Market Analysis

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155UE 110. 439	WWW.Stockii	iarket.co.nz September 13, 2010
Ir	iside Mark	ket Analysis
Reject slightly improved Ammtec takeove	r offer 5	Ellex Medical Lasers profit recovers strongly 7
Second Bidder shows interest in acquirin Ross Human Directions		Neglect Ratings of NZ and Australian shares 14,15
Vote AGAINST Village Roadshow conver	sion 11,12	Founder: James R Cornell (B.Com.)

Summary and Recommended Investment Strategy.

Remain fully invested in the recommended shares.

Investment Outlook.

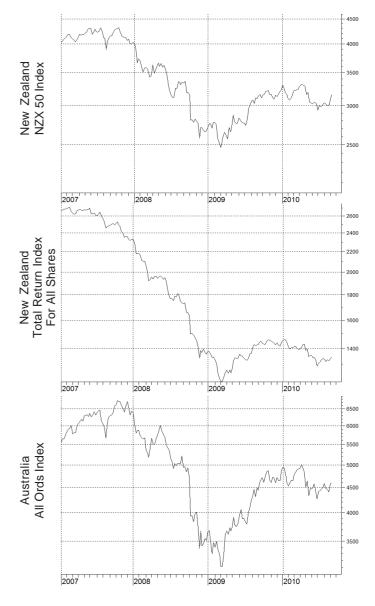
Stockmarkets dipped in August as investors continued to worry at a "double-dip" recession, then rallied as those fears diminished.

Recessions are never followed by a "strong economic recovery" - except in hindsight. In real time, *every* recovery looks tentative and uncertain.

Many shares offer excellent value and our stockmarket Forecasts are favourable short term and at least neutral longer term - so we shall remain fully invested in equities.

Stockmarket Forecasts

Australia: One-Month 79% (Bullish) 54% (Neutral)
New Zealand: 79% (Bullish) 48% (Neutral)



Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worth of further study and analysis.

·	rice/Sales P/E Gross Ratio Ratio Yield	Performance Forecast Price	Price/Sales P/E Gross Ratio Ratio Yield	Performance Forecast Price	Price/Sales P/E Gross Ratio Ratio Yield
AMP Limited C 633 AMP Onyx Mgmt D 75 Abano Health. C 530 Affco Holdings D 37 Air New Zealand B 127 Akd Int Airport B 206 Allied Farmers D 3.4 Canty Bidg Soc. C 275 Cavotler Group Ltd E 0.5 Cavotler MSL C 279 Charlie's Group D 9.2 Col Motor C A 235 Connexion C 10 Contact Energy B 574 Cynotech Hold. E 3.0 Delegat's Group C 175 Dominion Fin. D 1.0 Dorchester Pac E 10 Ebos Group Ltd E 80 F & P Appliance E 53 F & P Appliance E 53 F & P Appliance E 53 F & P Health. B 293 Finzsoft Sol'ns B 32 Fletcher Build. B 825 Freightways Ltd B 303 Genesis Res. D 4.2 Goodman Prop. D 96 Guinness Peat E 63 GuocoLeisure C 60 Hallenstein G. A 390 Hellaby Hold. B 175 Heritage Gold * N/R 2.5 Horizon Energy A 363 ING Med. Prop. C 125 ING Property D 72 Infratil NZ B 173 Inv Research Gr E 1.1	1.01 16 3.2 5.42 NE 9.4 0.62 NE 5.7 0.17 7 Nil 0.33 17 7.9 6.89 61 5.7 0.01 NE Nil 0.33 11 7.3 N/A 5 11.7 8.55 NE Nil 0.64 13 8.0 0.39 NE Nil 2.63 NE Nil 1.03 28 Nil 1.04 1.0 18 1.1 0.86 11 Nil 0.85 11 9.3 0.70 18 1.1 0.86 11 Nil 0.87 NE Nil 0.88 11 9.3 0.70 18 1.1 0.88 11 Nil 0.89 11 6.9 0.67 NE Nil 0.80 41 6.5 0.10 0149,3 0.22 NE Nil 0.25 15 6.6 0.7 NE Nil 0.33 NE Nil 0.25 15 6.6 0.7 NE Nil 0.33 NE Nil 0.25 15 6.6 0.7 NE Nil 0.33 NE Nil 0.25 15 6.6 0.7 NE Nil 0.33 NE Nil 0.25 15 6.6 0.7 NE Nil 0.37 NE Nil 0.38 10 NIl 0.74 18 4.3 0.29 16 6.5 0.49 NE Nil 0.43 NE 3.5 1.55 12 2.6 1.17 18 7.7 0.66 29 6.5 0.76 0.98 NE 10.4 0.53 34 3.1 0.42 NE Nil	Jasons Media D 40 Just Water Int. E 17 Kathmandu Ltd D 164 Kermadec Prop. D 48 Kingfish Ltd A 92 Kirkcaldie & St A 265 Kiwi Property D 98 Life Pharmacy C 35 Lombard Group D 3.0 Lyttelton Port B 242 Mainfreight Grp A 699 Marlin Global B 91 Media Tech. E 3.0 Methven Limited B 167 Metro. LifeCare C 195 Michael Hill B 69 Mid-Cap Index D 210 Millennium C C MZ Experience B 37 NZ Experience B 37 NZ Experience B 37 NZ Exchange Ltd 150 NZ Finance Hold 20	0.54 14 8.9 0.43 NE NiI N/A NE NiI 3.26 NE 10.4 N/A 3 10.4 0.60 26 4.3 4.20 NE 8.7 3.26 NE NiI 0.40 NE NiI 2.83 27 2.6 0.61 19 3.8 N/A 9 2.2 0.41 NE NiI 0.59 10 5.8 N/A NE NiI 1.32 12 4.2 2.27 NE NiI 1.30 9 9.7 4.23 75 6.2 0.41 NE NiI 1.30 NE NII 0.90 NE 2.1 0.15 NE NII N/A NE NII	Pyne Gould Corp E Rakon Ltd C Renaissance C Restaurant Brds B Restaurant Brds B Reytaurant Brds B Reytaurant Brds C Restaurant Brds B Restaurant B Restaurant Brds B Restaurant B Restaurant Brds B Restaurant B Resta	1.58 15 Nil 1.57 NE Nil 0.06 NE Nil 0.74 12 7.4 0.51 NE Nil 9.45 13 4.2 0.25 15 3.4 N/A NE Nil 1.10 NE 1.3 1.72 NE Nil 0.37 NE 9.2 0.93 14 7.3 2.72 20 3.9 1.97 12 7.8 0.67 NE Nil 0.08 11 5.9 0.43 NE Nil 3.04 NE Nil 3.04 NE Nil 0.08 NE Nil 0.08 NE Nil 0.22 NE Nil 0.58 22 4.9 0.67 NE Nil 0.22 NE Nil 0.58 12 13.2 0.74 9 11.8 0.14 NE Nil 0.22 NE Nil 0.55 12 13.2 0.74 9 17.4 0.55 12 10.9 0.74 NE Nil 0.54 15 7.3 0.92 10 6.9 5.00 NE Nil 0.54 15 7.3 0.92 10 6.9 5.00 NE Nil 0.55 12 12.1 0.55 12 12.1 0.55 12 12.1 0.55 12 12.1 0.56 NE Nil 0.92 NE Nil 0.92 NE Nil 0.92 NE Nil 0.93 NE Nil 0.94 NE Nil 0.95 NE Nil 0.96 NE Nil 0.97 NE Nil 0.98 NE Nil 0.99 NE Nil
AGL Energy Ltd B 1559 AMP Ltd C 500 ANZ Bank A 2371 APA Group A 386 APN News Media A 184 ASX Limited A 2960 AWE Limited C 163 AXA Asia Pac A 510 Adelaide Bright A 334 Alumina Ltd C 184 Amalgamated Hld B 580 Amcor Ltd B 682 Andean Res. C 634 Aneka Tambang C 120 Ansell Ltd B 1347 Aquarius Plat. C 514 Aquila Res. D 866 Argo Investment B 573 Aristocrat Leis C 375 Asciano Group C 168 Aust Foundation B 472 Aust Infra. B 190 Austar United C 86 Avoca Resources B 292 Aust Infra. B 190 Austar United C 86 Bank of Q'land A 1063 Bendigo Bank A 914 Billabong Int'l B 788 Bluescope Steel B 236 Boart Longyear D 309 Boral Limited C 474 Bradken Ltd B 175 Cry Retail Prop B 196 CSL Limited B 3250 Caltex Austrlia B 197 C.S.R. Ltd B 175 CFS Retail Prop B 196 CSL Limited B 3250 Caltex Austrlia B 197 CSR. Ltd B 175 CFS Retail Prop B 196 CSL Limited B 3250 Caltex Austrlia B 197 CASR. Ltd B 175 CASR. Ltd B 1	1.06 20 3.8 1.08 14 3.2 3.86 39 4.3 2.12 21 5.4 1.06 12 2.2 6.99 16 5.8 2.39 NE Nil 1.73 16 3.6 2.15 92 4.0 N/A NE 1.1 1.14 9 6.4 0.85 46 4.3 N/A NE 10.0 1.44 15 2.3 4.50 68 1.2 N/A NE Nil N/A 23 4.7 2.20 NE 6.4 1.72 26 Nil N/A 23 4.7 2.20 NE 1.8 N/A NE Nil N/A 26 4.4 2.37 NE NE Nil N/A 27 2.9 N/A NE Nil N/A 28 1.8 N/A 1.60 18 Nil N/A 29 NE Nil 0.50 34 2.1 1.29 NE Nil 0.63 NE 2.8 1.88 17 4.1 1.29 NE Nil 0.63 NE 2.8 1.88 17 4.1 1.29 NE Nil 0.63 NE 2.8 1.88 17 4.1 2.64 5 3.3 N/A 9 6.2 7.31 17 5.7 0.70 15 4.9 7.90 16 6.4 4.51 19 2.5 0.18 10 2.1 2.44 27 3.1 2.45 2.5 2.54 3.0 3.00 47 1.8 4.5 1.4	DUET Group B 176 David Jones A 506 Deutsche Div Tr A 131 Dexus Property B 84 Djerriwarrh B 399 Downer EDI Ltd B 428 Energy Resource B 1337 Equinox Min. C 537 Extract Res. D 633 FKP Limited B 79 Fairfax Media B 151 Flight Centre A 2199 Fortescue Metal C 481 Foster's Group B 625 GPT Group B 305 GWA Internat'l B 310 Gloucester Coal B 1245 Goodman Fielder B 144 Goodman Fielder B 144 Goodman Fielder B 144 Goodman Group C 67 Graincorp A 707 Halthscope B <	1.33 11 11.4 1.28 16 5.5 6.10 14 7.1 5.65 NE 6.1 N/A 34 6.5 0.25 NE NE NI N/A NE NII N/A NE NII 2.55 17 1.9 1.42 13 1.7 1.22 16 3.2 4.14 23 NII 2.70 17 1.9 N/A 48 1.5 1.42 17 5.8 4.45 31 NII 0.75 12 7.5 7.08 NE 5.1 0.81 2 1.0 2.97 17 3.7 1.06 20 3.8 3.57 71 4.9 1.87 NE NII 7.92 39 6.3 3.57 71 4.9 1.87 NE NII 7.92 39 6.3 3.57 NE NII 7.92 39 1.3 3.4 3.63 NE 3.4 3.64 3.6 3.69 1.6 4.5 3.79 1.1 5.4 8.10 12 NII 0.29 15 5.9 1.98 18 NII 0.29 15 5.9 1.98 18 NII 0.29 15 5.9 1.98 18 NII 0.29 15 5.6 3.42 14 NII 0.29 15 5.7 0.99 15 5.6 3.42 14 NII 0.29 15 5.7 0.99 15 5.6 3.42 14 NII 1.53 20 5.9 2.77 24 4.3 5.69 15 16.8 6.70 34 0.6 0.42 5 1.0 0.30 10 7.7	OM Holdings B 163 OZ Minerals Ltd C 139 OZ Minerals Ltd C 139 OZ Minerals Ltd C 139 OZ Minerals Ltd B 591 Onesteel Ltd B 297 Orica Ltd A 2516 Origin Energy B 1539 Pacific Brands C 107 Paladin Energy D 379 Panaust Ltd B 2987 Platinum Asset B 511 Premier Invest B 685 Primary Health C 335 Prime Infra. C 459 CB.E. Insur. C 1764 Qantas Airways C 261 REA Group Ltd B 1159 Reece Australia B 2340 Rio Tinto Ltd B 7425 Reece Australia B 1527 Reek Ltd B 7425 Sonic Health B 1529 Sonic Health B 1529 Sonic Health B 1529 Sonic Health B 1520 Sonic Health B 1099 Soul Pattinson B 1284 Spark Infrastru B 115 Stockland B 402 Suncorp-Metway B 1889 TPG Telecom Ltd B 183 Tabcorp Holding B 657 Tatts Group Ltd B 231 Telstra B 281 Ten Network B 139 Toll Holdings B 646 Tower Australia B 235 Transfield Serv B 347 TransPacific In 107 Transurban Grp B 11264 Westpac Banking A 2294 Western Areas A 532 Whitehaven Coal A 592 Woodside Petrol A 4253 Worley Group A 2305 Wotif.com Hold. A 469 Zimplats Hold. A 469	0.73 15 3.9 2.68 73 1.1 0.95 9 8.4 0.90 28 9.1 1.40 9 10.0 1.61 NE Nil 0.65 16 3.9 1.02 19 2.2 0.46 20 4.0 0.50 17 Nil

Recommended Investments

Cavalier Corporation's revenues were 10.7% lower at \$220.3 million for the year to 30 June 2010, but profits were 21.7% higher at \$16,627,000 (24.5 cents per share). A final 11.0 cents dividend lifts the annual dividend 20.0% to 18.0 cents (plus full imputation tax credits).

The net operating cash surplus was steady at \$26.7 million.

<u>Colonial Motor Company</u> experienced a 10.9% decline in revenues over the year to 30 June 2010, while profits were steady (i.e. up 0.5%) at \$5,142,000 (15.7 cents per share). A final 9.0 cents dividend will lift the annual dividend rate 17.2% to 15.0 cents (plus tax credits).

The net operating cash surplus was 3% higher at a very high \$17.5 million. (Continued on Page 4)

	Portfolio	αf	Rec	ow	m	ond	100	1 I ₁	n 120	ctv	ทอา	ntc	
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CURRENT ADVICE	Company		Initial Recomi	mendation	Perform- mance	- Issued Shares	Vola- tility	Price/ Sales	Price/ Earnings	Gross Dividend	Recent Share	Cash Dividends	Total Return
		Code	- Date -	Price	Forecas		Ratio	Ratio	Ratio	Yield	Price	Rec'd	%
	NZ Shares	001	40/04/00	0.5	_	0.40.4		40.04	5 4	4.0	00	00.0	4000/
HOLD+	CDL Investments Ltd	CDI	12/01/99	25	E	243.4	1.4	13.21	54	1.0	28		+132%
HOLD+	Cavalier Corporation	CAV	05/12/95	156*	A	67.8	1.0	0.85	11	9.3	276	249.0	
HOLD	Colonial Motor Company	CMO	10/11/92	128*	A	32.7	0.5	0.18	15	9.1	235		+324%
HOLD	Lyttelton Port Company	LPC	12/12/00	150	В	102.3	0.6	2.83	27	2.6	242		+111%
BUY	Michael Hill Int'l Ltd	MHI	11/06/91	5*	В	382.5	0.9	0.59	10	5.8	69		-1868%
HOLD+	Nuplex Industries Ltd	NPX	11/02/97	523*	В	192.2	1.0	0.45	9	6.2	338	377.0	+37%
HOLD	Postie Plus Group	PPG	08/05/06	71	D	40.0	1.7	0.11	19	Nil	30	8.5	-46%
HOLD+	Renaissance Corp	RNS	13/08/96	85*	С	44.2	1.7	0.06	NE	Nil	28	53.9	-4%
HOLD	Smiths City Group	SCY	09/10/06	64	C	53.0	1.5	0.08	11	5.9	34	13.0	-27%
HOLD	South Port New Zealand	SPN	13/02/96	120	A	26.2	0.6	3.04	13	7.0	265	121.8	+222%
HOLD	Steel & Tube Holdings	STU	08/08/00	146	С	88.4	0.7	0.58	22	4.9	250	234.5	+232%
DUN	Australian Shares (in Aust	,	40/05/00	400	0	05.0	0.7	0.00	NIE	0.4	470	44.0	040/
BUY	AJ Lucas Group	AJL	13/05/03	120	C	65.3	0.7	0.32	NE	3.1	176	41.0	+81%
HOLD+	Ammtec Ltd	AEC	11/01/10	257	A	36.5	0.5	2.58	20	4.6	383	6.5	+52%
HOLD+	Atlas South Sea Pearl	ATP	14/05/96	73	C	89.2	2.0	1.61	NE	Nil	13	17.5	-59%
HOLD	Breville Group Ltd	BRG	13/11/06	171	A	129.5	0.6	0.77	14	4.4	250	22.0	+59%
HOLD	Campbell Brothers Ltd	CPB	12/10/99	389*	A	63.0	0.3	2.44	27	3.1	3200	539.0	+861%
BUY	Cardno Ltd	CDD	14/12/09	399*	Α	90.5	0.5	0.84	11	6.5	443	13.6	+14%
HOLD	Cellnet Group Ltd ¹	CLT	12/02/02	147*	В	73.5	1.2	0.34	22	Nil	35	32.4	-50%
BUY	Challenger Wine Trust	CWT	12/01/09	30	С	190.8	1.8	1.04	NE	25.0	17	6.7	-21%
HOLD-	Charter Hall Group	CHC		30*		1162.4	0.9	9.17	0	5.2	61	2.6	+112%
HOLD+	Circadian Technologies	CIR	10/02/04	188	D	45.2	1.0	11.48	NE	Nil	58	65.0	-35%
HOLD+	Clarius Group Ltd	CND	08/04/03	82*	В	85.8	1.0	0.20	18	3.2	63	65.5	+57%
HOLD+	CPT Global Ltd	CGO	10/03/08	88	D	36.9	0.9	0.55	NE	Nil	57	7.3	-27%
BUY	Devine Ltd	DVN	13/11/06	84*	В	634.9	1.4	0.31	21	3.6	28	16.9	-47%
BUY	Ellex Medical Lasers	ELX	14/03/06	49	В	84.9	1.7	0.35	4	Nil	20	Nil	-59%
BUY	Fiducian Portfolio Ser	FPS	11/02/08	260	В	32.2	0.8	1.87	11	6.3	135	21.8	-40%
BUY	Finbar Group Ltd	FRI	12/04/10	106	В	162.5	0.7	1.07	7	7.4	102	5.5	+1%
HOLD+	Iluka Resources Ltd	ILU	12/10/04	471	С	418.7	0.4	4.25	NE	Nil	595	64.0	+40%
BUY	Integrated Research	IRI	14/01/08	40	В	166.8	1.2	1.45	10	7.7	33	10.0	+6%
HOLD	Mnet Group ¹	MNZ	00/40/00	00	C	208.3	3.6	0.88	NE	Nil	4	Nil	. 0000/
HOLD	M2 Telecommunications	MTU	09/10/06	33	A	121.5	0.6	0.64	16	4.7	215	18.5	+608%
BUY	Melbourne IT	MLB	10/02/04	53	В	79.0	0.6	0.79	9	7.5	200	59.0	+388%
BUY	Nomad Building Solutio	NOD	16/08/10	15	В	138.1	1.8	0.10	2	Nil	16	Nil	+7%
HOLD-	Photon Group Ltd	PGA	10/11/08	132*	С	187.4	2.2	0.03	NE	30.6	10	11.8	-84%
BUY	Probiotec Ltd		11/02/08	116	В	52.8	0.7	0.83	12	3.0	118	9.8	+10%
HOLD+	Prophecy International		08/09/08	26	C	47.2	1.5	2.34	35	10.0	25	6.8	+22%
HOLD-	Ross Human Directions		14/08/01	92	A	83.5	0.9	0.15	8	5.2	67	35.8	+12%
HOLD	Skilled Group Ltd		12/03/02	126	С	190.7	0.8	0.15	20	Nil	132		+110%
HOLD	Technology One Ltd		11/11/03	44	В	300.3	0.8	2.16	17	4.3	88		+149%
BUY	TFS Corporation Ltd		08/01/07	45	В	227.4	0.8	1.55	5	6.0	80	9.4	+98%
HOLD+	The Reject Shop Ltd		11/01/05	257	В	26.0	0.3	0.94	19	3.9	1705		+649%
HOLD+	Village Roadshow PREF	VRLPA		77	В	166.5	0.6	0.32	6	Nil	249		+235%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +156.1%. This is equal to an average annual rate of +23.6%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 41 current and 147 closed out) is +28.9%, compared with a market gain of +4.4% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

^{*} Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

⁽¹⁾ Cellnet Group includes 1½ shares in Mnet Group distributed to shareholders.

(Continued from Page 3)

Interest bearing debts (excluding credit contracts) were reduced \$8.7 million to just \$31.8 million.

Lyttelton Port Company lifted revenues 3.4% to \$87.3 million for the year to June 2010, but profits slipped 10.4% to \$9,008,000 (8.8 cents per share). A final 2.9 cents dividend will make a 10.2% lower annual rate of 4.4 cents (plus imputation tax credits).

The net operating cash surplus rose 3.5% to \$19.8 million.

The company has now completed its planned five year, \$90 million upgrade - at a cost of only \$70 million. This was financed mainly through lower dividend payments to shareholders, although ports are a strong cashflow business. Without this large capital expenditure - and if the directors maintain the low dividend payout - then Lyttelton Port Company could be completely debtfree in about four years!

Lyttelton Port Company has \$210 million in assets, with the Chief Executive claiming it has suffered \$50 million worth of damage in the recent earthquake, but is still operational.

Michael Hill International lifted revenues 7.5% to \$443.7 million for the year to 30 June 2010, while profits recovered and grew 49.5% to \$26,509,000 (6.9 cents per share). A final 2.5 cents dividend will make a 60% higher annual 4.0 cents dividend rate (with no NZ tax credits).

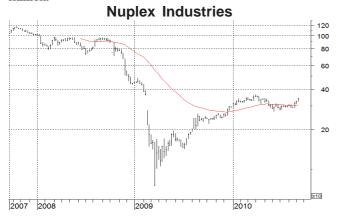
The net operating cash surplus was down 73% to just \$12.8 million - mainly as a result of a \$31.8 million increase in inventories.

The Hill family plans to consolidate their 48% shareholding, held in different family trusts, into one entity and to increase that to 50.1% by purchasing shares on-market over the next year. To do this - without being required to make a takeover offer for the whole company - will require shareholder approval.

Nuplex Industries' revenues were down 2.3% to \$1459.9 million over the year to June 2010, but trading profits soared 4¼-fold to \$71,443,000 (37.2 cents per share). A final 11.0 cents dividend will make a 320.0% higher 21.0 cents (but with no NZ tax credits).

The net operating cash surplus was 15% lower, but still very high at \$104.7 million.

Interest bearing debts were reduced by \$94.3 million to \$154.4 million and the company holds cash of \$82.1 million.



<u>Postie Plus Group</u> reports its fourth quarter revenues down 5.3%, which will hold annual revenue growth to

about 3%. The "unusually weak market" has prevented the company achieving its sales and margin budgets and the full year profit should be "marginally below" the 2009 result. The full results will be announced on 24 September.

South Port NZ reports revenues 17.0% higher at \$22.8 million for the year to June 2010. Trading profits were 57.5% higher at \$5,209,000 (19.9 cents per share). The company will pay a final dividend of 12.5 cents - but 4.0 cents of this relates to arrears and interest from the NZAS dispute. An interim dividend of 4.5 cents was paid. So effectively the company is paying an ordinary annual dividend 26.8% higher at 13.0 cents (plus full imputation tax credits) and a one-off special dividend of 4.0 cents.

The net operating cash surplus was 24% lower at \$4.9 million.

Interest bearing debts increased from nil to just under \$2.0 million, but will increase further this year with the purchase of a container crane for \$6.0 million and a container forklift for \$700,000.

The company predicts a profit of \$3.5-3.9 million (13.3-14.9 cents per share) for the year to June 2011 and an annual dividend of 13.0 cents.

Steel & Tube Holdings' revenues were down 21.6% to \$380.0 million for the year to June 2010. Profits were down 62.1% at \$9,903,000 (11.2 cents per share). A final 5.0 cents dividend takes the annual dividend to 8.5 cents (plus full imputation tax credits), down 55.3% for the year.

The operating cash surplus was 53% lower, but still very high, at \$26.9 million. Interest bearing debts were reduced by a further \$11.6 million to \$35.9 million. Shareholders Equity is \$145.5 million.

Australian Shares

(This section is in Australian currency, unless stated.) AJ Lucas Group's result to 30 June 2010 is difficult to understand owing to the mix of its trading businesses, a large gain on the sale of exploration interests and accounting standards that require it to write off the additional \$30.8 million invested in the Monument Prospect (taking that investment to \$87.5 million).

Trading revenues were 28.2% lower at \$358.5 million. Underlying earnings were a *loss* of \$4.6 million and after depreciation, interest and tax the net *loss* must be around \$35,000,000 (*minus* 54 cents per share), compared with a small profit of \$12.2 million for 2009.

No dividends will be paid for the year.

The operating cash *deficit* was \$11.0 million, little changed from a *deficit* of \$11.9 million last year.

The <u>Drilling</u> division's revenues were down just 0.5% at \$203.2 million, but earnings fell 32% to \$23.7 million owing to costs involved in integrating **Mitchell Drilling** (which is now complete), higher repairs and maintenance, unusually wet weather and uncertain demand for coal seam drilling.

The <u>Building</u>, <u>Construction and Infrastructure</u> division performed even worse. Revenues were down 46% to \$155.3 million with a *loss* (before depreciation and interest) of \$19.5 million, compared with earnings of \$10.1 million the previous year.

The group's investments in Oil and Gas assets realised a \$93.0 million pre-tax profit on the sale of an asset (which had a book value of \$5.5 million), but accounting

standards require it to fully write off its \$30.8 million further investment in the **Monument Prospect**. The company has now invested \$87.5 million in this project (134 cents per AJ Lucas share). The directors have "confidence in the underlying value of this investment" which they plan to sell down "as soon as commercially feasible" which should be "by the end of 2010". The company has also invested a further \$33 million in **Cuadrilla Resources** taking its investment to \$60 million (92 cents per AJ Lucas share) for a 40.9% shareholding.

AJ Lucas Group therefore has oil and gas investments worth around \$147.5 million (226 cents per share) as well as trading businesses (i.e. drilling, pipelines) which, under normal circumstances, can be expected to earn a profit and finance dividends.

The stockmarket nearly always under-values companies which have valuable, but non-income producing assets, and income producing businesses. That is a problem *if* an investor is looking to sell, but not a problem for investors seeking to buy further shares. From an investor's perspective, this can also be an attractive way to invest in risky oil and gas exploration assets. AJ Lucas Group is also using its drilling technology to develop and commercialise unconventional oil and gas assets - just as it helped developed the now growing Coal Seam Methane gas business.

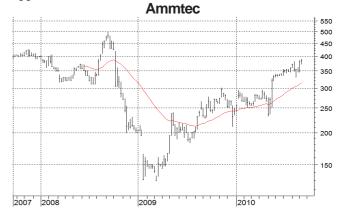
The takeoverr offer for <u>Ammtec</u> by <u>Campbell Brothers</u> has bee increased but is still unlikely to be successful. The cash offer has been raised 13.4% to 380 cents (but does <u>not</u> include Ammtec's final 11.0 cents dividend), while the share offer is 3.0% higher at four Campbell Brothers shares for 33 Ammtec shares.

Campbell Brothers will also declare the offer unconditional if they receive a 30% interest in Ammtec by 15 September. The company will also buy shares onmarket at 380 cents (if the market price were to dip that low).

This development doesn't really make much sense. Ammtec shareholders have rejected the original Campbell Brothers takeover. After disclosing a small shareholding and receiving commitments from a few institutional shareholders, Campbell Brothers disclosed a 10% interest in Ammtec but about six weeks later acceptances from other shareholders had only taken that to 11%. The higher offer has boosted its holding to only 13.8%.

The improved offer is only about 3% higher (i.e. than the market value of Ammtec shares or as implied by the share for share offer), so is likely to win over few Ammtec shareholders. Achieving a 30% shareholding (i.e. at which time Campbell Brothers would declare the offer unconditional and accept any shares offered to it) makes no sense. The company should at least require a 50.1% controlling interest or a 90% interest (where it can compulsorily acquire the remaining shares). Acquiring a minority shareholding in Ammtec only suggests that Campbell Brothers will be back later - perhaps in six months or a year - with a better offer to try to achieve the desired *full* takeover. In this situation, the bidder can find itself paying ever increasing prices to slowly build its shareholding. The last Ammtec shareholders to sell could potentially receive a significantly higher price than those that accepted its first offer!

Ammtec directors recommend <u>rejecting</u> the new takeover offer - as do we - and are "confident the company will meet" its earnings guidance for the current year. The company reports business activity "at record levels" and "a very strong pipeline of new contract opportunities".



Atlas South Sea Pearl lifted revenues 37.0% to \$5.0 million for the six months to 30 June 2010. Profits recovered over three-fold to \$3,459,101 (2.7 cents per share). There was a net operating cash *deficit* of \$1.4 million.

In June the company announced the acquisition of a pearl farming business. The final cost of this acquisition will be \$594,300 - with 75% paid and the balance payable on final government approvals for the transfer of these seven pearl farms. The company is upgrading these sites to expand the hatchery and pearl seeding. With these new assets, Atlas South Sea Pearl has the capacity to expand its 2011 seeding by 25% and to "double the total oyster biomas by 2012".

Breville Group has reported a 2.6% decline in revenues to \$420.9 million for the year to 30 June, but profits recovered all of last year's decline, up 92.1% to \$22,584,000 (17.4 cents per share). A final 5.0 cents dividend will lift the annual dividend 100.0% to 11.0 cents.

Profits would have been up 117.5% at \$25.6 million except for just under \$3.0 million (after tax) of takeover response costs.

The net operating cash surplus was very strong at \$57.4 million - up 110%. This has enabled the company to reduce interest bearing debts by \$35.0 million to just \$4.3 million. Cash on hand is \$13.6 million.

Australian revenues were down 2% at \$209.4 million, with earnings 49% higher at \$19.7 million. North American revenues rose 2% to \$156.7 million, but the business recovered from a *loss* of \$3.4 million in 2009 to earnings of \$11.8 million. New Zealand revenues were 21% lower, but earnings rose 2½-fold to \$2.2 million.

Breville Group is looking for further improvement in its North American distribution business, helped by a "strong pipeline of new product releases" and its presence in a larger number of retail outlets. Savings in interest costs should add around \$4 million to earnings in the current financial year.

<u>Cardno</u>'s revenues were 7.5% lower at \$477.2 million for the year to 30 June 2010, but net profit increased 10.1% to \$37,597,000. Earnings per share were 2.5% higher at 41.5 cents. (*Continued on Page 6*)

(Continued from Page 5) A 15.0 cents final dividend will lift the annual payout 3.6% to 29.0 cents.

The net operating cash surplus rose 21% to \$46.7 million.

The company believes it is "well positioned for 2011" owing to "the strong performance of recent major acquisitions" plus "a return to organic growth" in its existing businesses.

<u>Cellnet Group</u>'s revenues slipped 12.2% to \$76.1 million over the year to 30 June 2010 but returned to profitability. Continuing operations earned a net profit of \$1,155,000 (1.6 cents per share) - compared with a *loss* of \$6.2 million last year! There was also a small gain of \$317,000 from discontinued businesses.

The net operating surplus was \$684,000 - down from the \$19.7 million in 2009 when the company was liquidating some of its operations.

Cellnet Group repurchased 2.8 million shares on-market over the last year, leaving an issued capital of 73,502,500 shares. The company is debt-free, with cash in the bank of \$20.8 million or 28.3 cents per share. Other net assets and the existing business should be worth around 16 cents per share - so the shares should be worth around 40-45 cents.

<u>Challenger Wine Trust</u>'s revenues were 6.5% lower at \$31.3 million for the year to 30 June 2010. Trading profits were 6.0% lower at \$15,166,000 although earnings per unit were 16% lower at 8.0 cents owing to additional units issued to finance the interim dividend reinvestment plan.

The movement in asset values - a \$3.5 million writedown in the value of wineries and a \$26.2 million writedown in property values - reduced the bottom line to a *loss* of \$14,709,000 (*minus* 7.7 cents per share), compared with a loss of \$24.3 million (*minus* 14.3 cents per share) in 2009.

The net operating cash surplus rose 52% to \$16.1 million.

Interest bearing debts were reduced by \$9.0 million to \$140.3 million, while cash increased \$4.8 million to \$11.0 million.

Challenger Wine Trust's income remains secure owing to its long term lease contracts, but the decline in asset values continues to erode margins over bank debt covenants. \$60.2 million of debt mature in May 2011 and will require refinancing. The trust is reviewing "capital management alternatives" to "position itself to secure refinancing" and this *may* include raising some additional equity capital.

The trust estimates that the total area planted in grapes in Australia has already been reduced from 157,000 hectares to 144,000 hectares, with further reductions to 124,000 hectares needed to balance supply and demand. This will mainly occur with contract grape growers where contracts are not renewed.

Australian Vintage, the largest tenant (leasing 36% of the trust's assets) has reported a 57% increase in trading profits to \$9.1 million. That company reports "oversupply exists" within the Australian wine industry "but the problem is reducing" and that it is "budgeting positive net profit growth in financial year 2011".

Challenger Wine Trust's net independent value is 49 cents per unit. The units trade at a discount to that value which probably more than fully anticipates any further asset write-downs and any potential dilution from further capital issues.

The cash operating surplus, plus cash from asset sales plus the cash in the bank *could* be used to reduce interest bearing debts by \$20-25 million over the coming year (i.e. rather than paying distributions). That would reduce the debt refinancing requirement and improve debt/equity ratios - probably without the need for a dilutive capital raising.

The decline in property values should at least slow considerably and-like the general property market-then recover as market values bounce back from "fire sale" low levels.

<u>Charter Hall Group</u> reports revenues up 26.3% to \$77.3 million for the year to 30 June 2010. Operating earnings were unchanged at \$34.9 million - but earnings per share were down 40% to 3.0 cents owing to new shares issued during the year. A final distribution of 1.6 cents makes the annual distribution rate 35.5% lower at 3.20 cents.

After adjustment for changes in property investments the group made a profit of \$207,000 (0.02 cent per share).

The net operating cash surplus was 6% lower at \$38.8 million. Net tangible asset backing is 56 cents per share. The Property Management business has increased its funds under management three-fold to \$10,200 million.

The group is forecasting earnings growth of around 20% this year and a 25% increase in distributions to 4.0 cents.

<u>Circadian Technologies</u> recorded revenues (i.e. mainly interest on its cash deposits) 26.7% lower at \$2.3 million for the year to 30 June 2010. The net *loss* was \$6,948,240 (*minus* 15.4 cents per share), with a similar cash operating *deficit* of \$7.5 million.

That was an improvement on its expected \$8-12 million cash deficit, owing to better rates for outsourced preclinical studies and manufacturing, and higher yields on production processes resulting in lower material costs.

The company holds cash of \$31.9 million (70 cents per share) and listed investments worth \$1.9 million (4 cents per share), with no significant liabilities except normal creditors of \$2.5 million.

The market, however, continues to value Circadian Technology shares at less than their cash holding - effectively placing a *negative* value on its numerous cancer research projects. Ultimately this could lead to a takeover of the company by a large pharmaceutical company - as acquiring Circadian Technology and ownership of its intellectual property and patents *could* be considerably cheaper than buying royalties on any drugs developed.

The group's subsidiary, **Vegenics**, has just been awarded a US patent covering diagnostic kits to detect VEGF-D. The company is undertaking studies with other parties to develop a diagnostic test for VEGF-D as a cancer biomarker.

<u>Clarius Group</u>'s revenues declined 9.3% to \$266.1 million over the year to 30 June 2010, but profits improved

67.9% to \$3,019,000. Earnings per share were up only 20.7% to 3.5 cents owing to new shares issued in a placement and the 2 for 7 cash issue a year ago. Profits still remain depressed, so again no dividend will be paid for the year.

There was a net operating cash *deficit* of \$1.2 million, compared with a surplus of \$8.4 million last year. These annual surplus/deficits are influenced by fluctuations in receivables at balance date.

Interest bearing debts were reduced \$13.4 million to just \$2.2 million, largely from the new equity raised.

The company reports that "permanent recruitment growth has rebounded" and that "hiring intentions among clients are strong" with the recovery and growth of the economy. It expects "demand to continue to increase", is increasing focus and investment in Asia, and "ready for sustained growth" with the economic recovery.

<u>CPT Global</u>'s revenues were 14.2% lower at \$37.9 million over the year to 30 June 2010. That was insufficient to cover costs and the business operated at a small *loss* of \$733,000 (*minus* 2.0 cents per share), compared with a profit of \$2.2 million the previous year. No dividend will be paid for the year.

The business, however, did generate a small net operating cash surplus of \$1.3 million, down 71%.

In addition, the company wrote-down goodwill by \$2.4 million - but that is a non-cash accounting entry that has no significance.

The company lost \$856,000 in the first half of the year, so improved to earn a net profit of \$123,000 over the second half of the year. Just prior to the end of year the company also "commenced work in the US with one of the world's largest financial institutions and in Europe at one of the world's largest mainframe sites". The directors are confident of returning the company to "acceptable returns in the coming year".

Devine reports a 32.4% lift in revenues to \$577.3 million for the year to 30 June 2010, but net profits fell 51.1% to \$8,158,000 (1.3 cents per share). The company states that its *underlying* profit was 27.9% higher at \$21,361,000 (3.4 cents per share), with losses of \$13.2 million on discontinued commercial and property developments.

Dividends will be re-instated with a final dividend of 1.0 cent - down 66.7% on the 2009 dividend.

The net operating cash surplus - which is rather meaningless owing to the actual sales and settlements with property development companies - was a massive \$139.1 million. That reflects the sale of discontinued major developments - and is also reflected in the \$158.0 million decline in interest bearing debt to \$109.5 million and the \$19.3 million increase in cash to \$20.0 million.

The company is forecasting the June 2011 profit at around \$21.0-21.5 million or 3½ cents per share.

Devine has also announced a joint venture with **The Gull Group** (an operator of retirement villages) to develop a new residential community at *Bacchus Marsh*, 45km west of Melbourne. Under the joint venture, The Gull Group will provide a 141-hectare site (between a golf course and the Werribee River), with Devine involved in all development, sales and marketing of the \$800 million project that will yield 1500 lots over the next 8-10 years. The first sales are expected from mid-2012.

This is Devine's new development strategy where it forms a joint venture with land owners who are paid as the developed properties are sold rather than Devine tying up its own capital by purchasing the undeveloped land up front. This allows Devine to focus upon its skills in project delivery and marketing, with limited capital investment.

Ellex Medical Lasers has experienced a strong recovery in profits! Revenues were down 18.0% to \$48.7 million, but profits recovered 9-fold to \$3,820,000 (4.5 cents per share). The company does not yet pay dividends, retaining its cash to finance expansion and growth.

The company is also managing its inventories and working capital better than a few years ago, producing an operating cash surplus 18% higher at \$4.7 million.

Overall the company invested around 6% of revenues in Research & Development - or about \$2.8 million - but received about one-third of this from government R&D grants. The company capitalised \$1,229,000 of R&D overthe year, but also depreciated \$1,469,000 of previously capitalised R&D.

R&D is mainly aimed at its *Ellex 2RT* laser - "a breakthrough laser therapy which has the potential to positively influence the lives of millions of people suffering from retinal disease" and "Age-Related Macular Degeneration" which is "the leading cause of blindness in the developing world". Further clinical trials will be undertaken this year to validate the findings to date.

The directors expect demand for its lasers to "improve worldwide from 2011", while the company's "major operational efficiencies achieved last year will ensure that improvements in global economic conditions directly and positively benefit our bottom line" profit.

At 20 cents, Ellex Medical Lasers shares are trading on a Price/Sales ratio of 0.35 and a Price/Earnings ratio of 4½. The Price/Research ratio is 6.1. According to Kenneth Fisher in "Super Stocks", a growth company is expensive on a Price/Research ratio greater than 15, but good value in the range of 5 to 10 and "you are unlikely to find them at much below 5".





Fiducian Portfolio Services - a small financial planning and funds management business - lifted revenues 5.7% to \$23.3 million over the year to 30 June 2010. Profits recovered 25.2% to \$4,112,000 (12.8 cents per share). A final 4.75 cents dividend will lift the annual dividend 25.9% to 8.5 cents.

The net operating cash surplus was 52% higher at \$4.8 million. (Continued on Page 8)

(Continued from Page 7) The company is debt-free, with cash of \$9.5 million (29 cents per share).

Finbar Group lifted revenues 179.4% to \$155.0 million for the year to 30 June 2010. Net profit was 24.7% higher at \$23,561,832 (14.5 cents per share). As previously reported, the final dividend of 5.5 cents will raise the annual rate 7.1% to 7.5 cents.

The net operating cash surplus was \$65.0 million - compared with a *deficit* of \$46.5 million in 2009 - but those figures just reflect the timing of investments in projects and their final settlement.

The company currently has interest bearing debts of only \$77.2 million - and cash of \$41.5 million - but that will change as it commences new projects with an end value of \$615 million.

Finbar Group expects to complete and settle 275 residential apartments at the *Edge* and *Times Two* over the current year with profits at "similar levels" to 2010. It is also looking "to achieve further earnings growth in the 2012 financial year".

<u>Iluka Resources</u> lifted revenues 94.4% over the half year to 30 June 2010, but operated at a small *loss* of \$6,600,000 (*minus* 1.6 cents per share).

There was a net operating cash surplus of \$42.3 million, compared with a *deficit* of \$88.8 million last year.

The company has completed the development of Jacinth-Ambrosia and Murray Basin Stage II, so the period of high capital expenditure is now behind it and debt levels have peaked.

Strong demand has seen volumes increase, with the company raising prices from the beginning of April and with a larger price increase in July.

Integrated Research suffered a 12.6% fall in revenues to \$37.3 million for the year to June 2010, with profits down 31.3% to \$5,401,000 (3.2 cents per share). A final dividend of 1.0 cents brings the annual regular dividend to 2.5 cents, down 37.5%. In addition, the company paid a special 0.5 cent dividend with the interim dividend.

The net operating cash surplus was 38% lower at \$8.3 million. The company has no interest bearing debts and \$8.4 million (5.0 cents per share) of cash in the bank.

The revenue (and profit) decline was mainly the result of the stronger Australian dollar. In their actual currencies, revenues were down just 3%.

IP Telephony sales increased 14% to become the largest source of new licence sales.

Despite the profit decline, the directors believe that "the underlying fundamentals and strategy of Integrated Research remain sound". The company has "captured a leading position in the global management of IP Telephony systems with four million phones licenced" and "expansion in the management of payment systems will underpin growth".

Integrated Research invested \$8.3 million - about 22% of its revenues - in Research & Development. At 33 cents, that places the shares on a Price/Research ratio of 6.6.

Mnet Group reports revenues up 71.6% for the year to 30 June and a *loss* of \$712,583 (*minus* 0.3 cent per

share). There was a net operating *deficit* of \$1.0 million.

M2 Telecommunications slightly better than doubled revenues (i.e. up 100.6%) to \$406.1 million over the year to 30 June 2010, with net profits up 119.0% to \$16,156,000. Earnings per share were up 93% at 13.3 cents. A dividend of 5.0 cents will lift the annual dividend 81.8% to 10.0 cents.

The net operating cash surplus was 60% higher at \$13.3 million.

As announced last month, M2 Telecommunications expects its current year profit to be around 36-45% higher \$22.0-23.5 million (18-19 cents per share).

At 215 cents, M2 Telecommunications shares trade on a Price/Earnings ratio of 16 and offer a Dividend Yield of 4.6%. Forecast growth this year would improve that to a P/E of 11.3-11.9 and, based upon a policy of distributing over 70% of earnings as a dividend, a Yield of about 6.3-6.6%.

Nomad Building Solutions experienced a 46.3% drop in revenues to \$223.3 million for the year to June 2010 and a *loss* of \$13,002,000 (*minus* 9.4 cents per share). This is down on the \$6 million *loss* expected last month. As expected, no dividend is being paid for the year.

The business, however, produced a *positive* net operating cash surplus of \$9.1 million (down from \$29.9 million the previous year), and interest bearing debts have been reduced from \$46.5 million to \$26.8 million. Cash on hand is \$8.8 million.

The company reports a current order book in excess of \$100 million and "tender and other inquiries remain positive", with "the group forecasting a return to profitability" in the current financial year! It also reports that "the outlook for the sectors where Nomad operates" are "very positive for the foreseeable future".

As a recovery situation we do <u>not</u> need Nomad Building Solutions to record triple-digit growth rates, but simply to manage its debts (to avoid being placed in receivership) and survive by winning a reasonable volume of business at reasonable profit margins, while addressing and improving previous weakness in its internal management. Debt levels are low - and returning to profitability looks to be achieveable - but the volume of business is still very depressed, so an upturn in demand would be very helpful.

We emailed subscribers an update on **Photon Group** 22 August.

The \$62.5 million sought from shareholders plus the \$40.0 million from an institutional placement will only partially finance its deferred consideration liabilities and still leave it with high bank debts. Its new banking facility places "material restrictions" on the payment of future dividends. No dividend will be paid for the June 2010 or the June 2011 years and the *earliest* date at which a dividend can be paid is September 2012 - but only *if* the company has paid all of its deferred consideration liabilities (which *could* take until September 2018!!).

We estimate that (1) if everything were to go well for Photon Group in the future and (2) if it introduced a new policy of seeking to maximise Shareholder wealth, then the shares *could* recover to around 20-30 cents over the next 2-3 years!

The current share issues will increase the issued

capital 8-9 fold to around 1550-1700 million shares. That significantly *dilutes* the value of the shares - so a return to previous share prices of \$1 to \$5 is <u>not</u> a possibility.

Unfortunately, we are more than a little sceptical about the directors' interest in maximising shareholders' wealth - or even their commitment to shareholders' interests. Excluding New Zealand shareholders from the current cash issue just indicates their lack of commitment to shareholders' interests.

Photon Group has indicated that it will <u>not</u> be pursuing further acquisitions - so the expanding deferred consideration situation (which has made vendor/managers rich and shareholders poorer) should not be repeated in the future. The company, however, may need to offer these same vendor/managers large executive bonuses in the future - and we doubt that retaining very rich managers comes cheaply! The new bank facility - which limits dividends - places no restrictions on employee remuneration and bonuses!

We do <u>not</u> believe the current recapitalisation of Photon Group addresses the company's problems. It raises just enough cash to ensure vendors receive their inflated deferred consideration - with little or no concession from these newly rich vendors who would receive nothing if the company were not recapitalised and placed in receivership.

The company remains heavily in debt, so future cash flow will need to go to repaying these existing debts (rather than paying dividends or financing growth).

The directors continue to show little or no interest in shareholders interests.

The current cash issue which closes on 23 September will depress the share price, which *could* then recover slightly and we would recommend selling out completely from Photon Group over the next month or two *if* the share price recovers around 12-14 cents.

Probiotec reported a 14.1% drop in revenues to \$74.8 million for the year to 30 June, with profits up 6.5% at \$9,480,873. That, however, included a \$4,089,000 gain on the acquistion of a subsidiary (and the cancellation of a loan), so *trading* profits were around \$5,392,000. Earnings per share were 46.0% lower at 10.2 cents. A final 2.0 cents dividend will lift the annual dividend 7.7% to 3.5 cents.

The net operating cash surplus was down 45.3% to \$4.9 million.

The directors also point out that the 2009 result was boosted by initial over-stocking in Europe ahead of product launches - which over-stated "normalised" revenues by \$8.1 million and earnings by \$2.5 million in 2009 and understates the 2010 result by a similar amount. Of course, the directors did not point this out *last* year!

The 2010 result also incurred one-off legal expenses of \$2.7 million.

Despite the director's efforts to manipulate the accounts to show revenue and profit growth the market has downgraded Probiotec shares from their high of 280 cents to around 114 cents on this years growth "glitch".

Stockmarket investment, of course, is about looking forward. So is a one year dip in earnings the start of a decline or just a temporary glitch from which the company can recover and grow? The company believes there is a major market for weight management products, but the

Australian market has become competitive with over 16 brands of meal replacement products. Probiotec believes this number will reduce over the next year, while planning a major re-launch of its *Celebrity Slim* range this month.

With new distributors in the United Kingdom, the company is predicting revenue growth of \$12-20 million in that market over the next year. It has also launched its weight management products in China (with 280 outlets at present and a further 400 planned) and Hong Kong (with 160 outlets and another 120 pharmacy outlets soon). The re-launch of its recently acquired sports products, *Redbak* and *Ladybird*, is expect to add around \$3.8 million in revenues this year.

Probiotec is also developing 16 new registered products with five product launches expected this financial year, six in 2012 and five in 2013.

So, definitely there is potential to further grow the business.

At 118 cents, Probiotec shares trade on a Price/Sales ratio of 0.83, a Price/Earnings ratio (of the currently depressed earnings) of 12 and offer a Dividend Yield of 3.0%.



Prophecy International Holdings experienced revenues 21.2% lower at \$5.1 million for the year to June 2010 and this resulted in profits down 90.2% to \$333,135 (0.7 cent per share). A final 0.5 cents dividend - together with the 2.0 cents interim dividend paid - makes the annual dividend 41.2% lower at 2.5 cents.

The net operating cash surplus was 18.7% lower at \$1.6 million. The company has no significant debts and cash of \$4.4 million (9.4 cents per share).

The lower revenue resulted from delayed decisions from prospective customers, but that may boost the first half of the new financial year. One sale - delayed from last year - has since been completed and "there are an increased number of deals slated for conclusion" in the current half year.

The company is also looking to complete another acquisition this financial year where it can "add significant value".

We see significant potential for Prophecy International to grow its business through marketing its software to a larger market through its international joint venture partners. There is also potential to use its cash (and borrowing capacity) to acquire other software businesses where it can add value through its international marketing channels.

Software is an *economies of scale* business where a large percentage of any (Continued on Page 10)

(Continued from Page 9)

additional sales will be profits. In an economic downturn, however, where customers defer purchase decisions, revenues can fall (while costs remain relatively fixed) so profits fall sharply. Prophecy International Holdings has no debt, and has surplus cash, so can survive an economic downturn and should benefit as the global economy recovers.



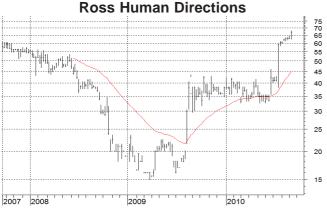
A <u>Ross Human Directions</u> shareholder (Corom Pty) has applied to the <u>Takeovers Panel</u> regarding the planned scheme of arrangement which will <u>not</u> result in "an efficient, competitive and informed market" for the takeover of the company.

As a result, both Ross Human Directions and Peoplebank have agreed to change the more restrictive and anti-competitive terms in their scheme of arrangement.

An undisclosed thrird party has approached Ross Human Directions indicating an interest to acquire the company under a similar scheme of arrangement but at a price higher than 61½ cents, subject to due diligence access.

This *could* lead to a competitive bidding situation.

The shares trade ex-entitlement to the 2.0 cents dividend from 13 September.



Skilled Group suffered a 12.6% drop in revenues to \$1,698.0 million for the year to 30 June 2010. Profits fell 55.0% to \$12,701,000 and earnings per share were 70.7% lower at 6.7 cents owing to new shares issued to raise additional capital during the year. No dividend will be paid for the year.

Net operating cash flows were down 76% to \$29.1

million. Interest bearing debts were reduced by \$75.9 million to \$186.9 million - mainly from raising \$93.4 million in new equity.

Following a strategic review of the business, the directors are seeking to sell *Swan Contract Personnel* (which generates \$170 million in annual revenues and \$8.5 million in earnings). This business was purchased in January 2007 for about \$44 million (but based on an earnout). At the time it had revenues of \$130 million and earnings of \$6.8 million, so has grown about 25-30%. The business provides white collar contract professionals for the resources industry and while "an excellent business" and "a valuable contributor" is run separately from Skilled Group's other businesses. We estimate the business could sell for \$55-65 million, enabling Skilled Group to reduce its debt to its new target levels.

Skilled Group earned a first half profit of \$4.5 million and a second half profit of \$11.4 million, so while profits are at an unsatisfactorily low level, the trend is for a recovery.

TFS Corporation has lifted revenues 22.8% to \$116.5 million for the year to 30 June 2010. Profits were up 6.5% to \$37,109,000 but earnings per share down 10.4% to 16.3 cents owing to new capital issued over the year. A final dividend of 3.5 cents will raise the annual dividend 11.8% to 4.75 cents.

There was a large cash operating *deficit* of \$25.1 million, compared with a surplus of \$16.2 million. The large cash deficit - while certainly <u>not</u> a favourable development - in part reflects the change in the business from *Managed Investment Scheme* sales which are paid upfront to wholesale sales to institutional investors who will pay *later*, when the land is sub-divided and title can be transferred. So in effect this is a one-off impact of moving from cash sales to credit sales - and an ongoing higher investment in debtors.

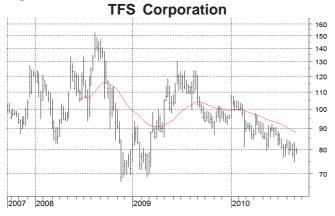
Over the year the company developed 1087 hectares of sandalwood plantations (i.e. 304.7 hectares for MIS and 782.3 hectares for institutions), having now developed around 3773 hectares for investors (although about 8% is retained by the company as an investment). It acquired a further 739 hectares (400 hectares freehold and 339 hectares leasehold) over the year, giving it 2051 hectares for future development.

The company is continuing due diligence over about 8000 hectares owned by **CPC**, where TFS Corporation will have first right of refusal to buy or lease.

The development of the **Ord Stage 2** will make new land available over the current year, with around 3000 hectares suitable for sandalwood. TFS Corporation has entered into a Memorandum of Understanding with **MG Corporation** (an indigenous land owner) under which the two companies will form a land owning joint venture and then lease up to 1000 hectares of Ord Stage 2 land to TFS Corporation.

The company expects to develop and sell at least another 1087 hectares of plantation this year, but with price increases for both MIS and institutional investors.

First harvest will begin in 2013, although the initial volumes will be small.



The Reject Shop lifted revenues 14.2% to \$471.0 million for the year to June 2010, with profits up 22.9% to \$23,351,000 (89.9 cents per share). The final dividend of 28.0 cents brings the annual payout to a 21.8% higher 67.0 cents.

The net operating cash surplus rose 27% to \$32.4 million.

The company opened 27 new stores last year, taking its total to 200 stores. This year it plans to open a further 17 new stores, with plans to eventually grow to over 400 stores. So The Reject Shop remains in the middle of its steady, long term growth phase.

Profits for the year to June 2011 are forecast at \$26.0-26.5 million - up 11-14%.



<u>Village Roadshow</u> reports revenues from continuing operations 1.9% higher at \$1,282.4 million for the year to 30 June 2010. *Trading* profits were 12.6% higher at \$65,867,000 (39.6 cents per share). No dividends will be paid. In addition there was a \$25.6 million gain from the sale of discontinued businesses.

The net operating cash surplus was \$206.0 million, up 9.8%.

As announced last month, Village Roadshow is seeking shareholders votes on three proposals, with the intention of converting the preference shares to ordinary shares.

The company originally issued non-voting preference shares (with preferential dividend entitlements) so that the major shareholder group could retain a controlling voting interest. Over the years the major shareholders have benefited from this arrangement, retaining high paid executive jobs while running the company poorly. In the year to June 2009 (the June 2010 figures will be in the 2010 Annual Report) John Kirby earned \$3,506,043 while Robert Kirby was paid \$3,542,025 and Graham Burke received \$4,077,688. Those men would probably

have lost their jobs with Village Roadshow a long time ago had the preference shareholders previously been able to vote out the directors and install better management!

Now - after a series of share buy-backs over the years - and with the latest proposed buy-back, the directors will control over 50.1% of the votes (and retain their well paid jobs) even if the preference shares converted to ordinary shares and are given a worthless vote!

In return for these worthless voting rights, the directors are asking the preference shareholders to give up their preferential dividend entitlements. No-one has suggested the directors give up *their* preferential salary entitlements!

So there will be three votes at a meeting on 24 September - but only the third one really counts - and we recommend voting <u>against the Variation Resolution</u>. You need simply appoint the Chairman of the meeting as your proxy, cross the centre box to instruct him to vote AGAINST the resolution.

The first "Buy-Back Resolution" is for the proposed on-market repurchase of 11-35 million shares which will probably only be executed *if* the other two resolutions are passed. All ordinary and preference shareholders can vote and it passes with greater than 50% of the votes cast.

The second "Amendment Resolution" requires 75% of all ordinary and preference shareholders votes to pass and would *allow* the preference shares to become ordinary shares.

The third "Variation Resolution" can only be voted on by the preference shareholders and requires a 75% majority of votes cast. In this resolution the preference shareholders are being asked to give up their preferential dividend (and capital repayment on winding up of the company) with no compensation and convert their shares to the same rights as ordinary shareholders. We know some investors are often stupid enough to vote for anything proposed by the directors, but we do expect the preference shareholders to actually vote AGAINST this resolution and defeat this unattractive conversion. The major shareholders own no preference shares!

We have previously stated that we believe a *fair* conversion would be one preference share converting to <u>one ordinary share plus 30-40 cents cash</u> to compensate for the loss of preferential dividend rights. If the three directors took a pay cut for just 18-24 months the company would save the required \$16-21 million!

So why do we invest in a company that is controlled by poor management who use it as a personal cash box? The answer is simply that the market has *over*-reacted to this unfavourable situation and systematically undervalued the shares. The company has some good cashflow businesses that meet one of the criteria that Peter Lynch discussed in "One Up on Wall Street": "The simpler a business is, the better I like it. When somebody says "Any idiot could run this joint" that's a plus as far as I'm concerned, because sooner or later any idiot probably is going to be running it. If its a choice between owning stock in a fine company with excellent management in a highly competitive and complex industry, or a humdrum company with mediocre management in a simple minded industry (Continued on Page 12)

Page 12 Market Analysis

Recommended Investments

(Continued from Page 11) with no competition, I'd take the latter. "Any idiot can run this business" is one characteristic of the perfect company, the kind of stock I dream about."



177 -6.5 -3.1 70 0-1 1 3.3 2 0.4 167 5.2 0.72

Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

	•				0									
		STRE	NGTH R	ATING	<u></u>	නු ව Pri	ce Retur	n Vola	Price	Divi-	Price		STRENGTH RATING SEE Price Return Vola- Price Divi- Price Company Share Cur- 4-Wk Rank 22 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	
Company	Share	Cur-	4-Wk	Rank	igg.	<u>88</u> to	ce Retur o on A Equit	til-	Earn.	dend	Sales	Market	Company Share Cur- 4-Wk Rank 출속 월을 to on til- Earn. dend Sales Mark	
	Price	rent	Chg.	0-99	≅	교 교 교	A Equit	y ity	Ratio	Yield	Ratio	Cap'n	Price rent Chg. 0-99 트를 다 NTA Equity ity Ratio Yield Ratio Cap	o'n
LINDED VALUED	CUADE													
UNDER-VALUED Col Motor Co	235			2/3ale 17	2-0	o, Keis .0.		0.5	15	9.1	0.18	77	OVER-VALUED SHARES: Highest Price/Sales Ratios, Relative Strength < 0 Ryman Health. 208 -0.3 -1.1 28 3-2 1 2.3 17 0.5 13 4.2 9.45 1,03	25
				7				0.9	15	3.4	0.16	14	,	33 47
Satara Co-op	85				0-0	- 0.							1.7	
Ebos Group Ltd	675		+1.9	15	0-3	1 1.		0.4	15	6.6	0.25	343		79
Allied Work.	88			12	1-0	- 1.			11	7.3	0.33	23		24
SeekaKiwifruit	310		+0.3	19	1-0	- 0.			121	9.2	0.37	45	v	18
MainfreightGrp	699			10	0-1	- 2.		0.5	19	3.8	0.61	688	., 5	48
Comvita	195			11	6-0	- 0.			11	5.9	0.62	53		04
HellabyHold.	175			6	7-0	- 2.			29	6.5	0.66	127	! /	88
RestaurantBrds	242	+14.1	-2.6	4	4-0	- 4.			12	7.4	0.74	235	· · · · · · · · · · · · · · · · · · ·	81
Skellerup Hold.	88	+16.8	+2.4	1	0-0	- 1.	7 12	1.0	14	7.3	0.93	168		91
														39
BESTPERFORMI	NG SHA	RES:S	tronges	st Shar	es,P/E	<20, P	/S<1.0						NZRefiningCo 325 -10.1 +1.6 80 1-0 - 1.7 4 0.3 39 Nil 3.64 9	10
Finzsoft Sol'ns	32	+27.7	+7.2	0	0-0	- 1.	1 11	0.9	10	Nil	0.37	3	KermadecProp. 48 -2.9 +1.4 54 0-0 - 0.5 - 0.6 NE 10.4 3.26	40
Skellerup Hold.	88	+16.8	+2.4	1	0-0	- 1.	7 12	0.8	14	7.3	0.93	168	SouthPortNZ 265 -0.6 +0.9 31 0-0 - 2.5 19 0.4 13 7.0 3.04	70
RestaurantBrds	242	+14.1	-2.6	4	4-0	- 4.	8 40	0.4	12	7.4	0.74	235	TrustPowerLtd 730 -0.7 +0.4 32 0-1 - 1.6 8 0.3 19 7.4 3.03 2,30	03
Satara Co-op	85	+8.0	+7.3	7	0-0	- 0.	4 3	0.7	15	3.4	0.25	14	F&PHealth. 293 -6.1 -1.5 68 0-3 2 5.1 24 0.3 21 6.0 2.98 1,50	01
MainfreightGrp	699	+5.6	+1.5	10	0-1	- 2.	3 12	0.5	19	3.8	0.61	688	Lyttelton Port 242 -1.0 +1.6 36 0-0 - 1.8 7 0.3 27 2.6 2.83 24	47
Comvita	195	+5.6	-10.3	11	6-0	- 0.	8 8	0.7	11	5.9	0.62	53	Mowbray Collect 75 -10.2 +0.3 81 0-0 - 2.0 - 0.5 NE Nil 2.27	8
Allied Work.	88	+4.5	+1.3	12	1-0	- 1.	2 11	0.7	11	7.3	0.33	23	,	
Ebos Group Ltd	675	+3.7	+1.9	15	0-3	1 1.	9 13	0.3	15	6.6	0.25	343	WORSTPERFORMING SHARES: Weakest Shares, P/S Ratio > 0.25, Yield < Twice Average	
Col Motor Co	235		+1.6	17	2-0	- 0.		0.4	15	9.1	0.18	77		79
						•		• • •		• • •				27
INCOMESHARES	: Highe	et Vialde	Canita	alicatio	n - NZ	7¢100 m	illion						!	66
Telecom Corp	204			67	0-3	1 1.		0.5	9	11.8	0.74	3,918		15
INGProperty	72			62	0-0	- 0.		0.5		10.4	4.98	388		8
VectorLtd	209			18	1-2	1 1.			10	9.6	1.75	2,081		14
AMPOnyxMgmt	75		+1.5	52	2-1	- 1.		0.5	NE	9.4	5.42	748	, ,	12
, ,	167		+0.2	41	1-1	- 2.			14	9.4	0.86	111	. ,	82
Methven Limited				29							0.85	187	• 1	02 25
Cavalier Corp	276				1-0 0-2				11	9.3 8.9	6.21		,	25 81
Goodman Prop.	96		+1.6	57		- 1.		0.5	NE			824		
KiwiProperty	98		+2.0	51	0-1	- 0.		0.5	NE	8.7	4.20	791	3	76
Sanford Limited	400			72	0-1	1 0.		0.3	10	8.2	0.86	375		04
Nat Property Tr	55	+7.3	+0.3	9	0-0	- 0.	3 -	0.6	NE	8.2	3.78	106		8
													Heritage Gold 3 -10.1 -1.0 81 0-0 - 0.8 - 2.2 NE Nil N/A	9
INSIDERBUYING													•	10
WNDriveTech.	8		-2.0	23	9-0	- 1.		1.3	NE	Nil	2.12	47		26
Scott Tech. Ltd	110			24	8-0	- 1.		0.5	130	1.3	1.10	34		21
Hellaby Hold.	175			6	7-0	- 2.			29	6.5	0.66	127		28
Comvita	195			11	6-0	- 0.			11	5.9	0.62	53		26
RestaurantBrds	242	+14.1	-2.6	4	4-0	- 4.	8 40	0.3	12	7.4	0.74	235	AMP Limited 633 -8.6 -0.2 76 0-0 - 1.5 9 0.4 16 3.2 1.01 12,82	24
Col Motor Co	235	+1.6	+1.6	17	2-0	- 0.	7 4	0.3	15	9.1	0.18	77		
Allied Work.	88	+4.5	+1.3	12	1-0	- 1.		0.6	11	7.3	0.33	23	INSIDER SELLING: Most Insider Selling, Relative Strength < 0	
SkyNetworkTV	519	+1.0	+2.4	20	1-0	1 20.	4 -	0.3	20	3.9	2.72	2,020	AirNewZealand 127 -4.0 +3.2 61 0-9 1 0.9 5 0.6 17 7.9 0.33 1,36	67
Seeka Kiwifruit	310	+1.1	+0.3	19	1-0	- 0.	7 1	0.2	121	9.2	0.37	45	PGGWrightsons 59 -7.5 +2.9 73 0-6 1 0.7 4 0.5 18 Nil 0.39 44	47
													Fletcher Build. 825 -2.5 -0.5 49 4-8 2 1.7 9 0.3 18 4.3 0.74 5,00	07
													NZExchangeLtd 150 -12.5 +0.8 84 0-3 - 1.9 3 0.6 75 6.2 4.23 18	81
													F&PHealth. 293 -6.1 -1.5 68 0-3 2 5.1 24 0.3 21 6.0 2.98 1,50	
													TelecomCorp 204 -6.1 +3.2 67 0-3 1 1.5 16 0.4 9 11.8 0.74 3,9	
													Guinness Peat 63 -8.3 +0.1 75 1-4 - 0.5 - 0.7 NE 3.5 0.43 1,12	
														24
													Trust Power Ltd 730 -0.7 +0.4 32 0-1 - 1.6 8 0.3 19 7.4 3.03 2,30	
													2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	-

Pumpkin Patch

Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

		,			8								 												
Company	Share	STREI Cur-	NGTH R 4-Wk	ATING Rank	-Sell	S Price to	Return	ı Vola- til-	Price Farn	Divi- dend	Price Sales	Market	Company	Share		<u>NGTH R</u> 4-Wk		sider ly-Sell	kers wing	rice F	Return Vo	ola- Pric il- Farn	e Divi- dend	Price Sales	Market
Company	Price	rent	Chg.	0-99	Buy	S을 NTA	Equity	ity	Ratio	Yield	Ratio	Cap'n	Company	Price	rent			Buy	욻	NTA I	Equity i	ty Ratio	Yield	Ratio	Cap'n
UNDER-VALUED	CUADE	C.I our	oot Drio	o/Colo									TuttBryantGrp	92	+16.4	±10.5	7	0-0	- 1	1.1	7 0	6 15	4.4	0.54	131
Mesbon China N.		+13.1		e/3ale 9	3-0	- 0.4		2.1	6	3.8	0.14	17	ITXGroup	151	+16.0		7	0-0		5.6	56 0			0.47	76
AdtransGroup	397		+2.8	14	3-0	- 1.6	14	0.4	11	5.8	0.14	100	Homeloans Ltd	61	+15.7		7	0-0		1.2	23 0			0.81	62
Ross Human Dir.	67	+34.2	+15.4	2	0-0	- 2.3	29	0.9	8	5.2	0.15	56	Gale Pacific	23	+13.8	+10.2	8	0-0	- 1	1.0	9 1	.0 11	4.3	0.65	64
Ruralco Hold.	255	+2.9	-1.0	21	1-1	- 1.4	16	0.4	9	8.6	0.16	140	Mesbon China N.	13	+13.1	+0.7	9	3-0	- ().4	6 1	.6 6	3.8	0.14	17
Automotive Hold	239	+0.1		30	0-0	- 3.0	33	0.7	9	7.1	0.17	541	Scott Corp Ltd	48	+12.3	+5.8	9	0-0	- 1		17 0			0.21	33
Scott Corp Ltd	48	+12.3		9	0-0	- 1.2	17	1.0	7	6.3	0.21	33	Legend Corp.	23			9	3-1		2.6	34 1			0.57	50
MerchantHouse	17	+7.8		14	1-0	- 0.7	17	1.7	4	8.8	0.21	16	F.F.I. Holdings	430	+11.9		10	0-0		1.3	14 0			0.92	30
A.P. Eagers	1250	+2.5		22	2-0	- 1.5	14	0.2	10	5.0	0.22	373	Macquarie CTel		+11.6		10	0-1		2.2	28 0			0.59	141
Coventry Group	226 150	+4.4		19 29	4-0 1-0	- 0.7	5	0.8	14 10	6.2 5.3	0.23	90 65	Norfolk Group	110	+10.2		11 11	1-0 2-0		7.3 -	73 0 - 1			0.22	174 7
Provet Holdings Data 3 Ltd	908	+4.3		19	0-2	- 6.7	52	0.4	13	6.2	0.23	140	My Net Fone Ltd Seymour Whyte	138	+10.1		11	0-0	-		- 0			0.58	108
ChandlerMcLeod	37	+16.3		7	2-0	2 6.2		1.4	21	3.6	0.25	151	Pro-PacPack.	33	+9.8		12	2-1		0.0	1 0			0.43	39
MetcashLtd	440	+2.7		22	2-2	6 36.7		0.5	15	5.9	0.29	3,369	Breville Group	250	+9.7		12	0-0		1.0	28 0			0.77	324
Supply Network	43	+4.3		19	0-0	- 1.0	13	1.0	8	7.1	0.29	13	Marybor'gh Suga	250	+9.6		12	2-0).9	5 0			0.83	133
Globe Int'l Ltd	68	+21.7	+11.5	5	3-0	- 1.0		0.9	21	7.4	0.31	28	KonektLimited	19	+9.6	+3.7	12	1-0	- 3	3.8	- 1			0.38	14
HGLLimited	118	+1.0	-2.3	26	4-0	- 1.4	-	0.6	NE	10.3	0.36	63	Redisland Aust.	2	+9.5	+4.1	12	0-0	- 1	0.1	19 3	.6 5	Nil	0.20	3
Embelton Ltd	520	+3.8	+3.1	20	1-0	- 1.2	14	0.3	9	4.8	0.37	11	Essa Australia	38	+9.5	+19.4	12	0-0	- 1	1.0	8 1			0.69	20
GEOProperty	21	+5.2		17	0-0	- 0.6	-	1.5	NE	9.8	0.39	88	Saunders Int'l	45	+9.3		12	0-0		2.0	23 0			0.80	35
Pro-PacPack.	33	+9.8		12	2-1	- 0.0	1	1.2	8	6.2	0.43	39	liNet	293	+8.8		13	5-0	5		- 0			0.94	445
Kresta Holdings	37	+8.1		13	2-0	- 2.2	28	1.3	8	9.5	0.43	53	Melbourne IT	200	+8.6		13	2-0	- ,		- 0			0.79	158
Gazal Corp	180 56	+8.3 +6.2		13 16	0-0 1-0	- 2.3 - 1.8	20 24	0.6	11	6.1 7.1	0.44	109 72	GazalCorp Netcomm Limited	180 24	+8.3 +8.2		13 13	0-0 0-2		2.3 2.1	20 0			0.44 0.45	109 25
SymexHoldings NetcommLimited	24		+2.6	13	0-2	- 2.1	14	1.5	15	4.3	0.44	25	Berklee Ltd	60	+8.2		13	1-0).5	4 0			0.60	6
ITXGroup	151	+16.0		7	0-0	- 5.6	56	0.7	10	4.6	0.47	76	M2Telecom.Grp	215	+8.1		13	1-3	- 30		- 0			0.64	261
Nat'l Can	127		+2.0	24	0-0	- 0.7	4	0.7	17	3.9	0.48	85	Kresta Holdings	37	+8.1		13	2-0		2.2	28 1			0.43	53
LandmarkWhite	40	+2.7	+2.3	22	0-0	- 4.4	38	1.1	12	8.8	0.49	11	Vietnam Indust.	58	+7.8	+8.0	14	0-0	- 1	1.9	57 0	.9 3	Nil	0.31	82
Ludowici Ltd	340	+2.1	+3.8	23	3-0	- 1.6	4	0.4	43	3.5	0.50	81	MerchantHouse	17	+7.8	+1.6	14	1-0	- ().7	17 1	.3 4	8.8	0.21	16
ColorpakLtd	50	+2.3		23	0-0	- 2.8	44	1.0	6	4.5	0.50	41	AdtransGroup	397	+7.5	+2.8	14	3-0	- 1	1.6	14 0			0.14	100
WatercoLtd	118	+5.2		17	0-0	- 0.8	8	0.8	10	6.8	0.54	38	SymexHoldings	56	+6.2		16	1-0		1.8	24 0			0.44	72
TuttBryantGrp	92	+16.4		7	0-0	- 1.1	7	0.8	15	4.4	0.54	131	Astivita Renew.	105	+6.0		16	0-0		2.3	37 0			0.63	24
Ridley Corp.	129 23	+3.8		20 9	3-0 3-1	3 1.6 - 2.6	11 34	0.7 1.5	14 8	5.6 4.3	0.55 0.57	397 50	Waterco Ltd	118 20	+5.2 +5.1		17 17	0-0 1-0).8).9	8 0 20 1			0.54 0.35	38 17
Legend Corp. Seymour Whyte	138	+9.8		11	0-0	- 2.0	34	1.0	9	5.5	0.58	108	Ellex Medical Village Road.	248	+5.1		18	0-0).9 -	- 0			0.32	413
UGLLimited	1495	+1.8		24	1-0	5 -	_	0.4	17	4.3	0.59	2,469	The Reject Shop	1705	+4.8		18	1-1	5 8	3.6	45 0			0.94	443
Macquarie CTel		+11.6		10	0-1	- 2.2	28	0.4	8	3.0	0.59	141	RHGLtd	67	+4.6		18	1-3).7	30 0			0.44	205
Berklee Ltd	60	+8.2	+6.8	13	1-0	- 0.5	4	0.9	11	3.3	0.60	6	Keycorp ltd	57	+4.6	+0.9	18	1-0	- 1	1.4	18 0	.8 8	6.2	0.98	46
Solco Ltd	11	+1.8		24	0-0	- 2.6	60	2.5	4	2.4	0.61	21	TMA Group of Co	37	+4.6	+12.8	18	2-0	- 36		- 0			0.77	43
My Net Fone Ltd		+10.1		11	2-0		-	2.0	4	5.4	0.61	7	Collection Hse	83		+2.5	19	5-0).9	11 0			0.78	80
M2Telecom. Grp	215	+8.1		13	1-3	- 30.7	-	0.0	16	4.7	0.64	261	Coventry Group	226	+4.4		19	4-0).7	5 0			0.23	90
Gale Pacific	23	+13.8		8	0-0	- 1.0		1.4	11	4.3	0.65	64	Data 3 Ltd	908	+4.3		19	0-2		3.7	52 0			0.23	140
Country Road Nib Holdings	372 123	+2.4 +1.6		22 24	0-0 6-0	- 3.5 - 1.6	16	0.3	21 10	2.4 5.7	0.67 0.68	257 609	SupplyNetwork E-BetLimited	43 9	+4.3 +4.2		19 19	0-0 6-1	- 1		13 0			0.29	13 19
Essa Australia	38		+19.4	12	0-0	- 1.0	8	1.4	12	4.6	0.69	20	Nusep Ltd	22	+3.8		20	2-0	- - 21		- 1			0.00	13
C.S.R.Ltd	175	+0.2		29	1-0	5 1.7	11	0.7	15	4.9	0.70	2,644	Ridley Corp.	129	+3.8		20	3-0		1.6	11 0			0.55	397
CTILogistics	110	+2.1		23	2-0	- 1.6	17	0.6	10	5.5	0.74	45	Embelton Ltd	520	+3.8		20	1-0		1.2	14 0			0.37	11
WesfarmersLtd	3357	+3.3	+3.1	21	1-1	6 9.3	37	0.3	25	3.7	0.75	38,843	Aust Vintage	39	+3.5	+14.3	20	2-0	- ().4	7 1	.0 6	Nil	0.21	50
Breville Group	250	+9.7	+1.9	12	0-0	1 4.0	28	0.6	14	4.4	0.77	324	Energy One Ltd	14	+3.4	+10.8	20	3-0	- ().9	6 1	.5 15	Nil	0.59	2
Collection Hse	83		+2.5	19	5-0	- 0.9	11		9	7.0	0.78	80	Patties Foods	136		+5.5	21	22-0		1.5	38 0			0.96	189
Melbourne IT	200	+8.6		13	2-0		-	0.6	9	7.5	0.79	158	AscentPharm.	27		-2.3	21	1-0	-	3.4	46 1			0.64	67
Saunders Int'l Homeloans Ltd	45	+9.3	+4.8	12	0-0	- 2.0		1.1		6.7	0.80	35	Tasmania Mines	100		+2.3	21	0-0).7	13 0			0.83	18
Graincorp	707		+5.8	7 21	0-0 1-0	- 1.2 6 1.5		1.0	22	11.5	0.81	62 1,402	Ruralco Hold. Metcash Ltd	255 440	+2.9	-1.0 +1.5	21 22	1-1 2-2	- 1 6 36		16 0			0.16 0.29	140 3,369
SuperCheap Auto	600		+1.5	16	0-0	3 4.7		0.3	20	3.6	0.82	765	LandmarkWhite	40		+2.3	22	0-0	- 4		38 0			0.49	11
Marybor'gh Suga	250		+8.4	12	2-0	1 0.9		0.6		2.6	0.83	133	A.P. Eagers	1250	+2.5		22	2-0			14 0			0.22	373
CardnoLtd	443		+4.2	27	1-2	2 -		0.5	11	6.5	0.84	401	Strathfield Grp	0		-23.3	23	0-0	-		- 9			0.24	13
AmcorLtd	682	+5.1	+1.0	18	3-1	3 4.6	10	0.3	46	4.3	0.85	8,336	ColorpakLtd	50	+2.3	+3.7	23	0-0	- 2	2.8	44 0	.7 6	4.5	0.50	41
JBHi-FiLtd	2170		+2.6	25	1-2	5 11.9		0.3	20	3.0	0.86	2,351	CPIGroup	24		-3.7	23	0-0	- 0		3 1			0.04	14
Talent2 Int'l	149		+1.4	26	1-0	1 37.3		0.7	36	2.7	0.86	209	CTILogistics	110		+1.4	23	2-0	- 1		17 0			0.74	45
MastermyneGrp	119		+6.2		0-0			1.1	18	1.0	0.88	87	Nat'l Can	127		+2.0	24	0-0	- 0		4 0			0.48	85
SteriHealth Ltd RamsayHealth		+17.2	+8.2	6 15	1-0 2-1	4 11.8		0.5	8 21	3.3 2.8	0.90 0.91	42 3,086	Solco Ltd UGL Limited	11 1495		+7.5 +2.4	24 24	0-0 1-0	- 2 5	2.6	60 1			0.61 0.59	21 2,469
Rio Tinto Ltd	1527 7425		+2.2		0-0	4 11.8		0.2	8	0.7	0.91	45,057	Nib Holdings	123	+1.6		24	6-0	ა - 1		16 0			0.59	609
F.F.I. Holdings		+11.9		10	0-0	- 1.3	14	0.3	10	5.8	0.92	30	MonadelphousGr		+1.5		25	1-0			59 0			0.00	1,269
liNet	293		-2.3	13	5-0	5 -	-		13		0.94	445	JBHi-Fi Ltd	2170		+2.6	25	1-2			60 0			0.86	2,351
The Reject Shop	1705		+0.5	18	1-1	5 8.6	45	0.3	19	3.9	0.94	443	MastermyneGrp	119		+6.2	25	0-0	-		- 0			0.88	87
Patties Foods .	136		+5.5	21	22-0	1 4.5		0.7	12	4.8	0.96	189	Amadeus Energy	23	+1.0	+4.5	27	0-0	1 ().7	10 1	.2 6	Nil	0.82	45
Keycorpltd	57		+0.9	18	1-0	- 1.4		1.0	8	6.2	0.98	46													
MonadelphousGr	1475		+3.9	25	1-0	7 8.9	59	0.3	15	5.6	0.99	1,269	INCOMESHARES									•	46.5		0.00-
Healthscope		+13.6		8	3-2	5 8.6	44	0.3	20	3.8	1.06	1,948	New Hope Corp.		+0.0		30	3-2			12 0		16.8	5.69	3,985
AGLEnergyLtd	1559	+2.6	+1.6	22	1-0	4 2.6	13	0.3	20	3.8	1.06	7,017	Transfield S In		-16.2		80 47	0-0			- 0		15.5	1.72	279
RESTDEDECORAL	NG GLI V	DEG.O	tronger	tCha-	oc D/F	20 0/0	-10						Ale Property Spark Infrastru	200 115		-1.4 +1.5	47 39	0-0 0-0	- 1 3 (- 0 6 0		12.0 11.8	5.20 4.19	307 1,187
BESTPERFORMII Ross Human Dir.		+34.2		atsnar 2	es, P/E 0-0	:<20,P/5< - 2.3		0.7	8	5.2	0.15	56	ChalInfra Fund	123		+0.2	63	0-0	-		- 0		11.4	1.00	390
Newland Res.		+30.0		3	0-0		-		1	Nil	0.20	8	DUETGroup	176		+1.5	41	0-1	- 1		9 0		11.4	1.33	1,532
SteriHealth Ltd		+17.2		6	1-0		-	0.4		3.3	0.90	42	Cromwell Group	72		+1.7		1-2			3 0		11.1	4.59	582

Page 14														Market	Analysis
1 age 14		STREN	CTU I	DATIN	c =	ღ <u></u> BPri	00D 04	ırn\/ol	Drio	Divi	Drico			STRENGTH RATING 5 22 PriceReturnVola-PriceDivi-	
Company	Share	OIKEN	4.Wk	Rank	Sel	₹ <u>₹</u>	Lekeli Or	til-	Farn	-IVIUS dand	Salas	Market	Company	re Cur- 4-WkRank 😸 👸 to on til-Earn.dend	
Odinpany	Price	rent	Cha.	0-99	Buy	AS NI	AEau	itv itv	Ratio	Yield	Ratio	Cap'n	Company	re Cur- 4-WkRank 흥수 홍돌 to on til-Earn.denc e rent Chg.0-99 드 NTAEquity ity RatioYielo	
Andrott discon													0-4-1-411-4-1-		
Ardent Leisure Envestra	101 53	-14.6 -0.3		76 34	6-0 0-0	- 1. ⁻		7 0.6 - 0.6		10.6 10.4	0.87 1.92	312	Catalyst Metals	3 +10.9 +7.8 10 5-0 1.3 NE Nil 5 +1.0 +1.0 27 5-0 - 1.0 14 0.7 7 5.0	N/A 4 3.76 23
Aneka Tambang	120	+1.4	+0.9	25	1-0	- 12.0		0.0	NE	10.4	1.92 N/A	735	Clime Inv Mgmt E-Bet Limited	5 +1.0 +1.0 27 5-0 - 1.0 14 0.7 7 5.0 9 +4.2 -1.2 19 6-1 1.3 10 Nil	0.66 19
0	120	+1.4	-0.5	20	1-0	- 12.	, ,	0.0	INE	10.0	IWA				0.00 19 N/A 22
%1,144,615 AMP Cap China	85	-3.8	+5.0	47	0-0	- 0.9	1	1 0.6	9	10.0	6.77	270	ADX Energy Ltd Macarthur Coal	0 +10.0 -17.5 11 6-1 1.5 NE Nil 3 +2.4 -0.3 22 6-1 3 2.6 11 0.2 23 2.3	4.20 2,818
Telstra	281	-2.0	-1.5	41	4-0	5 7.4			9	10.0	1.40	34,965	IressMktTech	0 +0.2 -2.2 29 4-0 3 10.3 46 0.2 23 4.4	5.64 966
Tatts Group Ltd	231	-1.5		38	2-0	3 -		- 0.4	28	9.1	0.90	2,961	AustBauxite	6 +15.6 +6.9 7 4-0 0.8 NE Nil	N/A N/A
SP Ausnet	89	-4.7	+1.0	49	1-2	3 0.9		3 0.5	12	9.0	1.81	2,408	HGLLimited	B +1.0 -2.3 26 4-0 - 1.4 - 0.4 NE 10.3	0.36 63
Chart H Retail	60	+0.5		28	1-0	- 0.8		7 0.5	12	8.9	4.77	896	Hodges Res.	4 +5.0 -0.6 18 4-0 1.3 NE Nil	0.30 03 N/A 4
Aspen Group Ltd	49	-2.7	+0.8	43	0-0	2 0.		3 0.7	22	8.7	3.76	270	Vita Life Sci.	2 +5.1 -2.4 17 4-0 - 2.8 - 1.0 NE Nil	0.70 12
Chal Div Prop	49	-1.5	-1.3	38	2-0	- 0.		3 0.6	29	8.6	5.06	448	Nyoto Minerals	7 +30.7 -10.6 3 4-0 0.9 NE Nil	N/A 51
Tabcorp Holding	657	-2.6	+0.2	43	0-0	2 -		- 0.2	9	8.4	0.95	4,025	NSL Cons. Ltd	9 +24.2 -14.0 4 4-0 - 8.9 - 1.5 NE Nil	N/A 28
Hast Div Util	144	+6.6	+0.5	15	0-0	3 -		- 0.2	NE	8.3	5.30	715	ChesserRes.	9 +34.4 -7.2 2 4-0 0.7 NE Nil	N/A 16
Deutsche Ind Tr	196	+0.0	+0.0	31	0-0	- 1.	2 1		12	8.1	6.49	663	Sth Boulder Min	2 +26.8 -7.9 3 4-0 0.6 NE Nil	N/A 50
Premier Invest	685	-7.0		57	2-0	3 3.			12	8.0	1.18	1,007	WattylLtd	7 +39.5 +2.1 2 4-0 2 1.3 5 0.3 28 Nil	0.37 141
WatpacLtd	142	-0.1	+2.9	32	1-0	- 0.9			10	7.8	0.22	257	APAGroup	6 +5.1 +0.5 17 4-0 4 3.0 14 0.2 21 5.4	2.12 2,093
Nufarm Limited	352	-28.6	-1.8	95	7-0	3 1.			10	7.7	0.30	921	NexusEnergy	7 +8.8 +9.4 13 4-0 3 0.7 0 0.7 332 Nil	N/A 350
ChartHOffice	25	-7.5		58	0-0	- 0.0		- 0.8	NE	7.6	4.38	1,194	Coventry Group	6 +4.4 +3.9 19 4-0 - 0.7 5 0.5 14 6.2	
Goodman Fielder	144	-5.1		51	1-0	2 -	,	- 0.4	12	7.5	0.75	1,988	Navigator Res	1 +0.2 -0.8 29 4-0 1.0 NE Nil	N/A 31
Coournain iolaoi		0.1		01	. 0	-		0.1		7.0	0.70	1,000	Magellan Fin Gp	2 +16.4 +1.5 7 5-1 - 1.7 3 0.5 52 Nil	N/A 192
INSIDER BUYING:	Moetlo	eidor Ru	wina F) olativ	o Stron	oth > 0							K2EnergyLtd	5 +4.3 -4.4 19 5-1 - 0.8 - 1.8 NE Nil	N/A 9
Patties Foods	136		45.5+	21	22-0	1 4.	5 3	3 0.4	12	4.8	0.96	189	Globe Int'l Ltd	3 +21.7 +11.5 5 3-0 - 1.0 5 0.5 21 7.4	0.31 28
Credit Corp	319	+7.8		14	15-1	- 1.0			10	2.5	1.52	142	Nthn Star Res.	2 +51.5 -0.0 1 3-0 1.3 NE Nil	N/A 12
Medical Dev Int	21	+5.6	-0.8	17	12-0	- 3.			12	Nil	1.30	11	Ludowici Ltd	0 +2.1 +3.8 23 3-0 - 1.6 4 0.3 43 3.5	
CazalyResLtd	49	+11.1	-7.9	10	9-0		_	- 0.7	NE	Nil	N/A	41	Kimberley Metal	9 +3.2 +1.7 21 3-0 1.2 NE Nil	N/A N/A
Sietel Ltd	450	+2.0	-3.0	23	7-0	- 0.	7 (0.4	191	Nil	5.93	36	Cryosite Ltd	0 +0.8 +1.6 27 3-0 - 1.1 0 1.1 NE Nil	0.76 5
IndMinerals	13	+1.0	-0.5	26	7-0			- 1.2	NF	Nil	N/A	1	Malagasy Min.	7 +21.4 +19.0 5 3-0 1.5 NE Nil	6.96 7
WAMActiveLtd	104	+1.1	+1.8	26	7-0	- 0.9	9 1:		8	5.8	N/A	16	Bigair Group	0 +14.7 +3.1 8 3-0 - 2.9 24 0.8 12 Nil	2.37 18
Aust Agricult.	161		+1.3	17	7-0	1 -		- 0.3	NE	Nil	2.70	427	MeteoricRes.	4 +4.1 +6.8 19 3-0 1.5 NE Nil	N/A 8
Platsearch NL	13	+8.4	-6.2	13	6-0			- 1.4	NE	Nil	N/A	18	AdtransGroup	7 +7.5 +2.8 14 3-0 - 1.6 14 0.2 11 5.8	0.14 100
Ipernica Ltd	13	+6.3	+10.7	16	6-0	- 3.3	3	- 1.1	NE	Nil	N/A	42	Ironbark Gold	1 +1.5 +2.1 25 3-0 1.2 NE Nil	N/A 43
Condor Nickel	28	+12.1	+9.6	10	6-0			- 1.1	NE	Nil	N/A	18	UrametMinerals	5 +6.0 +1.8 16 3-0 1.7 NE Nil	N/A 3
Amalgamated Hld	580	+1.4	-0.0	25	6-0	- 1.	3 1	4 0.2	9	6.4	1.14	923	Thorn Group Ltd	9 +14.1 +2.5 8 3-0 - 2.9 30 0.4 10 4.2	1.33 193
Pacrim Energy	1	+3.0	+6.9	21	6-0			- 3.8	NE	Nil	8.18	10	Chalice Gold	6 +4.6 +2.4 18 3-0 0.8 NE Nil	N/A 48
Nib Holdings	123	+1.6	-0.3	24	6-0	- 1.0	3 1		10	5.7	0.68	609	GeopacificRes.	5 +55.4 -93.7 1 3-0 0.6 NE Nil	N/A 51
Magnetic Res.	37	+1.4	-2.4	25	6-0			- 0.7	NE	Nil	N/A	22	GtWestemExp.	7 +42.9 +27.6 1 3-0 0.8 NE Nil	N/A 16
Mystate Ltd	321	+0.2	-0.4	29	6-0	- 1.4	4 1:	2 0.5	12	7.0	1.79	216	Eagle Eye Metal	5 +9.7 -16.0 12 3-0 1.9 NE Nil	N/A 2
Collection Hse	83	+4.5	+2.5	19	5-0	- 0.9	9 1	1 0.4	9	7.0	0.78	80	Astra Capital	4 +7.5 +2.3 14 3-0 - 0.5 - 0.8 NE Nil	N/A 18
Growthpoint Pro	194	+5.4	+0.4	17	5-0	- 1.0) 1	1 0.4	7	7.2	4.63	413	Energy One Ltd	4 +3.4 +10.8 20 3-0 - 0.9 6 1.1 15 Nil	0.59 2
Refresh Group	8	+6.4	-0.9	16	5-0	- 1.		- 1.3	NE	Nil	2.01	11	Mesbon China N.	3 +13.1 +0.7 9 3-0 - 0.4 6 1.2 6 3.8	0.14 17
Bow Energy Ltd	131	+0.7	+2.7	28	5-0			- 0.6	NE	Nil	N/A	165	CanadaLand	9 +5.2 -1.4 17 3-0 - 0.4 6 1.2 7 7.4	1.84 8
Vita Group Ltd	28	+0.8	+5.8	27	5-0			- 0.8	5	Nil	0.14	40	Ridley Corp.	9 +3.8 +1.6 20 3-0 3 1.6 11 0.4 14 5.6	0.55 397
OZMinerals Ltd	139	+5.0	+5.3	18	5-0	7 1.	5	- 0.6	NE	Nil	7.10	4,323	Decmil Group	0 +9.8 +4.9 11 3-0 3 6.4 19 0.4 33 Nil	0.79 259
Liontown Res.	7	+0.9	+7.2	27	5-0			- 1.4	NE	Nil	N/A	13	Acclaim Explor	2 +14.9 +6.6 8 3-0 3.0 NE Nil	N/A 12
liNet	293	+8.8	-2.3	13	5-0	5 -		- 0.3	13	3.1	0.94	445	Strat. Energy	3 +0.2 +1.5 29 3-0 2.5 NE Nil	6.51 8
													Leyshon Res.	9 +2.6 -3.2 22 3-0 1.1 NE Nil	N/A 40

"Neglect" Ratings of NZ Shares

Company	No. of Brokers Following Company	Market Capital- isation (NZ\$ Mill.)	Company	No. of Brokers Following Company	Market Capital- isation (NZ\$ Mill.)
AirNewZealand	l 1	1,367	PumpkinPatch	1	295
Akd Int Airport	1	2,682	RymanHealth.	1	1,035
CavalierCorp	1	187	SanfordLimited	1	375
ContactEnergy	1	3,472	SkyNetworkTV	1	2,020
Ebos Group Ltd	1	343	SkyCityLtd	1	1,639
F&PAppliance	1	384	TelecomCorp	1	3,918
F&PHealth.	2	1,501	TowerLimited	1	477
FletcherBuild.	2	5,007	VectorLtd	1	2,081
MichaelHill	1	264	WakefieldHlth	1	92
Nuplex Indust	1	650	WarehouseGrou	p 1	1,151
PGGWrightsons	1	447			

"Neglect" Ratings of Australian Shares

"Neglected" Shares = 0-1 Brokers, "Moderately Followed" Shares = 2-3 Brokers, "Widely Followed" Shares = 4 or more Brokers.

AGLEnergyLtd	Company	No. of Brokers Following Compan		Company	No. of Brokers Following Company	Market Capital- isation (NZ\$ Mill.)	Company	No. of Brokers Following Company	Market Capital- isation (NZ\$ Mill.)	Company	No. of Brokers Following Company	Market Capital- isation (NZ\$ Mill.)
AMPLED 2 10129 Comweethers 4 81222 Lindicaled 1 7 10,610 SMSMymf3 Et 3 42,68 AVZBark 6 6 63,83 Computershare 5 6,5273 LycopodumLtd 1 7 10,610 SMSMymf3 Et 3 42,68 AVZBark 4 20,03 Connectisation 5 1,5273 LycopodumLtd 1 1 156 SPAusnet 3 24,08 APAGroup 4 2,003 SMSMymf3 Et 3 3 42,58 APAGROUP 1 1,095 Cooperfinency 2 114 MacServices 4 493 SamsetLtd 2 652 APAGROUP 1 1,095 Cooperfinency 2 114 MacServices 4 493 SamsetLtd 2 10,140 ASCGroupLtd 4 5,138 Countifinancial 1 291 MacMafrinchidd 5 473 SamsetLtd 2 10,140 ASCGroupLtd 4 5,138 Countifinancial 1 291 MacMafrinchidd 5 473 SamsetLtd 2 10,140 ASCGroupLtd 3 501 CrownelGroup 1 582 MacQuarteGroup 1 11,095 Seekcharvest 3 775 AWBLmited 3 501 CrownelGroup 1 582 MacQuarteGroup 1 11,095 Seekcharvest 3 775 AWBLmited 3 501 CrownelGroup 1 582 MacQuarteGroup 1 11,095 Seekcharvest 3 775 AVX-Aurilla 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1								_				
AMPElud 2 10.129 ComwealhBank 4 81222 LinicoldLtd 7 10.610 SMMsgmaft Tech 3 24.98 APAGroup 4 2.093 ConnectEasCep 2 1.628 MAPGroup 2 5.733 STWCommGroup 3 2.408 ARBCoporation 1 1.095 CooperEnergy 2 1.144 MacServices 4 4.93 Sainstall 2 2.652 ARBCoporation 1 1.518 Countell Financial 1 2.914 MacMehrorHold 3 2.211 Sainstall 2 2.034 AWBLImited 4 5.138 CircimelGroup 4 665 MacMehrorHold 3 2.215 MacMehrorHold 3 2.215 MacMehrorHold 3 2.256 Maybord (ps.g.g. gl 1 3.33 Selectud 3 2.257 AWELINIAR 3 2.218 DWISAAAPURUS 2 2.257 MacMehrorHold 3 2.258 MacMehrorHold 3 2.258 Assail 4	0,		,				•		,			
APAGioup 4 2,033 Competishers 9 4 5,023 Connectishers									,			
APAGroup			,							•		
APNNewMedia				•			, ,					
ASGGroupLtd 2 290 CaraceCroup 4 665 MeacarthurCoal 3 2,818 SedgmanLtd 5 2.551 AWKLImited 3 521 Crownlotd 3 6,255 Maybor(shSuga) 1 133 Selecthanvest 3 157 AWKLImided 3 851 DWS AdVBus Sol 2 227 MayTRANS 2 57 Service Stimen 2 98 AXXA Asia Pac 4 10,542 Dewnlinding 3 4,049 Method Microsh Ltd 1 194 SigmaPharm 6 548 Acyan Lad 1 312 Devmirch Microsh 3 4,049 Method Microsh Microsh 6 3,369 Sidlaci Group 2 252 Alesco Corp Ltd 1 31 3 2,778 Downer Echlor 6 3,4478 Amadeus Energy 1 4 6 3,494 Microsh Micro	APNNews Media	a 1	1,095	CooperEnergy	2	114	MacServices	4	493	SalmatLtd		652
ASXLminded 4 5,138 ComwaleGroup 1 5625 MacquarieGroup 1 11,866 Seektud 5 2,551 AWBLimited 3 851 Corwantud 3 2525 MariTRANS 2 57 SenviceStream 2 98 AXA Asia Pa 4 10,542 DavidJones 4 2,523 McPhersons'Ltd 1 119 SignamPramm 6 548 Abacus Property 3 771 Dews Eproperty 3 259 MemaritMarine 4 516 548 Abacus Property 3 4,049 Metasaltud 6 3,369 Silofforup 2 252 Aevunultd 1 43 3 267 DominiorMining 5 269 Minara Resource 4 8,262 Slater Activation 4 2,262 Auminal Amarical 3 1,772 Emercy Estacas 3 368 Sinchiferable 4 4,269 Amortilla 3 1,772	•											,
AWBLimited 3 5.21 CrownLdd 3 6.255 ManybordyhSug 1 133 Selechtanvest 3 175 AXA Asia Pac 4 10.542 Dwikdvores 4 2.533 McPhessoris Lid 1 14 Signe Prison 6 648 Abous Property 3 7.71 DecmiCroup 2 2.59 Memarkil Marine 4 5.61 Simswied/Might 6 6.48 Aves Cocop Lid 1 3.12 Domino Preza 2 9.99 Minara Resource 3 3.66 Sonic-Health 6 4.269 Alesso Corp Lid 3 2.67 Domino Preza 2 3.99 Minara Resource 3 3.66 Sonic-Health 6 4.269 Alesso Corp Lid 3 4.36 East'n StarGas 2 6.98 Minara Resource 3 1.187 2.33 Specifacinin 3 2.67 Ansali Res 1 2.36 Elebestin Elid 5.53 Minara Resource 2 <td></td> <td></td> <td></td> <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0</td> <td></td> <td></td>				•						0		
AWALanined			,						-			
AXAASIaPac 4 10,542 Devindlones 4 2,533 McPheeson's Ltd 1 194 SignaPhram 6 548 Abacus Property 3 771 Deomic Octop 3 4,049 Mercash Ltd 6 3,369 Silled Group 2 252 Alesco Corp Ltd 1 31 267 Domic Property 2 369 Minra Resource 3 366 Sonic-Health 6 4,269 Alesco Corp Ltd 3 2,67 Domic Per Device Tell Ltd 1 1,41 Meral Deposit 2 1,598 Sport Infrastr 6 4,269 Amaceus Energy 1 45 Eserth Star Gas 2 6,88 Minreal Res. 2 1,598 Sport Infrastr 3 1,187 Anjual Res 2 2,157 Energy Resource 2 2,550 Michael Chrom. 2 4,901 3 1,187 4 1,127 4,901 4,901 4,901 4,901 4,901 4,901 4,901 4,901 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>, , ,</td> <td></td> <td></td> <td></td> <td></td> <td></td>							, , ,					
Abacus-Property 3 771 DezumiGroup 3 259 MermadMarine 4 516 5/ms/MetalMymt 3 3,711												
AesonCorpLid 3 312		3			3			4		•		
Alexandron Ale	Adelaide Bright	6		Dexus Property	3	4,049	MetcashLtd	6	3,369	SkilledGroup	2	
AuraniaLind												
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Dividend\$

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Company	ents per Share	Ex- Date	Pay- Tax able Credit
Air NZ	4.00	-	- 0.017143
Barramundi	1.71	10-09	24-10 -
Briscoe Group	3.00	24-09	01-10 Full
Cavalier Corporation	11.00	01-10	15-10 Full
Colonial Motor Company	9.00	15-10	26-10 Full
Contact Energy	14.00	03-09	06-09 Full
Delegat's Group	8.00	01-10	15-10 Full
Ebos Group	17.50	10-09	08-10 Full
Fletcher Building	15.00	01-10	20-10 3.2143
Freightways	7.00	17-09	30-09 Full
Hellaby Holdings	5.00	05-11	12-11 Full
ING Medical Properties	2.125	-	- 0.51
Lyttleton Port Company	2.90	15-10	28-10 Full
Marlin Global	2.00	10-09	24-10 -
Michael Hill International	2.50	01-10	11-10 Nil
NZ Experience	2.50	24-09	08-10 1.0714
NZ Oil & Gas	5.00	17-09	01-10 Full
NZ Refining Company	2.00	16-09	23-09 Full
NZXLtd Nawlmaga	6.50	22-10	29-10 Full
New Image Northland Port	0.50 3.00	- 17-09	- Full 24-09 Full
	11.00	01-10	24-09 Full 08-10 Nil
Nuplex Industries Port of Tauranga	20.00	17-09	01-10 Full
Salvus Strategic	2.50	08-10	22-10 -
Skellerup Holdings	2.50	08-10	21-10 Full
Sky City	9.25	10-09	17-10 Full
Sky Network TV	7.00	-	- Full
South Port NZ	12.50	24-09	02-11 Full
Steel & Tube Holdings	5.00	17-09	30-09 Full
TeamTalk	10.00	08-10	15-10 4.2857
TelecomNZ	6.00	03-09	17-09 Nil
Tourism Holdings	2.00	22-10	29-10 Full
Vector	7.50	13-09	03-09 Full
	alian Shar	<u>es</u>	
Ammtec	11.00	15-10	29-10
Breville Group	5.00	13-09	06-10
Cardno	15.00	13-09	15-10
Devine	1.00	29-09	22-10
Fiducian Portfolio Service		02-09	15-09
Finbar Group	5.50	06-08	20-09
Integrated Research	1.00	19-08	17-09
M2Telecommunications	5.00	01-10	29-10
Probiotec	2.00	30-08	01-10
Prophecy International	0.50	08-09	04-10
Ross Human Directions	2.00	13-09	08-10
TFSCorporation	3.50	25-11	22-12

28.00

21-09 11-10

The Reject Shop

Total Ret	urn Index f	for All List	ed Shares
Aug 16	1324.23	Aug 23	1328.65
Aug 17	1323.91	Aug 24	1329.61
Aug 18	1326.32	Aug 25	1329.03
Aug 19	1326.63	Aug 26	1329.12
Aug 20	1328.86	Aug 27	1323.35
Aug 30	1329.18	Sep 6	1340.19
Aug 31	1332.52	Sep 7	1340.97
Sep 1	1335.53	Sep 8	1337.71
Sep 2	1334.72	Sep 9	1341.27
Sep 3	1336.01	Sep 10	1347.66

Next Issue:

The next issue of *Market Analysis* will be emailed in four weeks time on <u>Monday October 11, 2010</u>.

The print version will be delivered later that week, depending upon printing and postal delivery times.

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