

Market Analysis

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Founder: James R Cornell (B.Com.)

Summary and Recommended Investment Strategy.

We continue to see good value in shares . . . and companies adapting their businesses to grow and earn profits in an ever changing environment. We therefore expect our recommended shares to build further investment wealth over the months and years ahead. Remain fully invested.

Investment Outlook.

Judging stockmarket valuation is never easy, mainly as *future growth* is a major (and very subjective) factor in determining value. At the peak of market booms, investors believe high P/E shares are still cheap owing to the *expectation* of a new *Golden Age* of strong future growth, probably lasting forever.

At a market trough, shares can appear expensive with expectations that an economy spiralling into recession and collapse will make all companies worthless.

So one needs to avoid getting caught up in these extreme manic depressive viewpoints and try to keep a more balanced, longer term perspective.

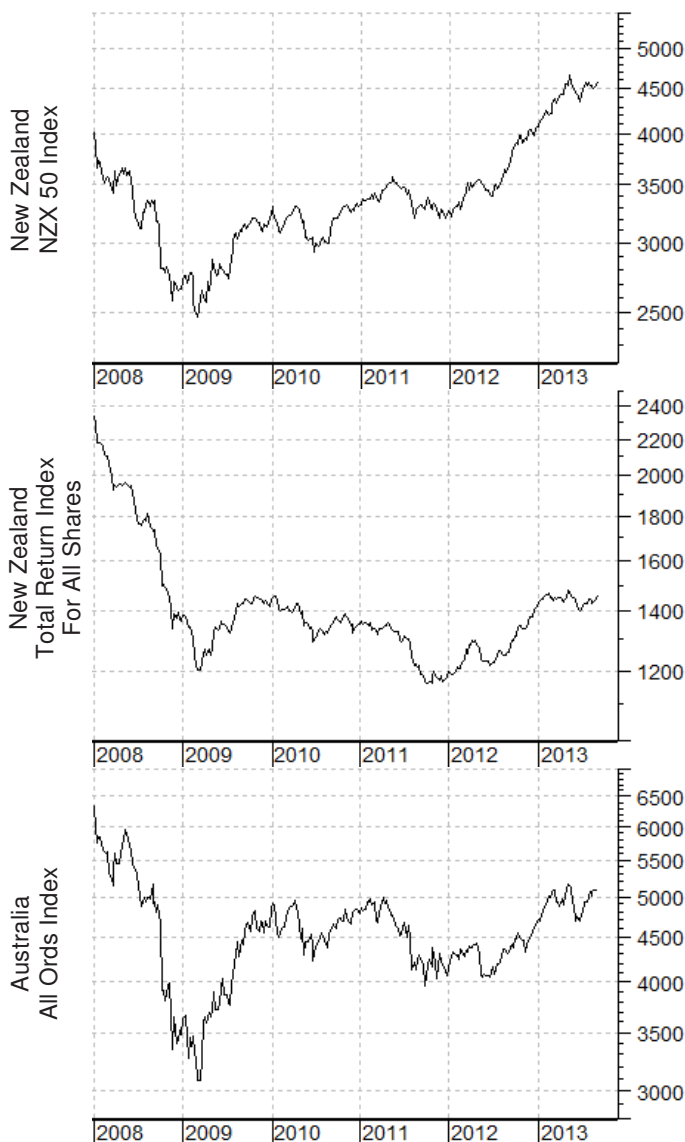
One of your Editor's teenage daughters is learning about stockmarket investment and currently reading a book written soon after the 1987 crash. "That is *so long ago*" she states, questioning how anything that pre-dates her birth by nine years can still be relevant today. "Not so" we answered, "the investment principles and lessons in that book remain valid today . . . plus it is important to build an historical perspective". Then we told her that she will need to study the 1929 crash and 1930's recession. Investment lessons from that period are still relevant to current investment decisions. Previous high-tech businesses like Electricity and Radio may have been surpassed by newer high-tech industries, but the techniques - and pitfalls - of investing in these emerging growth industries have not changed. Nor has the importance of revenues, cashflow, profits and dividends in determining investment value.

So how is the stockmarket valued today? TFS Corporation shares have risen 77% over two weeks, but still trade at a discount to net asset value. Devine shares trade at a 46% discount to net assets. Clarius Group shares trade at a 27% discount to *liquidation value* - a valuation common in the 1930's (when the whole stockmarket was very depressed) but not seen during the intervening 80 years!

All of which suggests the stockmarket is closer to its historical lows of valuation, rather than a high.

Stockmarket Forecasts

	One-Month	One-Year
Australia:	69% (Bullish)	66% (Bullish)
New Zealand:	79% (Bullish)	58% (Neutral)



Recommended Investments

Cavalier Corporation's revenues fell 7.1% to \$201.7 million for the year to 30 June 2013. Trading profits recovered 54.7% to \$6,624,000 (9.7 cents per share). The company will reinstate a 4.0 cents final dividend (plus full imputation tax credits).

In addition, there were further restructuring costs of \$3.6 million.

The business generated a net operating cash surplus of \$11.7 million - helped by lower debtors and inventories

- which reduced interest bearing debts \$9.5 million to \$59.1 million.

With a market shift to non-wool carpets, Cavalier Corporation launched its own synthetic carpet range, *Habitat*, in New Zealand in March and Australia in July.

The company sees "positive signs coming from the New Zealand economy" and expects "volumes and profits to lift in line with increased domestic demand".

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Portfolio of Recommended Investments

CURRENT ADVICE	Company	Code	Initial Recommendation		Performance Forecast	Issued Shares (mil.)	Volatility Ratio	Price/ Sales Ratio	Price/ Earnings Ratio	Gross Dividend Yield	Recent Share Price	Cash Dividends Rec'd	Total Return %
			- Date -	Price									
NZ Shares													
BUY	CDL Investments Ltd	CDI	12/01/99	25	D	258.2	1.3	12.61	37	3.6	55	23.4	+214%
BUY	Cavalier Corporation	CAV	05/12/95	156*	C	68.3	1.0	0.59	18	3.3	174	278.0	+190%
HOLD	Colonial Motor Company	CMO	10/11/92	128*	A	32.7	0.5	0.24	11	9.3	460	371.3	+549%
HOLD	Lyttelton Port Company	LPC	12/12/00	150	B	102.2	0.8	2.50	16	Nil	270	77.7	+132%
BUY	Michael Hill Int'l Ltd	MHI	11/06/91	5*	B	382.8	0.8	0.98	13	4.6	140	44.4	+3588%
HOLD+	Nuplex Industries Ltd	NPX	11/02/97	523*	B	198.1	1.1	0.38	11	6.6	318	440.0	+45%
HOLD	Renaissance Corp	RNS	13/08/96	85*	E	45.7	3.9	0.09	22	Nil	13	53.9	-22%
HOLD	Smiths City Group	SCY	09/10/06	64	C	52.7	1.1	0.15	17	5.5	64	22.0	+34%
HOLD	South Port New Zealand	SPN	13/02/96	120	B	26.2	0.5	3.15	14	8.9	355	180.8	+346%
HOLD+	Steel & Tube Holdings	STU	08/08/00	146	A	88.4	0.8	0.64	16	7.5	285	273.1	+282%
Australian Shares (in Aust cents)													
HOLD+	AJ Lucas Group	AJL	13/05/03	107*	C	185.4	0.7	0.33	NE	Nil	142	36.4	+67%
BUY	ALS Limited	ALQ	12/10/99	77*	B	374.8	0.5	2.34	14	4.9	976	225.5	+1460%
HOLD+	Atlas South Sea Pearl	ATP	14/05/96	73	C	281.7	3.8	2.09	NE	Nil	5	17.5	-69%
BUY	Ausenco Ltd	AAX	10-06-13	215	B	123.5	0.9	0.32	5	12.3	164	2.0	-23%
BUY	Brickworks Ltd	BKW	12/11/12	1115	B	147.6	0.3	3.32	43	3.2	1253	13.5	+14%
HOLD	Cardno Ltd	CDD	14/12/09	391*	B	143.7	0.5	0.79	12	5.5	660	115.3	+98%
HOLD	Cellnet Group Ltd	CLT	12/02/02	147*	B	55.7	2.0	0.12	8	Nil	16	55.9	-51%
BUY	Chandler Macleod Group	CMG	14/08/01	51*	B	450.9	1.3	0.15	12	6.5	49	28.9	+53%
HOLD	Circadian Technologies	CIR	10/02/04	188	C	48.6	1.7	10.97	NE	Nil	26	65.0	-52%
HOLD+	Clarius Group Ltd	CND	08/04/03	82*	D	89.6	1.7	0.10	NE	Nil	25	70.5	+16%
BUY	CPT Global Ltd	CGO	10/03/08	88	B	36.7	1.4	0.37	27	3.8	40	11.3	-42%
HOLD	CSG Limited	GSV	11/10/10	175	B	278.2	1.0	1.57	33	Nil	105	37.0	-19%
HOLD	Devine Ltd	DVN	13/11/06	334*	C	158.7	0.9	0.54	NE	Nil	106	79.6	-44%
BUY	Ellex Medical Lasers	ELX	14/03/06	49	C	84.9	1.8	0.60	NE	Nil	30	Nil	-39%
BUY	Fiducian Portfolio Ser	FPS	11/02/08	260	B	31.5	0.9	1.45	10	7.0	100	43.8	-45%
BUY	Finbar Group Ltd	FRI	12/04/10	106	B	214.2	0.7	2.76	12	6.1	148	30.5	+68%
HOLD+	Iluka Resources Ltd	ILU	12/10/04	471	B	417.1	0.6	3.97	13	3.2	1104	187.0	+174%
BUY	Integrated Research	IRI	14/01/08	40	B	168.4	0.8	3.38	18	5.1	98	24.0	+205%
HOLD	M2 Telecommunications	MTU	09/10/06	33	A	178.3	0.5	1.61	25	3.3	614	67.5	+1965%
BUY	Melbourne IT	MLB	10/02/04	53	B	82.5	0.6	0.83	12	8.1	173	121.0	+454%
HOLD+	Nomad Building Solutio	NOD	16/08/10	13*	C	277.5	3.1	0.28	5	Nil	8	Nil	-38%
HOLD	Novarise Renewable Res	NOE	14/03/11	25	C	415.1	2.1	0.86	4	Nil	17	Nil	-32%
HOLD+	Penrice Soda Holdings	PSH	11/07/11	17	C	91.4	2.9	0.06	NE	Nil	9	Nil	-48%
HOLD+	Probiotec Ltd	PBP	11/02/08	116	B	52.9	1.4	0.28	18	Nil	35	9.3	-62%
HOLD+	Prophecy International	PRO	08/09/08	26	A	50.2	1.1	4.09	22	6.3	56	13.0	+165%
HOLD	Skilled Group Ltd	SKE	12/03/02	126	A	233.5	0.6	0.42	14	4.7	341	148.0	+288%
HOLD	Technology One Ltd	TNE	11/11/03	44	A	305.4	0.6	3.61	26	2.5	200	38.8	+443%
BUY	TFS Corporation Ltd	TFC	08/01/07	45	A	279.6	0.9	1.85	4	3.7	82	14.2	+113%
HOLD	The Reject Shop Ltd	TRS	11/01/05	257	A	28.8	0.4	0.79	25	2.2	1702	345.5	+697%
HOLD	Village Roadshow	VRL	10/08/09	77	A	159.5	0.4	1.13	21	3.9	664	186.0	+1004%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +310.5%. This is equal to an average annual rate of +33.4%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 40 current and 154 closed out) is +32.1%, compared with a market gain of +4.0% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

* Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

Recommended Investments

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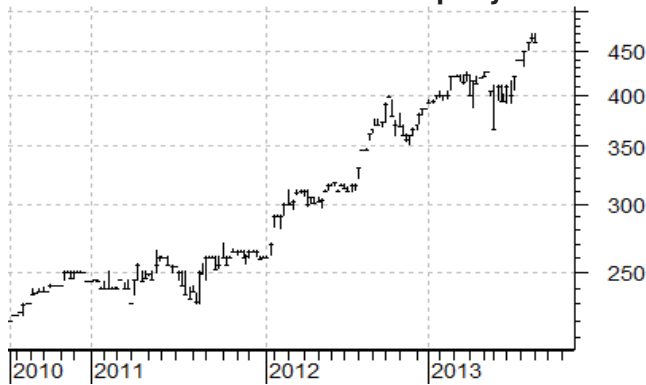
Cavalier Corporation



Colonial Motor Company lifted revenues 13.1% to \$614.4 million over the year to 30 June 2013, with trading profits up 17.2% at \$13,867,000 (42.4 cents per share). A final dividend of 21.0 cents will lift the annual dividend rate 20.0% to 30.0 cents (plus full imputation tax credits).

There was a net cash operating *deficit*, mainly owing to a \$13.3 million increase in inventory to \$80.2 million.

Colonial Motor Company

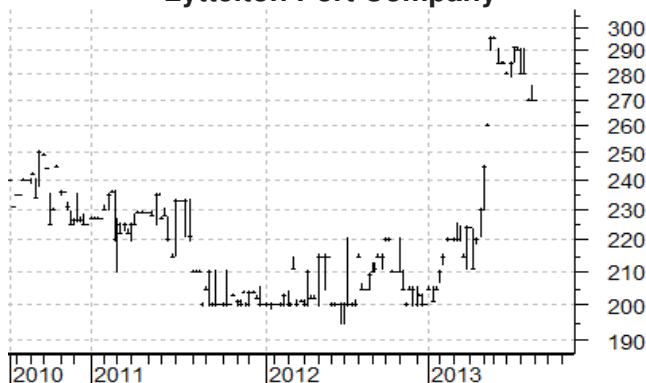


Lytelton Port Company lifted revenues 5.8% to \$110.7 million for the year to 30 June, with net profits down 1.7% at \$16,813,000 (16.4 cents per share). No dividend will be paid.

The net operating cash surplus rose more than three-fold to \$37.5 million, boosted by a \$17.4 million insurance receipt. Excluding this insurance, the normal trading cash surplus was 76% higher at \$20.1 million. Interest bearing debts were reduced 45% to just \$30.5 million.

The company expects to reinstate dividends with an interim dividend for the new financial year. While there is uncertainty over the cost of replacing and rebuilding the port after the earthquakes - and uncertainty over the ultimate insurance cover - the port has continued to operate throughout and this is a high cashflow business.

Lytelton Port Company



Michael Hill International lifted revenues 7.4% to \$549.5 million for the year to 30 June 2013, with net profits up 9.6% to \$40,032,000 (10.5 cents per share). A final dividend of 4.0 cents will raise the annual dividend 18.2% to 6.5 cents (with no tax credits).

The net operating cash surplus was steady at \$52.3 million.

Store numbers rose by 15 over the year to 267 stores. The company plans to open another 20 stores this year. Half of these will be in Canada, where the company currently has 45 stores but has identified 110 locations where it can expand over the next 6-7 years.

Michael Hill International

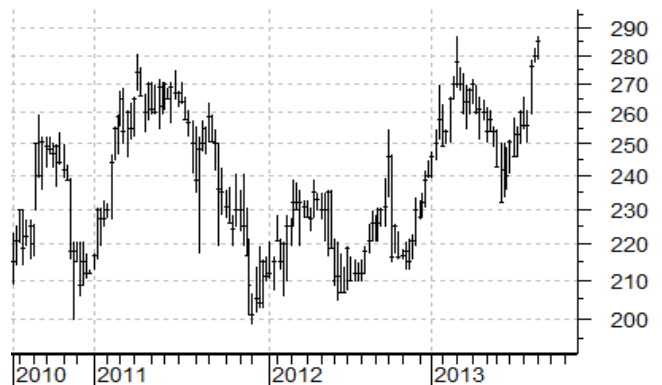


Steel & Tube Holdings' revenues were 3.0% lower at \$393.3 million for the year to June 2013, but net profits improved 18.7% to \$15,585,000 (17.8 cents per share). The company will pay an 8.5 cents final dividend, lifting the annual rate 25.0% to 15.0 cents (plus full imputation tax credits).

The net operating cash surplus was 47% higher at \$27.5 million, enabling interest bearing debt to be reduced from \$40.0 million to just \$27.1 million.

The company sees an improvement in residential construction and some infrastructure projects which should result in an increased demand for steel over the current year and beyond.

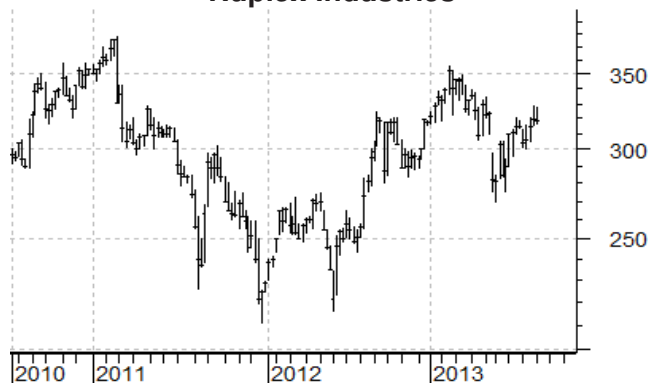
Steel & Tube Holdings



Nuplex Industries has reported revenues up 3.0% to \$1,664.9 million for the year to 30 June 2013. Net profits (before impairment charges) were down 11.9% at \$56,800,000 (28.7 cents per share). A final dividend of 11.0 cents will maintain a steady annual dividend of 21.0 cents (but with no tax credits).

The net operating cash surplus was 131% higher at \$111.8 million.

Nuplex Industries



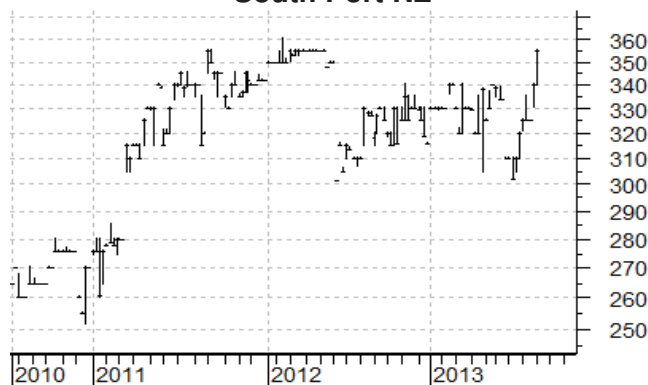
South Port NZ lifted revenues 11.6% to \$29.5 million for the year to June 2013, with net profits up 8.6% to \$6,503,000 (24.8 cents per share). A final dividend of 15.5 cents will lift the annual dividend 10.0% to 22.0 cents (plus full imputation tax credits).

The net operating cash surplus grew 33% to \$8.9 million.

The **Southland Cool Stores** business was integrated into the company's existing cold store business and this "expanded cold storage division provided an important contribution" to group profits. A 6000m² dry warehouse was completed in June and is now fully tenanted, providing additional rental income. A further 7 hectares of land is available for further development.

At this stage the port company predicts that profits may decline 5-10% over the next year.

South Port NZ



Australian Shares

(This section is in Australian currency, unless stated.)

A.J Lucas Group reports revenues down 41.5% to \$294.8 million for the year to 30 June 2013. The trading loss increased 27.8% to \$83,385,000 (minus 39.4 cents per share). In addition, the company wrote down the value of goodwill and plant and equipment.

The net operating cash deficit increased 94% to \$21.9 million.

During the year the group increased its shareholding in **Cuadrilla Resources Holdings** from 42.97% to 44.0%. Since balance date it has realised a net \$13.1 million from the redemption of preference shares less the cost of purchasing another 1.0% of the ordinary shares to lift its ownership to 45.0%.

The **Engineering & Construction** division experienced a 58% drop in revenues, which the company believes was owing to customers being reluctant to award contracts prior to the group being recapitalised. The division has "exited general contracting activities" and will "focus on specialist engineering activities, specifically pipelines and related infrastructure, gathering

systems, horizontal directional drilling and trenchless technology". Since balance date this division has won \$66 million in new business which will commence immediately.

AJ Lucas Group



ALS Ltd placed shares not taken up by shareholders in the recent cash issue at 875 cents. After deducting the 780 cents subscription price that leaves 95 cents per share entitlement which was distributed to the relevant shareholders on 23 August.

Atlas Pearls and Perfumes is changing its balance date from 31 December to 30 June - so has reported for the six month "year" to 30 June 2013.

Revenues were \$3.5 million but the company operated at a loss of \$2,194,645 (minus 1.0 cents per share). No dividend is payable and there was a net operating deficit of \$1.1 million.

Pearl sales were delayed until July (when the company realised \$2.3 million), so there was little revenue in this reporting period.

The company states that this result "does not reflect the underlying current performance of the group" and that it "is anticipating a profit" for the year to June 2014.

Atlas Pearls & Perfumes



Ausenco Ltd's revenues fell 17.4% to \$258.9 million for the six months to June 2013, with profits down 82.9% to \$3,488,000 (2.8 cents per share). The interim dividend will be cut 80.0% to 2.0 cents.

The business generated a strong operating cash surplus of \$19.6 million, although down 48%.

Work on hand is currently \$308 million (from over 200 assignments), but down from \$451 million in February. This includes Evaluate and Innovate assignments which could lead to Create development work on up to \$11.7 billion of new development projects. 70% of this work on hand is from outside Australia, with 76% involving existing project expansions, optimisation and de-bottlenecking.

The company predicts full 2013 revenues at \$490-520 million and underlying

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Recommended Investments

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net profits of \$14-16 million (11-13 cents per share).

Ausenco Ltd



Cardno Ltd lifted revenues 23.8% to \$1,195.4 million for the year to 30 June, with net profits up 4.7% at \$77,639,000 (54.0 cents per share, up 0.6%). An 18.0 cents final dividend maintains the annual dividend at 36.0 cents.

The net operating cash surplus rose 32% to \$95.7 million.

Work on hand is \$710 million, up from \$671 million a year earlier. Australian conditions remain difficult, but the group earns 50% of its revenue in the United States where economic activity is improving.

Cardno Ltd



Cellnet Group's revenues rose 20.8% to \$76.5 million over the year to 30 June 2013, but net profits slipped 12.1% to \$1,091,000 (2.0 cents per share). No dividend will be paid.

The net operating *deficit* almost doubled to \$2.4 million (mainly owing to a \$3.8 million increase in inventory to \$9.0 million).

The underlying performance is better than the profit numbers above would suggest. The 2012 result was boosted by significant interest (on surplus capital repaid to shareholders in that period), with business net profits of \$533,000. The 2013 result was also after \$380,000 (pre-tax) of non-recurring costs to restructure the company.

In March the group acquired **Stuff Products Pty** for \$400,000 (i.e. \$300,000 in cash with a further \$100,000 of deferred consideration). For the three months this contributed revenues of \$305,000 and pre-tax profits of \$45,000. That indicates a Price/Sales ratio of 0.33 and a Price/Earnings ratio of around 3.

Chandler Macleod Group's revenues were 2.9% lower at \$1,503.9 million for the year to 30 June 2013, but *trading* profits rose 14.1% to \$18,618,000 (4.1 cents per share). In addition, there were restructuring costs of

\$7.3 million. A 1.8 cents final dividend will lift the annual dividend 14.3% to 3.2 cents.

The business generated a strong net operating surplus, up 26% to \$40.6 million. Interest bearing debts, however, have increased \$26.5 million to \$116.6 million, mainly owing to the acquisition of **Vivir Healthcare** for \$35 million.

Chandler Macleod Group



Circadian Technologies reported revenues down 22.4% to \$1.2 million for the year to June 2013. Interest income fell 46% to \$530,986 as the company spends its cash, while royalties and licence fees rose 22% to \$622,701. The net *loss* was \$5,004,506 (*minus* 10.3 cents per share), with a net operating cash *deficit* of \$5.6 million.

The company has cash of \$11.0 million and shares worth \$2.3 million, but predicts a cash spend of \$5-8 million over the next year. The company expects further growth in royalties for its Cancer of Unknown Primaries test, plus expects to form partnerships in Europe and the United States for this diagnostic test this year.

Circadian Technologies



Clarius Group experienced a 17.6% drop in revenues to \$225.3 million for the year to June 2013 and a *loss* of \$1,303,000 (*minus* 1.5 cents per share). In addition, the company wrote-off all goodwill of \$40.9 million, but that is a non-cash item with no impact upon anything. No dividend will be paid.

The business generated a net operating cash surplus of \$4.4 million (up from a *deficit* of \$2.0 million last year).

Clarius Group remains both an "asset situation" and a "recovery situation". The company has cash of just under \$1.0 million, trade receivables of \$48.8 million plus a tax refund of \$1.4 million, but just \$0.7 million in debts, \$17.9 million in trade payables and \$2.0 million owing to staff. So one could close the business tomorrow and quickly turn those assets and liabilities into \$30.6 million of cash in the bank. That is 34.2 cents per share.

So there is the potential that the directors may just

close the business down as the stockmarket is valuing this “going concern” at a 27% discount to its net working capital or liquidation value. Or a competitor could seek to acquire this company at this less than working capital valuation!

As a young boy, your Editor read how value investors during the 1930's Depression were able to buy shares at less than the value of their net working capital! Of course, business activity was depressed and money was scarce in the 1930's . . . but how stupid was “the market” 80 years ago to price shares at less than liquidation value?

Clarius Group



CPT Global suffered an 11.1% decline in revenues to \$35.1 million over the year to 30 June 2013, with net profits falling 47.0% to \$322,000 (0.9 cents per share). No dividend will be paid for the year owing to the lower annual profit and the “need to retain cash to fund our overseas growth”.

There was a net operating cash surplus of \$907,000 (down 36%).

The company *lost* \$1.0 million in the first half, so returned to profitability - earning \$1.3 million - in the second half of the year. The company states it “has finally begun to reap the rewards from the extensive pipeline of potential business which we have built over a number of years in the international markets”.

The Chairman also notes that “the tide is turning and CPT Global's substantial efforts in developing relationships with many of the world's most significant companies are finally to be rewarded with the conversion of this potential into more sustainable and significant revenue and profits”.

Higher business volumes and revenues would significantly boost the profitability of CPT Global's business (which has invested heavily in expansion, ahead of delayed revenue growth) - while the lower Australian dollar exchange rate will also have a major impact on profit margins (i.e. lower Australian costs while boosting foreign revenues).

CPT Global



CSG Ltd reports revenues 9.0% lower at \$184.6 million for the year to June 2013, but returned to profitability, earning a net profit of \$8,717,000 (3.1 cents per share). The company is not paying any regular dividends, but over the last year paid a special dividend of 25.0 cents and made a capital repayment of 9.0 cents. The company intends to continue to make annual capital repayments of 9.0 cents per share (with a 4.0 cents capital repayment planned for December). So effectively the company is planning a 9.0 cents per share annual distribution to shareholders, paid as “capital” rather than “income”.

There was a net operating cash *deficit* of \$25.9 million - but mainly owing to \$23.4 million of income tax payable on the realised gain on selling its IT division the previous year.

Earnings (before interest, depreciation and tax) are forecast to rise 16-25% to \$27-29 million. With fewer “one-off” expenses and relatively stable interest and depreciation costs this should lead to a strong increase in net profits.

The new *CSG Finance Solutions* business expects to increase its lease receivables 30% to \$150 million over the current financial year. The group also expects to launch (undisclosed) “new service offerings” in January 2014.

CSG Ltd



Devine Ltd's revenues were 0.9% lower at \$311.1 million for the year to 30 June 2013, with trading profits down 14.9% at \$9,441,000 (5.9 cents per share). In addition, the company wrote-down a property value by \$10.0 million. No dividend will be paid. The net operating cash surplus was \$26.5 million, down 4%.

Net asset backing per share is 198 cents, making this an “under-valued asset” and/or “recovery” investment.

The company is required to change its balance date to 31 December to align its financial year with its controlling shareholder, **Leighton**.

Devine has also announced two new apartment projects. It has acquired a 1919m² site in Newstead, Brisbane, where it proposes to build an 11-storey building with 157 apartments with one or two bedrooms. This \$80 million inner city apartment is expected to be launched in late 2013, with construction to begin in 2014 and settlements in 2015.

The company has also acquired a 2.25 hectare site adjacent to the Parramatta CBD where it plans a staged development of “a number of multistorey buildings” with up to 350 apartments and a completed project value of \$180 million. Marketing is expected to begin in January 2015 with construction to start in 2016.

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Recommended Investments

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Devine



Ellex Medical Lasers reported a 9.9% drop in revenues to \$42.8 million over the year to June 2013, resulting in a *loss* of \$816,000 (*minus* 1.0 cents per share). No dividend will be paid.

The net operating cash surplus was 6% higher at \$1.9 million.

70% of revenues are received in US dollars, Euros and Japanese Yen, so the strong Australia dollar throughout the year weakened demand and depressed revenues. The new financial year should benefit from the lower Australian dollar exchange rate, access to the US glaucoma laser market and other new product releases.

Ellex Medical Lasers



Fiducian Portfolio Services' revenues slipped 3.9% to \$21.8 million over the last year, but net profits recovered 47.4% to \$3,266,000 (10.1 cents per share). A final dividend of 3.6 cents will lift the annual dividend rate 40.0% to 7.0 cents.

The net operating cash surplus more than *tripled* to \$4.8 million. The company is debt-free with cash in the bank of \$9.44 million (29 cents per share).

Fiducian Portfolio Services



At 100 cents, Fiducian Portfolio Services shares trade on a Price/Earnings ratio of 10 and a Dividend Yield of 7.0%. This business is cyclical with the stockmarket, but offers a high income, good value and the potential for steady long term growth.

Finbar Group lifted revenues 22.2% to \$143.8 million for the year to 30 June 2013, with net profits up 16.3% at \$31,176,885 (14.3 cents per share). As previously reported, the annual dividend will be 5.6% higher at 9.5 cents.

There was a net operating *deficit* of \$14.3 million, but that represents the higher investment in current construction projects.

Finbar Group has received development approval for 59 residential apartments plus four commercial lots at 280 Lord Street, Perth. Marketing of this \$32 million end value project (50% owned by Finbar Group) will begin in October, construction will begin in early 2014, with completion and settlement in mid-2015 (i.e. contributing to both the June 2015 and June 2016 financial years).

Finbar Group has also negotiated a new joint venture development. Its 50% partner, **Ventrade Maylands Pty**, will pay \$16.71 million to acquire a 17,279m² site in Maylands, 4½ km from the Perth CBD. Finbar Group will contribute \$8.36 million cash for working capital and a 50% share in the project. A two-stage development is expected to build around 336 apartments plus 2100m² of commercial office space, with an end value of about \$183 million. Marketing is expected to begin in early 2014, with settlements in the June 2016 and 2017 financial years.

Finbar Group



Iluka Resources' revenues fell 39.7% to \$428.9 million over the six months to 30 June 2013 - as a result of lower selling prices - with net profits down 87.5% to \$34.3 million (8.2 cents per share). The interim dividend will be 80.0% lower at 5.0 cents.

There was a cash operating *deficit* of \$11.9 million, mainly as a result of paying \$124.0 million in income tax.

Iluka Resources



Integrated Research's results for the June 2013 year are virtually unchanged from a year earlier. Revenues were up 0.5% at \$48.9 million and net profits up 0.5% at \$9,078,000 (5.4 cents per share). The annual dividend rate remains steady at 5.0 cents.

The cash operating surplus was 19% higher at \$17.5 million, lifting cash (and deposits) \$1.7 million to \$15.55 million (9 cents per share). Cash was up to \$18.1 million at the end of July.

Revenues and profits were flat in the June 2013 after a slow first half year and as a result of moving from direct to indirect selling methods, but all of its software services should be capable of strong growth over the medium to long term. This is a sound business, with recurring revenues, cash in the bank and no debt.

At 98 cents the shares trade on a Price/Earnings ratio of 18 and offer a Dividend Yield of 5.1%, which still offers good value.

Integrated Research



M2 Telecommunications lifted revenues 73.1% to \$681.0 million for the year to 30 June 2013, with net profits up 33.4% at \$44,052,000. Earnings per share were up 17.1% at 24.7 cents. A 10.0 cents final dividend will lift the annual dividend rate 11.1% to 20.0 cents.

The company is predicting 42-54% revenue growth to \$970-1030 million for the new financial year to June 2014, with net profits up 35-60% at \$60-70 million (34-39 cents per share).

At 614 cents, M2 Telecommunications trade on a high Price/Earnings ratio of 25, although 35-60% growth over the next year would lower that to 16-18½. Investors who are heavily over-weighted in M2 Telecommunications shares could consider some partial profit-taking, but we are in no hurry to heavily sell down an investment in a company which is still growing very rapidly.

M2 Telecommunications is lending \$5.5 million to a 32% owned associate **Aggregato Global**, a specialist provider of fixed and mobile pre-paid calling products,

M2 Telecommunications



to enable it to acquire a US based complementary pre-paid calling business. This three year, secured loan also includes the option for M2 Telecommunications to convert some or all of the loan into equity at repayment or when Aggregato Global makes an initial public offering.

Melbourne IT's revenues fell 42.9% to \$51.3 million for the half year to 30 June 2013 - mainly owing to the sale of a major business. Net profits (excluding the gain on sale) were 32.8% lower at \$3,909,000 (4.7 cents per share).

The company will not pay a regular interim dividend, but recently paid a special 25.0 cents dividend and is considering a capital return to shareholders.

The net operating cash surplus was 49% lower at \$5.9 million.

The company still owns businesses generating about half of its previous revenues and profits - in addition to a large cash hoard. At 30 June the company was debt-free with cash in the bank of \$95.2 million, but has since sold its *FTR* business for \$6.3 million, increasing that cash to \$101.5 million or 123 cents per share.

The existing businesses would appear capable of earning around \$8 million (9 cents per share) annually. With the shares trading at 172½ cents - but deducting the surplus 123 cents - the market is valuing these businesses at just 52½ cents. That is a Price/Earnings ratio of 6.

These are attractive businesses with 94% of revenue now "annuity-based" (i.e. monthly or annual services purchased by customers). The delayed Transformation Project will be completed this year, lowering future costs and enabling the company to better cross sell services. A project to migrate 90% of the company's existing technology infrastructure to cloud-based systems is expected to reduce costs \$3-4 million annually from 2016. Melbourne IT also continues to invest in undisclosed "compelling new products and services" which it will begin launching in the near future and double its marketing in 2014 to promote these products.

The creation of new gTLDs should increase its domain name registration and renewal business.

The company's large cash holding (and its ability to borrow against reliable revenues) also offers the potential to make significant acquisitions.

Melbourne IT



Nomad Building Solutions reported revenues down 31.5% to \$79.1 million for the year to 30 June 2013. Net profits from continuing businesses were down 49.2% to \$4,880,000 (1.8 cents per share), but the company also wrote-down deferred tax assets (i.e. a non-cash item, writing down the balance sheet value of past tax losses) by \$9.3 million and there were losses on discontinued businesses of a further (Continued on Page 10)

Recommended Investments

(Continued from Page 9)

\$9.3 million (of which \$5 million was impairment of goodwill). No dividend will be paid.

The business generated a net operating surplus of \$11.0 million, up from \$3.6 million a year earlier. The company is debt-free with cash of \$11.3 million (4.1 cents per share) and \$3.55 million (1.3 cents per share) of assets held for sale.

The weak Resource sector has reduced demand, with Nomad Building Solutions seeking to “provide highly competitive bids on the limited opportunities that will be available” in the current financial year. This is a “challenging period” so the “ongoing emphasis is on minimising costs within the business” but with no debt and cash in the bank the company should survive.

Nomad Buildings Solutions



Novarise Renewable Resources International suffered a 15.7% drop in revenues to \$30.6 million for the six months to 30 June 2013. Net profits were down 45.8% to \$4,223,440 (1.0 cents per share). No dividend will be paid.

There was a net operating deficit of \$4.2 million.

Penrice Soda Holdings' revenues were down 2.6% to \$145.9 million for the year to 30 June 2013. There was a trading loss of \$21,435,000 (minus 23.5 cents per share). In addition, the company wrote-down fixed assets in its Chemical business by \$21.2 million and incurred restructuring costs of \$8.8 million.

The net operating cash deficit was just \$3.0 million.

These losses and write-downs have reduced Shareholders Equity to *minus* \$46.6 million and increased interest bearing debts to \$112.1 million.

Negative shareholders equity (in the balance sheet) and high debt levels are certainly not favourable . . . but the true value (if any) of this business to shareholders will depend upon the future profitability of its restructured business, their ability to generate cash operating surpluses (to repay debt) and/or realising assets or businesses at value in excess of book values.

The company sees the current periods as a “transition year” but with “improved underlying earnings”. That should be followed by “another material uplift” in earnings in the year to June 2015.

The new soda ash business (i.e. importing, rather than manufacturing) “should deliver increased and positive earnings” this year, while sodium bicarbonate “should remain a solid performer” with all production sold out, while the new lime business is “on track to achieve its first year sales plan”.

The quarry business profitability should improve with “more efficient and productive operations” and some modest growth in demand for quarry products.

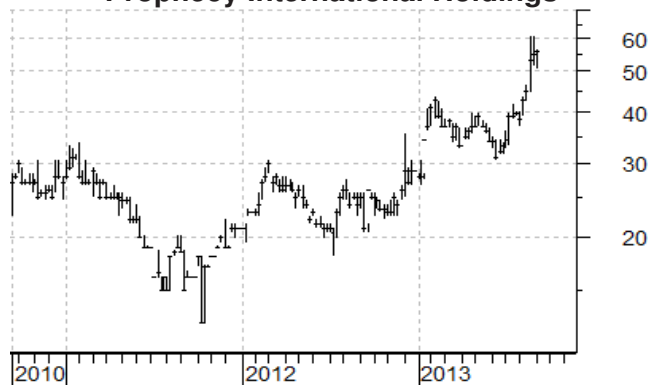
Penrice Soda Holdings



Prophecy International Holdings lifted revenues just 2.8% to \$6.9 million for the year to 30 June, but net profits rose 58.1% to \$1,268,507 (2.5 cents per share). A 1.5 cents final dividend will lift the annual dividend rate 55.6% to 3.5 cents. The net operating cash surplus was up 2½-fold at \$2.3 million.

The company notes that the high Australian dollar held revenues and profits below expectations but that the lower exchange rate will help revenues and profits in the new financial year. “Further growth is expected for the 2013-2014 year for revenues, profit and dividends” and “prospects for the next half year look bright again”.

Prophecy International Holdings



Skilled Group's revenues were 1.2% lower at \$1,868.2 million for the year to June 2013, but net profits rose 25.1% to \$56,159,000 (24.0 cents per share). A 9.0 cents final dividend will lift the annual dividend 23.1% to 16.0 cents. The net operating cash surplus was \$61.9 million (down 39%).

Business remains difficult in the resources sector, but with increased activity in telecommunications and continued growth in marine services. The recent **Broadsword** acquisition is expected to add \$16-17 million (17-18%) to earnings (before interest, tax and depreciation) and the transformation and cost reduction program is expected to reduce costs by another \$10 million.

Skilled Group



TFS Corporation lifted revenues 18.8% to \$122.9 million for the year to 30 June 2013, plus there was other income of \$64.8 million (up 176%) - which is mainly the gain in the value of plantation assets. Net profit was up 115.4% to \$55,729,000 (19.9 cents per share). The company will reinstate dividends, paying 3.0 cents per share.

The business generated a net operating cash surplus of \$21.8 million, compared with a deficit of \$60.5 million last year.

At 30 June, the company managed 7,581 hectares of plantations, with direct ownership of 1,346 hectares and indirect ownership in 738 hectares (based upon deferred fees on MIS owned plantations). Since then the company has acquired a further 359 hectares from previous investors, increasing its ownership to around 2,443 hectares.

The company's recent announcement also confirms (as we have previously suggested) that **TFS Corporation** “expects to generate significant performance fees from the *Beyond Carbon* investors upon the harvest and sale of their plantations”.

The first annual harvest will consist of 30 hectares in September, a halt during the October to March wet season and then the remaining 114 hectares in April to June 2014. The company directly owns 42 hectares, with the remainder owned by two *Managed Investment Schemes*. The harvest should be sold (either to TFS Corporation for further processing or to an external buyer) by September 2014, with investors paid out by December 2014.

Tree survival rates for these early plantations were very low, with only 40-50% surviving the first year and about 30-40% surviving to harvest. The company has “refined and improved its intellectual property and silvicultural techniques over time”, with one year survival rates now over 95% and expected survival rate to harvest after 14 years in excess of 90%.

TFS Corporation shares have risen very strongly over the last two weeks, but this represents a recovery from a very low valuation, rather than any over-valuation now. As we pointed out in September last year, at June 2012 the company had net financial assets of \$87.5 million (31.3 cents per share) and Land & Plantations of \$127.5 million (45.6 cents per share), for a net asset value of 76.9 cents - although the shares traded at just 39 cents.

At June 2013 net financial assets are \$66.5 million (23.8 cents per share) and Land & Plantations \$249.3 million (89.2 cents per share). That gives a current asset value of 113 cents.

Profitability and net operating cash flows have improved significantly over the last year - placing the company in a more secure (less insecure?) financial position.

As we have noted over recent months, TFS Corporation should benefit strongly from the lower Australian dollar. Land and operating costs are in Australian dollars while the ultimate markets for Sandalwood and oils are offshore and priced in US dollars (although this is *partially* hedged with US\$150 million of debt).

The company also reports that Indian Sandalwood Oil is trading around US\$4000 per kilogram, up 60-100% from the US\$2000-2500/kg reported in 2010-2012. Higher end product revenues significantly improves the viability and potential profitability of this Indian Sandalwood plantation business.

TFS Corporation



The Reject Shop lifted revenues 11.3% to \$618.0 million for the year to 30 June 2013, with net profits down 11.3% at \$19,451,000. Earnings per share were down 19.7% at 67.5 cents, owing to the slight increase in the issued capital. A final 13.0 cents dividend will lift the annual dividend 10.4% to 37.0 cents.

The net operating cash surplus was down 58% at \$17.0 million.

Recent results have also been depressed by the rapid store expansion, with new store establishment costs depressing the first year profitability before contributing to profits in the second and subsequent years. The company estimates new store openings cost \$900,000 (after tax) in 2012 (when 18 new stores were opened) and \$2,500,000 (to open 41 new stores) in the year to June 2013.

During the current financial year the company plans to open a further 43 new stores. 14 have already opened and it expects to have at least another 16 operating ahead of the peak Christmas period.

The company “expects solid profit growth” in the current financial year, helped by stores opened in 2013, and “also expects strong profit growth” in the year to June 2015, helped by the current year's new stores.

At June 2012 the company had 239 stores. That rose 17% to 280 stores in June 2013 and should be over 320 stores (up +14%) by June 2014. Longer term, The Reject Shop now sees the potential to expand to around 492 stores (up another 54%) with this growth providing “significant financial leverage” of its existing distribution infrastructure.

The Reject Shop



Village Roadshow experienced just a 1.0% rise in revenues to \$936.4 million for the year to 30 June 2013, but net profits rose 50.8% to \$50,931,000 (32.0 cents per share). A 13.0 cents final dividend will lift the annual dividend 18.2% to 26.0 cents.

The net operating cash surplus rose 20% to \$150.7 million.

(Continued on Page 16)

Company	No. of Brokers Following Company	Market Capitalisation (\$ Mill.)	Company	No. of Brokers Following Company	Market Capitalisation (\$ Mill.)	Company	No. of Brokers Following Company	Market Capitalisation (\$ Mill.)	Company	No. of Brokers Following Company	Market Capitalisation (\$ Mill.)
Clearview With	1	274	Henderson Group	14	3,399	Newcrest Mining	17	9,811	Seven West Med.	14	2,335
Clough Limited	4	1,138	Hillgrove Res.	3	83	Nextdc Limited	6	457	Seven Group	9	2,419
Coal of Africa	2	93	Hills Holdings	6	463	Nexus Energy	6	94	Seymour Whyte	2	111
Coalspur Mines	1	186	Horizon Oil Ltd	7	439	Nib Holdings	8	918	Sigma Pharm.	13	744
Cobar Cons Res.	1	38	Hutchison Tel.	4	624	Nick Scali Ltd	2	207	Sihayo Gold Ltd	1	31
CocaCola Amatil	14	9,275	I-Property Grp	1	235	Noble Mineral	1	7	Silex Systems	4	460
Cochlear Ltd	15	3,235	IMF (Aust) Ltd	4	243	Northern Iron	2	91	Sino Gas & En.	5	242
Cockatoo Coal	4	3	IOOF Holdings	13	1,959	Nthn Star Res.	5	359	Silver Lake Res	9	186
Codan Ltd	2	354	IRESS Limited	9	1,459	Nucoal Res.	2	53	Sims Metal Mgmt	13	1,929
Coffey Int'l	4	64	liNet	15	963	Nufarm Limited	13	1,319	Sino Gas & En.	2	202
Cokal Limited	2	82	Iluka Resources	15	4,604	OZ Minerals Ltd	20	1,308	Sirius Res. NL	7	456
Collection Hse	4	200	Imdex Limited	12	164	Oakton Limited	10	137	Sirtex Medical	6	730
Collins Foods	5	160	Incitec Pivot	15	4,284	Oil Search Ltd	16	11,212	Skilled Group	9	796
Colopak Ltd	3	64	Independ. Group	12	913	OnTheHouse Hold	2	53	Slater & Gordon	8	745
Com'wealth Bank	17	117,484	Infigen Energy	5	198	Orica Ltd	16	7,276	Smart Parking	1	24
Comet Ridge Ltd	2	57	Infomedia Ltd	2	172	Origin Energy	15	15,090	Sonic Health	14	6,144
Computershare	17	5,386	Inova Resources	2	157	Orocobre Ltd	3	215	Soul Pattinson	1	3,285
Cooper Energy	5	147	Insurance Aust.	17	11,539	Oroton Group	9	274	Spark Infrastru	13	2,149
Corp Travel M.	6	329	Int Research	3	165	Ottoman Energy	2	106	Spec Fashion	9	192
Coventry Group	1	108	Investa Office	12	1,812	PMI Gold Corp.	4	73	St Barbara Ltd	9	329
Credit Corp	5	491	Invocare Ltd	12	1,227	Pacific Brands	13	698	Starpharma Hold	5	304
Cromwell Prop.	4	1,782	Iron Ore Hold.	1	145	Pacific Energy	2	153	Sth Cross Elect	4	188
Crown Ltd	11	10,926	JB Hi-Fi Ltd	15	1,930	Paladin Energy	15	460	Sth Cross Media	12	1,255
Crowe Horwath	6	167	James Hardie	13	4,209	Panaust Ltd	19	1,300	Stockland	14	8,826
DWS Limited	6	208	Jetset Travel	5	184	Panoramic Res.	6	66	Strike Energy	2	34
Dart Energy Ltd	1	107	Jumbo Interact.	4	94	Paperlin X Ltd	2	32	Sundance Energy	4	293
Data 3 Ltd	2	185	Jupiter Energy	1	64	Papillon Res.	9	246	Sunland Group	1	331
David Jones	15	1,493	K&S Corporation	4	164	Patties Foods	5	190	Super Retail Gr	18	2,366
Decmil Group	9	437	K2 Asset Mgmt	1	128	Peet Ltd	6	426	Swick Min Serv	3	56
Devine	1	168	KGL Resources	1	112	Perilya Mines	1	242	Sydney Airport	11	6,905
Dexus Property	12	4,749	Kardoon Gas	10	1,196	Perpetual Ltd	12	1,566	TFS Corporation	1	228
Discovery Metal	3	57	Kasbah Resource	2	61	Perseus Mining	16	285	TPG Telecom Ltd	14	2,889
Domino's Pizza	12	1,139	Kina Petroleum	2	74	Pharmaxis Ltd	6	43	Tabcop Holding	13	2,331
Doray Minerals	2	54	Kingrose Mining	1	123	Phosphagenics	4	90	Tanami Gold NL	1	34
Downer EDI Ltd	16	1,929	Kingsgate Cons.	9	295	Premier Invest	12	1,256	Tandou Ltd	1	67
Dragon Mining	1	24	Korvest Ltd	1	47	Prime Media Grp	10	401	Tap Oil	4	121
Drillsearch	9	509	Kula Gold Ltd	2	16	Primary Health	15	2,580	Tassal Group	6	464
DuluxGroup Ltd	12	1,760	Lachlan Star	3	26	Primeag Aust.	1	107	Tatts Group Ltd	13	4,306
ERM Power Ltd	4	539	Legend Corp.	2	71	Pro Maintenance	11	295	Technology One	8	611
Echo Ent Group	12	2,196	Leighton Hold	16	6,170	Q.B.E. Insur.	16	18,346	Telstra	18	59,727
Elders Limited	6	43	Lend Lease Grp	15	5,640	QRXPharma Ltd	5	105	Ten Network	12	828
Emeco Holdings	12	135	Linc Energy Ltd	3	801	Qantas Airways	13	2,990	Teranga Gold	4	184
Endeavour Min.	3	97	Logicamms Ltd	3	120	Qube Holdings	13	1,811	The Reject Shop	10	490
Energy Resource	7	650	Lycopodium Ltd	1	183	RCG Corporation	2	155	Thorn Group Ltd	8	336
Energy Develop.	2	813	Lynas Corp Ltd	7	711	RCR Tomlinson	8	462	Tiger Resources	4	174
Engenco Ltd	1	53	M2 Telecom. Grp	11	1,095	REA Group Ltd	12	4,972	Tigers Realm	2	71
Envestra	12	2,048	MacMahon Hold	10	177	Ramelius Res.	1	66	Tissue Therapy	2	73
Equatorial Res.	2	72	Maca Limited	6	417	Ramsay Health	13	7,362	Toll Holdings	14	3,930
Equity Trustees	1	147	Macquarie Group	16	15,675	Range Resources	1	62	Tox Free Sol.	10	447
Evolution Min.	13	598	Macquarie Atlas	4	1,105	Reckon Limited	9	277	TransPacific In	9	1,531
Fairfax Media	14	1,300	Macquarie C Tel	3	161	Red Fork Energy	2	116	Transurban Grp	12	9,749
Fantastic Hold.	7	226	Magellan Fin Gp	5	1,688	Red 5 Ltd	2	80	Transfield Serv	13	607
Federation Cent	12	3,226	Mastermyne Grp	4	72	Redflex Holding	1	136	Treasury Group	2	192
Finders Res.	3	63	Matrix Comp.	3	76	Reece Australia	2	2,532	Treasury Wine	12	2,951
Fleetwood Corp	10	202	Maverick Drill.	1	138	Reef Casino Trt	1	129	Troy Resources	4	149
Flexicorp Ltd	9	1,322	Maxi TRANS	2	258	Regional Exp.	2	121	Trust Company	3	228
Flight Centre	19	4,695	Mayne Pharma Gr	3	324	Regis Resources	20	1,810	UGL Limited	16	1,314
Flinders Mines	1	78	McMillan Shake.	6	999	Resource Equip.	4	42	UXC Limited	5	354
Focus Minerals	1	60	McPherson's Ltd	4	102	Resource Gener.	6	116	Un. Biosensors	1	130
Forge Group Ltd	4	483	Medusa Mining	7	451	Resolute Mining	6	522	Unity Mining	2	40
Fortescue Metal	19	14,137	Melbourne IT	2	142	Retail Food Grp	7	499	Venture Min.	1	48
Funtastic Ltd	2	91	Mermaid Marine	13	842	Reva Medical	2	206	Village Road.	5	1,059
G.U.D. Holdings	11	429	Mesoblast Ltd	9	1,581	Rex Minerals	4	98	Virgin Aust	12	920
G8 Education	3	716	Metcash Ltd	15	2,836	Rialto Energy	2	7	Vocus Comm.	2	146
GI Dynamics	2	201	Miclyn Express	6	602	Ridley Corp.	7	259	W'bool Cheese	3	243
GPT Group	13	6,403	Millennium Min.	1	5	Rio Tinto Ltd	17	26,621	WDS Limited	4	98
GR Engineering	1	107	Mincor Resource	3	115	Roc Oil Company	8	362	Watpac Ltd	1	132
GWA Group Ltd	12	963	Mineral Deposit	5	271	Royal Wolf Hold	6	342	Webjet NL	14	337
Geodynamics Ltd	1	37	Mineral Res.	9	2,118	Ruralco Hold.	4	182	Wellcom Group	3	96
Gindalbie Met.	10	175	Minemakers Ltd	1	33	SAI Global Ltd	14	858	Wesfarmers Ltd	14	40,670
Global Con Serv	1	89	Mirabela Nickel	6	70	SFG Australian	3	540	Westfield Ret.	12	8,773
Gold One Int'l	3	269	Monadelphous Gr	16	1,882	SMS Mgmt & Tech	12	343	Western Desert	2	173
Goodman Group	12	8,121	Mortgage Choice	5	300	SP Ausnet	14	3,360	Westpac Banking	18	97,483
Goodman Fielder	12	1,369	Mt Gibson Iron	14	834	STW Comm Group	7	630	Westfield Group	12	23,359
Graincorp	13	2,616	Myer Holdings	15	1,663	Salmat Ltd	6	332	Western Areas	14	585
Grange Resource	4	248	Mystate Ltd	8	400	Sandfire Res.	13	961	Whitehaven Coal	19	2,174
Growthpoint Pro	3	971	NRW Holdings	14	429	Santos Ltd	14	14,379	Wide Bay Aust.	2	184
Gryphon Mineral	9	63	Nanosonics Ltd	4	231	Saracen Mineral	5	137	Woodside Petrol	14	32,314
Guildford Coal	2	74	Nat'l Aust Bank	18	70,552	Sedgman Ltd	8	155	Woolworths Ltd	14	43,400
HFA Holdings	1	86	Navitas Ltd	10	2,230	Seek Ltd	17	3,823	Worley Group	14	5,471
Hansen Tech.	2	174	Neon Energy Ltd	3	168	Select harvest	6	250	Wotif.com Hold.	21	1,016
Harvey Norman	13	3,283	Neuren Pharm.	1	112	Senex Energy	9	678	YTC Resources	2	65
Hawkeye Oil Gas	1	8	New Hope Corp.	8	3,554	Service Stream	1	43	Yancoal Aust.	7	636
Heartware Inc.	1	1,204	New Standard En	2	33	Servcorp Ltd	1	354			

Recommended Investments*(Continued from Page 11)*

The group opened its 51% owned *Wet'n'Wild* Las Vegas theme park on Memorial day, late May 2013 "on time and on budget". June trading was "above budget" but with an initial loss owing to \$2 million in pre-opening costs, but this park will make a full year's contribution to profits this year. *Wet'n'Wild* Sydney is on schedule to open in December 2013 - adding further to the Theme Park division's revenues and profits. The first stage of the Hainan Island, China, mega-park is scheduled to open in late 2014. The Theme Park division's "primary focus in the future will be to explore development and management opportunities in Asia".

At 664 cents, Village Roadshow shares trade on a Price/Earnings ratio of 21 and offer a Dividend Yield of 3.9%. That is not cheap and investors over-weighted in this share may consider some partial profit-taking, but the Theme Park division will contribute to growth over the next year, there is potential hidden value in its Film Production division (which has a book value of nil) and the business generates those very high cashflows (i.e. \$150 million - or about \$1 per share - which could finance further cash distributions to shareholders, acquisitions or further expansion).

Village Roadshow shares will be included in the ASX300 Index from 20 September. This will require "index funds" to buy Village Roadshow shares - at 10-times the price we bought into the company just four years ago - which should help support the share price in the short to medium term. We just love "index funds" - where *other people's money* and retirement savings work hard to boost the value of our investment portfolio!

Village Roadshow**Total Return Index for All Listed Shares**

Aug 12	1431.83	Aug 19	1430.61
Aug 13	1431.77	Aug 20	1427.21
Aug 14	1425.99	Aug 21	1432.22
Aug 15	1430.81	Aug 22	1433.18
Aug 16	1425.52	Aug 23	1438.45
Aug 26	1444.28	Sep 2	1458.47
Aug 27	1445.67	Sep 3	1456.77
Aug 28	1439.95	Sep 4	1462.00
Aug 29	1441.62	Sep 5	1467.31
Aug 30	1449.71	Sep 6	1465.41

Dividend\$

Company	Cents per Share	Ex-Date	Pay-able	Tax Credit
Air New Zealand	5.00	13-09	23-09	Full
Auckland Int'l Airport	6.25	03-10	17-10	Full
Barramundi	1.61	13-09	27-09	-
Cavalier Corporation	4.00	04-10	18-10	Full
Chorus Ltd	15.50	27-09	11-10	Full
Colonial Motor Company	21.00	11-10	21-10	Full
Contact Energy	14.00	04-09	16-09	Full
Delegat's Group	10.00	27-09	11-10	Full
Ebos Group	15.00	08-10	22-10	2.91667
Fletcher Buildings	17.00	27-09	16-10	Full
Freightways	9.75	13-09	01-10	Full
Goodman Property Trust	1.5625	12-09	26-09	0.0597
Heartland BS	2.50	20-09	04-10	Full
Hellaby Holdings	8.00	11-10	18-10	Full
Marlin Global	1.77	13-09	27-09	-
Metro. LifeCare	2.00	03-10	17-10	Nil
Michael Hill International	4.00	27-09	04-10	Nil
Mighty River Power	7.20	11-09	30-09	Full
NZ Oil & Gas	3.00	13-09	27-09	Full
Northland Port	5.50	13-09	20-09	Full
Nuplex Industries	11.00	27-09	11-10	Nil
Port of Tauranga	26.00	20-09	04-10	Full
Skellerup Holdings	5.00	04-10	17-10	Full
Sky City	10.00	20-09	04-10	Full
Sky Network TV	12.00	06-09	13-09	Full
South Port NZ	15.50	20-09	08-11	Full
Steel & Tube Holdings	8.50	13-09	30-09	Full
TeamTalk	10.00	11-10	18-10	Full
Telecom NZ	8.00	20-09	04-10	Full
Tourism Holdings	2.00	17-10	24-10	Full
Trade-Me	8.30	13-09	24-09	Full
Vector Ltd	7.75	06-09	13-09	Full
Vital Health PT	2.125	11-09	25-09	-
Australian Shares				
Ausenco Ltd	2.00	29-08	18-09	
Cardno Ltd	18.00	09-09	11-10	
Chandler Macleod Group	1.80	04-09	01-10	
CSG Ltd (capital)	4.00		Dec	
Fiducian Portfolio Services	3.60	02-09	20-09	
Finbar Group	6.00	29-07	11-09	
Iluka Resources	5.00	29-08	02-10	
Integrated Research	3.00	23-08	13-09	
M2 Telecommunications	10.00	30-09	25-10	
Prophecy International	1.50	05-09	02-10	
Skilled Group	9.00	20-09	16-10	
TFS Corporation	3.00	08-10	08-11	
The Reject Shop	13.00	23-09	14-10	
Village Roadshow	13.00	04-09	01-10	

Next Issue:

The next issue of *Market Analysis* will be emailed in five weeks time on Monday October 14, 2013.

The print version will be delivered later that week, depending upon printing and postal delivery times.

MARKET ANALYSIS is published 12 times per year by Securities Research Company Limited, P.O. Box 34-162, Birkenhead, Auckland. Subscribe online at www.stockmarket.co.nz or email james@stockmarket.co.nz.

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