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Issue No. 495 www.stockmarket.co.nz September 9, 2013

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Neglect Ratings of Australian Shares 14,15

Founder: James R Cornell (B.Com.)

Summary and Recommended Investment Strategy.

We continue to see good value in shares . . . and companies adapting their businesses to grow and earn profits in an ever changing environment. We therefore expect our recommended shares to build further investment wealth over the months and years ahead. Remain fully invested.

!nvestment Outlook.

Judging stockmarket valuation is never easy, mainly as future growth is a major (and very subjective) factor in determining value. At the peak of market booms, investors believe high P/E shares are still cheap owing to the expectation of a new Golden Age of strong future growth, probably lasting forever.

At a market trough, shares can appear expensive with expectations that an economy spiralling into recession and collapse will make all companies worthless.

So one needs to avoid getting caught up in these extreme manic depressive viewpoints and try to keep a more balanced, longer term perspective.

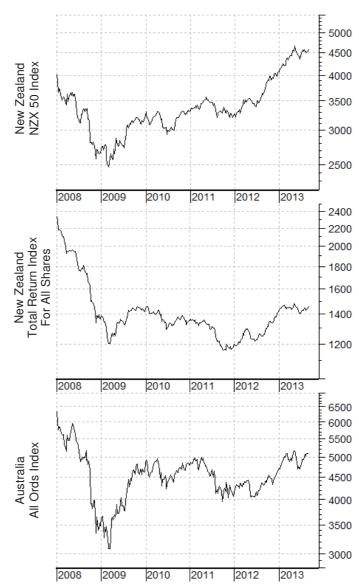
One of your Editor's teenage daughters is learning about stockmarket investment and currently reading a book written soon after the 1987 crash. "That is so long ago" she states, questioning how anything that pre-dates her birth by nine years can still be relevant today. "Not so" we answered, "the investment principles and lessons in that book remain valid today . . . plus it is important to build an historical perspective". Then we told her that she will need to study the 1929 crash and 1930's recession. Investment lessons from that period are still relevant to current investment decisions. Previous high-tech businesses like Electricity and Radio may have been surpassed by newer high-tech industries, but the techniques - and pitfalls - of investing in these emerging growth industries have not changed. Nor has the importance of revenues, cashflow, profits and dividends in determining investment value.

So how is the stockmarket valued today? TFS Corporation shares have risen 77% over two weeks, but still trade at a discount to net asset value. Devine shares trade at a 46% discount to net assets. Clarius Group shares trade at a 27% discount to liquidation value - a valuation common in the 1930's (when the whole stockmarket was very depressed) but not seen during the intervening 80 years!

All of which suggests the stockmarket is closer to its historical lows of valuation, rather than a high.

Stockmarket Forecasts

One-Month One-Year Australia: **69%** (Bullish) **66%** (Bullish) New Zealand: **79%** (Bullish) 58% (Neutral)



Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

	Performa		Price/Sales Ratio	•	Gross Yield	Per	formano		Price/Sales Ratio		Gross Yield	urther study and analysis. Performance Forecast		Price/Sales Ratio	P/E Ratio	Gross Yield
AMP Limited AMP Office Trt Abano Health. Air New Zealand Akd Int Airport Alied Farmers Allied Work. Aorere Res. * Argosy Property Barramundi Ltd Bathurst Res. Blis Technology Briscoe Group Burger Fuel CDL Investments Cavalier Corp Cavotec MSL Charlie's Group Chorus Ltd Claridge Cap'l Col Motor Co Comvita Contact Energy Cynotech Hold. DNZ Property Delegat's Group Diligent Board Dorchester Pac Ebos Group Ltd Ecoya Ltd F & P Health. Finzsoft Sol'ns Fletcher Build. Foley Fam Wine Fonterra S/H Fd Freightways Ltd Genesis Res. Goodman Prop. Guinness Peat GuocoLeisure Hallenstein G. Heartland BS Hellaby Hold. Heritage Gold * Horizon Energy Infratil NZ Insured Group Jasons Media	BCABADARCBEECCDCCECEABCECADDADACB	531 99 680 143 312 3.0 297 0.8 95 71 18 1.1 243 294 1.5 460 422 0.2 928 163 390 535 22 928 164 422 1.8 928 104 57 76 486 291 1.8 866 291 1.8 866 291 1.8 866 291 1.8 866 291 1.8 866 291 1.8 866 291 1.8 866 291 1.8 866 291 1.8 866 291 1.8 866 291 1.8 866 291 1.8 866 291 291 291 291 291 291 291 291 291 291	1.20 1.775 0.534 9.19 0.59 N/A 0.59 N/A 0.47 1.08 1.08 1.09 1.09 1.09 1.19 1.09 1.19 1.09 1.19 1.09 1.19 1.09 1.19 1.09 1.19 1.09 1.19 1.09 1.0	12241923E44P175EE9857820517E11719E1910E223E259204E6EEE218345EEE	・ 75485万7600万858〒636〒4〒349〒27〒第3〒9〒3〒63〒67〒654〒26〒175485万7~600万8〒8〒636〒4〒349〒27〒第3〒9〒3〒63〒67〒654〒26〒1	Just Water Int. Kathmandu Ltd Kermadec Prop. Kingfish Ltd Kirkcaldie & St Kiwi Property L&M Energy Lyttelton Port Mainfreight Grp Marlin Global Mercer Group Methven Limited Metro. LifeCare Michael Hill Mid-Cap Index Mighty River Millennium & C. Moa Group Ltd Mowbray Collect NPT Limited NZ Exchange Ltd NZ Experience NZ Finance Hold NZ Farming Sys.	СВСАОСШВВВОВВВОСВООСВССОЁСШОООО	12 275 67 129 190 174 7.3 2128 319 140 227 128 84 50 63 126 31.2 6.5 236 425 6.5 161 1459 275 3181 459 319 311 459 319 319 319 319 319 319 319 319 319 31	0.34 0.59 6.58 0.51 0.51 0.56 0.87 0.98 0.87 0.98 0.87 0.98 0.87 0.98 0.87 0.98 0.87 0.98 0.87 0.98 0.99 0.99 0.99 0.99 0.99 0.99 0.99	66116 N10		Rubicon Limited Ryman Health. A SLI Systems Ltd C Sanford Limited C Satara Co-op C Savoy Equities D Scott Tech. Ltd B Sealegs Corp Seeka Kiwifruit C Skellerup Hold. B Sky Network TV Sky City Ltd B Smartpay NZ Ltd B Smartpay NZ Ltd Smiths City C Snakk Media Ltd Sol. Dynamics South Port NZ Speirs Group C Synlait Milk D TeamTalk Ltd C Telecom Corp T Telecom Corp T Telecom Corp T Tenon Ltd T Tower Limited B Training Sol. Trust Power Ltd Turmers Auction Turmers & Grow. Vector Ltd Veritas Invest. Vetilot Limited Veritas Invest. Vetilot Limited C Warehouse Group Warehouse Group Windflow Tech. Wool Equities D World Index Fd Wynyard Group D	35 686 209 58 3.5 233 3.5 204 159 30 4.1 20 355 254 316 254 133 75 180 254 197 166 254 170 197 166 258 180 167 168 168 168 168 168 168 168 168 168 168	0.28 N/A N/A 0.92 0.19 1.49 10.21 2.256 6.02 2.38 6.015 6.02 4.3.15 0.64 N/A 1.56 0.24 3.15 0.24 3.15 0.24 3.15 0.24 3.15 0.24 3.15 0.24 3.15 0.24 1.09 0.19 0.19 0.19 0.19 0.19 0.19 0.19	NE 25 NE 20 NE 14 88 NE 16 17 18 NE 14 NE 20 17 NE 21 123 NE 18	No.N7.NI
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Recommended Investments

<u>Cavalier Corporation</u>'s revenues fell 7.1% to \$201.7 million for the year to 30 June 2013. Trading profits recovered 54.7% to \$6,624,000 (9.7 cents per share). The company will reinstate a 4.0 cents final dividend (plus full imputation tax credits).

In addition, there were further restructuring costs of \$3.6 million.

The business generated a net operating cash surplus of \$11.7 million - helped by lower debtors and inventories

- which reduced interest bearing debts \$9.5 million to \$59.1 million.

With a market shift to non-wool carpets, Cavalier Corporation launched its own synthetic carpet range, *Habitat*, in New Zealand in March and Australia in July.

The company sees "positive signs coming from the New Zealand economy" and expects "volumes and profits to lift in line with increased domestic demand".

(Continued on Page 4)

	Portfolio	of	Rec	OW	ıme	end	lea	\overline{l} I_{l}	nve	estr	nei	nts	
CURRENT ADVICE	Company	Code	Initial Recomn - Date -		Perform- mance Forecast		Vola- tility Ratio	Price/	Price/	Gross Dividend Yield	Recent	Cash Dividends Rec'd	Total Return %
	NZ Shares												
BUY	CDL Investments Ltd	CDI	12/01/99	25	D	258.2	1.3	12.61	37	3.6	55	23.4	+214%
BUY	Cavalier Corporation	CAV	05/12/95	156*	С	68.3	1.0	0.59	18	3.3	174		+190%
HOLD	Colonial Motor Company	CMO	10/11/92	128*	Α	32.7	0.5	0.24	11	9.3	460		+549%
HOLD	Lyttelton Port Company	LPC	12/12/00	150	В	102.2	8.0	2.50	16	Nil	270		+132%
BUY	Michael Hill Int'l Ltd	MHI	11/06/91	5*	В	382.8	8.0	0.98	13	4.6	140		-3588%
HOLD+	Nuplex Industries Ltd	NPX	11/02/97	523*	В	198.1	1.1	0.38	11	6.6	318	440.0	+45%
HOLD	Renaissance Corp	RNS	13/08/96	85*	Е	45.7	3.9	0.09	22	Nil	13	53.9	-22%
HOLD	Smiths City Group	SCY	09/10/06	64	С	52.7	1.1	0.15	17	5.5	64	22.0	+34%
HOLD	South Port New Zealand	SPN	13/02/96	120	В	26.2	0.5	3.15	14	8.9	355	180.8	+346%
HOLD+	Steel & Tube Holdings	STU	08/08/00	146	Α	88.4	8.0	0.64	16	7.5	285	273.1	+282%
	Australian Shares (in Aust												
HOLD+		AJL	13/05/03	107*	С	185.4	0.7	0.33	NE	Nil	142	36.4	+67%
BUY	ALS Limited	ALQ	12/10/99	77*	В	374.8	0.5	2.34	14	4.9	976		-1460%
HOLD+	Atlas South Sea Pearl	ATP	14/05/96	73	С	281.7	3.8	2.09	NE	Nil	5	17.5	-69%
BUY	Ausenco Ltd	AAX	10-06-13	215	В	123.5	0.9	0.32	5	12.3	164	2.0	-23%
BUY	Brickworks Ltd	BKW	12/11/12	1115	В	147.6	0.3	3.32	43	3.2	1253	13.5	+14%
HOLD	Cardno Ltd	CDD	14/12/09	391*	В	143.7	0.5	0.79	12	5.5	660	115.3	+98%
HOLD	Cellnet Group Ltd	CLT	12/02/02	147*	В	55.7	2.0	0.12	8	Nil	16	55.9	-51%
BUY	Chandler Macleod Group	CMG	14/08/01	51*	В	450.9	1.3	0.15	12	6.5	49	28.9	+53%
HOLD	Circadian Technologies	CIR	10/02/04	188	С	48.6	1.7	10.97	NE	Nil	26	65.0	-52%
HOLD+	Clarius Group Ltd	CND	08/04/03	82*	D	89.6	1.7	0.10	NE	Nil	25	70.5	+16%
BUY	CPT Global Ltd	CGO	10/03/08	88	В	36.7	1.4	0.37	27	3.8	40	11.3	-42%
HOLD	CSG Limited	CSV	11/10/10	175	В	278.2	1.0	1.57	33	Nil	105	37.0	-19%
HOLD	Devine Ltd	DVN	13/11/06	334*	С	158.7	0.9	0.54	NE	Nil	106	79.6	-44%
BUY	Ellex Medical Lasers	ELX	14/03/06	49	С	84.9	1.8	0.60	NE	Nil	30	Nil	-39%
BUY	Fiducian Portfolio Ser	FPS	11/02/08	260	В	31.5	0.9	1.45	10	7.0	100	43.8	-45%
BUY	Finbar Group Ltd	FRI	12/04/10	106	В	214.2	0.7	2.76	12	6.1	148	30.5	+68%
HOLD+	Iluka Resources Ltd	ILU	12/10/04	471	В	417.1	0.6	3.97	13	3.2	1104	187.0	+174%
BUY	Integrated Research	IRI	14/01/08	40	В	168.4	8.0	3.38	18	5.1	98	24.0	+205%
HOLD	M2 Telecommunications	MTU	09/10/06	33	Α	178.3	0.5	1.61	25	3.3	614	67.5	1965%
BUY	Melbourne IT	MLB	10/02/04	53	В	82.5	0.6	0.83	12	8.1	173	121.0	+454%
HOLD+	Nomad Building Solutio	NOD	16/08/10	13*	С	277.5	3.1	0.28	5	Nil	8	Nil	-38%
HOLD	Novarise Renewable Res	NOE	14/03/11	25	С	415.1	2.1	0.86	4	Nil	17	Nil	-32%
HOLD+	Penrice Soda Holdings	PSH	11/07/11	17	С	91.4	2.9	0.06	NE	Nil	9	Nil	-48%
HOLD+	Probiotec Ltd	PBP	11/02/08	116	В	52.9	1.4	0.28	18	Nil	35	9.3	-62%
HOLD+	Prophecy International	PRO	08/09/08	26	Α	50.2	1.1	4.09	22	6.3	56	13.0	+165%
HOLD	Skilled Group Ltd	SKE	12/03/02	126	Α	233.5	0.6	0.42	14	4.7	341		+288%
HOLD	Technology One Ltd	TNE	11/11/03	44	Α	305.4	0.6	3.61	26	2.5	200		+443%
BUY	TFS Corporation Ltd	TFC	08/01/07	45	Α	279.6	0.9	1.85	4	3.7	82		+113%
HOLD	The Reject Shop Ltd	TRS	11/01/05	257	Α	28.8	0.4	0.79	25	2.2	1702		+697%
HOLD	Village Roadshow	VRL		77	Α	159.5	0.4	1.13	21	3.9	664		-1004%
	age Total Return (i.e. both Ca				lends red		of all c						

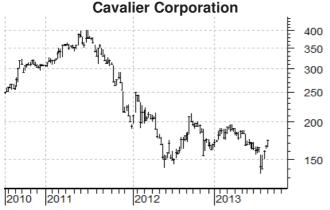
^{+310.5%.} This is equal to an average annual rate of +33.4%, based upon the length of time each position has been held. The average annual rate of gain of ALL recommendations (both the 40 current and 154 closed out) is +32.1%, compared with a market gain of +4.0% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

^{*} Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

Recommended Investments

(Continued from Page 3)



<u>Colonial Motor Company</u> lifted revenues 13.1% to \$614.4 million over the year to 30 June 2013, with trading profits up 17.2% at \$13,867,000 (42.4 cents per share). A final dividend of 21.0 cents will lift the annual dividend rate 20.0% to 30.0 cents (plus full imputation tax credits).

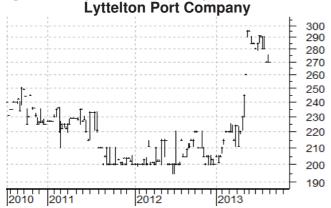
There was a net cash operating *deficit*, mainly owing to a \$13.3 million increase in inventory to \$80.2 million.



<u>Lyttelton Port Company</u> lifted revenues 5.8% to \$110.7 million for the year to 30 June, with net profits down 1.7% at \$16,813,000 (16.4 cents per share). No dividend will be paid.

The net operating cash surplus rose more than three-fold to \$37.5 million, boosted by a \$17.4 million insurance receipt. Excluding this insurance, the normal trading cash surplus was 76% higher at \$20.1 million. Interest bearing debts were reduced 45% to just \$30.5 million.

The company expects to reinstate dividends with an interim dividend for the new financial year. While there is uncertainty over the cost of replacing and rebuilding the port after the earthquakes - and uncertainty over the ultimate insurance cover - the port has continued to operate throughout and this is a high cashflow business.



Michael Hill International lifted revenues 7.4% to \$549.5 million for the year to 30 June 2013, with net profits up 9.6% to \$40,032,000 (10.5 cents per share). A final dividend of 4.0 cents will raise the annual dividend 18.2% to 6.5 cents (with no tax credits).

The net operating cash surplus was steady at \$52.3 million.

Store numbers rose by 15 over the year to 267 stores. The company plans to open another 20 stores this year. Half of these will be in Canada, where the company currently has 45 stores but has identified 110 locations where it can expand over the next 6-7 years.

Michael Hill International

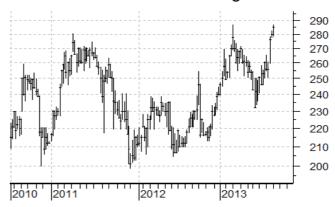


Steel & Tube Holdings' revenues were 3.0% lower at \$393.3 million for the year to June 2013, but net profits improved 18.7% to \$15,585,000 (17.8 cents per share). The company will pay an 8.5 cents final dividend, lifting the annual rate 25.0% to 15.0 cents (plus full imputation tax credits).

The net operating cash surplus was 47% higher at \$27.5 million, enabling interest bearing debt to be reduced from \$40.0 million to just \$27.1 million.

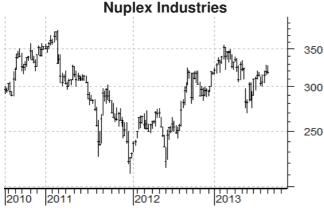
The company sees an improvement in residential construction and some infrastructure projects which should result in an increased demand for steel over the current year and beyond.

Steel & Tube Holdings



Nuplex Industries has reported revenues up 3.0% to \$1,664.9 million for the year to 30 June 2013. Net profits (before impairment charges) were down 11.9% at \$56,800,000 (28.7 cents per share). A final dividend of 11.0 cents will maintain a steady annual dividend of 21.0 cents (but with no tax credits).

The net operating cash surplus was 131% higher at \$111.8 million.

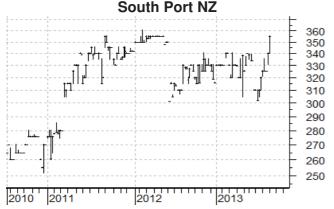


<u>South Port NZ</u> lifted revenues 11.6% to \$29.5 million for the year to June 2013, with net profits up 8.6% to \$6,503,000 (24.8 cents per share). A final dividend of 15.5 cents will lift the annual dividend 10.0% to 22.0 cents (plus full imputation tax credits).

The net operating cash surplus grew 33% to \$8.9 million.

The **Southland Cool Stores** business was integrated into the company's existing cold store business and this "expanded cold storage division provided an important contribution" to group profits. A 6000m² dry warehouse was completed in June and is now fully tenanted, providing additional rental income. A further 7 hectares of land is available for further development.

At this stage the port company predicts that profits may decline 5-10% over the next year.



Australian Shares

(This section is in Australian currency, unless stated.) AJ Lucas Group reports revenues down 41.5% to \$294.8 million for the year to 30 June 2013. The trading loss increased 27.8% to \$83,385,000 (minus 39.4 cents per share). In addition, the company wrote down the value of goodwill and plant and equipment.

The net operating cash *deficit* increased 94% to \$21.9 million.

During the year the group increased its shareholding in **Cuadrilla Resources Holdings** from 42.97% to 44.0%. Since balance date it has realised a net \$13.1 million from the redemption of preference shares less the cost of purchasing another 1.0% of the ordinary shares to lift its ownership to 45.0%.

The Engineering & Construction division experienced a 58% drop in revenues, which the company believes was owing to customers being reluctant to award contracts prior to the group being recapitalised. The division has "exited general contracting activities" and will "focus on specialist engineering activities, specifically pipelines and related infrastructure, gathering

systems, horizontal directional drilling and trenchless technology". Since balance date this division has won \$66 million in new business which will commence immediately.



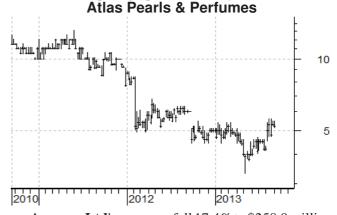
ALS Ltd placed shares not taken up by shareholders in the recent cash issue at 875 cents. After deducting the 780 cents subscription price that leaves 95 cents per share entitlement which was distributed to the relevant shareholders on 23 August.

Atlas Pearls and Perfumes is changing its balance date from 31 December to 30 June - so has reported for the six month "year" to 30 June 2013.

Revenues were \$3.5 million but the company operated at a *loss* of \$2,194,645 (*minus* 1.0 cents per share). No dividend is payable and there was a net operating *deficit* of \$1.1 million.

Pearl sales were delayed until July (when the company realised \$2.3 million), so there was little revenue in this reporting period.

The company states that this result "does not reflect the underlying current performance of the group" and that it "is anticipating a profit" for the year to June 2014.



Ausenco Ltd's revenues fell 17.4% to \$258.9 million for the six months to June 2013, with profits down 82.9% to \$3,488,000 (2.8 cents per share). The interim dividend will be cut 80.0% to 2.0 cents.

The business generated a strong operating cash surplus of \$19.6 million, although down 48%.

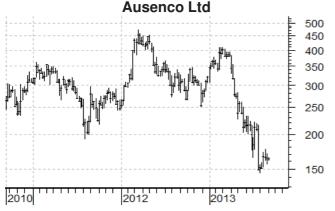
Work on hand is currently \$308 million (from over 200 assignments), but down from \$451 million in February. This includes Evaluate and Innovate assignments which could lead to Create development work on up to \$11.7 billion of new development projects. 70% of this work on hand is from outside Australia, with 76% involving existing project expansions, optimisation and de-bottlenecking.

The company predicts full 2013 revenues at \$490-520 million and underlying (Continued on Page 6)

Recommended Investments

(Continued from Page 5)

net profits of \$14-16 million (11-13 cents per share).



<u>Cardno Ltd</u> lifted revenues 23.8% to \$1,195.4 million for the year to 30 June, with net profits up 4.7% at \$77,639,000 (54.0 cents per share, up 0.6%). An 18.0 cents final dividend maintains the annual dividend at 36.0 cents.

The net operating cash surplus rose 32% to \$95.7 million.

Work on hand is \$710 million, up from \$671 million a year earlier. Australian conditions remain difficult, but the group earns 50% of its revenue in the United States where economic activity is improving.



Cellnet Group's revenues rose 20.8% to \$76.5 million over the year to 30 June 2013, but net profits slipped 12.1% to \$1,091,000 (2.0 cents per share). No dividend will be paid.

The net operating *deficit* almost doubled to \$2.4 million (mainly owing to a \$3.8 million increase in inventory to \$9.0 million).

The underlying performance is better than the profit numbers above would suggest. The 2012 result was boosted by significant interest (on surplus capital repaid to shareholders in that period), with business net profits of \$533,000. The 2013 result was also after \$380,000 (pre-tax) of non-recurring costs to restructure the company.

In March the group acquired **Stuff Products Pty** for \$400,000 (i.e. \$300,000 in cash with a further \$100,000 of deferred consideration). For the three months this contributed revenues of \$305,000 and pre-tax profits of \$45,000. That indicates a Price/Sales ratio of 0.33 and a Price/Earnings ratio of around 3.

<u>Chandler Macleod Group</u>'s revenues were 2.9% lower at \$1,503.9 million for the year to 30 June 2013, but *trading* profits rose 14.1% to \$18,618,000 (4.1 cents per share). In addition, there were restructuring costs of

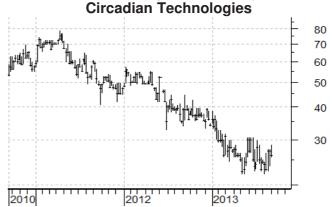
\$7.3 million. A 1.8 cents final dividend will lift the annual dividend 14.3% to 3.2 cents.

The business generated a strong net operating surplus, up 26% to \$40.6 million. Interest bearing debts, however, have increased \$26.5 million to \$116.6 million, mainly owing to the acquisition of **Vivir Healthcare** for \$35 million.



<u>Circadian Technologies</u> reported revenues down 22.4% to \$1.2 million for the year to June 2013. Interest income fell 46% to \$530,986 as the company spends its cash, while royalties and licence fees rose 22% to \$622,701. The net *loss* was \$5,004,506 (*minus* 10.3 cents per share), with a net operating cash *deficit* of \$5.6 million.

The company has cash of \$11.0 million and shares worth \$2.3 million, but predicts a cash spend of \$5-8 million over the next year. The company expects further growth in royalties for its Cancer of Unknown Primaries test, plus expects to form partnerships in Europe and the United States for this diagnostic test this year.



Clarius Group experienced a 17.6% drop in revenues to \$225.3 million for the year to June 2013 and a *loss* of \$1,303,000 (*minus* 1.5 cents per share). In addition, the company wrote-off all goodwill of \$40.9 million, but that is a non-cash item with no impact upon anything. No dividend will be paid.

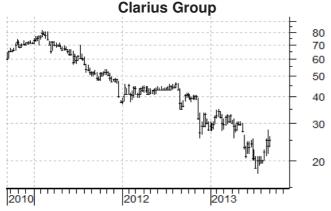
The business generated a net operating cash surplus of \$4.4 million (up from a *deficit* of \$2.0 million last year).

Clarius Group remains both an "asset situation" and a "recovery situation". The company has cash of just under \$1.0 million, trade receivables of \$48.8 million plus a tax refund of \$1.4 million, but just \$0.7 million in debts, \$17.9 million in trade payables and \$2.0 million owing to staff. So one could close the business tomorrow and quickly turn those assets and liabilities into \$30.6 million of cash in the bank. That is 34.2 cents per share.

So there is the potential that the directors may just

close the business down as the stockmarket is valuing this "going concern" at a 27% discount to its net working capital or liquidation value. Or a competitor could seek to acquire this company at this less than working capital valuation!

As a young boy, your Editor read how value investors during the 1930's Depression were able to buy shares at less than the value of their net working capital! Of course, business activity was depressed and money was scarce in the 1930's . . . but how stupid was "the market" 80 years ago to price shares at less than liquidation value?



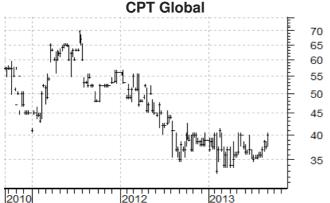
<u>CPT Global</u> suffered an 11.1% decline in revenues to \$35.1 million over the year to 30 June 2013, with net profits falling 47.0% to \$322,000 (0.9 cents per share). No dividend will be paid for the year owing to the lower annual profit and the "need to retain cash to fund our overseas growth".

There was a net operating cash surplus of \$907,000 (down 36%).

The company *lost* \$1.0 million in the first half, so returned to profitability - earning \$1.3 million - in the second half of the year. The company states it "has finally begun to reap the rewards from the extensive pipeline of potential business which we have built over a number of years in the international markets".

The Chairman also notes that "the tide is turning and CPT Global's substantial efforts in developing relationships with many of the world's most significant companies are finally to be rewarded with the conversion of this potential into more sustainable and significant revenue and profits".

Higher business volumes and revenues would significantly boost the profitability of CPT Global's business (which has invested heavily in expansion, ahead of delayed revenue growth) - while the lower Australian dollar exchange rate will also have a major impact on profit margins (i.e. lower Australian costs while boosting foreign revenues).



CSG Ltd reports revenues 9.0% lower at \$184.6 million for the year to June 2013, but returned to profitability, earning a net profit of \$8,717,000 (3.1 cents per share). The company is not paying any regular dividends, but over the last year paid a special dividend of 25.0 cents and made a capital repayment of 9.0 cents. The company intends to continue to make annual capital repayments of 9.0 cents per share (with a 4.0 cents capital repayment planned for December). So effectively the company is planning a 9.0 cents per share annual distribution to shareholders, paid as "capital" rather than "income".

There was a net operating cash *deficit* of \$25.9 million - but mainly owing to \$23.4 million of income tax payable on the realised gain on selling its IT division the previous year.

Earnings (before interest, depreciation and tax) are forecast to rise 16-25% to \$27-29 million. With fewer "one-off" expenses and relatively stable interest and depreciation costs this should lead to a strong increase in net profits.

The new *CSG Finance Solutions* business expects to increase its lease receivables 30% to \$150 million over the current financial year. The group also expects to launch (undisclosed) "new service offerings" in January 2014.



Devine Ltd's revenues were 0.9% lower at \$311.1 million for the year to 30 June 2013, with trading profits down 14.9% at \$9,441,000 (5.9 cents per share). In addition, the company wrote-down a property value by \$10.0 million. No dividend will be paid. The net operating cash surplus was \$26.5 million, down 4%.

Net asset backing per share is 198 cents, making this an "under-valued asset" and/or "recovery" investment.

The company is required to change its balance date to 31 December to align its financial year with its controlling shareholder, **Leighton**.

Devine has also announced two new apartment projects. It has acquired a 1919m² site in Newstead, Brisbane, where it proposes to build an 11-storey building with 157 apartments with one or two bedrooms. This \$80 million inner city apartment is expected to be launched in late 2013, with construction to begin in 2014 and settlements in 2015.

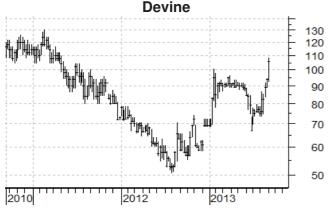
The company has also acquired a 2.25 hectare site adjacent to the Parramatta CBD where it plans a staged development of "a number of multistorey buildings" with up to 350 apartments and a completed project value of \$180 million. Marketing is expected to begin in January 2015 with construction to start in 2016.

(Continued on Page 8)

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Recommended Investments

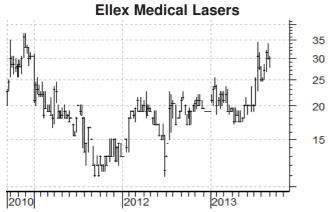
(Continued from Page 7)



Ellex Medical Lasers reported a 9.9% drop in revenues to \$42.8 million over the year to June 2013, resulting in a *loss* of \$816,000 (*minus* 1.0 cents per share). No dividend will be paid.

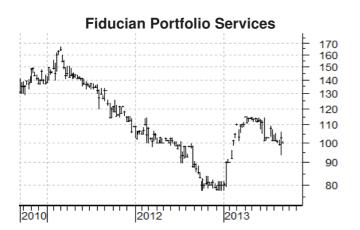
The net operating cash surplus was 6% higher at \$1.9 million.

70% of revenues are received in US dollars, Euros and Japanese Yen, so the strong Australia dollar throughout the year weakened demand and depressed revenues. The new financial year should benefit from the lower Australian dollar exchange rate, access to the US glaucoma laser market and other new product releases.



Fiducian Portfolio Services' revenues slipped 3.9% to \$21.8 million over the last year, but net profits recovered 47.4% to \$3,266,000 (10.1 cents per share). A final dividend of 3.6 cents will lift the annual dividend rate 40.0% to 7.0 cents.

The net operating cash surplus more than *tripled* to \$4.8 million. The company is debt-free with cash in the bank of \$9.44 million (29 cents per share).



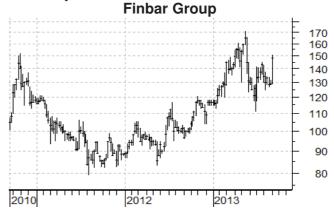
At 100 cents, Fiducian Portfolio Services shares trade on a Price/Earnings ratio of 10 and a Dividend Yield of 7.0%. This business is cyclical with the stockmarket, but offers a high income, good value and the potential for steady long term growth.

Finbar Group lifted revenues 22.2% to \$143.8 million for the year to 30 June 2013, with net profits up 16.3% at \$31,176,885 (14.3 cents per share). As previously reported, the annual dividend will be 5.6% higher at 9.5 cents.

There was a net operating *deficit* of \$14.3 million, but that represents the higher investment in current construction projects.

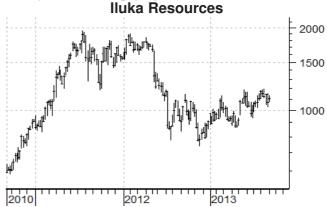
Finbar Group has received development approval for 59 residential apartments plus four commercial lots at 280 Lord Street, Perth. Marketing of this \$32 million end value project (50% owned by Finbar Group) will begin in October, construction will begin in early 2014, with completion and settlement in mid-2015 (i.e. contributing to both the June 2015 and June 2016 financial years).

Finbar Group has also negotiated a new joint venture development. Its 50% partner, **Ventrade Maylands Pty**, will pay \$16.71 million to acquire a 17,279m² site in Maylands, 4½ km from the Perth CBD. Finbar Group will contribute \$8.36 million cash for working capital and a 50% share in the project. A two-stage development is expected to build around 336 apartments plus 2100m² of commercial office space, with an end value of about \$183 million. Marketing is expected to begin in early 2014, with settlements in the June 2016 and 2017 financial years.



<u>Iluka Resources</u>' revenues fell 39.7% to \$428.9 million over the six months to 30 June 2013 - as a result of lower selling prices - with net profits down 87.5% to \$34.3 million (8.2 cents per share). The interim dividend will be 80.0% lower at 5.0 cents.

There was a cash operating *deficit* of \$11.9 million, mainly as a result of paying \$124.0 million in income tax.

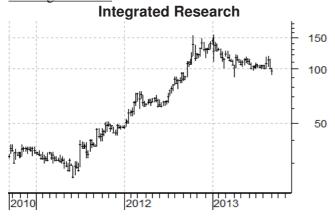


Integrated Research's results for the June 2013 year are virtually unchanged from a year earlier. Revenues were up 0.5% at \$48.9 million and net profits up 0.5% at \$9,078,000 (5.4 cents per share). The annual dividend rate remains steady at 5.0 cents.

The cash operating surplus was 19% higher at \$17.5 million, lifting cash (and deposits) \$1.7 million to \$15.55 million (9 cents per share). Cash was up to \$18.1 million at the end of July.

Revenues and profits were flat in the June 2013 after a slow first half year and as a result of moving from direct to indirect selling methods, but all of its software services should be capable of strong growth over the medium to long term. This is a sound business, with recurring revenues, cash in the bank and no debt.

At 98 cents the shares trade on a Price/Earnings ratio of 18 and offer a Dividend Yield of 5.1%, which still offers good value.



<u>M2 Telecommunications</u> lifted revenues 73.1% to \$681.0 million for the year to 30 June 2013, with net profits up 33.4% at \$44,052,000. Earnings per share were up 17.1% at 24.7 cents. A 10.0 cents final dividend will lift the annual dividend rate 11.1% to 20.0 cents.

The company is predicting 42-54% revenue growth to \$970-1030 million for the new financial year to June 2014, with net profits up 35-60% at \$60-70 million (34-39 cents per share).

At 614 cents, M2 Telecommunications trade on a high Price/Earnings ratio of 25, although 35-60% growth over the next year would lower that to 16-18½. Investors who are heavily over-weighted in M2 Telecommunications shares could consider some partial profit-taking, but we are in no hurry to heavily sell down an investment in a company which is still growing very rapidly.

M2 Telecommunications is lending \$5.5 million to a 32% owned associate **Aggregato Global**, a specialist provider of fixed and mobile pre-paid calling products,



to enable it to acquire a US based complementary prepaid calling business. This three year, secured loan also includes the option for M2 Telecommunications to convert some or all of the loan into equity at repayment or when Aggregato Global makes an initial public offering.

Melbourne IT's revenues fell 42.9% to \$51.3 million for the half year to 30 June 2013 - mainly owing to the sale of a major business. Net profits (excluding the gain on sale) were 32.8% lower at \$3,909,000 (4.7 cents per share).

The company will <u>not</u> pay a regular interim dividend, but recently paid a special 25.0 cents dividend and is considering a capital return to shareholders.

The net operating cash surplus was 49% lower at \$5.9 million.

The company still owns businesses generating about half of its previous revenues and profits - in addition to a large cash hoard. At 30 June the company was debtfree with cash in the bank of \$95.2 million, but has since sold its *FTR* business for \$6.3 million, increasing that cash to \$101.5 million or 123 cents per share.

The existing businesses would appear capable of earning around \$8 million (9 cents per share) annually. With the shares trading at 172½ cents - but deducting the surplus 123 cents - the market is valuing these businesses at just 52½ cents. That is a Price/Earnings ratio of 6.

These are attractive businesses with 94% of revenue now "annuity-based" (i.e. monthly or annual services purchased by customers). The delayed *Transformation Project* will be completed this year, lowering future costs and enabling the company to better cross sell services. A project to migrate 90% of the company's existing technology infrastructure to cloud-based systems is expected to reduce costs \$3-4 million annually from 2016. Melbourne IT also continues to invest in undisclosed "compelling new products and services" which it will begin launching in the near future and *double* its marketing in 2014 to promote these products.

The creation of new gTLDs should increase its domain name registration and renewal business.

The company's large cash holding (and its ability to borrow against reliable revenues) also offers the potential to make significant acquisitions.



Nomad Building Solutions reported revenues down 31.5% to \$79.1 million for the year to 30 June 2013. Net profits from continuing businesses were down 49.2% to \$4,880,000 (1.8 cents per share), but the company also wrote-down deferred tax assets (i.e. a non-cash item, writing down the balance sheet value of past tax losses) by \$9.3 million and there were losses on discontinued businesses of a further (Continued on Page 10)

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(Continued from Page 9)

\$9.3 million (of which \$5 million was impairment of goodwill). No dividend will be paid.

The business generated a net operating surplus of \$11.0 million, up from \$3.6 million a year earlier. The company is debt-free with cash of \$11.3 million (4.1 cents per share) and \$3.55 million (1.3 cents per share) of assets held for sale.

The weak Resource sector has reduced demand, with Nomad Building Solutions seeking to "provide highly competitive bids on the limited opportunities that will be available" in the current financial year. This is a "challenging period" so the "ongoing emphasis is on minimising costs within the business" but with no debt and cash in the bank the company should survive.



Novarise Renewable Resources International suffered a 15.7% drop in revenues to \$30.6 million for the six months to 30 June 2013. Net profits were down 45.8% to \$4,223,440 (1.0 cents per share). No dividend will be paid.

There was a net operating *deficit* of \$4.2 million.

Penrice Soda Holdings' revenues were down 2.6% to \$145.9 million for the year to 30 June 2013. There was a trading *loss* of \$21,435,000 (minus 23.5 cents per share). In addition, the company wrote-down fixed assets in its Chemical business by \$21.2 million and incurred restructuring costs of \$8.8 million.

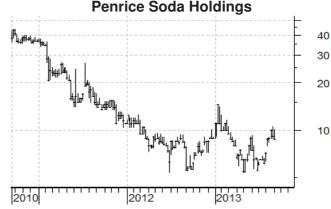
The net operating cash *deficit* was just \$3.0 million. These losses and write-downs have reduced Shareholders Equity to *minus* \$46.6 million and increased interest bearing debts to \$112.1 million.

Negative shareholders equity (in the balance sheet) and high debt levels are certainly not favourable... but the true value (if any) of this business to shareholders will depend upon the future profitability of its restructured business, their ability to generate cash operating surpluses (to repay debt) and/or realising assets or businesses at value in excess of book values.

The company sees the current periods as a "transition year" but with "improved underlying earnings". That should be followed by "another material uplift" in earnings in the year to June 2015.

The new soda ash business (i.e. importing, rather than manufacturing) "should deliver increased and positive earnings" this year, while sodium bicarbonate "should remain a solid performer" with all production sold out, while the new lime business is "on track to achieve its first year sales plan".

The quarry business profitability should improve with "more efficient and productive operations" and some modest growth in demand for quarry products.



Prophecy International Holdings lifted revenues just 2.8% to \$6.9 million for the year to 30 June, but net profits rose 58.1% to \$1,268,507 (2.5 cents per share). A 1.5 cents final dividend will lift the annual dividend rate 55.6% to 3.5 cents. The net operating cash surplus was up 2½-fold at \$2.3 million.

The company notes that the high Australian dollar held revenues and profits below expectations but that the lower exchange rate will help revenues and profits in the new financial year. "Further growth is expected for the 2013-2014 year for revenues, profit and dividends" and "prospects for the next half year look bright again".



Skilled Group's revenues were 1.2% lower at \$1,868.2 million for the year to June 2013, but net profits rose 25.1% to \$56,159,000 (24.0 cents per share). A 9.0 cents final dividend will lift the annual dividend 23.1% to 16.0 cents. The net operating cash surplus was \$61.9 million (down 39%).

Business remains difficult in the resources sector, but with increased activity in telecommunications and continued growth in marine services. The recent **Broadsword** acquisition is expected to add \$16-17 million (17-18%) to earnings (before interest, tax and depreciation) and the transformation and cost reduction program is expected to reduce costs by another \$10 million.



TFS Corporation lifted revenues 18.8% to \$122.9 million for the year to 30 June 2013, plus there was other income of \$64.8 million (up 176%) - which is mainly the gain in the value of plantation assets. Net profit was up 115.4% to \$55,729,000 (19.9 cents per share). The company will reinstate dividends, paying 3.0 cents per share.

The business generated a net operating cash surplus of \$21.8 million, compared with a *deficit* of \$60.5 million last year.

At 30 June, the company managed 7,581 hectares of plantations, with direct ownership of 1,346 hectares and indirect ownership in 738 hectares (based upon deferred fees on MIS owned plantations). Since then the company has acquired a further 359 hectares from previous investors, increasing its ownership to around 2,443 hectares.

The company's recent announcement also confirms (as we have previously suggested) that <u>TFS Corporation</u> "expects to generate significant performance fees from the *Beyond Carbon* investors upon the harvest and sale of their plantations".

The first annual harvest will consist of 30 hectares in September, a halt during the October to March wet season and then the remaining 114 hectares in April to June 2014. The company directly owns 42 hectares, with the remainder owned by two *Managed Investment Schemes*. The harvest should be sold (either to TFS Corporation for further processing or to an external buyer) by September 2014, with investors paid out by December 2014.

Tree survival rates for these early plantations were very low, with only 40-50% surviving the first year and about 30-40% surviving to harvest. The company has "refined and improved its intellectual property and silvicultural techniques over time", with one year survival rates now over 95% and expected survival rate to harvest after 14 years in excess of 90%.

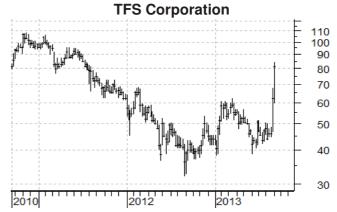
TFS Corporation shares have risen very strongly over the last two weeks, but this represents a recovery from a very low valuation, rather than any over-valuation now. As we pointed out in September last year, at June 2012 the company had net financial assets of \$87.5 million (31.3 cents per share) and Land & Plantations of \$127.5 million (45.6 cents per share), for a net asset value of 76.9 cents - although the shares traded at just 39 cents.

At June 2013 net financial assets are \$66.5 million (23.8 cents per share) and Land & Plantations \$249.3 million (89.2 cents per share). That gives a current asset value of 113 cents.

Profitability and net operating cash flows have improved significantly over the last year - placing the company in a more secure (less insecure?) financial position.

As we have noted over recent months, TFS Corporation should benefit strongly from the lower Australian dollar. Land and operating costs are in Australian dollars while the ultimate markets for Sandalwood and oils are offshore and priced in US dollars (although this is *partially* hedged with US\$150 million of debt).

The company also reports that Indian Sandalwood Oil is trading around US\$4000 per kilogram, up 60-100% from the US\$2000-2500/kg reported in 2010-2012. Higher end product revenues significantly improves the viability and potential profitability of this Indian Sandalwood plantation business.



The Reject Shop lifted revenues 11.3% to \$618.0 million for the year to 30 June 2013, with net profits down 11.3% at \$19,451,000. Earnings per share were down 19.7% at 67.5 cents, owing to the slight increase in the issued capital. A final 13.0 cents dividend will lift the annual dividend 10.4% to 37.0 cents.

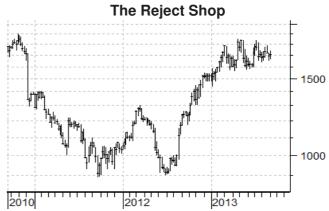
The net operating cash surplus was down 58% at \$17.0 million.

Recent results have also been depressed by the rapid store expansion, with new store establishment costs depressing the first year profitability before contributing to profits in the second and subsequent years. The company estimates new store openings cost \$900,000 (after tax) in 2012 (when 18 new stores were opened) and \$2,500,000 (to open 41 new stores) in the year to June 2013.

During the current financial year the company plans to open a further 43 new stores. 14 have already opened and it expects to have at least another 16 operating ahead of the peak Christmas period.

The company "expects solid profit growth" in the current financial year, helped by stores opened in 2013, and "also expects strong profit growth" in the year to June 2015, helped by the current year's new stores.

At June 2012 the company had 239 stores. That rose 17% to 280 stores in June 2013 and should be over 320 stores (up +14%) by June 2014. Longer term, The Reject Shop now sees the potential to expand to around 492 stores (up another 54%) with this growth providing "significant financial leverage" of its existing distribution infrastructure.



<u>Village Roadshow</u> experienced just a 1.0% rise in revenues to \$936.4 million for the year to 30 June 2013, but net profits rose 50.8% to \$50,931,000 (32.0 cents per share). A 13.0 cents final dividend will lift the annual dividend 18.2% to 26.0 cents.

The net operating cash surplus rose 20% to \$150.7 million. (Continued on Page 16)

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Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the Share Selection Methods report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst

10 10

2,244

252

638

4,016

83

484

1,811

2,217

2.669

2,112

466 1,145

Performing" shares can generally be sold to release money for re-investment in more attractive shares.																									
Company	Share Price	STREN Cur- rent	IGTH R/ 4-Wk Chg.	ATING Rank 0-99	Insider Buy-Sell	Brokers Following	Price to NTA	Return on Equity	Vola- til- ity	Price Earn. Ratio	Divi- dend Yield	Price Sales Ratio	Market Cap'n		Company	Share Price	STREM Cur- rent	IGTH RATINO 4-Wk Rank Chg. 0-99	Insider Buy-Sell	PE Price Sign to MTA	Return Vo on t Equity i	ola- Price il- Earn. ty Ratio	Divi- dend Yield	Price Sales Ratio	Market Cap'n
UNDER-VALUED	SHARE	S ·1 ov	voet P	rico/S	Sales	VId >	. N B	el Stra	nath	^ 0					WORST PERFOR	MING	SHARE	S. Waaka	et Sha	res P/S F	Ratio < 0	25 Viel	d / Tw	ica Ava	rane
Smiths City	64	+4.2		19	0-2		0.7		1.2	17	5.5	0.15	34		Vital Health PT			+0.0 98			11 0		5.7		466
•		+4.2																							
Turners & Grow.	166			32	1-0		0.6		8.0	16		0.22	188		Charlie's Group		-58.3		0-0	- 7.7	15 1			4.00	126
Col Motor Co	460	+5.4		15	1-0		1.1	11		11		0.24	150		Bathurst Res.		-17.6	-4.4 93	1-1		- 1		Nil	N/A	128
Air New Zealand	143	+2.1	-2.8	33	0-7		0.9		1.0	9	8.0	0.34	1,573		Snakk Media Ltd		-17.4	-3.8 93	0-0	- 28.8	- 1			6.62	24
Ebos Group Ltd	988	+3.9	-2.7	21	0-0		2.1		0.5	23	4.3	0.36	648		Blis Technology		-15.4		0-0	- 2.1	- 3			6.47	7
Abano Health.	680	+2.9		23	0-0		1.6		0.7	41		0.56	116		NZ Windfarms		-14.0		0-0		2 1			2.32	19
Infratil NZ	237	+1.6	+0.5	35	0-3		1.4		0.7		5.6	0.58	1,382		Pumpkin Patch				0-2		31 0			0.63	188
Allied Work.	297			13	0-1		3.5		1.0	14	7.5	0.59	77		Veritas Invest.		-12.3		3-0		- 0			1.73	52
Steel & Tube	285		+2.2		1-0		1.6	10		16	7.5	0.64	252		Kirkcaldie & St		-10.9		0-0	- 1.0	- 0			0.51	19
Warehouse Group		+2.9	-2.5	24	3-1		3.6		0.7	13	7.8	0.66	1,145		Moa Group Ltd	84	-9.2	-7.2 86	1-0	1 1.7	13 0		Nil	N/A	25
Turners Auction	197	+1.4		36	2-1		3.1	21			12.3	0.72	54		Dorchester Pac	22	-8.5	-3.7 85	0-0	- 1.4	5 1			2.39	46
Fletcher Build.	928	+1.5	+1.0	35	7-14		1.8	9	0.5	20	4.3	0.75	6,367		Cavalier Corp	174	-6.5	-0.5 81	1-0	3 1.3	7 0		3.3	0.59	119
Sanford Limited	450	+1.4	-2.1	37	0-0		8.0	4	0.4	20	7.3	0.92	421		NZX Aust MidCap	459	-5.8	+0.5 80	0-0		- 0		Nil	N/A	39
Michael Hill	140	+0.9	+0.0	39	0-3	2	2.6	19	8.0	13	4.6	0.98	536		Hellaby Hold.	291	-5.1	+0.7 79	2-0	3 1.4	9 1		6.4	0.50	271
															Scott Tech. Ltd	233	-4.5	-0.8 78	0-0	- 2.4	17 0	.6 14	4.9	1.49	95
BEST PERFORMI				_	Share				< 1.0)					Opus Int'l Cons	190		+1.3 77	1-0		22 0		6.4		275
Allied Work.	297	+6.5		13	0-1		3.5		8.0		7.5	0.59	77		Freightways Ltd	422	-2.7	-0.9 72	1-1	7 3.5	22 0			1.60	650
Finzsoft Sol'ns	42	+6.2	-0.1	14	0-0	-	1.3	15	0.9	9	Nil	0.39	3		WN Drive Tech.	16	-2.1	+4.7 70	0-0	- 0.9	- 1	.8 NE	Nil	0.31	11
Col Motor Co	460		+2.6	15	1-0	-	1.1	11	0.4	11	9.3	0.24	150												
Smiths City	64		+0.3	19	0-2		0.7		0.9	17	5.5	0.15	34		INSIDER SELLING			0,	elative	0	< 0				
Warehouse Group		+2.9	-2.5	24	3-1		3.6		0.6	13	7.8	0.66	1,145		Fonterra S/H Fd	695	-0.5	-3.0 58	0-7		- 0			4.57	680
Steel & Tube	285	+2.1	+2.2	29	1-0	4	1.6	10	0.7	16	7.5	0.64	252		Barramundi Ltd	71	-0.5	+0.5 56	0-4	- 0.9	17 0	.8 5	10.0	N/A	85
Turners & Grow.	166	+2.1		32	1-0		0.6		0.6	16	3.6	0.22	188		DNZ Property	163	-0.5	-0.4 57	0-4		5 0		5.2	N/A	402
Air New Zealand	143	+2.1	-2.8	33	0-7	6	0.9	10	8.0	9	8.0	0.34	1,573		Pumpkin Patch	112			0-2	4 5.6	31 0	.8 18	Nil	0.63	188
Fletcher Build.	928	+1.5	+1.0	35	7-14		1.8		0.5	20	4.3	0.75	6,367		Diligent Board	535	-1.9	-13.9 70	0-2	2 -	32 0	.5 374	Nil	N/A	438
Turners Auction	197	+1.4		36	2-1		3.1		0.6	15		0.72	54		Telecom Corp	221	-2.9	-0.2 73		11 2.9	17 0			0.96	4,016
Michael Hill	140	+0.9	+0.0	39	0-3	2	2.6	19	0.6	13	4.6	0.98	536		TeamTalk Ltd	254		+0.1 76	0-1	1 1.8	9 0			1.56	72
															NZ Wool Service	42		+0.1 52	0-1	- 1.0	- 0			0.19	29
INCOME SHARES				•						_	40.4	4 00	4.445		Hallenstein G.	468		-3.1 83	0-1	5 4.2	32 0			1.29	279
Chorus Ltd	294			63	4-0		1.8	27				1.08	1,145		NZ Experience	35	-1./	+0.5 67	0-1	- 1.9	21 0	.8 9	11.8	1.11	13
Telecom Corp	221		-0.2			11		17			10.3	0.96	4,016												
NZ Oil & Gas	85			66	1-0		1.0	7				3.55	352		(() T		7		. 9	•		. •			
Hallenstein G.	468	-6.7	-3.1	83	0-1		4.2		0.5	13	9.6	1.29	279		•• ///		. 1 /	201	_ / /	' 	<i>)</i> α	11	11	α	7
Col Motor Co	460	+5.4		15	1-0		1.1	11		11		0.24	150		"Ne	2	lt	$> \cup \iota$			M	ll		2)
PGG Wrightsons	34		+4.8	82	1-0		1.0	6		18		0.23	257			\mathbf{O}							() ~	
Restaurant Brds	280	-0.4		54	0-0		4.5		0.6	17		0.88	274			•	_								
Trust Power Ltd	706 143	-4.0 +2.1	-0.2 -2.8	77 33	0-0 0-7		1.4 0.9		0.4	18 9	8.1	2.75 0.34	2,217			4	Λ			'L	OI 14	0	7		
Air New Zealand Vector Ltd	268	-2.3		33 72	3-0		1.2		0.6			2.09	1,573 2,669			"	/ V	Z)	1.1	ν N	<u>.</u>		
VECTOI LIU	200	-2.0	-1.0	12	J-0	U	1.2	9	0.5	10	0.0	2.03	2,000		\sim	<i>j</i> .	• •		\sim	,,,,			,		
INSIDER BUYING	: Most I	nsider	Buvino	a. Re	lative	Strer	nath >	> 0						"N	eglected" S	hare	s =	0-2 E	3rok	ers, "	Mode	ratel	y F	ollov	ved"
Pharmacybrands	134	+2.2	-2.7	29	3-0		2.3	18	0.6	13	3.7	1.59	167		ares = 3-4 l										
Metro. LifeCare	319	+0.7	-1.1	41	3-0	3	0.9	8	0.5	12	0.6	7.17	661		okers.		,		,				-	• • • • • • • • • • • • • • • • • • • •	
Briscoe Group	248	+0.8	-2.5	40	3-0	3	3.7	20	0.5	19	5.8	1.20	526	ы	UKEIS.	No.	of	Market				No	. of	Mar	ket
GuocoLeisure	76	+1.9	-3.0	33	2-0	-	0.7	4	0.9	18	Nil	1.74	993			Broke	ers	Capital-				Brol	ers	Cap	ital-
Warehouse Group	368	+2.9	-2.5	24	3-1	7	3.6	28	0.5	13	7.8	0.66	1,145			Follow	/ing	isation				Follo	wing	isati	on
Port Tauranga	1490	+1.7	-0.2	34	1-0	7	2.5	14	0.3	18	4.4	8.18	1,998	Coi	mpany (Comp	any(N	NZ\$ Mill.)	Co	mpany		Com	pany	(NZ\$	Mill.)
Trade-Me Ltd	457	+1.2	-3.5	38	1-0	11	2.8	12	0.5	23	4.9	N/A	1,811		. ,		• •								,
Steel & Tube	285	+2.1	+2.2	29	1-0	4	1.6	10	0.6	16	7.5	0.64	252		ano Health. New Zealand	2 6		116 1,573		PT Limite Z Exchar		3		10 32	
Col Motor Co	460	+5.4	+2.6	15	1-0	-	1.1	11	0.3	11	9.3	0.24	150		d Int Airport	10		4,119		Coil & G		6		35	
Comvita	422	+2.9	+0.8	24	1-0	1	1.5	9	0.5	17	4.4	1.19	123		osy Property	5		647		Refinin		2		66	
															scoe Group	3		526		plex Ind		6		63	
OVER-VALUED S	HARES	: High	est Pri	ce/Sa	ales R	atios	, Rela	ative S	Streng	jth <	0				valier Corp	3		119		ous Int'l (2		27	
Goodman Prop.	104			67		7				231		8.32	1,250		orus Ltd	10		1,145		G Wrig		4		25	
Vital Health PT	138	-58.3		98				11	0.5	13		8.06	466		mvita	1		123		rt Taura		7		1,99	
Argosy Property	95			56	1-0		1.2		0.6	17		7.33	647		ntact Energy	8		3,813		operty F		5		28	
Snakk Media Ltd	9	-17.4	-3.8	93	0-0	- 2	28.8			NE		6.62	24		Z Property	5		402	Pu	mpkin F		4	1	18	8
Blis Technology		-15.4		90	0-0	-	2.1	-	4.3	NE	Nil	6.47	7		egat's Group	3		394		ıkon Ltd		3			2
Kiwi Property	114	-1.4	-0.1	64	0-0		1.0	10		10	7.0	5.69	1,131		gent Board	2		438		stauran		3		27	
Fonterra S/H Fd	695	-0.5	-3.0	58	0-7	-	6.4	-	0.6	NE	4.6	4.57	680		P Health.	7		1,895		man He		7		3,41	
Charlie's Group	43	-58.3		97	0-0	-	7.7	15		51	Nil	4.00	126		ightways Ltd	7		650		nford Li		3		42	
NZ Oil & Gas	85	-1.6	+0.4	66	1-0	6	1.0	7	1.0	14	10.1	3.55	352		odman Prop.	7		1,250		ellerup l		10		30	
South Port NZ	355	-0.9	+0.2	61	0-0	-	3.0	21	0.3	14	8.9	3.15	93		inness Peat Ilenstein G	3 5		170 279		y Netwo		10		2,26	

Trust Power Ltd

Dorchester Pac

Sky City Ltd

Vector Ltd

NZ Windfarms

NZ Refining Co

-4.0 -0.2 77

-0.2 -2.9 51

-4.6 +2.2 79

-14.0 +2.3 90

-8.5 -3.7 85 0-0

236

268 -2.3 -1.0 72 3-0 6 1.2 9 0.4 13 8.0

0-0 - 0.3

0-0 5 1.4

1-2 10 2.8

3-0 4 1.2

8 0.3

2 1.9 12 Nil 2.32

6 0.5 19

1.4 29 Nil 2.39

18

7.3 2.38

7.3 2.27

16 0.5

2,217

2,244

46

19

661

Heartland BS

Hellaby Hold.

Kiwi Property

Lyttelton Port

Kathmandu Ltd

Mainfreight Grp

Methven Limited

Metro. LifeCare

Moa Group Ltd

Michael Hill

Mighty River

Infratil NZ

334

271

550

276

1,131

1,050

661

536

3,164

Sky City Ltd

Steel & Tube

TeamTalk Ltd

Telecom Corp

Tourism Hold.

Tower Limited

Trade-Me Ltd

Vector Ltd

Trust Power Ltd

Vital Health PT

Warehouse Group

Summerset Group

Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

STEELINGENING Sept. Sept	Company	Share Price	STREN Cur- rent	GTH R/ 4-Wk Cha.	ATING Rank 0-99	Insider Buy-Sell	Single Price to DIC NTA	Return on Equity	Vola- til- itv	Price Di Earn. de Ratio Yi	vi- P nd Sa eld R	rice ales atio	Market Cap'n	Company	Share Price	STREI Cur- rent	NGTH RA 4-Wk Cha.	ATING Rank 0-99	Insider Buy-Sell	Brokers Following	Price to	Return \ on Equity	/ola- F til- E itv R	Price arn. (Divi- dend Yield	Price Sales Ratio	Market Cap'n
Austhorn Mart Mar													oup				ong.			_		_40.1,	.,		11010		оцр.:
Ceres Math. 12 12 12 13 18 15 10 0 0 0 0 0 0 1 10									_		6 0	.07	222	BEST PERFORM	ING SH	IARES	: Strong	gest :	Share	s, P/E	E < 20	0, P/S ·	< 1.0				
CFT Flower CFT																		-						15	Nil	0.17	12
TAT Notice September 1	Raptis Group	40	+0.0	+0.0	30	0-0		-	1.0	NE 12	5 0	.11	28	Tel.Pacific Ltd	7	+43.1	-7.4	1	3-0	-	-	-	1.9	2	Nil	0.09	7
Linday Artificial Continue																											
Pursiphe Microsense 14 23 26 24 25 27 27 27 27 28 29 29 29 29 29 29 29																											
Post Notificial Post Notific																											
South Confue) Supering Supe																											
Vac Description Var Description Vac Description Var Descri																											
Automative Hold Automative																				8	3.2						
Display Disp	Merchant House	19 -	+18.1	+7.3	4	0-0	- 0.7	12	1.5	6 7	9 0	.22		Dicker Data Ltd	91	+12.2	-4.3	8	1-0	-	7.0	50	1.0	14	3.7	0.25	115
Hell-Limited P4 + 40 + 23 18 1 0 - 0.7														•													
Aryuntamide																											
Aust Name														•													
WOS Limited 68 438 439 19 50 4 10 11 10 9 40 028 98 Carbon Way 10 10 10 10 94 10 12 10 10 10 10 10 10																											
Trainfercher, Programs Lett Generacy Lett May 1. Programs Lett May 1. Pr	•													•													
Transferior Corp Fig. 67, 20 15 0.0 - 0.0	Traffic Tech.	7	+3.4	+4.2	20	0-0		-	2.6	4 5	6 0	.29	13	Seymour Whyte	142	+6.7	+7.3	13	2-1	2	2.8	22	0.6	12	4.2	0.40	111
EMM Power Livi	Greencap Ltd	8	+4.0	+9.4	18	0-0		-	2.5	7 3	2 0	.31	20	Schaffer Corp	499	+6.4	+2.1	14	0-0	-	1.3	16	0.3	8	4.6	0.51	70
Columber																											
Chaimers 280																											
Calins Foods 172 455 404 15 00 5 28 29 08 10 45 0.00 40 40 40 40 40 40																											
Seymont Whyle 142 67 73 31 21 2 2 8 2 0.8 12 42 0.40 111 Scott Corp Ltd 52 459 432 15 20 -1 2 14 0.9 9 8.8 0.21 3.9 160 Silled Group 341 430 46 21 0.9 91.6 9 61 4 47 0.42 796 Callifen Group 341 430 46 21 0.9 91.6 9 61 4 47 0.42 796 Callifen Group 341 430 46 21 0.9 91.6 9 61 0.41 22 0.44 78 78 Callifen Group 35 346 340 430 20 0 -1 18 0.0 2 0.7 0.7 15 0.8 3 48 0.80 0.8 5 20 0.44 18 0.8														•													
Skilled Group 241 + 30 - 86 21 0.0 9136 98 0.8 14 + 7 0.42 796	_																										
Californ Corup 78 546 530 2 00 - 18 3 12 72 12 044 78 78 78 78 78 78 79 79	E & A Limited	64	+2.5	-0.1	22	0-0	- 63.5	-	1.0	23 6	3 0	.40	66	Collins Foods	172	+5.5	+0.4	15	0-0	5	2.8	29	0.7	10	5.5	0.39	160
Paginal Exp. 110 403 402 27 60 2 0 7 15 85 82 24 4 24 24 42 42 42																											
Toll Holdings S48 H.15 F.24 24 24 24 24 24 27 28 14 11 25 27 24 34 29 28 28 28 28 28 28 28																											
Bega Deeses Ltd 316																											
PTS Group Ltd PT																											
Model Cheese																											
Figure F		445	+6.1	+1.0	14	1-0	3 1.5	10	0.4	16 3	4 0	.49	243		41	+3.8	+5.6	19	0-3	-	5.9	37	0.7	16	7.9	0.58	11
Myer Holdrings 285	Schaffer Corp	499	+6.4	+2.1		0-0			0.3	8 4	6 0	.51	70	WDS Limited	68	+3.8	+16.9	19	3-0	4	1.0	11	8.0			0.28	98
Paticip Brands																											
Gazal Corp Gaz	,												,														
Figure F																											
Landmark White Alt 4.3 & 4.5 & 19 0.3 0.5 0.7 0.7 0.5 0.7 0.5																											,
JR Hisf-like 1951 + 18.0																											
Description Condition Co	Country Road	354	+1.8	-0.2	23			19	0.3	15 2	1 0	.58	244	Hillcrest Litig	1	+2.9	+2.1	21	1-0	-	0.4	2	5.0	19	Nil	0.73	1
Goodman Fielder 70 4.30 0.6 21 3.0 12 5 5 1.0 13 4.3 0.64 1.369 Pacific Brands 77 4.25 4.10 22 2.0 13 6.4 67 0.9 9 6.5 0.55 0.59 0.55 0.59 0.55 0.59 0.55																											
Maxi TRANS 140																											
Maxi TRANS 140 4-5.1 4-3.5 16 1-0 2 4.7 47 0.7 10 6.1 0.71 258 Suralco Hold. 330 4-2.1 1-1.5 23 0.0 4 1.9 14 0.3 13 5.5 0.16 14 18 19 19 10 10 10 11 11 11																											
Nib Holdrings													,														,
CS.R. Ltd 237																											
Molworths Ltd		237								37 2			1,199		354				0-0						2.1	0.58	244
Graincorp 1243 +2.3 -1.4 22 0-0 13 2.3 18 0.3 13 2.8 0.79 2.616 Cellnet Group 16 +1.4 0.8 24 0.0 0 0 0.8 10 1.2 8 Nil 0.12 9 9 9 9 9 9 9 9 9																											
Payce Consol. 1702 4.1 +0.1 18 0-0 10 6.5 26 0.4 25 2.2 0.79 490 Aust Pharm. Ind 46 +1.3 +1.0 25 2-0 7 0.6 8 0.8 7 6.6 0.07 222 Payce Consol. 415 +10.4 -3.3 10 0-0 - 1.1 16 0.4 6.2 2.4 0.81 123 Probiotec Ltd 35 +1.3 +4.5 25 5-0 - 0.5 3 0.8 18 Nii 0.28 19 Brisbane Bronco 28 +3.0 -1.3 21 1-0 - 2.0 16 1.2 13 6.4 0.82 27 Careers Multi. 12 +1.2 +3.8 25 0-0 - 1.5 9 8.3 0.10 7 RHG Ltd 49 +6.2 +4.8 14 0-0 3 3.5 32 0.7 11 5 24.7 0.87 150 Chalmers 280 +1.2 +1.3 25 0-0 1.7 7 0.3 18 45 0.84 0.82 27 Hillis Holdings 188 +17.8 +13.3 5 18-0 6 1.5 6 0.7 2.4 1.7 0.94 463 Automotive Hold 394 +0.8 +0.5 2.5 0.0 2.7 0.5 1.5 5.1 0.24 1.027 Q.B.E. Insur. 1533 +11.1 -3.2 9 10 16 3.4 14 0.5 2.5 3.3 0.97 18,346 Gazal Corp 269 +0.6 -3.9 27 0.0 2 0.7 2.8 21 0.3 13 6.7 0.56 152 Suncorp Group 1257 +5.5 -1.1 15 6-0 - 2.0 6 0.4 33 4.4 1.00 16,173 Regional Exp. 110 +0.3 +0.2 2.7 0.5 2.2 2.1 2.1 Nii 0.19 1.1 IliNet 597 +10.5 -1.2 10 2.2 5 -0.4 1.5 1.2 1.02 67 Nib Holdings 285 +0.1 +1.8 +																											
Payce Consol. 415 +10.4 -3.3 10 0-0 - 1.1 16 0.4 6 2.4 0.81 123 Probiotec Ltd 35 +1.3 +4.5 25 5-0 - 0.5 3 0.8 18 Nil 0.28 19 Brisbane Bronco 28 +3.0 -1.3 21 1-0 - 2.0 16 1.2 13 6.4 0.82 27 Careers Multi. 12 +1.2 +3.8 25 0-0 - 0.5 - 0.5 1.5 9 8.3 0.10 7 RHG Ltd 49 +6.2 +4.9 14 0-0 3 3.5 32 0.7 11 5.3 0.93 120 Wesfamms Ltd 169 +6.0 +4.8 14 0-0 3 3.5 32 0.7 11 5.3 0.93 120 Wesfammer Ltd 4040 +1.1 -0.2 25 0-1 14 9.1 50 0.3 18 4.5 0.68 40,670 Hills Holdings 188 +17.8 +13.3 5 18-0 6 1.5 6 0.7 24 1.7 0.94 463 Automotive Hold 394 +0.8 +2.5 26 0-2 10 4.2 27 0.5 15 5.1 0.24 1,027 QLB.E. Insur. 1533 +11.1 -3.2 9 1-0 16 3.4 14 0.5 25 3.3 0.97 18,346 Suncerp Group 1257 +5.5 -1.1 15 6-0 - 2.0 6 0.4 33 4.4 1.00 16,173 Regional Exp. 110 +0.3 +0.2 27 0.0 2 0.7 15 0.6 5 8.2 0.4 121 Nills Holdings 10 +9.7 +0.9 10 0-0 - 0.5 5 - 2.2 NE 29.7 1.01 10 EVZ Ltd 5 +0.2 +7.0 28 5-0 - 2.6 22 2.2 12 Nill 0.19 11 Nills Holdings 10 +9.7 +0.9 10 0-1 0.9 8 1.0 11 2.1 1.02 67 Nills Holdings 285 +0.0 +0.0 30 0-0 - 1 - 2.0 0 3.3 0.11 3 Payold Hills Holdings 285 Hills Hysteria Hills Hills Hills Hysteria Hills Holdings 285 Hills Hysteria Hills Hysteria Hills Hysteria Hills Hysteria Hys	•																										
Brisbane Bronco																											
RHG Ltd	•																										
Hills Holdings																				-	0.7						
Check insur. Signary And the control of the control	Logicamms Ltd	169	+6.0	+4.8	14	0-0	3 3.5	32	0.7	11 5	3 0	.93	120	Wesfarmers Ltd	4040	+1.1	-0.2	25	0-1	14	9.1	50	0.3	18	4.5	0.68	40,670
Suncorp Group 1257 +5.5 -1.1 15 6.0 - 2.0 6 0.4 33 4.4 1.00 16,173 Regional Exp. 110 +0.3 +0.2 27 0.0 2 0.7 15 0.6 5 8.2 0.44 121 12 12 13 14 14 15 15 15 15 15 15	•																										
Agri. Land Trt																											
Figure F														0 1													
Tandou Ltd	•																										
Amcor Ltd 1062 +9.2 -0.5 11 1-4 14 11.1 52 0.3 21 3.5 1.03 12.815 Beyond Int'l 174 +16.8 +2.9 5 1-0 - 3.6 32 0.5 12 4.0 1.04 163 Supply Network 185 +0.9 +5.3 26 0.0 - 3.9 25 0.5 16 3.8 1.04 63 Run Corporation 24 +11.1 +1.9 9 2-0 1 17 1.4 1.2 1.3 10.0 1.4 1.1 17 1.4 1.1 1.1 1.4 1.1 1.4 1.1 1.4 1.1 1.4 1.1 1.4 1.1 1.4 1.4																											
Supply Network 185 +0.9 +5.3 26 0.0 - 3.9 25 0.5 16 3.8 1.04 63 Run Corporation 24 +11.1 +1.9 9 2.0 0.5 1.0 1.0 +0.0 +0.0 1.0 1.0 +0.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0														•													
Run Corporation 24 +11.1 +1.9 9 2-0 1.3 19 3.3 1.04 29 Bank of Q'land 1004 +4.4 +1.9 17 2-1 17 1.4 - 0.5 NE 5.2 1.11 3,100 F.F.I. Holdings 399 +1.8 -0.0 23 0-0 - 1.4 12 0.4 12 5.9 1.12 34 Saunders Int'l 87 +8.5 +5.4 11 0-2 - 4.0 34 0.8 12 5.7 1.12 68 INCOME SHARES: Highest Yields, Capitalisation > A\$250 million Sigma Pharm. 64 -3.1 -5.7 41 0-0 13 1.1 3 0.5 40 14.8 0.25 744 DUET Group 210 -2.6 -2.7 40 0-0 - 1.5 0 0.3 368 11.5 1.90 2,496	•													•													
Bank of Q'land 1004 +4.4 +1.9 17 2-1 17 1.4 - 0.5 NE 5.2 1.11 3,100 INCOME SHARES: Highest Yields, Capitalisation > A\$250 million F.F.I. Holdings 399 +1.8 -0.0 23 0-0 - 1.4 12 0.4 12 5.9 1.12 34 Sigma Pharm. 64 -3.1 -5.7 41 0-0 13 1.1 3 0.5 40 14.8 0.25 744 Saunders Int'l 87 +8.5 +5.4 11 0-2 - 4.0 34 0.8 12 5.7 1.12 68 DUET Group 210 -2.6 -2.7 40 0-0 - 1.5 0 0.3 368 11.5 1.90 2,496														Air Change Int.	10	+0.0	+0.0	31	0-0	-	0.5	22	1.7	2	Nil	0.13	2
F.F.I. Holdings 399 +1.8 -0.0 23 0-0 - 1.4 12 0.4 12 5.9 1.12 34 Sigma Pharm. 64 -3.1 -5.7 41 0-0 13 1.1 3 0.5 40 14.8 0.25 744 Saunders Int'l 87 +8.5 +5.4 11 0-2 - 4.0 34 0.8 12 5.7 1.12 68 DUET Group 210 -2.6 -2.7 40 0-0 - 1.5 0 0.3 368 11.5 1.90 2,496														INCOME CHARE	2. ⊔:~⊩	oot Vic	lde O-	ni+c!:	notic-		OE0	millie-					
Saunders Int'l 87 +8.5 +5.4 11 0-2 - 4.0 34 0.8 12 5.7 1.12 68 DUET Group 210 -2.6 -2.7 40 0-0 - 1.5 0 0.3 368 11.5 1.90 2,496													,										0.5	40 1	4.8	0.25	744
	•													•													

Page 14 Market Analysis

Company	Share	Cur-		ATING Rank	Insider Suy-Sell	3rokers ollowing	Price to NTA	Return	Vola- til-				Market	Compa	any	Share	Cur-	IGTH R 4-Wk Cha.	ATING Rank	Insider Suy-Sell	3rokers ollowing	Price to	Return	Vola- til-			Price Sales	Market
	Price	rent	Chg.	0-99	ш	ш <u>с</u>	NIA	Equity	ity	Hatio	Yield	Ratio	Cap'n			Price	rent	Chg.	0-99	ш	шĒ	NIA	Equity	ity	Hatio	Yield	Hatio	Cap'n
Kingsgate Cons.	195		+7.9	84	1-0	9	-	-	0.6		10.3	0.83	295		on Hold.	461	+6.6	-0.3	14		17			0.4	22	2.7	2.62	9,853
Ridley Corp.	84	-8.9		52	4-1		1.1	5	0.5		8.9	0.36	259		thpoint Pro	241	+0.2	-2.0	28	4-0		1.2		0.3	10		5.66	971
BC Iron Ltd	400	+8.9		11	1-4		-	-	0.5	10	8.8	1.52	493	Perpe	etual Ltd	3730	+1.2	-3.6	25		12 1			0.3	75	2.4	3.92	1,566
Metcash Ltd	322	-6.5	-2.4	47	3-1	15	-	-	0.4	14	8.7	0.22	2,836		stone Ltd	19	+14.6	+1.2	7	4-0		1.5		0.7	58	Nil	6.80	69
G.U.D. Holdings	602	-10.6	-1.1	56	0-1	11	4.2	31	0.3	14	8.6	0.72	429	Otoc	Limited	12	+2.1	+18.7	23	4-0	-	2.3	81	1.4	3	Nil	0.12	18
NRW Holdings	154	-18.1	+7.1	69	5-0	14	1.4	24	0.6	6	8.4	0.31	429	Harve	y Norman	309	+7.0	+2.9	13	4-0	13	1.4	7	0.5	19	2.9	2.33	3,283
Deutsche Ind Tr	196	+0.0	+0.0	30	0-0	-	1.2	10	0.3	12	8.1	6.49	663	Dart E	Energy Ltd	13	+5.2	+17.1	16	4-0	1	-	-	1.5	NE	Nil	N/A	107
Ausdrill Ltd	184	-25.7	+7.4	82	2-0	14	8.0	16	0.6	5	7.9	0.53	559	XRF	Scientific	35	+1.3	+1.7	25	4-0	-	3.2	26	0.7	12	4.9	2.03	46
Growthpoint Pro	241	+0.2	-2.0	28	4-0	3	1.2	12	0.3	10	7.6	5.66	971	Arder	nt Leisure	188	+9.5	-0.3	11	4-0	8	2.4	9	0.5	26	6.4	2.10	943
Oroton Group	670	-2.8	-1.2	40	0-0	9	7.7	70	0.3	11	7.5	1.48	274	BKI Ir	rvest Coy	160	+4.1	+0.3	18	4-0	-	1.2	6	0.4	21	4.2	N/A	714
Abacus Property	225	+0.3	-1.9	27	0-0	4	1.0	1	0.4	122	7.3	4.14	979	PPK (Group Ltd	48	+3.4	-0.3	20	4-0	-	0.9	6	0.5	16	2.1	2.19	25
Chart H Retail	370	-2.3	-3.0	39	0-0	11	1.1	5	0.3	24	7.2	7.24	1,249	Sene	x Energy	78	+0.1	+4.9	28	3-0	9	-	-	0.5	NE	Nil	N/A	678
OZ Minerals Ltd	416	-15.9	+3.4	65	13-0	20	0.5	6	0.7	9	7.2	1.33	1,308	Drillse	earch	137	+1.6	+6.6	24	3-0	9	3.3	7	0.6	47	Nil	N/A	509
Aust Leaders Fd	168	+5.5	+3.0	15	0-4	-	1.3	11	0.4	12	7.1	N/A	276	Aust	Foundation	580	+4.0	+0.0	18	3-0	-	1.3	5	0.3	25	3.8	N/A	6,016
Deutsche Div Tr	131	+0.0	+0.0	30	0-0	-	1.1	8	0.3	14	7.1	6.10	1,306	I-Prop	erty Grp	130	+11.6	+13.8	8	3-0	1 2	1.7	-	0.6	NE	Nil	N/A	235
SP Ausnet	116	+0.1	-1.7	29	1-0	14	1.3	11	0.5	12	7.1	2.05	3,360	Galile	e Energy	15	+4.4	+7.5	17	3-0	-	-	-	1.1	NE	Nil	9.48	22
Cabcharge Ltd	425	-6.2	+0.6	47	3-5	9	-	-	0.3	8	7.1	2.60	512	Armo	ur Energy	35	+1.7	+7.4	24	3-0	-	-	-	1.0	NE	Nil	N/A	104
Chal Div Prop	253	-2.2	-0.9	39	2-1	4	0.9	7	0.3	14	7.0	5.74	542	WDS	Limited	68	+3.8	+16.9	19	3-0	4	1.0	11	0.6	9	4.0	0.28	98
Cromwell Prop.	104	+3.0	-1.6	21	1-4	4	1.6	4	0.4	39	7.0	7.73	1,782	Tabco	orp Holding	313	+0.7	-1.8	26	3-0	13	-	-	0.3	16	6.1	1.16	2,331
CFS Retail Prop	199	-0.8	-0.1	35	0-0	13	1.0	5	0.5	19	6.8	7.62	5,629	Mortg	age Choice	244	+12.7	-0.4	8	3-0	5	3.1	20	0.4	16	5.3	1.92	300
Aust Education	158	+5.6	+0.9	15	1-0	-	1.3	19	0.4	7	6.8	4.48	277	Techr	niche Ltd	6	+16.0	+12.0	6	3-0	-	6.0	23	1.4	26	Nil	1.73	13
Myer Holdings	285	+0.1	+2.8	29	2-1	15	-	-	0.5	12	6.7	0.53	1,663	Sever	n West Med.	234	+4.6	+1.5	17	3-0	14	-	-	0.5	7	10.7	1.24	2,335
														Platin	a Res.	7	+0.1	+22.0	29	3-0	-	-	-	1.8	NE	Nil	N/A	11
INSIDER BUYING	: Most	Insider	Buyin	g, Re	lative	Stre	ngth :	> 0						Adslo	t Ltd	6	+22.3	+9.0	3	3-0	-	3.0	-	1.6	NE	Nil	8.68	41
Hills Holdings	188	+17.8	+13.3	5	18-0	6	1.5	6	0.5	24	1.7	0.94	463	Santa	ına Mineral	14	+32.7	+15.6	2	3-0	-	-	-	1.3	NE	Nil	N/A	N/A
Impedimed Ltd	19	+19.4	+22.7	4	10-0	-	2.1	-	1.0	NE	Nil	N/A	34	Tel.Pa	acific Ltd	7	+43.1	-7.4	1	3-0	-	-	-	1.3	2	Nil	0.09	7
360 Capital Ind	212	+4.4	-2.8	17	8-0	-	-	-	0.7	58	2.1	N/A	791	Centu	ıria Cap'l	77	+11.2	-5.5	9	3-0	-	1.7	5	0.5	32	1.6	1.36	63
Sundance Energy	106	+6.0	+2.9	14	8-0	4	-	-	0.8	41	Nil	N/A	293	Coun	tplus Ltd	176	+3.2	-1.2	21	3-0	- 5	8.7	-	0.5	18	6.8	1.69	194
Suncorp Group	1257	+5.5	-1.1	15	6-0	-	2.0	6	0.3	33	4.4	1.00	16,173	Alexiu	ım Int'l	11	+33.8	-3.0	2	3-0	-	-	-	1.0	NE	Nil	N/A	14
Cellmid Ltd	3	+6.2	-0.3	14	6-0	-	-	-	2.1	NE	Nil	N/A	15	SDI L	imited	68	+36.3	+3.0	2	3-0	-	3.4	20	0.5	17	0.7	1.43	81
Aust Power Gas	51	+7.4	+10.3	13	6-0	-	25.5	-	0.5	NE	Nil	0.20	98	Lones	star Res.	27	+2.5	+13.4	22	3-0	-	8.0	-	8.0	NE	Nil	N/A	185
Bluescope Steel	518	+11.0	-3.3	9	6-0	-	5.7	-	0.6	NE	Nil	0.40	2,892	Pulse	Health	8	+18.2	-3.5	4	3-0	-	-	-	1.2	53	Nil	0.95	38
Emerg. Leaders	87	+2.5	+0.5	22	7-1	-	1.0	4	0.5	29	7.8	N/A	44	Praer	nium Ltd	11	+7.7	+10.1	12	3-0	-	5.3	58	1.2	9	Nil	2.78	39
Primary Health	512	+4.8	-0.5	16	9-3	15	-	-	0.4	17	3.4	1.77	2,580	E-Bet	Limited	235	+29.7	+11.5	2	3-0	-	-	-	0.4	7	Nil	0.79	36
Milton Corp.	1981	+2.9	-0.2	21	5-0	-	1.2	5	0.2	22	4.1	N/A	2,420	Bendi	go Bank	998	+4.0	-0.8	18	3-0	17	1.6	13	0.4	13	6.1	1.22	4,112
TFS Corporation	82	+2.3	+7.8	22	5-0	1	1.2	30	0.5	4	3.7	1.85	228	Altiun	n Limited	258	+46.1	+9.0	1	3-0	-	-	-	0.3	44	1.9	4.90	264
Select harvest	435	+33.9	+0.3	2	5-0	6	1.9	2	0.3	87	2.8	1.31	250	Fitzro	y River	37	+2.3	+4.5	22	3-0	-	-	-	0.6	NE	Nil	N/A	131
EVZ Ltd	5	+0.2	+7.0	28	5-0	-	2.6	22	1.6	12	Nil	0.19	11	Good	man Fielder	70	+3.0	-0.6	21	3-0	12	-	-	0.6	13	4.3	0.64	1,369
Peet Ltd	133	+0.6	+0.7	26	5-0	6	1.1	1	0.6	81	Nil	2.90	426	ANZ I	Bank	2969	+3.6	+0.8	20	4-1	18	-	-	0.3	14	4.9	2.23	80,678
Nearmap Ltd	36	+70.6	-16.1	1	5-0	-	35.5	-	0.6	NE	Nil	N/A	115	Tassa	al Group	317	+26.4	+6.1	3	2-0	6	1.8	13	0.3	14	3.0	1.74	464
Iselect Limited	146	+1.8	+0.2	23	5-0	-	-	-	0.7	NE	Nil	N/A	N/A	Brock	man Mining	6	+0.2	-1.0	28	2-0	-	-	-	1.9	NE	Nil	N/A	395
Ingenia Com Grp	40	+15.0	+0.2	7	5-0	-	1.2	2	0.8	71	2.5	6.93	200	Think	smart Ltd	36	+15.2	+4.4	6	2-0	-	1.8	9	0.7	20	Nil	1.44	57
Probiotec Ltd	35	+1.3	+4.5	25	5-0	-	0.5	3	0.6	18	Nil	0.28	19	Blue I	Energy Ltd	9	+40.7	+19.2	1	2-0	-	-	-	1.5	NE	Nil	N/A	97
Macarthurcook P	7	+8.9	+3.7	11	4-0	-	0.3	-	1.4	NE	Nil	9.73	37	Pacifi	c Mining	45	+15.1	+3.0	7	2-0	-	0.9	3	0.5	29	Nil	9.85	6
Sino Gas & En.	18	+7.6	+9.1	12	4-0	2	-	-	0.9	NE	Nil	N/A	202	Scott	Corp Ltd	52	+5.9	+3.2	15	2-0	-	1.2	14	0.7	9	5.8	0.21	38
Mirvac Group	165	+1.4	-1.1	24	4-0	-	1.0	2	0.4	43	5.3	4.11	6,039	Insura	ance Aust.	555	+4.6	-0.6	17	2-0	17	4.6	0	0.3	NE	6.5	1.26	11,539
Villa World Ltd	167	+23.4	+4.6	3	4-0	-	8.0	-	0.3	NE	Nil	0.72	123	GBM	Resources	5	+21.4	+18.8	3	2-0	-	-	-	1.8	NE	Nil	N/A	12

"Neglect" Ratings of Australian Shares

"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-9 Brokers, "Widely Followed" Shares = 10 or more Brokers.

Company	No. of Brokers Following Company		Company	No. of Brokers Following Company	Market Capital- isation (\$ Mill.)	Company	No. of Brokers Following Company		Company	No. of Brokers Following Company	
21st Century F.	7	81,688	Ampella Mining	4	36	BC Iron Ltd	10	493	Brickworks Ltd	4	1,849
A.P. Eagers	2	828	Aneka Tambang	6	2,098	BHP Billiton	19 1	87,754	Buru Energy Ltd	4	443
ALS Limited	18	3,658	Ansell Ltd	14	2,629	BT Invest Mgmt	7	910	C'wth Prop Off.	12	2,676
AMP Ltd	14	13,539	Antares Energy	1	132	BWP Trust	7	1,237	C.S.R. Ltd	14	1,199
ANZ Bank	18	80,678	Aquarius Plat.	5	383	Bandanna Energy	7	124	CFS Retail Prop	13	5,629
APA Group	14	5,015	Aquila Res.	5	873	Bank of Q'land	17	3,100	CSG Ltd	2	291
APN News Media	12	225	Ardent Leisure	8	943	Bannerman Res.	1	16	CSL Limited	13	32,555
ARB Corporation	7	884	Aristocrat Leis	12	2,559	Base Resources	4	191	Cabcharge Ltd	9	512
ASG Group Ltd	4	80	Arrium Limited	13	1,688	Beach Energy	13	1,719	Calibre Group	3	160
ASX Limited	17	6,677	Asciano Limited	16	5,599	Beadell Res.	11	620	Caltex Austrlia	10	5,079
AWE Limited	12	668	Aspire Mining	1	30	Bega Cheese Ltd	6	480	Capral Limited	2	72
Abacus Property	4	979	Astro Japan Pro	2	202	Bendigo Bank	17	4,112	Carabella Res.	4	38
Acrux Ltd	5	520	Atlas Iron Ltd	22	746	Berkeley Res.	1	50	Cardno Ltd	9	949
Adelaide Bright	16	2,218	Aurizon Hold.	17	9,853	Bigair Group	2	117	Carindale Prop	2	388
Ainsworth Game	6	1,362	Aurora Oil Gas	12	1,491	Billabong Int'l	8	213	Carnarvon Pet.	2	42
Alacer Gold	9	902	Ausdrill Ltd	14	559	Bionomics Ltd	3	268	Carsales.com	17	2,664
Alchemia Ltd	2	125	Ausenco Ltd	9	203	Blackmores Ltd	6	467	Cash Converters	3	517
Ale Property	2	544	Australand Prop	12	1,944	Blackthorn Res.	2	59	Cedar Woods Prp	2	492
Alkane Explor.	3	129	Austal Limited	2	163	Boart Longyear	14	234	Centaurus Metal	5	21
Alliance Aviat.	3	169	Aust Vintage	1	58	Boom Logistics	4	66	Challenger Ltd	17	2,624
Altona Mining	1	81	Austin Eng.	6	271	Boral Limited	14	3,560	Chal Div Prop	4	542
Alumina Ltd	15	2,806	Aust Agricult.	2	358	Bradken Ltd	16	1,034	Chandler McLeod	3	221
Amalgamated Hld	2	1,325	Austbrokers	6	637	Brambles Ltd	13	13,938	Chart H Retail	11	1,249
Amcom Telecom.	9	473	Aust Pharm. Ind	7	222	Bravura Sol.	1	170	Charter Hall GR	8	1,094
Amcor Ltd	14	12,815	Automotive Hold	10	1,027	Breville Group	10	1,145	Clarius Group	4	22

September 9,	2013. No. of Brokers	Market Capital-		No. of Brokers	Market Capital-		No. of Brokers	Market Capital-		No. of Brokers	Page 15 Market Capital-
Company	Following Company	isation	Company	Following Company	isation (\$ Mill.)	Company	Following Company	isation	Company	Following Company	isation
Clearview Wlth	1	274	Henderson Group		3,399	Newcrest Mining	17	9,811	Seven West Med.	14	2,335
Clough Limited Coal of Africa	4 2	1,138 93	Hillgrove Res. Hills Holdings	3 6	83 463	Nextdc Limited Nexus Energy	6 6	457 94	Seven Group Seymour Whyte	9 2	2,419 111
Coalspur Mines	1	186	Horizon Oil Ltd	7	439	Nib Holdings	8	918	Sigma Pharm.	13	744
Cobar Cons Res.	1	38	Hutchison Tel.	4	624	Nick Scali Ltd	2	207	Sihayo Gold Ltd	1	31
CocaCola Amatil	14	9,275	I-Property Grp	1	235	Noble Mineral	1	7	Silex Systems	4	460
Cochlear Ltd	15	3,235	IMF (Aust) Ltd	4	243	Northern Iron	2	91	Silver Chef Ltd	5	242
Cockatoo Coal Codan Ltd	4 2	3 354	IOOF Holdings IRESS Limited	13 9	1,959 1,459	Nthn Star Res. Nucoal Res.	5 2	359 53	Silver Lake Res Sims Metal Mgmt	9 13	186 1,929
Coffey Int'l	4	64	liNet	15	963	Nufarm Limited	13	1,319	Sino Gas & En.	2	202
Cokal Limited	2	82	Iluka Resources	15	4,604	OZ Minerals Ltd	20	1,308	Sirius Res. NL	7	456
Collection Hse	4	200	Imdex Limited	12	164	Oakton Limited	10	137	Sirtex Medical	6	730
Collins Foods Colorpak Ltd	5 3	160 64	Incitec Pivot Independ. Group	15 12	4,284 913	Oil Search Ltd OnTheHouse Hold		11,212 53	Skilled Group Slater & Gordon	9 8	796 745
Com'wealth Bank		117,484	Infigen Energy	5	198	Orica Ltd	16	7,276	Smart Parking	1	24
Comet Ridge Ltd	2	57	Infomedia Ltd	2	172	Origin Energy		15,090	Sonic Health	14	6,144
Computershare	17	5,386	Inova Resources	2	157	Orocobre Ltd	3	215	Soul Pattinson	1	3,285
Cooper Energy Corp Travel M.	5 6	147 329	Insurance Aust. Int Research	17 3	11,539 165	Oroton Group Ottoman Energy	9 2	274 106	Spark Infrastru Spec Fashion	13 9	2,149 192
Coventry Group	1	108	Investa Office	12	1,812	PMI Gold Corp.	4	73	St Barbara Ltd	9	329
Credit Corp	5	491	Invocare Ltd	12	1,227	Pacific Brands	13	698	Starpharma Hold	5	304
Cromwell Prop.	4	1,782	Iron Ore Hold.	1	145	Pacific Energy	2	153	Sth Cross Elect	4	188
Crown Ltd Crowe Horwath	11 6	10,926 167	JB Hi-Fi Ltd James Hardie	15 13	1,930 4,209	Paladin Energy Panaust Ltd	15 19	460 1,300	Sth Cross Media Stockland	12 14	1,255 8,826
DWS Limited	6	208	Jetset Travel	5	184	Panoramic Res.	6	66	Strike Energy	2	34
Dart Energy Ltd	1	107	Jumbo Interact.	4	94	Paperlin X Ltd	2	32	Sundance Energy	4	293
Data 3 Ltd	2	185	Jupiter Energy	1	64	Papillon Res.	9	246	Sunland Group	1	331
David Jones	15	1,493	K&S Corporation	4 1	164	Patties Foods	5 6	190	Super Retail Gr	18	2,366
Decmil Group Devine	9 1	437 168	K2 Asset Mgmt KGL Resources	1	128 112	Peet Ltd Perilya Mines	1	426 242	Swick Min Serv Sydney Airport	3 11	56 6,905
Dexus Property	12	4,749	Kardoon Gas	10	1,196	Perpetual Ltd	12	1,566	TFS Corporation	1	228
Discovery Metal	3	57	Kasbah Resource	2	61	Perseus Mining	16	285	TPG Telecom Ltd	14	2,889
Domino's Pizza	12	1,139	Kina Petroleum	2	74	Pharmaxis Ltd	6	43	Tabcorp Holding	13	2,331
Doray Minerals Downer EDI Ltd	2 16	54 1,929	Kingrose Mining Kingsgate Cons.	1 9	123 295	Phosphagenics Premier Invest	4 12	90 1,256	Tanami Gold NL Tandou Ltd	1 1	34 67
Dragon Mining	1	24	Korvest Ltd	1	47	Prime Media Grp	10	401	Tap Oil	4	121
Drillsearch	9	509	Kula Gold Ltd	2	16	Primary Health	15	2,580	Tassal Group	6	464
DuluxGroup Ltd	12	1,760	Lachlan Star	3	26	Primeag Aust.	1	107	Tatts Group Ltd	13	4,306
ERM Power Ltd Echo Ent Group	4 12	539 2,196	Legend Corp. Leighton Hold	2 16	71 6,170	Pro Maintenance Q.B.E. Insur.	11 16	295 18,346	Technology One Telstra	8 18	611 59,727
Elders Limited	6	43	Lend Lease Grp	15	5,640	QRXPharma Ltd	5	105	Ten Network	12	828
Emeco Holdings	12	135	Linc Energy Ltd	3	801	Qantas Airways	13	2,990	Teranga Gold	4	184
Endeavour Min.	3	97	Logicamms Ltd	3	120	Qube Holdings	13	1,811	The Reject Shop	10	490
Energy Resource Energy Develop.	7 2	650 813	Lycopodium Ltd Lynas Corp Ltd	1 7	183 711	RCG Corporation RCR Tomlinson	2 8	155 462	Thorn Group Ltd Tiger Resources	8 4	336 174
Engenco Ltd	1	53	M2 Telecom. Grp	11	1,095	REA Group Ltd	12	4,972	Tigers Realm	2	71
Envestra	12	2,048	MacMahon Hold	10	177	Ramelius Res.	1	66	Tissue Therapy	2	73
Equatorial Res.	2	72	Maca Limited	6	417	Ramsay Health	13	7,362	Toll Holdings	14	3,930
Equity Trustees Evolution Min.	1 13	147 598	Macquarie Group Macquarie Atlas	16 4	15,675 1,105	Range Resources Reckon Limited	1 9	62 277	Tox Free Sol. TransPacific In	10 9	447 1,531
Fairfax Media	14	1,300	Macquarie C Tel	3	161	Red Fork Energy	2	116	Transurban Grp	12	9,749
Fantastic Hold.	7	226	Magellan Fin Gp	5	1,688	Red 5 Ltd	2	80	Transfield Serv	13	607
Federation Cent Finders Res.	12 3	3,226 63	Mastermyne Grp Matrix Comp.	4 3	72 76	Redflex Holding Reece Australia	1 2	136 2,532	Treasury Group Treasury Wine	2 12	192 2,951
Fleetwood Corp	10	202	Maverick Drill.	1	138	Reef Casino Trt	1	129	Troy Resources	4	149
Flexicorp Ltd	9	1,322	Maxi TRANS	2	258	Regional Exp.	2	121	Trust Company	3	228
Flight Centre	19	4,695	Mayne Pharma Gi		324	Regis Resources	20	1,810	UGL Limited	16	1,314
Flinders Mines Focus Minerals	1 1	78 60	McMillan Shake. McPherson's Ltd	6 4	999 102	Resource Equip. Resource Gener.	4 6	42 116	UXC Limited Un. Biosensors	5 1	354 130
Forge Group Ltd	4	483	Medusa Mining	7	451	Resolute Mining	6	522	Unity Mining	2	40
Fortescue Metal	19	14,137	Melbourne IT	2	142	Retail Food Grp	7	499	Venture Min.	1	48
Funtastic Ltd	2	91	Mermaid Marine	13	842	Reva Medical	2	206	Village Road.	5	1,059
G.U.D. Holdings G8 Education	11 3	429 716	Mesoblast Ltd Metcash Ltd	9 15	1,581 2,836	Rex Minerals Rialto Energy	4 2	98 7	Virgin Aust Vocus Comm.	12 2	920 146
GI Dynamics	2	201	Miclyn Express	6	602	Ridley Corp.	7	259	W'bool Cheese	3	243
GPT Group	13	6,403	Millennium Min.	1	5	Rio Tinto Ltd		26,621	WDS Limited	4	98
GR Engineering	1	107	Mincor Resource	3	115 271	Roc Oil Company	8	362	Watpac Ltd	1	132 337
GWA Group Ltd Geodynamics Ltd	12 1	963 37	Mineral Deposit Mineral Res.	5 9	2,118	Royal Wolf Hold Ruralco Hold.	6 4	342 182	Webjet NL Wellcom Group	14 3	96
Gindalbie Met.	10	175	Minemakers Ltd	1	33	SAI Global Ltd	14	858	Wesfarmers Ltd		40,670
Global Con Serv	1	89	Mirabela Nickel	6	70	SFG Australian	3	540	Westfield Ret.	12	8,773
Gold One Int'l Goodman Group	3 12	269 8,121	Monadelphous Gr Mortgage Choice	16 5	1,882 300	SMS Mgmt & Tech SP Ausnet	12 14	343 3,360	Western Desert Westpac Banking	2 18	173 97,483
Goodman Fielder		1,369	Mt Gibson Iron	14	834	STW Comm Group		630	Westfield Group		23,359
Graincorp	13	2,616	Myer Holdings	15	1,663	Salmat Ltd	6	332	Western Areas	14	585
Grange Resource		248	Mystate Ltd	8	400	Sandfire Res.	13	961	Whitehaven Coal	19	2,174
Growthpoint Pro	3 9	971 63	NRW Holdings Nanosonics Ltd	14	429 231	Santos Ltd Saracen Mineral	14 5	14,379	Wide Bay Aust. Woodside Petrol	2 14	184
Gryphon Mineral Guildford Coal	2	63 74	Nat'l Aust Bank	4 18	70,552	Saracen Mineral Sedgman Ltd	5 8	137 155	Woodside Petroi Woolworths Ltd		32,314 43,400
HFA Holdings	1	86	Navitas Ltd	10	2,230	Seek Ltd	17	3,823	Worley Group	14	5,471
Hansen Tech.	2	174	Neon Energy Ltd	3	168	Select harvest	6	250	Wotif.com Hold.	21	1,016
Harvey Norman Hawkley Oil Gas	13 1	3,283 8	Neuren Pharm. New Hope Corp.	1 8	112 3,554	Senex Energy Service Stream	9 1	678 43	YTC Resources Yancoal Aust.	2 7	65 636
Heartware Inc.	1	1,204	New Standard En	2	33	Servcorp Ltd	1	354	. anoda nast.	,	550

Page 16 Market Analysis

Recommended Investments

(Continued from Page 11)

The group opened its 51% owned Wet'n'Wild Las Vegas theme park on Memorial day, late May 2013 "on time and on budget". June trading was "above budget" but with an initial loss owing to \$2 million in preopening costs, but this park will make a full year's contribution to profits this year. Wet'n'Wild Sydney is on schedule to open in December 2013 - adding further to the Theme Park division's revenues and profits. The first stage of the Hainan Island, China, mega-park is scheduled to open in late 2014. The Theme Park division's "primary focus in the future will be to explore development and management opportunities in Asia".

At 664 cents, Village Roadshow shares trade on a Price/Earings ratio of 21 and offer a Dividend Yield of 3.9%. That is <u>not</u> cheap and investors over-weighted in this share may consider some partial profit-taking, but the Theme Park division will contribute to growth over the next year, there is potential hidden value in its Film Production division (which has a book value of nil) and the business generates those very high cashflows (i.e. \$150 million - or about \$1 per share - which could finance further cash distributions to shareholders, acquisitions or further expansion).

Village Roadshow shares will be included in the ASX300 Index from 20 September. This will require "index funds" to buy Village Roadshow shares - at 10-times the price we bought into the company just four years ago - which should help support the share price in the short to medium term. We just love "index funds" - where *other people's money* and retirement savings work hard to boost the value of <u>our</u> investment portfolio!



1441.62

1449.71

Sep 5

Sep 6

Aug 29

Aug 30

Dividend\$

	Cents per	Ex-	Pay- Tax
Company	Share	Date	able Credit
Air New Zealand	5.00	13-09	23-09 Full
Auckland Int'l Airport	6.25	03-10	17-10 Full
Barramundi	1.61	13-09	27-09 -
Cavalier Corporation	4.00	04-10	18-10 Full
Chorus Ltd	15.50	27-09	11-10 Full
Colonial Motor Compar		11-10	21-10 Full
Contact Energy	14.00	04-09	16-09 Full
Delegat's Group	10.00	27-09	11-10 Full
Ebos Group	15.00	08-10	22-10 2.91667
Fletcher Buildings	17.00	27-09	16-10 Full
Freightways	9.75	13-09	01-10 Full
Goodman Property Tru		12-09	26-090.0597
Heartland BS	2.50	20-09	04-10 Full
Hellaby Holdings	8.00	11-10	18-10 Full
Marlin Global	1.77	13-09	27-09 -
Metro. LifeCare	2.00	03-10	17-10 Nil
Michael Hill Internationa		27-09	04-10 Nil
Mighty River Power	7.20	11-09	30-09 Full
NZ Oil & Gas	3.00	13-09	27-09 Full
Northland Port	5.50	13-09	20-09 Full
Nuplex Industries	11.00	27-09	11-10 Nil
Port of Tauranga	26.00	20-09	04-10 Full
Skellerup Holdings	5.00	04-10	17-10 Full
Sky City	10.00	20-09	04-10 Full
Sky Network TV	12.00	06-09	13-09 Full
South Port NZ	15.50	20-09	08-11 Full
Steel & Tube Holdings	8.50	13-09	30-09 Full
TeamTalk	10.00	11-10	18-10 Full
Telecom NZ	8.00	20-09	04-10 Full
Tourism Holdings	2.00	17-10	24-10 Full
Trade-Me	8.30	13-09	24-09 Full
Vector Ltd	7.75	06-09	13-09 Full
Vital Health PT	2.125	11-09	25-09 -
Aus	tralian Share	es	
Ausenco Ltd	2.00	29-08	18-09
Cardno Ltd	18.00	09-09	11-10
Chandler Macleod Gro	up 1.80	04-09	01-10
CSG Ltd (capital)	4.00		Dec
Fiducian Portfolio Servi	ces 3.60	02-09	20-09
Finbar Group	6.00	29-07	11-09
Iluka Resources	5.00	29-08	02-10
Integrated Research	3.00	23-08	13-09
M2 Telecommunication	ns 10.00	30-09	25-10
Prophecy International	1.50	05-09	02-10
Skilled Group	9.00	20-09	16-10
TFS Corporation	3.00	08-10	08-11
The Reject Shop	13.00	23-09	14-10
Village Roadshow	13.00	04-09	01-10

Next Issue:

The next issue of *Market Analysis* will be emailed in five weeks time on <u>Monday October 14</u>, 2013.

The print version will be delivered later that week, depending upon printing and postal delivery times.

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1467.31

1465.41