Twenty Seven Years of Independent Information and Unbiased Advice on the Australian and NZ Stockmarkets

Market Analysis

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Inside Market Analysis

AJ Lucas Group shares soar but ideally placed	
to profit from strong growth in the emerging Coal	
Seam Methane gas industry export boom	4, 5
TEC Correction are distantion a growth	с т

Neglect Ratings10, 11

Founder: James R Cornell (B.Com.)

Summary and Recommended Investment Strategy.

The economic outlook may be "bad", but that is usually "good" for stockmarket investments (i.e. share prices *anticipate* future economic conditions and are probably *already* at their lows). In *any* environment there are opportunities for companies to build new businesses - and from low initial valuations this can create very significant shareholder wealth!

Investment Outlook.

The Reserve Bank of New Zealand predicts that inflation will rise to 4.7% this year and stay above its 1-3% target range for at least the next two years. Nevertheless, it will begin lowering interest rates later this year owing to the weak economy. GDP is forecast to grow just 0.9% in the year to March 2009 and 1.4% to March 2010. Over the next three years the unemployment rate is expected to almost double to 6.0%, house prices to fall 13% (or 22% adjusted for inflation - which the bank compares to the 38% real decline after the 1970's oil shock) and the NZ dollar to decline 14%.

Unfortunately the Reserve Bank (and before that, politicians) have <u>not</u> been particularly good at either predicting, or managing, the NZ economy in the past - often *increasing* cyclical volatility by incorrectly loosening monetary policy during a boom and tightening during a downturn.

Whatever *actually* happens this time, however, investors should remember that an economic boom is a bad time to buy shares while a recession is a good time to buy shares. The NZ stockmarket suffered a sharp decline in 1973-74 - but then recovered very strongly over the rest of the decade from its low in late 1974.

The greatest risk in the short term is probably the NZ dollar exchange rate which has been inflated by high interest rates. If interest rates have peaked *and* international investors lose confidence in the weaker NZ economy, then NZ fixed interest investments could be the next Sub-Prime crisis. Interest rates, however, will only decline slowly - and will remain high by international standards - so a major crisis may be avoided.

The inevitable (and at times, volatile) decline in the NZ dollar over future years will further increase the attraction of investing a large part of portfolios in Australian shares and other international investments.

Austra New 2		<u>tockmark</u> <u>One-N</u> 45% (N 65% (Bu	<u>lonth</u> eutral)	<u>One-Y</u> 54% (Ne 36% (Bea	utral)
New Zealand NZX 50 Index		, ~^w	Mur		4800 4400 4400 3800 3800 3400 3400 3400
New Zealand Total Return Index For All Shares	2004	2005	2006	2007	2008 2008 2000 2000 2000 2000 2000 2000 2000 2000
Australia All Ords Index	2004	2005	2006 	2007	2008 2008 6500 6500 6500 4500 4500 4500 2008

"Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

Performance Forecast Price	Price/Sales PE	laser and the merge anno practice presented by the presen	ance Prices	Sales PE Gross	Performance Forecast Price	Price/Sales P/E Gross Ratio Ratio Yield
A2 Corporation D 1 AMP Conyx Mgmt B 12 AMP Limited C 95 Abano Health. B 49 Afron Holdings C 41 Arir New Zealand C 11 Akid Int Airport C 21 Allied Work. B 84 Allied Farmers C 13 Apple Fields D 7. Barramundi Ltd C 7 Birs Technology E 6 Botry-Zen Ltd D 5. Briscoe Group C 11 Broadway Ind C 7 Burger Fuel E 6 CDL Investments C 3 Cadmus Tech Ltd E 9. 2. Canty Bldg Soc. C 46 Cavalier Corp B 27 Cavotec MSL C 46 Cert Organics E 4. Connexion E 1 Connexion E 1 Connexion E <td< td=""><td>6 3.19 NE 1 7.73 20 1 7.73 20 1 1.27 23 5 0.24 NE 2 8.05 28 0 0.25 11 5 0.24 NE 5 2.22 4 3 N/A 3 5 N/A NE 5 N/A NE 5 2.47 7 9 0.02 NE 5 1.02 16 4 0.85 12 5 1.02 16 4 0.85 12 5 2.22 40 8 1.56 NE 5 1.02 16 4 0.85 12 5 2.55 21 6 0.29 NE 5 0.58 5 3 0.24 NE 0 0.58 17 0 0.47<td>Nil Infratil NZ C i.4 Jasons Media C i.9 Just Water Int. C i.3 Kermadec Prop. B Nill Kingfish Ltd B i.4 Jasons Media C i.5 Kermadec Prop. 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<u>CDL Investments</u>' business has slowed this year with the downturn in the residential property market and decline in building consents. The company, however, has no debt so is <u>not</u> being forced to discount section prices in a weak market. It is seeking to maintain the value of its property assets and is minimising costs by slowing the rate of new residential section development, while focusing upon stronger geographic markets.

Lyttelton Port Company has again upgraded its profit forecast for the period to June 2008. Last year the

company earned a profit of \$9,641,000 but immediately warned that the 2008 profits would decline around 12% to \$8.5 million owing to higher interest and depreciation costs from its capital investment program. That was later upgraded to a steady \$9.6 million and now the company expects to report a 5-10% higher \$10.0-10.5 million net profit.

The company has settled a new Collective Employment Agreement with a 6% increase in wages, salaries and allowances plus *(Continued on Page 4)*

	Portfolio	of	Red	COW	m	ena	lec	1 1	nv	est	me	ents	4
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ADVICE	Company	<u>In</u> Code	itial Recomi - Date -	<u>mendatio</u> Price	<u>n</u> mance	Shares	tility Ratio					Dividend Rec'd	
	NZ Obaras	oout	- Date	FILCO	FUICUUS	ι (mn.,	hano	Natio	Natio	11014	11100	1100 4	70
HOLD	<u>NZ Shares</u>	CDI	12/01/00	25	C	219.0	1.3	2.47	7	9.8	35	17.0	1120/
BUY	CDL Investments Ltd Cavalier Corporation	CAV	12/01/99 05/12/95	25 156*	C B	218.9 65.5	0.8	2.47 0.85	12	9.8 10.3	35 274		+112% +214%
HOLD	Colonial Motor Company	CAV	10/11/92	150	B	65.5 27.9	0.8	0.65	14	10.3	340		+214%
HOLD	Lyttelton Port Company	LPC	12/12/00	150	В	102.3	0.5	3.01	24	2.7	225	520.0 64.8	+345%
BUY	Michael Hill Int'l Ltd	MHI	11/06/91	5*	C	382.8	0.7	0.95	24 16	4.5	87		-2108%
HOLD+	Nuplex Industries Ltd	NPX	11/02/97	350	В	79.9	0.8	0.95	18	4.5 7.0	600		+133%
HOLD+	Postie Plus Group	PPG	08/05/06	71	C	40.0	1.4	0.33	6	20.4	44	8.5	-26%
HOLD+	Renaissance Corp	RNS	13/08/96	85*	C	40.0	1.4	0.13	7	20.4	55	50.9	-20 % +25%
HOLD+	Smiths City Group	SCY	09/10/06	64	c	42.7 53.0	1.4	0.13	5	20.4 13.1	42	7.0	-23%
HOLD+	South Port New Zealand	SPN	13/02/96	120	В	26.2	0.8	3.93	26	5.3	219		-23% +163%
HOLD		STU	08/08/00	120	C	20.2 88.2	0.8	0.58	20 10	5.5 14.1	307		+103%
HOLD	Steel & Tube Holdings			-	c	00.2 24.3			-		142		
HULD	Taylors Group Ltd	TAY	09/11/99	102	C	24.3	0.8	0.52	9	12.6	142	00.0	+118%
HOLD	Australian Shares (in Aust	cents) AJL	13/05/03	120	А	54.2	06	1.63	55	0.4	650	26.0	+463%
	AJ Lucas Group			-		-	0.6			0.4	650		
BUY	Atlas South Sea Pearl	ATP	14/05/96	73	A	89.3	1.2	1.89	5	9.0	45	15.5	-18%
HOLD+	Austin Group Ltd	ATG	08/02/05	93	D	62.2	3.0	0.08	NE	Nil	7	7.0	-85%
HOLD+	Campbell Brothers Ltd	CPB	12/10/99	406*	A	52.1	0.3	2.01	21	3.2	2940	297.6	+697%
HOLD+	Cellnet Group Ltd ¹	CLT	12/02/02	147*	D	74.3	1.5	0.03	NE	Nil	31	32.4	-44%
HOLD	Circadian Technologies	CIR	10/02/04	188	D	40.1	0.9	14.51	0	Nil	94	65.0	-15%
BUY	Clarius Group Ltd	CND	08/04/03	86	B	53.4	0.8	0.27	6	12.7	150	61.5	+146%
BUY	Computershare Ltd	CPU	12/08/03	189	A	590.9	0.4	3.29	20	1.8	919	61.5	+419%
BUY	CPT Global Ltd	CGO	10/03/08	88	В	35.6	0.9	0.77	11	8.6	90	Nil	+2%
BUY	Devine Ltd	DVN	13/11/06	94	A	284.2	0.9	0.42	11	8.6	94	12.0	+12%
BUY	Ellex Medical Lasers	ELX	14/03/06	49	C	68.4	1.2	0.80	15	Nil	54	Nil	+9%
BUY	Fiducian Portfolio Ser	FPS	11/02/08	260	A	33.1	0.8	3.16	16	4.1	254	Nil	-2%
HOLD	Housewares Int'l	HWI	13/11/06	171	D	125.0	0.8	0.41	9	Nil	123	8.5	-23%
HOLD	Iluka Resources Ltd	ILU	12/10/04	471	A	232.9	0.7	0.79	7	6.1	362	64.0	-10%
BUY	Integrated Research	IRI	14/01/08	40	В	166.3	1.3	1.65	11	8.3	36	1.5	-6%
HOLD+	Int'l AllSports	IAS	11/02/03	180	С	66.4	1.5	0.02	NE	Nil	33	4.0	-80%
HOLD	Keycorp Ltd	KYC	10/08/04	123*	D	82.2	1.8	0.18	NE	Nil	22	Nil	-83%
BUY	M2 Telecommunications	MTU	09/10/06	33	В	60.2	1.1	0.81	15	5.1	59	5.0	+94%
HOLD	Mercury Mobility ¹	MMY			С	105.0	2.3	N/A	NE	Nil	13	Nil	
HOLD	Melbourne IT	MLB	10/02/04	53	A	76.8	0.5	1.68	19	3.9	336	36.0	+602%
HOLD	M.Y.O.B. Ltd	MYO	15/07/03	84*	В	385.3	0.7	2.91	31	3.1	139	33.3	+105%
BUY	Probiotec Ltd	PBP	11/02/08	116	A	46.5	0.8	1.07	12	Nil	124	1.0	+8%
HOLD	Ross Human Directions	RHD	14/08/01	92	В	82.9	1.2	0.11	8	8.4	48	31.0	-15%
HOLD+	Skilled Group Ltd	SKE	12/03/02	126	В	104.6	0.6	0.25	12	6.6	332		+249%
HOLD+	Technology One Ltd	TNE	11/11/03	44	В	297.7	0.9	3.38	18	4.2	89	13.1	+132%
BUY	TFS Corporation Ltd	TFC	08/01/07	45	А	162.1	0.9	4.31	10	2.8	120	0.9	+169%
HOLD	The Reject Shop Ltd	TRS	11/01/05	257	В	25.6	0.4	0.95	22		51038		+346%
The avera	age Total Return (i.e. both Ca	pital Gai	ins/Losses p	lus Divid	ends ree	ceived) c	of all c	urrent in	vestmer	nts from	initial re	ecommen	dation is

+178.00%. This is equal to an average annual rate of +30.6%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 38 current and 141 closed out) is +32.5%, compared with a market gain of +6.5% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

* Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

(1) Cellnet Group return includes 11/2 shares of Mercury Mobility distributed to shareholders.

Market Analysis

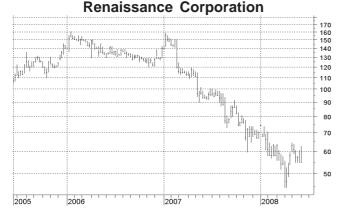
Recommended Investments

(Continued from Page 3) supplementary adjustments for skills for the current year, followed by Consumer Price Index adjustments in each of the next two years.



<u>Renaissance Corporation</u> reports that its *Txttunes* music download business has "not proven to be a commercial success" but it has applied for a patent on its new *widget* web based payment system.

The company has also launched a new business venture called *inDATAsure* which backups data online and includes insurance cover if the customer is unable to restore data. This service has been launched - in partnership with **QBE**, **Marsh Insurance** and **Unisys** - in New Zealand, with plans to expand overseas.



Australian Shares

(*This section is in Australian currency, unless stated.*) <u>AJ Lucas Group</u>'s share price has continued to rise strongly over the last month as a \$13 billion takeover offer from **British Gas** for **Origin Energy** has focused attention on the booming emerging coal seam methane (CSM) gas business. Not only does AJ Lucas Group have investments in CSM (i.e. through its 70% interest in the Gloucester Basin and 16.5% shareholding, plus additional options, in **Sydney Gas**) but also has the technology and skills for horizontal directional drilling (which allows holes to be drilled along coal seams to maximise gas extraction) and in pipeline construction (which will be necessary to bring the gas to market).

Several large companies are planning to develop significant CSM gas reserves in Queensland and spend around \$16 *billion* on LNG processing and export facilities in Gladstone. Extracting *current* CSM reserves will require drilling 3500 wells, but that number will grow with exploration and new discoveries. The two major LNG projects at Gladstone will require 800 km of pipeline. AJ Lucas is by far the largest company providing drilling and maintenance services to the emerging CSM industry, with a 70% market share in New South Wales and a 30% share of the larger Queensland industry.

Over the last month, AJ Lucas Group has purchased a further 4,754,100 shares in **Sydney Gas** for \$1.87 million, lifting its direct shareholding to 66,556,202 shares or 16.54% of that company. It also holds a further 40.25 million options (exercisable at 60 cents and 75 cents, subject to achieving exploration targets to increase CSM gas reserves).

AJ Lucas Group has reported that in addition to the strong methane coal gas flows from its *Stratford 3* well (reported in January), the new *Stratford 4* and *Stratford 8* wells are each showing gas flows in excess of 1,115,000 ft³ per day in initial production testing from deep coal deposits. *Stratford 4* intersected a total of 12.0 metres of coal at depths from 515 metres and 739 metres, while *Stratford 8* found 12.7 metres of coal between 555 and 699 metres. Dewatering is incomplete, so gas flows will likely continue to increase.

Production testing of *Stratford 5 and 6* will commence in early June, followed by *Stratford 9* which is currently drilled to 820 metres with a target depth of 950 metres.

AJ Lucas Group needs to completely dewater these wells to fully test production volumes to assess their productive value.

The performance of the AJ Lucas Group share price is just another example of how the saying that "The *market* is always right" is, well, nearly always wrong! If you look back at our May 2003 newsletter (i.e. its a free download from our website) you will see we were attracted by the company's plans to build its business around pipelines and its underground horizontal directional drilling (HDD) technology. Ironically, it has been a lack of demand for HDD services in other areas that led AJ Lucas Group to itself enter the coal seam methane gas business to further develop and exploit its technologies!

The stockmarket in its wisdom re-rated the shares 112% over the eight months after we bought into AJ Lucas Group, to a high of 255 cents. Then the market downgraded the shares by 76% in value to a low of 61 cents in March 2006. Over the last two years the shares have recovered and grown over 10¹/₂-fold in value to 650 cents. Clearly the "market" (i.e. most investors) is manic-depressive, with shares fluctuating from extremes of under-valuation to extremes of over-valuation.

Clearly the stockmarket significantly under-valued AJ Lucas Group in 2006 (as, dare we say, it is undervaluing many other shares this year) but it is not so clear that AJ Lucas Group shares are necessarily over-valued today. AJ Lucas Group is a mid-sized company with a market capitalisation of \$352 million. Profits could recover to \$17-18 million this year (i.e. to June 2008) which would value the shares on a Price/Earnings ratio of around 20-21. That is <u>not</u> too high for the company best placed to benefit from drilling related services and pipeline construction to service a potentially large emerging industry in CSM gas. Also the value of CSM assets has increased significantly over recent months. International gas prices have increased, while plans for LNG exports creates the potential to access those more valuable markets (compared with the previously much lower domestic gas price). So the company's 70% owned Gloucester Basin interests *could* now be worth \$125-175 million or 230-320 cents per share!

Another stockmarket saying is "You can't go broke realising a profit" but this newsletter has long advocated the opposite view that "You won't get rich taking small profits" (and, given our success over more than quarter of a century, we should perhaps change that to say "We didn't get rich by taking small profits"). Despite some ups and downs along the way, our investment in AJ Lucas Group is up 51/2-fold over 5 years. That is an average compound gain of over 40% per annum - which doubles our money every two years! That is a very good rate of return - but investors need to focus on the future, not the past. If AJ Lucas Group shares were looking expensive and lacked future potential then it would be time to realise profits and re-invest in the many other under-valued opportunities that the market currently offers . . . but that is not the case! AJ Lucas Group's share valuation still looks reasonable and it has the technology and expertise to remain the market leader in the development and growth in the emerging CSM gas industry. That should generate significant high margin revenue growth over many years!

So we initially invested in AJ Lucas Group partly owing to its HDD technologies. That technology has become a major factor in the commercialisation and development of the CSM industry. Of course, in 2003 we couldn't have known that HDD would be further adapted to CSM, or that the CSM gas market would boom owing to higher energy prices *and* current plans for LNG exports... but we did know that "lucky" things happen to companies with niche market technologies and that new technologies (if they can be commercialised) can create significant shareholder wealth!

Rather than sell our AJ Lucas Group shares for just a 5½-fold gain it would appear to make more sense to continue to "Hold" this over-weighted position to further benefit from strong growth as this industry moves from the *start-up* to *growth* phase.

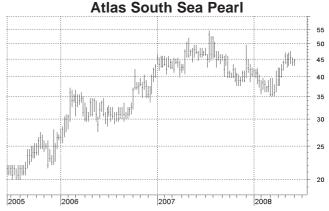


<u>Atlas South Sea Pearl</u> has experienced "excellent results" from harvests of larger, high value, repeat seeded pearls over the last six months - compared with quality problems from these pearls some years back. The proportion of repeat harvest pearls will increase

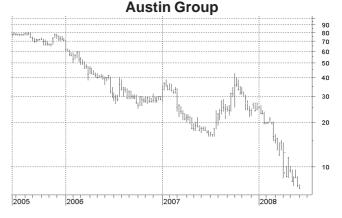
margins. The company's oyster genetic research and selective breeding should start to yield results in the near future. Oysters have previously been selected for improved growth rates (although it will require many generations of selective breeding to significantly improve growth rates) and the first pearls from these will be harvested in September. <u>Oyster families for future breeding will then</u> <u>be selected on both oyster growth rates and pearl quality</u> <u>characteristics</u>.

over the next year - adding to both revenues and profit

The value adding, retail jewellery business is growing rapidly, with plans to double the number of Bali outlets to four by the end of the year.



Austin Group has secured the licence to import and distribute a "premium LA denim brand", *Chip & Pepper*, in Australia and New Zealand from September. While the market rates Austin Group shares as if it was going out of business next month, the company is obviously focused not on survival, but future growth!



Campbell Brothers has lifted operating revenues 19.7% to \$761.0 million with trading profits up 39.7% to \$71,270,000 (136.7 cents per share). In addition there was a \$5.5 million gain after tax from the sale of its investment in **CCI Holdings**. A final dividend of 60.0 cents (50% franked) will lift the annual dividend rate 35.7% to 95 cents.

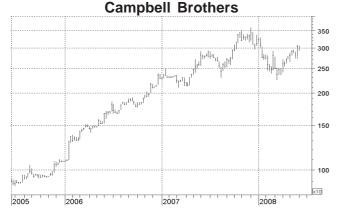
The net operating cash surplus was 37% higher at \$79.6 million. (*Continued on Page 6*)

Recommended Investments

(Continued from Page 5) The group is restructuring its Laboratory Services business from geographically based to divisional lines (i.e. Minerals, Environmental, Coal, Food and Tribology). <u>Market conditions "are forecast to remain buoyant" for</u> <u>"at least the next few years" and it will seek to expand</u> <u>further in the high growth markets of Russia, China and</u> <u>India through acquisitions and building new laboratories</u>.

Campbell Brothers estimates the global testing market at A\$66 *billion* annually. <u>The company is probably the</u> <u>largest global business in the Minerals testing market, but</u> that sectors accounts for just 2% of the above total. <u>Expansion in the larger Environmental and Food testing</u> <u>sectors could offer the group significant medium to long</u> term growth potential beyond the continuing mineral <u>exploration boom</u>.

At \$29.40, Campbell Brothers shares trade on a Price/Earnings ratio of 21 and offer a Dividend Yield of 3.2%. Although a lot of good shares trade on about half that valuation, Campbell Brothers is an excellent global business with sound growth potential, so the shares still remain an attractive long term investment. "Hold+".

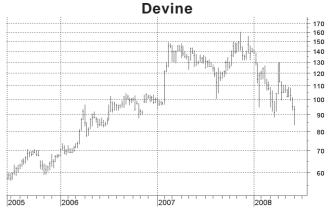


<u>CPT Global</u> has warned that annual revenues to June 2008 will only be around 5% higher than the previous year. The *Credit Crunch* is continuing to have a "short term detrimental effect on our current and potential client base in the United States and to a lesser extent Europe". As the company was planning for strong growth (i.e. around 30% annually over the next several years) and increasing its personnel and other overheads to lift capacity, we estimate that only 5% revenue growth could result in a 10-20% profit *decline* in the current period.



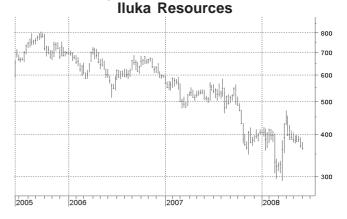
Medium to long term, CPT Global can help banks and other large companies reduce computer expenses and become more efficient. The current slowdown reflects delays in new work (as banks focus on more serious short term problems!), not a change in CPT Global's potential to grow revenues and profits strongly in future years!

Devine expects profits for the current year to June 2008 to be 40-50% higher than the previous year. This should approximately maintain earnings per share on capital increased through a cash issue. The company expects to pay a final 4.0 cents dividend, maintaining the annual dividend at 8.0 cents.



Iluka Resources' board has approved the \$420 million development of the *Jacinth-Ambrosia* mineral sand project which will produce 6.0 million tonnes of Heavy Mineral concentrate, including 2.9 million tonnes of the more valuable Zircon, over an estimated ten year mining life. Mining and production should begin in the first quarter of 2010, with product sales from the second half of 2010 (i.e. within about two years).

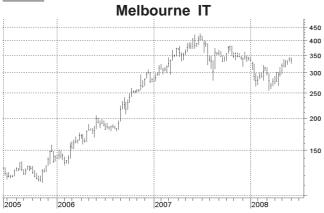
A pipeline explosion at **Apache Energy**'s *Varanus Island* facility on 3 June has cut gas and electricity supplies to Iluka Resources' mineral sands operations in Western Australia. The company has completed a controlled shutdown of operations and will investigate alternative energy supplies and undertake maintenance initiatives during the shut down.



<u>Melbourne IT</u> has formed a joint venture with Fairfax Digital to be called Advantate which will offer search engine marketing services to small and medium sized businesses in Australia and New Zealand. This service will manage and re-sell pay-per-view search engine advertising from companies like **Google** and **Yahoo!** It will also target small businesses without a website, creating a single-page website (with domain names provided by Melbourne IT) linked to the search engine advertisements.

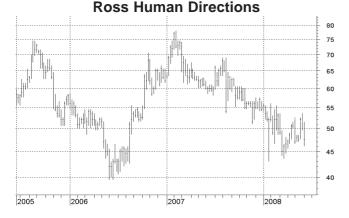
The recent **Digital Brands Management Services** acquisition and Advantate are expected to have minimal impact on current year earnings, but contribute to profits from 2009. Existing businesses are expected to generate first half earnings (before interest and tax) of "in excess of \$11 million" (i.e. up over 20%), with further growth in the second half of the year.

Melbourne IT shares have performed well - up 7-fold in the 4½ years since we invested in this company - and at 336 cents trade on a Price/Earnings ratio of 19 and a Dividend Yield of 3.9%. There are many recent recommendations that offer better value for new purchases, but a P/E of 19 for a high quality company expected to grow at better than 20% per annum is not excessive, so Melbourne IT shares remain a sound "Hold".



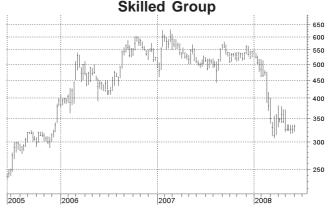
Ross Human Directions is predicting around a 17% increase in revenues and 14% rise in earnings (before interest, depreciation and tax) but a 15-20% *reduction* in net profit.

The company has made "a significant investment in a major IT infrastructure upgrade" which together with additional working capital (to support the revenue growth) has increased interest bearing debts and financing costs.



Skilled Group has improved its financial position by refinanced and extended a \$175 million debt facility due to expire in August. This facility has been extended three years until August 2011, but at a 0.7% higher bank margin in line with current market conditions. The

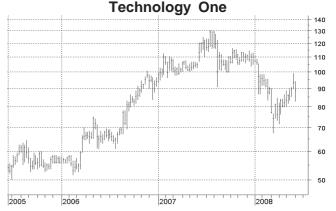
company has a second, unchanged facility of \$175 million until August 2010. Overall the company has currently drawn down \$271 million of these \$350 million facilities and expects to reduce that further by 30 June.



<u>Technology One</u> has reported a 29.6% increase in revenues to \$49.5 million for the six months to 31 March 2008. Profits were 14.9% higher at \$6,971,000 (2.3 cents per share), with this lower growth owing to a 45.2% increase in Research & Development expenses.

The interim dividend will be increased 9.9% to 1.67 cents, while the net operating cash surplus was 88% lower at just \$1.1 million.

This is a better than expected result, with much stronger growth now expected in the second half. The first half result was depressed by \$700,000 of losses from the recently acquired **Avand** business which should break-even by the end of the year. Annual Licence & Support revenue was \$14.3 million in the first half, but will be at least \$21 million in the second half. The costs of providing these services will remain steady, so the extra revenue will add \$6.7 million to pre-tax profits.



TFS Corporation has again confirmed plans to "significantly expand plantings" over the next 3-5 years and is <u>forecasting a greater than 500% increase in "cash annuity revenue"</u> (i.e. annual management fees and land lease fees charged to investors) <u>over the next three years</u>.

At June 2007 the company had 1,750 hectares planted and currently has a further 3,890 hectares suitable for planting. The company expects to plant and sell at least 650 hectares as Managed Investment Schemes this year, but has the capacity to develop over 800 hectares so will probably develop and *(Continued on Page 8)*

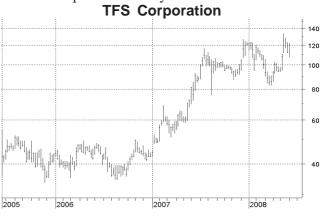
Recommended Investments

(Continued from Page 7) retain ownership of some new plantation.

The forecast growth in annual management fees over the next three years suggests expanding the plantation to around 10,000-10,500 hectares, requiring around a 75% growth in annual plantation development each year! That would require further significant increases in capacity and develop the existing land bank within about two years. The company is debt-free, profitable and generates positive cashflows, so is in a strong position to finance future growth.

Revenue from the processing and sale of sandalwood products is expected to begin in 3-5 years. That would also require some capital investment in processing plant and equipment but should add significantly to the company's recurring annual profits.

TFS Corporation remains a "must have" growth share in our portfolio! "Buy".



Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report sent to all new subscribers or available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company	<u>STRENGTH RATING 공 양</u> PriceReturnVola-PriceDivi- Price Share Cur- 4-WkRank 양 왕이 아이 til-Earn.dend Sales Mar Price rent Chg.0-99 드 아이 NTAEquity ity RatioYield Ratio Ca	
	SHARES: Lowest Price/Sales, Yld>0, Rel Strength>0	NZExchangeLtd 840 -4.6 +5.0 37 0-1 2 7.0 30 0.6 23 3.7 6.48 204
Richina Pacific		88 KiwiProperty 123 -5.1 +1.7 41 2-0 4 0.9 11 0.5 8 7.5 5.93 1,023
Turners&Grow.		13 SealegsCorp 45 -8.3 +2.8 53 0-1 - 17.8 - 1.3 NE Nil 5.67 34
Skellerup Hold.		15 KermadecProp. 73 -9.0 +1.2 58 4-0 - 0.7 7 0.7 9 11.9 5.20 56
Livestock Imp.		77 INGProperty 92 -8.4 +0.6 55 1-0 3 0.7 10 0.4 7 10.7 4.58 473
PGGWrightsons		03 TrustPowerLtd 870 -0.3 +3.6 14 0-2 4 2.2 8 0.5 28 4.8 4.03 2,744
MainfreightGrp	735 +0.8 +3.9 12 3-7 4 2.8 16 0.6 17 3.7 0.75 7	10 SouthPortNZ 219 -5.1 +0.9 40 0-0 1 2.2 9 0.5 26 5.3 3.93 57
		F&PHealth. 242 -9.1 +0.5 59 1-19 6 6.3 18 0.5 35 6.8 3.44 1,233
	NG SHARES: Strongest Shares, P/E<20, P/S<1.0	A2Corporation 16 -18.0 -0.1 80 0-0 1.5 NE Nil 3.19 24
Richina Pacific		88 MowbrayCollect 135 -7.4 -0.5 50 0-4 - 3.4 5 0.3 62 Nil 3.08 15
Livestock Imp.		77 Lyttelton Port 225 -4.6 -1.7 38 0-0 3 1.9 8 0.5 24 2.7 3.01 230
MainfreightGrp		10 SkyNetworkTV 475 -8.5 +0.3 55 1-0 6 1.7 11 0.3 16 3.1 2.99 1,848
Turners&Grow.	230 +0.1 +1.3 13 0-1 2 0.7 6 0.5 13 9.1 0.39 2	13 HorizonEnergy 335 -1.3 +2.9 20 0-0 1 1.7 11 0.2 15 7.4 2.98 84
INCOMESHARES	S: Highest Yields, Capitalisation > NZ\$100 million	WORST PERFORMING SHARES: Weakest Shares, P/S Ratio > 0.25, Yield < Twice Average
Hallenstein G.	314 -9.2 -2.6 59 2-1 4 2.8 32 0.4 9 16.6 0.94 1	87 Charlie's Group 16 -58.3 -0.0 98 1-0 - 3.0 0 1.2 NE Nil 1.66 45
Telecom Corp	386 -5.1 +1.3 40 9-20 11 2.2 26 0.6 8 13.7 1.43 6,9	IS1 ICP Biotech. 2 -27.5 -10.0 93 0-0 3.1 NE Nil N/A 8
Briscoe Group	110 -9.6 -1.2 61 3-0 5 2.0 19 0.6 10 10.9 0.57 2	33 CertOrganics 5 -26.1 -3.6 92 0-1 - 1.1 - 2.3 NE Nil 1.56 13
ING Property	92 -8.4 +0.6 55 1-0 3 0.7 10 0.5 7 10.7 4.58 4	73 GuocoLeisure 74 -24.4 -2.3 90 0-0 - 0.7 1 0.6 57 7.1 1.56 1,012
Sky City Ltd	368 -9.3 +1.2 60 1-8 10 4.4 26 0.7 17 10.5 2.04 1,6	59 Dominion Fin. 65 -24.2 -1.9 90 2-3 - 0.9 18 0.8 5 2.3 0.58 47
Cavalier Corp	274 -5.6 +1.8 42 0-0 4 2.8 23 0.6 12 10.3 0.85 1	79 WoolEquities 30 -22.4 -2.8 88 0-0 - 0.6 - 0.6 NE Nil 0.33 7
F & P Appliance	230 -14.0 +1.5 74 2-7 6 1.0 8 0.8 12 10.3 0.47 6	55 NZFinanceHold 45 -22.1 -0.6 88 2-1 - 1.5 16 0.5 9 3.3 1.29 35
Air New Zealand	117 -21.2 -2.4 86 9-3 5 0.7 12 0.7 6 10.2 0.28 1,2	30 ProvencoCadmus 31 -20.1 +0.4 85 0-0 1 0.7 - 0.7 NE Nil 0.25 43
Methven Limited	174 -13.3 +3.2 72 3-3 2 2.1 18 0.7 12 10.0 1.01 1	16 Pumpkin Patch 162 -20.0 +1.9 84 5-5 4 2.5 25 0.6 10 8.3 0.74 271
Tourism Hold.	165 -10.2 +0.7 63 2-0 4 0.9 8 0.7 12 10.0 0.85 1	62 Metro.LifeCare 443 -18.4 +1.1 81 0-0 1 1.4 11 0.2 13 5.0 2.26 387
		A2Corporation 16 -18.0 -0.1 80 0-0 1.5 NE Nil 3.19 24
INSIDER BUYING	:MostInsiderBuying,RelativeStrength>0	CadmusTechLtd 10 -17.4 +1.7 78 0-0 - 1.6 - 1.2 NE Nil 1.02 26
PGGWrightsons		03 Comvita 210 -17.2 +6.0 78 2-0 - 1.2 5 0.5 25 3.6 0.95 37
NZFarmingSys.	187 +8.0 +7.7 3 7-0 0.6 NE Nil N/A 3	17 HeritageGold 4 -16.5 +3.4 77 0-0 - 1.0 - 2.4 NE Nil N/A 12
Skellerup Hold.	87 +1.3 +3.0 11 6-0 2 2.5 2 0.9 159 5.1 0.52 1	15 Viking Capital 10 -15.3 -11.3 76 0-0 - 0.4 14 1.5 2 Nil 1.95 7
Plus SMS Hold.	10 +13.1 -0.8 2 5-0 - 2.9 - 2.3 NE Nil N/A	35 Fletcher Build. 755 -13.8 -0.4 73 1-3 6 1.6 21 0.5 8 8.9 0.64 3,770
Affco Holdings	45 +3.1 +4.0 9 4-0 - 0.9 0 0.7 188 Nil 0.24 2	27 CynotechHold. 14 -12.8 -3.5 71 0-0 - 1.1 16 1.2 7 5.3 1.09 13
Pike River Coal	201 +27.7 +13.6 1 2-0 2 2.5 - 0.8 NE Nil N/A 5	28 FinzsoftSol'ns 80 -12.2 -5.2 71 0-0 - 1.9 - 0.5 NE 5.6 0.82 7
Mr Chips Hold	260 +31.4 +2.2 0 2-0 - 3.0 25 0.4 12 2.3 1.12	64 BurgerFuel 60 -12.1 +6.4 70 0-0 0.7 NE Nil N/A 32
Contact Energy	885 +4.1 +3.3 6 1-0 6 1.8 8 0.5 21 4.6 2.55 5.1	5
NZ Refining Co	810 +2.5 +2.1 9 1-0 2 3.2 18 0.4 17 8.3 5.75 1.9	
NZOil & Gas	157 +21.0 +2.7 1 1-0 - 4.3 17 0.5 25 Nil N/A 2	01 F&PHealth. 242 -9.1 +0.5 59 1-19 6 6.3 18 0.4 35 6.8 3.44 1.233
		TelecomCorp 386 -5.1 +1.3 40 9-20 11 2.2 26 0.5 8 13.7 1.43 6.931
OVER-VALUEDS	HARES: Highest Price/Sales Ratios, Relative Strength < 0	SkyCityLtd 368 -9.3 +1.2 60 1-8 10 4.4 26 0.6 17 10.5 2.04 1.659
Goodman Prop.	131 -3.1 +1.1 29 2-1 4 1.0 9 0.5 11 7.6 9.27 1.0	
Property Find.	,	63 F&PAppliance 230 -14.0 +1.5 74 2-7 6 1.0 8 0.7 12 10.3 0.47 655
ING Med. Prop.		64 MowbrayCollect 135 -7.4 -0.5 50 0-4 - 3.4 5 0.3 62 Nil 3.08 15
Akd Int Airport	212 -11.7 -0.1 68 0-1 8 1.3 5 0.6 28 5.8 8.05 2.5	
AMPOnyxMgmt	,	33 TrustPowerLtd 870 -0.3 +3.6 14 0-2 4 2.2 8 0.5 28 4.8 4.03 2.744
WindflowTech.		25 NZWindfarms 100 -7.2 +2.3 49 0-2 - 1.0 - 0.9 NE Nil N/A 79
PortTauranga		23 Lion Nathan Ltd 1130 -0.7 +0.9 16 0-2 - 7.3 30 0.2 24 3.5 2.89 6.037
. Stricerange		

June 9, 2008. Page 9 Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

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while the c	vier vara	un un	u i	1 015	1 1 0110	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	15	Sinai	05 0	an e	,enerun	<i>j</i> 00	solu to release	. 11101		01 10	111 (estin	ient m	mor	e ui	inuor		sinure	5.
Company	<u>STRE</u> Share Cu Price rer	<u>NGTH R</u> r- 4-WkF nt Chg.(<u>ATINO</u> Rank [:] D-99 -	Buy-Sell Brokorc	Price	Return on Equity	til-E ity F	Price Earn. Ratio	Divi- dend Yield	Price Sales Ratio	Market Cap'n		Company	Share Price	STREN Cur- rent	<u>GTH R</u> 4-WkF Chg.	ATIN Rank 0-99	Inside ^{fe} Buy-Sell	se prices biogram Biog	ceRetur on A Equity	nVola til- / ity	I-Price Earn. Ratio	Divi- dend Yield	Price Sales Ratio	Market Cap'n
UNDER-VALUED	SHARES	Nest Price	/Sale	< VId >		onath >	.0						B&B Japan Prop.	110	-13.4	+1.6	56	3-1	4 0.8	3 21	0.7	4	10.8	6.98	542
Citic Australia	85 +0.		16	1-0	- 2.2	27		8	6.7	0.09	71		B&BPower	131	-20.3	-0.8	74	3-0	6 5.2		0.6	NE		0.15	901
AWB Limited		5 +7.1	9	3-0	6 -		0.5	11	6.2	0.23	1,112		Tishman Speyer	164	-8.9	+4.5	41	1-0	7 0.6		0.4		10.4	1.25	561
Supply Network	39 +0.		15	1-0	- 1.0	4	1.3	24	2.6	0.25	9		TransurbanGrp	538	-5.6	+0.2	31	8-2	10 1.6) -	0.3		10.0	7.28	5,748
Ruralco Hold.	440 +5.	6 +2.1	10	1-0	1 3.1	17	0.4	18	4.5	0.27	200		Hast Div Util	265	-7.4	+4.3	36	2-0	2 1.1	9	0.5	11	9.7	3.19	467
Ridley Corp.	142 +2.	7 +5.4	13	4-0	4 1.4	8	0.8	18	4.9	0.29	415			Mootin	nidor Du	ning D	alativ	o Ctro	ooths 0						
AmbertechLtd	80 +6.	5 -1.3	10	0-0	- 1.5	15	0.9	10	6.3	0.41	25		INSIDER BUYING Western Areas	: IVIOST In: 967	sider BL +40.6		elativ 1	e Strei 22-2	0)	0.5	NE	Nil	N/A	1,358
DownerEDILtd	713 +11.	6 +3.7	6	11-0	7 4.6		0.7	14	2.9	0.42	2,289		Hudson Res. Ltd	41	+42.8			17-0	- 13.7		0.5	NE	Nil	N/A	41
TransMetroCorp	90 +2.		13	0-0	- 0.8		0.8	5	3.3	0.48	12		Freedom Nut'l	56	+4.2	-0.3		13-0	- 13.9		0.6	21	1.8	0.49	25
Freedom Nut'l	56 +4.			13-0	- 13.9		1.1	21	1.8	0.49	25		DownerEDILtd	713	+11.6			11-0	7 4.6		0.5	14	2.9	0.42	2,289
Lemarne Corp	380 +0.		15	0-0	- 1.2		0.4	7	4.9	0.51	37		Little World B.	160		+1.4		11-0			0.4	32	2.7	3.52	95
Penrice Soda	170 +4.		11	3-0	1 3.5		0.7	11	5.9	0.57	77		Pluton Resource	205	+4.0		11	11-1			0.5	NE	Nil	N/A	108
Chalmers	395 +6.		10	0-0	- 1.0		0.5	7	5.1	0.59	23		Elk Petroleum	55			6	9-0			1.0	NE	Nil	N/A	33
Graincorp	1120 +4.		11	2-4	4 1.8		0.3	20	4.5	0.78	637		RobustResource	23	+5.9	+3.6	10	8-0			1.3	NE	Nil	N/A	3
Sims Group Ltd	3833 +12.		6	1-5	9 5.9		0.4	19	3.1	0.87	4,834		Horizon Oil Ltd	41	+2.1	+8.4	14	7-0	2 -	-	1.0	NE	Nil	N/A	302
Ramsay Health	1075 +1.		14		14 44.8		0.3	17	2.7	0.88	1,860		VenusResources	50	+0.3	+9.1	16	7-0		-	1.0	NE	Nil	N/A	13
Country Road	335 +7. 274 +2.		9 13	0-0 3-0	- 4.4 3 5.7		0.4 0.8	14 19	2.2 1.8	0.96 0.97	231 215		Intermin Res	38	+21.2	+10.1	4	9-2		-	0.8	NE	Nil	N/A	35
WDS Limited ABB Grain Ltd	274 +2. 995 +7.		9	3-0 1-0	3 5.7 4 2.7			203	1.o 1.5	0.97	1,485		Jackson Mineral	16	+4.7	+11.1	11	6-0		-	1.3	NE	Nil	N/A	14
Domino's Pizza	360 +2.		9 13	1-1	7 6.9		0.5	203	3.0	0.90	227		Vietnam Indust.	16	+1.2	+3.0	15	6-0	- 2.3	37	1.1	31	Nil	0.97	25
Bluescope Steel	1200 +3.		13		10 3.0		0.5	13	3.9	0.99	8,806		ExcoResources	38	+3.0	+6.8	13	5-0		-	1.1	150	Nil	N/A	82
MacMahon Hold	175 +3.		12	4-0 2-2	6 4.5		0.8	30	1.7	1.01	915		TFSCorporation	120	+1.6	+4.9	14	5-0	- 2.9) 28	0.6	10	2.8	4.31	194
MonadelphousGr	1326 +0.		16	1-1	8 13.3		0.0	18	3.8	1.14	1,101		Bow Energy Ltd	52	+17.6	+17.5	5	5-0		-	1.1	NE	Nil	N/A	55
Austal Limited	339 +5.		10	1-0	3 3.1		0.5	14	3.5	1.18	641		Harrington Grp	5	+5.4	-1.9	11	4-0		-	2.3	NE	Nil	N/A	9
Straits Res.	750 +8.		8	2-5	2 -		0.7	39	1.3	1.41	1,350		ExtractRes.	118	+6.4	-5.2	10	4-0			1.0	NE	Nil	N/A	216
VeallsLtd	160 +6.		10	0-0			0.6	3	5.8	1.52	19		Bluescope Steel	1200	+3.0	+1.0	13	4-0	10 3.0		0.4	13	3.9	0.99	8,806
OnesteelLtd	755 +1.	4 +0.2	14	0-1	10 6.0	19	0.6	32	2.5	1.53	6,585		New Hope Corp.	470	+42.5		1	4-0	3 5.8		0.4	55	1.0	N/A	3,799
Dyno Nobel Ltd	313 +16.	9 +6.8	5	0-0	10 6.1	9	0.9	66	0.9	1.61	2,567		Centennial Coal	510	+27.4		3	4-0	8 3.2		0.4	749	2.5	2.66	1,559
Nufarm Limited	1670 +7.	6 -0.4	9	0-1	10 7.7	29	0.4	27	1.9	1.62	2,864		Ridley Corp.	142	+2.7		13	4-0	4 1.4		0.5	18	4.9	0.29	415
AJLucas	650 +24.	3 +12.1	3	2-0	3 17.6	32	0.6	55	0.4	1.63	352		Soul Pattinson Gindalbie Met.	1040 153		+7.6 +17.0	13 14	4-0 4-0	- 1.8	5 /	0.3 0.9	25 NE	2.7 Nil	2.91 N/A	2,482
OricaLtd	3010 +0.	4 +1.5	16	2-0	12 -	-	0.4	19	3.0	1.68	9,268		Centaurus Res.	440	+43.8		14	4-0 4-0	1.1		0.9	NE	Nil	N/A	675 99
Rio Tinto Ltd	13753 +8.		8	0-0	7 -		0.5	6	1.1	1.86	62,826		Adavale Res.	7	+40.0		9	4-0	- 6.5	5 9	2.2	72	Nil	N/A	28
Atlas SS Pearl	45 +3.	3 +5.1	12	0-6		-	1.2	5	9.0	1.89	40		WDSLimited	274	+2.8	+7.4	13	3-0	3 5.7		0.5	19	1.8	0.97	215
BESTPERFORM		Stronges	tShare	es P/F	< 20 P/S	<10							AWBLimited	321	+7.5		9	3-0	6 -		0.3	11	6.2	0.23	1,112
Koon Holdings	23 +18.		5	0-0	- 1.0		1.1	3	Nil	0.13	19		PerseusMining	145			13	3-0			0.7	NE	Nil	N/A	170
Sims Group Ltd	3833 +12.		6	1-5	9 5.9		0.3	19	3.1	0.87	4,834		Tiaro Coal Ltd	111	+90.1		0	3-0			0.8	NE	Nil	N/A	N/A
DownerEDILtd	713 +11.	6 +3.7	6	11-0	7 4.6	32	0.6	14	2.9	0.42	2,289		Integrated Inv.	2	+2.6	+1.3	13	3-0		-	3.9	NE	Nil	N/A	6
Aircrusing Aust	21 +11.	6 -4.6	7	0-0	- 0.7	5	1.2	14	Nil	0.35	3		Emerald Oil & G	25	+8.8	+25.5	8	3-0		-	1.7	NE	Nil	N/A	12
Int'l Equities	7 +8.	6 -1.9	8	0-0	- 0.6	14	2.3	5	Nil	0.59	9		Gt Bendigo Gold	18	+4.9	-7.9	11	3-0		-	1.5	NE	Nil	N/A	15
AWB Limited	321 +7.	5 +7.1	9	3-0	6 -	-	0.4	11	6.2	0.23	1,112		Fission Energy	18	+12.5	+17.5	6	3-0		-	1.1	NE	Nil	N/A	10
Country Road	335 +7.	1 -4.1	9	0-0	- 4.4	32	0.3	14	2.2	0.96	231		Linc Energy Ltd	410	+117.3	+75.4	0	3-0		-	0.6	NE	Nil	N/A	1,317
Ambertech Ltd	80 +6.	5 -1.3	10	0-0	- 1.5	15	0.7	10	6.3	0.41	25		CuDecoLtd	383		+6.7	10	3-0		-	0.8	NE	Nil	N/A	364
Chalmers	395 +6.		10	0-0	- 1.0		0.4	7	5.1	0.59	23		Eromanga H/C	47	+39.1		2	3-0			0.8	NE	Nil	N/A	84
Multistack Int'	2 +6.		10	0-0	- 0.3		4.7	9	Nil	0.16	2		Lachlan Star	5	+26.7		3	3-0			1.9	NE	Nil	N/A	17
Ruralco Hold.	440 +5.		10	1-0	1 3.1		0.3	18	4.5	0.27	200		Northern Energy	217		+10.8	12	3-0			0.7	NE	Nil	N/A	146
Penrice Soda	170 +4.		11	3-0	1 3.5		0.5	11	5.9	0.57	77		HealthLinxLtd	9		-12.9	11	3-0	- 8.7		1.5	NE	Nil	N/A	53
Tower Australia	295 +3.		12	2-0	4 2.5		0.6	6	Nil	0.77	691		Bowen Energy	39	+24.3		3	3-0			0.9	NE	Nil	N/A	22
Bluescope Steel	1200 +3.		13		10 3.0		0.4	13	3.9	0.99	8,806		Pac.Enviromin	9	+3.7		12	3-0			1.6	NE	Nil	N/A	32
WDS Limited		8 +7.4	13		3 5.7		0.6	19	1.8	0.97	215		Global Mining I	207	+2.1		14	3-0	- 1.0		0.5	22	2.9	N/A	325
Ridley Corp.		7 +5.4	13	4-0	4 1.4		0.6	18	4.9	0.29	415		Penrice Soda	170	+4.8	+2.9 +12.8	11	3-0	1 3.5		0.4	11	5.9	0.57	77
TransMetroCorp RamsayHealth	90 +2. 1075 +1.		13 14	0-0 1-1	- 0.8 14 44.8		0.6 0.2	5 17	3.3 2.7	0.48 0.88	12 1,860		Spitfire Res. HeemskirkCons.	23 146		+12.8	12 15	3-0 3-0			1.1 0.5	NE 34	Nil 0.7	N/A 6.63	N/A 93
LemameCorp		9 +3.1	14	0-0	- 1.2		0.2	7	4.9	0.68	37		MCM Entertain.	23		+2.7	16	3-0	- 5.6		1.1	NE	Nil	0.03 N/A	N/A
Citic Australia	85 +0.		16	1-0	- 2.2		0.8	8	6.7	0.09	71		Sydney GasLtd	44		+12.4	14	2-0			0.8	NE	Nil	N/A	152
ChinaCons	3 +0.0		17	0-0	- 0.0		3.2	16	Nil	0.76	16		Bonaparte Diam.	9		+4.6	14	2-0			1.4	NE	Nil	8.68	15
													BuccaneerEn.	36	+11.1		7	2-0			0.9	NE	Nil	N/A	N/A
INCOME SHARES							1 4	40	4474	0.00	007		CIResources	67	+62.1		1	2-0	- 3.5		0.8	35	Nil	N/A	49
Centro Property		1 +0.9	99 05	6-0	5 0.3		1.1			0.36	287		Pan Pacific Pet	27		+4.9	8	2-0			1.1	66	Nil	N/A	115
Centro Retail		1 +4.4 8 +2.2	95 81	2-1	5 0.2 7 0.5		0.9 0.8		31.8	1.12 1.83	454 502		AJLucas	650	+24.3	+12.1	3	2-0	3 17.6		0.5	55	0.4	1.63	352
Macquarie DDR									18.5				Lynas Corp Ltd	148	+11.1	-1.9	7	2-0	2 -	-	0.6	NE	Nil	N/A	741
ING Real Estate Cons Media Hold	66 -23. 343 -10.		80 44	3-0 0-0	2 0.6 - 19.1		0.6 1.1		16.2 16.0	7.58 4.75	313 2,334		PlatsearchNL	25	+5.7	+4.7	10	2-0		-	1.5	NE	Nil	N/A	19
Zinifex Ltd		7 +2.1	60		10 1.4		0.6		14.9	2.36	4,562		Red Hill Iron	680	+34.8		2	2-0		-	0.5	NE	Nil	N/A	268
Macquarie C'Wde		5 +1.8	64	4-0	7 0.6		0.0		13.4	4.81	1,534		Orica Ltd	3010	+0.4	+1.5	16	2-0	12 -	-	0.3	19	3.0	1.68	9,268
B&BInfrastr.		9 +1.6	57	4-0 3-0	6 -		0.5		13.2	1.58	1,990		EagleNickel	24	+0.2	-1.3	16	2-0			1.2	NE	Nil	N/A	N/A
Envestra		2 +2.2	45	3-0	5 -		0.6		13.0	1.86	622		BHP Billiton	4400	+6.2		10	2-0	9 7.1		0.4	9	1.3		147,668
ABC Learning	135 -41.			8-10	4 -		0.6		12.6	0.37	632		Avalon Minerals	35	+13.4		6	2-0			1.0	NE	Nil	N/A	14
Macquarie Media		5 +0.9	36	8-0	5 -		0.4		12.5	1.09	759		Sandfire Res.	38		+7.7	13	2-0		-	1.1	NE	Nil	N/A	27
MirvacREIT	85 -13.		57	0-0	1 0.6		0.5		12.2	6.53	530		GujaratNRE Min		+27.7		3	2-0	- 13.6		0.6	167	Nil	N/A	1,339
AMPCapChina		0 +1.8	48	0-0	- 0.6		0.7		12.2	5.11	322		Citadel Res Grp	31			11	2-0	- 30.5		0.9	NE	Nil	N/A	94
RivercityM'way	48 -17.		68	0-0	3 6.0		0.9		11.3	N/A	347		Richfield Group	4			2	2-0			2.1	NE	Nil	N/A	23
Macquarie Off.	99 -16.		63	2-0	8 0.6		0.6		11.3	1.55	1,979		Lion Selection	182			14	2-0	- 1.0		0.6	5	5.5	N/A	347
Macquaries C&I	372 -13.		55	0-0	4 -		0.3		11.3	1.29	1,894		Tower Australia	295	+3.5	+5.1	12	2-0	4 2.5		0.5	6 NE	Nil	0.77 N/A	691
Valad Property	99 -19.	9 +6.3	73	4-0	6 1.0		0.6	8	11.2	6.04	820		Flinders Mines IMD Group	23 182	+45.9 +1.4	+5.7 -0.9	1 14	2-0 2-0	 6 10.1		0.9 0.5	NE 24	Nil 1.4	N/A 2.74	134 328
Australand Prop		7 -0.2	57	0-0	4 0.9		0.4		11.1	1.30	1,372		Garratt'sLtd	50	+1.4	-0.9 -9.7	3	2-0 2-0	- 3.1		0.5	24 37	Nil	2.74	320 12
Chal Infra Fund		9 +2.5	27	2-0	4 -		0.4	20		5.98	801		ComdekLtd		+20.5	-9.8	3	2-0	- 18.0		1.4	NE	Nil	N/A	68
AleProperty	300 -10.	8 +4.3	47	1-0	1 0.9	32	0.3	3	10.8	5.29	272					2.0	Ŭ								
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"Neglect" Ratings of NZ Shares

"Neglected" Shares = 1-2 Brokers, "Moderately Followed" Shares = 3-4 Brokers, "Widely Followed" Shares = 5 or more Brokers.

Company	No. of Brokers Following Company	Market Capital- isation (NZ\$ Mill.)									
AMP Onyx Mgm	t 4	833	Freightways Ltd	4	431	NZ Exchange Ltd	2	204	Scott Tech. Ltd	1	30
Abano Health.	1	114	Goodman Prop.	4	1,092	NZ Refining Co	2	1,944	Seeka Kiwifruit	1	30
Air New Zealand	5	1,230	Guinness Peat	2	2,027	Nat Property Tr	4	97	Skellerup Hold.	2	115
Akd Int Airport	8	2,590	Hallenstein G.	4	187	Nuplex Indust	4	479	Sky Network TV	6	1,848
Allied Work.	1	21	Hellaby Hold.	2	79	PGG Wrightsons	3	703	Sky City Ltd	10	1,659
Briscoe Group	5	233	Horizon Energy	1	84	Pike River Coal	2	528	South Port NZ	1	57
Cabletalk Group	1	1	ING Property	3	473	Port Tauranga	4	923	Steel & Tube	6	271
Cavalier Corp	4	179	ING Med. Prop.	4	164	Property F Ind.	4	263	Telecom Corp	11	6,931
Cavotec MSL	3	296	Infratil NZ	2	1,164	ProvencoCadmus	; 1	43	Tenon Ltd	2	57
Col Motor Co	1	95	Just Water Int.	1	46	Pumpkin Patch	4	271	Tourism Hold.	4	162
Contact Energy	6	5,104	Kiwi Property	4	1,023	Pyne Gould Corp	1	338	Tower Limited	5	422
Delegat's Group	3	191	Lyttelton Port	3	230	Rakon Ltd	2	410	Trust Power Ltd	4	2,744
Ebos Group Ltd	2	177	Mainfreight Grp	4	710	Restaurant Brds	3	88	Turners & Grow.	2	213
F & P Appliance	6	655	Methven Limited	2	116	Rubicon Limited	2	229	Turners Auction	1	24
F & P Health.	6	1,233	Metro. LifeCare	1	387	Ryman Health.	3	871	Vector Ltd	4	2,050
Fletcher Build.	6	3,770	Michael Hill	4	333	Sanford Limited	3	479	Wakefield Hlth	1	117
									Warehouse Group	8	1,657

"Neglect" Ratings of Australian Shares

"Neglected" Shares = 1-4 Brokers, "Moderately Followed" Shares = 5-10 Brokers, "Widely Followed" Shares = 11 or more

Brokers. Company	No. of Brokers Following Company	Market Capital- isation (NZ\$ Mill.)	Company	No. of Brokers Following Company	Market Capital- isation (NZ\$ Mill.)	Company	No. of Brokers Following Company	Market Capital- isation (NZ\$ Mill.)	Company	No. of Brokers Following Company	Market Capital- isation (NZ\$ Mill.)
A.P.Eagers	1	377	AmcorLtd	11	5,261	BHPBilliton	9 %	5147,668	Centro Property	5	287
ABBGrainLtd	4	1,485	AnsellLtd	7	1,600	BSALtd	1	59	Centennial Coal	8	1,559
ABCLearning	4	632	Antares Energy	1	25	Babcock&Brown	8	2,996	CentroRetail	5	454
AEDOilLtd	3	383	AnzonAustralia	2	445	Bank of Q'land	15	1,744	Chal Financial	11	1,252
AGLEnergyLtd	10	5,974	AristocratLeis	10	3,334	Beach Petroleum	6	1,348	Chal Infra Fund	4	801
AJLucas	3	352	ArrowEnergy	4	2,093	Becton Prop Grp	5	261	Chal Div Prop	4	429
AMPLtd	13	14,268	Aspen Group Ltd	3	335	Bemax Resources	1	292	ChandlerMcLeod	1	55
ANZBank	16	38,673	Atlas Iron Ltd	1	767	BendigoBank	14	1,947	Charter Hall GR	5	603
APAGroup	8	1,325	AusdrillLtd	2	346	Berkeley Res.	1	74	ChemGenexPharm	1	173
APNProperty	1	98	Ausenco Ltd	4	1,242	BillabongInt'l	9	2,551	ClariusGroup	6	80
APNNewsMedia	9	1,947	Aust Pharm. Ind	8	272	Blackmores Ltd	3	289	Clinuvel Pharm.	1	107
APN/UKAEuroPr	3	217	AustW'wideExp	12	1,812	Bluescope Steel	10	8,806	Clive Peeters	3	64
ARBCorporation	2	263	AustralandProp	4	1,372	Boom Logistics	7	167	Clough Limited	2	383
ARCEnergy	5	474	Austal Limited	3	641	BradkenLtd	5	918	Coal & Allied	3	9,180
ASGGroupLtd	2	139	Aust Wealth Mgt	7	920	BramblesLtd	11	11,550	CocaCola Amatil	11	5,985
ASXLimited	11	5,582	AustarUnited	7	1,665	BravuraSol.	4	189	CochlearLtd	10	2,766
AWBLimited	6	1,112	AustEducation	5	110	BrickworksLtd	3	1,379	CodanLtd	1	113
AXA Asia Pac	13	9,239	AustereoGroup	10	579	BunningsW/hse	4	585	Coffey Int'l	4	235
Abacus Property	5	770	Austbrokers	4	209	C'wth Prop Off.	7	2,086	Collection Hse	1	48
AcruxLtd	1	139	AustAgricult.	2	865	C.S.R.Ltd	10	2,771	Com'wealth Bank	15	56,115
Adcorp Aust.	1	22	AustVintage	5	186	CBHResources	3	208	CommanderComm	. 4	24
AdelaideBright	10	2,015	Austin Eng.	2	109	CFS Retail Prop	6	4,520	Computershare	12	5,430
AdityaBirla	3	787	Automotive Hold	2	443	CPIGroup	2	24	ConnectEastGrp	6	1,369
AevumLtd	3	217	Avexa Limited	2	152	CSGLtd	4	172	ConsRutile	1	154
Albidon Ltd	5	674	AvocaResources	4	487	CSLLimited	11	22,514	Cooper Energy	1	80
AleProperty	1	272	Axiom Property	1	47	Cabcharge Ltd	10	1,014	CopperCoLtd	1	216
Alesco Corp Ltd	7	553	B&BWindPart	7	1,010	Caltex Austrlia	9	3,937	Corp Express	7	1,057
AllcoFinance	2	135	B & B Infrastr.	6	1,990	CampbellBros	4	1,533	CountFinancial	5	522
Altium Limited	1	54	B&BCapitalLtd	1	834	CardnoLtd	5	293	Coventry Group	1	82
AluminaLtd	14	6,232	B&BResLand	2	75	CarindaleProp	1	276	CraneGroup	8	842
AmadeusEnergy	1	102	B&BPower	6	901	Cathrx Ltd	1	29	CreditCorp	4	30
AmcomTelecom.	1	94	B&BJapan Prop.	4	542	Centrebet Int'l	4	113	CromwellGroup	2	591

June 9, 2008.	No. of Brokers Following	Market Capital- isation		No. of Brokers Following	Market Capital- isation		No. of Brokers Following	Market Capital- isation		No. of Brokers Following	Page 11 Market Capital- isation
Company	0	(NZ\$ Mill.)	Company	0	(NZ\$ Mill.)	Company	Company		Company		(NZ\$ Mill.)
DKNFinancial	1	72	InfomediaLtd	1	129	Oaks Hotel	1	153	SirtexMedical	1	212
DUETGroup	8	2,044	InnaminckaPet.	1	172	Oakton Limited	10	295	SkilledGroup	4	347
DWS Adv Bus Sol	6	225	Insurance Aust.	12	7,266	Oil Search Ltd	10	6,573	Slater&Gordon	1	141
DarkBlueSea	1	35	IntResearch	1	60	OnesteelLtd	10	6,585	SnowballGroup	1	87
Data 3 Ltd	2	92	Invocare Ltd	9	651	OrchardIndust.	2	135	SonicHealth	12	4,409
DavidJones	10 1	1,552	Iress Mkt Tech	10	728	Orica Ltd	12	9,268	Spark Infrastru Spec Fashion	7 5	1,805 206
Devine Dexion Ltd	3	266 84	JB Hi-Fi Ltd Jabiru Metals	11 2	1,004 310	Origin Energy Oroton Group	10 1	13,608 146	SpotlessGroup	э 9	206 691
Dexus Property	7	4,646	James Hardie	11	2,303	Over Fifty Grp	1	75	StBarbaraLtd	3	468
Domino'sPizza	7	227	JumbuckEnter.	1	31	OxianaLtd	14	4,113	StGeorgeBank	13	16,403
Dominion Mining	1	354	Just Group Ltd	9	749	PMPLimited	7	308	Staging Connect	1	31
DownerEDILtd	7	2,289	K&SCorporation	2	205	PacificBrands	9	1,040	Stockland	7	9,042
Dyno Nobel Ltd	10	2,567	KagaraLtd	7	1,043	PanaustLtd	3	1,476	Straits Res.	2	1,350
EmecoHoldings	8	742	Keycorpltd	1	18	PaperlinXLtd	10	1,046	Structural Syst	2	117
EnergyResource	8	4,450	Kingsgate Cons.	3	514	Patties Foods	1	150	Suncorp-Metway	11	13,781
Energy Develop.	4	393	Korvest Ltd	1	45	PeetLtd	2 1	546	SunlandGroup SunshineGas	4	862 658
Envestra Equigold NL	5 4	622 854	Leighton Hold Lend Lease Corp	8 8	14,836 4,693	PenriceSoda PerilyaMines	3	76 126	SuperCheapAuto	2 6	658 297
EquinoxMin.	3	2,069	LihirGoldLtd	12	4,055 5,656	PerpetualLtd	10	2,057	Swick Min Serv	1	154
Equity Trustees	2	198	Lindsay Aust	1	26	PetsecEnergy	2	142	Talent2Int'l	3	167
EverestBabcock	2	120	LycopodiumLtd	4	149	PharmaxisLtd	3	301	TanamiGoldNL	1	60
FKPLimited	6	965	Lynas Corp Ltd	2	741	Photon Group	6	238	TapOil	4	282
FairfaxMedia	10	5,031	M.Y.O.B.Ltd	7	536	PipeNetworks	4	190	TassalGroup	5	346
Fantastic Hold.	8	245	Mac Services	4	423	Platinum Asset	5	2,266	Tatts Group Ltd	9	3,239
FelixResources	7	3,689	MacMahonHold	6	915	Portman Limited	2	3,178	TechnologyOne	3	265
FleetwoodCorp	5	489	MacarthurCook	11	18	PrimeMediaGrp	8	362	Telstra	13	57,238
FlexicorpLtd	5	105	MacarthurCoal	11	3,738	Primary Health	12	1,969	TenNetwork	9	1,937
FlightCentre ForestEntAust	6 1	1,672 207	Macqaurie Cap A Macquarie Air.	1 6	574 4,795	ProMaintenance ProMedicus Ltd	10 1	388 129	Terramin Aust Thakral Holding	2 1	293 544
FortescueMetal	6	207	Macquarie Leis.	7	4,795	Q.B.E. Insur.	12	20,003	The Reject Shop	7	266
Foster's Group	12	10,627	MacquarieC'Wde	7	1,534	QantasAirways	9	6,928	Timbercorp	4	347
FuntasticLtd	4	101	MacquariesC&I	4	1,894	QueenslandGas	4	3,708	Tishman Speyer	7	561
FuturisCorp.	6	1,333	Macquarie Infra	6	7,558	RCRTomlinson	3	86	TollHoldings	10	4,666
G.R.D. NL	1	190	MacquarieGroup	10	15,373	RP Data Ltd	2	168	TowerAustralia	4	691
G.U.D.Holdings	8	525	MacquarieMedia	5	759	RRAustralia	2	98	Tox Free Sol.	2	124
GBSTHoldings	1	88	MacquarieOff.	8	1,979	Ramsay Health	14	1,860	TrafalgarCorp.	1	70
GEOProperty	1	144	Macquarie DDR	7	502	Realestate.com	3	636	Transfield Serv	7	1,787
GPTGroup GWAInternat'l	9 6	6,063 787	Marathon Res.	1 1	87 44	Reckson NY Prop	3 3	95 164	TransurbanGrp Transfield S In	10 2	5,748 380
GalePacific	1	20	Marybor'ghSuga MatrixMetals	1	44 45	Reckon Limited Redflex Holding	4	262	TransPacificIn	2	2,099
GalileoJapan	3	132	MaxiTRANS	4	112	ReefCasinoTrt	1	144	TreasuryGroup	4	2,033
GeodynamicsLtd	1	296	McMillan Shake.	2	205	RegionalExp.	1	129	TriOriginMin.	1	79
GindalbieMet.	1	675	McPherson'sLtd	3	166	ResoluteMining	2	610	TrinityGroup	3	238
Globe Int'l Ltd	2	29	MelbourneIT	5	258	Retail Food Grp	2	89	TrustCompany	2	320
GloucesterCoal	7	942	MermaidMarine	4	225	Reverse Corp	3	131	TuttBryantGrp	1	215
GoodmanGroup	8	6,518	MesoblastLtd	1	105	RidleyCorp.	4	415	UXCLimited	1	224
Goodman Fielder	7	2,173	MetalsXLtd	1	416	RioTintoLtd	7	62,826	Un. Biosensors	1	104
Graincorp	4	637	MetcashLtd	11	3,240	Riversdale Min.	1	1,451		8	1,688
GreatSouthern GunnsLtd	2 8	433 1,111	MidwestCorp MinaraResource	2 7	1,381 1,797	Rivercity M'way Roc Oil Company	3 7	347 670	VDMGroupLtd Valad Property	2 6	162 820
HFAHoldings	3	370	MincorResource	4	612	Ross Human Dir.	1	39	VentracorLtd	1	97
Harvey Norman	11	3,546	MineralDeposit	2	326	Rubicon America	2	71	VirginBlue	8	652
HastieGroup	6	428	Mineral Res.	3	806	Rubicon Europe	3	63	Viridis Clean E	4	129
Hast Div Util	2	467	Mirabela Nickel	2	806	RuralcoHold.	1	200	Vision Group	5	128
Healthscope	12	1,058	MirvacREIT	1	530	SAIGlobalLtd	9	376	Vita Group Ltd	1	61
HeartwareLtd	1	115	MirvacGroup	8	3,296	SDILimited	1	32	W'bool Cheese	2	181
Henderson Group	8	4,992	MirvacIndTrt	1	157	SMSMgmt&Tech	11	292	WDSLimited	3	215
Hills Indust.	4	637	MitchellComm.	3	161	SPAusnet	9	2,553	WHKGroup Ltd	6	321
Horizon Oil Ltd	2 7	302 154	Moly Mines Ltd	3	222	SPTelemedia	1	118	WatpacLtd	2 8	172 117
Housewares Int. Hutchison Tel.	7	154 94	MonadelphousGr MortgageChoice	8 6	1,101 120	STWCommGroup SallyMalayMin	7 6	372 868	Wattyl Ltd WellcomGroup	8	117 75
IBA Health Grp	3	213	MtGibson Iron	5	2,324	SalmatLtd	6	411	WesfarmersLtd	10	16,634
IMDGroup	6	328	MurchisonMetal	3	1,336	SantosLtd	11	12,778	WestpacBanking	14	42,101
ING Indust Trt	5	2,187	NaťlAustBank	13	46,739	Schaffer Corp	1	111	WesternAreas	5	1,358
ING Office Fund	6	1,632	NationalHire	3	251	SedgmanLtd	2	467	WestAustNews	10	1,965
ING Real Estate	2	313	Navitas Ltd	3	711	SeekLtd	12	1,546	Westfield Group	10	30,969
IOOFHoldings	8	356	NeptuneMarine	1	114	Selectharvest	2	247	Wide Bay Aust.	1	247
liNet	4	197	New Hope Corp.	3	3,799	Servcorp Ltd	2	336	Windimurra Van.	1	292
Iluka Resources	11	843	NewcrestMining	17	13,556	Service Stream	2	161	Woodside Petrol	11	40,387
Incitec Pivot	11 5	9,541	NewsCorp.	4	60,873	Seven Network	9 12	2,009	WoolworthsLtd	11	34,226
Independ.Group IndophilRes.	5 2	619 404	Nexus Energy Nick Scali Ltd	3 3	922 57	SigmaPharm. SimsGroupLtd	12 9	996 4,834	Worley Group Wotif.com Hold.	8 8	9,106 768
IndustreaLtd	2	392	NufarmLimited	10	2,864	SinoGoldMin.	6	4,834 867	Zinifex Ltd	10	4,562
				-			-	-		-	, -

Dividends Company Com

Company	Share	Date	able	Crean
Allied Farmers	2.50	06-06	16-06	Full
Allied Workforce	3.00	09-07	23-09	Full
Dominion Finance	1.00	06-06	13-06	Full
F&P Appliances	9.00	20-06	15-07	1.20
F&P Healthcare	7.00	18-06	27-06	1.50
Goodman Property Trus	st 2.535	29-05	12-06	Full
Horizon Energy	9.00	13-06	27-06	Full
Infratil	3.75	06-06	16-06	Full
ING Medical Property	2.187	-	-	0.363
Jason Travel Media	1.50	18-07	01-08	Full
Kermadec Property	1.84	-	-	0.33
Kingfish	4.50	06-06	20-06	Full
Kiwi Income Properties	4.50	04-06	16-06	0.18
Mainfreight	10.00	18-07	25-07	Full
Methven	6.00	-	27-06	Full
National Property Trust	1.74	13-06	01-07	Nil
Restaurant Brands	3.50	13-06	27-06	Full
Ryman Healthcare	2.80	13-06	27-06	Nil
Trustpower	15.00	03-06	06-06	5.4179
Wakefield Healthcare	12.00	17-06	24-06	Full
Zintel	1.25	-	-	Full
	tralian Shar			
Atlas South Sea Pearl	2.00	26-06	14-07	
Campbell Brothers	60.00	06-06	01-07	
M.Y.O.B. repayment	13-18	?	?	

Total Ret	urn Index f	for All List	ed Shares
May 12	1959.16	May 19	1955.33
May 13	1965.44	May 20	1951.52
May 14	1954.24	May 21	1943.87
May 15	1957.21	May 22	1945.14
May 16	1962.66	May 23	1951.07
May 26	1935.82	Jun 2	Holiday
May 27	1935.17	Jun 3	1939.22
May 28	1928.86	Jun 4	1945.50
May 29	1930.23	Jun 5	1944.80
May 30	1935.23	Jun 6	1947.93

Next Issue:

The next issue of *Market Analysis* will be emailed in five weeks time on <u>Monday July 14, 2008</u>.

The print version will be delivered later that week, depending upon printing and postal delivery times.

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