

Market Analysis

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Inside Market Analysis

Reject slightly improved Ammtec takeover offer 5	Ellex Medical Lasers profit recovers strongly 7
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Vote AGAINST Village Roadshow conversion 11,12	

Founder: James R Cornell (B.Com.)

Summary and Recommended Investment Strategy.

Remain fully invested in the recommended shares.

Investment Outlook.

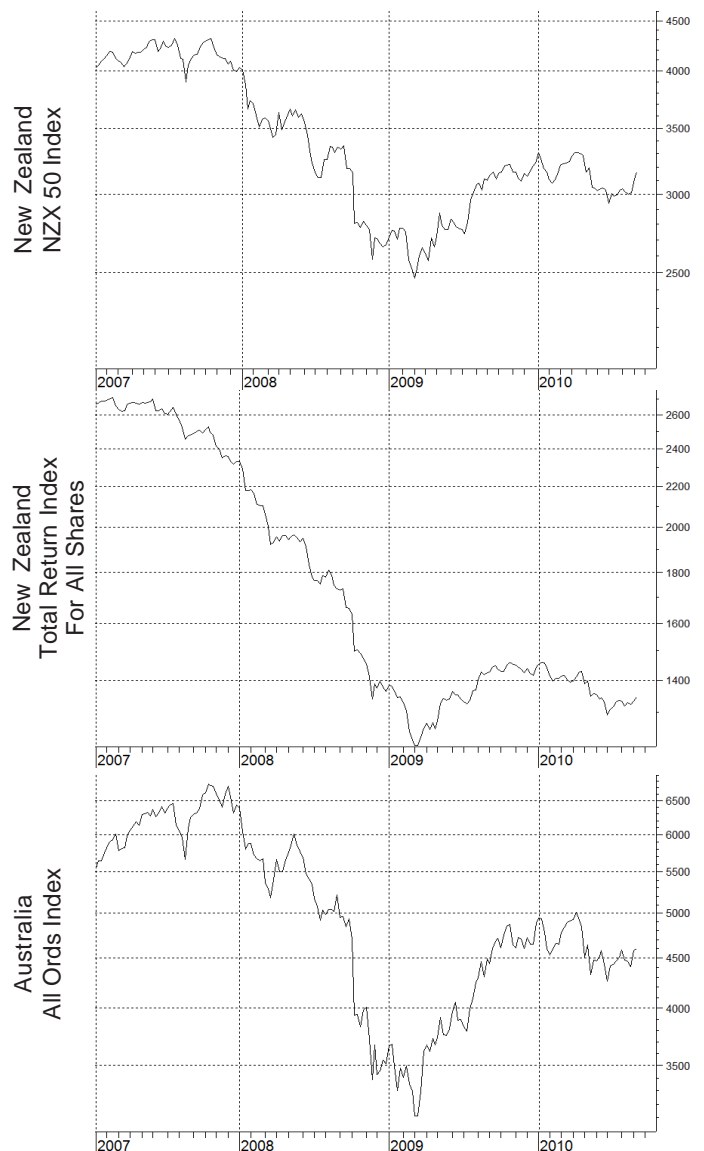
Stockmarkets dipped in August as investors continued to worry at a “double-dip” recession, then rallied as those fears diminished.

Recessions are never followed by a “strong economic recovery” - except in hindsight. In real time, *every* recovery looks tentative and uncertain.

Many shares offer excellent value and our stockmarket Forecasts are favourable short term and at least neutral longer term - so we shall remain fully invested in equities.

Stockmarket Forecasts

	<u>One-Month</u>	<u>One-Year</u>
Australia:	79% (Bullish)	54% (Neutral)
New Zealand:	79% (Bullish)	48% (Neutral)



Recommended Investments

Cavalier Corporation's revenues were 10.7% lower at \$220.3 million for the year to 30 June 2010, but profits were 21.7% higher at \$16,627,000 (24.5 cents per share). A final 11.0 cents dividend lifts the annual dividend 20.0% to 18.0 cents (plus full imputation tax credits).

The net operating cash surplus was steady at \$26.7 million.

Colonial Motor Company experienced a 10.9% decline in revenues over the year to 30 June 2010, while profits were steady (i.e. up 0.5%) at \$5,142,000 (15.7 cents per share). A final 9.0 cents dividend will lift the annual dividend rate 17.2% to 15.0 cents (plus tax credits).

The net operating cash surplus was 3% higher at a very high \$17.5 million. *(Continued on Page 4)*

Portfolio of Recommended Investments

CURRENT ADVICE	Company	Code	Initial Recommendation - Date -	Price	Perform- mance Forecast	Issued Shares (mil.)	Vola- tility Ratio	Price/ Sales Ratio	Price/ Earnings Ratio	Gross Dividend Yield	Recent Share Price	Cash Dividends Rec'd	Total Return %
NZ Shares													
HOLD+	CDL Investments Ltd	CDI	12/01/99	25	E	243.4	1.4	13.21	54	1.0	28	29.9	+132%
HOLD+	Cavalier Corporation	CAV	05/12/95	156*	A	67.8	1.0	0.85	11	9.3	276	249.0	+237%
HOLD	Colonial Motor Company	CMO	10/11/92	128*	A	32.7	0.5	0.18	15	9.1	235	307.3	+324%
HOLD	Lyttelton Port Company	LPC	12/12/00	150	B	102.3	0.6	2.83	27	2.6	242	74.8	+111%
BUY	Michael Hill Int'l Ltd	MHI	11/06/91	5*	B	382.5	0.9	0.59	10	5.8	69	29.4	+1868%
HOLD+	Nuplex Industries Ltd	NPX	11/02/97	523*	B	192.2	1.0	0.45	9	6.2	338	377.0	+37%
HOLD	Postie Plus Group	PPG	08/05/06	71	D	40.0	1.7	0.11	19	Nil	30	8.5	-46%
HOLD+	Renaissance Corp	RNS	13/08/96	85*	C	44.2	1.7	0.06	NE	Nil	28	53.9	-4%
HOLD	Smiths City Group	SCY	09/10/06	64	C	53.0	1.5	0.08	11	5.9	34	13.0	-27%
HOLD	South Port New Zealand	SPN	13/02/96	120	A	26.2	0.6	3.04	13	7.0	265	121.8	+222%
HOLD	Steel & Tube Holdings	STU	08/08/00	146	C	88.4	0.7	0.58	22	4.9	250	234.5	+232%
Australian Shares (in Aust cents)													
BUY	AJ Lucas Group	AJL	13/05/03	120	C	65.3	0.7	0.32	NE	3.1	176	41.0	+81%
HOLD+	Ammtec Ltd	AEC	11/01/10	257	A	36.5	0.5	2.58	20	4.6	383	6.5	+52%
HOLD+	Atlas South Sea Pearl	ATP	14/05/96	73	C	89.2	2.0	1.61	NE	Nil	13	17.5	-59%
HOLD	Breville Group Ltd	BRG	13/11/06	171	A	129.5	0.6	0.77	14	4.4	250	22.0	+59%
HOLD	Campbell Brothers Ltd	CPB	12/10/99	389*	A	63.0	0.3	2.44	27	3.1	3200	539.0	+861%
BUY	Cardno Ltd	CDD	14/12/09	399*	A	90.5	0.5	0.84	11	6.5	443	13.6	+14%
HOLD	Cellnet Group Ltd ¹	CLT	12/02/02	147*	B	73.5	1.2	0.34	22	Nil	35	32.4	-50%
BUY	Challenger Wine Trust	CWT	12/01/09	30	C	190.8	1.8	1.04	NE	25.0	17	6.7	-21%
HOLD-	Charter Hall Group	CHC	06/04/09	30*	C	1162.4	0.9	9.17	0	5.2	61	2.6	+112%
HOLD+	Circadian Technologies	CIR	10/02/04	188	D	45.2	1.0	11.48	NE	Nil	58	65.0	-35%
HOLD+	Clarius Group Ltd	CND	08/04/03	82*	B	85.8	1.0	0.20	18	3.2	63	65.5	+57%
HOLD+	CPT Global Ltd	CGO	10/03/08	88	D	36.9	0.9	0.55	NE	Nil	57	7.3	-27%
BUY	Devine Ltd	DVN	13/11/06	84*	B	634.9	1.4	0.31	21	3.6	28	16.9	-47%
BUY	Ellex Medical Lasers	ELX	14/03/06	49	B	84.9	1.7	0.35	4	Nil	20	Nil	-59%
BUY	Fiducian Portfolio Ser	FPS	11/02/08	260	B	32.2	0.8	1.87	11	6.3	135	21.8	-40%
BUY	Finbar Group Ltd	FRI	12/04/10	106	B	162.5	0.7	1.07	7	7.4	102	5.5	+1%
HOLD+	Iluka Resources Ltd	ILU	12/10/04	471	C	418.7	0.4	4.25	NE	Nil	595	64.0	+40%
BUY	Integrated Research	IRI	14/01/08	40	B	166.8	1.2	1.45	10	7.7	33	10.0	+6%
HOLD	Mnet Group ¹	MNZ			C	208.3	3.6	0.88	NE	Nil	4	Nil	
HOLD	M2 Telecommunications	MTU	09/10/06	33	A	121.5	0.6	0.64	16	4.7	215	18.5	+608%
BUY	Melbourne IT	MLB	10/02/04	53	B	79.0	0.6	0.79	9	7.5	200	59.0	+388%
BUY	Nomad Building Solutio	NOD	16/08/10	15	B	138.1	1.8	0.10	2	Nil	16	Nil	+7%
HOLD-	Photon Group Ltd	PGA	10/11/08	132*	C	187.4	2.2	0.03	NE	30.6	10	11.8	-84%
BUY	Probiotec Ltd	PBP	11/02/08	116	B	52.8	0.7	0.83	12	3.0	118	9.8	+10%
HOLD+	Prophecy International	PRO	08/09/08	26	C	47.2	1.5	2.34	35	10.0	25	6.8	+22%
HOLD-	Ross Human Directions	RHD	14/08/01	92	A	83.5	0.9	0.15	8	5.2	67	35.8	+12%
HOLD	Skilled Group Ltd	SKE	12/03/02	126	C	190.7	0.8	0.15	20	Nil	132	132.0	+110%
HOLD	Technology One Ltd	TNE	11/11/03	44	B	300.3	0.8	2.16	17	4.3	88	21.4	+149%
BUY	TFS Corporation Ltd	TFC	08/01/07	45	B	227.4	0.8	1.55	5	6.0	80	9.4	+98%
HOLD+	The Reject Shop Ltd	TRS	11/01/05	257	B	26.0	0.3	0.94	19	3.9	1705	220.5	+649%
HOLD+	Village Roadshow PREF	VRLPA	10/08/09	77	B	166.5	0.6	0.32	6	Nil	249	9.0	+235%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +156.1%. This is equal to an average annual rate of +23.6%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 41 current and 147 closed out) is +28.9%, compared with a market gain of +4.4% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

* Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

(1) Cellnet Group includes 1½ shares in Mnet Group distributed to shareholders.

Recommended Investments

(Continued from Page 3)

Interest bearing debts (excluding credit contracts) were reduced \$8.7 million to just \$31.8 million.

Lyttelton Port Company lifted revenues 3.4% to \$87.3 million for the year to June 2010, but profits slipped 10.4% to \$9,008,000 (8.8 cents per share). A final 2.9 cents dividend will make a 10.2% lower annual rate of 4.4 cents (plus imputation tax credits).

The net operating cash surplus rose 3.5% to \$19.8 million.

The company has now completed its planned five year, \$90 million upgrade - at a cost of only \$70 million. This was financed mainly through lower dividend payments to shareholders, although ports are a strong cashflow business. Without this large capital expenditure - and if the directors maintain the low dividend payout - then Lyttelton Port Company could be completely debt-free in about four years!

Lyttelton Port Company has \$210 million in assets, with the Chief Executive claiming it has suffered \$50 million worth of damage in the recent earthquake, but is still operational.

Michael Hill International lifted revenues 7.5% to \$443.7 million for the year to 30 June 2010, while profits recovered and grew 49.5% to \$26,509,000 (6.9 cents per share). A final 2.5 cents dividend will make a 60% higher annual 4.0 cents dividend rate (with no NZ tax credits).

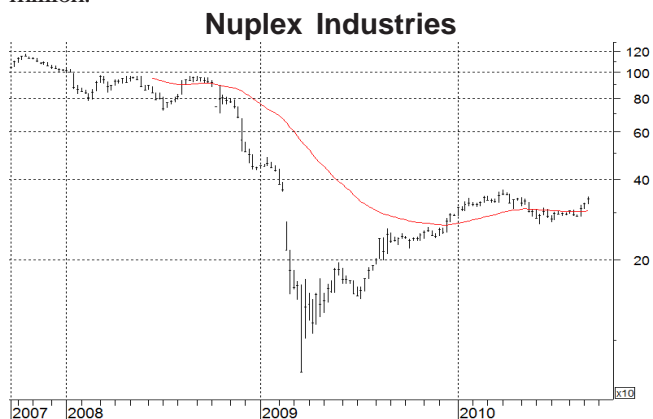
The net operating cash surplus was down 73% to just \$12.8 million - mainly as a result of a \$31.8 million increase in inventories.

The Hill family plans to consolidate their 48% shareholding, held in different family trusts, into one entity and to increase that to 50.1% by purchasing shares on-market over the next year. To do this - without being required to make a takeover offer for the whole company - will require shareholder approval.

Nuplex Industries' revenues were down 2.3% to \$1459.9 million over the year to June 2010, but trading profits soared 4¼-fold to \$71,443,000 (37.2 cents per share). A final 11.0 cents dividend will make a 320.0% higher 21.0 cents (but with no NZ tax credits).

The net operating cash surplus was 15% lower, but still very high at \$104.7 million.

Interest bearing debts were reduced by \$94.3 million to \$154.4 million and the company holds cash of \$82.1 million.



Postie Plus Group reports its fourth quarter revenues down 5.3%, which will hold annual revenue growth to

about 3%. The “unusually weak market” has prevented the company achieving its sales and margin budgets and the full year profit should be “marginally below” the 2009 result. The full results will be announced on 24 September.

South Port NZ reports revenues 17.0% higher at \$22.8 million for the year to June 2010. Trading profits were 57.5% higher at \$5,209,000 (19.9 cents per share). The company will pay a final dividend of 12.5 cents - but 4.0 cents of this relates to arrears and interest from the NZAS dispute. An interim dividend of 4.5 cents was paid. So effectively the company is paying an ordinary annual dividend 26.8% higher at 13.0 cents (plus full imputation tax credits) and a one-off special dividend of 4.0 cents.

The net operating cash surplus was 24% lower at \$4.9 million.

Interest bearing debts increased from nil to just under \$2.0 million, but will increase further this year with the purchase of a container crane for \$6.0 million and a container forklift for \$700,000.

The company predicts a profit of \$3.5-3.9 million (13.3-14.9 cents per share) for the year to June 2011 and an annual dividend of 13.0 cents.

Steel & Tube Holdings' revenues were down 21.6% to \$380.0 million for the year to June 2010. Profits were down 62.1% at \$9,903,000 (11.2 cents per share). A final 5.0 cents dividend takes the annual dividend to 8.5 cents (plus full imputation tax credits), down 55.3% for the year.

The operating cash surplus was 53% lower, but still very high, at \$26.9 million. Interest bearing debts were reduced by a further \$11.6 million to \$35.9 million. Shareholders Equity is \$145.5 million.

Australian Shares

(This section is in Australian currency, unless stated.)

AJ Lucas Group's result to 30 June 2010 is difficult to understand owing to the mix of its trading businesses, a large gain on the sale of exploration interests and accounting standards that require it to write off the additional \$30.8 million invested in the Monument Prospect (taking that investment to \$87.5 million).

Trading revenues were 28.2% lower at \$358.5 million. Underlying earnings were a loss of \$4.6 million and after depreciation, interest and tax the net loss must be around \$35,000,000 (minus 54 cents per share), compared with a small profit of \$12.2 million for 2009.

No dividends will be paid for the year.

The operating cash deficit was \$11.0 million, little changed from a deficit of \$11.9 million last year.

The **Drilling** division's revenues were down just 0.5% at \$203.2 million, but earnings fell 32% to \$23.7 million owing to costs involved in integrating **Mitchell Drilling** (which is now complete), higher repairs and maintenance, unusually wet weather and uncertain demand for coal seam drilling.

The **Building, Construction and Infrastructure** division performed even worse. Revenues were down 46% to \$155.3 million with a loss (before depreciation and interest) of \$19.5 million, compared with earnings of \$10.1 million the previous year.

The group's investments in **Oil and Gas** assets realised a \$93.0 million pre-tax profit on the sale of an asset (which had a book value of \$5.5 million), but accounting

standards require it to fully write off its \$30.8 million further investment in the **Monument Prospect**. The company has now invested \$87.5 million in this project (134 cents per AJ Lucas share). The directors have “confidence in the underlying value of this investment” which they plan to sell down “as soon as commercially feasible” which should be “by the end of 2010”. The company has also invested a further \$33 million in **Cuadrilla Resources** taking its investment to \$60 million (92 cents per AJ Lucas share) for a 40.9% shareholding.

AJ Lucas Group therefore has oil and gas investments worth around \$147.5 million (226 cents per share) as well as trading businesses (i.e. drilling, pipelines) which, under normal circumstances, can be expected to earn a profit and finance dividends.

The stockmarket nearly always under-values companies which have valuable, but non-income producing assets, and income producing businesses. That is a problem *if* an investor is looking to sell, but not a problem for investors seeking to buy further shares. From an investor's perspective, this can also be an attractive way to invest in risky oil and gas exploration assets. AJ Lucas Group is also using its drilling technology to develop and commercialise unconventional oil and gas assets - just as it helped develop the now growing Coal Seam Methane gas business.

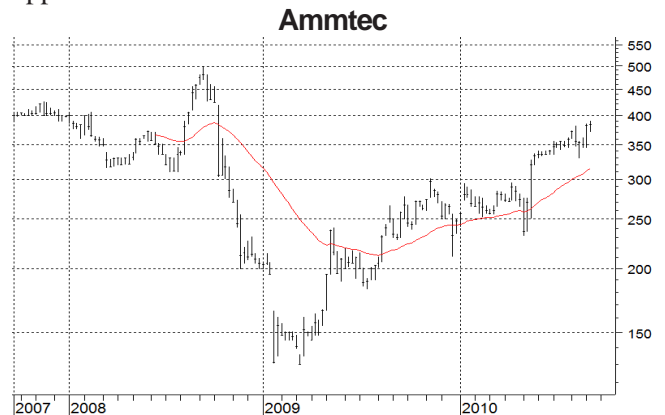
The takeover offer for **Ammtec** by **Campbell Brothers** has been increased but is still unlikely to be successful. The cash offer has been raised 13.4% to 380 cents (but does not include Ammtec's final 11.0 cents dividend), while the share offer is 3.0% higher at four Campbell Brothers shares for 33 Ammtec shares.

Campbell Brothers will also declare the offer unconditional if they receive a 30% interest in Ammtec by 15 September. The company will also buy shares on-market at 380 cents (if the market price were to dip that low).

This development doesn't really make much sense. Ammtec shareholders have rejected the original Campbell Brothers takeover. After disclosing a small shareholding and receiving commitments from a few institutional shareholders, Campbell Brothers disclosed a 10% interest in Ammtec but about six weeks later acceptances from other shareholders had only taken that to 11%. The higher offer has boosted its holding to only 13.8%.

The improved offer is only about 3% higher (i.e. than the market value of Ammtec shares or as implied by the share for share offer), so is likely to win over few Ammtec shareholders. Achieving a 30% shareholding (i.e. at which time Campbell Brothers would declare the offer unconditional and accept any shares offered to it) makes no sense. The company should at least require a 50.1% *controlling* interest or a 90% interest (where it can compulsorily acquire the remaining shares). Acquiring a *minority* shareholding in Ammtec only suggests that Campbell Brothers will be back later - perhaps in six months or a year - with a *better* offer to try to achieve the desired *full* takeover. In this situation, the bidder can find itself paying ever increasing prices to slowly build its shareholding. The last Ammtec shareholders to sell could potentially receive a significantly higher price than those that accepted its first offer!

Ammtec directors recommend rejecting the new takeover offer - as do we - and are “confident the company will meet” its earnings guidance for the current year. The company reports business activity “at record levels” and “a very strong pipeline of new contract opportunities”.



Atlas South Sea Pearl lifted revenues 37.0% to \$5.0 million for the six months to 30 June 2010. Profits recovered over three-fold to \$3,459,101 (2.7 cents per share). There was a net operating cash *deficit* of \$1.4 million.

In June the company announced the acquisition of a pearl farming business. The final cost of this acquisition will be \$594,300 - with 75% paid and the balance payable on final government approvals for the transfer of these seven pearl farms. The company is upgrading these sites to expand the hatchery and pearl seeding. With these new assets, Atlas South Sea Pearl has the capacity to expand its 2011 seeding by 25% and to “double the total oyster biomass by 2012”.

Breville Group has reported a 2.6% decline in revenues to \$420.9 million for the year to 30 June, but profits recovered all of last year's decline, up 92.1% to \$22,584,000 (17.4 cents per share). A final 5.0 cents dividend will lift the annual dividend 100.0% to 11.0 cents.

Profits would have been up 117.5% at \$25.6 million except for just under \$3.0 million (after tax) of takeover response costs.

The net operating cash surplus was very strong at \$57.4 million - up 110%. This has enabled the company to reduce interest bearing debts by \$35.0 million to just \$4.3 million. Cash on hand is \$13.6 million.

Australian revenues were down 2% at \$209.4 million, with earnings 49% higher at \$19.7 million. North American revenues rose 2% to \$156.7 million, but the business recovered from a *loss* of \$3.4 million in 2009 to earnings of \$11.8 million. New Zealand revenues were 21% lower, but earnings rose 2½-fold to \$2.2 million.

Breville Group is looking for further improvement in its North American distribution business, helped by a “strong pipeline of new product releases” and its presence in a larger number of retail outlets. Savings in interest costs should add around \$4 million to earnings in the current financial year.

Cardno's revenues were 7.5% lower at \$477.2 million for the year to 30 June 2010, but net profit increased 10.1% to \$37,597,000. Earnings per share were 2.5% higher at 41.5 cents. (*Continued on Page 6*)

Recommended Investments

(Continued from Page 5)

A 15.0 cents final dividend will lift the annual payout 3.6% to 29.0 cents.

The net operating cash surplus rose 21% to \$46.7 million.

The company believes it is “well positioned for 2011” owing to “the strong performance of recent major acquisitions” plus “a return to organic growth” in its existing businesses.

Cellnet Group's revenues slipped 12.2% to \$76.1 million over the year to 30 June 2010 but returned to profitability. Continuing operations earned a net profit of \$1,155,000 (1.6 cents per share) - compared with a *loss* of \$6.2 million last year! There was also a small gain of \$317,000 from discontinued businesses.

The net operating surplus was \$684,000 - down from the \$19.7 million in 2009 when the company was liquidating some of its operations.

Cellnet Group repurchased 2.8 million shares on-market over the last year, leaving an issued capital of 73,502,500 shares. The company is debt-free, with cash in the bank of \$20.8 million or 28.3 cents per share. Other net assets and the existing business should be worth around 16 cents per share - so the shares should be worth around 40-45 cents.

Challenger Wine Trust's revenues were 6.5% lower at \$31.3 million for the year to 30 June 2010. Trading profits were 6.0% lower at \$15,166,000 although earnings per unit were 16% lower at 8.0 cents owing to additional units issued to finance the interim dividend re-investment plan.

The movement in asset values - a \$3.5 million write-down in the value of wineries and a \$26.2 million write-down in property values - reduced the bottom line to a *loss* of \$14,709,000 (*minus* 7.7 cents per share), compared with a *loss* of \$24.3 million (*minus* 14.3 cents per share) in 2009.

The net operating cash surplus rose 52% to \$16.1 million.

Interest bearing debts were reduced by \$9.0 million to \$140.3 million, while cash increased \$4.8 million to \$11.0 million.

Challenger Wine Trust's income remains secure owing to its long term lease contracts, but the decline in asset values continues to erode margins over bank debt covenants. \$60.2 million of debt mature in May 2011 and will require refinancing. The trust is reviewing “capital management alternatives” to “position itself to secure refinancing” and this *may* include raising some additional equity capital.

The trust estimates that the total area planted in grapes in Australia has already been reduced from 157,000 hectares to 144,000 hectares, with further reductions to 124,000 hectares needed to balance supply and demand. This will mainly occur with contract grape growers where contracts are not renewed.

Australian Vintage, the largest tenant (leasing 36% of the trust's assets) has reported a 57% increase in trading profits to \$9.1 million. That company reports “oversupply exists” within the Australian wine industry “but the problem is reducing” and that it is “budgeting positive net profit growth in financial year 2011”.

Challenger Wine Trust's net independent value is 49 cents per unit. The units trade at a discount to that value which probably more than fully anticipates any further asset write-downs and any potential dilution from further capital issues.

The cash operating surplus, plus cash from asset sales plus the cash in the bank *could* be used to reduce interest bearing debts by \$20-25 million over the coming year (i.e. rather than paying distributions). That would reduce the debt refinancing requirement and improve debt/equity ratios - probably without the need for a dilutive capital raising.

The decline in property values should at least slow considerably and - like the general property market - then recover as market values bounce back from “fire sale” low levels.

Charter Hall Group reports revenues up 26.3% to \$77.3 million for the year to 30 June 2010. Operating earnings were unchanged at \$34.9 million - but earnings per share were down 40% to 3.0 cents owing to new shares issued during the year. A final distribution of 1.6 cents makes the annual distribution rate 35.5% lower at 3.20 cents.

After adjustment for changes in property investments the group made a profit of \$207,000 (0.02 cent per share).

The net operating cash surplus was 6% lower at \$38.8 million. Net tangible asset backing is 56 cents per share. The Property Management business has increased its funds under management three-fold to \$10,200 million.

The group is forecasting earnings growth of around 20% this year and a 25% increase in distributions to 4.0 cents.

Circadian Technologies recorded revenues (i.e. mainly interest on its cash deposits) 26.7% lower at \$2.3 million for the year to 30 June 2010. The net *loss* was \$6,948,240 (*minus* 15.4 cents per share), with a similar cash operating *deficit* of \$7.5 million.

That was an improvement on its expected \$8-12 million cash deficit, owing to better rates for outsourced preclinical studies and manufacturing, and higher yields on production processes resulting in lower material costs.

The company holds cash of \$31.9 million (70 cents per share) and listed investments worth \$1.9 million (4 cents per share), with no significant liabilities except normal creditors of \$2.5 million.

The market, however, continues to value Circadian Technology shares at less than their cash holding - effectively placing a *negative* value on its numerous cancer research projects. Ultimately this could lead to a takeover of the company by a large pharmaceutical company - as acquiring Circadian Technology and ownership of its intellectual property and patents *could* be considerably cheaper than buying royalties on any drugs developed.

The group's subsidiary, **Vegenics**, has just been awarded a US patent covering diagnostic kits to detect VEGF-D. The company is undertaking studies with other parties to develop a diagnostic test for VEGF-D as a cancer biomarker.

Clarius Group's revenues declined 9.3% to \$266.1 million over the year to 30 June 2010, but profits improved

September 13, 2010.

67.9% to \$3,019,000. Earnings per share were up only 20.7% to 3.5 cents owing to new shares issued in a placement and the 2 for 7 cash issue a year ago. Profits still remain depressed, so again no dividend will be paid for the year.

There was a net operating cash *deficit* of \$1.2 million, compared with a surplus of \$8.4 million last year. These annual surplus/deficits are influenced by fluctuations in receivables at balance date.

Interest bearing debts were reduced \$13.4 million to just \$2.2 million, largely from the new equity raised.

The company reports that “permanent recruitment growth has rebounded” and that “hiring intentions among clients are strong” with the recovery and growth of the economy. It expects “demand to continue to increase”, is increasing focus and investment in Asia, and “ready for sustained growth” with the economic recovery.

CPT Global's revenues were 14.2% lower at \$37.9 million over the year to 30 June 2010. That was insufficient to cover costs and the business operated at a small *loss* of \$733,000 (*minus* 2.0 cents per share), compared with a profit of \$2.2 million the previous year. No dividend will be paid for the year.

The business, however, did generate a small net operating cash surplus of \$1.3 million, down 71%.

In addition, the company wrote-down goodwill by \$2.4 million - but that is a non-cash accounting entry that has no significance.

The company lost \$856,000 in the first half of the year, so improved to earn a net profit of \$123,000 over the second half of the year. Just prior to the end of year the company also “commenced work in the US with one of the world's largest financial institutions and in Europe at one of the world's largest mainframe sites”. The directors are confident of returning the company to “acceptable returns in the coming year”.

Devine reports a 32.4% lift in revenues to \$577.3 million for the year to 30 June 2010, but net profits fell 51.1% to \$8,158,000 (1.3 cents per share). The company states that its *underlying* profit was 27.9% higher at \$21,361,000 (3.4 cents per share), with losses of \$13.2 million on discontinued commercial and property developments.

Dividends will be re-instated with a final dividend of 1.0 cent - down 66.7% on the 2009 dividend.

The net operating cash surplus - which is rather meaningless owing to the actual sales and settlements with property development companies - was a massive \$139.1 million. That reflects the sale of discontinued major developments - and is also reflected in the \$158.0 million decline in interest bearing debt to \$109.5 million and the \$19.3 million increase in cash to \$20.0 million.

The company is forecasting the June 2011 profit at around \$21.0-21.5 million or 3½ cents per share.

Devine has also announced a joint venture with **The Gull Group** (an operator of retirement villages) to develop a new residential community at *Bacchus Marsh*, 45km west of Melbourne. Under the joint venture, The Gull Group will provide a 141-hectare site (between a golf course and the Werribee River), with Devine involved in all development, sales and marketing of the \$800 million project that will yield 1500 lots over the next 8-10 years. The first sales are expected from mid-2012.

This is Devine's new development strategy where it forms a joint venture with land owners who are paid as the developed properties are sold rather than Devine tying up its own capital by purchasing the undeveloped land up front. This allows Devine to focus upon its skills in project delivery and marketing, with limited capital investment.

Ellex Medical Lasers has experienced a strong recovery in profits! Revenues were down 18.0% to \$48.7 million, but profits recovered 9-fold to \$3,820,000 (4.5 cents per share). The company does not yet pay dividends, retaining its cash to finance expansion and growth.

The company is also managing its inventories and working capital better than a few years ago, producing an operating cash surplus 18% higher at \$4.7 million.

Overall the company invested around 6% of revenues in Research & Development - or about \$2.8 million - but received about one-third of this from government R&D grants. The company capitalised \$1,229,000 of R&D over the year, but also depreciated \$1,469,000 of previously capitalised R&D.

R&D is mainly aimed at its *Ellex 2RT* laser - “a breakthrough laser therapy which has the potential to positively influence the lives of millions of people suffering from retinal disease” and “Age-Related Macular Degeneration” which is “the leading cause of blindness in the developing world”. Further clinical trials will be undertaken this year to validate the findings to date.

The directors expect demand for its lasers to “improve worldwide from 2011”, while the company's “major operational efficiencies achieved last year will ensure that improvements in global economic conditions directly and positively benefit our bottom line” profit.

At 20 cents, Ellex Medical Lasers shares are trading on a Price/Sales ratio of 0.35 and a Price/Earnings ratio of 4½. The Price/Research ratio is 6.1. According to Kenneth Fisher in “Super Stocks”, a growth company is expensive on a Price/Research ratio greater than 15, but good value in the range of 5 to 10 and “you are unlikely to find them at much below 5”.

Ellex Medical Lasers



Fiducian Portfolio Services - a small financial planning and funds management business - lifted revenues 5.7% to \$23.3 million over the year to 30 June 2010. Profits recovered 25.2% to \$4,112,000 (12.8 cents per share). A final 4.75 cents dividend will lift the annual dividend 25.9% to 8.5 cents.

The net operating cash surplus was 52% higher at \$4.8 million. (Continued on Page 8)

Recommended Investments

(Continued from Page 7)

The company is debt-free, with cash of \$9.5 million (29 cents per share).

Finbar Group lifted revenues 179.4% to \$155.0 million for the year to 30 June 2010. Net profit was 24.7% higher at \$23,561,832 (14.5 cents per share). As previously reported, the final dividend of 5.5 cents will raise the annual rate 7.1% to 7.5 cents.

The net operating cash surplus was \$65.0 million - compared with a *deficit* of \$46.5 million in 2009 - but those figures just reflect the timing of investments in projects and their final settlement.

The company currently has interest bearing debts of only \$77.2 million - and cash of \$41.5 million - but that will change as it commences new projects with an end value of \$615 million.

Finbar Group expects to complete and settle 275 residential apartments at the *Edge* and *Times Two* over the current year with profits at "similar levels" to 2010. It is also looking "to achieve further earnings growth in the 2012 financial year".

Iuka Resources lifted revenues 94.4% over the half year to 30 June 2010, but operated at a small *loss* of \$6,600,000 (*minus* 1.6 cents per share).

There was a net operating cash surplus of \$42.3 million, compared with a *deficit* of \$88.8 million last year.

The company has completed the development of Jacinth-Ambrosia and Murray Basin Stage II, so the period of high capital expenditure is now behind it and debt levels have peaked.

Strong demand has seen volumes increase, with the company raising prices from the beginning of April and with a larger price increase in July.

Integrated Research suffered a 12.6% fall in revenues to \$37.3 million for the year to June 2010, with profits down 31.3% to \$5,401,000 (3.2 cents per share). A final dividend of 1.0 cents brings the annual regular dividend to 2.5 cents, down 37.5%. In addition, the company paid a special 0.5 cent dividend with the interim dividend.

The net operating cash surplus was 38% lower at \$8.3 million. The company has no interest bearing debts and \$8.4 million (5.0 cents per share) of cash in the bank.

The revenue (and profit) decline was mainly the result of the stronger Australian dollar. In their actual currencies, revenues were down just 3%.

IP Telephony sales increased 14% to become the largest source of new licence sales.

Despite the profit decline, the directors believe that "the underlying fundamentals and strategy of Integrated Research remain sound". The company has "captured a leading position in the global management of IP Telephony systems with four million phones licenced" and "expansion in the management of payment systems will underpin growth".

Integrated Research invested \$8.3 million - about 22% of its revenues - in Research & Development. At 33 cents, that places the shares on a Price/Research ratio of 6.6.

Mnet Group reports revenues up 71.6% for the year to 30 June and a *loss* of \$712,583 (*minus* 0.3 cent per

share). There was a net operating *deficit* of \$1.0 million.

M2 Telecommunications slightly better than *doubled* revenues (i.e. up 100.6%) to \$406.1 million over the year to 30 June 2010, with net profits up 119.0% to \$16,156,000. Earnings per share were up 93% at 13.3 cents. A dividend of 5.0 cents will lift the annual dividend 81.8% to 10.0 cents.

The net operating cash surplus was 60% higher at \$13.3 million.

As announced last month, M2 Telecommunications expects its current year profit to be around 36-45% higher \$22.0-23.5 million (18-19 cents per share).

At 215 cents, M2 Telecommunications shares trade on a Price/Earnings ratio of 16 and offer a Dividend Yield of 4.6%. Forecast growth this year would improve that to a P/E of 11.3-11.9 and, based upon a policy of distributing over 70% of earnings as a dividend, a Yield of about 6.3-6.6%.

Nomad Building Solutions experienced a 46.3% drop in revenues to \$223.3 million for the year to June 2010 and a *loss* of \$13,002,000 (*minus* 9.4 cents per share). This is down on the \$6 million *loss* expected last month. As expected, no dividend is being paid for the year.

The business, however, produced a *positive* net operating cash surplus of \$9.1 million (down from \$29.9 million the previous year), and interest bearing debts have been reduced from \$46.5 million to \$26.8 million. Cash on hand is \$8.8 million.

The company reports a current order book in excess of \$100 million and "tender and other inquiries remain positive", with "the group forecasting a return to profitability" in the current financial year! It also reports that "the outlook for the sectors where Nomad operates" are "very positive for the foreseeable future".

As a *recovery situation* we do not need Nomad Building Solutions to record triple-digit growth rates, but simply to manage its debts (to avoid being placed in receivership) and survive by winning a reasonable volume of business at reasonable profit margins, while addressing and improving previous weakness in its internal management. Debt levels are low - and returning to profitability looks to be achievable - but the volume of business is still very depressed, so an upturn in demand would be very helpful.

We emailed subscribers an update on **Photon Group** 22 August.

The \$62.5 million sought from shareholders plus the \$40.0 million from an institutional placement will only partially finance its deferred consideration liabilities and still leave it with high bank debts. Its new banking facility places "material restrictions" on the payment of future dividends. No dividend will be paid for the June 2010 or the June 2011 years and the *earliest* date at which a dividend can be paid is September 2012 - but only *if* the company has paid all of its deferred consideration liabilities (which *could* take until September 2018!!).

We estimate that (1) if everything were to go well for Photon Group in the future and (2) if it introduced a new policy of seeking to maximise Shareholder wealth, then the shares *could* recover to around 20-30 cents over the next 2-3 years!

The current share issues will increase the issued

capital 8-9 fold to around 1550-1700 million shares. That significantly *dilutes* the value of the shares - so a return to previous share prices of \$1 to \$5 is not a possibility.

Unfortunately, we are more than a little sceptical about the directors' interest in maximising shareholders' wealth - or even their commitment to shareholders' interests. Excluding New Zealand shareholders from the current cash issue just indicates their lack of commitment to shareholders' interests.

Photon Group has indicated that it will not be pursuing further acquisitions - so the expanding deferred consideration situation (which has made vendor/managers rich and shareholders poorer) should not be repeated in the future. The company, however, may need to offer these same vendor/managers large executive bonuses in the future - and we doubt that retaining very rich managers comes cheaply! The new bank facility - which limits dividends - places no restrictions on employee remuneration and bonuses!

We do not believe the current recapitalisation of Photon Group addresses the company's problems. It raises just enough cash to ensure vendors receive their inflated deferred consideration - with little or no concession from these newly rich vendors who would receive nothing if the company were not recapitalised and placed in receivership.

The company remains heavily in debt, so future cash flow will need to go to repaying these existing debts (rather than paying dividends or financing growth).

The directors continue to show little or no interest in shareholders' interests.

The current cash issue which closes on 23 September will depress the share price, which *could* then recover slightly and we would recommend selling out completely from Photon Group over the next month or two if the share price recovers around 12-14 cents.

Probiotec reported a 14.1% drop in revenues to \$74.8 million for the year to 30 June, with profits up 6.5% at \$9,480,873. That, however, included a \$4,089,000 gain on the acquisition of a subsidiary (and the cancellation of a loan), so *trading* profits were around \$5,392,000. Earnings per share were 46.0% lower at 10.2 cents. A final 2.0 cents dividend will lift the annual dividend 7.7% to 3.5 cents.

The net operating cash surplus was down 45.3% to \$4.9 million.

The directors also point out that the 2009 result was boosted by initial over-stocking in Europe ahead of product launches - which over-stated "normalised" revenues by \$8.1 million and earnings by \$2.5 million in 2009 and understates the 2010 result by a similar amount. Of course, the directors did not point this out *last* year!

The 2010 result also incurred one-off legal expenses of \$2.7 million.

Despite the director's efforts to manipulate the accounts to show revenue and profit growth the market has downgraded Probiotec shares from their high of 280 cents to around 114 cents on this year's growth "glitch".

Stockmarket investment, of course, is about looking forward. So is a one year dip in earnings the start of a decline or just a temporary glitch from which the company can recover and grow? The company believes there is a major market for weight management products, but the

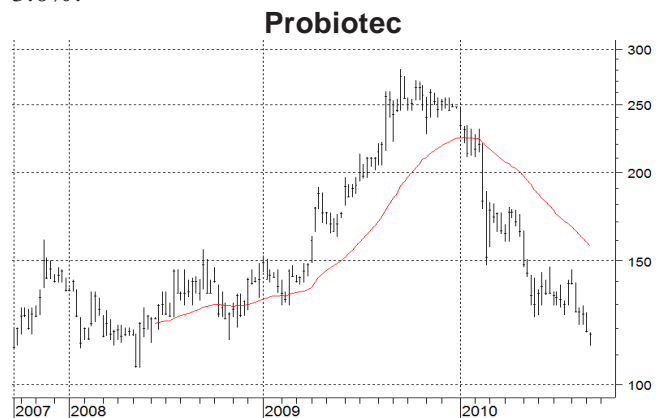
Australian market has become competitive with over 16 brands of meal replacement products. Probiotec believes this number will reduce over the next year, while planning a major re-launch of its *Celebrity Slim* range this month.

With new distributors in the United Kingdom, the company is predicting revenue growth of \$12-20 million in that market over the next year. It has also launched its weight management products in China (with 280 outlets at present and a further 400 planned) and Hong Kong (with 160 outlets and another 120 pharmacy outlets soon). The re-launch of its recently acquired sports products, *Redbak* and *Ladybird*, is expect to add around \$3.8 million in revenues this year.

Probiotec is also developing 16 new registered products with five product launches expected this financial year, six in 2012 and five in 2013.

So, definitely there is potential to further grow the business.

At 118 cents, Probiotec shares trade on a Price/Sales ratio of 0.83, a Price/Earnings ratio (of the currently depressed earnings) of 12 and offer a Dividend Yield of 3.0%.



Prophecy International Holdings experienced revenues 21.2% lower at \$5.1 million for the year to June 2010 and this resulted in profits down 90.2% to \$333,135 (0.7 cent per share). A final 0.5 cents dividend - together with the 2.0 cents interim dividend paid - makes the annual dividend 41.2% lower at 2.5 cents.

The net operating cash surplus was 18.7% lower at \$1.6 million. The company has no significant debts and cash of \$4.4 million (9.4 cents per share).

The lower revenue resulted from delayed decisions from prospective customers, but that may boost the first half of the new financial year. One sale - delayed from last year - has since been completed and "there are an increased number of deals slated for conclusion" in the current half year.

The company is also looking to complete another acquisition this financial year where it can "add significant value".

We see significant potential for Prophecy International to grow its business through marketing its software to a larger market through its international joint venture partners. There is also potential to use its cash (and borrowing capacity) to acquire other software businesses where it can add value through its international marketing channels.

Software is an *economies of scale* business where a large percentage of any (Continued on Page 10)

Recommended Investments

(Continued from Page 9)

additional sales will be profits. In an economic downturn, however, where customers defer purchase decisions, revenues can fall (while costs remain relatively fixed) so profits fall sharply. Prophecy International Holdings has no debt, and has surplus cash, so can survive an economic downturn and should benefit as the global economy recovers.

Prophecy International



A **Ross Human Directions** shareholder (**Corom Pty**) has applied to the **Takeovers Panel** regarding the planned scheme of arrangement which will not result in “an efficient, competitive and informed market” for the takeover of the company.

As a result, both Ross Human Directions and Peoplebank have agreed to change the more restrictive and anti-competitive terms in their scheme of arrangement.

An undisclosed third party has approached Ross Human Directions indicating an interest to acquire the company under a similar scheme of arrangement but at a price higher than 6½ cents, subject to due diligence access.

This *could* lead to a competitive bidding situation.

The shares trade ex-entitlement to the 2.0 cents dividend from 13 September.

Ross Human Directions



Skilled Group suffered a 12.6% drop in revenues to \$1,698.0 million for the year to 30 June 2010. Profits fell 55.0% to \$12,701,000 and earnings per share were 70.7% lower at 6.7 cents owing to new shares issued to raise additional capital during the year. No dividend will be paid for the year.

Net operating cash flows were down 76% to \$29.1

million. Interest bearing debts were reduced by \$75.9 million to \$186.9 million - mainly from raising \$93.4 million in new equity.

Following a strategic review of the business, the directors are seeking to sell *Swan Contract Personnel* (which generates \$170 million in annual revenues and \$8.5 million in earnings). This business was purchased in January 2007 for about \$44 million (but based on an earnout). At the time it had revenues of \$130 million and earnings of \$6.8 million, so has grown about 25-30%. The business provides white collar contract professionals for the resources industry and while “an excellent business” and “a valuable contributor” is run separately from Skilled Group's other businesses. We estimate the business could sell for \$55-65 million, enabling Skilled Group to reduce its debt to its new target levels.

Skilled Group earned a first half profit of \$4.5 million and a second half profit of \$11.4 million, so while profits are at an unsatisfactorily low level, the trend is for a recovery.

TFS Corporation has lifted revenues 22.8% to \$116.5 million for the year to 30 June 2010. Profits were up 6.5% to \$37,109,000 but earnings per share down 10.4% to 16.3 cents owing to new capital issued over the year. A final dividend of 3.5 cents will raise the annual dividend 11.8% to 4.75 cents.

There was a large cash operating *deficit* of \$25.1 million, compared with a surplus of \$16.2 million. The large cash deficit - while certainly not a favourable development - in part reflects the change in the business from *Managed Investment Scheme* sales which are paid upfront to wholesale sales to institutional investors who will pay *later*, when the land is sub-divided and title can be transferred. So in effect this is a one-off impact of moving from cash sales to credit sales - and an on-going higher investment in debtors.

Over the year the company developed 1087 hectares of sandalwood plantations (i.e. 304.7 hectares for MIS and 782.3 hectares for institutions), having now developed around 3773 hectares for investors (although about 8% is retained by the company as an investment). It acquired a further 739 hectares (400 hectares freehold and 339 hectares leasehold) over the year, giving it 2051 hectares for future development.

The company is continuing due diligence over about 8000 hectares owned by **CPC**, where TFS Corporation will have first right of refusal to buy or lease.

The development of the **Ord Stage 2** will make new land available over the current year, with around 3000 hectares suitable for sandalwood. TFS Corporation has entered into a Memorandum of Understanding with **MG Corporation** (an indigenous land owner) under which the two companies will form a land owning joint venture and then lease up to 1000 hectares of Ord Stage 2 land to TFS Corporation.

The company expects to develop and sell at least another 1087 hectares of plantation this year, but with price increases for both MIS and institutional investors.

First harvest will begin in 2013, although the initial volumes will be small.

TFS Corporation



The Reject Shop lifted revenues 14.2% to \$471.0 million for the year to June 2010, with profits up 22.9% to \$23,351,000 (89.9 cents per share). The final dividend of 28.0 cents brings the annual payout to a 21.8% higher 67.0 cents.

The net operating cash surplus rose 27% to \$32.4 million.

The company opened 27 new stores last year, taking its total to 200 stores. This year it plans to open a further 17 new stores, with plans to eventually grow to over 400 stores. So The Reject Shop remains in the middle of its steady, long term growth phase.

Profits for the year to June 2011 are forecast at \$26.0-26.5 million - up 11-14%.

The Reject Shop



Village Roadshow reports revenues from continuing operations 1.9% higher at \$1,282.4 million for the year to 30 June 2010. Trading profits were 12.6% higher at \$65,867,000 (39.6 cents per share). No dividends will be paid. In addition there was a \$25.6 million gain from the sale of discontinued businesses.

The net operating cash surplus was \$206.0 million, up 9.8%.

As announced last month, Village Roadshow is seeking shareholders votes on three proposals, with the intention of converting the preference shares to ordinary shares.

The company originally issued non-voting preference shares (with preferential dividend entitlements) so that the major shareholder group could retain a controlling voting interest. Over the years the major shareholders have benefited from this arrangement, retaining high paid executive jobs while running the company poorly. In the year to June 2009 (the June 2010 figures will be in the 2010 Annual Report) John Kirby earned \$3,506,043 while Robert Kirby was paid \$3,542,025 and Graham Burke received \$4,077,688. Those men would probably

have lost their jobs with Village Roadshow a long time ago had the preference shareholders previously been able to vote out the directors and install better management!

Now - after a series of share buy-backs over the years - and with the latest proposed buy-back, the directors will control over 50.1% of the votes (and retain their well paid jobs) even if the preference shares converted to ordinary shares and are given a worthless vote!

In return for these worthless voting rights, the directors are asking the preference shareholders to give up their preferential dividend entitlements. No-one has suggested the directors give up *their* preferential salary entitlements!

So there will be three votes at a meeting on 24 September - but only the third one really counts - and we recommend voting against the Variation Resolution. You need simply appoint the Chairman of the meeting as your proxy, cross the centre box to instruct him to vote AGAINST the resolution.

The first "Buy-Back Resolution" is for the proposed on-market repurchase of 11-35 million shares which will probably only be executed *if* the other two resolutions are passed. All ordinary and preference shareholders can vote and it passes with greater than 50% of the votes cast.

The second "Amendment Resolution" requires 75% of all ordinary and preference shareholders votes to pass and would *allow* the preference shares to become ordinary shares.

The third "Variation Resolution" can only be voted on by the preference shareholders and requires a 75% majority of votes cast. In this resolution the preference shareholders are being asked to give up their preferential dividend (and capital repayment on winding up of the company) with no compensation and convert their shares to the same rights as ordinary shareholders. We know some investors are often stupid enough to vote for *anything* proposed by the directors, but we do expect the preference shareholders to actually vote AGAINST this resolution and defeat this unattractive conversion. The major shareholders own no preference shares!

We have previously stated that we believe a *fair* conversion would be one preference share converting to one ordinary share plus 30-40 cents cash to compensate for the loss of preferential dividend rights. If the three directors took a pay cut for just 18-24 months the company would save the required \$16-21 million!

So *why* do we invest in a company that is controlled by poor management who use it as a personal cash box? The answer is simply that the market has *over-reacted* to this unfavourable situation and systematically undervalued the shares. The company has some good cash-flow businesses that meet one of the criteria that Peter Lynch discussed in "One Up on Wall Street": "The simpler a business is, the better I like it. When somebody says "Any idiot could run this joint" that's a plus as far as I'm concerned, because sooner or later any idiot probably is going to be running it. If it's a choice between owning stock in a fine company with excellent management in a highly competitive and complex industry, or a humdrum company with mediocre management in a simple minded industry

(Continued on Page 12)

STRENGTH RATING													STRENGTH RATING														
Company	Share Price	Cur- rent	4-Wk Chg.	Rank 0-99	Inside Buy-Sell	Brokers Following	Price to NTA	Return on Equity	Vola- ity	Price- Earnings Ratio	Divi- dend Yield	Price Sales Ratio	Market Cap'n	Company	Share Price	Cur- rent	4-Wk Chg.	Rank 0-99	Inside Buy-Sell	Brokers Following	Price to NTA	Return on Equity	Vola- ity	Price- Earnings Ratio	Divi- dend Yield	Price Sales Ratio	Market Cap'n
Ardent Leisure	101	-14.6	+1.0	76	6-0	-	1.1	7	0.6	16	10.6	0.87	312	Catalyst Metals	13	+10.9	+7.8	10	5-0	-	-	1.3	NE	Nil	N/A	4	
Envestra	53	-0.3	+0.9	34	0-0	3	-	-	0.6	20	10.4	1.92	735	Clime Inv Mgmt	45	+1.0	+1.0	27	5-0	-	1.0	14	0.7	7	5.0	3.76	23
Aneka Tambang %1,144,615	120	+1.4	-0.5	25	1-0	-	12.0	0	0.8	NE	10.0	N/A		E-Bet Limited	9	+4.2	-1.2	19	6-1	-	-	1.3	10	Nil	0.66	19	
AMP Cap China	85	-3.8	+5.0	47	0-0	-	0.9	11	0.6	9	10.0	6.77	270	ADX Energy Ltd	10	+10.0	-17.5	11	6-1	-	-	1.5	NE	Nil	N/A	22	
Telstra	281	-2.0	-1.5	41	4-0	5	7.4	82	0.3	9	10.0	1.40	34,965	Macarthur Coal	1108	+2.4	-0.3	22	6-1	3	2.6	11	0.2	23	2.3	4.20	2,818
Tatts Group Ltd	231	-1.5	+0.6	38	2-0	3	-	-	0.4	28	9.1	0.90	2,961	Iress Mkt Tech	780	+0.2	-2.2	29	4-0	3	10.3	46	0.2	23	4.4	5.64	966
SPAusnet	89	-4.7	+1.0	49	1-2	3	0.9	8	0.5	12	9.0	1.81	2,408	Aust Bauxite	46	+15.6	+6.9	7	4-0	-	-	-	0.8	NE	Nil	N/A	N/A
Chart HR Retail	60	+0.5	+2.5	28	1-0	-	0.8	7	0.5	12	8.9	4.77	896	HGL Limited	118	+1.0	-2.3	26	4-0	-	1.4	-	0.4	NE	10.3	0.36	63
Aspen Group Ltd	49	-2.7	+0.8	43	0-0	2	0.7	3	0.7	22	8.7	3.76	270	Hodges Res.	14	+5.0	-0.6	18	4-0	-	-	-	1.3	NE	Nil	N/A	4
Chal Div Prop	49	-1.5	-1.3	38	2-0	-	0.7	3	0.6	29	8.6	5.06	448	Vita Life Sci.	22	+5.1	-2.4	17	4-0	-	2.8	-	1.0	NE	Nil	0.70	12
Tabcorp Holding	657	-2.6	+0.2	43	0-0	2	-	-	0.2	9	8.4	0.95	4,025	Nyoto Minerals	27	+30.7	-10.6	3	4-0	-	-	-	0.9	NE	Nil	N/A	51
Hast Div Util	144	+6.6	+0.5	15	0-0	3	-	-	0.6	NE	8.3	5.30	715	NSL Cons. Ltd	9	+24.2	-14.0	4	4-0	-	8.9	-	1.5	NE	Nil	N/A	28
Deutsche Ind Tr	196	+0.0	+0.0	31	0-0	-	1.2	10	0.3	12	8.1	6.49	663	Chesser Res.	49	+34.4	-7.2	2	4-0	-	-	-	0.7	NE	Nil	N/A	16
Premier Invest	685	-7.0	+2.4	57	2-0	3	3.1	26	0.2	12	8.0	1.18	1,007	Sth Boulder Min	82	+26.8	-7.9	3	4-0	-	-	-	0.6	NE	Nil	N/A	50
Watpac Ltd	142	-0.1	+2.9	32	1-0	-	0.9	10	0.6	10	7.8	0.22	257	Wattyl Ltd	167	+39.5	+2.1	2	4-0	2	1.3	5	0.3	28	Nil	0.37	141
Nufarm Limited	352	-28.6	-1.8	95	7-0	3	1.1	11	0.3	10	7.7	0.30	921	APA Group	386	+5.1	+0.5	17	4-0	4	3.0	14	0.2	21	5.4	2.12	2,093
Chart H Office	25	-7.5	-0.6	58	0-0	-	0.6	-	0.8	NE	7.6	4.38	1,194	Nexus Energy	37	+8.8	+9.4	13	4-0	3	0.7	0	0.7	332	Nil	N/A	350
Goodman Fielder	144	-5.1	+1.2	51	1-0	2	-	-	0.4	12	7.5	0.75	1,988	Coventry Group	226	+4.4	+3.9	19	4-0	-	0.7	5	0.5	14	6.2	0.23	90

INSIDER BUYING: Most Insider Buying, Relative Strength > 0

Patties Foods	136	+3.3	+5.5	21	22-0	1	4.5	38	0.4	12	4.8	0.96	189
Credit Corp	319	+7.8	+5.3	14	15-1	-	1.6	15	0.3	10	2.5	1.52	142
Medical Dev Int	21	+5.6	-0.8	17	12-0	-	3.5	29	0.8	12	Nil	1.30	11
Cazaly Res Ltd	49	+11.1	-7.9	10	9-0	-	-	-	0.7	NE	Nil	N/A	41
Sietel Ltd	450	+2.0	-3.0	23	7-0	-	0.7	0	0.4	191	Nil	5.93	36
Ind Minerals	13	+1.0	-0.5	26	7-0	-	-	-	1.2	NE	Nil	N/A	1
WAM Active Ltd	104	+1.1	+1.8	26	7-0	-	0.9	12	0.6	8	5.8	N/A	16
Aust Agricult.	161	+5.7	+1.3	17	7-0	1	-	-	0.3	NE	Nil	2.70	427
Platsearch NL	13	+8.4	-6.2	13	6-0	-	-	-	1.4	NE	Nil	N/A	18
Ipernica Ltd	13	+6.3	+10.7	16	6-0	-	3.3	-	1.1	NE	Nil	N/A	42
Condor Nickel	28	+12.1	+9.6	10	6-0	-	-	-	1.1	NE	Nil	N/A	18
Amalgamated Hld	580	+1.4	-0.0	25	6-0	-	1.3	14	0.2	9	6.4	1.14	923
Pacrim Energy	1	+3.0	+6.9	21	6-0	-	-	-	3.8	NE	Nil	8.18	10
Nib Holdings	123	+1.6	-0.3	24	6-0	-	1.6	16	0.5	10	5.7	0.68	609
Magnetic Res.	37	+1.4	-2.4	25	6-0	-	-	-	0.7	NE	Nil	N/A	22
Mystate Ltd	321	+0.2	-0.4	29	6-0	-	1.4	12	0.5	12	7.0	1.79	216
Collection Hse	83	+4.5	+2.5	19	5-0	-	0.9	11	0.4	9	7.0	0.78	80
Growthpoint Pro	194	+5.4	+0.4	17	5-0	-	1.0	14	0.4	7	7.2	4.63	413
Refresh Group	8	+6.4	-0.9	16	5-0	-	1.5	-	1.3	NE	Nil	2.01	11
Bow Energy Ltd	131	+0.7	+2.7	28	5-0	-	-	-	0.6	NE	Nil	N/A	165
Vita Group Ltd	28	+0.8	+5.8	27	5-0	-	-	-	0.8	5	Nil	0.14	40
OZ Minerals Ltd	139	+5.0	+5.3	18	5-0	7	1.5	-	0.6	NE	Nil	7.10	4,323
Liontown Res.	7	+0.9	+7.2	27	5-0	-	-	-	1.4	NE	Nil	N/A	13
liNet	293	+8.8	-2.3	13	5-0	5	-	-	0.3	13	3.1	0.94	445

“Neglect” Ratings of NZ Shares

Company	No. of Brokers Following	Market Capitalisation (NZ\$ Mill.)	Company	No. of Brokers Following	Market Capitalisation (NZ\$ Mill.)
Air New Zealand	1	1,367	Pumpkin Patch	1	295
Akd Int Airport	1	2,682	Ryman Health.	1	1,035
Cavalier Corp	1	187	Sanford Limited	1	375
Contact Energy	1	3,472	Sky Network TV	1	2,020
Ebos Group Ltd	1	343	Sky City Ltd	1	1,639
F & P Appliance	1	384	Telecom Corp	1	3,918
F & P Health.	2	1,501	Tower Limited	1	477
Fletcher Build.	2	5,007	Vector Ltd	1	2,081
Michael Hill	1	264	Wakefield Hlth	1	92
Nuplex Indust	1	650	Warehouse Group	1	1,151
PGGWrightsons	1	447			

“Neglect” Ratings of Australian Shares

“Neglected” Shares = 0-1 Brokers, “Moderately Followed” Shares = 2-3 Brokers, “Widely Followed” Shares = 4 or more Brokers.

Company	No. of Brokers Following	Market Capitalisation (NZ\$ Mill.)	Company	No. of Brokers Following	Market Capitalisation (NZ\$ Mill.)	Company	No. of Brokers Following	Market Capitalisation (NZ\$ Mill.)	Company	No. of Brokers Following	Market Capitalisation (NZ\$ Mill.)
AGLEnergyLtd	4	7,017	CockatooCoal	1	249	LeightonHold	5	10,034	SAIGlobalLtd	3	670
AJLucas	1	115	CodanLtd	2	236	LendLeaseGrp	1	4,253	SDILimited	1	29
AMPLtd	2	10,129	Com'wealthBank	4	81,222	LihirGoldLtd	7	10,610	SMSMgmt&Tech	3	425
ANZBank	6	59,383	Computershare	3	5,273	LycopodiumLtd	1	155	SPAusnet	3	2,408
APAGroup	4	2,093	ConnectEastGrp	4	1,628	MAppGroup	2	5,733	STWCommGroup	1	309
APNNNewsMedia	1	1,095	CooperEnergy	2	114	MacServices	4	493	SalmatLtd	2	652
ARBCorporation	1	518	CountFinancial	1	291	MacMahonHold	5	473	SantosLtd	2	10,140
ASGGroupLtd	2	209	CraneGroup	4	665	MacarthurCoal	3	2,818	SedgmanLtd	2	378
ASXLimited	4	5,138	CromwellGroup	1	582	MacquarieGroup	1	11,866	SeekLtd	5	2,551
AWBLimited	3	521	CrownLtd	3	6,255	Marybor'ghSuga	1	133	Selectharvest	3	175
AWELimited	3	851	DWSAdvBusSol	2	227	MaxiTRANS	2	57	ServiceStream	2	98
AXAAsiaPac	4	10,542	DavidJones	4	2,533	McPherson'sLtd	1	194	SigmaPharm.	6	548
AbacusProperty	3	771	DecmilGroup	3	259	MermaidMarine	4	516	SimsMetalMgmt	3	3,711
AdelaideBright	6	2,118	DexusProperty	3	4,049	MetcashLtd	6	3,369	SkilledGroup	2	252
AevumLtd	1	312	DominionMining	5	269	MinaraResource	4	882	Slater&Gordon	2	182
AlescoCorpLtd	3	267	Domino'sPizza	2	369	MincorResource	3	356	SonicHealth	6	4,269
AluminaLtd	3	4,478	DownerEDILtd	6	1,441	MineralDeposit	2	640	SoulPattinson	1	3,064
AmadeusEnergy	1	45	East'nStarGas	2	638	MineralRes.	2	1,598	SparkInfrastru	3	1,187
AncorLtd	3	8,336	EldersLimited	4	57	MirabelaNickel	1	233	SpecFashion	3	267
AnsellLtd	3	1,772	EmecoHoldings	5	533	MirvacGroup	2	4,540	SpotlessGroup	2	581
AquariusPlat.	1	2,380	EnergyResource	4	2,550	MitchellComm.	2	373	StBarbaraLtd	4	732
AquilaRes.	2	2,157	Envestra	3	735	MolopoEnergy	1	192	SthCrossMedia	1	773
AristocratLeis	2	2,000	FKPLimited	2	915	MonadelphousGr	7	1,269	SthCrossElect	1	127
AscianoGroup	4	4,901	FairfaxMedia	1	3,540	MosaicOilNL	1	98	Stockland	3	9,506
AspenGroupLtd	2	270	FantasticHold.	1	203	MtGibsonIron	3	1,899	StraitsRes.	1	435
AtlasIronLtd	2	741	FleetwoodCorp	4	562	NanosonicsLtd	1	138	StrikeEnergy	1	55
AusdrillLtd	2	524	FlexicorpLtd	2	395	Nat'lAustBank	4	50,528	StructuralSyst	1	45
AusencoLtd	4	296	FlightCentre	3	2,194	NavitasLtd	4	1,513	Suncorp-Metway	4	11,392
AustinEng.	3	270	FortescueMetal	5	14,947	NeptuneMarine	3	103	SuperCheapAuto	3	765
AustAgricult.	1	427	Foster'sGroup	3	12,065	NewHopeCorp.	4	3,985	SwickMinServ	1	85
AustInfra.	2	1,179	G.U.D.Holdings	4	642	NewcrestMining	8	18,779	TFSCorporation	1	181
AustPharm.Ind	3	112	GPTGroup	3	5,659	NewsCorp.	1	12,936	TabcorpHolding	2	4,025
AustarUnited	2	1,077	GWAInternat'l	4	933	NexusEnergy	3	350	Talent2Int'l	1	209
AvocaResources	5	848	GindalbieMet.	2	471	NickScaliLtd	1	126	TapOil	2	158
BHPBilliton	5	127,397	GloucesterCoal	1	1,020	NidoPetroleum	1	158	TassalGroup	3	220
BTInvestMgmt	2	313	GoodmanFielder	2	1,988	NomadBuilding	3	22	TattsGroupLtd	3	2,961
BankofQ'land	3	2,124	GoodmanGroup	2	4,212	NufarmLimited	3	921	TechnologyOne	2	264
BeachEnergy	1	743	Graincorp	6	1,402	OZMineralsLtd	7	4,323	Telstra	5	34,965
BectonPropGrp	1	9	GunnsLtd	3	536	OaktonLimited	3	278	TenNetwork	1	1,453
BendigoBank	3	3,303	HarveyNorman	3	3,994	OilSearchLtd	3	7,680	TerraminAust	1	84
BillabongInt'l	2	1,995	HastDivUtil	3	715	OnesteelLtd	4	3,955	TheRejectShop	5	443
BlackmoresLtd	2	425	HastieGroup	4	372	OricaLtd	6	9,056	TollHoldings	6	4,541
BluescopeSteel	4	4,303	Healthscope	5	1,948	OriginEnergy	5	13,553	TowerAustralia	3	970
BoartLongyear	2	1,417	HillsIndust.	1	572	PacificBrands	4	992	ToxFreeSol.	3	212
BoomLogistics	1	198	HorizonOilLtd	2	383	PanaustLtd	2	1,950	TransfieldServ	5	1,438
BoralLimited	5	2,839	HunterHallInt	1	136	PanoramicRes.	2	495	TransfieldSIn	1	279
BradkenLtd	7	1,092	I-SOFTGroup	2	140	PattiesFoods	1	189	TransurbanGrp	5	7,243
BramblesLtd	3	8,718	IMDGroup	5	177	PeetLtd	2	594	UGLLimited	5	2,469
BrevilleGroup	1	324	INGOfficeFund	2	1,678	PerilyaMines	1	231	UXCLimited	3	152
BrickworksLtd	3	1,568	INGIndustTrt	1	1,231	PerpetualLtd	3	1,297	VDMGroupLtd	2	94
BunningsW/hse	3	816	IOOFHoldings	5	1,526	PlatinumAsset	4	2,868	ValadProperty	2	181
C'wthPropOff.	2	1,952	INet	5	445	PremierInvest	3	1,007	ViridisCleanE	1	7
C.S.R.Ltd	5	2,644	IlukaResources	3	2,491	PrimaryHealth	7	1,646	VisionGroup	2	19
CFSRetailProp	2	4,921	IncitecPivot	5	5,676	ProMaintenance	4	241	WHKGroupLtd	1	283
CSLLimited	4	17,865	Independ.Group	3	694	Q.B.E.Insur.	4	17,319	WattylLtd	2	141
CabchargeLtd	2	638	IndustreaLtd	3	335	QantasAirways	3	5,912	WebjetNL	2	178
CaltexAustralia	3	3,226	InsuranceAust.	3	7,526	RCRTomlinson	3	151	WellcomGroup	1	74
CampbellBros	3	2,015	IntResearch	1	54	RamsayHealth	4	3,086	WesfarmersLtd	6	38,843
CardnoLtd	2	401	IntollGroup	3	3,347	ReckonLimited	1	307	WestpacBanking	4	67,467
CamaronPet.	3	288	InvocareLtd	4	680	RedflexHolding	2	272	WestfieldGroup	3	29,216
CashConverters	2	232	IressMktTech	3	966	ResoluteMining	2	448	WestAustNews	3	1,465
ChandlerMcLeod	2	151	JBHi-FiLtd	5	2,351	RetailFoodGrp	2	262	WesternAreas	7	956
CharterHallGR	1	709	JabiruMetals	2	210	RidleyCorp.	3	397	WhitehavenCoal	1	2,922
ClariusGroup	1	54	JamesHardie	4	2,516	RioTintoLtd	4	45,057	WoodsidePetrol	4	33,056
CocaColaAmatil	3	8,911	KagaraLtd	4	449	RiversdaleMin.	2	1,829	WoolworthsLtd	6	35,582
CochlearLtd	4	4,006	KingsgateCons.	7	1,076	RocOilCompany	1	275	WorleyGroup	5	5,657
									Wotif.comHold.	6	983

Dividend\$

Company	Cents per Share	Ex-Date	Pay-able	Tax Credit
Air NZ	4.00	-	-	0.017143
Barramundi	1.71	10-09	24-10	-
Briscoe Group	3.00	24-09	01-10	Full
Cavalier Corporation	11.00	01-10	15-10	Full
Colonial Motor Company	9.00	15-10	26-10	Full
Contact Energy	14.00	03-09	06-09	Full
Delegat's Group	8.00	01-10	15-10	Full
Ebos Group	17.50	10-09	08-10	Full
Fletcher Building	15.00	01-10	20-10	3.2143
Freightways	7.00	17-09	30-09	Full
Hellaby Holdings	5.00	05-11	12-11	Full
ING Medical Properties	2.125	-	-	0.51
Lyttleton Port Company	2.90	15-10	28-10	Full
Marlin Global	2.00	10-09	24-10	-
Michael Hill International	2.50	01-10	11-10	Nil
NZ Experience	2.50	24-09	08-10	1.0714
NZ Oil & Gas	5.00	17-09	01-10	Full
NZ Refining Company	2.00	16-09	23-09	Full
NZX Ltd	6.50	22-10	29-10	Full
New Image	0.50	-	-	Full
Northland Port	3.00	17-09	24-09	Full
Nuplex Industries	11.00	01-10	08-10	Nil
Port of Tauranga	20.00	17-09	01-10	Full
Salvus Strategic	2.50	08-10	22-10	-
Skellerup Holdings	2.50	08-10	21-10	Full
Sky City	9.25	10-09	17-10	Full
Sky Network TV	7.00	-	-	Full
South Port NZ	12.50	24-09	02-11	Full
Steel & Tube Holdings	5.00	17-09	30-09	Full
TeamTalk	10.00	08-10	15-10	4.2857
Telecom NZ	6.00	03-09	17-09	Nil
Tourism Holdings	2.00	22-10	29-10	Full
Vector	7.50	13-09	03-09	Full
<u>Australian Shares</u>				
Ammtec	11.00	15-10	29-10	
Breville Group	5.00	13-09	06-10	
Cardno	15.00	13-09	15-10	
Devine	1.00	29-09	22-10	
Fiducian Portfolio Services	4.75	02-09	15-09	
Finbar Group	5.50	06-08	20-09	
Integrated Research	1.00	19-08	17-09	
M2 Telecommunications	5.00	01-10	29-10	
Probiotec	2.00	30-08	01-10	
Prophecy International	0.50	08-09	04-10	
Ross Human Directions	2.00	13-09	08-10	
TFS Corporation	3.50	25-11	22-12	
The Reject Shop	28.00	21-09	11-10	

Total Return Index for All Listed Shares

Aug 16	1324.23	Aug 23	1328.65
Aug 17	1323.91	Aug 24	1329.61
Aug 18	1326.32	Aug 25	1329.03
Aug 19	1326.63	Aug 26	1329.12
Aug 20	1328.86	Aug 27	1323.35
Aug 30	1329.18	Sep 6	1340.19
Aug 31	1332.52	Sep 7	1340.97
Sep 1	1335.53	Sep 8	1337.71
Sep 2	1334.72	Sep 9	1341.27
Sep 3	1336.01	Sep 10	1347.66

Next Issue:

The next issue of *Market Analysis* will be emailed in four weeks time on Monday October 11, 2010.

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