International Investor

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Inside International Investor

Editor and Research Director: James R Cornell (B.Com.)

World Stockmarket Forecasts

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Stockmarket	One-Year	Fundamental	Technical	Monetary	Economic	'	Performance		Share
	Forecast	Indicators	Indicators	Indicators	Indicators	3 mths	6 mths	12 mths	Index
Australia	75%	Neutral	Bullish	Bullish	Bullish	-3.4%	-4.3%	-1.8%	3,221.40
Austria	59%	Bullish	Bearish	Bullish	Bullish	-13.7%	-11.6%	-2.1%	1,050.26
Belgium	71%	Bullish	Neutral	Bullish	Bullish	-7.8%	-3.7%	-11.9%	2,664.33
Canada	58%	Neutral	Bearish	Bullish	Bullish	-9.4%	-13.1%	-24.6%	7,209.69
Denmark	59%	Neutral	Bearish	Bullish	Bullish	-12.1%	-11.3%	-17.4%	263.21
Finland		Bullish	Neutral	Bullish	Bullish	+13.6%	-22.0%	-33.9%	7,986.84
France	62%	Bullish	Bearish	Bullish	Bullish	-7.6%	-17.4%	-23.0%	2,886.86
Germany	63%	Neutral	Bearish	Bullish	Bullish	-9.5%	-18.3%	-25.5%	4,910.07
Ireland	58%	Bullish	Bearish	Bullish	Bearish	-10.9%	-12.8%	-8.6%	5,183.21
Italy	57%	Bullish	Bearish	Bullish	Neutral	-13.0%	-19.5%	-29.9%	22,060.00
Japan	42%	Bearish	Bearish	Bullish	Bullish	-11.8%	-26.0%	-38.9%	10,215.71
Netherlands_	69%	Bullish	Bearish	Bullish	Bullish	-8.3%	-16.2%	-24.9%	690.50
New Zealand		Bearish	Bullish	Bullish	Bearish	-7.2%	-1.6%	-0.6%	2,031.95
Norway		Bearish	Bearish	Bullish	Neutral	-13.1%	-18.8%	-24.9%	607.67
Spain	63%	Bearish	Neutral	Bullish	Bullish	+0.4%	-11.5%	-11.0%	806.02
Sweden	53%	Bearish	Neutral	Bullish	Bullish	-6.6%	-16.2%	-30.4%	221.28
Switzerland _		Neutral	Neutral	Bullish	Neutral	-1.0%	-9.9%	-14.8%	6,341.00
Un. Kingdom		Neutral	Neutral	Bullish	Neutral	-1.0%	-8.6%	-16.2%	5,244.20
USA		Bearish	Bearish	Bullish	Bullish	-5.9%	-10.1%	-18.0%	1,120.31
Argentina	46%	Bullish	Bearish	Bearish	Bullish	-3.8%	-22.5%	-27.0%	12,163.19
Brazil	36%	Neutral		Bearish	Bullish	-11.3%	-20.6%	-33.1%	12,730.71
Czech Rep	68%	Bullish	Bearish	Bullish	Bullish	+8.3%	-1.7%	-11.3%	387.50
Chile	33%			Bearish	Neutral	-7.3%	-11.5%	-9.6%	5,334.40
China	38%	Bearish	Bearish	Neutral	Bullish	-11.2%	-24.0%	-20.6%	150.63
Greece	43%			Neutral	Bearish	+3.2%	-13.2%	-23.8%	2,654.83
Hong Kong	49%	Neutral	Bearish	Bullish	Neutral	-9.8%	-22.2%	-31.1%	10,609.25
Hungary	70%	Neutral	Bullish	Bullish	Bullish	+4.4%	+3.9%	-2.2%	6,895.31
India	47%	Neutral	Bearish	Neutral	Bullish	-8.8%	-15.5%	-23.9%	3,079.67
Indonesia	32%	Neutral	Bearish	Bearish	Neutral	-24.2%	+10.2%	-21.7%	377.34
Korea		Bearish	Bullish	Bullish	Neutral	+4.1%	+0.4%	-9.4%	576.75
Malaysia	46%	Neutral	Bearish	Neutral	Bullish	-7.5%	+5.0%	-20.4%	599.45
Mexico	56%	Neutral	Bearish	Bullish	Bullish	-17.0%	-8.7%	-5.1%	5,596.38
Philippines	25%			Bearish		-22.8%	-34.3%	-35.0%	999.79
Poland	63%	Bearish	Neutral	Bullish	Bullish	+14.3%	-8.8%	-5.2%	13,892.37
Portugal	72%	Bullish	Neutral	Bullish	Bullish	+3.9%	-11.1%	-17.3%	2,048.28
Russia	73%	Bullish	Bullish	Bullish	Neutral	+12.7%	+19.7%	+33.0%	2,578.39
Singapore		Neutral	Bearish	Bullish	Bullish	-19.8%	-20.4%	-34.4%	1,362.77
Sth Africa		Bullish	Neutral	Bullish	Neutral	-12.6%	-19.8%	-16.8%	8,708.90
Taiwan		Bullish	Bearish	Bullish	Bullish	-7.0%	-24.4%	-36.7%	4,123.78
Thailand	43%	Bearish	Bearish	Bullish	Neutral	-13.6%	-11.8%	-10.2%	268.11
Turkey	67%	Bearish	Neutral	Bullish	Bullish	-12.0%	-41.7%	-70.7%	9,444.00
Venezuela	37%	Neutral	Bearish	Bullish	Bearish	-11.2%	-16.2%	-6.6%	6,499.97

One Year Forecasts predict the probability that a stock-market will rise over the next year. Investors should seek to invest in markets with forecasts of 60-100%, while avoiding markets with forecasts of 0-40%. Bullish = Favourable. Bearish = Unfavourable.

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Stockmarket Outlook

The US Federal Reserve has now lowered interest rates *ten times* this year - to a low of 2%. Other central banks have also sharply lowered rates this year.



This significant decline in interest rates is unquestionably *very bullish* (i.e. favourable) for stockmarkets. Of course, most people find it difficult to believe that things will change. The Technology boom - which is now dismissed as just another speculative asset bubble - was widely believed at the time to be the beginning of the *New Age*. Now people argue that "Not even low interest rates can revive the economy" which is in a severe recession.

In fact, most situations "revert to their mean" (i.e. return to their long term average). A period of high economic growth is followed by a period of low growth, a stockmarket boom is followed by a decline, and these cycles continue over and over. The only difficult part is picking the *length of each cycle* and *the turning points*.

So the current recession will eventually end - even without help from lower interest rates, higher government spending and tax cuts.

Furthermore, interest rates do not only impact on economic activity but act directly on share prices in three ways. Firstly, fixed interest investments are the main alternative investment to shares. Lower interest rates make fixed income investments less attractive, so the demand for shares increases. Secondly, the level of interest rates helps set the $\emph{expected}$ return that investors require from shares. When interest rates are 6%, a stable, no-growth, income share may trade at a price that offers a 7-9% dividend yield. When interest rates are 2%, the share may trade at a price that yields 5-7%. That is, the fall in interest rates would cause the share to appreciate 30-40% in value, lowering its yield from 7-9% to 5-7%. Thirdly, most companies have interest bearing debt in their capital structure. Over a period of time, as long term loans at 8-10% mature, they can be re-financed at 4-6% which lowers costs and increases profits.

In fact, if lower interest rates do <u>not</u> stimulate activity in the *real economy* (i.e. by boosting consumer spending, or corporate investment in new production facilities) then a "liquidity bubble" is likely which will inflate asset prices in financial markets (i.e. share prices).

Very rapid economic growth - which is unlikely -

would be unfavourable for the stockmarket. In this situation, companies would invest heavily in real assets to expand their business, so would seek to raise additional capital from shareholders. That would depress share values as investors are generally unwilling to commit large amounts of new money to the stockmarket.

Moderate economic growth - which is likely - is favourable for stockmarkets. Companies already have surplus capacity, so would not need to make additional investment in their businesses. Profitability would increase as companies both (1) reduced operating costs and (2) increased sales volumes.

Zero or slow economic growth - which is possible would also be favourable for the stockmarket. Companies would downsize to current demand and zero growth. The corporate sector would not need money for new investment, but financially strong companies could use their cash flows and/or borrow at low interest rates to re-purchase their own shares or acquire competitors. This would encourage restructuring (which will eventually lead the economy out of recession) but takeovers and cashflows to shareholders would also lead to the type of financial asset boom that we experienced in New Zealand in the mid-1980's.

Investment Strategy

So, despite all of the economic uncertainty, the time has come to start cautiously re-investing our large cash reserve. Overall we aim to hold about 5-7½% of our international portfolio in each fund - and 2½-5% in each warrant or split capital share (i.e. Legg Mason International Utilities) - so we are looking to add 3-5 new funds to our portfolio over the coming months. This month we are adding **Eaglet Investment Trust plc** - which invests in UK smaller company shares - as we aim to increase our exposure to UK, European and International equities.

Our Asian investments have failed to realise their earlier potential - as Asian countries *failed* to follow through on restructuring after the 1997/98 crisis. South East Asian countries that fail to restructure *now* - in response to the current world recession will find their economies squeezed out of world markets by lower cost production from China. Nevertheless, there is still huge potential for Asian economies to increase domestic consumption and significantly expand domestic service industries. Stockmarkets are low, so although we are more cautious, these markets offer good value and probably relatively low risks.

Japan may be making slow progress in recovering from its decade long stagnation (caused by <u>not</u> restructuring) - although our Forecast for the Japanese stockmarket remains neutral at 42%. Restructuring and economic recovery will continue to benefit the *smaller companies* sector that is best placed to exploit niche markets in the economy. So smaller Japanese company funds like **Ballie Gifford Shin Nippon plc** and **Invesco Japan Discovery plc** remain attractive.

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Recommended International Investment Funds

We purchased shares in split capital trust **Legg Mason International Utilities plc** in February 2000 - following the US Federal Reserve's second interest rate cut - as we expected the trust's portfolio to benefit from lower interest rates.

Since then, the Federal Reserve has cut interest rates another *eight* times. Clearly, we *under-estimated* how much further share prices would decline during 2001. Nevertheless, the current interest rate environment has become more and more favourable for this trust.

Legg Mason International Utilities is a *highly leveraged* split capital trust. It holds a £270 million portfolio but prior charges (i.e. a bank loan, Zero Dividend preference shares and Income shares) with a current value of £220.8 million rank ahead of the

Ordinary shares that we own. At the winding up date of December 31, 2003, these prior charges will have grown to £245.2 million.

This situation offers *extremely high leverage* for the Ordinary shareholders. Net asset backing per Ordinary share is currently 87 pence, but a 10% recovery in the value of the portfolio would boost this to £1.32 - up 50%.

With low interest rates improving the outlook for share prices - and especially utility share prices - this five times leverage would see the ordinary shares soar rapidly in value with any recovery and capital appreciation of the portfolio.

Owing to the high leverage, we suggest investing about 2½-5% of portfolios in Legg Mason International Utilities, whereas we would invest about 5-7½% in a normal investment fund. Buy and Hold for recovery.

Curren Advice		EPIC Code	Initial Rec	ommen Offer Foreign		Prem/ Disc to Net Assets		rice NZ Cents	Gain or Loss %
	United Kingdom								
BUY	Eaglet Investment Trust plc	EIN	13/11/01	334.0p	1160.7	+3%	334.0p	1160.7	+0
	Asian Regional								
BUY	Fleming Asia WARRANTS	FAIW	07/03/00	43.8p	141.7		11.5p	40.0	-72
HOLD	Fidelity Asian Values WARRANTS	FASW	10/03/98	17.5p	49.7		10.0p	34.8	-30
HOLD	Gartmore Pacific Growth Fund	*	29/10/85	41.4p	105.4		143.39-152.85p	514.8	+389
HOLD	HSBC Asian Fund	*	10/11/98	34.4p	106.3		32.6p	113.2	+6
HOLD	HSBC Hong Kong Growth Fund	*	07/04/98	159.4p	481.6		154.1p	535.5	+11
HOLD	Henderson Pacific Capital	*	08/08/00	342.2p	1122.6		213.3p	741.3	-34
BUY	Schroder Asia Pacific WARRANTS	SDPW	13/07/99	25.5p	75.8		7.0p	24.3	-68
	Japan								
BUY	Baillie Gifford Shin Nippon plc	BGS	11/01/94	156.0p	440.3	-18%	121.0p	420.5	-4
HOLD	Invesco Japan Discovery Trust	IJD	13/07/99	95.5p	284.0	-19%	76.5p	265.9	-6
	Korea								
HOLD	Baring Korea Trust	*	12/04/94	81.1p	209.4		65.55- 69.76p	235.1	+12
	Thailand								
BUY	Old Mutual Thailand Trust	*	08/12/98	49.0p	155.9		31.36- 33.75p	113.1	-27
	International								
HOLD	Aberdeen Prolific Emerging Marke	ts *	13/08/91	39.0p	116.1		51.23- 54.20p	183.2	+58
BUY	Legg Mason Int'l Utilities	LIU	13/02/01	170.5p	565.5	-6%	81.5p	283.2	-50
BUY	Templeton E/Markets WARRANTS	TEMA	13/07/99	40.3p	119.7		11.5p	40.0	-67
* Unite	ed Kingdom based Unit Trust								

Other Shares and Warrants

Alternative investments in the UK listed investment trust shares and warrants recommended above include **Fidelity Asian Values** shares at 45 pence (-19%, i.e. 19% *below* net asset value), **Fleming Asian** shares at 65½ pence (-20%), **Schroder Asia Pacific** shares at 49¼ pence (-23%), **Templeton Emerging Markets** shares at 98¼ pence (-19%), **Baillie Gifford Shin Nippon** warrants at 25¼ pence and **Invesco Japan Discovery** warrants which trade at 23½ pence.

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Fund Recommendation: Buy Eaglet Investment Trust plc

BUY Eaglet Investment Trust plc (code EIN).

This UK investment trust has an investment style which is similar to our "Market Analysis" newsletter's investment criteria for NZ and Australian shares: Eaglet Investment Trust focuses on *smaller* companies, seeking *growth* companies which can be purchased at *low valuations*, rarely investing in a company that is not profitable. The trust looks for companies which are good cash generators and whose products/services are in a growth market, and where the shares trade on a low Price/Sales ratio, low Price/Earnings ratio and high Dividend Yield. The trust will "run its profits", which has resulted in some very large, long term capital gains. The portfolio is widely diversified, with holdings in 40-50 different companies.

The issued capital is 30,696,467 ordinary shares and there are 1,325,000 warrants (code EINW) to subscribe for shares in October 2002 at 100 pence. The warrants are an alternative entry into the trust and trade at their *intrinsic value* (i.e. the share price less the 100 pence needed to exercise them next October). The shares and warrants are both actively traded, with just a small bid/offer spread.

The trust was formed in 1993 and invested in *microcap* companies with market capitalisations under £50 million. In 1993 the upper limit of companies included in the Extended Hoare Govett Smaller Companies Index - Eaglet's benchmark share index - was £298 million, but that limit had increased to £790 million by early this year. Eaglet Investment Trust therefore decided in August to raise its limit for investment in companies with a market capitalisation of up to £150 million at the time of purchase, believing that "by this action many new and exciting investment opportunities will become available".

Unlike our investment strategy in *Market Analysis*, Eaglet Investment Trust does use leverage at times. At its June 2001 balance date the trust's portfolio was worth £140.8 million, funded with just £5.4 million of borrowings. Since then the portfolio has declined to £129.7 million despite debt increasing to £30.1 million. As a result, net asset value has declined sharply from 415 pence (on June 30) to 325 pence (on October 31). So in trying to pick the bottom of the stockmarket decline, the Fund Manager has borrowed an extra £24.7 million to buy new investments, which has magnified recent losses. Leverage, of course, will increase capital appreciation when the trust's investments recover and appreciate in value.

Despite this poor performance over the last six months, the fund manager, Peter Webb, has become *very optimistic*, especially since the September sell off. As prices fell he has been reported as saying "I have never seen this amount of value", that "you can get a high quality company now for knockdown prices" and

that this was the "most exciting market" he has ever seen. When the market turns he expects some share prices to experience "200-300% growth in just a few months". His fund management company, Unicorn Asset Management is similarly optimistic and is seeking £35 million for a new Eaglet clone - to be named **Falcon Investment Trust** - which will follow a similar investment style but target companies with capitalisation of £150 million to £1 billion.

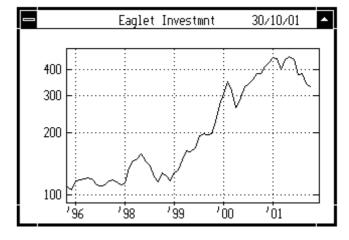
The trust's outstanding *long* term performance is shown in our *Superiority Rating* which is an extremely high +35%. Over the last three years the share price has appreciated +186% (in NZ dollar terms) - which is far in excess of other UK smaller company funds! During the stockmarket decline of the last year, Eaglet shares have fallen only 15%.

Most listed investment trust shares trade at 5-20% discounts to net asset value, but (at 334 pence) Eaglet Investment Trust shares are trading at a premium of about 3%. This reflects the fund's excellent long term performance and, while we would prefer to buy in at a discount, this is a low premium. The annual management fee is 1.0%, plus a performance fee of 5% of gains in excess of 2% above its benchmark index (but capped at a maximum of 0.7% of total assets). The company paid a 5.0 pence dividend in October, so the shares offer a dividend yield of about 1.5%.

Summary and Recommendation

Despite recent weakness, this trust has a successful long term track record of profitably investing in smaller UK shares. The UK smaller companies sector has become very depressed over the last year and now offers very good value, so should recover and perform well in response to lower UK interest rates.

Therefore we recommend the purchase of Eaglet Investment Trust plc shares (and warrants) for long term investment to profit from the fund's superior stock picking and from a recovery in UK smaller company shares.



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Investment Fund Survey

Current	Investment Fund	Risk	Superi- ority	Market Correla-	Peri 36	Eormance 12 3	Current	Investment Fund	Risk	uperi- Mark ority Corre	a- 36	forma	ance 3
Advice		Rating	Rating	tion	mth	mth mth	Advice		Rating F	Rating tion	mth	mth	mth
	NEW 2	ZEALA	ND				Avoid	ING Emerging Companies	Medium Medium	+1% 0.5°		-20 -27	-7 -1
	New Zealand			JSTS			Avoid	Invesco Australia Invesco Australian Small	Very Low	-18% 0.18	-19	-31	-1
	A Jones NZ Share	Very Low		0.65	12	1 -1	Avoid Buy	Invesco Imputation JB Were Emerging Leaders		-12% 0.24 +18% 0.5		-27 10	-1 2
	AMP NZ Share AMP Passive NZ Share	Very Low Low	+3%	0.61 0.27	25 1	5 -4 -2 -5	-	JB Were Investment JB Were Leaders Trust	High High	-0% 0.76 +1% 0.83		-11 -7	-5 -1
	ANZ Tranz Equity ASB NZ Shares	Very Low Medium	-2% -1%	0.56 0.62	6 5	-4 -7 -0 -3	Avoid	Lowell Aust Growth	Very Low	-10% 0.0	-6	-9	-12
	AXA NM NZ Leaders	Low	+0%	0.68	14	-1 -4		MLC Aust Tr - Aust Share MLC Aust Trust - Index	Medium Medium	-3% 0.6! -3% 0.6		-6 -12	-4 -6
	BNZ Active Growth BNZ Equities Discovery	Very Low Very Low		0.51 0.69	13 27	-5 -3 6 -1		Macquarie S/M Aust Share NAFM In Trt - Equities	Low Very High	-5% 0.62 -4% 0.63		-8 -26	-4 -23
	BNZ NZ Blue Chip BNZ NZ Equity Index	Very Low Medium	+0%	0.85 0.85	17 5	3 -2 -2 -5		NAFM Inv Trust - Div Imp	Medium	-2% 0.7	18	-6	-5
Buy	BT LP New Zealand Share	Low	+7%	0.73	45	12 2		Parker Enhanced Leaders Perpetual ICSav - Aust	Low Low	+0% 0.74 +1% 0.73		-4 1	1 -0
	BTIS NZ Share Coronet Equity Trust	Low Very Low	+6%	0.73 0.23	37 -0	11 2 -17 -14		Perpetual ICSav - Sm Coys Perpetual ICSav - Indust.	Low Low	+4% 0.5° +1% 0.7		6 -1	3
Buy	NZ Guardian NZGT 30 NZ Guardian Small Coys	High Very Low	-2% +8%	0.75 0.22	1 54	-2 -8 -12 -4		Perpetual Industrial	Low	-1% 0.76	25	-1	-0
Duy	NZ Guardian NZ Equity	Medium	+2%	0.64	14	2 -8		Roth FA Australian Share Roth FA Smaller Companies	Medium Very High	-5% 0.53 -6% 0.6		-16 -19	-4 -1
	NZ Share Index Top 40 NZFM NZ Equity	Medium Medium	-2% +1%	0.85 0.51	6 19	-0 -5 -8 -4		Tyndall Aust Spec Sits WealthLink Growth Link		+6% 0.30 +1% 0.49		-16 -7	-9 -8
Buy	NZFM Prop & Infrastruct. Nat Bank NZ Equity Gth	Low Very Low	-1%	0.43	12 54	-4 -1 11 -4		Westpac Aust Gth Share	Medium	+1% 0.82	33	-3	-3
Биу	Royal & Sun NZ Exp Asia	Very Low	-1%	0.47	4	-2 -4		Westpac Aust Tax Effect. New Zealand B	Medium	+1% 0.8	31	-2	-3
	Royal & Sun NZ Sharemkt Tower New Zealand Equity	Very Low Very Low		0.67 0.72	8 20	-2 -2 4 -3		A Jones Australian Share			7 30	-1	·1
	Tower Tortis New Zealand	Medium	-3% -6%	0.68	1 -7	-2 -6 -6 -9		AMP Australian Shares	Very Low	+1% 0.5	5 27	-2 -7	-3 -1
	Westpac NZ Share Index Westpac Sel. NZ Shares	Medium Very Low		0.52	12	-0 -9 -0 -2		BTIS Australian Share Nat Bank Trans Tasman	Very Low Very Low	-6% 0.50 +4% 0.40	43	3	-2
	New Zealand bas							Nat Bank Aust Equity Gth Westpac Australasian	Very Low Very Low	+1% 0.66		-3 -2	-1 -3
	Sov. Super New Zealand UNITED KINGDOM	Very Low		0.44	36	5 -0		New Zealand Bas	. *			_	Ü
	GAM New Zealand	Low Low	-4%	0.44		-6 -7		Royal Sun All Trans-Tas	Very Low	-2% 0.60		-5 2	-3 -2
	New Zealand List				S			Sov. Super Australia UNITED KINGDOM	Very Low			2	-2
	Mid-Cap Index TeNZ	Very Low	+4%	0.52 0.89	21 -7	8 -3 -3 -5		Fr Prov Australian	Low	+3% 0.79		-5	-2
	United Kingdom based	High LISTED IN						Australian Listed	_		-		
Buy	NZ Investment Trust	Very Low		0.27		14 1		Argo Investments Australian Foundation	Very Low High	+2% 0.18 -0% 0.4		11 9	2 -7
	N7C	E40		09/11/	/O1		Avoid	BT Australian Equity	Very Low	-7% 0.13	-0	-10 -6	-8 -1
	MZS	ETU		03/11/	701		Buy	Bounty Investments Cambooya	Very Low Low	+7% 0.23	3 53	20	-5
Ι.	T: :	:	:	.		¬ I ։	Buy Buy	Choiseul Plantation Diversified United Inv.	Very Low Very Low	+7% 0.19 +8% 0.0		13 8	-5 -8
1 2	2600 Harris A.M. Harris					·-	,	Huntley Investment Coy MaxiLink - Capital	Very Low Medium	+3% 0.09		5 -0	-6 -5
	2400		.;					Wakefield Investments	Very Low	-3% 0.03		-6	-1
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	2200	∹M∱rw…	ġ			·-		Ozzy Tortis UNITED KINGDOM BASED	Very High			-10	-4
		$k_{AA}M$	1	ľΝį	Mary	,		Australian Opportunity	High	-6% 0.2		22	10
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	Australian B			STS					MAA	:		1	1
	AMP Active Quant Share	Very Low	-5%	0.13	9	-6 -1		2750 Harris of Arthris	F			··⊢	1
	AMP Blue Chip Trust AMP Equity Trust	Medium High	+1% +5%	0.77 0.80	30 42	-4 -2 -3 -2		- 11 /VI // VV.I	:	:			1
	AMP Multi-Mgr Aust Share AMP Small Companies Trust	Medium Medium	-1% +4%	0.67		-13 -1 -17 -3		2500 -{: _X /\ W :\₩	÷	:			1
	ANZ Aust Sharemarket Trt	Medium	-4%	0.49 0.80	10	-10 -2		M, M					1
Avoid	ANZ Australian Leaders ANZ Div Imputation Trust	Very Low Medium	-10% +3%	0.04 0.72	-4 33	-21 -1 -1 -3	ł	'96 '98 '	99 '	; 00 '1	01		ı
	ANZ Equity Trust No 1 ANZ Equity Trust No 2	High Very Low	-11%	0.74 0.06	-11 -3	-16 -2 -17 -1		30 30	33	00)1		L
Avoid	ANZ Equity Imputation Trt	High	-4%	0.75	6	-10 -5		GOLD &	e MININ	IG			
	AXA NM Australian Leaders AXA NM Industrial Fund	Medium Medium	-0% -2%	0.58 0.73	22 19	-11 -14 -6 -4		AUSTRALIAN BA					
	Advance Imputation Fund Aust Ethical Equities	Medium Very Low	+2%	0.74	31 43	-1 1 -8 -3		BT Global Energy & Res.	Medium	-3% 0.7	40	-3	-4
Avoid	BT Split Trust Growth	Medium	-15%	0.48	-9	-30 -9		Col First State Glb Res. ING Resources	Medium Very High	-0% 0.8! -4% 0.9	41	2	-2 -2
	Citicorp Inv Port Aust Col First State Aust Sh.	Low High	-5% -3%	0.62 0.89	5 19	-8 -3 -7 -1		JB Were Resources	Very High	-3% 0.9	38	4	0
Buy Buy	Col First State Dev. Coys Col First State Future Ld	Very Higl High			124 123	-1 -4 -3 -3		Lowell Aust Resources Roth FA Natural Resources	Medium High	-3% 0.54 -2% 0.9		-6 3	-17 1
ьиу	Col First State Imput'n	Medium	+2%	0.88	32	-3 -2		United Kingdom				-	
	Commonwealth Share Income Commonwealth Aust Share	Very Low Low	-6% -1%	0.61 0.72	3 17	-9 -3 -10 -5	Buy	Merrill Lynch Gold & General	Low	+7% 0.40		40	12
	Dresdner Australian Gth HSBC Flexi-Trust Imp Gth	High Medium	-6% -0%	0.33	1 25	-13 -1 -6 -1		AUSTRALIAN LISTED	NVESTME Very Low			16	. 1
	HODO HEARITUST HITP GITT	wealull	-070	0.19	20	-U - I		DI NOSOULCES	VCI y LOW	-570 U.S	, 47	10	- 1

UNITED KINGDOM BASED LISTED INVESTMENT TRUSTS

High

+7% 0.79 64 5 -7

Buy Merrill World Mining

HSBC Flexi-Trust Imp Gth Hunter Hall Value Growth

ING Australia Share ING Blue Chip

Medium Very Low

Medium

25 19

27 22

0.79 0.22

0.78 0.78

Page 6 **International Investor**

Superi-Market <u>Performance</u> Current Investment Fund Investment Fund Risk Current ority Rating Advice mth mth mth Advice tion mth mth mth

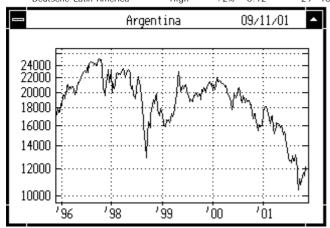
EMERGING MARKETS

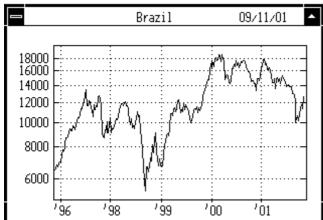
	Australian bas	ED U NIT	Trus	TS			
Avoid	Macquarie S/M Emerging	Medium	-8%	0.79	-8	-28	-9
	N EW Z EALAND BA	SED UNIT	r T RU	STS			
	ASB Emerging Markets	Very Low	-6%	0.72	8	-20	-9
	NZFM Global Emerging Mkt	High	-3%	0.89	16	-28	
	Nat Bank Emerging Mkts	Medium	-5%	0.88	7	-27	-11
	New Zealand base	d Insura	NCE E	Bonds			
	Royal Sun All E/Markets	Medium	-5%	0.92	7	-16	-7
	United Kingdom e	BASED UN	IIT T R	USTS			
	AXA Global Emerging Mkts	High	+3%	0.98		-26	-11
	Aberdeen Emerging Markets	Medium	+4%	0.95	43	-25	-12
	Aberdeen Frontier Markets	Medium	+4%	0.70	46	-31	-10
	BG Emerging Markets	Medium	+4%	0.94		-22	
	Edinburgh Emerging Markets	Medium	+3%	0.96		-22	
Buy	First State Global Emerg Mkts	Medium	+8%	0.93		-11	
	Framlington Emerging Markets	High	-0%	0.94	15	-26	
Buy	Gartmore Emerging Markets	High	+7%	0.89	40	-28	
	Hill Samuel Global Emerg. Mkts	Medium	-3%	0.94	3	-29	
	Invesco Perp Emerging Country	High	-2%	0.95	9	-32	
	Lazard Emerging Markets	Medium	-1%	0.93	14	-24	
	Martin Currie Emerging Mkts	Medium	+0%	0.93	22	-28	
	Merrill Lynch Emerging Markets	High	-2%	0.93	10	-32	
	Rothschild FA Prt E/Markets	Medium	-0%	0.79		-28	
	Royal & Sun All. Emerging Mkts	Medium	-2%	0.97	8	-29	
	Schroder Gbl Emerging Mkts	Medium	-1%	0.94	12	-32	
	Scot Widows Emerging Markets	High	+0%	0.97_		-27	-13
	UNITED KINGDOM BASED L	ISTED IN	/ESTM	ENT T	RUST	S	
Buy	Aberdeen Emerging Econ.	Very High-	+16%	0.85	58	-20	-8
Buy	Advance Developing Mkts	High	+8%	0.92	58	-18	-9
	Dresdner RCM Emerg Mkts	Medium	+1%	0.85	20		-12
Buy	F & C Emerging Markets	Very High	+7%	0.87	40	-24	-9
Buy	Fleming Emerging Mkts		+9%	0.83	34	-30	
	Schroder Emer Countries	High	+2%	0.86	15	-35	
Avoid	Tea Plantations	Very Low		0.03	-49	-27	
Buy	Templeton Emerging Mkts	Medium	+8%	0.82	30	-14	-6

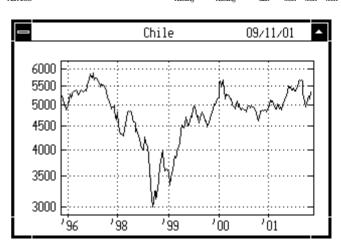
LATIN AMERICA

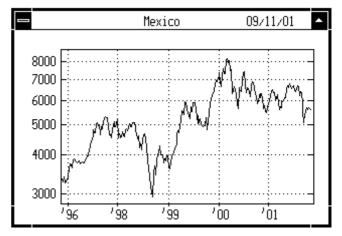
New Zealand based Unit Trusts Tower Spot. Latin Amer. 0.88 -15 -13 Low UNITED KINGDOM BASED UNIT TRUSTS 46 -21 -17 15 -35 -23 49 -18 -15 19 -27 -19 44 -18 -15 23 -23 -18 47 -20 -14 8 -36 -22 43 -23 -17 Abbey Latin America Aberdeen Latin America BG Latin American 0.97 0.98 0.97 0.97 Medium High Medium -5% Edinburgh Latin American Fleming Select Latin America NPI Latin American High -4% 0.98 0.93 0.97 0.94 0.98 Medium Medium +2% Old Mutual Latin American Perpetual Latin America Scot Widows Latin America Medium High Medium +2%

UNITED KINGDOM BASED LISTED INVESTMENT TRUSTS Aberdeen Latin American Deutsche Latin America Very High High 0.92 0.92 -36 -21 -29 -16









<u> </u>	<u> AR EASTERN/PA</u>	CIFIC	<u>(EX(</u>	CL J	<u> 4P</u>	<u>AN)</u>
	Australian bas		-			
Avoid	Dresdner Taipan Trust Dresdner Tiger Opport. Fidelity Perp. S.E. Asia HSBC Flexi-Trt Dragon Trt Norwich Asia NEW ZEALAND BA	High High High High Medium	+1% -6% -4% -8% +1%	0.86 0.85 0.88 0.83 0.77	26 11 12 -0 27	-35 -14 -34 -14 -28 -9 -31 -11 -27 -12
	AJ Asia Pacific Share	Medium	-4%	0.82	11	-22 -13
	AMP Asian Shares BT LP Pacific Basin Royal & Sun Asian S/Mkt Tower Spotlight Asia	Medium Low Very Low Medium	-6% -2% -2% +2%	0.84 0.91 0.74 0.84	4 30 29 37	-15 -6 -16 -7 -8 -3 -15 -7
	New Zealand base			-		
	Royal Sun All Far East Sovereign Far East	Low Very Low	-5% -5%	0.82 0.52	21 44	-16 -8 -22 -7
	UNITED KINGDOM E				44	-22 -7
						00 40
	AXA Global Pacific Growth Abbey Asian Pacific Aberdeen Far East Emerging BG Pacific	Medium Medium Low High	-3% -2% +5% +5%	0.97 0.95 0.86 0.91	21 55 46	-28 -10 -25 -8 -15 -8 -24 -15
Buy	Baring East Britannic Pacific Growth Canada Life Far Fast	Medium Medium Medium	-1% +7% +2%	0.96 0.93 0.87	24 63 26	-29 -12 -20 -11 -16 -11
	Cazenove Pacific Portfolio Credit Suisse Orient Deutsche Asian Trader	Medium High Medium	-1% -4% +1%	0.93 0.94 0.96	19 7 30	-20 -12 -33 -13 -28 -12
_	Dresdner Tiger Edinburgh Pacific	Medium Medium	-6% -3%	0.94 0.90	13 15	-33 -13 -31 -14
Buy	Exeter Pacific Growth Fidelity Asean Fidelity South East Asian	Very Low Low	+12% -3% +2%	0.94 0.39 0.84	75 30	-19 -11 -32 -11 -22 -12
Avoid	Fleming Select Pacific Fr Prov Asian Growth Gartmore Pacific Govett Asia Pacific	Medium Medium High Low	+1% -7% -3% +1%	0.92 0.92 0.89 0.94	35 5 17 28	-19 -8 -32 -12 -27 -9 -19 -9
	Govett Greater China Fund Govett Pacific HSBC Pacific Index	Medium Medium Low	-3% -0% -1%	0.91 0.96 0.89	15 50	-21 -12 -23 -8 -21 -9
	HSBC Splst Asian Henderson Pacific Capital Hill Samuel Far East	High Medium Medium	-3% +4% -2%	0.92 0.91 0.95	49 27	-37 -13 -28 -10 -24 -7
Avoid	Invesco GT Orient L & G Pacific Growth L & G Pacific Index M & G South East Asian	High High Medium Medium	-9% -0% -2% -0%	0.91 0.97 0.90 0.95	21 18 26	-39 -19 -26 -12 -22 -9 -27 -11
Buy	Martin Currie Asian Pacific Merrill Lynch Pacific Newton Oriental	Medium Medium Medium Medium	-0% +1% -5% +7%	0.95 0.91 0.94 0.89	26 38 9 59	-24 -11 -32 -12 -15 -6
Luy	Oriental	caraiii	. , ,,,	5.07	5 /	. 5 5

November 13, 2001. Page 7

Current Advice

Buy

Investment Fund

Baring Korean Schroder Seoul

			Superi-	Market		forma	
Current		Risk	onity	Correla-		12	3
Advice		Rating	Rating	tion	mth	mth	mth
	Prudential Pacific Markets	Medium	-1%	0.91	19	-23	-9
Avoid	Rothschild FA Asian	Low	-10%	0.72		-34	-16
	Rothschild FA Prt Asia Pacific	Medium	+2%	0.98		-22	-10
	Royal & Sun Pacific Gth	High	+2%	0.95		-25	-14
	Royal London Far East Gth	High	+3%	0.90	27	-25	-13
	Schroder Pacific Growth	High	+2%	0.94	32	-31	-13
	Scot Amic Asia Pacific	Medium	-1%	0.93	19	-22	-9
	Scot Mutual Far Eastern	Medium	-1%	0.95	19	-27	-14
	Scot Widows South East Asia	Medium	-2%	0.94	30	-22	-8
	Solus Eastern Enterprise	Medium	+2%	0.92		-23	-13
	Sun Life of Canada Asia Pac	High	-0%	0.95		-28	-12
United	Kingdom based Listed Investmen	t Trusts					
Buy	Aberdeen New Dawn	High	+13%	0.83	84	-12	-6
Buy	Aberdeen Asian Small Co	Low	+18%	0.63	157	-9	-2
Avoid	Edinburgh Java	Medium	-15%	0.51	-15	-46	-18
	Edinburgh Dragon Trust	Very Hig	h +5%	0.92	28	-33	-14
Avoid	Fidelity Asian Values	High	-8%	0.83	-16	-39	-12
Buy	Fleming Asia	Very Hig	h+11%	0.82	69	-34	-10
	Govett Asian Smaller	Medium	+6%	0.59	61	-22	11
	Henderson TR Pacific	Very Hig	h +2%	0.85	14	-38	-17
	Invesco Asia	Very Hig	h -2%	0.81	4	-33	-15
	Pacific Assets	Very Hig	h -1%	0.84	4	-42	-21
Buy	Pacific Horizons	Very Hig	h+14%	0.83	66	-25	-13
,	Schroder Asia Pacific	Very Hig		0.86	17	-37	-16
Buy	Scottish Oriental Sm Co	Medium		0.66	135	12	-3
Úni	TED KINGDOM BASED INVES	TMENT T	FRUSTS	- Spi	т С	APIT	ΔI
					•		
Avoid	BFS Asian Assets - Inc	Very Lov		0.40		-34	
	BFS Asian Assets - Cap	Medium	-6%	0.41		-25	-17

1000 900 800 700 600 500 400 400 96 '98 '99 '00 '01

KOREA
UNITED KINGDOM BASED UNIT TRUSTS

Korea

Low Medium +12%+2%

tion

146 86

09/11/01

FAR EASTERN / PACIFIC (INCL JAPAN)

AUSTRALIAN BASED UNIT TRUSTS

	BT Pacific Basin	Very High	+6%	0.85	48	-24	-12					
Avoid	Dresdner Pacific Growth	Medium	-7%	0.70	13	-32	-10					
	Invesco Asian Growth	Very High			11	-36	-10					
New Zealand based Unit Trusts												
	BTIS Pacific Basin	Medium	-4%	0.82	16	-16	-7					
UNITED KINGDOM BASED UNIT TRUSTS												
	Aberdeen Asia Pacific	Low	+2%	0.90	48	-20	-7					
Buy	Dresdner Orient Assets	Medium	+8%	0.76	72	-26	-9					
	Equitable Far East	Low	+0%	0.88	36	-29	-10					
	Fr Prov Pacific Basin	Medium	-4%	0.93	21	-31	-8					
Buy	GAM Far East	Medium	+9%	0.82		-25	-11					
	Investec GF Asian Smaller	High	-5%	0.71	1	-16	-11					
Buy	Jupiter Far Eastern	Medium	+14%	0.78	108	-32	-13					
	L & G Far East	Medium	+3%	0.90	47	-28	-9					
	Lincoln Far East	Low	+1%	0.68	29	-13	-7					
	Martin Currie Far East	Medium	+1%	0.94	40	-30	-11					
	Royal & Sun All. Far East	Medium	-1%	0.89	25	-29	-12					
	S & W Far Eastern	High	+0%	0.95		-29	-9					
	Schroder Far Eastern	Medium	-2%	0.93	28	-35	-11					
	Scot Life Pacific	Medium	-3%	0.91	26	-34	-11					
	St James's Far East	Medium	+1%	0.91	40	-30	-11					

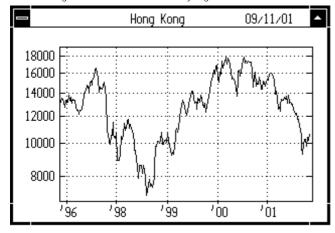
Avoid	F & C Pacific	Medium	-11%	0.72	-2	-41	-12
	Govett Asian Recovery	Very High	+2%	0.72	34	-31	-6
	Henderson Far East Inc.	Low	+1%	0.49	22	2	-4
	Martin Currie Pacific	Very High	+2%	0.87	28	-34	-16

UNITED KINGDOM BASED LISTED INVESTMENT TRUSTS

HONG KONG / CHINA REGION

UNITED KINGDOM BASED UNIT TRUSTS

			_		
Old Mutual Hong Kong	Low	+6%	0.82	51	-21 -14
Investec GF HK & China	Medium	+4%	0.83	37	-30 -19
Invesco Perp HK and China	Medium	-2%	0.82	26	-27 -13
HSBC Splst Hong Kong Gth	n Medium	-0%	0.78	17	-32 -16

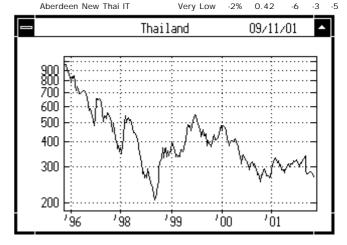


THAILAND

UNITED KINGDOM BASED UNIT TRUSTS

Old Mutual Thailand Medium -1% 0.76 .18 .20 - UNITED KINGDOM BASED LISTED INVESTMENT TRUSTS

Aberdeen New Thai IT Very Low -2% 0.42 -6 -3 -



INDIA

United Kingdom based Listed Investment Trusts

High

+15%

0.57

80 -27

<u>JAPAN</u>

⁷99

'òo

⁷01

⁷98

AUSTRALIAN BASED UNIT TRUSTS

	Dresdner Japan Growth	Low	+2%	0.48	38	-36	-8	
	UNITED KINGDOM BASED UNIT TRUSTS							
oid	AXA Global Japan Growth	Very Low	-8%	0.79		-39	-11	

Buy

Fleming Indian

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Next Issue

Avoid

United Kingdom based Investment Trusts

Euro Tech & Inc (Cap)

Govett Euro Tech & Inc

- SPLIT

0.37

Very High -42%

CAPITAL

-94 -26

Avoid

Fleming Japan Small Cos

Invesco Japan

Low

High

-12%

+13%

0.64

0.61

-39

-38

The next issue of "International Investor" will be posted in four weeks time on Tuesday December 11, 2001 (and delivered in most areas on Wednesday 12).

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