Thirty One Years of Independent Information and Unbiased Advice on the Australian and NZ Stockmarkets

Market Analysis

Issue No. 481 www.stockmarket.co.nz July 16, 2012

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and name change to ALS Ltd5	Insider Trades 9, 10, 11							
Founder: Jame	es R Cornell (B.Com.)							

Summary and Recommended Investment Strategy.

Our forecasting models are Neutral, but shares look under-valued and *insiders* are buying! *Share trading* is all about actively *buying* and *selling* shares, but we are *investors* - and that is 95% about actively *holding* shares!

Investment Outlook.

"Doom and gloom" is very popular on the stockmarket and in the financial media, but consider the alternative:

Few people would pay for a newspaper, newsletter or financial TV service with the boring lead story that "XYZ lifted profits 5% and paid a 5% dividend". Its much more exciting to say "Sell all shares!", Stockmarket to plunge 50%!" or "Ten shares to sell NOW!".

If XYZ can pay its shareholders a 5% cash dividend return each year <u>and</u> lift profits 5% per annum, then the long term total return from owning XYZ shares will be 10% per annum. That is probably still a boring *news* story, but <u>not</u> for long term investors!

\$10,000-invested at 10% per annum (with dividends re-invested) - for 100 years will grow to a not-so-boring \$138 million. OK, you don't have 100 years, but over 40 years it will still grow to \$453,000. (And perhaps you can scrape together a bit more than just \$10,000 in capital and perhaps this newsletter can help you earn a bit more than 10% p.a. over the long term?)

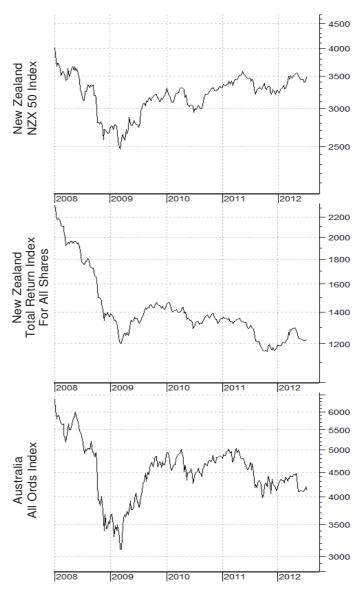
So the stockmarket *is* the best place to build investment wealth over the long term, but on a day to day basis steady growth from sound companies is <u>not</u> the sort of story that sells financial media subscriptions.

Back in the 1970's when your Editor was making his first investments the "Super-Bears" included TJ Holt and Joseph Granville (who once stated "I don't think that I will ever make a serious mistake in the stock market for the rest of my life".) Stockmarkets, of course, performed poorly in the 1970's - so their bearish advice looked good at times - although both men remained bearish and continued to recommend investors "sell stocks short" during the subsequent recoveries . . . during the 1980's, 1990's and through to today. Earlier this year Granville predicted a 50% fall by the stockmarket!

It has been estimated that this advice averaged 20% losses annually over the last 40 years. At that rate, \$10,000 will have shrunk to little more than \$1. (Continued on Page 12)

Stockmarket Forecasts

Australia: One-Month 76% (Bullish) 56% (Neutral)
New Zealand: 69% (Bullish) 50% (Neutral)



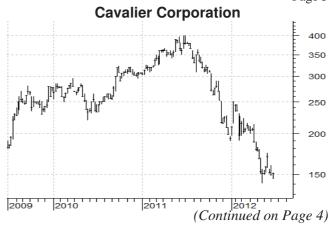
Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to be useful to her planned purchases or sales, or to identify shares worthy of further study and analysis.

	Performar		Price/Sales Ratio	P/E Ratio	Gross Yield	ned purchases of sa	Performan		Price/Sales Ratio		Gross Yield	-	Performano Forecast		Price/Sales Ratio	P/E Ratio	Gross Yield
AMP Limited AMP Office Trt Abano Health. Air New Zealand Akd Int Airport Allied Farmers Allied Work. Argosy Property Barramundi Ltd Blis Technology Briscoe Group Burger Fuel CDL Investments Cavalier Corp Cavotec MSL Charlie's Group Chorus Ltd Claridge Cap'l Col Motor Co Comvita Contact Energy Cynotech Hold. DNZ Property Delegat's Group Diligent Board Dorchester Pac Ebos Group Ltd Ecoya Ltd F & P Appliance F & P Health. Finzsoft Sol'ns Fletcher Build. Freightways Ltd Genesis Res. Goodman Prop. Guinness Peat GuocoLeisure Hallenstein G. Heartland BS Hellaby Hold. Heritage Gold * Horizon Energy Infratil NZ Insured Group Inv Research Gr	CCBBBDBCCEAC	485 96 438 89 252 2.4 253 89 61 1.0 170 135 151 245 43 328 1.4 321 482 0.5 149 274 395 9.0 789 131 57 201 46 59 408 54 207 40 40 40 40 40 40 40 40 40 40 40 40 40	1.10 6.99 0.51 0.22 8.38 0.01 0.55 6.98 N/A 1.16 0.82 5.21 0.25 0.21 N/A 1.62 0.21 N/A 1.62 0.21 N/A 1.62 0.33 0.45 1.14 0.40 0.40 0.40 0.40 0.40 0.40 0.40	19288133NE4NE9NE1376246251NENE112NENENENENENENENENENENENENENENENE	8.2.4 N N N N N N N N N N N N N N N N N N N	Jasons Media Just Water Int. Kathmandu Ltd Kermadec Prop. Kingfish Ltd Kirkcaldie & St Kiwi Property L&M Energy Lyttelton Port Mainfreight Grp Marlin Global Mercer Group Methven Limited Metro. LifeCare Michael Hill Mid-Cap Index Millennium & C. Mowbray Collect NPT Limited NZ Experience NZ Exchange Ltc NZ Firnance Hold NZ Farming Sys. NZ Oil & Gas * NZ Refining Co NZ Windfarms NZ Wind Compa NZ Wool Service NZSX 50 Port. NZSX 10 Fund NZX Aust MidCa New Image Grou Northland Port Nuplex Indust Opus Int'I Cons Ozzy (Tortis) PGG Wrightsons Pac Edge Bio. Pharmacybrands Pike River Coal Port Tauranga Postie Plus Grp Property F Ind. Pumpkin Patch Pyne Gould Corp	DCBCBCCECBCCACBDCECCBDE NCCDCEDDABBEEEBCACCB	144 111 1400 6775 1088 2775 1088 6.55 2000 9488 711 1225 988 2144 422 455 577 355 1344 424 457 357 1358 1498 1498 1498 1498 1498 1498 1498 149	0.23 0.30 0.91 6.58 5.74 0.68 5.74 0.16 0.16 0.17 1.47	6 12 7 11 3 N 12 N 17 14 10 N 13 13 11 N 7 N N 9 9 6 N N 14 1 N N N N N N N N N N N N N N N	Nii 10.2 5 9 2 1 8 1 6 1 1 1 5 0 1 4 5 1 1 1 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2	Rakon Ltd Renaissance Restaurant Brds Rubicon Limited Ryman Health. Veritas Invest. Sanford Limited Satara Co-op Savoy Equities Scott Tech. Ltd Sealegs Corp Seeka Kiwifruit Skellerup Hold. Sky City Ltd Sky Network TV Smartpay NZ Ltd Smiths City Sol. Dynamics South Port NZ Speirs Group Steel & Tube Sthn Travel Tag Pacific Ltd Telecom Corp Tenon Ltd Towirsm Hold. Tower Limited Trade-Me Ltd Training Sol. Trust Power Ltd Turners & Grow. Turners Auction Vector Ltd Velo Capital Vital Health PT WN Drive Tech. Wakefield Hith Warehouse Grou Widespread Port' Windflow Tech. Wool Equities World Index Fd Xero Ltd Zintel Comm. Ave of 135 Cos	р.	464 144 213 2863 4.0 363 4.0 385 45 0.6 173 12 165 50 266 160 370 0.1 771 162 250 40 102 520 40 166	0.49 0.04 0.67 0.20 N/A 1.03 0.78 1.08 0.14 N/A 1.28 0.12 0.32 0.12 0.32 0.12 0.43 0.12 0.49 0.15 0.15 0.15 0.15 0.15 0.16 0.17 0.18 0.79 N/A 0.19 0.19 0.19 0.10 0.10 0.11 0.11 0.12 0.13 0.14 0.15 0.1	NE 12 15 3 16 NE 13 NE 14 16 16 NE 15 18 NE 15 18 NE 18 1	NE 10.7 E 2 E 5 NE 8 NE 8 NE 6 6.2 2 E 7 NE 1 E 2 E 5 NE 7 NE 1 E 2 E 5 NE 7 NE 1 E 2 E 5 NE 1
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Recommended Investments

<u>Cavalier Corporation</u> is to close the yarn spinning plant of its **Norman Ellison Carpets** subsidiary to remove over-capacity in the group's yarn spinning operations. This closure will result in a "significant reduction in operating costs". Some of the equipment will be moved and re-installed at the group's other plants.

The current problems offer the opportunity to acquire more shares in a sound carpet manufacturing business at an attractive price. "Buy".



	Portfolio	of	Rec	OM	ıme	end	lea	\overline{l} I_l	nve	estr	nei	nts	
CURRENT ADVICE	Company	Code	Initial Recomn		Perform- mance Forecast	Issued Shares	Vola- tility Ratio	Price/	Price/	Gross Dividend Yield	Recent	Cash Dividends Rec'd	Total Return %
	NZ Shares												
BUY	CDL Investments Ltd	CDI	12/01/99	25	D	258.2	1.4	8.03	24	5.7	35		+127%
BUY	Cavalier Corporation	CAV	05/12/95	156*	C	68.3	1.0	0.45	6	17.0	151	278.0	+175%
HOLD	Colonial Motor Company	CMO		128*	A	32.7	0.5	0.21	12	8.8	310	346.3	+413%
HOLD BUY	Lyttelton Port Company Michael Hill Int'l Ltd	LPC MHI	12/12/00 11/06/91	150 5*	C B	102.3 382.7	0.8	2.23 0.77	17 11	Nil 4.6	200 98	77.7	+85% +2628%
HOLD+	Nuplex Industries Ltd	NPX	11/00/91	523*	В	196.7	1.0	0.77	8	8.2	255	419.0	+29%
HOLD+	Postie Plus Group	PPG	08/05/06	71	С	40.0	2.1	0.07	13	6.8	233	8.5	-58%
HOLD	Renaissance Corp	RNS	13/08/96	85*	C	45.7	3.5	0.04	NE	Nil	14	53.9	-20%
HOLD	Smiths City Group	SCY	09/10/06	64	В	53.0	1.2	0.12	6	7.0	50	16.0	+3%
HOLD	South Port New Zealand	SPN	13/02/96	120	В	26.2	0.5	3.24	13	9.1	313		+294%
HOLD+	Steel & Tube Holdings	STU	08/08/00	146	Ċ	88.4	0.8	0.48	11	10.2	210	260.1	+222%
	Australian Shares (in Aust	cents)											
BUY	AJ Lucas Group	AJL	13/05/03	120	С	97.9	0.7	0.50	NE	Nil	106	41.0	+23%
BUY	Atlas South Sea Pearl	ATP	14/05/96	73	С	141.0	3.2	0.63	14	Nil	6	17.5	-68%
BUY	Campbell Brothers Ltd	CPB	12/10/99	389*	В	67.5	0.4	2.56	16	4.2	5336		+1504%
HOLD+	Cardno Ltd	CDD	14/12/09	391 *	Α	119.3	0.5	1.05	15	4.3	795		+124%
HOLD	Cellnet Group Ltd 1	CLT	12/02/02	147*	В	61.3	1.8	0.13	8	21.9	16	55.9	-50%
HOLD+	Chandler Macleod Group	CMG		51*	В	467.9	1.3	0.16	16	5.0	40	24.1	+26%
HOLD	Circadian Technologies	CIR	10/02/04	188	С	46.4	1.3	10.13	NE	Nil	40	65.0	-44%
BUY BUY	Clarius Group Ltd	CND	08/04/03	82* 88	B B	88.2 36.9	1.2 1.2	0.15	9 21	9.1	44 42	70.5	+40%
BUY	CPT Global Ltd CSG Limited	CGO CSV	10/03/08 11/10/10	00 175	В	282.6	1.1	0.41 0.54	21 5	6.0 7.4	42 74	11.3 8.0	-39% -53%
HOLD	Devine Ltd	DVN	13/11/06	334*	В	158.7	1.1	0.20	4	3.8	53	77.6	-55 % -61%
BUY	Ellex Medical Lasers	ELX	14/03/06	49	D	84.9	2.2	0.28	NE	Nil	15	Nil	-70%
BUY	Fiducian Portfolio Ser	FPS	11/02/08	260	В	32.2	0.8	1.22	7	9.4	93	34.3	-51%
BUY	Finbar Group Ltd	FRI	12/04/10	106	A	207.7	0.8	4.30	10	7.6	112	15.5	+20%
BUY	Iluka Resources Ltd	ILU	12/10/04	471	В	416.4	0.6	2.25	7	8.5	880	147.0	+118%
HOLD+	Integrated Research	IRI	14/01/08	40	Α	166.9	0.8	2.84	17	5.3	76	16.0	+130%
HOLD	Mnet Group 1	MNZ			С	208.3	0.7	0.11	NE	Nil	0.7	Nil	
HOLD	M2 Telecommunications	MTU	09/10/06	33	Α	154.7	0.6	0.93	14	5.2	310	48.5	+986%
BUY	Melbourne IT	MLB	10/02/04	53	Α	81.4	0.6	0.78	10	8.7	172	82.0	+379%
BUY	Nomad Building Solutio	NOD	16/08/10	13*	D	277.5	2.7	0.13	NE	Nil	9	Nil	-35%
BUY	Novarise Renewable Res	NOE	14/03/11	25	В	415.1	1.8	0.96	5	Nil	19	Nil	-24%
BUY	Penrice Soda Holdings	PSH	11/07/11	17	D	91.4	2.7	0.05	NE	Nil	8	Nil	-55%
HOLD+	Probiotec Ltd	PBP	11/02/08	116	С	52.9	1.4	0.19	13	Nil	26	9.3	-70%
BUY	Prophecy International	PRO	08/09/08	26	С	47.2	1.6	1.99	NE	2.4	21	8.5	+12%
HOLD	Skilled Group Ltd	SKE	12/03/02	126	В	233.1	0.7	0.28	20	1.3	229	140.0	+193%
HOLD	Technology One Ltd	TNE	11/11/03	44	Α	303.4	0.6	2.26	17	3.9	117	33.5	+242%
BUY	TFS Corporation Ltd	TFC	08/01/07	45	В	276.5	1.1	1.13	6	10.4	46	14.2	+33%
HOLD+	The Reject Shop Ltd	TRS	11/01/05	257 77	B B	26.0	0.4	0.46	15 17	3.4	918		+375%
HOLD	Village Roadshow	VRL	10/08/09	77	R	151.5	0.5	0.52	17	5.1	315	149.0	+503%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +210.8%. This is equal to an average annual rate of +24.7%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 39 current and 153 closed out) is +28.9%, compared with a market gain of +3.7% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues

^{*} Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

⁽¹⁾ Cellnet Group includes 1½ shares in Mnet Group distributed to shareholders.

Recommended Investments

(Continued from Page 3)

<u>Colonial Motor Company</u> reports that "trading in the second half of the year has been better than anticipated". The full year result will be announced on 22 August.

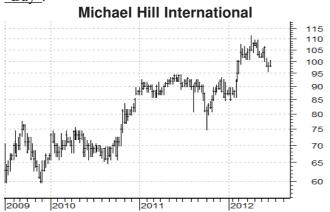
<u>Michael Hill International</u> reports annual store sales up 4.6% at \$510.2 million. The Professional Care Plan (PCP) revenues (which are reported as *deferred* revenues) more than *doubled* - up 131% - to just under \$27.0 million or equal to 5.0% of group revenues.

Reported profits may be up 10-20% for the year, but the operating cash surplus *could* be 100% higher. The PCP is boosting cashflows but only a small amount is being *reported* as *income* and contributing to reported profits at this stage.

As we also predicted in March, Michael Hill International probably has little or no net debt as at 30 June 2012 - down from \$36.9 million in June 2011. That means the company is in a *very strong* financial position and could either (1) increase cash distributions to shareholders, either via higher dividends, a capital repayment or a share repurchase or (2) use its cash (and debt facilities) to accelerate its growth in new stores!

A share repurchase would increase the earnings per share of the remaining shares, while accelerated store growth would increase revenues and profits. So one way or another the additional cash flows should boost future earnings per share growth!

Over the last couple of years - helped by the PCP - there has been a significant *improvement* in the business economics of Michael Hill International. This is initially (and most importantly) showing up in the higher cash operating surpluses which have initially been used to repay debt. Medium to longer term this improvement in the business should increase growth rates and shareholder returns. So although Michael Hill International shares have been a very good investment over the last 21 years they *could* be an even better investment in the *future*. "Buy".



Nuplex Industries has raised US\$105 million in a US private debt placement at a fixed interest rate of 6.125% until 2019. This US dollar debt will be "swapped" for Euros to refinance debt used to acquire Viverso.

Nuplex Industries will also repay its NZ\$52.6 million of Capital Notes on 15 September.

Renaissance Corporation (with shareholder approval) has sold its IT distribution business to Exeed (a distributor of HP computer products). The transaction involves the transfer of distributorships for Apple, Fuji, Cygnet, Belkin and Ozaki. Exced will pay \$2.3 million for goodwill, \$570,000 for fixed assets, take about \$2.5 million of stock (leaving Renaissance Corporation with some stock to sell and some write-offs), take over a leased building and employ most of the existing distribution staff.

This will leave Renaissance Corporation with *Yoobee* (i.e. an *Apple* retailer with ten stores) and *Yoobee Design College* (formerly *Natcoll*, with educational campuses in Auckland, Wellington and Christchurch). The company sees its best growth potential in the education business. This was acquired in 2007 and earnings (before interest, depreciation and tax) have increased 85% or about 12½% per annum. With new campuses planned in Australia and online delivery providing the "ability to scale the business internationally", the company is seeking to maintain a similar growth rate "over the long term".

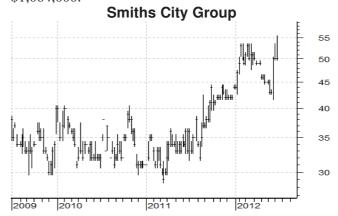
After the sale the company will be debt-free, with cash of \$1.1 million. The remaining businesses are less volatile and require limited working capital.

Renaissance Corporation has also received a further \$785,000 (including GST) insurance payout for earthquake damage. It is still negotiating with the insurer over its Business Interruption claim. Once the company receives its final insurance claims it expects to have around \$2.5 million (5 cents per share) in cash.

Smiths City Group lifted revenues just 0.8% to \$222.6 million for the year to 30 April 2012, but net profits increased 104.9% to \$3,876,000 (7.3 cents per share). There was also a deferred tax credit of \$499,000 and the company has carried forward tax losses of \$11.4 million. A final dividend of 2.5 cents (with no imputation tax credit) will lift the annual dividend 75.0% to 3.5 cents

There was a net operating cash surplus of \$3.9 million, down from a large \$11.5 million surplus last year

The Retail business returned to profitability, earning \$2,809,000 - compared with a *loss* of \$65,000 in 2011. Finance earnings were 18% *lower* at \$1,772,000 while Property earnings were virtually unchanged at \$488,000. Unallocated parent company *costs* increased 54% to \$1,064,000.



South Port New Zealand lifted freight volumes 1.9% to 2.69 million tonnes, owing to "improved activity during the last quarter of the financial year". The full year profit is expected to be \$5.8-6.0 million, down 4-7% on last year's \$6,258,000 profit, but up 9-11% on the company's earlier estimate of \$5.2-5.5 million.

Australian Shares

(*This section is in Australian currency, unless stated.*) **A.J Lucas Group** reports "continued difficult trading conditions" and now predicts underlying earnings (before interest, depreciation and tax) of \$24-26 million.

In addition it expects to write-down drilling asset values by around \$37 million and there will be one-off restructuring and refinancing costs of \$7.5 million and a provision of \$3.2 million to close the Asset Services business.

Cuadrilla Resources expects to soon receive permission to recommence fracking, which will take 6-9 months to complete. The next stage of development of the *Bowland Shale* prospect is expected to be completed by the end of 2013 - and "produce sufficient scientific information to assess the commercial viability of development" and "create a basis to attract additional development capital" for "one of the largest gas accumulations in Western Europe".

The company also plans to increase its share placement (at 135 cents) to raise \$40 million.

<u>Campbell Brothers</u> will seek shareholder approval at its AGM on 31 July to change the company name to **ALS Ltd** and to split each existing share into five new shares.

<u>Cardno</u> expects its net profit for the year ended 30 June 2012 to be up 21-26% at \$71-74 million. That would make earnings per share 2-6% *lower* at 51.3-53.6 cents, owing to the issued capital increased in the March 2012 cash issue and shares issued to partially finance acquisitions.

Cardno has also completed two further US acquisitions. It will pay US\$31 million (91% in cash, 9% in shares) for **Marshall Miller & Associates**, a mining, energy and environmental consulting firm based in Bluefield, Virginia. It will also pay up to US\$14.25 million for **EM-Assist Inc**, an environmental services and compliance management firm in California.

Both companies are being acquired on a Price/Sales ratio of about 0.95 and a Price/Earnings ratio of around 11 - so are fully valued - but further expand the group's range of services and are expected to provide organic growth from cross-selling opportunities.

<u>Cellnet Group</u> has declared (and paid) a special 10.0 cents dividend to distribute some of its surplus cash.

The company is to exit its new online sales businesses which have failed to achieve the necessary scale for profitability. Operating losses and investment losses from this sector will be around \$1.5 million (before tax) for the last year (i.e. to 30 June 2012). The retail business generated pre-tax profits around \$1.3 million, so overall the company will report a *loss* of about \$200,000.

Net profits for the current year (i.e. to June 2013) are forecast at around \$1.0 million (1.6 cents per share).

<u>Circadian Technologies</u> placed 2,084,714 shares at 49 cents to raise \$1,020,000 in cash.

The company has also announced that **Healthscope** will commercially launch its *Cancers of Unknown Primary* test in Australia, New Zealand, Malaysia and Singapore on 16 July.

<u>CSG Ltd</u> has completed the sale of its Technology Solutions business for \$227.5 million in cash (plus an earn out of up to \$32.5 million). An announcement about the return of cash to shareholders is expected on 23 August with the annual profit result.

<u>Customers</u> has been acquired by <u>DirectCash</u> Payments, with payment of 127 cents per share made on 4 July. We had received 4.0 cents in dividends, so this investment has provided a total return of 57.8% since we first bought into Customers exactly one year ago.

Devine expects a trading profit of \$11.0-12.5 million (7-8 cents per share) for the year ended 30 June 2012, before making pre-tax write-downs of \$30-35 million on two development assets and two residential projects.

Finbar Group has upgraded its June 2012 profit forecast from \$24 million to \$28 million, declared a 5.5 cents final dividend (lifting the annual rate 5.9% to 9.0 cents), commenced construction of its *Pelago East* complex (the second stage of its Karratha apartment project) and will seek to repurchase up to 20 million shares (i.e. 9.3% of its capital) on-market.

The increased profit reflects strong sales and settlements for its recently completed 18 on Plain and Fairlanes apartment projects.

The *Pelago West* project (currently 85% pre-sold or leased) was expected to be completed in June, with settlements starting in July. The company will immediately begin construction of the *Pelago East* project of 174 apartments and 12 shops. The project is 35% pre-sold prior to the public marketing program. Construction is expected to take 15-18 months.

The company has cash reserves and expects to generate strong cashflows over the next year, so is seeking to repurchase up to 20 million shares on-market. An on-market share repurchase is favourable for the *future* performance of a share. Firstly, it indicates that the directors (i.e. the knowledgeable *insiders*) consider the shares are under-valued. Secondly, it indicates the company is in a healthy financial position (i.e. has surplus cash which can be used to finance the repurchase). Thirdly, repurchasing shares increases the *earnings per share* of the remaining shares. Fourthly, the actual purchases by the company increase the *demand* for shares on the market, impacting on the supply/demand equilibrium in favour of higher prices.

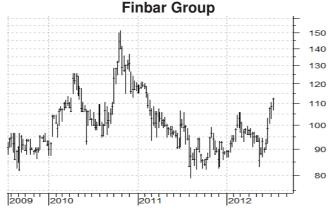
Of course, very occasionally companies that are *not* in a sound financial position announce share repurchases in an attempt to manipulate their share price. Sometimes companies announce repurchase plans . . . but then buy back few or no shares.

Finbar Group has a 42% market share in the construction of new apartments in Perth - the fastest growing capital city in Australia - where the population is projected to increase from 1.7 million at present to 4.3 million by 2056.

(Continued on Page 6)

Recommended Investments

(Continued from Page 5)



<u>Iluka Resources</u> reports "second quarter sales below expectations" and "more significantly, deteriorating economic outlooks and discussions with customers" that indicate lower sales volumes over 2012.

Sales prices remain steady around US\$2255 per tonne (which is more than *double* the \$1087 per tonne in the first half of 2011), but production volumes and sales will be lower than originally anticipated. Iluka Resources will seek to maintain sales prices (i.e. high profit margins) rather than production/sales volumes at low margins.

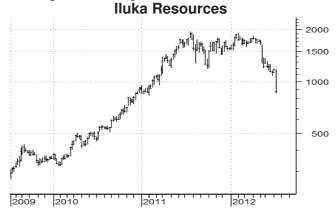
For the first half year the company lifted revenues 16.2% to \$662.8 million despite a 35.1% *drop* in sales volumes to 492.8 thousand tonnes. Zircon sales were down 65.4% to just 87.4 thousand tonnes. The company is lowering Zircon production (down 26.8% to 209.0 thousand tonnes over the last six months) by mining a low grade part of the Jacinth-Ambrosia ore body retaining the high grade Zircon ore (i.e. extending the mine life of this high grade ore) for when market demand increases.

Higher revenues *could* lift the first half profit about 30% to around \$180-190 million (43-46 cents per share). Iluka Resources is unwilling to predict second half sales - giving "guidance" to sales volumes that could be anywhere from 13% *lower* than the first half to 64% higher! We estimate that could give an annual profit somewhere between 40% *lower* at \$325 million (about 80 cents per share) and 10% higher at \$595 million (140 cents per share).

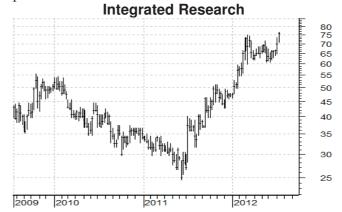
Mining and selling a commodity is, of course, a volatile business - and this is just a short, sharp drop in demand which will likely recover just as quickly at some stage in the near future. Operating costs are relatively steady, so a recovery in sales volumes would significantly boost revenues and virtually all of that would flow through to net profits.

Earlier this year brokers were predicting earnings per share of \$3-4 for 2013 (which have now been downgraded to around 270-320 cents). As readers of this newsletter will know, we are more than a little sceptical about the accuracy of broker forecasts . . . but Iluka Resources does have the potential to earn significant profits. The company is virtually debt-free and has significant unutilised borrowing facilities. So it is in a strong financial position to ride out a temporary dip in sales *and* continue to expand and take a medium to long term view of maximising profits and shareholder returns.

At 880 cents the shares look undervalued. We are rating Iluka Resources shares a "Buy" and adding to our existing shareholding.



<u>Integrated Research</u> is predicting its June 2012 profit result (due to be announced 16 August) will be 17-23% higher at \$8.7-9.2 million (5.2-5.5 cents per share). This has been helped by new licence sales of *Unified Communications* (IP Telephony) and Payments products.



Penrice Soda Holdings has reached agreement with its banks to *extend* and *restructure* its debt facilities. This is important as companies fail when their banks refuse to extend further credit and foreclose on existing loans.

The existing \$98 million debt facility (drawn to \$96 million) which was due to expire in March 2013 has been restructured into a \$10 million working capital facility, a \$20 million term loan maturing July 2014 and a \$68 million term loan maturing July 2017 (on which the company can capitalise interest payments).

Extending debt facilities up to five years - and allowing the company to compound interest payments until maturity - shows continued long term support for the company from its bankers (although probably at a high interest rate!).

The stockmarket values Penrice Soda Holdings' total equity as just \$7.0 million. This is a high risk situation - but with very high leverage. An investor's potential loss is limited to 100%, but there is no limit to potential gains. The extension of bank facilities would indicate a significantly reduced risk of Penrice Soda Holdings failing in the short to medium term - giving it time to sell assets to reduce debts and time to return to profitability through expanding its high margin sodium bicarbonate export business and building its new Selective Salts Recovery technology business for the coal seam gas

July 16, 2012. Page 7

industry.

TFS Corporation has achieved wholesale sales targets made in its US\$150 million note issue which has allowed the remaining A\$44.9 million to be released from escrow and now available for use in the business.

The company has also closed its 2012 retail MIS sales, having sold 116 hectares for \$9.3 million. This is up 31% on 2011, but still a small part of its annual plantation sales.

A Sovereign Wealth fund has made its third annual investment with TFS Corporation, purchasing an additional 400 hectares. The fund has paid an initial sum of \$37 million, of which \$10 million will be used to make secondary market purchases of established plantation.

<u>Village Roadshow</u> reports that *Village Roadshow Entertainment Group* has raised US\$275 million in new funding and restructured its capital. The new financing is from six year mezzanine debt and the issue of new equity. This will be used to co-finance and co-produce films by Village Roadshow Pictures (and repay the \$9 million loan from Village Roadshow to establish VREG Asia).

Village Roadshow remains the largest shareholder in Village Roadshow Entertainment Group with an unchanged 47.6% of the ordinary shares. It also holds US\$100 million (out of US\$106 million) of non-voting redeemable shares paying 14% interest (i.e. 5% in cash and 9% in further redeemable shares). Partial redemption of these shares will begin in 2015, with final redemption scheduled for 2018. Village Roadshow also has the option to convert the redeemable shares into ordinary shares if the company makes an initial public offering (although this is now not expected in the short term).

Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company	Share Price	STREI Cur- rent	NGTH R 4-Wk Chg.	ATING Rank 0-99	Insider Buy-Sell	Following	Price to NTA	Return on Equity	Vola- til- ity	Price Earn. Ratio	Divi- dend Yield	Price Sales Ratio	Market Cap'n	Company Share Cur-	NGTH R 4-Wk Chg.	ATING Rank 0-99	Insider Buy-Sell	Following	Price to NTA	Return on Equity	Vola- til- ity	Price Earn. Ratio	Divi- dend Yield	Price Sales Ratio	Market Cap'n
UNDER-VALUED	SHAR	ES: Lo	west P	rice/S	Sales,	Yld	> 0, F	Rel Str	rength	1 > 0				INSIDER BUYING: Most Inside	r Buyin	g, Re	lative S	Stre	ngth >	0					
Smiths City	50	+0.6	-1.4	43	0-0	-	0.6	10	1.2	6	7.0	0.12	26	Methven Limited 126 +3.6	+2.6	26	5-0	-	1.7	13	0.7	13	9.8	0.79	84
Col Motor Co	310	+6.0	-1.4	17	1-0	-	0.9	7	0.5	12	8.8	0.21	101	Comvita 321 +15.9	+2.0	5	4-0		1.2	11	0.5	11	6.2	0.95	91
Ebos Group Ltd	789	+5.7	-0.2	18	0-0	1	2.1	12	0.5	18	5.7	0.31	411	Port Tauranga 1126 +4.8	-1.2	21	5-1	1	2.2	8	0.3	26	3.9	8.14	1,509
Pumpkin Patch	87	+2.3	-7.7	34	3-2	1	4.5	23	1.2	19	4.9	0.43	146	F & P Appliance 57 +13.5	-0.4	7		1	0.7	3	1.1	22	Nil	0.40	413
Hellaby Hold.	290	+5.9	-2.3	18	1-0	-	1.6	11	1.2	14	4.9	0.46	214	DNZ Property 149 +6.4	+0.2	16	3-0	-	1.0	5	0.6	18	5.7	N/A	369
Abano Health.	438	+0.5	+1.9	45	0-0	-	8.0	1	0.7	88	6.8	0.51	92	Briscoe Group 170 +9.9	+1.4	10	3-0	-	2.6	20	0.5	13	8.4	0.82	361
Infratil NZ	207	+4.3	+1.0	23	0-1	-	1.1	5	0.7	24	5.5	0.55	1,215	NZ Oil & Gas 83 +3.3	+1.0	29	3-0	-	1.0	7	1.0	14	3.4	3.10	330
Allied Work.	253	+12.2	-2.5	9	0-0	-	3.2	22	0.9	14	7.3	0.55	66	Dorchester Pac 9 +2.6	+2.3	31	3-0	-	0.7	-	1.8	NE	Nil	1.62	16
Turners Auction	158	+2.5	-0.1	32	1-1	-	2.5	21	0.7	12	15.4	0.57	43	Mercer Group 12 +15.7	-0.1	6	2-0	-	0.3	-	2.0	NE	Nil	0.16	6
Restaurant Brds	213	+1.7	+2.5	39	0-0	-	3.5	28	0.8	12	10.7	0.67	208	Pharmacybrands 110 +18.6	+4.8	3	2-0	-	2.1	16	0.6	13	Nil	1.25	132
Opus Int'l Cons	205	+4.2	-1.8	23	0-0	-	2.7	22	0.7	12	5.9	0.75	297	•											
Michael Hill	98	+5.2	-3.6	20	4-2	1	2.1	19	0.9	11	4.6	0.77	375	OVER-VALUED SHARES: High	nest Pr	ice/Sa	ales Ra	atios	s, Rela	ative S	Stren	gth <	0		
Tower Limited	160	+2.0	-2.6	36	2-1	-	0.9	7	1.1	13	5.4	0.79	424	Goodman Prop. 101 -0.1	-1.1	49	0-1	-	1.1	4	0.4	25	6.2	9.02	1,004
Methven Limited	126	+3.6	+2.6	26	5-0	-	1.7	13	1.0	13	9.8	0.79	84	Vital Health PT 124 -58.3	+0.0	98	0-1	-	1.2	2	0.5	49	6.5	8.55	360
Briscoe Group	170	+9.9	+1.4	10	3-0	-	2.6	20	0.7	13	8.4	0.82	361	Metro. LifeCare 225 -3.9	-1.8	67	0-0	-	0.5	4	0.5	13	Nil	4.24	276
Comvita	321	+15.9	+2.0	5	4-0	-	1.2	11	0.7	11	6.2	0.95	91	Charlie's Group 43 -58.3	+0.0	97	0-0	-	7.7	15	1.2	51	Nil	4.00	126
														South Port NZ 313 -2.9	-2.8	64	0-0	-	2.8	22	0.3	13	9.1	3.24	82
BEST PERFORM	IING SH	IARES	: Stron	gest :	Shares	s, P	E < 2	0, P/S	S < 1.	0				Chorus Ltd 328 -1.9	-2.6	59	1-1	2	2.7	-	0.3	NE	Nil	2.50	1,263
Comvita	321	+15.9	+2.0	5	4-0	-	1.2	11	0.6	11	6.2	0.95	91	Sky City Ltd 346 -1.4	-3.3	56	0-1	-	2.6	16	0.5	16	6.2	2.49	1,996
Allied Work.	253	+12.2	-2.5	9	0-0	-	3.2	22	0.8	14	7.3	0.55	66	Sky Network TV 506 -2.1	-0.8	60	1-0	-	1.5	9	0.4	16	5.2	2.47	1,969
Briscoe Group	170	+9.9	+1.4	10	3-0	-	2.6	20	0.6	13	8.4	0.82	361	Lyttelton Port 200 -0.2	-0.5	50	0-0	-	1.3	8	0.5	17	Nil	2.23	205
Col Motor Co	310	+6.0	-1.4	17	1-0	-	0.9	7	0.4	12	8.8	0.21	101	NZ Refining Co 230 -9.9	-1.5	83	3-0	-	1.1	6	0.5	19	7.5	2.21	644
Hellaby Hold.	290	+5.9	-2.3	18	1-0	-	1.6	11	1.0	14	4.9	0.46	214	F & P Health. 201 -5.6	-1.7	73	1-3	1	3.0	18	0.4	16	8.8	2.02	1,044
Ebos Group Ltd	789	+5.7	-0.2	18	0-0	1	2.1	12	0.5	18	5.7	0.31	411												
Michael Hill	98	+5.2	-3.6	20	4-2	1	2.1	19	0.7	11	4.6	0.77	375	WORST PERFORMING SHAR	ES: We	eakes	t Share	es, l	P/S R	atio >	0.25	, Yield	l < Tv	rice Av	erage
Opus Int'l Cons	205	+4.2	-1.8	23	0-0	-	2.7	22	0.6	12	5.9	0.75	297	Vital Health PT 124 -58.3	+0.0	98	0-1	-	1.2	2	0.4	49	6.5	8.55	360
Methven Limited	126	+3.6	+2.6	26	5-0	-	1.7	13	0.8	13	9.8	0.79	84	Charlie's Group 43 -58.3	+0.0	97	0-0	-	7.7	15	1.1	51	Nil	4.00	126
Turners Auction	158	+2.5	-0.1	32	1-1	-	2.5	21	0.6	12	15.4	0.57	43	WN Drive Tech. 17 -12.6	-0.3	87	2-0	-	0.9	-	1.7	NE	Nil	0.33	11
Pumpkin Patch	87	+2.3	-7.7	34	3-2	1	4.5	23	1.0	19	4.9	0.43	146	Rakon Ltd 46 -12.0	+1.0	86	1-0	-	0.5	-	0.9	NE	Nil	0.49	88
Tower Limited	160	+2.0	-2.6	36	2-1	-	0.9	7	1.0	13	5.4	0.79	424	L&M Energy 7 -11.3	-9.2	85	0-0	-	1.7	-	1.7	NE	Nil	N/A	49
Restaurant Brds	213	+1.7	+2.5	39	0-0	-	3.5	28	0.7	12	10.7	0.67	208	Pyne Gould Corp 24 -9.8	-3.9	81	0-1	-	0.4	-	1.1	NE	Nil	1.81	52
Smiths City	50	+0.6	-1.4	43	0-0	-	0.6	10	0.9	6	7.0	0.12	26	Mowbray Collect 45 -9.8	-0.7	80	0-0	-	1.4	-	0.5	NE	Nil	1.78	5
•														Sealegs Corp 12 -7.2	-0.0	77	0-0	-	1.6	-	1.5	NE	Nil	1.08	15
INCOME SHARE	S: High	est Yie	lds, Ca	apitali	sation	> N	Z\$10	0 milli	on					NZ Farming Sys. 57 -6.6	-2.7	75	0-0	-	0.7	-	0.9	NE	Nil	1.80	139
Cavalier Corp	151	-19.4	-1.8	92	0-0	1	1.0	17	0.7	6	17.0	0.45	103	NZ Wine Company 85 -4.8	+1.3	71	0-0	-	0.4	-	0.6	NE	3.4	0.57	7
Warehouse Grou	p 258	-7.6	+0.6	79	2-2	2	2.3	29	0.6	8	12.2	0.38	630	Pac Edge Bio. 19 -4.7	+1.4	70	0-0	-	2.9	-	1.3	NE	Nil	N/A	52
Hallenstein G.	408	+4.5	-0.7	22	0-0	-	3.9	29	0.5	13	10.9	1.18	243	-											
Restaurant Brds	213	+1.7	+2.5	39	0-0	-	3.5	28	0.6	12	10.7	0.67	208	INSIDER SELLING: Most Inside	er Selli	ng, R	elative	Stre	ength	< 0					
Kathmandu Ltd	140	-12.4	-0.3	86	2-2	-	1.1	15	0.7	7	10.2	0.91	280	F & P Health. 201 -5.6	-1.7	73	1-3	1	3.0	18	0.3	16	8.8	2.02	1,044
Telecom Corp	255	+9.6	-3.0	11	4-5	3	2.1	8	0.5	25	10.1	2.61	4,908	Goodman Prop. 101 -0.1	-1.1	49	0-1	-	1.1	4	0.4	25	6.2	9.02	1,004
F & P Health.	201	-5.6	-1.7	73	1-3	1	3.0	18	0.4	16	8.8	2.02	1,044	Pyne Gould Corp 24 -9.8	-3.9	81	0-1	-	0.4	-	1.0	NE	Nil	1.81	52
Col Motor Co	310	+6.0	-1.4	17	1-0	-	0.9	7	0.3	12	8.8	0.21	101	Sky City Ltd 346 -1.4	-3.3	56	0-1	-	2.6	16	0.4	16	6.2	2.49	1,996
Sanford Limited	385	-5.7	-0.1	75	13-0	-	0.7	4	0.3	16	8.5	0.78	360	Vital Health PT 124 -58.3	+0.0	98	0-1	-	1.2	2	0.4	49	6.5	8.55	360
Briscoe Group	170	+9.9	+1.4	10	3-0	-	2.6	20	0.5	13	8.4	0.82	361	Mainfreight Grp 948 -0.6	-0.1	52	1-2	-	2.7	19	0.4	14	3.9	0.52	939

Page 8 Market Analysis

Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

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													 							_					
Company SI	hare	STREN Cur-	GTH RA 4-Wk	ATING Bank	Sell Sell	S Ed B	rice Re	eturn Vola on til-	- Price Farn	Divi- dend	Price Sales	Market	Company	Share	STREN Cur-	NGTH RA 4-Wk I	<u>ATING</u> Bank	Selli Selli	SE Prio	e Return on	Vola- P	rice arn	Divi- dend 9	Price Sales	Market
	rice	rent	Chg.	0-99	<u> 종</u> 교	s을 N	ITA E	quity ity	Ratio	Yield	Ratio	Cap'n	Company	Price	rent	Chg.	0-99	ag l	se NT	A Equity	ity R	atio	Yield		Cap'n
HINDED VALUED OF	JADE	C. Lou											DECT DEDECORM	NC CL	IADEC						-				
UNDER-VALUED SH Vita Group Ltd	26	+2.2		18	2-0		u, ne 3.4	- 1.3		122	0.09	36	Jumbo Interact.		+41.0	,	jesi (0-6	s, r/⊑ < 12.0 -		0.6	9	0.5	0.56	43
Lindsay Aust	18	+2.4	-1.1	17	1-0).9	3 1.4		4.0	0.16	38	Corum Group Ltd	9	+39.0	-3.3	1	0-0				12		0.96	21
Chandler McLeod	40	+0.5	-2.9	21	2-0	4 -		- 1.2		5.0	0.16	187	Vision Eye Inst		+37.4		1	0-0			1.0	7		0.26	28
	410	+2.9	-1.0	16	0-0	2 1	.2	- 0.5		3.2	0.17	3,807	Mirvac Ind Trt		+22.1	-0.3	3	0-0	- 0.5		1.9	1		0.72	38
Brierty Ltd	30	+2.2	-3.5	17	6-0	- 0).9	0 1.3	333	1.7	0.18	33	Quest Investm't	17	+16.5	+18.9	4	1-0	- 0.9	15	1.0	6	Nil	0.24	8
Merchant House	14	+1.6	+5.6	19	0-0	- 0).6	16 1.6	4	7.1	0.18	13	A.P. Eagers	360	+16.4	+3.1	4	14-0	- 0.5	3	0.2	14	4.4	0.24	564
Noni B Limited	67	+9.1	-2.8	7	5-0	- 1	.8	2 0.9	92	1.5	0.18	21	Freedom Foods	56	+15.8	-6.4	4	1-0	- 1.9	20	0.7	10	1.8	0.95	43
	223	+5.3	-4.6	11	3-0			31 0.5	8	5.8	0.19	264	Alesco Corp Ltd		+15.8		4	0-0	4 2.3					0.35	186
Automotive Hold 2	255	+8.2	-2.2	8	2-0			20 0.6		6.7	0.20	663	Supply Network		+14.8	-3.6	4	0-0	- 2.4					0.67	34
Aust Vintage	36		-1.6	12	0-0	- 0		5 1.1	7	6.9	0.21	46	ERM Power Ltd		+12.4	-0.7	5	5-0	- 2.0					0.58	316
'	135		+2.3	20	3-0			10 0.6	8	7.4	0.22	116	Tag Pacific		+12.1	-1.6	6	2-3	- 1.0		0.8	6		0.22	22
TransMetro Corp	60		+2.3	19 4	0-0			29 0.7		8.3	0.23	8 564	Vita Life Sci.		+11.3		6 6	0-0	- 2.9		0.8	19 5		0.95	23 46
A.P. Eagers 3 Sigma Pharm.	60 ·	+16.4	+3.1	17	14-0 2-0	4 1).5	3 0.3 7 0.8		4.4 5.9	0.24	701	FSA Group Ltd Sunland Group		+11.3	-2.6	6	2-0 0-1	- 0.9 1 0.6		0.6	9		0.65 0.77	197
	261		+0.6	11	0-0			- 0.5		4.2	0.26	686	Norton Gold		+10.3		7	0-0	- 1.6			13		0.81	171
Mesbon China N.			+7.1	4	0-0	- 0		2 1.3		3.4	0.26	40	Pro-Pac Pack.	50	+8.5	-6.0	8	0-3	- 5.6					0.60	70
	229	+8.6	-4.3	8	1-0	3 22		- 0.6		1.3	0.28	534	Automotive Hold	255	+8.2	-2.2	8	2-0	1 2.5					0.20	663
Hydromet Corp.	5	+3.7	+0.7	14	7-1	- 1	.0	11 3.0	9	3.6	0.32	22	Capital Health	6	+8.2	-2.5	8	0-0		-	1.9	19	Nil	0.41	19
UXC Limited	55	+6.8	-3.3	10	3-0	2 7	7.9	21 1.0	37	3.6	0.32	168	Graincorp	898	+7.9	-1.6	8	0-0	5 1.8	18	0.3	10	3.3	0.64	1,778
Adcorp Aust.	17	+1.0	-1.2	20	8-0	- 1	.8	25 1.4	7	12.1	0.34	10	Super Retail Gr	737	+7.7	-3.6	9	1-0	5 5.3	29	0.3	18	3.9	0.93	1,412
Alesco Corp Ltd	197 -	+15.8	+3.2	4	0-0	4 2	2.3	17 0.6		4.3	0.35	186	CTI Logistics	140	+7.4	-3.6	9	0-0	- 2.2		0.4		4.3	0.95	69
CI Resources		+2.3	-3.6	17	1-0	- 0		8 0.9	7	5.7	0.35	39	News Corp.	2144	+7.4		9	0-0	2 8.9		0.3				17,120
	350	+1.6	-0.2	19	0-0	- 1		10 0.4		5.7	0.38	49	Mastermyne Grp	210	+7.3	-7.6	9	0-4						0.93	154
Landmark White	34		+3.9	7	0-3	- 4		21 1.0	20	8.8	0.42	9	Logicamms Ltd	108	+6.9	-5.9	10	8-1	3 2.8					0.74	73
, ,	263 770	+5.4 +5.0	-3.8 -5.1	11 12	1-0 0-0	- 0		3 0.5		8.4 3.6	0.46	105 17	Greencap Ltd	6 52	+6.7 +5.9	-3.8 -3.9	10 10	0-0 2-0	- 0.5		1.7 0.7	4 5		0.28	16
	225	+3.0	-4.3	17	0-0	- 1 2 2		21 0.5		4.9	0.49	231	Webster Ltd Korvest Ltd	489	+5.7	-2.9	11	0-0	- 0.5 - 1.3					0.71 0.64	34 43
	114		+0.2	20	0-0			11 0.7	7	6.2	0.54	129	GLG Corporation	21	+5.6	-8.9	11	0-0	- 0.4		0.9	6		0.04	16
	144	+7.4		9	0-0	2 8		- 0.3	7	0.7		17,120	Spotless Group	261		+0.6	11	0-0						0.26	686
		+41.0		1	0-6	- 12		- 0.8	9	0.5	0.56	43	liNet	320	+5.5	-0.0	11	6-1						0.70	487
Ocean Capital	15	+3.5	-2.9	15	0-0	- 0).5	- 1.6	NE	5.0	0.57	12	Pro Maintenance	223	+5.3	-4.6	11	3-0	- 2.6	31	0.4			0.19	264
ERM Power Ltd	195 -	+12.4	-0.7	5	5-0	- 2	2.0	10 0.6	20	1.8	0.58	316	Aust Vintage	36	+5.2	-1.6	12	0-0	- 0.3	5	8.0	7	6.9	0.21	46
Maxi TRANS	65 -	+26.5	-2.3	2	0-0	1 1	.9	6 0.9	29	2.3	0.59	120	Tatts Group Ltd	270	+5.2	+1.1	12	1-0	4 -	-	0.4	13	8.0	0.97	3,560
	694	+2.9	+0.6	16	6-1	5 13		90 0.2		4.5		32,772	Buderim Ginger	48		-11.8	12	0-0	- 1.3		0.6	6		0.13	10
Pro-Pac Pack.	50	+8.5	-6.0	8	0-3			40 1.0		4.0	0.60	70	Embelton Ltd	770	+5.0	-5.1	12	0-0	- 1.6					0.49	17
	489	+5.7	-2.9	11	0-0			13 0.4		5.3	0.64	43	G.U.D. Holdings	852	+4.6	-0.3	12	3-0	- 6.8					0.99	589
	898 1 4 E	+7.9	-1.6	8	0-0	5 1		18 0.4		3.3	0.64	1,778	Hi Tech Group	240	+4.5	-3.6	13	0-0	- 0.5		2.1	2		0.14	1
		+0.2 +14.8	-1.5 -3.6	23 4	1-0 0-0	- 0 - 2		19 0.5 17 0.6	4 14	4.1 5.0	0.66	27 34	Decmil Group Gale Pacific	249 25	+4.4 +4.1	-4.0 -1.4	13 13	1-0 3-0	4 4.7					0.79 0.75	412 72
	150	+2.7	-1.1	16	2-2	- 1		18 0.6		5.3	0.69	700	PTB Group Ltd	20	+4.0	-7.0	14	0-0	- 0.2			10		0.21	6
•	320	+5.5	-0.0	11	6-1			- 0.5		3.8	0.70	487	Melbourne IT	172	+3.9	-3.4	14	4-0	2 -					0.78	140
Collection Hse	79	+1.6	-2.0	19	4-0	- 0).9	12 0.7	8	7.8	0.70	77	Hydromet Corp.	5		+0.7	14	7-1	- 1.0		2.1			0.32	22
Webster Ltd	52	+5.9	-3.9	10	2-0	- 0).5	10 0.9	5	1.9	0.71	34	M2 Telecom. Grp	310	+3.5	-2.6	15	0-3	3 -	-	0.4	14	5.2	0.93	479
Amcor Ltd	729	+2.1	-1.7	18	6-1	3 5	5.3	21 0.3	25	4.8	0.72	8,952	Ausenco Ltd	336	+3.5	-9.1	15	0-0	6 6.9	44	0.5	16	3.6	0.76	414
Logicamms Ltd 1	108	+6.9	-5.9	10	8-1	3 2	2.8	18 0.8	16	4.2	0.74	73	E & A Limited	17	+3.5	-0.8	15	4-0		-	1.2	10	Nil	0.11	16
Gale Pacific	25	+4.1				- 1		14 1.3			0.75	72	Namoi Cotton	23		+5.5			- 0.2			11		0.05	21
	336	+3.5	-9.1	15	0-0	6 6		44 0.6		3.6	0.76	414	AMA Group Ltd	15	+3.2	-1.9	15	0-1	- 3.0		1.4	6		0.77	42
	835	+1.3	-4.4	20	0-0	2 2 2		26 0.4		2.6	0.76 0.78	175	Woolworths Ltd	2694 150	+2.9 +2.7	+0.6	16	6-1 2-2	5 13.9						32,772 700
	172 249	+3.9	-3.4 -4.0	14 13	4-0 1-0	4 4		- 0.5 35 0.7		8.7 2.4	0.76	140 412	Nib Holdings Fantastic Hold.	225	+2.7	-1.1 -4.3	16 17	0-0	- 1.9 2 2.5					0.69 0.53	231
Legend Corp.	32	+1.1		20	1-0			37 1.2		5.6	0.79	69	CI Resources	53	+2.3	-3.6	17	1-0	- 0.6		0.7			0.35	39
ASG Group Ltd	84	+0.6		21	0-0	3 -		- 0.8	9	9.0	0.92	141	Sigma Pharm.	60		-3.1		2-0	4 1.1					0.25	701
•	737		-3.6	9	1-0	5 5		29 0.4		3.9	0.93	1,412	Vita Group Ltd	26		+0.9	18	2-0	- 6.4		0.9			0.09	36
•	310		-2.6	15	0-3	3 -		- 0.5		5.2	0.93	479	Ambition Group	16	+1.8		18	0-0	- 0.9		1.1	8		0.11	11
Mastermyne Grp 2	210	+7.3	-7.6	9	0-4			- 0.6	13	2.9	0.93	154	Brisconnections	91	+1.8	-0.3	19	0-0		-	0.6	13	Nil	0.27	355
Mortgage Choice	135	+0.2	+0.3	22	0-0	- 1	.8	32 0.7	6	9.6	0.95	160	Collection Hse	79	+1.6	-2.0	19	4-0	- 0.9	12	0.5	8	7.8	0.70	77
	360	+4.5	-0.9	13	1-0	- 2		10 0.5		4.4	0.95	7,452	Schaffer Corp	350	+1.6	-0.2	19	0-0	- 1.0					0.38	49
Freedom Foods		+15.8	-6.4	4	1-0	- 1		20 0.9		1.8	0.95	43	TransMetro Corp	60		+2.3	19	0-0	- 0.5		0.5			0.23	8
0		+7.4		9	0-0	- 2		19 0.5		4.3	0.95	69	Merchant House	14			19	0-0	- 0.6		1.1			0.18	13
Vita Life Sci.		+11.3		6	0-0	- 2		15 1.0		1.3	0.95	23	Macquarie C Tel	835	+1.3	-4.4	20	0-0	2 2.5					0.76	175
'	270 18	+5.2 +1.3		12 20	1-0 1-0	4 -		- 0.5 37 1.4		8.0 2.8	0.97 0.98	3,560 13	Novarise Renew. Laserbond Ltd	19 18	+1.3 +1.3		20 20	5-0 1-0	- 1.4 - 3.6		1.1 1.0	5 10		0.96 0.98	79 13
Laserbond Ltd G.U.D. Holdings 8	852		-0.3	12	3-0			37 1.4 46 0.4			0.98	589	Regional Exp.	114		+0.2	20	0-0	1 0.8		0.5			0.98 0.54	129
•	500	+4.0	-0.0	16	2-1			17 0.3		4.0	1.01	8,073	Legend Corp.	32	+1.1	-1.5	20	1-0	- 3.2		0.9			0.80	69
Objective Corp.		+18.0	-6.3	3	0-0	- 5		43 1.0		4.4	1.03	41	Adcorp Aust.	17			20	8-0	- 1.8		1.0			0.34	10
			-1.3	4	1-1	2 -		- 0.5		4.3	1.05	949	K&S Corporation	135		+2.3	20	3-0	- 0.8		0.4			0.22	116
		+7.7		9	4-0	3 1		13 0.7		9.1		404	ASG Group Ltd	84		+0.4	21	0-0	3 -		0.6			0.92	141
· ·		+0.2		23	0-0	2 -		- 0.8		8.3	1.07	348	Chandler McLeod	40		-2.9	21	2-0	4 -					0.16	187
		+20.7		3	0-3			- 0.5		2.7	1.10	68	Mortgage Choice	135	+0.2		22	0-0	- 1.8		0.5			0.95	160
Vealls Ltd	165	+0.3	-0.1	22	0-0			- 0.4	4	6.1	1.11	19	Tasmania Mines	145	+0.2	-1.5	23	1-0	- 0.8	19	0.4	4	4.1	0.66	27

July 16, 2012. Page 9 STRENGTH RATING
Cur- 4-Wk Rank
Chg. 0-99

See Price Return Vola- Price DiviPrice DiviP Price Return Vola-Price Divi-STRENGTH RATING Company Company til- Earn, dend Price Cap'n Price Chg. 0-99 Ratio Yield Cap'n INCOME SHARES: Highest Yields, Capitalisation > A\$250 million Novarise Renew 19 +1.3 +1.9 20 5-0 - 1.4 29 0.9 5 Nil 0.96 79 Seven West Med. 162 -22.1 -10.5 81 6-0 6 - 06 9 27.8 1.36 989 Medical Dev Int 92 +24.7 ₊₄ 8 2 5-0 - 10.2 38 0.5 27 Nil 4 63 47 Billabong Int'l 108 -23.5 -6.2 84 1-0 5 -0.7 3 27.0 0.20 507 Noni B Limited 67 +9.1 -28 5-0 - 18 2 0.5 92 15 0.18 21 **DUET Group** -0.2 7 14 15.9 1,715 Milton Corp. 20 +4.0 13 1-3 3 1.0 0.3 1510 +0.8 -0.1 21 5-0 - 0.9 5 0.2 5.0 N/A 1.837 Goodman Fielder 53 -3.0 -5.5 37 2-0 0.7 NE 14.8 1,027 liNet 320 +5.5 -0.0 11 0.3 15 3.8 0.70 487 Tabcorp Holding 297 -1.7 +2.4 33 0-0 7 14.5 2,043 Woolworths Ltd 2694 +2.9 5 13.9 90 0.2 4.5 0.60 32,772 - 0.4 0.69 +0.6 16 6-1 15 729 APN News Media -5.1 55 3 +2.1 3 5.3 21 0.2 60 -10.6 1-0 0.6 3 14.2 0.34 378 Amcor Ltd -17 18 6-1 25 48 0.72 8.952 -3.3 51 6 4.1 4 13.8 419 E & A Limited -0.8 0.9 10 Pacific Brands 45 -9.1 0-0 0.9 0.26 17 +3.5 15 4-0 Nil 0.11 16 Myer Holdings 167 -9.5 -5.4 52 1-2 0.5 6 13.5 0.31 973 Volta Mining 20 +4.1 -5.0 13 4-0 0.9 NE Nil N/A Aquarius Plat. 61 -33 7 -8.5 96 0-0 2 0.9 2 12.3 0.45 284 Pro Medicus Ltd 45 +10.8 +9.3 6 4-0 - 22 5 25 0.6 90 Nil 3 21 45 +7.7 David Jones 238 -8.0 +3.0 49 1-0 7 1.8 24 0.5 7 11.8 0.62 1.219 Ardent Leisure 127 +0.2 9 4-0 3 1.4 13 0.5 11 9.1 404 1.05 -7.2 -7.4 46 0-0 4 5 11.6 418 +6.3 -2.1 4-0 3,351 Arrium Limited 86 0.6 12 0.7 0.16 1,151 Echo Ent Group 10 0.5 13 Nil 1.77 Ten Network 48 -17.0 -5.1 70 2-0 3 0.8 37 11.5 690 Oil Search Ltd 633 +0.5 -2.4 22 4-0 5 0.4 42 0.6 8,388 C.S.R. Ltd 119 -15.9 -1.6 68 1-0 4 0.5 6 0.5 8 11.0 600 Collection Hse 79 +1.6 -2.0 19 4-0 - 0.9 12 0.4 8 7.8 0.70 77 0.33 Salmat Ltd 225 -6.9 +1.5 46 4-0 3 -10 10.7 360 Liberty Res. 9 +17.1 -7.7 4 4-0 1.4 NE Nil N/A 222 0.4 0.42 Chal Infra Fund 133 419 5 30.4 1.117 +3.9 + 1.314 0-0 1 0.4 NE 10.6 1.19 DuluxGroup Ltd 304 +2.2 -1.0 18 4-0 0.5 12 4.9 1.12 Grange Resource 50 -55 -4 0 43 0-1 3 1.0 28 1.0 4 10.1 1 39 571 Altium Limited 35 +58 5 ±3 1 1 4-0 0.6 NF Nil 0.80 36 Metcash Ltd 317 -54 -3.8 42 1-0 5 15.9 0.4 10 10.1 0.20 2.437 Melbourne IT 172 +3.9 -3.4 14 4-0 2 0.3 10 8.7 0.78 140 Cromwell Prop 70 +0.5 -1.0 21 6-2 3 1.0 13 0.5 8 10.0 3.71 675 Magellan Fin Gp 245 +21.6 +2.2 3 4-0 3.1 5 0.5 64 N/A 372 Villa World Ltd -2.0 2.1 9.9 MEO Australia +9.6 -13.2 4-0 1.1 ΝE Ainsworth Game 104 -3.5 -0.4 38 7-0 3 0.8 0.6 NE 9.6 259 223 +69.2 -22.9 0 4-0 - 24.8 0.4 42 Nil 6.35 622 Hills Holdings 0.24 59 127 +77 +0.2 9 4-0 3 1.4 13 0.5 11 91 404 PPK Group Ltd 39 +3.6 -13 4-0 - 0.7 0.5 NF 26 21 Ardent Leisure 1.05 14 2 13 -4.4 2-0 780 -8.7 2 20.9 349 Sth Cross Media 111 -1.1 31 3 0.6 15 9.0 1.58 Starpharma Hold 146 +6.3 10 5-1 0.7 ΝE Nil N/A BT Invest Mgmt 177 -5.0 -4.6 41 3-0 4 5.4 21 0.3 26 9.0 3.35 431 Cromwell Prop. 70 +0.5 -1.0 21 6-2 3 1.0 13 0.4 8 10.0 3.71 675 Ale Property 220 +5.4 +0.7 11 0-2 - 1.0 14 0.3 7 9.0 6.04 348 Cryosite Ltd 21 +24.7 +11.4 2 3-0 2.1 0.6 NE Nil 1.47 10 0.5 APA Group 203 -7.2 47 4 14.5 10 612 -2.3 13 3-0 4 3.3 11 29 4.8 3.145 GWA Group Ltd +1.9 1-1 8.9 0.84 496 +4.1 0.2 2.85 APN Property +3.8 +3.3 0.8 0.9 Nil INSIDER BUYING: Most Insider Buying, Relative Strength > 0 **UXC** Limited 55 +6.8 -3.3 10 3-0 2 7.9 21 0.7 37 3.6 0.32 168 3 0.2 14 4.4 0.24 564 25 +4.1 -1.4 14 0.7 10 72 A.P. Eagers 360 +16.4 +3.1 4 14-0 - 0.5 Gale Pacific 13 3-0 - 1.4 8.8 10 +4.5 Nil 2 Orpheus Energy -8.9 13 12-0 1.0 NE N/A Funtastic Ltd 15 +24.7 -13.7 2 3-0 8.0 NE Nil 0.28 66 25 0.7 - 0.8 6 17 +1.0 -1.2 20 8-0 - 1.8 12.1 0.34 10 Carlton Invest 1585 +0.3 -0.6 22 3-0 0.2 14 4.9 N/A 420 2 +7.3 -15.7 9 7-0 2.3 NE Nil N/A 11 G.U.D. Holdings 852 +4.6 -0.3 12 3-0 - 6.8 46 0.3 15 7.5 0 99 589 10 +0.5 -9.4 21 7-0 11 NF Nil N/A Pro Maintenance 223 +5.3 -46 11 3-0 - 26 31 0.3 8 58 0.19 264 Westfield Group 5 1.4 73 961 +5.7 +0.5 11 3-0 9 0.2 14 5.0 4.57

Adcorp Aust. Copper Range Viking Ashanti 3 2.8 Logicamms Ltd 108 +6.9 -5.9 10 8-1 18 0.5 4.2 0.74 Centius Gold 5 +10.3 +0.6 6-0 1.8 NE N/A Senex Energy 67 +2.7 -16.5 16 6-0 0.5 NE Nil N/A 586 Silver Chef Ltd 347 - 2.6 21 12 5.5 1.30 93 +4.7 +1.4 12 6-0 0.3 Centro Retail 0.5 NF N/A 198 +43 +10 13 6-0 Nil N/A Brierty Ltd 30 +2.2 -3.5 17 6-0 - 0.9 0 0.8 333 1.7 0.18 33 Unilife Corp. 56 +2.1 -0.7 18 6-0 6.2 0.7 4 Nil N/A 150 5 +3.7 +0.7 7-1 11 9 22 Hydromet Corp 14 1.0 1.5 3.6 0.32 Adelaide Bright 325 +2.4 +2.0 17 6 2.8 20 0.4 2.068 6 +9.5 -9.2 5-0 1.3 NE 12 Liontown Res. 384 +7.1 +1.7 10 5-0 5 10.7 72 0.2 15 7.3 1.89 47.781 Telstra Investa Office 275 +4.8 +0.5 12 5-0 4 3.8 29 0.3 13 9.40 1.4 1.876 Aristocrat Leis 255 +4.1 -7.0 13 5-0 5 15.0 72 0.4 21 2.5 1.97 1.385 ERM Power Ltd 195 +12.4 -0.7 5 5-0 - 2.0 10 0.5 20 1.8 0.58 316 Catalyst Metals 55 +10.3 +1.4 7 5-0 0.6 NE Nil N/A 21

3

5-0

439 +17.5

Breville Group

- 6.9

38 0.3

18 3.8 Alchemia Ltd 50 +6.8 -5.1 10 3-0 - 50.0 0.4 NE Nil N/A 96 **K&S** Corporation 135 +0.9 +2.3 - 0.8 10 8 7.4 0.22 116 20 3-0 0.3 2 0.5 NF N/A Aust Pharm Ind 34 +158 -03 4 3-0 0.7 Nil 164 Cochlear Ltd 6455 +3.5 +0.8 15 3-0 4 12.4 61 0.3 20 3.5 4.52 3.659 Sheffield Res. 31 +0.4 -11.4 22 3-0 0.9 ΝE Nil N/A 18 +2.4 +0.0 17 3-0 3 2.3 3 8.23 8.529 Transurban Grp 591 0.2 76 4.6 Amalgamated Hld 669 +5.3 -0.2 11 3-0 2 1.3 10 0.2 14 1.069 Stanfield Funds 108 +18.0 +8.1 3 0.3 108 1.28 Aurora Oil Gas 326 +1.5 -6.1 19 4-1 2 NE Nil N/A 827 0.6 Clean Teg Hold. +9.0 -24.0 8 2-0 1.3 NE Nil N/A N/A 11 Ironbark Cap'l 49 +1.9 -0.7 18 2-0 - 0.9 10 0.5 9 3.1 N/A 69 ECSI Limited 1 +17.2 +11.1 4 2-0 3.8 NE Nil N/A 4 Emu Nickel NL +1.7 -12.7 19 2-0 1.2 NE Nil N/A 4 1.1 7 Sigma Pharm. +2.2 -3.1 17 2-0 0.5 701

"Insider" Trades in NZ Shares

571

MacPhersons R G

38 +12.6 +0.8 5

The table below shows the number of Purchases and Sales of a company's shares by its Directors over the last twelve months (excluding "Neutral" situations where the number of Buyers and Sellers were equal). Shares where many "insiders" have been buying can outperform the market for up to two years, while shares where many "insiders" have sold can under-perform for a similar period.

"Insider" Indicators

0.7 ΝE 74

5

Last 5 wks: 70.6% Buyers Last 13 wks: 57.1% Buyers

Company	Insider Buyers- Sellers								
AMP Office Trt	1-0	F & P Appliance	3-0	Mercer Group	2-0	Rakon Ltd	1-0	Steel & Tube	2-1
Air New Zealand	2-0	F & P Health.	1-3	Methven Limited	5-0	Rubicon Limited	3-0	Telecom Corp	4-5
Briscoe Group	3-0	Fletcher Build.	6-0	Michael Hill	4-2	Ryman Health.	1-5	Tenon Ltd	1-0
Burger Fuel '	0-1	Goodman Prop.	0-1	NZ Exchange Ltd	0-1	Veritas Invest.	3-1	Tourism Hold.	1-0
Cavotec MSL	1-0	Guinness Peat	1-0	NZ Oil & Gas	3-0	Sanford Limited	13-0	Tower Limited	2-1
Col Motor Co	1-0	GuocoLeisure	7-0	NZ Refining Co	3-0	Satara Co-op	0-1	Trade-Me Ltd	2-0
Comvita	4-0	Heartland BS	0-2	Nuplex Indust	7-0	Seeka Kiwifruit	1-4	Vital Health PT	0-1
Contact Energy	4-1	Hellaby Hold.	1-0	Pharmacybrands	2-0	Skellerup Hold.	3-1	WN Drive Tech.	2-0
DNZ Property	3-0	Infratil NZ	0-1	Port Tauranga	5-1	Sky City Ltd	0-1	Xero Ltd	2-3
Diligent Board	0-1	Just Water Int.	1-0	Pumpkin Patch	3-2	Sky Network TV	1-0	Zintel Comm.	1-3
Dorchester Pac	3-0	Mainfreight Grp	1-2	Pyne Gould Corp	0-1	Smartpay NZ Ltd	1-0		

Page 10 Market Analysis

"Insider" Trades in Australian Shares

The table below shows the number of Purchases and Sales of a company's shares by its Directors over the last twelve months (excluding "Neutral" situations where the number of Buyers and Sellers were equal). Shares where many "insiders" have been buying can outperform the market for up to two years, while shares where many "insiders" have sold can under-perform for a similar period.

"Insider" Indicators

Last 5 wks: 83.5% Buyers Last 13 wks: 85.6% Buyers

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Company	Insider Buyers- Sellers	Company	Insider Buyers- Sellers	Company	Insider Buyers- Sellers	Company	Insider Buyers- Sellers	Company	Insider Buyers- Sellers
1300 Smiles Ltd	1-0	Aussie Q Res.	1-0	CGA Mining Ltd	1-0	Core Explor.	1-0	European Gas	1-0
3D Resources	1-0	Austin Explor.	1-0	CI Resources	1-0	Coretrack Ltd	1-0	Evolution Min.	2-0
A.P. Eagers	14-0	Aust Bauxite	3-0	CMI Limited	0-1	Cortona Res Ltd	1-0	Exalt Resources	1-0
A1 Investments	1-0	Aust-Amer Min.	2-0	CSG Ltd	1-0	Countplus Ltd	1-0	Excalibur Min.	1-0
ABM Resources	2-0	Aust Agricult.	11-0	CSL Limited	2-1	Coventry Res.	1-0	Exco Resources	2-0
ADG Gbl Supply ADX Energy Ltd	2-0 4-0	Aust Oil Coy Aust Power Gas	3-0 2-0	CVC Prop Fund Cabcharge Ltd	1-0 0-1	Coventry Group Credit Corp	1-0 0-4	Exterra Res. FKP Limited	1-0 1-0
AED Oil Ltd	1-0	Aust Ren. Fuels	3-1	Cabral Resource	1-0	Crest Minerals	1-0	FSA Group Ltd	2-0
AGL Energy Ltd	2-1	Austin Eng.	2-0	Cadence Capital	1-2	Cromwell Prop.	6-2	Fairfax Media	2-0
AJ Lucas	1-0	Aust Pharm. Ind	3-0	Cape Lambert R.	4-1	Crossld Uranium	1-0	Falcon Minerals	4-0
AMA Group Ltd	0-1	Aust Minerals	2-0	Cape Alumina	3-0	Crown Ltd	2-1	Farmworks Aust.	1-0
AMCIL Limited	1-0	Aust Foundation	4-0	Carbon Con	3-0	Crucible Gold	1-0	Farm Pride Food	1-0
ANZ Bank	2-1	Austex Oil Ltd	3-1	Carbon Energy	1-0	Crusader Res.	1-2	Fe Limited	1-0
APA Group APN News Media	3-0 1-0	Austbrokers Aust Pac Coal	1-0 7-0	Cardia Bioplas. Careers Multi.	1-0 3-0	Cryosite Ltd CuDeco Ltd	3-0 9-0	Ferrum Crescent Fiducian P Serv	2-0 2-0
APN Property	3-0	Aust United In	2-0	Carlton Invest	3-0	Cuesta Coal Ltd	2-0	Finbar Group	2-0
ASX Limited	1-0	Austral Gold	0-3	Carnarvon Pet.	3-0	Cullen Resource	2-0	Firstfolio Ltd	1-0
AWE Limited	2-0	Australand Prop	1-0	Carnegie Wave E	1-0	Cyclopharm Ltd	0-1	Flexicorp Ltd	0-5
AXG Mining Ltd	4-0	Automotive Hold	2-0	Carpathian Res.	1-0	DSQ Holdings	0-1	Flight Centre	0-2
Abacus Property	0-2	Avalon Minerals	1-0	Carrick Gold	6-0	DUET Group	1-3	Forge Group Ltd	1-0
Aberdeen Leader	1-2	Avanco Res.	6-0 2-0	Carsales.com	2-0	DWS Limited	2-0 0-1	Forge Resources	2-0 9-1
Academies Aust. Acrux Ltd	7-0 0-4	Aviva Corp Ltd Avonlea Mineral	2-0 2-0	Cash Converters Caspian Oil & G	1-0 2-0	Dart Mining NL Dart Energy Ltd	2-0	Fortescue Metal Forte Cons. Ltd	9-1 1-0
Actinogen Ltd	0-1	Axiom Property	2-0	Cassini Res Ltd	1-0	Data 3 Ltd	1-2	Fortis Mining	2-0
Activex Ltd	1-0	BBX Minerals	1-0	Castle Minerals	2-0	Datadot Tech.	2-0	Freedom Foods	1-0
Adcorp Aust.	8-0	BCD Resources	1-0	Catalyst Metals	5-0	David Jones	1-0	Funtastic Ltd	3-0
Adelaide Bright	5-0	BHP Billiton	7-5	Cazaly Res Ltd	9-0	De Grey Mining	2-0	G.U.D. Holdings	3-0
Adept Solutions	6-0	BKI Invest Coy	3-0	Cbio Limited	0-1	Decmil Group	1-0	G8 Education	1-0
Admiralty Res.	3-0	BSA Ltd	2-1	Cedar Woods Prp	0-3	Delta SBD Ltd	2-0	GR Engineering	0-3
African Energy	9-0	BT Invest Mgmt	3-0 1-0	Cellmid Ltd	1-0 1-0	Dempsey Min. Desert Mines	1-0 1-0	GRG Intern'l	3-0 1-2
Aguia Resources Ainsworth Game	1-0 4-0	BWP Trust Bank of Q'land	6-0	Centaurus Metal Centrepoint All	4-0	Desert Milles Devine	3-0	Galaxy Res. Gale Pacific	3-0
Alacer Gold	0-6	Bannerman Res.	1-0	Centrex Metals	4-0	Discovery Metal	1-3	Genetic Tech.	2-0
Alchemia Ltd	3-0	Base Resources	1-0	Cent West Gold	1-0	Domino's Pizza	0-1	Geopacific Res.	3-0
Alchemy Res.	3-0	Bass St Oil Coy	3-0	Central Petrol.	1-0	Dourado Res.	2-0	Gerard Lighting	4-0
Ale Property	0-2	Bass Metals Ltd	1-0	Centius Gold	6-0	Downer EDI Ltd	2-0	Gindalbie Met.	3-1
Algae.Tec Ltd	4-0	Bathurst Res.	1-2	Centro Retail	6-0	Dragon Mining	1-0	Gippsland Ltd	1-0
Allegiance Coal	1-0 1-0	Bauxite Res. Beacon Minerals	1-0 2-0	Ceramic Fuel C. Chal Div Prop	2-0 2-0	Drill Torque	3-0 1-0	Gladiator Res. Global Metals	1-0 1-0
Alligator En. Allmine Group	1-0	Beach Energy	3-0	Chalice Gold	2-0 8-0	Drummond Gold DuluxGroup Ltd	4-0	Global Petrol.	3-0
Alloy Resources	1-0	Beadell Res.	2-0	Chal Energy	1-0	Dvesol Ltd	2-1	Global Mining I	1-0
Altius Mining	2-0	Bell Financial	11-0	Chandler McLeod	2-0	E & A Limited	4-0	Globe Int'l Ltd	4-0
Altium Limited	4-0	Bendigo Bank	1-0	Charter Hall GR	0-1	E-Bet Limited	3-0	Globe Metals	0-1
Amalgamated Hld	3-0	Benitec Bio.	1-0	Chesser Res.	2-0	ECSI Limited	2-0	Glory Resources	2-0
Ambassador Oil	1-0	Berklee Ltd	1-0	China Magnesium	2-0 1-0	ERM Power Ltd	5-0	Goldsearch Ltd	1-0
Ambertech Ltd Amcom Telecom.	1-0 2-1	Berkeley Res. Beyond Int'l	1-0 2-0	Chinalco Yunnan Chrysalis Res.	1-0	EVZ Ltd Earth Heat Res.	5-0 2-0	Golden Gate Pet Gold One Int'l	5-0 4-1
Amcor Ltd	6-1	Billabong Int'l	1-0	Circadian Tech	9-0	Eastern Iron	2-0	Gold Road Res.	1-2
Anaeco Limited	3-0	Bionomics Ltd	0-3	Clancy Expor.	1-0	East Energy Res	1-0	Golden Rim Res.	0-1
Aneka Tambang	1-0	Biotron Limited	3-0	Clean Seas Tuna	2-0	Eastl'd Medical	1-0	Goodman Fielder	2-0
Anittel Group	1-0	Bisalloy Steel	1-2	Clean Teq Hold.	2-0	Echo Resources	2-0	Gowing Brothers	1-0
Antaria Ltd	1-0	Bisan Ltd Blackwall Prop.	3-0	Clime Inv Mgmt	1-0	Echo Ent Group	4-0	Grange Resource	0-1
Antares Energy Antisense T.	2-0 5-0	Blackwood Corp	1-0 1-0	Clinuvel Pharm. Clover Corp.	2-0 1-0	Eco Quest Ltd Eftel Ltd	1-0 1-0	Grand Gulf En. Greencross Ltd	1-0 0-3
Antipa Minerals	3-0	Blackgold Int'l	1-0	Coalbank Ltd	1-2	Elders Limited	7-0	Gt Western Exp.	6-0
Aphrodite Gold	1-0	Black Range Min	2-0	Coalspur Mines	3-0	Eldorado Gold	0-2	Guinness Peat	1-0
Apollo Minerals	1-0	Blackham Res.	1-0	CocaCola Amatil	1-2	Elemental Min.	1-0	Gujarat NRE	12-0
Archer Explor.	1-0	Black Fire Min.	4-0	Cochlear Ltd	3-0	Emerald Oil & G	2-0	Gullewa Ltd	0-3
Ardent Leisure	4-0	Blackthorn Res.	2-1	Cockatoo Coal	2-0	Emmerson Res.	1-0	HFA Holdings	5-0
Argent Minerals	4-0 3-0	Blackmores Ltd Bligh Resources	0-2 2-0	Codan Ltd Coffey Int'l	1-0 2-0	Empire Energy Empired Ltd	0-1 1-0	HGL Limited HZ Lim Limited	5-0 1-0
Argonaut Res. Argosy Minerals	3-0 1-0	Bluescope Steel	9-0	Colley Int I	2-0	Empire Oil, Gas	1-0	Hannans Reward	2-0
Ariadne Aust	2-0	Bluechip Ltd	0-1	Cokal Limited	2-1	Emu Nickel NL	2-0	Hansen Tech.	1-0
Aristocrat Leis	5-0	Bluglass Ltd	2-0	Collins Foods	3-0	Energy Ventures	2-0	Haranga Res Ltd	3-0
Ark Mines Ltd	4-0	Boart Longyear	3-0	Collection Hse	4-0	Energia Mineral	3-0	Hawkley Oil Gas	1-0
Armidale Invest	1-0	Boom Logistics	4-0	Colorpak Ltd_	2-0	Energy Action	0-1	Heartware Inc.	1-21
Armour Energy	6-0	Bradken Ltd	8-0	Com'wealth Bank	1-0	Energy Tech.	2-0	Heemskirk Cons.	4-0
Artist & Enter.	1-0	Brain Resource	1-0	ComOps Limited	4-0	Engenco Ltd	6-0	Henderson Group	0-1
Aruma Resources Asciano Limited	1-0 2-0	Brambles Ltd Bravura Sol.	2-0 0-1	Comet Ridge Ltd Comet Resources	2-0 1-0	Enterprise Met. Entek Energy	1-0 1-0	Heron Resources Highland Pac.	2-0 0-1
Ask Funding Ltd	0-1	Brazilian Metal	1-0	Commissioners G	1-0	Environm't Grp	1-0	Hillgrove Res.	3-0
Aspen Group Ltd	7-1	Breville Group	5-0	Commstrat Ltd	3-0	Epic Resources	4-0	Hill End Gold	2-0
Aspire Mining	6-1	Brierty Ltd '	6-0	Computershare	2-9	Equator Res Ltd	1-0	Hills Holdings	7-0
Astro Japan Pro	0-1	Brighton Mining	6-0	Cont'l Coal	8-0	Equity Trustees	3-0	Hodges Res.	11-0
Athena Res.	2-0	Bright Star Res	2-0	Conto Resources	1-0	Equities & Free	1-0	Horizon Oil Ltd	2-0
Atlas Iron Ltd	1-3	Brumby Resource	1-0 5-0	Cooper Energy	1-0 7-0	Esperance Min.	2-0 1-0	Humanis Group	1-0 0-4
Audio Pixels Augur Resources	1-0 2-0	Bulletin Res. Bullabulling G.	5-0 2-0	Copper Range Copper Strike	7-0 2-0	Estrella Res. Ethane Pipeline	1-0 1-0	Hunter Hall Int Hydromet Corp.	0-4 7-1
Aurora Minerals	1-0	Burleson Energy	9-0	CopperMoly Ltd	3-0	Eureka Energy	0-2	Hyro Limited	1-0
Aurora Oil Gas	4-1	C.S.R. Ltd	1-0	Corazon Mining	5-0	Euroz Limited	4-0	I-Property Grp	0-1
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July 16, 2012. Company	Insider Buyers-	Company	Insider Buvers-	Company	Insider Buvers-	Company	Insider Buyers-	Company	Insider Buvers-
ICS Global Ltd	Sellers 5-0	Macquarie Radio	Sellers 1-0	P-REIT	Sellers 3-1	Rialto Energy	Sellers 4-0	Tempo Australia	Sellers 0-1
IDM Inter'l	1-0	Macquarie Atlas	1-0	PMI Gold Corp.	0-1	Ridge Resources	2-0	Tempo Australia Ten Network	2-0
IDT Australia	1-0	Macquarie Group	2-0	PMP Limited .	4-0	Ridley Corp.	5-0	Thakral Holding	0-1
IMF (Aust) Ltd ING Priv Equity	1-0 1-0	Magellan Flag. Magellan Fin Gp	1-0 4-0	PPK Group Ltd PTO Consol. Ltd	4-0 2-0	Riedel Resource Robust Resource	4-0 2-0	Thinksmart Ltd Thomas & Coffey	4-0 6-0
IOOF Holdings	1-0	Magnetic Res.	3-0	Pacrim Energy	1-0	Roc Oil Company	3-0	Thorn Group Ltd	1-0
IRESS Limited	6-1	Magontec Ltd	1-0	Pan Asia Corp	3-0	Rox Resources	3-0	Thundelarra Exp	3-0
ITL Limited liNet	0-3 6-1	Mako H/carbons Malagasy Min.	2-0 2-0	Pan Pacific Pet Panax Geotherm.	5-0 3-0	Royal Resources Royal Wolf Hold	2-0 1-0	Tidewater Inv Tigers Realm	2-0 4-0
Iluka Resources	5-2	Mantle Mining	1-0	Panaust Ltd	2-1	Royalco Res.	1-0	Tiger Resources	1-0
Image Resources Imdex Limited	1-0 2-4	Marbletrend Grp Marengo Mining	2-0 0-1	Pancontinental Panoramic Res.	1-0 1-0	Rubianna Res. Rumble Resource	2-0 1-0	Timpetra Res. Tissue Therapy	2-0 1-0
Immuron Ltd	3-0	Marenica Energy	1-0	Paperlin X Ltd	4-0	SAI Global Ltd	1-0	Titan Energy	2-0
Impedimed Ltd	1-0	Mariner Corp.	1-0	Patties Foods	7-0	SP Ausnet	1-0	Titan Energy	1-0
Imperial Pac. India Resources	1-0 2-0	Mastermyne Grp Matrix Comp.	0-4 4-1	Paynes Find Gld Peak Resources	1-0 2-1	Salmat Ltd Samson Oil/Gas	4-0 2-0	Toll Holdings Toro Energy Ltd	5-1 1-0
Industrea Ltd	1-0	McMillan Shake.	0-1	Peel Mining Ltd	2-0	Sandfire Res.	1-0	Torrens Energy	1-0
Infigen Energy	2-0 1-0	Medical Dev Int Medivac Ltd	5-0 4-0	Peet Ltd Peninsula En.	7-0 4-0	Santos Ltd Saracen Mineral	2-0 0-2	Tox Free Sol.	1-4 5-0
Ingenia Com Grp Insurance Aust.	1-0	Medical Aust.	4-0 1-0	Perpetual Ltd	4-0 1-0	Savcor Group	1-0	Trafalgar Corp. Traffic Tech.	2-0
Int'l Coal Ltd	3-0	Medtech Global	4-0	Perseus Mining	0-3	Scott Corp Ltd	3-0	Transol Corp	1-0
Int. Legal Integra Mining	1-0 3-0	Medusa Mining Melbourne IT	3-1 4-0	Petratherm Ltd Petrel Energy	0-1 1-0	Seek Ltd Segue Resources	2-0 1-0	TransPacific In Transfield Serv	4-0 3-0
Intermin Res	6-0	Mermaid Marine	2-3	Pharmaust Ltd	3-0	Select harvest	9-0	Transurban Grp	3-0
Intra Energy	18-3	Merricks CSO Fd	6-0	PharmNet Online	1-0	Senetas Corp	1-0	Treasury Group	1-0
Intrepid Mines Investigator R.	1-2 4-0	Metallica Min. Metal Bank Ltd	1-2 1-0	Pharmaxis Ltd Phillips River	1-2 1-0	Senex Energy Service Stream	6-0 5-0	Treasury Wine Triausmin Ltd	2-0 2-0
Investa Office	5-0	Metals X Ltd	1-0	Phileo Aust.	4-0	Servcorp Ltd	1-0	Trinity Group	1-0
Investorfirst	2-1	Metcash Ltd	1-0	Phoenix Gold	0-1	Seven West Med.	6-0	Triple Energy	2-0
lpernica Ltd Iron Ore Hold.	4-0 1-0	Meteoric Res. Metminco Ltd	3-0 1-0	Phoenix Copper Phoslock Water	2-0 5-0	Seven Group Shaw River Mang	4-0 2-0	Troy Resources Trustees Aust.	1-14 2-0
Ironbark Cap'l	2-0	Middle Island	1-0	Phylogica Ltd	3-0	Sheffield Res.	3-0	Truscott Mining	1-0
Iron Road Ltd Ivanhoe Aust.	0-1 0-5	Milton Corp. Minbos Res.	5-0 5-0	Pie Networks Pilbara Mineral	1-0 1-0	Sietel Ltd Sigma Pharm.	1-0 2-0	UGL Limited UXA Resources	2-0 3-0
JB Hi-Fi Ltd	1-3	Mincor Resource	3-0 3-1	Pioneer Res.	1-0	Signature Cap't	3-0	UXC Limited	3-0
Jaguar Minerals	1-0	Mindax Limited	1-0	Planet Platinum	0-1	Sihayo Gold Ltd	3-1	Un. Biosensors	1-0
James Hardie Jatenergy Ltd	0-1 1-0	Minemakers Ltd Mineral Res.	0-1 0-4	Planet Metals Platinum Cap'l	2-0 2-0	Silver Lake Res Silver Swan Grp	0-1 3-0	Unilife Corp. Unity Mining	6-0 1-0
Jervois Mining	2-0	Mining Projects	1-0	Platsearch NL	8-0	Silver Chef Ltd	6-0	United Overseas	1-0
Jetset Travel Jindalee Res.	1-0 1-0	Mirabela Nickel Moby Oil & Gas	6-0 1-0	Pluton Resource	5-0 4-0	Sims Metal Mgmt Sino Gas & En.	7-2 1-0	Uranium Equitie Uraniumsa Ltd	1-0 1-0
Jumbo Interact.	0-6	Moly Mines Ltd	1-0	Po Valley Ener. Polymetals Min.	4-0 3-0	Sirtex Medical	1-0	Uranex Ltd	6-0
Jumbuck Enter.	1-0	Monteray Group	5-0	Port Bouvard	3-0	Site Group Int.	1-0	Vector Res.	1-0
Jupiter Mines K&S Corporation	0-1 3-0	Morn. Star Gold Mt Gibson Iron	2-0 7-0	Poseidon Nickel Potash Minerals	2-0 2-0	Skilled Group Slater & Gordon	1-0 2-0	Venus Metals Victory West M.	3-0 1-0
K2 Asset Mgmt	0-1	Mundo Minerals	3-0	Praemium Ltd	1-0	Somnomed Ltd	1-3	Viking Ashanti	7-0
K2 Energy Ltd	1-0	Myer Holdings	1-2	Prana Biotech.	2-0	Sonic Health	0-2	Villa World Ltd	7-1
KBL Mining Ltd Kaboko Mining	1-0 5-0	Mystate Ltd NRW Holdings	3-0 1-0	Premium Invest. Prima Biomed	1-0 4-2	Soul Pattinson Southern Gold	9-0 2-0	Village Road. Viralytics Ltd	1-0 1-0
Kagara Ltd	0-2	NSL Cons. Ltd	4-0	Primary Health	13-2	Speewah Metals	5-0	Vital Metals	2-0
Kalgoorlie Min. Kentor Gold Ltd	1-0 1-0	Namibian Copper Nanosonics Ltd	1-0 1-0	Pro Medicus Ltd Pro Maintenance	4-0 3-0	Sprintex Ltd Sprint Energy	1-0 2-0	Vita Group Ltd Vmoto Ltd	2-0 5-0
Kev Petroleum	2-0	Nat'l Aust Bank	0-1	Pro-Pac Pack.	0-3	St Barbara Ltd	2-0	Vocus Comm.	1-0
KeyBridge Cap'l	2-0	Navarre Min.	2-0	Probiotec Ltd	12-0	St George Min.	1-0	Volta Mining	4-0
Kidman Res Ltd Killara Res.	4-0 1-0	Navitas Ltd Neptune Marine	1-0 4-1	Progen Pharm. Prophecy Int'l	2-0 2-0	Stanmore Coal Stanfield Funds	1-0 4-1	Vortex Pipes Voyager Res Ltd	1-0 1-0
Kimberley Rare	2-0	Neurodiscovery	5-0	Proto Resources	5-0	Starpharma Hold	5-1	W'bool Cheese	2-0
Kinetiko Energy Kingsgate Cons.	1-0 1-2	Nevada Iron Ltd New Horizon C.	1-0 8-2	Pryme Energy Public Holdings	3-0 2-0	Stellar Res. Sth Hemi Mining	2-0 5-0	WDS Limited WHK Group Ltd	5-0 2-0
Kingrose Mining	1-4	Newhaven Hotels	1-0	Pulse Health	2-0	Sth Cross Media	2-0	WHL Energy	3-0
Kip McGrath EC	1-0	Nextdc Limited	6-1	Pura Vida En.	1-0	Sth Cross Elect	2-0	Wah Nam Int'l	2-0
Konekt Limited Kresta Holdings	6-0 1-0	Nexus Energy Nido Petroleum	10-2 1-0	Q.B.E. Insur. QR National Ltd	2-1 4-0	Sth Boulder Min Sthn Crown Res.	1-0 1-0	Waterco Ltd Watpac Ltd	1-0 3-0
Kula Gold Ltd	2-0	Nimrodel Res.	3-0	QRXPharma Ltd	1-0	Stonehenge Met.	1-0	Webfirm Group	3-0
Kuth Energy Ltd LBT Innovations	2-0 4-0	Noble Mineral Noni B Limited	2-0 5-0	Qantas Airways Qld Mining Corp	6-0 3-0	Straits Resourc Strategic Min.	1-0 2-0	Webjet NL Webster Ltd	2-9 2-0
Lachlan Star	1-0	Northern Mining	2-1	Qube Logistics	1-0	Strickland Res.	5-0	Wesfarmers Ltd	2-0
Lakes Oil NL	1-0	Northwest Res.	1-0	Quest Minerals	1-0	Structural Mon.	3-0	West. Manganese	
Landmark White Laserbond Ltd	0-3 1-0	Novarise Renew. Nthn Star Res.	5-0 0-1	Queste Comm's Quest Investm't	0-2 1-0	Strzelecki Met. Suncorp Group	1-0 3-1	Western Areas Westside Corp.	3-1 0-1
Latin Gold Ltd	1-0	Nthn Manganese	3-0	Quickstep Hold.	3-0	Sundance Energy	7-0	Westgold Res.	2-0
Legend Corp. Leighton Hold	1-0 5-0	NuEnergy Cap'l Nucoal Res.	1-0 2-0	RCR Tomlinson RXP Services	1-0 1-0	Sunland Group Sunshine Heart	0-1 3-0	West Peak Iron Westfield Group	1-0 3-0
Leighton Hold Lemur Resources	5-0 5-0	Nufarm Limited	2-0	Radar Iron Ltd	2-0	Superior Res.	1-0	Western Desert	1-3
Liberty Res.	4-0	Nupower Res.	2-1	Raisama Energy	1-0	Super Retail Gr	1-0	Whitehaven Coal	4-2
Lindsay Aust Ling Resources	1-0 1-0	Nusep Holdings Nyoto Minerals	4-0 2-0	Ramelius Res. Ramsay Health	0-1 1-3	Swick Min Serv Symex Holdings	2-0 2-0	White Energy Co White Cliff Min	2-0 1-0
Liontown Res.	5-0	OZ Minerals Ltd	5-0	Range Resources	1-0	TFS Corporation	4-0	Whitestar Res.	2-0
Liq Natural Gas	0-2	Oceania Capital Octagonal Res.	1-0 2-0	Red Hill Iron	11-0 2-0	TPG Telecom Ltd Tag Pacific	1-0 2-3	Whitefield Ltd	0-2 4-0
Lithex Res. Little World B.	2-0 0-2	Octagorial nes. Oil Basins Ltd	2-0	Red Gum Res. Red Metal Ltd	2-0 1-0	Tag Facilic Talent2 Int'l	2-3 8-0	Wilson HTM Inv. Winmar Res Ltd	8-0
Living Cell T.	1-0	Oil Search Ltd	4-0	Red Sky Energy	1-0	Tamawood Ltd	0-1	Woolworths Ltd	6-1
Lodestar Min. Logicamms Ltd	2-0 8-1	OnTheHouse Hold Opus Group Ltd	1-0 6-0	Red Mountain Redstone Res.	3-0 2-0	Tanami Gold NL Tap Oil	2-1 2-0	World Titanium Worley Group	1-0 4-1
Longreach Group	2-0	Orica Ltd	3-2	Reedy Lagoon	1-0	Target Energy	1-0	Wotif.com Hold.	4-1
Lonhro Mining '	1-0	Origin Energy	0-4	Regal Resources	1-0	Tasmania Mines	1-0	XRF Scientific	1-0
Lynas Corp Ltd M2 Telecom. Grp	2-0 0-3	Ormil Energy Orocobre Ltd	1-0 3-0	Regis Resources Resource Gener.	0-1 2-0	Tassal Group Tatts Group Ltd	8-0 1-0	Xanadu Mines Xtek Ltd	2-1 1-0
MEO Australia	4-0	Oroton Group	0-2	Resource Equip.	7-0	Technology One	0-1	Yellow Rock Res	12-0
MOKO.mobi Ltd MacPhersons R G	1-0 3-0	Orpheus Energy Orrex Resources	12-0 1-0	Resource Star Retail Food Grp	2-0 2-0	Techniche Ltd Tellus Res.	1-0 1-0	Zamanco Min Ltd Zambezi Res.	1-0 3-0
Macarthurcook P	12-0	Ottoman Energy	1-0	Reva Medical '	6-0	Telstra	5-0	Zeta Petroleum	2-0
Maca Limited	0-1	Oz Brewing Ltď	1-0	Reward Minerals	4-0	Templeton Globa	1-0	Zicom Group	5-0
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Investment Outlook

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Clearly the "super-bears" do NOT follow their own investment advice, but earn their living selling (incorrect and unprofitable) advice to subscribers. Incredibly these men are still in business! How stupid are investors? And their success at selling newsletters (despite a lack of success with share recommendations) has spawned new generations of "super-bears" with the same ever popular "The End of the World is Nigh" message. People seem to have a compulsive psychological need for "bad news" - and there will always be some entrepreneur out there willing to feed that addiction!

31 years ago this newsletter was started with a different business strategy. It aimed to provide the information and advice that we needed to manage our own share portfolio to build investment wealth over the long term - and to share that advice with other stockmarket investors. We slowly got rich from following all of our own share recommendations - not from selling newsletter subscriptions.

So if you are a bit bored with having held Michael Hill shares for 21 years and would like something new and exciting then our recommendation is that you take up an interesting hobby, read a good book or learn a new skill. We don't believe that the financial system is going to fail and that stockmarkets are going to collapse. If you want to hear those dire predictions then there has been and there always will be *so* many people out there prepared to forecast disaster just ahead . . . but few of them will have ever owned a share, have any significant net worth and none of them live in our tax haven!

Shares are under-valued and we see the potential to build further investment wealth by remaining fully invested in the recommended shares.

Other advisers have sought fame from outrageous predictions that got them on the cover of *Time* magazine. We seek only the increased fortune that will accrue when Michael Hill shares becomes a 100-bagger investment!

Dividend\$

	Cents per	Ex-	Pay- Tax
Company	Share	Date	able Credit
Mainfreight	14.00	13-07	20-07 5.4444
Smiths City Group	2.50	03-08	10-08 Nil
<u>Au</u>	stralian Share	<u>es</u>	
Cellnet Group special	10.00	14-06	29-06
Finbar Group	5.50	19-07	04-09

Total Ret	urn Index f	for All List	ed Shares
	Jun 11 Jun 12 Jun 13 Jun 14 Jun 15	1228.62 1225.25 1221.32 1225.27 1227.85	
Jun 18	1227.80	Jun 25	1219.19
Jun 19	1228.49	Jun 26	1219.60
Jun 20	1220.20	Jun 27	1220.33
Jun 21	1223.13	Jun 28	1228.90
Jun 22	1218.15	Jun 29	1220.91
Jul 2	1222.75	Jul 9	1225.30
Jul 3	1220.84	Jul 10	1224.38
Jul 4	1224.53	Jul 11	1224.67
Jul 5	1226.28	Jul 12	1223.98
Jul 6	1226.58	Jul 13	1224.32

Next Issue:

The next issue of *Market Analysis* will be emailed in four weeks time on <u>Monday August 13, 2012</u>. The print version will be delivered later that week, depending upon printing and postal delivery times.

MARKET ANALYSIS is published 12 times per year by Securities Research Company Limited, P.O. Box 34-162, Birkenhead, Auckland. Subscribe online at www.stockmarket.co.nz or email james@stockmarket.co.nz.

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