

Market Analysis

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Inside Market Analysis

Buy AJ Lucas shares on-market, rather than taking new shares in the cash issue 4

Atlas South Sea Pearl, Clarius Group and Devine down-grade profit forecasts 5, 6

Insider Trades 10 - 13

Founder: James R Cornell (B.Com.)

Summary and Recommended Investment Strategy.

Insiders are buying and shares offer good value. Remain fully invested in the recommended shares.

Investment Outlook.

When it comes to the stockmarket, people seldom agree upon anything. If they do agree, it is because the final choice is limited: Up, Down or Sideways (or Buy, Sell or Hold). The only thing that everyone seems to agree on is that insiders are the investors most knowledgeable about their companies.

Insider buying and selling is widely considered to be one of the *most reliable indicators of future share price performance* and stock exchanges require that directors and senior manager discloses changes to their shareholdings.

Of course, not every *insider* trade is significant. Shares acquired relatively passively in dividend re-investments, share purchase plans, cash issues, exercising options or executive share plans probably tell nothing about the *insiders'* opinion of the company's future potential. Off-market transfers are also usually insignificant and typically involve transfers between related entities (i.e. transfers to a self managed superannuation fund, private investment company, family trust, to children or to an ex-spouse under a matrimonial settlement).

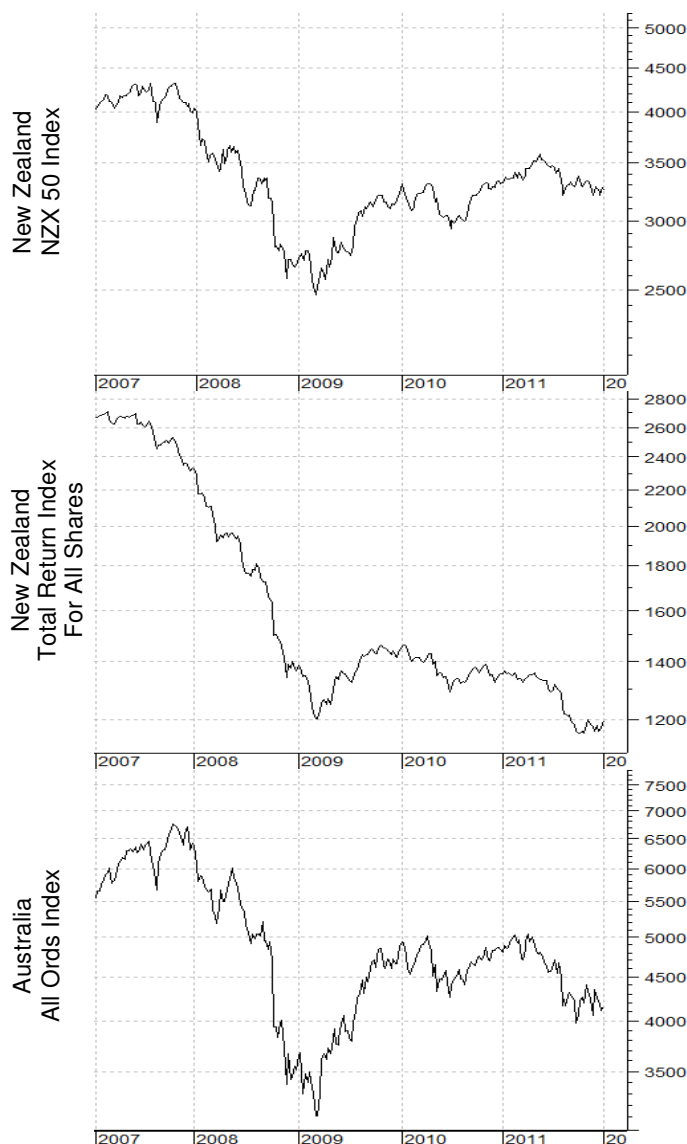
What is significant are the on-market trades.

While all *insider* trades are announced to the stock exchanges and publicly available, few investors actually use this information as it is time consuming to examine each trade and determine whether it is significant or not. That is what we do each week for all trades . . . to produce the tables on Pages 10-13 which summarise all significant trades over the previous 52 weeks.

These actual, real-money trades by insiders are the true measure of their opinion and the most reliable forecaster of future share price performance. What is true for individual companies is, by extension, true for the whole market. So what are insiders telling us about the general stockmarket? (Continued on Page 14)

Stockmarket Forecasts

	One-Month	One-Year
Australia:	76% (Bullish)	59% (Neutral)
New Zealand:	69% (Bullish)	47% (Neutral)



Performance Forecasts

"Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

Performance Forecast	Price	Price/Sales Ratio	P/E Ratio	Gross Yield	Performance Forecast	Price	Price/Sales Ratio	P/E Ratio	Gross Yield	Performance Forecast	Price	Price/Sales Ratio	P/E Ratio	Gross Yield			
AMP Limited	B	545	1.23	13	7.2	Jasons Media	C	17	0.24	7	Nil	Rakon Ltd	D	49	0.49	11	Nil
AMP Office Trt	C	82	5.97	79	9.6	Just Water Int.	C	11	0.30	12	Nil	Renaissance	C	10	0.03	NE	Nil
Abano Health.	B	419	0.49	84	7.2	Kathandu Ltd	B	172	1.12	9	8.3	Restaurant Brds	C	198	0.60	8	12.3
Air New Zealand	C	88	0.22	12	7.7	Kermadec Prop.	B	66	6.53	11	4.5	Rubicon Limited	E	40	0.29	NE	Nil
Akd Int Airport	A	250	8.29	33	5.0	Kingfish Ltd	B	93	N/A	9	9.3	Ryman Health.	B	276	N/A	14	1.4
Allied Farmers	E	3.5	0.01	NE	Nil	Kirkcaldie & St	B	305	0.76	NE	2.6	Salvus Strat.	D	2.5	0.65	2	Nil
Allied Work.	A	192	0.52	16	7.6	Kiwi Property	D	100	5.05	NE	7.9	Sanford Limited	D	410	0.83	17	8.0
Argosy Property	C	78	4.62	16	2.2	L&M Energy	E	8.1	N/A	NE	Nil	Satara Co-op	E	38	0.14	NE	Nil
Barramundi Ltd	C	63	N/A	10	11.8	Lytelton Port	C	200	2.23	17	Nil	Savoy Equities	C	1.2	N/A	NE	Nil
Blis Technology	E	3.2	2.52	NE	Nil	Mainfreight Grp	B	960	0.71	22	3.0	Scott Tech. Ltd	B	151	1.12	12	6.6
Briscoe Group	B	130	0.66	13	9.9	Marlin Global	C	71	N/A	10	12.2	Sealegs Corp	E	12	0.98	NE	Nil
Burger Fuel	C	53	N/A	NE	Nil	Mercer Group	E	5.9	0.08	NE	Nil	Seeka Kiwifruit	C	100	0.12	1	28.6
CDL Investments	D	30	8.17	26	5.7	Methven Limited	C	110	0.60	15	11.8	Skellerup Hold.	B	136	1.35	13	6.3
Cavalier Corp	C	210	0.62	8	12.2	Metro. LifeCare	B	226	4.26	13	Nil	Sky City Ltd	B	337	2.42	16	6.3
Cavotec MSL	C	245	1.08	20	1.6	Michael Hill	B	87	0.68	10	5.2	Sky Network TV	B	535	2.61	17	4.9
Charlie's Group	D	43	4.00	51	Nil	Mid-Cap Index	D	203	N/A	NE	Nil	Smartpay NZ Ltd	E	11	0.27	NE	Nil
Chorus Ltd	D	306	2.34	NE	Nil	Millennium & C.	C	39	1.18	11	4.4	Smiths City	A	44	0.11	12	4.5
Claridge Cap'l	C	1.6	0.86	NE	Nil	Mowbray Collect	D	50	1.66	NE	Nil	Sol. Dynamics	C	35	0.40	32	Nil
Col Motor Co	A	260	0.17	10	10.4	NPT Limited	D	50	3.44	NE	9.0	South Port NZ	A	350	3.62	15	8.2
Comvita	A	240	0.82	19	1.8	NZ Experience	A	40	1.40	10	10.0	Speirs Group	C	12	0.11	NE	Nil
Contact Energy	C	524	1.65	24	6.8	NZ Exchange Ltd	B	238	5.68	31	6.0	Steel & Tube	C	212	0.49	11	10.1
Cynotech Hold.	D	0.7	0.13	NE	Nil	NZ Finance Hold	D	3.0	0.07	NE	Nil	Sthn Travel	B	15	0.14	NE	Nil
DNZ Property	C	125	N/A	NE	5.2	NZ Farming Sys.	E	65	2.05	NE	Nil	Tag Pacific Ltd	E	12	0.15	NE	Nil
Delegat's Group	A	203	0.87	9	5.6	NZ Oil & Gas *	N/R	74	2.76	13	3.9	TeamTalk Ltd	A	218	1.57	10	13.1
Diligent Board	B	195	N/A	61	Nil	NZ Refining Co	D	278	3.11	33	Nil	Telecom Corp	B	202	2.07	20	12.7
Dorchester Pac	E	8.0	0.82	NE	Nil	NZ Windfarms	E	15	N/A	NE	Nil	Tenon Ltd	E	75	0.13	NE	Nil
Ebos Group Ltd	C	675	0.26	15	6.7	NZ Wine Company	C	90	0.60	NE	3.2	Tourism Hold.	D	62	0.42	NE	Nil
Ecoya Ltd	D	92	3.30	NE	Nil	NZ Wool Service	D	50	0.23	NE	Nil	Tower Limited	B	156	0.77	13	5.5
F & P Appliance	E	38	0.25	8	Nil	NZSX 50 Port.	D	123	N/A	NE	Nil	Trade-Me Ltd	D	305	N/A	NE	Nil
F & P Health.	C	242	2.48	20	7.2	NZSX 10 Fund	E	87	N/A	NE	Nil	Training Sol.	D	0.1	N/A	NE	Nil
Finzsoft Sol'ns	C	34	0.41	5	Nil	NZX Aust MidCap	D	510	N/A	NE	Nil	Trust Power Ltd	C	728	2.99	20	7.2
Fletcher Build.	C	603	0.55	14	6.6	New Image Group	D	20	0.62	19	7.1	Turners & Grow.	C	178	0.24	17	3.4
Freightways Ltd	A	355	1.55	18	5.7	Northland Port	A	150	9.26	13	6.2	Turners Auction	B	136	0.53	12	11.6
Genesis Res.	E	3.4	0.39	NE	Nil	Nuplex Indust	C	238	0.30	7	8.8	Vector Ltd	C	258	2.06	13	7.9
Goodman Prop.	C	98	6.62	25	7.9	Opus Int'l Cons	B	190	0.72	12	5.8	Velo Capital	D	3.0	0.41	NE	Nil
Guinness Peat	C	57	0.08	2	2.7	Ozzy (Tortis)	D	330	N/A	NE	Nil	Vital Health PT	C	110	7.58	43	7.4
GuocoLeisure	C	58	1.43	8	Nil	PGG Wrightsons	E	39	0.24	NE	Nil	WN Drive Tech.	E	20	0.48	NE	Nil
Hallenstein G.	B	352	1.02	11	12.6	Pac Edge Bio.	E	20	N/A	NE	Nil	Wakefield Hlth	B	490	0.91	14	4.4
Heartland BS	D	49	0.81	21	Nil	Pharmacybrands	C	78	7.27	NE	Nil	Warehouse Group	C	305	0.45	10	10.3
Hellaby Hold.	B	240	0.38	12	6.0	Pike River Coal	C	88	N/A	NE	Nil	Widespread Port*	N/R	16	7.62	1	Nil
Heritage Gold *	N/R	2.2	N/A	NE	Nil	Port Tauranga	A	1012	7.32	23	4.4	Windflow Tech.	D	32	0.50	NE	Nil
Horizon Energy	C	340	2.74	14	7.1	Postie Plus Grp	B	27	0.09	16	5.3	Wool Equities	D	15	N/A	NE	Nil
Infratil NZ	B	190	0.53	18	5.1	Property F Ind.	C	116	7.73	25	7.1	World Index Fd	D	104	N/A	NE	Nil
Insured Group	C	2.0	0.26	NE	Nil	Pumpkin Patch	B	63	0.31	14	6.8	Xero Ltd	D	280	N/A	NE	Nil
Inv Research Gr	E	0.6	1.46	NE	Nil	Pyne Gould Corp	C	35	2.64	NE	Nil	Zintel Comm.	D	21	0.20	22	6.8
												Ave of 135 Cos	C	157	0.30	17	3.9
AGL Energy Ltd	B	1470	0.96	12	4.1	Deutsche Div Tr	B	131	6.10	14	7.1	Panaust Ltd	B	338	3.41	14	Nil
AMP Ltd	B	418	1.13	11	7.2	Dexus Property	B	87	N/A	37	0.3	Perpetual Ltd	B	2043	1.78	15	9.1
ANZ Bank	A	2045	1.15	10	6.8	Downer EDI Ltd	D	326	0.28	NE	Nil	Perseus Mining	D	256	N/A	NE	Nil
APA Group	A	447	2.57	26	5.3	Dulux Group Ltd	A	287	1.06	11	5.2	Platinum Asset	B	359	7.62	13	7.0
ASX Limited	A	3104	N/A	25	5.9	Echo Ent Group	B	361	1.46	11	Nil	Primary Health	B	310	1.17	19	2.6
Adelaide Bright	A	290	1.72	12	5.7	Eldorado Gold	B	1425	N/A	41	0.7	Q.B.E. Insur.	B	1312	0.89	11	9.8
Alacer Gold	B	1054	N/A	NE	Nil	Energy World	B	68	N/A	44	Nil	QR National Ltd	A	351	2.68	25	1.8
Allied Gold Min	E	227	N/A	NE	Nil	Envestra	B	73	2.51	24	7.8	Qantas Airways	C	147	0.22	13	Nil
Alumina Ltd	C	111	N/A	77	5.5	Extract Res.	C	850	N/A	NE	Nil	Qube Logistics	B	138	2.97	13	1.4
Amalgamated Hld	B	560	1.14	12	6.6	Fairfax Media	B	74	0.70	7	4.1	REA Group Ltd	A	1234	6.75	24	2.1
Amcor Ltd	B	711	0.70	24	4.9	Flight Centre	A	1680	0.90	12	5.0	Ramsay Health	A	1948	1.06	20	2.7
Aneka Tambang	C	125	N/A	NE	Nil	Fortescue Metal	B	444	2.74	15	1.6	Reece Australia	B	1850	1.17	16	3.3
Ansell Ltd	A	1453	1.57	16	2.2	GPT Group	B	309	6.93	13	5.3	Regis Resources	B	350	N/A	42	Nil
Aquarius Plat.	B	249	1.85	8	3.0	Gloucester Coal	B	845	4.58	26	Nil	Resolute Mining	B	181	3.79	28	Nil
Aquila Res.	C	627	N/A	NE	Nil	Goodman Group	B	60	6.37	10	5.8	Rio Tinto Ltd	B	6252	0.44	2	1.8
Argo Investment	B	515	N/A	19	5.0	Graincorp	A	800	0.57	9	3.8	S/Tracks ASX200	A	3827	N/A	7	4.6
Aristocrat Leis	B	222	1.74	15	2.3	Growthpoint Pro	B	191	5.17	11	9.0	SAI Global Ltd	B	453	2.10	20	3.2
Asciano Limited	B	458	1.46	31	0.4	Harvey Norman	B	185	1.26	8	6.5	SP Ausnet	B	96	1.76	10	8.4
Aston Resources	C	915	N/A	NE	Nil	Hast Div Util	B	198	6.69	NE	6.1	Sandfire Res.	C	682	N/A	NE	Nil
Atlas Iron Ltd	B	283	4.00	14	1.1	Henderson Group	B	149	3.90	24	6.7	Santos Ltd	B	1223	4.80	21	3.0
Aurora Oil Gas	C	335	N/A	NE	Nil	IOOF Holdings	A	526	1.90	12	8.2	Seek Ltd	B	573	5.59	20	2.5
Ausdrill Ltd	B	307	1.10	13	3.9	Iuka Resources	A	1555	6.70	NE	0.5	Seven Group	B	699	0.68	24	5.2
Austar United	B	119	2.13	15	Nil	Incitec Pivot	A	307	1.28	11	3.7	Seven West Med.	B	333	2.80	18	13.5
Aust Foundation	B	414	N/A	18	5.1	Insurance Aust.	B	293	0.77	24	5.5	Sims Metal Mgmt	B	1320	0.31	14	3.6
Aust Infra.	A	190	N/A	6	5.3	Investa Office	B	62	8.41	12	6.3	Sonic Health	B	1166	1.46	15	5.1
Australand Prop	B	249	1.92	9	8.2	Iress Mkt Tech	B	687	4.73	17	5.1	Soul Pattinson	A	1370	4.31	20	2.9
BHP Billiton	B	3524	1.70	5	2.7	JB Hi-Fi Ltd	B	1137	0.38	10	6.8	Spark Infrastru	A	137	6.29	22	9.9
BWP Trust	B	174	N/A	11	6.9	James Hardie	C	675	2.48	NE	Nil	Steamships Trad	B	2580	2.58	15	1.6
Bank of Q'land	A	736	0.58	10	7.3	Kardoon Gas	C	460	N/A	NE	Nil	Stockland	A	331	3.34	10	7.2
Beach Energy	B	130	2.89	NE	1.3	Kingsgate Cons.	B	594	4.64	38	2.5	Suncorp Group	B	842	0.57	24	4.2
Bendigo Bank	A	808	0.81	9	7.4	Laguna Res.	C	371	N/A	NE	Nil	Sundance Res.	D	37	N/A	NE	Nil
Bluescope Steel	C	41	0.10	NE	4.9	Leighton Hold	C	1975	0.43	NE	3.0	Super Retail Gr	B	546	0.69	14	5.3
Boart Longyear	D	296	1.24	NE	Nil	Lend Lease Grp	B	740	0.47	1	4.7	Sydney Airport	B	270	4.99	97	12.4
Boral Limited	B	362	0.56	16	4.0	Lynas Corp Ltd	E	105	N/A	NE	Nil	TPG Telecom Ltd	B	132	1.79	13	3.4
Bracklen Ltd	B	720	1.01	17	4.7	Macquarie Group	B	2425	0.72	9	7.7	Tabcorp Holding	B	278	0.65	7	15.5
Brambles Ltd	A	724	2.47	24	3.6	Medusa Mining	B	486	6.59	9	2.1	Tatts Group Ltd	A	238	0.86	11	9.0
Brickworks Ltd	A	1076	2.50	11	3.8	Mesoblast Ltd	D	665	N/A	NE	Nil	Telstra	A	333	1.64	13	8.4
Cwth Prop Off.	B	99	7.77	12	5.6	Metcash Ltd	B	412	0.25	13	7.8	Ten Network	C	88	0.92	65	6.3
C.S.F. Ltd	B	201	0.53	11	4.1	Milton Corp.	A	1486	N/A	19	5.1	Toll Holdings	B	440	0.38	11	5.7
CFS Retail Prop	B	172	6.91	9	7.4	Mineral Res.	B	1120	3.11	13	3.8	Transurban Grp	B	557	7.76	72	4.8
CSL Limited	B	3172	3.98	31	2.5	Mirvac Group	B	125	6.92	9	5.0	Transfield Serv	B	215	0.43	27	6.5
Caltex Austria	A	1184	0.17	10	5.1	Monadelphous Gr	A	2037	1.23	19	4.7	TransPacific Inc	C	79	0.39	NE	Nil
Campbell Bros</																	

Recommended Investments

2011 Portfolio Performance

When we began publishing "Market Analysis" in March 1981 we promised to provide subscribers with a *complete* summary of all share recommendations. Right from the start our *Portfolio of Recommended Investments* included the performance of all of our recommendations and we regularly updated and published a detailed list of all prior share recommendations - which we sent to all new subscribers and to anyone upon request. Since 1997 that detailed list of all prior recommendations has been

published on our website. (The identity of our recent share recommendations are, of course, hidden from the public to protect the interests of subscribers.)

31 years ago we said "No other investment advisor in the world *dares* to publish the complete list of all their prior share recommendations". That statement is equally true today!

Over 2011 our portfolio *fell* 6.5% - compared with the All Ordinaries index *falling* 13.5%, the NZX50 Index *down* 1.9% and the *(Continued on Page 4)*

Portfolio of Recommended Investments

CURRENT ADVICE	Company		Initial Recommendation		Performance	Issued	Vola-	Price/	Price/	Gross	Recent	Cash	Total
	NZ Shares	Code	- Date -	Price	Forecast	Shares (mil.)	tility Ratio	Sales Ratio	Earnings Ratio	Dividend Yield	Share Price	Dividends Rec'd	Return %
BUY	CDL Investments Ltd	CDI	12/01/99	25	D	252.8	1.5	8.17	26	5.7	30	20.3	+101%
BUY	Cavalier Corporation	CAV	05/12/95	156*	C	68.3	0.9	0.62	8	12.2	210	278.0	+213%
HOLD	Colonial Motor Company	CMO	10/11/92	128*	A	32.7	0.5	0.17	10	10.4	260	337.3	+367%
HOLD	Lyttelton Port Company	LPC	12/12/00	150	C	102.3	0.8	2.23	17	Nil	200	77.7	+85%
BUY	Michael Hill Int'l Ltd	MHI	11/06/91	5*	B	382.7	0.9	0.68	10	5.2	87	36.4	+2368%
HOLD+	Nuplex Industries Ltd	NPX	11/02/97	523*	C	196.7	1.1	0.30	7	8.8	238	409.0	+24%
HOLD	Postie Plus Group	PPG	08/05/06	71	B	40.0	1.9	0.09	16	5.3	27	8.5	-50%
HOLD	Renaissance Corp	RNS	13/08/96	85*	C	45.7	3.9	0.03	NE	Nil	10	53.9	-25%
HOLD	Smiths City Group	SCY	09/10/06	64	A	53.0	1.2	0.11	12	4.5	44	15.0	-8%
HOLD	South Port New Zealand	SPN	13/02/96	120	A	26.2	0.5	3.62	15	8.2	350	154.3	+320%
HOLD+	Steel & Tube Holdings	STU	08/08/00	146	C	88.4	0.8	0.49	11	10.1	212	254.6	+220%
<i>Australian Shares (in Aust cents)</i>													
BUY	AJ Lucas Group	AJL	13/05/03	120	D	97.9	0.7	0.55	NE	Nil	116	41.0	+31%
BUY	Atlas South Sea Pearl	ATP	14/05/96	73	C	136.4	2.5	0.84	5	Nil	9	17.5	-64%
HOLD	Campbell Brothers Ltd	CPB	12/10/99	389*	A	67.5	0.4	3.04	25	2.8	4986	774.0	+1381%
BUY	Cardno Ltd	CDD	14/12/09	399*	A	107.4	0.5	0.68	10	6.5	526	62.6	+48%
HOLD	Cellnet Group Ltd ¹	CLT	12/02/02	147*	B	61.3	1.2	0.28	17	10.3	34	36.9	-49%
HOLD+	Chandler Macleod Group	CMG	14/08/01	51*	B	467.9	1.4	0.14	14	5.6	36	22.9	+15%
HOLD+	Circadian Technologies	CIR	10/02/04	188	C	46.4	1.2	12.15	NE	Nil	48	65.0	-40%
HOLD+	Clarius Group Ltd	CND	08/04/03	82*	B	88.2	1.2	0.13	8	10.5	38	69.5	+31%
BUY	CPT Global Ltd	CGO	10/03/08	88	B	36.9	1.0	0.54	28	4.5	56	9.8	-25%
BUY	CSG Limited	CSV	11/10/10	175	B	282.6	1.1	0.46	5	8.7	63	5.5	-61%
BUY	Customers Ltd	CUS	11/07/11	83	A	134.9	0.8	1.07	7	5.1	99	2.0	+21%
HOLD	Devine Ltd	DVN	13/11/06	84*	B	158.7	1.0	0.29	6	2.6	78	18.9	+15%
BUY	Ellex Medical Lasers	ELX	14/03/06	49	C	84.9	2.3	0.25	NE	Nil	13	Nil	-73%
BUY	Fiducian Portfolio Ser	FPS	11/02/08	260	B	32.2	0.8	1.43	8	8.0	109	31.8	-46%
BUY	Finbar Group Ltd	FRI	12/04/10	106	B	207.7	0.8	3.42	8	9.6	89	12.0	-5%
HOLD	Iluca Resources Ltd	ILU	12/10/04	471	A	415.5	0.6	6.70	0	0.5	1555	92.0	+250%
BUY	Integrated Research	IRI	14/01/08	40	A	166.9	1.0	1.78	11	8.4	48	14.0	+54%
HOLD	Mnet Group ¹	MNZ			C	208.3	4.7	0.41	NE	Nil	2.5	Nil	
HOLD	M2 Telecommunications	MTU	09/10/06	33	B	123.7	0.6	0.86	13	5.4	297	39.5	+920%
BUY	Melbourne IT	MLB	10/02/04	53	B	80.0	0.6	0.66	8	9.6	157	74.0	+336%
BUY	Nomad Building Solutio	NOD	16/08/10	13*	D	277.5	2.5	0.16	NE	Nil	10	Nil	-24%
BUY	Novarise Renewable Res	NOE	14/03/11	25	B	399.3	1.8	0.91	4	5.9	17	Nil	-32%
BUY	Penrice Soda Holdings	PSH	11/07/11	17	D	91.4	2.3	0.07	NE	Nil	11	Nil	-35%
BUY	Probiotec Ltd	PBP	11/02/08	116	C	52.9	1.1	0.29	21	Nil	40	9.3	-58%
HOLD+	Prophecy International	PRO	08/09/08	26	B	47.2	1.5	2.04	NE	2.4	21	7.3	+9%
HOLD	Skilled Group Ltd	SKE	12/03/02	126	B	233.1	0.7	0.22	16	1.7	174	135.0	+145%
HOLD	Technology One Ltd	TNE	11/11/03	44	B	303.4	0.7	1.94	15	4.6	100	31.9	+200%
HOLD+	TFS Corporation Ltd	TFC	08/01/07	45	B	276.5	1.0	1.42	8	8.3	57	14.2	+58%
BUY	The Reject Shop Ltd	TRS	11/01/05	257	A	26.0	0.4	0.52	17	3.0	1050	279.5	+417%
HOLD	Village Roadshow	VRL	10/08/09	77	B	151.5	0.5	0.50	16	5.3	304	137.0	+473%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +193.0%. This is equal to an average annual rate of +24.6%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 40 current and 152 closed out) is +28.9%, compared with a market gain of +3.7% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

* Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

(1) Cellnet Group includes 1½ shares of Mnet Group distributed to shareholders.

2011 Portfolio Performance

(Continued from Page 3)

broad TR Index down 11.8%.

Over the last three years our portfolio is up +45.6% (mainly owing to a +49.4% rise in 2009), compared with a +13.1% gain in the All Ordinaries, and +18.5% rise in the NZX50 and a drop of 13.1% in the TR Index.

Lies, Damn Lies and Statistics

We have never been happy about investors focusing upon returns over one year, or just a few years. Investors in general tend to take money *out* of the stockmarket after several years of poor or negative returns - effectively selling out at a market bottom.

Similarly, people tend to invest in the stockmarket (often for the first time) after many years of high returns - and are then surprised when the market falls and they realise that they bought near the peak.

Investors also tend to withdraw money from investment funds with the worst performance over the last year, and re-invest in the fund with the highest annual performance - even when that one-year historical performance has little or no correlation with *future* returns.

So we believe investors need to look at the longer term - perhaps over at least a full market cycle - rather than whether your adviser's shares went up 100% or down 50% over the last year!

So initially we resisted subscribers demands to provide calendar year returns and focused only upon our multi-year performance. But - when NZ Refining was up 10-fold - investors argued "That is all due to one lucky winner". NZ Refining eventually went up 34-fold and the "one lucky winner" argument has faded into history with Michael Hill up 24-fold, Toll Holdings sold for a 23-fold gain, Campbell Brothers up 14-fold and M2 Telecommunications up 10-fold, Centennial Coal sold for a 9½-fold gain, ERG and Vision Systems each realising 7-fold gains and Flight Centre sold for a 6-fold gain. More than a handful of shares did better than increase 5-fold in value!

Investors' individual portfolio returns will vary from the annual return data which assumes equal dollar amounts in each of the portfolio shares - especially as we do not recommend investors annually rebalance portfolios (i.e. partially selling the winners to build up the losers). Usually it is better to let the successful investments continue to grow in value - on their way to become 5, 10 or 20 bagger investments.

So the annual 2011 return gives equal weight to the 55.6% loss on Photon Group and the 30.5% gain on Campbell Brothers and 83.4% gain by Iluka Resources over the year. All investors portfolios will be different, but in January 2011 - owing to previous gains and losses - your Editor's Australian portfolio was about 10% in Campbell Brothers, 5% in Iluka Resources and just 0.2% in Photon Group!

Other good performers over the last year were Village Roadshow (+69.4%), Integrated Research (+52.9%), Smiths City (+48.4) and CPT Global (+42.7%). The worst performers were Renaissance (-61.5%), AJ Lucas (-54.5%), CSG (-51.4%), Clarius Group (-42.5%) and Mnet Group (-40.5%).

Recommended Investments

Michael Hill International has released a perfume named *Clarity* to help the company "become a global brand", improve "the ambience of the store" and give the brand a more "luxurious look". The company is seeking to further expand sales of more expensive items like diamond rings which now account for over 60% of revenues.

Postie Plus Group is planning to make an acquisition this year and has already "identified a number of potential target retailers" in NZ with "complementary brands". The company believes expansion will better utilise its back office systems and provide some economies of scale to lift net profits.

Renaissance Corporation has received a further \$1.0 million progress payment from its insurance company.

Smiths City Group lifted revenues 0.3% to \$109.9 million for the six months to 31 October, but profits were 108.0% higher at \$1,643,000 (3.1 cents per share). The company will pay a steady interim dividend of 1.0 cents (with no imputation tax credits) in February.

There was a cash operating *deficit* of \$3.1 million, compared with a surplus of \$2.8 million a year earlier.

Retail activities earned \$1.4 million - compared with a loss of \$0.5 million in the half year to December 2010 - while Finance earnings dropped from \$1.4 million to \$0.6 million.

Australian Shares

(This section is in Australian currency, unless stated.)

AJ Lucas Group shares are trading on-market at a discount below the 135 cents price of the new shares in its 1 for 2 cash issue. It therefore makes more sense for investors to buy additional shares on-market at around 116 cents, leaving the new shares (at 135 cents) to the sub-underwriters (i.e. the major shareholders, **Kerogen Investments** and a company owned by the Chairman Allan Campbell).

The company's major energy investments (i.e. Cuadrilla at a cost of \$62 million and Monument \$87.8 million, plus 25% of the Bowland Basin Shale and some other small holdings) exceed \$150 million - or about \$1 per share *after* the current cash issue. The operating businesses have suffered in recent years, but should be capable of earning high profit margins and have significant value. The energy investments are also high risk/high return - based around proving and commercialising new technologies to generate value - so if successful could realise value significantly in excess of their initial "seed capital" investments.

AJ Lucas Group



Atlas South Sea Pearl lifted pearl sales 25% over the year to 31 December, but prices fell in the last quarter, reflecting the European crisis and “some pearl producers releasing high volumes of inventory”. As a result, revenues were \$12.1 million - down on the \$13.8 million expected in the company's October forecast and it is “unlikely” to achieve the \$1.5-2.0 million forecast earnings (before interest, tax and depreciation).

We estimate the result could be around a break-even for the year.

The company has also announced it will “seek to raise further capital in early 2012” to help finance its expansion plans. That could involve a further share placement or a small cash issue to existing shareholders.

It is not easy for shareholders to watch their companies operate at around *break-even* or at an inadequate level of profitability during a period of depressed economic activity and a depressed stockmarket. Over the medium to longer term, however, companies that can *expand* their operations or which simply manage to *survive* - when their competitors are failing or retrenching - will reap the benefits of increased market share, revenues, profits and shareholder wealth when economic conditions start to improve. Buoyant economic conditions (and easy access to capital) often leads to *too many* businesses entering a profitable market, with this higher production and greater competition driving down selling prices and profit margins. An economic downturn - the more severe, the better - will force out the weaker/lower quality/higher cost producers. That will ultimately lead to a significantly more favourable market for the businesses that survive!

We have owned Atlas South Sea Pearl shares in our portfolio for 15½ years but failed to earn a positive return. In part that is because we initially bought in too early and paid too much for our first shares. Developing the business has not always run smoothly and - like many new ventures - the company has needed to recapitalise at times. So *most* of the shares in our portfolio have been held for far less than 15½ years and purchased at significantly less than 73 cents (i.e. around 10-25 cents). Nevertheless, this is still a long term investment that has failed to show a profit... so why do we continue?

While Atlas South Sea Pearl has yet to achieve the commercial success we would like to see from this company, its strategic business plan could ultimately make it very successful:

Firstly, while high cost/high quality Australian pearl farmers relied on a quota system to keep prices and profits high, it has always been clear that this was unsustainable and that the industry would ultimately be decimated. Atlas South Sea Pearl combines Australian capital and knowledge with cheaper Indonesian labour and land (well, in this case, marine leases) to become a low cost/high quality producer able to expand production outside the quota system. If Atlas South Sea Pearl is operating near a break-even (but expanding), then the Australian producers must be suffering high losses and, given the potential for further erosion of their competitive

position, should be looking at exit strategies.

Secondly, Atlas South Sea Pearl seeks to use technology to continuously improve quality and lower costs - by investing in a long term research project into selectively breeding its families of oysters. Initially the company has focused upon improving pearl quality and, with four years before pearls are harvested and quality can be assessed, has steadily achieved improvements over the years. The company also believes it can ultimately double the growth rates of its oysters and pearls. The benefit of faster growth rates may not be so obvious, but could be more significant. Doubling growth rates would *halve* the labour costs of regularly cleaning the growing oysters (until the pearl harvest). Furthermore, if pearls took two years to grow instead of four years, the company could double its pearl production per farm - without investing in additional infrastructure. For every 100,000 oysters growing in the water, the yield could be 50,000 pearls per year (if harvested after two years) compared with 25,000 oysters per year (when harvested after four years). That *halves* the pearl farm infrastructure and capital investment per pearl produced. So the company is seeking to continuously improve quality and reduce operating and capital costs. This is a potentially huge competitive advantage that could drive most of its competitors out of business and enable Atlas South Sea Pearl to build a significant market share.

Thirdly, in recent years the company has expanded into wholesaling its own pearls and into value added, branded jewellery production. This is important to move the company away from being a “commodity producer”, with more control over marketing, brings its closer to its customers and expansion into value-added branding, jewellery production and retailing.

Clearly the pearl business can be cyclical and also vulnerable to the same risks as other agricultural businesses. Atlas South Sea Pearl is also a small firm, not everything has gone right and at times it has been under-capitalised.

The company's competitive advantages, however, are just too good to ignore. It has correctly globalised its business, combining developed country capital, knowledge and management with emerging country production costs, moved closer to its customers, and uses technology (i.e. genetic research) to seek to steadily improve its “price/performance” (i.e. lower its costs/improve its product) - putting ever greater pressure on competitors.

Unfortunately, forcing high cost/high quality producers *and* low cost/low quality producers out of business usually also requires a period of over-production and reduced industry profitability. The economic downturn just helps that process - but is hard on *all* participants. How much longer it takes to remove weaker competitors and when demand will improve are uncertain. We are more certain about *which* company will survive, build a significant market share and achieve high profits in this industry. Therefore we continue to believe that an investment in Atlas South Sea Pearl warrants a place in our share portfolio. “Buy”.

(Continued on Page 6)

Recommended Investments*(Continued from Page 5)***Atlas South Sea Pearl**

Cardno has increased and extended its debt facilities and now has a \$165 million facility for three years and \$100 million facility for five years. Both facilities are multi-currency and borrowing can be in Australian dollars, US Dollars or British Pounds.

Cardno has drawn only \$180 million under these facilities - which is a low debt level for a company with a market capitalisation of \$565 million. The remaining \$85 million can be used for working capital or acquisitions.

Clarius Group has warned that its first half profit to 31 December 2011 will be 40-50% lower at \$1.2-1.4 million (1.4-1.6 cents per share).

Trading conditions had "deteriorated in the last quarter", with the Permanent Recruitment business suffering "significantly" owing to economic conditions. The Contracting business experienced "slight" growth.

CSG Ltd has concluded discussions with parties that expressed an interest in acquiring the company or its businesses.

The company says the "process has been costly" and "disruptive to both management and staff" and "created uncertainty with CSG's customers".

The stockmarket reacted very negatively, marking the shares down about 40% to around 60 cents. The announcement states that "The board remains confident about the position and future prospects of CSG's businesses" - but the market is valuing the company at just a Price/Earnings ratio of 4.

CSG Limited

Devine is also expecting a lower profit for the six months to 31 December 2011. The deterioration of the Australian property market has resulted in lower current sales and the consequent deferral of bringing new projects to the market.

The first half profit is expected to be about 25% lower at around \$7.0 million (4.4 cents per share).

A "similar result for the half year to 30 June 2012" will give an annual result about 30% lower at \$14.0 million (8.8 cents per share).

Penrice Soda Holdings reports that **London City Equities** has withdrawn its request for a shareholders meeting where it intended to seek the removal of four existing directors.

Probiotec's Australian Dairy Protein subsidiary extracts pharmaceutical grade dairy proteins from whey, but has previously been unable to source sufficient raw material, resulting in high unit production costs. Following a supply agreement with **United Dairy Power Pty**, the company will relocate its processing plant during the December 2012 quarter.

Relocation will require capital investments of around \$4 million, but add \$1.8 million in earnings (before interest, tax and depreciation in the year to June 2013 and \$4.0 million to earnings in future years.

Over the last three years Probiotec has also obtained *Therapeutic Goods Administration* approval to use whey derived immunoglobulins as an active ingredient in pharmaceutical products and undertaken clinical trials in the treatment of immunity based deficiencies. The commercialisation of these products would make an additional contribution to group earnings.

Probiotec

TFS Corporation has entered into a contract to purchase three properties in the Katherine region of the Northern Territory, subject to the release of a draft water allocation plan by the Northern Territory Government. The company will pay \$13.25 million for the properties totalling 12,206 hectares - of which 1200-1400 hectares (i.e. 10-12%) is suitable for Indian Sandalwood plantations. The properties include \$6-7 million worth of irrigation infrastructure with access to the *Olloo Dolostone* aquifer or the *Tindall Limestone* aquifer.

The company recently spent \$11,600 per hectare to acquire land in Queensland, so the 1200-1400 hectares suitable for Sandalwood could be worth \$14-16 million - or all of the acquisition price.

The remaining 88-90% of the property (and irrigation infrastructure) should have some significant value and could be on-sold or leased for other agricultural purposes. *If* some of it could be used for Sandalwood plantations then that would create significant value for the company.

TFS Corporation has expanded its involvement with the small US biotechnology firm, **ViroXis Corporation**. Two years ago the companies concluded a supply agreement for Indian Sandalwood Oil (to be used to treat

common human warts, subject to satisfactory FDA trials) and subsequently TFS Corporation has “jointly funded some preliminary trials on alternative pharmaceutical related products containing sandalwood oil”.

TFS Corporation has upgraded the initial agreement to give ViroXis Corporation an *exclusive* supply arrangement of Sandalwood Oil for use in topical viral skin diseases - in return for an option to acquire a 10% shareholding in ViroXis Corporation for US\$1.5 million at any time until November 2018.

The companies have also formed a joint venture company, Santalis Pharmaceuticals Inc, (50% owned by TFS Corporation at no initial cost) in exchange for a long term exclusive Indian Sandalwood supply agreement to “pursue commercial developments in the Western healthcare arena”, plus debt financing of US\$1.5 million annually for five years from TFS Corporation to fund product development costs. TFS Corporation may withdraw from this funding at any time, but with a similar reduction in its equity interest.

TFS Corporation believes the market for treating common warts could “absorb up to 240 tonnes” of Indian Sandalwood oil - worth US\$600 million annually - which the FDA has specified must come from Australian plantations. It also believes that “this small investment into a distribution vehicle within the US healthcare sector” will help it “assert a positive influence on global Sandalwood oil prices” and other related products.

TFS Corporation has been unable to recover a debt owing from a *Beyond Carbon* institutional sale recorded in the year to June 2010. The plantation was completed during the year to June 2011 and payment of the debt was extended until December 2011. Of the \$25.0 million owing at June 2011 the purchaser has paid \$1.0 million, plus \$0.4 million in interest, leaving \$24.0 million unpaid.

TFS Corporation has accepted the partial payment and allocated the plantation on a pro-rata basis and may now sell the remaining plantation to other investors, hold the plantation on its own benefit or allow the (cashless) institutional investor further time to pay. While retaining the plantation should be a good long term investment for the company, it does need to sell plantation (and actually receive the cash!) so that it can finance new plantation development to grow the business. If the plantation is sold, then the company believes it will receive a consideration equal to or in excess of the original sales contract.

From an investment point of view there are some good and bad aspects to TFS Corporation's business model:

TFS Corporation is building a dominant position in the supply of plantation grown Indian Sandalwood Oil. This is a high value product that should generate high profit margins and a high return on Shareholders Equity. Growing Indian Sandalwood is complex, so the expertise developed by the company - plus the 13-15 years until trees can be harvested - provides a significant barrier to entry by potential competitors. The complexity of growing Indian Sandalwood in a plantation plus the risk of poaching of these high value trees makes many emerging economies unsuitable. So it would be difficult to duplicate this business elsewhere in the world.

Plantation forestry is capital intensive, requiring significant investments in land, trees and on-going management - with no cashflow until harvest 13-15 years later. TFS Corporation has therefore needed to rely upon outside capital from individual investors (owning the trees) via *Managed Investment Schemes* and more recently from institutional investors (owning the land and the trees). Neither has been a reliable source of capital. MIS sales were driven by tax incentives and often required TFS Corporation to provide vendor financing (or arrange bank financing for investors) while obviously not all institutional investors have been AAA grade with actual cash to pay for their contracted purchases! As the company has rapidly expanded its plantation development capacity, it has required ever larger outside investors to maintain the very rapid growth of its operations.

So financing has always been a problem and led to the company taking on US\$150 million of debt last year. This is relatively expensive financing, but provides some certainty for the next stage in the evolution of the business.

Bringing in outside investors helped finance the expansion of the plantation (which will ultimately provide feedstock to the company-owned value-added processing and marketing) and also allowed TFS Corporation to earn an initial income *developing* plantations and selling them to investors. Over time it is also building up growing annual revenues from *managing* the plantations. Eventually the company will earn revenues and profits from purchasing the trees from investors and from processing and marketing Indian Sandalwood oil and other by-products (starting in 2012 or 2013).

The company seeks to control its business from “soil to oil” and the ViroXis contract (discussed above) seeks to expand that further and give it control (or at least influence) over the final use of its products. This will help the company to set prices, reduce volatility and maximise revenues and profits - compared with the traditional agricultural producer which is a price taker on volatile commodity markets.

The company will continue to evolve until it builds significant cashflows, revenues and profits from harvesting and processing. Then the company may use those cash flows to grow further by expanding its company-owned plantations, increasing its ownership of the full business.

So TFS Corporation is potentially an attractive business owing to its involvement in a high value, high profit margin business that it will dominate, with little or no competition. A monopoly producer, protected by significant barriers to entry should be able to earn high profits over an extended period of time.

The risk is that this is an emerging and evolving business - reliant upon MIS investors or institutional investors to finance much of the high capital costs of establishing a plantation. A lack of new investors each year could slow growth rates. The announcement of the non-payment of a \$24 million sale from 2010 highlights the uncertainty and risks with this financing.

The company also needs share capital or relatively expensive debt to finance working capital for the plantation development and (Continued on Page 8)

Recommended Investments

(Continued from Page 7)

for building a value added processing business. Raising new equity capital in the past increased the issued capital, diluting earnings per share and growth potential. The high interest rate debt will likely depress profitability in the short term - but, if it can be invested at high returns, could ultimately help create significant shareholder wealth.

The start of harvesting - this year or in 2013 - will produce cash flow from company owned trees, realise deferred management fees and harvesting fees (which will be deducted from the proceeds paid to outside investors) and the added value in processing from the sale of Sandalwood products. These cashflows will help improve TFS Corporation's financial position and lead to a more sustainable, self-financing business. The initial harvest, however, will be relatively small, reflecting the small number of hectares developed in the company's first years. The harvest (and the volume of Sandalwood products) will continue to grow strongly over the next decades, mirroring the rapid growth in plantation development 13-15 years earlier.

Our investment in TFS Corporation has therefore suffered from a number of factors: The need to raise

additional capital in the past which diluted growth. The need to raise high cost debt financing, which will depress current profitability. The problems, uncertainties and risks of needing to raise capital from outside investors to finance the on-going plantation development. While cashflows and the company's financial position should start to improve over the coming years, it could be ten years or longer (depending upon future growth plans) until the company becomes completely self-financing from cash flows, revenues and profits from the sale of Sandalwood products. So there are still risks for the company in delivering on its strategic growth plans.

TFS Corporation



Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company	Share Price	Cur- rent	4-Wk Chg.	Rank	Insider Buy-Sell	Brokers Following	Price to NTA	Return on Equity	Volatility	Price Ratio	Dividend Yield	Price Sales Ratio	Market Cap'n
UNDER-VALUED SHARES: Lowest Price/Sales, Yld > 0, Rel Strength > 0													
Caltex Australia	1184	+3.7	+1.0	12	0-0	2	1.0	10	0.5	10	5.1	0.17	3,197
Ruralco Hold.	330	+2.6	-0.3	14	0-0	-	1.7	20	0.4	9	5.5	0.18	182
Structural Syst	75	+5.0	+2.2	10	1-0	-	0.9	19	0.8	5	5.3	0.20	48
A.P. Eagers	1210	+3.5	+2.5	12	16-0	-	1.5	13	0.2	12	5.3	0.21	381
Jumbo Interact.	41	+1.3	+10.1	16	0-0	-	4.5	-	1.2	3	1.2	0.21	16
Pro Maintenance	218	+4.5	+2.0	11	2-0	-	2.6	22	0.5	12	4.1	0.21	258
Globe Int'l Ltd	47	+0.5	+3.4	19	4-0	-	0.7	4	0.9	18	10.6	0.22	19
Spotless Group	233	+7.8	+6.4	8	1-0	-	-	-	0.6	14	4.7	0.23	612
Metcash Ltd	412	+0.7	-0.1	18	0-0	5	20.6	-	0.5	13	7.8	0.25	3,168
Hydromet Corp.	5	+1.2	-0.5	17	0-0	-	0.9	11	3.2	8	3.9	0.30	20
RCR Tomlinson	159	+4.1	+4.7	11	0-1	4	1.7	16	0.6	11	2.4	0.34	209
Adcoff Aust.	17	+1.9	-2.4	15	6-0	-	1.9	25	1.5	7	11.8	0.35	10
Schaffer Corp	324	+0.4	+0.5	19	1-0	-	0.9	10	0.4	9	6.2	0.35	46
Maxi TRANS	39	+20.3	+9.0	3	2-0	1	1.1	6	1.1	17	3.9	0.35	71
Coventry Group	231	+1.7	+1.2	15	3-0	-	0.7	3	0.5	22	9.5	0.40	92
Careers Multi.	13	+10.3	+0.7	6	3-0	-	13.0	-	1.8	9	7.7	0.40	7
Embelton Ltd	690	+8.6	+3.5	7	0-0	-	1.4	15	0.2	10	4.0	0.44	15
Skywest Airline	42	+1.7	+6.1	16	0-1	-	2.1	19	1.1	11	2.2	0.46	84
News Corp.	1825	+4.4	+2.0	11	1-0	2	7.6	-	0.3	6	0.9	0.47	14,573
Korvest Ltd	375	+3.2	+1.5	13	0-0	-	1.0	13	0.4	8	6.9	0.49	33
Supply Network	74	+10.5	-1.4	6	0-0	-	1.8	17	0.7	10	6.8	0.50	25
Fantastic Hold.	215	+1.9	+1.1	15	0-0	2	2.4	21	0.5	11	5.1	0.51	221
Regional Exp.	108	+4.8	+2.6	10	0-0	1	0.8	11	0.7	7	6.6	0.51	122
Berklee Ltd	48	+0.5	+3.6	18	1-0	-	0.4	-	0.9	NE	4.2	0.51	5
Beyond Int'l	70	+2.8	+0.5	13	3-0	-	1.6	18	0.7	8	8.6	0.52	43
Pro-Pac Pack.	46	+20.7	+7.6	3	0-2	-	5.1	4.0	1.1	13	4.4	0.55	64
Waterco Ltd	114	+1.4	-2.1	16	1-0	-	0.9	8	0.6	12	7.9	0.56	38
Westfarmers Ltd	3037	+0.0	-0.7	20	2-0	5	7.4	46	0.3	16	4.9	0.56	30,542
Suncorp Group	842	+2.8	+0.6	13	2-0	4	1.4	6	0.4	24	4.2	0.57	10,833
Graincorp	800	+1.7	+2.0	16	0-0	5	1.6	18	0.4	9	3.8	0.57	1,584
Webster Ltd	44	+4.4	+1.8	11	6-0	-	0.5	10	1.0	4	2.3	0.60	28
liNet	292	+5.5	+6.6	9	4-1	-	-	-	0.5	13	4.1	0.64	444
Collection Hse	74	+1.8	-0.4	15	8-0	-	0.9	12	0.8	7	8.4	0.66	72
Nib Holdings	146	+5.0	+0.1	10	4-0	-	1.8	18	0.6	10	5.5	0.67	679
Multiplex Euro.	20	+3.4	+1.0	12	0-0	-	0.6	20	1.4	3	12.8	0.68	48

Company	Share Price	Cur- rent	4-Wk Chg.	Rank	Insider Buy-Sell	Brokers Following	Price to NTA	Return on Equity	Volatility	Price Ratio	Dividend Yield	Price Sales Ratio	Market Cap'n
Greencross Ltd	140	+16.9	+5.0	4	0-0	-	-	-	0.6	12	4.3	0.68	42
Amcor Ltd	711	+2.9	+0.8	13	8-1	3	5.2	21	0.3	24	4.9	0.70	8,731
Mastermyne Grp	168	+0.4	+2.7	19	0-0	-	-	-	0.7	11	3.6	0.75	123
Gale Pacific	25	+8.6	+0.5	7	3-0	-	1.4	14	1.3	10	8.8	0.75	72
Sedgman Ltd	185	+0.7	-1.1	18	0-0	5	3.8	25	0.7	15	3.8	0.76	388
Vita Life Sci.	29	+1.1	+1.1	17	0-0	-	2.1	59	1.2	4	1.7	0.78	16
Freedom Foods	46	+19.2	+3.1	3	4-0	-	1.6	20	1.0	8	2.2	0.79	36
Bendigo Bank	808	+0.4	-0.2	19	2-0	4	1.4	16	0.5	9	7.4	0.81	2,966
Tatts Group Ltd	238	+2.4	+2.4	14	1-1	3	-	-	0.5	11	9.0	0.86	3,138
Hire Intell.	14	+8.5	-4.0	7	0-0	-	0.9	16	1.6	6	7.1	0.90	11
Mortgage Choice	130	+0.1	+2.1	19	1-0	-	1.8	32	0.7	6	10.0	0.91	153
CTI Logistics	135	+6.5	+3.0	9	0-0	-	2.1	19	0.5	11	4.4	0.92	66
Tassal Group	143	+2.9	+1.1	13	7-0	4	0.9	13	0.6	7	1.4	0.94	208
AGL Energy Ltd	1470	+0.6	+0.4	18	2-1	4	2.1	17	0.3	12	4.1	0.96	6,781
NRW Holdings	258	+1.5	+2.1	16	0-0	6	3.0	17	0.7	17	3.5	0.97	720
Chal Infra Fund	111	+3.0	+1.3	13	0-0	2	-	-	0.7	NE	12.6	0.99	351
Tasmania Mines	160	+9.8	+5.1	6	1-0	-	0.9	18	0.5	5	3.8	1.04	29
Patties Foods	163	+3.7	+1.0	12	5-2	3	4.7	38	0.6	12	4.7	1.05	227
Ramsay Health	1948	+4.0	-0.3	11	0-2	5	10.0	51	0.3	20	2.7	1.06	3,937
DuluxGroup Ltd	287	+3.2	+3.3	13	7-0	5	28.7	-	0.6	11	5.2	1.06	1,055
Laserbond Ltd	20	+32.4	-0.4	2	1-0	-	3.9	37	1.4	10	2.6	1.06	14
Customers Ltd	99	+1.7	+4.9	15	4-0	3	14.1	-	0.8	7	5.1	1.07	133
Vealls Ltd	165	+2.0	-0.6	15	0-0	-	-	-	0.4	4	6.1	1.11	19
Academies Aust.	60	+4.8	+2.8	11	7-0	-	6.7	55	0.8	12	6.7	1.12	28
ISS Group Ltd	15	+6.3	+3.9	9	0-0	-	1.6	9	1.9	18	6.9	1.13	20
Primary Health	310	+0.2	+0.9	19	5-2	4	-	-	0.6	19	2.6	1.17	1,542
Monadelphous Gr	2037	+3.2	+2.4	13	1-1	7	9.5	50	0.4	19	4.7	1.23	1,784
DUET Group	175	+3.4	+1.4	12	1-2	3	0.9	7	0.5	13	17.2	1.31	1,587
Lycopodium Ltd	590	+0.6	+0.4	18	0-1	1	5.2	39	0.4	13	5.1	1.34	228
Tox Free Sol.	217	+0.1	+0.2	20	0-3	5	2.8	16	0.5	17	1.4	1.40	201
Agri. Land Trt	16	+3.6	-0.8	12	0-0	-	0.4	7	1.5	6	15.8	1.47	15
Fleetwood Corp	1236	+4.7	+0.9	11	0-0	5	3.5	25	0.3	14	5.9	1.53	715
Dolomatrix Intl	38	+22.5	+12.0	3	3-0	-	2.7	21	1.3	13	5.3	1.54	52
Ansell Ltd	1453	+4.0	+2.0	11	0-0	4	6.0	38	0.3	16	2.2	1.57	1,933
Treasury Wine	359	+5.5	-2.4	10	2-0	-	-	-	0.7	36	1.7	1.58	2,323

STRENGTH RATING														STRENGTH RATING													
Company	Share Price	Cur-rent	4-Wk Chg.	Rank 0-99	Insider Buy-Sell	Prokors Following	Price to NTA	Return on Equity	Volatility	Price Earnings Ratio	Dividend Yield	Price Sales Ratio	Market Cap'n	Company	Share Price	Cur-rent	4-Wk Chg.	Rank 0-99	Insider Buy-Sell	Prokors Following	Price to NTA	Return on Equity	Volatility	Price Earnings Ratio	Dividend Yield	Price Sales Ratio	Market Cap'n
BEST PERFORMING SHARES: Strongest Shares, P/E < 20, P/S < 1.0														INSIDER BUYING: Most Insider Buying, Relative Strength > 0													
Chongherr Inv.	2	+28.8	-15.7	2	0-0	-	0.4	4	3.6	11	Nil	0.76	2	Ale Property	194	+2.2	+0.5	15	0-0	-	0.9	14	0.3	6	10.2	5.33	307
Tag Pacific	25	+27.6	+6.0	2	3-3	-	0.8	17	0.9	5	Nil	0.18	18	Spark Infrastru	137	+2.9	+2.2	13	3-0	4	0.8	4	0.4	22	9.9	6.29	1,818
Mirvac Ind Trt	8	+22.6	-9.2	3	0-0	-	0.4	43	2.2	1	Nil	0.54	29	Automotive Hold	174	-8.5	-0.6	51	2-0	1	1.7	20	0.5	9	9.8	0.14	452
Pro-Pac Pack.	46	+20.7	+7.6	3	0-2	-	5.1	40	0.8	13	4.4	0.55	64	Q.B.E. Insur.	1312	-6.7	+2.1	46	5-0	3	3.1	29	0.4	11	9.8	0.89	13,799
Maxi TRANS	39	+20.3	+9.0	3	2-0	1	1.1	6	0.8	17	3.9	0.35	71	Salmat Ltd	249	-14.5	+1.1	69	6-0	3	-	-	0.4	11	9.6	0.46	398
Freedom Foods	46	+19.2	+3.1	3	4-0	-	1.6	20	0.8	8	2.2	0.79	36	Sth Cross Media	104	-9.4	+3.1	53	2-0	3	-	-	0.6	14	9.6	1.49	734
Greencross Ltd	140	+16.9	+5.0	4	0-0	-	-	0.5	12	4.3	0.68	42	Aspen Group Ltd	44	-1.0	+2.9	27	7-1	2	0.7	4	0.6	15	9.5	2.68	255	
ITL Limited	11	+16.7	+3.8	4	1-0	-	1.2	8	1.3	15	Nil	0.36	14	Villa World Ltd	80	-5.4	+3.1	42	5-0	-	2.2	10	0.5	23	9.4	2.80	314
Comstrat Ltd	60	+13.3	-9.5	5	1-0	-	-	0.8	4	Nil	0.30	3	Perpetual Ltd	2043	-10.3	+1.6	56	0-0	3	4.5	31	0.4	15	9.1	1.78	913	
AMA Group Ltd	13	+12.7	-0.9	5	1-1	-	2.5	50	1.5	5	Nil	0.64	35	Tatts Group Ltd	238	+2.4	+2.4	14	1-1	3	-	-	0.4	11	9.0	0.86	3,138
MGM Wireless	25	+12.1	+5.2	5	0-0	-	-	1.1	8	Nil	0.83	2	INSIDER BUYING: Most Insider Buying, Relative Strength > 0														
Sunland Group	69	+11.8	-6.0	6	0-0	1	0.4	6	0.7	7	Nil	0.59	152	A.P. Eagers	1210	+3.5	+2.5	12	16-0	-	1.5	13	0.1	12	5.3	0.21	381
Supply Network	74	+10.5	-1.4	6	0-0	-	1.8	17	0.5	10	6.8	0.50	25	Atticus Res.	24	+21.0	+3.8	3	10-0	-	-	-	0.8	343	Nil	N/A	7
Careers Multi.	13	+10.3	+0.7	6	3-0	-	13.0	-	1.3	9	7.7	0.40	7	Soul Pattinson	1370	+5.5	+0.6	10	9-0	1	1.2	6	0.2	20	2.9	4.31	3,269
3Q Holdings Ltd	8	+9.3	-3.5	7	1-0	-	-	1.5	4	Nil	0.57	13	Adelaide Bright	290	+1.0	+2.5	18	10-1	5	2.5	20	0.4	12	5.7	1.72	1,842	
Gale Pacific	25	+8.6	+0.5	7	3-0	-	1.4	14	1.0	10	8.8	0.75	72	Algae.Tec Ltd	51	+10.3	+9.1	6	10-1	-	-	-	0.7	NE	Nil	N/A	17
Corum Group Ltd	3	+8.6	+6.9	7	0-0	-	-	2.6	4	Nil	0.33	7	Catalyst Metals	43	+18.9	-3.5	3	8-0	-	-	-	0.7	NE	Nil	N/A	17	
Embelton Ltd	690	+8.6	+3.5	7	0-0	-	1.4	15	0.2	10	4.0	0.44	15	Ainsworth Game	58	+15.2	+5.8	4	8-0	-	6.4	59	0.6	11	Nil	1.65	162
Hire Intell.	14	+8.5	-4.0	7	0-0	-	0.9	16	1.1	6	7.1	0.90	11	Collection Hse	74	+1.8	-0.4	15	8-0	-	0.9	12	0.4	7	8.4	0.66	72
Chalmers	340	+8.0	+1.8	8	1-1	-	0.8	11	0.3	7	Nil	0.45	26	Reedy Lagoon	10	+2.9	+1.0	13	7-0	-	-	-	1.0	NE	Nil	7.79	5
Spotless Group	233	+7.8	+6.4	8	1-0	-	-	0.5	14	4.7	0.23	612	Medical Dev Int	57	+14.3	+3.4	5	7-0	-	6.3	38	0.6	17	Nil	2.87	29	
CTI Logistics	135	+6.5	+3.0	9	0-0	-	2.1	19	0.4	11	4.4	0.92	66	DuluxGroup Ltd	287	+3.2	+3.3	13	7-0	5	28.7	-	0.5	11	5.2	1.06	1,055
Austock Group	15	+6.0	+4.2	9	0-0	-	0.8	17	1.2	5	Nil	0.51	21	Senex Energy	66	+26.9	+7.2	2	7-0	-	-	-	0.5	NE	Nil	N/A	497
liNet	292	+5.5	+6.6	9	4-1	-	-	0.4	13	4.1	0.64	444	Tassal Group	143	+2.9	+1.1	13	7-0	4	0.9	13	0.4	7	1.4	0.94	208	
Norton Gold	19	+5.3	-6.9	10	0-0	-	1.2	12	1.3	10	Nil	0.62	130	Academies Aust.	60	+4.8	+2.8	11	7-0	-	6.7	55	0.4	12	6.7	1.12	28
Structural Syst	75	+5.0	+2.2	10	1-0	-	0.9	19	0.6	5	5.3	0.20	48	Amcor Ltd	711	+2.9	+0.8	13	8-1	3	5.2	21	0.2	24	4.9	0.70	8,731
Nib Holdings	146	+5.0	+0.1	10	4-0	-	1.8	18	0.5	10	5.5	0.67	679	Traffic Tech.	3	+2.5	-1.1	14	6-0	-	-	-	2.1	NE	Nil	0.09	4
Eumundi Group	6	+4.9	-4.3	10	0-0	-	0.5	10	1.9	4	Nil	0.42	8	Adcorp Aust.	17	+1.9	-2.4	15	6-0	-	1.9	25	0.7	7	11.8	0.35	10
Regional Exp.	108	+4.8	+2.6	10	0-0	1	0.8	11	0.6	7	6.6	0.51	122	Flinders Mines	29	+36.9	+20.7	1	6-0	-	-	-	0.7	NE	Nil	N/A	528
Brisconnections	88	+4.8	+3.9	11	0-0	-	-	0.6	13	Nil	0.26	343	Riedel Resource	13	+0.6	+0.5	18	6-0	-	-	-	1.2	NE	Nil	N/A	7	
Pro Maintenance	218	+4.5	+2.0	11	2-0	-	2.6	22	0.4	12	4.1	0.21	258	Webster Ltd	44	+4.4	+1.8	11	6-0	-	0.5	10	0.5	4	2.3	0.60	28
Webster Ltd	44	+4.4	+1.8	11	6-0	-	0.5	10	0.7	4	2.3	0.60	28	Lachlan Star	87	+7.5	+0.5	8	5-0	-	-	-	0.4	NE	Nil	1.63	49
News Corp.	1825	+4.4	+2.0	11	1-0	2	7.6	-	0.3	6	0.9	0.47	14,573	Nextdc Limited	161	+0.0	+2.0	20	5-0	-	1.8	-	0.5	NE	Nil	N/A	185
RCR Tomlinson	159	+4.1	+4.7	11	0-1	4	1.7	16	0.5	11	2.4	0.34	209	Telstra	333	+4.6	+1.2	11	5-0	5	9.3	72	0.3	13	8.4	1.64	41,435
Caltex Austria	1184	+3.7	+1.0	12	0-0	2	1.0	10	0.5	10	5.1	0.17	3,197	Integra Mining	56	+6.0	+1.3	9	5-0	-	-	-	0.9	25	Nil	N/A	471
E & A Limited	18	+3.5	+2.6	12	3-0	-	-	1.2	11	Nil	0.12	17	Blackwood Corp	23	+7.2	+3.3	8	5-0	-	-	-	1.3	NE	Nil	N/A	37	
A.P. Eagers	1210	+3.5	+2.5	12	16-0	-	1.5	13	0.1	12	5.3	0.21	381	Lodestar Min.	8	+1.3	-2.5	17	4-0	-	-	-	1.4	NE	Nil	N/A	7
Multiplex Euro.	20	+3.4	+1.0	12	0-0	-	0.6	20	1.0	3	12.8	0.68	48	Beach Energy	130	+16.5	-1.6	4	4-0	3	1.1	-	0.6	NE	1.3	2.89	1,434
Korvest Ltd	375	+3.2	+1.5	13	0-0	-	1.0	13	0.3	8	6.9	0.49	33	BKI Invest Coy	117	+0.1	+1.4	19	4-0	-	0.9	5	0.4	16	5.2	N/A	493
Tassal Group	143	+2.9	+1.1	13	7-0	4	0.9	13	0.5	7	1.4	0.94	208	WHL Energy	5	+23.1	-11.9	3	4-0	-	-	-	1.9	NE	Nil	N/A	59
Beyond Int'l	70	+2.8	+0.5	13	3-0	-	1.6	18	0.5	8	8.6	0.52	43	Freedom Foods	46	+19.2	+3.1	3	4-0	-	1.6	20	0.6	8	2.2	0.79	36
Ruralco Hold.	330	+2.6	-0.3	14	0-0	-	1.7	20	0.3	9	5.5	0.18	182	Globe Int'l Ltd	47	+0.5	+3.4	19	4-0	-	0.7	4	0.5	18	10.6	0.22	19
PTB Group Ltd	22	+2.4	+2.8	14	1-0	-	0.2	2	1.0	11	Nil	0.23	7	Rico Resources	16	+2.5	+1.5	14	4-0	-	-	-	0.9	NE	Nil	N/A	62
Tatts Group Ltd	238	+2.4	+2.4	14	1-1	3	-	0.4	11	9.0	0.86	3,138	Transurban Grp	557	+2.9	+0.5	13	4-0	4	2.2	3	0.2	72	4.8	7.76	8,039	
Adcorp Aust.	17	+1.9	-2.4	15	6-0	-	1.9	25	1.0	7	11.8	0.35	10	Customers Ltd	99	+1.7	+4.9	15	4-0	3	14.1	-	0.6	7	5.1	1.07	133
Fantastic Hold.	215	+1.9	+1.1	15	0-0	2	2.4	21	0.4	11	5.1	0.51	221	Red 5 Ltd	165	+7.3	-4.5	8	4-0	-	-	-	0.5	NE	Nil	N/A	211
Collection Hse	74	+1.8	-0.4	15	8-0	-	0.9	12	0.6	7	8.4	0.66	72	Digital Perform	2	+17.5	-0.3	4	4-0	-	-	-	2.1	30	Nil	1.07	20
Skywest Airline	42	+1.7	+6.1	16	0-1	-	2.1	19	0.9	11	2.2	0.46	84	Nib Holdings	146	+5.0	+0.1	10	4-0	-	1.8	18	0.4	10	5.5	0.67	679
Graincorp	800	+1.7	+2.0	16	0-0	5	1.6	18	0.3	9	3.8	0.57	1,584	Phileo Aust.	275	+8.6	+3.3	7	5-1	-	1.1	1	0.2	119	Nil	5.70	80
NRW Holdings	258	+1.5	+2.1	16	0-0	6	3.0	17	0.6	17	3.5	0.97	720	African Iron	37	+13.4	+9.8	5	5-1	-	-	-	1.				

Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal “buy” and “sell” recommendations, but the “Under-Valued”, “Best Performing” and “Income” shares should be considered for purchase, while the “Over-Valued” and “Worst Performing” shares can generally be sold to release money for re-investment in more attractive shares.

STRENGTH RATING											STRENGTH RATING																								
Company	Share Price	Cur-4-Wk Chg.	Rank	Buyer/Seller	Price to P/E	Return on Equity	Volatility	Price/Earn. Ratio	Dividend Yield	Price/Sales Ratio	Market Cap'n	Company	Share Price	Cur-4-Wk Chg.	Rank	Buyer/Seller	Price to P/E	Return on Equity	Volatility	Price/Earn. Ratio	Dividend Yield	Price/Sales Ratio	Market Cap'n												
UNDER-VALUED SHARES: Lowest Price/Sales, Yld > 0, Rel Strength > 0											OVER-VALUED SHARES: Highest Price/Sales Ratios, Relative Strength < 0																								
Postie Plus Grp	27	+4.0	+6.8	15	0-0	-0.6	4	1.9	16	5.3	0.09	11	Northland Port	150	-2.6	+3.0	50	0-0	-0.5	4	0.5	13	6.2	9.26	62										
Smiths City	44	+10.5	-2.1	6	8-0	-0.5	4	1.2	12	4.5	0.11	23	Property F Ind.	116	-1.0	+0.2	41	0-0	-1.1	4	0.4	25	7.1	7.73	251										
Col Motor Co	260	+3.0	-0.5	18	1-0	-0.7	7	0.5	10	10.4	0.17	85	Vital Health PT	110	-58.3	+0.0	98	0-1	-1.1	2	0.5	43	7.4	7.58	319										
Turners & Grow.	178	+2.9	+1.7	19	1-0	-0.7	4	0.7	17	3.4	0.24	201	Charlie's Group	43	-58.3	+0.0	97	0-0	-7.7	15	1.2	51	Nil	4.00	126										
Hellaby Hold.	240	+3.3	-4.4	17	0-0	-1.3	11	1.2	12	6.0	0.38	177	NPT Limited	50	-1.3	+0.9	43	0-0	-0.7	-	0.5	NE	9.0	3.44	97										
Allied Work.	192	+6.1	-2.9	10	0-0	-2.6	16	1.0	16	7.6	0.52	50	NZ Refining Co	278	-11.2	-0.4	76	3-0	-1.4	4	0.5	33	Nil	3.11	778										
Infratil NZ	190	+1.5	+1.0	26	0-1	-1.1	6	0.7	18	5.1	0.53	1,145	Trust Power Ltd	728	-0.2	+0.3	35	0-0	-1.6	8	0.3	20	7.2	2.99	2,291										
Mainfreight Grp	960	+2.0	-1.1	23	0-7	-3.1	14	0.5	22	3.0	0.71	945	NZ Oil & Gas	74	-6.9	+3.3	69	0-0	-0.9	7	0.9	13	3.9	2.76	294										
Kirkcaldie & St	305	+6.2	+0.7	8	0-0	-1.6	-	0.4	NE	2.6	0.76	31	Horizon Energy	340	-3.5	+0.9	53	0-0	-1.5	11	0.3	14	7.1	2.74	85										
Comvita	240	+26.8	-2.8	2	6-1	-0.9	5	0.7	19	1.8	0.82	68	Sky Network TV	535	-2.4	+0.2	49	1-0	2	1.6	9	0.4	17	4.9	2.61	2,082									
Delegat's Group	203	+1.7	+0.1	23	0-0	-1.2	14	0.7	9	5.6	0.87	206	F & P Health.	242	-5.4	+1.0	66	1-4	1	4.0	20	0.3	20	7.2	2.48	1,257									
BEST PERFORMING SHARES: Strongest Shares, P/E < 20, P/S < 1.0											WORST PERFORMING SHARES: Weakest Shares, P/S Ratio > 0.25, Yield < Twice Average																								
Comvita	240	+26.8	-2.8	2	6-1	-0.9	5	0.6	19	1.8	0.82	68	Vital Health PT	110	-58.3	+0.0	98	0-1	-1.1	2	0.4	43	7.4	7.58	319										
Smiths City	44	+10.5	-2.1	6	8-0	-0.5	4	0.9	12	4.5	0.11	23	Charlie's Group	43	-58.3	+0.0	97	0-0	-7.7	15	1.1	51	Nil	4.00	126										
Just Water Int.	11	+10.1	-0.0	7	0-0	-2.6	21	2.9	12	Nil	0.30	10	Windflow Tech.	32	-28.0	+2.3	94	0-0	-1.9	-	1.3	NE	Nil	0.50	5										
Allied Work.	192	+6.1	-2.9	10	0-0	-2.6	16	0.9	16	7.6	0.52	50	Rubicon Limited	40	-24.0	+1.4	91	4-0	-0.6	-	0.6	NE	Nil	0.29	114										
Postie Plus Grp	27	+4.0	+6.8	15	0-0	-0.6	4	1.5	16	5.3	0.09	11	Rakon Ltd	49	-23.3	-1.1	91	1-0	-0.5	4	0.9	11	Nil	0.49	93										
Hellaby Hold.	240	+3.3	-4.4	17	0-0	-1.3	11	1.1	12	6.0	0.38	177	Smartpay NZ Ltd	11	-23.2	-1.1	90	0-0	-	-	-	1.4	120	Nil	0.27	13									
Finzsoft Sol'ns	34	+3.2	-0.3	18	0-0	-1.0	19	0.9	5	Nil	0.41	3	Pumpkin Patch	63	-23.0	+0.8	89	5-1	1	3.3	23	0.8	14	6.8	0.31	106									
Col Motor Co	260	+3.0	-0.5	18	1-0	-0.7	7	0.4	10	10.4	0.17	85	WN Drive Tech.	20	-18.1	+5.8	85	2-0	-14.7	-	1.6	NE	Nil	0.48	13										
Turners & Grow.	178	+2.9	+1.7	19	1-0	-0.7	4	0.6	17	3.4	0.24	201	L&M Energy	8	-17.6	+1.6	84	0-0	-	-	1.5	NE	Nil	N/A	61										
Delegat's Group	203	+1.7	+0.1	23	0-0	-1.2	14	0.5	9	5.6	0.87	206	Fletcher Build.	603	-13.8	-1.9	81	7-1	3	1.1	8	0.4	14	6.6	0.55	4,092									
Infratil NZ	190	+1.5	+1.0	26	0-1	-1.1	6	0.5	18	5.1	0.53	1,145	Heartland BS	49	-13.7	+1.7	80	0-0	-0.1	0	0.8	21	Nil	0.81	147										
INCOME SHARES: Highest Yields, Capitalisation > NZ\$100 million											INSIDER SELLING: Most Insider Selling, Relative Strength < 0																								
Telecom Corp	202	+5.1	-0.3	12	1-0	3	1.7	8	0.5	20	12.7	2.07	3,888	Air New Zealand	88	-9.3	-2.7	73	3-10	1	0.6	5	0.6	12	7.7	0.22	960								
Hallenstein G.	352	+0.3	+1.1	33	0-0	-3.3	29	0.5	11	12.6	1.02	210	F & P Health.	242	-5.4	+1.0	66	1-4	1	4.0	20	0.3	20	7.2	2.48	1,257									
Restaurant Brds	198	-6.8	+0.3	68	0-0	-3.3	41	0.6	8	12.3	0.60	194	NZ Wool Service	50	-0.8	-1.1	40	1-4	-1.1	-	0.6	NE	Nil	0.23	35										
Cavalier Corp	210	-18.7	-4.7	86	0-0	1	1.4	17	0.7	8	12.2	0.62	143	Ebos Group Ltd	675	-4.2	+0.5	56	0-1	1	1.8	12	0.4	15	6.7	0.26	352								
Warehouse Group	305	-5.3	-0.2	65	4-4	2	2.7	29	0.5	10	10.3	0.45	744	Tower Limited	156	-4.0	+3.1	54	0-1	2	0.9	7	0.8	13	5.5	0.77	414								
Briscoe Group	130	-1.3	-0.5	42	3-0	-2.1	16	0.6	13	9.9	0.66	276	Vital Health PT	110	-58.3	+0.0	98	0-1	-1.1	2	0.4	43	7.4	7.58	319										
AMP Office Trt	82	+1.3	-1.1	28	3-0	-0.9	1	0.5	79	9.6	5.97	818																							
Kathmandu Ltd	172	+1.5	-4.7	26	3-3	-1.3	15	0.7	9	8.3	1.12	344																							
Sanford Limited	410	-9.2	-2.9	72	4-0	-1.0	4	0.2	17	8.0	0.83	384																							
Goodman Prop.	98	+0.9	-0.8	29	0-2	-0.7	4	0.5	25	7.9	6.62	910																							
INSIDER BUYING: Most Insider Buying, Relative Strength > 0																																			
Smiths City	44	+10.5	-2.1	6	8-0	-0.5	4	0.7	12	4.5	0.11	23																							
Port Tauranga	1012	+5.1	-0.7	12	5-0	-1.9	8	0.3	23	4.4	7.32	1,356																							
Comvita	240	+26.8	-2.8	2	6-1	-0.9	5	0.5	19	1.8	0.82	68																							
AMP Office Trt	82	+1.3	-1.1	28	3-0	-0.9	1	0.4	79	9.6	5.97	818																							
Xero Ltd	280	+6.1	-1.7	10	2-0	-11.7	-	0.7	NE	Nil	N/A	253																							
Col Motor Co	260	+3.0	-0.5	18	1-0	-0.7	7	0.3	10	10.4	0.17	85																							
Pharmacybrands	78	+25.6	-2.1	3	1-0	-1.4	0	0.6	875	Nil	7.27	53																							
Freightways Ltd	355	+3.6	+2.6	16	1-0	-3.3	18	0.6	18	5.7	1.55	545																							
Turners & Grow.	178	+2.9	+1.7	19	1-0	-0.7	4	0.5	17	3.4	0.24	201																							
Telecom Corp	202	+5.1	-0.3	12	1-0	3	1.7	8	0.5	20	12.7	2.07	3,888																						

“Insider” Trades in NZ Shares

The table below shows the number of Purchases and Sales of a company's shares by its Directors over the last twelve months (excluding “Neutral” situations where the number of Buyers and Sellers were equal). Shares where many “insiders” have been buying can outperform the market for up to two years, while shares where many “insiders” have sold can under-perform for a similar period.

“Insider” Indicators

Last 5 wks: 80.6% Buyers
Last 13 wks: 81.4% Buyers

Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers
AMP Office Trt	3-0	Diligent Board	0-1	Mainfreight Grp	0-7	Port Tauranga	5-0	Steel & Tube	5-1
Air New Zealand	3-10	Dorchester Pac	2-0	Mercer Group	1-0	Pumpkin Patch	5-1	Telecom Corp	1-0
Briscoe Group	3-0	Ebos Group Ltd	0-1	Methven Limited	9-0	Pyne Gould Corp	0-1	Tenon Ltd	1-0
Burger Fuel	0-1	F & P Appliance	2-1	Michael Hill	3-2	Rakon Ltd	1-0	Tourism Hold.	1-0
Cavotec MSL	3-0	F & P Health.	1-4	NZ Exchange Ltd	0-3	Rubicon Limited	4-0	Tower Limited	0-1
Chorus Ltd	1-0	Fletcher Build.	7-1	NZ Refining Co	3-0	Ryman Health.	1-4	Turners & Grow.	1-0
Col Motor Co	1-0	Freightways Ltd	1-0	NZ Wool Service	1-4	Sanford Limited	4-0	Vital Health PT	0-1
Comvita	6-1	Goodman Prop.	0-2	New Image Group	1-0	Skellerup Hold.	2-1	WN Drive Tech.	2-0
Contact Energy	2-0	GuocoLeisure	13-0	Nuplex Indust	4-0	Sky Network TV	1-0	Xero Ltd	2-0
DNZ Property	2-0	Infratil NZ	0-1	Pharmacybrands	1-0	Smiths City	8-0	Zintel Comm.	2-0

“Insider” Trades in Australian Shares

The table below shows the number of Purchases and Sales of a company's shares by its Directors over the last twelve months (excluding “Neutral” situations where the number of Buyers and Sellers were equal). Shares where many “insiders” have been buying can outperform the market for up to two years, while shares where many “insiders” have sold can under-perform for a similar period.

“Insider” Indicators

Last 5 wks: 81.0% Buyers

Last 13 wks: 82.5% Buyers

Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers
1300 Smiles Ltd	1-0	Anatolia Energy	1-0	Aust Vintage	1-0	Breville Group	5-0	Chinalco Yunnan	1-0
3D Resources	1-0	Aneka Tambang	1-0	Automotive Hold	2-0	Brickworks Ltd	1-0	Chrysalis Res.	4-0
3Q Holdings Ltd	1-0	Antares Energy	5-0	Auzex Resources	0-1	Brierty Ltd	1-0	Circadian Tech	8-0
A.P. Eagers	16-0	Antaria Ltd	1-0	Avanco Res.	1-0	Bright Star Res	2-0	Clean Seas Tuna	1-0
AAQ Holdings	1-0	Anteo Diagnost.	0-7	Avexa Limited	2-0	Brighton Mining	6-0	Clime Inv Mgmt	5-6
ABM Resources	2-0	Antisense T.	2-0	Aviva Corp Ltd	2-0	Broken Hill Pro	2-0	Clinuvel Pharm.	1-0
ADG Gbl Supply	1-0	Anvil Mining	0-2	Axiom Property	1-0	Brumby Resource	2-0	Clover Corp.	3-0
ADX Energy Ltd	5-0	Aphrodite Gold	3-0	BBX Holdings	1-0	Bulletin Res.	3-0	Coalspur Mines	2-0
AED Oil Ltd	2-0	Apollo Minerals	1-0	BC Iron Ltd	1-3	Burey Gold Ltd	1-0	Coal of Africa	0-1
AGL Energy Ltd	2-1	Apollo Cons.	1-0	BHP Billiton	7-5	Burleson Energy	7-0	Coalworks Ltd	1-0
ANZ Bank	5-0	Arafura Res.	0-1	BKI Invest Coy	4-0	C.S.R. Ltd	2-0	Coalbank Ltd	1-2
APA Group	3-0	Archer Explor.	2-0	BSA Ltd	4-0	CL Asset Hold.	1-0	Cobar Cons Res.	1-0
APN Property	3-0	Ardent Leisure	4-0	BT Invest Mgmt	2-0	CSG Ltd	3-0	CocaCola Amatil	0-2
APN News Media	1-0	Argent Minerals	7-2	BWP Trust	1-0	CSL Limited	1-2	Cochlear Ltd	4-0
ASG Group Ltd	3-0	Argo Investment	1-0	Bank of Q'land	5-0	Cabral Resource	3-0	Codan Ltd	2-0
ASX Limited	1-2	Argosy Minerals	2-0	Baraka Energy	0-1	Callabonna Uran	1-0	Coffey Int'l	2-0
AWE Limited	1-0	Ariadne Aust	2-0	Barra Resources	1-2	Calliden Group	2-0	Cogstate Ltd	2-0
AXG Mining Ltd	2-0	Aristocrat Leis	4-0	Bass Metals Ltd	1-0	Calzada Ltd	1-0	Collection Hse	8-0
Abacus Property	0-2	Ark Mines Ltd	2-0	Bass St Oil Coy	3-0	Campbell Bros	1-2	Collins Foods	3-0
Academies Aust.	7-0	Armidale Invest	1-0	Bathurst Res.	0-2	Canada Land	1-0	Colorpak Ltd	0-2
Acrux Ltd	0-2	Artist & Enter.	2-0	Bauxite Res.	3-0	Cape Alumina	1-0	Com'wealth Bank	2-0
Actinogen Ltd	0-1	Aruma Resources	2-1	Beach Energy	4-0	Cape Lambert R.	5-0	ComOps Limited	2-0
Activex Ltd	2-0	Asciano Limited	1-0	Beadell Res.	1-0	Carbon Energy	1-0	Comet Ridge Ltd	2-0
Adavale Res.	1-0	Aspen Group Ltd	7-1	Bell Financial	7-1	Carbon Con	3-0	Comet Resources	1-0
Adcorp Aust.	6-0	Aspire Mining	3-2	Bendigo Bank	2-0	Careers Multi.	3-0	Commstrat Ltd	1-0
Adelaide Bright	10-1	Astivita Renew.	5-1	Benitec Bio.	1-0	Carlton Invest	3-0	Commissioners G	1-0
Adelaide Energy	0-5	Aston Resources	3-1	Berklee Ltd	1-0	Carnegie Wave E	1-0	Computershare	1-6
Adelaide Res.	5-1	Astro Japan Pro	0-1	Beyond Int'l	3-0	Carnarvon Pet.	5-0	Conto Resources	1-0
Adept Solutions	4-0	Astron Ltd	0-1	Bionomics Ltd	0-1	Carpathian Res.	1-0	Cont'l Coal	7-0
Admiralty Res.	3-0	Athena Res.	4-0	Biota Holdings	1-0	Carpentaria Exp	1-0	Copper Strike	1-0
African Iron	5-1	Atlas Iron Ltd	0-3	Biotron Limited	2-0	Carrick Gold	5-0	CopperMoly Ltd	2-0
African Energy	7-0	Atticus Res.	10-0	Bisan Ltd	1-0	Carsales.com	6-2	Corazon Mining	5-0
Ainsworth Game	8-0	Audio Pixels	1-0	Bisalloy Steel	1-0	Cash Converters	1-0	Core Explor.	2-0
Alacer Gold	0-9	Aura Energy Ltd	1-0	Blackham Res.	1-0	Castle Minerals	3-0	Cougar Metals	2-0
Alara Resources	0-1	Aurium Res.	1-0	Black Range Min	1-0	Catalyst Metals	8-0	Countplus Ltd	2-0
Alchemy Res.	3-0	Aurora Minerals	1-0	Blackgold Int'l	2-0	Cathrx Ltd	5-0	Coventry Group	3-0
Alchemia Ltd	4-0	Aurora Oil Gas	3-1	Black Ridge Min	0-1	Cauldron Energy	1-0	Coventry Res.	2-0
Alcyone Res Ltd	0-3	Ausgold Ltd	0-1	Blackwood Corp	5-0	Cazaly Res Ltd	16-0	Credit Corp	1-4
Alexium Int'l	2-0	Aust-Amer Min.	1-0	Black Fire Min.	4-0	Cbio Limited	0-3	Cromwell Prop.	7-1
Algae.Tec Ltd	10-1	Aust Bauxite	3-0	Blackwall Prop.	1-0	Cellmid Ltd	2-0	Crown Ltd	2-1
Alligator En.	5-0	Austral Gold	0-8	Blackthorn Res.	5-0	Centro Retail	3-0	Crucible Gold	1-0
Allmine Group	1-0	Aust Agricult.	10-0	Bligh Resources	1-0	Centuria Cap'l	1-0	Crusader Res.	2-1
Alloy Resources	1-0	Aust Oil Coy	4-0	Blue Energy Ltd	1-0	Centrex Metals	2-0	CuDeco Ltd	3-0
Altius Mining	2-0	Austbrokers	1-0	Bluechip Ltd	0-1	Centaurus Netal	1-0	Cullen Resource	1-0
Altium Limited	2-0	Aust Ren. Fuels	2-0	Bluescope Steel	9-0	Centrepont All	7-0	Customers Ltd	4-0
Alumina Ltd	2-0	Austin Eng.	0-2	Bluglass Ltd	3-0	Cent West Gold	2-0	Cyclopharm Ltd	0-1
Amadeus Energy	1-0	Aust Education	1-0	Boom Logistics	4-1	Ceramic Fuel C.	8-0	DUET Group	1-2
Amalgamated Hld	3-0	Aust Foundation	9-0	Bow Energy Ltd	0-1	Challenger Ltd	1-0	DWS Limited	2-0
Ambassador Oil	1-0	Australand Prop	1-0	Bradken Ltd	3-0	Chal Energy	1-0	Dampier Gold	1-0
Ambertech Ltd	1-0	Aust United In	1-0	Brain Resource	1-0	Chalice Gold	5-0	Dart Energy Ltd	3-0
Ambition Group	1-0	Aust Pharm. Ind	1-0	Brambles Ltd	1-0	Chandler McLeod	2-0	Datadot Tech.	3-0
Amcom Telecom.	3-0	Austex Oil Ltd	2-0	Bravura Sol.	0-1	Charter Hall GR	1-0	Data 3 Ltd	0-2
Amcor Ltd	8-1	Aust Pac Coal	4-0	Braziron Ltd	1-0	Chesser Res.	1-0	Datasquirt Ltd	0-1
Anaeco Limited	3-0	Aust Leaders Fd	1-0	Brazilian Metal	2-0	China Magnesium	2-0	David Jones	1-0

Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers
De Grey Mining	1-0	Fairfax Media	2-0	Heron Resources	2-0	Kimberley Rare	2-0	Medical Dev Int	7-0
Decmil Group	1-0	Falcon Minerals	1-0	Hills Holdings	2-0	Kinetiko Energy	1-0	Medivac Ltd	5-0
Deep Yellow Ltd	1-2	Fe Limited	3-0	Hillgrove Res.	2-0	Kingsgate Cons.	1-0	Medtech Global	4-0
Delta SBD Ltd	3-0	Ferrum Crescent	2-0	Hill End Gold	2-0	Kip McGrath EC	4-0	Medusa Mining	2-1
Dempsey Min.	2-0	Fiducian P Serv	2-0	Hodges Res.	12-0	Konekt Limited	1-0	Melbourne IT	3-0
Desert Mines	1-0	Finbar Group	7-0	Horizon Oil Ltd	2-0	Krucible Metals	1-0	Meridien Res.	2-0
Devine	3-0	Firestone En.	3-0	Horseshoe Metal	1-0	Kuth Energy Ltd	2-0	Mermaid Marine	1-3
Diatreme Res.	1-0	Firstfolio Ltd	1-0	Humanis Group	1-0	LBT Innovations	5-2	Merricks CSO Fd	2-0
Digital Perform	4-0	Flexicorp Ltd	0-5	Hunter H Global	0-1	Lachlan Star	5-0	Mesoblast Ltd	0-1
Diploma Group	2-0	Flight Centre	0-2	Hunter Hall Int	0-3	Lakes Oil NL	1-0	Metals X Ltd	1-0
Discovery Metal	0-4	Flinders Mines	6-0	Hutchison Tel.	2-0	Landmark White	1-2	Metal Bank Ltd	2-0
Div. United Inv	1-0	Forge Resources	2-0	Hyperion Flag.	3-1	Laserbond Ltd	1-0	Meteoric Res.	1-0
Dolomatrix Intl	3-0	Fortis Mining	4-0	I-Property Grp	0-1	Latin Gold Ltd	1-0	Metrocoal Ltd	0-1
Domino's Pizza	0-2	Fortescue Metal	8-1	ICS Global Ltd	5-0	Legend Corp.	4-0	Miclyn Express	1-0
Doray Minerals	5-1	Freedom Foods	4-0	IDM Inter'l	2-0	Leighton Hold	3-0	Midas Resources	2-0
Dourado Res.	2-0	Frontier Res.	0-1	IMD Group	2-4	Lemur Resources	2-0	Mikoh Corp.	9-0
Downer EDI Ltd	3-0	Funtastic Ltd	6-0	IMF (Aust) Ltd	1-2	Liberty Res.	1-0	Milton Corp.	6-0
Drill Torque	2-0	G.U.D. Holdings	4-0	IMX Resources	1-0	Linc Energy Ltd	2-0	Minbos Res.	6-0
Drillsearch	3-0	G8 Education	1-0	ING Priv Equity	1-0	Linq Resources	3-0	Mindoro Res Ltd	1-0
Drummond Gold	1-0	GBM Gold Ltd	1-0	IOOF Holdings	1-0	Liontown Res.	1-0	Minemakers Ltd	0-1
DuluxGroup Ltd	7-0	GR Engineering	0-3	ITL Limited	1-0	Liq Natural Gas	0-2	Mineral Res.	0-2
Dyesol Ltd	1-0	GRG Intern'l	3-0	liNet	4-1	Little World B.	0-3	Mining Projects	2-0
E & A Limited	3-0	GWA Group Ltd	1-0	Imperial Pac.	2-0	Living Cell T.	2-0	Mintails Ltd	1-0
E-Bet Limited	2-0	Gale Pacific	3-0	Incitec Pivot	1-0	Lochard Energy	0-1	Mirabela Nickel	5-0
ERM Power Ltd	6-0	Genetic Tech.	1-0	Incremental Oil	2-0	Lodestar Min.	4-0	Mirrabooka Inv.	1-0
EVZ Ltd	7-0	Genesis Res Ltd	1-0	Industrea Ltd	1-0	Logicamms Ltd	3-2	Moby Oil & Gas	1-0
Earth Heat Res.	2-0	Geopacific Res.	2-0	Infigen Energy	2-0	Longreach Group	3-0	Molopo Energy	3-0
East Coast Min.	1-0	Gerard Lighting	5-0	Insurance Aust.	1-0	Ludowici Ltd	5-0	Monteray Group	8-0
East'd Medical	2-0	Gindalbie Met.	3-0	Int'l Coal Ltd	2-0	Luminus Systems	1-0	Montezuma Min.	0-1
East Energy Res	1-0	Gippsland Ltd	1-0	Int. Resources	1-0	Lycopodium Ltd	0-1	Montec Int'l	0-1
Echo Ent Group	4-0	Global Nickel	6-0	Intermoco Ltd	3-0	Lynas Corp Ltd	2-1	Morn. Star Gold	8-1
Eco Quest Ltd	1-0	Global Health	1-0	Integra Mining	5-0	M2 Telecom. Grp	0-3	Mortgage Choice	1-0
Eden Energy Ltd	1-0	Global Mining I	1-0	Intermin Res	6-1	MEO Australia	3-1	Motopia Ltd	2-0
Elders Limited	5-0	Global Petrol.	1-0	Intra Energy	7-2	MHM Metals Ltd	0-1	Mt Gibson Iron	3-0
Eldorado Gold	1-2	Globe Int'l Ltd	4-0	Investa Office	3-0	MIL Resources	1-0	Mundo Minerals	1-0
Eldore Mining	1-0	Glory Resources	1-0	Investigator R.	2-0	MOKO.mobi Ltd	1-0	Mungana Gold.	4-2
Electrometals	1-0	Gloucester Coal	4-0	Investorfirst	3-0	MSF Sugar Ltd	0-1	Musgrave Min.	1-0
Elementos Ltd	0-1	Gold Road Res.	1-3	Ironclad Mining	1-0	MUI Corporation	2-1	Myer Holdings	3-2
Elk Petroleum	3-0	Gold One Int'l	3-1	Ironbark Zinc	1-0	MacMahon Hold	1-0	Mystate Ltd	2-0
Emerald Oil & G	3-0	Golden Cross	3-0	JB Hi-Fi Ltd	1-2	MacPhersons R G	4-0	NKWE Platinum	1-0
Empire Oil, Gas	0-1	Golden Gate Pet	2-0	JV Global Ltd	1-0	Macarthurcook P	18-0	NSL Cons. Ltd	2-0
Energy Tech.	2-0	Golden West Res	2-0	Jatenergy Ltd	1-0	Macquarie Group	2-0	NSX Limited	2-0
Energy World	1-0	Goldsearch Ltd	1-0	Jervois Mining	3-0	Macquarie C Tel	0-1	Nagambie Mining	0-1
Energia Mineral	2-0	Goodman Group	1-0	Jetset Travel	1-0	Macquarie Atlas	1-0	Nanosonics Ltd	0-1
Energio Ltd	4-0	Goodman Fielder	7-0	Jindalee Res.	8-0	Macquarie Radio	1-0	Nat'l Aust Bank	1-0
Energy Ventures	4-0	Grand Gulf En.	1-0	Jumbuck Enter.	3-0	Magellan Fin Gp	3-0	Nat'l Leisure	0-1
Engenco Ltd	5-0	Greencap Ltd	1-0	Jupiter Mines	3-2	Magellan Flag.	1-0	Navarre Min.	2-0
Enterprise Met.	2-0	Growthpoint Pro	2-0	K&S Corporation	3-0	Magma Metals	1-0	Navigator Res	1-0
Entek Energy	1-0	Gryphon Mineral	0-1	K2 Asset Mgmt	0-2	Magnetic Res.	1-0	Navitas Ltd	1-0
Environm't Grp	1-0	Gujarat NRE	12-0	K2 Energy Ltd	1-0	Magontec Ltd	1-0	Neon Energy Ltd	0-1
Epic Resources	3-0	Gullewa Ltd	1-4	KBL Mining Ltd	3-0	Malachite Res.	0-1	Neptune Marine	3-1
Equities & Free	2-0	Gunson Res.	1-0	Kaboko Mining	1-0	Malagasy Min.	1-0	Neurodiscovery	2-0
Equity Trustees	1-0	HFA Holdings	3-0	Kagara Ltd	0-1	Manhattan Corp	8-0	New Horizon C.	2-0
Erongo Energy	1-0	HGL Limited	2-0	Kairiki Energy	1-0	Mantle Mining	1-0	New Standard En	2-0
Esperance Min.	1-0	Haranga Res Ltd	1-0	Kalgoorlie Min.	4-0	Marbletrend Grp	3-0	Newhaven Hotels	1-0
Eureka Energy	4-0	Harvey Norman	1-0	Kangaroo Res.	0-1	Marenica Energy	1-0	News Corp.	1-0
Eurogold Ltd	2-0	Havilah Res.	1-0	Kardoon Gas	0-3	Mariner Corp.	1-0	Nexbis Ltd	1-0
Euroz Limited	5-0	Hawkley Oil Gas	2-0	Kasbah Resource	1-0	Matrix Comp.	4-0	Nextdc Limited	5-0
European Gas	1-0	Healthzone Ltd	3-0	Kentor Gold Ltd	1-0	Matsa Resources	1-0	Nexus Energy	3-0
Every Day Mine	1-0	Heartware Inc.	1-11	KeyBridge Cap'l	1-0	Maverick Drill.	1-0	Nib Holdings	4-0
Exco Resources	1-0	Heemskirk Cons.	6-0	Kibaran Nickel	1-0	Maxi TRANS	2-0	Nido Petroleum	5-1
FKP Limited	1-0	Hemisphere Res.	2-0	Kidman Res Ltd	4-0	McMillan Shake.	0-1	Nimrod Res.	3-0
FSA Group Ltd	1-0	Henderson Group	0-2	Killara Res.	1-0	McPherson's Ltd	1-0	Nomad Building	1-0

Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers
Noni B Limited	5-0	Phylogica Ltd	1-0	Rico Resources	4-0	Sth Cross Elect	3-0	Trinity Group	1-0
Northwest Res.	1-0	Pie Networks	1-0	Ridge Resources	2-0	Sth Hemi Mining	0-2	Trust Company	4-0
Northern Iron	1-0	Pilbara Mineral	1-0	Ridley Corp.	6-0	Sth Cross Media	2-0	UGL Limited	2-0
Novarise Renew.	4-0	Planet Platinum	0-2	Riedel Resource	6-0	Stirling Prod.	0-1	UXA Resources	2-0
Nthn Star Res.	0-2	Planet Metals	1-0	Robust Resource	2-0	Stockland	1-0	UXC Limited	3-0
Nthn Manganese	3-0	Platinum Cap'l	3-0	Roc Oil Company	1-0	Strat. Energy	3-0	Un. Biosensors	1-0
NuEnergy Cap'l	1-0	Platsearch NL	7-0	Rox Resources	1-0	Strategic Poole	2-0	Unilife Corp.	3-0
Nucoal Res. NL	1-0	Pluton Resource	4-0	Royal Resources	2-0	Strategic Min.	1-0	United Overseas	1-0
Nufarm Limited	6-0	Plymouth Min.	2-0	Royal Wolf Hold	1-0	Straits Resourc	2-1	Uranium Equitie	3-0
Nusep Holdings	4-0	Po Valley Ener.	1-0	Royalco Res.	1-0	Structural Syst	1-0	Uranex Ltd	8-0
Nyoto Minerals	5-0	Polymetals Min.	2-0	Rubik Financial	2-0	Structural Mon.	6-0	Uraniumsa Ltd	1-0
OM Holdings	2-1	Port Bouvard	3-1	Rubicon Res.	1-0	Style Limited	4-0	VDM Group Ltd	1-0
OZ Minerals Ltd	3-0	Potash Minerals	1-0	Rubianna Res.	1-0	Sultan Corp Ltd	1-0	Vantage Gold.	1-0
Oakajee Corp.	3-0	Prana Biotech.	1-0	Rum Jungle Res.	0-1	Suncorp Group	2-0	Venture Min.	1-0
Oakton Limited	1-0	Premium Invest.	1-0	SAI Global Ltd	2-0	Sundance Energy	5-3	Venus Metals	3-0
Ocean Capital	2-0	Primary Health	5-2	SP Ausnet	2-0	Sunshine Heart	4-0	Viking Ashanti	1-0
Octagonal Res.	4-0	Prima Biomed	4-2	SWW Energy Ltd	1-0	Super Retail Gr	1-0	Village Road.	1-3
Odin Energy Ltd	1-0	Pro Medicus Ltd	3-0	Saferoads Hold.	1-0	Syndicated Met.	1-0	Villa World Ltd	5-0
Oil Basins Ltd	3-0	Pro Maintenance	2-0	Salmat Ltd	6-0	TFS Corporation	3-0	Viralytics Ltd	2-0
Oilex Ltd	0-1	Pro-Pac Pack.	0-2	Sandfire Res.	1-0	TNG Limited	1-0	Vita Group Ltd	1-0
Onesteel Ltd	2-0	Probiotec Ltd	16-0	Santos Ltd	1-0	TSV Holdings	2-1	Vital Metals	3-0
Orbital Corp	2-0	Progen Pharm.	2-0	Savcor Group	1-0	TUC Resources	2-0	Vmoto Ltd	6-0
Origin Energy	2-4	Proto Resources	1-2	Scantech	3-0	Talent2 Int'l	6-0	Volta Mining	3-0
Orion Metals	0-1	Pryme Energy	3-0	Schaffer Corp	1-0	Tamawood Ltd	0-2	Voyager Res Ltd	1-0
Orocobre Ltd	3-0	Public Holdings	2-0	Scott Corp Ltd	3-0	Tanami Gold NL	0-1	W'bool Cheese	2-0
Oroton Group	0-1	Pulse Health	3-0	Seek Ltd	1-0	Tango Petroleum	2-0	WAM Capital Ltd	2-0
Oroya Mining	2-0	Q Technology	1-0	Select harvest	9-0	Tap Oil	1-0	WAM Research	1-0
Orrex Resources	3-0	Q-Mastor Ltd	1-0	Senetas Corp	3-0	Target Energy	1-0	WDS Limited	7-0
Ottoman Energy	2-0	Q.B.E. Insur.	5-0	Senex Energy	7-0	Tasmania Mines	1-0	WHK Group Ltd	2-1
Ozgrowth Ltd	1-0	QR National Ltd	2-0	Servcorp Ltd	2-0	Tasman Resource	1-0	WHL Energy	4-0
P-REIT	3-0	QRXPharma Ltd	1-0	Service Stream	7-1	Tassal Group	7-0	Wah Nam Int'l	2-0
PMI Gold Corp.	1-2	Qantas Airways	6-0	Seven Group	5-0	Technology One	0-1	Wasabi Energy	2-0
PMP Limited	4-0	Qube Logistics	1-0	Seven West Med.	9-0	Techniche Ltd	1-0	Waterco Ltd	1-0
PPK Group Ltd	1-0	Quest Investm't	1-0	Shaw River Mang	2-0	Telezon Limited	1-0	Water Resources	2-0
PTB Group Ltd	1-0	Queste Comm's	0-1	Sherwin Iron	0-1	Telstra	5-0	Watpac Ltd	1-0
Pacific Mining	1-0	Quickstep Hold.	1-0	Siburan Res.	0-1	Templeton Globa	1-0	Webfirm Group	3-0
Pacific Niugini	0-1	RCR Tomlinson	0-1	Sierra Mining	0-1	Ten Network	1-0	Webjet NL	3-5
Paladin Energy	3-0	RHG Ltd	1-3	Sietel Ltd	3-0	Teranga Gold	4-0	Webster Ltd	6-0
Pan Pacific Pet	5-0	RXP Services	1-0	Sigma Pharm.	1-0	Texon Petroleum	0-1	Wentworth Hold.	0-1
Panaust Ltd	1-3	Raisama Ltd	1-0	Sihayo Gold Ltd	3-0	Thinksmart Ltd	1-0	Wesfarmers Ltd	2-0
Pancontinental	1-0	Ramelius Res.	0-1	Silex Systems	1-0	Thomas & Coffey	2-0	Westgold Res.	3-0
Panoramic Res.	1-0	Ramsay Health	0-2	Silver Swan Grp	2-0	Thorn Group Ltd	1-0	Western Desert	0-3
Paperlin X Ltd	2-0	Rarn Resources	2-0	Silver Lake Res	0-1	Tidewater Inv	1-0	Westpac Banking	3-1
Papillon Res.	2-0	Rawson Res.	0-1	Silver Chef Ltd	10-0	Tigers Realm	2-0	Western Areas	2-1
Paragon Care	1-0	Razor Risk Tech	1-0	Sims Metal Mgmt	6-2	Tiger Resources	0-1	West Peak Iron	1-0
Patrlys Ltd	0-1	Realm Resources	1-0	Sino Gas & En.	4-0	Timpetra Res.	1-0	Westfield Group	3-0
Patties Foods	5-2	Red Sky Energy	2-0	Sipa Resources	1-0	Tissue Therapy	1-0	Whitefield Ltd	0-1
Paynes Find Gld	2-0	Red 5 Ltd	4-0	Sirius Res. NL	3-0	Titan Energy	2-0	White Energy Co	5-0
Peak Resources	2-0	Red Metal Ltd	3-0	Sirtex Medical	1-0	Toll Holdings	2-1	Whitehaven Coal	0-2
Peel Mining Ltd	2-0	Red Hill Iron	13-0	Skywest Airline	0-1	Toro Energy Ltd	2-0	Wilson HTM Inv.	6-0
Peet Ltd	4-0	Red Mountain	2-0	Slater & Gordon	0-1	Tox Free Sol.	0-3	Winmar Res Ltd	6-0
Pegasus Metals	1-0	Redhill Educat.	3-0	Somnomed Ltd	0-2	Trafford Res.	3-1	Wolf Minerals	1-0
Peninsula En.	1-0	Redstone Res.	1-0	Soul Pattinson	9-0	Trafalgar Corp.	5-0	Woodside Petrol	0-1
Penrice Soda	4-0	Reedy Lagoon	7-0	Southern Gold	2-0	Traffic Tech.	6-0	Woolworths Ltd	4-1
Perseus Mining	0-2	Regal Resources	1-0	Spark Infrastru	3-0	Traka Resources	0-1	Worley Group	3-2
Petratherm Ltd	0-1	Renaissance Min	1-0	Speewah Metals	8-0	Transurban Grp	4-0	Wotif.com Hold.	4-0
PharmNet Online	1-0	Resource Equip.	3-0	Spotless Group	1-0	Transerv Energy	3-0	XRF Scientific	1-0
Pharmaust Ltd	4-0	Resource Gener.	1-0	St Barbara Ltd	1-0	Transol Corp	1-0	Xanadu Mines	0-3
Phillips River	1-0	Retail Food Grp	2-0	St George Min.	4-0	Transfield Serv	2-0	Xstate Res.	1-0
Phileo Aust.	5-1	Reva Medical	3-0	Stanfield Funds	5-0	TransPacific In	4-0	Xtek Ltd	2-0
Phoenix Copper	1-0	Reverse Corp	1-0	Stanmore Coal	2-0	Treasury Group	3-0	Yellow Rock Res	5-0
Phoslock Water	6-0	Reward Minerals	1-6	Starpharma Hold	2-0	Treasury Wine	2-0	Zambezi Res.	2-0
Photon Group	1-0	Rialto Energy	5-0	Stellar Res.	2-0	Triausmin Ltd	5-0	Zicom Group	1-0

Investment Outlook

(Continued from Page1)

If a large number of *insiders* consider that their own company's shares are under-valued and are buying, then it is likely that the *whole stockmarket is under-valued*.

If a large number of *insiders* are selling, then the whole market is likely to be over-valued.

To see what *insiders* think about the market's current valuation, our computer totals up the buy and sell trades over the last five weeks and the last thirteen weeks. In Australia, 81.0% of trades were "Buys" over the last 5-weeks, with 82.5% "Buys" over the last 13-weeks.

In New Zealand, 80.6% of trades were "Buys" over the last 5-weeks and 81.4% "Buys" over the last 13-weeks.

Clearly knowledgeable insiders believe shares are under-valued as they have been actively buying shares with their own money! Private investors may choose to agree or disagree with this collective opinion of these knowledgeable *insiders* - but there is only really one intelligent choice!

Remain full invested in the recommended shares.

Total Return Index for All Listed Shares

Dec 12	1185.82	Dec 19	1164.02
Dec 13	1181.13	Dec 20	1163.43
Dec 14	1176.64	Dec 21	1161.42
Dec 15	1170.05	Dec 22	1168.40
Dec 16	1164.91	Dec 23	1168.30
Dec 26	Holiday	Jan 2	Holiday
Dec 27	Holiday	Jan 3	Holiday
Dec 28	1169.88	Jan 4	1189.14
Dec 29	1172.58	Jan 5	1194.72
Dec 30	1174.08	Jan 6	1196.58

Dividend \$

Company	Cents per Share	Ex-Date	Pay-able	Tax Credit
Abano Healthcare	7.30	12-01	27-01	Full
Smiths City Group	1.00	03-02	10-02	Nil
	<u>Australian Shares</u>			
Cellnet Group capital	9.00	-	-	

Next Issue:

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The print version will be delivered later that week, depending upon printing and postal delivery times.

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