# International Investor

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#### Inside International Investor

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### World Stockmarket Forecasts

Stockmarket	One-Year Forecast	Fundamental Indicators	Technical Indicators	Monetary Indicators	Economic Indicators	<u>Historica</u> 3mths	I Performance 6mths	e (in US\$) 12mths	Share Index
Australia	13%	Bullish	Bearish	Bullish	Bearish	-8.5%	-5.7%	-4.8%	3,052.80
Austria	_ 45%	Neutral	Bearish	Bullish	Bullish	-10.4%	+4.5%	+1.2%	1,134.23
Belgium	_ 50%	Bullish	Bearish	Bullish	Bullish	-10.4%	-10.6%	-16.9%	2,210.32
Canada	_ 00/0	Neutral	Bearish	Neutral	Neutral	-17.4%	-10.0%	-10.9%	6,645.92
Denmark	_ 59%	Bullish	Bearish	Bullish	Bullish	-13.3%	-9.9%	-23.1%	211.49
Finland	_ 55%	Bullish	Bearish	Bullish	Bullish	-14.9%	-9.9% -27.0%	-23.1%	5,331.26
Franco	_ 50%	Bullish	Bearish	Bullish	Bullish	-15.3%	-9.2%	-20.1%	2,299.23
France	_ 55%	Bullish	Bearish	Bullish	Bullish	-13.3%	-13.5%	-24.8%	3,760.86
Germany	_ 50%	Bullish	Bearish	Bullish	Bullish	-13.0%	+0.4%	-24.8%	4,293.81
Ireland	_ 50%	Bullish	Bearish	Bullish	Bullish	-13.0%	-4.9%	-19.3%	18,848.00
Italy	_ J970 _ <b>//9</b> 0/	Bearish	Bearish	Bullish	Neutral	-7.8%	+15.8%	-13.4%	9,999.79
Japan Netherlands _	_ 42 /0 62%	Bullish	Bearish	Bullish	Bullish	-20.3%	-14.8%	-13.4%	519.60
New Zoolond	_ 02/0 250/	Bearish	Bearish		Bearish	-5.8%	-2.3%	-23.1% -6.2%	1,884.45
New Zealand _	_ 3370	Bullish		Neutral	Bearish	-16.8%	-2.3 % -3.0%	-15.4%	516.18
Norway	_ 40 /0 500/	Bullish		Bullish	Bullish	-10.6%	-3.0 % -6.1%	-13.4%	662.55
Sweden	_ 30%	Bearish	Bearish		Bullish	-13.0%	-0.1% -21.8%	-10.4% -27.1%	157.28
Spain Sweden Switzerland	_ 30/0 _ 560/			Bullish		-13.7%	-21.6% -4.1%		
Switzeriand	_ 30% _ 46%	Bullish			Bullish			-9.4% -14.7%	5,324.00 4,322.40
Un. Kingdom_	_ 40%		Bearish		Neutral Bullish	-13.0%	-9.2%		
USA	_ 40%		Bearish			-13.9%	-17.1%	-23.7%	908.64
Argentina	_ 40%		Neutral		Bullish	-4.5%	-32.9%	-27.5%	1,523.29
Brazil Czech Rep	_ 43%	Bullish		Neutral	Bullish	-32.9%	-35.5%	-41.5%	9,985.77
Czecn Kep	_ /8%	Bullish	Bullish	Bullish	Neutral	-1.5%	+26.4%	+47.0%	451.70
Chile	_ 44%	Neutral	Bearish		Bullish	-9.1%	-4.9%	-12.2%	5,059.48
China	_ 48%	Bearish	Neutral	Bullish	Bearish	+5.2%	+5.6%	-11.3%	150.32
Greece	_ 58%	Bullish	Bearish	Bullish	Neutral	-2.5%	-6.3%	-10.1%	2,131.71
Egypt	_ 3/%	Neutral	Bearish	Bearish	Bullish	+0.6%	+1.4%	-3.4%	632.08
Hong Kong	_ 49%	Neutral	Bearish	Bullish	Bullish	-14.0%	-4.8%	-14.9%	10,014.06
Hungary	_ 64%	Bullish	Bearish	Bullish	Bullish	-15.9%	+1.0%	+18.3%	7,008.14
India	_ 36%	Bearish	Bearish	Bullish	Neutral	-12.7%	-14.9%	-13.1%	2,976.34
Indonesia	_ 51%	Neutral	Neutral	Neutral	Neutral	-14.3%	+17.7%	+5.0%	450.24
Israel	_ 34%	Bearish	Bearish	Bearish	Bullish	+0.5%	-18.3%	-26.6%	352.08
Korea	_ 51%	Bearish	Bearish	Bullish	Neutral	-9.8%	+2.4%	+32.9%	692.45
Malaysia	_ 48%	Bearish	Neutral	Neutral	Neutral	-8.3%	+1.7%	+11.6%	723.18
Mexico	_ 48%	Bullish		Neutral	Bullish	-21.0%	-17.6%	-16.9%	5,913.21
Philippines	_ 42%				Bearish			-14.4%	
Poland	_ 49%		Bearish	Bullish	Bullish	-18.4%	-16.8%	+1.8%	12,744.16
Portugal		Bullish	Bearish	Bullish	Bullish	-8.4%	-5.9%	-9.2%	1,649.92
Russia	_ 52%	Bearish	Neutral	Bullish	Neutral	-15.8%	+14.2%	+69.2%	4,114.64
Singapore		Neutral	Bearish	Neutral	Bearish	-12.4%	-11.0%	-9.6%	1,486.81
Sth Africa	_ 36%	Bullish	Bearish	Bearish	Neutral	-21.6%	-5.2%	-14.4%	9,272.59
Taiwan	_ 36%	Bearish	Bearish	Neutral	Neutral	-14.3%	-14.8%	+11.3%	4,851.44
Thailand	_ 45%	Bearish	Neutral	Neutral	Bearish	-2.8%	+7.6%	+24.2%	367.07
Turkey	_ 49%	Bearish	Bearish	Bullish	Neutral	-11.5%	-15.1%	-10.8%	10,040.29
Venezuela	_ 34%	Bullish	Bearish	Bearish	Neutral	-25.5%	-32.6%	-47.5%	7,052.61

**One Year Forecasts** predict the probability that a stock-market will rise over the next year. Investors should seek to invest in markets with forecasts of 60-100%, while avoiding markets with forecasts of 0-40%. Bullish = Favourable. Bearish = Unfavourable.

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### Stockmarket Outlook

Although our one-year *World Stockmarket Forecasts* remain mostly Neutral, stockmarkets have shown the first signs of recovery over the last three weeks. Last week alone, major stockmarkets jumped about 8%.

One short term rally does not make a new Bull Market - although sharp, volatile movements are a characteristic of a market low.

If you look at a stockmarket chart, either this one of the US over recent years . . .



. . or any other market over any other period, there is a fairly obvious difference between most market tops and most market bottoms.

Market tops *tend* to be broad, upside-down saucer shaped patterns that extend over 6-24 months. The market's rate of appreciation slows, then prices go sideways, then slowly begin to decline.

Market bottoms are *usually* very different. They make a sharp "V" pattern. Prices fall very rapidly, then quickly turn around and go up just as quickly. The US stockmarket shows this pattern during the Asian crisis in September/October 1998, the sell-off in March 2001, after the November 2001 terrorist attack and appears to be doing the same at the present time.

Unfortunately, while these characteristics are easy to recognise they are less useful at predicting *long term* stockmarket trends. The stockmarket may recover quickly from the March 2001 sell-off, the November 2001 sell-off and the July 2002 sell-off - but that does not tell us whether the market hit its ultimate low or will experience another sell-off a few months or a year from now.

Being aware that market highs tend to be broad formations and that market lows exhibit extreme short term volatility is, however, extremely important for determining a long term investment strategy involving market timing. Market forecasting and market timing is, of course, far from a perfect science - but even moderate success can add to one's long term investment returns.

As market tops tend to be broad formations the actual timing of when to sell is not too critical. Invariably markets will tend to continue moving sideways, so even if you are lucky enough to sell at the very peak it may be 6-12 months before the market is significantly lower.

Given that it is practically impossible to ever sell at the very peak, a well timed decision to sell near a market high will probably be followed by 6-18 months of uncertainty over whether you have done the right thing as short term rallies threaten to take the market to new highs.

Seeking to buy back in at the bottom is considerably more difficult owing to the extreme volatility at these times. If you are just one week off picking the very bottom then the market will already be up 5-10%. If you are one month off, the market will be up 15-25%. In practice, no-one can pick the turning point that closely on a consistent basis. If you are *very good* at market timing then you should expect to miss out on the first 20-50% of any new uptrend as markets simply jump so quickly when they turn up.

In fact, it is very easy for market timers to do significantly worse. When stockmarkets jump 20-50% off their lows the general economic news is still very depressing. This rapid rate of appreciation - when the outlook is uncertain, markets have been fallen and corporate profitability is weak - appears unwarranted and it is easy to fall into the trap of waiting for a dip before buying back. That dip often doesn't happen - while prices rise another 20-50% over the next year. Unfortunately, there is a very real risk of being left on the sidelines, holding cash, while the market moves steadily higher.

All of this is not to say that there is no value in attempting market timing. Only that it is very difficult. You need to predict the future trend of the stockmarket, which is never easy as the stockmarket *anticipates* future events and reacts to *unexpected* future events. You need to correctly time both the decision to sell and, even more difficult, the decision to buy back into the market.

Selling during a market decline invariably looks profitable initially as share prices continue to fall 5%, 10% or 20%. Unless you have timed your sale correctly and got out very near the top, this situation will change very quickly when the market jumps 20-50%!

Another factor to take into account in strategic planning is that the stockmarket appreciates about 10% per annum over the longer term. So an investor should tend to favour being invested in shares - to profit from this long term return, even if there are short term periods when prices fall. For example, if you remain fully invested in shares during every Bear Market and every Bull Market you will do better over the long term than investors owning property or bank deposits. Holding cash may sometimes be able to yield superior short term returns, but is at odds with the higher long term returns offered by the stockmarket.

As readers of this newsletter will know, we *correctly* sold some investments and built up a cash reserve in early 2000 but *incorrectly* re-invested most of that money *too early* in late 2001 and early 2002 as markets have declined sharply over recent months. Nevertheless, we would rather make the "mistake" of holding equities in the final decline to the markets ultimate low, than the mistake of holding cash when the markets rally.

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## Recommended International Investment Funds

#### **Fund News**

The gross assets of **Legg Mason Investors International Utilities Trust plc** is £216 million, but at the December 2003 winding up date there will be £240.7 million of prior claims (i.e. the bank loan of £50.9 million, ZDP shares of £141.2 million and Income shares of £48.6 million). So if the portfolio doesn't appreciate at least 11% there will be nothing left for the Ordinary shareholders.

Nevertheless, the Ordinary shareholders do participate in income distributions - which will probably continue at about the historical rate of 8.9 pence (plus Tax Credits) per year, or about 12½ pence over the life of the trust. Furthermore, when stockmarkets recover from a major decline they usually appreciate very strongly over the first several months! In fact, the trust's portfolio appreciated by 11% last week alone!

There is still 16 months until the winding up date and based upon the *current* value of the ZDP and Income shares, the net asset backing of the Ordinary shares is 7 pence.

So there is a good chance that the trust will appreciate at least 11% over the next 16 months. If it does, then every additional 1% will add 4.2 pence to the value of the Ordinary shares!

Our holding in Legg Mason Investors International Utilities Trust ordinary shares was a highly leveraged investment from which we sought to profit from a recovery in world stockmarkets. Unfortunately, we bought in far too early and stockmarkets continued to decline sharply. In addition, the trust has underperformed. Adding in the high leverage and we have suffered a very significant capital loss!

While it is possible that the shares will be worthless when the trust is wound up in December 2003, the shares are worth continuing to hold for their high income and the chance of some recovery in their capital value. Hold!

#### **Name Change**

As we discussed last month, **Fleming European Fledgeling Investment Trust plc** has now changed its name to **JP Morgan** (Continued on Page 4)

Current Initial Recommendation Prem/ Gain  EPIC Date Offer Price Disc Recent Price or											
Advice		Code	Date	Foreign		to Net		N Z	Loss		
Auvice		Code		roreign	Cents			Cents	LU33 %		
5.0.	Europe										
BUY	JPM Fleming Euro Fledgeling IT plc United Kingdom	JFF	15/01/02	226.5p	765.8	-21%	175.0p	590.2	-23		
BUY	Eaglet Investment Trust plc	EIN	13/11/01	334.0p	1160.7	-8%	248.5p	838.1	-28		
	Asia Regional										
HOLD	Fidelity Asian Values WARRANTS	FASW	10/03/98	17.5p	49.7		9.0p	30.4	-39		
HOLD	Gartmore Pacific Growth Fund	*	29/10/85	41.4p	105.4		144.54-154.70p	504.6	+379		
HOLD	HSBC Asian Fund	*	10/11/98	34.4p	106.3		35.1p	118.5	+11		
HOLD	HSBC Hong Kong Growth Fund	*	07/04/98	159.4p	481.6		134.5p	453.6	-6		
HOLD	Henderson Pacific Capital	*	08/08/00	342.2p	1122.6		219.4p	740.0	-34		
BUY	JPM Fleming Asia WARRANTS	JPFW	07/03/00	43.8p	141.7		11.8p	39.6	-72		
BUY	Schroder Asia Pacific WARRANTS	SDPW	13/07/99	25.5p	75.8		9.0p	30.4	-60		
	Japan										
HOLD	Baillie Gifford Shin Nippon plc	BGS	11/01/94	156.0p	440.3	-15%	109.5p	369.3	-16		
BUY	Invesco Japan Discovery Trust	IJD	13/07/99	95.5p	284.0	-15%	63.8p	215.0	-24		
	Korea										
HOLD	Baring Korea Trust	*	12/04/94	81.1p	209.4		86.47-92.03p	301.0	+44		
	Thailand										
HOLD	Old Mutual Thailand Trust	*	08/12/98	49.0p	155.9		43.23-45.95p	150.4	-4		
	International										
HOLD	Aberdeen Prolific Emerging Markets	*	13/08/91	39.0p	116.1		56.83-60.13p	197.2	+70		
HOLD	Legg Mason Int'l Utilities	LIU	13/02/01	170.5p	565.5	-4%	6.8p	22.8	-96		
BUY	Private Equity Investor plc	PEQ	11/12/01	122.5p	420.2	-46%	93.0p	313.7	-25		
BUY	Templeton E/Markets WARRANTS	TEMA	13/07/99	40.3p	119.7		8.5p	335.6	-76		
* United	d Kingdom based Unit Trust			•			•				

### Other Shares and Warrants

Alternative investments in the UK listed investment trust shares and warrants recommended above include **Fidelity Asian Values** shares at 56% pence (-11%, i.e. 11% *below* net asset value), **JPMorgan Fleming Asian** shares at 79% pence (-6%), **Schroder Asia Pacific** shares at 67% pence (-5%), **Templeton Emerging Markets** shares at 99% pence (-17%), **Baillie Gifford Shin Nippon** warrants at 23% pence, **Eaglet Investment Trust** warrants at 148 pence and **Invesco Japan Discovery** warrants which trade at 10% pence.

**Recommended Investment Funds** (Cont'd from Page 3) **Fleming European Fledgeling Investment Trust plc**. The share code is now JFF.

#### **Annual Result**

**Private Equity Investor plc** is to pay a dividend of 2.04 pence on 30 September. For the year to 31 March its Bond investments returned a profit of 6½%, while its Venture Capital investments lost 23%. Overall net assets fell by 15%.

The trust has investments in 18 US technology venture partnerships giving it an equity interest in 414 private companies and 17 listed companies. During the year the partnerships wrote off investments in 52 companies and wrote down the value of another 149 companies. 14 investments were written up in value

and two were floated on the stockmarket and two were taken over by listed companies. The partnerships also invested in 116 new companies.

At March the trust had net assets of £91.4 million (182.8 pence per share), of which 54% was in US dollar bonds and cash (US\$70.2 million or about £49.4 million or 98.8 pence per share) and 46% in equities (US\$60.0 or £42.0 million or 84.0 pence per share).

Since we initially bought into this trust the net asset value has declined 18% and the share price is down 24%, but the shares continue to trade at a very large 46% discount to net asset value and below the value of their riskless bonds and cash. "Buy".

**Templeton Emerging Markets Investment Trust plc** will pay a 1.25 pence dividend on 20 September.

### "This time it's different"

Last months commentary - featuring Sir John Templeton's "four most expensive words in the investing language" - has helped prove that nothing really changes. While most subscribers to this newsletter take a long term view of the markets and their investments, a couple of investors responded "This time it is different. The markets are down and are heading much lower!". That opinion is very reassuring - as it becomes popular near the bottom of *every* stockmarket decline!

Those investors referred us to some investment websites full of doom and gloom. In fact, this is almost exactly the same doom and gloom we saw towards the end of the great 1973-75 decline and after the 1987 crash - and in many cases is coming from the same people who were very pessimistic at the bottom of those market declines!

Of course there are some subtle differences between 1973-75 and today. 27 years ago the main worries were an economic recession and hyper-inflation leading to the collapse of the financial system. Today its economic recession and deflation which will lead to the collapse of the financial system "any day now"! Surprisingly, however, the answer to both crises - according to the doom merchants - is to buy gold and/or gold mining shares. In 1975 gold was a hedge against *inflation*. In 2002 gold is a hedge against *deflation*.

Unfortunately, the gold and gold mining shares dipped sharply during June. Then they fell again during July. So the doom and gloom crowd have currently gone silent!

Most of the arguments put forward by the doom merchants are virtually identical to the arguments used in 1975 and late 1987. All conveniently forget how these arguments proved wrong in those earlier times and have failed to learn from that experience. One adviser's website actually claims "22 years of outperforming the market" - which totally misrepresents his advice during the months and years after the 1987 crash when he advised investors to go "100% short" or leveraged to "200% short" on stocks. That advice would have decimated investors portfolios during 1988, 1989 and

1990 as stockmarkets recovered and appreciated in value! Of course, most advisers do <u>not</u> follow their own advice. Most can not *afford* to follow their own advice!

#### "Pulling and Pushing on a String"

Perhaps the only new argument by the doom merchants involves low interest rates. The argument is that the US Federal Reserve has already significantly lowered interest rates but that the economy and stockmarket have continued to weaken. Interest rates are now only 1.75%, so the Fed is "running out of ammunition" and that we are heading towards the zero interest rate and zero economic growth rate that Japan has experienced over the last decade. In fact, this argument clearly indicates a lack of understanding of economics!

It has long been recognised that interest rate policies to control economic activity is similar to "pulling and pushing on a string". Raising interest rates is like "pulling on a string" to reel in economic activity. If interest rates rise sufficiently then people will cut back on borrowing to finance consumption or investment and economic activity will slow. Lowering interest rates is like "pushing on a string" (i.e. not very effective) to increase economic activity.

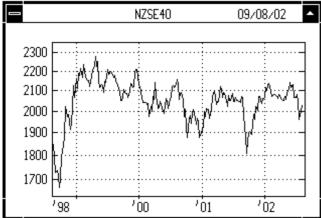
The doom merchants believe they have *discovered* that lower interest rates have failed to stimulate the economy and stockmarkets during 2001 and 2002. In fact, this has *always* been the case and has always been widely recognised by economists. Lowering interest rates will *allow* the economy and stockmarket to grow, but lower interest rates *cannot* push the economy or stockmarket higher. Eventually, however, every economic recession has ended - and lower interest rates then encourage economic recovery and growth.

The doom merchants also distort the Japanese example to support their message that the sky is falling. Zero interest rates in Japan have not caused zero economic growth and deflation. It is the zero economic growth (owing to failure to restructure the economy and financial system) and deflation (owing to high Japanese costs slowly being replaced with much cheaper outsourcing in Asia or China) that has led to zero interest rates.

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# Investment Fund Survey

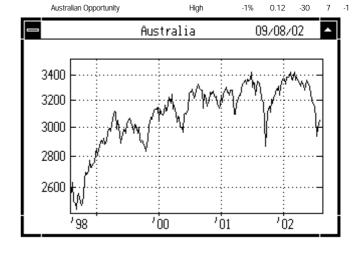
Current Advice	InvestmentFund	Risk Rating	Superi- ority Rating	Market Correla- tion	Per 36 mmh	f <u>orma</u> 12 m/n	ance 3 mmth	Current Advice		Risk Rating	Superi- ority Rating	Market Correla- tion	Perf 36 mth	orma 12 mml	ance 3 mth
	N	EW ZEALAI	ND					Avoid	Dresdner Australian Gth HSBC Flexi-Trust Imp Gth	Very High Medium	-8% -1%	0.53 0.82	-29 -10	-19 -14	-22 -12
									Hunter Hall Value Growth	Medium	-1% +5%	0.82	-10	-14	-23
	NEW ZEA	ALAND BASED ${\sf U}$ N	IT I RU	STS					ING Australia Share	High	+0%	0.44	-11	-20	-23 -19
A	AMP NZ Share	Very Low	+2%	0.75	7	-4	-3		ING Blue Chip	Medium	-0%	0.78	-8	-15	-14
A	AMP Passive NZ Share	High	-3%	0.71	-18	-10	-3	Avoid	ING Emerging Companies	Medium	-7%	0.47	-23	-27	-22
A	ANZ Tranz Equity	Very Low	-2%	0.63	-3	-4	-4	Avoid	Invesco Australia	Very Low	-14%	0.47	-32	-6	-4
A	ASB NZ Shares	Medium	+1%	0.82	-10	-2	-4	Avoid	Invesco Australian Small	Very Low	-14%	0.22	-42	-6	-4
A	AXA NM NZ Leaders	Low	+1%	0.75	-5	-5	-4	Avoid	Invesco Imputation	Very Low	-16%	0.12	-31	-6	-4
E	BNZ Active Growth	Very Low	-3%	0.38	1	-5	-5	Buy	JB Were Emerging Leaders	Medium	+10%	0.53	32	-18	-16
E	BNZ Equities Discovery	Very Low	+4%	0.85	10	-1	-3	Day	JB Were Investment	Very High	-3%	0.77	-18	-22	-21
	BNZ NZ Blue Chip	Very Low	+1%	0.90	5	0	-2		JB Were Leaders Trust	High	-1%	0.87	-13	-17	-17
	BNZ NZ Equity Index	Medium	-0%	0.89	-14	-5	-2	Avoid	Lowell Aust Growth	Very Low	-8%	0.02	-13	-14	-7
	3T LP New Zealand Share	Low	+6%	0.77	17	-2	-5	717014	MLC Aust Tr - Aust Share	Medium	-3%	0.72	-14	-16	-15
	BTIS NZ Share	Very Low	+5%	0.77	11	-2	-5		MLC Aust Trust - Index	Medium	-4%	0.72	-15	-17	-14
	Coronet Equity Trust	Very Low	-6%	0.17	-26	-23	-22		Macquarie S/M Aust Share	Medium	-5%	0.68	-23	-18	-15
	NG NZ Share	Very Low	-0%	0.78	-2	-2	-3	Avoid	NAFM In Trt - Equities	Very High	-7%	0.65	-28	-31	-13
	NZ Guardian NZGT 30	High	-1%	0.89	-14	-7	-3		NAFM Inv Trust - Div Imp	High	-2%	0.79	-16	-18	-15
	NZ Guardian Small Coys	Very Low	+0%	0.21	1	-19	-12		Parker Enhanced Leaders	Medium	+1%	0.81	3	-11	-12
	NZ Guardian NZ Equity	High	+1%	0.50	-22	-25	-22		Perpetual ICSav - Aust	Medium	+3%	0.78	6	-5	-10
	NZ Share Index Top 40	Medium	-1%	0.93	-10	-4	-3	Buy	Perpetual ICSav - Sm Coys	Medium	+10%	0.66	25	7	-11
	NZFM NZ Equity	Medium	+3%	0.62	-1	-8	-8	.,	Perpetual ICSav - Indust.	Medium	+3%	0.79	6	-4	.9
	NZFM Prop & Infrastruct.	Low	-1%	0.46	-11	-7	-9		Perpetual Industrial	Medium	+3%	0.81	4	-4	-10
	Nat Bank NZ Equity Gth	Very Low	+6%	0.67	21	-3	-2		Sagitta Roth Aust Share	High	-6%	0.69	-29	-22	-20
	Royal & Sun NZ Exp Asia	Very Low	-5%	0.47	-13	-12	-4		Sagitta Roth Small Coys	Very High	-2%	0.67	-30	-21	-29
	Royal & Sun NZ Sharemkt	Very Low	-1%	0.78	-8	-4	-5		Tyndall Aust Spec Sits	Very High	+6%	0.41	-12	-9	-13
	Tower New Zealand Equity	Very Low	+1%	0.84	5	-2	-4		WealthLink Growth Link	Medium	-1%	0.52	-10	-19	-13
	Tower Tortis New Zealand	Medium	-2%	0.81	-13	-7	-4		Westpac Aust Gth Share	Medium	+1%	0.82	-2	-15	-14
	Westpac NZ Share Index	Medium	-3%	0.81	-19	-9	-4		Westpac Aust Tax Effect.	Medium	+1%	0.85	-1	-13	-13
/	Westpac Sel. NZ Shares	Very Low	-1%	0.82	-2	-2	-3		New Zealand	DAGED III	нт Тын	ете			
	New Zeala	ND BASED INSUR	ance <b>E</b>	Bonds									_		
9	Sov. Super New Zealand	Very Low	+5%	0.48	16	1	-2		AMP Australian Shares	Very Low	-0%	0.61	-3	-13 -9	-10
	,	NGDOM BASED <b>U</b>	NIT TO	LICTO					BTIS Australian Share ING Australian Share	Very Low Very Low	-6% +1%	0.62 0.61	-16 3	-8	-8 -8
	_								Nat Bank Trans Tasman	Very Low Very Low	+1%	0.61	10	-8	-8 -7
(	GAM New Zealand	Low	-2%	0.39		-11	-15		Nat Bank Aust Equity Gth	Very Low	+3%	0.49	5	-o -11	-10
	New Zealan	D LISTED INVEST	MENT	Trust	S				Westpac Australasian	Very Low Very Low	-2%	0.46	-2	-5	-10 -5
	Mid-Cap Index	Low	+2%	0.62	3	0	0		NEW ZEALAND BA	,				-5	-5
	ΓeNZ	Very High	+0%	0.85	-16	-5	-4					-			
ı	JNITED KINGDOM	, ,	IVESTM	FNT T	RUS	TS.			Royal Sun All Trans-Tas	Very Low	+0%	0.58	-0	-3	-6
	NZ Investment Trust	Very Low	+3%	0.06	8	0	-8		Sov. Super Australia  UNITED KINGDO	Low	+2%  NIT <b>T</b> D	0.63	5	-3	-7
=		,				_	7		Fr Prov Australian	IOW	·1%	0.78	-8	-16	-13
		NZSE40	0	)9/08/	02	_			AUSTRALIAN LIST				-	-10	-13
							'i			_				_	_
							ı	Buy	Argo Investments	Very Low	+7% +5%	0.24	16 1	5 -5	-7 -7
23	oo :	: :		- :		$\neg$		A ! -!	Australian Foundation	High			ا -21	-5 -18	-/ -10
23		:				Ή.		Avoid	BT Australian Equity Choiseul Plantation	Very Low Low	-7% +11%	0.30 0.25	-21 37	-18	-10 -4
22	oo Liadl							Buy Buy	Diversified United Inv.	Low	+11%	0.23	22		-13
	1 7/3/17/3	. A		:			1	ьuy	Huntley Investment Coy	Very Low	+ 7% -1%	0.28	1		-13 -11
21	00 ├…╠…∵⋊…/;	ĸ/º∄⊷∦⊷₽ <sup>©</sup> k·⋯≟	www.	•\	/\	Ή.	1		New Zealand Lis	. , .		TRUST	-	10	
	اً ا ا مم	` :'S/\k <i>\</i> /\ ')	N. hr	[ _M: `	W.	ו,ר	ı		Ozzy Tortis	Very High	+1%	0.81	.6	-15	-14
20	00  - N/ <del>:</del>	· · · · · · · · · · · · · · · · · · ·	γ	11/1	• • • • • •	Ή	ı		,	, ,					-14
	aa I (V:	፤ ሆነን		ŊĿ		1	1		United Kingdom base	D LISTED II	NVESTM	ENF I	KUST	S	



#### **AUSTRALIA**

#### AUSTRALIAN BASED UNIT TRUSTS

	AMP Active Quant Share	Very Low	-4%	0.28	-18	-2	-3
	AMP Blue Chip Trust	High	+0%	0.75	-2	-15	-13
	AMP Equity Trust	High	+3%	0.77	-1	-16	-15
	AMP Multi-Mgr Aust Share	High	-6%	0.59	-25	-25	-16
	AMP Small Companies Trust	Medium	+3%	0.48	4	-11	-16
	ANZ Aust Sharemarket Trt	Medium	-4%	0.75	-21	-20	-16
Avoid	ANZ Australian Leaders	Very Low	-10%	0.02	-22	-6	-4
	ANZ Div Imputation Trust	Medium	-2%	0.69	-11	-21	-16
Avoid	ANZ Equity Trust No 1	High	-10%	0.71	-30	-19	-16
Avoid	ANZ Equity Trust No 2	Very Low	-10%	0.03	-19	-6	-4
Avoid	ANZ Equity Imputation Trt	Medium	-8%	0.65	-26	-23	-17
	AXA NM Australian Leaders	High	-1%	0.64	-11	-25	-17
	AXA NM Industrial Fund	High	-3%	0.82	-12	-23	-20
	Advance Imputation Fund	Medium	+2%	0.82	2	-7	-11
	Aust Ethical Equities	Low	-3%	0.48	-7	-23	-11
Avoid	BT Split Trust Growth	High	-15%	0.51	-43	-34	-26
	Citicorp Inv Port Aust	Very Low	-4%	0.50	-10	-6	-4
	Col First State Aust Sh.	High	-4%	0.87	-20	-20	-15
Buy	Col First State Dev. Coys	Very High	+14%	0.50	27	-6	-15
Buy	Col First State Future Ld	High	+9%	0.58	23	-22	-18
	Col First State Imput'n	Medium	-0%	0.87	-8	-17	-13
	Commonwealth Share Income	Low	-6%	0.68	-17	-12	-12
	Commonwealth Aust Share	Medium	-2%	0.75	-12	-16	-13



#### **GOLD & MINING**

#### AUSTRALIAN BASED UNIT TRUSTS

	/ (OOTTO (EI) (I)	DAOLD CIVII	11100				
Avoid	BT Global Energy & Res.	Medium	-8%	0.78	7	-21	-20
	Col First State Glb Res.	High	-3%	0.86	9	-12	-24
	ING Resources	High	-4%	0.90	18	-4	-16
	JB Were Resources	Medium	-5%	0.85	11	-5	-13
	Lowell Aust Resources	Low	-2%	0.58	17	-6	-11
	Sagitta Roth Nat Resource	High	-0%	0.89	28	4	-15

Page	e 6			Interr	nation	al Ir	ivest	or							
Current Advice	InvestmentFund	Risk Rating	Superi- ority Rating	Market Correla- tion	Per 36 mml	form 12 m/h	ance 3 mth	Current Advice	InvestmentFund	Risk Rating	Superi- ority Rating	Market Correla- tion	Perf 36 mth	orma 12 mml	nce 3 mth
	United Kingdom	BASED U	INIT TE	RUSTS				F/	AR EASTERN / P.	ACIFIC	(EX	CL J	AP	<b>4N</b> )	)
Buy	Merrill Lynch Gold & General	High	+23%	0.56	116	47	-13		Australian b		-				
Duna	UNITED KINGDOM BASED Merrill World Mining	LISTED IN Very High	NVESTN +7%	1ENT I 0.87	RUS <sup>7</sup>	ΓS 5	-20		Dresdner Taipan Trust	High	+5%	0.77	-7		-18
Buy	Merriii World Miriing	very nign	+ / 70	0.87	46	5	-20		Dresdner Tiger Opport. Fidelity Perp. S.E. Asia	High High	+0% -2%	0.76 0.87	-16 -21		-18 -19
	EMEDOIN	~ ** * * * *	) <i> </i>	F0					HSBC Flexi-Trt Dragon Trt	High	-3%	0.83	-20	-2	-17
	<u>EMERGIN</u>								Norwich Asia  New Zealand	LOW BASED IIIA	+0% IIT <b>T</b> DII	0.78	-9	4	-6
	AUSTRALIAN BA								AMP Asian Shares	Medium	-4%	0.85	-18	-2	-12
Avoid	Citigroup Emerging Mkts Macquarie S/M Emerging	Very Low Medium	+2% -9%	0.36 0.79	-41	-11 -15	-16 -23		BT LP Pacific Basin	Medium Medium	-1% -5%	0.93 0.85	-5 -14		-12 -12
	Schroder Emerging Markets	High	-4%	0.92		-11	-20		ING Asia Pacific Share Royal & Sun Asian S/Mkt	Very Low	-1%	0.76	3	-4	-9
	NEW ZEALAND E		IIT I RU -3%	JSTS 0.78	1.4	12	-22		Tower Spotlight Asia	Low	+1%	0.89	3	-1	-10
	ASB Emerging Markets NZFM Global Emerging Mkt	Low High	-3% -3%	0.78	-14 -25	-13 -21	-22 -27		NEW ZEALAND BA Royal Sun All Far East	SED INSUR Medium	-2%	O.85	.7	-5	-12
	Nat Bank Emerging Mkts	Medium	-5%	0.90	-22	-19	-23		Sovereign Far East	Very Low	-6%	0.47	-12		-10
	NEW ZEALAND BAS Royal Sun All E/Markets	ED INSUR Medium	ANCE   -3%	0.90 0.90	-14	-6	-15		United Kingdon						
	United Kingdom				-14	-0	-13		AXA Global Pacific Growth Abbey Asian Pacific	Medium Medium	-2% -2%	0.97 0.96	-17		-12 -13
	AXA Global Emerging Mkts	High	+4%	0.98		-9	-20		Aberdeen Far East Emerging BG Pacific	Low High	+6% +6%	0.91 0.89	16 5		-10 -16
	Aberdeen Emerging Markets Aberdeen Frontier Markets	Medium Medium	+4% +1%	0.96 0.78	9 -3	-5 -16	-15 -15		Baring East	High	+4%	0.96	6	6	-9
D	BG Emerging Markets	Medium	+3%	0.91	_	-8	-18		Britannic Pacific Growth Canada Life Far East	Medium Medium	+5% +1%	0.92 0.89	7 -11		-13 -13
Buy	First State Global Emerg Mkts Framlington Emerging Markets	Medium High	+8% +2%	0.93 0.94	-14	-5 -7	-13 -15		Cazenove Pacific Portfolio	Medium	-2%	0.95	-9	-14	-16
Buy	Gartmore Emerging Markets Hill Samuel Global Emerg. Mkts	Very High Medium	+7% -4%	0.93 0.97	-3 -25	-10 -15	-22 -19		Credit Suisse Orient Deutsche Asian Trader	High Medium	-5% +2%	0.95 0.95	-26 2		-15 -12
	Invesco Perp Emerging Country	High	-2%	0.96	-20	-12	-20		Dresdner Tiger Edinburgh Pacific	High Medium	-0% -4%	0.93 0.91	-14 -17		-13 -12
	JPMF Emerging Markets Lazard Emerging Markets	Medium Medium	-4% -1%	0.93 0.96	-15	-17 -10	-18 -18	Buy	Exeter Pacific Growth	High	+12%	0.94	26	8	-13
	Martin Currie Emerging Mkts Merrill Lynch Emerging Markets	Medium High	-1% -2%	0.93 0.95	-22 -20	-14 -14	-23 -20		Fidelity Asean Fidelity South East Asian	Low Medium	+3% -1%	0.64 0.91	1		-10 -12
	Rothschild FA Prt E/Markets	Medium	-0%	0.80	-13	-10	-19		Fr Prov Asian Growth	Medium	-3%	0.93	-17		-13
	Royal & Sun All. Emerging Mkts Schroder Gbl Emerging Mkts	Medium Medium	-2% -3%	0.96 0.96	-21 -25	-12 -14	-20 -21		Gartmore Pacific Govett Asia Pacific	Medium Medium	-1% +4%	0.91 0.94	-11 8		-15 -16
	Scot Wid. Emerging Markets	Medium	-3%	0.97		-14	-19		Govett Pacific HSBC Pacific Index	Medium Medium	+1%	0.96 0.92	.9		-16 -15
	United Kingdom based					-			HSBC Splst Asian	High	-3%	0.93	-25	-3	-15
Buy Buy	Aberdeen Emerging Econ. Advance Developing Mkts	Medium High	+17% +8%	0.73 0.93	52 10	31 -2	6 -21		Henderson Pacific Capital Hill Samuel Far East	Medium Medium	+3% -2%	0.90 0.95	9 -14		-13 -12
Buy	Dresdner RCM Emerg Mkts	Medium	+10% +7%	0.71 0.90	27 -10	29 -10	5 -27		L & G Pacific Growth	High	+0%	0.97	-6	-7	-15
Buy Buy	F & C Emerging Markets Fleming Emerging Mkts	Very High Very High	+8%	0.89	-6	-8	-21		L & G Pacific Index M & G South East Asian	Medium Medium	-2% -1%	0.93 0.95	.9 -12		-14 -14
Avoid	Schroder Emer Countries Tea Plantations	High Very Low	-0% -22%	0.89	-26 -39	-11 -22	-23 -19		Martin Currie Asian Pacific Merrill Lynch Pacific	High High	+2% -3%	0.87 0.94	.9 -17		-18 -14
rivoid	Templeton Emerging Mkts	Medium	-0%	0.81	-15	-7	-19	Buy	Newton Oriental	Medium	+10%	0.93	33	2	-14
									OM Gerrard Asian Growth Prudential Pacific Markets	Medium Medium	+1% -1%	0.93 0.91	-12		-14 -15
	<u>LATIN .</u>	<u>AMER</u>	<u>ICA</u>						Rothschild FA Asian Rothschild FA Prt Asia Pacific	High Medium	-4% +2%	0.90 0.97			-14 -14
	New Zealand e	SASED UN	IIT TRU	ISTS					Royal & Sun Pacific Gth	High	+2%	0.96		-5	-12
	Tower Spot. Latin Amer.	Very Low	-5%	0.85	-19	-28	-26		Royal London Far East Gth Schroder Pacific Growth	Very High High	+5% +2%	0.92 0.95	1 -6		-19 -16
	United Kingdom				_				Scot Amic Asia Pacific Scot Mutual Far Eastern	Medium Medium	-1% -2%	0.94 0.96	-11 -17		-13 -14
	Abbey Latin America Aberdeen Latin America	Medium High	+2% -3%	0.97 0.97	-7 -22	-32 -33	-33 -34		Scot Wid. South East Asia	Medium	-4%	0.94	-26	-10	-13
	Aegon Latin America BG Latin American	Medium Medium	-1% +1%	0.96 0.97	-10	-33 -32	-33 -32		Solus Eastern Enterprise  UNITED KINGDOM BASED	Medium LISTED I	+2%	0.94	DUGT		-14
	Edinburgh Latin American	Medium	-4%	0.98	-18	-36	-32	Buy	Aberdeen New Dawn	Medium	412%	0.80	27		-11
	Invesco Perp Latin America NPI Latin American	High Medium	-2% -3%	0.95 0.97	-22 -17	-35 -35	-35 -32	Buy	Aberdeen Asian Small Co	Very Low	+18%	0.59	64	22	1
	Old Mutual Latin American Scot Wid. Latin America	Medium	+2%	0.97	-2	-29	-32	Avoid Avoid	Edinburgh Java Edinburgh Pacific	Low Medium	-22% -37%	0.36 0.12	-58	-16 -90	5 -82
	UNITED KINGDOM BASED	Medium LISTED IN	+2% JVESTN	0.98 MENT <b>T</b>	.7 RUS	-31 <b>TS</b>	-32		Edinburgh Dragon Trust Fidelity Asian Values	High Very High	+1%	0.89 0.85	-13 -20		-16 -16
	Aberdeen Latin American	High	+2%	0.91	-18	-29	-35		Govett Singapore Gth	Medium	-1%	0.58		-12	-1
	Deutsche Latin America	High	+5%	0.90		-34	-40		Henderson TR Pacific Invesco Asia	Very High Very High	+5% +3%	0.81 0.81	-5 -22		-13 -22
	Braz	il		09/08/	⁄02	Δ	1	Buy	JPMF Asian Pacific Assets	Very High Very High	+12% -1%	0.79 0.84	22 -28		-12 -20
i=-							'i	Buy	Pacific Horizons	Very High	+17%	0.83	36	13	-12
1		;					ı	Buy	Schroder Asia Pacific Scottish Oriental Sm Co	Very High Low	+6% +24%	0.84 0.66	-3 76	16 29	-11 2
16	000 [	$\mathcal{M} \setminus \mathcal{M}$	<u>۸</u>	<u>:</u>			ı	.*.	ED KINGDOM BASED INV				LIT C		
	000   <i>[</i>	$\Lambda = \mathcal{M}_i$	JAM/	i.	M		ı	Avoid	BFS Asian Assets - Cap	Medium	-28%	0.37			-33
	12000														
10	000			. P ; .		H	ı	-	Australian b		-				
0	000 ∤∤./						ı	Buy	BT Pacific Basin	Very High	+9%	0.88	-7		-18
1°							ı	Avoid Avoid	Commonwealth Asia Pacific Dresdner Pacific Growth	Medium Medium	-10% -7%	0.78 0.76	-26		-13 -14
1.	\\ \*\ \*\ \						1		Invesco Asian Growth NAFM Asia Growth	Very High Very High	-5% +3%	0.81	-39	-19	-23 -18
1 6	000					7	ı		New Zealand	, ,				-13	-10
i	98 '00	<del>,</del>	11	, i	7		l		BTIS Pacific Basin	Medium	+1%	0.86	-12	-2	-13
Ц.	30 100	. (	11	· U	۷		J		United Kingdom						
									Aberdeen Asia Pacific Fr Prov Pacific Basin	Low Medium	+3%	0.93 0.91	7 -20	-2 -13	-9 -12
									GAM Far East	Medium	+4%	0.87		-14	-11
									Jupiter Far Eastern	Low	+2%	0.80	-1	-16	-10

	. 10, 0000											_		~
Current		Risk Rating	Superi- ority Rating	Market Correla- tion	Perfor 36 1 mm/n m	2 3	Current Advice		Risk Rating	Superi- ority Rating	Market Correla- tion	Perfo 36 mth	Page orma 12 mth	
	L & G Far East Lincoln Far East Royal & Sun All. Far East S & W Far Eastern Schroder Far Eastern Scot Life Pacific St James's Far East UNITED KINGDO	Medium Medium Medium Medium Medium Medium Medium M BASED LISTED II	-0% +4% -1% -5% -2% -4% +2%	0.88 0.72 0.88 0.93 0.93 0.92 0.91	-10 -1 4 -1 -13 -1 -16 -1 -20 -1	5 ·13 ·1 ·9 2 ·11 6 ·12 3 ·14	Avoid Avoid	L & G Japan Index L & G Japanese Lazard Japanese Legg Mason New Japan Lincoln Japan M & G Japan & General Merrill Lynch Japan Newton Japan Growth OM Gerrard Japanese Growth	Very Low Very Low Very Low Very Low Low Low Very Low Low	-2% -3% -6% -7% -7% -5% -2%	0.70 0.66 0.57 0.29 0.56 0.65 0.71 0.58	-27 -34 -37 -39 -30 -36	-25 -25 -29 -20 -23 -29 -25 -25	-10 -7 -7 1 -8 -10 -10 -7
Avoid Buy	F & C Pacific Govett Asian Recovery Henderson Far East Inc. Martin Currie Pacific	High High Medium High	-8% +4% +10% +0%	0.81 0.77 0.62 0.85	15	7 -15 5 -8 9 -13 5 -15	Avoid	Old Mutual Japan Prudential Japanese Rothschild FA Japan Rothschild FA Prt Japan	Very Low Low Very Low Low	-3% -2% -12% -2%	0.65 0.72 0.77 0.49	-30 -34	-25 -25 -24 -35	-7 -9 -10 -8
	HONG K	ONG / CHIN	A RE	GIO	V		Buy	Royal London Japan Growth Schroder Japan Dynamic	Very Low Low	+2% +9%	0.57 0.42	-22 -19	-23 -19	-10 -9
Buy		KINGDOM BASED U			-4 -1 -19 -2 2 -1	8 -13 !5 -13 3 -11	Avoid	Schroder Tokyo Scot Amic Japanese Scot Mutual Japanese Scot Wid. Japanese Solus Japane UNITED KINGDOM B.	Very Low Low Very Low Very Low Low ASED LISTED IN	+3% -3% -2% -2% -8%	0.64 0.73 0.74 0.72 0.65	.7 .34 .29 .28	-18 -25 -25 -24 -25	.5 .9 .10 .11 .14
		м based Listed II				.2 -13	Buy	Fleming Japan	High	+15%	0.63	-26	-27	-15
Buy	JPMF Chinese	Very High Hong Kong	+11% <b>O</b> !	0.67 <b>9/08/</b> (		2 -24	Buy	Gartmore Select Japan Invesco Tokyo Martin Currie Japan Perpetual Japan	Medium Medium Medium Low	+4% +8% +2% +4%	0.54 0.68 0.48 0.29	-37 -34 -33 -44	-29 -21 -27 -33	-10 -11 -13 -6
16 14 12 10	000 000 000 000 000 000 798	YOO 'C	)1	/ <sup>^</sup> / <sub>02</sub>			18 16 14 12	000 000 000 000 000 000 '98	Japan	<b>V</b> \ <sub>\</sub>	9/08/ ///\ /′02	/\^\ <sub>1</sub>		
		<u>/////////////////////////////////////</u>												

UNITED KINGDOM BASED UNIT TRUSTS  Old Mutual Thailand  Modium 29 0.74 29 26 5											
Old Mutual Thailand	Medium	-3%	0.74	-28	26	2					
United Kingdom based	LISTED IN	VESTM	ENT <b>T</b> I	RUST	S						
Aberdeen New Thai IT	Very Low	+6%	0.40	6	23	-3					
JA	<u>APAN</u>										
Australian based Unit Trusts											
Dresdner Japan Growth	Very Low	-1%	0.45	-28	-25	-10					
Fidelity Japan	Medium	-0%	0.68		-26	-15					
Invesco Japan	Low	+2%	0.71		-14	-6					
United Kingdon	1 BASED <b>U</b> 1	NIT TRI	USTS								
AXA Global Japan Growth	Very Low	-10%	0.78		-26	-10					
Abbey Japan Trust	Very Low	-1%	0.71	-26	-23	-8					

	AUSTRALIAN BA	SED ONLI	I KUS	15				
	Dresdner Japan Growth	Very Low	-1%	0.45	-28	-25	-10	
	Fidelity Japan	Medium	-0%	0.68		-26	-15	
	Invesco Japan	Low	+2%	0.71		-14	-6	
	UNITED KINGDOM	BASED <b>U</b>	NIT <b>T</b> RI	JSTS				
Avoid	AXA Global Japan Growth	Very Low	-10%	0.78		-26	-10	
	Abbey Japan Trust	Very Low	-1%	0.71	-26	-23	-8	
	Aegon Japan	Low	-4%	0.73		-20	-9	
	BG Japan	Low	+1%	0.61	-30	-29	-8	
Avoid	Baring Japan Growth	Low	-9%	0.72	-45	-27	-13	
	Britannic Japan	Low	+3%	0.74	-17	-23	-10	
	Canada Life Japanese	Very Low	+2%	0.54	-20	-29	-11	
	Cazenove Japan Portfolio	Low	-2%	0.66	-25	-26	-8	
	Clerical Med Japan Growth	Low	-1%	0.66	-34	-27	-11	
	Deutsche Japan Tracker	Very Low	-3%	0.69	-28	-26	-10	
Buy	Deutsche Japan Growth	Low	+9%	0.67	-3	-21	-7	
-	Dresdner Japan	Very Low	-1%	0.62	-35	-26	-11	
	Edinburgh Tokyo	Low	+6%	0.72	-16	-16	-3	
Buy	Fidelity Japan	Medium	+11%	0.70	-17	-24	-14	
Avoid	First State Japanese Growth	Very Low	-11%	0.70		-28	-11	
	Fr Prov Tokyo	Low	+0%	0.64	-28	-24	-10	
	Framlington Japan & General	Low	-2%	0.65	-35	-28	-11	
	Gartmore Japan	Low	+1%	0.70	-33	-28	-12	
Buy	Govett Japanese Opps	Low	+9%	0.57	-14	1	-5	
-	HSBC Japan Index	Very Low	-2%	0.71	-26	-26	-10	
Buy	Henderson Japan	Very Low	+8%	0.25	-7	-18	-12	
-	Hill Samuel Japanese	Low	-1%	0.67	-32	-25	-11	
	JPMF Japan Growth	Low	-6%	0.82		-29	-14	
	L & G (Barclays) Japan	Low	-1%	0.65	-27	-23	-10	

	UNITED KINGDOM BASED UNIT TRUSTS												
Avoid	BG Japan Small	Very Low	-8%	0.58		-20	-2						
	Dresdner Japan Spec Sits	Very Low	-5%	0.62	-31	-30	-10						
Avoid	F & C Japanese Smaller Coys	Low	-14%	0.63	-53	-21	-10						
	Fidelity Japan Sp Sits	Low	-1%	0.73	-31	-16	-2						
	Fr Prov Japan Smaller Coys	Very Low	-3%	0.77	-19	-14	-5						
Avoid	Henderson Japan Capital Gth	Very Low	-10%	0.49	-37	-24	-11						
Buy	Hill Samuel Japan Small Cos	Low	+15%	0.71		-15	1						
	Invesco Perp Japan Small Coys	Low	+6%	0.56	-14	-21	-5						
	M & G Jap Small Cos	Very Low	-5%	0.63	-14	-25	-3						
Avoid	Schroder Japan Small Coys	Very Low	-9%	0.24	-27	-19	-4						
	UNITED KINGDOM BASED	Listed In	IVESTM	ENT <b>T</b> I	RUST	S							
	B Gifford Shin Nippon	Very Low	+5%	0.48	-14	-20	-0						
	Baillie Gifford Japan	Very Low	-5%	0.55	-23	-23	-1						
	Fidelity Japan Values	Medium	+2%	0.45	-36	-12	1						
Avoid	Fleming Japan Small Cos	Low	-12%	0.57		-24	-5						
Buy	Invesco Japan	Medium	+10%	0.43	-23	-22	-2						
	001171												

### **SOUTH AFRICA**

United Kingdom based Listed Investment Trusts Avoid Old Mutual South Africa Very Low -15% 0.03 -100 -35 -9

#### **TECHNOLOGY**

	TLOI	HOLOL	<u>, ,                                   </u>										
	Australian based Unit Trusts												
Buy	Alliance Technology	High	+15%	0.76		-42	-24						
Avoid	CFS Global Health Biotech	Very Low	-12%	0.67		-35	-17						
Buy	CFS Tech & Comms	Medium	+14%	0.74		-36	-27						
	UNITED KINGDOM	и ваѕер $\sf U$	NIT <b>T</b> RI	USTS									
Buy	Abbey Nat'l Technology	High	+11%	0.92		-45	-29						
Avoid	Aberdeen Euro Tech	Medium	-29%	0.81		-49	-30						
Avoid	Aberdeen Technology	Medium	-7%	0.89	-53	-50	-29						
	Aegon Technology	High	+3%	0.90		-52	-28						
Buy	CF Bio-Tech	High	+33%	0.65	44	-40	-24						
Avoid	Edinburgh Technology	Very High	-19%	0.85		-62	-31						
Avoid	First State Gbl Health/Biotech	Very Low	-9%	0.77		-35	-16						
Buy	Framlington Health	Medium	+25%	0.79	80	-41	-24						
Buy	Framlington NASDAQ	High	+8%	0.94		-48	-31						
Avoid	Framlington Netnet	High	-19%	0.89	-68	-53	-26						

Page	e <b>8</b>										Intern	ation	al In	ives	tor
Current Advice		Risk Rating	Superi- ority Rating	Market Correla- tion	Perf 36 mmh	orm: 12 m/h	ance 3 mfn	Curren Advice		Risk Rating	Superi- ority Rating	Market Correla- tion	Perfo 36 mth	orma 12 mml	ance 3 mth
Avoid	Framlington New Leaders Franklin Biotech Gartmore UK Techtornado Henderson Global Technology Investec GF Wired Index Jupiter Global Technology L & G Global Technology L & G Global Technology Lincoln Internet Tollkeeper M & G Euro Tech M & G Global Technology M & G Innovator Newton Global Innovation OM Gerrard Global Technology Rathbone Technology Rothschild FA Prt in Tech Plus Royal & Sun Eurotech S & W Global Technology Sarasin Websar Schroder Eurotech Schroder Medical Discovery Soc Gen Technology	Low Low High High Low Medium High Medium High Medium High Very Low Medium Very Low High	-2% +4% -7% -3% -1% -2% +9% -14% +11 -9% +4% -22% +3% -25% -8% -10%	0.95 0.60 0.88 0.88 0.77 0.94 0.91 0.81 0.78 0.96 0.91 0.91 0.85 0.80 0.89	-49	-39 -43 -49 -48 -44 -48 -55 -53 -59 -52 -46 -45 -53 -49 -47 -56 -32 -49 -29 -48	-22 -23 -31 -27 -24 -25 -27 -31 -33 -35 -27 -28 -29 -31 -29 -18 -30 -18 -29	Buy Avoid Buy Buy Buy Buy Buy Avoid Avoid Avoid	UNITED KINGDOM BA 3I Bioscience 3i Euro Technology Amerindo Internet Fund Asian Technology Close Fin Eurotech Finsbury Life Sciences Finsbury Wivide Pharm. Finsbury Technology Herald Investment Trust International Biotech Invesco TechMARK Merrill New Energy Tech Murray TMT Polar Cap Technology Private Equity Investor TED KINGDOM BASED Govett Euro Tech & Inc	High Very High Very High Very High High Very High Medium Very Low Very High Medium Very High Medium Medium High Medium High Medium Very Low	+32% -4% -30% +28% +18% +23% +30% +27% +8% +35% -15% -2% -2% +10%	0.67 0.87 0.73 0.56 0.74 0.72 0.60 0.81 0.82 0.67 0.58 0.54 0.78 0.82	125 .9 .18 84	-49 -53 -64 -15 -56 -50 -36 -51 -37 -56 -49 -70 -57 -42 -37	-24 -36 -29 -31 -34 -27 -28 -29 -28 -30 -49 -39 -27 -18 AL -83

## Best Managed Funds

One Far Eastern fund that has a long term track record of outperforming the markets is UK unit trust **Exeter Pacific Growth Fund**.

This is a small £11 million unit trust that differs from most funds in that it does not directly invest in shares of Far Eastern companies. Instead it is a "fund of funds", investing in the shares of listed UK investment trusts and US listed country funds.

In many cases this "fund of funds" structure is not attractive to investors owing to the additional layer of management fees and other operating expenses. Exeter Pacific Growth, for example, charges investors an initial sales fee of 5.5% to buy units and an annual management fee of 1.25%. The trust then incurs brokerage costs and the bid/offer spreads involved in actively trading in shares of listed Far Eastern funds. And, of course, these listed funds all pay their own managers annual fees as well as their other operating costs. In many cases a "fund of funds" can under-perform by around 2% per annum owing to these higher costs.

This is <u>not</u> the case with Exeter Pacific Growth Fund which has consistently outperformed by an amazing 10-15% per year! In part this is achieved by investing in listed funds that trade at a large discount to net asset values and then selling when the share price appreciates and the discount has narrowed.

The income yield is zero, with dividend income being less than operating expenses.

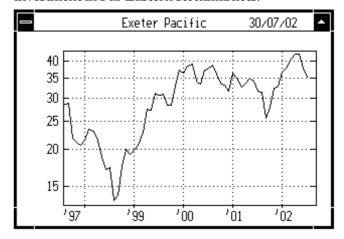
Usually the portfolio is weighted towards UK listed trusts and at the present time these trusts make up 75.9% of the portfolio. US listed funds account for 21.2% of assets and there is a small cash holding (2.9%). The ten largest investments make up 48.6% of the portfolio, but as these are diversified investment funds this unit trust offers investors excellent diversification.

Geographically the portfolio is ultimately invested

in Hong Kong and China (23.9% of assets), Korea (20.5%), Taiwan (11.6%), Singapore (11.0%), Thailand (8.3%), India (6.8%), Australia and NZ (3.6%), Malaysia (2.7%), Indonesia (2.4%), Philippines (1.5%) and other countries (7.7%).

The minimum investment in Exeter Pacific Growth Fund is £1000, then £500 for additional investments.

While we would generally avoid a "fund of funds", this unit trust has an excellent long term track record and could be considered by investors looking for an investment in Far Eastern stockmarkets.



### Next Issue

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