International Investor

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Inside International Investor

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World Stockmarket Forecasts

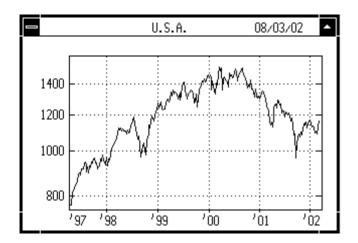
Stockmarket	One-Year	Fundamental	Technical	Monetary	Economic		Performance		Share
	Forecast	Indicators	Indicators	Indicators	Indicators	3 mths	6 mths	12 mths	Index
Australia	65%	Bearish	Bullish	Bullish	Bearish	+5.2%	+8.6%	+7.5%	3,428.10
Austria	69%	Neutral	Bullish	Neutral	Bullish	+7.8%	+1.1%	-3.3%	1,245.21
Belgium	62%	Bullish	Neutral	Neutral	Bullish	+0.7%	-6.3%	-14.7%	2,701.70
Canada	72%	Neutral	Bullish	Bullish	Bullish	+3.1%	+5.9%	-5.2%	7,910.26
Denmark	65%	Neutral	Neutral	Bullish	Bullish	+1.2%	-5.0%	-18.4%	275.39
Finland	74%	Neutral	Bullish	Bullish	Bullish	+0.3%	+50.8%	-0.6%	8,918.96
France	62%	Bullish	Neutral	Neutral	Bullish	-0.7%	+2.3%	-18.2%	3,034.94
Germany	68%	Neutral	Bullish	Bullish	Bullish	+1.3%	+9.1%	-19.0%	5,359.55
Ireland	55%	Bullish	Bearish	Bullish	Bullish	-12.7%	-15.3%	-17.6%	4,995.64
Italy	58 %	Neutral	Neutral	Neutral	Bullish	-0.6%	+0.1%	-19.9%	23,619.00
Japan	 59%	Bearish	Bullish	Bullish	Bullish	+7.5%	+5.6%	-12.5%	11,885.79
Japan Netherlands New Zealand_		Bullish	Neutral	Bullish	Bullish	+2.0%	-0.8%	-19.9%	727.00
New Zealand	65%	Bearish	Bullish	Bullish	Neutral	+4.5%	-1.4%	+0.8%	2,075.87
Norway	55%	Bearish	Bullish	Neutral	Neutral	+9.5%	-0.6%	-14.8%	681.47
Spain	64%	Neutral	Bullish	Neutral	Bullish	-3.9%	+6.5%	-15.3%	835.33
Sweden	65%	Bearish	Bullish	Bullish	Bullish	-1.0%	+16.7%	-14.4%	240.71
Spain Sweden Switzerland	60%	Bearish	Bullish	Bullish	Bullish	-0.2%	+3.6%	-15.0%	6,531.20
Un. Kingdom	_ 54%	Neutral	Neutral	Neutral	Bullish	-0.4%	+1.4%	-13.5%	5,285.70
USA	74%	Bearish	Bullish	Bullish	Bullish	+0.5%	+7.2%	-5.6%	1,164.31
Argentina	- 62%	Bullish	Bullish	Bearish	Bullish	-25.6%	-3.7%	-33.1%	1,160.71
Brazil	_ 60%	Bullish	Bullish	Bearish	Bullish	+4.8%	+25.1%	-24.7%	13,961.93
Brazil Czech Rep	88%	Bullish	Bullish	Bullish	Neutral		+30.7%	-0.1%	439.90
Chile	_ 60%	Neutral	Bullish	Bullish	Neutral	+0.9%	-2.3%	-2.4%	5,456.59
China	_ 57%	Bearish	Bearish	Bullish	Bullish	-10.5%	-5.5%	-14.8%	154.06
Greece	36%	Neutral	Bearish	Neutral	Bearish	-11.1%	-8.6%	-29.8%	2,448.11
Egypt	_ 47%	Neutral	Bearish	Neutral	Bullish	-4.9%	-8.3%	-21.4%	623.77
Hong Kong	59%	Neutral	Bearish	Bullish	Bullish	-5.1%	+8.2%	-20.9%	11,233.23
Hungary	72%	Neutral	Bullish	Neutral	Bullish		+31.8%	+20.1%	8,390.58
India	69%	Bearish	Bullish	Bullish	Bullish	+4.4%	+10.9%	-10.0%	3,656.77
Indonesia	0370 12%	Bearish	Bullish	Bearish	Bearish		-2.4%	+16.6%	475.11
Israel	1 2/0	Bearish	Bearish	Bullish	Bullish	-8.6%	-9.0%	-13.0%	398.44
Korea	68%	Bearish	Bullish	Bullish	Neutral		+45.1%	+40.9%	825.27
Malaysia	0070 71%	Bearish	Bullish	Bullish	Bullish		+7.3%	+7.5%	747.63
Mexico	7470 Q1%	Bearish	Bullish	Bullish	Bullish			+21.9%	7,192.22
Dhilippings	66%	Bearish	Bullish	Bullish		+10.7%			1,432.19
Philippines Poland	_ 67%	Bearish	Bullish	Neutral	Bullish	+23.1%	+11.3%	-3.3%	15,489.80
		Bullish	Neutral	Bullish	Bullish	+7.1 % -2.4%	+20.6%	-3.3 <i>%</i> -24.6%	2,025.91
Portugal	74% 59%	Bearish	Bullish			+45.3%	+59.3%		
Russia		Neutral	Bullish	Neutral Bullish	Neutral Bullish	+43.3%	+9.4%	+95.3% -8.6%	4,078.21
Singapore Sth Africa		Bullish	Bullish	Bearish	Neutral	+4.4%	-7. 0 %	-17.9%	1,798.99
						+4.4%	+38.6%		11,152.47
Taiwan Thailand	72% 67%	Bearish Boarish	Bullish Bullish	Bullish	Bullish			-2.0% +27.8%	6,011.65 390.65
		Bearish		Bullish	Neutral	+29.9% -17.7%	+17.4%		
Turkey	_ 57%	Bearish	Bearish	Bullish	Bullish		+16.1%	-32.6%	9,794.00
Venezuela	_ 31%	Bullish	Bearish	Bearish	Bearish	-13.1%	-27.3%	-34.9%	6,985.11

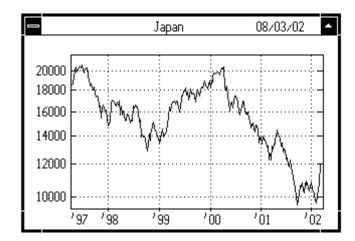
One Year Forecasts predict the probability that a stock-market will rise over the next year. Investors should seek to invest in markets with forecasts of 60-100%, while avoiding markets with forecasts of 0-40%. Bullish = Favourable. Bearish = Unfavourable.

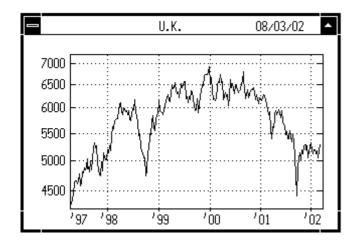
Stockmarket Outlook

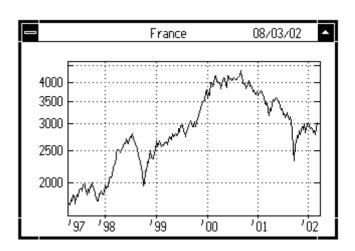
Our World Stockmarket Forecasts remain moderately Bullish (i.e. favourable) and continue to steadily improve. Low interest rates will *eventually* boost economic activity. The current economic recession - like *every* recession in the past - will eventually end, to be followed by an economic recovery. The recovery may be slow, but that is still favourable for stockmarkets.

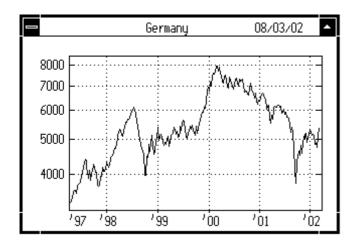
The outlook for stockmarkets is attractive, so investors should be close to or fully invested in shares (we are holding a small cash reserve). *Smaller* company shares are often most sensitive to economic and stockmarket cycles - and certainly more adaptable to change - so we particularly favour investment funds that target *smaller* companies for investment.

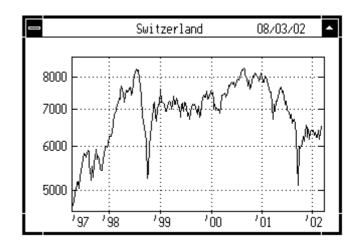












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Recommended International Investment Funds

Name Change

Fleming Asian Investment Trust plc has changed its name to JP Morgan Fleming Asian Investment Trust plc. The code for the shares has changed from FAI to JPF (and the warrant code is JPFW).

Share Buy-Backs

Many of the listed investment trusts continue to buyback their own shares at large discounts to net assets:

Fidelity Asian re-purchased 165,000 shares at 62% pence, **Fleming European Fledgeling** bought 100,000 of its own shares at 212 pence, while **Templeton Emerging Markets** has re-purchased 250,000 shares at 117.4 pence, 11,114 shares at 116.5 pence, 325,000 shares at 120.35 pence, 150,000 shares at 120.5 pence and 15,000 shares at 122 pence.

Fund Report and Dividend

Legg Mason Investors International Utilities Trust plc will pay a final 2.6 pence dividend (exdividend 20 February, payable 15 March) making a total distribution of 8.9 pence for the year to December.

While the ordinary shares have declined significantly in value - owing to the highly leveraged capital structure - these shares "will be the first to benefit from any sustained improvement in sentiment towards utilities and telecom shares". The Fund Managers believe that "investors are now focusing on companies whose shares offer a combination of low valuation, reasonable earnings growth and a sustainable and rising dividend yield" and "this environment should make utilities an attractive sector in which to invest". (Cont'd on Page 4)

Curren Advice		EPIC Code	Initial Rec Date	<u>Offer</u> Foreign		Prem/ Disc to Net Assets	Recent Problem Bid-Offer or	rice NZ Cents	Gain or Loss %
	Europe								
BUY	Fleming Euro Fledgeling IT plc United Kingdom	FEF	15/01/02	226.5p	765.8	-19%	219.5p	729.2	-5
BUY	Eaglet Investment Trust plc	EIN	13/11/01	334.0p	1160.7	+7%	352.5p	1171.1	+1
	Asian Regional								
BUY	Fleming Asia WARRANTS	FAIW	07/03/00	43.8p	141.7		17.25p	57.3	-60
HOLD	Fidelity Asian Values WARRANTS	FASW	10/03/98	17.5p	49.7		17.0p	56.5	+14
HOLD	Gartmore Pacific Growth Fund	*	29/10/85	41.4p	105.4		181.28-193.28p	622.2	+491
HOLD	HSBC Asian Fund	*	10/11/98		106.3		42.2p	140.1	+32
HOLD	HSBC Hong Kong Growth Fund	*	07/04/98	159.4p	481.6		166.3p	552.5	+15
HOLD	Henderson Pacific Capital	*	08/08/00	342.2p	1122.6		265.1p	880.7	-22
BUY	Schroder Asia Pacific WARRANTS	SDPW	13/07/99	25.5p	75.8		13.75p	45.7	-40
	Japap								
BUY	Baillie Gifford Shin Nippon plc	BGS		156.0p		-15%	115.5p	383.7	-13
BUY	Invesco Japan Discovery Trust	IJD	13/07/99	95.5p	284.0	-15%	72.25p	240.0	-15
	Korea								
HOLD	Baring Korea Trust	*	12/04/94	81.1p	209.4		96.33-102.90p	330.9	+58
	Thailand								
HOLD	Old Mutual Thailand Trust	*	08/12/98	49.0p	155.9		50.18-53.66p	172.5	+11
	International								
HOLD	Aberdeen Prolific Emerging Marke		13/08/91		116.1		66.24-69.96p	226.2	+95
HOLD	Legg Mason Int'l Utilities	LIU	13/02/01	170.5p		-32%	41.5p	137.9	-76
BUY	Private Equity Investor plc	PEQ	11/12/01	122.5p		-19%	123.5p	410.3	-2
BUY	Templeton E/Markets WARRANTS	TEMA	13/07/99	40.3p	119.7		19.25p	64.0	-47
* Unite	d Kingdom based Unit Trust								

Other Shares and Warrants

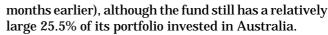
Alternative investments in the UK listed investment trust shares and warrants recommended above include **Fidelity Asian Values** shares at 73 pence (-12%, i.e. 12% *below* net asset value), **JF Morgan Fleming Asian** shares at 95¼ pence (-9%), **Schroder Asia Pacific** shares at 75¾ pence (-12%), **Templeton Emerging Markets** shares at 122¼ pence (-13%), **Baillie Gifford Shin Nippon** warrants at 28½ pence, **Eaglet Investment Trust** warrants at 252 pence and **Invesco Japan Discovery** warrants which trade at 17½ pence.

Recommended Funds (Continued from Page 3)

Gartmore Pacific Growth Fund's Managers believe that "a significant number of Asian companies have boosted efficiency in recent years through restructuring programs" and that "their low labour costs and advanced technologies will help them exploit the pick-up in world demand later this year". While "cautious about the short term outlook" this "global revival could trigger a sustained rise in share prices".

Gartmore Pacific has reduced its cash reserve and its defensive investment in Australia, and increased its investments in Taiwan and Korea.

Pacific Capital Growth Fund is also expecting a recovery and has over-weighted its portfolio in "traditional cyclical sectors" such as steel and property, but has a "neutral" weighting in technology and telecommunications. The fund has "reduced some of our more defensive holdings and used the proceeds to increase our exposure to Taiwan and South Korea". The cash holding is down 2.9% (from 14.2%, three

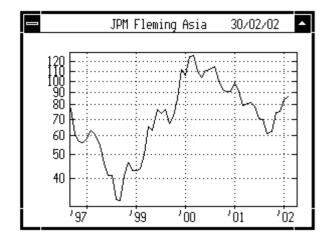


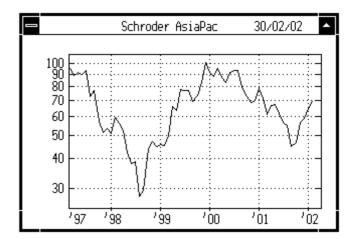
Portfolio Performance

While our new investments have made little progress, our older investments - especially the Asian warrants - have recovered very strongly over recent months.

Our Asian warrants remain attractive long term investments: Asian stockmarkets have already started to recover strongly - and should continue to perform well as the global economy improves later this year. Our *Warrant Analysis* shows these securities are *undervalued*, trading at 28-39% discounts to their *fair value*. The *break-even* rates are relatively low at 7-11% per annum. These warrants also have 3-4½ years until their final exercise/expiry date. So there is still plenty of time for stockmarkets to recover and grow in value - which would make these warrants very valuable.

We currently hold a small cash reserve which will be used to add one more fund to our portfolio over the coming months.





Recommended Funds Geographic Portfolio Spread

Fund Name	Size L	_everage	Top 10	Portfo	olio inv	ested ir	า (%):-								
	(Mil)	(% debt)	Hldgs (%)	Cash	HK	Austral	iaMala	y Japan	Taiwar	Korea	Sing.	Thail'd	Phil.	China	1
Fidelity Asian Values plc	£92	25	52.3	1	26		8		18	24	11				
JP Morgan Fleming Asia IT	£185	11	35.2	5	26		3		21	24	10	2			India 7%
Gartmore Pacific Gth Fund	£78	Nil	35.7	2.2	25.6	2.5	6.4		19.3	24.9	11.5	3.1		3.1	India 1.4%
HSBC Asian Fund	£50	Nil	30.2	4.0	18.2	15.8	5.7		15.8	24.9	10.5	8.0		3.8	NZ 0.3%
HSBC Hong Kong Gth Fund	£26	Nil	57.4	0.9	99.1										
Henderson Pacific Capital	£161	Nil	28.6	2.9	17.6	25.5	2.4		14.6	21.1	12.5	1.8			NZ 1.6%
Schroder Asia Pacific plc	£121	6	44.5	5	30		6		13	25	16				
Baring Korea	£88	Nil	51.9	4.1						95.9					
Old Mutual Thailand	£6	Nil	50.5	1.4								98.6			
				Cash	USA	UK	Europ	e Japan	Other						
Baillie Gifford Shin Nippon plo	£48	26	32.0	11				89							
Eaglet Investment Trust plc	£135	23	48.3			100									
Fleming Euro Fledgling IT	£174	13	18.3	6			94								
Invesco Japan Discovery Trt	£22	Nil	41.4	3				97							
Legg Mason Int'l Utilities	£254	88	46.1	1	56	29	10	3	1						
Private Equity Investor plc	£99	Nil	-	50	50										
				Cash		Asia	L	atin Am	er	Africa	Euro	pe & Mic	ddle Ea	st	
Aberdeen Emerging Markets	£12	Nil	27.7	1.6		51.6		21.5		7.5		17.8			
Templeton E/Markets plc	£627	Nil	21.8	6.0		49.0		16.0		3.0		29.0			

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The "Dow Dividend" Portfolio

Our "Dow Dividend" Portfolio

Our "Dow Dividend" portfolio was started with US\$10,000 (NZ\$23,450) in January 2002 when the Dow Jones Industrial Index was 9987.53 and the S&P 500 Index was 1145.60.

The portfolio currently consists of:

105 shares in SBC Communications (SBC)	\$4,032
65 shares in JP Morgan Chase (JPM)	\$2,258
64 shares in ExxonMobil (XOM)	\$2,746
24 shares in International Paper (IP)	\$1,065
Cash balance	\$50
Total Value	\$10,151

Our cash holding has increased over the last two months with a \$22.87 (US\$26.91 less 15% non-resident withholding tax) dividend from SBC Communications.

The Dow Jones Index is currently 10,572.49 and the S&P 500 Index is 1164.31.

No changes will be made to our "Dow Dividend" Portfolio until the next annual review in December 2002.

Current Data

Investors can find the current ten highest yielding Dow stocks by visiting a site such as **Dogs of the Dow** (www.dogsofthedow.com/doggishy1.htm). The five *lowest priced* shares are also identified as "Small Dogs".

If the stock with the *highest yield* is also the *lowest priced* stock, remove it from this list. Then select the four *lowest priced* "small dogs":

Company	<u>Price</u>	<u>Yield</u>	"Small Dog"
Eastman Kodak	US\$32.15	5.60%	Yes
Philip Morris	\$53.25	4.36%	No
JP Morgan Chase	\$34.74	3.91%	Yes
General Motors	\$60.71	3.29%	No
DuPont	\$47.08	2.97%	No
SBC Communications	\$38.40	2.66%	Yes
Caterpillar	\$59.33	2.36%	No
International Paper	\$44.36	2.25%	Yes
Merck	\$62.50	2.24%	No
ExxonMobil	\$42.91	2.14%	Yes

As Eastman Kodak is the *highest yielding* and the *lowest priced* of these ten stocks, *exclude* it from further consideration. Then invest in the remaining four lowest priced stocks, which are labelled as "Small Dogs".

While we are <u>not</u> making any changes to our portfolio, investors starting a "Dow Dividend" portfolio *now* should invest as follows:

Company	Price	Percent
JP Morgan Chase	\$34.74	40%
SBC Communications	\$38.40	30%
ExxonMobil	\$42.91	20%
International Paper	\$44.36	10%

We are weighting our version of the "Dow Dividend" portfolio towards the lower priced stocks. So the decline in JP Morgan Chase's price would *increase* its weighting to 40% of the portfolio.

Readers Ask . . .

Question: Can I buy these shares through my New Zealand broker or my Australian brokers?

Answer: Probably - but it is cheaper and simpler to open an account with a US internet broker like **E*Trade Securities** (www.etrade.com).

US internet brokers charge US\$5-25 per trade (E*Trade charges US\$15) compared with about 2%, a minimum of around US\$100 with a NZ or Australian broker. A local broker may also have a minimum trade size of US\$5000, while you can make very small trades (i.e. as little as one share) through a US broker.

Question: I am trying to open an account with E*Trade. Do I have to first apply for a US tax number and/or Social Security number? If so, how do I go about doing that?

Answer: No, you do <u>not</u> need a tax or social security number. Simply identify yourself as a "New Zealand citizen". You will be required to complete and return a "Form W-8" with your application to certify that you are a Non Resident Alien (NRA).

Question: What is the tax situation? Do I need to pay US capital gains taxes?

Answer: If the broker has your correct tax details (i.e. knows you are a NRA and has received your Form W-8), then you will <u>not</u> be subject to any capital gains taxes in the US. Your broker will deduct <u>15%</u> <u>withholding tax</u> from dividends. The full dividend amount (i.e. the amount of cash deposited to your brokerage account *and* the withholding tax) will need to be declared as income on your NZ tax return, where you can also claim the US withholding tax as a tax credit against tax payable in NZ.

Question: I have read some bad things about JP Morgan Chase. Can I just invest in the other three stocks?

Answer: It is your money and you can invest it how you want. If, however, you exclude a "bad" company you are not following this investment method which is designed to pick stocks that are *out of favour* and therefore *depressed* in value. If a company is receiving bad press coverage then it is a prime candidate to be selected as a "Buy" under this technique.

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Listed Investment Trust Warrant Analysis

As our stockmarket Forecasts improve, our *Warrant Analysis* has focused on speculative warrant investments. In December we identified **Perpetual Income & Growth** warrants at 35% pence (now up 27% at 45½ pence), **Schroder Income & Growth** warrants at 46½ pence (up 18% to 55 pence) and **Gartmore European** warrants at 142 pence (up 4% at 147 pence). Last month, in *Best Managed Funds*, we identified **Pacific Horizon** warrants as attractive to "very high risk speculators" owing to their "low cost and extreme leverage". At 1% pence, the mid-price on those warrants is up 250% (although investors would have needed to buy at % pence, for a gain of 133%).

Interests associated with this newsletter have made small investments in all of these four warrants.

All four of those warrants remain attractive:

Perpetual Income & Growth is the lowest risk warrant as they are "in the money" (i.e. the shares trade above the exercise price of 100 pence), have four years and five months until the final exercise/expiry date (i.e. plenty of time for the share price to appreciate and increase the value of the warrants), a low break-even rate of zero and 2.0 times leverage. If the share price appreciates at just 5% per annum, the warrants will increase in value by 14.2% p.a.

Schroder Income and Growth warrrants and **Gartmore European** warrants are also relatively low risk - "in the money", with almost two years until expiry, low break-even rates and good leverage.

Pacific Horizon warrants remain *very high risk* but offer *very high* leverage. The warrants expire at the end of June, so if the shares don't appreciate by at least 6% to 56 pence then the warrants will expire worthless. Asian stockmarkets are volatile. If the trust rises just 10% (to 58 pence) by the end of June the warrants will be worth 2 pence. A 20% gain (to 63½ pence) would make the warrants worth 7½ pence. That would be a 10-fold gain on our cost of ¾ pence!

Other warrants to offer good leverage include formally recommended **Templeton Emerging Markets** warrants and **JP Morgan Fleming Asia** warrants. Both have 2½-3 years to expiry, moderate 7-9% break-even rates, trade at large 35-40% discounts to *fair value* and offer high 2.4-2.7 times leverage.

F & C Income & Growth warrants are also attractive, with just 16 months until expiry but high 3.3 times leverage. We reviewed these warrants last December, but as the trust's portfolio is concentrated in just ten holdings concluded that these warrants were less attractive than the Perpetual I & G warrants or the Schroder I & G warrants.

Over the last three months, F & C Income & Growth's share price has risen 6%, while the warrants have under-performed with a gain of only 10%. The warrant discount to *fair value* has increased to 13% (from 6% in December), the break-even rate has also fallen to zero (from 2%) and the potential returns have increased. For example, a 5% p.a. rate on capital appreciation in the share price now offers an 18.2% p.a. gain on the warrants, up from 10.1% p.a. in our December analysis.

Summary and Recommendation

The recovery in stockmarkets is making speculative warrant investment more attractive. **Perpetual Income & Growth, Schroder Income & Growth, Gartmore European** and **Pacific Horizon** warrants remain attractive for investors seeking maximum capital appreciation and prepared to accept the risk of total loss (if stockmarkets decline).

The potential for **F & C Income & Growth** warrants has improved, so we believe these are also suitable for a small speculative investment.

Investments in speculative warrants should be limited to a very small percentage of an investor's total portfolio.

Warrant	Current Share Price	Warrant Exercise Price	Years& Months to Expiry	Current Warrant Price	Black- Scholes Value	Warrant Over/Under Valued (%)	Share Vola- tility	Warrant Leverage	Share F	t Return (%p Price apprec 10%pa	,	Break- Even Rate
INDIA Fleming Indian	68.8p	100.0p	1-11	5.50p	7.75p	-29	0.391	3.8	-100.0	-100.0	-100.0	+25%
UNITED KINGDOM	<u> </u>											
Aberforth Smaller Coys	359.5p	100.0p	1-0	259.50p	263.42p	-1	0.260	1.4	+6.9	+13.9	+27.7	+0%
Dartmoor	16.0p	118.0p	0-4	3.75p	15.84p	-76	10.000	1.0	-100.0	-100.0	-100.0	+999%
Eaglet Investment Trust	352.5p	100.0p	0-7	252.00p	254.81p	-1	0.283	1.4	+7.4	+14.5	+28.8	-0%
Edinburgh Smaller Coys	88.0p	100.0p	6-6	32.00p	36.29p	-12	0.378	1.8	-6.4	+11.1	+31.3	+6%

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Warrant	Current Share	Warrant Exercise	Years & Months	Current Warrant	Black- Scholes	Warrant Over/Under	Share Vola-	Warrant		t Return (%p Price apprec		Break- Even
	Price	Price	to Expiry	vvarrani Price	Value	Valued (%)	tility	Leverage		nce appred 10%pa	20%pa	Rate
						1 0.000 (70)	,	_ 0.0.ago	070pu	.079	-0 70pa	
F & C Income Growth	133.5p	100.0p	1-4	34.00p	39.30p	-13	0.189	3.3	+18.2	+36.7	+72.3	+0%
Fidelity Special Values	291.0p	100.0p	1-10	191.00p	198.07p	-4	0.231	1.5	+7.5	+14.9	+29.4	+0%
Perpetual Income & Gth	146.5p	100.0p	4-5	45.50p	66.31p	-31	0.238	2.0	+14.2	+25.3	+44.0	-0%
Schroder Income & Grwth	155.0p	100.0p	1-9	55.00p	61.88p	-11	0.172	2.5	+13.7	+26.6	+51.1	+0%
Schroder UK Growth	106.8p	100.0p	0-5	10.25p	11.35p	-10	0.238	7.7	-27.9	+20.4	+156.4	+8%
UNITED STATES												
F & C US Smaller Coys	243.5p	100.0p	0-8	141.00p	146.13p	-4	0.223	1.7	+11.4	+20.3	+38.2	-2%
LATIN AMERICA												
Aberdeen Latin American	61.8p	100.0p	7-7	10.25p	27.62p	-63	0.482	1.6	-100.0	+13.7	+42.0	+8%
EMERGING MARK	(FTS											
		100.0p	5 10	16 000	31 625	40	U 433	10	-13.9	+17.0	+43.7	+7%
Abtrust Emerging Econ. Dresdner RCM Emerg Mkts	80.3p	1	5-10 2-4	16.00p	31.63p	-49	0.423	1.8		_	+43.7	
9	106.0p	100.0p		15.75p	44.66p	-65	0.637	1.8	+7.8	+36.2		+4%
F & C Emerging Markets	66.8p	102.0p	1-0	1.00p	5.03p	-80	0.499	4.5	-100.0	-100.0	-100.0	+54%
Schroder Emer Countries	64.3p	100.0p	4-6	8.75p	15.23p	-43	0.391	2.4	-100.0	-100.0	+44.6	+12%
Templeton Emerging Mkts	122.3p	133.0p	2-6	19.25p	29.66p	-35	0.381	2.7	-41.2	+5.8	+57.4	+9%
TECHNOLOGY												
Herald Investment Trust	288.0p	100.0p	1-1	188.00p	192.33p	-2	0.403	1.5	+7.7	+15.3	+30.5	+0%
INTERNATIONAL												
Special Utilities S	162.5p	100.0p	5-10	73.50p	85.40p	-14	0.213	1.8	+8.1	+17.0	+32.0	+1%
EUROPEAN												
Gartmore European	368.0p	220.0p	1-10	147.00p	166.47p	-12	0.285	2.1	+12.5	+24.1	+46.0	-0%
	148.0p	•	1-10	•		-3	0.329		-100.0	-53.5	+31.2	+16%
TR European	146.0p	166.0p	1-7	20.50p	21.16p	-5	0.329	4.0	-100.0	-55.5	+31.2	+10%
<u>JAPAN</u>												
B Gifford Shin Nippon	115.3p	200.0p	3-1	28.50p	16.92p	+68	0.410	3.0	-100.0	-100.0	-56.4	+25%
Fidelity Japan Values	50.5p	100.0p	2-1	8.00p	4.45p	+80	0.463	3.5	-100.0	-100.0	-100.0	+44%
Gartmore Select Japan	43.3p	100.0p	1-2	1.37p	0.21p	+568	0.365	9.7	-100.0	-100.0	-100.0	+108%
Invesco Japan	72.3p	100.0p	2-7	17.50p	18.32p	-4	0.522	2.3	-100.0	-100.0	-4.1	+21%
Invesco Tokyo	30.8p	55.0p	2-3	4.25p	2.05p	+108	0.360	4.4	-100.0	-100.0	-100.0	+34%
Martin Currie Japan	83.5p	100.0p	0-6	2.50p	3.29p	-24	0.341	9.3	-100.0	-100.0	-100.0	+51%
Martin Currie Japan 05	83.5p	100.0p	3-7	25.75p	19.97p	+29	0.341	2.6	-100.0	-10.2	+26.9	+12%
Schroder Japan Growth	75.5p	100.0p	2-8	12.50p	11.21p	+11	0.329	3.5	-100.0	-100.0	+25.2	+16%
FAR EASTERN												
Aberdeen Asian Small	110.3p	100.0p	8-8	50.50p	58.31p	-13	0.350	1.6	+3.5	+13.5	+28.2	+4%
Edinburgh Dragon Trust	70.3p	60.0p	2-10	27.00p	25.40p	+6	0.386	2.2	-9.0	+6.2	+30.8	+8%
Fidelity Asian Values	73.0p	100.0p	4-5	17.00p	23.48p	-28	0.452	2.0	-100.0	-9.0	+34.7	+11%
JP Morgan Fleming Asia	95.3p	100.0p	2-11	17.00p 17.25p	28.22p	-28 -39	0.406	2.4	-100.0	+14.8	+55.2	+7%
Invesco Asia	95.3p 61.8p	100.0p	2-11	3.25p	26.22p 8.64p	-39 -62	0.443	3.1	-17.0	-100.0	-100.0	+25%
Pacific Assets	•	•	2 -4 0-2	•	•		0.443				-100.0	
	59.5p	130.0p		0.07p	0.00p	+999		71.4	-100.0	-100.0		+999%
Pacific Horizons	53.0p	56.0p	0-3	1.75p	3.42p	-49 30	0.421		-100.0	-100.0	-100.0	+41%
Schroder Asia Pacific	75.8p	100.0p	3-10	13.75p	22.70p	-39	0.449		-100.0	-10.1	+41.7	+11%
Scottish Oriental Sm Co	124.0p	100.0p	4-10	70.00p	56.56p	+24	0.362	1.8	-4.2	+6.9	+24.2	+7%
HONG KONG / CH	INA RE	GION										
Fleming Chinese	61.0p	100.0p	1-11	11.00p	61.00p	-82	9.999	1.0	-100.0	-100.0	-100.0	+37%

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World Stockmarket Capitalisations

Country	Market Capitalisation (US\$ Billions)				
United States		52 11			
Japan					
United Kingdom					
_					
France					
Germany					
Switzerland					
Canada					
Italy					
Netherlands					
Australia					
Hong Kong					
Spain					
Taiwan	303	1.24			
South Korea					
Sweden	215	0.88			
Finland	168	0.69			
Belgium	151	0.62			
Brazil					
Mexico					
China					
Singapore					
South Africa					
Russia					
Malaysia					
India		0.36			
Denmark					
Norway					
Greece					
Ireland		0.24			
Portugal Israel					
Chile					
Thailand					
Turkey					
Austria					
Poland					
Philippines					
Indonesia					
New Zealand					
Argentina					
Hungary	9	0.04			
Czech Republic					
Morocco	6	0.03			
Peru	6	0.02			
Columbia	4	0.02			
Venezuela	3	0.01			
Jordan	3	0.01			
Egypt	3	0.01			
Pakistan					
Nigeria					
TOTAL	\$24,381	100.00%			

Readers Ask . . .

Question: Would you mind commenting on how serious you consider the risk of any depreciation of the GB Pound to our UK investments, if the UK joins the European Monetary Union?

Answer: The risk is actually very low.

Firstly, while our funds are *based* in the UK, most are invested *internationally*. The assets of the funds are invested in Europe, or Hong Kong or Japan - so our currency exposure is in Euros, HK dollars or Yen. Fluctuations in Sterling will have <u>no impact</u> on the value of these investments (in NZ dollar terms). A lower value Sterling would *increase* the value of the funds (in Sterling), but the lower exchange rate would leave their value (in NZ dollars) unchanged.

Secondly, the impact on funds that invest in UK shares (e.g. Eaglet Investment Trust) is also small as shares are a natural currency hedge. If Sterling depreciates that will boost the profitability of exporters and boost the UK economy which will enjoy a competitive cost advantage relative to foreign businesses. So if Sterling were to suddenly depreciate by 5%, the UK stockmarket would probably appreciate almost instantly by 5% as investors anticipate the impact of the lower exchange rate on the economy and company profitability. So once again, there would be little impact upon the NZ dollar value of our UK investments.

Thirdly, our warrant investments give us a *negative* exposure to Sterling. If Sterling depreciates by 5%, then the net asset value (and the share price) of our Asian investment trusts will appreciate by 5% (in Sterling terms). As warrants offer 2.0-2.4 times leverage, that would likely result in a 10-12% increase in the Sterling value of our warrants. Convert that to NZ dollars (at the 5% lower exchange rate) and we would be 5-7% ahead!

A way to understand the warrant's negative exposure to Sterling is to consider that warrants give us (1) an indirect investment in the assets of the trusts (which are invested overseas) and (2) a potential Sterling liability (i.e. the eventual cost of exercising the warrants). Depreciate Sterling and the *real* cost of exercising the warrants is reduced - which, of course, *increases* their value.

For *long term* investors in *equities*, with a diversified portfolio, exchange rate fluctuations are not a major problem.

Next Issue

The next issue of *International Investor* will be posted in five weeks time on Tuesday April 16, 2002 (and delivered in most areas on Wednesday 17).

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