Thirty Four Years of Independent Information and Unbiased Advice on the Australian and NZ Stockmarkets

Market Analysis

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Summary and Recommended Investment Strategy.

We see good value and growth potential in many of our Recommended Portfolio shares. Remain fully invested.

Investment Outlook.

Not a single month goes by without at least one subscriber to this newsletter asking us to comment on some newspaper or internet report predicting a stockmarket crash "in the immediate future".

Just do an internet search for "The coming crash of 2015" and you'll get 391 million hits! That is enough to get anyone worried . . . until you do a search on "The coming crash of 2014".

Then you will still find 147.0 million results. The first article (published February 2014) listed by Google predicts "Crash of 2014: Like 1929, you'll never hear it coming", while the second (from May 2014) predicts the "2014 crash will be worse than 1987" and stock prices will fall at least 30%. A Forbes article (June 2014) predicts a "Stock market crash WORSE than the 1930's" and also forecasts the "collapse of the dollar". Another (from January 2014) offered "Six signs that 2014 will be the year of the Super Crash".

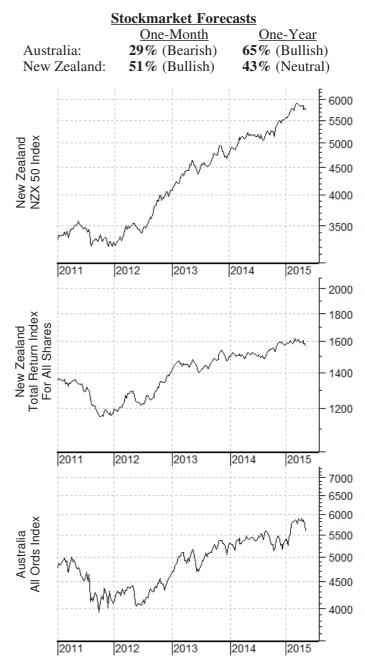
How will the current 2015 crash predictions work out? No-one yet knows, but we do know how well these predictions have performed in the past.

Over the last 50 years, the US stockmarket has <u>never</u> fallen 50% in value. In 2008 it did fall 38.5%. In 1974 it fell 29.7% and in 2002 was down 23.4%. So there is perhaps a 2% chance of a 30% decline (in any calendar year) and virtually a zero chance of a 90% "super crash".

Even if we define a "crash" (a "*mild* crash"?) as a 20% decline there is only about a 6% chance of the Doom and Gloom predictions being right.

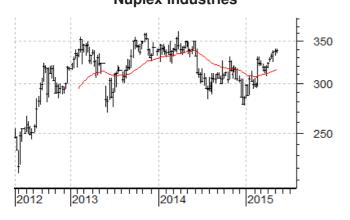
As the *same people* predict "a coming stock market crash" *year after year*, we know that they are wrong 94-100% of the time! Few other forecasters can match this *consistent level of <u>inaccuracy</u>* - making widespread Doom and Gloom a very reliable and almost perfect "contrary opinion" buy-and-hold indicator!

While playing around on the internet you may be interested to search on "The coming boom of 2015" (or 2016). That will yield articles on medicine, politics, house prices and solar energy - but little or nothing on the stockmarket. Search on "The coming stock market *boom* of 2015" and you will again get articles about the coming crash! If it is "good news" then it just isn't news!



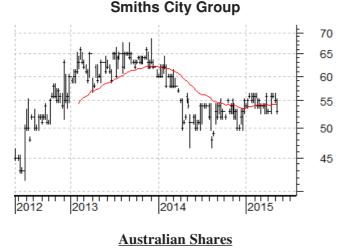
Recommended Investments

<u>Nuplex Industries</u> has released *Acure*, an "innovative technology" that "delivers very fast dry times, extremely long pot life and cures at low temperatures" and which is suitable for "almost all the different coatings markets". Nuplex Industries



Smiths City Group has received a final payment of \$5,600,000 (plus GST) relating to damage to its Christchurch property. This follows \$2,875,000 received in the first half of the year. This \$8,475,000 (pre-tax) will be recorded as an extraordinary profit for the year to the end of April 2015.

The company also reports that "retail trading conditions have softened following a strong Christmas period". Annual revenues were similar to the 2014 financial year, but "cost and margin pressures" have reduced the second half trading profit.



(This section is in Australian currency, unless stated.)

<u>Acrux Ltd</u> reports *Axiron* sales of US\$39.1 million in the March 2015 quarter. Previous quarterly sales were US\$39.5 million in March 2014, US\$47.1 million in June 2014, US\$36.3 million in September 2014 and US\$47.6 million in December 2014.

Royalty receipts will be steady in US dollar terms, but significantly higher in Australian dollars owing to the lower exchange rate. Acrux pays about 30% of its royalty revenue as a royalty to Monash University but only until February 2017. So in two year's time Acrux's *net* royalty income will rise about 40%.



<u>ALS Ltd</u> unaudited accounts indicate an underlying net profit to 31 March 2015 of \$135 million (33 cents per share), down 21% on the previous year.

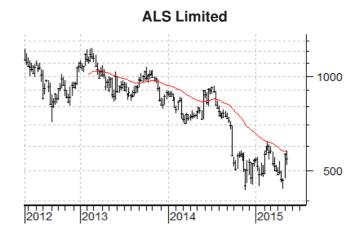
Profits have been steady at \$67.3 million, \$67.7 million and \$71.1 million over the last three half yearly periods.

The company also expects to make a non-cash writedown in its oil and gas businesses of \$290 million. In retrospect, ALS Ltd obviously paid too much to acquire **Reservoir Group** in August 2013 for US\$533 million, especially given the decline in the oil price last year. We did note at the time that was a "fairly high price" but the acquisition was expected to provide ALS Ltd's "existing laboratory businesses with additional work from Reservoir Group's customers". Those benefits have also been less than expected.

Acquisitions allow the company to enter new businesses, but shareholder wealth is created from *organic* growth (i.e. growing the existing businesses).

ALS Ltd is planning a mix of growth from acquisitions (to establish new businesses) and organic growth to expand those businesses. It plans to open a new \$10 million oil and gas laboratory in Houston later this year. Last month it completed the acquisition of **ControlVet**, the "premier full service food testing laboratory in Portugal" with assets also in Spain and Poland, with other small food testing acquisitions in Europe and North America planned for this year. The company now has "an appropriate integration platform" from which it can grow its food testing business. It is also building a new \$5 million pharmaceutical laboratory in Ely, UK. As these businesses grow, ALS Ltd will be less dependent upon its cyclical Minerals division, so future earnings should be less volatile.

On a share price of 546 cents, the shares trade on a Price/Earnings Ratio of 16¹/₂. That is good value for a high quality company with a high return on equity and (Continued on Page 4)



Portfolio Recommend ed 01 ivestmei Uts CURRENT Perform-Vola-Price Price/ Gross Cash Total ADVICE Company Initial Recommendation mance Shares tility Sales Earnings Dividend Share Dividends Return - Date Price Forecast (mil.) Ratio Ratio Ratio Yield Price Rec'd % NZ Shares BUY 12/01/99 25 Е 275.5 3.90 4.9 63 CDL Investments Ltd CDI 1.2 12 27.6 +260% +106% HOLD **Cavalier** Corporation CAV 05/12/95 156 Е 68.7 1.8 0.13 5 10.7 39 282.0 HOLD В Colonial Motor Company CMO 10/11/92 128' 32.7 0.6 0.27 10 8.5 570 440.3 +689% BUY Michael Hill Int'l Ltd MHI 5 Е 383.0 0.85 13 5.7 57.4+3348% 11/06/91 1.0 115 HOLD Nuplex Industries Ltd NPX 11/02/97 523 А 198.1 1.0 0.41 13 6.2 338 483.0 +57% HOLD D 7 Smiths City Group SCY 64 52.7 0.13 6.6 53 26.5 +24% 09/10/06 1.4 225.3 HOLD South Port New Zealand SPN 13/02/96 120 А 26.2 3.44 7.4 +431% 0.6 16 412 BUY Steel & Tube Holdings STU 08/08/00 146 В 88.5 0.7 0.58 14 7.7 288 308.6 +309% Australian Shares (in Aust cents) BUY Acrux Limited ACR 12/05/14 99 В 166.5 1.0 2.67 5 9.2 87 8.0 -5% С NE HOLD+ AJ Lucas Group AJL 13/05/03 107' 267.4 1.6 0.35 Nil 30 36.4 -38% В BUY ALS Limited ALQ 12/10/99 77 407.2 0.5 1.43 14 7.1 546 275.5 +967% NE AtCor Medical Ltd В 24 BUY ACG 15 1.9 7.31 Nil Nil +57% 11/11/13 157.4 ATP D 4.4 Nil 5 HOLD+ Atlas Pearls & Perfume 14/05/96 73 399.4 0.96 17.5 -69% 9 BUY AAX 10/06/13 191' D 168.4 1.8 0.13 NE Nil 27 -85% Ausenco I td 1.8 HOLD+ Brickworks Ltd BKW 12/11/12 1115 A 148.4 0.3 3.22 21 2.9 1458 82.5 +38% BUY Cardno Ltd CDD 14/12/09 391 В 165.6 0.7 0.42 7 10.7 337 164.3 +28% HOLD Circadian Technologies CIR 10/02/04 188 D 68.1 2.2 9.07 NE Nil 16 65.0 -57% 82 27 HOLD+ Clarius Group Ltd CND 08/04/03 D 89.6 1.9 0.13 NE Nil 70.5 +19% CGO BUY 10/03/08 С 7.5 60 15.8 -14% CPT Global Ltd 88 36.7 1.3 0.57 12 HOLD 11/10/10 175 В 284.1 0.9 2.21 36 5.7 158 50.0 +19% CSG Limited CSV BUY Ellex Medical Lasers ELX 14/03/06 49 С 107.6 1.7 0.67 46 Nil 34 Nil -31% BUY 11/02/08 В 30.8 2.52 4.9 185 57.4 Fiducian Group FID 260 0.8 14 -7% BUY Finbar Group Ltd FRI 12/04/10 106 В 229.6 0.9 1.03 8 7.9 126 44.5 +61% HOLD+ Iluka Resources Ltd IIU 12/10/04 471 В 418.7 0.5 4.46 0 2.2 846 210.0 +124% IRI В 40 5.71 180 HOI D+ Integrated Research 14/01/08 169.70.6 36 2.8 32.5 +431% 33 A 29 2.4 1079 HOLD-M2 Group Ltd MTU 09/10/06 183.1 0.3 1.90 94.0+3455% С HOLD+ Melbourne IT MLB 10/02/04 53 92.9 0.8 19 Nil 138 180.0 +500% 1.11 BUY Mt Gibson Iron MGX 10/11/14 44 А 1090.8 2.0 0.26 2 18.6 22 Nil -51% HOLD Nomad Building Solutions 13 С NE Nil -52% NOD 16/08/10 277.5 3.8 0.45 Nil 6 HOLD С Novarise Renewable Res NOE 14/03/11 25 415.1 2.3 0.70 7 Nil 16 Nil -36% HOLD Probiotec Ltd D 52.9 10 Nil 9.3 -77% PBP 11/02/08 116 2.2 0.14 18 +280% HOLD+ Prophecy International PRO 08/09/08 26 В 55.4 1.1 6.34 35 3.4 81 17.8 12/03/02 BUY Skilled Group Ltd 126 7 13.5 SKE В 235.9 12 0 16 126 188.5 +149% HOLD-Technology One Ltd TNE 11/11/03 44 А 309.2 0.6 6.32 40 1.5 399 50.8 +922% TFS Corporation Ltd 45 А 0.7 3.99 7 BUY TFC 08/01/07 327.0 3.3 180 20.2 +345% HOLD+ The Reject Shop Ltd TRS 11/01/05 257 В 28.8 0.6 0.28 14 4.4 686 392.0 +319% В 4.7 HOLD Village Roadshow VRL 10/08/09 77 159.5 0.4 0.95 20 574 267.0 +992%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +371.7%. This is equal to an average annual rate of +37.3%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 37 current and 160 closed out) is +31.3%, compared with a market gain of +4.0% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

* Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

Recommended Investments

(Continued from Page 3) sound growth prospects. Factoring in that earnings are at a cyclical low - and likely to rise strongly over the next several years - then ALS shares offer excellent value and strong potential for capital appreciation . . . as well as a high current income yield. "Buy".

AtCor Medical has received *CE Mark* certification for *Oscar 2* (i.e. the ambulatory blood pressure monitoring device developed as a joint venture with **SunTech Medical**) which allows commercial marketing and sales in Europe, Australia and some Asian countries. The company expects to receive **FDA** 510k clearance later this year, which will allow sales in the United States and many other countries.

Following the recent CPT-1 code for *SphygmoCor*, AtCor Medical has "expanded go-to-market plans" for a "high impact launch" and expects "sustainable, long term growth" from the Clinical Specialist market.

An attractive feature of this business is a high gross profit margin of around 85% on a US\$15,000 <u>SphygmoCordevice</u>. This is a relatively simple hardware device (costing only a few thousand dollars to produce) but which has <u>significant value in its software and</u> <u>Intellectual Property</u> (with the usual potentially high profit margins and economies of scale of any software business).

Most importantly, that high gross profit margin should help the company to largely finance its marketing plans and future growth internally from operating cash flow (i.e. as Michael Hill International has done, without the need to raise large amounts of additional capital and *dilute* earnings per share growth). The business could then become very profitable and generate large operating cash surpluses as sales volumes expand to cover the fixed overhead costs of running a business.

The device has a useful working life of about five years, so while this is <u>not</u> a Software-as-a-Service (SaaS) business with recurring monthly or annual revenues, once the company has won a customer with an initial sale it should be able to achieve "recurring" replacement sales every five years or so.

AtCor Medical will also provide the device on a "market cost per test rental" - which provides "annuity style revenues without the capital cost for smaller centres and private practices" - and recurring monthly revenues for AtCor Medical - but without a huge investment in working capital. AtCor Medical's investment in working capital for these rentals is its cost, not the selling price, which we estimate should be repaid over about two to 13 weeks!

<u>This is all a very favourable financial situation which</u> <u>makes AtCor Medical a very attractive "software"</u> <u>business</u> - significantly more so than those software companies which need to regularly raise additional equity capital to finance massive cash outflows on marketing (and product development) to win customers who may not become profitable for many years (if ever).



Atlas Pearls & Perfumes' shareholders contributed \$723,363 to the recent \$3.1 million cash issue, subscribing to just 23% of the shares. The remaining 77% will be taken up by the underwriters.

The company has completed the sale of a 50% interest in Essential Oils of Tasmania to Westwood **Properties**. Essential Oils of Tasmania has also contracted to sell 100% of Cannabinoid Extracts Australia, a medical marijuana venture (subject to law reforms and obtaining government licences) to Capital Mining. Essential Oils of Tasmania will receive \$125,000 in 60 days time and, subject to obtaining government licences to operate its business, a further \$125,000 in cash plus 500,000 Capital Mining shares (after a proposed 33 to 1 share consolidation, worth around \$100,000), plus 500,000 options (at an exercise price of 30 cents each) plus reimbursement of \$51,924 of legal fees spent to date on licence applications. Capital Mining will fund ongoing licencing application costs. If this business proceeds, then Cannibiniod Extracts will grow industrial hemp under hot-house conditions and contract for Essential Oils of Tasmania to extract cannabidiol oil using its supercritical CO₂ extraction technology.





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<u>Ausenco Ltd</u> continues to predict revenues to December 2015 will be similar to last year, but "expects a material improvement" in earnings owing to the cost reduction program. Costs were reduced by \$29 million in 2014 with a further \$20 million in savings expected this year.

The company also reports that it is bidding for a "large number of very significant brownfield or expansion type projects".



Ellex Medical Lasers increased its global market share from 12.7% to 14.2% in the ophthalmic laser market over the last year according to a report by **Market Scope LLC**, just slightly behind the largest company with a 14.5% share.

In the sub-market for glaucoma treatment lasers, Ellex Medical Lasers was the global leader with a 50% market share, up from 41% a year earlier. The company was also the largest producer of photodisruptor YAG lasers, with its market share up from 15.3% to 18.7%, helped by its new *Tango SLT* laser and *Ultra Q Reflex* YAG laser.



Finbar Group has acquired a 1019m² site, containing the heritage listed **Australia Post** building, which will be included in its 7,206m² **Civic Triangle** site redevelopment in South Perth. Buildings on the original site - except the heritage listed Police Station - have been demolished ahead of the future development of around 300 apartments, commercial space and local amenities.

This acquisition of the Australia Post site will "achieve better architectural and development outcomes" from

incorporating both heritage buildings in the new development design.

Settlement will be in July 2015 and **Australia Post** will lease the heritage building for at least the next seven years.

Finbar Group has also finalised terms for the acquisition of the 3.15 hectare former **Port Hedland Hospital** site, directly opposite the **Port Hedland Yacht Club** and overlooking the proposed **Spoilbank Marina** precinct. The company was selected as the preferred developer of this site in July 2012. The scheme amendment to allow permanent residential apartment housing was approved in January 2014 and will allow Finbar Group to develop a four stage project totalling 518 permanent apartments, 163 short stay apartments and 2300m² of commercial lots in 8-10 level buildings with an end value of \$390 million.

Finbar Group will acquire the site from Landcorp (i.e. the Western Australia government's land development agency) for \$5.95 million - but has removed much of the project risk by making this purchase conditional on obtaining development approval *and* marketing success (i.e. reaching an undisclosed level of pre-sales for the first stage of the development, consisting of 109 apartments plus 654m² of commercial lots). Marketing is expected in the second half of the current calendar year.



Iluka Resources has presented **Kenmare Resources plc** with a non-binding proposal to acquire the company. Under this proposal, Iluka Resources would offer 0.016 new Iluka Resources shares for each Kenmare Resources share, valuing Kenmare Resources at about 6.8 pence per share. Kenmare Resources shareholders would own 9.6% of Iluka Resources after this takeover.

The proposal is subject to a number of conditions, including the Mozambique government's approval for the change of ownership of Kenmare's mining assets, support of the Kenmare board and Kenmare's lenders waiving all early repayment penalties and fees. If it acquires the company, Iluka Resources intends to repay all of Kenmare's high interest rate debt which would be refinanced at lower rates from its existing undrawn facilities. (Continued on Page 6)

Recommended Investments

(*Continued from Page 5*) The company notes that "even if all preconditions are waived or satisfied, Iluka is <u>not</u> bound to proceed with any offer".

Iluka Resources believes that this acquisition would "consolidate complementary assets, reserves and skills", "enhance current and future production flexibility, product range and marketing effectiveness" and improve Kenmare's operations with Iluka's "industry-specific technical expertise and market knowledge, access and reach". Removing a financially weak, heavily indebted, desperate for cashflow, competitor from the market could also help stabilise Mineral Sands selling prices!

Iluka Resources reports low production volumes during the March quarter - mainly owing to the idling of capacity. Total Mineral Sands production for the quarter was 167.2 thousand tonnes, down 24.4% on the March 2014 quarter and down 19.2% on the December 2014 quarter.

Sales and revenues were also down, in part resulting from a suspension of Zircon sales and deliveries in March as the company "engaged with customers in relation to a new pricing and payments framework".





Integrated Research has acquired US based **IQ Services** which expands its interests in Unified Communications and offers other growth opportunities. The company will pay US\$1.5 million in cash at settlement on 1 July 2015 plus up to US\$3.5 million over the next three years, subject to achieving earnings milestones (for a maximum cost of US\$5.0 million in cash).

The acquisition will bring together Integrated Research's *Prognosis* performance management with IQ Services' cloud based SaaS testing capabilities. Combining these operations "will create the world's most complete view of cloud, hybrid and traditional on premises operations for unified communications and collaboration and Contact Centre solutions".

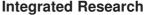
IQ Services also "uniquely provides the means to

generate voice, data and video traffic to ensure WebRTC (i.e. web real-time communications) interactions work as intended". WebRTC is forecast to account for 15% of enterprise voice and video communications by 2019, up from just 1% today.

IQ Services operates only in North America, so Integrated Research will immediately expand the business to service customers in Europe and Asia.

This acquisition will also help Integrated Research expand its performance testing software into "next generation services such as web real-time communications, software defined networks, session initiation protocols, Lync and Skype for Business".

This relatively low cost acquisition strengthens Integrated Research's *Unified Communications* business and further enhances its long term growth potential.





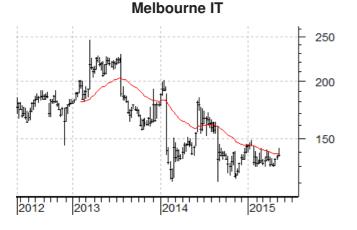
<u>Mount Gibson Iron</u> reports cash of \$324 million (30 cents per share) at the end of March. That is down \$30 million over the quarter, reflecting the temporary build up of ore stockpiles (to be sold in the current quarter) and working capital outflows of \$26 million from winding down Koolan Island operations and paying creditors.

Iron ore cash production costs were A\$47.80/tonne over the quarter (although down to A\$43.80/tonne by March), but slightly less than selling prices which averaged US\$47/tonne.



<u>Melbourne IT</u> has formed a new alliance to provide "cloud migration capability to local organisations" by "initially offering *Cloud Factory* services" provided by US based **2nd Watch**.

Melbourne IT has completed the acquisition of **Uber Global Group**, a domain registration and hosting group, as we discussed in March.



M2 Group has agreed to acquire **Call Plus Group**, New Zealand's third largest internet service provider for NZ\$250 million in cash (on a debt-free, cash free basis). The business (trading under the brands *Slingshot*, *Orcon*, *Flip*, *Call Plus Business* and *2Talk*) is expected to generate annual revenues of NZ\$250 million and earnings (before depreciation and tax) of NZ\$45 million in the year to June 2016. Earnings were \$24 million in 2014 and forecast to be \$36 million this financial year.

This acquisition will be financed with debt - with the new and existing debt refinanced with new multi-year loan facilities. <u>The acquisition is expected to add</u> <u>around 15% to earnings per share</u> - mainly as the interest cost of borrowing is lower than the expected earnings from the business.

M2 Group had also sought to acquire Australian listed **iiNet** after an \$8.66 takeover offer from **TPG Telecom** (which is 26.9% owned by **Washington H Soul Pattinson**, an associate of **Brickworks**), with a competing bid of 0.803 M2 Group shares plus 75 cents in cash (i.e. at an M2 Group share price of \$10.79, this would be worth \$9.41), which would combine two companies of similar size and result in iiNet shareholders owning 42% of the enlarged M2 Group.

TPG Telecom has since increased their offer to \$9.55 in cash - which the iiNet directors prefer owing to the "certain value of a cash offer" (although investors have the option of taking about 18% of the total consideration in TPG Telecom shares).



Technology One will pay up to \$12 million in cash to purchase Australian based **Desktop Mapping Systems Pty** (trading as *Desktop Mapping Solutions*) to acquire "unique IP for the storage, retrieval and management of spatial data". This will be important for Technology One's enterprise software for local government, central government and asset intensive businesses.



TFS Corporation has signed a contract to develop and manage 119 hectares of new plantations in the Northern Territories during May for the **Church Commissioners for England**. Settlement for the land and establishment fees is expected in June.

Galderma (a subsidiary of **Nestle**) has launched a social media campaign to promote *Benzac* which is now stocked in 23,000 US stores.



Australian Stockbroker and Australian Bank Account

Australian discount stockbrokers will <u>not</u> open an account for NZ residents. That *may* have something to do with compliance requirements - or it may simply be to boost revenues. **E*Trade Australia** (a subsidiary of **ANZ Banking Group**) will refer NZ investors to **ANZ Securities** (formerly **Direct Broking** and a subsidiary of ANZ Banking). **Commonwealth Securities** (a subsidiary of **Commonwealth Bank of Australia**) sends NZ investors to **ASB Securities** (also a subsidiary of CBA). The NZ stockbrokers then charge NZ investors an internet brokerage rate of 0.3%, almost <u>three times higher</u> than the 0.12% internet rate for Australian residents.

There is now one option for a New Zealand resident investor seeking access to an Australian discount broker and/or an Australian bank account.

<u>Australian Discount Stockbroker</u> <u>Actively Seeks New Zealand Investors!</u>

One small, independent Australian stockbroker, Amscot Stockbroking (the internet service of One State Stockbroking) - www.amscot.com.au - is actively seeking NZ resident investors! Its Executive Chairman and major shareholder has recently returned from a trip to NZ to promote its services to NZ clients (which we became aware of after receiving their spam email sent to NZ "investment advisers").

Unlike the NZ discount brokers, Amscot Stockbroking does charge a monthly "trading platform" fee of A\$11 (for htmlIRESS) or \$77 (for webIRESS) - although these fees are rebated if you make at least 5 or 15 trades in any month, but its actual brokerage fees are significantly lower. It offers two brokerage options: The "Value" rate is 0.088% with a minimum charge of \$14.85 and the <u>"Trader" rate charges just 0.044% with a higher minimum of A\$33</u>.

That will make the "Value" rate cheaper on trades up to \$37,500 and the "Trader" better value only if you regularly make larger trades.

Note, however, that if an order is filled over two or more days, Amscot will charge the minimum \$14.85 or \$33 fee <u>each day</u>, while many other brokers will charge it as one transaction. So buying or selling inactively traded shares over several days could be significantly more expensive!

If you make just one small trade per month then you can save money with Amscot's \$11 per month platform fee and \$14.85 brokerage fee (for a total of A\$25.85), rather than a minimum fee of A\$29 or A\$30 with the NZ internet brokers. In fact, if you make <u>10 or more trades</u> <u>per year</u> the lower brokerage will more than cover the monthly platform fee. If you make a larger number of trades, or larger value trades, the savings could be significantly higher.

You can also purchase Australian dollars (and send them to your CMA) from your trading bank - or better yet, an online forex dealer like **Currency Online** (www.currencyonline.com) - at significantly better rates than offered by the NZ internet brokers!

An Australian Bank Account

All internet stockbrokers use a Cash Management Account (CMA) to settle share purchases and sales. With ANZ Securities and ASB Securities this CMA has no other features. Amscot Stockbroking will open a Macquarie Cash Management Account for its clients and presumably its NZ clients. Macquarie stopped offering these accounts direct to NZ residents some years ago, but presumably are offering them to NZ residents that are clients of Amscot Stockbroking.

The Macquarie Cash Management Account is more of a bank account than a CMA. You can use it for everything that you can do with a regular bank account: write cheques, have dividends direct credited, make electronic payments to third parties, BPAY payments (e.g. to pay for cash issues) or setup regular payments. There are no monthly fees and no transaction fees.

If you want an Australian bank account and are having difficulties getting one, then opening a stockbroking account with Amscot Stockbroking could be the way to go. Some people have been able to open NAB accounts through BNZ or CBA accounts through ASB, but it is far from certain.

Sign Up Online

The Amscot Stockbroking internet site is very efficient and most NZ investors should be able to quickly sign up and open a brokerage account (and CMA account) online. The site will seek to verify your identification and residency information automatically from third parties, so in many cases it may <u>not</u> be necessary to post certified copies of documents to the company!

And Now some Bad News!

Amscot Stockbroking's parent company, One State Stockbroking, has the dubious distinction of having received the largest fine ever imposed by the **Australian Securities Exchange**. In 2009 it was fined \$235,000 plus GST for market manipulation and "unprofessional conduct" after placing "phantom bids" (i.e. to inflate prices when seeking to sell) and 3303 transactions with no change in ownership (i.e. to make some shares appear more actively traded, to promote "day trading").

Summary and Recommendation

Stockbrokers seldom work in the interests of investors. "Full service" brokers will phone up to encourage unnecessary trading to generate commissions. The NZ internet brokers provide "cost plus" access to Australian brokers in their group (who won't deal directly with NZ residents). For some reason, this collusion and restraint of competition is not illegal! Amscot/One State Stockbroking seeks to earn commissions from encouraging "day trading". In all cases, it is necessary to avoid the high priced "services" that you don't want!

For a NZ resident investor seeking access to an Australian internet stockbroker, lower brokerage fees and an Australian bank account there is currently only one option: Amscot Stockbroking.

How Much You Need to Become Financially Independent. And How to Get There.

<u>How to Become</u> <u>Financially Independent</u>

The answer to becoming financially independent has <u>nothing</u> to do with your level of employment income. It is related to your expenditure and <u>savings rate</u> (and the rate of return on your savings and investments).

Before explaining how this works and looking at some examples, we must first make some assumptions:

Firstly, <u>a person can usually withdraw "income" of about 4% from an investment portfolio annually</u>. There are studies that indicate that a portfolio of shares and fixed interest investments will allow an annual withdrawal of between 3% to more than 8% annually over a 25-30 year retirement period. There are also a lot of people who will disagree with *any* figure we suggest here - so let's avoid a complicated argument and assume a 4% withdrawal rate is realistic.

Secondly, we suggest an investment portfolio weighted mainly towards growth investments (i.e. shares). Conventional wisdom suggests that a person own mainly growth investments (i.e. shares) while working and saving for retirement but then switch to lower risk, *income* investments (i.e. fixed interest) during retirement. Even at age 65, however, a retirement portfolio has a long term 20-30 year investment horizon - and shares offer the highest long term returns. With today's low interest rates, shares even offer higher current income returns! Just as importantly, our objective is <u>not</u> to become financially independent at age 65 but to do so much earlier. Our investment objective is not that the portfolio last only 20-30 years but (effectively) forever! So growth investments are important.

Thirdly, <u>let's assume a 5% rate of return on the</u> <u>investment portfolio over the long term future</u>. Historically the stockmarket has produced a return of about 10% (after inflation), but a lot of people (who will never become financially independent) will again disagree with any figure we may suggest here. A 5% return should be a conservative and achievable rate of return over the long term, but the stockmarket's historical average of 10% could also be realistic (and this newsletter's goal is to seek a substantially higher return over the long term).

So, to summarise, lets start by assuming one can withdraw "income" equal to 4% of the capital value of an investment portfolio, let's invest mainly in shares to maximise long term returns and let's assume a conservative 5% return (after inflation) on future investments. How soon can one become financially independent? The answer to that question has nothing to do with the size of your employment income and everything to do with your expenditure and savings rate!

Financial Independence and Your Savings Rate

With a savings rate of 10% it will take 51 years for an investment portfolio to grow to a stage where it can provide all the income needed to meet living expenses. Note that this is regardless of one's income. For a person earning \$10,000 (spending \$9,000 on living expenses and saving \$1000) it will take 51 years until the investment income grows to \$9,000 per year (i.e. 4% of the portfolio value of \$225,000). For a person earning \$200,000 (i.e. \$180,000 in expenses and \$20,000 in savings) it will take an identical 51 years to build an investment income of \$180,000 (from a portfolio worth \$4,500,000).

These figures indicate that most people probably need to save about 10% of their income *throughout their entire working life* to provide an adequate investment income during retirement.

Earning a higher income seldom improves a person's financial situation as living expenses often rise by a similar amount, <u>leaving both the savings rate and the number of years needed to build a retirement portfolio unchanged</u>.

The answer to becoming financially independent *faster* is to *lower one's living expenses* (or hold expenses steady as your income rises) and raise your *savings rate*.

A person able to save 20% of their income will become financially independent after about 36 years.

Cut all unnecessary expenditure and boost your savings rate to 50% - which is difficult, but not impossible - and you will become financially independent after just 16½ years! Such a person could retire in their early to mid-30's and enjoy a 55-60 year "retirement" living off their investment income.

<u>Increasing your future rate of return on investments</u> <u>- the objective of this newsletter - would also have a</u> <u>significant impact on making one financially independent</u> <u>in a shorter period of time</u>. Of course, lots of people will tell you this cannot be done over the long term. Perhaps we have just been very lucky over the last 34 years?

<u>Anyone able to lift their investment returns to 10%</u> per annum (i.e. the stockmarket's historical average) would be significantly better off:

With just a 10% savings rate they would become financially independent in 33 years.

With a 20% savings rate, financial independence is achieved in 25 years.

A person able to save 50% of their income would achieve financial independence in less than 13 years after which the portfolio (and the annual income) would start to compound into some significant wealth!

<u>At a 20% rate of return on your investments</u>, a 10% savings rate will achieve financial independence in 20¹/₂

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years, at a 20% savings rate it will take only 16¹/₂ years and at a 50% savings rate less than a decade!

By saving hard and investing wisely, *anyone* - regardless of their employment income - can become financially independent and then build significant investment wealth while living off their investment income!

How Much do You Need for Financial Independence?

How much capital you need depends solely upon the level of income needed to meet your future living expenses. We mentioned above being able to withdraw 4% of a portfolio each year, so divide your required income by 0.04 (i.e. or multiply it by 25).

So the capital sum required to become financially independent is probably about 25 times your required annual income. If you want a margin of safety, multiply by 30 or 35 (or a larger number).

So if you can live on \$25,000 per year, then you

probably need only \$625,000 (although \$750,000 to \$875,000 would be better). Once you reach this sum (plus have a debt-free house) you could "retire" and live off your investment income - whether you are 25 or 65.

If you require \$100,000 per year for living expenses, then you need to have a portfolio of at least \$2,500,000 (or up to \$3,500,000).

Summary and Recommendation

Regardless of income, a person who starts early and saves hard can become financially independent (i.e. where investment income exceeds living expenses) within a decade or a few decades. Financial independence then becomes an important inflection point after which excess investment returns start to compound to create higher levels of investment wealth over future years!

The <u>most important factor in this wealth accumulation</u> is one's savings rate - the percentage of income that can be saved and added to one's investment portfolio each year.

Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company	Shale Our 4-WK halik 🕁	문 Price Return Vola- Price Divi- Price 2월 전 on til- Earn. dend Sales Market 2월 전 NTA Equity ity Ratio Yield Ratio Cap'n	STRENGTH RATING TO SEE Price Return Vola- Price Divi- Price Company Share Cur- 4-Wk Rank See to on til- Earn. dend Sales Market Price rent Chg. 0-99 Charles NTA Equity ity Ratio Yield Ratio Cap'n
UNDER-VALUED Air New Zealand Smiths City Ebos Group Ltd Col Motor Co PGG Wrightsons Turners & Grow. Hellaby Hold. Nuplex Indust Seeka Kiwifruit Genesis Energy Z Energy Ltd	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	INSIDER BUYING: Most Insider Buying, Relative Strength > 0 Summerset Group 342 +8.3 +0.8 13 4-0 6 2.2 16 0.7 14 1.0 N/A 738 Sanford Limited 480 +1.9 -1.2 44 40 2 0.8 4 0.3 10 10.7 14 1.0 N/A 738 Seeka Kiwifruit 315 +2.7 +0.8 40 -0 0.8 5 0.3 15 3.5 0.42 49 Trade-Me Ltd 379 +1.0 +0.9 50 3-0 10 2.3 12 0.7 19 6.0 9.15 0 NZ Refining Co 252 +15.0 -5.4 6 2-0 3 1.2 2 0.7 79 Nil 3.38 788 Argosy Property 113 +3.7 -1.4 30 2-0 5 1.2 10 9 12.6 0.31 374 Trust Power Ltd 788 +3.3 -2.4 35 2-0 6 1.6
Abano Health. Infratil NZ Mainfreight Grp Methven Limited Tourism Hold. Scales Corp Ltd Hallenstein G. Sanford Limited BEST PERFORM	760 +3.4 -4.4 34 314 +6.3 -2.0 19 : 1555 +1.4 -1.4 49 : 117 +0.3 -0.5 53 : 177 +7.0 -4.3 17 : 170 +3.8 +1.4 29 : 357 +2.5 +0.6 42 : 480 +1.9 -1.2 44 :	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	OVER-VALUED SHARES: Highest Price/Sales Ratios, Relative Strength < 0 Pyne Gould Corp 34 -7.2 -2.6 83 0.0 - 0.5 - 1.1 Nil Nil 8.62 70 Vital Health PT 165 -58.3 -0.0 98 0.0 4 1.6 11 0.5 15 6.6 8.28 561 Wynyard Group 179 -5.8 -2.1 80 0-0 2 3.1 - 0.9 NE Nii 7.96 207 NZ Exchange Ltd 113 -3.3 +0.3 72 0-0 3 5.6 26 0.7 22 7.4 4.40 287 Snakk Media Ltd 5 18.9 -0.3 93 0-0 1.4.7 - 3.1 NE Nii 3.62 2,436 SLI Systems Ltd 97 -7.6 +0.4 84 0-2 3 5.1 - 1.1 NE Nii 2.62 59
Speirs Group Air New Zealand Tourism Hold. PGG Wrightsons Nuplex Indust Scales Corp Ltd Col Motor Co Ebos Group Ltd Seeka Kiwifruit Hellaby Hold. Hallenstein G. Mainfreight Grp Just Water Int. Smiths City Turners & Grow. Methven Limited INCOME SHARE	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	WORST PERFORMING SHARES: Weakest Shares, P/S Ratio > 0.25, Yield < Twice Average Vital Health PT 165 -58.3 -0.0 98 0-0 4 1.6 11 0.5 15 6.6 8.28 561 WN Drive Tech. 3 -27.9 -2.8 96 0-0 - 1.1 - 2.7 NE Nil 0.31 6 Snakk Media Ltd 5 -18.9 -0.3 93 0-0 1 1.4.7 -3.0 NE Nil 3.38 12 GeoOP Ltd 48 -12.5 +0.1 93 0-0 - - 1.9 NE Nil N/A 13 Orion Health. 440 -11.8 -1.8 91 0-0 - - 0.5 NE Nil N/A 706 Smartpay NZ Ltd 20 -10.1 +3.4 89 1-0 - - 3.5 1.8 1.9 20 Nil 1.50 34 Moa Group Ltd<
Hallenstein G. PGG Wrightsons Kathmandu Ltd Sanford Limited Warehouse Grou	357 +2.5 +0.6 42 50 +6.1 -0.8 21 142 -26.8 +0.7 95 480 +1.9 -1.2 44	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	Mercer Group 12 -5.7 -7.2 79 0-2 - 1.7 - 1.5 NE Nil 0.87 35 Rubicon Limited 33 -5.4 -0.4 78 4-0 1 1.8 3 1.3 66 Nil 0.87 153 Allied Work. 231 -5.3 -1.0 77 1-0 - 2.9 19 0.5 15 4.6 0.41 60 Foley Fam Wines 140 -5.3 +0.1 77 0-0 - 0.9 4 0.6 22 Nil 2.36 73 Kirkcaldie & St 168 -4.3 +1.8 74 0-0 - 0.6 1 0.3 46 Nil 0.48 17
NZ Oil & Gas Opus Int'l Cons Col Motor Co Skellerup Hold. Kingfish Ltd	132 -5.5 +0.6 79 570 +3.5 -3.0 33 140 -3.4 +1.9 73	1-1 2 0.8 3 1.1 26 9.8 2.52 261 3-0 4 1.3 17 0.6 7 9.4 0.36 195 0-0 - 1.3 13 0.4 10 8.5 0.27 186 7-1 3 1.9 15 1.0 12 8.4 1.37 270 0-0 - 1.0 16 0.7 6 8.4 N/A 163	INSIDER SELLING: Most Insider Selling, Relative Strength < 0 Mercer Group 12 -5.7 -7.2 79 0-2 - 1.7 - 1.4 NE Nil 0.87 35 SLI Systems Ltd 97 -7.6 +0.4 84 0-2 3 5.1 - 1.1 NE Nil 2.62 59 Fletcher Build. 849 -0.5 +0.2 67 2.4 6 1.7 10 0.5 17 5.9 0.69 5,818 Spark NZ Ltd 285 -0.2 -0.4 65 0-1 12 3.1 19 0.5 16 8.0 1.43 5.211

May 11, 2015. *Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria*

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company	Chara	STRE	NGTH R	ATING	Insider Buy-Sell Brokers	wing	ort to	NTA"	Volatility	Ratio	field	Ratio	Market	Company	Chara		NGTH RA	ATING Bank	Sell	kers wing	Short Interest	e to	ROE Volatility	P/E Ratio	ŕield	Ratio	Market
Company	Share Price	rent	4-www. Chg.	0-99	Buy-		Pri Ch	58	Vola	P/E Ratio	Div Yield	P/S F	Cap'n	Company	Share Price	Cur- rent	4-Wk Chg.	0-99	Buy-Sell		Inte	Price to NTA	Vola	P/E F	Div Yield	P/S F	Cap'n
UNDER-VALUED	SHAR	ES: Lo	west P	rice/S	ales, Y	/ld >	0, Re	Stren	gth >	0				BEST PERFORM	ING SH	IARES	: Strong	gest S	Shares	s, P/E	E < 20), P/S -	< 1.0				
Raptis Group	40		+0.0		0-0	-				NE ·			28	World Reach Ltd		+79.5		1	1-0	-	-		- 1.0		Nil		5
Data 3 Ltd	80		+5.2			3						0.15		Multiplex Euro.		+28.0		5	0-0	-	-		- 2.2		Nil		14
SRG Limited	65		+0.8		13-0).7 2				0.18	41	Farm Pride Food		+27.4		6	0-0	-	-		0 1.3		Nil		17
Ruralco Hold. Pro Maintenance	351 277	+2.0	-0.3 +5.7	33 37		3 8		2.5 13 2.4 22			5.7 6.1	0.20	271 329	Norton Gold Pac Environment		+24.9	-4.5 -5.0	7 9	0-0 0-0		-		8 1.1 - 1.7	10 7	Nil Nil		214 10
K&S Corporation	146		+3.2			3						0.23	133	Burson Group		+18.7		9	1-0		0.0		- 0.6		Nil		533
Aust Pharm. Ind		+57.8		2				2.1 6		32		0.25	781	Konekt Limited		+18.6		10	1-0		-		3 2.0		Nil		12
ERM Power Ltd	249		+2.5							NE		0.28	603	Ridley Corp.		+12.9		14	1-0	3	0.0		3 0.6		3.4		342
Sims Metal Mgmt	1042	+3.9	-0.7	29	6-0 1	13	8.0 1	.2 -	0.4	NE	1.0	0.30	2,134	Citadel Group	378	+12.8	+10.2	14	0-0	-	-	-	- 0.6	8	5.3	0.65	32
Sigma Pharm.	83	+9.3	-0.8	18	0-1 1	11	1.0 1	.7 12	0.8	13	4.8	0.31	908	Lindsay Aust		+12.5		14	0-1	1	-		1 0.8		4.3		117
Dicker Data Ltd	180			30		1		2.0 27				0.35		Q.B.E. Insur.		+10.8		16				2.6 14					8,881
Caltex Austrlia		+10.4		17				8.7 1				0.37	,	Super Retail Gr		+10.0		17	0-1	18	7.3 4	47.1	- 0.4		4.0		1,951
Lindsay Aust Chalmers	46 310	+12.5	-3.1 +1.2	14 24	0-1 0-0	1		2.0 11).7 3			4.3	0.37 0.38	117 24	Godfreys Group Novarise Renew.	340 16	+9.9 +9.7		17 18	0-0 1-0	-	-	- 0.6	- 0.5 8 1.4	17 7	Nil Nil	0.57	137 66
Centrepoint All	50			24 29	0-0	-		7.1 44				0.38	53	Sigma Pharm.	83	+9.7		18		11		1.7 12			4.8		908
Ridley Corp.		+12.9										0.39	342	Global Con Serv	53			19	0-1	1	-				Nil		89
CIMIC Group		+1.1					1.7 2				5.1	0.43		Villa World Ltd	223		+0.6	19	5-0		0.1		1 0.4		6.7		246
Aust Vintage	40).5 6	1.1			0.43	93	Tyrian Diagnost	0	+8.3	+15.7	20	0-0	-	-		- 24.5		Nil		1
Embelton Ltd	750	+4.0	+3.6	29	0-0	-	-		0.3	13	4.1	0.47	16	CMI Limited	159	+7.3	+3.9	21	5-0	-	-	1.2	8 0.7	15	3.8	0.59	55
Automotive Hold	423	+6.5	+2.5	24	0-0 1	14	0.5 4	.8 17	0.5	29	4.7	0.48	1,296	Seven Group	720	+7.2	+6.7	21	6-1	8	2.5	1.0 13	3 0.4	8	5.6	0.71	2,133
CI Resources	100	+4.3	+5.2	28	1-0	-	- 1	.0 25	0.8	4	1.0	0.48	73	Data 3 Ltd	80	+7.1	+5.2	22	0-1	3	-	5.3 33	3 0.6	16	5.6	0.15	123
Fantastic Hold.	215			19		7		2.2 6	0.6			0.49	222	JB Hi-Fi Ltd	1986	+6.9		23					6 0.4		4.2		1,966
Sedgman Ltd		+16.7					0.2 1			NE		0.51	161	Collins Foods	247			24	3-0		0.0		- 0.5		4.3		230
Collins Foods	247						0.0					0.52		Teranga Gold	76			25	0-0		0.0		- 0.6		Nil		50
Vita Group Ltd	999	+26.2		6 21		3 13		 .8 4	0.8		2.7	0.54 0.56	242 2,286	AGL Energy Ltd	1477 5	+5.0 +4.9	+0.5 -3.0	27 27	0-0 0-0	15	1.5 -	2.0 13		15 5	4.3 Nil		9,966 17
Graincorp A.P. Eagers		+7.4 +22.5						.8 4 8.9 18				0.56	'	Eumundi Group K&S Corporation	146			27	0-0 2-0	3	-	0.8			7.6		133
JB Hi-Fi Ltd	1986	+6.9		23				8.6 56	0.3		4.2	0.56	'	Newhaven Hotels	95		-0.9	28	0-0	-		0.9 1			6.3		22
CMI Limited	159			21	5-0			.2 8	0.8			0.59	55	CI Resources	100			28	1-0		-	1.0 2			1.0		73
Citadel Group		+12.8			0-0	-			0.7		5.3	0.65	32	Int'l Equities	6	+4.1	-1.4	28	0-0	-	-		7 2.1	5	Nil		8
Seven Group	720	+7.2	+6.7	21	6-1	8	2.5 1	.0 13	0.5	8	5.6	0.71	2,133	Centrepoint All	50	+4.1	+2.1	29	0-0	-	-	7.1 4	4 0.7	16	4.4	0.38	53
Toll Holdings	900	+30.9	+5.9	5	3-0 1	14	0.1 6	6.3 28	0.3	23	3.1	0.73	6,457	Embelton Ltd	750	+4.0	+3.6	29	0-0	-	-	-	- 0.2	13	4.1	0.47	16
Q.B.E. Insur.	1379	+10.8	+5.0	16					0.5	19	2.7	0.74	18,881	Brisbane Bronco	28	+3.9	+1.8	29	0-0	-	-	1.9 14	4 1.0				27
Nufarm Limited		+25.3		6			2.1 2				1.1	0.75	'	Landmark White	50	+2.2		33	1-0	-	-	8.3 70			7.5		14
Landmark White	50			33	1-0			3.3 70	1.1			0.75	14	Aust Vintage	40	+2.0		33	2-0				6 0.8		5.5		93
Brisbane Bronco	28		+1.8	29	0-0			.9 14				0.78	27	Ruralco Hold.	351	+2.0		33	0-0	3	-		3 0.3		5.7		271
Wesfarmers Ltd	4374 95			35 28	1-0 1 0-0	15		0.0 32	0.3		4.6	0.83	49,153 22	Regional Exp.	97 277	+0.6 +0.5		36 37	2-1 2-0	8	- 0.4		4 0.6 2 0.5		Nil 6.1		106 329
Newhaven Hotels AGL Energy Ltd	95 1477		-0.9 +0.5).9 15 2.0 13				0.87		Pro Maintenance Redbank Energy	800	+0.5	+5.7	37 38	2-0 0-0				- 0.2		Nil		329 6
Villa World Ltd	223		+0.6	19				.2 11				0.91	246	Air Change Int.	10		+0.0	39	0-0		-		9 1.6		Nil		2
G.U.D. Holdings	759			20				.5 37			4.7	0.92		CB Australia	0	+0.0		39	0-0	-	-		6 11.7		Nil		0
Super Retail Gr	990	+10.0	+2.0	17	0-1 1	18	7.3 47	7.1 -	0.5	18	4.0	0.92	1,951														
AMP Ltd	637	+11.1	+1.3	16	1-0 1	16	0.2 4	.7 18	0.6	26	3.6	0.93	18,841	INCOME SHARES	S: High	est Yie	lds, Ca	pitalis	sation	> A\$	250	million					
Orora Limited		+13.9			6-0 1	13	0.1		0.7	NE	2.9	0.94	2,498	Arrium Limited		-31.3						0.1 10) 1.3		50.0		529
Agri. Land Trt		+4.0				-						0.96	16	Metcash Ltd		-21.1			4-0				- 0.6				1,174
Basper Limited	50	+0.2		37	0-0	-						0.98		Skilled Group	126			81	2-1		3.8		- 0.8		13.5		296
Beyond Int'l		+6.1			2-0	-		2.4 21					90	Monadelphous Gr			+4.4	64				2.6 4			12.8		897
Refresh Group Pact Group Hold		+1.7 +3.0				- 9		2.0 17					7 1,215	Cardno Ltd Myer Holdings		-15.4 -10.0			3-0	10 1			- 0.5 - 0.7		10.7 10.7		558 797
Nib Holdings		+10.4											1,624	STW Comm Grou		-22.4		85	1-0		5.4		- 0.7		10.6		270
Pac. Star Netwk		+1.4						2.8 16					'	Bradken Ltd		-26.6			0-0		3.0		5 0.4				428
Boral Limited		+11.5			0-0 1	15							4,845	Seven West Med.	123	-6.4	+1.9	60	2-0		5.4		- 0.6				1,224
Tox Free Sol.	302	+6.1	+1.6	24				5.0 27						Scentre Group	378	+5.0	-2.5	27	0-0	13	0.4	-	- 0.5	11	9.6	9.282	0,126
C.S.R. Ltd	377	+5.7	-2.9	25	0-1 1	13	1.4 1	.9 9	0.6	22	2.7	1.09	1,908	Aust Leaders Fd	127	-8.3	+0.1	63	0-1	-	-	0.8 1	1 0.4	7	9.4	N/A	296
AV Jennings		+4.9).9 6						Mineral Res.		-10.1							2 0.4				
GR Engineering	83		-1.5					2.8 31						Woodside Petrol	3380		+1.5	55	0-0				7 0.3				
Empired Ltd		+8.8						5.4 80						Worley Group		-10.0							- 0.4				
Orica Ltd		+2.2											7,582	Fortescue Metal		-19.0		80 50					8 0.5				7,784
Fairfax Media Capilano Honey		+10.1 +35.5				-		8.7 23 8.7 17					2,445 103	Prime Media Grp Finbar Group	86 126		+0.6 +1.0		0-0 6-0		0.2		- 0.5 7 0.5				313 289
Laserbond Ltd		+35.5				2		.9 12						360 Capital Ind	247		-2.6	29	0-0		1.2		- 0.4				309
Tamawood Ltd		+2.5						.6 73						Sth Cross Media	104		+0.4	45	5-0		3.3		- 0.6		7.2		758
Evolution Min.		+14.2).7 5						ALS Limited	546		+1.9		4-0		9.6		- 0.3				
XRF Scientific		+4.8				1		2.0 17						Cadence Capital	140		+0.1		0-0				6 0.4				314
PS & C Limited	94	+7.9	+4.9	20	1-0	-		8.5 58						Insurance Aust.	550	-2.6	-2.0	51	1-3	16	0.8	3.1 30	0 0.3	10	7.1	1.191	2,879
Nine Entertain.	227				3-0 1								2,134	Cromwell Prop.	110		-1.2		2-6				5 0.4				1,912
CVC Limited	155					-		.9 13						WAM Capital Ltd	191		-1.0						1 0.4				859
Ark Fund Ltd	41					-).4 7					10	DUET Group	249	+2.9	-0.7	31	2-0	13	1.7	1.8 10	0 0.3	17	6.3	2.64	3,/19
DuluxGroup Ltd Amcor Ltd	630 1348		+0.7		0-2 1								2,448 16,200														
ATTOOL LU	1040	+3.0	-0.5	10	1-2	.0	0.2	-	0.3	22	0.2	1.00	10,200														

Page 12		Market Analysis
Company	Strength Rating 500 cross 200 cross	Company Share Cur- 4-Wk Rank Set Set Liss Set Li
INSIDER BUYING	G: Most Insider Buying, Relative Strength > 0	Newcrest Mining 1375 +13.4 -4.0 14 4-0 17 1.0 1.1 9 0.2 12 Nil 2.6110,540
A.P. Eagers	903 +22.5 +7.6 8 23-0 3 0.0 3.9 18 0.2 21 3.0 0.56 1,617	KeyBridge Cap'l 20 +4.7 +0.5 28 4-0 0.8 - 0.8 NE Nil N/A 32
Sth Boulder Min	32 +28.8 +6.8 5 14-0 0.8 NE Nil N/A 45	NetComm Wire. 57 +3.5 +4.6 30 4-0 5.2 7 0.5 72 Nil 1.14 73
Freelancer Ltd	100 +16.1 +9.8 11 14-0 2 0.7 NE Nil N/A 436	Impedimed Ltd 85 +21.5 -10.7 8 4-0 3 0.1 28.2 - 1.0 NE Nil N/A 248
SRG Limited	65 +9.7 +0.8 18 13-0 0.7 2 0.7 32 6.2 0.18 41	Cynata Therap. 110 +98.8 +26.5 1 4-0 10.0 - 0.4 NE Nil N/A 60
Recall Holdings	734 +14.6 -3.1 13 10-0 12 0.9 0.3 52 Nil 3.53 2,302	Monash IVF Grp 153 +0.0 +3.7 38 4-0 - 0.5 0.6 NE Nil 3.09 352
Soul Pattinson	1457 +2.6 +3.6 32 10-0 1 0.0 1.2 5 0.2 22 3.2 4.41 3,488	King Island Sc. 17 +12.5 +5.1 14 4-0 8.3 - 1.0 NE Nil N/A 24
Blackwall Prop.	115 +8.0 +1.2 20 13-4 3.3 39 0.4 8 0.3 4.25 54	Emerald Res. 2 +0.3 -6.4 37 4-0 2.8 NE Nil N/A 30
I-College Ltd	18 +11.9 +7.7 15 8-0 1.6 NE Nil N/A 58	FSA Group Ltd 129 +6.9 -1.0 22 4-0 1 - 2.9 26 0.5 11 4.7 2.09 161
Thorney Opp.	47 +2.4 +1.0 33 8-0 1.0 - 0.7 NE Nil N/A 117	SAI Global Ltd 409 +0.4 +0.3 37 4-0 11 0.2 0.4 24 3.8 1.63 866
CSG Ltd	158 +15.2 +4.0 12 9-1 3 0.3 6.3 17 0.5 36 5.7 2.21 449	Flight Centre 4384 +1.5 +4.4 34 4-0 18 12.7 6.3 29 0.2 21 3.5 1.97 4,419
Thorn Group Ltd	271 +0.5 -2.0 37 11-3 7 0.1 3.0 21 0.4 14 3.9 1.73 410	MZI Resources 40 +8.6 +6.5 19 4-0 0.8 NE Nil N/A 28
Easton Invest.	71 +1.4 +3.3 35 7-0 3.2 - 0.4 NE Nil 3.48 19	Fantastic Hold. 215 +8.8 +0.8 19 4-0 7 - 2.2 6 0.4 38 2.8 0.49 222
ASX Limited	4209 +9.1 +0.7 18 7-0 16 1.9 6.4 30 0.3 22 4.2 N/A 8,148	Sedgman Ltd 71 +16.7 +4.5 11 4-0 3 0.2 1.2 - 0.7 NE 7.0 0.51 161
Qantas Airways	340 +37.5 +0.3 3 6-0 13 0.0 1.5 - 0.4 NE Nil 0.49 7,468	Orica Ltd 2034 +2.2 +2.8 33 4-0 17 13.1 4.6 36 0.3 13 4.6 1.12 7,582
EZA Corporation	12 +6.8 +2.1 23 6-0 4.0 - 1.3 NE Nil 0.48 9	Biotech Capital 11 +33.8 -7.2 4 4-0 0.1 - 1.1 NE Nil N/A 8
IOOF Holdings	1007 +8.6 -0.1 19 6-0 12 3.2 0.3 23 4.7 3.16 3,022	Anatara Life. 70 +36.0 +19.6 4 4-0 0.7 NE Nil N/A N/A
Mystate Ltd	527 +5.9 +0.9 25 6-0 4 0.0 2.2 14 0.3 16 5.4 2.16 460	Nomad Building 6 +14.5 +7.7 13 4-0 0.9 - 1.6 NE Nil 0.45 17
Orora Limited	207 +13.9 -3.8 13 6-0 13 0.1 0.5 NE 2.9 0.94 2,498	Elders Limited 313 +13.4 -10.6 14 4-0 4 1.1 44.7 81 0.4 55 Nil 0.12 262
Sims Metal Mgmt	1042 +3.9 -0.7 29 6-0 13 8.0 1.2 - 0.3 NE 1.0 0.30 2,134	Pacific Niugini 7 +6.7 +5.3 23 4-0 1.5 NE Nil N/A 21
Techniche Ltd	8 +1.6 -2.1 34 6-0 4.0 55 1.3 7 2.8 1.96 18	HUB24 Limited 112 +11.6 +5.1 15 4-0 3.3 - 0.7 NE Nil N/A 53
Prophecy Int'l	81 +27.5 +7.5 6 7-1 9.0 26 0.5 35 3.4 6.34 45	Seek Ltd 1569 +0.7 -2.0 36 5-1 15 4.4 0.5 27 1.9 7.38 5,399
Titan Energy	4 +23.7 +5.0 7 7-1 2.0 NE Nil 7.63 11	Perpetual Ltd 5381 +10.3 +2.0 17 5-1 13 2.2 16.9 53 0.3 32 3.3 5.57 2,506
Ambition Group	14 +4.2 -2.8 28 5-0 0.8 - 1.0 NE Nil 0.11 9	Nat'l Aust Bank 3520 +6.9 -0.6 22 3-0 17 0.5 2.4 16 0.2 15 5.4 1.8285,223
Site Group Int.	30 +47.4 +22.6 2 5-0 15.0 - 0.8 NE Nil 8.31 144	Endeavour Min. 64 +0.7 +1.7 36 3-0 5 0.0 0.5 NE Nil 0.08 29
Medibank Priv.	215 +2.7 -2.8 32 5-0 - 0.9 0.5 NE Nil N/A 5,921	Energy World 38 +8.7 +6.4 19 3-0 - 2.4 1.2 4 0.8 32 Nil 3.87 659
CMI Limited	159 +7.3 +3.9 21 5-0 1.2 8 0.5 15 3.8 0.59 55	Collins Foods 247 +6.1 -2.9 24 3-0 5 0.0 0.4 16 4.3 0.52 230
Smartgroup Corp	193 +8.7 +4.0 19 5-0 0.6 22 3.2 2.67 196	Estia Health 629 +14.3 +3.3 13 3-0 - 1.2 0.5 NE Nil 6.43 1,138
Graincorp	999 +7.4 +0.7 21 5-0 13 5.1 1.8 4 0.2 45 2.0 0.56 2,286	AMCIL Limited 89 +0.6 +0.7 36 3-0 1.0 3 0.6 32 2.8 N/A 203
Magnis Resource	e 24 +14.5 -1.0 13 5-0 1.1 NE Nil N/A 63	Toll Holdings 900 +30.9 +5.9 5 3-0 14 0.1 6.3 28 0.2 23 3.1 0.73 6,457
Macquarie Group		Medtech Global 14 +6.2 -3.6 24 3-0 1.2 NE Nil 0.84 14
Aust Foundation	614 +1.5 -0.0 34 5-0 1.1 4 0.3 25 3.6 N/A 6.668	Incitec Pivot 391 +17.6 -0.8 10 3-0 17 0.4 5.6 21 0.4 26 2.8 1.93 6.552
Villa World Ltd	223 +8.7 +0.6 19 5-0 2 0.1 1.2 11 0.4 11 6.7 0.91 246	Praemium Ltd 36 +40.7 +2.3 3 3-0 1 - 8.9 - 0.8 NE Nil 7.46 134
Mortgage Choice		Div. United Inv 360 +2.9 +0.3 31 3-0 1.0 13 0.3 7 3.9 N/A 739
Seven Group	720 +7.2 +6.7 21 6-1 8 2.5 1.0 13 0.4 8 5.6 0.71 2.133	Aurora Minerals 4 +1.2 +6.0 35 3-0 1.8 NE Nil 3.87 4
Service Stream	22 +5.1 +1.0 26 4-0 1.7 5 0.8 36 Nil 0.21 83	

Australian Warrant / Option Analysis

Company	Share Price	Exercise Price	Yr/Mth e to Expiry		Black- Scholes Valuation	Option Over/ Under- Valued	Share Vola- tility	Option Lever- age	Options to Buy 1 Share	Break- Even Rate		Company	Share Price	Exercis Price	Yr/Mth e to Expiry		Black- Scholes Valuation	Option Over/ Under- Valued	Share Vola- tility	Option Lever- age	Options to Buy 1 Share	Even
88 Energy	0.9	2.0	2-9	0.3	0.8	-60	1.90	1.09	1.0	+41		Canyon Resources	4.0	6.0	1-8	0.6	1.3	-55	0.90	1.79	1.0	+35
A1 Cons Gold	3.2	3.0	4-6	1.4	2.2	-36	0.89	1.24	1.0	+7		Capital Mining	0.5	2.0	1-7	0.2	0.3	-23	1.74	1.32	1.0	+155
Acorn Capital	77	100	0-5	0.1	0.0	+423	0.16	9.99	1.0	+94		Caravel Minerals	1.0	3.5	1-0	0.1	0.1	-18	1.10	2.33	1.0	+260
Actinogen	9.3	20	0-4	0.1	0.9	-89	1.34	2.96	1.0	+909		Caravel Minerals	1.0	7.0	0-1	0.1	0.0	+999	1.10	9.99	1.0	+999
Adelaide Resources	2.2	5.0	1-4	0.4	0.1	+469	0.50	4.32	1.0	+96		Carbon Energy	2.4	6.0	1-2	0.6	0.5	+10	1.11	1.97	1.0	+138
Adv Braking Tech	0.6	1.2	1-3	0.3	0.1	+231	0.80	2.49	1.0	+113		Cardinal Resources	6.8	15	4-4	1.8	4.8	-62	1.19	1.18	1.0	+23
Agenix Ltd	2.0	5.0	0-1	0.1	0.0	+999	0.76	9.99	1.0	+999		Carnarvon Petrol.	12	10	0-7	4.8	4.9		1.15	-	1.0	+43
Agrimin Ltd	15	5.0	0-7	9.0	9.6	-		1.49	1.0	-6		Cellmid Ltd	2.4	3.4	1-5	0.8		+144			1.0	+49
Alcyone Resources	0.1	1.0	0-2	0.1		+999			1.0	+999		Ceramic Fuel Cells	0.4	1.1	0-5	0.1		+999			1.0	+999
American Patriot	15	25	1-5	2.3	2.8			2.39	1.0	+53		Challenger Energy	4.5	20	1-1	0.3		+841			1.0	+302
Anatolia Energy	7.8	18	2-1	0.6	0.9	-	0.60		1.0	+53		Circadian Tech	16	27	3-6	4.0	2.2			2.88	1.0	+21
Antipa Minerals	0.5		0-12	0.1	0.1			2.33	1.0	+128		Citation Resources	0.1	4.0	0-7	0.3			1.43	-	1.0	+999
Antisense Thera.	16	27	1-8	5.7	2.1	+175			1.0	+54		Classic Minerals	1.0	20	0-1	0.5			1.11		1.0	+999
Applabs Tech.	15		0-12	1.2	0.7		0.51		1.0	+83		Cleveland Mining	4.9	65	1-1	0.3		+999			1.0	+963
Argent Minerals	2.3	-	0-10	0.3		+999		-	1.0	+999		Clime Capital	93	104	0-5	0.2	-	+212			1.0	+35
Argonaut Resources	0.7	6.0	1-10	0.2				2.54	1.0	+229		Collaborate Corp	3.2	2.0	1-11	1.7	3.0	-	2.53		1.0	+8
Arowana Aust Value	97	98	1-1	1.5	4.7			9.99	1.0	+2		Connexion Media	23	20	1-9	6.2	11.0			1.60	1.0	+8
Artemis Resources	0.2	0.3	1-2	0.1	0.1			1.28	1.0	+81		Continental Coal	0.1	50	0-1	0.1		+999			1.0	+999
Artemis Resources	0.2	2.0	1-3	0.1	0.1			1.52	1.0	+556		Cott Oil & Gas	3.5	20	0-7	1.0		+999			1.0	+999
Arunta Resources	0.2	0.2	4-2	0.1	0.2	-49	2.13	1.01	1.0	+10		Cudeco Limited	120	250	0-7	12.0	-	+564			1.0	+284
Ausquest Ltd	1.8	4.0	1-6	0.7	0.6		1.18		1.0	+90		Diatreme Resources	0.9	2.0	0-9	0.2	0.2		1.31		1.0	+213
Ausquest Ltd	1.8		2-11	0.7	1.1	-	1.18		1.0	+34		Discovery Africa	0.6	20	1-7	0.1		+104	-		1.0	+841
Bailador Tech Inv	90		0-10	6.5	-	+415	-		1.0	+22		Doray Minerals	45	48	0-3	5.5	4.1		0.61		1.0	+119
Barrack St Invest.	90	100	1-3	2.5	6.1			6.32	1.0	+11		Drake Resources	0.8	3.0	2-2	0.1	0.2	-	1.06		1.0	+87
Beacon Minerals	0.4	0.5	0-4	0.1	0.1			2.53	1.0	+237		Drake Resources	0.8	5.0	0-2	0.1			1.06		1.0	+999
Biotron	13	12	1-4	6.0	4.3			2.00	1.0	+31		Eagle Nickel	0.3	20	0-7	0.4		+999			1.0	+999
Black Star Petroleum	-	20	2-7	0.4	-			1.08	1.0	+499		Eden Energy	1.2	3.0	3-4	0.3	0.3		0.63		1.0	+35
Blackgold Int'l	7.0	8.0	1-2	1.7	1.8	-	-	2.27	1.0	+32		Elemental Minerals	18	25	0-8	4.0		+337			1.0	+114
Blue Sky Alt.	107	100	0-7	5.0	11.3		-	6.83	1.0	-3		Elixir Petroleum	0.1	1.5	1-4	0.1		+645		-	1.0	+700
Botswana Metals	0.7	1.5	1-7	0.3	0.2			1.66	1.0	+82		Elk Petroleum	2.5	25	2-2	0.1	0.1	-	0.86		1.0	+193
Boulder Steel	1.7	10	0-1	0.2	0.1			2.60	1.0	+999		Ellerston Global Inv.	117		2-10	30.0	25.6			3.93	1.0	+4
Buxton Resources	11	30	0-8	1.0	1.3	-	-	2.43	1.0	+407		Elysium Resources	0.5		0-10	0.1					1.0	+999
CBG Capital	101	100	1-4	3.5	7.6			8.63	1.0	+2		Empire Oil	0.5		2-11	0.2	0.2			1.65	1.0	+31
Cadence Capital	140	143	0-3	1.0	2.5		-	9.99	1.0	+12		Enegex NL	1.4	10	0-1	0.1		+999			1.0	+999
Canyon Resources	4.0	16	0-9	0.5	0.1	+448	0.90	3.72	1.0	+562		Enerji Ltd	5.7	20	1-7	0.1	2.0	-95	1.35	1.56	1.0	+122
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May 11, 2015. Company	Yr/I Share Exercise to Price Price Exp	Option Scholes		Options Break- to Buy Even 1 Share Rate	Company	Yr/Mth Share Exercise to Price Price Expiry		Scholes Over/ V] nare Option ola- Lever- lity age	Page 13 Options Break- to Buy Even 1 Share Rate
Enerji Ltd Env. Clean Tech. Erin Resources European Metals Exalt Resources Fatfish Internet Firestrike Res. First Growth Funds Fox Resources Future Generation IF GBM Resources Galicia Energy General Mining Gladiator Res. Gladiator Resources Glaneagle Gold Global Metal Exp	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Valued -96 1.35 2.02 -42 1.20 1.30 -30 1.20 1.23 -33 1.29 4.60 -33 1.05 1.55 +999 0.80 8.79 -73 0.52 2.57 +42 0.67 2.52 -59 2.00 1.33 +999 1.06 3.49 -77 0.40 3.14 -62 1.11 1.89 +999 1.20 9.99 -55 3.46 1.46 -13 0.71 1.97 +999 0.71 9.99 +999 2.06 5.07 +999 0.00 9.99	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	PM Capital Global Paradigm Metals Parmelia Resources Paynes Find Gold Peak Resources Peninsula Energy Pental Ltd Pepinnini Min. Perpetual Equity PharmAust Ltd Pharmnet Group Phylogica Ltd Platina Resources Platypus Minerals Pluton Resources Plymouth Minerals		3.9 0.1 0.4 0.1 0.3 0.2 0.6 0.5 0.1 3.4 0.2 0.1 0.8 0.3 0.9 0.1 0.1	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	539.99447.16442.89371.07809.99049.99746.42009.99703.54811.74742.59089.99	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Global Value Fund Goldphyre Resource: Greenland M&E Havilah Resources High Peak Royalties IM Medical IMX Resources Icollege Ltd Impact Minerals Indus Energy NL Investigator Res. Invigor Group Isignthis	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{ccccc} -9 & 0.10 & 9.99 \\ -49 & 1.38 & 1.59 \\ +92 & 0.79 & 2.85 \\ -38 & 0.71 & 1.77 \\ +302 & 0.66 & 3.05 \\ +257 & 1.72 & 1.56 \\ +999 & 1.31 & 9.99 \\ -67 & 1.42 & 1.22 \\ +999 & 1.03 & 5.52 \\ -55 & 1.99 & 1.66 \\ +999 & 0.80 & 3.07 \\ -20 & 1.03 & 1.23 \\ -84 & 1.98 & 1.65 \\ \end{array}$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Prima Biomed Primary Gold Proto Res & Inv Pryme Energy QV Equities RTG Mining Ram Resources Ramelius Res. Rampart Energy Range Resources Raya Group Raya Group Red Gum Resources	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{c} 0.4 \\ 0.2 \\ 0.1 \\ 0.1 \\ 7.0 \\ 10.5 \\ 0.2 \\ 3.2 \\ 0.1 \\ 0.4 \\ 0.3 \\ 0.1 \\ 0.1 \end{array}$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	41 7.94 28 3.32 00 9.99 04 2.19 06 9.99 54 3.15 07 1.95 81 3.90 77 1.79 83 4.97 10 2.10 10 2.09 82 1.58	$\begin{array}{rrrr} 1.0 & +203 \\ 1.0 & +999 \\ 1.0 & +817 \\ 1.0 & +160 \\ 1.0 & +165 \\ 1.0 & +165 \\ 1.0 & +155 \\ 1.0 & +700 \\ 1.0 & +999 \\ 1.0 & +208 \\ 1.0 & +177 \\ 1.0 & +244 \end{array}$
Jacka Resources Kaboko Mining Katana Capital Kibaran Resources King River Copper Kingston Resources Kogi Iron Krakatoa Resources Krucible Metals Kunene Resources Laconia Resources Lindian Res. Liontown Resources	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	+999 0.99 3.11 -67 0.12 9.99 +116 1.26 2.94 +999 1.09 1.00 +999 0.78 8.04 +130 0.90 2.00 +999 0.78 9.99 -30 0.49 2.52 +999 0.71 9.99 -32 2.00 1.12 -18 1.18 1.36 +999 1.26 4.90	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	Red Gum Resources Red Mountain Mining Red Mountain Mining Redstone Resources Resource Star Reward Minerals Rhinomed Ltd Rumble Resources Rumble Resources Rumble Resources SML Corporation Samson Oil & Gas	$ 0.3 3.0 1-1 \\ 0.3 1.2 0-10 \\ 0.3 0.6 1-1 \\ 1.3 20 0-9 \\ 1.0 0.4 0-10 \\ 62 25 1-1 \\ 2.6 6.0 1-11 \\ 11 8.0 0-1 \\ 11 35 0-5 \\ 11 8.0 1-1 \\ 1.0 20 0-6 \\ 0.8 3.8 1-10 \\ $	0.1 0.1 0.1 0.1 0.6 34.0 0.9 2.6 0.5 3.4 0.1 0.2	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	26 2.29 26 1.74 14 3.89 70 1.23 51 1.60 95 1.79 07 3.00 07 3.99 07 1.54 29 4.84 81 2.51	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Lithex Resources Lodestar Minerals Lucapa Diamond Lynas Corporation MRG Metals MRL Corporation Magellan Financial Magellan Flagship Magnis Resources Mantle Mining Marmota Energy Metals of Africa Minera Gold Minerals Corp	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccc} 0 & 0.2 & 0.3 \\ 3 & 1.6 & 19.0 \\ 4 & 0.2 & 0.1 \\ 4 & 1.5 & 1.9 \\ 5 & 0.3 & 0.2 \\ 11760.01568.6 \\ 5 & 73.5 & 73.5 \\ 0 & 16.0 & 15.9 \\ 1 & 0.1 & 0.0 \\ 6 & 0.3 & 0.1 \\ 7 & 3.0 & 3.6 \\ 6 & 0.1 & 0.1 \end{array}$		$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	Sandon Capital Select Exploration Shoply Ltd Siburan Resources Sino Aust Oil & Gas Sipa Resources Southern Gold Spitfire Reources St George Mining Stn Hemi Mining Sun Resources TNG Limited Tag Pacific Talga Resources	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	0.1 0.1 2.5 2.5 1.7 0.1 0.1 2.5 0.1 0.1 8.0 0.1 14.0	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	719.99731.35009.99002.34002.56815.74061.66	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$
Mining Corporation Mining Projects Mitchell Services Moko.Mobi Ltd Monax Mining Money3 Corp. Mozambi Resources Mt Magnet South NKWE Platinum NSL Consolidated Namibian Copper Naos Absolute Opps Naos Emerging Naracoota Resources New Talisman Gold Newera Resources Oilex Ltd	0.2 0.6 3 8.0 10 0-* 0.7 1.0 1 0.3 1.5 3-* 96 100 1 102 113 0	$\begin{array}{cccccccccccccccccccccccccccccccccccc$		$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	Tamaska Oil & Gas Tasman Resources Titan Energy Tychean Resources US Residential Fund VTX Holdings Valence Industries Valmec Ltd Venus Metals WAM Research WHL Energy Westoz Invest. White Cliff Min. Wolf Petroleum Wolf Petroleum YPB Group Yowie Group	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{c} 0.1 \\ 0.4 \\ 0.3 \\ 0.1 \\ 2.0 \\ 0.3 \\ 14.0 \\ 5.0 \\ 2.0 \\ 0.2 \\ 1.5 \\ 0.1 \\ 0.2 \\ 0.5 \\ 12.5 \\ 51.0 \end{array}$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	199.99752.71001.41004.94991.31	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$
Ozgrowth PBD Developments PHW Cons. PM Capital Asian	15 23 0 1.6 2.3 0 0.5 1.0 3 95 100 1	7 0.1 0.1 4 0.3 0.4	+999 0.28 9.99 -11 0.59 4.34 -16 1.35 1.18 +23 0.13 9.99	1.0 +415 1.0 +93 1.0 +33 1.0 +10	Zeta Petroleum Zeta Petroleum Zeta Resources Ziptel Ltd	15300-2154.00-1351001-073301-7	1.0 0.3 1.0 40.0	11.0 -97 2. 0.4 +163 0.		1.0 +999 1.0 -100 1.0 +184 1.0 -2

Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

Performance Forecast Price	Price/Sales P/E Ratio Ratio	Gross Yield	Performance Forecast Price	Price/Sales Ratio	P/E Gross Ratio Yield	Performance Forecast Price	Price/Sales Ratio	P/E Gross Ratio Yield
AMP Limited A 688 Abano Health. B 760 Air New Zealand A 278 Akd Int Airport B 451 Allied Farmers E 5.2 Allied Work. D 233 Aorere Res. N/R 0.2 Argosy Property D 113 Batramundi Ltd C 68 Bathurst Res. E 18 Bis Technology D 2.0 Burger Fuel E 310 Cavalier Corp E 332 Cavotec MSL C 245 Chorus Ltd B 292 Calridge Caprl D 1.5 Col Motor Co B 570 Comvita C 443 Diligent Board C 556 DNZ Property B 200 Delegat Group Ltd B 925 Evolve Educat. E 104 Fa P Health. C 645 Finzsoft Sol'Ins C 355 F	0.74 32 0.074 32 0.071 32 0.071 15 0.071 15 0.012 NE 0.41 15 3.17 NE 3.90 12 1.08 20 1.12 8 1.12 8 1.14 17 1.167 17 9.036 1.14 1.167 17 9.049 1.14 1.167 17 9.049 1.14 1.167 17 9.04 NE	5352174759778559765555555725572557255208815620395652452	Kathmandu LtdC142Kerrmadec Prop.67Kingfish LtdBKingfish LtdBKinkcaldie & St137Kirkcaldie & St168Kiw PropertyD126& Marin GlobalKansden Mar.AMarin GlobalCMarin GlobalCMercer GroupEMercer GroupEMetheren LimitedDMetheren LimitedDMilfennium & C.AMildennium & C.AMowbray CollectCMowbray CollectCNZ Exchange LtdDNZ Exchange LtdDNZ Finance HoldCNZ SX 10 FundCNZ SX 0 Port.BNZ SX 10 FundCNZSX 10 FundCNzz SX 0 Port.BMowbragCNz SysterinecCSid GroupLSz 10 FundCNz Finance HoldCNz Finance HoldCNz Finance CS2Nz Wool ServiceCNz Systin GroupLNz Systin FundCNz Systin FundCNz Gaust MidCapCNew Image GroupLNatt MidCapCNatt MidCapCSystin FundustAMast MillenLNz Exchange Bio.TProceint Prop.TProperty F Ind.CPromisia Integ.CNu Ston Ltd	0.58 N/48 0.6 N/48 0.0 N/A 0 N/A 0 N/A 0 N/A 0 N/A 0 N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	611 646 32 87 79 22 77 12 87 74 85 12 9 12 9 12 9 12 12 9 12 12 9 12 12 9 12 12 12 12 12 12 12 12 12 12 12 12 12	Ryman Health.C819SLI Systems Ltd97Sanford Limited480Satara Co-op58Scales Corp Ltd170Scott Tech. Ltd138Sealegs Corp10Seeka Kiwifruit315Serko Limited97Sey City Ltd4400Sky City Ltd4400Sky City Ltd4400Sky Vity Ltd4400Sky Vity Ltd4400Sky Network TV626Smartpay NZ Ltd200Soniths City90South Port NZ412Spark NZ Ltd225Speirs Group818Steel & Tube8288Summerset Group8142Synait Milk200Tourism Hold.8177Tower Limited200Training Sol.0.22Tridoy Intern.90Velo Capital70Veritat Invest.8319Velo Capital70Veritat Invest.8319Velo Capital70Windflow Tech.50Windflow Tech.50Windflow Tech.510Windflow Tech.510World Index Fd0100World Index Fd1000World Group Ltd81930Z Zengy Ltd81930<	2.62 0.99 0.90 1.01 0.75 0.142 0.13 0.13 0.13 0.13 0.13 0.13 0.13 0.13	$\begin{array}{c} 1.4 \\ Ni \\ Ni \\ 0.7 \\ Ni \\ 28.1 \\ 124 \\ Ni \\ 155 \\ Ni \\ 124$
A.P. Eagers A 903 AGL Energy Ltd A 1477 ALS Limited B 544 AMP Ltd A 633 AMP Ltd A 633 AMP Ltd A 633 ANZ Bank A 323 APA Group A 894 APN News Media B 91 ARB Corporation A 1251 ASX Limited A 4202 AVEO Group A 2291 Adelaide Bright A 444 Answorth Game A 2291 Adelaide Bright A 444 Answorth Game A 291 Admagamated Hid A 1242 Amalgamated Hid A 1242 Amalgamated Hid B 1244 Ancor Ltd B 813 Argo Investment B 766 Argo Investment B 766 Argo Investment B 425 Aust Foundation B 444 Aust Found	0.56 21 0.90 15 1.43 264 5.61 221 5.61 221 5.61 221 7.033 264 5.61 221 7.14 561 3.02 21 1.11 56 3.02 21 1.11 56 1.02 2.15 1.11 50 2.22 2.15 1.150 222 2.15 1.50 2.15 1.50 2.169 1.80 1.159 25 1.159 25 1.159 25 1.159 25 1.159 2.57 1.159 2.57 1.14 1.69 1.489 N/A 2.137 144 1.489 2.137 1.489 2.137 1.49 3.144 1.109 2.22 1.109 2.22 1.109 2.	0.31.611132997.84942301700.847.683710.8647383446971.31257532.941.09397.043	Echo Ent GroupA441Energy Develop.A722Estia HealthB629Evolution Min.B113Fairfax MediaB101Federation CentB298Flexicorp LtdA333Flight CentreA4364Fortescue MetalB250G8 EducationB376GPT GroupA436Goodman GroupA622GraincorpGAGrowthpoint ProA909Growthpoint ProA310Harvey NormanA435Henderson GroupA534Hutchison Tel.C9.5IOOF HoldingsA1018linketA944luka ResourcesB846Incitec PivotA391Independ. GroupA600Insurance Aust.B550Invocare LtdA1307JB Hi-Fi LtdA1986James HardieA1493Lend Lease GrpB1623Liq Natural GasB321Mayne Pharma GrB322Mayne Pharma GrB124Monadelphous GrN962News Corp.A445News Corp.A1851Mitona CaroupB922Novian Pharma GrB124Monadelphous GrN992Nuit Aust BankA3520N	0. 222612179072221A962709A16206319A050XA90AA31A519A0A8A6658329516078008506244663 222612772072277295221A9909357249749319A05727249A057262449319A0572624495372527249A070302772496339957062449319A055724490725227249A07030211322111040151000111104001510001111040015100001111040015100001111040015100001111040015100001111040015100001111040015100001111040015100001111040015100001111040015100001111040015100001111040015100001111040015100001111040015100001111040015100001111040015100001111040015100001111040015100001111040011510000111104001151000011110400115100001111040011510000111104001151000011110400115100001111040011510000111104001151000011110400115100001111040011510000111104001151000011110400115100001111104001151000011110400115100000000	347E1603427E16162081332011181451426E2326E230012265EEE228282828282828282828282828282828282	Perpetual Ltd A 5381 Platinum Asset A 737 Premier Invest A 1253 Q.B.E. Insur. A 1379 Qantas Airways B 340 Qube Holdings B 2700 REA Group Ltd A 4199 Ramsay Health A 6210 Recall Holdings B 734 Recec Australia B 3380 Regis Health. B 5700 Retall Food Grp A 6600 Retall Food Grp A 6600 Rib Tinto Ltd B 5843 S/Tracks ASX200 A 5294 SAI Global Ltd B 409 Sandfire Res. A 5228 Santos Ltd B 1569 Seek Ltd B 1569 Seek Ltd B 1569 Seven West Med. B 123 Seven Group A 7200 Shopping Centre A 208 Sims Metal Mgmt B 1042 Sirius Res. NL C 2822 Sitex Medical B 1997 Slater & Gordon A 596 Sonic Health A 1945 Soul Pattinson A 1457 Spark Infrastru B 1917 Stockland C 435 Suncorp Group B 1295 Super Retail Gr A 9900 Steadfast Group B 1297 TransPacific In C 76 TransPacific In C 76 Transfield Serv B 157 Transurban Grp A 974 Virgin Aust C 500 Westfield Group A 974 Western Areas B 3300 Woolworths Ltd A 2738 Woolby Group A 974 Westfield Corp. A 976 Westfield Corp. A 976	$\begin{array}{c} 0.749\\ 0.442\\ N/A\\ 2.54\\ 3.539\\ 1.02\\ 1.552\\ 2.928\\ 8.0\\ 1.552\\ 2.928\\ 8.0\\ 1.552\\ 2.928\\ 8.0\\ 1.552\\ 2.928\\ 8.0\\ 1.552\\ 2.928\\ 1.552\\ 2.928\\ 1.552\\ 1.022\\ 9.891\\ 1.922\\ 0.0\\ 1.844\\ 4.0951\\ 1.844\\ 0.951\\ 1.842\\ 0.0\\ 0.0\\ 0.0\\ 1.844\\ 0.951\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.$	323716 92277 19442 20222 2022 2022 2022 2011 2012 2022 2012 2022 2012 2

D i v i d e n d

	Cents per	Ex-	Pay- Tax							
Company	Share	Date	able Credit							
Augusta Capital	1.25	08-05	15-05 Full							
Kathmandu Holdings	3.00	05-06	19-06 Full							
Millennium & Cop.	2.40	08-05	15-05 Full							
Scott Technology	2.50	14-05	26-05 Full							
Z Energy	16.50	22-05	03-06 Full							
Australian Shares										
M2 Group	15.00	24-03	16-04							
The Reject Shop	16.50	19-03	13-04							

Total Return Index for All Listed Shares											
Apr 13	1601.22	Apr 20	1601.73								
Apr 14	1608.33	Apr 21	1599.89								
Apr 15	1607.50	Apr 22	1593.74								
Apr 16	1610.65	Apr 23	1590.20								
Apr 17	1603.54	Apr 24	1586.57								
Apr 27	Holiday	May 4	1577.36								
Apr 28	1583.59	May 5	1579.35								
Apr 29	1580.76	May 6	1570.77								
Apr 30	1588.29	May 7	1567.87								
May 1	1583.24	May 8	1570.22								

Next Issue:

The next issue of *Market Analysis* will be emailed in four weeks time on <u>Monday June 8, 2015</u>.

The print version will be delivered later that week, depending upon printing and postal delivery times.

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