Thirty Three Years of Independent Information and Unbiased Advice on the Australian and NZ Stockmarkets

# **Market Analysis**

Issue No. 502	www.stockmarket.co.nz	April 7, 2014
	Inside Market Analysis	
Fair Dividend Rate Tax		nergy 7
South Port NZ expands		aland Shares 10
Brickworks <i>Building Products</i> divisio	Insider Trades in Australia	an Shares 10, 11, 12
Bhokwonko Bahaing Producto alviole		s R Cornell (B.Com.)

## Summary and Recommended Investment Strategy.

Doomsayers abound and journalists are selling. Knowledgeable *insiders* are buying. Can the correct strategy for successful stockmarket investment be any more obvious? [Hint: Remain fully invested.]

### Investment Outlook.

A subscriber emailed last month, worried that "doomsayers abound" and a NZ newspaper writer "has liquidated his NZ shares".

This, of course, is probably exactly the situation in which *investors* should be <u>buying</u> and <u>holding</u> shares. When journalists start buying shares . . . that is the time to start worrying! Whatever journalists are doing, investors should seriously consider doing the opposite!

This reminded us of a 2003 newspaper article comparing the success of Michael Hill International and the failure of The Warehouse at expanding into Australia, by one of the better newspaper writers. After discussing their methods, the article concluded: "The best example of the slow approach is Michael Hill International, while The Warehouse exemplifies the alternative high-risk strategy. Michael Hill is a big success story. The performance of The Warehouse has been disappointing."

We agreed 100% with this analysis . . . but in the real-time, real-money world of stockmarket investment correct *analysis* is just half the battle.

In 2003, we had already owned Michael Hill shares for 12 years. They were up 13-fold - and have continued to grow further over the last decade. We have never owned any shares in The Warehouse and they have lost one-third of their value over the last decade.

The bottom line of the article was a "disclosure of interest", that the newspaper writer "is a shareholder in The Warehouse". Even when newspaper writers get an article or opinion right, they just can't bring themselves to back their own judgement. [That newspaper writer is now a Fund Manager, managing millions of dollars of other peoples money. Your Editor is an Investor, managing millions of dollars of his own money.]

In contrast to doomsayers and journalists, "insiders" - the most *knowledgeable* investors - remain net buyers of shares (e.g. 78.3% buyers in Australia over the last 13 weeks). Betting against the journalists and backing the insiders is a very sound investment strategy.

Austr New 2	alia: Zealand	<u>0</u> 749	<u>market</u> Dne-Mon % (Bulli % (Bulli	<u>ith</u> ish)		
New Zealand NZX 50 Index	M	M.	away M		M	5500 5000 4500 4500 4000 3500 3000
New Zealand Total Return Index For All Shares	2009	2010	2011	2012 	2013	2500 2012 2200 2200 2000 1800 1600 2000 1400 1200
Australia All Ords Index	2009 ///////////////////////////////////	2010 Mym <sup>an</sup> 2010	2011	2012 Mar Jana 2012	2013	2014 6500 5500 5500 4500 4500 4000 3500 3000 2014

"Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months ), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

recommendation	Performa		Price/Sales Ratio		Gross Yield	-	Performan Forecas	се	Price/Sales Ratio	P/E Ratio	Gross Yield	further study and an	Performan Forecast		Price/Sales Ratio	P/E Ratio	Gross Yield
AMP Limited Abano Health. Acurity Health Air New Zealanc Akd Int Airport Allied Work. Aorere Res. * Argosy Property Barramundi Ltd Bathurst Res. Blis Technology Briscoe Group Burger Fuel CDL Investment Cavatier Corp Cavatec MSL Charlie's Group Chorus Ltd Claridge Cap <sup>1</sup> Col Motor Co Comvita Contact Energy Cynotech Hold. DNZ Property Delegat's Group Diligent Board Dorchester Pac Ebos Group Ltd Finzsoft Sol'ns Fletcher Build. Foley Fam Wine Fonterra S/H Fd Freightways Ltd Goodman Prop. Guinness Peat Guoco Lisure Hallenstein G. Heartland Bank Heitage Gold * Horizon Energy Infratil NZ Insured Group Just Water Int.	ввваасов <sup>R</sup> ссшоворарарассонсосораввас	$\begin{array}{c} 542\\ 570\\ 5553\\ 287\\ 4.65\\ 203\\ 387\\ 4.65\\ 263\\ 245\\ 245\\ 245\\ 245\\ 245\\ 245\\ 245\\ 245$	1.255 1.219 N/A 0.152 N/A 0.152 N/A N/A 1.19 N/A 1.19 N/A 0.508 0.508 1.508 0.508 1.559 0.210 0.54 0.54 0.54 0.54 0.55 0.240 0.52 0.54 0.55 0.54 0.55 0.55 0.55 0.55 0.55	2416229E3E64EE9E1152054E2220E899430228120498EEE57201485E4EE5	74.3.5.4.X.8.X.6.1.X.X.5.X.5.1.0.6.X.5.4.0.X.5.4.4.X.4.X.5.5.X.6.5.X.5.4.X.5.4.X.5.5.X.6.5.X.5.4.5.X.5.5.X.6.5.X.5.5.X.6.5.X.5.5.X.6.5.X.5.5.X.6.5.X.5.5.X.6.5.X.5.5.X.6.5.X.5.5.X.6.5.X.5.5.X.5.5.X.6.5.X.5.5.X.5.5.X.6.5.X.5.5.X.5.5.X.6.5.X.5.5.5.5.X.5.5.5.X.5.5.5.X.5.5.5.5.X.5	Kathmandu Ltd Kermadec Prop. Kingfish Ltd Kirkcaldie & St Kiwi Property L&M Energy Lyttelton Port Marlin Global Mercer Group Methven Limited Metro. LifeCare Michael Hill Mid-Cap Index Mighty River Millennium & C. Moa Group Ltd Mowbray Collect NPT Limited NZ Exchange Ltd ND Cap Index Kirken Kirker Kirken Kirker NZ Farming Sys NZ Finance Holc NZ Vindfarms NZSX 50 Port. NZSX 50 Port. NZSX 50 Port. NZSX 10 Fund NZX Aust MidCa New Image Grou Northland Port Nuplex Indust Opus Int'l cons Ozzy (Tortis) PGG Wrightsons Pac Edge Bio. Pharmacybrands Precinct Prop. Property F Ind. Pumpkin Patch Pyne Gould Corp Rakon Ltd Renaissance		$\begin{array}{c} 387\\ 67\\ 127\\ 215\\ 305\\ 1324\\ 8\\ 115\\ 1324\\ 217\\ 405\\ 620\\ 217\\ 305\\ 1324\\ 217\\ 405\\ 630\\ 217\\ 305\\ 126\\ 640\\ 126\\ 5.5\\ 177\\ 25.1\\ 174\\ 460\\ 203\\ 3402\\ 3701\\ 123\\ 8\\ 100\\ 128\\ 640\\ 100\\ 128\\ 640\\ 205\\ 100\\ 128\\ 640\\ 205\\ 100\\ 128\\ 640\\ 205\\ 100\\ 128\\ 640\\ 205\\ 100\\ 128\\ 640\\ 205\\ 100\\ 128\\ 640\\ 205\\ 100\\ 128\\ 640\\ 205\\ 100\\ 128\\ 640\\ 205\\ 100\\ 128\\ 640\\ 205\\ 100\\ 128\\ 100\\ 100\\ 128\\ 100\\ 100\\ 100\\ 100\\ 100\\ 100\\ 100\\ 10$	2.058 N/A 0.57 5.62 0.70 N/A 1.765 1.785 1.785 0.70 N/A 1.765 1.785 0.70 1.745 1.785 0.70 1.745 1.785 0.10 1.753 0.139 0.82 N/A 0.70 0.82 N/A 0.70 0.70 1.765 0.70 1.765 0.70 1.765 0.70 1.765 0.70 0.70 1.765 0.70 0.70 1.765 0.70 0.70 0.70 0.70 0.70 0.70 0.70 0.7	8 8 1 5 N 1 N 1 8 9 9 6 N 1 5 1 N 2 8 1 2 3 2 9 N N 1 N N 1 N N 1 N 1 N 1 N 1 N 1 N 1	447,211111955119581961114281112261111171171171717611111	Restaurant Brds Rubicon Limited Ryman Health. SLI Systems Ltd Sanford Limited Satara Co-op Promisia Integ. Scott Tech. Ltd Sealegs Corp Seeka Kiwifruit Skellerup Hold. Sky City Ltd Sky Network TV Smartpay NZ Ltc Smiths City Snakk Media Ltd Snosaj 2 Ltd Sol. Dynamics South Port NZ Speirs Group Steel & Tube Summerset Grou Synlait Milk TeamTalk Ltd Telecom Corp Tenon Ltd Trade-Me Ltd Trade-Me Ltd Trade-Me Ltd Training Sol. Trilogy Intern. Trust Power Ltd Turners & Grow. Vector Ltd Velo Capital Veritas Invest. Vetil Health PT WN Drive Tech. World Index Fd Wynyard Group Xero Ltd Zenergy Ltd Zintel Comm.	а подарутовороваруето В Сомолеровороварие С С С С С С С С С С С С С С С С С С С	$\begin{array}{c} 2936\\ 8420\\ 4408\\ 4.7\\ 1514\\ 2606\\ 1790\\ 3635\\ 4.9\\ 923\\ 3755\\ 100\\ 458\\ 4.992\\ 3755\\ 1253\\ 1453\\ 1561\\ 40.6\\ 6462\\ 1900\\ 7.03\\ 10.2\\ 7.0\\ 10.2\\ 7.0\\ 378\\ 423\\ 423\\ 423\\ 423\\ 423\\ 423\\ 423\\ 423$	0.91 0.29 N/A 0.89 0.19 N/A 1.03 1.03 1.03 1.03 1.03 1.03 1.03 1.73 8.2.79 6.83 2.79 6.83 2.79 6.83 7.19 0.57 3.004 0.67 N/A 1.31 1.10 0.20 5.14 9.68 1.03 0.047 1.33 7.38 0.662 1.33 7.38 0.458 0.303 N/A 1.03 0.454 0.33 N/A 0.454 0.47	18E 1E0 E179 488 E4 EE 4 E7 28	7.N.0.N.7.N.N.7.N.0.6.5.3.4.E.4.E.N.N.2.9.N.4.0.N.15.0.N.5.7.5.N.N.8.N.N.8.N.N.2.2.N.N.N.N.N.N.N.N.N.N
21st Century F. AGL Energy Ltd ALS Limited AMP Ltd ANZ Bank APA Group ASX Limited AVEO Group Abacus Properfy Adelaide Bright Ainsworth Game Alumina Ltd Amalgamated H Amcor Ltd Aneka Tambang Ansell Ltd Aquila Res. Ardent Leisure Argo Investment Aristocrat Leis Arrium Limited Asciano Limited Asciano Limited Asciano Limited Asciano Hold. Aurora Oil Gas Aust Foundation Australand Prop Automotive Hold. BHP Billiton BT Invest Mgmt BwP Trust Bank of Q'land Beach Energy Bendigo Bank Benitec Bio. Bluescope Steel Boral Limited Brambles Ltd Brewille Group Brickworks Ltd CVth Prop Off. C.S.R. Ltd CFS Retail Prop CSL Limited Cattex Austriia Cardno Ltd Carsales.com Challenger Ltd Comwealth Ban Computershare Country Road Crown Resorts DUET Group	A A C B B D B C A B A B B B B B B B B B B A B A A A B B A B A B B B B B B B B B B B A B A A A B B A B	$\begin{array}{c} 3552\\ 1493\\ 7406\\ 3337\\ 63530\\ 2033\\ 3891\\ 127\\ 8704\\ 1110\\ 18257\\ 5225\\ 5225\\ 5339\\ 4100\\ 4137\\ 2252\\ 5225\\ 5339\\ 4100\\ 37755\\ 2310\\ 1121\\ 1833\\ 2570\\ 9408\\ 10837\\ 7060\\ 401\\ 209\\ 5765\\ 81227\\ 15406\\ 912\\ 109\\ 5765\\ 81227\\ 15406\\ 912\\ 109\\ 5765\\ 81227\\ 15406\\ 912\\ 109\\ 100\\ 100\\ 100\\ 100\\ 100\\ 100\\ 100$	$\begin{array}{c} 2.75\\ 1.79\\ 2.71\\ 4.68\\ 2.26\\ 0.4\\ 1.79\\ 0.8\\ 1.79\\ 0.8\\ 1.79\\ 0.8\\ 1.79\\ 0.8\\ 1.79\\ 0.8\\ 1.79\\ 0.8\\ 1.95\\ 2.8\\ 1.67\\ 1.37\\ 0.8\\ 1.37\\ 0$	11 21 12 21 51 82 N 17 16 24 N 17 21 N 18 N 35 77 7 N 15 21 42 61 82 67 55 11 22 14 44 N N 24 21 25 21 20 56 19 26 11 33 18 22 23 77 25 16 40 39 36 26 N 12 14 44 N N 24 21 25 21 20 56 19 26 11 33 18 22 23 77 25 16 40 39 36 26 N 12 14 14 N N 24 21 25 21 20 56 19 26 11 33 18 22 23 77 25 16 40 39 36 26 N 12 14 14 N N 24 21 25 21 20 56 19 26 11 33 18 22 23 77 25 16 40 39 36 26 N 12 14 14 N N 24 21 25 21 20 56 19 26 11 33 18 22 23 77 25 16 40 39 36 26 N 12 14 14 N N 24 21 25 21 20 56 19 26 11 33 18 22 23 77 25 16 40 39 36 26 N 12 14 14 N N 24 21 25 21 20 56 19 26 11 33 18 22 23 77 25 16 40 39 36 26 N 12 14 14 N N 24 21 25 21 20 56 19 26 11 33 18 22 23 77 25 16 40 39 36 26 N 12 14 14 N N 24 21 25 12 20 56 19 26 11 33 18 22 23 77 25 16 40 39 36 26 N 12 14 14 N N 24 21 25 12 20 56 19 26 11 33 18 22 23 77 25 16 40 39 36 26 N 12 14 14 N 12 14 14 N N 24 21 25 12 20 56 19 26 11 33 18 22 23 77 25 16 40 39 36 26 N 12 14 14 N 12 N 12	04649958512018611186682241172345166411572988340662610404737626	David Jones Dexus Property Djerriwarrh Domino's Pizza Downer EDI Ltd DuluxGroup Ltd Echo Ent Group Envestra Fairfax Media Federation Cent Flight Centre Fortescue Metal G8 Education GPT Group GWA Group Ltd Goodman Fielde Goodman Group Graincorp Growthpoint Pro Harvey Norman Henderson Grouu Hutchison Tel. IOOF Holdings IRESS Limited liNet Iluka Resources Incitec Pivot Independ. Group Insurance Aust. Investa Office Invocare Ltd JB Hi-Fi Ltd James Hardie Kangaroo Island Leighton Hold Lend Lease Group Macquarie Atlas Macquarie Atlas Macquarie Group Monadelphous G Mineral Res. Mirvac Group Monadelphous C Mt Gibson Iron Myer Holdings Nat'I Aust Bank Navitas Ltd New Hope Corp. Nib Holdings Nub Holdings		$\begin{array}{c} 319\\ 1052\\ 1954\\ 5021\\ 5236\\ 195\\ 5236\\ 4067\\ 722\\ 4759\\ 5235\\ 5466\\ 77\\ 8244\\ 8.88\\ 7386\\ 3938\\ 5531\\ 1911\\ 2021\\ 3596\\ 6283\\ 1080\\ 1744\\ 1933\\ 3572\\ 9296\\ 57389\\ 1080\\ 1744\\ 1793\\ 3572\\ 926\\ 11744\\ 1793\\ 3572\\ 926\\ 11744\\ 1793\\ 3572\\ 926\\ 1080$	0.92 7.95 N/A 4.77 0.262 1.121 1.09 6.14 3.265 1.910 N/A 1.047 9.344 0.29 2.493 N/A 2.535 5.1.283 0.404 1.27 N/A 1.047 9.344 4.29 3.35 5.1.27 N/A 1.047 9.344 1.27 N/A 1.27 N/	18024911723915161612945112800514112432K25595K1315K212477EK4131K2434332K11242450611536203183	3785215110168669817572II95691545272II14II49566II7811947475231N32	OZ Minerals Ltd Oil Search Ltd Origin Energy Ozforex Group Panaust Ltd Perpetual Ltd Parenier Invest Primary Health Q.B.E. Insur. Qantas Airways Qube Holdings REA Group Ltd Ramsay Health Rece Australia Regis Resources Rio Tinto Ltd S/Tracks ASX20 SP Ausnet Santos Ltd Seek Ltd Seven West Mec Seven West Mec Seven West Mec Seven West Mec Seven West Mec Seven West Mec Seven West Mec Sonic Health Soul Patinson Spark Infrastru Steamships Trac Stockland Suncorp Group Super Retail Gr Sydney Airport TPG Telecom Ltd TransPacific In TransPacific In TransPacific In Transurban Group Ltd Virgin Aust Wesfarmers Ltd Westfield Ret. Westfield Ret. Westfield Ret.		$\begin{array}{c} 381\\ 8450\\ 21426\\ 307\\ 5032\\ 8489\\ 12130\\ 63758\\ 4880\\ 3022\\ 63104\\ 1371\\ 1920\\ 8165\\ 8167\\ 3071\\ 14169\\ 5167\\ 3071\\ 1018\\ 4055\\ 5166\\ 5117\\ 13605\\ 5167\\ 30725\\ 5169\\ 1016\\ 3072\\ 1016\\ $	$\begin{array}{c} 1.80\\ N/A\\ 1.120\\ N/A\\ 1.37\\ 5.31\\ 1.68\\ 0.816\\ 1.97\\ 2.32\\ 1.68\\ 0.167\\ 1.52\\ 1.68\\ 0.167\\ 1.52\\ 1.68\\ 0.167\\ 1.52\\ 1.68\\ 0.167\\ 1.52\\ 1.68\\ 0.167\\ 1.52\\ 1.68\\ 0.167\\ 1.52\\ 1.68\\ 0.167\\ 1.52\\ 1.68\\ 0.167\\ 1.52\\ 0.16\\ 0.16\\ 1.52\\ 0.16\\ 0.1$	N 49 3 16 4 2 3 3 4 9 16 1 2 N 2 8 3 6 5 8 0 6 4 4 5 2 4 6 5 N N 8 4 2 3 8 1 2 8 3 3 2 4 3 6 8 8 7 4 N 2 N 2 N 2 N 2 N 2 N 2 1 3 N 2 0 2 1 3 N 2 N 2 N 2 N 2 N 2 N 2 N 2 N 2 N 2 N	5043511689869110850113382231981165023536011425211264116113038814792

Copyright © Securities Research Company Ltd

# **Recommended Investments**

#### New Zealand's "Fair Dividend Rate" Tax

A NZ resident's liability for this tax is calculated as the <u>lower</u> of (1) an assumed income equal to 5% of the starting value of shares (which are subject to the FDR tax) <u>or</u> (2) the actual total return from those shares (i.e. the "Comparative Value" method).

The Australian market is up 8.5% over the last year, but the weak Australian dollar has fallen 14.3% against the strong NZ dollar, so NZ investors may have *losses*  (in NZ dollar terms) for the last year. That would result in a zero tax liability for the March 2014 tax year under the *Comparative Value* method.

The *Comparative Value* method would also result in a <u>lower tax liability</u> if the total return was less than 5%.

This result will vary for every investor owing to the actual foreign shares held.

(Continued on Page 4)

# Portfolio of Recommended Investments

Code - Date - Price Forecast (mil.) Ratio Ratio Ratio Yield Price Re NZ Shares	d % .4 +210%
	4 +210%
BUY CDL Investments Ltd CDI 12/01/99 25 D 274.7 1.3 3.87 11 5.1 54 23	
HOLD+ Cavalier Corporation CAV 05/12/95 156* C 68.3 1.1 0.50 15 3.9 147 282	.0 +175%
HOLD Colonial Motor Company CMO 10/11/92 128* A 32.7 0.5 0.28 12 8.2 520 408	.3 +623%
HOLD Lyttelton Port Company LPC 12/12/00 150 B 102.2 0.9 2.82 18 Nil 305 75	.7 +156%
	.9+3638%
HOLD Nuplex Industries Ltd NPX 11/02/97 523* C 198.1 1.1 0.40 12 6.2 340 45*	
HOLD Renaissance Corp RNS 13/08/96 85* E 43.6 4.2 0.15 NE Nil 15 53	
HOLD Smiths City Group SCY 09/10/06 64 D 52.7 1.2 0.13 14 6.4 55 22	
HOLD South Port New Zealand SPN 13/02/96 120 A 26.2 0.6 3.00 14 9.3 338 202	
HOLD+ Steel & Tube Holdings STU 08/08/00 146 B 88.4 0.9 0.67 17 7.2 299 28	.6 +298%
Australian Shares (in Aust cents)	
HOLD+ AJ Lucas Group AJL 13/05/03 107* E 211.5 1.0 0.53 NE Nil 75 36	
	5+1179%
	lil -27%
HOLD+ Atlas South Sea Pearl ATP 14/05/96 73 C 281.7 3.6 2.53 NE Nil 6 17	
	.8 -69%
HOLD+ Brickworks Ltd BKW 12/11/12 1115 B 147.8 0.3 3.50 21 2.8 1438 40	
HOLD Cardno Ltd CDD 14/12/09 391* B 143.7 0.5 0.84 13 5.2 698 134	
HOLD Cellnet Group Ltd CLT 12/02/02 147* B 55.7 1.9 0.15 11 Nil 21 55	
BUY Chandler Macleod Group CMG 14/08/01 51* B 450.9 1.4 0.13 10 7.4 43 30	
HOLD Circadian Technologies CIR 10/02/04 188 D 48.6 2.0 8.02 NE Nil 19 65 HOLD+ Clarius Group Ltd CND 08/04/03 82* D 89.6 1.9 0.09 NE Nil 23 70	
HOLD+ Clarius Group Ltd CND 08/04/03 82* D 89.6 1.9 0.09 NE Nil 23 70 BUY CPT Global Ltd CGO 10/03/08 88 B 36.7 1.1 0.84 91 Nil 80 14	
HOLD CSG Limited CSV 11/10/10 175 B 278.2 1.1 1.35 29 Nil 90 4	
HOLD Devine Ltd DVN 13/11/06 334* E 158.8 1.1 0.40 NE Nil 70 75	
	lil -33%
BUY Fiducian Portfolio Ser FPS 11/02/08 260 A 31.5 0.8 2.25 15 4.5 155 4	
BUY Finbar Group Ltd FRI 12/04/10 106 A 218.0 0.8 2.68 12 5.4 177 34	
HOLD+ Iluka Resources Ltd ILU 12/10/04 471 B 417.8 0.5 4.83 0 0.9 986 19	
	.5 +245%
8	.0+1927%
	.0 +596%
	lil -61%
S S S S S S S S S S S S S S S S S S S	lil -40%
HOLD Penrice Soda Holdings PSH 11/07/11 17 D 91.4 4.2 0.03 NE Nil 5	lil -71%
	.3 -40%
HOLD+ Prophecy International PRO 08/09/08 26 B 55.4 1.4 3.43 19 7.4 47 15	.0 +138%
HOLD Skilled Group Ltd SKE 12/03/02 126 B 233.5 0.8 0.34 12 5.8 278 164	.0 +251%
	.7 +561%
	.2 +305%
	.0 +433%
	.0+1121%
The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recom	nendation is
+303.7%. This is equal to an average annual rate of +31.5%, based upon the length of time each position has been held.	ا مام ما
The average annual rate of gain of ALL recommendations (both the 41 current and 154 closed out) is +31.3%, compared with a m +4.0% (by the SRC Total Return Index).	irket gain of
CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates the most attractive shares not rated as Buy.	es relatively
less attractive issues.	oo rolalivoly
* Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.	

### Page 4 Recommended Investments

*(Continued from Page 3)* The following shares in our *Recommended Portfolio* will be subject to the 5% FDR tax for the new tax year (to March 2015), based upon their value as at 1st April 2014:

Company	Market Value as at 1/4/14
AtCor Medical	A\$0.12
Atlas South Sea Pearl	A\$0.067
Cellnet Group	A\$0.22
Circadian Technologies	A\$0.225
Clarius Group	A\$0.23
CPT Global	A\$0.84
Ellex Medical Lasers	A\$0.335
Fiducian Portfolio Services	A\$1.58
Nomad Building Solutions	A\$0.05
Novarise Renewable Resources	A\$0.15
Penrice Soda Holdings	A\$0.05
Probiotec	A\$0.63
Prophecy International	A\$0.48
	1 3757 1 11

These values need to be converted to NZ dollars at the 1st April 2012 exchange rate of 0.9384.

Investors may need to use the above values to calculate the potential FDR tax for the coming 2015 tax year to correctly estimate provisional tax payments.

AL Lucas, ALS Ltd, Ausenco, Brickworks, Cardno, Chandler Macleod Group, CSG Ltd, Devine, Finbar Group, Iluka Resources, Integrated Research, M2 Group, Melbourne IT, Skilled Group, Technology One, TFS Corporation, The Reject Shop and Village Roadshow are in the All Ordinaries Index, so exempt from NZ's "Fair Dividend Tax. NZ shareholders are taxed on the actual dividends paid by these companies.

#### \_\_\_\_\_

Michael Hill International has "fully resolved" its dispute with the Australian Tax Office, dating back to a restructuring in 2008. Under a Deed of Settlement, the company will pay the ATO A\$6.0 million in cash and the ATO has accepted the NZ\$274 million "Intellectual Property" value transferred from a NZ subsidiary to an Australian subsidiary and the resulting NZ\$57 million deferred tax asset.

NZ\$50.2 million of the deferred asset remains to be offset against future income taxes.

The company has a similar dispute with the NZ Inland Revenue.

The A\$6.0 million settlement was (as discussed last month) included in the half year results to 31 December 2013. We consider this an abnormal item - just as we ignored the NZ\$57 million "gain" when the restructuring was announced in 2008.

Re-stating last month's half year report (to exclude this one-off tax settlement) shows a 1.0% *increase* in net profits (and earnings per share), rather than the 26.3% *decline* reported.

		Market	Analysis
Six Months to 31/12/201	3 (in Aust	tralian cur	rency)
	Latest	Previous	Change
Revenues	\$270.8m	\$246.6m	+9.8%
Net Profit	\$22.2m	\$22.0m	+1.0%
Net Cash Surplus	<\$2.3m>	\$22.2m	-110.2%
Earnings per share	5.8c	5.8c	+1.0%
Dividends per share (NZ cents)	) 2.5c	2.5c	

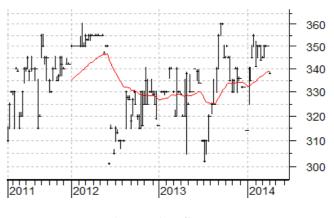
We are still awaiting the company to announce more information about its trial selling bridal products which appears to have involved a large (perhaps \$30 million) investment in additional stock.

**South Port NZ** has undertaken a review of port infrastructure in conjunction with **MSC**, its major container shipping line customer, and placed an order for a second *Liebherr* mobile container crane and an additional heavy-lift container forklift. These will cost \$6.3 million.

This second crane will be "essential" to handle the expected growth in container volumes over the next five years - so <u>this investment is an indication of expected</u> strong growth for the port.

To enable South Port to earn a return on this capital investment, the shipping company has agreed to pay a new "two-crane infrastructure levy" over the next several years. After that, cargo volumes should have grown to a level that will utilise this additional infrastructure.





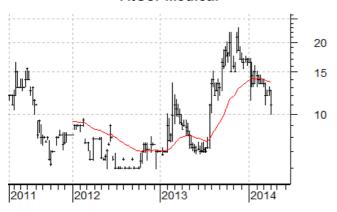
#### **Australian Shares**

(This section is in Australian currency, unless stated.)

**AtCor Medical** reports results of a clinical study carried out by the **Mayo Clinic** and reported in the *Journal of the American Heart Association*. The randomised control study covered 50 heart failure patients over six months. Patients whose treatment was guided by central blood pressure waveform analysis (measured by SphygmoCor) "resulted in clinically significant improvement in exercise capacity, with no increased risk of hypotension or loss of kidney function".

This demonstrates "reduced risk and improved quality of life for heart failure patients" and "that physicians can manage patients with chronic heart failure more effectively using central waveform".

Heart failure (i.e. where the heart is unable to pump enough blood) is a "high cost condition" suffered by 5.8 million people in the United States.



**Brickworks Ltd** lifted *Building Product* division revenues 6.3% to \$296.2 million and earnings (before interest and tax) 36.7% to \$19.2 million. The division reports a "more broad based recovery in demand, with Austral brick sales volumes in March tracking more than 30% ahead of the prior year" and "sales across most other businesses are also ahead of this time last year". If this continues then "the Building Products Group is well placed to deliver significantly increased earnings in the second half".

Six Months to 3	1/1/2014
-----------------	----------

		-	
	Latest	Previous	Change
Revenues	\$325.6m	\$311.3m	+4.6%
Net Profit	\$56.3m	\$56.1m	+0.4%
Net Cash Surplus	\$53.8m	\$26.6m	+102.2%
Earnings per share	38.1c	38.0c	+0.3%
Dividends per share	14.0c	13.5c	+3.7%

The company also reports the Perpetual/Carnegie proposals have incurred \$1.8 million in costs during the half year and are a "major distraction to management and staff".

<u>Cardno Ltd</u> has acquired US based **PPI Group**, a specialist engineering services provider to the oil and gas sector, for US\$145 million (A\$160.5 million, payable 75% in cash and 25% in shares). 53% of revenues come from Drilling & Production Services, 38% from Quality & Asset Management Services and 9% from Engineering & Construction Services, with customers in North America (59% of revenues), Africa, mainly offshore work in Nigeria, (33%) and Asia (8%).

The business generates annual revenues of US\$133 million and earnings (before interest, tax and depreciation) of US\$21.5 million, pricing this business on a Price/Sales ratio of 1.10 and a Price/Earnings ratio of about 13. As this acquisition is 75% debt funded (i.e. at relatively low interest rates) it will add about 2.0 cents to earnings per share this financial year and 5.0 cents per share in the full year to June 2015.

As with all acquisitions, Cardno sees cross-selling opportunities between PPI Group and existing Cardno clients as PPI Group has proprietary "quality and asset management solutions" that can be offered to existing Cardno clients in "asset intensive industries".

Cardno also raised A\$50 million in cash to help fund this acquisition from the placement of 8.2 million shares

at 610 cents.

**Ellex Medical Lasers** reports year to date revenue growth of 21% to the end of February, up from 17.7% for the first half year. That implies revenues for January and February were around 30% ahead of a year earlier. The company is increasing production, commencing a third shift on some product lines.

**Finbar Group** has completed its placement to **Hanssen Pty**, issuing 5,000,000 shares at \$1.676 per share. Hanssen Pty will repay the corresponding \$8,380,000 loan, plus interest, over the next five years.

**M2 Group** has agreed to convert the \$5.5 million loan made in September 2013 to **Aggregato Global** (32% owned by M2 Group) into additional equity. Aggregato Global is also involved in a separate \$5 million equity raising and additional borrowing to finance the acquisition of the international calling card business of **Tel.Pacific**.

<u>Melbourne IT</u> has completed the acquisition of Netregistry Group for \$50.4 million, with Netregistry shareholders electing to take \$12.1 million in shares (i.e. 9,285,144 new Melbourne IT shares at 130 cents) and \$38.3 million in cash.

This gives former Netregistry shareholders 9.99% in the enlarged Melbourne IT.

Last month, in our *Recommended Portfolio*, we incorrectly *deducted* (instead of *adding*) the 54.0 cents capital repayment from our accumulated cash receipts from our investment in Melbourne IT. We bought these shares at 53 cents in February 2004 and over the last ten years have received back 229 cents in cash dividends and this capital repayment. Our initial investment has been repaid over 4-fold in cash and the shares are up more than 2½-fold in value.

In NZ, Inland Revenue will tax speculators who buy shares "for the purpose of re-sale" at a profit. As <u>investors</u> we do <u>not</u> buy shares for the purpose of re-sale. Melbourne IT has given us *more cash* in dividends and other cash distributions than we could ever get from selling the shares. Retaining the shares should also produce further *many*-fold gains (in cash and further capital appreciation) over the *next* decade. Why would anyone want to sell out of a successful business?

We buy shares for the purpose of acquiring an equity interest in profitable and growing businesses that will provide us with an ever increasing cash income from growing dividend distributions.

Our *long term* investment strategy would be even more appropriate in countries which have a (realised) capital gains tax (i.e. most OECD countries, including Australia). By investing *long term*, an investor in these countries can *defer* realising capital gains on their more successful investments for many years . . . or even decades! During that period, the *full value* of the investment (i.e. including the deferred capital gains tax liability) remains invested, earning the investor further dividends and additional capital gains.

Evnr without this tax advantage (i.e. deferring capital (Continued on Page 6)

#### Page 6 Recommended Investments

(*Continued from Page 5*) gains taxes), investment focused upon the *long term* is simply the *best* strategy to build significant investment wealth.

**Devine** has received settlement for the  $2007m^2$  Camelot development site in the Brisbane CBD. The sale (announced in mid December) will help reduce the company's interest bearing debts.

**Novarise Renewable Resources**' major shareholders "remain committed" to privatising the company via a 23.0 cents capital repayment to the public shareholders. This transaction is "now forecast to be completed in the second quarter of 2014".

Six Months to 31/12/2013 Previous I atest Change Revenues \$90.8m \$82.5m +10.2% Net Profit -42.3% \$9.7m \$16.7m Net Cash Surplus <\$3.5m> \$23.5m Earnings per share 2.3c 4.0c -42.3% Dividends per share Nil Nil **Novarise Renewable Resources** 25 20 15

**Penrice Soda Holdings** is negotiating a second, "superior" debt restructuring and refinancing with a new lender. The terms should be similar to the previous lender's debt restructuring proposal but will result in "reduced senior debt" as well as new funding.

As before, the new lender will purchase part of the company's existing debt from the current lender, part of this debt will be cancelled and part converted to new equity.

Details of this debt restructuring should be announced by the end of April, with a shareholders meeting in May or June to approve the restructuring and issue of new equity.

**TFS Corporation** reports that the investment committee of a "significant UK based institution" has approved the investment of up to £30 million (A\$54 million) in the company's *Beyond Carbon* plantation investment.

TFS Corporations's pharmaceutical joint venture has received approval for a FDA Phase II study using East Indian Sandalwood oil in the treatment of molluscum contagiosum, a "very prevalent and highly contagious pox virus skin infection for which there are currently no approved prescription treatments".

TFS Corporation owns (directly and indirectly) 2340 hectares of plantations, but <u>this is mainly in younger</u> trees which are 14-15 years away from harvest. Approximately 1100 hectares (47%) will not be ready for harvest until 2027 or 2028.

Over the next seven years the annual harvest of company owned trees will be only around 10-60 hectares (0.4-2.5%) of its investment in plantations). This will increase to about 140 hectares (6%) in 2021 and 315 hectares (13%) in 2022, but then fall to 260 hectares (11%) in 2023 and 140 hectares (6%) in 2024, with just 80 hectares (3%) in 2025 and 40 hectares (2%) in 2026.

2025 and 2026 will also see a sharp decline in harvests from plantations owned by MIS investors (i.e. from whom the company can purchase the timber at auction and earn the full profit margin processing and marketing oil) and an increase in institutional *Beyond Carbon* investors (i.e. from whom the company will earn a much lower processing fee and marketing fee and revenue share).

On the other hand, the company will earn undisclosed "performance fees" from institutional investors if returns exceed undisclosed but "single digit" compound returns on their investment. Given the recently very large increase in Sandalwood Oil prices, <u>those performance</u> <u>fees could yield significant profits from 2024 onwards</u>.



<u>The Reject Shop</u> reports it is "on track" to meet its second half and full year profit forecasts. The Reject Shop



10

# New Issue: Genesis Energy

The following review was emailed to subscribers on 23 March. The government has since set the issue price at 155 cents.

#### **BUY Genesis Energy**

Genesis Energy - widely considered the "ugly duckling" of the power companies - may actually be the only one worth serious consideration as an investment.

The unsuccessful floats of Mighty River Power and Meridian Energy has led the government to seek a lower price - offering investors better value and a "more favourable experience" - on this smaller float.

Genesis Energy also has a less risky business structure, generating electricity from a mix of hydro, wind, gas and coal stations. The earlier floats were too dependent upon cheap hydroelectric stations but in a dry year would need to buy electricity on the wholesale market when prices were high to meet (fixed price) demand from their consumers - significantly depressing profitability. In this same situation, Genesis Energy should be able to meet all of its consumers needs by increasing gas and coal power generation - and selling some of that to the other companies at high wholesale prices. This is a more stable spread of assets that should produce more stable earnings and cashflows.

Genesis Energy also owns 31% of the Kupe joint venture which contributes about one-third of its earnings.

The NZ Government is seeking to sell 30-49% of Genesis Energy. That is 300-490 million shares at a price to be set between 135 and 165 cents per share, raising between \$405-809 million. This is less than Mighty River (\$1700 million) or Meridian Energy (\$2000 million) and a last opportunity for a "successful" float (i.e. the last chance to under-price a relatively small float to give investors a favourable experience).

One company has valued Genesis Energy shares at 325-350 cents per share. That may be more than a little optimistic, but these shares do look under-valued at 135-165 cents.

Investors who buy in the IPO and hold for a year will also receive 1 bonus share for every 15 shares (up to a maximum of 2000 bonus shares), effectively lowering the issue price to 126<sup>1</sup>/<sub>2</sub>-155 cents.

Genesis Energy earned revenues of \$2264.8 million in the year to June 2012, with a net profit of \$86.4 million. Revenues fell 8.6% to \$2070.2 million in 2013, but profits increased 20.9% to \$104.5 million.

Revenues for the current year to June 2014 are forecast to decline 1.4% to \$2040.6 million with net profits down 60.0% to \$41.8 million (4.2 cents per share) and will pay an annual dividend rate of 12.8 cents (i.e. a 6.4 cents interim dividend already paid and a forecast final dividend of 6.4 cents).

In the year to June 2015, revenues are forecast to rise 6.1% to \$2165.9 million and profits to recover 128% to \$95.4 million (9.5 cents per share). An annual dividend rate of 16.0 cents is predicted.

Like the other power generators, Genesis Energy generates high cashflows, so will pay dividends that exceed its reported net profits. The 2014 dividend will distribute 84% of "free cash flows" (or 306% of net profits) and the 2015 dividend 85% of "free cash flows" (and 168% of profits).

With imputation tax credits that offers a current gross Dividend Yield of 10.8% (at an issue price of 165 cents) or 13.2% (at 135 cents). <u>The 2015 forecast dividend offers a gross Dividend Yield of 13.5-16.5%</u>.

So what are the downsides?

Firstly, <u>this is a no-growth business</u>. The company is able to pay high dividends as the electricity market is not expected to grow in the foreseeable future. So there is no current need to re-invest in new power stations. If that becomes necessary in the future, then the company would need to significantly reduce dividends and/or raise new equity and/or debt capital.

Secondly, <u>Genesis Energy's 31% interest in the</u> <u>\$1300 million Kupe joint venture is</u> (like all oil and gas resources) <u>a depleting asset</u>. It currently provides strong cash flows (to pay dividends) but in 10-15 years these cashflows will decline sharply. Replacing that resource would require a very large capital investment in exploration and development.

Thirdly, <u>like all power generators</u>, the company owns and/or relies upon large infrastructure assets subject to "catastrophic events" (i.e. earthquake, volcanic eruption or other disasters). Damage to Kupe infrastructure or the Maui pipeline would disrupt gas supplies to its Huntly Power station and its ability to generate electricity.

Fourthly, <u>there are political risks</u>: Treaty of Waitangi claims *could* increase costs of water and geothermal resources, reducing operating margins. Claims could also require the return of land used in the business but "the compensation paid to the company may not be sufficient to cover the full extent of the losses incurred". Government actions, such as a "carbon" tax could also lower operating margins. Higher transmission charges would transfer profits from the power generators to **Transpower NZ** (100% government owned).

Summary and Recommendation

Buy Genesis Energy shares!

At 135-165 cents, Genesis Energy shares do appear under-valued - offering a 2015 gross Dividend Yield of 13.5-16.5% - so we would expect to see the shares re-rated over the next few years. <u>That will produce a</u> high income yield *and* capital appreciation for investors.

We do have concerns longer term. This is a no-growth business and, in fact, profits and dividends could drop in 10-15 years as the Kupe profits and cashflows run dry.

### Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

	0	STREE	<u>NGTH R</u> 4-Wk	ATING	See	ving	Price I	Return	Vola-	Price	Divi-	Price Sales				<u>STREI</u>	<u>NGTH R</u> 4-Wk	ATING	Sell	ers ving	Price	Return on	Vola-	Price	Divi-	Price	
Company	Share Price	rent	4-WK Chg.	Hank 0-99	Buy	ž <u>olo</u> Ž <u>olo</u>	to NTA	on Equity	til- ity	Earn. Ratio	dend Yield	Sales Ratio	Market Cap'n	Company	Share Price	rent	4-WK Chg.	Hank 0-99	Buy-	Paro Pollo	to NTA	on Equity	til- ity	Earn. Ratio	dend Yield	Sales Ratio	Market Cap'n
UNDER-VALUED	SHAR	ES: Lo	west P	rice/S	ales, '	YId :	• 0, R	el Str	ength	1 > 0				INSIDER BUYING	: Most	Insider	Buyin	g, Re	lative	Stre	ngth	> 0					
PGG Wrightsons	41	+6.6	-0.7	19	1-0	2	1.2	6	1.7	21	7.7	0.27	309	Briscoe Group	245	+2.1	+1.2	35	6-0	3	3.7	20	0.5	19	5.8	1.19	520
Col Motor Co	520	+6.6	+3.1	18	1-0	-	1.3	11	0.5	12	8.2	0.28	170	Guinness Peat	68	+10.0	+1.6	10	4-0	3	1.1	6	0.9	17	Nil	0.44	957
Ebos Group Ltd	944	+2.5	+1.7	34	0-1	-	2.0	9	0.7	22	4.5	0.34	619	Seeka Kiwifruit	260	+14.1	+2.5	6	3-0	-	0.6	4	0.2	14	6.9	0.39	38
Seeka Kiwifruit	260	+14.1	+2.5	6	3-0	-	0.6	4	0.5	14	6.9	0.39	38	Freightways Ltd	480	+4.5	+0.0	23	2-0	7	3.9	22	0.5	18	5.6	1.82	739
Nuplex Indust	340	+1.5	-0.1	36	0-0	6	1.2	10	1.1	12	6.2	0.40	674	Metro. LifeCare	405	+6.9	-1.1	16	2-0	5	1.2	8	0.7	15	0.5	9.11	839
Air New Zealand	203	+10.6	+2.7	10	1-7	7	1.2	10	0.9	12	5.6	0.49	2,241	Turners Auction	267	+12.7	+0.0	8	2-0	-	3.9	26	0.7	15	8.3	0.82	73
Hellaby Hold.	290	+3.3	-2.2	27	0-0		1.4		1.2	15	6.4	0.49	270	Precinct Prop.	100	+1.0	+0.2	40	4-2	-	1.1	5	0.4	22	5.7	7.79	992
Abano Health.	670		+1.8	47	0-0		1.5		0.7	41	4.5	0.55	115	Heartland Bank	85	+3.0			1-0		0.9		0.7			1.45	330
Tourism Hold.		+22.0		4	4-3		0.6		1.0	33	5.1	0.55	125	PGG Wrightsons	41	+6.6		19	1-0		1.2		1.1	21		0.27	309
Opus Int'l Cons	192	+3.6		25	1-0		2.1		0.9	12	5.7	0.61	282	Tenon Ltd	145	+4.5	-2.4	23	1-0	-	0.6	-	0.7	NE	Nil	0.20	95
Steel & Tube	299	+4.0	-1.4	24	1-0		1.7		0.9		7.2	0.67	264			C. I link			alaa F	) atio		lativa (	-	eth .	^		
Mainfreight Grp	1324	+9.0		11	3-5		3.4		0.6	19	2.9	0.70	1,311 6,580	OVER-VALUED S		•								·		0.69	1 500
Fletcher Build. Turners Auction	959	+3.4		26 8	0-7 2-0		1.9 3.9	9 26	0.7 0.9	20 15	4.2 8.3	0.77 0.82	6,580 73	Trade-Me Ltd Moa Group Ltd	401 64		+0.4		2-2 1-0	11	2.4 1.3	12 13	0.5	20 10	5.6	9.68 7.86	1,589 19
Restaurant Brds	207		+0.0		2-0 0-0		3. <del>9</del> 4.7		0.9	18	7.9	0.02	284	Goodman Prop.	97	-14.7		92 69	0-1		1.0		0.5	15		7.72	1,160
Tiestaurant Dius	230	+0.0	+0.7	40	0-0	0	4.7	21	0.5	10	1.5	0.51	204	Vital Health PT	127			97	9-0		1.4		0.5	12		7.38	427
BEST PERFORM	ING SH		. Stron	nest (	Shares	s P/	= < 20	) P/S	< 1	0				Snakk Media Ltd	10	-4.6			0-0		31.3		2.1			7.19	26
Seeka Kiwifruit		+14.1		9001 V	3-0		0.6	4	0.3	14	6.9	0.39	38	Argosy Property	91		+0.3		0-0		1.1		0.5	16		7.02	711
Turners Auction		+12.7		8	2-0		3.9		0.8	15	8.3	0.82	73	NPT Limited	61	-0.9		58	0-0		0.9		0.5	3	4.4	6.01	98
Air New Zealand		+10.6		10	1-7	7			0.7	12	5.6	0.49	2,241	NZ Exchange Ltd	126				1-0		6.5	24		26		5.10	320
Guinness Peat		+10.0		10	4-0		1.1	6	1.1	17	Nil	0.44	957	Diligent Board	430		+5.4		0-0		13.7	28	0.8	49	Nil	4.58	360
Mainfreight Grp	1324	+9.0	+1.3	11	3-5	5	3.4	17	0.5	19	2.9	0.70	1,311	Charlie's Group	43	-58.3	+0.0	98	0-0	-	7.7	15	1.0	51	Nil	4.00	126
Col Motor Co	520	+6.6	+3.1	18	1-0	-	1.3	11	0.4	12	8.2	0.28	170	CDL Investments	54	-1.0	-1.0	60	0-0	-	1.2	11	0.7	11	5.1	3.87	148
Turners & Grow.	190	+5.9	-0.5	20	0-0	-	0.8	6	0.5	14	Nil	0.30	222	NZ Oil & Gas	77	-3.1	-0.6	71	0-0	6	0.9	7	0.9	12	11.2	3.19	317
Steel & Tube	299	+4.0	-1.4	24	1-0	4	1.7	10	0.7	17	7.2	0.67	264	Trust Power Ltd	642	-3.5	+0.8	73	1-0	6	1.3	8	0.4	16	8.9	2.50	2,016
Opus Int'l Cons	192	+3.6	-2.5	25	1-0	4	2.1	17	0.8	12	5.7	0.61	282	Sky City Ltd	390	-1.1	+1.4	60	5-3	13	2.8	16	0.4	18	7.3	2.38	2,250
Hellaby Hold.	290	+3.3	-2.2	27	0-0	4	1.4	9	1.0	15	6.4	0.49	270	NZ Refining Co	172	-10.4	-2.2	89	1-0	4	0.8	-	0.7	NE	1.6	2.16	482
Finzsoft Sol'ns	54	+3.3	+5.9	28	0-0	-	1.7	15	0.8	11	Nil	0.51	4														
Nuplex Indust	340	+1.5	-0.1	36	0-0		1.2	10	1.0	12	6.2	0.40	674	WORST PERFOR													•
Restaurant Brds	290	+0.6	+0.7	43	0-0	3	4.7	27	0.8	18	7.9	0.91	284	Vital Health PT		-58.3			9-0		1.4	11			6.2		427
														Charlie's Group	43	-58.3		98	0-0		7.7		0.9	51	Nil	4.00	126
	-										00 F	0.00	000	Trilogy Intern.	46		-8.9	95	0-0		1.3			NE	Nil	1.06	28
Chorus Ltd		-16.7			0-0				0.8		20.5	0.66	693	Pumpkin Patch	56				0-2		1.7	10		17		0.33	95
Hallenstein G.	334 77	-17.7		93 71	1-0		3.0		0.7 1.0		13.9 11.2	0.91	199 317	Moa Group Ltd	64 170			92	1-0		1.3 0.8		0.8	10 NE		7.86	19 482
NZ Oil & Gas Warehouse Group		-3.1 -5.1	-0.6 -2.8	71 81	0-0 2-0		0.9 2.5	37			9.1	3.19 0.45	999	NZ Refining Co NZ Windfarms	172 5	-10.4 -7.8			1-0 0-0		0.8		0.7 1.8	NE 10	1.6 Nil	2.16 1.82	402 15
Telecom Corp	253	+2.6		32	2-0 0-1		3.3		0.7	, 19	9.0	1.10	4,597	Just Water Int.	10	-6.3			1-0		1.3		2.6	5	Nil	0.32	9
Trust Power Ltd	642	-3.5		73	1-0		1.3		0.4	16	8.9	2.50	2,016	Trade-Me Ltd	401	-6.0		84		11		12		20	5.6	9.68	1,589
Vector Ltd	250	-4.0			6-0		1.1		0.5			1.95	2,489	Sealegs Corp	14	-5.6			0-0		1.8		1.3	79		1.00	16
Col Motor Co	520	+6.6		18	1-0		1.3		0.3	12	8.2	0.28	170	Comvita	310	-5.6			0-0		1.1		0.5	12	6.0	0.87	90
Mighty River	217		+1.7		6-2		1.0		0.8	28		1.76	3,038	WN Drive Tech.	14		-14.4		0-0		2.0					0.69	19
Restaurant Brds	290	+0.6	+0.7	43	0-0	3	4.7	27	0.7	18	7.9	0.91	284	Snakk Media Ltd	10	-4.6	-3.8	79	0-0	- ;	31.3	-	2.0	NE	Nil	7.19	26
														GeoOP Ltd	176	-3.8	+0.8	75	0-0	-	-	-	0.9	NE	Nil	N/A	48
														Veritas Invest.	123	-3.7	-0.2	75	4-0	- 1	18.4	-	0.6	NE	Nil	1.52	45
			т	1	C		A 11	Т	• .					Bathurst Res.	18	-3.6	+1.0	74	1-0	-	-	-	1.3	NE	Nil	N/A	128
Total I	keti	irn	In	de	X IO	)r	AI	IL	ISI	ed	S	nar	es	Infratil NZ	226	-3.4	+0.8	71	3-2	4	1.3	0	0.5	390	5.8	0.55	1,318
Mar 10	)	1	505.	.99		Ν	/lar	17			149	9.9	5	Diligent Board	430	-3.1	+5.4	70	0-0	4	13.7	28	0.7	49	Nil	4.58	360
Mar 1 <sup>-</sup>			511.				/lar					6.2								_							
Mar 12			510				/ar					6.7		INSIDER SELLING				-			-						
Mar 13							/lar							Michael Hill	136		-0.5					19				0.95	521
			505									)2.9		DNZ Property	153		+0.4				1.0			18 17		N/A	377
Mar 14	+	1	503.	.00		I)	/lar	21			149	8.8	y	Pumpkin Patch	129		-2.8 +0.4							17		0.33 N/A	95 525
Mar 24	1	14	499.	.70		Ν	/lar	31			150	)3.8	2	Property F Ind. Smiths City	128 55	-1.3			0-2 0-1		1.0 0.6		0.4 0.5	13 14	6.6	N/A 0.13	525 29
IVIAI 2"	+			-										,						-	0.0	4	0.0	14	0.4	0.10	
			515	63		4	h	1			150	)() 4	1	Leam Lark Ltd	182	-94	-04	88	0-1	1	1.3	9	05	15	154	1 13	52
Mar 25	5	1	515. 4 1 4				Apr Apr					)0.4		TeamTalk Ltd Allied Work	185 265		-0.4 -0.8		0-1 0-1					15 <sup>-</sup> 13			52 68
Mar 28 Mar 26	5	1: 14	414.	.49		A	\pr	2			150	)1.6	0	Allied Work.	265	-4.5	-0.8	78	0-1	-	3.2	25	0.7	13	8.4	0.52	68
Mar 25	5 6 7	1! 14 1!		.49 .20		F F		2 3			150 150		0 8			-4.5 -3.1		78 69	0-1 0-1	- 7		25 7	0.7 0.5	13	8.4 6.5	0.52 7.72	

### April 7, 2014. *Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria*

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

i entorning s	nures		-	-						-		Price	ivestine		interet	STREN	NGTH R	ATING	e <u>n</u>	ing	Price	Return on	Vola-	Price	Divi-	Price	
Company	Share Price	Cur- rent	4-Wk Chg.	Rank 0-99	Buy-Sell	Follow	to NTA	on Equity	til- ity	Earn. Ratio	dend Yield	Sales Ratio		Company	Share Price	Cur- rent	<u>VGTH R</u> 4-Wk Chg.	Rank 0-99	Inside Buy-S	Follow	to NTA	on Equity	til- ity	Earn. Ratio	dend Yield	Sales Ratio	Market Cap'n
OVER-VALUED S	HARE	<b>S</b> : High	nest Pr	rice/Sa	ales R	atios	, Rela	ative S	Stren	ath <	0			Ezeatm Limited	8	-32.4	-0.7	96	0-0	-	1.4	-	1.5	NE	Nil	0.30	5
Galaxy Res.		-16.0			0-0	-				-		9.94	75	Environ. Clean	0	-31.8	-6.3	96	0-0	-	-			NE		5.56	7
Robust Resource	29	-6.1	-5.6	62	1-0	-	-	-	0.9	NE	Nil	9.79	45	Marengo Mining	1	-31.8	+1.7	96	0-0	-	-	-	2.6	NE	Nil	N/A	16
Hastings Hi-Yld	33	-9.6	+2.2	70	0-0	-	0.7	5	0.7	15%	6292.	09.79	34	Torian Res.	0	-31.4	+3.1	96	0-0	-	-	-	6.1	NE	Nil	N/A	12
Astron Corp Ltd	100	-1.6	+7.6	50	0-0	-	-	-	0.6	NE	Nil	9.66	122	Triangle Energy	0	-31.0	-6.6	96	1-0	-	-	-	5.1	NE	Nil	0.86	6
Samson Oil/Gas	3	-1.0	+3.5	48	0-0	-	-	-	2.0	NE	Nil	9.57	58	Dart Mining NL	3	-30.0	+1.4	96	0-0	-	-	-	2.1	2	Nil	0.98	5
Nextdc Limited	198	-4.2	+0.0	58	2-1	7	1.8	-	0.5	NE	Nil	9.48	343	3D Oil Limited	9	-29.7	-13.7	95	1-0	-	-	-	0.9	NE	Nil	N/A	21
Aveo Healthcare	130	-8.4	-7.4	67	0-0	-	0.6	-	0.3	NE	1.7	9.40	107	Fairstar Res.	1	-29.4	-3.1	95	0-0	-	-	-	3.3	NE	Nil	N/A	11
Goodman Group	470	-1.1	-0.1	49	0-1	12	1.7	3	0.4	50	4.1	9.33	8,052	Tanami Gold NL	2	-29.4	+5.1	95	1-0	-	-	-	2.1	NE	Nil	0.31	24
Sundance Energy	97	-0.8	-0.7	47	8-0	6	-	-	0.6	45	Nil	9.08	270	Etherstack plc	26	-29.4	-3.2	95	1-0	-	-	-	0.8	NE	Nil	2.79	16
Pharmaxis Ltd	9	-22.0		90	1-0		0.5		1.5	NE	Nil	8.76		Breaker Res NL		-28.7	-3.0	95	0-1	-	-			NE	Nil	N/A	8
Optiscan Image	5	-8.9		69	2-0		5.0			NE	Nil	8.70	8	Noble Mineral		-28.3		95	0-0	-	-			NE		6.77	7
China Int Media	20	+0.0		41	0-0		2.9		0.9	NE	Nil	8.67	11	Range Resources		-28.1	-2.4	95	0-0	•	-			NE		1.26	38
Indophil Res.	15	-3.0			0-0	-	-		1.1	33	Nil	8.52		Bluechip Ltd	6		-0.5	94	1-1		6.3			NE	Nil	N/A	6
Entek Energy	4	-0.1		44	4-0	-	-		1.8	NE	Nil	8.22	20	Santana Mineral	5		-6.7	94	3-0		-			NE	Nil	N/A	5
China Magnesium		-3.5		56	2-0		0.6		2.2	NE	Nil	8.07	7	Tasman Resource			-1.8	94	0-0		-			NE	Nil	5.50	5
Circadian Tech	19	-9.8		70	2-0		0.6		0.8	NE	Nil	8.02		Incremental Oil		-27.8	+1.1	94	0-0	-				NE			8
Bentham IMF Ltd	180	-1.6		50	0-1	3	5.6	35		16	2.8	8.01	221	Unity Mining	3		-3.3	94	0-0	2				NE		0.27	18
White Energy Co	16 3			72	2-0		2		1.1	NE	Nil	7.84	50	Kangaroo Island	250	-27.6 -27.6	+5.9	94	0-0		0.2 -			NE	Nil	N/A	1,939 43
Axiom Property	4	-5.1		60 60	0-0	-	-		1.8	6 11	Nil Nil	7.75 7.55	14 8	I-Sonea Limited	20		-4.2 -0.4	94	0-0 0-0		-			NE NE	Nil	N/A	43 6
Lemur Resources	4 193		+11.9	69 49	0-0 0-0	- 12			1.8 0.4	19	7.0	7.39		Primary Gold Golden Rim Res.	5	-27.3 -27.1		94 94	0-0		-			NE	Nil Nil	N/A N/A	5
CFS Retail Prop DGR Global Ltd	193	-1.3		49 64	0-0		-		2.1	NE	7.0 Nil	7.39	5,459 11	Gippsland Ltd	0			94 94	0-0		-			NE	Nil	N/A	6
Ventnor Res.	4	-45.0		99	0-0	_			2.0	NE	Nil	7.34	7	Metallica Min.		-26.9	+0.9	93	0-0					NE	Nil	N/A	6
Phoslock Water	4	-11.5		74	2-0	-	-		1.6	NE	Nil	7.30	10	Cobar Cons Res.	6		-5.6	93	0-0	1				NE	Nil	N/A	19
Cromwell Prop.	96	-0.1			2-4		1.4		0.4	36	7.6	7.14		MOD Resources	1		-0.4	93	0-0					NE	Nil	N/A	7
Chart H Retail	362	-3.0		55			1.1		0.4	23	7.4	7.08	'	Baraka Energy		-26.0	-7.4	93	0-0		-			NE	Nil	N/A	5
Mineral Deposit	199	-9.9		71	0-0		0.4		0.5	11	Nil	7.05	166	Blackthorn Res.		-25.9	-1.4	93	4-0	1				NE	Nil	N/A	25
Ceramic Fuel C.	2			82	1-0		1.9		2.3	NE	Nil	7.04	30	Tungsten Mining	6		+3.1	93	1-0	-	-			NE	Nil	N/A	9
Murchison Metal	5	-3.5		56	0-0	-	-		1.6	NE	Nil	6.98	22	Metals Aust.		-25.7		93	0-0		-			NE	Nil	N/A	5
Centrex Metals	12	-2.8		54	2-0	-	-		1.2	36	Nil	6.97	36	Celsius Coal	1	-25.4	-2.2	92	1-0	1	-			NE	Nil	N/A	12
Globe Metals		-17.4		84	0-0	-	-		1.9	NE	Nil	6.79	13	World Titanium	9			92	0-0	2	-			NE	Nil	N/A	29
Noble Mineral	1	-28.3		95	0-0	-	-			NE	Nil	6.77	7	Sabre Resources		-24.7		92	0-0		-			NE	Nil	N/A	8
Carbon Energy	2	-11.5	+2.1	74	0-0	-	-	-	2.6	NE	Nil	6.74	13	Elemental Min.	26	-24.7	-3.8	92	0-0	1	-	-	0.7	NE	Nil	N/A	75
Smart Trans	1	-1.2	-17.9	49	0-0	-	-	-	3.2	NE	Nil	6.63	18	Coral Sea Pet.	8	-24.3	-4.6	92	0-0	-	8.0	-	1.2	NE	Nil	N/A	9
Horizon Oil Ltd	31	-1.9	+1.7	51	0-0	7	0.7	1	0.8	91	Nil	6.58	346	Legacy Iron Ore	3	-23.9	+1.4	91	3-0	-	-	-	2.3	NE	Nil	N/A	15
Aspen Group Ltd	129	-13.3	-1.7	77	3-0	-	5.9	-	0.3	NE	1.2	6.58	154	Octanex NL	12	-23.9	-7.0	91	0-0	-	-	-	1.6	NE	Nil	N/A	30
Sprintex Ltd	1	-14.3	+4.8	79	0-0	-	-	-	3.3	NE	Nil	6.54	10	Ikwezi Mining	2	-23.8	-0.4	91	0-0	-	-	-	2.5	NE	Nil	N/A	5
Eden Energy Ltd	1	-7.6	-6.1	65	0-0	-	-	-	3.0	NE	Nil	6.51	7														
Medical Dev Int	133	-3.3	+5.0	56	1-0	- 4	4.3	-	0.4	33	3.8	6.51	76	INSIDER SELLING	G: Most	t Inside	r Sellir	ng, Re	elative	e Stre	ngth	< 0					
Westfield Group	1042	-2.6	+1.2	54	0-0	13	1.5	11	0.2	13	4.8	6.45	23,159	Titan Energy	232	-4.3	-0.4	58	0-9	4	3.5	29	0.5	12	2.4	1.51	110
Computronics	2	-0.3	+0.1	45	0-0	-	-	-	2.1	77	Nil	6.25	9	Energy Action	380	-3.6	+0.9	56	0-7	31	4.1	64	0.3	22	2.3	4.34	96
MEO Australia	4	-19.0	+1.2	86	2-0	-	-	-	1.9	NE	Nil	6.23	21	Beyond Int'l	168	-1.0	-2.9	48	1-8	-	2.8	26	0.2	11	4.2	1.00	103
Maverick Drill.	37	-11.2			4-0	1	-		0.7	44	Nil	6.10	168	CocaCola Amatil	1109	-4.9	-0.6	59		14	5.8		0.2	17		1.67	8,468
Brain Resource	25		+1.1		0-0	-			0.8		Nil	6.07	24	Nthn Minerals	15		-3.4	67	0-5	-				NE	Nil	N/A	39
Kingrose Mining	41		+4.2			1			0.7		Nil	5.65		ITL Limited	26	-2.8			0-4		2.6		0.5	9		0.90	23
Bounty Oil Gas	1		-1.1		0-0	-			2.9			5.61	12	GBM Gold Ltd		-13.9			0-4	-				NE	Nil	N/A	8
Environ. Clean		-31.8			0-0	-				NE	Nil	5.56		Hughes Drilling	24	-8.3	-3.8	67		1			0.6	4		0.86	43
Senex Energy	72		+0.0		4-0			14		13	Nil	5.52		JB Hi-Fi Ltd	1970	-1.0	-2.9	48		17 1			0.3	17		0.59	1,949
Tasman Resource		-27.8			0-0	-				NE	Nil	5.50		Credit Corp	889	-1.0		48		5		23		13		2.86	408
Wasabi Energy	0	-22.3	+3.8	90	1-0	-	υ.4	-	5.5	NE	NI	5.41	30	Western Desert	50			73		3				NE		N/A	224
			-0. W						0.05	V:-I-	. т.	A.		Atcor Medical	11	-6.1	-8.4			1		60		6		1.83	17
WORST PERFOR														Lycopodium Ltd	360	-9.2		69	0-2	-			0.2			0.57	140
Neon Energy Ltd		-51.6			1-1					NE		1.50		Aust Minerals	9		-0.7		0-2	-			1.2		Nil	N/A	10
Discovery Metal		-45.9			0-1 0-0	1				NE		N/A 7.34		Cromwell Prop. Beadell Bes	96 60	-0.1 -5.9		44 62		5 12			0.4		7.6 Nil	7.14 N/A	1,645
Ventnor Res. Buccaneer En.		-45.0 -45.0			0-0 0-0	- 2				NE NE	NII Nil	7.34 0.56		Beadell Res. Sihayo Gold Ltd	60	-5.9 -22.7			0-1 0-1	-				NE NE	Nil	N/A N/A	445 19
Buccaneer En. Red 5 Ltd		-45.0 -44.9			0-0 0-0	2				NE	Nil	0.56		Sinayo Gold Lto Kingsgate Cons.		-22.7		91 83		-7			1.9 0.5	NE 2			19 192
Style Limited		-44.9 -41.7			0-0 0-0	-				NE	Nil	0.35 N/A		Vision Eye Inst	99 61	-16.7		83 65	0-1	1			0.5	2 10			97
Enerji Ltd		-41.7			0-0 0-0	-				NE	Nil	N/A		Liberty Res.	3	-7.3 -9.6	-2.1	65 70	0-1	-				NE	Nil	0.91 N/A	97 8
MRL Corporation		-38.5			0-0	-				NE	Nil	N/A		Sandfire Res.	574	-9.0 -3.3		70 56		14				10		1.76	o 893
Nucoal Res.		-38.0			0-0	2				NE	Nil	N/A		Discovery Metal		-3.3 -45.9				14			0.4 1.7		Nil	N/A	093 15
Millennium Min.	13		+0.3		0-0	2				NE	Nil	N/A	543	Mec Resources		-14.4		39 79	0-1	-				NE	Nil	N/A	6
Red Fork Energy		-34.5			0-0	2				NE	Nil	2.05		Peel Mining Ltd		-13.6			0-1	-				NE	Nil	N/A	29
Pegasus Metals		-33.0				-						N/A		Mermaid Marine		-14.9						16		9		1.21	545
		20.0		5.									0		_0.		5.0					. •		Ŭ			

# "Insider" Trades in NZ Shares

The table below shows the number of Purchases and Sales of a company's shares by its Directors over the last twelve months (excluding "Neutral" situations where the number of Buyers and Sellers were equal). Shares where many "insiders" have been buying can outperform the market for up to two years, while shares where many "insiders" have sold can under-perform for a similar period.

### "Insider" Indicators Last 5 wks: 50.0% Buyers

Last 13 wks: 52.2% Buyers

Company	Insider Buyers- Sellers								
Air New Zealand	1-7	Fonterra S/H Fd	5-6	Michael Hill	1-5	Property F Ind.	0-2	Summerset Group	1-3
Akd Int Airport	0-1	Freightways Ltd	2-0	Mighty River	6-2	Pumpkin Patch	0-2	TeamTalk Ltd	0-1
Allied Work.	0-1	Goodman Prop.	0-1	Moa Group Ltd	1-0	Rakon Ltd	7-5	Telecom Corp	0-1
Bathurst Res.	1-0	Guinness Peat	4-0	NZ Exchange Ltd	1-0	Rubicon Limited	1-0	Tenon Ltd	1-0
Blis Technology	0-1	Hallenstein G.	1-0	NZ Refining Co	1-0	Ryman Health.	2-3	Tourism Hold.	4-3
Briscoe Group	6-0	Heartland Bank	1-0	Northland Port	0-1	SLI Systems Ltd	0-2	Trust Power Ltd	1-0
Burger Fuel	0-2	Infratil NZ	3-2	Opus Int'l Cons	1-0	Sanford Limited	1-0	Turners Auction	2-0
Col Motor Co	1-0	Just Water Int.	1-0	PGG Wrightsons	1-0	Seeka Kiwifruit	3-0	Vector Ltd	6-0
DNZ Property	0-3	Kathmandu Ltd	0-8	Pac Edge Bio.	0-6	Skellerup Hold.	1-0	Veritas Invest.	4-0
Ebos Group Ltd	0-1	Kiwi Property	1-0	Pharmacybrands	2-0	Sky City Ltd	5-3	Vital Health PT	9-0
F & P Health.	0-2	Mainfreight Grp	3-5	Port Tauranga	1-4	Sky Network TV	2-1	Warehouse Group	2-0
Fletcher Build.	0-7	Mercer Group	0-1	Precinct Prop.	4-2	Smiths City	0-1	Xero Ltd	1-5
		Metro. LifeCare	2-0	·		Steel & Tube	1-0		

# "Insider" Trades in Australian Shares

The table below shows the number of Purchases and Sales of a company's shares by its Directors over the last twelve months (excluding "Neutral" situations where the number of Buyers and Sellers were equal). Shares where many "insiders" have been buying can outperform the market for up to two years, while shares where many "insiders" have sold can under-perform for a similar period.

### "Insider" Indicators Last 5 wks: 79.1% Buyers

Last 13 wks: 78.3% Buyers

Company	Insider Buyers- Sellers								
360 Capital Ind	5-0	Amalgamated Hld	2-0	Aust Vintage	4-0	Benitec Bio.	1-0	Carbine Res.	1-0
360 Capital Grp	10-0	Ambition Group	2-0	Aust Ren. Fuels	6-0	Bentham IMF Ltd	0-1	Carbine Tungst.	1-0
3D Oil Limited	1-0	Amcom Telecom.	3-1	Aust Gov Master	1-0	Bevond Int'l	1-8	Cardno Ltd	3-0
A.P. Eagers	6-0	Analytica Ltd	1-0	Austock Group	1-0	Billabong Int'l	1-0	Careers Multi.	0-5
A1 Consolidated	2-0	Anglo Australia	1-0	Austal Limited	1-2	Bionomics Ltd	2-3	Carnarvon Pet.	1-0
ABM Resources	1-0	Ansell Ltd	4-0	Aust Agricult.	2-0	Black Ridge Min	1-0	Carpentaria Exp	0-1
AGL Energy Ltd	0-1	Antaria Ltd	6-0	Austbrokers	2-0	Black Star Pet.	4-0	Carsales.com	1-4
ALS Limited	1-0	Anteo Diagnost.	0-1	Austin Eng.	5-0	Blackwall Prop.	4-2	Cash Converters	0-1
AMA Group Ltd	3-0	Antisense T.	1-0	Aust Leaders Fd	0-3	Blackthorn Res.	4-0	Castillo Copper	1-0
ANZ Bank	3-1	Aphrodite Gold	1-0	Aust Minerals	0-2	Bligh Resources	1-0	Celamin Hold.	6-0
APN News Media	1-0	Aquarius Plat.	1-0	Aust United In	1-0	Blue Energy Ltd	1-0	Cellmid Ltd	1-0
ASG Group Ltd	1-0	Aquila Res.	0-1	Austral Gold	1-0	Bluescope Steel	7-0	Celsius Coal	1-0
AVEO Group	1-0	Archer Explor.	0-1	Aust Foundation	3-0	Boart Longyear	16-0	Centuria Cap'l	8-0
AWE Limited	2-0	Ardent Leisure	2-0	Aust Pac Coal	2-0	Boom Logistics	3-0	Centrepoint All	3-0
Acacia Coal Ltd	4-0	Ariadne Aust	2-0	Aust-Amer Min.	3-0	Bora Bora Res.	1-0	Central Petrol.	3-0
Acrux Ltd	2-0	Aristocrat Leis	5-0	Aust Mines Ltd	3-0	Bougainville Co	0-1	Cent West Gold	0-1
Ad Braking Tech	3-0	Ark Mines Ltd	5-0	Aust Wealth Inv	4-0	Brambles Ltd	0-2	Centrex Metals	2-0
Adcorp Aust.	2-0	Armour Energy	1-0	Australand Prop	1-0	Brand New Vint.	1-0	Ceramic Fuel C.	1-0
Adelaide Bright	7-1	Arowana Int'l	3-0	Automotive Hold	0-1	Breaker Res NL	0-1	Challenger Ltd	1-3
Adelaide Res.	1-0	Asia P Digital	1-0	Avalon Minerals	2-0	Breville Group	1-0	Chal Div Prop	3-0
African Energy	4-0	Ask Funding Ltd	0-1	Avanco Res.	1-0	Brierty Ltd	1-0	Chalice Gold	4-0
African Chrome	1-0	Aspen Group Ltd	3-0	Axiom Mining	1-0	Brisbane Bronco	1-0	Chapmans Ltd	2-0
Aguia Resources	1-0	Astivita Ltd	2-1	Azure Health.	0-2	Brockman Mining	1-0	Charter Pacific	0-1
Aims Property	3-0	Astro Japan Pro	1-0	BC Iron Ltd	0-1	Brumby Resource	1-0	China Magnesium	2-0
Ainsworth Game	2-4	Atcor Medical	0-2	BCD Resources	4-1	Bullabulling G.	2-0	Circadian Tech	2-0
Alara Resources	4-0	Athena Res.	1-0	BHP Billiton	3-1	Bulletproof Grp	0-1	Citation Res.	1-0
Alchemy Res.	1-0	Atlas Iron Ltd	2-0	BKI Invest Coy	4-0	Burleson Energy	2-0	Clancy Expor.	2-0
Ale Property	5-0	Atrum Coal NL	1-2	BSA Ltd	2-0	Buxton Res.	2-1	Clean Seas Tuna	1-0
Aleastor Energy	1-0	Aurizon Hold.	4-1	BT Invest Mgmt	2-4	C.S.R. Ltd	1-0	Clearview Wlth	2-0
Alexium Int'l	3-0	Aurora Minerals	2-0	BWP Trust	3-0	CMI Limited	0-1	Clime Inv Mgmt	2-0
Algae.Tec Ltd	2-0	Aurora Funds	0-1	Bandanna Energy		CPT Global Ltd	0-1	Coal of Africa	3-0
Alkane Explor.	1-0	Auroch Minerals	1-0	Bank of Q'land	4-2	CTI Logistics	0-1	Coalspur Mines	2-0
Allegiance Coal	1-0	Aurora Oil Gas	2-0	Beach Energy	2-3	Cabral Resource	1-0	Cobre Montana	1-0
Alliance Aviat.	3-0	Ausdrill Ltd	1-0	Beacon Minerals	2-0	Calibre Group	5-0	CocaCola Amatil	0-6
Alloy Resources	1-0	Ausenco Ltd	5-0	Beadell Res.	0-1	Calliden Group	1-0	Cochlear Ltd	5-0
Altium Limited	0-1	Ausmon Res.	0-1	Bega Cheese Ltd	0-2	Cape Lambert R.	6-1	Codan Ltd	6-0
Altona Mining	2-0	Austex Oil Ltd	5-1	Bell Financial	5-0	Capral Limited	2-0	Coffey Int'l	12-0
Altura Mining	1-0	Aust Oil Coy	4-0	Bendigo Bank	2-0	Carbon Con	1-0	Cogstate Ltd	1-0
-		-						-	

Copyright © Securities Research Company Ltd

#### April 7, 2014.

April 7, 2014.									Page 11
Company	Insider Buyers- Sellers	Company	Insider Buyers- Sellers	Company	Insider Buyers- Sellers	Company	Insider Buyers- Sellers	Company	Insider Buyers- Sellers
Cokal Limited	5-0	Eumundi Group	1-0	IMX Resources	2-0	Lodestar Min.	3-0	Newera Resource	
Collection Hse	8-3	Euroz Limited	6-0	IOOF Holdings	3-1	London City Eq.	2-0	Nextdc Limited	2-1
Computershare	0-8	Exalt Resources	1-0	IPB Petroleum	1-0	Lonestar Res.	3-0	Nexus Energy	2-0
Condoto Plat.	2-0	Excalibur Min.	1-0	<b>IRESS</b> Limited	0-1	Longreach Oil	2-1	Nick Scali Ltd	0-1
Convergent Min.	3-0	Excelsior Gold	1-0	ITL Limited	0-4	Lucapa Diamond	1-0	Nido Petroleum	1-0
Corp Travel M.	0-3	Federation Cent	1-0	Icar Asia Ltd	0-4	Luiri Gold Ltd	3-0	Niuminco Group	2-0
Cossack Energy	2-0	Ferrowest Ltd	2-0	Iluka Resources	2-1	Lycopodium Ltd	0-2	Noni B Limited	2-0
Cott Oil & Gas	1-0	Fertoz Limited	1-0	Image Resources	1-0	M2 Group Ltd	1-2	Norwest Energy	2-0
Countplus Ltd	2-0	Fiducian P Serv	5-1	Imdex Limited	0-1	MEO Australia	2-0	Nthn Minerals	0-5
County Coal Ltd	1-0	Finbar Group	4-0	Impact Minerals	2-0	MGM Wireless	1-4	NuEnergy Cap'l	2-0
Coventry Group	4-0	Finders Res.	1-0	Impedimed Ltd	6-0	MGT Resources	1-0	Nufarm Limited	2-0
Cover-More Grp	1-0	Firestone En.	0-1	Inca Minerals	1-0	MacMahon Hold	1-0	OZ Minerals Ltd	12-0
Coziron Res.	1-0	Fitzroy Res Ltd	1-0	India Resources	1-0	Maca Limited	2-0	Objective Corp.	0-1
Crater Gold M.	2-0 1-4	Fitzroy River	5-0	Indus Coal Ltd	3-0 1-0	Macquarie Group	4-1 0-1	Oceania Capital	11-0 1-0
Credit Corp Credo Resources	2-0	Fleetwood Corp Fortescue Metal	3-0 6-0	Industria REIT Infomedia Ltd	4-2	Macquarie C Tel Magellan Fin Gp	0-1	Ochre Group Ltd Octagonal Res.	1-0
Crest Minerals	2-0	Forte Cons. Ltd	2-0	Ingenia Com Grp	4-2	Malabar Coal	7-0	Oilex Ltd	2-0
Cromwell Prop.	2-4	Fox Resources	3-0	Insurance Aust.	5-2	Malachite Res.	1-0	Oklo Resources	0-1
Crossland Strat	3-0	Foyson Res Ltd	1-0	Int Research	2-0	Manas Resources		Oldfields Hold	1-0
Crusader Res.	1-0	Freedom Foods	1-0	Int'l Coal Ltd	2-0	Manhattan Corp	0-1	Oncosil Medical	7-0
Cryosite Ltd	2-0	Funtastic Ltd	0-1	Intercept Min.	1-0	Marenica Energy	2-0	Optiscan Image	2-0
CuDeco Ltd	14-0	G.U.D. Holdings	1-0	Intec Ltd	2-0	Mastermyne Grp	3-0	Orica Ltd	4-0
Cuesta Coal Ltd	1-0	GBM Gold Ltd	0-4	Intermin Res	3-0	Matrix Comp.	6-0	Origin Energy	2-3
Cyclopharm Ltd	4-0	GBM Resources	3-0	Intra Energy	2-0	Maverick Drill.	4-0	Orinoco Gold	1-0
Cynata Therap.	3-0	GBST Holdings	1-10	Investigator R.	1-0	Maxi TRANS	1-0	Orion Gold NL	2-1
DUET Group	1-0	GDI Property	1-0	Investa Office	2-0	McAleese Ltd	4-0	Orora Limited	10-0
Dart Energy Ltd	3-0	GPT Group	4-0	Invion Limited	1-0	Mec Resources	0-1	Oroton Group	8-1
David Jones	2-0	GR Engineering	1-0	Invocare Ltd	3-2	Medical Dev Int	1-0	Orpheus Energy	6-0
Delecta Ltd	1-0	GWA Group Ltd	0-1	Ironbark Zinc	2-0	Medical Aust.	2-0	Orrex Resources	2-0
Delta SBD Ltd	2-0	GWR Group Ltd	1-0	Iron Mountain	1-0	Medusa Mining	2-0	Otoc Limited	2-1
Dempsey Min.	1-0	Gage Road Brew.		Iron Ore Hold.	1-0	Melbourne IT	2-0	Oz Brewing Ltd	1-0
Desert Mines	1-0	Gale Pacific	1-0	Ironclad Mining	1-0	Mermaid Marine	0-1 2-0	Ozgrowth Ltd	2-0
Dick Smith Hold Dicker Data Ltd	1-0 2-0	Galileo Japan	3-0 2-0	lselect Limited JB Hi-Fi Ltd	10-0 0-3	Metaliko Res. Metal Bank Ltd	2-0 1-0	P-REIT	4-2 3-0
Diploma Group	2-0 3-0	Gateway Mining Genera Bio.	2-0 2-0	Jacka Resources	0-3 1-0	Metcash Ltd	1-0 1-0	PLD Corporation PM Capital Glob	3-0 3-0
Discovery Metal	0-1	Genesis Mineral	2-0 3-0	Jindalee Res.	2-0	Meteoric Res.	1-0	PPK Group Ltd	5-0
Disc. Africa	2-0	Geopacific Res.	1-0	Jumbo Interact.	0-1	Metgasco Ltd	2-0	PS & C Limited	1-0
Diversa Ltd	3-1	Gindalbie Met.	1-0	Jumbuck Enter.	1-0	Metminco Ltd	2-1	PTB Group Ltd	2-0
Djerriwarrh	1-0	Global Petrol.	2-0	K2 Asset Mgmt	0-3	Metrocoal Ltd	2-0	Pacific Brands	5-0
Dome Gold Mines		Global Resource	1-0	KGL Resources	1-0	Midas Resources	1-0	Pacific Mining	2-0
Domino's Pizza	0-8	Global Resource	1-0	KalNorth Gold	1-0	Milton Corp.	5-0	Pan Asia Corp	1-0
Downer EDI Ltd	4-0	Goldminex Res.	1-0	Kardoon Gas	1-0	Mindax Limited	1-0	Pan Pacific Pet	1-0
Dragon Mining	1-0	Golden Gate Pet	1-0	Key Petroleum	2-0	Mindoro Res Ltd	1-0	Panaust Ltd	5-2
Draig Resources	2-0	Goldfields Mon.	2-0	KeyBridge Cap'l	3-0	Minerals Corp.	5-0	Pancontinental	1-0
Drillsearch	3-5	Goodman Fielder	1-0	Kibaran Res.	3-0	Minemakers Ltd	10-0	Paperlin X Ltd	5-0
Dyesol Ltd	2-0	Goodman Group	0-1	Killara Res.	5-0	Mineral Commod.	4-0	Paragon Care	0-1
E & A Limited	1-0	Graincorp	2-0	Kimberley Diam.	1-0	Mining Projects	1-0	Paringa Res Ltd	5-0
E-Bet Limited	1-0	Grange Resource		Kinetiko Energy	0-1	Mint Wireless	0-2	Patties Foods	6-0
EVZ Ltd	7-0	Greenland Min.	3-0	King Island Sc.	1-0	Mirabela Nickel	1-0	Peel Mining Ltd	0-1
Easton Invest. Eastern Iron	4-0 2-0	Greencross Ltd Green Rock En.	0-1 1-0	Kingsgate Cons.	0-1 1-0	Mirvac Group Mirvac Ind Trt	1-0 0-1	Peet Ltd Pelican Res.	3-0 1-0
Echo Ent Group	2-0 4-0	Growthpoint Pro	5-0	King River Cop. Konekt Limited	3-0	Mithril Res.	1-0	Pental Limited	2-0
Echo Resources	4-0 1-0	Gryphon Mineral	3-0	Korvest Ltd	3-0 3-0	Mobile Embrace	0-1	Perpetual Res.	2-0
Ecosave Hold.	3-0	Guildford Coal	5-0	Kresta Holdings	3-1	Molopo Energy	4-0	Perseus Mining	6-0
Electrometals	1-0	Guinness Peat	2-0	Kula Gold Ltd	3-0	Money3 Corp Ltd	2-3	Petratherm Ltd	2-0
Elixir Petrol.	2-0	Gullewa Ltd	1-0	LBT Innovations	3-0	Monteray Group	1-0	Pharmaxis Ltd	1-0
Elk Petroleum	1-0	Gunson Res.	4-1	Lachlan Star	3-1	Moreton Res Ltd	1-0	Phileo Aust.	3-0
Emeco Holdings	3-0	HGL Limited	2-0	Landmark White	0-6	Mt Gibson Iron	3-1	Phoslock Water	2-0
Emerging Mkts	1-0	HUB24 Limited	1-0	Lantern Hotel	1-0	Mungana Gold.	1-0	Pilbara Mineral	2-0
Emergent Res.	1-0	Hansen Tech.	1-2	Laramide Res.	1-2	Murchison Hold.	2-0	Planet Metals	1-0
Emerg. Leaders	5-0	Haoma Mining NL		Laserbond Ltd	1-0	Mutiny Gold Ltd	1-0	Platinum Asset	0-4
Empire Energy	1-0	Hastings Rare M	3-0	Latin Gold Ltd	1-0	My ATM Holdings	0-1	Pluton Resource	1-0
Empire Oil, Gas	1-0	Helix Resources	1-0	Lawson Gold Ltd	1-0	My Net Fone Ltd	0-2	Plymouth Min.	5-0
Emu NL	2-0	Heron Resources	4-0	Legacy Iron Ore	3-0	NRW Holdings	3-0	Po Valley Ener.	1-0
Encounter Res.	1-0	Highland Pac.	1-0	Leighton Hold	3-1	NSL Cons. Ltd	1-0	Praemium Ltd	3-0
Endeavour Min.	1-0	Hillcrest Litig	2-0	Lemarne Corp	1-0	Naos Emerging	5-1	Prairie Downs	6-0
Energia Mineral	2-0	Hillgrove Res.	4-0 6 0	Lend Lease Grp	0-1	Naracoota Res.	2-0	Premier Invest	3-1
Energy Action	0-7 1-0	Hills Limited	6-0 3-0	Leopard Res. NL	3-1 0-1	Narhex Life Sci Navitas Ltd	1-0 0-2	Prima Biomed	4-0
Energy Tech. Enterprise Met.	1-0 2-0	Hodges Res. Holista Coll.	3-0 0-1	Liberty Res. Life Corp.	1-0	NetComm Wire.	0-2 3-0	Primary Health Pro Medicus Ltd	9-6 1-0
Entek Energy	2-0 4-0	Horseshoe Metal	1-0	Lifestyle Com.	3-1	New Standard En	3-0 4-0	Pro-Pac Pack.	0-1
Enviromission	0-1	Hotel Property	1-0	Lindsay Aust	0-3	New Age Explor.	3-2	Probiotec Ltd	3-1
Equity Trustees	4-0	Hughes Drilling	0-3	Lion One Metals	3-0	New Horizon C.	1-0	Progen Pharm.	2-0
Equus Mining	1-0	Hunter Hall Int	0-1	Liontown Res.	4-1	New Hope Corp.	1-0	Prophecy Int'l	2-3
Etherstack plc	1-0	Hunter H Global	4-0	Lion Selection	2-0	NewSat Ltd	2-0	Proto Resources	0-1
Eumeralla Res.	1-0	I-Property Grp	4-1	Liq Natural Gas	2-0	Newcrest Mining	13-0	Pulse Health	1-0
			onvright	© Securities Res	earch Co	-			

Page 11

Copyright © Securities Research Company Ltd

Company	Insider Buyers- Sellers								
Pura Vida En.	0-1	Royal Wolf Hold	1-0	St Barbara Ltd	6-0	Technology One	0-3	Vital Metals	4-0
Q.B.E. Insur.	1-0	Royalco Res.	1-0	Starpharma Hold	2-0	Techniche Ltd	7-0 Vita Group Ltd		2-1
Qld Mining Corp	14-1	Rubicon Res.	2-0	Steadfast Group	1-0	Tel.Pacific Ltd	3-0	Vita Life Ści.	1-0
Quickstep Hold.	3-0	Rum Jungle Res.	1-0	Stellar Res.	0-1	Telstra	3-1	Vocus Comm.	0-2
RCG Corporation	0-1	Runge Pincock M	8-0	Sth Amer Iron	1-0	Templeton Globa	1-0	Vortex Pipes	4-0
RCR Tomlinson	4-1	Rutila Res.	1-0	Sth Boulder Min	0-1	Terramin Aust	2-0	WAM Active Ltd	0-1
RXP Services	1-0	SAI Global Ltd	1-2	Sth America F M	4-0	Thorn Group Ltd	1-0	WAM Capital Ltd	0-1
Radar Iron Ltd	0-1	SDI Limited	6-0	Sth Hemi Mining	1-0	Thunselarra Ltd	1-0	WPG Resources	1-0
Ramelius Res.	1-2	SMS Mgmt & Tech	4-0	Sth Cross Media	0-1	Tidewater Inv	1-0	Waratah Res.	3-1
Rampart Energy	1-0	Saferoads Hold.	4-0	Sth Cross Elect	2-0	Timpetra Res.	6-2	Wasabi Energy	1-0
Ramsay Health	0-2	Sandfire Res.	0-1	Sthn Cross Exp.	6-0	Tissue Therapy	2-0	Watpac Ltd	4-1
Rawson Res.	3-0	Santana Mineral	3-0	Stockland	1-0	Titan Energy	0-9	Webjet NL	4-3
Raya Group Ltd	4-0	Santos Ltd	3-0	Straits Resourc	1-0	Titan Energy	6-0	Webster Ltd	0-1
Real Estate CP	1-0	Saracen Mineral	2-0	Stratum Metals	2-1	Tlou Energy Ltd	1-0	Wellcom Group	2-1
Real Estate	7-0	Scantech	2-0	Strike Res.	1-0	Toll Holdings	2-0	Wesfarmers Ltd	0-1
Recall Holdings	4-0	Seek Ltd	0-1	Strike Energy	4-0	Torrens Energy	2-0	Westpac Banking	1-2
Reckon Limited	2-0	Select harvest	3-0	Structural Syst	1-0	Traffic Tech.	1-0	Western Desert	0-2
Red Mountain	4-1	Senex Energy	4-0	SubZero Group	4-0	Traka Resources	0-1	Western Areas	2-1
Red Hill Iron	11-0	Servcorp Ltd	1-0	Suda Ltd	1-0	TransPacific In	2-0	Westoz Invest.	1-0
Red Metal Ltd	7-0	Seven Group	4-1	Sun Resources	3-0	Transurban Grp	4-0	Westside Corp.	0-1
Redflex Holding	1-0	Seymour Whyte	0-1	Sunbird Energy	1-0	Transfield Serv	2-0	West African R.	6-0
Reedy Lagoon	1-0	Shopping Centre	3-0	Suncorp Group	5-1	Treasury Group	3-0	Whitehaven Coal	3-4
Renascor Res.	2-0	Sietel Ltd	3-0	Sundance Energy	8-0	Treasury Wine	6-0	White Rock Min.	1-0
Renaissance Min	4-0	Sihayo Gold Ltd	0-1	Sunland Group	1-0	Triangle Energy	1-0	White Energy Co	2-0
Republic Gold	1-0	Silex Systems	3-0	Supply Network	1-0	Triausmin Ltd	3-0	White Cliff Min	3-0
Res & Invest NL	2-0	Silver City Min	1-0	Swala Energy	1-0	Tribune Res.	0-2	Wide Bay Aust.	2-0
Resource Equip.	3-0	Silver Chef Ltd	5-2	Syndicated Met.	1-0	Troy Resources	18-2	Wolf Minerals	1-0
Retail Food Grp	1-0	Silver Lake Res	1-0	Syngas Ltd	2-0	Tungsten Mining	1-0	Wolf Petroleum	2-0
Reva Medical	3-0	Sino Gas & En.	5-0	TFS Corporation	1-0	UGL Limited	1-0	Worley Group	3-0
Reverse Corp	1-0	Sirius Res. NL	1-0	TPG Telecom Ltd	0-1	US Masters Res.	1-0	XRF Scientific	7-1
Reward Minerals	2-0	Site Group Int.	1-0	TW Holdings Ltd	2-0	UXC Limited	2-0	Xanadu Mines	6-0
Rhinomed Ltd	6-0	Slater & Gordon	2-0	TZ Limited	1-0	Uranex Ltd	4-0	Xstate Res.	1-0
Richfield Int'l	1-0	Smart Parking	1-0	Tabcorp Holding	2-0	Venturex Res.	2-0	Xtek Ltd	1-0
Ridley Corp.	7-0	Smartpay Hold.	1-0	Talon Petroleum	1-0	Venus Metals	2-0	YTC Resources	2-0
Riedel Resource	5-0	Sonic Health	2-5	Tanami Gold NL	1-0	Viking Ashanti	2-0	Yellow Rock Res	2-0
Rift Valley Res	1-0	Soul Pattinson	6-0	Tangiers Petrol	1-0	Villa World Ltd	3-1	ZYL Ltd	1-0
Robust Resource	1-0	Southern Gold	2-0	Target Energy	1-0	Village Road.	0-2	Zamanco Min Ltd	1-0
Roc Oil Company	0-1	Spectrum Rare E	2-0	Taruga Gold Ltd	1-0	Viralytics Ltd	2-0	Zenith Minerals	7-0
Rox Resources	0-1	Spitfire Res.	1-0	Tatts Group Ltd	0-1	Virgin Aust	2-1	Zicom Group	1-0
Royal Resources	1-0	Sprint Energy	1-0	Tawana Resource	1-0	Vision Eye Inst	0-1		

# D i v i d e n d

( Company	Cents per Share	Ex- Date	Pay- Tax able Credit
Aust 20 Leaders	5.518933	31-03	22-04 2.146
Colonial Motor Company	y 13.00	04-04	14-04 Full
Fletcher Building	18.00	28-03	16-04 Nil
Fonterra Shareholders	5.00	10-04	17-04 Full
Freightways	10.00	21-03	07-04 Full
Hallenstein Glasson	12.00	10-04	14-04 Full
Hellaby Holdings	5.50	04-04	11-04 Full
Kathmandu	3.00	06-06	17-06 Nil
Meridian Energy	4.19	31-03	15-04 Full
MetLifeCare	1.25	03-04	17-04 Nil
Millennium & C	1.20	09-05	16-05 Full
NZX Aust MidCap	4.613357	31-03	22-04 1.794
NZX 10 Index	1.716195	31-03	22-04 0.3029
NZX 50 Portfolio	1.723622	31-03	22-04 0.3042
NZX MidCap	3.578748	31-03	22-04 0.6315
Scott Technology	2.50	24-04	06-05 Full
TeamTalk	10.00	04-04	11-04 Full

Telecom NZ	6.00	21-03	11-04 2	2.3333		
Tourism Holdings	5.00	10-04	17-04	Full		
Turners Auctions	9.00	02-04	09-04	Full		
Vector Ltd	7.50	25-03	15-04	Full		
Australian Shares						
Brickworks	14.00	09-04	06-05			
Cardno	19.00	17-03	07-04			
Chandler Macleod	1.40	24-03	15-04			
CPT Global	3.00	25-03	16-04			
Finbar Group	4.00	28-02	17-04			
M2 Group	11.50	13-03	16-04			
The Reject Shop	21.50	20-03	14-04			

### Next Issue:

The next issue of *Market Analysis* will be emailed in five weeks time on <u>Monday May 12, 2014</u>.

The print version will be delivered later that week, depending upon printing and postal delivery times.

MARKET ANALYSIS is published 12 times per year by Securities Research Company Limited, P.O. Box 34-162, Birkenhead, Auckland. Subscribe online at <a href="http://www.stockmarket.co.nz">www.stockmarket.co.nz</a> or email james@stockmarket.co.nz.

Readers are advised that they should not assume that every recommendation made in the future will be profitable or equal the performance of recommendations made in the past. A summary of all prior recommendations is published on the website. The information presented has been obtained from original and published sources believed to be reliable, but its accuracy cannot be guaranteed.

The entire contents are copyright. Reproduction in whole or part is strictly forbidden without the approval of the publisher.