# International Investor

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### Inside International Investor

Stockmarket Forecasts improve, US Federal Reserve cuts Interest Rates, but short term 

Editor and Research Director: James R Cornell (B.Com.)

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Small, Exeter Capital, Marlborough Spec Sits, Eaglet IT ..... 9, 10

## World Stockmarket Forecasts

Stockmarket	One-Year	Fundamental	Technical	Monetary	Economic		Performance		Share	
	Forecast	Indicators	Indicators	Indicators	Indicators	3 mths	6 mths	12 mths	Index	
Australia	46%	Bearish	Neutral	Bullish	Bearish	+6.5%	-6.7%	-14.8%	3,188.60	
Austria	- 43%	Bullish	Neutral		Bearish		-4.5%	-14.7%	1,093.58	
Belgium	52%	Neutral	Bullish	Neutral	Bearish		-4.9%	-10.1%	2,991.10	
Canada	_ 0≈/0 27%	Bearish	Bearish	Neutral	Bearish	-15.2%	-20.0%	+0.8%	8,716.40	
Denmark	~1/6	Bearish	Bullish	Neutral	Neutral	+4.8%	+4.5%	+11.5%	934.56	
Finland	26%	Bearish	Bearish	Neutral	Bearish		-29.4%	-20.9%	12,285.61	
France		Neutral	Bearish	Neutral	Bearish	+7.9%	-14.3%	-6.6%	3,711.21	
Germany	39%	Bearish	Bearish	Neutral	Neutral	+8.4%	-15.0%	-14.9%	6,490.03	
Ireland	52%	Bearish	Bullish	Neutral	Neutral		+4.2%	+3.1%	5,555.50	
Italy	49%	Neutral	Neutral	Neutral	Bearish		-11.3%	+0.8%	30,497.00	
Japan	30%	Bearish	Bearish		Neutral	-20.7%	-29.2%	-37.1%	13,347.74	
Netherlands_	45%	Bearish	Bearish		Neutral	+7.3%	-11.0%	-7.7%	896.60	
New Zealand	40%	Bearish	Bearish		Bearish		-12.4%	-29.3%	2,084.82	
Norway		Bearish	Bullish	Neutral	Bullish	+3.2%	-0.6%	+1.1%	778.14	
Spain	41%	Bearish	Neutral	Neutral	Neutral	+7.5%	-10.8%	-11.0%	942.04	
Sweden	32%	Bearish	Bearish	Neutral	Bearish	-0.7%	-25.6%	-20.5%	4,881.00	
Switzerland _	0270 42%	Neutral	Bullish	Neutral	Bearish		+0.9%	+3.0%	7,848.20	
Un. Kingdom		Bearish	Bearish	Bullish	Bearish	+1.0%	-6.2%	-16.1%	6,165.00	
USA	- 38%	Bearish	Bearish	Bullish	Neutral	-4.0%	-12.7%	-10.0%	1,318.55	
Argentina	67%	Bullish	Neutral	Bullish	Bullish	+4.6%	-11.7%	-13.4%	18,067.15	
Brazil	55%	Neutral	Bullish	Bullish	Bearish	+5.1%	-7.7%	-11.6%	16,850.09	
Czech Rep		Bearish	Neutral	Bullish	Bullish		-8.4%	-10.9%	1,508.00	
Chile		Bullish	Bullish	Bullish	Bearish	+5.3%	-4.0%	-19.1%	4,980.73	
China	37%	Bearish	Bearish	Bearish	Bullish	+2.0%	-21.5%	-3.8%	680.43	
Greece	54%	Neutral	Bearish	Bullish	Neutral	-1.1%	-17.2%	-42.9%	3,314.11	
Hong Kong	36%	Bearish	Neutral	Neutral	Bearish	+4.2%	-13.1%	-1.8%	15,295.42	
Hungary	 44%	Neutral	Neutral	Neutral	Neutral		-2.3%	-24.8%	7,906.41	
India	34%	Bearish	Bearish	Bullish	<b>Bearish</b>	+7.5%	-20.2%	-31.0%	4,036.58	
Indonesia		Bearish	Bearish	Bullish	<b>Bearish</b>	-7.4%	-20.2%	-55.9%	407.36	
Israel		Neutral	<b>Bearish</b>	Bullish	<b>Bearish</b>	-11.7%	-16.5%	-8.1%	412.02	
Korea		Neutral	<b>Bearish</b>	Bullish	Bearish	-0.9%	-38.2%	-45.5%	587.87	
Malaysia		Neutral	Bearish	Neutral	Bearish	-9.5%	-20.7%	-26.9%	678.90	
Mexico	28%	Bearish	Bearish	Bearish	Bearish	-1.3%	-23.9%	-22.8%	5,966.60	
Philippines	26%	Bearish	Neutral	Bearish	Bearish	+9.7%	-14.4%	-42.3%	1,541.65	
Poland		Bearish	Neutral	Neutral	Bullish	+30.5%	-8.2%	-17.1%	17,070.54	
Portugal		Neutral	Bearish	Neutral	Neutral	+7.9%	-14.4%	-11.6%	2,575.10	
Russia		Neutral	Bearish	Neutral	Bearish	-9.1%	-10.9%	-14.8%	1,686.50	
Singapore	27%	Bearish	Bearish	Bearish	Bearish	+4.4%	-7.1%	-22.4%	1,919.82	
Sth Africa		Neutral	Bullish	Neutral	Bearish	+4.2%	-4.7%	-25.5%	8,662.20	
Taiwan	32%	Bullish	Bearish	Bearish	Neutral	-12.8%	-40.2%	-45.1%	5,339.40	
Thailand		Bearish	Neutral	Bullish	Neutral	+22.7%	-9.0%	-43.3%	311.25	
Turkey		Bearish	Bearish	Bullish	Neutral	-14.0%	-23.6%	-52.7%	10,965.00	
Venezuela	_ 57%	Neutral	Bullish	Bullish	Bearish	+14.2%	+6.9%	+23.9%	7,611.33	

One Year Forecasts predict the probability that a stock-market will rise over the next year. Investors should seek to invest in markets with forecasts of 60-100%, while avoiding markets with forecasts of 0-40%. Bullish = Favourable. Bearish = Unfavourable.

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## Stockmarket Outlook

The US Federal Reserve's earlier than expected and larger than expected ½% cut in the Discount Rate on January 3rd is an important *first step* in an improvement in Monetary indicators. The NASDAQ responded with a record one day 14% jump, but stock prices quickly fell back to end the week unchanged. We believe the first interest rate cut is still *too early* to be buying.

#### **Interest Rates Are Important**

Martin Zweig evaluates the impact of the Federal Reserve's action on the stockmarket through what he calls a "Fed Indicator". This is described in his 1986 book "Winning on Wall Street". An initial Discount Rate cut (e.g. as happened this month) is bullish and worth two points on Zweig's "Fed Indicator". Subsequent cuts are worth an additional point. The current "Fed Indicator" of +2 points (resulting from this month's interest rate decline) is stated to be "extremely bullish". We feel this is a little premature.

Norman Fosback - who took a more scientific approach to stockmarket analysis - suggested a "Two Tumbles and a Jump" rule back in 1973 which he explains in his 1976 book "Stock Market Logic" (which is now out of print). Fosback wrote "The rule states that when the Federal Reserve eases the monetary climate by decreasing one of the three basic policy variables (Discount Rate, Margin Requirement or Reserve Requirement) two times in succession, conditions are favourable for an ensuing jump in stock prices." Conditions for the "Two Tumbles" rule happen only about once in four years - but have a near perfect forecasting record and resulted in average gains of 30% over the following year! A second cut in the Discount Rate would generate Fosback's "Two Tumbles and a Jump" Buy Signal.

### **Our One-Year Forecasts**

So what impact has falling interest rates had on our One-Year Forecasts for world stockmarkets?

Our model has upgraded <u>United States</u> Monetary conditions to Bullish (from Neutral last month) but our overall Forecast is up only slightly at 37% (which is still slightly Bearish). Our Forecast for the <u>United Kingdom</u> remains Neutral at 45%.

Improving Monetary indicators have had a significant impact on several other stockmarkets: In New Zealand, improving Monetary indicators lifted our Forecast to a Neutral 40% (from 24%). France is also Neutral at 41% (up from 28%), Norway is Neutral at 54% (up from 36%), Argentina is Bullish at 67% (up from 44%), Brazil is Neutral at 54% (up from 31%), Czech Republic is Neutral at 50% (up from 37%) and Chile is Bullish at 58% (up from 37%). The main factor behind all of these improvements is more favourable Monetary conditions.

#### **Summary and Recommendation**

Interest rates are an important factor determining future stockmarket trends, but if the United States (and world?) economy is heading for a recession then stock prices will likely fall sharply for 3-6 months before recovering strongly.

Our Forecasts (like any stockmarket forecasting technique) are far from perfect, but are designed to look 12-months into the future. The *accurate* Forecast for a stockmarket that declines 20-30% over the next 3-6 months, but recovers to end the year unchanged would be "Neutral". Similarly, if a stockmarket were to fall 15-20%, then recover strongly to end the year up 10-20% would be "Bullish". While many of our Forecasts have improved to Neutral, we continue to remain concerned about risks over the next 3-6 months.

The Federal Reserve's cut in interest rates may have brought the next buying opportunity closer - but it is probably still too early to start re-investing our 30-40% cash reserve.

## Recommended International Investment Funds

The coming recession in the United States is widely expected to be bad for Asian economies and stockmarkets. Asia has relied on booming demand for Information Technology (IT) products to generate growth since the 1997/98 crisis. However - as most investors should be aware - stockmarkets never perform in the future in the way that is widely expected! We believe Asian stockmarkets will perform *contrary* to these widely held expectations:

Firstly, Asian stockmarkets have *already* declined significantly during 2000 - *reacting* to the higher cost of imported oil and *anticipating* the inevitable recession

that higher energy prices helped trigger in the United States. Secondly, strong growth in export income from the IT boom provided an *easy, short term* solution but has allowed Asian governments and companies to avoid the necessary and more *difficult* corporate restructuring which is necessary for *long term* recovery and growth. Thirdly, Asian economies *could maintain* nominal income growth in their corporate sector in the face of lower US (and global) demand through *competitive devaluation* of their currencies. This strategy could ultimately <u>devastate manufacturing in the developed world</u> - so would lead to protectionism in

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the US, UK and Europe. Fourthly, and perhaps most importantly, Asian governments have repeatedly demonstrated in the past that they are very adept at "brinkmanship". Difficult and unpopular change is avoided for as long as possible-then rapidly implemented (and accepted by the population) when then are no other remaining options.

And Asia is once again on the brink of a crisis. Corporate debt levels are too high. No real progress has been made over the last 2-3 years with difficult restructuring and assets sales. Governments cannot continue to recycle debt to the corporate sector as their own debt levels are rising. The export boom that has "saved the day" over the last two years is over.

The outcome of further government and corporate inaction is now very clear - but it is at this brink of crisis that real change will rapidly start to occur.

Over the last month, Taiwan has passed a Merger & Acquisition Bill (which encourages banks to merge). Plans by two major Korean banks resulted in company

wide strikes by employees - later called off owing to a lack of public support for the strikers. A three year court battle in Thailand has handed control of the country's largest corporate debtor, **TPI**, to creditors.

With Asia's options now very limited, we expect to see real progress on corporate restructuring and corporate assets sales as these economies reach the brink of (but pull back from) the *next Asian crisis*. Ultimately this is the only way forward - and stockmarkets will reward countries and companies that embrace this solution.

#### **Thailand Rated "Buy"**

We are upgrading our recommendation for **Old Mutual Thailand Trust** (a UK unlisted unit trust) to "Buy" (see Pages 4-5).

Our Forecast for <u>Thailand</u> has risen to a Neutral 48% and the country has a new government promising popularist policies involving economic restructuring, economic development and boosting domestic demand. This is exactly what is required in most Asian economies.

Curren Advice		EPIC Code	Initial Rec	ommen Offer Foreign		Prem/ Disc to Net Assets		ice NZ Cents	Gain or Loss %
	Asian Regional								
BUY	Fleming Asia WARRANTS	FAIW	07/03/00	43.8p	141.7		21.75p	306.7	-49
HOLD	Fidelity Asian Values WARRANTS	FASW	10/03/98	17.5p	49.7		15.5p	51.5	+4
HOLD	Gartmore Pacific Growth Fund	*	29/10/85	41.4p	105.4		176.88-188.91p	608.0	+477
HOLD	HSBC Asian Fund	*	10/11/98	34.4p	106.3		43.87p	145.8	+37
HOLD	HSBC Hong Kong Growth Fund	*	07/04/98	159.4p	481.6		197.40p	656.3	+36
BUY	Henderson Pacific Capital	*	08/08/00	342.2p9	%1122.6		274.10p	911.2	-19
HOLD	Schroder Asia Pacific WARRANTS	SDPW	13/07/99	25.5p	75.8		14.75p	49.0	-35
	Japan								
HOLD	Baillie Gifford Shin Nippon plc	BGS	11/01/94	156.0p	440.3	-18%	117.75p	391.5	-11
HOLD	Invesco Japan Discovery Trust	IJD	13/07/99	95.5p	284.0	-15%	76.75p	255.2	-10
	Korea								
HOLD	Baring Korea Trust	*	12/04/94	81.1p	209.4		57.57-61.64p	198.2	-5
	Thailand								
BUY	Old Mutual Thailand Trust	*	08/12/98	49.0p	155.9		41.49-44.19p	142.4	-9
	International								
HOLD	Aberdeen Prolific Emerging Marke	ts *	13/08/91	39.0p	116.1		63.62-67.31p	217.6	+87
HOLD	Templeton E/Markets WARRANTS	TEMA	13/07/99	40.3p	119.7		20.75p	69.0	-42
* Unite	ed Kingdom based Unit Trust								

## Other Shares and Warrants

Alternative investments in the UK listed investment trust shares and warrants recommended above include **Fidelity Asian Values** shares at 66¼ pence (-14%, i.e. 14% *below* net asset value), **Fleming Asian** shares at 92¼ pence (-9%), **Schroder Asia Pacific** shares at 72 pence (-13%), **Templeton Emerging Markets** shares at 115¼ pence (-19%), **Baillie Gifford Shin Nippon** warrants at 28½ pence and **Invesco Japan Discovery** warrants which trade at 25½ pence.

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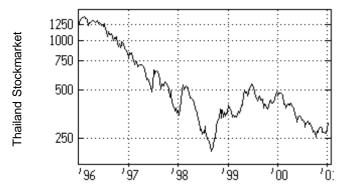
## Country Analysis: Thailand

**Thailand** has a new political system and a new government after the opposition **Thai Rak Thai** (TRT) party won control of the new lower house of parliament, the House of Representatives.

Both political parties planned to lower the corporate tax rate from 30% to 25% over the next 4-5 years. Where the previous government sought export led growth (which, with the US heading for recession would be difficult to achieve), the TRT will promote domestic demand to generate economic growth. The TRT plans to establish a state owned Asset Management Corporation to tackle the problem of non-performing bank loans. The banking sector will remain weak, but the real economy will be able to develop. The TRT plans to boost rural development. Farmer debt repayment will be suspended for three years and Bt7.7 billion will be spent revitalising rural villages. That works out as Bt1 million per village - or only US\$23,000 - but that will buy a lot in Thailand. In addition, each village will be connected to the internet.

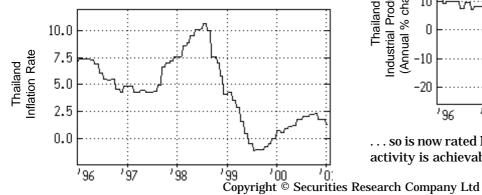
These policies would boost domestic activity by increasing government spending - which would be favourable for the stockmarket over the next few years. Over the longer term, government debt levels could become a problem - but this could be avoided by financing spending from the privatisation of state owned businesses. Privatisation would also be favourable for the economy and stockmarket.

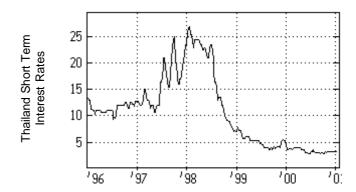
Thailand's stockmarket fell for the three years from 1996 to 1998, recovered in 1999 only to decline again last year. It is now showing the first signs of another recovery . . .



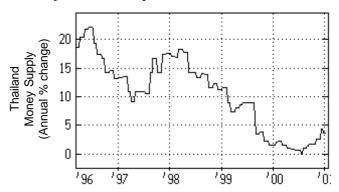
... which has turned our Technical indicators Neutral.

Monetary indicators are Bullish (favourable), with
Inflation and Interest Rates both low and stable . . .

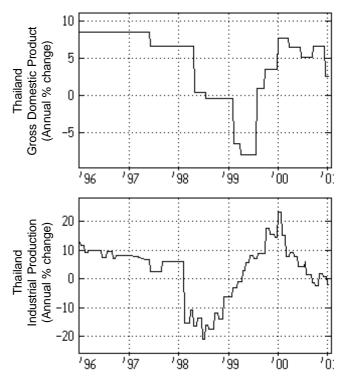




Money Supply Growth declined from 1998 to low levels mid 2000 (which was unfavourable), but is now increasing - which should help fuel growth in the real economy and in stock prices . . .



The economy recovered strongly from the 1997/98 crisis, but has since weakened . . .



... so is now rated Neutral but a sustainable upturn in activity is achievable.

#### **Summary and Recommendation**

Thailand's stockmarket is showing signs of a recovery and new uptrend, Monetary conditions are favourable and the Economy could sustain the new government's plans for restructuring, development and growth. All of this improves the outlook for Thailand's stockmarket - so we are upgrading our recommendation on **Old Mutual Thailand Trust** from "Hold" to "Buy".

## Investment Fund Survey

Current Advice		Risk	Auperi- onity Rating	Market Correla- tion	Per: 36 mth	forma 12 mth	ance 3 mth	Current Advice	Investment Fund	Risk Rating	Superi- ority Rating	Market Correla- tion	Perf 36 mth	Tormance 12 3 mth mth
	INTERN	ATION	AL						Legal & General Global Gth	Medium	+1%	0.91 0.94	67 52	5 -13 2 -10
	Australian bas			TC.					Legal & General Worldwide Lincoln Global	Medium Medium	-2% -1%	0.79	61	0 -18
Avoid	AMP Multi-Mgr Global	Medium	-7%	0.62	25	-4	-12		M & G International Gth	Medium	+2%	0.88	68	11 -10
	ANZ International Markets		-18%	0.55	-15	-11			MGM International Equity	Medium Medium	+6% -1%	0.84 0.51	93 42	8 -8 5 -15
Avoid	Advance International	Very Low		0.35	28	13	3		Marlborough International Martin Currie International	High	+2%	0.89	42	-2 -17
Avoid Avoid	Advance Worldwide Share BT Sel Mkts International	Low Vory High	-12% -7%	0.54 0.84	8 17		-11 -18		Merrill Lynch International	High	+3%	0.86	56	-3 -14
Avoid	Citicorp Inv Port Global	Very High Very High		0.46	-16		-10		Murray Worldwide Equity NPI Global Care	Very High Medium	1 +2% +1%	0.91 0.62	54 51	-5 -17 3 -14
	Commonwealth Int'l Share	High	-3%	0.50	41		-13		Newton International	Very High		0.82	64	-0 -12
Buy	Dresdner Global	Medium	-3% +10%	0.43 0.54	40		-13 -16		Old Mutual Fund Worldwide	High	+1%	0.88	69	-1 -12
Buy	Dresdner International Fidelity Perp. Int'l	High - Medium	-0%	0.54	57		-10 -12		Pearl International	Medium	-0%	0.88	60	-2 -12
	HSBC Flexi-Trt Int'l Trt	Medium	-10%	0.40	5	-18	-15		Perpetual Int'l Growth Perpetual Int'l Emerging Coys	High High	+1% +5%	0.90 0.80	61 82	5 -9 5 -10
Avoid	Invesco International	High	-12% -6%	0.51 0.67	-3 27	-19 -5	-19 -11		Perpetual Worldwide Recovery	High	+2%	0.88	72	4 -9
Avoid	JB Were International Lowell International	Medium High	-0% -7%	0.67	13	-5 -12			Premier Global 100	Medium	+3% -4%	0.73	64 48	-4 -17 4 -7
	MLC Aust - Platinum Gbl	Low	-4%	0.31	47	-10	-7		Prudential Global Growth Prudential Int'l Growth	Medium Low	-4% -4%	0.78 0.74	48 47	4 -7 5 -7
Avoid	NAFM Inv Trt - Global	Medium Medium	-9% -0%	0.52 0.75	18 57	-13	-13 -12		Royal & Sun All. Intern'l Gth	Medium	-1%	0.90	48	-2 -14
Avoid	Perpetual ICSav - Int'l Roth FA Global Small Coy	High	-16%	0.75	-13	-29	-12		Royal London International	High	+1%	0.89 0.71	58	-0 -14 -9 -22
	Roth FA Int'l Share	Very High	-12%	0.57	6	-10	-14		Scottish Life Worldwide Scottish Mutual International	High Medium	-1% +3%	0.71	48 75	-9 -22 2 -13
Augla	Tyndall Aust Int'l No 1	Medium	-5%	0.76	41	3 -9	-7	Buy	Scottish Widows' Global	High	+7%	0.86	87	4 -11
	WealthLink World Link Westpac International	Medium Medium	-17% -14%	0.23	-17 -11		-4 -15		Singer & Freidlander Global	Medium	+3%	0.90	65	-3 -13
	New Zealand ba					-			Sovereign Int'l Growth St. James's Place Int'l	High High	+5% +6%	0.92 0.59	79 79	5 -13 10 -9
	AJ International Share	Medium	-4%	0.72	35	-9	-11		Sun Life of Canada W/Wide Gth	Medium	+1%	0.87	67	0 -9
Avoid	AMP International Share	Low	-7%	0.64	34	-1	-9		United Fr. International	Very High	_	0.84		0 -16
A ! -!	AMP Passive Int'l Share	Medium	+4%	0.58	27		-16		Australian Listed	INVESTM	IENT I	RUSTS		
Avoid	ANZ World Equity Trust ASB World Shares	Low High	-7% -4%	0.71 0.68	36 41	-1 -9	-7 -8		BT Global	High	+5%	0.42	96	10 -9
	BNZ International Equity	Medium	-6%	0.65	34	12	-3	Avoid	Platinum Capital Templeton Global	Very Low Very Low		0.13 0.03	89	30 0 -21 -11
	BT Life Int'l Share	Medium	-3%	0.81	0.7		-10	711014	New Zealand Listed					2
Avoid Avoid	BTIS International Share Col FS Global Property	Low Very Low	-7% -20%	0.76 0.27	27	-5 4	-10 0		World Index Fund	Medium	+3%	0.77	69	-5 -19
	NZ Guardian Global	Very Low	-8%	0.45	30		-10		UNITED KINGDOM BASED L					
Avoid	NZFM Global Equity Gth	Medium	-7%	0.73	26		-11		Alliance Trust	Medium	-3%	0.53	48	5 -7
Avoid	NZFM Global Small Coys NZFM Global Blue Chip	High Very Low	+2%	0.59 0.25	43 28	5 13	-18 4	Buy	Anglo & Overseas Trust	Very High		0.70	94	2 -13
	NZFM Global Prop & Infra	Medium	-9%	0.43	22	-10	-6		Bankers Investment	Medium	-2%	0.64	51	13 -2
Avoid	Nat Bank Int'l Equity	Low	-8%	0.76	25		-11	Buy Buy	Brit Empire Securities Brunner Invest. Trust	Very Low Very High		0.36 0.74	102 76	36 1 0 -11
	Royal & Sun Int'l S/Mkt Tower Global Equity	Low Medium	-4% -4%	0.63 0.68	34		-10 -10	Duj	Edinburgh Worldwide	Very High		0.71	, 0	4 -15
	Tower Tortis Intern'l	High	-2%	0.70	56		-14		Edinburgh Investment	High	-1%	0.78	49	7 -5
	Westpac International	Low	-6%	0.78	32	3	-6		English & Scottish F & C Smaller Companies	Very High High	1 -1% +6%	0.71 0.51	47 63	16 -6 7 -17
	New Zealand base	d Insura	NCE I	Bonds					Fleming Overseas	High	+6%	0.83	91	8 -11
	Royal Sun All Global Fd	Medium	-6%	0.73	34	-1	-11	D	Foreign & Colonial	Medium	+5%	0.74	75	16 -6
	United Kingdom e			RUSTS				Buy Buy	Henderson Strata Inv Jupiter Primadona	Very High Very High			103 154	-1 -27 6 -13
	ABN AMRO Global Growth	Very High		0.69	0.7		-22	Avoid	Law Debenture Corp.	Medium	-7%	0.47	27	11 1
	Abbey Global Growth Abbey Global Opportunities	Very Low Medium	-6% -3%	0.08 0.83	37	10 1	-4 -10		Majedie Investment	Low	-4%	0.49	44	10 -4
	Abbey International	Medium	-2%	0.85	54		-11		Martin Currie Portfolio Mercury Asset Alloc'n	Low Very High	+1% +0%	0.56 0.72		14 -7 -12 -20
	Abbey Nat'l International	Medium	-3%	0.81			-12		Mid Wynd Invest Trust	Medium	+4%	0.54	67	12 -9
	Aberdeen World BG International	Medium Low	-4% +4%	0.92 0.23	47 71		-10 -11		Monks Investment	Medium	+5%	0.80		17 -5
	Barclays Worldwide	Medium	-1%	0.92	57	5	-9		Murray International Orxy International	High Very Low	-4% -0%	0.74 0.06	32 42	11 -11 35 -2
	Baring Global Growth Canada Life International Gth	Very High Medium		0.89 0.79	77 73	-7 13	-17		Personal Assets Trust	Very Low	-3%	0.36	42	4 -6
	Clerical Medical UK & Overseas	Medium High	+4% -2%	0.79	73 53	13 -1	-13 -8	D	Ptarmigan International	Medium	+6%	0.48	76	20 -11
	Dresdner Global Equity	High	-2%	0.84	47	-3	-14	Buy Buy	RIT Capital Partners Scottish Value	Low Very High	+7% 1+15%	0.57 0.45	88 91	22 -5 5 -20
	Equitable International	Medium	+1%	0.81	63		-16	Duj	Scottish Mortgage & Trt	Very High		0.82	50	-6 -12
Buy	Fidelity International Fidelity Managed Int'l	Medium Very High	+1%	0.80	108		-11 -14		Scottish American Inv.	High	-1%	0.84	55	3 -9 8 -9
,	Fleming Private International	Medium	+0%	0.88		3	-9		Scottish Invest. Trust Second Alliance	High Medium	+1% -3%	0.80 0.69	60 53	8 -9 4 -6
	Fleming Private Global Opport.	Medium	+3%	0.76	79	9	-5		Secs Trust of Scotland	Medium	-6%	0.64	31	6 -5
Buy	Fleming Private W'wide Capital Framlington International	Medium High	+6% +7%	0.81 0.79	78 81		-11 -17		Special Utilities 'S'	High	-0%	0.49	66	18 -8
,	Friends Prov. International	High	+2%	0.91	64	-3	-13	Buy	Tribune Trust Managed Warrants & Value	Medium High	+5% +9%	0.45 0.49	76	8 -12 23 -15
	GA International Growth	Medium	+1%	0.93			-11	243	Witan Investment Coy	High	+4%	0.91	75	9 -8
Buy	GAM International Growth Gartmore Global Utilities	Very Low Medium	-6% +11%	0.23 0.61	101	13 -5	-3 -14	Uni	red Kingdom based Inves		RUSTS	- Spli	т С	APITAL
,	Guardian International	Medium	-1%	0.93	53	2	-11	Buy	Asset Management	Very Low	+26%	0.01	149	55 -12
	HSBC Tulip	High Modium	+1%	0.75			-11	-	British Assets Trust	Medium	-1%	0.56	47	10 -6
	Henderson Independent Port. Henderson International	Medium Medium	+1%+2%	0.94 0.87	57 62		-11 -17	Avoid	Fleming W'wide Income Govvett High Income IT	Very High Low	า -5% -14%	0.37 0.39	22 1	17 -2 -11 -10
	Hill Samuel Int'l	Medium	-0%	0.79	57	-1	-13	Buy	Jupiter Int'l Green IT	Very High	1+16%	0.39	101	55 -2
	Investor GE Global Privatin	High Modium	+1%	0.73	77		-15 -2		Murray Global Return	Very High	1 +5%	0.41		4 -11
	Investec GF Global Privat'n Lazard International Equity	Medium Low	+5% -2%	0.69 0.75	//	16 5	-2 -10							
Buy	Lazard Worldwide Portfolio	High	+7%	0.76			-16							

Name	Pag	e 6										Intern	ationa	al In	ives	tor
## AUDITED STATES   AUSTRALIAN BASED UNIT TRUSTS				ority	Correla-	36	12	3				ority	Correla-	36	12	3
AUSTRALIAN BASED UNIT TRUSTS  AVOID 8 TS el Mkts American Chi Medium - 10% 0, 0.40 11 - 2 - 21	Advice		Rating	Rating	tion	mth	mth	mth	Advice		Rating	Rating	tion	mth	mth	mth
Avoid   BTSet Miss American Gth   Medium   -10%   0.40   11   -2   -21		UNITED	STAT													
Avoid   BT Sel Mkts American Gth   Medium   1.0%   0.40   11   -2   -21																
Fidelity Perp. America   Low   -5%   0.65   50   3 - 13   NEW ZEALAND BASED INSURANCE BONDS   New Zealand Revision   Ne																
New Zealand Based Insurance Bonds	Avoid									Perpetual American Growth	Medium	-2%	0.82	67	10	-13
Avoid   Royal Sun All Nth Amer   Very Low   -9%   0.35   28   -1   -15     Noting the content of the content		Fidelity Perp. America	Low	-5%	0.65	50	3	-13		Portfolio American	Low	+6%	0.49		8	-17
Avoid   Royal Sun All Nth American   Very Low   -8%   0.35   28   1 - 15		New Zealand base	ED INSUR	ance <b>E</b>	Bonds	3			Avoid					25	-	-
Abbey American Growth   Low   +3%   0.52   69   4   -18   Aberdeen American Opport.   Low   +3%   0.52   69   4   -18   Aberdeen American Opport.   Low   +3%   0.52   69   4   -18   Aberdeen American Opport.   Low   +3%   0.52   69   4   -18   Aberdeen American Opport.   Low   +3%   0.52   69   4   -18   Aberdeen American Opport.   Low   -1%   0.52   10   Aberdeen American Opport.   Low   -1%   0.52   10   Aberdeen American Opport.   Low   -1%   0.52   24   5   -3   -3   -3   -3   -3   -3   -3	Avoid	Royal Sun All Nth Amer	Very Low	-8%	0.35	28	-1	-15						70		
Abbey American Growth   Low		UNITED KINGDOM I	BASED II	NIT TR	RISTS					,						
Avoid Aberdeen Morrh American Opport.  Avoid Aberdeen North American Crowth Medium -5% 0.79 a.7 a.7 a.7 b.7 a.7 b.7 b.7 b.7 b.7 b.7 b.7 b.7 b.7 b.7 b						/ 0	4	10		,	Very Low	+5%	0.21	98		
Avoid   Aberdeen North American   Barclay America (Growth   Very Low   -4%   0.35   0.70   27   0.19   8arclay America (Growth   Very Low   -4%   0.35   0.67   79   8   -13   8arclays America (Growth   Very Low   -1%   0.67   79   8   -13   8arclays America (Growth American   Low   -7%   0.49   102   6   20   20   20   20   20   20   2										Schroder American	Medium	-5%	0.78	51	-3	-16
Barclay America Growth Barclay America   Very Low   -4%   0.35   -11   -13   Barclay America   Low   +1%   0.67   79   8   -13   Barclay America   Low   +1%   0.67   79   8   -13   Barclay America   Low   +1%   0.67   79   8   -13   Barclay America   Low   +2%   0.62   70   1   -19   Barclay American   Low   +7%   0.73   79   8   15   -19   Scottish Multal Nth American   Low   +2%   0.62   70   1   -19   Scottish Multal Nth American   Low   +2%   0.62   70   1   -19   Scottish Multal Nth American   Low   +2%   0.62   70   1   -19   Scottish Multal Nth American   Low   +2%   0.62   70   1   -19   Scottish Multal Nth American   Low   +2%   0.62   70   1   -19   Scottish Multal Nth American   Low   +2%   0.62   70   1   -19   Scottish Multal Nth American   Low   +2%   0.62   70   1   -19   Scottish Multal Nth American   Low   +2%   0.64   70   1   -19   Scottish Multal Nth American   Low   +2%   0.64   70   1   -19   Scottish Multal Nth American   Low   +2%   0.64   70   1   -19   Scottish Multal Nth American   Low   +2%   0.64   70   1   -19   Scottish Multal Nth American   Low   +2%   0.64   70   1   -19   Scottish Multal Nth American   Low   +2%   0.64   70   1   -19   Scottish Multal Nth American   Low   +2%   0.64   70   1   -19   Scottish Multal Nth American   Low   +2%   0.64   70   1   -19   Scottish Multal Nth American   Low   +2%   0.64   70   1   -19   Scottish Multal Nth American   Low   +2%   0.65   70   3   -15   Stewart Ivory American   Low   +2%   0.63   70   3   -15   Stewart Ivory American   Medium   +9%   0.38   70   1   -19   Scottish Multal Nth American   Low   +2%   0.65   70   3   -19   Scottish Multal Nth American   Low   +2%   0.65   70   3   -19   Scottish Multal Nth American   Low   +2%   0.65   70   3   -19   Scottish Multal Nth American   Low   +2%   0.65   70   3   -19   Scottish Multal Nth American   Low   +2%   0.65   70   3   -19   Scottish Multal Nth American   Low   +2%   0.65   70   3   -19   Scottish Multal Nth American   Low   +2%   0.65   70   3   -19   Scottish Multal Nth	Avoid								Avoid						-	
Barclays America   Low   +1%   0.67   79   8   13   13   14   14   14   14   14   14	717014								_							
Baring American Gth   Medium   +5%   0.64   97   5 - 18   Stewart Ivory American   Low   -4%   0.70   47   17 - 14   17   14   18   18   19   18   19   19   19   19		,	,			79			Buy							
Britannia American   Cow   +7%   0.49   102   6   20   20   20   20   20   20   2					0.64	97	5	-18							-	
CCS North American   Codu   PT North American   Codu	Buy	Britannia American	Low	+7%	0.49	102	6	-20								
Canada Life North American Cazenove North American Cazenove North American Cazenove North American Clerical Medical American Cleve V-1% 0.55 81 1 -12						76			Buy							
Cazenove North American   Clord   Age   Clord   Age   Clord   Age   Clord   Medical   American   Clord							-		Duy	,						-24
Clerical Medical American   Clow   +1%   0.55   81   1   -12   Low   +11%   0.54   124   21   -14   Low   +11%   0.62   113   8   -19   Low   +11%   0.62   113   8   -19   Low   -0%   0.63   70   8   -13   Nedium   +10%   0.62   113   8   -19   Low   -0%   0.63   70   8   -13   Nedium   +10%   0.62   113   Nedium   +10%   0.62   113   Nedium   +10%   0.62   113   Nedium   +10%   0.62   113   Nedium   +10%   0.62   Nedium   +10%								-		UNITED KINGDOM BASED L	ISTED IN	VESTM	ENT I	RUST	S	
Buy   Credit Suisse Transatlantic   Low   +11%   0.54   124   21 - 14   11   11   11   11   11   11   1										American Opportunity	Medium				21	-15
Buy   Deutsche American Growth   Deutsche US Index   Low   -0%   0.63   70   8 - 13   Notice US Index   Low   -9%   0.53   116   6 - 17   Notice US Index   Low   -9%   0.53   116   6 - 17   Notice US Index   Low   -9%   0.53   116   6 - 17   Notice US Index   Low   -9%   0.51   109   5 - 18   Edinburgh North American   Equitable North American   Equitable North American   Low   -4%   0.77   49   9 - 14   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.64   68   14 - 13   Notice US Index   Low   -2%   0.65   70   3 - 15   Notice US Index   Low   -2%   0.65   70   3 - 21   Notice US Index   Notice	Ruy		. ,													
Deutsche US Index	,													89		
Buy   Edinburgh North American   Equitable North American   Equitable North American   Equitable North American   Low   -4%   0.77   49   9   -14   14   17   18   18   1   18   19   19   14   18   19   19   14   18   19   19   14   18   19   19   14   18   19   19   14   18   19   19   19   19   19   19   19	Duj								Avoid	Second London American	Very High	1 -29%	0.16		-28	-9
Equitable North American   Low   -4%   0.77   49   9   -14   14   13   15   16   15   15   16   15   16   17   16   17   16   17   16   17   16   17   16   17   16   17   16   17   16   17   16   17   16   17   16   17   16   17   16   17   16   17   17	Buy	Dresdner North American	Low	+9%	0.53	116	6	-17								
Buy Fidelity American   Low +17% 0.22 26 18 1   Low +20% 0.64 68 14 -13   Buy Framilington American Gth Friends Prov. American Growth   Low +0% 0.62 0 -16   Buy GAM North American Growth   Low +8% 0.60 100 15 -15   Guardian American Medium +1% 0.70 87 15 -8   Henderson North American Growth Henderson North American Hill Samuel American   Low +3% 0.44   -0 -22 Buy Jupiter North American Gth Henderson Gth   Low +3% 0.44   -0 -22 Buy Jupiter North American Gth Henderson Gth   Low +3% 0.68 42 7 -13 Buy Merrill Lynch American Opps   High +24% 0.31 152 19 -20	Buy	Edinburgh North American	Medium	+7%	0.51	109	5	-18		LINITED STATES		115	DC	2		
Fleming Select American Gth		Equitable North American	Low				-			UNITED STATES	3 SIVIF	LLL	A CC	<u> </u>		
Buy Framilington American Gth	Buy									LINITED KINGDOM	BASED II	ит Ть	пете			
Friends Prov. American Growth Low +0% 0.62 0 -16 Buy Baring American Small Coys Low +8% 0.20 65 12 -20 F & C US Smaller Coys Very Low -6% 0.52 36 12 -8 F & C US Smaller Coys Very Low -6% 0.52 36 12 -8 F & C US Smaller Coys Very Low -6% 0.52 36 12 -8 F & C US Smaller Coys Very Low -6% 0.52 36 12 -8 F & C US Smaller Coys Very Low -6% 0.52 36 12 -8 F & C US Smaller Coys Very Low -6% 0.52 36 12 -8 F & C US Smaller Coys Very Low -6% 0.52 36 12 -8 F & C US Smaller Coys Very Low -6% 0.52 36 12 -8 F & C US Smaller Coys Very Low -6% 0.52 36 12 -8 F & C US Smaller Coys Very Low -6% 0.52 36 12 -8 F & C US Smaller Coys Very Low -6% 0.52 36 12 -8 F & C US Smaller Coys Very Low -6% 0.55 38 23 -10 F & F I Very Low -6% 0.55 38 23 -10 F I Ve														000		07
GA Nth American Growth   Low   +0%   0.62   0 -16   F & C US Smaller Coys   Very Low   -6%   0.52   36   12 -8	Buy								,							
Buy   GAM North America   Very Low   +7%   0.10   24 -14   Buy   Fidelity American Spec Sits   Very High +26%   0.41   211   17 -20   27   27   27   28   29   29   29   29   29   29   29						74			виу							
Buy Gartmore American Low +8% 0.60 100 15 -15   Fleming Select American Sm Co Very Low +4% 0.00   -1 -27   Guardian American Medium +2% 0.70 87 15 -8   Fleming Select American Sm Co Very Low +4% 0.35 38 23 -10   Henderson North American Medium +1% 0.65 70 3 -21 Buy Henderson Amer Small Coys   Medium +11% 0.36 87 13 -24   Hill Samuel American Low +3% 0.44   -0 -22 Buy Hill Samuel US Small Coys   High +12% 0.33 65 3 -33   Invesco GT US Growth Medium +4% 0.29 -11 -35 Buy Invesco American Smaller Coys   High +20% 0.28 152 5 -53   Jupiter North American Low -1% 0.57 1 -14 Buy M & G American Smaller Coys   Medium +9% 0.55 90 31 -19   Avoid Lazard Nth American Gth Low -7% 0.68 42 7 -13 Buy Merrill Lynch American Opps High +24% 0.31 152 19 -20	Rusy								Ruy	,	,					
Guardian American Henderson North American Henderson North American Low +2% 0.70 87 15 -8 Friends Prov. Amer Small Coys Very Low -4% 0.35 38 23 -10 Henderson North American Low +1% 0.65 70 3 -21 Buy Henderson Amer Small Coys Medium +11% 0.36 87 13 -24 Hill Samuel American Low +3% 0.44 -0 -22 Buy Hill Samuel US Small Coys High +12% 0.33 65 3 -33 Invesco GT US Growth Medium +4% 0.29 -11 -35 Buy Invesco American Smaller Coys High +20% 0.28 152 5 -23 Jupiter North America Low -1% 0.57 1 -14 Buy M & G American Smaller Coys Medium +9% 0.55 90 31 -19 Avoid Lazard Nth American Gth Low -7% 0.68 42 7 -13 Buy Merrill Lynch American Opps High +24% 0.31 152 19 -20	,					100			Биу					211		
Henderson North American Hill Samuel American Low +1% 0.65 70 3 ·21 Buy Henderson Amer Small Coys Medium +11% 0.36 87 13 ·24 Hill Samuel American Low +3% 0.44 · 0 ·22 Buy Hill Samuel US Small Coys High +12% 0.33 65 3 ·33 Invesco GT US Growth Medium +4% 0.29 · ·11 ·35 Buy Invesco American Smaller Coys High +20% 0.28 152 5 ·23 Jupiter North America Low -1% 0.57 1 ·14 Buy M & G American Smaller Coys Medium +9% 0.55 90 31 ·19 Avoid Lazard Nth American Gth Low -7% 0.68 42 7 ·13 Buy Merrill Lynch American Opps High +24% 0.31 152 19 ·20	Duy													38		
Hill Samuel American Low +3% 0.44 - 0 ·22 Buy Hill Samuel US Small Coys High +12% 0.33 65 3 ·33 Invesco GT US Growth Medium +4% 0.29									Buy							
Jupiter North America         Low         -1%         0.57         1 -14         Buy         M & G American Smaller Coys         Medium         +9%         0.55         90         31 -19           Avoid Lazard Nth American Gth         Low         -7%         0.68         42         7 -13         Buy         Merrill Lynch American Opps         High         +24%         0.31         152         19 -20		Hill Samuel American	Low	+3%	0.44		-0	-22	Buy		High	+12%	0.33	65	3	-33
Avoid Lazard Nth American Gth Low -7% 0.68 42 7 ·13 Buy Merrill Lynch American Opps High +24% 0.31 152 19 ·20		Invesco GT US Growth	Medium	+4%	0.29		-11	-35	Buy	Invesco American Smaller Coys	High	+20%	0.28	152	5	-23
			Low						Buy		Medium					
	Avoid								Buy							
Legal & General US Index Low +1% 0.73 80 8 ·13 Perpetual Amer Small Coys Medium ·1% 0.63 59 13 ·12		3							_							
Legal & General Nth American Low +4% 0.70 89 17 16 Buy Schroder US Smaller Coys Low +8% 0.47 90 56 -6									Buy	,						-6
Lincoln North American Low -3% 0.60 57 2 ·17  M & G American & General Low -1% 0.68 57 2 ·17  UNITED KINGDOM BASED LISTED INVESTMENT TRUSTS										United Kingdom based L	ISTED IN	VESTM	ENT TE	₹UST	S	

### Investment Fund Survey Information.

F & C US Smaller Covs

Fleming US Discovery

Nth Atlantic Smaller

Renaissance U.S.

Fund Listings. Unit trusts are listed under the country where they invest, and then sub-divided according to the country where the Fund Manager is based. For example, "Australian Funds" hold principally Australian shares and other Australian investments although these unit trusts may be based in either the UK, NZ or Australia.

Low

Low

Very Low

0.44 0.57

0.57

+2%

+1%

+3%

62 75

17

MGM North American Growth

Martin Currie North American

M & G American Recovery

Merrill Lynch American

Risk Ratings. Most equity unit trusts follow general stockmarket trends but some are far more volatile than others. The "Risk Rating" measures just how volatile a trust is relative to the stockmarket in the country where it invests. "Very High" and "High" risk funds will usually rise very fast during a Bull Market (i.e. during a rising stockmarket trend) but will also fall fastest in value when the stockmarket dips. "Low" and "Very Low" risk funds will experience smaller price fluctuations.

Superiority Ratings. The "Superiority Rating" is the most important statistic for selecting the best managed funds to buy and the worst managed funds to avoid. The "Superiority Rating" shows whether a fund's actual return was above or below its expected return based upon its volatility. For example, if the stockmarket rises 10% then a fund with a volatility of 1.5 would be expected to rise 15% (i.e. 10% x 1.5). If the fund rose 20% it would have a "Superiority Rating" of +5%. On the other hand, if the fund rose only 10% it would be given a "superiority rating" of -5%. (Actually, the "Superiority Ratings" are calculated from a statistical analysis of each fund's monthly performance over the last three years, with extra importance given to its performance over the latest twelve month period.)

Many unit trusts that beat the stockmarket by a substantial margin during the Bull Market years of 1986-87 simply invested in very risky. volatile shares and were not really managed in a superior way. Only funds that perform better than can be expected from their volatility (or risk exposure) can be said to be benefiting from genuinely superior management.

 $\pmb{Current Advice}. \ The "Superiority Rating" measures the annual amount$ by which a fund's performance is above or below its expected return based upon it level of risk exposure. As a high "Superiority Rating" indicates

excellent management of the fund's investment portfolio these trusts are automatically given "Buy" recommendations. A negative "Superiority Rating" shows poor investment results and the unit trusts with the worst management record have been given an "Avoid" recommendation.

Low

Low

Very Low

-2%

+5%

+20%

0.46

0.20

0.18

0.13

54 40 -7 -7

Market Correlation. The "Market Correlation" measures how closely a fund's price follows general stockmarket movements (in the country where it invests). Correlations, which statisticians call R2 ("R-squared"), vary from 0 (no correlation) to 1 (100% correlation). Most equity unit trusts have "Market Correlations" between 0.60 and 0.95.

Investors who buy and sell unit trusts on the basis of "market timing" should choose funds with high market correlations. The performance of these funds will closely reflect general stockmarket movements. Other investors may wish to minimise the impact of general stockmarket fluctuations and buy trusts with lower market correlations.

#### How to Maximise Profits from this Unit Trust Survey.

First decide whether you want to invest in a unit trust that holds New Zealand, Australian, International, United Kingdom, European, Japanese or Gold & Mining shares, then turn to the appropriate section.

If you expect the stockmarket to rise strongly (in the country where the fund invests) the "High" and "Very High" risk funds with high superiority ratings and high market correlations will be your choice.

If uncertain about the general stockmarket trend then "Medium", "Low", or even "Very Low", risk unit trusts with the highest superiority ratings will be the best investments.

Most NZ based and Australian based unit trusts are sold through sharebrokers and other commission sales organisations. UK based trusts are not sold through NZ agents but may be bought and sold (by telephone or by post) directly from the management organisations, through Chelsea Financial Services who rebate 2% of the initial sales charge or through UK  $internet\,broker\,Fas Trade\,(www.fastrade.co.uk)\,who\,rebate\,3\%.\,Addresses$ and telephone numbers may be found in the unit trust section of leading UK newspapers (available at major public libraries), on the Financial Times internet site (www.ft.com) or from "International Investor". Prices can also be found at the TrustNet web site (www.trustnet.co.uk).

Janu	ary 16, 2001.												P	age	e 7
Current	Investment Fund	Risk	Superi- ority	Market Correla-	Per 36	formar 12	<u>nce</u> 3	Current	Investment Fund	Risk	Superi- ority	Market Correla-	<u>Perf</u> 36	Eorma 12	nce 3
Advice		Rating	Rating	tion	mth		mth	Advice		Rating	Rating	tion			mth
		Sun Life of Canada UK Growth	Low	-2%	0.80	37	2	-2							
	<u>UNITED I</u>	Tilney UK Equity	Low Very Low		0.64	37	1	-2							
	UNITED KINGDOM E	BASED U	NIT TR	USTS					Un Friendly UK Equity Growth	Low	-2%	0.84	39	0	-7
	Abbey Assets & Earnings	Very Low	-5%	0.72	26	-3	-9		United Kingdom based L			ENT T	RUST		
	Abbey Dividend & Growth	Low	-6%	0.77	25	-0	-3	Buy	3i Group		+34%		191		-27
	Abbey General Abbey Nat'l N & P UK Growth	Very Low Low	-4% +0%	0.62 0.78		-3	-9 -9	Avoid	3i UK Select Aberdeen High Income	Very Low Very Low	-3% -7%	0.35 0.27	13	1 -19	-4 -13
	Abbey Nat'l UK Growth	Low	-1%	0.65		-2 -	10	7.17 G.G	Aberdeen Convertible	Very Low	-6%	0.36	9	-2	-7
	Aberdeen UK Blue Chip	Low Low	-2% -0%	0.80 0.78	39 44	-4 -3	-7 -8		Advance UK Albany	Very Low Very Low	+6% -0%	0.27 0.33	55 47	12	-12 -3
	Aberdeen UK Growth BG British 350	Medium	+0%	0.76	50	-s 1	-6 -5	Buy	Aurora Invest Trust	Very Low			109		-14
	BWD Equity Growth	Low	+2%	0.89	59	7	-3	,	British American IT	Very Low	-3%	0.17	42	6	-2
	BWD UK Equity Barclays Capital	Medium Low	-0% -1%	0.86 0.85	46 45	10 -0	0 -6	Avoid Avoid	City Merchants High Yld City of London	Very Low Medium	-8% -9%	0.21 0.72	5 21	-4 -1	-16 0
	Barclays Capital Barclays FTSE 100	Low	-1%	0.87	38	-5	-9	Avoid	Dresdner RCM 2nd Endow.	Very Low	-3%	0.72	32	2	-7
	Baring UK Growth	Low	+5%	0.62	61		10		Dunedin Income Growth	Medium	+4%	0.61	55	12	-5
	Britannia UK General CGU PPT UK & General	Low Very Low	-3% -1%	0.81 0.74	36	-4 O	-8 -7	Avoid	Edinburgh UK Tracker Enhanced Zero Trust	Low Very Low	+0% -7%	0.67 0.17	42		-11 -11
	CGU PPT UK Growth	Very Low	-1%	0.68		-1	-8	nvoid	Exeter Preferred Cap.	Very Low		0.29	73	7	-5
	CGU PPT UK Index Tracking	Low	-0%	0.78	40	-1	-5	D	F & C Income Growth	Low	-2%	0.59	43	12	1
Buy	Cazenove UK Equity Credit Suisse Growth	Low Very Low	+ 1% + 7%	0.66 0.45	43 65	7 5	-9 -8	Buy	Fidelity Special Values Finsbury Growth	Very Low Medium	+13%	0.26 0.59	106 33	47 9	5 -8
,	Deutsche UK Blue Chip	Medium	+4%	0.81	66	4	-7		Fleming Claverhouse	Low	+4%	0.69	51	4	-7
	Deutsche UK Equity	Low	+2%	0.75	54	8	-6	Buy	Fleming Mid Cap	Very Low		0.28	27	25	-9
	Deutsche UK Growth Deutsche UK Index	Low Low	+5% -2%	0.66 0.84	63 35	8 1	-6 -6	Buy	Glasgow Income Trust Govett Strategic Inv.	Very Low Medium	-4% +7%	0.32 0.41	36 59	12 12	-4 -14
Buy	Dresdner UK Growth	Low	+11%	0.45	90	-2 -	14		Invesco Convertible	Very Low	-1%	0.50	38	11	-5
	Dresdner UK Index	Low Vory Low	+0% +2%	0.85 0.53	47 53	1 4	-6 -9		Legal & Gen'l Recovery	Low Vory Low	+1% -2%	0.67 0.10	48 30	7	-6 -13
	Equitable Special Situations Equitable UK Index	Very Low Medium	+2% -2%	0.53	34		-9		Life Offices Opport. London & St Lawrence	Very Low Very Low	-2%	0.10	38	7	-13 -5
Buy	Exeter Capital Growth	Medium	+14%	0.50	109	18	-7		Lowland Investment Co	Very Low	+2%	0.31	57	29	9
Buy	Fidelity Special Situations	Very Low		0.32	87	36 9	3	Avald	Merchants Trust	Medium	-5%	0.56	32	10	9
Avoid	Fidelity UK Growth Fleming Select UK Equity	Low Very Low	+2% -7%	0.74 0.25	51 15	-14	-6 -6	Avoid	Mercury Keystone IT Murray Income Trust	Medium Medium	-8% -0%	0.50 0.60	17 39	2 28	-0 2
Buy	Framlington UK Growth	Very Low	+8%	0.56	82	15	-6	Avoid		Medium	-8%	0.44	20	21	7
	Friends Prov. Equity	Low	+3%	0.78	48	-0 - 0	10	Avald	Schroder UK Growth	Medium	-5%	0.45	11		-13
	GA Blue Chip Tracking GA Equity Growth	Low Very Low	-1% -3%	0.80 0.76		1	-5 -7	Avoid	Schroder Income & Grwth Shires Investment Trust	Very Low Medium	-7% -1%	0.37 0.55	16 38	18 3	1 -7
Buy	GAM UK Diversified	Very Low	+15%	0.00		47	8		Temple Bar Inv. Trust	Low	-1%	0.50	45	5	0
	Gartmore UK Growth	Low	+3%	0.65	51	0	-9		Tribune Trust Indexed	Very Low		0.79	10	-4	-7
	Gartmore UK Index Govett FTSE 250 Index	Low Very Low	+0% +0%	0.86 0.50	44 46	1 2	-6 -7	Avoid	Undervalued Assets Value & Income Trust	Very Low Very Low	-1% -7%	0.11 0.24	18 6	-10 24	-20 8
	Guardian Growth Equity	Low	-2%	0.69	39	-3	-5		TED KINGDOM BASED INVES						
	Guardian UK 100 Index	Medium	+0%	0.86	46	0 7	-5 -9		BFS Income & Growth	Very Low		0.25	0,		-17
	HSBC FTSE 250 Index HSBC Footsie Fund	Very Low Low	+3% -2%	0.25 0.89	41	-2	-9 -7		BFS Small Companies	Very Low		0.00		-13	-7
Buy	Hargreaves Lansdown Warrant	Very High		0.40	80	-3	-5	Avoid	Dartmoor	Very Low		0.21	12	-16 18	-8
Buy	Hargreaves Lansdown Investment			0.32	86	15 -7	-5 -8	Buy Avoid	Derby Trust - Capital Dresdner RCM Income Gth	Very Low Low	-10%	0.34 0.14	72	9	-3 8
	Henderson UK Capital Growth Hill Samuel British	Low Low	-2% -2%	0.65 0.86	35	-6 -		Avoid	Edinburgh Income & Val.	Very Low		0.00		5	-4
	Hill Samuel Capital	Low	-0%	0.82	46	-3 -		Avoid	Exeter Enhanced Income	Very Lligh		0.05	107	-13	-8
	Invesco GT UK Blue Chip	Very Low		0.67		4	-6 -9	Buy	Finsbury Inc & Gth -Cap Fleming I & G (2006)	Very High Very Low		0.43 0.16	187	9 18	-16 -4
	Invesco UK Growth Investec GF UK Opportunities	Low Low	+4% +4%	0.68 0.53	55 46	-1 20 -			Framlington I & C - Cap	Medium	+5%	0.37	52		-11
	Jupiter UK Growth	Very Low	+5%	0.67	78	25	2	Avoid	Framlington Second Dual	Low	-20%	0.24	27	-14	2
Buy	Jupiter UK Special Situations	Very Low		0.18	84	12 -		Avoid	Friends Prov Ethical Gartmore SNT	Low Very High	-2% -27%	0.22	36	24 -39	-12
	Legal & General UK Stockmarket Legal & General UK Recovery	Low	-1% -1%	0.90 0.74	42 41	-1 -2	-6 -9	Avoid	Gartmore Shared Equity		-12%	0.30	6	-20	-6
	Legal & General Equity	Low	-2%	0.82	35	1	-7	Avoid	Gartmore Scotland - Cap	Very High Very Low		0.53 0.10	53	3 -13	-3 -6
	Legal & General UK Index Lincoln Growth	Very Low Low	-1% -0%	0.67 0.67	43 38	2 -5 -	-7 -12	Avoid	Govett Enhanced Income Guiness Flight Extra	Very Low		0.10	47	5	-4
	M & G Blue Chip	Low	+2%	0.80	30	3	-8		Henderson Geared I & G	Very Low	-5%	0.41	30	4	-2
Buy	M & G British Opportunities	Very Low		0.13		26	-8		I & S Optimum Income	Medium	-6% +5%	0.41 0.05	20	5 14	-7 -3
	M & G Capital	Very Low Low	+3%	0.43 0.85		4 · 1	·13 -6	Avoid	Invesco Recovery 2005 Invesco Geared Opps	Very Low Medium	-14%	0.05			-3 -10
	M & G Index Tracker M & G Recovery	Low	-2%	0.83	33	5	-5		Investors Capital	Medium	+5%	0.58	50	15	-4
	MGM Special Situations	Very Low	+4%	0.63	55	7	-8		Jersey Phoenix Jos Holdings - Capital	Very Low Low		0.23	2 190		-15 -13
	MGM UK Growth Marlborough UK Growth	Very Low Very Low	+2%	0.73 0.20	57 45	10 -2 -	-5 .12	Buy Buy	Jove Investment - Cap	Very High	+32% ı+37%				-13
	Martin Currie UK Growth	Low	-1%	0.68	23		13		Jupiter Enhanced	Very Low		0.05	400	-7	-8
	Merrill Lynch Brit Blue Chip	Low	-4%	0.80	29	-2	-7	Buy Avoid	Legg Mason Utilities Leveraged Income Fund	Very Low Very Low		0.09 0.10	189	52 -27	-2 -22
	Merrill Lynch Recovery Murray UK Growth	Very Low Low	+3% -4%	0.29 0.76	61 29	21 0	5 -6	, wolu	M & G Equity Trust -Cap	Very High		0.10	-0	-1	3
	NatWest UK Tracker	Low	-1%	0.89	43	-1	-6	Avoid		Very High		0.12	-24	-7	9
	Old Mutual UK All Share Mirror	Low Vory Low	+0%	0.85	44	1	-6 4		M & G High Income M & G Income	Very Low Very Low		0.10 0.08		-10 2	-6 -2
	Old Mutual UK Growth Pearl Equity Trust	Very Low Low	-6% -1%	0.42 0.73	39	-5 -2	-6 -7	Buy	M & G Income IT - Cap	High	+8%	0.34	61	11	-3
	Pearl Growth	Low	+2%	0.72	50	-1	-7	D	M & G Recovery	Very Low		0.10	107	16	-6
	Perpetual UK Growth	Low	-2%	0.60	46	25	5	Buy	M & G Recovery - Cap Martin Currie I & G	Very High Very High		0.33 0.23	187 51	34 18	-6 -3
Buy	Portfolio UK Growth Prudential UK Growth	Very Low Low	+7% -1%	0.16 0.84	40	12 4	-7 -6	Avoid	Monthly High Income	Low	-18%	0.16		-12	-0
	Rothschild UK	Very Low		0.31		5	-9	Buy	Murray Extra Return	Very High		0.23			-16
	Royal & Sun All. Equity Trust	Low	+3%	0.78	55	3	-7	Avoid	New Fulcrum Quarterly High Income	Very Low Very Low		0.02 0.16		-22 -21	-6 -12
	Royal & Sun FTSE 100 Tracker Royal & Sun FTSE All Share	Low Very Low	-0% -1%	0.56 0.79		-1 2	-5 -7	Buy	Schroder Split - Cap		+39%	0.09	132	36	7
	Royal London UK Growth	Low	+2%	0.74	51	·1	-8	Avoid		Very Low		0.18		-20	-8
Buy	Sanwa UK Growth	Very Low		0.35	79		12		Yeoman II - Cap	Very Low	+4%	0.00		47	60
	Schroder UK Enterprise Schroder UK Equity	Low Low	-3% +4%	0.61 0.81	30 57	-0 9	-7 -2		UNITED KINGDO	МСМ	ΔΙΙΙ	FP (	:06	:	
	Scottish Amicable Equity Trust	Low	+1%	0.83	47	4	-2 -7						, <del>U</del> 3	<u>'</u>	
	Scottish Life UK Equity	Low	+2%	0.84	55	4	-6		United Kingdom i						
	Scottish Mutual UK Equity Scottish Widows' UK Index	Low Low	+2% -1%	0.72 0.82	47 43	-3 -	·10 -6	Buy	ABN AMRO UK Growth	Very High		0.59		26	-9
	Scottish Widows' Equity	Low	-1%	0.82	36	-3 -		Buy	Abbey Nat'l Smaller Cos Aberdeen UK Emerging	Very High High	+3% +12%	0.64 0.63	1/11	3 12	-20 -8
	Scottish Widows' UK Spec Sits	Low	+2%	0.48	46	-5 -	13	Duy	BG British Smaller Coys	Very Low		0.63	36	16	-8
Buy	Societe Generale UK Growth Sovereign FTSE 100	Very Low Low	+7% -2%	0.56 0.86	37	10 -2	-5 -5	Avoid	BG UK Smaller Companies	Low	-7%	0.58	38	9	-6
	Sovereign UK Growth	Low	-0%	0.75	38	-4	-9	Buy Buy	BWD UK Smaller Coys Baring UK Small Coys	Very High Very High		0.60 0.62	162 160	9 27	-17 -12
Buy	St. James's Place UK & Gen Prg	,		0.41	108 46	7	-4 12	3	Britannia Smaller Companies	Very High	+3%	0.78	75	3	-15
	Stewart Ivory British	Low	+2%	0.51	40	-6 -	13		CGU PPT Smaller Cos	Very High	+2%	0.74		12	-12

Page	e 8					International Inves				vestor			
Current Advice	Investment Fund	Risk	ocity Cor	rela-	36	ormance 12 3 mth mth	Current Advice	Investment Fund	Risk Rating	Superi- ority Rating	Market Correla- tion	36	ormance 12 3 mth mth
Buy Buy	Canada Life UK Smaller Coys Cavendish Opportunities	Very High Very Low			92 83	6 -18 22 -10	Buy	Equitable European Fidelity European Opps	Medium Medium	+6%	0.27 0.22	66 78	0 -11 10 -14
Buy	Cazenove UK Smaller Coys	Very High	+7% 0.	64	82	19 -18	Buy	Fidelity European	Low	+15%	0.15	113	29 -3
Buy	Credit Suisse Smaller Coys Dresdner UK Mid-Cap	Very High Very High+			90 19	7 -16 -11 -24	Buy Buy	Fleming Select Cont Europe Framlington European	Low Medium	+8% +13%	0.19 0.21	82 101	14 -5 9 -10
Buy Buy	Dresdner UK Smaller Companies Edinburgh UK Smaller Coys	Very High+ Very High+			79 88	-2 -25 3 -29	Buy Buy	Friends Prov. European GA European Growth	Medium Medium		0.22 0.27	94	8 -7 13 -7
Биу	Equitable Smaller Coys	Very High	+4% 0.	60	63	-3 -25	Buy	GAM European Growth	High	+15%	0.46		24 -7
Buy	Fleming Select UK Smaller Coys Framlington Capital	High High			00 80	12 -14 2 -13	Buy Buy	Gartmore European Gartmore European Sel Opps	High Medium	+10% +17%	0.27 0.21	96 136	3 -8 10 -8
Buy	Gartmore UK & Irish Small Cos	Very High+	14% 0.	74		29 -12	,	Govett European Blue Chip	Low	+6%	0.18	76	6 -5
	Gartmore UK Small Coys Govett UK Smaller Companies	Very High High			67 60	-1 -17 -6 -18	Buy	Govett European Strategy Guardian European	Very Higl Low	n+15% +5%	0.29 0.19	119 63	-13 -15 7 -8
	Hill Samuel UK Smaller Coys Invesco UK Smaller Companies	Very High High			52 65	5 -14 -3 -16	Buy Buy	HSBC Eurotrack 100 Henderson European	Low High	+7% +15%	0.20 0.25	77 114	10 -7 11 -9
	Investec GF UK Emerging Coys	Low	-3% 0.	52	46	5 -15	Buy	Hill Samuel European	Medium	+12%	0.22	99	12 -11
	Jupiter UK Small Cos Lazard UK Small Coy	Very High Medium		73 78 (	68	13 -9 12 -11	Buy Buy	Invesco European Growth Investec GF European Gth	Very High	h+24% +10%	0.19 0.19	135 91	-2 -27 13 -4
	Legal & General UK Small Coys M & G Smaller Companies	Medium Very High			81 92	21 -17 0 -20	Buy Buy	Jupiter Euro Spec Sits Jupiter European	High Medium	+25%	0.30 0.20	99	43 -9 16 -9
Buy	Marlborough Special Situations	High +	29% 0.	40 2	31	12 -11	Buy	Lazard European Growth	Low	+10%	0.17	88	17 -7
Buy	Martin Currie UK Smaller Coys Merrill Lynch UK Smaller Coys	High Medium +			59 08	8 -20 13 -10	Buy	Legal & General Euro Index Legal & General European	Low Low	+7% +3%	0.19 0.20	78 56	9 -6 1 -9
Buy	Murray Smaller Companies	Very High+	31% 0.	49 2	21	46 -21	D	Lincoln European	Low	+6%	0.17	66	4 -17
Buy	Pearl UK Small Coys Perpetual UK Small Coys	High High			67 97	-3 -19 19 -7	Buy Buy	M & G European MGM European Growth	Medium Low	+8% +7%	0.24 0.28	78 77	8 -10 17 -5
Buy	Prudential Smaller Companies Royal & Sun All. UK Smaller	Medium Very High			68 12	8 -10 -1 -20	Buy Buy	Martin Currie European Merrill Lynch European Gth	Medium Medium	+11% +11%	0.24	93 96	7 -12 12 -6
Buy	Schroder UK Smaller Coys	High +	10% 0.	61 1	11	4 -12	Buy	Merrill Lynch New Europe	Medium	+8%	0.27		13 -8
	Scottish Amicable UK Small Scottish Mutual UK Small Coys	Medium Very High			60 54	8 -12 3 -20		Old Mutual European Growth Old Mutual Fund European	Low Medium	-1% +5%	0.50 0.23	56	-1 -8 8 -8
	Scottish Widows' UK Small Coys				51 54	12 -13 -7 -17	Buy	Old Mutual Fund Swiss Equities Pearl New Europe	Very Low Medium		0.06 0.19	58 110	19 -4 18 -7
	Singer & Freidlander Small Cos Sun Life of Canada Small Coys	High Medium	-1% 0.	64	56	9 -10	Вuy	Perpetual European	Medium	+9%	0.29	79	7 -11
	Tilney UK Smaller Cos UNITED KINGDOM BASED L	High		71 <b>- T</b> DI	IOT	4 -10	Buy Buy	Portfolio European Premier French Equities	High Low	+10%	0.36 0.40		8 -14 20 -4
	3i Smaller Quoted Coys	Very High			84	<b>5</b> -23		Prudential European	Very Low		0.14 0.32	67	13 0 7 -12
Buy	AIM Trust	Very High+	57% 0.	26 5	06	48 -10	Buy Buy	Rothschild Europe Royal & Sun All. European	High Medium	+12%	0.21		13 -9
Buy	Aberforth Smaller Coys Capital Opportunities	Medium High +			55 07	10 -1 44 -21	Buy Buy	Royal London European Gth Sanwa European Gth	Low Low	+17% +16%		117 123	23 -3 18 -7
Buy Buy	Discovery Trust Dresdner RCM Smaller	High + Very High+		43 10 51	05	26 -8 -6 -18	Buy	Schroder European	Medium	+11%	0.24	95	15 -6
	Dunedin Smaller Coys IT	Very High	+3% 0.	60	78	21 -16	Buy	Scottish Amicable European Scottish Life European	Very Low Low	+5%	0.13 0.22	72 86	15 0 14 -7
Buy Buy	Eaglet Investment Trust Edinburgh Smaller Coys	High + Very High+			53 17	73 8 8 -18	Buy Buy	Scottish Mutual European Scottish Widows' Europe	Medium Medium	+7% +13%	0.25 0.22	74 107	2 -11 5 -11
Buy Buy	Finsbury Trust Fleming Mercantile	Low + Very High+			88 78	84 6 16 -12	Buy	Singer & Freidlander Cont'l	Low	+13%	0.18	108	15 -8
Buy	Fleming Smaller Coys	Very High+	17% 0.	69 1	71	28 -12	Buy Buy	Societe Generale European Sovereign European Gth	Medium Medium	+17%	0.26 0.23	85	20 -10 2 -8
Buy	Gartmore Small Coys Gartmore Fledgling Indx	Very High Medium +			59 23	5 -19 21 -5	Buy	Stewart Ivory European Sun Life of Canada European	High Medium	+7% +5%	0.21 0.23	71 67	-0 -13 3 -8
	Group Trust Henderson Smaller Coy	Very Low Very High			30 74	22 -9 -22 -27	_	Tilney European Growth	Medium	+4%	0.27		9 -8
Buy	Hill Samuel UK Emerging	Very High+	12% 0.	67 1	28	27 -9	Buy	Un Friendly European UNITED KINGDOM BASED L	LOW	+7%	0.15 ENT <b>T</b> I	81 DH 19T	
	I & S UK Smaller Coys Invesco England	Very High Very High			93 46	7 -20 -5 -19		Charter European Trust		+5%			-10 -13
Avoid	Knox D'Arcy Trust Montanaro UK Small Coys	Very Low High		08 65	-5 79	-14 -5 18 -16	Buy	Euroland Plus F & C European	Very Low Low	+4% +12%	0.03 0.12	102	3 -19 4 -10
	Perpetual UK Smaller Co	Medium	+3% 0.	52	79	19 -5	Buy	Fidelity Euro V.	Medium	+19%	0.10	131	35 -4
Buy	Shires Smaller Coys Smaller Companies IT	Medium Very High+			53 19	31 -5 9 -8	Buy Buy	Fleming Cont'l Europe Gartmore European	Medium Medium		0.14 0.14		24 0 9 -13
,	Themis FTSE All Small Throgmorton Trust	Medium High		50 62 :	28	14 -13 12 -11	Buy Buy	Gartmore Irish Small Martin Currie European	Very Low Medium	/ +11%	0.07 0.19	76 101	42 -5 2 -12
Uni	red Kingdom based Inves					APITAL	Buy	Mercury Euro Priv.	Low	+7%	0.16	73	5 -8
	Aberforth SL - Cap	Medium	-1% 0.	32	70	30 4	Buy <b>I I</b> nii-	Perpetual European TED KINGDOM BASED INVES	LOW TMENIT T	+16% - DUSTS	0.08 - <b>S</b> PL		8 -7 ADITAI
Buy	Lloyds Smaller Co - Cap	High	+8% 0.	73 '	98	34 -10	Oivi	Govett Euro Enhanced	Very Low		0.18	11 0	3 -18
	<u>EUR</u>	OPE					Buy Buy	Henderson Eurotrust Legg Mason Euro Util.	High Very Low	+27%	0.11 0.01	170 76	1 -17 -5 -15
	AUSTRALIAN BAS	ED UNIT	Trusts				Buy	SR Pan-European	Medium		0.06		33 -6
Avoid	BT Sel Mkts Europe Growth Dresdner Europe Growth	Medium Very Low			20 37	-12 -9 -5 -13		EUROPE SN	1ΔΙΙΕ	FR C	0S		
	Fidelity Perp. Europe	Medium	+5% 0.	33	62	9 -4		UNITED KINGDOM E					
Avoid	Invesco European  NEW ZEALAND BA	Very High			12	-24 -25	Buy	BG Euro Small Coys	High	+16%	0.17	91	27 -19
	BTIS European Share	Very Low			34	-7 -7	Buy Buy	Deutsche Europa  Dresdner European Smaller Coys	Very High		0.19 0.17		21 -21 16 -25
Buy	Tower Spot. Emerg. Euro. Tower Spotlight Europe	Low Very Low			58 57	1 -4 13 -4	Buy	F & C European Smaller Coys	Medium	+10%	0.16	77	-10 -25
	New Zealand Base				0,	15 4	Buy Buy	Fleming Select Cont Euro Sm Co Framlington Cnt'l Sm Coys	Very Higi High	h+2/% +26%	0.19 0.12		18 -18 32 -21
	Royal Sun All European	Very Low	-2% 0.	22	37	1 -7	Buy Buy	Henderson European Small Cos Invesco European Smaller Coys	Very High			161 149	17 -20 -1 -29
	UNITED KINGDOM B					11 -	Buy	M & G European Smaller Coys	Very High	h+33%	0.20	208	17 -24
Buy	Abbey European Capital Aberdeen European Growth	Low Low			68 86	11 -7 11 -6	Buy Buy	Schroder Euro Small Coys Stewart Ivory European Small	Very High Medium		0.22 0.16		13 -21 42 -12
Buy Buy	BG Europe Baring Euro Sel.		11% 0.	23	95 77	4 -12 7 -14	,	UNITED KINGDOM BASED L					
Buy	Baring European Growth	Medium	+7% 0.	25	77	-8 -11	Buy	Fleming Euro Fledgeling	Very High		0.12 0.22		18 -20 -15 -38
Buy Buy	Britannia European CGU PPT Europe Growth			20 39	83	4 -9 15 -6	Buy Buy	Invesco Continental Sm TR European	Very High Very High		0.22		7 -26
Buy	Canada Life European	High +	13% 0.	21 '	91 11	20 -13		CEDI	// / A / \	,			
Buy Buy	Cazenove European Portfolio Clerical Medical European		+7% 0.	19	78	6 -7			<u>MANY</u>	-			
Buy	Credit Suisse European Deutsche European Growth	Low Medium			69 80	6 -4 8 -8	Buy	UNITED KINGDOM E Baring German Growth	BASED <b>U</b> Low		USTS 0.51	256	30 -5
Buy	Dresdner Euro Index Dresdner European	Low Very High+			44 87	10 -6 6 -14	Juj	United Kingdom based L					
,	Edinburgh European	Medium			74	11 -5	Avoid	East German Inv Trust	Very High				

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## Best Managed Investment Funds

Although the <u>United States</u> stockmarket declined last year two UK based unit trusts/OEICs that invest in US equities performed strongly: **Fidelity American Fund** and **Schroder US Smaller Companies Fund**. These are discussed below.

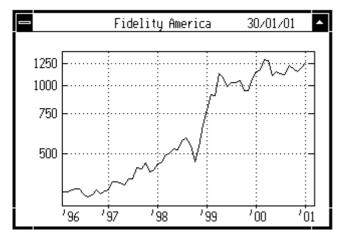
Three funds investing in the <u>United Kingdom</u> stockmarket are also worthy of further attention (and with the right market conditions could be very attractive investments). These are UK unit trusts **Exeter Capital Growth** and **Marlborough (Hargreave Hale) Special Situations Fund**, and UK listed trust **Eaglet Investment Trust**.

**Fidelity American Fund** is a £693 million OEIC (open ended investment company - the new structure for unit trusts) that invests in mainly larger and medium sized United States shares. The portfolio is very well diversified with the top ten investments making up only about 12.4% of the portfolio.

The trust's performance closely matched the S&P500 Index through until late 1998. In 1999 and early last year the trust significantly outperformed the index helped by the internet and technology booms. The trust fell sharply in March/April 2000 as the internet bubble burst, but surprisingly the trust has again performed very well over the last three months! All of this suggests that the Fund Manager captured gains from investing in the internet boom and, while suffering a sharp loss in March/April 2000, has since restructured the portfolio to capture gains from the best performing US shares during the last quarter of last year.

This strong performance has earned Fidelity American Fund a high +17% Superiority Rating, although it also has a Low Risk Rating and a low 0.22 market correlation. That shows high returns but low risks! And even more importantly, a very low correlation with the general US stockmarket trend.

While there are no guarantees in stockmarket investment, it is exactly this type of high return from good stock picking and low exposure to general stockmarket trends that investors should currently be looking for from a United States investment fund.



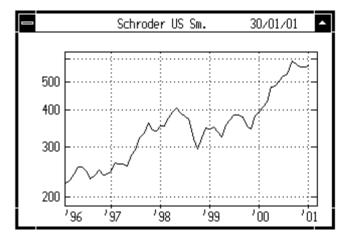
**Schroder US Smaller Companies** is another UK based unit trust that has performed well - without the high tech (high risk) exposure! The trust holds a £132

million portfolio invested in smaller United States and Canadian companies. The portfolio is very well diversified, with just 16.0% of assets invested in the ten biggest holdings.

The trust turned in a slightly above average long term performance through to the end of 1999 and then soared in value last year. With little high-tech exposure the trust did <u>not</u> suffer a sharp decline in March/April 2000 but continued to increase in value through to a peak in mid-September. Since then its value has declined, but by less than the general market.

As Schroder US Smaller Companies did not participate in the 1999 technology boom its *Superiority Rating* is +8% - reflecting its strong performance during 2000. The trust has a *Low Risk Rating* but an average market correlation of 0.47.

Schroder US Smaller Companies is a well managed fund that achieved superior returns last year while avoiding the risks involved in the technology sector.



**Exeter Capital Growth** is an unusual UK unit trust that invests its £71 million portfolio mainly in the *capital shares* of *split capital* listed investment trusts.

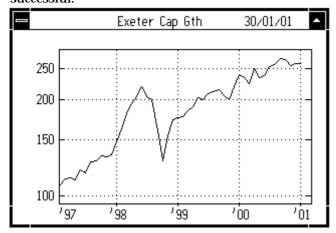
This is a high risk strategy - and the trust did suffer a significant loss in value during the UK stockmarket decline from June to September 1998. Nevertheless, our *Investment Fund Survey* rates Exeter Capital Growth as *Medium Risk* and its recent decline has been in line with the general decline in the UK stockmarket.

The strategy of investing in split capital shares resulted in significant gains in early 1998 - all of which were lost in the June/September 1998 decline! Over the last  $2\frac{1}{4}$  years, however, the trust has again earned a far above average rate of capital appreciation. Overall the trust earns a *Superiority Rating* of +14% and has been one of the top performing UK funds over the last three years.

Exeter Capital Growth could again quickly suffer a 50% or greater loss of value in a general stockmarket downturn. Nevertheless, the Fund Manager appears to have a sound strategy for investment in volatile split capital shares, so this unit trust should be a good very long term investment for investors prepared to accept higher shorter term volatility and risk.

Given the uncertain short term outlook for the UK stockmarket we would be (Continued on Page 10)

Best Managed Funds (Continued from Page 9) cautious about investing in Exeter Capital Growth at this time - but an investment made when the stockmarket starts to recover could prove very successful.



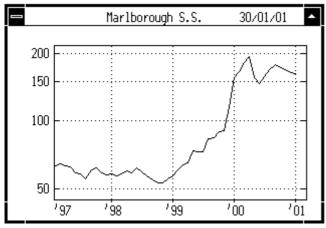
**Marlborough (Hargreave Hale) Special Situations Fund** is a small £7.2 million UK unit trust that seeks capital growth from "an actively managed" portfolio and "speculative" investment policy involving buying

shares in smaller companies, new issues and troubled

companies "with good recovery prospects".

The portfolio is well diversified across industry sectors, and the ten largest shareholdings making up only about 32% of the portfolio

The fund get a *High Risk Rating* in our *Investment Fund Survey*, but a very strong +29% *Superiority Rating*. The trust under-performed slightly in 1997 and 1998, but *tripled* in value during 1999. The portfolio went on to new highs from January to March 2000 - before losing those gains in the technology decline in April. The strong gains during 1998 indicate that the Fund Manager is capable of capturing significant gains - far in excess of the market average -during a boom period. If the market outlook improves, then this trust could again perform well.



**Eaglet Investment Trust plc** (EPIC code EIN) is a UK listed investment trust that invests in small UK companies (i.e. with a market capitalisation of under £50 million).

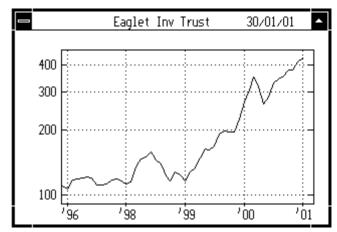
This trust performed very strongly during 1999 and

went on to a peak in early March 2000 and declined sharply during March/April 2000. It *best performance*, however, has been since its April 2000 lows - from which it has appreciated about 70% despite a relatively flat stockmarket!

Eaglet Investment has equity of £125 million and can borrow up to £24 million to finance its portfolio of fledgling companies. This portfolio is usually diversified over 40-50 different shareholdings. The trust seeks to invest in companies that have growth potential but which can be purchased at reasonable valuations and it is "very rare" for it to purchase shares in companies that are not earning a profit. The trust's exposure to the internet sector was therefore limited.

The trust has recently raised £3.35 million in new equity from the placement of 950,000 shares at £4.30 each. This lifts the issued capital to 29.7 million shares. An annual dividend of 3.2 pence offers a dividend yield of 0.8%. There are also 1.3 million warrants (to buy shares in October 2002 at a price of £1.00). With the share price at £4.22 these warrants are well "in the money" and trade around their *intrinsic value* (i.e. £4.22 - £1.00 = £3.22) but offer a little leverage.

Eaglet Investment Trust rates very well in our *Investment Trust Survey*. The *Superiority Rating* is an extremely high +32%. This trust has *outperformed* virtually every other investment fund that we monitor (including the Technology sector funds) the last three months, over the last year and over the last three years.



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