# Market Analysis

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## Summary and Recommended Investment Strategy.

Many existing portfolio shares are trading at very low valuations, so with a recovery and growth in profitability over the next few years could appreciate many-fold in value. Remain fully invested in these under-valued shares.

### Investment Outlook.

A high growth company could lift earnings per share 10-fold (25% per annum compounded) over the next decade, but may initially trade on a very high P/E of 50 in anticipation of that growth potential. If after 10-years the shares trade on a more normal P/E of 20, then the share price would have risen only 4 fold (a compound growth rate of 15% per annum).

On the other hand, a moderate growth company might lift earnings only 3-4 times (12-15% per annum), but can often be purchased at a low P/E ratio of 7-10. If after 10 years, the P/E doubled to 15-20, then the share price would be up 6-8 fold (a compound growth rate of 20-23% per annum),

Future capital appreciation is (1) the *growth rate* multiplied by (2) the *change in the valuation* (i.e. usually measured as the P/E ratio, but the P/S ratio would be suitable for companies with low or depressed initial earnings).

Understanding this simple investment mathematics has helped this newsletter find 10-bagger (and 20-bagger and 30-bagger) investments.

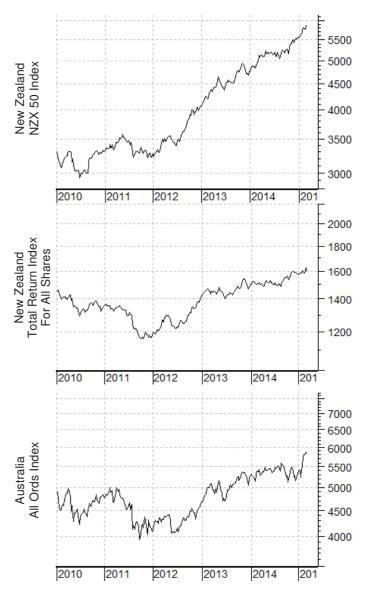
Note also that in this equation, the current valuation (i.e. a <u>low risk factor</u> known with a high degree of certainty) is just as important as the future growth rate (an <u>unpredictable</u>, high risk factor).

Several of our portfolio shares currently trade at low valuations (e.g. Acrux, AJLucas, ALS, Ausenco, Cardno, CPT Global, Finbar, Mt Gibson, Skilled Group, TFS and The Reject Shop) - perhaps owing to poor performance over recent years, a cyclical decline in profitability or some other "glitch". Not all of these shares may be profitable in the future . . . but, with the right individual circumstances, most could be earning substantially higher profits in a few years. A 3-5 fold increase in profits, multiplied by a 2-3 fold increase in valuation would add a few more ten-baggers to our portfolio!

Remain fully invested in the recommended shares!

#### **Stockmarket Forecasts**

Australia: One-Month 62% (Bullish) 73% (Bullish)
New Zealand: 52% (Neutral) 43% (Neutral)



Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

APPL Functions   A	Performance Forecast Price	Price/Sales P/E Gross Ratio Ratio Yield	Performance P Forecast Price	rice/Sales P/E Gross Ratio Ratio Yield	Performance Forecast Price	Price/Sales P/E Gross Ratio Ratio Yield
Albed Fereimers E	AMP Limited A 672	1.52 15 5.9	Kathmandu Ltd D 151	0.79 7 11.0	Ryman Health. B 800	N/A 21 1.5
	Abano Health. B 800	0.78 34 3.6	Kermadec Prop. E 67	6.58 11 4.5	SLI Systems Ltd C 120	3.24 NE Nil
	Air New Zealand A 296	0.07 1 4.7	Kingfish Ltd B 142	N/A 6 8.1	Sanford Limited C 500	1.01 23 6.4
Aggest Property D. 11	Allied Farmers E 6.8	0.16 NE Nil	Kiwi Property D 126	6.12 13 5.1	Scales Corp Ltd D 153	N/A NE Nil
	Allied Work. D 230	0.40 15 4.6	L&M Energy E 7.3	N/A NE Nil	Scott Tech. Ltd E 144	0.99 11 7.7
Bill Technology   E	Argosy Property D 114	8.55 10 5.4	Marlin Global C 85	N/A 8 8.7	Seeka Kiwifruit C 325	0.48 18 5.6
	Barramundi Ltd C 69	N/A NE 8.9	Marsden Mar. B 288	N/A 14 5.4	Serko Limited C 105	N/A NE Nil
CDL integrations   E	Blis Technology E 1.9	N/A NE Nil	Meridian Energy B 207	2.11 23 7.4	Sky City Ltd B 412	2.92 24 6.7
	Briscoe Group C 296	1.32 19 5.9	Methven Limited D 125	0.86 18 10.4	Sky Network TV B 570	2.44 14 7.1
Chorte   Langer   Charles   Ch	CDL Investments E 58	4.16 12 4.8	Michael Hill E 121	0.89 14 5.4	Smiths City D 54	0.13 7 6.5
	Cavalier Corp E 45	0.15 5 9.3	Mid-Cap Index B 367	N/A 9 2.3	Snakk Media Ltd E 5.4	3.88 NE Nil
Col Materia Co. A 689 0.30 11 7.50 NPT Lurihede Jul D 69 6.61 14 6.86 Speins Group A 33 0.22 2 N1 0.000 14 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Chorus Ltd A 288	1.08 8 Nil	Millennium & C. B 150	4.39 19 1.1	Sol. Dynamics A 72	0.93 20 Nil
	Claridge Cap'l E 1.5	N/A NE Nil	Moa Group Ltd C 35	2.31 NE Nil	South Port NZ B 400	3.34 16 7.6
Deligont Roord   B   758   615   6   Nel   M2   M2   M3   M3   M3   M4   M5   M5   M5   M5   M5   M5   M5	Col Motor Co A 639	0.30 11 7.6	NPT Limited D 65	6.61 14 6.8	Speirs Group A 31	0.22 2 Nil
	Comvita D 412	1.13 17 Nil	NZ Exchange Ltd D 115	4.65 24 6.8	Steel & Tube C 297	0.60 15 7.5
EROAD Lud   D 389 NUA   N.	DNZ Property B 193 Delegat Group B 475	9.02 14 5.9 2.07 11 3.2	NZ Finance Hold D 1.0 NZ Farming Sys. D 65	5.55 NE Nil 1.53 NE Nil	Synlait Milk E 298 TeamTalk Ltd C 80 TeamTalk Ltd B 190	1.04 38 Nil 0.38 7 30.4
Fineson Series	ERŎAD Ltd D 389	N/A NE Nil	NZ Refining Co B 257	3.22 NE 1.1	Tourism Hold. A 178	0.88 18 5.5
	Ebos Group Ltd B 1034	0.27 17 4.5	NZ Windfarms C 5.4	1.67 NE Nil	Tower Limited B 235	1.72 NE 4.7
Follow Free	F & P Health. B 675 Finzsoft Sol'ns C 360	5.96 38 2.6 3.18 40 Nil	NZSX 50 Port. B 198 NZSX 10 Fund C 125	N/A 9 2.3 N/A 7 3.2	Trilogy Intern. C 79	N/A NE Nil 1.65 46 Nil
Gerbest Energy   B   234   0,63   26   3.9   Orion Health.   D   515   NA   NE   NI   Mel   Celephan   D   7,0   NA   NE   NI   Celephan   D   2,0   NA   NE   NI   Celephan	Foley Fam Wines D 145	2.44 23 Nil	New Image Group D 25	0.79 NE Nil	Turners Ltd B 34	5.36 51 1.5
	Fonterra S/H Fd C 584	0.20 18 5.5	Nuplex Indust C 322	0.39 12 6.5	Turners & Grow. C 194	0.31 14 Nil
Goodman Prop.   C   118   8.85   11   5.5   Pac Edge Blob.   E   76   NA   NE NII   Michael Group Lift   C   440   NA   NE NII   Michael Group Lift   C	Genesis Energy B 234	0.63 26 3.9	Orion Health. D 515	N/A NE Nil	Velo Capital D 7.0	N/A NE Nil
	Gentech Group C 222	N/A NE Nil	Ozzy (Tortis) D 390	N/A NE 3.1	Veritas Invest. C 115	1.43 10 9.9
Helday Hold.   Name   342	Goodman Prop. C 118	8.93 11 5.5 2.50 20 2.4	Pac Edge Bio. E 71 Port Tauranga A 1668	N/A NE Nil 8.40 29 4.2	Vista Group Ltd C 440 Vital Health PT D 166	N/A NE Nil 8.31 15 6.6
Hortzein Energy   1	Hellaby Hold. B 342	2.94 17 6.2 0.44 13 6.1	Promisia Integ. D 2.9 Property F Ind. C 157	N/A NE Nil N/A 16 5.4	Warehouse Group C 279 Windflow Tech. C 6.0	0.39 6 10.5 0.32 NE Nil
Insured Group	Horizon Energy C 315 IkeGPS Limited D 85 Infratil NZ B 318	0.75 11 6.6 N/A NE Nil	Pushpay Hold. C 330 Pyne Gould Corp D 35 Rakon Ltd C 36	N/A NE Nil 8.88 NE Nil	Xero Ltd C 2469 Z Energy Ltd B 484	8.79 NE Nil N/A NE Nil
AGLE Friengy Ltd A 1506 0.92 15 4.2 Energy Develop. B 601 2.47 22 4.7 Panaust Ltd B 127 1.12 29 2.4 ALGE Intellige B 507 1.51 2.79 2.5 Estate Intellige B 60 50 50 NE NI Perspective State Program of the	Just Water Int. C 13	0.42 7 Nil	Restaurant Brds C 380 Rubicon Limited E 33	0.34 66 Nil	Ave of 142 Cos C 256	
APAR Group Media A 3539 2.87 15 4.6 Federation Cent A 302 7.90 20 4.7 Premier Invest A 1186 2.04 25 3.4 APAR Group Media A 397 5.88 23 3.0 III Process A 3 4 353 5.8 20 4.4 Premier Invest A 1186 2.04 25 3.4 APAR Group Media A 397 5.88 25 3.0 III Process A 350 2.0 III Process A 3 4 3 5 3 5 3 5 3 5 3 5 3 5 3 5 3 5 3 5	AGL Energy Ltd A 1506	0.92 15 4.2	Energy Develop. B 601	2.47 22 4.7	Panaust Ltd B 127	1.12 29 2.4
	ALS Limited B 577	1.51 15 6.8	Estia Health B 583	5.96 NE Nil	Perpetual Ltd A 5355	5.54 31 3.3
ASELINITING A 4255 N/A 22 4.2 GB Education B 393 2.83 2.6 4.8 Qube Holdings A 288 2.56 3.4 1.8 AVEO Group M A 480 2.16 2.56 3.4 1.8 AVEO Group M A 480 2.16 2.16 2.16 2.16 2.16 2.16 2.16 2.16	APA Group A 939	2.87 15 4.6 5.89 23 3.9	Federation Cent A 302 Flexicorp Ltd A 371 Flight Centre B 4283	3.56 20 4.4	Premier Invest A 1186 Primary Health A 498	1.65 15 4.0 0.72 18 2.8
Adelaide Bright A 450 2.16 17 3.8 Goodman Group A 641 9.36 17 3.2 Receal Holdings B 784 3.77 55 NI Ainsworth Game B 277 3.58 H 3.7 Goodman Fielder A 67 0.69 NE 9 Receal Holdings B 3420 1.91 52 NI Receal Machine B 277 3.58 H 3.7 Goodman Fielder A 67 0.69 NE 9 Receal Holdings B 3420 1.91 52 NI Receal Machine B 27 3.58 H 3.7 Goodman Fielder A 67 0.69 NE 9 Receal Machine B 27 3.58 H 3.7 Goodman Fielder A 67 0.69 NE 9 Receal Machine B 27 3.58 H 3.7 Goodman Fielder A 67 0.69 NE 9 Receal Machine B 27 3.58 NI	ASX Limited A 4235	N/A 22 4.2	G8 Education B 393	2.83 26 4.8	Qube Holdings A 288	2.58 34 1.8
	AVEO Group A 261	3.08 50 3.1	GPT Group A 480	7.94 13 4.4	REA Group Ltd A 4743	N/A 42 1.2
Amagamated Hild	Adelaide Bright A 450	2.16 17 3.8	Goodman Group A 641	9.36 17 3.2	Recall Holdings B 784	3.77 55 Nil
	Ainsworth Game A 271	3.58 14 3.7	Goodman Fielder A 67	0.60 NE 3.0	Reece Australia B 3420	1.91 28 1.9
Ardent Lisiure  Ardent Lisiure  B 2594 2.35 89 0.0 Hendérson Group  A 521 5.45 25 25 28 SAI Global Ltd  A 4 229 1.71 25 3.6  Argon Investment  A 799 N/A 27 3.5 IRCSCLIMING  A 1060 3.32 24 4.5 Scentre Group  A 333 8.64 11 9.3  Argon Investment  A 6 32 1.57 NE  A 18 Illuka Resources  B 8 805 4.25 NE  Austroundation  B 784 5.47 NE  Austroundation  A 632 1.57 24 1.8 Illuka Resources  B 8 805 4.25 NE  Austroundation  B 789 N/A  A 632 1.57 24 1.8 Illuka Resources  B 8 805 4.25 NE  Austroundation  B 789 N/A  A 81 2.68 15 5.5 Independ. Group  A 545 3.19 27 1.5 Sigma Pharm.  A 94 0.36 15 5.3  Austroundation  B 780 N/A  A 8 2.12 15.7 2.4 I.8 Illuka Resources  B 8 805 4.25 NE  Austroundation  B 780 N/A  A 8 149 2.63 15 5.5 Independ. Group  A 545 3.19 27 1.5 Sigma Pharm.  A 94 0.36 15 5.3  Austroundation  B 780 N/A  A 8 20 1.7 NE  Austroundation  B 780 N/A  A 8 20 1.7 NE  Austroundation  B 780 N/A  A 8 2.12 15.7 2.4 I.8 Illuka Resources  B 8 805 4.25 NE  A 149 2.63 15 5.5 Independ. Group  A 545 3.19 27 1.5 Sigma Pharm.  A 94 0.36 15 5.3  Austroundation  B 780 N/A  A 8 20 1.7 NE  A 181 Libitation  B 780 N/A  A 8 20 1.7 NE  A 181 Libitation  B 780 N/A  A 8 20 1.7 NE  A 181 Libitation  B 780 N/A  A 8 20 1.7 NE  A 181 Libitation  B 780 N/A  A 94 0.36 15 5.5  Austroundation  B 780 N/A  A 8 20 1.7 NE  A 181 Libitation  B 780 N/A  A 8 20 1.7 NE  A 181 Libitation  B 780 N/A  A 94 0.36 15 5.5  Austroundation  B 780 N/A  A 8 20 1.7 NE  A 181 Libitation  B 780 N/A  A 8 20 1.7 NE  A 181 Libitation  B 780 N/A  A 181 Libitat	Amalgamated Hld A 1186	1.71 24 3.5	Greencross Ltd A 881	2.43 NE 1.4	Retail Food Grp A 765	6.59 30 2.9
	Amcor Ltd A 1424	1.58 23 3.0	Growthpoint Pro A 305	9.56 14 6.2	Rio Tinto Ltd A 6039	1.95 10 3.5
Aristocrat Leis	Ansell Ltd B 2594	2.35 89 0.0	Henderson Group A 521	5.45 25 2.8	SAI Global Ltd A 429	1.71 25 3.6
	Ardent Leisure B 246	1.96 20 5.3	Hutchison Tel. D 6.5	N/A NE Nil	Santos Ltd B 784	2.12 15 3.8
Austrophold.   A	Aristocrat Leis B 728	5.41 NE 2.2	IRESS Limited A 1003	4.85 31 4.1	Seek Ltd A 1736	8.16 30 1.7
	Asaleo Care Ltd B 174	1.67 NE 3.1	liNet B 661	1.13 17 2.9	Seven West Med. B 157	0.85 11 7.6
Aust United In	Aurizon Hold. A 481	2.68 41 3.4	Incitec Pivot A 397	1.96 27 2.7	Shopping Centre A 200	8.17 12 5.5
	AusNet Services A 149	2.63 15 5.5	Independ. Group A 545	3.19 27 1.5	Sigma Pharm. A 94	0.36 15 4.3
BKI Invest Mgmt	Aust United In B 860	N/A 8 3.7	Investa Office A 410	N/A 14 4.5	Sirius Res. NL C 289	N/A NE Nil
	Aust Agricult. C 160	1.97 NE Nil	Invocare Ltd A 1375	3.58 28 2.7	Sirtex Medical A 3579	N/A 84 0.3
Bank of O'land A 1392 I.81 24 4.2 M2 Group Ltd A 993 1.75 27 2.6 Steamships Trad B 2950 2.20 18 2.8 Beach Energy A 103 1.26 13 2.9 MNC Media Inv. C 360 N/A NE Nil Steadfast Group B 155 4.88 30 2.9 Bendigo Bank A 1266 1.76 15 5.1 Blackmores Ltd A 4869 2.40 33 2.6 MNC Media Inv. C 360 N/A NE Nil Steadfast Group B 155 4.88 30 2.9 Bendigo Bank A 1266 1.76 15 5.1 Blackmores Ltd B 467 0.33 NE Nil Macquarie Group Macquarie Group Macquarie Group B 1355 1.06 24 5.5 Blackmores Ltd B 467 0.33 NE Nil Macquarie Atlas B 331 N/A NE 4.0 Suncorp Group B 1355 1.06 24 5.5 Blackmores Ltd B 467 0.33 NE Nil Magellan Fin Gp Macquarie Atlas B 331 N/A NE 4.0 Suncorp Group B 1355 1.06 24 5.5 Brambles Ltd A 130 3.08 13 2.3 Medibank Priv. B 248 N/A NE Nil Tabcorp Holding A 462 1.76 28 3.5 Brickworks Ltd B 1349 2.98 20 3.1 Medibank Priv. B 248 N/A NE Nil Tabcorp Holding A 462 1.76 28 3.5 Brickworks Ltd B 1349 2.98 20 3.1 Metcash Ltd B 148 0.10 8 12.5 Tatts Group Ltd A 396 2.0 2.9 3.4 Caltex Austrlia A 3746 0.42 NE 1.9 Mirvac Group A Mirvac Group A 396 0.39 Caltex Austrlia A 3746 0.42 NE 1.9 Mirvac Group A Mirvac Group A 397 0.9 16 12.4 TransPacific In C 77 0.86 NE 1.9 Carsales.com B 1042 N/A 24 3.2 Monadelphous Gr B 989 0.39 6 12.4 TransPacific In C 77 0.86 NE 1.9 Carsales.com B 1042 N/A 24 3.2 Monadelphous Gr B 989 0.39 6 12.4 Transpacific In C 77 0.86 NE 1.9 Carsales.com B 1042 N/A 26 3.1 Myer Holdings A 473 2.02 2.2 1 New Hope Corp. A 257 3.77 37 3.1 Village Road. B 541 0.89 1.9 2.5 Cardica Austrlia A 8902 6.31 54 0.3 News Corp. A 244 8 1.3 Nill Cochlear Ltd A 8902 6.31 54 0.3 Nilla Computershare A 1299 3.38 27 2.4	BHP Billiton B 3264 BKI Invest Coy B 175	N/A 25 4.0	James Hardie A 1507 Leighton Hold B 2193	5.25 NE 1.1 0.44 NE 5.0	Sonic Health A 1975 Soul Pattinson B 1368	2.02 21 3.4 4.14 20 3.4
Bendigo Bañk   A   1266   1.76   15   5.1   Macquarie Group   A   7537   2.98   19   3.4   Stockland   A   471   5.65   21   5.1	BWP Trust A 303	N/A 15 4.7	Liq Natural Gas C 336	N/A NE Nil	Spotless Group C 208	0.87 NE Nil
	Bank of Q'land A 1392	1.81 24 4.2	M2 Group Ltd A 993	1.75 27 2.6	Steamships Trad B 2950	2.20 18 2.8
Boral Limited   A   609   1.07   45   2.5   McMillan Shake   A   1205   2.58   16   4.3   Sydney Airport   B   525   N/A   NE   4.5   Brambles Ltd   A   1130   3.08   13   2.3   Medibank Priv.   B   248   N/A   NE   Nii   Tabcorp Holding   A   462   6.16   35   1.2   Brickworks Ltd   B   1349   2.98   2.0   3.1   Metsash Ltd   B   148   0.10   8   12.5   Tatts Group Ltd   A   399   2.00   2.9   3.4   Sydney Airport   B   525   N/A   NE   Nii   Tabcorp Holding   A   462   1.76   28   3.5   Sydney Airport   A   462   1.76   28   3.5   3.5   3.5   3.5   3.5   3.5   3.5   3.5   3.5   3.5   3.5   3.5	Bendigo Bank A 1266	1.76 15 5.1	Macquarie Group A 7537	2.98 19 3.4	Stockland A 471	5.65 21 5.1
	Blackmores Ltd A 4869	2.40 33 2.6	Macquarie Atlas B 331	N/A NE 4.0	Suncorp Group B 1355	1.06 24 5.5
Brickworks Lid	Boral Limited A 609	1.07 45 2.5	McMillan Shake. A 1205	2.58 16 4.3	Sydney Airport B 525	N/A NE 4.5
	Brambles Ltd A 1130	3.08 13 2.3	Medibank Priv. B 248	N/A NE Nil	TPG Telecom Ltd A 754	6.16 35 1.2
Caltex Austriia         A         3746         0.42         NE         1.9         Mirvac Group         A         207         4.09         17         4.3         Toll Holdings         A         883         0.72         22         3.2           Carsales.com         B         1042         N/A         26         3.1         Myer Holdings         B         170         0.32         10         8.5         TransPacific In         C         77         0.86         NE         1.9           Challenger Ltd         B         699         2.21         10         3.7         Nat'l Aust Bank         A         3797         1.96         16         5.0         Treasury Wine         A         529         1.92         19         2.5           Charl H Retail         A         550         NVA         21         4.5         New Hope Corp.         A         257         3.77         37         3.1         Village Road.         B         541         0.89         19         5.0           CoacaCola Amatil         A         161         5.1         4.0         Newcrest Mining         A         1328         2.52         11         Nil         Village Road.         B         49         0.40	Brickworks Ltd B 1349	2.98 20 3.1	Metcash Ltd B 148	0.10 8 12.5	Tatts Group Ltd A 399	2.00 29 3.4
	C.S.R. Ltd A 386	1.12 22 2.6	Milton Corp. B 462	N/A 24 3.8	Technology One A 398	6.30 40 1.5
Chart H Tetail         A         452         9.04         13         6.0         Navitas Ltd         A         473         2.02         22         4.1         Veda Group Ltd         B         242         6.75         90         1.7           Charter Hall GR         A         500         N/A         21         4.5         New Hope Corp.         A         257         3.77         37         3.1         Village Road.         B         541         0.89         19         5.0           CocaCola Amatil         A         1054         1.61         21         4.0         New Frest Mining         A         1328         2.52         11         Nil         Vilgian Aust         B         541         0.89         19         5.0           Com'wealth Bank         A         8902         6.31         54         0.3         News Corp.         A         2148         1.37         49         Nil         Westferners Ltd         A         4393         0.83         31         4.6           Comwleshare         A         1299         3.38         27         2.2         Nine Entertain.         A         208         1.26         34         2.0         Westferners Ltd         B         328 <td>Carlton Invest B 3160 Carsales.com B 1042</td> <td>N/A 24 3.2</td> <td>Monadelphous Gr B 989</td> <td>0.39 6 12.4</td> <td>TransPacific In C 77</td> <td>0.86 NE 1.9 N/A 73 3.7</td>	Carlton Invest B 3160 Carsales.com B 1042	N/A 24 3.2	Monadelphous Gr B 989	0.39 6 12.4	TransPacific In C 77	0.86 NE 1.9 N/A 73 3.7
Cochlear Ltd         A         8902         6.31         54         0.3         News Corp.         A         2148         1.37         49         Nil         Westfarmers Ltd         A         4393         0.83         31         4.6           Com/wealth Bank         A         9109         3.58         17         4.4         Nib Holdings         A         370         1.07         23         3.0         Westfield Ret.         B         328         8.95         13         3.0           Corp Travel M.         A         1226         N/A         67         1.0         Novion Property         A         258         N/A         19         5.3         Westpac Banking         A         3768         3.02         17         4.6           Cromwell Prop.         A         116         5.99         11         6.6         Nthn Star Res.         A         220         4.29         53         1.1         Westfield Group         A         1084         N/A         29         3.4           Crown Resorts         B         1541         3.63         17         2.4         Nufarm Limited         A         727         0.73         51         1.1         Westfield Group         A         1084	Chart H Retail A 452	9.04 13 6.0	Navitas Ltd A 473	2.02 22 4.1	Veda Group Ltd B 242	6.75 90 1.7
	Charter Hall GR A 500	N/A 21 4.5	New Hope Corp. A 257	3.77 37 3.1	Village Road. B 541	0.89 19 5.0
Corpi Travel M.         A         1226         N/A         67         1.0         Novion Property         A         258         N/A         19         5.3         Westpac Banking         A         3768         3.02         17         4.6           Crown Resorts         B         1541         3.63         17         2.4         Nthn Star Res.         A         220         4.29         53         1.1         Westfield Group         A         1084         5.46         14         4.7           DUET Group         A         254         2.69         17         6.2         OZ Minerals Ltd         B         371         1.35         37         2.7         Whitehaven Coal         B         164         2.22         NE         Nil           Dexus Property         A         800         N/A         18         8.8         08         08 Greath Ltd         B         784         6.07         28         1.6         Woodside Petrol         A         3007         0.62         15         4.6           Demino's Pizza         A         3560         6.76         72         1.0         Origin Energy         B         1223         0.93         21         4.1         Worley Group         A </td <td>Cochlear Ltd A 8902</td> <td>6.31 54 0.3</td> <td>News Corp. A 2148</td> <td>1.37 49 Nil</td> <td>Wesfarmers Ltd A 4393</td> <td>0.83 31 4.6</td>	Cochlear Ltd A 8902	6.31 54 0.3	News Corp. A 2148	1.37 49 Nil	Wesfarmers Ltd A 4393	0.83 31 4.6
	Com'wealth Bank A 9109	3.58 17 4.4	Nib Holdings A 370	1.07 23 3.0	Westfield Ret. B 328	8.95 13 3.0
DUET Group         A         254         2.69         17         6.2         OZ Minerals Ltd         B         371         1.35         37         2.7         Whitehaven Coal         B         164         2.22         NE         Nil           Dexus Property         A         800         N/A         18         0.8         Oil Search Ltd         B         784         6.07         28         1.6         Woodworths Ltd         A         350         3.19         10         8.9           Digrifwarth         B         462         N/A         24         5.6         Orica Ltd         A         2048         1.12         13         4.6         Woolworths Ltd         A         3007         0.62         15         4.6           Downer EDI Ltd         B         456         72         1.0         Origin Energy         B         1223         0.93         21         4.1         Worley Group         A         1015         0.26         10         8.4           Downer EDI Ltd         B         447         Orora Limited         B         237         1.08         NE         2.5         Zimplats Hold.         B         825         1.45         9         Nil	Corp Travel M. A 1226	N/A 67 1.0	Novion Property A 258	N/A 19 5.3	Westpac Banking A 3768	3.02 17 4.6
	Cromwell Prop. A 116	5.99 11 6.6	Nthn Star Res. A 220	4.29 53 1.1	Westfield Corp. A 984	N/A 29 3.4
Dómino's Pizza         A         3560         6.76         72         1.0         Origin Energy         B         1223         0.93         21         4.1         Worley Group         A         1015         0.26         10         8.4           Downer EDI Ltd         B         444         0.23         9         4.7         Orora Limited         B         237         1.08         NE         2.5         Zimplats Hold.         B         825         1.45         9         Nil	DUET Group A 254	2.69 17 6.2	OZ Minerals Ltd B 371	1.35 37 2.7	Whitehaven Coal B 164	2.22 NE Nil
	Dexus Property A 800	N/A 18 0.8	Oil Search Ltd B 784	6.07 28 1.6	Woodside Petrol A 3516	3.19 10 8.9
PURE PROPERTY OF USE OF THE PROPERTY OF THE PR	Domino's Pizza A 3560 Downer EDI Ltd B 444	6.76 72 1.0 0.23 9 4.7	Origin Energy B 1223	0.93 21 4.1	Worley Group A 1015 Zimplats Hold. B 825	0.26 10 8.4 1.45 9 Nil

### Recommended Investments

<u>CDL Investments</u> reported another year of steady growth:

Year to 31/12/2014 Change Latest Previous Revenues \$44.1m \$38.3m +15.2% Net Profit \$14.7m \$13.4m +9.7% Net Cash Surplus \$4.1m \$10.4m -60.4% Earnings per share +9.7% 5.4c 4.9c Dividends per share 2.2c 2.0c +10.0% The net operating cash surplus is reported after the purchase of new land for development. In 2013 the company *increased* its development properties by \$3.4 million and *increased* them by a further \$10.3 million over the last year. This *increased* investment in land depresses the reported net operating surplus. If the company only purchased sufficient land to replace sales, then the net operating cash surpluses would have been \$13.8 million in 2013 and \$14.4 million in 2014.

(Continued on Page 4)

	Portfolio	of	Rec	OW	ıme	end	led	I	nve	estr	nei	nts	
CURRENT ADVICE	Company	U	Initial Recomn - Date -		Perform- mance Forecas	- Issued Shares	Vola- tility Ratio	Price/	Price/ Earnings Ratio	Gross	Recent	Cash Dividends Rec'd	Total Return %
	NZ Shares												
BUY	CDL Investments Ltd	CDI	12/01/99	25	Е	274.7	1.1	4.16	12	4.8	58	25.4	+234%
HOLD	Cavalier Corporation	CAV	05/12/95	156*	Е	68.7	1.5	0.15	5	9.3	45	282.0	+110%
HOLD	Colonial Motor Company	CMO	10/11/92	128*	Α	32.7	0.5	0.30	11	7.6	639		+733%
BUY	Michael Hill Int'l Ltd	MHI	11/06/91	5*	E	383.0	0.9	0.89	14	5.4	121	54.9-	-3418%
HOLD	Nuplex Industries Ltd	NPX	11/02/97	523*	С	198.1	1.0	0.39	12	6.5	322	473.0	+52%
HOLD	Smiths City Group	SCY	09/10/06	64	D	52.7	1.3	0.13	7	6.5	54	26.5	+26%
HOLD	South Port New Zealand	SPN	13/02/96	120	В	26.2	0.6	3.34	16	7.6	400	225.3	+421%
BUY	Steel & Tube Holdings	STU	08/08/00	146	С	88.5	0.7	0.60	15	7.5	297	299.6	+309%
	Australian Shares (in Aust of	,											
BUY	Acrux Limited	ACR	12/05/14	99	Α	166.5	0.9	2.63	5	9.4	85	8.0	-6%
HOLD+	AJ Lucas Group	AJL	13/05/03	107*	D	267.4	1.4	0.40	NE	Nil	35	36.4	-34%
BUY	ALS Limited	ALQ	12/10/99	77*	В	407.2	0.5	1.51	15	6.8	577		⊦1007%
BUY	AtCor Medical Ltd	ACG	11/11/13	15	C	157.4	2.5	3.42	NE	Nil	11	Nil	-27%
HOLD+	Atlas Pearls & Perfumes	ATP	14/05/96	73	E	319.5	3.7	1.06	10	Nil	5	17.5	-69%
BUY	Ausenco Ltd	AAX	10/06/13	191*	D	168.4	1.4	0.17	NE	Nil	35	1.8	-81%
HOLD+	Brickworks Ltd	BKW	12/11/12	1115	В	148.4	0.3	2.98	20	3.1	1349	82.5	+28%
BUY	Cardno Ltd	CDD	14/12/09	391*	В	164.6	0.6	0.41	7	10.8	333	151.3	+24%
HOLD-	Chandler Macleod Group	CMG	14/08/01	51*	В	548.0	1.1	0.20	21	5.9	54	32.1	+69%
HOLD	Circadian Technologies	CIR	10/02/04	188	D	68.1	2.0	9.07	NE	Nil	16	65.0	-57%
HOLD+	Clarius Group Ltd	CND	08/04/03	82*	С	89.6	1.7	0.13	NE	Nil	26	70.5	+17%
HOLD+	CPT Global Ltd	CGO	10/03/08	88	С	36.7	1.3	0.48	10	9.0	50	15.8	-25%
HOLD BUY	CSG Limited Ellex Medical Lasers	CSV ELX	11/10/10	175 49	B C	284.1 107.6	0.9 1.5	1.78 0.67	29 46	7.1 Nil	127 34	50.0 Nil	+1% -31%
BUY	Fiducian Group	FID	14/03/06 11/02/08	260	В	30.8	0.7	2.48	46 14	5.0	182	52.9	-31% -10%
BUY	Finbar Group Ltd	FRI	12/04/10	106	В	228.7	0.7	1.02	8	8.0	125	52.9 44.5	+60%
HOLD+	Iluka Resources Ltd	ILU	12/04/10	471	В	418.7	0.5	4.25	0	2.4	805	210.0	+115%
BUY	Integrated Research	IRI	14/01/08	40	В	168.8	0.6	5.36	34	3.0	169	32.5	+404%
HOLD-	M2 Telecommunications	MTU	09/10/06	33	A	181.9	0.3	1.75	27	2.6	993		+3148%
HOLD+	Melbourne IT	MLB	10/02/04	53	В	92.9	0.8	1.07	18	Nil	133	176.0	+482%
BUY	Mt Gibson Iron	MGX	10/11/14	44	_	1090.8	1.8	0.27	2	17.8	23	Nil	-49%
HOLD	Nomad Building Solutions	NOD	16/08/10	13*	C	277.5	3.7	0.39	NE	Nil	5	Nil	-59%
HOLD	Novarise Renewable Res	NOE	14/03/11	25	Č	415.1	2.1	0.67	7	Nil	16	Nil	-38%
HOLD	Probiotec Ltd	PBP	11/02/08	116	Ď	52.9	1.8	0.17	12	Nil	22	9.3	-73%
HOLD+	Prophecy International	PRO	08/09/08	26	В	55.4	1.1	4.54	25	4.7	58		+184%
HOLD+	Skilled Group Ltd	SKE	12/03/02	126	В	235.9	1.0	0.18	7	12.1	140	181.0	+155%
HOLD	Technology One Ltd	TNE	11/11/03	44	Ā	309.2	0.5	6.30	40	1.5	398		+920%
BUY	TFS Corporation Ltd	TFC	08/01/07	45	Α	327.0	0.7	4.01	7	3.3	181		+347%
HOLD+	The Reject Shop Ltd	TRS	11/01/05	257	В	28.8	0.6	0.29	14	4.2	720	375.5	+326%
HOLD	Village Roadshow	VRL	10/08/09	77	В	159.5	0.4	0.89	19	5.0	541	253.0	+931%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +350.2%. This is equal to an average annual rate of +35.4%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 38 current and 159 closed out) is +31.0%, compared with a market gain of +4.1% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

<sup>\*</sup> Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

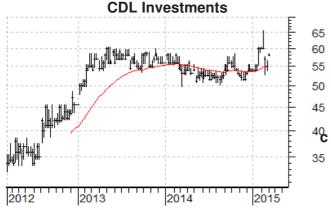
Page 4 Market Analysis

#### **Recommended Investments**

(Continued from Page 3)

Net asset value per share is 46.6 cents at book value or 86.2 cents at the market value of property assets. The company is debt-free with cash (and short term deposits) of \$32.0 million (11.6 cents per share).

This is an asset-rich company with good growth potential and a good income yield. "Buy".



<u>Cavalier Corporation</u> reports steady revenues and a break-even for the last six months:

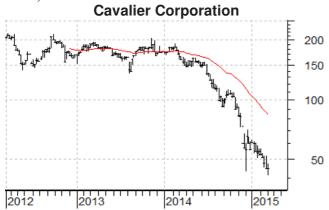
#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$103.7m	\$101.9m	+1.8%
Net Profit	\$0.032n	n \$3.4m	-99.1%
Net Cash Surplus	\$0.012n	n \$3.5m	-99.7%
Earnings per share	Nil	5.0c	-99.7%
Dividends per share	Nil	3.0c	-100.0%

Cavalier Corporation is seeking to grow sales outside of New Zealand (42.8% of revenues) and Australia (53.9% of revenues) through partnerships in the United States, but these are at an early stage and only accounted for 3.3% of revenues over the last half year. It also has new channel partners in Canada, the UK and Europe. These will make little contribution in the current financial year but the company hopes these will generate revenue and profit growth in the future.

The 50% owned Cavalier Wool Holdings *lost* \$157,000 (compared with a profit of \$792,000 a year earlier), owing to low wool grease prices which "appear to have reached the bottom of the current cycle and have recently started to lift".

For full year profit to June 2015 the company is still forecasting a small profit of 1-4 million ( $1\frac{1}{2}-6$  cents per share).



<u>Colonial Motor Company</u> lifted revenues but net profit slipped slightly in a more competitive market:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$410.4m	\$356.1m	+15.3%
Net Profit	\$8.4m	\$8.6m	-2.8%
Net Cash Surplus	<\$16.9m>	\$10.8m	-255.9%
Earnings per share	25.6c	26.3c	-2.8%
Dividends per share	13.0c	13.0c	-

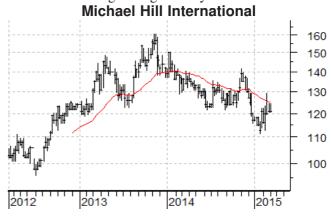
The net operating cash deficit partially reflects debtors \$9.1 million higher at \$44.2 million and creditors 9.7 million *lower* at \$32.4 million. That in turn has lifted bank debt \$21.2 million to \$43.6 million.



Michael Hill International reported steady growth in revenues and profits (in Australian dollars). We have adjusted *last* year's figures to add back the "one-off" A\$6 million settlement with the Australian Tax Office (details of which were not released last year until April): Six Months to 31/12/2014 (in Australian currency)

Latest Previous Change Revenues \$283.2m \$270.8m +4.6% Net Profit \$22.2m \$23.7m +6.5% Net Cash Surplus \$39.9m <\$2.3m> Earnings per share 6.2c 5.8c +6.5% Dividends per share (NZ cents) 2.5c 2.5c

At 121 cents, Michael Hill International shares trade on a Price/Earnings ratio of 14 and a Dividend Yield of 5.4%. That is an attractive valuation for a company which continues growing steadily.



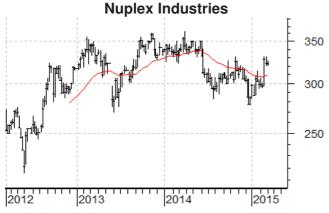
<u>Nuplex Industries</u>' revenues fell owing to the sale of businesses. Revenues from *continuing* businesses were up 2.5%:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$685.8m	\$815.2m	-15.9%
Net Profit	\$25.2m	\$26.0m	-3.1%
Net Cash Surplus	\$43.9m	\$26.9m	+63.2%
Earnings per share	12.7c	13.1c	-3.1%
Dividends per share	10.0c	10.0c	-

In addition, there was a \$13.0 million gain on the sale of businesses.

Nuplex Industries has also announced plans to repurchase up to 5% of its shares on-market.



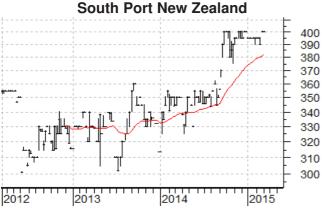
**South Port New Zealand** recorded a 7.3% lift in cargo volumes to 1479 thousand tonnes:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$16.2m	\$14.6m	+11.2%
Net Profit	\$3.3m	\$2.7m	+22.9%
Net Cash Surplus	\$3.4m	\$2.1m	+61.1%
Earnings per share	12.6c	10.2c	+22.9%
Dividends per share	7.0c	6.0c	+16.7%

A second mobile container crane and a container capable forklift were purchased for \$6.3 million and became operational in October.

South Port NZ is a very stable business, with steady growth potential and high Dividend Yield of 7.6%. This is an attractive low-risk, high-yield share in our portfolio.



<u>Steel & Tube Holdings</u> lifted revenues, profits and dividends over the last half year despite "intense competition" in the NZ steel industry:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$258.2	\$211.7m	+22.0%
Net Profit	\$10.8m	\$8.0m	+34.9%
Net Cash Surplus	\$10.1m	<\$2.5m>	-
Earnings per share	12.4c	9.2c	+34.9%
Dividends per share	9.0c	7.0c	+28.6%

In November the company opened the first of three purpose-built facilities as part of its \$30 million reinvestment program. This new Palmerston North site houses Processing, Distribution and Stainless operations. Two new facilities in Auckland will be fully operational by the end of this month.

ICT projects are underway to enhance customer interactions and service.

The company is "positive" about the second half of the year.



#### **Australian Shares**

(This section is in Australian currency, unless stated.)

<u>Acrux Limited</u>'s half year result (excluding last year's US\$25 million milestone receipt) was similar to the same period a year earlier:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$14.2m	\$14.8m	-4.0%
Net Profit	\$7.0m	\$6.5m	+8.6%
Net Cash Surplus	\$3.2m	\$7.7m	-58.0%
Earnings per share	4.0c	3.9c	+2.6%
Dividends per share	Nil	Nil	-

Cash on hand is \$15.8 million (9.5 cents per share), with the company hinting at the "deployment of R&D projects" and "acquisition and/or partnering" transactions which may use some of this cash holding in the near future.

The US Food & Drug Administration (FDA) has issued a statement regarding "possible increased risk of heart attack and stroke" and quoting from five studies (two of which found statistically significant *higher* risk of heart attack and stroke, two found statistically significant *lower* risk and the fifth - perhaps not surprisingly - was inconclusive), The FDA will require labelling changes to all prescription testosterone products.

(Continued on Page 6)

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#### **Recommended Investments**

(Continued from Page 5)

The FDA states that the indication of "cardiovascular risk is weak" but that only a "well-controlled clinical trial could determine whether testosterone causes cardiovascular harm".

The FDA's main concern appears to be that most patients are being prescribed testosterone owing to low natural levels, usually due to aging, rather than a narrow range of specific disorders for which testosterone replacement therapy is FDA-approved. "The benefits and safety" of treating age-related low testosterone levels has "not been established". Drug company studies due later this year should provide further information on safety and risks.

We don't anticipate this latest statement having any significant impact on future *Axiron* sales.

As we wrote last month, the *Axiron* royalties provide steady cashflow, revenue and profits. Upside from this investment can come from (1) achieving large milestone payments (later, if not sooner) and (2) using its drug delivery technology to build additional revenue streams.

Short interest in Acrux shares declined during January but is still relatively high at 9.3% (i.e. 9.3% of the issued capital of 166.5 million shares havebeen borrowed and sold short). At some stage in the future these short sellers will need to repurchase these 15.5 million shares.

The shares can be a bit volatile, but at current lows are an attractive "Buy".



**AJ Lucas Group** experienced a steady result from its Drilling division while Engineering & Construction experienced a significant reduction in revenues but a strong improvement in profitability. The overall result, however, continues to be depressed by corporate overheads and interest expenses:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$79.4m	\$119.9m	-33.7%
Net Profit	<\$13.2m>	<\$27.8m>	-
Net Cash Surplus	<\$2.5m>	<\$14.9m>	-
Earnings per share	Nil	Nil	-
Dividends per share	Nil	Nil	-

The start of construction work on the 300km **Eastern Goldfields Pipeline** (and secured work on "several smaller pipeline projects") will yield further

improvement in the Engineering & Construction division during the second half of the year.

The UK **Infrastructure Act** became law on 12 February 2015, simplifying procedures for companies to drill for shale gas. The Act "makes it a principal objective of the government to maximise the economic recovery of UK petroleum".

AJ Lucas Group has also paid a \$500,000 deposit towards the purchase of three petroleum exploration licences in New South Wales, Australia.

The company hasn't disclosed the total purchase price, but if this is a 10% deposit, then this will be a \$5 million investment. That isn't huge, but AJ Lucas Group has suffered from major liquidity problems over recent years. Interest bearing debt is high at \$70.4 million and it has \$31.8 million of tax liabilities (payable in instalments over five years). Hopefully this new investment in petroleum exploration licences indicates that directors and management anticipate a significant improve in future net operating cash flow!



AtCor Medical recorded a small profit - mainly owing to foreign exchange gains. Sales to Pharmaceutical companies remain depressed - down 32% on the same period a year earlier - but with 52% growth to the Clinical Practice market and 78% increase in sales to Researchers.

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$2.9m	\$2.7m	+6.9%
Net Profit	\$0.041m	<\$1.0m>	-
Net Cash Surplus	<\$0.8m>	\$0.5m	-
Earnings per share	0.03c	Nil	
Dividends per share	Nil	Nil	

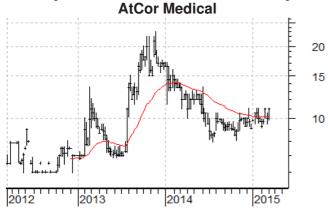
Gross profit margins increased to 84.5% from 81.9%, partly owing to currency movements. Virtually all revenues are earned offshore (in US dollars and Euros) while 50% of expenses are in Australian dollars.

The application for a CPT1 code was presented and voted upon in February and the results should be announced later this month. A successful outcome should have a significant impact on future revenues and profits (and an immediate impact on the share price), while rejection would leave the company continuing to work towards commercialising its technology.

The Oscar 2 ambulatory blood pressure device is

expected to receive *CE Mark* and *FDA* clearance in the current half year, enabling commercial sales in the near future (and adding to revenues and profits)

The pacemaker optimisation research using *SphygmoCor* was "successfully completed" and AtCor Medical is commencing discussions with the pacemaker's manufacturer's business development group. This is another potential source of future revenues and profits.



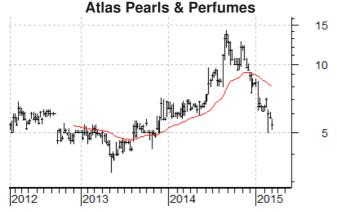
Atlas Pearls & Perfumes' result is impacted by asset writedowns. These reflect the smaller pearls expected to be harvested in the 2015 calendar year which will result in lower than previously expected revenues and (cash) profits later *this* year and *next* year. That expectation requires that oyster values be written down by \$7 million *now* to reflect those lower future receipts.

The net impact is that the *profit* is reported lower in the *current* year's accounts (via that write-down in oyster values) while *cashflows* will be lower later. There was also an unrelated write-down in pearl stocks of \$2.5 million and jewellery inventory.

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$6.0m	\$9.2m	-35.7%
Net Profit	<\$7.0m>	\$0.2m	-
Net Cash Surplus	\$0.4	\$1.9m	-76.4%
Earnings per share	<2.2c>	0.07c	-
Dividends per share	Nil	Nil	-

The company already has a 50/50 joint venture with **Westwood Properties Pty** (to build and operate the Brookfield tourism facility) and is finalising a Shareholders Agreement for Westwood Properties to take a 50% interest in *Essential Oils of Tasmania*. This additional investment will help grow that business and align both shareholders interest in this division.



<u>Ausenco Limited</u> continued to trade at a small *loss* for the year to 31 December 2014:

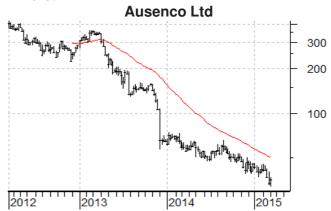
#### Year to 31/12/2014

Latest	Previous	Change
\$357.2	\$453.9m	-21.3%
<\$15.0m>	<\$22.7m>	-
<\$9.2m>	\$9.0m	-201.8%
<8.9c>	<13.5	C> -
Nil	2.0c	-100.%
	\$357.2 <\$15.0m> <\$9.2m> <8.9c>	\$357.2 \$453.9m <\$15.0m> <\$22.7m> <\$9.2m> \$9.0m <8.9c> <13.50

The company reports achieving cost savings of \$29 million and is "on track" to deliver a "further \$20 million in 2015". The recent result was depressed by right sizing costs, including \$4.5 million in redundancies.

Ausenco predicts "modest revenue growth in 2015" and is "now in a position to deliver significantly improved earnings as revenues grow in 2015 and beyond".

88% of 2014 revenues were earned outside of Australia and 97% of current work on hand is for non-Australian projects. 27% of 2014 revenues were from non-mining sectors and this is expected to grow to 40% in 2015.



<u>Cardno Limited</u> lifted total revenues for the six months to 31 December 2014, but lower margins resulted in a 27.0% drop in net profits:

Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$686.1m	\$633.0m	+8.4%
Net Profit	\$31.5m	\$43.1m	-27.0%
Net Cash Surplus	\$0.9m	\$33.8m	-97.3%
Earnings per share	19.2c	29.5c	-34.9%
Dividends per share	13.0c	19.0c	-31.6%

Earnings per share fell further (i.e. down 34.9%) owing to an increase in the issued capital.

The net operating surplus fell 97% owing to unfavourable movements in working capital: Receivables rose \$22.1 million (to \$266.9 million, in part owing to the transition to centralised collections), and inventories rose by \$29.1 million (to \$168.7 million), while Trade Payables fell \$15.2 million (to \$121.8 million) - all of which depressed net cashflow for the period. Cardno is, however, still in a sound financial position. It has \$355.1 million of interest bearing debt, but cash of \$60.2 million and large unutilised facilities of \$253.0 million.

(Continued on Page 8)

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#### **Recommended Investments**

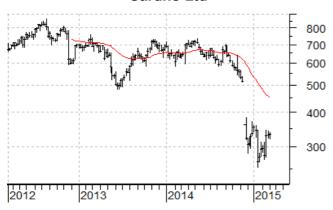
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The backlog of work on hand has increased 41% over the last year to \$1,014 million and the company aims to achieve a further \$10 million of cost savings (i.e. efficiency gains, elimination of duplicate services) next year. . . but the return to historical levels of profitability may still be a little way off:

The company seeks to "return to positive organic growth" but notes this is "unlikely" in the current half year. It also seeks "positive EPS growth" which will be "challenging in the short term". Pressure on margins is expected to continue, with "significant improvements unlikely" before the June 2016 financial year.

Nevertheless, <u>Cardno's share price has declined</u> significantly more than the decline in earnings per share or dividends, so the shares offer very good value at current prices. "Buy".





<u>Chandler Macleod Group</u>'s acquisition by **Recruit** Holdings has been approved by the Foreign Investment Review Board.

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$700.6m	\$732.5m	-4.3%
Net Profit	\$4.9m	\$6.1m	-20.1%
Net Cash Surplus	\$6.1m	\$2.5m	+140.1%
Earnings per share	0.9c	1.2c	-24.4%
Dividends per share	1.7c	1.4c	+21.4%

Settlement of the 53 cents acquisition and the 1.7 cents dividend are expected in mid-April.

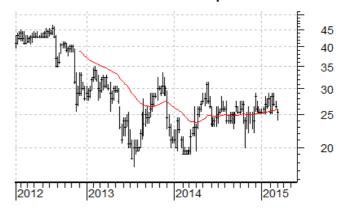
<u>Clarius Group</u> reported a higher *loss*, mainly owing to higher restructuring costs:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$92.0m	\$91.3m	+0.8%
Net Profit	<\$5.4m>	<\$1.5m>	-
Net Cash Surplus	\$1.2m	\$1.2m	+1.2%
Earnings per share	<6.0c>	<1.7c>	-
Dividends per share	Nil	Nil	-

The company also wrote-off a \$2.9 million intangible asset.

#### Clarius Group



**<u>CPT Global</u>** has reported a drop in revenues and a small *loss*, as we discussed last month.

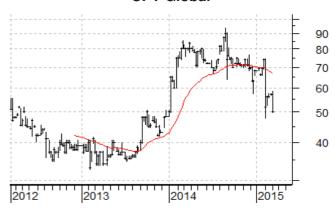
#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$15.0m	\$19.0m	-24.0%
Net Profit	<\$0.332m	> \$1.5m	-122.0%
Net Cash Surplus	\$0.769m	\$2.0m	-61.6%
Earnings per share	Nil	4.3c	-
Dividends per share	Nil	3.0c	-100.0%

The business is expected to return to profitability in the second half of the June 2015 financial year.

CPT Global is a micro-cap business and the shares are not actively traded, but we believe this is an attractive business, so recommend accumulating shares around 50-55 cents. "Buy".

#### **CPT Global**



**CSG Limited** has reported good growth in revenues and profits - plus an \$8.0 million net operating surplus (*before* an additional \$27.1 million invested in Finance division lease receivables):

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$108.3m	\$95.3m	+13.6%
Net Profit	\$7.0m	\$5.3m	+31.7%
Net Cash Surplus	\$8.0m	<\$1.9m>	-
Earnings per share	2.5c	1.9	+31.6%
Dividends per share	4.0c	Nil	-

Interest earning Lease receivables rose 36% to \$188.6 million and in February the company purchased \$11 million of CSG customer lease receivables held by an outside finance company.



<u>Ellex Medical Lasers</u> experienced a moderate lift in revenues and a *doubling* of profits (albeit off a low base) over the half year to the end of December:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$30.7m	\$25.9m	+18.6%
Net Profit	\$0.851m	\$0.391m	+108.4%
Net Cash Surplus	\$2.6m	\$1.3m	+91.2%
Earnings per share	0.75c	0.36c	+108.4%
Dividends per share	Nil	Nil	-

Recurring revenues from consumables and services grew 150% to \$4.8 million (16% of total revenues).

The company is experiencing good growth in *3RT* lasers (for treating early AMD) to "early adopters" and on-going trials should build clinical awareness and more widespread use of this technology.

Ellex Medical Lasers should benefit from a weaker Australian dollar. Around 48% of revenues are earned in US dollars (plus 13% in Yen, 12% in Euros and 27% in Australian dollars), while only 30% of production costs and 45% of operating costs are in US dollars.

In March 2014, the company launched its *Integre Pro* laser (to relace previous *Integre* lasers). It now plans to launch the *Integre PRO SCAN* (providing faster treatment and more patient comfort) in various markets later this financial year and early in the June 2016 financial year.

The Canaloplasty business has completed the move of its manufacturing operation from a "high-rent facility in Menlo Park, California, to nearby Fremont" with future rent savings of US\$250,000 annually.

The Japanese business had been a major contributor of revenues and profits in the past but has declined to generate only 13% of revenues. Sales management was changed towards the end of the half year with the goal to "revitalise total sales and in particular the higher margin Ellex-branded product".



Fiducian Group (formerly Fiducian Portfolio Services) has completed its restructuring and the shares now trade under the code FID. Restructuring costs were \$550,000 of which \$505,000 was expensed in the latest half year:

Six	Months	to 31.	/12/2014
-----	--------	--------	----------

Latest	Previous	Change
\$12.3m	\$11.0m	+11.5%
\$2.0m	\$1.9m	+8.0%
\$1.3m	\$3.1m	-56.9%
6.5c	6.0c	+9.6%
4.5c	4.1c	+9.8%
	\$12.3m \$2.0m \$1.3m 6.5c	\$12.3m \$11.0m \$2.0m \$1.9m \$1.3m \$3.1m 6.5c 6.0c

The drop in the net operating cash surplus resulted from fluctuation in debtors (up \$1.5 million to \$6.4 million) and creditors (down \$0.7 million to \$3.7 million). The company remains in a strong financial position with \$10.4 million (33.7 cents per share) in cash (and no interest bearing debt).

This is a small investment management business offering a good income yield and steady long term growth. "Buy".



**<u>Finbar Group</u>**'s reported revenues and profits can fluctuate owing to the completion and settlement of relatively large development projects:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$26.4m	\$134.2m	-80.3%
Net Profit	\$11.0m	\$18.9m	-42.0%
Earnings per share	4.8c	8.6c	-44.0%
Dividends per share	4.0c	4.0c	-

(The net cash operating surplus is not significant in this business)

(Continued on Page 10)

Page 10 Market Analysis

#### **Recommended Investments**

(Continued from Page 9)

Project completion timing will also impact on the full year result. The company expects a "respectable profit" for the full year, but "do not anticipate" matching last year's record profit.

Finbar Group has over \$2000 million of future projects, with \$428 million of unconditional, pre-sales contracts and is "very well positioned to secure earnings growth in the years ahead".

Finbar Group is still a growth business, with a slightly lower profit this year just the result of the timing of the completion of major projects. The share price has weakened over the last year, so the shares now trade on a Price/Earnings ratio of 8 and offer a high Dividend Yield of 8.0%. That is an attractive valuation. "Buy" for both a high (and growing) income and for capital growth.



#### **Iluka Resources**

#### Year to 31/12/2014

	Latest	Previous	Change
Revenues	\$792.3m	\$853.2m	-7.1%
Net Profit	<\$62.5m>	\$18.5m	-
Net Cash Surplus	\$267.6m	\$29.8m	+798.0%
Earnings per share	-	4.4c	-
Dividends per share	19.0c	9.0c	+111.1%

Iluka Resources' half year result includes an \$82.0 million (pre-tax) write-down in the value of US assets, while the 2013 result included the \$40.0 million (pre-tax) write-down of other assets.

In the current cycle, the net operating cash surplus—which can be used to repay debt, pay dividends, fund exploration, expansion or acquisitions—is probably the most meaningful number. That large increase reflects the higher tax (of \$140.1 million) payable in 2013 (relating to the 2012 profit) and \$27.5 million of taxes paid during the recent half year. Excluding income tax, the net surplus was still up strongly by \$125.2 million.

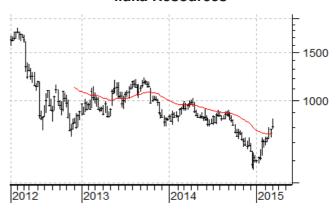
<u>Iluka Resources expects "gradual demand recovery, dependent on global economic conditions"</u>. It plans to increase Zircon, Rutile and Synthetic Rutile *production* 25-30% to around 680 thousand tonnes during 2015.

Sales "may exceed" production, so that might result in about a 10% increase in sales volumes.

Total cash costs are forecast to rise 11% to around \$620 million (owing to higher volumes), while production costs per tonne should fall about 11% to \$635/tonne.

Iluka Resources will reactivate its Synthetic Rutile kiln at Capel, Western Australia in April.

#### **Iluka Resources**



Integrated Research had a very strong half year: Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$33.5m	\$26.2m	+27.8%
Net Profit	\$7.5m	\$4.5m	+67.0%
Net Cash Surplus	\$9.8m	\$10.1m	-2.7%
Earnings per share	4.5c	2.7c	+67.0%
Dividends per share	3.5c	2.5c	+40.0%

Revenue and profits were helped by four large, new contracts signed in December. That also helped boost total receivables by \$10.1 million to \$33.0 million and net operating cash flows should be very strong in the *current* half year as the company receives payment of those trade debts.

New licence fees rose 43% to \$19.7 million - which will fuel future growth in annual maintenance fees. Over the last six months, maintenance fees rose 14% to \$11.3 million, with consulting revenues up 1% at \$2.5 million.

Unified Communications revenues rose 41% to \$17.0 million, Infrastructure revenues 21% to \$11.5 million, Payment revenues 15% to \$2.5 million and Consulting 1% to \$2.5 million. In the United States, the Unified Communications market is forecast to grow 20-25% annually over the next five years (i.e. 2½-3 fold in value). Integrated Research already provides its monitoring software to five of the six leading Unified Communications cloud providers, so is well positioned to benefit from this strong growth.

Integrated Research benefits significantly from a lower Australian dollar exchange rate, earning 68% of revenues in US dollars, 7% in Pounds Sterling and 12% in Australian dollars.



**M2 Group** has reported moderate revenue growth, strong profit and dividend growth and *very strong* growth in its net operating cash surplus:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$546.2m	\$506.0m	+8.0%
Net Profit	\$38.5m	\$30.9m	+24.5%
Net Cash Surplus	\$51.7m	\$22.6m	+128.4%
Earnings per share	21.2c	17.2c	+23.3%
Dividends per share	15.0c	11.5c	+30.4%

The strong cashflow has also helped to reduce interest bearing debts by \$15.7 million (to \$279.8 million) over the last six months.

Over the half year, M2 Group *tripled* the number of *Dodo Connect Kiosks* to 60, located in shopping centres in Queensland, New South Wales and Victoria.

M2 Group shares trade at a fairly high valuation *and* has fairly high debt levels, but profits continue to grow strongly as the company expands into new markets. So we have realised some partial profits on this very successful investment but are in no rush to sell out completely.



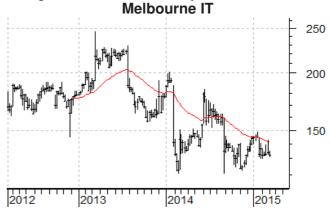
<u>Melbourne IT</u> recorded good revenue and profit growth (before writing off an intangible software asset):

Year t	o 31/1	12/2014
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	Latest	Previous	Change
Revenues	\$124.7m	\$103.4m	+20.6%
Net Profit	\$7.9m	\$6.2m	+27.6%
Net Cash Surplus	\$16.1m	\$7.3m	+110.1%
Earnings per share	8.5c	7.5c	+13.3%
Dividends per share	5.0c	Nil	-

In addition to the strong operating cash surplus, Melbourne IT received the final \$15.25 million payment from the sale of its DBS business.

Melbourne IT has also agreed to acquire **Uber Global Group Pty**, Australia's third largest domain name registration and hosting business, for \$15.5 million in cash (plus up to a further \$5 million if 2015 earnings exceed \$2.1 million). The business has earnings (before interest, depreciation and tax) of \$2.0 million, but this is a very similar business and should produce synergy cost savings of \$2.5 million annually.



Nomad Building Solutions experienced lower revenues and a small *loss* for the half year:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$10.6m	\$25.7m	-58.9%
Net Profit	<\$3.0m>	<\$1.2m>	-
Net Cash Surplus	<\$4.1m>	<\$5.3m>	-
Earnings per share	<1.1c>	<0.4c>	-
Dividends per share	Nil	Nil	-

In addition the company wrote off intangible assets of \$20.1 million.

Nomad Building Solutions is to acquire **Bloomer Constructions** (**Qld**) **Pty** for up to \$10.4 million. This will create value by combining a profitable business with Nomad Building Solution's \$33 million in tax losses and \$17 million in imputation tax credits!

The combined group would pay no income tax for over a decade on Bloomer Constructions' annual profits of around \$3 million (about 0.6 cents per share, on the enlarged company) but would be able to pay fully imputed dividends.

Bloomer Constructions' shareholder will receive \$1.5 million in cash and 88,000,000 Nomad Building Solutions shares (valued at \$4.4 million at 5 cents per share) and, when the business meets earn out targets, a further 76.15 million shares (i.e. 30.0 million at a value of 5 cents and 46.15 million valued at 6.5 cents). This will give Bloomer shareholders about 37% of the enlarged company.

Nomad Building Solutions placed 70.0 million shares at 5 cents to raise \$3.5 million to fund the cash consideration of the acquisition and "working capital for future growth opportunities".

(Continued on Page 12)

Page 12 Market Analysis

#### **Recommended Investments**



#### **Novarise Renewable Resources**

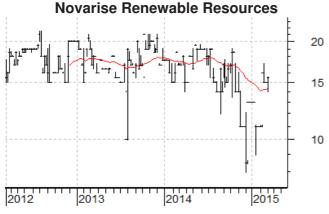
Year to 31/12/2014

	Latest	Previous	Change
Revenues	\$159.7m	\$96.7m	+65.1%
Net Profit	<\$5.7m>	\$9.1m	-163.1%
Net Cash Surplus	\$11.9m	<\$3.4m>	
Earnings per share	<1.4c>	2.0c	-
Dividends per share	Nil	Nil	-

The low price of oil has depressed recycling profitability. The majority of the new plant has been completed, but of the ten production lines, only four are operating at low utilisation levels owing to low demand.

The company also has \$211 million of unsecured loans owing to it from third parties.

The major shareholders are still seeking to buy out the public minority shareholders at 23 cents per share.



**Probiotec Limited** recorded steady revenues but a significant loss, mostly resulting from an \$18.8 million impairment charge relating to its ADP Protein Plant:

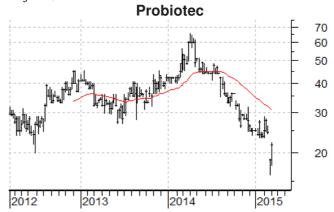
Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$31.5m	\$32.2m	-2.3%
Net Profit	<\$26.1m>	\$0.428m	-
Net Cash Surplus	\$0.7m	\$2.9m	-76.1%
Earnings per share	<49.4c>	0.8c	-
Dividends per share	Nil	Nil	-

The ADP Protein Plant was operating as expected, but relies on **United Dairy Power** to provide whey from which the proteins are extracted. The ADP Protein Plant

is located at the United Dairy Power site. The problem is that United Dairy Power has been placed in receivership and is not operating and therefore unable to supply whey for the processing plant.

If this business is acquired and operated by a new dairy processing company, then it may be able to supply whey to Probiotec's business. If not, then Probiotec would need to remove its plant and relocate to another location or scrap the plant. Given that this plant is currently idle and may need to be moved or scrapped, the company has written down this asset from \$21.7 million to just \$3.0 million.



<u>Prophecy International Holdings</u> has produced a strong result (as previously signalled to the market and discussed in recent months):

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$4.4m	\$4.1m	+8.5%
Net Profit	\$1.314m	\$1.060m	+27.6%
Net Cash Surplus	\$1.579m	\$0.8m	+102.2%
Earnings per share	2.4c	1.9c	+22.2%
Dividends per share	2.0c	2.0c	-



**Skilled Group** has produced a very steady result in a difficult market:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$1,002.0m	\$906.5m	+10.5%
Net Profit	\$21.2m	\$21.0m	+0.8%
Net Cash Surplus	<\$4.5m>	\$1.4m	-
Earnings per share	9.0c	9.0c	-
Dividends per share	7.5c	7.5c	-



The fall in Skilled Group's share price over the last two year's has created very good value in the shares, which currently trade on a Price/Earnings ratio of 7 and offer a very high Dividend Yield of 12.1%. It is impossible to pick the bottom of a share price decline, but at this valuation it could be a good idea to pick up a few more Skilled Group shares (i.e. perhaps in several purchases, spread over several months?) to add to existing positions in this company.

**TFS Corporation**'s *sales* revenues increased 93.4% to \$70.1 million over the half year, with total revenues (i.e. including the \$89.6 million revaluation of plantation assets) up almost 3-fold:

Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$160.3m	\$55.0m	+191.5%
Net Profit	\$55.0	\$3.2m	+1598.0%
Net Cash Surplus	<\$11.2m>	\$4.2m	-
Earnings per share	16.9c	1.1c	+1359.0%
Dividends per share	Nil	Nil	-

For the full year to June 2015 the company is forecasting a net profit of "at least \$90 million" (27.5 cents per share). Plantation valuations were based on a Sandalwood oil value of US\$2800/kg-up from US\$2000/kg used previously - but below recent actual sales at prices of US\$4500/kg.

TFS Corporation's cashflow and cash level *can* be a problem, but the net operating cash *deficit* appears to reflect the timing of plantation development and sales (with \$24 million received since the end of the half year and two more settlements likely before the end of June). Cash on hand at 31 December was \$30.0 million, which looks reasonable.

TFS Corporation is, however, continuing to invest heavily in plant and equipment to expand its business and investing significantly in direct ownership of plantation assets. Both these capital expenditures should be good investments to grow revenues and profits, provided the company correctly manages its cashflows, cash levels and debt levels.

As the business matures - from just developing plantations for sale to investors, through to more on-going annual management of plantations and now harvesting and value added oil sales - it will generate higher recurring cashflows, making this a more attractive business.

In recent months we have discussed the previously undisclosed royalties that TFS Corporation can indirectly (via its 50% interest in **Santalis**) earn from **Galderma**'s

Benzac acne treatment. That royalty is a "low single digit share of the net wholesale price", but this is a high margin (i.e. value added) product, so this will be a significant amount for TFS Corporation. The latest announcement states that TFS Corporation "expects to receive total revenues of approximately A\$7500/kg of oil sold to Galderma for use in Benzac". That is US\$4500/kg (about A\$5700) from the initial sale, which indicates that royalties will add another 30%. This will be high quality, recurring, high margin revenues, based upon the US dollar value of sales (so benefiting from any further weakness in the Australian dollar).

New plantings - mainly in the June quarter - are expected to be around 1500 hectares. That is in line with the 1587 hectares developed in the June 2014 year (and up on the 1184 hectares in 2013).



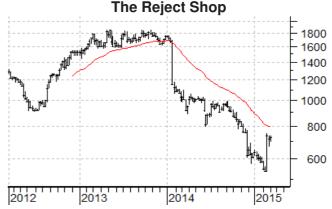
The Reject Shop's half year result was as previewed by the company last month:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$402.2m	\$385.0m	+4.3%
Net Profit	\$12.8m	\$16.9m	-24.0%
Net Cash Surplus	\$45.0m	\$39.0m	+15.3%
Earnings per share	44.4c	58.5c	-24.0%
Dividends per share	16.5c	21.5c	-23.3%

The year started poorly but has improved. Despite the lower profitability, The Reject Shop has generated a very high net operating cash surplus. That has enabled the company to repay half of its interest bearing debt during the six month period. Debt is now only \$13.0 million. Cash on hand also rose strongly - by \$12.1 million to \$19.7 million (41.8 cents per share).

Profitability is depressed, but the company is in a sound financial position from which to stage a recovery.



(Continued on Page 14)

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#### **Recommended Investments**

(Continued from Page 13)

<u>Village Roadshow</u> experienced a drop in revenues and profits over the last six months - mainly owing to lower Theme Park revenues and earnings caused by wet weather:

#### Six Months to 31/12/2014

	Latest	Previous	Change
Revenues	\$482.6m	\$490.2m	-1.5%
Net Profit	\$13.3m	\$18.1m	-26.2%
Net Cash Surplus	\$37.0m	\$45.2m	-18.0%
Earnings per share	8.4c	11.3c	-26.2%
Dividends per share	14.0c	13.0c	+7.7%

Theme park revenues fell 5% to \$164.0 million, with earnings down 28% to \$9.9 million. Bad weather has continued into the second half, with the Gold Coast recording its wettest January in 50 years.

Village Roadshow is expecting its net profit for the full year to June 2015 will be around \$46-52 million, down slightly on the \$56.5 million for 2014. "Hold".



## Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company	Share Price	STREM Cur- rent	IGTH R 4-Wk Chg.	ATING Rank 0-99	Insider Buy-Sell	Brokers Following	Short Interest	Price to NTA	ROE	Volatility	P/E Ratio	Div Yield	P/S Ratio	Market Cap'n	Company	Share Price	STREM Cur- rent	IGTH RA 4-Wk Chg.	Rank	Insider Buy-Sell	Brokers Following	Short Interest	Price to NTA	ROE	Volatility	P/E Ratio Div Yield	P/S Ratio	Market Cap'n
UNDER-VALUED	SHAR	ES: Lov	vest P	rice/S	Sales,	Yld :	> 0, F	Rel St	reng	th >	0				Landmark White	50	+3.5	+0.2	23	1-2	-	-	8.3 7	0 1	.1 1	2 7.5	0.75	14
Raptis Group	40	+0.0	+0.0	33	0-0	-	-	-	-	1.1	NE	12.5	0.11	28	Wesfarmers Ltd	4393	+1.0	+1.3	29	1-0	15	0.7	10.0 3	2 0	.3 3	1 4.6	0.83	49,366
SRG Limited	63	+1.0	+2.0	29	12-0	-	-	0.7	2	1.1	31	6.3	0.18	40	Newhaven Hotels	95	+5.3	+1.0	19	0-0	-	-	0.9 1	5 0	.7	6 6.3	0.87	22
Chandler McLeod	54	+16.8	+12.3	6	0-0	2	-	-	-	1.0	21	5.9	0.20	296	Villa World Ltd	215	+3.7	+3.8	23	5-0	2	-	1.1 1	1 0	.6 1	1 7.0	0.88	201
Aust Pharm. Ind	135	+26.2	+5.3	4	3-0	7	1.4	1.7	6	0.8	27	2.4	0.21	657	AGL Energy Ltd	1506	+1.7	+3.5	27	0-0	15	1.9	2.0 1	3 0	.3 1	5 4.2	0.92	10,139
Ruralco Hold.	367	+2.5	+0.6	25	0-0	3	-	2.6	13	0.4	20	5.4	0.21	284	AMP Ltd	654	+5.7	+3.3	18	0-0	16	0.4	4.8 1	8 0	.6 2	7 3.5	0.95	19,344
ERM Power Ltd	214	+7.0	+1.3	17	0-2	5	0.0	1.6	-	0.6	NE	5.4	0.24	517	Evolution Min.	87	+13.2	+12.1	9	3-0	10	1.4	0.6	5 0	9 1	2 2.3	0.97	618
Dicker Data Ltd	165	+1.5	+0.7	28	4-0	1	-	11.0	27	0.9	41	2.7	0.32	212	G.U.D. Holdings	800	+6.7	+0.9	17	3-0	12	3.2	12.1 3	7 0	4 3	2 4.5	0.97	568
Sigma Pharm.	94	+5.7	+5.1	18	0-1	11	1.9	1.9	12	0.7	15	4.3	0.36	1,028	AV Jennings	65	+0.2	+2.8	32	0-0	1	-	8.0	6 1	.0 1	3 3.1	0.98	245
Chalmers	290	+2.9	+1.3	24	0-0	-	-	0.7	3	0.5	20	2.6	0.36	22	Basper Limited	50	+0.4	-0.1	31	0-0	-	-	0.9	- 1	.0 N	E 10.0	0.98	50
Sims Metal Mgmt	1278	+4.7	+3.1	21	6-0	13	8.6	1.5	-	0.4	NE	8.0	0.37	2,616	Capilano Honey	1008	+17.6	+8.9	6	0-1	-	-	3.1 1	7 0	.4 1	9 2.0	1.00	87
Ridley Corp.	104	+8.4	+1.5	14	1-0	3	0.0	2.4	13	8.0	18	3.6	0.37	320	Suncorp Group	1355	+0.2	-1.3	32	5-1	16	0.4	2.2	9 0	.3 2	4 5.5	1.06	17,433
Centrepoint All	51	+1.3	-2.8	28	2-0	-	-	7.3	44	1.0	17	4.3	0.39	54	Nib Holdings	370	+6.2	+2.8	18	3-1	11	0.0	6.4 2	7 0	6 2	:3 3.0	1.07	1,624
Lindsay Aust	50	+13.6	+3.7	8	0-1	1	-	2.2	11	1.0	19	4.0	0.40	125	Boral Limited	609	+6.2	+4.3	18	0-0	15	1.5	1.9	4 0	5 4	5 2.5	1.07	4,767
Caltex Austrlia	3746	+16.9	+0.7	6	0-1	9	0.1	4.1	1	0.4	507	1.9	0.42	10,114	Orora Limited	237	+17.8	+0.9	6	6-0	13	0.1	-	- 0	.7 N	E 2.5	1.08	2,860
Leighton Hold	2193	+3.0	+0.7	24	4-2	15	1.8	2.8	-	0.4	NE	5.0	0.44	7,423	Fairfax Media	95	+5.3	+4.9	19	0-0	12	1.7	3.5 2	3 0	.9 1	5 2.1	1.09	2,287
Aust Vintage	42	+5.9	+1.5	18	4-0	1	-	0.5	6	1.1	9	5.3	0.45	96	Tamawood Ltd	350	+0.6	-4.0	30	0-5	-	-	13.0 7	3 0	.5 1	8 6.0	1.10	89
A.P. Eagers	720	+7.6	+3.3	15	21-0	3	-	3.1	18	0.3	17	3.8	0.45	1,285	C.S.R. Ltd	386	+9.2	+3.0	12	0-1	13	2.0	1.9	9 0	6 2	2 2.6	1.12	1,953
Automotive Hold	420	+0.9	+1.0	29	2-0	14	1.0	4.8	17	0.5	29	4.8	0.47	1,287	Pact Group Hold	435	+10.5	+0.3	11	0-0	9	0.3	-	- 0	.5 2	2 2.2	1.12	1,280
Fantastic Hold.	209	+5.6	+3.9	19	2-0	7	0.0	2.1	6	0.6	37	2.9	0.48	216	SDI Limited	64	+4.7	-0.3	21	2-0	-	-	2.5 2	1 1	.0 1	2 1.1	1.16	76
Pro-Pac Pack.	48	+1.2	+0.6	28	0-0	-	-	3.7	21	1.1	18	4.2	0.50	109	Mincor Resource	70	+0.6	+6.0	30	0-0	6	0.0	1.2	2 1	.0 7	1 5.7	1.20	132
Zicom Group	23	+2.2	-3.3	26	4-0	-	-	0.7	5	1.7	15	3.9	0.52	49	Refresh Group	7	+7.8	-0.3	15	0-0	-	-	2.3 1	7 2	.8 1	3 1.4	1.20	8
Sedgman Ltd	75	+8.0	+5.9	14	3-0	3	0.5	1.3	-	1.1	NE	6.7	0.53	170	Pac. Star Netwk	35	+5.0	+1.4	20	0-1	-	-	3.2 1		.2 1		1.22	19
Collins Foods	256	+7.8	+3.9	15	3-0	5	-	-	-	0.6	17	4.1	0.54	238	GR Engineering	93	+5.3	+5.8	19	1-0	1	-	3.1 3	1 0	.9 1	0 6.5	1.23	140
Graincorp	974	+3.1	+4.6	24	5-0	13	5.2	1.7	4	0.4	44	2.1	0.54	2,229	PS & C Limited	88	+0.5	+4.0	30	0-0	-	-	8.0 5	8 0	.9 1	4 3.4	1.23	44
Vita Group Ltd	180	+29.4	+7.2	3	2-2	3	-	-		8.0			0.57	256	Insurance Aust.	599	+0.9	-1.8	29	1-3	16	0.6	3.4 3	0 0	.4 1			14,026
Goodman Fielder	67	+0.8	+1.0	30	0-0	9	0.1	-	-	1.1			0.60	1,310	Codan Ltd	102	+5.0	+4.5	20	1-0	3	0.0	-	- 0			1.36	180
Patties Foods	123	+1.2	-1.1	28	8-1	3	-	2.5	24	0.7	10	5.8	0.69	171	CVC Limited	148	+2.4	+1.6	25	0-1	-	-		3 0	.6	7 3.4	1.37	176
Q.B.E. Insur.	1343	+0.2	+3.8		1-0			2.5						18,331	Wide Bay Aust.	545	+1.8	+2.1	27	2-0	4	-		9 0			1.38	201
Toll Holdings	883	+14.3	+10.4	8	3-0	14	0.4	6.2		0.4			0.72	6,335	LifeHealthCare	296	+7.8	+7.2	15	0-0	-	-	4.5 7	2 0	.6	6 2.5	1.44	126
Shenhua Int'l		+11.8	-1.3	10	0-0	-	-	8.0			7		0.72		Ark Fund Ltd	41		+0.0	33	0-0	-	-		7 1			1.44	10
Nufarm Limited	727	+16.1	+9.7	7	2-2	13	1.8	2.5	5	0.4	51	1.1	0.73	1,926	DuluxGroup Ltd	625	+4.4	+0.6	21	0-2	13	0.2	-	- 0	.4 2	3.3	1.48	2,428
ITL Limited	23	+0.2	+0.8	32	0-0	-	-	2.3	24	1.6	9	4.3	0.74	19	Wellcom Group	350	+5.2	+1.5	20	1-0	2	-	6.6 4	1 0	5 1	6 5.4	1.52	137

Water 7, 2013	<u>S</u>		GTH RA	TING	<u>=</u>	ers	est	o A m	ı <u>i</u>	atio	pe	Ratio					NGTH RA	ATING	<u>8</u>	ers	est	o A	ш	y ility	pie.	Bagi Bagi	
Company Shar Pric			4-Wk F Chg. (	Rank 0-99	Insider Buy-Sell	<u> </u>	Share	Pice Pice	Volatility	P/E Ratio	Div Yield	P/S R	Market Cap'n	Company	Share Price	Cur- rent	4-Wk I Chg.	Hank 0-99	Insider Buy-Sell	AND SO	Ser		R R	Volatility P/F Batio	Div Yield	P/S B	Market Cap'n
Asciano Limited 63	32 +	-2.2	+1.8	26	0-0	16	8.0	6.5 27	0.5	24	1.8	1.57	6,164	INSIDER BUYING	: Most	Insider	Buying	g, Re	lative	Stren	gth >	> 0					
United Overseas 5	2 +	-0.2	+3.5	32	0-0	-	-	0.7 10	1.0	7	4.9	1.58	577	A.P. Eagers	720	+7.6	+3.3	15	21-0	3	-	3.1 1	8	0.2 17	3.8	0.45	1,285
		11.2		10	1-3								17,183	Strike Energy	11		-0.7				-			1.3 NE			92
		8.2		14	1-0	6		3.5 20						SRG Limited	63		+2.0		12-0	-	-			0.7 31			40
CocaCola Amatil 105	)4 +	-2.2	+2.9	26	0-0	14	2.8	5.8 27	0.2	21	4.0	1.61	8,048	Sth Boulder Min Blackwall Prop.	24 107		+5.2 +1.5		12-0 12-1		-	3.0 3		0.9 NE 0.5 8		N/A 3.94	30 50
BEST PERFORMING S	знаг	RES:	Strono	iest S	Share	s P/	F < 2	0 P/S <	1 0					Recall Holdings		+21.4			10-0					0.3 55			2,459
		33.7 +		2	0-0	-	-		1.7	8	Nil	0.84	10	Titan Energy	3			15	9-1	-	-			2.2 NE		6.54	10
	30 +2	27.1	+5.0	3	0-0	-	-	0.8 10		8		0.17		CSG Ltd	127			17	9-1	3	0.1			0.5 29			361
Norton Gold 2	20 +1	18.1	+9.1	6	0-0	-	-	0.7 8	1.2	8	Nil	0.72	186	Macquarie Group	7537	+6.5	+4.7	17	7-0	16	0.3	2.4 1	2	0.2 19	3.4	2.98	24,446
Capilano Honey 100	8 +1	17.6	+8.9	6	0-1	-	-	3.1 17	0.3	19	2.0	1.00	87	ASX Limited	4235	+5.4	+3.6	19	7-0	16	3.0	6.4 3	30	0.3 22	4.2	N/A	8,199
	6 +1		+3.5	7	0-0	-	-		2.2		Nil			IOOF Holdings	1060			19						0.3 24		3.32	3,181
	2 +1		+0.6	8	0-0	4		1.3 8			Nil			Patties Foods	123		-1.1	28	8-1	3				0.4 10		0.69	171
,		13.6		8	0-1	1	-	2.2 11						Sims Metal Mgmt	1278			21	6-0					0.3 NE			
		13.2 + 11.8		9 10	3-0 0-0	10	1.4	0.6 5 0.8 12	0.7			0.97		Orora Limited		+17.8		6 23	6-0 6-0		0.1			0.5 NE			2,860 450
		11.0 +9.2		13	0-0			0.6 12		6	Nil			Mystate Ltd I-College Ltd	516 14			16	6-0	4	-	2.2 1		0.3 15 1.8 NE			430
Ridley Corp. 10		8.4		14	1-0	3		2.4 13		18	3.6			EZA Corporation	12	+4.4	-1.5	22	6-0	_	_	4.0		1.3 NE		0.48	9
				14	0-0	-	-	0.4 7		5		0.28		Prophecy Int'l		+13.5		8	7-1		_			0.6 25			32
Regional Exp. 10		7.9		15	2-1	-		0.6 4				0.44		Graincorp	974		+4.6	24						0.3 44			
Collins Foods 25	6 +	7.8	+3.9	15	3-0	5	-		0.5	17	4.1	0.54	238	Ambition Group	16	+1.5	+8.3	28	5-0	-	-			0.9 NE		0.12	10
A.P. Eagers 72	20 +	7.6	+3.3	15	21-0	3	-	3.1 18	0.2	17	3.8	0.45	1,285	Scantech	59	+3.4	-0.5	23	5-0	-	-	1.1	- 1	0.8 NE	Nil	0.88	10
Godfreys Group 35	55 +	6.6	+3.9	17	0-0	-	-		0.5	18	Nil	0.59	143	Villa World Ltd	215	+3.7	+3.8	23	5-0	2	-	1.1 1	11 /	0.4 11	7.0	0.88	201
Global Con Serv 5	8 4	-6.3	+2.4	18	0-0	1	-	0.7 6	0.8	12	Nil	0.69	99	Qantas Airways	287	+41.2	+2.3	1	5-0	13	0.0	1.3	- 1	0.4 NE	Nil	0.41	6,303
Aust Vintage 4	2 +	-5.9	+1.5	18	4-0	1	-	0.5 6		9	5.3	0.45	96	Medibank Priv.	248	+7.5	+2.8	15	5-0	-	0.6	-	- 1	0.5 NE	Nil	N/A	6,830
•		-5.7		18				1.9 12				0.36		Aust Foundation	619	+0.9		29	5-0	-	-		4 (				6,723
Burson Group 27				19	1-0	-	0.3		0.7			0.38		Kresta Holdings		+12.8	+6.8		11-6	-	-			0.7 NE		0.44	42
Newhaven Hotels 9		5.3		19	0-0	-	-	0.9 15		6		0.87		Antaria Ltd	2	+8.4	-4.0	14	4-0	-	-			2.5 426		3.77	14
		5.2		20	1-0		-	2.5 23				0.35		Zicom Group	23	+2.2	-3.3	26	4-0					0.9 15		0.52	49
		⊦3.7 ⊦3.5		23 23	5-0 1-2	2		1.1 11 8.3 70			7.0			Impedimed Ltd Aurizon Hold.	481	+56.7	+1.2	1 30	4-0 4-0	3 17				1.0 NE 0.3 41			246 10,216
Ruralco Hold. 36		-2.5		25	0-0	3		2.6 13				0.73		Aust Vintage	42			18	4-0	1	- 0.2		6			0.45	96
				26	4-0		_	0.7 5				0.52		Seek Ltd	1736	+3.3		24	4-0		3.4			0.5 30			
Transfield Serv 14		-2.0		27				4.1 37				0.20		Transfield Serv	144	+2.0		27						0.7 11			735
AGL Energy Ltd 150	6 +	1.7	+3.5	27	0-0	15	1.9	2.0 13	0.3	15	4.2	0.92	10,139	Service Stream	21	+0.9	+2.2	29	4-0	-	-	1.6	5 (	0.8 34	Nil	0.20	79
Centrepoint All 5	i1 +	1.3	-2.8	28	2-0	-	-	7.3 44	0.7	17	4.3	0.39	54	KeyBridge Cap'l	20	+3.7	+1.5	23	4-0	-	-	8.0	- 1	0.8 NE	Nil	N/A	33
Pro-Pac Pack. 4	l8 +	1.2	+0.6	28	0-0	-	-	3.7 21	0.8	18	4.2	0.50	109	Dicker Data Ltd	165	+1.5	+0.7	28	4-0	1	- 1	11.0 2	27	0.6 41	2.7	0.32	212
Patties Foods 12				28	8-1	3	-	2.5 24		10	5.8			AVEO Group	261		+4.6	15	4-0	5	0.1			0.3 50		3.08	,
		-0.3		31	0-0	-	-					0.35		WPG Resources	4		+3.4	30	4-0	-	-			1.9 NE			11
· ·		0.2		32	0-0	1	-	0.8 6				0.98		Un. Biosensors		+11.1		10	4-0	1	-			0.8 NE		6.36	61
Q.B.E. Insur. 134: ITL Limited 2:		0.2		32				2.5 14					18,331	Techniche Ltd	8		+0.8	25	4-0	-	-	4.1 5		1.3 7		2.03	18
Redbank Energy 80		+0.2 +0.0		32 32	0-0		0.0	2.3 24	0.2			0.74		Aims Property Elders Limited	14 266	+34.2		13	4-0 4-0			1.1 4 32 n 2		0.4 47	1.8 Nii	N/A 0.10	64 223
		-0.0		34	0-0		-		1.6			0.07		Universal Coal			+5.4	_	5-1		-			1.3 NE			40
•		-0.0		34	0-0	_	_	0.0 6				0.06		Perpetual Ltd	5355	+3.5		23						0.3 31			
														Suncorp Group	1355			32	5-1					0.2 24			,
INCOME SHARES: Hig	ghest	Yield	ls, Ca	oitalis	ation	> AS	\$250	million						Div. United Inv	360	+0.7	+2.3	30	3-0	-	-	1.0 1	3	0.3 7	3.9	N/A	739
Arrium Limited 2	20 -3	35.6	+3.0	95	6-0	11	5.8	0.1 10	1.3	1 -	46.2	0.05	573	Viralytics Ltd	46	+7.3	+4.3	16	3-0	3	- '	15.3	- 1	0.7 NE	Nil	N/A	85
MMA Offshore 8	32 -2	29.3	-2.1	90	5-0	12	6.8	0.5 9	0.5	6	15.3	0.50	300	Billabong Int'l	56			26	3-0	4	0.7	18.7	- 1	0.9 NE	Nil	0.49	555
			-3.8				13.2					0.10	,	Hunter H Global		+11.4		10	3-0	-				0.4 6			294
· ·			+3.2		3-0			2.6 42				0.39		PM Capital Glob	109		+0.8	16	3-0					0.5 NE			189
•			-1.1				1.9					0.18		Webjet NL	392		+5.8	20						0.3 16			315
		11.7		64				0.9 5 37.0 -						Medtech Global	161	+0.1		32 25	3-0 3-0		-			1.2 NE 0.6 18			14
STW Comm Group 6					1-0				0.6			0.59		Smartgroup Corp Globe Int'l Ltd		+25.3		4	3-0					0.5 NE		0.42	163 44
		20.8		80				0.9 38						G.U.D. Holdings	800			17						0.3 32			568
Scentre Group 39			+1.1										20,924	Estia Health	583	+4.8		20	3-0					0.5 NE			
Woodside Petrol 351			+0.3					1.7 17						Evolution Min.		+13.2		9						0.5 12			618
Aust Leaders Fd 13	88	-8.2	-0.7	57	0-1	-	-	0.9 11	0.4	8	8.7	N/A	321	Amcom Telecom.	259	+18.1	-1.1	6	3-0	8	0.9	8.6 2	28	0.6 31	2.4	4.01	690
Myer Holdings 17	'0 -1	11.3	+5.1	63	4-0	16	19.4		0.7	10	8.5	0.32	996	Toll Holdings	883	+14.3	+10.4	8	3-0	14	0.4	6.2 2	28	0.2 22	3.2	0.72	6,335
, ,	5 -1	19.2	+2.2	78	2-0	15	4.1	20.7 -	0.4	10	8.4	0.26	2,481	GPT Group	480	+8.8	+1.6	13	3-0	14	0.3	1.3 1	0	0.3 13	4.4	7.94	8,469
Mineral Res. 75		11.9		64	0-3	8	10.4	1.4 22	0.4	6	8.2	0.74	1,416	Alexium Int'l	579	%+134.	.8-25.9	0	3-0	-	0.0	-	- '	1.1 NE	Nil	N/A	134
Finbar Group 12			+0.0		3-0			1.3 17						Growthpoint Pro			+1.2							0.3 14			
		-4.1		48	0-1							1.22		Jervois Mining		+22.5		4	3-0		-			1.4 NE			7
			+1.1		2-0								1,569	Adelaide Bright	450		+4.2		3-0					0.3 17			
360 Capital Ind 26			+0.4				0.1					7.71		Intec Ltd	2707		+12.3		3-0					3.7 NE			3
CSG Ltd 12		-6.8 -0.8		17 39	9-1 0-0	3		5.1 17 1.0 6						Nat'l Aust Bank	3797	+3.7	+3.7	23 14	3-0 3-0					0.2 16 0.7 NE			91,929
Cadence Capital 14 Sth Cross Media 10			+0.6		0-0 4-0							1.19		Sedgman Ltd Spark Infrastru	205		+5.9				0.5			0.7 NE 0.3 23			
Pro Maintenance 25		-8.2		56	2-0	8		2.2 22						Select harvest	755	+7.7		15						0.3 23			536
		10.0		61			8.0						2,350	Magnis Resource		+16.9			3-0		-			1.0 NE			72
			+2.9					1.6 15																			

Page 16 Market Analysis

# Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

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Company	Share	STRE	NGTH F 4-Wk	ATING Rank	Sell	kers	Price	Return	ا Vola +نا۔	Price	Divi-	Price Sales	Market	Company	Share	STRE	NGTH RA 4-Wk	ATING Bank	Sel	kers	Price	Return	Vola-	Price Earn.	Divi-	Price	Market
Company	Price	rent	Chg.	0-99	Bay o	윮	NTA	Equity	ity	Ratio	Yield	Ratio	Cap'n	Company	Price	rent	Chg.	0-99	Buy	욻	NTA	Equity	ity	Ratio	Yield	Ratio	Cap'n
																							,				
UNDER-VALUED	SHAR	ES: Lo	west F	rice/S	Sales,	Yld:	> 0, F	Rel Sti	rength	1 > 0				OVER-VALUED S	HARE	<b>S</b> : High	est Pri	ice/Sa	ales F	Ratios	, Rel	ative S	Stren	gth < (	0		
Air New Zealand	296	+16.3	+1.2	8	3-18	6	0.2	14	0.9	1	4.7	0.07	329	Trade-Me Ltd	392	-1.0	-0.3	67	3-1	10	2.4	12	0.7	20	5.8	9.47	1,554
Smiths City	54	+1.9	+1.5	45	0-0	-	0.7	10	1.4	7	6.5	0.13	28	Pyne Gould Corp	35	-0.1	-0.7	61	0-0	-	0.5	-	1.1	NE	Nil	8.88	72
Ebos Group Ltd	1034	+1.6	+0.8	46	1-1	5	1.6	9	0.8	17	4.5	0.27	1,538	Wynyard Group	194	-2.0	-0.8	70	0-0	2	3.6	-	0.9	NE	Nil	8.79	199
Col Motor Co	639	+6.7	+1.1	25	0-0	-	1.5	13	0.6	11	7.6	0.30	209	Vital Health PT	166	-58.3	+0.0	98	0-0	4	1.6	11	0.5	15	6.6	8.31	562
PGG Wrightsons	51	+6.5	+0.5	26	2-0	2	1.4	15	1.6	9	12.3	0.32	385	NZ Exchange Ltd	115	-3.6	-0.5	75	0-0	3	5.9	24	0.7	24	6.8	4.65	292
Hellaby Hold.	342	+5.7	+0.6	30	1-0	4	1.9	15	1.2	13	6.1	0.44	325	Snakk Media Ltd	5	-17.0	-3.8	91	0-0	1.1	16.9	-	3.0	NE	Nil	3.88	14
Seeka Kiwifruit	325	+1.9	-0.3	45	3-0	-	0.8	4	0.5	18	5.6	0.48	47	SLI Systems Ltd	120	-10.8	+2.5	89	0-2	3	6.3	-	1.1	NE	Nil	3.24	73
Z Energy Ltd	484	+10.1	+0.1	15	0-0	7	3.3	16	0.8	20	6.3	0.57	1,936	NZ Oil & Gas	62	-9.1	+1.2	87	1-1	2	0.8	3	1.0	26	9.7	2.54	263
Genesis Energy	234	+7.9	-0.1	19	0-0	-	0.7	3	1.0	26	3.9	0.63	1,262	Foley Fam Wines	145	-4.6	-0.7	79	0-0	-	1.0	4	0.7	23	Nil	2.44	76
Infratil NZ	318	+9.3	-0.6	16	2-2	4	1.8	0	0.8	547	4.2	0.77	1,852	Sky Network TV	570	-4.5	-1.7	77	1-0	10	1.8	13	0.5	14	7.1	2.44	2,218
Abano Health.	800		+0.6	15	0-0		1.8	5	0.6	34	3.6	0.78	164	Moa Group Ltd	35	-9.9	-1.3		0-0		1.2					2.31	11
Mainfreight Grp	1619			33	2-7		3.6	20	0.6	18	2.7	0.83	1,603	, , , , , , , , , , , , , , , , , , ,													
Methven Limited	125			49	0-1		1.9		1.1		10.4	0.86	83	WORST PERFOR	MING S	SHARE	S We	akes	t Sha	res F	2/S R	łatio >	0 25	Yield	l < Tv	rice Av	erage
Hallenstein G.	320		+0.2	50	0-1		2.9	28	1.0		14.5	0.87	191	Vital Health PT		-58.3			0-0		1.6		0.5		6.6		562
Tourism Hold.		+18.2		6	7-8		1.2		1.3			0.88	199	WN Drive Tech.	5	-23.4	-3.5	95	0-0		0.7			NE	Nil	0.25	7
roundin riola.	170	+10.2	2.0	O	7 0		1.2	,	1.0	10	0.0	0.00	100	GeoOP Ltd	60	-20.5	+5.8	94	0-0	_				NE	Nil	N/A	16
DECT DEDECOM	INIC CI	JADEC	Ctron	annt I	Chara	. D/	E . 0	Λ D/C	1	^						-18.5	-1.8		0-0				3.2		Nil	N/A	7
BEST PERFORM		+65.3		igesi . 0	0-0		1.6		2.6	2	Nil	0.22	4	Promisia Integ. Snakk Media Ltd		-17.0		91			16.9		2.9	NE	Nil	3.88	14
Speirs Group																			0-0								
Tourism Hold.		+18.2		6	7-8				1.1	18	5.5	0.88	199	Smartpay NZ Ltd		-15.6	+0.2		1-0				1.9	18	Nil	1.35	31
Air New Zealand		+16.3			3-18		0.2		8.0	1	4.7	0.07	329	Coats Group plc		-13.2			0-0		0.7		0.9	12	Nil	0.30	668
Just Water Int.		+12.5			1-0		1.7	26	2.6	7	Nil	0.42	12	SLI Systems Ltd		-10.8			0-2		6.3		1.1	NE	Nil	3.24	73
Col Motor Co	639		+1.1	25	0-0		1.5	13	0.5		7.6	0.30	209	Xero Ltd		-10.2			4-5		12.4		1.3	NE	Nil	N/A	3,151
PGG Wrightsons	51		+0.5	26	2-0		1.4		1.3		12.3	0.32	385	Moa Group Ltd	35	-9.9	-1.3		0-0		1.2			NE	Nil	2.31	11
Hellaby Hold.	342		+0.6	30	1-0		1.9	15	1.0	13	6.1	0.44	325	Orion Health.	515	-8.1	-3.1	86	0-0	-				NE	Nil	N/A	827
Mainfreight Grp	1619			33	2-7	5	3.6	20	0.5	18	2.7	0.83	1,603	Pac Edge Bio.	71	-8.0	-1.7	85	0-3		32.8		1.7	NE	Nil	N/A	226
Seeka Kiwifruit	325			45	3-0	-	8.0		0.4	18	5.6	0.48	47	Kirkcaldie & St	168	-7.8	+3.1	84	0-0	-	0.9		0.3	NE	Nil	0.45	17
Smiths City	54	+1.9	+1.5	45	0-0	-	0.7		1.1	7		0.13	28	IkeGPS Limited	85	-7.4	-0.4	83	0-0	-		-	8.0	NE	Nil	N/A	43
Ebos Group Ltd	1034	+1.6	+0.8	46	1-1	5	1.6	9	8.0	17	4.5	0.27	1,538	Michael Hill	121	-5.3	-1.1	81	1-0	4	2.4	17	0.6	14	5.4	0.89	463
Turners & Grow.	194	+1.5	+1.1	47	0-0	-	8.0	6	0.5	14	Nil	0.31	227	Sealegs Corp	10	-5.2	-4.7	80	0-0	-	1.5	-	1.4	NE	Nil	0.75	13
Methven Limited	125	+0.7	-0.4	49	0-1	3	1.9	11	0.9	18	10.4	0.86	83	Foley Fam Wines	145	-4.6	-0.7	79	0-0	-	1.0	4	0.6	23	Nil	2.44	76
Hallenstein G.	320	+0.7	+0.2	50	0-1	5	2.9	28	0.9	10	14.5	0.87	191	Synlait Milk	298	-4.5	-0.9	78	0-0	2	5.1	13	0.5	38	Nil	1.04	436
														Blis Technology	2	-4.2	-1.5	76	0-0	-	3.4	-	4.1	NE	Nil	N/A	21
INCOME SHARE	<b>S</b> : High	est Yie	lds, Ca	apitali	sation	> N	Z\$10	0 milli	on					NZ Exchange Ltd	115	-3.6	-0.5	75	0-0	3	5.9	24	0.6	24	6.8	4.65	292
Hallenstein G.	320	+0.7	+0.2	50	0-1	5	2.9	28	8.0	10	14.5	0.87	191														
PGG Wrightsons	51	+6.5	+0.5	26	2-0	2	1.4	15	1.1	9	12.3	0.32	385	INSIDER SELLING	G: Mos	t Inside	r Sellir	ng, R	elative	Stre	ength	< 0					
Kathmandu Ltd	151	-24.5	-7.1	95	7-6	10	1.0	15	0.9	7	11.0	0.79	302	Pac Edge Bio.	71	-8.0	-1.7	85	0-3	- 3	32.8	-	1.7	NE	Nil	N/A	226
Warehouse Group	279	-6.2	-1.8	81	3-0	7	2.2	37	0.9	6	10.5	0.39	868	SLI Systems Ltd	120	-10.8	+2.5	89	0-2	3	6.3	-	1.1	NE	Nil	3.24	73
NZ Oil & Gas	62	-9.1	+1.2	87	1-1	2	8.0	3	1.1	26	9.7	2.54	263	Fletcher Build.	861	-2.4	+1.5	72	2-4	6	1.7	10	0.5	17	5.8	0.70	5,900
Skellerup Hold.	139	-7.3	-0.1	82	7-1	3	1.9	15	1.0	12	8.5	1.36	268	Xero Ltd	2469	-10.2	+8.3	88	4-5	5 1	12.4	-	1.3	NE	Nil	N/A	3,151
Kingfish Ltd	142	+2.7	-0.4	41	0-0	-	1.0	16	0.7	6	8.1	N/A	169														
South Port NZ	400	+3.4	-1.2	38	0-0	-	3.3	21	0.5	16	7.6	3.34	105														
Col Motor Co	639	+6.7	+1.1	25	0-0	-	1.5	13	0.4	11	7.6	0.30	209														
Opus Int'l Cons	146		+1.7						0.6			0.47	214														
,																											
INSIDER BUYING	: Most	Insider	Buyin	g, Re	lative	Stre	ngth :	> 0																			
Sanford Limited	500	+3.5	-2.2	38	5-0	2	0.8	4	0.3	23	6.4	1.01	468														
Ryman Health.	800						4.3		0.6	21	1.5	N/A	4,000														
Seeka Kiwifruit		+1.9			3-0		0.8		0.3		5.6	0.48	47														
Veritas Invest.		+4.3			2-0		7.2		0.9			1.43	43														
PGG Wrightsons	51		+0.5		2-0		1.4		1.0			0.32	385														
Trust Power Ltd	814		+0.1				1.7		0.3			3.14	2,547														
NZ Refining Co		+21.1		3	2-0							3.22	720														
Argosy Property	114		-0.5	28			1.2		0.5	10	5.4	8.55	898														
Summerset Group		+3.7			4-2				0.7	22	0.9	N/A	737														
Just Water Int.		+12.5							2.1			0.42	12														
Judi Traidi IIII.	10	1 12.0	10.1		. 0		1.7			,	1.411	U.TL	14														

## "Neglect" Ratings of Australian Shares

"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-9 Brokers, "Widely Followed" Shares = 10 or more Brokers.

Company	No. of Brokers Following Company			No. of Brokers Following Company		Company	No. of Brokers Following Company	Market Capital- isation (\$ Mill.)		No. of Brokers Following Company	
, , , , , , , , , , , , , , , , , , ,		(+)		· · · · · · · · · · ·	(+)	, , , , , , , , , , , , , , , , , , ,		(4)	, , , , , , , , , , , , , , , , , , ,		(+)
1300 Smiles Ltd	2	158	Bega Cheese Ltd	6	728	Dick Smith Hold	7	508	Hotel Property	2	399
360 Capital Ind	2	325	Bendigo Bank	15	5,709	Domino's Pizza	13	3,082	Hughes Drilling	2	35
360 Capital Grp A.P. Eagers	2 3	286 1,285	Berkeley Res. Bigair Group	2 5	36 140	Donaco Inter'l Doray Minerals	3 5	435 111	Hutchison Tel. I-Property Grp	1 7	882 508
ABM Resources	1	68	Billabong Int'l	4	555	Downer EDI Ltd	15	1,933	IMF Bentham Ltd		400
AGL Energy Ltd	15	10,139	Bionomics Ltd	2	230	Drillsearch	13	456	IMX Resources	1	7
ALS Limited	17	2,350	Blackmores Ltd	7	839	DuluxGroup Ltd	13	2,428	IOOF Holdings	12	3,181
AMA Group Ltd	2	164	Bluescope Steel	13	2,640	Dyesol Ltd	1	61	IRESS Limited	8	1,596
AMP Ltd		19,344	Boart Longyear	6	195 59	E-Bet Limited	2 5	70 517	Icar Asia Ltd IiNet	4 15	240
ANZ Bank APA Group		97,888 10,463	Boom Logistics Boral Limited	3 15	4,767	ERM Power Ltd Echo Ent Group	5 15	3,625	Iluka Resources	14	1,077 3,371
APN News Media		993	Bradken Ltd	13	378	Elders Limited	4	223	Imdex Limited	7	71
ARB Corporation		954	Brambles Ltd		17,699	Emeco Holdings	6	78	Impedimed Ltd	3	246
ASG Group Ltd	2	161	Breville Group	11	986	Emerchants Ltd	2	85	Incitec Pivot	17	6,652
ASX Limited	16	8,199	Brickworks Ltd	6	2,002	Endeavour Min.	5	29	Independ. Group		1,277
AV Jennings	1 5	245 1,304	Brierty Ltd Brockman Mining	2 1	46 530	Energy Resource Energy Develop.	e 7 7	696 1,020	Infigen Energy Infomedia Ltd	1 5	207 342
AVEO Group AWE Limited	10	642	Buru Energy Ltd	3	124	Energy Action	2	49	Ingenia Com Grp		342 356
Abacus Property	5	1,590	C.S.R. Ltd	13	1,953	Equity Trustees	3	420	Insurance Aust.	16	14,026
Acrux Ltd	4	142	CSG Ltd	3	361	Ethane Pipeline	1	129	Int Research	1	285
Adelaide Bright	16	2,917	CSL Limited		44,333	Evolution Min.	10	618	Investa Office	12	2,518
Admedus Limited		126	Cabcharge Ltd	8	621	Excelsior Gold	1	41	Invocare Ltd	9	1,513
Ainsworth Game	7	873	Calibre Group	2	80	FSA Group Ltd	1	161	Ironbark Zinc	1	39
Alacer Gold Alchemia Ltd	10 2	210 20	Caltex Austrlia Cape Lambert R.	9 1	10,114 46	Fairfax Media Fantastic Hold.	12 7	2,287 216	Iselect Limited Isentia Group	3 5	426 680
Ale Property	3	677	Capital Health	1	530	Federation Cent	12	4,311	JB Hi-Fi Ltd	17	1,743
Alkane Explor.	1	153	Capral Limited	1	76	Finders Res.	4	74	Jameson Res.	1	13
Alliance Aviat.	3	53	Cardno Ltd	10	548	Fleetwood Corp	5	82	James Hardie	14	6,711
Altium Limited	5	516	Carindale Prop	2	476	Flexicorp Ltd	11	1,128	Jumbo Interact.	3	44
Altona Mining	3	56	Carnarvon Pet.	1	143	Flight Centre	18	4,315	K&S Corporation		137
Alumina Ltd Amalgamated Hk	15 d 4	4,967 1,873	Carsales.com Cash Converters	16 4	2,490 429	Flinders Mines Folkestone Educ	2 2	39 547	K2 Asset Mgmt Kardoon Gas	2 9	147 621
Amcom Telecom		690	Cedar Woods Pro		470	Folkestone Ltd	2	150	Kasbah Resource		18
Amcor Ltd		17,183	Centaurus Metal	1	5	Fortescue Metal	22	6,695	Kina Petroleum	2	61
Aneka Tambang		10,475	Ceramic Fuel C.	1	10	Freedom Foods	2	461	Kingsgate Cons.	5	172
Ansell Ltd	15	3,972	Challenger Ltd	15	3,982	Freelancer Ltd	2	371	Kingrose Mining	1	86
Aquarius Plat.	5	323	Chandler McLeod		296	Funtastic Ltd	2	18	Korvest Ltd	2	46
Ardent Leisure Arena REIT	11 3	1,079 371	Chart H Retail Charter Hall GR	11 10	1,685 1,776	G.U.D. Holdings G8 Education	12 12	568 1,411	Kula Gold Ltd Legend Corp.	1 2	9 50
Aristocrat Leis	15	4.614	Clearview WIth	4	622	GBST Holdings	5	346	Leighton Hold	15	7,423
Arrium Limited	11	573	Coal of Africa	1	45	GI Dynamics	3	71	Lend Lease Grp	14	9,882
Asciano Limited	16	6,164	CocaCola Amatil	14	8,048	GPT Group	14	8,469	Lifestyle Com.	4	240
Astro Japan Pro	3	337	Cochlear Ltd	15	5,081	GR Engineering	1	140	Lindsay Aust	1	125
Atlas Iron Ltd	19	152	Cockatoo Coal	3	93	GWA Group Ltd	11	766	Logicamms Ltd	3	52
Attila Res Ltd Aurelia Metals	1 3	20 112	Codan Ltd Coffey Int'l	3 1	180 55	Gage Road Brew Generation HC	ı. 1 2	28 280	Lonestar Res. Lynas Corp Ltd	4 5	150 175
Aurizon Hold.		10,216	Cokal Limited	1	47	Genetic Tech.	1	59	M2 Group Ltd	16	1,806
AusNet Services	12	5,166	Collins Foods	5	238	Genworth Mort.	8	2,145	MMA Offshore	12	300
Ausdrill Ltd	11	116	Collection Hse	6	297	Gindalbie Met.	1	33	MacMahon Hold	6	64
Ausenco Ltd	2	59	Colorpak Ltd	1	44	Global Con Serv	1	99	Maca Limited	4	237
Austex Oil Ltd	2	67	Com'wealth Bank		47,686	Goodman Group		11,237	Macquarie Group		24,446
Aust Vintage Austal Limited	1 4	96 526	Comet Ridge Ltd Computershare	2 15	42 7,225	Goodman Fielder Graincorp	r 9 13	1,310 2,229	Macquarie C Tel Macquarie Atlas	2 5	101 1,693
Austin Eng.	2	65	Cooper Energy	5	7,223	Grange Resource		127	Magellan Fin Gp	8	3,085
Aust Pharm. Ind	7	657	Corp Travel M.	9	1,189	Greencross Ltd	7	982	Mastermyne Grp		17
Austbrokers	6	541	Cover-More Grp	6	628	Growthpoint Pro	6	1,692	Matrix Comp.	1	71
Automotive Hold	14	1,287	Cromwell Prop.	9	2,007	Gryphon Mineral	6	28	Maxi TRANS	3	102
BC Iron Ltd	11	85	Crown Resorts		11,225	HFA Holdings	1	272	Mayne Pharma G		686
BHP Billiton		04,830	Crusader Res.	1	25	Hansen Tech.	2	348	McMillan Shake.	5	934
BT Invest Mgmt BWP Trust	10 9	2,526 1,946	DUET Group DWS Limited	13 5	3,794 136	Harvey Norman Helloworld Ltd	14 4	5,031 148	McPherson's Ltd Medusa Mining	1 6	120 206
Bandanna Energy		44	Data 3 Ltd	3	122	Henderson Group		3,925	Melbourne IT	3	123
Bank of Q'land	16	5,108	Decmil Group	3	219	Hills Limited	3	203	Mesoblast Ltd	6	1,229
Base Resources	4	76	Devine	1	146	Hillgrove Res.	5	57	Metcash Ltd	15	1,369
Beach Energy	13	1,330	Dexus Property	13	7,244	Horizon Oil Ltd	7	182	Metgasco Ltd	1	11
Beadell Res.	10	224	Dicker Data Ltd	1	212	Hot Chili Ltd	1	43	Millennium Min.	2	8

Page 18					
	No. of	Market		No. of	Market
	Brokers Following	Capital- isation		Brokers Following	Capital- isation
Company	Company		Company	Company	
Mincor Resource	6	132	Redflow Limited	1	63
Mineral Res.	8	1,416	Reece Australia	2	3,406
Mineral Deposit	4	81	Regeneus Ltd	2	29
Mint Payments Mirvac Group	2 14	31 7,653	Regis Resources Resource Equip.	18 2	700 112
Monadelphous G		920	Resource Gener.		49
Money3 Corp Ltd		190	Resolute Mining	4	212
Mortgage Choice		316	Retail Food Grp	7	1,223
Mt Gibson Iron	14 4	245	Reva Medical	2 1	177
My Net Fone Ltd Myer Holdings	4 16	184 996	Rex Minerals Ridley Corp.	3	22 320
Mystate Ltd	4	450	Rio Tinto Ltd	18	26,315
NRW Holdings	9	70	Royal Wolf Hold	5	234
Nanosonics Ltd	4	471	Ruralco Hold.	3	284
Nat'l Aust Bank	17 12	91,929	SAI Global Ltd	11	908
Navitas Ltd Nearmap Ltd	5	1,779 185	SMS Mgmt & Ted STW Comm Gro		252 279
Neon Energy Ltd	-	18	Salmat Ltd	3	185
Neuren Pharm.	1	170	Sandfire Res.	15	695
New Hope Corp.	4	2,136	Santos Ltd	13	7,702
New Standard E	n 2 17	10 170	Saracen Mineral	4	345
Newcrest Mining Nextdc Limited	17	10,179 491	Scentre Group Sedgman Ltd	13 3	20,924 170
Nib Holdings	11	1,624	Seek Ltd	15	5,948
Nick Scali Ltd	2	267	Select harvest	8	536
Nido Petroleum	1	57	Senex Energy	11	391
Nine Entertain.	13	1,956	Seven West Med		1,569
Novion Property Nthn Star Res.	13 8	7,871 1,303	Seven Group Seymour Whyte	8 2	2,207 114
Nufarm Limited	13	1,926	Shine Corporate	4	569
OM Holdings	1	238	Shopping Centre	9	1,298
OZ Minerals Ltd	21	1,126	Sigma Pharm.	11	1,028
Oil Search Ltd OnTheHouse Ho	18 ld 2	11,938 47	Silex Systems Silver Lake Res	3 9	95 98
Orica Ltd	17	7,634	Silver Chef Ltd	6	226
Origin Energy	15	13,530	Sims Metal Mgmi		2,616
Orocobre Ltd	5	379	Sino Gas & En.	5	309
Orora Limited	13	2,860	Sirius Res. NL	12	987
Oroton Group Osprey Medical	8 2	114 70	Sirtex Medical Skilled Group	9 10	2,023 330
Ottoman Energy	3	115	Slater & Gordon	12	1,526
Ozforex Group	6	593	Smart Parking	1	33
Pacific Brands	11	408	Somnomed Ltd	3	142
Pacific Energy	1	178	Sonic Health	14	7,928
Pact Group Hold Paladin Energy	9 15	1,280 650	Soul Pattinson Spark Infrastru	1 10	3,275 3,006
Panaust Ltd	19	806	Spec Fashion	5	130
Panoramic Res.	8	183	Spotless Group	6	2,284
Paperlin X Ltd	1	11	St Barbara Ltd	2	106
Patties Foods Peet Ltd	3 6	171 621	Starpharma Hold Steadfast Group	4 7	160 1,003
Perpetual Ltd	13	2,494	Sth Cross Media	12	795
Perseus Mining	14	182	Sth Cross Elect	2	62
Phoenix Gold	2	37	Stockland	13	11,063
Platinum Asset	10	4,714	Suncorp Group	16	17,433
Poseidon Nickel Praemium Ltd	2 1	92 119	Sundance Energy Sunland Group	/ 4 1	297 362
Premier Invest	16	1,849	Super Retail Gr	18	1,858
Primary Health	14	2,550	Swick Min Serv	2	38
Prime Media Grp		317	Sydney Airport	14	11,635
Pro Maintenance		297	Syrah Resources		775
Q.B.E. Insur. Qantas Airways	16 13	18,331 6,303	TFS Corporation TPG Telecom Ltd	3 d 13	592 5,985
Qube Holdings	12	3,037	Tabcorp Holding	14	3,537
RCG Corporation		196	Tandou Ltd	3	111
RCR Tomlinson	6	323	Tap Oil	2	68
REA Group Ltd	15	6,247	Tassal Group	5	552 5 760
RXP Services Ramsay Health	3 14	47 13,839	Tatts Group Ltd Technology One	13 11	5,769 1,231
Range Resource		50	Telstra	18	76,777
Recall Holdings	12	2,459	Ten Network	13	631
Reckon Limited	9	210	Teranga Gold	3	46
			Conve	aht @ C	

•	Following			Following		
Company	Company	(\$ Mill.)	Company	Company	(\$ Mill.)	
The Reject Shop	10	208	Virgin Aust	13	1,727	
Thorn Group Ltd	7	416	Virtus Health	8	604	
Tiger Resources	7	72	Vision Eye Inst	1	116	
Tigers Realm	1	73	Vita Life Sci.	1	85	
Tissue Therapy	1	65	Vita Group Ltd	3	256	
Titan Energy	3	11	Vmoto Ltd	1	43	
Tlou Energy Ltd	1	28	Vocation Ltd	3	18	
Toll Holdings	14	6,335	Vocus Comm.	7	589	
Toro Energy Ltd	1	160	WDS Limited	1	22	
Tox Free Sol.	13	387	Watpac Ltd	1	138	
TransPacific In	11	1,216	Webjet NL	11	315	
Transurban Grp	13	17,881	Wellcom Group	2	137	
Transfield Serv	13	735	Wesfarmers Ltd	15	49,366	
Treasury Group	3	350	Western Areas	16	937	
Treasury Wine	14	3,445	Westpac Banking	g 17 %1	17,568	
Troy Resources	3	104	Westfield Corp.	12	20,448	
UGL Limited	15	271	Whitehaven Coal	19	1,678	
UXC Limited	7	272	Wide Bay Aust.	4	201	
Un. Biosensors	1	61	Woodside Petrol	16	28,969	
Unity Mining	1	10	Woolworths Ltd	15	37,983	
Universal Coal	2	40	World Titanium	1	17	
Village Road.	7	863	Worley Group	15	2,481	
Villa World Ltd	2	201	XRF Scientific	1	29	
Viralytics Ltd	3	85	Yancoal Aust.	1	60	

No. of Market Brokers CapitalMarket Analysis

No. of Market Brokers Capital-

## "Neglect" Ratings of NZ Shares

"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-4 Brokers, "Widely Followed" Shares = 5 or more Brokers

Brokers.					
Company	No. of Brokers Following Company	Market Capital- isation (NZ\$ Mill.)	Company	No. of Brokers Following Compan	
Company  Abano Health.  Air New Zealand  Akd Int Airport  Argosy Property  Cavalier Corp  Chorus Ltd  Coats Group plo  Comvita  Contact Energy  DNZ Property  Delegat Group  Diligent Board  Ebos Group Ltd  F & P Health.  Fletcher Build.  Fonterra S/H Foreightways Ltd  Goodman Prop.  Hallenstein G.  Heartland Bank  Hellaby Hold.  Infratil NZ  Kathmandu Ltd  Mainfreight Grp  Meridian Energy  Methven Limited  Metro. LifeCare  Michael Hill  Mighty River  NPT Limited  NZ Exchange L	2 6 9 5 2 9 2 2 8 5 3 5 5 8 6 6 6 6 7 5 4 4 4 4 10 5 8 3 5 4 8 2	(NZ\$ Mill.)  164 329 5,391 898 31 1,142 668 131 4,495 573 480 484 1,538 3,715 5,900 631 972 1,437 191 625 325 1,852 302 1,603 5,303 83 1,013 463 4,816 105 292	Company  NZ Refining Co Nuplex Indust Opus Int'l Cons PGG Wrightsor Port Tauranga Precinct Prop. Property F Ind. Pumpkin Patch Restaurant Brds Rubicon Limited Ryman Health. SLI Systems Ltd Sanford Limited Skellerup Hold. Sky City Ltd Sky Network T\ Snakk Media Lt Spark NZ Ltd Steel & Tube Summerset Grd Synlait Milk TeamTalk Ltd Trower Limited Trade-Me Ltd Trust Power Ltd Vital Health PT Warehouse Grd Wynyard Group Xero Ltd	3 7 4 4 8 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	y(NZ\$ Mill.) 720 638 214 385 2,236 1,277 646 36 372 133 4,000 73 468 2,398 2,218 14 6,034 263 737 436 23 124 487 1,554 2,547 2,997 562 868 199 3,151
NZ Oil & Gas	2	263	Z Energy Ltd	7	1,936

### Dividend\$

	Cents per	Ex-	Pay-	Tax
Company	Share	Date	able (	Credit
Air New Zealand	6.50	13-03	20-03	Full
Augusta Capital	1.25	05-02	13-02	Full
Auckland Int'l Airport	7.30	19-03	02-04	Full
Barramundi	1.36	13-03	27-03	Partial
Briscoe Group	8.50	20-03	31-03	Full
CDL Investments	2.20	01-05	15-05	Full
Contact Energy	11.00	04-03	26-03	Full
Fletcher Building	18.00	-	15-04	Nil
Freightways	12.00	20-03	07-04	Full
Heartland Bank	3.00	19-03	02-04	Full
Hellaby Holdings	9.00	25-03	01-04	Full
Marsden Marine	5.25	13-03	20-03	Full
Marlin Global	1.82	11-03	27-03	Partial
Meridian Energy	4.80	31-03	15-04	Full
MetLifeCare	1.50	02-04	14-04	Nil
Michael Hill Internationa	al 2.50	26-03	02-04	Nil
Millennium & Cop.	2.40	08-05	15-05	Full
Nuplex Industries	10.00	17-03		Nil
NZX Ltd	3.00	13-03	27-03	Full
Opus In't	4.90	18-03	01-04	Full
Port of Tauranga	22.00	06-03		Full
Precinct Property	1.15	02-03		Nil
Property For Industry	1.95	03-03	12-03	Full
Seeka Kiwifruit	8.00	20-03	27-03	Full
Skellerup Holdings	3.50	13-03	26-03	Full
Sky City	10.00	20-03	02-04	Nil
Smiths City Group	1.00	05-02	13-02	Nil
South Port NZ	7.00	02-03	10-03	Full
Spark NZ	9.00	27-03	10-04	Full
Speirs Group	0.50	31-03	10-04	Full
Summerset Group	2.10	10-03		Nil
TeamTalk	4.00	10-04		Full
Tourism Holdings	7.00	07-04		
Trade-Me	7.70	13-03		Full
Vector	7.50	31-03		Full
Veritas Investments	2.70	16-03		
Warehouse Group	11.00	02-04	16-04	Full
Aust	tralian Sha	res		
Cardno	13 00	18-03	07-04	

Austra	alian Sha	res	
Cardno	13.00	18-03	07-04
Chandler Macleod	1.70	27-03	08-04
CSG Ltd	4.00	19-02	11-03
Fiducian Group	4.50	10-03	26-03
Finbar Group	4.00	24-02	10-04
Iluka Resources	13.00	05-03	31-03
Integrated Research	3.50	05-03	23-03
M2 Group	15.00	24-03	16-04
Melbourne IT	4.00	02-04	23-04
Prophecy International	2.00	10-03	02-04
Skilled Group	7.50	16-03	10-04
The Reject Shop	16.50	19-03	13-04
Village Roadshow	14.00	16-03	10-04

Total Ret	urn Index f	for All List	ed Shares
Feb 9	1592.34	Feb 16	1579.49
Feb 10	1592.72	Feb 17	1575.45
Feb 11	1585.66	Feb 18	1583.97
Feb 12	1581.62	Feb 19	1586.35
Feb 13	1584.62	Feb 20	1588.73
Feb 23	1594.41	Mar 2	1619.16
Feb 24	1605.60	Mar 3	1600.81
Feb 25	1614.42	Mar 4	1596.48
Feb 26	1611.01	Mar 5	1597.15
Feb 27	1623.44	Mar 6	1598.01

#### Next Issue:

The next issue of *Market Analysis* will be emailed in five weeks time on <u>Monday April 13, 2015</u>.

The print version will be delivered later that week, depending upon printing and postal delivery times.

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