Market Analysis

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BUY Photon Group 7, 8, 9	Takeover Offer(s) for M.Y.O.B
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Campbell Brothers forecasts 70% profit growth 4	Founder: James R Cornell (B.Com.)

Summary and Recommended Investment Strategy.

Major booms and busts are driven by widely held views of reality which, only with hindsight become recognised as delusions! Ignore the front page "doom and gloom", valuations are just too low not to be buying and holding shares.

Investment Outlook.

A woman once subscribed to this newsletter and came to see your Editor for some advice. Having mastered the jargon she states her investment criteria "I'm looking for shares trading on a P/E of 5 and a Yield of 10%". I smiled understandingly but said nothing. "What's wrong?" asked the woman and your Editor explained "Such valuations aren't very common. A company on a P/E of 10 and Yield of 5% would usually be good value".

That was about 25 years ago and share valuations have been higher over most of the last 2½ decades. Often investors have needed to pay higher valuations to buy good quality company shares. Even after 3½ decades of investing, however, the stockmarket can still come up with something new and surprising. Even a year ago who could imagine this newsletter would now be recommending a share on a P/E of *under* 5 and a Yield of 20%?

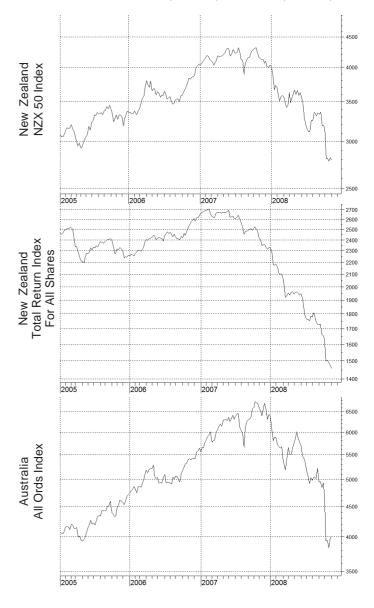
Predicting global macro-economic trends is very difficult. Just a few months ago oil was heading towards US\$200, commodity and food prices were rising and inflation was out of control. Now people worry about deflation (i.e. falling prices). Problems with the appreciating Australian and New Zealand dollars have been replaced by problems with the *depreciating* Australian and New Zealand dollars!

Major booms and busts are driven by widely held views of reality which only with the aid of hindsight come to be recognised as delusions!

How can the extremes of high and low valuations in a boom and bust be explained? Quite simply. In a boom (like the Investment boom or the Technology boom or the Resource boom) high valuations appear justified based upon the widely held view that things will get better and better, that profits and dividends will grow strongly to justify ever higher valuations. In a bust, low share valuations are justified by the widely held view that things will get worse, corporate profits will fall and dividends will be cut. Oh, yes, and the banks (Cont'd on Page 16)

Stockmarket Forecasts

Australia: One-Month 81% (Bullish) 52% (Neutral)
New Zealand: 44% (Neutral) 43% (Neutral)



Performance Forecasts

"Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

NOT buy or sell recomme Performance	ndations, t PriceSales		ful to help time planned Performan	•	es or sa Price/Sales	ales, or to 1d RE Gross	entify shares worthy of fur Performance	ther st	udy and Price/Sales	
Forecast Pr	ice Ratio	Ratio Yield	Forecast	Price	Ratio	Ratio Yield	Forecast	Price	Ratio	Ratio Yield
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Recommended Investments

<u>Colonial Motor Company</u> reports first quarter revenues and profits below 2007 but similar to that experienced in 2006.

The company has acquired a property adjacent to its **Southpac Trucks** in Wiri Station Road, South Auckland, which will eventually allow that business to operate from a single site and give up a leased property.

Lyttelton Port Company and its second largest

shareholder, **Port of Otago**, have signed a Memorandum of Understanding to *explore* the potential for a merger of the two port operations. Integrating the operations could avoid duplication of future capital expenditure, increase productivity and lead to the joint development of new services. Modern, new age, environmentally aware groups will appreciate the "reduced environmental impacts" of "co-ordinated road (*Continued on Page 4*)

Portfolio of Recommended Investments Perform- Issued Vola- Price/ Price/ Gross Recent Cash

CURRENT ADVICE	Company	In	itial Recom	mandatio	Perform-		Vola- tility		Price/		Recent	Cash Dividend	Total
ADVICE	Company	Code	- Date -		Forecast		Ratio	Ratio	Ratio	Yield	Price	Rec'd	%
	N7 Charas												
HOLD	NZ Shares CDL Investments Ltd	CDI	12/01/99	25	D	218.9	1.4	1.90	5	12.7	27	17.9	+80%
BUY	Cavalier Corporation	CAV	05/12/95	156*	A	67.1	0.8	0.62	9	13.0	230	227.0	+193%
HOLD	Colonial Motor Company	CMO	10/11/92	150	В	27.9	0.5	0.02	11	12.3	280		+313%
HOLD	Lyttelton Port Company	LPC	12/12/00	150	A	102.3	0.5	2.76	22	3.4	225	68.4	+96%
BUY	Michael Hill Int'l Ltd	MHI	11/06/91	5*	D	382.5	0.7	0.68	10	7.1	67		-1748%
BUY	Nuplex Industries Ltd	NPX	11/06/91	350	В	81.7	0.9	0.00	9	8.7	520		+117%
HOLD	•	PPG	08/05/06	71	С	40.0	1.5	0.20	NE	o. <i>t</i> Nil	33	8.5	-42%
HOLD+	Postie Plus Group	RNS	13/08/96	85*	C	40.0	1.3	0.10	6	23.8	33 47	53.9	-42% +19%
	Renaissance Corp			64		53.0	1.4	-	5	23.0 12.2	37		+19% -27%
HOLD	Smiths City Group	SCY SPN	09/10/06	120	C A		0.8	0.08 3.67	22			10.0	
HOLD	South Port New Zealand	_	13/02/96			26.2			12	6.6	215		+166%
HOLD	Steel & Tube Holdings	STU	08/08/00	146	A	88.2	0.8	0.52		9.6	295		+247%
HOLD+	Taylors Group Ltd	TAY	09/11/99	102	С	24.3	0.8	0.44	13	14.1	127	86.0	+109%
LIOLD.	Australian Shares (in Aust	,	40/05/00	400	В	FO 2	0.0	0.00	04	4.4	404	20.5	. 2200/
	AJ Lucas Group	AJL	13/05/03	120	В	59.3	0.6	0.68	21	1.4	484	30.5	+329%
HOLD+	Atlas South Sea Pearl	ATP	14/05/96	73	В	89.3	1.4	1.13	3	15.1	27	17.5	-40%
HOLD+	Campbell Brothers Ltd	CPB	12/10/99	406*	В	52.1	0.3	1.63	17		2385	357.6	+576%
HOLD	Cellnet Group Ltd ¹	CLT	12/02/02	147*	С	76.8	1.4	0.05	NE	Nil	29	32.4	-45%
HOLD	Circadian Technologies	CIR	10/02/04	188	С	40.1	1.0	3.25	NE	Nil	66	65.0	-30%
BUY	Clarius Group Ltd	CND	08/04/03	86	В	57.4	1.0	0.13	4	21.9	73	68.5	+65%
BUY	CPT Global Ltd	CGO	10/03/08	88	В	36.9	1.1	0.36	10	11.4	44	1.8	-48%
BUY	Devine Ltd	DVN	13/11/06	94	Α	285.7	1.0	0.32	6	12.3	65	16.0	-14%
BUY	Ellex Medical Lasers	ELX	14/03/06	49	С	68.5	1.8	0.26	7	Nil	19	Nil	-61%
HOLD	Fiducian Portfolio Ser	FPS	11/02/08	260	В	32.8	0.8	2.12	9	7.2	180	6.5	-28%
HOLD	Housewares Int'l	HWI	13/11/06	171	A	129.5	1.1	0.18	4	18.1	58	10.5	-60%
HOLD	Iluka Resources Ltd	ILU	12/10/04	471	Α	232.9	0.6	0.84	8	5.7	385	64.0	-5%
BUY	Integrated Research	IRI	14/01/08	40	В	166.5	1.4	1.11	7	12.0	25	3.0	-30%
HOLD	Int'l AllSports	IAS	11/02/03	180	D	66.4	1.8	0.26	NE	Nil	18	4.0	-88%
BUY	M2 Telecommunications	MTU	09/10/06	33	A	78.9	1.0	0.41	9	8.8	57	8.0	+97%
HOLD	Mercury Brands Ltd	MCB	08/02/05	93	С	62.2	4.0	0.05	NE	Nil	4	7.0	-89%
HOLD	Mercury Mobility 1	MMY	40/00/04	=0	С	105.0	4.0	1.95	NE	Nil	13	Nil	0750/
HOLD	Melbourne IT	MLB	10/02/04	53	В	76.8	0.6	1.04	12	6.2	209	43.0	+375%
HOLD	M.Y.O.B. Ltd	MYO	15/07/03	84*	В	385.3	0.8	2.14	23	4.2	102	46.1	+76%
BUY	Photon Group Ltd	PGA	10/11/08	140	В	102.8	0.7	0.19	5	20.4	140	Nil	+0%
BUY	Probiotec Ltd	PBP	11/02/08	116	Α	46.6	0.8	0.91	9	2.0	128	2.5	+13%
BUY	Prophecy International	PRO	08/09/08	26	Α	45.1	1.4	2.47	7	12.5	32	Nil	+23%
HOLD	Ross Human Directions	RHD	14/08/01	92	A	83.5	1.6	0.05	5	15.6	23	32.5	-40%
HOLD+	Skilled Group Ltd	SKE	12/03/02	126	В	122.0	0.7	0.14	7	10.5	220		+171%
HOLD+	Technology One Ltd	TNE	11/11/03	44	В	297.7	0.9	2.89	15	4.9	76	13.1	+103%
BUY	TFS Corporation Ltd	TFC	08/01/07	45	В	187.3	0.9	2.49	6	4.4	91		+104%
HOLD+	The Reject Shop Ltd	TRS	11/01/05	257	Α	25.7	0.4	0.71	15	4.9	980	126.5	+331%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +130.9%. This is equal to an average annual rate of +21.3%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 38 current and 143 closed out) is +29.4%, compared with a market gain of +5.1% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

^{*} Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

⁽¹⁾ Cellnet Group returns includes 11/2 shares in Mercury Mobility distributed to shareholders.

Page 4 Market Analysis

Recommended Investments

(Continued from Page 3) and rail use", while old fashioned greedy capitalist shareholders will remember the adage that "Business thrives on competition" - especially taking over or merging with the competition to increase the pricing power of both businesses!

The proposed merger structure would involve the infrastructure assets (i.e. land and wharves) remaining in "local control" and separated from the "operations and commercial activities" of a business operating over both

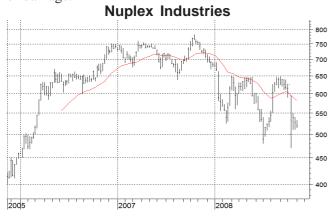
ports.

This could all make sense, provided the Christchurch City Council (which owns 75% of Lyttelton Port Company) does <u>not</u> seek to disadvantage the public minority shareholders as it did in previous failed plans with a foreign port operator.



<u>Nuplex Industries</u> reports a "softening of demand" across most of its businesses, but with earlier efforts to reduce costs, the first quarter earnings are close to last year".

Nuplex Industries reports that a fire at its Vietnamese manufacturing plant, "while substantial", was restricted to raw material pumps, a maintenance shed, the masterbatch manufacturing facility and inventory. The more valuable investment in resin manufacturing facilities was undamaged, but capacity will be reduced for three months owing to the loss of support equipment. The company is fully insured for the estimated US\$2 million of damage.



Postie Plus Group reported revenues 3.7% lower at \$131.3 million for the year to 31 July 2008, but there was a *trading loss* of \$5,751,000 (*minus* 14.4 cents per share), plus *losses* of \$5,101,000 from discontinued

businesses. No dividends were paid for the year.

There was a net operating cash surplus of \$5.3 million (plus another \$3.5 million from the sale of businesses), compared with a *deficit* of \$5.1 million the previous year. That has at least allowed the \$6.8 million repayment of interest bearing debts, down to \$9.5 million.

The company is looking for a "modest full year profit" in the new financial year. The first quarter sales figures will be reported later this month.

OneSteel has withdrawn its planned takeover of **Steel & Tube Holdings**. The NZ Takeovers Code allows a bidder to announce *plans* for a takeover but to choose not to proceed at any time before the offer documents are actually mailed to shareholders. Does anyone else see how this "investor protection" could be used to manipulate share prices?

While uncertain about trading in the second half, <u>Steel</u> & <u>Tube Holdings has announced first quarter profits up</u> by \$8.1 million on the same period in 2007. That "momentum of earnings" continued in October and is "likely" over the first half year. <u>This is a very significant improvement</u>, given that the company's profit was only \$8.6 million for the half year to December 2007 and \$22.5 million for the full year to June 2008 so averaged just \$5.6 million per quarter last year!



(This section is in Australian currency, unless stated.) AJ Lucas Group reports September quarter revenues up 91% to \$168.6 million and earnings up 73% to \$16.8 million. These figures include just six weeks contribution from Mitchell Drilling and the company is on target to achieve its forecast of at least \$600 million in revenues and \$80 million in earnings this year.

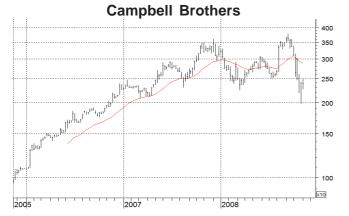
The Pipelines Division reports winning \$72 million in new contracts, record tender activity and is a member of different consortiums planning desalination projects in Perth (valued at \$1,000 million), Adelaide (\$1,000 million) and Melbourne (\$3,100 million).

Coal seam gas assets - with a book value of \$23.8 million - have been independently valued at over \$300 million. That is 440 cents per share!

<u>Campbell Brothers</u> has upgraded its forecast 60% growth in profits this year and now expects to report a 75% increase for the half year ended 30 September and a 70% increase for the full year to 31 March 2009.

Of course, *nothing* can please investors in the current environment, so despite this upgrade the shares have fallen 10% over the last month. Achieving its current growth forecast will put this high quality, high growth

company's shares on a Price/Earnings ratio of just 10 - the sort of valuation appropriate for a "no-growth" business!



<u>Cellnet Group</u> is to discontinue its IT distribution operations, except for the server and print segments, and focus upon its Telco and Retail distribution business. This will result in a one-off restructuring charge of \$2.5 million, including some redundancies and closing warehouses in Victoria, South Australia and Western Australia. Annual revenues will decline by around \$95 million, but with the reduction in overheads the bottom line profit will improve. The reduction in stock and debtors will also release \$10 million of cash and the company is already "virtually debt free". This surplus cash may be used to grow the "remaining businesses either organically or through acquisition" which "considering the current state of the markets, may be opportune" or used to fund a capital return or share buy back.

The remaining businesses "continue to perform" with "the ability, resources and opportunity to grow its market share substantially" in the distribution of mobile phone accessories. The company has established facilities in China and new product packaging to decrease costs and improve efficiencies.

<u>Circadian Technologies</u>' licensee, US based ImClone Systems Inc, has chosen the human therapeutic antibody IMC-3C5 for pre-clinical development to neutralise VEGFR-3 to inhibit the growth of cancer tumours. ImClone has exclusive rights to develop the VEGFR-3 antibody, with Circadian Technologies earning annual license fees and royalties on potential future product sales.

<u>Clarius Group</u> has warned that its first half profit could be down 35-40%, owing to the current economic slowdown and a reduction in permanent recruitment. The company is trading profitably, but this lower level of activity may continue for the full year.

The company will seek to improve cashflow by introducing online time sheets and shortening its customer billing cycle in the second half of this year.

The new Managing Director has resigned, after only a year, with the Chairman (who founded the company in 1984 and was Managing Director for 17 years) becoming Executive Chairman and leading the company until a new Managing Director can be found.

Devine is predicting its half year profit to December 2008 will be 15-20% higher than last year, with the full

year result likely to be ahead by around 15%.

<u>Ellex Medical Lasers</u> will preview its new multicolour photocoagulation laser the *Integre Pro* at the **American Academy of Ophthamology** exhibition in Atlanta on 8-11 November.

This high-power yellow and red wavelength laser allows a full range of treatments available from three-wavelength photocoagulators while replacing the need for the green laser.

The company is also reviewing its forward exchange hedging which is offsetting the benefit of the lower Australian dollar. The company has hedged Yen 600 million at JPY 90.40-97.70 to the Australian dollar and hedged US\$800,000 at US\$0.82-0.90.

Fiducian Portfolio Services reports September quarterly receipts of \$6,864,000 - down 8% on the same period in 2007. The quarterly cash operating surplus was 25% lower at \$1,199,000. The cash on hand is down 23% to \$7,602,000 (23.2 cents per share).

<u>Iluka Resources</u> has upgraded its 2009 profit forecast from \$20 million to \$50 million (13 cents per share), mainly owing to the sharp fall of the Australian dollar against the US dollar, plus higher zircon prices.

The company has announced plans to close one of its four synthetic rutile kilns in Western Australia in mid-2009. The kiln, originally commissioned in 1991, would require major maintenance and, with insufficient suitable and economic ilmenite feedstock available, will be closed. Total rutile production is expected to remain similar, owing to improved throughput at the other kilns.

<u>International All Sports</u> reports September quarter receipts 4% higher than a year earlier at \$214.1 million, but a quarterly operating cash *deficit* of \$1.9 million, compared with a surplus of \$879,000 previously. Total cash on hand is \$25.7 million, of which \$18.0 million is customer balances.

Over the last year the company "has conducted an exhaustive" search for potential buyers of its business, following unsolicited approaches from potential buyers. The company received further "indicative expressions of interest" but "the price offered or conditions sought by prospective purchasers" were considered not to be in the best interests of shareholders.

<u>M2 Telecommunications</u> briefly reports "continued growth in revenues and all other fundamentals" over the first four months of its new financial year.



Mercury Mobility's quarterly cash flow report shows receipts 52% lower at (Continued on Page 6)

Page 6 Market Analysis

Recommended Investments

(Continued from Page 5)

\$1,067,000 (compared with the September 2007 quarter, its first as a separate company) and cash operating *deficit* of \$400,000 (compared with a \$666,000 surplus). Cash on hand is \$1,124,000. The company is debt free and does not anticipate any requirement to borrow as it has reached a cashflow breakeven point.

The company reports "improved profit and loss performance" for the September 2008 quarter, but there was still an operating earnings *loss* of \$59,965 plus one-off cost of \$125,138. It believes a "key driver" of future growth is the number of carrier distributors which has risen from three to five since June 2008, "without any increase in overheads". The reduction in system development and staff numbers has reduced overheads 25%. Mercury Mobility operates and exports globally, so the lower exchange rate "has provided significant foreign exchange benefits".

Mercury Mobility has entered markets in Sweden, Latvia, Lithuania and Russia, plus signed contracts to distribute mobile phone content in the United States, South America and possibly China.

M.Y.O.B. has received an Australian Tax Office ruling and shareholder approval for its 12.5 cents capital repayment and 0.35 special dividend, with the shares now trading ex-entitlement and the payment to be made to shareholders on 19 November.

Manhattan Software, a joint venture between Archer Capital and HarbourVest Partners LLC, is making a cash takeover offer for MYOB. This company is offering 102.15 cents in cash (subject to a minimum 50.1% acceptance of its offer), increasing to 112.15 cents if it reaches 90% acceptances. It claims institutional shareholders owning 34% of MYOB have indicated they will accept the takeover. Takeover documentation should be mailed this week, with the offer open for at least one month.

MYOB believes this an "opportunistic" attempt to buy the company at a small premium and "is in preliminary discussions with parties interested in presenting alternative proposals" which "could lead to a more favourable offer". It is never a good idea to rush to accept conditional takeover offers as that will prevent the acceptance of potential rival bids or selling on-market. Investors should "Hold" pending developments, which could include parties buying on-market, a rival takeover offer or an increased offer from Manhattan Software.



<u>Probiotec</u> reports revenues for the first four months of the current year are up 32.3% to \$29.7 million and predicts full year profits will be 20% higher. It also predicts "organic growth, both domestically and internationally, will be double digit for the foreseeable future".

Skilled Group has yet to notice any "significant slowdown in demand" for its services and is sticking with its previous profit forecasts. Earnings (before interest, depreciation and tax) for the full year to June 2009 are expected to be \$100-110 million, with a net profit of \$31-38 million (25-31 cents per share).

Demand from the building sector, NSW councils and smaller mining companies were down, but the company expects increased demand for its infrastructure services business following the government's commitment to many big projects.

Technology One will release its annual profit result for the year to 30 September 2008 on 17 November and this "will show continuing growth" and "substantial new business". The company had previously indicated that its Research & Development spend would drop (from about \$13.8 million in 2007) with more emphasis on marketing, but has announced plans to recruit 200 new staff and spend \$27 million on R&D over the current year (i.e. to September 2009).



The Reject Shop - unlike some other retailers - is continuing with its store expansion, opening 20 new stores this year and refurbishing others. Also it appears to be managing the rapid fall in the exchange rate and maintaining profit margins. First quarter revenues are "ahead of plan" and it continues to predict an \$18.6-18.8 million profit for the full year to June 2009.



Share Recommendation: Buy Photon Group

(This section is in Australian currency, unless stated.)

Photon Group (code PGA).

Photon Group is one of the largest marketing services businesses in the world - and specialises in the faster growing "non-traditional" sectors of this industry. A year ago who could guess that you would be able to buy shares in a good quality, growing company at a Price/ Earnings ratio of less than five and a Dividend Yield of over 20%?

Of course, no company is without risk. Photon Group has moderately high - although soundly structured - debts. It has also been perhaps a little too generous with dividends over recent years and in future may need to retain some more cash within the company. Traditional advertising and marketing (i.e. TV, radio, newspaper) businesses have been cyclical - so can perform poorly in an economic slowdown - although Photon Group's non-traditional businesses have so far experienced increased demand as the global economy rapidly slowed.

Earnings per share rose 29% last year and are predicted to rise 10% this year, yet the share price is down 75% over the last twelve months... which would appear to more than fully *discount* any potential risks. On the upside, a stockmarket recovery could see Photon Group's shares rise 2-3 fold, while internal growth in revenues and profits *could* boost that to a 4-6 fold gain over the next 3-4 years. Oh, and did we mention the 20% dividend yield?

Company History

Photon Group was founded in 2000 to acquire specialist advertising and marketing services businesses. In April 2004 when the company went public, offering 10,000,000 new shares to the public at 180 cents to raise \$18.0 million in new equity, it owned 13 operating companies. That has since expanded to 46 companies through further acquisitions, making Photon Group about the 15th largest marketing services company in the world.

To date growth has mainly been through acquisition, with companies usually acquired for an initial cash deposit plus some Photon Group shares plus an earn-out based upon a share of future profits. These acquisition costs have been mainly debt funded, with share placements and a cash issue raising additional equity to periodically reduce debt levels.

In May 2005 the company placed 5,655,939 shares with institutional investors at 280 cents, raising \$15.8 million in new equity. In September 2006 it placed 9,000,000 shares with institutions at 550 cents, raising \$49.5 million. Just recently, in July 2008 the company made a 1 for 3 cash issue to shareholders at 300 cents per share, raising a further \$76.6 million in cash.

Current Business

Following the recent cash issue, Photon Group has interest bearing debts of \$280 million. The group has

credit facilities totalling \$346 million, so undrawn credit capacity "exceeds the present value of all expected future earn-out liabilities" and these *could* be funded from future profits - although that could require a lower dividend payout ratio. Bank facilities were extended in June and now mature in July 2009, October 2010 and October 2011. 38% of debt is in Pounds Sterling or US Dollars, providing a natural hedge against the earnings of its recently acquired international businesses.

The Group's operating companies fall into five divisions: Strategic Intelligence: These businesses - involved in media planning, brand insights, new product ideas and measuring marketing effectiveness - generated around 14% of group revenues and 12% of earnings in the year to June 2008.

<u>Internet Marketing & Communications</u>: Businesses providing marketing in the interactive, digital and mobile sectors. Last year this provided 10% of revenues and 25% of earnings.

<u>Integrated Communications & Digital</u>: These businesses are involved in brand strategies using traditional media, point of sale and customer incentives, providing 23% of group revenues and 16% of profits.

Specialised Communications: This covers public relations, corporate communications and event management, generating 19% of 2008 revenues and 20% of earnings. Experiential & Field Marketing: This includes point of sales marketing and experiental marketing (e.g. in store samples), generating 34% of group revenues and 27% of profits.

Recent Results

For the year to June 2004, revenues rose 56.6% to \$34.3 million with a maiden profit of \$1,286,981 (2.6 cents per share). A 2.0 cents dividend was paid. The net operating cash surplus was 13% higher at \$3.6 million.

To June 2005, revenues were 135.8% higher at \$81.0 million and profits up 3½-fold to \$4,572,000. The issued capital had increased only 15.0%, so earnings per share more than *tripled* to 8.1 cents. The annual dividend rate was raised 4-fold to 8.0 cents. The cash operating surplus also rose more than 3½-fold to \$13.1 million.

The year to June 2006 involved some significant accounting changes - boosting reported revenues and profits. Overall reported revenues more than *doubled* to \$169.5 million while reported profits soared 181.4% to \$12,867,000 (21.7 cents per share). Adjusted for the accounting change, revenues were 55% higher and profits up 49%. The annual dividend was increased 150.0% to 20.0 cents. The operating cash surplus slipped slightly, down 7% to \$12.2 million.

In the June 2007 year, revenues were 81.3% higher at \$307.3 million. Profits increased 36.2% to \$17,531,000 but owing to the increase (Continued on Page 8)

Page 8 Market Analysis

BUY Photon Group

(Continued from Page 7) in the issued capital, earnings per share were just 9.0% higher at 23.6 cents. The dividend was raised 15.0% to 23.0 cents, while the net operating cash surplus improved

significantly, up 133% to \$27.3 million.

For the year to June 2008, revenues were 86.9% higher at \$574.4 million although profits grew only 29.2% to \$22,646,000 (29.6 cents per share). The annual dividend was increased 20.8% to 28.5 cents. The net operating cash surplus was 11% lower at \$24.4 million.

Despite the current sharp global economic downturn, Photon Group's business has performed well in the quarter to September 2008. Earnings (before interest, tax and depreciation) increased 150% - boosted by the large number of acquisitions last year. Adjusted for these acquisitions, the actual businesses are generating earnings 15-20% ahead of the September 2007 quarter. The group reports some weakness in promotional advertising, research and experiential marketing but this is "more than offset by strong growth" in field marketing, internet marketing and public relations.

Earnings for the full year to June 2009 are forecast to rise 40%. The issued capital has increased 33.3% owing to the July 2008 cash issue, with the company forecasting earnings per share growth of "approximately 10%" (i.e. to around $32\frac{1}{2}$ cents).

Investment Criteria

At 140 cents, Photon Group shares trade on a Price/Sales ratio of 0.19, a very low Price/Earnings ratio of less than 5 and offer an extremely high Dividend Yield of 20.4%. Compare this with the rather high valuation (i.e. a P/E of 69 and a Yield of 1.1%) at the company's Initial Public Offering in 2004. Clearly the shares are either very undervalued or the stockmarket has serious doubts about the future of this company or - have we ever mentioned this before? - perhaps the stockmarket is more than a little manic depressive.

Based upon the performance of traditional advertising groups in the United Kingdom, Photon Group's business *could* be cyclical. Traditional advertising businesses (i.e. selling TV, radio, print advertising) have suffered a decline in revenues in an economic downturn, trading at around break-even or at a loss. In that situation the share price falls sharply as the stockmarket is uncertain about the survival or value of the business. In the following stockmarket recovery and economic upturn, however, such shares have increased 10, 50 or 100 fold in value from their lows!

Photon Group operates non-traditional marketing services and may perform differently in a downturn. Its services provide a more direct and immediate response, so - to date - demand has increased as companies seek to maintain revenues and sales as the economy weakens. Photon Group's share price, however, has *already* fallen sharply, *anticipating* a possible downturn in the business which is not apparent at this stage.

Nevertheless, the current dividend rate may not be prudent or sustainable in the immediate future. The company had a stated target payout ratio of 50-70%, but in recent years has distributed 92-97% of annual profits

to shareholders as a dividend. The company also has reasonably high debt levels, so in future retaining some profits to pay earn-out liabilities and/or to repay debts may be prudent.

Photon Group is a marketing *services* group and this is a non-capital intensive business, requiring little in the way of real assets. As the business has grown by acquisition it has significant intangible assets (i.e. goodwill on acquisition) of \$502 million far in excess of its Shareholders Equity of \$266 million. A higher portion of *future* growth, however, should come internally from the growth of its businesses - and this internal growth would create shareholder wealth. Non-traditional marketing services are growing at double digit rates, so at 15-20% growth the business would *double* in size every 4-5 years! The impact of debt financing would *double* earnings per share every 3-4 years.

The issued capital has expanded to 102,782,853 shares, which at the current share price gives a market capitalisation of \$144 million.

The management and directors have a significant investment in this business. Executive Chairman T Hughes owns 4,336,631 shares (4.2% of the company) while the Chief Executive Officer M Bailey has 4,531,724 shares (4.4%). Three other non-executive directors each own around 158,000 to 244,000 shares. Senior Executives A Kilgour has 1,249,841 shares and S Bailey has 2,196,312 shares, while a former employee and creative consultant S Reynolds owns 4,840,000 shares.

There have been eight *insider* buys on-market over the last year, all by the Executive Chairman. Mr Hughes purchased 25,000 shares at 474 cents in February, 14,940 shares at 470 cents, 34,398 shares at 450 cents, quickly followed by 60,179 shares at 400 cents in March, 35,000 shares at 364 cents and 100,000 shares at 350 cents in April and 26,485 shares at 293 in June. Last month he purchased 21,450 shares at 257 cents and 50,000 shares at 181 cents. In addition, he took up his entitlement to 1,034,676 shares at 300 cents in the July cash issue.

The company is moderately followed, with five brokers publishing profit forecasts. The founding investor, RG Capital Multimedia retains 13.6 million shares (13.5% of the company) and institutions have moderate investments totalling over 20% of the company.

Technically the shares are weak with a Relative Strength rating of -21.7%, although in the current market this is ranked 53 (on a scale of 0-99), so about average. In normal conditions we prefer *stronger* shares (i.e. those rising fastest) or *positive* strength ratings, although at a market bottom the very *weakest* shares, which have been most heavily sold off, can bounce back quickest.

Summary and Recommendation

Shares in Photon Group do involve risk. Historically, advertising and marketing services is a cyclical business, although Photon Group's niche in non-traditional marketing *may* not be cyclical. The company also has high debt levels and potential earn-out liabilities and although it recently raised additional capital and extended its debt facilities it would be prudent to divert cashflow from a very high dividend payout to debt reduction.

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The company, however, offers the potential for far above average investment returns. The shares have lost over 75% of their value over the last year, perhaps significantly over-discounting any potential downturn, while the business still appears to be strong and growing. A stockmarket recovery could easily see the share price increase over 2-3 fold (i.e. to around 300-450 cents, still well short of its 2007 peak of 655 cents).

Medium to long term the business could continue to grow strongly, mainly from internal growth of existing businesses, doubling earnings per share every 3-4 years. So growth plus a stockmarket recovery could see the share price 4-6 fold higher (i.e. to around 600-900 cents) over the next 3-4 years. Or become a ten-bagger (i.e. increase 10-fold) over the next 6-8 years.

In addition, the shares offer a very high current

income yield of over 20% and even a lower, more prudent, payout ratio should offer a double digit income yield.



Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the Share Selection Methods report sent to all new subscribers or available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company	Share	STREN Cur-	GTH F 4-Wk	<u>RATIN</u> Rank	Gello-/-Sell	okers owing	PriceF to	Retur	nVola	ı-Pric Earn	eDivi- . dend	Price Sales	Market Cap'n	Company		STREN Cur-			side 7-Sell	okers lowing	Price to	Returr	nVola til-	ı-Price Earn.	eDivi- dend	Price Sales	Market
	Price	rent	Chg.	0-99	<u>=</u> B. (<u> </u>	NTAE	quit	y ity	Ratio	Yield	Ratio	Cap'n		Price	rent	Chg.	0-99	E.B.	<u> </u>	NTA	Equity	ity	Ratio	Yield	Sales Ratio	Cap'n
UNDER-VALUED	SHARE	S:Lowe	estPrice	e/Sale	s. Yld:	>0.F	RelStre	nath:	>0					ING Med. Prop.	106	-3.5	-0.7	28	4-0	4	0.9	5	0.5	17	9.2	6.10	148
Skellerup Hold.	81	+0.0		14	4-0	-,	2.3	9	1.2	148	5.5	0.48	107	Akd Int Airport	175	-8.4	-0.0	56	2-2	8	1.1	6	0.6	19	7.0	6.09	2,139
Steel & Tube	295	+2.8	+1.2	7	0-0	6	1.0	8	0.8	12	9.6	0.52	260	AMP Onyx Mgmt	101	-5.5	-0.5	40	3-0	4	0.7	12	0.4	6	8.3	5.76	695
CavalierCorp	230	+0.2	+0.6	13	0-0	4	1.8	21	0.8	9	13.0	0.62	154	Metro.LifeCare	380	-10.1	+0.0	62	0-0	1	0.6	-	0.2	NE	5.0	5.71	332
LivestockImp.	269	+7.0	-12.4	4	2-0	-	0.5	10	0.6	6	13.9	0.67	89	A2 Corporation	10	-9.6	+3.2	60	0-0	-	-	-	1.7	NE	Nil	5.41	26
Abano Health.	460	+1.4	-2.2	11	0-0	1	2.0	14	0.8	14	5.8	0.86	106	Kiwi Property	105	-5.6	-0.3	41	3-0	4	8.0	11	0.5	7	8.7	5.07	874
														Burger Fuel	45	-4.1	+0.5	30	0-0	-	5.1	-	8.0	NE	Nil	5.06	24
BESTPERFORMII	NG SHA	RES:S	tronges	stSha	res, P/E	<20),P/S<	1.0						NZ Refining Co	665	-6.5	-0.2	44	1-0	2	2.6	18	0.4	14	10.1	4.72	1,596
Livestock Imp.	269	+7.0	-12.4	4	2-0	-	0.5	10	0.5	6	13.9	0.67	89	NZExchangeLtd	605	-11.1	-2.0	66	0-0	2	5.1	30	0.6	17	5.2	4.67	147
Apple Fields	3	+5.4	+8.4	5	1-0	-	0.7	41	4.5	2	Nil	0.92	3	Trust Power Ltd	760	-1.8	-0.8	23	0-2	4	1.9	8	0.5	24	5.5	3.52	2,397
Steel & Tube	295	+2.8	+1.2	7	0-0	6	1.0	8	0.7	12	9.6	0.52	260	KermadecProp.	49	-12.8	-3.0	70	2-0	-	0.4	7	0.7	6	17.7	3.49	38
Abano Health.	460	+1.4	-2.2	11	0-0	1	2.0	14	0.7	14	5.8	0.86	106	ING Property	62	-15.6	-2.2	77	5-0	3	0.5	10	0.5	4	15.9	3.08	319
CavalierCorp	230	+0.2	+0.6	13	0-0	4	1.8	21	0.6	9	13.0	0.62	154	Mowbray Collect	125	-7.2	+7.7	48	0-6	-	3.1	5	0.3	58	Nil	2.85	14
														Lyttelton Port	225	-1.2	-0.0	18	0-0	3	1.8	8	0.4	22	3.4	2.76	230
INCOMESHARES	: Highes	tYields	, Capita	alisati	on>N2	Z\$1 0	00 millio	n						Life Pharmacy	46	-4.1	+5.2	31	0-1	-	0.7	-	0.9	NE	Nil	2.70	17
Hallenstein G.	229	-11.7	-0.2	66	4-1	5	2.1	32	0.4	6	22.8	0.68	137														
Telecom Corp	226	-17.1	-4.7	80	8-14	11	1.5	26	0.6	6	19.2	0.73	4,126	WORSTPERFOR	RMINGSH	IARES	Weake	est Sh	ares, F	P/SR	atio>	0.25, Yi	ield<	Twice	Avera	ge	
F&PAppliance	147	-19.9	-2.9	82	2-0	6	0.6	8	0.8	8	16.1	0.30	418	Charlie's Group	14	-58.3	-0.0	98	1-0	-	2.7	-	1.2	NE	Nil	1.36	41
ING Property	62	-15.6	-2.2	77	5-0	3	0.5	10	0.6	4	15.9	3.08	319	Plus SMS Hold.	2	-33.4	-3.5	92	3-3		1.1	-	3.2	NE	Nil	1.44	8
Briscoe Group	78	-15.1	-1.7	75	2-0	4	1.4	19	0.6	7	15.3	0.41	165	InvResearchGr	7	-30.4	+0.1	90	0-0	-	1.0	-	1.6	NE	Nil	2.69	5
Air New Zealand	92	-15.8	-3.1	78	8-1	2	0.6	14	0.7	4	13.8	0.21	973	GuocoLeisure	40	-23.1	-6.2	86	9-0	-	0.4	1	0.6	31	13.1	0.84	547
PGGWrightsons	175	-7.9	-9.8	53	17-0	4	1.1	15	0.6	7	13.6	0.42	506	Wool Equities 4 1	26	-21.4	+1.4	85	0-0	-	0.5	-	0.6	NE	Nil	0.29	6
Pumpkin Patch	100	-17.9	-2.5	81	5-4	5	1.5	25	8.0	6	13.4	0.46	167	Sealegs Corp	18	-21.3	-9.1	84	0-0	-	7.1	-	1.5	NE	Nil	2.27	13
GuocoLeisure	40	-23.1	-6.2	86	9-0	-	0.4	1	0.8	31	13.1	0.84	547	NZFinance Hold	30	-19.9	-1.5	82	2-0		1.0	16	0.6	6	5.0	0.86	23
CavalierCorp	230	+0.2	+0.6	13	0-0	4	1.8	21	0.6	9	13.0	0.62	154	Warehouse Group	390	-16.2	+5.1	79	0-2	9	3.6	34	0.5	11	6.7	0.69	1,213
														BlisTechnology	4	-15.9	-7.0	78	0-0	-		-	1.7	NE	Nil	6.27	6
INSIDER BUYING	MostIn	sider Bu	ıying, R	Relativ	e Strer	gth:	>0							Guinness Peat	101	-15.4	-4.1	76	0-0		0.5	12	0.6	4	2.6	0.38	1,288
Skellerup Hold.	81	+0.0	-2.8	14	4-0	2	2.3	2	8.0	148	5.5	0.48	107	RakonLtd	186	-15.0	-3.4	74	0-2	2	1.7	8	8.0	21	Nil	1.30	227
Affco Holdings	45	+11.6	-9.9	1	3-0	-	0.9	0	0.7	188	Nil	0.24	227	FinzsoftSol'ns	68	-14.6	-4.5	74	0-0	-	1.6	-	0.5	NE	6.6	0.69	6
LivestockImp.	269	+7.0	-12.4	4	2-0	-	0.5	10	0.4	6	13.9	0.67	89	WNDriveTech.	21	-13.4	-2.8	72	0-0	-	4.0	-	0.9	NE	Nil	N/A	71
Apple Fields	3	+5.4	+8.4	5	1-0	-	0.7	41	3.6	2	Nil	0.92	3	NZX Aust MidCap	415	-13.1	-5.1	72	0-0	-	-	-	0.5	NE	Nil	N/A	35
MrChips Hold	274	+10.2	-4.2	2	1-0	-	3.1		0.4	13	2.2	1.18	67	NZFarming Sys.	110	-12.8	-8.9	70	17-0	-	1.2	-	0.6	NE	Nil	N/A	269
VectorLtd	199	+1.4	-2.5	10	1-0		1.0	7		14	9.9	1.68	1,990														
New Image Group	15	+5.2	-7.6	6	1-0	-	65.2	-	1.6	NE	Nil	1.24	32	INSIDER SELLIN		sider S	elling, F	Relati	ve Stre								
														Mowbray Collect	125	-7.2	+7.7	48	0-6		3.1		0.3	58	Nil	2.85	14
OVER-VALUEDS	HARES:	Highes	tPrice/	Sales	Ratios	, Rela	ative St	trengt	h<0					MainfreightGrp	515	-4.6	-4.9	33	3-9	4	2.0	16	0.5	12	5.2	0.53	497
Ryman Health.	150	-5.0		34	2-0	3	2.0		0.5	10	3.3	9.88	746	Telecom Corp	226	-17.1	-4.7	80	8-14	11			0.5		19.2	0.73	4,126
Goodman Prop.	103	-8.1	-0.5	54	0-0		8.0		0.5	9	9.6	7.29	859	Michael Hill	67	-8.2	-1.9	54	1-5	4	2.8		0.4	10	7.1	0.68	256
WindflowTech.	295	-3.6	-7.9	29	2-0		4.3		0.3	NE	Nil	7.26	25	Trust Power Ltd	760	-1.8	-0.8	23	0-2		1.9		0.5	24	5.5	3.52	2,397
Property FInd.	106	-6.1	-0.4	42	0-0	4	0.7		0.5	12	8.3	7.17	223	Warehouse Group		-16.2		79	0-2		3.6		0.5	11	6.7	0.69	1,213
BlisTechnology	4	-15.9	-7.0	78	0-0	-	2.6	-	1.8	NE	Nil	6.27	6	RakonLtd	186	-15.0	-3.4	74	0-2		1.7		8.0	21	Nil	1.30	227
														Lion Nathan Ltd	1000	-2.9	-2.6	25	0-2	-	0. 1		0.2	21	3.9	2.55	5,342
														Life Pharmacy	46	-4.1	+5.2	31	0-1		0.7		0.9	NE	Nil	2.70	17
														Salvus Strat.	78	-6.3	-1.6	44	0-1	-	0.6	30	0.6	2	10.5	1.82	15

Page 10 Market Analysis

Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report sent to all new subscribers or available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company	Share	STREN Cur-	GTH F 4-Wk	<u>RATIN</u> Rank	isidel iy-Sell	See	eReturnVol on til	a-Pric Earn	eDivi- . dend	Price Sales	Market	Company	Share	STREN Cur-	1-11/1/	2 ank	Side Di Ny-Sell	Signature ollowing to	ReturnVol	a-Price Earn.	eDivi- . dend	Price Sales	Market
OVER-VALUEDS								Ratio	Yield	Ratio	Cap'n	Admiralty Res.	Price 2		Chg. -8.6	0-99 96	<u></u> <u></u> <u></u> <u></u> <u></u> <u></u> <u></u> <u></u>	홈를 NTA 	Equity ity - 2.2	Ratio	Yield Nil	Ratio N/A	Cap'n 17
PrimeagAust.	129	-12.4	-6.1	31	5-1		- 0.5	99	Nil	N/A	194	Vital Metals	9	-41.8	-5.9	96	0-0		- 1.2		Nil	N/A	6
Polartechnics	8	-29.2	-1.3	75	4-0	- 1.4	- 1.4	NE	Nil	N/A	19	Prairie Downs	11	-41.4	-7.7	95	0-0		- 1.4	NE	Nil	N/A	5
Esplanade Prop.	9	-13.7	-3.2	34	2-3	- 0.4	- 1.4	NE	17.8	9.68	18	Metals Aust.	1	-41.3	-2.9	95	1-1		- 3.2	NE	Nil	5.79	7
ASX Limited	3465	-7.2	+0.6	18	0-3	12 13.0	80 0.4	16	5.6	9.65	5,930	E.R.G.	1	-41.1	-1.7	95	0-0		- 2.8	NE	Nil	1.88	8
PacEnvironment	40	-1.7	-4.4	9	1-0		- 0.9	NE	Nil	9.60	31	BQTSolutions	12	-40.5	-1.6	95	0-0	- 12.0	- 0.8	NE	Nil	1.70	7
HealthLinxLtd	6	-19.0	+3.5	46	1-0	- 6.3	- 1.2	NE	Nil	9.55	5	Regis Resources	8	-40.5	-4.3	95	6-0		- 1.3	NE	Nil	N/A	10
HelixResources	8	-29.2	-9.2	75	6-0		- 1.4	NE	Nil	9.52	9	RangeResources	6	-40.4	-2.7	95	1-0		- 1.0	NE	Nil	N/A	11
SmartTrans	2	-30.1	-3.9	77	0-0		- 2.2	NE	Nil	9.47	10	Albidon Ltd	50	-40.3	-9.2	95	0-2	3 -	- 0.6		Nil	N/A	78
Cue Energy Res.	15	-15.0	-6.1	38	0-0	- 1.6	- 1.0	NE	Nil	9.42	91	Nimrodel Res.	10	-40.1	-6.1	94	0-0		- 0.9	NE	Nil	N/A	8
Bass St Oil Coy	4	-30.0	-3.2	77	0-0		- 1.5		Nil	9.37	6	GoldstarRes.	4	-40.0	-3.8	94	0-0		- 1.3		Nil	8.11	6
BluglassLtd	18	-27.3	-7.7	69	1-0	- 2.3	- 0.9		Nil	9.33	30	Jabiru Metals	18	-39.8	-3.5	94	1-1		- 1.2		Nil	N/A	75
AmazingLoans	2	-44.4	+1.0	97	0-0		- 2.0		Nil	9.17	63	GME Resources	5	-39.6	-5.3	94	4-0		- 1.2		Nil	N/A	12
IC2 Global Ltd	7		-11.4	12	0-0	- 3.3	- 1.4		Nil	9.15	5	ABMResources	1	-39.5	-3.6	94	0-0		- 2.8		Nil	N/A	6
OccupationalMd	37	-8.4	-0.4	21	0-1	- 37.0	- 0.7		Nil	9.02	15	Barra Resources	6	-39.3	-2.9	94	0-0		- 1.6		Nil	0.74	11
Rubik Financial	9	-23.2	-1.0	58	0-0	- 0.6	- 0.9		Nil	8.95	20	Pacrim Energy	1	-39.3	+0.3	94	1-0		- 3.1	NE	Nil	N/A	7
Magellan Fin Gp	55	-18.2	+3.2	44	4-0		- 0.7		Nil	8.79	80	Camavale Res.	10	-39.2	-0.4	94	3-0		- 1.3		Nil	N/A	5
KFM Div Infra. Maximus Res	60	-7.9	-1.3	19	0-0	- 0.6	12 0.6		7.5	8.78	122	Axiom Property	6	-38.8	-1.3	93	3-0	2 0.7	15 1.0		Nil	0.88	18
	7 1	-30.1 -23.8	-5.1 -1.7	77 59	0-0 2-0		- 1.2 - 3.6		Nil Nil	8.78 8.75	11 6	Dragon Mountain	10 12	-38.6 -38.5	-4.4 -0.4	93 93	3-0 0-0		- 1.0 - 1.0		Nil	N/A 1.59	12 5
Synergy Equity Clime Capital	80	-23.0	+1.1	17	1-2	- 0.7	- 0.4		Nil	8.69	30	Early Learning Greenland Min.	25	-38.5	-0.4	93	10-0		- 1.0		Nil Nil	1.59 N/A	9
Universal Res.	3	-23.8	-9.8	59	0-1	- 0.7	- 2.2		Nil	8.62	7	Panoramic Res.	120	-38.4	-2.4	93	2-0	5 1.3	30 0.7		10.0	0.97	230
Monto Minerals	6	-32.8	+2.0	84	0-0		- 1.1		Nil	8.57	19	Dwyka Resources	10	-38.3	-5.3	93	0-0	5 1.5	- 1.1	NE.	Nil	1.28	11
Aust Enh Income	700	-6.9	-0.6	17	1-0	- 0.9	- 0.3		10.0	8.57	23	Integra Mining	14	-38.2	-1.6	93	1-0		- 1.2		Nil	N/A	41
Medusa Mining	65	-18.4	-5.8	45	0-0		- 0.6		Nil	8.56	92	Murchison Metal	71	-38.1	-9.1	93	0-1	4 -	- 0.8		Nil	N/A	243
P-Sivida Ltd	149	-22.5	-6.8	55	0-0		- 0.6		Nil	8.44	27	IM Medical Ltd	1	-38.0	-3.7	93	2-1		- 3.8		Nil	5.56	6
Jervois Mining	1	-16.2	-8.9	40	0-1		- 3.1		Nil	8.18	19	Mundo Minerals	18	-37.9	-3.9	93	0-0		- 1.0		Nil	N/A	18
Biodiem Ltd	12	-19.7		48	0-0	- 1.2	- 0.9		Nil	8.16	9	Gryphon Mineral	12		-3.7	93	3-1		- 1.1		Nil	N/A	9
Carindale Prop	383	-1.5	+2.8	9	0-0	1 -	- 0.3	6	6.7	8.13	268	IronbarkGold	8	-37.7	-7.0	92	0-0		- 1.3	NE	Nil	N/A	16
GoldstarRes.	4	-40.0	-3.8	94	0-0		- 1.4	NE	Nil	8.11	6	Black Range Min	2	-37.5	-5.5	92	0-0		- 2.4	NE	Nil	N/A	11
Contango Cap P.	44	-16.3	-3.1	41	10-0	- 0.6	- 0.7	NE	7.4	8.07	44	MacarthurCook	23	-37.3	-4.3	92	7-0	11 0.7	74 0.6	1	Nil	0.26	6
PPK Group Ltd	58	-12.0	-2.3	30	0-0	- 0.8	1 0.4	56	11.2	8.04	34	Hyro Limited	3	-37.0	-2.3	92	6-0	- 0.4	- 1.9	NE	Nil	0.33	8
Hyperion Flag.	125	-8.7	+1.9	21	7-0	- 0.9	8 0.3	11	6.8	8.01	34	CopperCo Ltd	11	-36.8	-7.2	92	0-0	1 -	- 1.1	NE	Nil	N/A	43
Aim Resources	2	-45.5	-0.1	98	1-0		- 2.2	NE	Nil	7.86	17	PortBouvard	20	-36.8	-1.7	91	4-0	- 0.2	2 0.7	8	Nil	1.11	26
CFS Retail Prop	186	-0.1	-0.5	7	0-0	7 0.8	13 0.5		6.5	7.85	4,218	Independ. Group	164	-36.7	-1.7	91	2-2	6 1.3	34 0.5		7.3	1.29	192
RIM Capital Ltd	25	-18.3	-6.8	45	4-0	- 2.3	35 0.7		Nil	7.72	22	CopperStrike	7	-36.6	-6.9	91	0-0		- 1.2		Nil	N/A	5
Platinum Asset	388	-7.9	+4.3	19	1-0	5 -	- 0.5		6.2	7.69	2,177	Image Resources	34	-36.5	-1.8	91	9-0		- 1.0		Nil	N/A	25
EnergyResource	1441	-16.5	-6.4	41	0-0	9 4.6	13 0.5		1.4	7.59	2,749	Moly Mines Ltd	38	-36.5	-10.6	91	2-0	2 -	- 0.5	NE	Nil	N/A	24
Wotif.com Hold.	340	-5.5	+3.1	15	6-0	8 -	- 0.4		4.4	7.53	708												
Bounty Oil Gas	3	-24.7	-8.7	62	0-0		- 2.0		Nil	7.50	6	INSIDER SELLIN						•					
SunResources	5	-19.1	-5.3	47	0-0		- 1.4		Nil	7.46	9	Computershare	786	-3.0		11	2-13	12 -	- 0.3		2.7	2.67	4,367
Forest Place Gr	139	-1.9	-2.7	9	1-0	- 0.6	25 0.5		Nil	7.44	115	ABC Learning	54	-42.0		96	1-10	4 -	- 0.5		31.5	0.15	253
Phylogica Ltd MMC Contrarian	6	-20.8	-0.2 -0.5	51	2-0 2-0	- 0.7	- 1.3 - 0.4		Nil Nil	7.32 7.29	9 116	Fleetwood Corp	600	-9.3 -22.3	-5.8	23 54	0-7 8-14	5 3.3	29 0.2 35 0.3		3.8 12.4	0.96 3.11	300 159
Pelican Res.	48 6	-9.4 -30.3		23 77	0-0	- 0.7	- 1.8		Nil	7.24	6	Hunter Hall Int CGA Mining Ltd	621	-16.2	-3.6	40	0-14	- 3.3	- 0.5		Nil	N/A	177
ING Priv Equity	52		-4.3	26	3-0	- 0.5	2 0.5		15.3	7.24	32	SimsGroupLtd	1500	-16.6		41		11 2.3	61 0.3		8.0	0.21	2,708
Riversdale Min.	268	-17.6		43	1-2	1 1.3	- 0.8			7.18	502	Tatts Group Ltd	269		+2.3	21	0-4	9 -	- 0.4			1.10	3,404
Van Eyk Blue AP	844		+0.0	12	0-0	- 0.9	5 0.3		8.2	7.18	46	Straits Res.	145	-34.0		86	0-4	1 -	- 0.6		Nil	0.22	338
SparkInfrastru	152	-5.1		14	0-1	6 -	- 0.5		10.0	7.14	1,533	Domino's Pizza	300	-5.0	-2.7	14	1-5	7 5.8	35 0.3		3.6	0.85	196
Metal Storm Ltd	4			57	1-0		- 1.6		Nil	7.04	23	RocOilCompany	71	-34.0	-4.8	87	4-8	6 -	- 0.7		Nil	0.89	212
WCPResources	4	-27.2		69	0-0		- 1.8			7.00	6	ASX Limited	3465		+0.6	18		12 13.0	80 0.4		5.6	9.65	5,930
												Aequs Capital	20			35	0-3	- 1.3	13 0.6		7.5	0.90	7
WORSTPERFOR	MINGSH	IARES	:Weak	est Sh	ares, P	/SRatio>	0.25, Yield	Twice	Avera	ge		Invocare Ltd	508	-11.3	-1.0	28	0-3	9 13.7	75 0.3	18	4.4	2.23	509
Tamaya Res.		-49.4		98	4-0	- 0.1	4 2.7		Nil	-	15	Silex Systems	362	-19.0	-10.6	46	0-3	- 7.4	- 0.4	NE	Nil	N/A	525
Agenix Limited	2	-46.0	+1.4	98	4-2	- 0.9	- 2.1	NE	Nil	5.86	7	CVCLimited	82	-11.7	-2.0	29	0-3	- 0.4	0 0.4	122	7.3	4.55	141
AimResources	2	-45.5	-0.1	98	1-0		- 2.0	NE	Nil	7.86	17	Lifestyle Com.	5	-26.9	-5.4	68	0-3		- 1.4	- 11	Nil	1.75	16
Tanami Gold NL	1	-45.4	-6.1	97	8-0	1 -	- 3.6	NE	Nil	1.43	14	Sonic Health	1352	-3.0	+1.0	11	0-3	13 -	- 0.3	18	3.8	1.89	4,509
Compass Res	40	-45.3	-5.1	97	4-0		- 0.7		Nil	N/A	51	Atlas SS Pearl	27	-11.6	-1.6	29	0-3		- 0.5		15.1	1.13	24
AmazingLoans		-44.4			0-0		- 1.8		Nil	9.17	63	PMP Limited	102	-5.6		15		7 1.2	12 0.5		4.4	0.25	346
RepcolLtd	1		+1.3	97	0-0		- 2.4		Nil	1.28	7	Tap Oil	64	-31.0	-6.5	79	0-3	7 0.6	- 0.6		Nil	1.17	99
Bannerman Res.	49	-43.1	-8.4	96	10-1		- 0.7		Nil	N/A	62	HydrometCorp.	6		-3.0	50	1-4	- 1.2	18 1.2			0.49	19
Karmelsonix Ltd	2	-42.8	-2.1	96	2-0	- 1.7	- 2.2		Nil	6.54	6	TNG Limited	3	-42.5	-1.9	96	2-5		- 1.6		Nil	N/A	9
Tri Origin Min.	8	-42.8	-7.2	96	0-0		- 1.1		Nil	N/A	8	ISS Group Ltd	37		-10.3	14	0-2	- 5.2	54 0.6		4.8	1.98	36
Indigo Pacific	9	-42.6	-2.8	96	0-0	- 0.2	6 1.0		Nil	0.73	7	Cullen Resource	125	-20.8		51	0-2		- 1.6		Nil	N/A	26
TNGLimited	3	-42.5	-1.9	96	2-5		- 1.7	NE	Nil	N/A	9	Slater & Gordon	135	-1.2	-1.1	8	0-2	2 2.1	23 0.5	9	3.7	1.72	137

Australian Warrant / Option Analysis

1 1000	-	Y	r/Mth		Black-	Ontion	Share	Ontion	Options	Break-	' P .			Yr/Mth		Black-	Ontion	Share O	ntion	Options	Break-
Company		Exercise	to		Scholes	Over/	Vola-	Lever-	to Buy	Even	Company	Share E	ercise	to		Scholes	Over/	Vola- L	ever-	to Buy	Even
	Price	Price E	xpiry	Price \	Valuation	n Under- Valued		age	1 Share	Rate		Price	Price	Expiry	Price V	'aluatior	n Under- Valued	tility a	age	1 Share	Rate
AIMPagauraga	2	10	0.7	0.4	0.1			2.25	1.00	.000	Chromo Comoration	0	2 (10	0.4	6.6		0.00 1	20	1.00	70
AIM Resources AXG Mining	2		0-7 1-9	0.4 0.5	0.1	+509 +408	1.13 0.94	3.35 2.53	1.00	+999 +278	Chrome Corporation Cityview Corp	9 1	2 (15	0-10 1-0	0.4	6.6 0.1			1.29 2.57	1.00 1.00 -	-78 +999
Accent Resources	13	20 0		4.0	3.7		1.13		1.00	+109	Coal Fe Resources	5	20	1-1	0.3	2.0			1.48		+264
ActinogenLtd	5		3-8	0.1	1.6	-94	1.05	1.52	1.00	+87	Colltech Australia	1)-11	1.0	0.1			2.19		+479
Activex Ltd	6		0-3	0.1	0.0	+254	1.16	5.44	1.00	+999	Colonial Resources	7	20	2-1	0.5	0.6			2.84		+69
Adelaide Energy	5	25	0-7	0.3	0.0	+999	0.70	7.10	1.00	+999	CommoditelLtd	2	2	0-7	0.2	1.1	-82	1.28 1	.62	1.00	-36
AgenixLtd	2	30	2-7	1.0	0.0	+999	0.65	3.62	1.00	+208	Con Global Invest.	2	20	1-2	0.2	0.4	-50	1.73 1	.66	1.00 -	+694
Alara Uranium	3	25	0-7	0.2	0.0	+999	1.09	4.28	1.00	+999	Con Tin Mines	4	20	5-1	0.5	2.8	-82	1.25 1	1.16	1.00	+39
Alexander Securities	2		3-7	3.0	1.3	+129	1.16	1.23	1.00	+42	Convergent Minerals	6	20	3-1	3.0	2.4			.45		+59
AllBrands	30		2-1	7.0	7.6		0.75		1.00	+47	Copper Range Ltd	4		1-10	1.0	0.2			2.47		+229
Alloy Resources	4		0-4	0.1	0.0	+999	0.92	7.68	1.00	+999	Coppermoly	5	30	2-5	2.5	1.0			.82		+117
AmcomTelecom.	12		1-1	1.1	0.8		0.43	4.41	1.00	+52	Coretrack Ltd	10	20	1-3	2.7	4.0		1.42 1			+101
Anaeco Ltd Anaeco Ltd	9		1-6 3-6	2.3 1.6	0.9	+143	1.01	2.27 1.63	1.00	+223	Costarella Design	2 7	20 5	1-10 0-1	0.2 1.3	0.1 2.1	+62 -39		2.39 2.81	1.00 - 1.00	+253 -66
Anchor Resources	9		3 - 0 1-4	1.0	0.0		0.37		1.00	+123	Cougar Energy DMC Mining	15	20	0-1	4.0	6.0			1.65		-00 +124
Aragon Resources	6		-10	1.6	2.4		1.37		1.00	+125	Dart Mining NL	10	20	1-6	2.0	3.9			1.58		+69
Archer Exploration	5		1-3	1.5	0.2		0.93	2.82	1.00	+326	DesertEnergy	11	25	1-5	3.5	2.3			2.09		+96
Artemis Resources	8	25 0		0.2	1.3		1.32		1.00	+328	Dia-B Tech Ltd	1	20	2-1	0.1	0.0		0.92 2			+303
Asburton Minerals	2		1-3	0.8	0.1	+731	0.61	3.74	1.00	+143	Drake Resources	8	20	1-1	1.0	1.3	-24	1.05 2	2.18	1.00 -	+159
Astro Diamond Mines	0	5	4-0	0.5	0.1	+271	1.27	1.33	1.00	+107	Eagle Eye Metals	4	20	1-7	8.0	1.0	-19	1.38 1	.63	1.00 -	+208
Astro Mining	0	5	4-0	0.2	0.1	+48	1.27	1.33	1.00	+104	Eagle Nickel	9	30	3-7	8.0	3.4	+137	0.87 1	.55	1.00	+49
Astro Mining NL	0	75	1-1	0.5	0.0	+999	1.27	4.19	1.00	+999	Eastland Medical	12	20	2-6	7.5	2.5	+206	0.56 2	2.28	1.00	+42
Athena Resources	5		1-0	2.0	0.4	+444	0.99	2.70	1.00	+340	Eden Energy	15		0-10	6.2	1.8			3.28		+103
Atlantic Gold NL	11	18 0	-11	1.0	1.4		0.72		1.00	+82	Eldore Mining Corp	2	4	1-1	0.9	0.4			2.12		+129
Atom Energy	4		-11	0.3	0.5		1.09	2.02	1.00	+227	Electrometals Tech.	3	14	2-5	0.2	0.7			.76		+92
Atomic Resources	12		2-9	2.1	6.7	-69	1.16	1.33	1.00	+34	Elemental Minerals	5	20	0-2	0.5	0.0	+999		9.00		+999
Atticus Resources	16		-10	3.0	8.4		0.74		1.00	+10	Empire Resources	5	25	0-7	1.0	0.0			1.35		+999
AudaxResources	5		0-1	0.1	0.0	+999	1.07	9.99	1.00	+999	Eneabba Gas	9	30	0-7	0.7	0.9			2.64		+661
AugurResources AuraEnergy	4 22		1-7 0-1	0.9 4.4	1.0 3.8	-11	1.20 1.08	1.78 3.98	1.00	+171 +246	Entek Energy	8 9	20 25	1-1 1-1	0.6 1.5	0.2		0.56 4	1.49		+154 +186
Aurium Resources	2		0-1 1-6	2.4	0.1	+999		2.88	1.00	+385	Envirogold Eromanga Hydrocarbo	-		0-8	15.0	7.1			1.60		+100 +145
AusquestLtd	15		1-0	4.4	4.8	-9	1.03	1.90	1.00	+63	Erongo Energy Ltd	5 14	20	0-5	0.7	0.0	+999		1.64		+999
Aust Oil Company	4		1-1	1.0	0.6		1.27		1.00	+362	Excalibur Mining	1	6	4-1	0.7	0.3		1.03			+71
Aust Renewable Fuels			0-5	0.1	0.0	+999		7.45	1.00	+999	ExcaliburMining	1	3	1-1	0.3	0.1		1.03 2			+318
Austindo Resources	2		3-7	0.2	1.8	-89	1.58	1.06	1.00	-4	Exoma Energy	5	20	2-4	0.5	1.0			.84		+92
Auth Investments	6		1-4	1.0	0.2	+340	0.77	3.17	1.00	+212	Eyecare Partners	17	20	1-10	2.4	1.7	+40	0.24 4		1.00	+16
Avanco Resources	5	20	1-7	6.9	1.0	+609	1.09	1.91	1.00	+197	Fairstar Resources	6	25	0-9	1.2	0.5	+146	1.22 2	2.56	1.00 -	+630
BMAGold	1	3 3	-11	0.3	0.4	-20	1.25	1.23	1.00	+49	Fall River Res.	1	10	0-5	1.5	0.0	+999	1.06 7	7.95	1.00 -	+999
BQTSolutions	12	8 0	-10	2.5	6.5	-62	1.18	1.53	1.00	-15	Ferrowest Ltd	14	25	1-6	4.0	7.1	-44	1.40 1	.41	1.00	+62
Balkans Gold	2		0-9	0.7	0.0	+999	1.36	2.89	1.00	+999	Fission Energy	12	20	2-3	2.8	3.8			.86		+33
Barra Resources	6		2-1	2.5	0.3	+703	0.89	2.47	1.00	+220	GBEnergy	9		2-10	2.6	2.2			.99		+38
Bass Metals	10		1-5	4.5	1.3	+248		2.25	1.00	+187	GBMResources	8	25	1-7	1.0	1.0		0.81 2			+111
Bathurst Resources	20		2-1	15.0	9.3		0.92		1.00	+39	Genesis Biomedical	1	3	2-0	0.5	0.1		0.71 2			+109
Bauxite Resources	18		0-2	1.8	1.9 0.9		0.97		1.00	+273	Geodynamics	99 5	200	0-3 0-7	5.0	0.5	+964		3.00		+999
Beacon Minerals Bellevue Resources	6 10		1-9 2-3	0.9 3.5	3.7		0.84 0.97		1.00	+104 +50	Gladiator Resources	5 10	20 20	0-7	0.3	0.1 3.4		1.11 3 3.34 1			+999 +999
Benitec Ltd	4		2-3 2-4	1.8	1.0				1.00	+79	Gleneagle Gold Global Geoscience	3	25	3-9	1.0	1.2		1.10 1			+76
Bionomics Ltd	28		0-2	10.0	6.6		0.59			+123	Global Nickel Inv.	5	20	0-9	0.6			1.15 2			+660
Bioprospect Ltd	2		1-4	0.4	0.2		0.78			+111	GoldAura	1	13	0-4	0.1	0.0		0.83 1			+999
Black Fire Energy	5		1-7	2.5	1.5	+69		1.66	1.00	+159	Gold Company Ltd	25	20	2-7	13.0	15.1		0.88 1			+11
Black Range Minerals	2		2-3	0.6	0.7		0.96		1.00	+55	Golden State Res	6	20	0-7	0.9	0.1		0.85 4			+827
Boss Energy	8		2-0	5.0	4.3	+15	1.41	1.33	1.00	+77	Golden West Res	43	200	2-1	8.0	9.8	-19	1.03 1	.80	1.00 -	+113
Bounty Industries	8	20	3-1	1.2	3.0	-60	0.85	1.60	1.00	+37	Goldsearch	2	10 (0-11	0.5	0.0	+999	0.85	3.78	1.00 -	+545
Bowen Energy	17	20	1-0	3.6	6.5	-45	1.15	1.71	1.00	+43	Gondwana Resources	3	1	0-7	3.0	2.2	+36	1.60 1	.27	1.00	+64
BrainytoysLtd	2	20	4-4	0.2	1.3	-85	1.53	1.14	1.00	+75	Gondwana Resources	3	1	1-7	0.6	2.5	-76	1.60 1	.14	1.00	-28
Brumby Resources	6	15	1-2	5.0	1.2	+309	1.04	2.07	1.00	+181	Grand Gulf Energy	2	6	0-3	0.2	0.0	+999	0.82	9.76	1.00 -	+999
Burey Gold Ltd	2	20	0-7	0.5	0.0	+999			1.00	+999	Greater Pacific Gold	1	2	2-6	0.2	0.2	+22	1.05 1	.60	1.00	+81
Burleson Energy	7		1-9	0.5	0.5		0.65		1.00	+104	Greenearth Energy	9	30	0-5	0.6	0.0		0.72 8			+999
CO2Group	27		-11	15.5	19.8		0.84		1.00	+1	Greenvale Mining	8	30	3-1	2.5	4.3		1.32 1			+61
Capital Mining	7		-11	1.2	2.1		1.10		1.00	+87	Gt Australian Res	3	20	0-1	0.5	0.0		0.97			+999
Carnavale Resources	10		0-7	1.0	1.3		1.06		1.00	+257	Gt Bendigo Gold Mines		20	1-1	0.5	0.5		0.98 2			+237
Carpentaria Exploration			1-7	0.3	0.4		1.03		1.00	+259	Gt Western Explor.	2	30	3-7	0.2			0.70 2			+113
Catalyst Metals	8	20 25 0	0-1	0.1	0.0	+999 +999	0.89		1.00	+999 +999	Gulf Mines	9 6	30 (25		1.0 1.5			0.76 3 0.93 2			+285 +294
Central Asia Res. Central Petroleum	10		-10 1-7	1.0 5.0	0.0 2.3		0.95		1.00	+999	GulfResources GulfResources	6	25 20	1-1 2-7	1.5	0.4 1.8		0.93 2			+294 +65
Centrex Metals	19		0-1	2.0	1.3			6.32	1.00	+699	Gulfx Ltd	5	20	2- <i>i</i> 1-1	1.8			1.05 2			+03
Chemgenex Pharm.	56		3-2	36.0	20.0			1.82	1.00	+24	Haddington Resources		35	1-6	3.0			0.90 2			+144
Chemgenex Pharm.	56		1-4	19.0	3.5		0.59		1.00	+109	Havilah Resources		160	1-5	4.0			0.70 3			+171
Chrome Corporation	9	40 0		0.5	0.0			5.36		+551	Hawthorn Resources	1	20	3-5	0.3	0.2		1.02 1			+141
	•	.5 5	. •	5.0	0.0	. 550	2.50			. 501		•		- 0	5.0	٠.ــ	. 52		5		

Page 12			Market Analysis	8
Yr/Mth Company Share Exercise to				reak- ven
Company Share Exercise to Price Price Expiry	Option Scholes Over/ Vola- Lever- Price Valuation Under- tility age	to Buy Even Company 1 Share Rate	,	Rate
1 1100 1 1100 EAPHY	Valued	. Glaid Haid	Valued	1010
Hawthorn Resources 1 10 4-3	0.3 0.4 -16 1.02 1.46	1.00 +73 Newera Uranium	3 20 1-1 0.8 0.2 +254 1.29 2.23 1.00 +60	07
Hawthorn Resources 1 125 1-10	0.1 0.0 +999 1.02 3.45	1.00 +999 Nex Metals Explor.	20 25 3-0 4.0 8.8 -55 0.71 1.61 1.00 +1	13
Health Corporation 8 120 3-0	0.1 7.0 -99 2.36 1.06	'	3 20 0-1 1.5 0.0 +999 1.32 9.99 1.00 +99	IQQ
	1.0 0.2 +352 1.01 3.63	ğ		73
Hemisphere Resources 8 20 1-4	3.0 2.6 +14 1.25 1.67	1.00 +121 Nthn Uranium		70
Hill End Gold 13 25 0-10	4.4 0.9 +366 0.69 3.51	1.00 +166 Nuenergy Capital	4 20 1-6 0.2 0.2 +14 0.78 2.98 1.00 +19	94
Hydromet Corporation 6 17 1-7	1.0 0.4 +162 0.64 3.09	1.00 +104 Nylex Ltd	12 184 1-0 0.5 0.1 +489 1.06 3.44 1.00 +99	99
IC2Global 7 15 0-7	0.5 0.8 -36 1.15 2.63	1.00 +344 Nylex Ltd	12 184 1-0 0.7 0.1 +725 1.06 3.44 1.00 +99	99
IC2Global 7 200 0-7	0.5 0.0 +999 1.15 5.73	,		64
		0,		
IM Medical 1 4 0-1	0.1 0.0 +999 0.89 9.99	1.00 +999 Olympia Resources	2 35 1-1 0.1 0.0 +422 1.06 3.30 1.00 +99	
Imagine UN 1 125 0-1	0.1 0.0 +999 1.75 9.99	1.00 +999 Olympia Resources	2 20 1-7 0.1 0.2 -42 1.06 2.28 1.00 +30	04
ImpedimedLtd 74 72 3-11	11.0 29.2 -62 0.42 1.89	1.00 +3 OrchidCapital	1 5 3-3 0.5 0.1 +341 0.70 2.18 1.00 +7	75
India Resources 1 20 1-1	0.2 0.0 +999 0.90 4.15	1.00 +999 Ord River Resources	6 65 1-1 1.0 0.0 +999 0.84 4.46 1.00 +93	32
Industrial Minerals 25 20 1-1	4.0 12.4 -68 1.05 1.59		6 30 1-10 1.5 0.8 +82 0.99 2.06 1.00 +15	
IntegraMining 14 20 0-12	5.1 2.3 +125 0.73 2.69	, ,	1 5 0-8 0.3 0.1 +414 1.52 2.35 1.00 +99	
Iron Mountain Mining 9 20 3-2	2.2 4.8 -54 1.07 1.35	1.00 +33 OzBrewing	3 20 4-1 1.0 2.0 -50 1.27 1.23 1.00 +5	57
Iron Ore Holdings 19 100 2-5	5.1 2.9 +77 0.85 2.05	1.00 +103 Palace Resources	1 20 3-7 0.3 0.1 +193 0.85 2.04 1.00 +12	26
Jupiter Energy 2 8 1-7	0.9 0.6 +52 1.18 1.74	1.00 +142 ParagonCare	3 2 3-6 0.7 1.4 -49 0.62 1.50 1.00 +	+2
Jutt Holdings 2 20 0-8	2.4 0.1 +999 1.52 2.58		6 25 0-10 0.9 0.1 +702 0.88 3.70 1.00 +54	42
Jutt Holdings 2 10 0-7	6.0 0.2 +999 1.52 2.51	1.00 +999 Peel Exploration		20
K2Energy 3 20 0-10	0.2 0.1 +128 1.17 2.92	3	3 20 1-4 0.2 0.0 +999 0.67 4.62 1.00 +37	79
K2Energy 3 20 0-1	2.0 0.0 +999 1.17 9.99	1.00 +999 Pelican Resources	6 20 0-1 0.1 0.0 +999 1.20 9.99 1.00 +99	99
KTLTechnologies 1 5 0-6	0.1 0.0 +821 1.08 4.13	1.00 +999 Pensinsula Minerals	2 10 1-7 0.4 0.0 +999 0.73 3.36 1.00 +22	26
Kairiki Energy 8 5 0-1	2.0 2.6 -23 1.02 2.72	1.00 -56 Perseus Mining	39 20 0-4 20.0 19.6 +2 0.74 1.92 1.00 +	+8
Kangaroo Metals 8 20 0-9	2.0 0.3 +644 0.78 3.85	9	0 5 0-1 0.1 0.0 +999 1.71 9.99 1.00 +99	
		•		
KeyPetroleum 14 35 0-4	1.5 1.6 -4 1.62 2.56		9 20 0-6 1.5 0.0 +999 0.47 9.49 1.00 +50	
Kingsrose Mining 12 20 4-1	4.0 6.6 -40 0.85 1.37	1.00 +19 Polaris Metals NL	13 20 0-1 2.0 0.1 +999 0.94 9.59 1.00 +99	199
Labtech Systems 13 20 4-7	6.5 7.3 -11 0.84 1.33	1.00 +18 Poseidon Nickel	25 92 3-0 12.0 10.4 +16 1.06 1.46 1.00 +6	61
Labtech Systems 13 20 4-7	5.0 7.3 -32 0.84 1.33	1.00 +16 Poseidon Nickel	25 81 1-0 8.0 3.1 +157 1.06 2.35 1.00 +25	56
Laserbond 11 25 0-9	1.0 0.1 +843 0.51 6.20	1.00 +215 PrimaBiomed	1 2 3-1 0.3 0.3 +1 0.97 1.49 1.00 +4	47
LefroyResources 5 25 0-7	0.8 0.0 +999 0.55 9.99			66
· * _		,		
Liberty Resources 8 25 0-4	1.1 0.1 +999 1.10 4.60		6 20 0-11 3.0 0.4 +707 0.96 2.87 1.00 +36	
Lincoln Minerals 13 30 1-7	2.0 1.1 +85 0.59 3.11	1.00 +77 Progen Pharm.	64 840 1-6 0.1 0.4 -74 0.81 3.66 1.00 +4k	
Lindian Resources 6 30 1-1	5.0 1.6 +209 1.55 1.70	1.00 +394 Proto Resources & Inv	v. 8 25 5-1 1.3 7.4 -82 1.55 1.06 1.00 +2	25
Lion Energy 6 35 2-9	0.7 0.4 +57 0.71 2.42	1.00 +97 Proto Resources & In	v 8 20 2-9 2.0 6.1 -67 1.55 1.17 1.00 +4	42
Lion Selection 107 151 0-5	7.0 0.9 +716 0.35 9.99	1.00 +168 Pure Energy Res	140 30 0-1 100.0 110.1 -9 1.07 1.27 1.00 -5	59
LumacomLtd 1 7 0-1	0.1 0.0 +999 1.05 9.99			79
		9		
M2MCorporation 1 20 1-3	0.1 0.0 +999 1.02 3.56		1 10 1-11 1.0 0.0 +999 0.73 3.97 1.00 +40	
MGMWireless 2 20 2-0	1.5 0.1 +938 0.86 2.48			80
Macqarie Harbour Min 5 20 3-9	1.2 2.3 -49 1.10 1.34	1.00 +50 Quantum Resources	1 10 3-5 0.3 0.0 +999 0.73 2.59 1.00 +14	42
Magellan Financial Grp 55 300 7-7	15.0 23.6 -36 0.70 1.43	1.00 +26 Quest Investments	10 15 0-1 1.2 0.1 +742 1.02 7.88 1.00 +99	99
Magellan Financial Grp 55 120 0-7	2.0 1.5 +30 0.70 4.62	1.00 +292 Ramelius Resources	50 100 0-7 9.5 2.1 +354 0.72 4.23 1.00 +28	83
Magellan Financial Grp 55 130 2-7	10.5 12.8 -18 0.70 2.01	1.00 +44 Ramelius Resources	50 150 1-7 13.0 4.7 +179 0.72 2.71 1.00 +1	
Magna Mining NL 1 10 1-0	0.1 0.0 +999 0.77 6.26	9	6 100 1-10 1.5 0.1 +999 0.90 2.88 1.00 +30	
Magnesium Int'l 2 10 3-6	2.0 0.4 +355 0.81 1.79		1 10 0-1 0.1 0.0 +999 1.30 9.99 1.00 +99	
Mamba Minerals 7 20 1-4	1.7 0.9 +90 0.92 2.32	1.00 +147 Red Emperor Res.	12 25 0-9 2.5 3.0 -18 1.34 1.94 1.00 +20	02
Mantle Mining Corp 8 25 0-5	2.0 0.5 +300 1.31 3.04	1.00 +999 Red Fork Energy	25 20 0-5 23.0 6.7 +242 0.59 2.96 1.00 +26	67
Mantra Resources 70 20 0-7	50.0 50.8 -2 0.85 1.36	0,	7 20 1-4 1.4 1.3 +11 0.98 2.13 1.00 +13	31
Maximus Resources 7 20 0-7	1.0 0.5 +104 1.13 2.91	1.00 +609 Red Sky Energy	2 30 0-8 0.4 0.0 +999 1.28 3.44 1.00 +99	
Medic Vision Ltd 6 20 3-2	1.0 2.8 -65 1.02 1.45	, 0,	8 200 3-5 0.5 0.9 -42 0.95 1.93 1.00 +15	
		S S		
Metal Storm 4 0 0-9	0.6 3.7 -84 0.61 1.04			42
Metals Australia 1 5 0-10	0.4 0.0 +999 0.84 3.93	0		89
Metals X Ltd 13 20 0-1	0.3 0.0 +665 0.78 9.99	1.00 +999 Repcol Ltd	1 1 2-1 0.6 0.8 -20 1.40 1.23 1.00 +2	28
Metminco Ltd 20 25 4-0	8.0 12.0 -33 0.84 1.33	1.00 +13 RewardMinerals	38 20 0-7 21.0 21.2 -1 1.10 1.59 1.00 +1	14
Metroland Australia 6 26 0-6	0.3 0.0 +999 0.59 9.99		10 30 1-4 3.0 3.0 -1 1.28 1.70 1.00 +14	
Midas Resources 6 10 2-6	0.5	•		 84
		6,		
Midas Resources 6 10 0-10	1.0 1.4 -30 1.20 1.97	•		42
Millepede Int'l 1 5 3-4	0.3 0.3 -10 0.96 1.57	,	0 5 0-6 0.1 0.0 +999 1.45 4.10 1.00 +99	
Minemakers Ltd 60 30 0-1	28.0 30.5 -8 1.46 1.91	1.00 -33 Rocklands Richfield	10 30 1-0 0.5 0.6 -17 0.81 3.13 1.00 +20	.05
Mining Projects Group 0 1 0-8	0.1 0.0 +999 1.14 3.05	1.00 +999 Rockstead Financial	1 25 1-0 0.4 0.0 +999 1.25 3.24 1.00 +99	99
MonterayGroup 2 10 0-1	0.1 0.0 +999 0.81 9.99		11 20 0-8 3.4 1.6 +119 1.00 2.67 1.00 +23	
		•		
, ,				
Montezuma Mining Coy 5 20 2-9	2.0 3.5 -43 1.66 1.17	,	4 100 2-1 0.2 0.0 +665 0.83 3.22 1.00 +37	
MorningStarGold 17 25 0-1	1.6 0.0 +999 0.50 9.99	1.00 +999 Safety Medical Prod	4 20 0-1 0.3 0.0 +999 0.83 9.99 1.00 +99	99
Mosaic Oil NL 8 18 0-6	0.8 0.1 +577 0.64 5.76	1.00 +401 Saracen Mineral Hold.	. 7 10 4-7 20.0 3.0 +572 0.64 1.54 1.00 +4	40
Mt Magnet South 7 25 1-9	0.5 1.2 -59 0.96 2.01	1.00 +115 Saracen Mineral Hold	7 13 1-0 14.0 0.5 +999 0.64 3.50 1.00 +3°	15
Multi Channel Solutions 1 7 0-1	1.2 0.0 +999 1.00 9.99		5 100 1-7 0.4 0.0 +999 0.73 4.60 1.00 +56	
		3		
•		•		
My Net Fone 8 25 0-5	0.1 0.1 +22 0.90 5.02	0		43
Neptune Marine Serv 30 20 2-1	19.0 16.3 +17 0.70 1.55	1.00 +13 Souls Private Equity	11 30 1-1 0.3 0.0 +999 0.35 9.79 1.00 +17	77

November 10, 20	008.																			Page	13
Company	Share Price	Exercis Price	Yr/Mth e to Expiry		Black- Scholes /aluatio		Vola- tility	Option Lever- age	Options to Buy 1 Share	Even	Company	Share Price	Exercis Price	Yr/Mth e to Expiry	Option Price \			Vola- tility	Option Lever- age	Options to Buy 1 Share	Even
Sovereign Metals	5	20	1-7	5.0	0.7	+586	0.96	2.16	1.00	+176	Union Resources	1	10	0-4	0.1	0.0	+999	0.82	9.99	1.00	+999
Spitfire Resources	9	20	1-7	2.0	2.9	-30	1.13	1.67	1.00	+82	Union Resources	1	10	0-4	0.2	0.0	+999	0.82	9.99	1.00	+999
StirlingMinerals	4	20	1-7	1.8	0.1	+999	0.62	3.91	1.00	+192	United Uranium	7	20	0-7	1.0	0.3	+220	0.97	3.48	1.00	+557
Stonehenge Metals	4	25	1-1	1.0	0.1	+756	0.94	3.12	1.00	+463	UranLtd	3	20	0-6	0.8	0.1	+529	1.51	2.87	1.00	+999
Style Plantation	4	20	0-2	1.9	0.0	+999	1.29	7.40	1.00	+999	Uranium Oil & Gas	4	20	1-8	1.2	0.2	+622	0.69	3.15	1.00	+159
Sub-Sahara Resources	s 1	15	0-7	0.5	0.0	+999	0.76	10.03	1.00	+999	Uraniumsa Ltd	7	25	1-2	1.0	1.5	-32	1.23	1.94	1.00	+210
Sun Resources NL	5	20	0-1	0.2	0.0	+999	0.54	9.99	1.00	+999	Vector Resources	7	20	3-7	2.4	4.8	-50	1.36	1.18	1.00	+39
Sunnycove Mgmt	4	150	0-6	1.0	0.0	+999	1.69	3.52	1.00	+999	Verus Investments	1	10	1-7	0.2	0.5	-62	1.82	1.36	1.00	+286
SwishGroup	1	2	1-2	0.2	0.0	+945	0.78	3.28	1.00	+256	Victoria Petroleum	16	25	1-2	6.0	3.9	+55	0.86	2.15	1.00	+76
Synergy Metals	2	3	2-9	0.5	0.4	+18	0.64	1.99	1.00	+33	Virax Holdings Ltd	3	20	1-1	1.0	0.1	+686	1.05	2.81	1.00	+547
Synergy Metals	2	4	0-11	0.1	0.1	+97	0.64	4.15	1.00	+179	WAM Active	81	100	0-7	1.5	0.9	+63	0.22	9.99	1.00	+51
TVNCorporation	1	1	0-1	0.1	0.0	+999	1.36	6.83	1.00	+999	WCP Diversified Inv.	4	2	1-7	1.3	2.0	-34	0.74	1.55	1.00	-4
Talisman Mining	15	20	2-1	7.0	6.8	+3	0.93	1.55	1.00	+33	WCP Resources	4	4	1-7	0.5	1.2	-58	0.74	1.94	1.00	+17
TargetEnergy	4	25	0-12	0.9	0.0	+999	0.83	3.90	1.00	+541	Werstern Metals	3	35	1-5	0.5	0.0	+999	0.77	4.07	1.00	+501
Tasman Resources N	L 3	20	1-1	1.0	0.1	+711	0.99	2.91	1.00	+468	Western Uranium	6	20	1-7	0.4	0.7	-42	0.82	2.45	1.00	+117
Tawana Resources	5	10	2-4	2.0	2.3	-13	1.14	1.42	1.00	+49	Westralian Gas & Pov	ver 4	25	0-10	0.2	0.0	+999	0.82	4.93	1.00	+999

Westside Corporation 34

Windy Knob Resources 4

Whinnen Resources

White Cliff Nickel

XceedCapital

Xenolith Gold

Yellow Rock Res

Zamia Gold Mines

Zinc Co Australia

50 0-4

20 1-2

8 2-7

20 0-7

1-0

0-2

1-1

20

25 2-7

20

20

25

8

4.0

1.9

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3.0 1.6

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0.7

1.4

3.0 +35 0.90 3.77 1.00 +301

1.62

1.00

1.00

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1.00

1.00 +494

1.00

+138

0.0 +999 1.33 5.62

-73 1.37 1.92

+91 077 173

0.7 +79 1.13 2.81

0.1 +261 1.18 2.63

0.8 +197 1.15

Review of Existing Options

The recent weak stockmarket has been very harsh on our option investments. Options are limited life, leveraged investments. A fall in the share price will result in a much larger decline in the value of an option. While share prices will probably recover over time, options do not have this luxury, having only a limited life after which they expire worthless.

Allied Brands (codes ABQ and ABQO).

25 1-8

25 1-4

25 0-7

1-7

70

19 0-7

25

30 1-5

37 50 0-5

17

1 2 2-6

18

0.3

1.0

6.0

9.0

3.0 5.6

3.0 1.7

1.0

1.8 2.1

7.5

0.3 + 227

2.5

0.1 +211 0.67 3.49 1.00 +182

2.10

1.11 1.46

1.00 +353

1.00 +160

1.00 +135

1.00

1.00

1.00 +79

1.00

+52

0.3 +265 0.99 2.59

3.2 +181 0.73 2.93

-20 1.14 2.49

-47 0.96 1.83

-16 0.57 2.98

-61 1.07 2.52

Terrain Minerals

Territory Uranium

Texon Petroleum

Torrens Energy

Transit Holdings

U308 Limited

TransolCorporation

Transzact Financial

Thundelarra Exploration 17

Tidewater Investments 31 125

The shares slipped 23% to 30 cents over the last quarter, with the options down 30% to 7 cents.

Revenues for the year to 30 June 2008 were up 255.3% to \$39.7 million with profits up 187.2% to \$5,705,343 (5.7 cents per share). A 1.0 cent dividend will be paid in January.

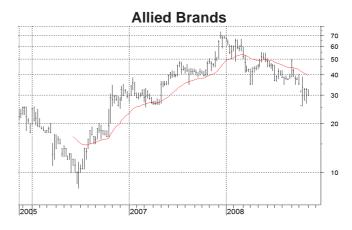
The business generated a net operating cash surplus of \$1.9 million, up from a *deficit* of \$463,619 in the previous year.

At 30 cents the shares trade on a Price/Earnings ratio of 5 and a Dividend Yield of 3.3%.

The directors expect "all existing brands to show continued strong organic growth" and "achieve significant cost savings by utilising shared resources". Store and franchise numbers are expected to grow 20% this financial year, with a similar growth in profits.

Its *Kenny's Cardiology* franchise opened four stores in New Zealand in August, while *Cookie Man* is "close to finalising licencing arrangements" in the UK, Malaysia, Middle East, Greece and Cyprus.

This is a sound business with good growth potential. Unfortunately the shares are now trading at only half of the 60 cents exercise price of our options. Fortunately there is still 25 months until the final exercise/expiry date of the options - so time for the business to grow and create value and for the stockmarket to recover. Nevertheless, 47% per annum is a steep recovery. Hold.



(Continued on Page 14)

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Review of Options

(Continued from Page 13)

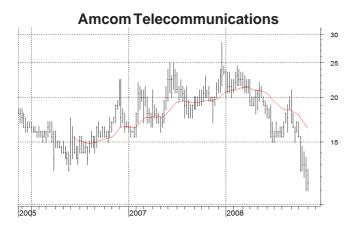
Amcom Telecommunications (codes AMM and AMMO).

Revenues rose 21.2% to \$44.5 million for the year to June 2008, with profits ahead 27.6% at \$10,143,000. Earnings per share rose 11.9% to 2.0 cents and the dividend was increased 40.0% to 0.7 cents.

The net operating cash surplus rose 67% to \$19.5 million.

Futuris Corporation, which owned 50.1% of Amcom Telecommunications, decided to sell these shares to reduce its debts. Futuris placed 170 million shares with institutions at 17 cents, while Amcom was to repurchase the remaining 99.2 million shares at 19.7 cents or \$19.6 million. That buy-back was subject to shareholder approval - which was not received. Futuris therefore still retains these 99.2 million shares which it intends to "divest as promptly as shareholder value considerations permit". That *overhang* of shares could help depress Amcom Telecommunications' share price in the short term.

Over the last quarter the shares have fallen 29% to 12 cents, depressing the options 56% to only 1.1 cents. The share price is well below the option exercise price of 17 cents, so the options *may* expire worthless. There is, however, still 13 months until the final exercise/expiry date. *If* Futuris sells its Amcom shares and *if* Amcom continues to grow its business and *if* the stockmarket recovers over the next year, *then* we may be able to realise some value on these options.



Electrometals Technologies (codes EMM and EMMO).

The company experienced a drop in revenues, down 49.7% to \$2.9 million, over the half year to June 2008. That resulted in a *loss* of \$1,173,933 (*minus* 0.6 cents per share), compared with a profit of \$700,857 the previous year.

That has helped depress the shares 50% to 3 cents over the last quarter, while the options dropped 90% to 0.2 cents. The option exercise price is 14 cents, so the break-even rate is a very difficult to achieve 92% per annum. So the options are probably worthless . . . although there is still 25 months until the final exercise/expiry date and micro-cap shares can be extremely volatile at times!

Electrometals Techonologies



Whinnen Resources (codes WWW and WWWO). Over the last quarter the shares fell another 67% to just 6 cents. That is far below the option exercise price of 20 cents *and* the options will expire on 31 January 2009, so the options are virtually worthless.



Company Analysis: Challenger Wine Trust

(This section is in Australian currency, unless stated.)

Challenger Wine Trust (code CWT).

Challenger Wine Trust is a specialist property trust investing in vineyard properties on long term leases to wine companies and contract grape growers.

The trust provides very reliable quarterly income distributions, and at current prices offers a very high yield ... plus potential tax benefits to NZ residents under the "fair dividend" tax system.

The trust holds investments in 24 vineyards and two wineries valued at \$137.6 million, vines valued at \$130.3 million and tradeable water rights with a book value of \$21.8 million but assessed at a value of \$30.2 million. This \$298.1 million of assets are rented out with an average remaining lease term of 5.7 years.

In May 2008 the trust re-financed its debt facilities totalling \$166.3 million, of which \$155.0 million has been drawn down. These facilities are not due for repayment (or, more likely, re-financed) until 2011 and 2012. Interest rates are fixed at 7.9%.

Rental income for the year to 30 June was \$31.6 million, with an operating profit of \$16,010,000 or a net profit (after a decline in asset values) of \$13,534,000 (8.0 cents per share).

The annual distribution for 2008 was 9.4 cents, with the trust now predicting a 9.5 cents distribution for 2009.

Around 70-80% of the trust's quarterly distributions are untaxed Australian income, which is taxable to Australian investors and subject to 30% withholding tax to foreign investors. A further 5-10% is Australian interest subject to 10% foreign withholding tax, another 5-10% foreign income and the last 5-10% "tax deferred" income.

NZ\$10,000 invested by a NZ resident investor would be taxed on a 5% "fair dividend" of only \$500 annually. At a 39% tax rate that is a NZ tax liability of \$195. The investor, however, would receive around \$1657 in cash annually and a withholding tax credit of \$502 which can be claimed as a credit on a NZ Income Tax Return. So this will produce a net cash income of \$1657 plus a tax benefit of around \$307 (i.e. the \$502 foreign withholding tax credit, less the NZ "fair dividend" tax). That is a 16.6% cash yield and a further 3.1% yield from the

surplus tax credits.

The net asset value per unit (based upon the assessed value of water rights) is 94 cents per unit, so at 44 cents the units are trading at a 53% discount. The units are currently very under-valued.

Summary and Recommendation

While we are <u>not</u> formally recommending Challenger Wine Trust units, this is a relatively safe property investment trust with reliable cashflows and distributions. This is mainly an <u>income</u> investment, but providing a pretax 21.6% income for Australian residents and an effective 19.7% after tax income to NZ investors (owing to the "loopholes" in the poorly designed "fair dividend" tax rules).

Medium term the units should be re-rated back around at least 70-80 cents (i.e. a 60-80% capital gain) and this type of reliable income investment should become more attractive as interest rates decline. Medium to longer term, agricultural land values and water rights will likely appreciate in value, with the trust's approximately 50% debt financing leveraging the growth in both rental incomes and capital values.

An investment in Challenger Wine Trust units would therefore be an attractive, low risk investment, especially for a NZ investor seeking a high income and some growth in capital values. So this would be suitable (within a diversified portfolio) for a retired person requiring high current income, plus some growth in both income and capital, from a relatively secure investment.



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Investment Outlook

(Continued from Page 1)

will call in their loans and force companies into receivership. For some reason, even the cash rich, debt-free companies trade at low valuations.

If central bankers and investment bankers and hedge fund managers can't predict global macro-economic trends with any degree of success, then perhaps the investor should return to basics. Even when the global economy is booming and an endless *Golden Age* promises unlimited growth and prosperity for all, a share trading on a P/E of 50-100 with a Yield of 0.5-1.0% must still look expensive. In a depression, even as the world is about to end, doesn't a share on a P/E of 5 and offering a Yield over 10% look at least a little attractive? Today, share valuations are perhaps lower than they have even been at any stage over the last 20-30 years.

Junk emails circulate making fun of the stockmarket. Halloween parties feature coffins labelled "Capitalism". Your friends (who have probably never owned a share) tell you to "Get out of the market". This is the popular reality that the stockmarket is heading ever lower and a bad place to invest your money, but this newsletter sees this excessively pessimistic sentiment as the delusion.

Shares are so under-valued! How can we turn down such bargains just because the mob wants to sell and get out? So we are buying (yes, that is right, buying) and putting those low valuations to work in our investment portfolios where they must eventually create significant future wealth!

Dividend\$

Company	Cents per Share	Ex- Date	Pay- able	Tax Credit
Allied Workforce	3.50	21-11	28-11	Full
Kermadec Property	2.02	07-11	14-11	0.15
Kirkcaldie & Stains	3.00	05-12	15-12	Full
Lyttelton Port Company	3.60	31-10	12-11	Full
Methven Ltd	6.25	19-12	31-12	Full
Oyster Bay	20.00	31-10	14-11	Nil
Restaurant Brands	3.00	07-11	21-11	Full
TrustPower	16.00	26-11	12-12	Full
Wakefield Health	10.00	28-11	05-12	Full
<u>Au</u> :	stralian Share	<u>es</u>		
CPT Global	1.75	28-10	14-11	
M.Y.O.B. repayment	12.50	12-11	19-11	
M.Y.O.B. special	0.35	12-11	19-11	
Probiotec	1.50	28-08	20-11	
Skilled Group	14.00	16-09	14-10	
TFS Corporation	3.00	10-11	28-11	

Total Ret	urn Index	for All List	ted Shares
Oct 13	1490.15	Oct 20	1512.95
Oct 14	1546.17	Oct 21	1518.38
Oct 15	1539.07	Oct 22	1519.43
Oct 16	1499.02	Oct 23	1500.45
Oct 17	1502.77	Oct 24	1490.53
Oct 27	Holiday	Nov 3	1480.61
Oct 28	1464.90	Nov 4	1475.68
Oct 29	1467.73	Nov 5	1477.00
Oct 30	1468.91	Nov 6	1466.29
Oct 31	1475.21	Nov 7	1456.44

Next Issue:

The next issue of *Market Analysis* will be emailed in four weeks time on <u>Monday December 8, 2008</u>. The print version will be delivered later that week, depending upon printing and postal delivery times.

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