shin Nippon** warrants at 41 pence, **Invesco Japan Discovery** warrants trade at 57½ pence.





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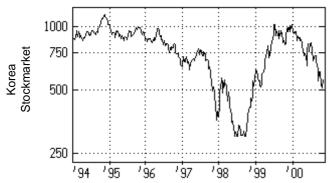
Page 4 International Investor

## Investment Fund Survey

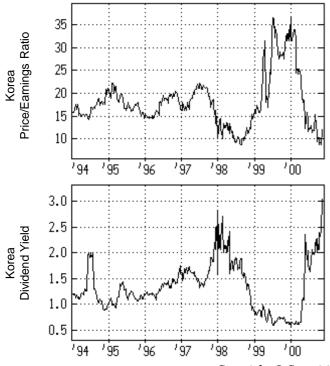
Current Advice	Investment Fund	Risk Rating	Superi- ority Rating	Market Correla- tion		forma 12 mth	ance 3 mth	Current Advice		Risk Rating	Superi- ority Rating	Market Correla- tion	Per: 36 mth	forma 12 mth	3
	NEW.	ZEALAN	ΝD					D	NZ Guardian NZ Equity	Low	+2%	0.72	-9	-6	-7
	·							Buy	NZ Guardian Small Coys	Very Lov Medium	7 + 20% -3%	0.18 0.76	72	27	.9
	<b>N</b> EW <b>Z</b> EALAND	BASED UNI	T I RU	STS					NZ Guardian NZGT 30	Medium	-3%	0.76	-21 -17	-6 -5	-6
	A Jones NZ Share	Very Low	-0%	0.46	-6	1	-2	Buy	NZ Share Index Top 40 NZFM NZ Equity	Very Low		0.81	11	-5 12	_
	AMP NZ Share	Very Low	+2%	0.53	7	1	-3	Биу	NZFM Prop & Infrastruct.	Very Low		0.10	-3	12	.9
	AMP Passive NZ Share	Very Low	-3%	0.15		-8	-7	Buy	Nat Bank NZ Equity Gth	Very Low		0.10	24	8	-2
	AMP Tracker Fund	Medium	-0%	0.58	-22	-8	-8	Duy	Royal & Sun NZ Exp Asia	Very Low		0.06	24	.1	-2
	ANZ Tranz Equity	Very Low	-2%	0.68	-4	2	-3		Royal & Sun NZ Sharemkt	Very Low		0.45		-2	-5
	ASB NZ Shares	Medium	-1%	0.71		-5	-7		Tower New Zealand Equity	Very Low		0.63	-6	4	-3
	AXA NM NZ Leaders	Low	-0%	0.63	-11	2	-4		Tower Tortis New Zealand	Very Lov		0.36	-25	-3	-
	BNZ Active Growth	Very Low	+2%	0.16		11	2	Avoid	Westpac NZ Share Index	Very Low		0.52	-26	-10	
	BNZ Equities Discovery	Very Low	+5%	0.27		6	-3		Westpac Sel. NZ Shares	Very Low		0.48	-14	1	-4
	BNZ NZ Blue Chip	Very Low	+0%	0.82	-2	1	-3		New Zealand bas						
	BNZ NZ Equity Index	Medium	-1%	0.84	-20	-8	-8								
	BT LP New Zealand Share	Very Low	+5%	0.64		12	-1		CIGNA NZ Shares	Very Low		0.43	-10	6	-
	BTIS NZ Share	Very Low		0.58	8	6	-1		Sov. Super New Zealand	Very Low	+4%	0.20	21	9	7
	Coronet Equity Trust	Very Low	-2%	0.31	-4	4	-3		New Zealand List	ED INVEST	MENT.	TRUST	S		
	Direct Second Fifteen	Very Low	+1%	0.19	9	1	3		Mid-Cap Index	Very Low		0.50	-4	-6	0
	FCMI Toronto New Zealand	Very Low	-2%	0.22	-7	-7	-2		TeNZ	Very Hig		0.91	-25		-10
								_		, ,					.0
								1	United Kingdom based	LISTED IN	INFRIN	IENI II	KUSI	5	

## South Korea Stockmarket Valuation

Like many Asian stockmarkets, Korea has suffered a decline this year . . .



... but that cannot continue much further with Price/ Earnings ratios now at historical lows and Dividend Yields at historical highs . . .



### AUSTRAI IA

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NZ Investment Trust

Australian based Unit Trusts												
Avoid		Very Low -8%	0.04	-7	-5 2							
	AMP Blue Chip Trust	Medium +1%	0.58	53	19 3							
	AMP Equity Trust	High +6%	0.59	73	20 2							
Buy	AMP Multi-Mgr Aust Share AMP Small Companies Trust	High +1% Medium +8%	0.66	43 78	15 4 24 5							
Buy	ANZ Aust Sharemarket Trt	Low -5%	0.29	24	24 S 11 -1							
	ANZ Australian Leaders	Low -6%	0.46	29	9 -1							
	ANZ Div Imputation Trust	Low -2%	0.46	43	13 -3							
Avoid	ANZ Equity Trust No 1	Low -8%	0.45	13	6 -4							
	ANZ Equity Trust No 2	Low -6%	0.46	23	7 -2							
	ANZ Equity Imputation Trt	Low -4% High +4%	0.37	27 58	7 -3 22 -4							
	AXA NM Australian Leaders AXA NM Equities Imput'n	High +4% Medium -4%	0.69 0.62	25	11 -0							
	AXA NM Industrial Fund	Medium -4%	0.52	35	20 0							
	Advance Imputation Fund	Low -1%	0.54	46	17 3							
	Aust Ethical Equities	Very Low +5%	0.14	53	13 4							
Buy	Aust Unity Aust Leaders	Very High+24%	0.19		23 2							
	BT Sel Mkts Equity Imp.	Medium -6% Medium -0%	0.37 0.29	23 22	-6 -5 11 -7							
	BT Split Trust Growth Challenger Growth Link	Low +1%	0.29	46	13 -0							
	Citicorp Inv Port Aust	Low -4%	0.41	23	5 -6							
Buy	Col First State Dev. Coys	Medium +16%	0.15	98	19 0							
-	Col First State Imput'n	Medium +2%	0.62	53	14 1							
Buy	Col First State Future Ld	Medium +17%	0.27	126	36 7							
	Col First State Aust Sh.	High -6%	0.69	20	7 0							
	Commonwealth Aust Share Commonwealth Imputation	Very Low -2% Low -6%	0.39	38 10	18 -1 10 -4							
Avoid	Dresdner Australian Gth	High -11%	0.22	-2	1 1							
	HSBC Flexi-Trust Imp Gth	Medium +0%	0.59	52	14 -0							
	Hunter Hall Value Growth	Very Low +5%	0.02	35	3 0							
	Invesco Australian Small	Medium -2%	0.17	25	-14 -13							
Avoid	Invesco Australia	Medium -8%	0.59	16	2 -4							
Avoid Buy	Invesco Imputation JB Were Emerging Leaders	Very Low -11% Medium +13%	0.31	8 87	3 1 35 4							
Duy	JB Were Investment	Medium -1%	0.29	34	15 3							
	JB Were Leaders Trust	Medium +2%	0.68	46	17 0							
Avoid	Lowell Aust Growth	High -12%	0.28	-14	-8 -8							
	MLC Aust Tr - Aust Share	Low -4%	0.39	31	9 0							
	MLC Aust Trust - Index	Low +0%	0.45	39	14 -1							
	MLIM Growth Trust MLIM Imputation Trust	Medium -3% Medium -2%	0.63 0.70	23 29	8 -1 9 -1							
Avoid	Macquarie S/M Aust Share	Very Low -9%	0.70	5	-1 -1							
711014	Merc Mutual Blue Chip	Low +1%	0.50	53	15 2							
	Merc Mutual Aust Share	Medium -0%	0.65	32	11 1							
	Merc Mutual Emerging Coys	Very Low +5%	0.15	42	8 5							
	NAFM In Trt - Equities	Medium -2%	0.58	34	7 1							
	NAFM Inv Trust - Div Imp Norwich Imputation Trust	Medium -2% Medium -5%	0.49 0.61	38 20	4 1 9 -1							
	Parker Enhanced Leaders	Low +1%	0.54	39	19 3							
	Perpetual ICSav - Indust.	Very Low +1%	0.50	44	14 0							
	Perpetual ICSav - Sm Coys	Very Low -1%	0.19	31	8 2							
	Perpetual ICSav - Aust	Low +0%	0.51	43	15 0							
	Perpetual Industrial	Very Low -3%	0.24	33	15 0							
	Roth FA Australian Share Roth FA Smaller Companies	Medium -4% Low -4%	0.49 0.28	21 8	8 -1 -2 -0							
Buy	Tyndall Aust Spec Sits	Very High+16%	0.23	97	18 -20							
,	Westpac Aust Tax Effect.	Low +0%	0.61	48	17 1							
	Westpac Aust Gth Share	Medium +1%	0.62	48	19 -0							
	New Zealand BA	SED UNIT TRU	STS									
	A Jones Australian Share	Very Low -0%	0.24	32	13 3							
	AMP Australian Shares	Very Low -0%	0.17	42	10 3							
	BTIS Australian Share	Very Low -6%	0.24	17	-1 -2							
	Col FS Australian Equity	Low -3%	0.56		12 1							
Avoid	Col FS Tasman Share Trt	Very Low -10%	0.05	24	7 1							
	Nat Bank Aust Equity Gth Nat Bank Trans Tasman	Very Low -0% Very Low +1%	0.22	31 34	22 2 15 1							
Avoid	Westpac Australasian	Very Low -8%	0.17	2	6 -1							
1	•	•										

New Zealand Based Insurance   Royal Sun All Trans-Tas   Very Low   -4%   0.31   20   8   1   2   2   2   2   2   3   3   2   2   3   3	Nove	ember 7, 2000.				Page 5					
Royal Sun All Trans-Tas				ority	Correla-	36	12	3		Superi- Market <u>Performance</u> : Investment Fund Risk only Correla- 36 12 3	
Royal Sun All Trans-Tas		New Zealand bas	ED INSUR	ANCE	Bonds	EMERGING MARKETS					
United Kingdom   Aseb Unit Trusts   Friends Prov. Australian   Medium   +3%   0.66   58   18   2   Australian   Medium   +3%   0.67   11   4   Australian   Medium   +3%   0.69   10   15   58   Australian   Medium   +3%   0.78   18   22   58   Australian   Medium   +2%   0.78   18   22   58   Australian   Medium   +2%   0.68   48   Australian   Medium   +2%   0.68   Australian   Medium   +2%										AUSTRALIAN BASED UNIT TRUSTS	
Friends Prov. Australian						31	12	2	Avoid		
Avoid   Australian   Commonding   Commondi						F0	10	2			
Australian   Listed   Investments   Very Low   6%   0.05   11   2   0   0   0.05   13   3   13   13   14   0.05   0.05   14   0.05   15   0.05   16   0.05   17   0.05   0.05   18   0.05   0.05   18   0.05									Avoid		
Aroli d New Xery Low -6% 0.05 11 2 0 New Xery Low -7% 0.02 10 -3 -9 New ZealAND BASED INSURANCE BONDS  Avoid BT Australian Foundation Very Low -7% 0.02 10 -3 -9 New ZealAND BASED INSURANCE BONDS  BT Australian Foundation Very Low -7% 0.02 10 -3 -9 New ZealAND BASED INSURANCE BONDS  Avoid BT Australian Equity Very Low -7% 0.02 10 -3 -9 New ZealAND BASED INSURANCE BONDS  Avoid New Yery Low -7% 0.02 10 -3 -9 New ZealAND BASED INSURANCE BONDS  Avoid Provided Investments Very Low -7% 0.02 10 -3 -9 New ZealAND Listed Investment Coy Low -2% 0.27 37 11 1 1 New ZealAND Listed Investment Coy Low -2% 0.27 37 11 1 1 New ZealAND Listed Investment Trausts  New ZealAND Listed Investment New Yery Low -6% 0.10 25 -1 0 New ZealAND Listed Investment Trausts  New ZealAND Listed Investment New Yery Low -6% 0.10 25 -1 0 New Yery Ligh +6% 0.80 0.10 25 -1 0 New Yery Ligh +6% 0.80 0.10 0.25 -1 0 New Yery Ligh +10% 0.71 0.10 0.80 0.7		Australian Listei	INVESTA	IENT T	RUSTS					NZFM Global Emerging Mkt Medium -3% 0.70 19 15 -5	
Avoid   Australian Foundation   Very Low   8%   0.08   3   13   3   5						11	2	0			
Bounty Investments		Australian Foundation	Very Low	-8%	0.08	3	-13	-5			
Cambooya	Avoid								Avoid	•	
Choiseuf Plantation										UNITED KINGDOM BASED UNIT TRUSTS	
BAM Emerging Markets   Very High +6% 0.80   28 - 4   Very High +10% 0.71   6   15 - 11   Very High +10% 0.72   63   34 - 8   Very High +10% 0.75   34   18   Very High +20% 0.75   33   19 - 4   Very High +20% 0.75   33								-0			
MaxiLink - Capital   Low									Buy		
Wakefield Investments											
NEW ZEALAND LISTED INVESTMENT   RUSTS									Buy		
Ozzy Tortis		New Zeal and Liste	D INVEST	MENT	TRUST	s					
VINITED KINGDOM BASED LISTED INVESTMENT TRUSTS   Australian Opportunity   Low   -24%   0.07   -23   -30   5			_			-	21	0			
Avoid Australian Opportunity  Low -24% 0.07 -23 -30 5    Column				IVESTM	IENT T	RUS	TS			Martin Currie Emerging Mkts High +2% 0.75 33 19 -4	
## Australian Based Unit Trusts  ### BT Sel Mkts Global Res.   Very Low   -6%   0.70   19   29   11   11   14   15   15   10   15   10   15   10   15   10   10	Avoid							5			
AUSTRALIAN BASED UNIT TRUSTS  BT Sel Mkts Global Res. Very Low -6% 0.70 19 29 11 Col First State Glb Res. Medium +4% 0.86 41 11 6 Support Medium -4% 0.71 4 11 4 Merrill Lynch Gold & General High -1% 0.89 39 30 15 Merigin Lynch Gold & General High -6% 0.53 29 -4 4 Avoid Austral Resources Low -6% 0.62 24 9 -3  BT Sel Mkts Global Res. Very Low -6% 0.70 19 29 11 Avoid Stewart Ivory Emerging Markets Needium +2% 0.77 41 36 -4  UNITED KINGDOM BASED LISTED INVESTMENT TRUSTS  Aberdeen Emerging Econ. Advance Developing Mkts Medium +3% 0.58 34 -5 Avoid Beta Global Emerging Mkts Goldal Emerging Markets F& C Emerging Markets Stewart Ivory Emerging Markets Stewart Ivory Emerging Markets Stewart Ivory Emerging Markets Needium +2% 0.77 41 36 -4  UNITED KINGDOM BASED LISTED INVESTMENT TRUSTS  Aberdeen Emerging Econ. Advance Developing Mkts Medium +3% 0.59 -22 25 -8 Beta Global Emerging Mkts Goldal Emerging Markets F& C Emerging Markets Very High -7% 0.45 1 43 9 Proceeding Available of the Avoid Government Investment	711014	лазианан оррогания	2011	2	0.07		00				
AUSTRALIAN BASED UNIT TRUSTS  BT Sel Mkts Global Res. Very Low -6% 0.70 19 29 11 Col First State Glb Res. Medium +4% 0.86 41 11 6 JB Were Resources High +1% 0.89 19 13 -1 Lowell Aust Resources Medium -1% 0.89 12 18 1 WITTED KINGDOM BASED LISTED INVESTMENT TRUSTS  Aberdeen Emerging Econ. Advance Developing Mkts Beta Global Emerging High -7% 0.45 1 43 9 High -7% 0.4		GOLD	& MINI	NG							
BT Sel Mkts Global Res.		· · · · · · · · · · · · · · · · · · ·								, , ,	
Col First State Glb Res.										United Kingdom based Listed Investment Trusts	
See Sources   High   +1%   0.89   19   13   -1   Avoid   Beta Global Emerging   Mrts   High   -7%   0.45   1   43   9   19   13   -1   Avoid   Beta Global Emerging   Dresdner RCM Emerg Mkts   F & C Emerging Mkts   F &			. ,								
Lowell Aust Resources Medium -4% 0.71 4 11 4									Avoid		
Merc Mutual Resources   High   -3%   0.89   -5   12   -0     F & C Emerging Markets   Very High   -3%   0.59   -22   25   -8     Null High   -1%   0.89   12   18   1   Buy   F leming Emerging Mkts   Govett Emerging Mkts   Govett Emerging Mkts   Very High   -3%   0.59   -22   25   -8   Null High   -3%   0.59   -22   25			Medium						Avoid		
UNITED KINGDOM BASED UNIT TRUSTS  M & G Commodity  Medium +2% 0.89 39 30 15  M & G Gold & General  High -0% 0.76 19 11 14  Merrill Lynch Gold & General  High +6% 0.53 29 -4 4  AUSTRALIAN LISTED INVESTMENT TRUSTS  BT Resources  Low -6% 0.62 24 9 -3  By Frienling Mrks  Govett Emerging Mrks  Hugh +3% 0.73 16 16 -6-13  Very High +3% 0.70 21 45 -3  Very High +6% 0.70 21 45 -3  Very High +6% 0.70 21 45 -3  Very High +0% 0.69 29 11 -10  Very Low -34% 0.03 -49 -18 9  Very High +0% 0.62 16 4 -4  Very High +0% 0.62 16 4 -4										F & C Emerging Markets Very High -3% 0.59 -22 25 -8	
M & G Commodity Medium +2% 0.89 39 30 15 Murray Emerg. Economies Schroder Emer Countries Schroder Emer Countries Tea Plantations Templeton Emerging Mkts  Mustra Emerg. Economies Schroder Emer Countries Schroder Emer Countries Tea Plantations Templeton Emerging Mkts  Very High +6% 0.70 21 45 -3 Very High +0% 0.69 29 11 -10 Very Low -34% 0.03 -49 -18 9 Very High -4% 0.62 16 4 -4 Very Low -4% 0.62 16 -4 Very						12	18	1	Buy		
M & G Collinary Medium											
Merrill Lynch Gold & General High +6% 0.53 29 .4 4 Avoid Tea Plantations Very Low .34% 0.03 .49 .18 9  AUSTRALIAN LISTED INVESTMENT TRUSTS  BT Resources Low .6% 0.62 24 9 .3											
AUSTRALIAN LISTED INVESTMENT I RUSTS  BT Resources Low -6% 0.62 24 9 -3									Avoid	· · · · · · · · · · · · · · · · · · ·	
BT Resources Low -6% 0.62 24 9 -3			INVESTA	IENT T	RUSTS					Templeton Emerging Mkts Very High -4% 0.62 16 4 -4	
UNITED KINGDOM BASED LISTED INVESTMENT TRUSTS (Continued on Page 6)			_				9	-3			
		UNITED KINGDOM BASED	LISTED IN	(Continued on Page 6)							

## Investment Fund Survey Information.

+11% 0.83 60 9 7

**Fund Listings**. Unit trusts are listed under the country where they invest, and then sub-divided according to the country where the Fund Manager is based. For example, "Australian Funds" hold principally Australian shares and other Australian investments although these unit trusts may be based in either the UK, NZ or Australia.

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Mercury World Mining

November 7 2000

**Risk Ratings**. Most equity unit trusts follow general stockmarket trends but some are far more volatile than others. The "Risk Rating" measures just how volatile a trust is relative to the stockmarket in the country where it invests. "Very High" and "High" risk funds will usually rise very fast during a Bull Market (i.e. during a rising stockmarket trend) but will also fall fastest in value when the stockmarket dips. "Low" and "Very Low" risk funds will experience smaller price fluctuations.

**Superiority Ratings**. The "Superiority Rating" is the most important statistic for selecting the best managed funds to buy and the worst managed funds to avoid. The "Superiority Rating" shows whether a fund's actual return was above or below its expected return based upon its volatility. For example, if the stockmarket rises 10% then a fund with a volatility of 1.5 would be expected to rise 15% (i.e.  $10\% \times 1.5$ ). If the fund rose 20% it would have a "Superiority Rating" of +5%. On the other hand, if the fund rose only 10% it would be given "superiority rating" of -5%. (Actually, the "Superiority Ratings" are calculated from a statistical analysis of each fund's monthly performance over the last three years, with extra importance given to its performance over the latest twelve month period.)

Many unit trusts that beat the stockmarket by a substantial margin during the Bull Market years of 1986-87 simply invested in very risky, volatile shares and were not really managed in a superior way. Only funds that perform better than can be expected from their volatility (or risk exposure) can be said to be benefiting from genuinely superior management.

**Current Advice**. The "Superiority Rating" measures the annual amount by which a fund's performance is above or below its expected return based upon it level of risk exposure. As a high "Superiority Rating" indicates excellent management of the fund's investment portfolio these trusts are automatically given "Buy" recommendations.

A negative "Superiority Rating" shows poor investment results and the unit trusts with the worst management record have been given an "Avoid" recommendation.

**Market Correlation**. The "Market Correlation" measures how closely a fund's price follows general stockmarket movements (in the country where it invests). Correlations, which statisticians call  $R^2$  ("R-squared"), vary from 0 (no correlation) to 1 (100% correlation). Most equity unit trusts have "Market Correlations" between 0.60 and 0.95.

Investors who buy and sell unit trusts on the basis of "market timing" should choose funds with high market correlations. The performance of these funds will closely reflect general stockmarket movements. Other investors may wish to minimise the impact of general stockmarket fluctuations and buy trusts with lower market correlations.

#### How to Maximise Profits from this Unit Trust Survey.

First decide whether you want to invest in a unit trust that holds New Zealand, Australian, International, United Kingdom, European, Japanese or Gold & Mining shares, then turn to the appropriate section.

If you expect the stockmarket to rise strongly (in the country where the fund invests) the "High" and "Very High" risk funds with high superiority ratings and high market correlations will be your choice.

If uncertain about the general stockmarket trend then "Medium", "Low", or even "Very Low", risk unit trusts with the highest superiority ratings will be the best investments.

Most NZ based and Australian based unit trusts are sold through sharebrokers and other commission sales organisations. UK based trusts are not sold through NZ agents but may be bought and sold (by telephone or by post) directly from the management organisations, through Chelsea Financial Services who rebate 2% of the initial sales charge or through UK internet broker FasTrade (www.fastrade.co.uk) who rebate 3%. Addresses and telephone numbers may be found in the unit trust section of leading UK newspapers (available at major public libraries), on the Financial Times internet site (www.ft.com) or from "International Investor". Prices can also be found at the TrustNet web site (www.trustnet.co.uk).

Control   Cont	Page	e 6										Interr	nation	al Ir	ives	tor
Acetal Trans-Figor Lab Aprox.   Dec.   Dec.   The USES	Current			ority	Correla-	36	12	3				ocity	Correla-	36	12	3
Accordance   Acc	Advice				tion	mth	mth	mth	Advice			_				
August   Part   August   Aug		<u>-</u>							Buy	Schroder Asia Pacific	Very Hig	h+10%	0.79	72	11	-15
UNITED KINGGOM ASSED UNIT TRUSTS   ABOUT 178 APRIL   ABOUT 178 A	Avoid					11	22	-4								
Andreifon Information	7.VO.G	•				•		·	<u>F</u>			•		4 <i>P</i>	<u>4N</u>	<u>)</u>
Section American   Medium   18   0.95   0.5   0.5   1   2   1   1   1   1   1   1   1   1																
New Zealand Bases   Latin American   Medium   1720   0.79   27   10   2   2   2   2   2   2   2   2   2		BG Latin American	Medium	+3%	0.95	56	54	-2		Dresdner Pacific Growth	Medium	-6%	0.68	39	-2	-11
Monther   17th		Fleming Select Latin America	Medium	+2%	0.98	41	46	-6			,	_		57	-4	-5
Name									Avoid		_	-	-	17	0	-6
White   Number   Nu						22				UNITED KINGDOM	BASED <b>L</b>	Init Tr	RUSTS			
Aberdeen Latin American   High   -1%   0.94   16   14   15   15   15   15   15   15   15						RUST		_						88		
Figuration   Figura									Ruy		Low	-1%		11/		
Part		Scudder Latin American	High	+3%	0.85	52	59	9	Биу	Equitable Far East	Medium	+1%	0.94		19	5
Australaria Base   Durn Trusts   Facility Processor   Tappar Trust   High   -9%   0.88   44   18   11   14   18   19   19   12   18   18   18   18   18   18   18		·									Medium			84	16	
Procedure for Language   19	<u>F</u>	<u> AR EASTERN / PA</u>	<u>CIFIC</u>	(EX	<u>CL J</u>	AP.	<u>AN</u>	)	Avoid					-14		
Buy   Developer Tigne Opport   High   128   0.80   4   0.10   1   1   1   1   1   1   1   1   1			ED UNIT		STS				Buy							
Michael Part	Buv					84				Martin Currie Far East	Medium	+3%	0.93	82	22	4
Novelet Asia	. ,	Fidelity Perp. S.E. Asia	Medium	-1%	0.91		-5	-14		Schroder Far Eastern	Medium	+5%	0.95	99	20	5
Avoid Al Al-Ale Proclife Share   More   More   More   Al-Ale Al-A		Norwich Asia	High	+1%	0.78	45										
Abord   Amelian   Amelia	A ! -!		_			21	1,				_		_			-1
BT LP Peaclic Basin   Low   6%   0.79		AMP Asian Shares	Low	-10%	0.66		-9	-8			-				-	-2
Name	Avoid								Avoid	Govett Asian Recovery				25		2
Second Face   Low   9%   0.78   23   2   9   1   1   1   1   1   1   1   1   1	Avoid	~ <b>_</b>			_		13	-4	Avoid							
Sovereign = 18st	Avoid	Royal Sun All Far East						-9		HONG KONG /	CHIN	A RE	GIO	N		
Abery Askan Pscalic BAM Far East Emerging BC Pscalic BC		•	-			21	9	-1								
Book Far Less   Low						52	18	-8		Gartmore Hong Kong and China	Medium	-6%	0.86			
Big Facilic   High   +0%   0.88   64   39   0.						63										
Britamaia Pacific Growth   Medium   -7%   0.89   0.95   35   2		BG Pacific	High	+6%	0.88		39	-0								
Canada Life Far East   Medium   5%   0.87   43   6   4   4   5   5   5   5   5   5   5   5	Buy	Britannia Pacific Growth	Medium	+7%	0.89		35	-2								
Credit Suisse Orient   High						43				Fleming Chinese	Very Hig	h -2%	0.87	28	58	-16
Deutsche Asian Trader   Medium   -0%   0,93   70   23   -3										КО	REA					
Avoid   Edinburgh Asian Small Coys   High   9%   0.87   50   2   10   10   10   10   10   10   10		Deutsche Asian Trader	Medium	+1%	0.93			-3				INIT TR	RUSTS			
Exeter Pacific Growth   Medium   -9%   0.88   108   33   22   134   13	Avoid	Edinburgh Asian Small Coys	High	-9%	0.87	6	-2	-10	Buy	Baring Korean	Low	+9%	0.90			
Fleming Select Pacific   Low   -2%   0.92   6.5   3.2   -1   -1   -1   -1   -1   -1   -1   -	Buy		Medium	+9%		108	33	-2		Schroder Seoul	Medium	+2%	0.87	104	-26	-12
Friends Prov. Aslan Growth   Medium   5%   0.93   41   13   -8   8   20   20   25   6   6   25   6   6   25   25   6   6   25   25										<u>THA</u>	<u> LANE</u>	2				
Gartmore Pacific   High   +2%   0.86   53   20   5   55   55   55   55   55   55		Friends Prov. Asian Growth														
Avoid   Govett Greater China Fund   High   -14%   0.81   16   4   -6   High   -14%   0.93   19   -4   -8   High   -14%   0.95   19   -4   -8   High   -12%   0.58   8   -7   High   -12%   0.58   8   -7   High   -12%   0.58   -7   -10   High   -12%   0.58   -7   -10   High   -12%   0.58   -7   -10   High   -12%   0.59   -7   -10   High   -12%   -7   -7   -7   High   -12%   -7   -7   -7   High   -12%   -7   -7   -7   -7   -7   -7   -7   -		Gartmore Pacific	High	+2%	0.86	53	20	-5	Buy							-2
HSBC Aslan	Avoid	Govett Greater China Fund	High	-14%	0.81		4	-6								-6
Henderson Pacific Capital Hill Samuel Far East   Hill Hill Samuel Far East   Hill Hill Hill Hill Hill Hill Hill Hi						55				18.1	,					
Hill Samuel Far East													_			
Legal & General Pacific Indox   Low	Duj	Hill Samuel Far East	Medium	+1%	0.94		18	-8	D.IV							7
Martin Currie Asian Pacific   Medium   1-1%   0.95   65   18   3   Martin Currie Asian Pacific   Medium   1-1%   0.94   46   14   7   7   7   7   7   7   7   7   7		Legal & General Pacific Gth	High	+1%	0.96		24	-3	Биу	· ·	9	+20%	0.45	100	2.7	- /
Newtron Oriental		M & G South East Asian														
Newton Oriental   Medium   M																
Perpetual Asian Small Mkts   Medium   +3%   0.96   69   22   5   8   8   Abbey Japan Trust   Low   +7%   0.66   124   20   9   9   124   14   14   14   15   16   14   14		Murray Pacific	Medium	-10%	0.91	31	8	-4			-			130	1	-2
Prudential Pacific Markets   Medium   -3%   0.86   63   10   1   BAM Japan   Very Low   -1%   0.62   10   13   14   18   18   19   19   19   19   19   19	Биу	Perpetual Asian Small Mkts	Medium	+3%	0.96	69	22	-5	Buy					124	20	9
Rothschild Asia Pacific   High   -3%   0.89   5   -5   Buy   BG Japan     Very Low +18%   0.43   187   24   9														107		
Buy   Schroder Pacific Growth   High   +8%   0.93   90   22   -4   Avoid   Baring Japan Growth   Low   -10%   0.68   50   6   13	Buv					75			Buy	BG Japan	Very Lov	v +18%	0.43		24	9
Scottish Mutual Far Eastern   High   -1%   0.92   54   16   -1   Buy   Scottish Widows' Sth East Asia   High   -3%   0.90   40   2   -8   Buy   Stewart Ivory Asia Pacific   Low   +0%   0.91   66   25   -1   CGU PPT Japan Growth   Very Low   +1%   0.64   17   12		Schroder Pacific Growth	High	+8%	0.93	90	22	-4	Avoid	Baring Japan Growth	Low	-10%	0.68	50	6	13
Stewart Ivory Asia Pacific   Low   +0%   0.91   66   25   -1   United Kingdom based Listed Investment Trusts   Canada Life Japanese   Very Low   +3%   0.44   17   10		Scottish Mutual Far Eastern	High	-1%	0.92	54	16	-1	Buy						-	
United Kingdom based Listed Investment Trusts		Stewart Ivory Asia Pacific	Low						Buy					171		
Buy         Aberdeen Asian Small Co         Medium         +13%         0.58         94         37         -1         Clerical Med Japan Growth         Low         +5%         0.54         110         9         13           Buy         Edinburgh Dragon Trust         High         +9%         0.83         71         26         -8         Deutsche Japan Growth         Low         +1%         0.68         80         20         13           Avoid         Edinburgh New Tiger         Medium         -15%         0.78         15         -19         -15         50         -15         -19         -13         -14         -14         -14         -14         -14         -14 <t< td=""><td>United</td><td></td><td></td><td>+3%</td><td>0.67</td><td>82</td><td>25</td><td>7</td><td></td><td>Canada Life Japanese</td><td>Very Lov</td><td>v +6%</td><td>0.42</td><td></td><td>20</td><td>6</td></t<>	United			+3%	0.67	82	25	7		Canada Life Japanese	Very Lov	v +6%	0.42		20	6
Avoid Edinburgh Java         High - 25%		Aberdeen Asian Small Co	Medium	+13%	0.58	94	37	-1		Clerical Med Japan Growth	Low	+5%	0.54	110	9	13
Fidelity Asian Values High +4% 0.73 46 0 18 Edinburgh Tokyo Low -0% 0.58 79 18 9  Buy Fleming Asia Very High +23% 0.81 107 45 -9 Buy Fidelity Japan Low +18% 0.45 178 34 12  Govett Asian Smaller Very High +1% 0.69 12 1 -2 Buy Fleming Select Japanese Low +10% 0.60 147 22 12  Buy Henderson TR Pacific Very High +1% 0.71 84 24 -15 Buy Framlington Japan & General Low +11% 0.64 144 18 11  Invesco Asia Very High -1% 0.81 29 -3 19 Buy Friends Prov. Tokyo Low +11% 0.52 124 11 6	Avoid	Edinburgh Java	High	-25%	0.46	-37	-19	0	Buy	Deutsche Japan Growth		+14%	0.57	157	44	14
Buy Fleming Asia	Avoid	Fidelity Asian Values	High	+4%	0.73	46	0	-18								
Buy Henderson TR Pacific Very High+14% 0.71 84 24 15 Buy Framlington Japan & General Low +11% 0.64 144 18 11 Invesco Asia Very High -1% 0.81 29 3 19 Buy Friends Prov. Tokyo Low +11% 0.52 124 11 6	Buy								,	Fidelity Japan	Low	+18%	0.45	178	34	12
Buy Thomas Trov. Tokyo Eow 1717/0 0.02 124 11 0	Buy	Henderson TR Pacific	Very High	า+14%	0.71	84	24	-15	Buy	Framlington Japan & General	Low	+11%	0.64	144	18	11
	Buy								Buy					124		

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Curren Advice		Superi Risk ority Rating Rating	Correla		forma 12 mth	ance 3 mth	Current Advice		Risk	Superi- ority Rating	Market Correla- tion		forma 12 mth	nce 3 mth
	GRE Japan Gartmore Japan	Very Low -1'		87 124	10 12	13 14		JAPAN SM	ALLER	CC	<u>)S</u>			
	Govett Japan General	Very Low +0		92	21	9		UNITED KINGDOM	BASED UN	IIT TR	USTS			
	Govett Japan Index Tracker	Medium +1		440	6	7	Buy	Dresdner Japan Spec Sits	Low +	+16%	0.76	241	-4	5
	HSBC Japan Growth	Low +6			1	10	Duj	Edinburgh Japan Small Coys	Low	-4%		131	5	12
	HSBC Japan Index	Very Low +1		97	18	12		F & C Japanese Smaller Coys	Low	+0%		114		-14
	Henderson Japan	Very Low +2			25	16	Buy	Fidelity Japan Sp Sits		+13%	0.82		-10	3
	Hill Samuel Japanese	Low +4'		101	4	6	Duj	Friends Prov. Japan Small Coys		-0%	0.83	144	1	8
	Invesco GT Japan	High +3'		10/	6	12		HSBC Japan Small Coys	Low	+5%	0.74	205	-4	3
	Lazard Japanese	Very Low +5		126	17 27	13 9	Avoid				0.71		-14	5
	Legal & General Japanese	Very Low +4'		100		-	Buy	Hill Samuel Japan Small Cos	Medium +		0.80		14	9
	Legal & General Japan Index	Very Low +1		100 88		13 10	Buy	Invesco Japanese Small Coys	Medium +		0.80	351	-11	8
Dun	M & G Japan & General Martin Currie Japan	Low +2' Very Low +7'			14 21	12		M & G Jap Small Cos	Very Low	-2%	0.61	160	20	25
Buy	Merrill Lynch Japan	. ,			21	14	Avoid	Schroder Japan Small Coys	Very Low	-12%	0.28	76	-1	7
Buy	Murray Japan	Low +5' Very Low +9'			13	9		UNITED KINGDOM BASED I	ICTÉD INV	/CCTN/	ENT T	DI ICT		
Биу	Newton Japan Growth	Very Low +9		77	0	5	_		_	-			-	_
	Old Mutual Fund Japan	Low -1'		77	19	13	Buy	B Gifford Shin Nippon	Medium	+9%		230		2
	Perpetual Japan Growth	Very Low +1			4	6	Buy	Baillie Gifford Japan	Very Low +		0.68	203	17	5
	Portfolio Japan	Medium +2		103	4	7	Buy	Fidelity Japan Values	Medium +			281		2
	Prudential Japanese	Low +0'		95	16	11	Avoid		Very Low		0.59	70		11
	Rothschild Japan	Low +2'		,,	10	6	Buy	Invesco Japan	Very High	+24%	0.70	362	-7	5
Buy	Royal London Japan Growth	Low +8'		124	14	4								
Buy	Schroder Japan Enterprise	Medium +19			15	9		TECHN	IOLOG	iΥ				
	Schroder Tokyo	Very Low +3			25	11								
	Scottish Amicable Japanese	Low -0'		89	13	11		United Kingdom	BASED <b>U</b> N	IIT I R	USTS			
	Scottish Mutual Japanese	Low +4'	6 0.69	114	18	11	Buy	Aberdeen Technology	Medium +	+12%	0.88	407	86	-2
	Scottish Widows' Japanese	Very Low +4	% 0.60	100	19	7	Buy	CF Bio-Tech	High +	+24%	0.50		257	26
Buy	Stewart Ivory Japan	Very Low +12	6 0.52	166	13	10	,	CF Technology	Medium	+1%	0.86		95	-6
Buy	Sun Life of Canada Japan	Low +16	6 0.50	174	28	12	Buy	Framlington Health	Medium	+9%	0.61		303	28
,	UNITED KINGDOM BASED	LISTED INVES	IMENIT T	FRLIST	rς		Avoid		Very High	-36%	0.92		50	-14
D	•					_	Buy	Henderson Global Technology	Medium +		0.87	519		-3
Buy	Fleming Japan	High +19			8	2	Avoid	Premier Technology	High	-9%	0.88		57	-6
Buy	GT Japan	Medium +8'		91	4	10 2	Buy	Societe Generale Technology	Medium	+9%	0.87		89	0
Buy	Gartmore Select Japan Invesco Tokyo	Medium +7° Hiah +8'		118 100	10 5	14		UNITED KINGDOM BASED I	ISTED INV	/FSTM	FNT T	RUST	rs	
Buy	Martin Currie Japan	High +8' Medium +4'				13	Buy	Finsbury W/wide Pharm.	Very Low			346		35
	Perpetual Japan	Medium +1			-9	8	Buy	Finsbury Technology		+23%		636		7
	Schroder Japan Growth	Very Low +2				13	Buy	Henderson Technology	Medium -		0.77	521		2
	Semodel Sapari Growth	VOIY LOW TZ	0.32	113		13	Buy	Herald Investment Trust	Medium +			439		7
							Buy	International Biotech	Very High			350		

# Best Managed Investment Funds

 $(A\ review\ of\ Funds\ that\ rate\ well\ in\ our\ current\ Investment\ Fund\ Survey.\ These\ funds\ are\ \underline{not}\ formal\ Buy\ recommendations.)$ 

### **Biot echnology Funds**

November 7, 2000.

The *hottest* investment sector recently has been Biotechnology. We would caution investors about the risks of buying into a boom market, but for those investors who *must* consider an investment in the sector there are two Biotechnology listed investment trusts worth examining: **Finsbury Worldwide Pharmaceutical** and **International Biotechnology Trust**.

**Finsbury Worldwide Pharmaceutical Trust plc** (EPIC code FWP), with a £270 million share portfolio, is probably the most attractive fund and suitable for conservative investors wanting an exposure to this sector.

Finsbury Worldwide Pharmaceutical rates well in our *Investment Trust Survey* with a *Superiority Rating* of +17%. Equally attractive, in the high risk Technology sector, the trust has a *Very Low Risk Rating*. This low risk reflects its conservative investment strategy. 60-80% of the portfolio is invested in major pharmaceutical companies with just 20-40% invested in "smaller biotechnology companies and specialty pharmaceutical companies". At the present time 72.5% is invested in major companies and 27.5% in smaller companies. The portfolio is reasonably well diversified, with 52.1% of the portfolio in the top ten shareholdings. Geographically the trust has most of its investments in the United States (63.5% of the portfolio), with significant holdings in Europe (24.7%) and Asia (11.8%).

The trust's portfolio is slightly geared, with debt of

about £30 million and Shareholders Equity of £240 million

Page 7

The annual management fee is just 0.5% per annum plus a performance fee equal to 20% of the amount by which the net assets outperform the Datastream World Pharmaceutical Index over the last year. This is a fair performance fee as it compares this Pharmaceutical trust against a Pharmaceutical share index. Recently (see International Investor, August 2000, Issue No 56) we criticised the performance fees of listed investment trusts Finsbury Technology (which effectively takes 20% of all gains above 10% per annum) and Henderson Technology (which compares the performance of that technology trust against a general, non-technology, world share index). Nevertheless, in the last financial year (ended March 31, 2000) the Datastream World Pharmaceutical Index rose only 1.4% while Finsbury Worldwide Pharmaceutical's portfolio rose 99.2% (after fees) - resulting in the Manager and Investment Adviser receiving fees in excess of £14.8 million!

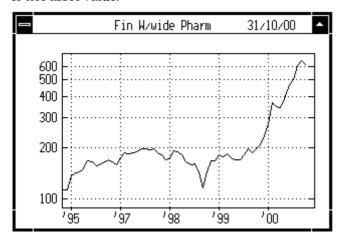
The company attributes its strong performance to (1) its investment in "smaller specialty biotechnology companies", (2) its "exposure to Japanese pharmaceutical companies which recovered from previous under-performance", (3) gearing and (4) the buy-back of 1,500,000 shares (3.7% of the company) at an average discount of 21% to net asset value.

The trust remains optimistic about the long term attractions of investing in pharmaceutical and biotechnology companies. (Continued on Page 8)

Best Managed Funds (Continued from Page 7) New skills such as "genomic, combinatorial chemistry, high through-put screening and bio-informatics" should increase the range of new products being introduced to the healthcare market.

Finsbury Worldwide Pharmaceutical seeks capital appreciation, not income. A small surplus for the March 2000 year resulted in a small 0.4 pence dividend being paid in August.

Finsbury Worldwide Pharmaceutical has an issued capital of 38,640,000 shares which currently trade around  $617\frac{1}{2}$  pence - which is a slight (i.e. 5%) discount to net asset value.



**International Biotechnology Trust plc** (Epic code IBT) holds a £339 million portfolio. This is a *Very High Risk* fund - performing poorly through until 1998 but increasing 10-fold in value over the last two years!

As a result of its previous poor performance the shares fell to a 40% discount to net asset value. This led to US based Millennium Partners acquiring an 11.2% stake and seeking to have the trust liquidated so as to realise a gain on shares bought at a discount to net assets. As a result, International Biotechnology is proposing to distribute £45-70 million to investors in the near future by buying-back around 14-22% of its capital. It is also proposed that £30-50 million be returned in late 2001 by re-purchasing a further 10-15% of the shares. Shareholders will therefore have the opportunity to receive cash (equal to about 95% of net asset value) for some or all of their shares, or to continue to hold shares in this biotechnology trust. Despite this, the shares continue to trade at a 14% discount to net asset value.

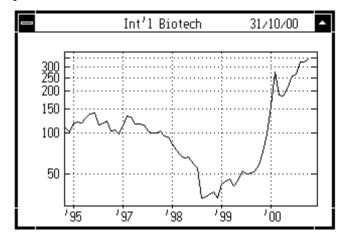
International Biotechnology Trust is not simply a portfolio investor but also a late stage venture capitalist. The trust seeks capital appreciation from investing in "mid-stage biotechnology companies" which are either unlisted (but plan to float on the stock exchange within a year) or which have been listed for less than two years. They seek "under-managed" and "under-funded" companies with products believed to have good commercial potential. International Biotechnology Trust will then seek to provide scientific and strategic support for the companies in which it invests.

Reflecting this investment strategy, the trust's portfolio is relatively concentrated with 25 core holdings. 27.0% of the portfolio is in cash, with 64.3% of the remainder held in the ten largest share investments. Of the 73% of the portfolio invested in shares, 66% is in North America (15 United States and four Canadian companies), 5% is in the United Kingdom (three companies) and 2% in Europe (one German and one French company).

The management fee and incentive fees payable are currently being re-negotiated and will be based upon performance relative to a biotechnology index. For the six months to the end of February 2000, the incentive fee was £8.65 million (or about 2.5% of net assets).

While details of the proposed buy-back this year and next year have not been finalised, these should simply allow some investors to cash in their investment in the company which will continue to invest in biotechnology shares. As the trust holds a concentrated portfolio and many unlisted securities, this will always remain a high risk fund, the share price could remain volatile and the shares may continue to trade at a discount to net assets. Nevertheless, the trust has performed extremely strongly over the last two years and provides investors with an exposure to unlisted and newly listed biotechnology companies.

International Biotechnology has an issued capital of  $88,001,125\,$  shares. These currently trade at 352% pence - a 14% discount to net asset value.



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### Next Issue

The next issue of "International Investor" will be posted in five weeks time on Tuesday December 11, 2000 and on our internet sites on Wednesday December 12.