

# Market Analysis

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## Inside Market Analysis

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Founder: James R Cornell (B.Com.)

## Summary and Recommended Investment Strategy.

Remain fully invested in the recommended portfolio shares.

### Investment Outlook.

“The Great Fall of China”. <sup>Note 1</sup>

That is a catchy three-second media sound bite . . . but in an age where attention spans have been reduced to eight seconds those five words (and a quick share chart graphic) probably comes close to being considered an almost complete financial analysis and explanation of what has been happening on the stockmarket over recent months.

Reality is, of course, a little more complex.

But don't worry. You don't have to completely understand exactly what is going on. We don't. No-one ever does. To be successful on the stockmarket you don't have to be the *smartest investor*. You simply need to be smarter than the *majority* of other investors . . . and when most investors' understanding of events is a three-second sound bite, then you are well placed to compete very successfully on the stockmarket!

So, what is going on?

[Warning: This may take a while. If your attention is wandering and you'd prefer an alternative, quick, four-second sound bite then we can offer Baron Rothschild's “Buy when there's blood in the streets”. The full quote goes on to say “even if the blood is your own”.]

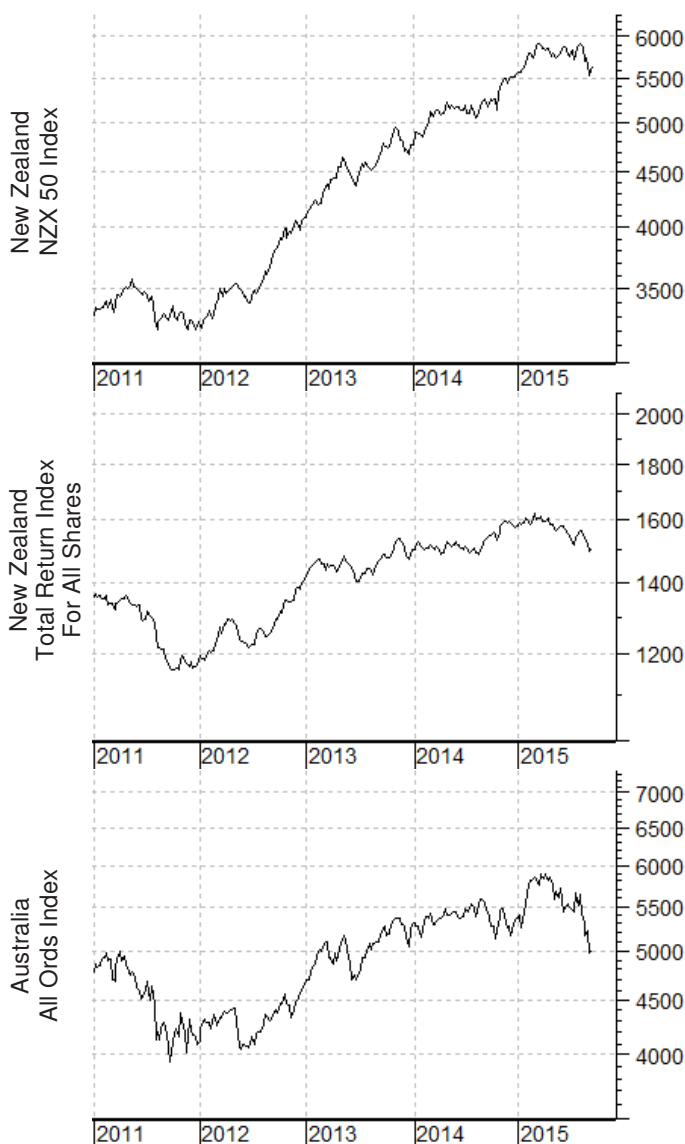
The Chinese stockmarket rose 150% from mid-2014 to mid-2015. This was widely seen as a “financial bubble”, although our “International Investor” newsletter has pointed out that the Chinese economy is a major beneficiary of lower oil prices, lower commodity prices and even lower milk prices. Lower commodity prices are obviously “bad” for the Australian economy and lower milk prices “bad” for NZ, but there is an equal and opposite *positive* benefit for China. This is “good” for the Chinese economy and stockmarket. For example, China's oil import costs are down around US\$700 million *per day*. So, while there may be some aspect of “bubble” in the Chinese stockmarket advance, there are also some sound reasons why it might be going up.

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Note 1. Like many things reported in the media, it is completely inaccurate to describe the recent 40% decline as “The Great Fall of China”. In recent history, the Chinese stockmarket fell 80% from November 1997 to August 1998, fell 80% from September 2000 to July 2005 and was down 77% from October 2007 to October 2008.

### Stockmarket Forecasts

	One-Month	One-Year
Australia:	50% (Neutral)	49% (Neutral)
New Zealand:	57% (Neutral)	40% (Neutral)



# Recommended Investments

## Cavalier Corporation

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$215.7m	\$200.6m	+7.5%
Net Profit	\$1.1m	\$5.8m	-81.0%
Net Cash Surplus	\$5.4m	\$0.6m	+775.9%
Earnings per share	1.6c	8.4c	-81.0%
Dividends per share	Nil	3.0c	-100.0%

Cavalier Corporation made a small “normalised” profit before writing-down the value of its carpet tile business by \$12.9 million (to \$6.5 million - the value at which it has since sold **Ontera** to **Millken**), plus wrote-down fixed assets by \$6.0 million and intangible assets by \$5.4 million.

Interest bearing debts were reduced \$4.5 million but were still high at \$61.2 million. In July the company reduced debts to under \$50 million and (after outsourcing its Australian logistics) has now sold its Sydney warehouse and offices. This will realise about \$9.5 million (after capital gains tax), with settlement in late October, which will be used to further reduce debts. Shareholders Equity is \$66.2 million (96.3 cents per share).

Broadloom carpet sales were up 9%, but profitability was hurt by the high NZ dollar against the Australian dollar and high wool prices. The exchange rate has since improved significantly.

The current share price appears to fully reflect these problems, so “Hold” for potential recovery.

### **Cavalier Corporation**



## Colonial Motor Company

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$789.4m	\$699.3m	+12.9%
Net Profit	\$16.3m	\$18.2m	-10.4%
Net Cash Surplus	\$3.0m	\$14.0m	-78.4%
Earnings per share	49.9c	55.7c	-10.4%
Dividends per share	33.0c	35.0c	-5.7%

Revenue growth resulted from the acquisition of new dealerships, while the drop in the net cash operating surplus partially reflects the \$23.5 million increase in inventory to \$115.9 million.

The lower exchange rate (i.e. which increases the cost of new vehicles), the lower dairy payout and lower

confidence offer a less favourable environment for the coming year.

At 570 cents the shares trade at an attractive valuation - a Price/Sales ratio of 0.24, Price/Earnings ratio of 11 and a gross Dividend Yield of 8.0% - so remain a sound investment.

## **Colonial Motor Company**



**Michael Hill International's** results are getting a little complicated and with only partial explanations to shareholders:

Year to 30/6/2015

	Latest	Previous	Change
Revenues	A\$503.4m	A\$483.9m	+4.0%
Net Profit	A\$27.8m	A\$31.0m	-10.5%
Net Cash Surplus	A\$54.6m	A\$14.7m	+271.5%
Earnings per share (NZ)	8.2c	8.7c	-5.7%
Dividends per share (NZ)	5.0c	6.5c	-23.1%

Revenues (reported in Australian dollars) rose slightly but net profits (adjusted for the one-off Australian tax settlement in 2014) were down 10.5%. There was a strong recovery in the net operating surplus. The 2014 surplus was, we assume, depressed owing to very large stock holdings for a trial of bridal products which the company has not subsequently discussed (so we can assume it was not particularly successful).

Earnings per share (in NZ dollars) were down just 5.7% and despite the very large cash operating surplus, the annual dividend rate was cut 23.1% to 5.0 cents (with no tax credits.)

There is little explanation for this relatively large dividend cut except that it “is a reflection of the flat earnings”, (which would usually result in a steady, not reduced, dividend), “ongoing growth ambitions” and “to maintain a sound balance sheet and gearing going forward”.

That probably means - although the company does not state this - that the rate of store openings may accelerate over the next few years and it is retaining cash to help finance this growth.

Under store expansion the company discloses that it plans to open three Australian stores in the year to June 2016, followed by three in 2017 and two in 2018, but probably fewer in future years in this now mature market. It plans only one extra New Zealand store in 2017. In Canada it will likely open eight stores in 2016

and six stores in both 2017 and 2018. It will also start to expand in the United States - a potentially *very* large market - with two stores in 2016, three in 2017 and five in 2018.

Plans to "open up to 20 stores" this year would allow for an additional seven *Emma & Roe* stores, rapidly expanding from the current eight stores (which generated revenues of A\$22.8 million).

The Canadian stores should be a strong source of profit growth over the next several years, with both rapid expansion in store numbers *and* improving profit margins owing to economies of scale. Revenues rose 14.6% over the last year, but earnings were up 59.2%. The earnings

margin rose strongly to 7.6% (from 5.5% in 2014) but is still well below the 16-21% margin in the established markets of Australia and New Zealand.

Michael Hill International's share prices has fallen sharply recently - probably in response to the dividend cut - but this should remain a steady growth business, driven by its store expansion, that should provide investors with (usually) rising annual dividend income and capital growth.

At 85 cents the shares trade on a Price/Sales ratio of just 0.65, a Price/Earnings ratio of 12 and a Dividend Yield of 5.9%. If the company can return to its former steady growth, then this *(Continued on Page 4)*

## Portfolio of Recommended Investments

CURRENT ADVICE	Company	Code	Initial Recommendation - Date -	Price	Performance Forecast	Issued Shares (mil.)	Volatility Ratio	Price/ Sales Ratio	Price/ Earnings Ratio	Gross Dividend Yield	Recent Share Price	Cash Dividends Rec'd	Total Return %
<u>NZ Shares</u>													
BUY	CDL Investments Ltd	CDI	12/01/99	25	D	275.5	1.2	4.06	12	4.7	65	27.6	+270%
HOLD	Cavalier Corporation	CAV	05/12/95	156*	E	68.7	1.7	0.15	29	Nil	47	282.0	+111%
HOLD	Colonial Motor Company	CMO	10/11/92	128*	B	32.7	0.6	0.24	11	8.0	570	440.3	+689%
BUY	Michael Hill Int'l Ltd	MHI	11/06/91	5*	E	383.2	1.2	0.65	12	5.9	85	57.4	+2748%
HOLD	Nuplex Industries Ltd	NPX	11/02/97	523*	A	191.3	1.0	0.55	12	6.9	394	483.0	+68%
HOLD	Smiths City Group	SCY	09/10/06	64	C	52.7	1.4	0.13	22	4.6	54	29.0	+30%
HOLD	South Port New Zealand	SPN	13/02/96	120	A	26.2	0.6	3.49	16	7.2	460	225.3	+471%
BUY	Steel & Tube Holdings	STU	08/08/00	146	B	88.5	0.8	0.46	11	10.0	263	318.6	+298%
<u>Australian Shares (in Aust cents)</u>													
HOLD+	Acrux Limited	ACR	12/05/14	99	D	166.5	1.2	3.97	9	9.9	61	14.0	-25%
HOLD+	AJ Lucas Group	AJL	13/05/03	107*	C	267.4	1.6	0.63	NE	Nil	34	36.4	-34%
BUY	ALS Limited	ALQ	12/10/99	77*	A	407.2	0.5	1.36	18	4.2	500	275.5	+907%
BUY	AtCor Medical Ltd	ACG	11/11/13	15	C	180.9	1.9	8.10	NE	Nil	25	Nil	+63%
HOLD	Atlas Pearls & Perfume	ATP	14/05/96	73	D	414.3	5.2	0.96	NE	Nil	4	17.5	-71%
BUY	Ausenco Ltd	AAX	10/06/13	191*	B	186.3	1.7	0.15	NE	Nil	31	1.8	-83%
HOLD+	Brickworks Ltd	BKW	12/11/12	1115	A	148.4	0.3	3.37	22	2.8	1525	82.5	+44%
BUY	Cardno Ltd	CDD	14/12/09	391*	B	165.6	0.8	0.29	6	8.0	250	171.3	+8%
HOLD	Circadian Technologies	CIR	10/02/04	188	B	148.1	2.0	31.54	NE	Nil	20	65.0	-55%
HOLD	Clarius Group Ltd	CND	08/04/03	82*	C	89.6	2.0	0.12	NE	Nil	23	70.5	+14%
HOLD+	CPT Global Ltd	CGO	10/03/08	88	D	36.8	1.8	0.39	NE	Nil	30	15.8	-48%
HOLD	CSG Limited	CSV	11/10/10	175	A	305.9	0.9	2.03	33	5.6	160	55.0	+23%
BUY	Ellex Medical Lasers	ELX	14/03/06	49	B	107.6	1.6	0.64	24	Nil	38	Nil	-23%
BUY	Fiducian Group	FID	11/02/08	260	A	30.9	0.8	2.24	13	5.3	188	62.9	-4%
BUY	Finbar Group Ltd	FRI	12/04/10	106	A	229.2	0.9	2.76	10	8.8	113	50.5	+54%
HOLD+	Iluka Resources Ltd	ILU	12/10/04	471	B	418.7	0.5	3.69	0	2.7	700	216.0	+94%
HOLD+	Integrated Research	IRI	14/01/08	40	A	169.8	0.5	6.04	30	3.0	250	36.5	+616%
HOLD	M2 Group Ltd	MTU	09/10/06	33	A	183.4	0.4	1.44	22	3.6	878	94.0	+2845%
HOLD	Melbourne IT	MLB	10/02/04	53	A	92.9	0.8	1.36	18	2.7	182	181.0	+585%
BUY	Mt Gibson Iron	MGX	10/11/14	44	D	1090.8	2.2	0.62	NE	Nil	19	Nil	-58%
HOLD+	Nomad Building Solutio	NOD	16/08/10	13*	C	459.7	3.7	0.40	NE	Nil	7	Nil	-47%
HOLD	Novarise Renewable Res	NOE	14/03/11	25	C	415.1	2.4	0.42	NE	Nil	16	Nil	-36%
HOLD	Probiotec Ltd	PBP	11/02/08	116	C	52.9	2.1	0.16	NE	Nil	20	9.3	-75%
HOLD+	Prophecy International	PRO	08/09/08	26	B	55.4	0.8	9.74	41	2.4	175	17.8	+641%
HOLD+	Skilled Group Ltd	SKE	12/03/02	126	A	235.9	1.1	0.19	9	10.1	169	188.5	+184%
HOLD	Technology One Ltd	TNE	11/11/03	44	A	310.6	0.6	5.61	35	1.7	354	50.8	+820%
BUY	TFS Corporation Ltd	TFC	08/01/07	45	B	339.7	0.8	2.85	4	1.9	155	20.2	+289%
HOLD+	The Reject Shop Ltd	TRS	11/01/05	257	A	28.8	0.6	0.32	17	3.6	827	392.0	+374%
HOLD	Village Roadshow	VRL	10/08/09	77	A	160.2	0.4	1.12	26	4.0	700	281.0	+1174%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +355.4%. This is equal to an average annual rate of +34.5%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 37 current and 160 closed out) is +30.3%, compared with a market gain of +3.8% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

\* Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

## Recommended Investments

(Continued from Page 3)

current dip in the share price will look like an attractive buying opportunity.

“Buy” for recovery, current income and growth.

### Michael Hill International



**Nuplex Industries** improved its financial performance over the last year:

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$1374.7m	\$1639.9m	-16.2%
Net Profit	\$61.1m	\$52.4m	+16.6%
Net Cash Surplus	\$117.7m	\$51.1m	+129.2%
Earnings per share	31.9c	26.4c	+20.8%
Dividends per share	27.0c	21.0c	+28.6%

The revenue decline reflects the sale of businesses, with revenues from continuing businesses up slightly at 1.4%. Net profits rose 16.6%, with earnings per share up 20.8% owing to the company repurchasing 3.4% of its capital over the year. The annual dividend was raised 28.6% to 27.0 cents.

Importantly, the cash operating surplus rose strongly, funding the share repurchases, increased dividends and helping to reduce interest bearing debt.

The new dividend policy is to distribute “a minimum of 60% of net profits” from the previous of “55-65%” of net profits. The 2015 dividend was 85% of profits.

### Nuplex Industries



### South Port NZ

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$34.6m	\$31.4m	+7.1%
Net Profit	\$7.7m	\$6.7m	+15.8%
Net Cash Surplus	\$12.0m	\$8.8m	+36.9%
Earnings per share	29.5c	25.5c	+15.7%
Dividends per share	24.0c	22.0c	+9.1%

During the year the port company purchased a second Mobile container crane and a further container-capable forklift for \$6.3 million and since balance date has contracted to purchase a second harbour tug for \$2.5 million. Over the current year it will develop its 0.8 hectare site in Invercargill, adjacent to the **KiwiRail** container transfer site, into a container packing/unpacking warehouse, plus a sealed pad and supporting infrastructure at a cost of around \$4.25 million. This will service mainly containerised import cargo.

As usual, the company is taking a conservative approach to predicting its current year's profit and once again predicting “a lower level of tax-paid profit”. Such predictions have proved mainly inaccurate in the past - with South Port NZ consistently under-promising and over-performing.

### South Port NZ



**Steel & Tube Holdings** recorded good growth in revenues, profits and dividends - with the net cash operating surplus recovering to more normal levels (after a low surplus last year).

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$501.8m	\$441.4m	+13.7%
Net Profit	\$21.4m	\$17.9m	+19.8%
Net Cash Surplus	\$23.9m	\$12.3m	+94.3%
Earnings per share	24.2c	20.2c	+19.8%
Dividends per share	19.0c	16.0c	+18.8%

As previously reported, since balance date the company acquired **Manufacturing Supplies** for \$32 million. It is now acquiring the assets and business of **Aquaduct NZ** (in receivership) for around \$8 million in cash. This business specialises in large bore, long length polyethylene pipe (i.e. up to 1.6m diameter and 6-250m in length from a relocatable factory) and has previously supplied 80km of pipe for the **Valetta** irrigation scheme conversion on the Canterbury Plains.

The company also reports that its Land & Buildings that are recorded at a book value of \$23.5 million have a market value of \$60 million. Shareholders Equity is \$167.0 million (188 cents per share), increasing to \$203.5 million (230 cents per share) based upon market values.

At 263 cents, Steel & Tube shares trade on a Price/Sales ratio of 0.46, a Price/Earnings ratio of 11 and a high gross Dividend Yield of 10.0%. This is an attractive valuation. “Buy” for current income (and some long

### Steel & Tube Holdings



### Australian Shares

(This section is in Australian currency, unless stated.)

#### Acrux Ltd

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$25.4m	\$53.9m	-52.9%
Net Profit	\$11.1m	\$28.0m	-60.2%
Net Cash Surplus	\$10.5	\$36.4m	-71.1%
Earnings per share	6.7c	16.8c	-60.2%
Dividends per share	6.0c	20.0c	-70.0%

Excluding the large milestone payment in 2014, revenues were virtually unchanged (i.e. down just 2%) and recurring net profits up 10.2%. The regular annual dividend will be 25.0% lower at 6.0 cents.

Since balance date (i.e. in the current financial year) Acrux has received a US\$2 million milestone payment from **Gedeon Richter plc**. This follows regulatory approval for Gedeon Richter to market *Lenzetto* (i.e. Acrux's estradiol spray, a hormone replacement therapy for treating menopause symptoms) in three European countries. Product sales should begin in the first half of 2016, with Acrux earning on-going royalties on sales.

#### Acrux Ltd



**AJ Lucas Group** reported further trading losses plus impairment expenses of \$5.9 million:

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$145.0m	\$227.9m	-36.4%
Net Profit	<\$39.3m>	<\$38.0m>	-
Net Cash Surplus	<\$12.9m>	<\$19.9m>	-
Earnings per share	<16.6c>	<14.2c>	-
Dividends per share	Nil	Nil	-

The Drilling division revenues were 11% lower at \$83.5 million and earnings were down 13% at \$9.4 million. Engineering & Construction revenues fell 54% to \$61.5 million, but earnings recovered five-fold to \$8.6 million. The major cause of operating losses is corporate overhead costs (\$13.2 million) and finance costs (\$26.2 million, which included foreign exchange losses of \$10.6 million).

The terms of **Centrica plc's** acquisition of a 25% interest in the *Bowland Joint Venture* have been amended to reflect delays in approval to drill. Under the original terms Centrica was to fund £60 million of development expenditure. This is being deferred until planning approval for either drill site is received, with all partners funding operating costs in the meantime. A further contingent consideration of £60 million has also been changed to £46.7 million payable on various appraisal and development activities.

Separately, AJ Lucas has increased its direct interest in the *Bowland JV* from 18.75% to 23.75%, with Cuadrilla Resources' holding reducing from 56.25% to 51.25%.

Cuadrilla Resources has been offered two new onshore exploration licences in Yorkshire, UK, in the UK Government's 14th *Landward Licensing Round*. Both are around 100km<sup>2</sup> in area. It was offered 100% of Block SE40f in the *Gainsborough Trough* and a 70% interest in Block SE95 in the *South Cleveland Basin* (30% owned by partner **GDF SUEZ E&P UK**).

#### AJ Lucas Group



**AtCor Medical's** results were very similar to the previous year... but the company expects strong growth when the CPT-1 code becomes effective in January 2016.

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$5.5m	\$5.1m	+8.2%
Net Profit	<\$1.4m>	<\$2.7m>	-
Net Cash Surplus	<\$2.0m>	<\$1.4m>	-
Earnings per share	<0.9c>	<1.7c>	-
Dividends per share	Nil	Nil	-

The company is also involved in "commercialisation discussions with two potential partners" following the "successful clinical study using SphygmoCor to optimise pacemaker performance" during implantation and annual patient examination.

(Continued on Page 6)

**Recommended Investments***(Continued from Page 5)***AtCor Medical**

**Atlas Pearls and Perfumes** recorded a 26% drop in revenues but the main reason for its large operating loss is a \$5.5 million write-down in the value of oysters. This, as reported earlier, is owing to the small size of pearls to be harvested over the next year (after which pearl sizes should return to normal).

## Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$12.118m	\$16.283m	-25.6%
Net Profit	<\$8.134m>	\$1.813m	-
Net Cash Surplus	\$0.501m	<\$0.258m>	-
Earnings per share	2.4c	0.57c	-
Dividends per share	Nil	Nil	-

The company has secured the 30 year lease of a marine site at Punggu with capacity to grow a further 500,000 oysters and is testing the suitability of another site with capacity for 300,000 oysters. It is running tests on several more sites. A second pearl oyster transport vessel has been commissioned.

**Ausenco Limited** started the new financial year well, but experienced a slowdown and delays in the second quarter - dragging down the first half result:

## Six Months to 30/6/2015

	Latest	Previous	Change
Revenues	\$135.2m	\$184.2m	-26.6%
Net Profit	<\$16.6m>	\$2.017m	-
Net Cash Surplus	<\$8.8m>	<\$7.5m>	-
Earnings per share	Nil	1.2c	-
Dividends per share	Nil	Nil	-

Business has since improved in the third quarter with a number of major contract wins, boosting work in hand 109% to \$133 million.

Ausenco will begin the definitive feasibility study for **Hudbay Minerals' Rosemont Project**, before proceeding to the full development of the processing facilities, site infrastructure and tailing facilities. In operation, this mine will produce 10% of the copper used in the United States.

Ausenco has also won a C\$12 million EPCM contract to refurbish, upgrade, optimise and maintain an existing gold processing facility in North Africa. Work will

begin immediately and continue through to mid-2017.

The company has also been chosen as preferred contractor to provide engineering, procurement and construction services for a slurry pipeline at a **BHP Mitsubishi Alliance** coal mine in Central Queensland. This will involve constructing an 18km tailing and return pipeline from the coal handling facility to an in pit storage facility. The company is finalising the contract pricing (not to exceed \$33 million) and pipeline construction should be completed in this calendar year.

**Ausenco Limited**

**Brickworks Ltd** shares will be added to the S&P/ASX 300 Index from 18 September.

**Cardno Limited's** net profits fell 36% in the year to 30 June (before writing down the value of goodwill).

## Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$1426.9m	\$1309.6m	+9.0%
Net Profit	\$50.3m	\$78.1m	-35.6%
Net Cash Surplus	\$48.1m	\$84.6m	-43.1%
Earnings per share	30.6c	48.0c	-36.3%
Dividends per share	20.0c	36.0c	-44.4%

Work on hand at 30 June was \$1,025 million, up 20% (in Australian dollars) or up 5% in constant currency terms. 85% of this (i.e. \$870 million) should be completed in the new financial year.

At 250 cents, Cardno shares trade on a low Price/Sales ratio of 0.29, a low Price/Earnings ratio of 8 and a high Dividend Yield of 8.0%. We think that offers very good value. Apparently so do the company insiders, with nine on-market buys (and no sells) over the last year. "Buy" for recovery and current income.

**Cardno Ltd**

**Circadian Technologies**' royalty revenues fell 14% to \$515,859 while interest income (following a capital raising) rose 54% to \$423,149.

Year to 30/6/2015			
	Latest	Previous	Change
Revenues	\$0.939m	\$0.878m	+6.9
Net Profit	<\$5.4m>	<\$4.0m>	-
Net Cash Surplus	<\$5.0m>	<\$4.2m>	-
Earnings per share	-	-	-
Dividends per share	Nil	Nil	-

**Clarius Group** reports a trading loss of \$1.4 million, plus impairment losses of \$5.5 million and an accounting adjustment to deferred tax (i.e. writing off \$3.8 million tax losses carried forward, which are still available to the company but no longer recognised in the balance sheet).

Year to 30/6/2015			
	Latest	Previous	Change
Revenues	\$179.0m	\$179.4m	-0.2%
Net Profit	<\$1.4m>	<\$1.7m>	-
Net Cash Surplus	<\$1.0m>	\$3.3m	-
Earnings per share	Nil	<1.9c>	-
Dividends per share	Nil	Nil	-

**Clarius Group**



**CPT Global** experienced a drop in revenues - mainly from delays in a large European contract - with a follow through impact on net profits and operating cashflows:

Year to 30/6/2015			
	Latest	Previous	Change
Revenues	\$28.2m	\$38.4m	-26.6%
Net Profit	<\$2.7m>	\$2.2m	-
Net Cash Surplus	<\$4.2m>	\$2.7m	-
Earnings per share	Nil	5.9c	-
Dividends per share	Nil	4.5c	-

In addition the company wrote down goodwill by \$2.4 million, but that has no impact on operations or cashflows.

Partnerships with **BMC Software** and **Compuware** are “expected to generate new revenues in the year ahead” and the company is also seeking to “closely control costs”. The company expects “a return to profitability” in the current financial year to June 2016.

**CPT Global**



**CSG Limited**'s business grew over the last year:

Year to 30/6/2015			
	Latest	Previous	Change
Revenues	\$224.3m	\$199.3m	+12.5%
Net Profit	\$13.6	\$11.1m	+22.0%
Net Cash Surplus	<\$19.3m>	<\$33.0m>	-
Earnings per share	4.8c	4.3c	+11.0%
Dividends per share	9.0c	9.0c	-

As discussed last year, the large cash operating deficit reflects accounting standards that treat the additional investment in finance lease receivables as an operating cash outflow. Adjusted for this \$41.8 million additional investment in the year to June 2015, the business generated a cash operating surplus of \$22.5 million, up 73% on the previous year!

CSG has acquired a NZ based IT managed services business, **Code Blue**, for an initial NZ\$5.0 million (75% in cash and 25% in shares), plus earn outs for the 2016 and 2017 years which could take the total cost to NZ\$15 million. CSG will acquire 100% ownership of the Auckland and Wellington businesses, plus there are seven licensed branches.

CSG will also become the “channel partner” for US based **8x8 Inc**'s cloud-based unified communications and contact centre solutions in Australia and New Zealand.

CSG has also raised \$30 million in a placement of 21.0 million shares at 142 cents and will raise up to \$5.0 million in a Share Purchase Plan at the same price. This is an attractive discount from market value, so investors should apply for the maximum amount although applications will likely be scaled back (as discussed in an email to subscribers a week ago). The final payment date is 16 September.

CSG Ltd is seeking to lift revenues at least 14% and earnings (before interest, depreciation and tax) 13-25% over the next year.

**CSG Limited**



(Continued on Page 8)

## Recommended Investments

(Continued from Page 7)

**Ellex Medical Lasers** lifted revenues slightly but experienced strong growth in net profits and the net operating cash surplus:

Year to 30/6/2015			
	Latest	Previous	Change
Revenues	\$62.7m	\$54.4m	+15.3%
Net Profit	\$1.680m	\$0.788m	+113.2%
Net Cash Surplus	\$6.3m	\$2.7m	+133.9%
Earnings per share	1.6c	0.7c	+113.2%
Dividends per Shares	Nil	Nil	-

This result, however, is still a 2.7% net profit margin for a business that *could* be capable of earning a significantly higher return on revenues.

The company states “Ellex is entering a phase of rapid growth” with the June 2016 financial year forecast to show “a continuation of revenue growth rate recently achieved and improved profitability”. For 2017 onwards the company sees “strong industry growth” and also “transformational growth opportunities” for its *2RT*, *iTrack* and *SLT* products.

Ellex Medical Lasers has discontinued contract manufacturing for third parties to “provide capacity to meet demand for Ellex products” over the coming year.

At 38 cents the shares trade on a low Price/Sales ratio of 0.64 but a high Price/Earnings ratio of 24. We believe this reflects the lower than expected net profit margin. We would expect this type of business to justify a P/S ratio greater than 1.0, perhaps even 2.0 or higher (i.e. a current share price of 60 cents or even 120 cents), but that would also require a higher net profit margin that would lower the P/E ratio.

Ellex Medical Lasers *could* grow revenues strongly from its *proprietary* products over the next several years, while higher margins on these products, plus economies of scale (i.e. more sales revenue from the same expense on overhead, R&D and marketing) *could* produce the high net profit margin that we believe is possible from this business. If that happens, then the share price would be re-rated strongly in value. “Buy” for growth.

### Ellex Medical Lasers



**Fiducian Group** recorded steady growth over the last year:

Year to 30/6/2015			
	Latest	Previous	Change
Revenues	\$25.9m	\$22.5m	+15.0%
Net Profit	\$4.6m	\$4.0m	+16.3%
Net Cash Surplus	\$6.5m	\$5.9m	+11.0%
Earnings per share	15.0c	12.9c	+16.3%
Dividends per share	10.0c	9.1c	+9.9%

Since the end of the June 2015 year, the company has acquired two financial planning business with client funds under advice of \$145 million, helping to lift funds under advice to \$1,710 million. These businesses have been acquired at around 4½ times earnings (before interest, depreciation and tax) - but these are businesses which usually have no interest costs and little depreciation, so perhaps a Price/Earnings ratio of 7-8 (i.e. 7-8 times net profits). Integrating these businesses into existing operations will also yield “material synergies” and these cost savings will further boost profits from the acquired businesses.

### Fiducian Group



**Finbar Group's** drop in revenues and profits reflects the *timing* of the completion and settlement of major projects. This timing also impacts on the net operating cash surplus or deficit in any period. In 2014 there were a lot of settlements - significantly boosting cash flows - while the current year has lower revenues, profits and a large cash operating *deficit* owing to projects in progress but not yet completed. The company has maintained a steady 10.0 cents dividend and the number and value of projects has increased which will ultimately result in strong growth in future revenues and profits.

Year to 30/6/2015			
	Latest	Previous	Change
Revenues	\$93.9m	\$281.5m	-66.7%
Net Profit	\$26.2m	\$36.5m	-28.2%
Net Cash Surplus	<\$56.6m>	\$112.2m	-
Earnings per share	11.4c	16.1c	-29.2%
Dividends per share	10.0c	10.0c	-

The company has received development approval for another *Springs Riverdale* development, at 31 Rowe Avenue. This 50% joint venture will comprise 183 apartments (of one, two and three bedrooms) plus seven commercial lots, including a small supermarket. Marketing of this \$97 million project will begin before the end of this calendar year.



Finbar Group has also acquired four additional sites at Springs, Riverdale, for \$5.15 million which will be amalgamated for a future project, probably a ten level tower with about 185 apartments and a final value of \$83 million.

Finbar Group has several developments in Riverdale. It completed *Spring View Towers* in 2014 and *Arbor North* which will be completed in October this year. It also has *Arbor South*, 23 Rowe Street and approval for a 6500m<sup>2</sup> office building.

Finbar Group has completed its **Norwood** project, consisting of 59 apartments and four commercial lots, on time and on budget. The company has pre-sold 76% of these lots, or 74% by value, and settlements will commence this month.

### Finbar Group



**Iluka Resources** reports steady revenues but higher profits, although still at depressed levels.

#### Six Months to 30/6/2015

	Latest	Previous	Change
Revenues	\$389.0m	\$381.8m	+1.9%
Net Profit	\$20.4m	\$11.7m	+74.4%
Net Cash Surplus	\$87.4m	\$110.5m	-20.9%
Earnings per share	4.9c	2.8c	+74.4%
Dividends per share	6.0c	6.0c	-

For the December 2015 financial year the company continues to expect both sales and free cash flows to be weighted towards the second half year.

**Doray Minerals** - which has a farm-in agreement to explore for gold in Iluka Resources tenements - has analysed existing data and identified "at least six large target areas" plus "a number of single point anomalies".

The largest - named "Target A" - is 16 km by 4 km with "a number of samples with elevated gold and pathfinders". Doray Minerals plans to test drill Target A during the December quarter.

### Iluka Resources



## Integrated Research

### Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$70.3m	\$53.2m	+32.0%
Net Profit	\$14.3m	\$8.5m	+67.8%
Net Cash Surplus	\$21.4m	\$16.0m	+33.7%
Earnings per share	8.4c	5.0c	+67.8%
Dividends per share	7.5c	5.0c	+50.0%

Unified Communications revenues grew 45% to \$36.5 million, Infrastructure revenues 19% to \$23.2 million, Payment revenues 28% to \$5.1 million and Consulting revenues 20% to \$5.5 million.

Sales and marketing expenses rose 31% to \$35.2 million, while Research & Development was 12% higher at \$12.4 million and other expenses 11% higher at \$5.2 million.

Total revenues therefore grew 32% while total expenses increased only 24%, improving the profit margin to 27% (from 19% a year earlier) and lifting net profits 68%.

The Unified Communications market is expected to grow 20-25% per annum over the next five years (i.e. 150-200% in total), so Integrated Research is well placed to significantly grow its revenues over the year ahead!

At 250 cents - up a little on where we first bought into this company during the *Global Financial Crisis* (or *Great Buying Opportunity?*) - Integrated Research shares currently trade on a Price/Earnings ratio of 30 and a Dividend Yield of 3.0%. That is not cheap, but also not expensive for a high quality *growth* business and a better income yield than a bank deposit (and, an 18.8% yield on our initial cost!). **"Buy" and hold for further growth.**

### Integrated Research



## M2 Group

### Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$1,115.7m	\$1,024.4m	+8.9%
Net Profit	\$73.7m	\$67.0m	+10.0%
Net Cash Surplus	\$121.9m	\$85.6m	+37.6%
Earnings per share	40.2c	37.1c	+8.3%
Dividends per share	32.0c	26.0c	+23.1%

Interest bearing debts are up 93% to \$572 million - but used to acquire profitable, cash generating businesses. With an annual net operating cash surplus of \$122 million that debt level is manageable.

The company is forecasting revenue growth of 24-26% and net profit growth (Continued on Page 10)

## Recommended Investments

(Continued from Page 9)

of 30-35% over the new financial year to June 2016.

With that continuing growth the shares continue to offer good value. "Hold" for further capital and income growth.

### M2 Group



### Melbourne IT

Six Months to 30/6/2015

	Latest	Previous	Change
Revenues	\$69.2m	\$59.6m	+16.1%
Net Profit	\$1.2m	\$4.0m	-69.7%
Net Cash Surplus	\$9.9m	\$3.9m	+155.2%
Earnings per share	1.3c	4.3c	-69.7%
Dividends per share	1.0c	1.0c	-

Net profit was depressed by \$1.7 million of costs relating to the recent acquisition of Uber Global Pty. Earnings (before interest, depreciation and tax) were up 42% at \$6.85 million.

The company forecasts "underlying" earnings per share of 10-11 cents and a steady annual dividend rate of 5.0 cents.

### Melbourne IT



### Mt Gibson Iron

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$315.6m	\$660.2m	-52.2%
Net Profit	<\$51.1m>	\$90.4m	-
Net Cash Surplus	<\$90.8m>	\$238.0m	-
Earnings per share	Nil	4.3c	-
Dividends per share	Nil	4.0c	-

In addition, Mt Gibson Iron impaired the value of mine properties by \$713 million, (i.e. mainly damage at Koolan Island), property, plant and machinery by \$203

million and mining intangibles by \$19 million.

Cash and interest earning deposits are \$334 million (30.6 cents per share) with the potential for significant insurance receipts.

The company reports 8.8 million tonnes of direct-shipping-grade 58.3% Fe at *Iron Hill*, just 3km south of its *Extension Hill* mine. This proximity makes the capital costs of development "minimal" and offers the potential to extend the life of the existing mining operation.

The *Shine* resource has been increased 105% to 15.9 million tonnes, graded 58.1% Fe, but not considered economically feasible at current iron ore prices. In the future, however, this could be a "valuable asset with low capital costs".

### Mt Gibson Iron



### Nomad Building Solutions

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$80.3m	\$37.9m	+111.6%
Net Profit	<\$2.2m>	<\$0.2m>	-
Net Cash Surplus	<\$5.3m>	<\$3.6m>	-
Earnings per share	Nil	Nil	-
Dividends per share	Nil	Nil	-

72% of revenues were from the **Bloomer Construction** business which listed and acquired Nomad Building Solutions (and its valuable tax losses) through a reverse takeover. The company expects to return to profitability in the current June 2016 financial year and the directors propose changing the company name to **Onterran**.

The company has revenue tax losses of \$30.7 million and capital tax losses in excess of \$40 million, plus franking credits of \$17.8 million.

Bloomer Construction contributed \$58 million in revenues and \$1.6 million in earnings over the four months to June 2015 and currently has \$208 million of work in hand. It expects to earn revenues of \$156 million over the year to June 2016, contributing earnings of around \$4½ million.

**McGrath Homes** has rebranded as **McGrath Modular** and won a \$25 million sub-contract to design and construct 50 "highly detailed modular homes" to be located in Onslow (1370km north of Perth) for the **Chevron Wheatstone Project**. Fabrication will begin in November, with completion in late 2016.

McGrath Modular is "currently tendering on a number of high value projects".

Overall the group expects 2016 revenues “in excess of \$200 million” with an earnings margin (before interest) of 3-5% or more than \$6-10 million (1.3-2.2 cents per share). Achieving that could see the share price recover about 100% from current levels.

**Nomad Building Solutions**



**Probiotec's** result includes significant losses on the write-down and sale of its ADP Protein Plant, impairments for its weight loss products and development costs for its *IMPROMY* health and weight management program.

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$65.7m	\$68.2m	-3.7%
Net Profit	<\$24.7m>	\$0.9m	-
Net Cash Surplus	\$2.3m	\$5.3m	-56.2%
Earnings per share	Nil	1.7c	-
Dividends per share	Nil	Nil	-

The *IMPROMY* product targeting “health issues connected to overweight and obesity” is “showing great promise”. It is distributed through 290 pharmacies to 19,000 customers. The product is “being embraced by the General Practitioner community”. This business is “still in the investment phase” and “expected to achieve profitability in the June 2018 financial year” (i.e. will incur further small start up losses over the next two years).

Despite the losses, the company generated a small net cash operating surplus which has been used to reduce interest bearing debts from \$17.6 million to a still high \$15.1 million. The sale of the ADP Plant for \$7 million will be used to reduce debt to a more manageable level.

**Probiotec**



**Prophecy International Holdings**

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$10.0m	\$7.1m	+40.7%
Net Profit	\$3.0m	\$1.3m	+133.7%
Net Cash Surplus	\$2.9m	\$2.1m	+33.2%
Earnings per share	5.4c	2.3c	+133.7%
Dividends per share	4.2c	2.75c	+52.7%

Prophecy International is forecasting revenues of “approximately \$20 million” in the current financial year, with pre-tax profits of \$8.2 million. After tax that is a net profit 90% higher at \$5.7 million and earnings per share (on the recently enlarged capital) up 37% to about 9 cents.

Revenues for the first eight weeks are “ahead of budget” at \$2 million.

At 175 cents, Prophecy International shares trade on a very high Price/Sales ratio of 10, a high Price/Earnings ratio of 41 and offers a Dividend Yield of 2.4%. That is not cheap, but probably better value than many software “growth” companies. The forecast revenue and profit growth this year would lower the P/S ratio to 5 (which is still a high value) and the P/E ratio would improve to 19 - which is a relatively attractive valuation.

This is potentially a high growth company - which has just purchased another fast growing business at a low valuation and will accelerate that growth by marketing it through its existing US sales team. This is a formula that can (and is!) creating significant shareholder wealth!

With the strong growth in Prophecy International's share price, investors may be getting over-weighted in this share. While it is important to remain well diversified - so in some cases a little profit-taking may be required - we would favour holding as much of this existing investment as is possible for further growth over the next several years.

**Prophecy International Holdings**



**TFS Corporation** experienced growth in revenues and profits, but will pay a steady, unchanged dividend for the year to June 2015.

Year to 30/6/2015

	Latest	Previous	Change
Revenues	\$178.1m	\$146.4m	+20.7%
Net Profit	\$113.0m	\$82.5m	+37.0%
Net Cash Surplus	\$24.6m	\$7.2m	+239.4%
Earnings per share	34.6c	25.4c	+36.2%
Dividends per share	3.0c	3.0c	-

(Continued on Page 12)

## Recommended Investments

(Continued from Page 11)

The company developed 1533 hectares of plantation and expects a similar amount (i.e. “over 1500 hectares”) this year although the “establishment fee” (i.e. the initial sales price to outside investors) “is expected to increase strongly in 2016”. That will boost revenues and profit margins.

The second annual harvest was completed in May and the company has acquired all of the 31 tonnes of heartwood for A\$123/tonne. Next year's harvest will increase 10-fold to over 300 tonnes, but remain steady in 2017 and decline in 2018 and again in 2019 before increasing rapidly.

The company also announced that the **Church Commissioners of England** will make a fourth investment in Indian Sandalwood plantations with an agreement for a further 208 hectares to be developed in the Northern Territory.

While we are uncertain about the price payable for the recent pharmaceutical investments - and perhaps for this reason - the market places a very low valuation on TFS Corporation shares. At 155 shares the shares trade on a Price/Earnings ratio of just 4½. This low valuation for a fast growing company provides a “margin of safety” on this investment, even if there are some areas of uncertainty about the business. With better disclosure, TFS Corporation shares would likely trade on a substantially higher valuation!

With the drop in the share price, the higher profits and increasing “establishment fees” (which will boost future profits) we are again upgrading TFS Corporation shares to a “Buy”.

### TFS Corporation



**The Reject Shop** reports steady revenues, profits and dividends for the year to June 2015, but the first half profit was down 24% (and the dividend down 23%) so there was a recovery in the second half. In addition there was a significantly increased cash operating surplus:

Year to 29/6/2015

	Latest	Previous	Change
Revenues	\$756.8m	\$711.5m	+6.4%
Net Profit	\$14.2m	\$14.5m	-1.9%
Net Cash Surplus	\$46.9m	\$24.3m	+92.6%
Earnings per share	49.4c	50.3c	-1.9%
Dividends per share	30.0c	30.0c	-

This strong cash flow has enabled the company to reduce interest bearing debts by \$13.1 million to just \$12.0 million *and* increase cash \$9.7 million to \$17.3 million. That leaves the company with *net* cash in its balance sheet of \$5.3 million. That would suggest the

recovery and growth in annual dividend payments in the years immediately ahead.

The period of rapid store expansion is over and The Reject Shop will “selectively open 10-15 new stores per annum”, requiring just “moderate capital expenditure”.

During the second half the company renewed a number of existing property leases, most with “improved commercial terms”, but closed nine stores where they could not agree a “reasonable outcome and store profitability was at risk”. The company also plans to relocate some existing stores, as leases expire, where rents are too high.

At 827 cents the shares trade on a Price/Sales ratio of 0.32, a Price/Earnings ratio of 17 and a Dividend Yield of 3.2%. That is a fair valuation, but if the company can continue to turn around its business and return to positive growth then the share price should also recover.

### The Reject Shop



**Village Roadshow's** overall results were fairly steady for the last year, but with mixed fortunes for its divisions:

Year to 30/6/2015

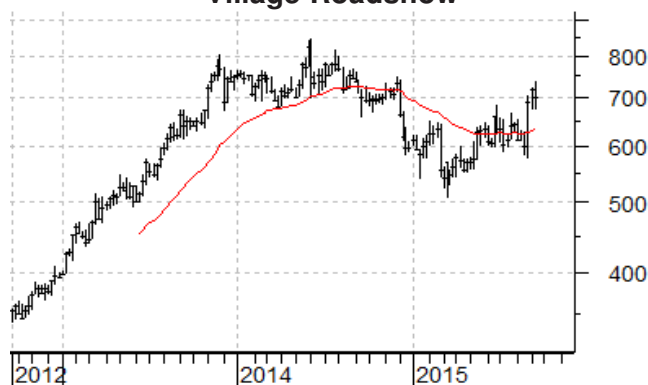
	Latest	Previous	Change
Revenues	\$1,005.5m	\$965.8m	+4.1%
Net Profit	\$43.9m	\$45.8m	-4.0%
Net Cash Surplus	\$111.3m	\$96.7m	+15.1%
Earnings per share	27.4c	28.7c	-4.0%
Dividends per share	28.0c	27.0c	+3.7%

The Theme Parks - hit by poor weather in the peak Christmas, January and Easter holiday periods - recorded earnings (before interest and depreciation) 4% lower at \$92.5 million and net profits 39% lower at \$11.7 million.

This was partially offset by a strong performance by the Cinema Exhibition division. Earnings were 14% higher at \$71.5 million and net profits 20% higher at \$37.4 million.

Film Distribution earnings were down 17% to \$34.6 million, with net profits 17% lower at \$19.7 million.

### Village Roadshow



# Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal “buy” and “sell” recommendations, but the “Under-Valued”, “Best Performing” and “Income” shares should be considered for purchase, while the “Over-Valued” and “Worst Performing” shares can generally be sold to release money for re-investment in more attractive shares.

Company	Share Price	STRENGTH RATING			Brokers Following	Price to NTA	Return on Equity	Volatility	Price/Earn. Ratio	Dividend Yield	Price/Sales Ratio	Market Cap'n
		Cur. rent	4-Wk Chg.	Rank								
<b>UNDER-VALUED SHARES:</b> Lowest Price/Sales, Yld > 0, Rel Strength > 0												
Speirs Group	19	+2.9	+3.5	18	0-0	-0.9	22	3.5	4	7.3	0.12	2
Tenon Ltd	230	+5.1	+1.1	16	0-0	1.0	8	5	0.8	17	2.2	149
Ebos Group Ltd	1150	+5.1	+1.5	15	1-0	6.1	10	0.8	16	4.5	0.29	1,733
Seeka Kiwifruit	340	+2.2	+1.9	21	5-0	-0.8	5	0.5	17	3.3	0.46	53
Nuplex Indust	394	+13.1	-5.6	7	0-0	7.1	11	1.0	12	6.9	0.55	754
Infratil NZ	303	+1.2	-2.1	26	1-5	5.1	0	0.8	522	4.4	0.74	1,767
Z Energy Ltd	601	+11.0	-2.0	8	3-0	7.4	1	0.7	343	5.6	0.78	2,404
Abano Health.	780	+0.1	+1.5	33	0-2	2.1	5	0.6	36	4.2	0.87	163
Green Cross H.	222	+1.5	-2.9	24	0-0	-3.1	20	0.8	16	4.4	0.92	297
Tourism Hold.	196	+7.6	+2.0	12	6-4	-1.3	12	1.3	11	9.2	0.94	221
Horizon Energy	435	+15.2	-4.2	6	0-0	-1.6	6	0.6	27	4.5	0.97	109

<b>BEST PERFORMING SHARES:</b> Strongest Shares, P/E < 20, P/S < 1.0												
Nuplex Indust	394	+13.1	-5.6	7	0-0	7.1	11	0.9	12	6.9	0.55	754
Tourism Hold.	196	+7.6	+2.0	12	6-4	-1.3	12	1.1	11	9.2	0.94	221
Ebos Group Ltd	1150	+5.1	+1.5	15	1-0	6.1	10	0.7	16	4.5	0.29	1,733
Tenon Ltd	230	+5.1	+1.1	16	0-0	1.0	8	5	0.7	17	2.2	149
Speirs Group	19	+2.9	+3.5	18	0-0	-0.9	22	2.9	4	7.3	0.12	2
Seeka Kiwifruit	340	+2.2	+1.9	21	5-0	-0.8	5	0.4	17	3.3	0.46	53
Green Cross H.	222	+1.5	-2.9	24	0-0	-3.1	20	0.6	16	4.4	0.92	297
Just Water Int.	14	+0.6	-0.2	30	1-0	-1.1	7	2.5	17	Nil	0.76	13

<b>INCOME SHARES:</b> Highest Yields, Capitalisation > NZ\$100 million												
PGG Wrightsons	40	-4.2	-3.1	65	0-0	2.1	12	1.2	9	14.1	0.25	298
Hallenstein G.	345	-0.7	-3.7	45	0-1	5.3	28	0.8	11	13.5	0.93	206
Genesis Energy	185	-8.1	+1.6	78	0-0	7.1	6	0.8	18	12.0	0.88	1,849
Kingfish Ltd	133	-1.0	-0.8	48	0-0	-1.0	7	0.8	15	11.2	N/A	165
Warehouse Group	262	-5.0	-0.8	68	1-1	5.2	37	0.9	5	11.1	0.36	815
Kathmandu Ltd	152	-5.3	+5.1	70	6-6	8.0	15	0.9	7	11.0	0.79	304
Hellaby Hold.	290	-4.2	-0.3	65	5-0	4.1	14	1.0	10	10.3	0.38	278
Sanford Limited	508	+2.5	-1.1	20	3-0	2.0	4	0.4	21	10.1	1.05	476
Opus Int'l Cons	126	-7.0	+0.8	75	2-0	4.1	17	0.6	7	9.8	0.34	186
Skellerup Hold.	128	-6.4	+0.2	72	2-0	3.1	14	1.0	11	9.8	1.22	247

<b>INSIDER BUYING:</b> Most Insider Buying, Relative Strength > 0												
Seeka Kiwifruit	340	+2.2	+1.9	21	5-0	-0.8	5	0.3	17	3.3	0.46	53
Summerset Group	380	+10.9	+0.1	9	3-0	7.2	16	0.7	15	0.9	N/A	820
Sanford Limited	508	+2.5	-1.1	20	3-0	2.0	4	0.3	21	10.1	1.05	476
Z Energy Ltd	601	+11.0	-2.0	8	3-0	7.4	1	0.6	343	5.6	0.78	2,404
NZ Refining Co	325	+15.9	+3.7	5	2-0	4.1	2	0.6	102	Nil	4.36	1,016
Coats Group plc	61	+10.7	+0.5	9	3-1	1.8	5	1.0	33	Nil	0.42	859
Tourism Hold.	196	+7.6	+2.0	12	6-4	-1.3	12	1.0	11	9.2	0.94	221
Ebos Group Ltd	1150	+5.1	+1.5	15	1-0	6.1	10	0.7	16	4.5	0.29	1,733
Blis Technology	2	+2.0	+1.7	21	1-0	-0.6	-	4.7	NE	Nil	7.96	21
Scales Corp Ltd	195	+10.7	+1.5	10	1-0	-1.9	12	0.7	15	2.1	1.04	273

<b>OVER-VALUED SHARES:</b> Highest Price/Sales Ratios, Relative Strength < 0												
Burger Fuel	300	-1.7	-0.6	53	0-0	-12.9	4	1.5	336	Nil	9.72	179
Property F Ind.	149	-0.3	-0.7	42	1-0	5.1	11	0.4	10	6.6	9.61	613
MetLifeCare	420	-1.7	-2.9	54	1-0	6.1	13	0.7	7	1.1	8.97	891
Vital Health PT	171	-58.3	+0.0	98	0-0	4.1	22	0.5	6	4.7	8.64	585
Precinct Prop.	115	-0.6	+0.8	44	0-0	7.1	9	0.5	11	4.7	8.17	1,393
Pyne Gould Corp	26	-9.2	-2.3	80	0-0	-0.4	0	1.2	613	Nil	7.81	54
Argosy Property	107	-0.2	-0.4	41	1-0	5.1	8	0.5	13	6.6	7.42	859
Trade-Me Ltd	350	-5.1	-0.1	69	0-0	11.2	12	0.7	17	6.4	6.94	1,386
IkeGPS Limited	50	-16.0	-4.6	91	2-0	2.1	-	0.9	NE	Nil	6.84	25
NPT Limited	63	-0.9	-0.6	47	1-1	2.0	5	0.5	16	7.7	6.17	102
Wynyard Group	127	-13.5	-5.0	88	0-0	2.2	-	1.0	NE	Nil	5.65	147
Serko Limited	80	-7.6	-2.4	77	0-0	-4.9	-	1.0	NE	Nil	4.84	50
Evolve Educat.	88	-7.9	-2.9	77	0-0	2.1	-	0.7	NE	Nil	4.73	156
Heartland Bank	115	-3.7	-1.9	62	3-0	3.1	10	0.6	11	9.1	4.02	540
NZ Exchange Ltd	96	-6.6	-1.5	73	2-0	4.8	26	0.7	19	8.7	3.74	244
Gentech Group	180	-6.4	-3.7	72	0-0	1.2	5	0.7	39	2.8	3.40	131
Orion Health.	337	-14.1	-1.9	90	2-1	4.7	-	0.6	NE	Nil	3.27	536
Sky City Ltd	384	-0.1	-3.9	40	3-2	14.2	16	0.6	18	5.5	2.46	2,256
Trust Power Ltd	755	-1.1	-0.6	50	0-0	7.1	8	0.3	16	7.2	2.38	2,362
Moa Group Ltd	29	-13.9	+1.0	90	2-0	-1.6	-	1.1	NE	Nil	2.28	14

<b>WORST PERFORMING SHARES:</b> Weakest Shares, P/S Ratio > 0.25, Yield < Twice Average												
Vital Health PT	171	-58.3	+0.0	98	0-0	4.1	22	0.5	6	4.7	8.64	585
Mercer Group	6	-21.4	-1.5	94	0-2	-1.3	-	1.9	NE	Nil	0.43	19
Sealegs Corp	8	-17.7	+0.1	92	0-0	-1.4	-	1.5	NE	Nil	0.62	11
IkeGPS Limited	50	-16.0	-4.6	91	2-0	2.1	-	0.9	NE	Nil	6.84	25
Orion Health.	337	-14.1	-1.9	90	2-1	4.7	-	0.5	NE	Nil	3.27	536
Moa Group Ltd	29	-13.9	+1.0	90	2-0	-1.6	-	1.0	NE	Nil	2.28	14

Company	Share Price	STRENGTH RATING			Brokers Following	Price to NTA	Return on Equity	Volatility	Price/Earn. Ratio	Dividend Yield	Price/Sales Ratio	Market Cap'n
		Cur. rent	4-Wk Chg.	Rank								
Wynyard Group	127	-13.5	-5.0	88	0-0	2.2	-	1.0	NE	Nil	5.65	147
Pac Edge Bio.	52	-13.2	-1.3	87	0-0	2.175	-	1.8	NE	Nil	N/A	196
SLI Systems Ltd	92	-13.2	+1.8	87	0-2	3.104	-	1.1	NE	Nil	2.00	56
Synlait Milk	234	-13.0	-0.5	86	0-0	3.4	13	0.6	30	Nil	0.82	342
Xero Ltd	1425	-12.7	-4.8	85	2-7	6.56	-	1.3	NE	Nil	N/A	1,940
NZ Oil & Gas	41	-12.7	-3.2	85	1-0	2.05	-	1.0	NE	Nil	1.22	142
GeoOP Ltd	48	-12.2	+1.9	83	0-0	-	-	1.9	NE	Nil	N/A	13
Michael Hill	85	-10.9	-3.3	82	0-0	4.17	15	0.6	12	5.9	0.65	326
Smartpay NZ Ltd	17	-10.0	-2.1	80	1-0	-2.5	14	2.0	18	Nil	1.28	28
Pyne Gould Corp	26	-9.2	-2.3	80	0-0	-0.4	0	1.1	613	Nil	7.81	54
Contact Energy	501	-8.3	-0.7	79	1-0	8.12	4	0.6	28	5.2	1.50	3,674
Evolve Educat.	88	-7.9	-2.9	77	0-0	2.1	-	0.7	NE	Nil	4.73	156
Serko Limited	80	-7.6	-2.4	77	0-0	-4.9	-	1.0	NE	Nil	4.84	50
Snakk Media Ltd	5	-7.5	-5.0	76	0-0	1.5	-	2.9	NE	Nil	1.34	13

<b>INSIDER SELLING:</b> Most Insider Selling, Relative Strength < 0												
Air New Zealand	241	-1.5	-3.0	52	1-13	7.14	17	0.7	8	9.2	0.55	2,704
Xero Ltd	1425	-12.7	-4.8	85	2-7	6.56	-	1.3	NE	Nil	N/A	1,940
EROAD Ltd	364	-3.9	-1.6	63	0-1	4.2	-	0.6	NE	Nil	N/A	218
SLI Systems Ltd	92	-13.2	+1.8	87	0-2	3.104	-	1.1	NE	Nil	2.00	56
Mercer Group	6	-21.4	-1.5	94	0-2	-1.3	-	1.8	NE	Nil	0.43	19
Mighty River	266	-4.4	+0.3	66	0-2	8.11	1	0.8	78	7.3	2.18	3,663
Freightways Ltd	558	-3.2	-2.8	59	0-1	6.41	21	0.7	20	6.1	1.80	862
Hallenstein G.	345	-0.7	-3.7	45	0-1	5.31	28	0.7	11	13.5	0.93	206
Steel & Tube	263	-3.3	-1.6	60	1-2	4.14	13	0.4	11	10.0	0.46	233

## “Neglect” Ratings of NZ Shares

“Neglected” Shares = 0-2 Brokers, “Moderately Followed” Shares = 3-4 Brokers, “Widely Followed” Shares = 5 or more Brokers.

Company	No. of Brokers Following	Market Capitalisation Company (NZ\$ Mill.)	Company	No. of Brokers Following	Market Capitalisation Company (NZ\$ Mill.)
Abano Health.	2	163	NZ Exchange Ltd	4	244
Air New Zealand	7	2,704	NZ Oil & Gas	2	142
Akd Int Airport	8	5,689	NZ Refining Co	4	1,01

# Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal “buy” and “sell” recommendations, but the “Under-Valued”, “Best Performing” and “Income” shares should be considered for purchase, while the “Over-Valued” and “Worst Performing” shares can generally be sold to release money for re-investment in more attractive shares.

Company	STRENGTH RATING										Market Cap'n	Company	STRENGTH RATING										Market Cap'n							
	Share Price	Cur-rent	4-Wk Chg.	Rank	Insider Buy-Sell	Brokers Following	Short Interest	Price to P/E	ROE	Volatility			P/E Ratio	Div Yield	P/S Ratio	Share Price	Cur-rent	4-Wk Chg.	Rank	Insider Buy-Sell	Brokers Following	Short Interest		Price to P/E	ROE	Volatility	P/E Ratio	Div Yield	P/S Ratio	
<b>UNDER-VALUED SHARES:</b> Lowest Price/Sales, Yld > 0, Rel Strength > 0																														
Macquarie C Tel	770	+15.1	+6.3	10	2-0	2	-	2.2	-	0.3	NE	3.2	0.08	16	Hi Tech Group	11	+34.4	+13.3	4	0-0	-	-	1.1	26	1.5	4	Nil	0.22	3	
Watpac Ltd	83	+3.7	+0.8	24	0-1	1	2.2	-	-	0.9	14	2.4	0.13	157	Multistack Int	2	+31.8	+15.3	5	0-0	-	-	0.6	4	4.1	14	Nil	0.89	2	
Data 3 Ltd	106	+11.9	+3.8	13	0-1	2	-	8.8	57	0.7	15	6.0	0.19	162	Service Stream	30	+22.7	-8.7	7	4-0	-	-	1.8	18	0.9	10	5.0	0.28	114	
Skilled Group	169	+3.5	+3.3	24	2-1	9	0.9	-	-	0.9	9	10.1	0.19	399	Konekt Limited	21	+20.0	-8.1	8	3-0	-	-	3.5	34	1.8	10	Nil	0.44	15	
PMP Limited	54	+11.7	+1.3	13	0-0	-	0.0	0.7	3	1.1	22	3.3	0.22	176	World Reach Ltd	34	+19.4	-11.7	8	1-0	-	-	5.6	78	1.0	7	Nil	0.85	14	
Automotive Hold	390	+0.2	-2.8	32	0-0	13	1.3	0.4	3	0.5	14	5.6	0.23	1,195	Bisalloy Steel	58	+17.1	-7.7	9	0-0	-	-	1.2	12	0.7	10	6.9	0.42	26	
SRG Limited	63	+0.2	-1.8	32	10-0	-	-	0.7	3	1.1	25	4.0	0.23	40	GLG Corporation	26	+16.8	+5.3	9	0-0	-	-	0.3	6	1.0	5	Nil	0.08	19	
Aust Pharm. Ind	161	+10.0	-7.8	15	3-0	7	0.8	2.5	8	0.8	32	2.0	0.25	783	UXC Limited	120	+14.8	+9.5	10	1-0	4	0.0	-	-	0.5	18	4.4	0.58	400	
Service Stream	30	+22.7	-8.7	7	4-0	-	-	1.8	18	1.3	10	5.0	0.28	114	Qantas Airways	354	+13.1	-3.7	12	7-0	13	0.3	5.6	40	0.5	14	Nil	0.49	7,775	
Neptune Marine	130	+3.7	-1.9	24	1-0	-	-	1.2	7	0.8	16	2.8	0.29	80	GR Engineering	101	+12.7	+2.6	12	0-0	1	-	3.3	28	0.7	12	9.4	0.70	152	
The Reject Shop	827	+0.9	+6.5	30	2-0	8	2.2	1.7	10	0.5	17	3.6	0.32	239	Eumundi Group	7	+12.4	+5.6	12	0-0	-	-	0.7	8	2.1	9	7.7	0.95	21	
Embelton Ltd	710	+0.4	-2.3	32	0-0	-	-	-	-	0.3	10	4.8	0.39	15	Vita Group Ltd	176	+12.2	-5.0	13	2-2	3	-	-	-	0.6	10	3.9	0.44	266	
Payce Consol.	820	+10.1	-3.3	15	0-0	-	-	1.2	61	0.3	2	1.2	0.40	163	Incremental Oil	4	+12.2	+3.6	13	0-0	-	-	0.4	5	4.3	8	Nil	0.81	6	
Logicamms Ltd	76	+0.7	+0.4	31	4-0	4	-	-	-	1.2	6	9.2	0.40	54	Wooloolong	136	+12.0	+2.1	13	1-0	-	-	1.9	12	0.5	15	5.1	0.41	56	
Globe Int'l Ltd	136	+12.0	+2.1	13	1-0	-	-	1.9	12	0.7	15	5.1	0.41	56	Data 3 Ltd	106	+11.9	+3.8	13	0-1	2	-	8.8	57	0.5	15	6.0	0.19	162	
Bisalloy Steel	58	+17.1	-7.7	9	0-0	-	-	1.2	12	1.0	10	6.9	0.42	26	Ridley Corp.	131	+11.3	-1.7	14	1-0	4	0.0	2.8	15	0.5	19	2.7	0.44	403	
Vita Group Ltd	176	+12.2	-5.0	13	2-2	3	-	-	-	0.8	10	3.9	0.44	266	Austral Limited	213	+10.3	+1.6	15	0-5	3	0.0	1.6	11	0.4	14	1.9	0.52	739	
Ridley Corp.	131	+11.3	-1.7	14	1-0	4	0.0	2.8	15	0.7	19	2.7	0.44	403	Payce Consol.	820	+10.1	-3.3	15	0-0	-	-	1.2	61	0.2	2	1.2	0.40	163	
Dicker Data Ltd	178	+6.4	-3.6	19	2-2	-	-	0.1	-	-	0.9	151	2.4	0.47	283	CI Resources	112	+9.9	-3.4	15	3-0	-	-	0.9	16	0.6	6	4.5	0.78	129
Fantastic Hold.	230	+6.0	-2.1	19	4-0	5	-	2.3	13	0.6	18	4.8	0.48	237	Dragon Mining	17	+9.9	-4.0	15	0-0	-	-	-	-	1.4	2	Nil	0.19	15	
CMIC Group	2410	+3.8	-1.1	24	0-0	15	1.3	2.5	-	0.4	NE	4.6	0.48	8,158	Hughes Drilling	19	+8.1	-5.5	17	0-1	2	-	0.6	14	1.2	5	Nil	0.37	40	
JB Hi-Fi Ltd	1832	+2.3	-5.0	26	0-0	18	9.9	7.2	54	0.4	13	4.9	0.50	1,824	Sedgman Ltd	80	+8.0	+0.2	17	5-0	2	-	1.4	13	0.8	11	9.1	0.52	182	
Austral Limited	213	+10.3	+1.6	15	0-5	3	0.0	1.6	11	0.5	14	1.9	0.52	739	RXP Services	49	+6.8	+6.1	18	0-0	2	-	9.8	-	0.8	9	2.6	0.85	67	
Collins Foods	318	+16.0	+2.6	10	1-0	4	-	-	-	0.5	NE	3.5	0.52	296	Multiplex Euro.	7	+6.7	+2.4	18	0-0	-	-	-	-	2.0	1	Nil	0.59	17	
Sedgman Ltd	80	+8.0	+0.2	17	5-0	2	-	1.4	13	1.0	11	9.1	0.52	182	W'bool Cheese	930	+6.0	-3.4	19	0-0	-	0.0	2.5	22	0.2	11	Nil	0.86	522	
Pental Limited	45	+2.6	+0.4	25	0-0	-	-	1.7	14	1.2	12	5.9	0.55	61	Fantastic Hold.	230	+6.0	-2.1	19	4-0	5	-	2.3	13	0.5	18	4.8	0.48	237	
UXC Limited	120	+14.8	+9.5	10	1-0	4	0.0	-	-	0.7	18	4.4	0.58	400	Ramelius Res.	13	+4.9	+0.3	21	1-1	-	-	0.7	18	1.5	4	Nil	0.44	59	
Legend Corp.	28	+4.4	-0.7	22	0-0	2	-	2.8	31	1.4	9	6.4	0.59	60	Legend Corp.	28	+4.4	-0.7	22	0-0	2	-	2.8	31	1.0	9	6.4	0.59	60	
ITL Limited	22	+0.3	-0.5	32	0-0	-	-	1.8	21	1.6	9	3.4	0.66	19	BSA Ltd	18	+3.9	-1.3	23	1-0	-	-	5.8	31	1.3	19	Nil	0.14	74	
A.P. Eagers	1062	+17.6	-3.0	9	22-1	3	-	4.5	18	0.3	25	2.5	0.66	1,943	Q.B.E. Insur.	1312	+3.9	-3.5	23	3-0	16	1.4	2.0	11	0.5	18	2.8	0.70	17,964	
Landmark White	50	+0.7	-2.0	31	1-0	-	-	8.3	47	1.1	18	7.5	0.70	14	Neptune Marine	130	+3.7	-1.9	24	1-0	-	-	1.2	7	0.6	16	2.8	0.29	80	
Q.B.E. Insur.	1312	+3.9	-3.5	23	3-0	16	1.4	2.0	11	0.5	18	2.8	0.70	17,964	Watpac Ltd	83	+3.7	+0.8	24	0-1	1	2.2	-	-	0.7	14	2.4	0.13	157	
Nufarm Limited	696	+6.7	-6.4	18	1-2	11	2.4	2.5	5	0.4	49	1.1	0.70	1,845	Skilled Group	169	+3.5	+3.3	24	2-1	9	0.9	-	-	0.8	9	10.1	0.19	399	
GR Engineering	101	+12.7	+2.6	12	0-0	1	-	3.3	28	0.9	12	9.4	0.70	152	Pental Limited	45	+2.6	+0.4	25	0-0	-	-	1.7	14	0.9	12	5.9	0.55	61	
AV Jennings	60	+0.8	-1.8	31	0-0	1	-	0.7	11	1.0	7	6.7	0.72	229	JB Hi-Fi Ltd	1832	+2.3	-5.0	26	0-0	18	9.9	7.2	54	0.4	13	4.9	0.50	1,824	
CI Resources	112	+9.9	-3.4	15	3-0	-	-	0.9	16	0.8	6	4.5	0.78	129	Brisbane Bronco	30	+1.9	-0.9	28	0-0	-	-	2.0	14	1.0	14	1.7	0.84	29	
Orora Limited	222	+3.3	+0.6	24	12-0	13	0.3	2.3	11	0.7	20	3.4	0.79	2,679	Empire Ltd	81	+1.3	-2.7	29	0-0	-	-	-	-	0.8	18	Nil	0.72	93	
Joyce Corp.	101	+12.1	-4.6	13	0-0	-	-	2.2	1	1.0	22	5.4	0.80	28	The Reject Shop	827	+0.9	+6.5	30	2-0	8	2.2	1.7	10	0.5	17	3.6	0.32	239	
Brisbane Bronco	30	+1.9	-0.9	28	0-0	-	-	2.0	14	1.4	14	1.7	0.84	29	AV Jennings	60	+0.8	-1.8	31	0-0	1	-	0.7	11	0.7	7	6.7	0.72	229	
RXP Services	49	+6.8	+6.1	18	0-0	2	-	9.8	-	1.0	9	2.6	0.85	67	Logicamms Ltd	76	+0.7	+0.4	31	4-0	4	-	-	-	0.9	6	9.2	0.40	54	
Eumundi Group	7	+12.4	+5.6	12	0-0	-	-	0.7	8	2.9	9	7.7	0.95	21	Landmark White	50	+0.7	-2.0	31	1-0	-	-	8.3	47	0.8	18	7.5	0.70	14	
SMS Mgmt & Tech	496	+8.2	+9.4	17	1-0	7	1.5	22.5	-	0.4	20	3.4	0.96	342	Perseus Mining	35	+0.4	-7.3	32	0-0	15	3.0	0.4	19	0.9	2	Nil	0.55	185	
Laserbond Ltd	11	+2.9	-10.1	25	3-0	-	-	1.5	6	2.4	25	3.8	0.96	9	Embelton Ltd	710	+0.4	-2.3	32	0-0	-	-	-	-	0.2	10	4.8	0.39	15	
Boral Limited	566	+1.4	-2.1	29	0-0	15	2.2	1.4	8	0.5	18	3.2	1.01	4,326	ITL Limited	22	+0.3	-0.5	32	0-0	-	-	1.8	21	1.2	9	3.4	0.66	19	
AGL Energy Ltd	1610	+5.7	-0.4	20	0-0	14	2.0	1.9	4	0.3	50	4.0	1.02	10,863	Automotive Hold	390	+0.2	-2.8	32	0-0	13	1.3	0.4	3	0.4	14	5.6	0.23	1,195	

STRENGTH RATING														STRENGTH RATING															
Company	Share Price	Cur-rent	4-Wk Chg.	Rank 0-99	Insider Buy-Sell	Brokers Following	Short Interest	P/E to N/A	ROE	Volatility	P/E Ratio	Div Yield	P/S Ratio	Market Cap'n	Company	Share Price	Cur-rent	4-Wk Chg.	Rank 0-99	Insider Buy-Sell	Brokers Following	Short Interest	P/E to N/A	ROE	Volatility	P/E Ratio	Div Yield	P/S Ratio	Market Cap'n
<b>INSIDER BUYING:</b> Most Insider Buying, Relative Strength > 0																													
A.P. Eagers	1062	+17.6	-3.0	9	22-1	3	-	4.5	18	0.2	25	2.5	0.66	1,943	Fantastic Hold.	230	+6.0	-2.1	19	4-0	5	-	2.3	13	0.4	18	4.8	0.48	237
Orora Limited	222	+3.3	+0.6	24	12-0	13	0.3	2.3	11	0.5	20	3.4	0.79	2,679	Aust Careers N.	280	+24.0	+10.6	7	4-0	-	0.3	14.7	-	0.5	14	4.6	2.75	234
Smartgroup Corp	314	+32.7	+9.5	5	11-0	3	-	-	-	0.5	35	1.9	4.34	326	Alexium Int'l	90	+24.0	+11.6	6	4-0	-	0.0	-	-	1.0	NE	Nil	N/A	242
Strike Energy	11	+2.6	-7.8	26	10-0	2	0.0	-	-	1.3	NE	Nil	N/A	87	HUB24 Limited	210	+31.5	+12.1	5	4-0	-	-	26.3	-	0.6	NE	Nil	3.74	110
SRG Limited	63	+0.2	-1.8	32	10-0	-	-	0.7	3	0.7	25	4.0	0.23	40	Reva Medical	65	+11.0	+7.0	14	4-0	2	-	0.6	-	0.5	NE	Nil	N/A	218
Blackwall Prop.	132	+5.9	-0.9	20	14-4	-	-	1.0	10	0.4	10	8.7	5.78	62	CSG Ltd	160	+9.6	-2.3	15	5-1	4	0.7	6.2	18	0.5	33	5.6	2.03	489
ASX Limited	3810	+0.8	-1.8	31	9-0	16	2.3	5.5	33	0.3	17	4.9	8.50	7,376	AVEO Group	266	+4.2	-2.4	23	3-0	6	0.2	0.9	4	0.3	24	1.9	4.56	1,371
SAI Global Ltd	438	+2.8	-0.0	25	8-0	12	0.6	-	-	0.4	24	3.8	1.68	928	Aust Pharm. Ind	161	+10.0	-7.8	15	3-0	7	0.8	2.5	8	0.5	32	2.0	0.25	783
Aspen Group Ltd	123	+1.3	-1.6	29	8-0	1	0.0	0.9	-	0.5	NE	7.3	3.11	139	Laserbond Ltd	11	+2.9	-10.1	25	3-0	-	-	1.5	6	1.3	25	3.8	0.96	9
Techniche Ltd	8	+1.8	+0.7	28	8-0	-	-	2.7	43	1.3	6	6.0	1.98	18	Lanka Graphite	10	+217.6	+133.3	0	3-0	-	-	-	-	1.0	NE	Nil	N/A	1
Dyesol Ltd	23	+2.0	-2.0	27	7-0	-	-	23.0	-	0.8	NE	Nil	N/A	78	Select harvest	1143	+26.9	-4.1	6	3-0	8	0.7	3.8	26	0.2	14	4.4	3.65	817
Qantas Airways	354	+13.1	-3.7	12	7-0	13	0.3	5.6	40	0.4	14	Nil	0.49	7,775	NetComm Wire.	106	+33.0	+11.2	4	3-0	-	-	9.6	17	0.4	56	Nil	1.84	137
Macquarie Group	7580	+4.7	-3.8	22	7-0	16	0.3	2.0	13	0.2	16	4.4	2.07	25,282	Transurban Grp	959	+2.4	-2.3	26	3-0	13	0.6	3.0	-	0.2	NE	4.2	9.84	18,432
Estia Health	684	+7.5	+0.4	17	6-0	-	-	0.3	-	0.4	NE	Nil	4.35	1,237	Bulletin Res.	3	+8.9	-9.1	16	3-0	-	-	-	2.3	4	Nil	1.40	4	
Ad Braking Tech	1	+3.8	+10.9	24	6-0	-	-	-	-	3.8	NE	Nil	2.52	15	Amalgamated Hld	1261	+4.2	-1.9	23	3-0	4	0.0	2.4	13	0.2	18	3.6	1.70	1,993
Magnis Resource	47	+43.7	+25.5	3	6-0	-	-	-	-	0.9	NE	Nil	N/A	123	Elders Limited	386	+20.2	-7.4	8	3-0	4	-	3.7	5	0.3	68	Nil	0.14	323
LWP Tech.	1	+20.4	-29.3	8	6-0	-	-	1.0	-	3.8	NE	Nil	N/A	22	Watermark Fund	98	+1.2	+3.2	30	3-0	-	-	1.0	-	0.5	NE	5.1	N/A	82
James Hardie	1817	+12.1	-3.1	13	8-2	14	2.3	30.3	-	0.3	23	4.0	3.99	8,101	Lantern Hotel	8	+1.2	-7.6	29	3-0	-	-	1.1	-	1.3	NE	Nil	1.13	66
MZI Resources	40	+4.9	-7.7	21	5-0	-	-	-	-	0.8	NE	Nil	N/A	28	MacMahon Hold	8	+13.5	+9.6	11	3-0	4	0.1	0.3	-	1.6	NE	Nil	0.15	96
CMI Limited	160	+3.4	+0.1	24	5-0	-	-	1.2	11	0.5	11	5.6	1.20	55	Mayne Pharma Gr	99	+8.8	-3.9	16	3-0	7	3.8	9.5	99	0.5	100	Nil	5.48	791
Champion Iron	14	+1.4	+12.2	29	5-0	-	-	-	-	1.3	NE	Nil	N/A	28	Q.B.E. Insur.	1312	+3.9	-3.5	23	3-0	16	1.4	2.0	11	0.4	18	2.8	0.70	17,964
Elk Petroleum	10	+48.6	+57.3	2	5-0	-	-	-	-	1.3	NE	Nil	N/A	20	Unity Mining	2	+42.0	-20.9	3	3-0	1	-	0.7	-	2.5	NE	Nil	0.29	23
First Gth Funds	1	+15.6	-9.0	10	5-0	-	-	0.7	-	4.6	NE	Nil	N/A	2	OnTheHouse Hold	55	+4.6	-2.4	22	3-0	2	-	-	-	0.8	26	Nil	1.73	45
Site Group Int.	23	+7.9	-18.7	17	5-0	-	-	-	-	0.9	57	Nil	2.74	112	Foy Group	1	+23.4	-19.7	7	3-0	-	-	-	-	5.5	NE	Nil	N/A	5
FSA Group Ltd	124	+4.5	-0.4	22	5-0	1	-	2.5	26	0.5	10	5.2	2.23	155	CI Resources	112	+9.9	-3.4	15	3-0	-	-	0.9	16	0.5	6	4.5	0.78	129
Sedgman Ltd	80	+8.0	+0.2	17	5-0	2	-	1.4	13	0.7	11	9.1	0.52	182	Reward Minerals	60	+9.1	-10.9	16	3-0	-	-	-	-	0.5	NE	Nil	N/A	67
Ambition Group	17	+5.4	-0.8	20	5-0	-	-	1.0	-	0.9	NE	Nil	0.12	11	Nomad Building	7	+12.6	-6.8	12	3-0	-	-	3.5	-	1.5	NE	Nil	0.40	32
Prophecy Int'l	175	+78.7	-3.0	1	6-1	-	-	19.4	48	0.4	41	2.4	9.74	97	Cogstate Ltd	23	+1.7	-3.9	28	3-0	-	-	3.3	-	0.7	NE	Nil	1.53	25
Service Stream	30	+22.7	-8.7	7	4-0	-	-	1.8	18	0.7	10	5.0	0.28	114	Rhipe Limited	132	+1.8	-4.7	28	3-0	1	-	65.8	-	0.3	NE	Nil	1.61	175
Diversa Ltd	52	+8.0	-0.1	17	4-0	-	-	4.7	-	0.5	NE	Nil	2.98	28	Genera Bio.	28	+5.3	-6.0	21	3-0	-	-	-	-	0.7	NE	Nil	N/A	28
Anatara Life.	78	+30.9	-9.4	5	4-0	-	-	39.0	-	0.7	NE	Nil	N/A	29	Structural Mon.	67	+6.7	+10.6	18	3-0	-	-	-	-	1.0	NE	Nil	N/A	62
Collaborate	3	+2.5	-11.9	26	4-0	-	-	-	-	2.8	NE	Nil	N/A	8	Mobile Embrace	21	+8.3	-9.0	16	3-0	2	-	4.2	16	0.9	27	Nil	2.48	81
Aust Wealth Inv	25	+7.5	-9.6	17	4-0	-	-	0.9	-	0.7	NE	Nil	3.29	28	Legend Mining	1	+22.0	+1.7	7	3-0	-	-	-	-	4.0	NE	Nil	N/A	20
Logicams Ltd	76	+0.7	+0.4	31	4-0	4	-	-	-	0.8	6	9.2	0.40	54	Westfield Corp.	963	+1.9	+0.3	28	3-0	11	0.5	2.1	8	0.4	28	3.5	N/A	20,012
Helix Resources	4	+11.2	+3.9	14	4-0	-	-	-	-	2.6	NE	Nil	N/A	8	Konekt Limited	21	+20.0	-8.1	8	3-0	-	-	3.5	34	1.5	10	Nil	0.44	15

**Investment Outlook**

*(Continued from Page 1)*

Over recent months the “Greek problem” appears to have been at least postponed for now, so the media (and investors) have needed to look around for a new crisis. Let’s all worry about what is going on in China!

The Chinese stockmarket is down 40% from its peak (i.e. which is “news”), but it is still up 35% on where it was a year ago (i.e. but that is not “news”). Never let a medium to long term perspective get in the way of a good “*Stockmarket Crash!!*” story.

For some reason, the Chinese government thought they had absolute control over “markets”. They helped boost share prices last year - perhaps too much - to promote the sound economic policy of encouraging companies to raise new equity and reduce their reliance on debt financing. When share prices got too high they sought to slow the advance, but when prices fell too fast they intervened excessively: cutting interest rates, providing government money for brokers to buy shares, capping short selling, banning IPOs, banning major shareholders (i.e. with over 5% of a company) from selling and finally stopped the sell off only by suspending trading in over half of all listed companies!

Chinese share prices rose . . . but when the government sought to unwind those draconian measures . . . chinese share prices fell again! Presumably this was a surprise to the Chinese government.

With all eyes on China's economic mismanagement (instead of Greece's economic mismanagement) there was a loss of confidence and similar wild volatility on other world stockmarkets.

A 40% stockmarket decline in the United States would have a “wealth effect” impact on consumer spending, which would slow the whole economy and

likely result in a global recession. That is, middle income earners - the rich have plenty of money, the poor have no shares - would feel poorer owing to the drop in the value of their investment portfolios and retirement savings and react by increasing savings and cutting spending.

But China is different. While the Chinese stockmarket is large, it is much smaller relative to the economy. Furthermore, a much higher percentage of shares are owned by very wealthy Chinese, not by middle income earners. So a steep drop in Chinese share prices will not have a “wealth effect” impact depressing consumer spending.

The Chinese stockmarket currently trades on an average P/E ratio of 12 and a average Yield of 2.5%. That looks to be under-valued! Not a “bubble” stockmarket.

Of course, by now the “doom and gloom merchants” will be saying that we are under-estimating the very real threats from the Chinese crisis. Or that we are failing to understand some critical, dynamic, systemic risk factors.

Perhaps so. We are just simple stockmarket investors. The stockmarket's lessons about financial crises are all very similar and all very clear: Stockmarket investors who “under-estimate” the danger of the Greek crisis/ Global Financial crisis/Y2K/911 crisis/1987 crash/the Great Depression/[insert your favorite crisis here] have consistently outperformed investors who panicked and sold or reduced their exposure to equities *during* a crisis. There is always a crisis somewhere to attract the media's attention and somehow stockmarkets (and world economies and individual companies) mostly seem to carry on quite well despite these events.

The middle of a “crisis” is seldom the time to sell shares but usually offers attractive *buying opportunities* to acquire good companies at low valuations. Or as stated above, buy when there's blood in the streets.

# “Neglect” Ratings of Australian Shares

“Neglected” Shares = 0-2 Brokers, “Moderately Followed” Shares = 3-9 Brokers, “Widely Followed” Shares = 10 or more Brokers.

Company	No. of Brokers Following Company	Market Capitalisation (\$ Mill.)	Company	No. of Brokers Following Company	Market Capitalisation (\$ Mill.)	Company	No. of Brokers Following Company	Market Capitalisation (\$ Mill.)	Company	No. of Brokers Following Company	Market Capitalisation (\$ Mill.)
1300 Smiles Ltd	2	166	Berkeley Energy	2	72	Endeavour Min.	6	26	Int Research	2	425
360 Capital Ind	1	371	Bigair Group	6	137	Energy Resource	4	171	Intueri Educ.	3	104
360 Capital Grp	1	222	Billabong Int'l	3	569	Energy Develop.	7	1,355	Investa Office	10	2,309
360 Cap Office	2	147	Bionomics Ltd	3	207	Ensogo Limited	1	83	Invocare Ltd	8	1,254
3P Learning	4	253	Blackmores Ltd	7	2,078	Equity Trustees	3	458	Ironbark Zinc	1	25
99 Wuxian Ltd	1	193	Blue Sky Alt In	3	268	EservGlobal Ltd	3	64	Iselect Limited	4	383
A.P. Eagers	3	1,943	Bluescope Steel	13	2,488	Ethane Pipeline	1	115	Isentia Group	5	698
ABM Resources	1	69	Boart Longyear	2	64	Evolution Min.	10	1,635	JB Hi-Fi Ltd	18	1,824
AGL Energy Ltd	14	10,863	Boom Logistics	1	47	FAR Ltd	4	259	James Hardie	14	8,101
ALS Limited	16	2,036	Boral Limited	15	4,326	FSA Group Ltd	1	155	Jumbo Interact.	1	37
AMA Group Ltd	2	247	Bradken Ltd	9	202	Fairfax Media	11	2,082	K&S Corporation	3	156
AMP Ltd	17	17,007	Brambles Ltd	17	15,278	Fantastic Hold.	5	237	K2 Asset Mgmt	2	161
ANZ Bank	19	79,132	Breville Group	10	775	Federation Cent	11	10,649	Kardoon Gas	6	434
APA Group	15	9,070	Brickworks Ltd	6	2,263	Finders Res.	2	85	Kingrose Mining	1	77
APN News Media	7	520	Brierty Ltd	2	36	Fleetwood Corp	3	89	Kingsgate Cons.	3	144
APN Outdoor Grp	5	610	Brockman Mining	1	300	Flexicorp Ltd	11	763	Korvest Ltd	2	34
ARB Corporation	8	1,050	Buru Energy Ltd	2	127	Flight Centre	17	3,683	Kula Gold Ltd	1	6
ASG Group Ltd	1	179	C.S.R. Ltd	15	1,574	Flinders Mines	1	36	Legend Corp.	2	60
ASX Limited	16	7,376	CIMIC Group	15	8,158	Folkestone Ltd	2	143	Lend Lease Grp	12	7,581
AV Jennings	1	229	CSG Ltd	4	489	Folkestone Educ	2	524	Lifestyle Com.	4	272
AVEO Group	6	1,371	CSL Limited	16	41,339	Fortescue Metal	21	6,321	Lindsay Aust	1	122
AWE Limited	11	344	Cabcharge Ltd	7	349	Freelancer Ltd	2	644	Liq Natural Gas	2	1,006
Abacus Property	4	1,706	Calibre Group	1	36	Freedom Foods	2	487	Logicams Ltd	4	54
Aconex Limited	5	661	Caltex Austria	10	8,135	Funtastic Ltd	1	23	Lonestar Res.	3	99
Acrux Ltd	4	101	Capilano Honey	3	189	G.U.D. Holdings	10	726	Lovisa Holdings	5	341
Adelaide Bright	16	2,862	Capital Health	3	314	G8 Education	11	1,214	Lynas Corp Ltd	4	143
Admedus Limited	1	122	Capral Limited	1	52	GBST Holdings	5	305	M2 Group Ltd	16	1,610
Ainsworth Game	7	890	Cardno Ltd	8	414	GDI Property	2	494	MMA Offshore	10	189
Alacer Gold	10	218	Carindale Prop	2	482	GI Dynamics	1	2	MYOB Group	6	1,929
Ale Property	3	697	Carnarvon Pet.	2	104	GPT MetroOffice	2	266	MacMahon Hold	4	96
Alkane Explor.	1	112	Carsales.com	16	2,308	GPT Group	12	7,981	Maca Limited	3	197
Alliance Aviat.	3	51	Cash Converters	2	236	GR Engineering	1	152	Macquarie Atlas	5	1,816
Altium Limited	6	574	Cedar Woods Prp	4	384	GWA Group Ltd	11	714	Macquarie C Tel	2	16
Altona Mining	2	46	Centuria Metro.	1	243	Gage Road Brew.	1	21	Macquarie Group	16	25,282
Alumina Ltd	14	3,452	Challenger Ltd	16	3,999	Galileo Japan	2	188	Magellan Fin Gp	8	2,977
Amalgamated Hld	4	1,993	Chart H Retail	10	1,533	Generation HC	2	384	Mantra Group	8	944
Amcor Ltd	15	15,537	Charter Hall GR	10	1,796	Genworth Mort.	8	1,593	Mastermyne Grp	1	21
Aneka Tambang	9	11,923	Clearview With	4	545	Gindalbie Met.	1	57	Matrix Comp.	1	43
Ansell Ltd	16	3,198	Coal of Africa	1	122	Global Con Serv	1	100	Maxi TRANS	3	80
Aquarius Plat.	6	279	CocaCola Amatil	14	6,513	Godfreys Group	2	124	Mayne Pharma Gr	7	791
Ardent Leisure	11	1,080	Cochlear Ltd	16	4,707	Gold Road Res.	3	264	McMillan Shake.	6	1,069
Arena REIT	3	363	Codan Ltd	2	169	Goldman Group	11	10,160	McPherson's Ltd	1	64
Aristocrat Leis	13	5,223	Coffey Int'l	1	38	Graincorp	12	1,847	Medibank Priv.	17	6,389
Arrium Limited	12	288	Collins Foods	4	296	Grange Resource	2	122	Medical Dev Int	1	132
Asciano Limited	17	8,027	Collection Hse	5	316	Greencross Ltd	9	709	Medusa Mining	4	87
Asia Pac Data C	4	146	Colorpak Ltd	1	43	Growthpoint Pro	6	1,781	Melbourne IT	3	169
Aspen Group Ltd	1	139	Com'wealth Bank	18	124,452	Gryphon Mineral	3	21	Mesoblast Ltd	9	1,082
Astro Japan Pro	3	306	Comet Ridge Ltd	1	27	HFA Holdings	2	384	Metcash Ltd	12	993
Atlas Iron Ltd	7	85	Computershare	17	5,757	Hansen Tech.	3	532	Migme Limited	1	227
Atrium Coal NL	1	201	Cooper Energy	3	56	Harvey Norman	13	4,445	Mincor Resource	4	53
Aurelia Metals	1	14	Corp Travel M.	8	995	Helloworld Ltd	4	159	Mineral Deposit	6	62
Aurizon Hold.	17	10,589	Covata Limited	1	125	Henderson Group	9	3,636	Mineral Res.	6	792
AusNet Services	14	4,421	Cover-More Grp	7	724	Highfield Res.	6	479	Mint Payments	2	29
Ausdrill Ltd	6	75	Credit Corp	4	517	Hills Limited	2	97	Mirvac Group	12	6,385
Ausenco Ltd	2	58	Cromwell Prop.	8	1,727	Hillgrove Res.	3	35	Mobile Embrace	2	81
Austex Oil Ltd	1	39	Crown Resorts	13	7,845	Horizon Oil Ltd	5	108	Monash IVF Grp	5	291
Austin Eng.	1	66	Crusader Res.	1	20	Hotel Property	2	390	Monadelphous Gr	15	618
Austbrokers	7	520	DUJET Group	13	4,991	Hughes Drilling	2	40	Money3 Corp Ltd	2	143
Aust Pharm. Ind	7	783	DWS Limited	2	124	Huon Aquacult.	1	311	Mortgage Choice	4	245
Austal Limited	3	739	Data 3 Ltd	2	162	I-Property Grp	6	556	Mt Gibson Iron	8	202
Auswide Bank	3	190	Decmil Group	4	164	IMF Bentham Ltd	4	246	My Net Fone Ltd	4	225
Automotive Hold	13	1,195	Dexus Property	12	7,145	IOOF Holdings	14	2,698	Myer Holdings	14	528
Avanco Res.	2	98	Dick Smith Hold	8	331	IPH Limited	6	967	Mystate Ltd	4	385
BC Iron Ltd	6	48	Domino's Pizza	13	3,359	IRESS Limited	8	1,437	NRW Holdings	7	28
BHP Billiton	22	76,149	Donaco Inter'l	4	582	Icar Asia Ltd	4	161	Nanosonics Ltd	4	406
BT Invest Mgmt	12	2,861	Doray Minerals	5	115	liNet	12	1,567	Nat'l Aust Bank	19	79,268
BWP Trust	8	1,953	Downer EDI Ltd	14	1,506	Iluka Resources	14	2,931	National Stor.	6	510
Bandanna Energy	2	44	Drillsearch	10	240	Imdex Limited	3	48	Navitas Ltd	10	1,494
Bank of Q'land	16	4,538	DuluxGroup Ltd	12	2,149	Impedimed Ltd	3	289	Nearmap Ltd	5	160
Base Resources	5	39	E-Bet Limited	2	59	Incitec Pivot	15	6,068	Neuren Pharm.	1	150
Beach Energy	11	754	ERM Power Ltd	4	527	Independ. Group	20	730	New Hope Corp.	5	1,413
Beadell Res.	9	92	Echo Ent Group	12	3,938	Industria REIT	5	229	Newcrest Mining	17	8,370
Bega Cheese Ltd	6	687	Elders Limited	4	323	Infomedia Ltd	4	269	Nextdc Limited	10	449
Bellamy's Aust.	3	694	Emeco Holdings	1	35	Ingenia Com Grp	5	390	Nib Holdings	11	1,378
Bendigo Bank	15	4,631	Emerchants Ltd	2	111	Insurance Aust.	17	11,914	Nick Scali Ltd	2	291



Company	No. of Brokers Following Company	Market Capitalisation (\$ Mill.)	Company	No. of Brokers Following Company	Market Capitalisation (\$ Mill.)	Company	No. of Brokers Following Company	Market Capitalisation (\$ Mill.)	Company	No. of Brokers Following Company	Market Capitalisation (\$ Mill.)
Nine Entertain.	12	1,405	RTG Mining Inc.	2	49	Sims Metal Mgmt	15	2,319	Tissue Therapy	1	16
Nthn Star Res.	12	1,230	RXP Services	2	67	Sino Gas & En.	4	174	Titan Energy	1	3
Nufarm Limited	11	1,845	Ramsay Health	16	11,850	Sirius Res. NL	14	1,039	Tlou Energy Ltd	3	27
OZ Minerals Ltd	19	1,092	Recall Holdings	13	2,127	Sirtex Medical	12	1,890	Toro Energy Ltd	1	62
Objective Corp.	2	154	Reckon Limited	7	224	Skilled Group	9	399	Touchcorp Ltd	2	198
Oil Search Ltd	12	11,344	Redflow Limited	1	60	Slater & Gordon	12	968	Tox Free Sol.	12	360
OnTheHouse Hold	2	45	Reece Australia	2	3,540	Spec Fashion	1	42	Transurban Grp	13	18,432
Ooh!Media	4	450	Regeneus Ltd	1	24	Smartgroup Corp	3	326	TransPacific In	11	1,003
Orica Ltd	16	5,622	Regis Resources	21	730	Somnomed Ltd	3	125	Transfield Serv	11	502
Origin Energy	13	8,134	Resolute Mining	3	160	Sonic Health	16	7,710	Treasury Wine	13	3,992
Orocobre Ltd	6	256	Retail Food Grp	4	696	Soul Pattinson	2	3,280	Treasury Group	4	212
Orora Limited	13	2,679	Reva Medical	2	218	South32 Limited	19	8,971	Triton Minerals	1	100
Oroton Group	5	90	Rhipe Limited	1	175	Spark Infrastru	11	2,654	Troy Resources	2	81
Osprey Medical	2	80	Ridley Corp.	4	403	Speedcast Int'l	2	109	UGL Limited	12	326
Ottoman Energy	2	34	Rio Tinto Ltd	18	22,058	Speedcast Int'l	5	499	UJC Limited	4	400
Ozforex Group	6	612	Royal Wolf Hold	5	243	Spotless Group	6	2,098	Unilife Corp.	1	81
Pacific Smiles	3	334	Runge Pincock M	2	103	St Barbara Ltd	2	371	Unity Mining	1	23
Pacific Energy	1	148	Ruralco Hold.	3	269	Starpharma Hold	4	225	Universal Coal	2	48
Pacific Brands	8	637	Rural Funds Grp	3	147	Steadfast Group	7	1,085	Veda Group Ltd	9	1,778
Pact Group Hold	9	1,355	SAI Global Ltd	12	928	Sth Cross Media	11	690	Villa World Ltd	2	226
Paladin Energy	5	360	SG Fleet Group	5	718	Sth Cross Elect	2	58	Village Road.	8	1,122
Panoramic Res.	7	106	SMS Mgmt & Tech	7	342	Stockland	11	9,153	Viralitics Ltd	4	107
Paperlin X Ltd	1	16	STW Comm Group	6	234	Strike Energy	2	87	Virgin Aust	12	1,623
Patties Foods	3	167	Salmat Ltd	2	98	Suncorp Group	17	15,915	Virtus Health	8	415
Peet Ltd	6	534	Sandfire Res.	19	919	Sundance Energy	3	151	Vision Eye Inst	1	189
Peninsula En.	3	180	Santos Ltd	11	4,479	Sunland Group	2	282	Vita Group Ltd	3	266
Perpetual Ltd	15	1,891	Saracen Mineral	9	337	Super Retail Gr	15	1,713	Vita Life Sci.	1	51
Perseus Mining	15	185	Scentre Group	9	19,966	Surfstitch Grp	3	412	Vocation Ltd	1	19
Platinum Asset	10	3,919	Sealink Travel	3	200	Swick Min Serv	1	26	Vocus Comm.	7	1,398
Poseidon Nickel	1	40	Sedgman Ltd	2	182	Sydney Airport	15	12,864	Watpac Ltd	1	157
Praemium Ltd	2	115	Seek Ltd	14	4,119	Syrah Resources	3	661	Webjet NL	8	316
Premier Invest	15	1,861	Select harvest	8	817	TFS Corporation	3	526	Webster Ltd	1	511
Primary Health	16	2,090	Senex Energy	9	161	TPG Telecom Ltd	13	7,501	Wellcom Group	3	165
Prima Biomed	1	124	Seven Group	6	1,425	Tabcorp Holding	13	3,658	Wesfarmers Ltd	16	44,040
Prime Media Grp	3	216	Seven West Med.	11	1,120	Tap Oil	1	57	Western Areas	18	607
Pro Medicus Ltd	1	216	Seymour Whyte	2	118	Tassal Group	4	552	Westpac Banking	19	97,109
Pro Maintenance	7	308	Shine Corporate	5	380	Tatts Group Ltd	13	5,069	Westfield Corp.	11	20,012
Q.B.E. Insur.	16	17,964	Shopping Centre	7	1,392	Technology One	8	1,100	Whitehaven Coal	16	1,072
Qantas Airways	13	7,775	Sigma Pharm.	12	790	Telstra	19	67,852	Wolf Minerals	4	275
Qube Holdings	15	2,156	Silex Systems	2	69	Ten Network	11	434	Woodside Petrol	10	23,407
RCG Corporation	2	569	Silver Chef Ltd	5	253	The Reject Shop	8	239	Woolworths Ltd	16	31,336
RCR Tomlinson	6	286	Silver Lake Res	5	68	Thorn Group Ltd	7	379	Worley Group	14	1,581
REA Group Ltd	12	5,731	Simonds Group	2	215	Tiger Resources	6	69	XRF Scientific	1	24

## Short Interest in Australian Shares

Company	Short Interest Ratio	Market Capitalisation (\$ Mill.)	Company	Short Interest Ratio	Market Capitalisation (\$ Mill.)	Company	Short Interest Ratio	Market Capitalisation (\$ Mill.)	Company	Short Interest Ratio	Market Capitalisation (\$ Mill.)
1-Page Ltd	0.9%	360	Alacer Gold	0.3%	218	AusNet Services	1.6%	4,421	Bellamy's Aust.	1.7%	694
360 Capital Ind	0.1%	371	Ale Property	0.3%	697	Ausdrill Ltd	3.8%	75	Bendigo Bank	3.8%	4,631
3P Learning	0.5%	253	Alexium Int'l	0.0%	242	Ausenco Ltd	0.2%	58	Berkeley Energy	0.0%	72
ABM Resources	0.1%	69	Alkane Explor.	0.2%	112	Aust Ind REIT	0.1%	219	Billabong Int'l	1.7%	569
AED Oil Ltd	0.0%	35	Alliance Res.	0.0%	58	Austin Eng.	0.2%	66	Bionomics Ltd	0.1%	207
AGL Energy Ltd	2.0%	10,863	Alliance Aviat.	0.0%	51	Austbrokers	0.3%	520	Blackmores Ltd	0.2%	2,078
AJ Lucas	0.0%	91	Altium Limited	0.8%	574	Aust Pharm. Ind	0.8%	783	Bluescope Steel	3.3%	2,488
ALS Limited	8.3%	2,036	Alumina Ltd	8.2%	3,452	Aust Agricult.	5.2%	685	Boart Longyear	0.3%	64
AMP Ltd	0.5%	17,007	Amalgamated Hld	0.0%	1,993	Aust Careers N.	0.3%	234	Boral Limited	2.2%	4,326
ANZ Bank	0.9%	79,132	Amaysim Aust.	0.1%	391	Austal Limited	0.0%	739	Brackden Ltd	7.5%	202
APA Group	1.1%	9,070	Ancor Ltd	0.7%	15,537	Automotive Hold	1.3%	1,195	Brambles Ltd	0.6%	15,278
APN News Media	0.4%	520	Ansell Ltd	1.9%	3,198	Azumah Res.	0.0%	8	Breville Group	3.6%	775
APN Outdoor Grp	0.4%	610	Aquarius Plat.	0.3%	279	BC Iron Ltd	4.7%	48	Brickworks Ltd	0.0%	2,263
ARB Corporation	2.9%	1,050	Ardent Leisure	4.9%	1,080	BHP Billiton	0.7%	76,149	Brookside En.	0.0%	4
ASG Group Ltd	0.0%	179	Arena REIT	0.2%	363	BT Invest Mgmt	0.6%	2,861	Burson Group	0.2%	864
ASX Limited	2.3%	7,376	Aristocrat Leis	1.1%	5,223	BWP Trust	3.8%	1,953	Buru Energy Ltd	2.3%	127
AVEO Group	0.2%	1,371	Arrium Limited	7.7%	288	Bandanna Energy	3.3%	44	C.S.R. Ltd	1.3%	1,574
AWE Limited	8.4%	344	Asaleo Care Ltd	4.2%	1,065	Bank of Q'land	3.2%	4,538	CIMIC Group	1.3%	8,158
Abacus Property	0.3%	1,706	Asciano Limited	0.3%	8,027	Base Resources	0.0%	39	CSG Ltd	0.7%	489
Aconex Limited	0.0%	661	Aspen Group Ltd	0.0%	139	Bathurst Res.	0.0%	17	CSL Limited	1.2%	41,339
AcruX Ltd	2.1%	101	Aspire Mining	0.0%	17	Beacon Lighting	0.0%	395	Cabcharge Ltd	16.5%	349
Adelaide Bright	0.6%	2,862	Astro Japan Pro	0.2%	306	Beach Energy	3.9%	754	Caltex Australia	0.3%	8,135
Aditya Birla	0.0%	53	Atlas Iron Ltd	1.4%	85	Beadell Res.	3.8%	92	Capital Health	0.2%	314
Affinity Educ.	2.1%	198	Aurizon Hold.	0.5%	10,589	Bega Cheese Ltd	4.3%	687	Cardno Ltd	9.7%	414
Ainsworth Game	2.1%	890									

Company	Short Interest Ratio	Market Capitalisation (\$ Mill.)	Company	Short Interest Ratio	Market Capitalisation (\$ Mill.)	Company	Short Interest Ratio	Market Capitalisation (\$ Mill.)	Company	Short Interest Ratio	Market Capitalisation (\$ Mill.)
Carnarvon Pet.	0.2%	104	Hills Limited	1.4%	97	National Stor.	1.6%	510	Sigma Pharm.	1.1%	790
Carnegie Wave E	0.0%	83	Hillgrove Res.	0.0%	35	Navitas Ltd	5.1%	1,494	Silix Systems	2.5%	69
Carsales.com	6.2%	2,308	Horizon Oil Ltd	2.1%	108	Nearmap Ltd	1.3%	160	Silver Chef Ltd	0.0%	253
Cash Converters	2.1%	236	Hotel Property	0.2%	390	New Hope Corp.	0.1%	1,413	Silver Lake Res	1.8%	68
Cedar Woods Prp	0.7%	384	Huon Aquacult.	0.0%	311	Newcrest Mining	2.0%	8,370	Sims Metal Mgmt	5.4%	2,319
Challenger Ltd	0.6%	3,999	I-Property Grp	1.8%	556	News Corp.	6.1%	877	Sino Gas & En.	0.9%	174
Chart H Retail	4.7%	1,533	IMF Bentham Ltd	4.4%	246	Nextdc Limited	5.8%	449	Sirius Res. NL	1.2%	1,039
Charter Hall GR	0.5%	1,796	IOOF Holdings	5.2%	2,698	Nib Holdings	0.4%	1,378	Sirtex Medical	0.8%	1,890
Clinuvel Pharm.	0.0%	117	IPH Limited	3.9%	967	Nine Entertain.	8.1%	1,405	Skilled Group	0.9%	399
Coal of Africa	0.0%	122	IRESS Limited	3.0%	1,437	Novogon Ltd	0.8%	61	Slater & Gordon	15.5%	968
CocaCola Amatil	1.0%	6,513	Icar Asia Ltd	0.1%	161	Nthn Star Res.	5.0%	1,230	Somnomed Ltd	0.1%	125
Cochlear Ltd	1.7%	4,707	iiNet	0.0%	1,567	Nufarm Limited	2.4%	1,845	Sonic Health	0.9%	7,710
Codan Ltd	0.0%	169	Iluka Resources	7.1%	2,931	OM Holdings	0.0%	161	Soul Pattinson	0.0%	3,280
Collection Hse	1.1%	316	Imdex Limited	0.7%	48	OZ Minerals Ltd	3.4%	1,092	South32 Limited	0.9%	8,971
Comwealth Bank	1.8%	124,452	Impedimed Ltd	1.1%	289	Oil Search Ltd	2.1%	11,344	Spark Infrastru	5.2%	2,654
Computershare	1.8%	5,757	Incitec Pivot	1.0%	6,068	Ooh!Media	0.2%	450	Spec Fashion	0.0%	109
Corp Travel M.	4.1%	995	Independ. Group	5.5%	730	Orica Ltd	16.0%	5,622	Spotless Group	5.9%	2,098
Covertry Group	0.3%	53	Industria REIT	0.6%	229	Origin Energy	1.2%	8,134	St Barbara Ltd	0.2%	371
Cover-More Grp	5.5%	724	Infigen Energy	0.1%	188	Orocobre Ltd	3.4%	256	Stapharma Hold	2.2%	225
Credit Corp	1.1%	517	Infomedia Ltd	0.2%	269	Orora Limited	0.3%	2,679	Steadfast Group	1.3%	1,085
Cromwell Prop.	2.4%	1,727	Ingenia Com Grp	2.1%	390	Oroton Group	0.8%	90	Sth Cross Media	3.4%	690
Crown Resorts	2.0%	7,845	Insurance Aust.	2.4%	11,914	Ozforex Group	3.7%	612	Stockland	0.6%	9,153
CuDeco Ltd	2.2%	307	Int Research	0.0%	425	PMP Limited	0.0%	176	Straits Resourc	0.0%	6
DUET Group	1.1%	4,991	Intrepid Mines	0.0%	37	Pacific Brands	4.4%	637	Strike Energy	0.0%	87
DWS Limited	0.1%	124	Investa Office	1.7%	2,309	Pact Group Hold	0.5%	1,355	Suncorp Group	1.0%	15,915
Decmil Group	1.0%	164	Invocare Ltd	5.7%	1,254	Paladin Energy	6.3%	360	Sundance Energy	3.4%	151
Dexus Property	0.6%	7,145	Iselect Limited	0.7%	383	PanTerra Gold	0.0%	8	Sundance Res.	1.4%	56
Dicker Data Ltd	0.1%	283	Isentia Group	0.1%	698	Panoramic Res.	0.9%	106	Sunland Group	0.3%	282
Dick Smith Hold	10.1%	331	Isentric Ltd	0.0%	10	Paperlin X Ltd	0.0%	16	Super Retail Gr	9.9%	1,713
Domino's Pizza	0.8%	3,359	JB Hi-Fi Ltd	9.9%	1,824	Peet Ltd	0.0%	534	Surfstitch Grp	0.2%	412
Donaco Inter'l	2.6%	582	James Hardie	2.3%	8,101	Peninsula En.	0.0%	180	Sydney Airport	1.1%	12,864
Doray Minerals	0.4%	115	Japara Health.	6.6%	755	Perpetual Ltd	3.2%	1,891	Syrah Resources	3.9%	661
Downer EDI Ltd	3.3%	1,506	KBL Mining Ltd	0.0%	17	Perseus Mining	3.0%	185	TFS Corporation	5.7%	526
Drillsearch	5.3%	240	Kardoon Gas	8.2%	434	Pharmaxis Ltd	0.0%	71	TPG Telecom Ltd	1.4%	7,501
DuluxGroup Ltd	0.9%	2,149	Kingrose Mining	0.2%	77	Platinum Asset	1.0%	3,919	Tabcorp Holding	1.0%	3,658
ERM Power Ltd	0.0%	527	Kingsgate Cons.	7.7%	144	Prana Biotech.	0.8%	69	Tap Oil	0.1%	57
Echo Ent Group	0.4%	3,938	Lend Lease Grp	0.4%	7,581	Premier Invest	0.6%	1,861	Tassal Group	2.6%	552
Emeco Holdings	1.8%	35	Lifestyle Com.	0.0%	272	Primary Health	12.4%	2,090	Tatts Group Ltd	1.1%	5,069
Emerchants Ltd	0.0%	111	Liq Natural Gas	4.1%	1,006	Prima Biomed	1.2%	124	Technology One	0.3%	1,100
Endeavour Min.	0.0%	26	Lynas Corp Ltd	2.2%	143	Prime Media Grp	0.0%	216	Telstra	0.5%	67,852
Energy Resource	3.9%	171	M2 Group Ltd	0.6%	1,610	Pro Maintenance	7.8%	308	Ten Network	5.2%	434
Energy World	2.7%	338	MG Unit Trust	1.9%	425	Q.B.E. Insur.	1.4%	17,964	Teranga Gold	0.0%	35
Equity Trustees	0.3%	458	MMA Offshore	12.9%	189	Qantas Airways	0.3%	7,775	The Reject Shop	2.2%	239
Estia Health	0.3%	1,237	MMJ Phytotech	0.7%	34	Qube Holdings	1.8%	2,156	Thorn Group Ltd	0.3%	379
Evolution Min.	1.9%	1,635	MYOB Group	0.9%	1,929	RCG Corporation	0.1%	569	Tiger Resources	2.8%	69
FAR Ltd	1.4%	259	MacMahon Hold	0.1%	96	RCR Tomlinson	1.0%	286	Tox Free Sol.	0.4%	360
Fairfax Media	1.0%	2,082	Maca Limited	1.2%	197	REA Group Ltd	3.1%	5,731	Transurban Grp	0.6%	18,432
Federation Cent	0.6%	10,649	Macquarie Atlas	3.2%	1,816	Ramsay Health	1.4%	11,850	TransPacific In	2.7%	1,003
Finbar Group	0.0%	259	Macquarie Group	0.3%	25,282	Recall Holdings	0.4%	2,127	Transfield Serv	2.9%	502
Fleetwood Corp	2.3%	89	Magellan Fin Gp	1.1%	2,977	Reckon Limited	1.5%	224	Treasury Wine	2.1%	3,992
Flexicorp Ltd	5.7%	763	Mantra Group	1.9%	944	Redbank Energy	0.0%	6	Treasury Group	2.2%	212
Flight Centre	11.6%	3,683	Matrix Comp.	2.7%	43	Reece Australia	0.0%	3,540	Troy Resources	2.0%	81
Folkestone Educ	0.3%	524	Maverick Drill.	0.0%	47	Regis Resources	6.2%	730	UGL Limited	11.8%	326
Fortescue Metal	9.5%	6,321	Maxi TRANS	0.0%	80	Regis Health.	0.2%	1,592	UXC Limited	0.0%	400
Freedom Foods	0.1%	487	Mayne Pharma Gr	3.8%	791	Resolute Mining	1.7%	160	Unilife Corp.	0.1%	81
G.U.D. Holdings	0.8%	726	McMillan Shake.	0.6%	1,069	Retail Food Grp	5.4%	696	Veda Group Ltd	1.5%	1,778
G8 Education	10.0%	1,214	McPherson's Ltd	0.1%	64	Rex Minerals	0.3%	19	Villa World Ltd	0.2%	226
GBST Holdings	0.2%	305	Medibank Priv.	0.3%	6,389	Ridley Corp.	0.0%	403	Village Road.	2.4%	1,122
GDI Property	0.6%	494	Medibio Limited	0.0%	28	Rio Tinto Ltd	0.9%	22,058	Virgin Aust	0.6%	1,623
GPT MetroOffice	0.1%	266	Medusa Mining	2.4%	87	Royal Wolf Hold	0.2%	243	Virtus Health	4.4%	415
GPT Group	0.7%	7,981	Mesoblast Ltd	7.3%	1,082	S/Tracks ASX200	0.1%	2,774	Vocation Ltd	0.0%	19
GWA Group Ltd	9.6%	714	Metals X Ltd	0.0%	499	SAI Global Ltd	0.6%	928	Vocus Comm.	5.4%	1,398
Genetic Tech.	0.3%	39	Metcash Ltd	21.9%	993	SG Fleet Group	0.1%	718	W'bool Cheese	0.0%	522
Genworth Mort.	3.2%	1,593	Mincor Resource	0.1%	53	SMS Mgmt & Tech	1.5%	342	Watpac Ltd	2.2%	157
Gindalbie Met.	0.3%	57	Mineral Deposit	0.5%	62	STW Comm Group	6.3%	234	Webjet NL	0.5%	316
Gold Road Res.	0.4%	264	Mineral Res.	12.5%	792	Salmat Ltd	0.0%	98	Wesfarmers Ltd	2.3%	44,040
Goldman Group	0.4%	10,160	Mirabela Nickel	1.0%	77	Sandfire Res.	3.1%	919	Western Areas	4.6%	607
Graincorp	2.2%	1,847	Mirvac Group	1.2%	6,385	Santos Ltd	8.9%	4,479	Westfield Group	0.0%	22,526
Grange Resource	0.0%	122	Monash IVF Grp	2.3%	291	Saracen Mineral	3.6%	337	Westpac Banking	1.5%	97,109
Greencross Ltd	8.6%	709	Monadelphous Gr	15.7%	618	Scentre Group	1.0%	19,966	Westfield Corp.	0.5%	20,012
Greenland Min.	0.5%	23	Money3 Corp Ltd	0.0%	143	Seek Ltd	8.7%	4,119	Whitehaven Coal	6.2%	1,072
Growthpoint Pro	0.9%	1,781	Mortgage Choice	0.2%	245	Select harvest	0.7%	817	White Energy Co	0.0%	62
Gryphon Mineral	0.0%	21	Mt Gibson Iron	9.0%	202	Senex Energy	6.4%	161	Woodside Petrol	2.1%	23,407
HFA Holdings	0.1%	384	Myer Holdings	20.5%	528	Servcorp Ltd	0.0%	650	Woolworths Ltd	8.3%	31,336
Hansen Tech.	0.2%	532	NRW Holdings	7.6%	28	Seven Group	3.5%	1,425	Worley Group	10.5%	1,581
Harvey Norman	1.7%	4,445	Name (Lower Cas	0.3%	733	Seven West Med.	5.8%	1,120	Yancoal Aust.	0.0%	104
Henderson Group	0.7%	3,636	Nanosonics Ltd	0.9%	406	Shine Corporate	0.0%	380	Yowie Group Ltd	0.1%	175
Highfield Res.	0.2%	479	Nat'l Aust Bank	0.5%	79,268	Shopping Centre	3.0%	1,392			

# Performance Forecasts

"Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

	Performance Forecast	Price	Price/Sales Ratio	P/E Ratio	Gross Yield		Performance Forecast	Price	Price/Sales Ratio	P/E Ratio	Gross Yield		Performance Forecast	Price	Price/Sales Ratio	P/E Ratio	Gross Yield	
A2 Milk Company	A	72	3.07	NE	Nil	IkeGPS Limited	D	50	6.84	NE	Nil	SLI Systems Ltd	D	92	2.00	NE	Nil	
AMP Limited	B	644	1.46	15	6.1	Infracell NZ	C	303	0.74	NE	4.4	Sanford Limited	B	508	1.05	21	10.1	
AWF Madison Grp	D	224	0.38	14	5.0	Just Water Int.	B	14	0.76	17	Nil	Satara Co-op	C	58	0.19	NE	Nil	
Abano Health.	B	780	0.87	36	4.2	Kathmandu Ltd	C	152	0.79	7	11.0	Scales Corp Ltd	B	195	1.04	15	2.1	
Air New Zealand	C	241	0.55	8	9.2	Kingfish Ltd	C	133	N/A	15	11.2	Scott Tech. Ltd	D	145	1.06	25	7.7	
Airworks Ltd	C	330	1.14	11	6.7	Kirkcaldie & St	B	221	0.63	60	Nil	SeaDragon Ltd	E	0.8	N/A	NE	Nil	
Akd Int Airport	A	478	N/A	25	4.2	Kiwi Property	C	126	6.12	13	5.1	Sealegs Corp	E	8.0	0.62	NE	Nil	
Allied Farmers	B	5.5	0.49	56	Nil	Mainfreight Grp	B	1506	0.73	18	3.1	Seeka Kiwifruit	B	340	0.46	17	3.3	
Aorere Res. *	N/R	0.3	3.17	NE	Nil	Marlin Global	C	84	N/A	6	8.8	Serko Limited	E	80	4.84	NE	Nil	
Argosy Property	C	107	7.42	13	6.6	Marsden Mar.	A	290	N/A	14	5.7	Skellerup Hold.	E	128	1.22	11	9.8	
Arvida Group	D	84	N/A	NE	Nil	Mercer Group	D	6.0	0.43	NE	Nil	Sky City Ltd	B	384	2.46	18	5.5	
Augusta Capital	B	97	9.59	16	3.1	Meridian Energy	D	214	1.89	22	7.5	Sky Network TV	C	475	1.99	11	8.8	
Barramundi Ltd	D	62	N/A	9	9.0	MetLifeCare	C	420	8.97	7	1.1	Smartpay NZ Ltd	D	17	1.28	18	Nil	
Bathurst Res.	D	18	N/A	NE	Nil	Methven Limited	E	104	0.79	13	10.7	Smiths City	C	54	0.13	22	4.6	
Blis Technology	C	1.9	7.96	NE	Nil	Michael Hill	E	85	0.65	12	5.9	Snakk Media Ltd	E	5.0	1.34	NE	Nil	
Briscoe Group	C	295	1.26	16	6.6	Mid-Cap Index	B	341	N/A	5	10.0	Sol. Dynamics	B	120	1.30	21	1.7	
Burger Fuel	D	300	9.72	NE	Nil	Mighty River	D	266	2.18	78	7.3	South Port NZ	A	460	3.49	16	7.2	
CDL Investments	D	65	4.06	12	4.7	Millennium & C.	B	146	1.78	8	2.3	Spark NZ Ltd	B	327	1.69	16	8.5	
Cavalier Corp	E	47	0.15	29	Nil	Moa Group Ltd	C	29	2.28	NE	Nil	Speirs Group	B	19	0.12	4	7.3	
Cavotec MSL	D	245	1.08	20	1.6	Mowbray Collect	E	20	1.32	NE	Nil	Steel & Tube	B	263	0.46	11	10.0	
Chorus Ltd	C	269	1.05	12	Nil	NPT Limited	D	63	6.17	16	7.7	Summerset Group A	B	380	N/A	15	0.9	
Coats Group plc	C	61	0.42	33	Nil	NZ Exchange Ltd	E	96	3.74	19	8.7	Synlait Milk	C	234	0.82	30	Nil	
Col Motor Co	B	570	0.24	11	8.0	NZ Oil & Gas *	N/R	41	1.22	NE	Nil	T&G Global	C	180	0.29	13	2.3	
Comvita	A	574	1.55	22	3.1	NZ Refining Co	B	325	4.36	NE	Nil	TeamTalk Ltd	C	75	0.37	16	14.8	
Contact Energy	C	501	1.50	28	5.2	NZ Windfarms	C	5.4	1.77	NE	Nil	Tenon Ltd	B	230	0.25	17	2.2	
DNZ Property	B	209	N/A	9	6.8	NZF Group	C	1.0	5.55	NE	Nil	Tourism Hold.	A	196	0.94	11	9.2	
Delegat Group	A	530	2.32	16	2.9	NZSX 50 Port.	C	186	N/A	7	8.7	Tower Limited	D	206	1.19	17	7.0	
Diligent Board	B	520	4.25	41	Nil	NZSX 10 Fund	C	120	N/A	21	8.7	Trade-Me Ltd	D	350	6.94	17	6.4	
EROAD Ltd	D	364	N/A	NE	Nil	NZX Aust MidCap	B	516	N/A	8	5.4	Training Sol.	A	0.2	N/A	NE	Nil	
Ebos Group Ltd	A	1150	0.29	16	4.5	New Tailisman *	N/R	0.8	N/A	NE	Nil	Trilogy Intern.	A	135	2.30	19	3.8	
Evolve Educat.	E	88	4.73	NE	Nil	Nuplex Indust	A	394	0.55	12	6.9	Trust Power Ltd	B	755	2.38	16	7.2	
F & P Health.	C	760	6.71	43	2.5	Opus Intl Cons	D	126	0.34	7	9.8	Turners Ltd	E	28	1.85	10	3.6	
Finzsoft Sol'ns	C	317	1.39	10	Nil	Orion Health.	E	337	3.27	NE	Nil	VMob Group	C	34	0.00	NE	Nil	
Fletcher Build.	B	731	0.58	19	7.0	Ozzy (Tortis)	C	357	N/A	13	9.1	Vector Ltd	B	320	2.46	22	6.7	
Fluway Group	C	101	N/A	NE	Nil	PGG Wrightsons	D	40	0.25	9	14.1	Veritas Invest.	D	54	0.51	6	9.7	
Foley Fam Wines	C	135	1.90	20	2.1	Pac Edge Bio.	E	52	N/A	NE	Nil	Vetliot Limited	D	0.2	N/A	NE	Nil	
Fonterra S/H Fd	B	490	0.17	15	6.5	Port Tauranga	A	1690	8.57	29	4.3	Vista Group Ltd	C	518	8.78	NE	Nil	
Freightways Ltd	C	558	1.80	20	6.1	Precinct Prop.	C	115	8.17	11	4.7	Vital Health PT	C	171	8.64	6	4.7	
Genesis Energy	D	185	0.88	18	12.0	Promisia Integ.	E	3.1	N/A	NE	Nil	WN Drive Tech.	E	5.0	0.46	NE	Nil	
GenTech Group	E	180	3.40	39	2.8	Property F Ind.	C	149	9.61	10	6.6	Warehouse Group C	E	262	0.36	5	11.1	
GeoOP Ltd	D	48	N/A	NE	Nil	Pumpkin Patch	D	15	0.08	4	Nil	Windflow Tech.	C	3.0	0.16	NE	Nil	
Goodman Prop.	C	119	8.74	8	7.5	Pushpay Hold.	B	555	N/A	NE	Nil	World Index Fd	D	100	N/A	NE	Nil	
Green Cross H.	C	222	0.92	16	4.4	Pyne Gould Corp	E	26	7.81	NE	Nil	Wynyard Group	E	127	5.65	NE	Nil	
Hallenstein G.	C	345	0.93	11	13.5	Rakon Ltd	D	35	0.51	21	Nil	Xero Ltd	E	1425	N/A	NE	Nil	
Heartland Bank	D	115	4.02	11	9.1	Restaurant Brds	C	380	1.03	16	6.9	Z Energy Ltd	B	601	0.78	NE	5.6	
Hellaby Hold.	D	290	0.38	10	10.3	Rubicon Limited	E	30	0.21	28	Nil	<b>Ave of 139 Cos</b>	C	251	0.02	18	4.1	
Horizon Energy	B	435	0.97	27	4.5	Ryman Health.	C	759	N/A	16	1.8							
A.P. Eagers	A	1062	0.66	25	2.5	Echo Ent Group	A	477	1.84	23	2.3	Platinum Asset	A	668	N/A	18	5.5	
AGL Energy Ltd	A	1610	1.02	50	4.0	Energy Develop.	A	792	3.08	24	6.1	Premier Invest	A	1190	2.05	25	3.4	
ALS Limited	A	500	1.36	18	4.2	Estia Health	B	684	4.35	NE	Nil	Primary Health	A	405	1.29	15	4.9	
AMP Ltd	A	575	0.95	19	4.5	Evolution Min.	B	114	1.69	11	1.8	Q.B.E. Insur.	A	1312	0.70	18	2.8	
ANZ Bank	B	2752	2.23	12	6.0	Fairfax Media	B	86	1.11	25	4.7	Qantas Airways	A	354	0.49	14	Nil	
APA Group	B	814	5.84	16	4.1	Federation Cent	A	269	N/A	16	6.3	Qube Holdings	B	204	1.83	24	2.5	
ARB Corporation	B	1326	3.18	24	2.2	Flight Centre	B	3652	1.56	14	4.2	REA Group Ltd	A	4351	N/A	29	1.6	
ASX Limited	B	3810	8.50	17	4.9	Fortescue Metal	B	203	0.57	15	2.5	Ramsay Health	A	5864	1.61	31	1.7	
AVEO Group	B	266	4.56	24	1.9	G8 Education	B	330	2.38	22	5.8	Recall Holdings	A	678	1.98	25	1.3	
Abacus Property	B	308	5.92	13	5.5	GPT Group	A	449	7.43	12	4.7	Reece Australia	A	3554	1.70	21	1.9	
Adelaide Bright	B	441	2.11	16	3.9	Genworth Mort.	B	245	3.99	7	6.5	Regis Health.	A	530	3.64	28	3.3	
Ainsworth Game	B	276	3.70	13	3.6	Goodman Group	B	574	8.49	8	3.9	Rio Tinto Ltd	A	5200	0.38	3	4.9	
Alumina Ltd	C	123	N/A	NE	1.3	Graincorp	B	807	0.45	37	2.5	S/Tracks ASX200	A	4789	N/A	24	4.1	
Amalgamated Hld	A	1261	1.70	18	3.6	Growthpoint Pro	A	313	9.81	14	6.1	SAI Global Ltd	A	438	1.68	24	3.8	
Ancor Ltd	A	1317	1.24	18	3.9	Harvey Norman	A	400	2.75	17	5.0	Sandfire Res.	A	586	1.68	13	2.2	
Aneka Tambang	C	125	N/A	NE	0.1	Henderson Group	A	567	5.21	13	3.0	Santos Ltd	B	446	1.09	NE	7.8	
Ansell Ltd	A	2082	1.49	13	2.1	Hutchison Tel.	D	8.3	N/A	NE	Nil	Scentre Group	A	375	9.20	11	9.7	
Ardent Leisure	A	241	1.77	33	5.2	IOOF Holdings	A	899	2.87	19	5.9	Seek Ltd	B	1196	4.71	15	3.0	
Argo Investment	A	768	N/A	22	3.8	IPH Limited	A	592	N/A	32	2.3	Select harvest	A	1143	3.65	14	4.4	
Aristocrat Leis	A	824	6.13	NE	1.9	IRESS Limited	A	898	4.34	28	4.6	Seven Group	C	481	0.51	NE	8.3	
Asaleo Care Ltd	B	177	1.69	NE	3.1	liNet	A	952	1.63	25	2.0	Seven West Med.	B	74	0.41	5	16.2	
Asciano Limited	A	823	2.09	22	1.7	Iluka Resources	B	700	3.69	NE	2.7	Shopping Centre	A	192	7.90	9	5.9	
Aurizon Hold.	A	499	2.80	18	4.8	Incitec Pivot	A	360	1.78	24	3.0	Sims Metal Mgmt	A	1129	0.37	21	2.6	
AusNet Services	B	126	2.38	NE	6.6	Insurance Aust.	A	490	1.03	16	5.9	Sirius Res. NL	C	252	N/A	NE	Nil	
Aust Foundation	A	587	N/A	22	2.4	Investa Office	A	376	N/A	13	5.1	Sirtex Medical	A	3306	N/A	46	0.6	
Aust United In	B	778	N/A	33	4.4	Invocare Ltd	A	1140	2.97	23	3.2	Slater & Gordon	B	276	1.56	12	3.3	
Automotive Hold	B	390	0.23	14	5.6	JB Hi-Fi Ltd	A	1832	0.50	13	4.9	Sonic Health	A	1918	1.84	21	3.6	
BHP Billiton	B	2371	2.18	22	6.8	James Hardie	A	1817	3.99	23	4.0	Soul Pattinson	A	1370	4.14	20	3.4	
BKI Invest Coy	B	157	N/A	20	4.6	Lend Lease Grp	A	1306	0.57	14	4.1	South32 Limited	C	169	0.58	NE	Nil	
BT Invest Mgmt	A	978	9.29	47	1.8	Liq Natural Gas	D	200	N/A	NE	Nil	Spark Infrastru	A	181	N/A	21	6.4	
BWP Trust	A	304	N/A	9	5.2	M2 Group Ltd	A	878	1.44	22	3.6	Spotless Group	B	191	0.73	15	5.2	
Bank of Q'land	B	1224	1.59	21	4.7	MNC Media Inv.	C	360	N/A	NE	Nil	Steadfast Group	A	146	4.09	23	3.4	
Bendigo Bank	B	1020	3.00	11	6.5	MYOB Group	C	330	N/A	NE	Nil	Stockland	A	385	4.30	10	6.2	
Blackmores Ltd	A	12063	4.41	45	1.7	Macquarie Atlas	B	351	N/A	NE	3.8	Suncorp Group	A	1237	0.95	14	6.1	
Bluescope Steel	B	440	0.29	14	1.4	Macquarie Group	A	7580	2.07	16	4.4	Super Retail Gr	A	869	0.76	18	4.6	
Boral Limited	A	566	1.01	18	3.2	Magellan Flag.	B	187	N/A	5	1.1	Sydney Airport	A	577	N/A	NE	4.1	
Brambles Ltd	A	975	2.15	20	2.9	Magellan Fin Gp	A	1857	N/A	17	4.0	TPG Telecom Ltd	A	945	7.73	44	1.0	
Brickworks Ltd	A	1525	3.37	22	2.8	Mantra Group	A	353	1.89	26	2.8	Tabcorp Holding	A	441	1.70	11	4.5	
Burson Group	A	353	2.07	40	2.5	McMillan Shake.	A	1285	2.68	15	4.0	Tatts Group Ltd	A	347	1.74	20	4.8	
C.S.R. Ltd	B	311	0.78	13	6.4	Medibank Priv.	A	232	0.97	22	2.3	Technology One	A	354	5.61	35	1.7	
C																		

# Dividend\$

Company	Cents per Share	Ex-Date	Pay-able	Tax Credit
Abano Healthcare	15.00	12-08	21-08	Full
Air New Zealand	9.50	11-09	21-09	Full
Airworks	8.00	02-10	09-10	Full
Argosy Property	1.50	09-09	23-09	Full
Auckland Int Airport	7.30	02-10	16-10	Full
Barramundi	1.42	09-09	25-09	Nil
Colonial Motor Company	20.00	09-10	19-10	Full
Contact Energy	15.00	02-09	15-09	Nil
Delegat Group	11.00	25-09	09-10	Full
DNZ Property	2.625	02-09	08-09	Full
Ebos Group	25.00	02-10	16-10	2.4306
Fletcher Building	19.00	25-09	14-10	Full
Foley Family Wines	2.00	25-09	02-10	Full
Freightways	12.50	18-09	05-10	Full
Genesis Energy	8.00	02-10	16-10	Full
Kingfish	2.66	11-09	25-09	Full
Heartland Bank	4.50	18-09	02-10	Full
Hellaby Holdings	12.50	25-09	02-10	Full
Intueri Education	6.10	11-09	25-09	Full
Marlin Global	1.94	09-09	25-09	0.0019
Marsden Marine	6.75	11-09	18-09	Full
Meridian Energy	8.08	30-09	15-10	1.73
Meridian Energy special	3.95	30-09	15-10	Nil
MetLifeCare	3.00	17-09	01-10	Nil
Michael Hill International	2.50	25-09	02-10	Nil
Mighty River	8.40	14-09	30-09	Full
NPT Ltd	0.875	18-09	02-10	Full
Nuplex Industries	17.00	28-09	12-10	Nil
NZ Refining Company	5.00	10-09	24-09	Full
NZX Limited	3.00	02-09	16-09	Full
Opus Int'l Consultants	4.10	17-09	01-10	Full
Opus Int'l special	2.00	17-09	01-10	Full
Port of Tauranga	30.00	18-09	02-10	Full
Precinct Properties	1.35	10-09	24-09	Full
Property For Industry	1.75	25-08	03-09	Full
PGG Wrightson	2.00	01-09	01-10	Full
Seeka Kiwifruit	9.00	11-09	18-09	Full
Skellerup Holdings	5.50	02-10	15-10	Full
SkyCity Entertainment	10.00	18-09	02-10	0.9722
Sky TV Network	15.00	04-09	11-10	Full
Solution Dynamics	1.50	25-09	06-10	Full
South Port NZ	17.00	28-10	06-11	Full
Spark NZ	11.00	25-09	16-10	Full
Speirs Group	0.5	15-09	30-09	Full
Steel & Tube Holdings	10.00	11-09	30-09	Full
Summerset Group	1.85	25-08	07-09	Nil
TeamTalk	4.00	09-10	16-10	Full
Tenon Ltd	5.00	30-10	06-11	Nil
Tourism Holdings	8.00	06-10	15-10	1.5556
TradeMe	8.50	11-09	22-09	Full

Vector Ltd	8.00	14-09	21-09	Full
Veritas Investments	1.07	11-09	25-09	Full
Vital Healthcare Prop.	2.00	10-09	24-09	Nil

## Australian Shares

Acrux Ltd	6.00	18-08	03-09
Cardno Ltd	7.00	04-09	02-10
CSG Ltd	5.00	20-08	08-09
Fiducian Group	5.50	08-09	24-09
Finbar Group	6.00	11-08	24-09
Iluka Resources	6.00	31-08	29-09
Integrated Research	4.00	03-09	22-09
M2 Group	17.00	02-10	29-10
Melbourne IT	1.00	11-09	30-09
Prophecy International	2.20	15-09	08-10
TFS Corporation	3.00	08-10	09-11
The Reject Shop	13.50	23-09	12-10
Village Roadshow	14.00	10-09	06-10

## Total Return Index for All Listed Shares

Aug 10	1563.55		
Aug 11	1559.34		
Aug 12	1551.13		
Aug 13	1544.34		
Aug 14	1539.42		
Aug 17	1542.39	Aug 24	1504.85
Aug 18	1537.36	Aug 25	1489.27
Aug 19	1538.94	Aug 26	1494.32
Aug 20	1541.53	Aug 27	1507.43
Aug 21	1539.86	Aug 28	1518.47
Aug 31	1515.89	Sep 7	1495.28
Sep 1	1509.26	Sep 8	1493.91
Sep 2	1494.57	Sep 9	1497.46
Sep 3	1499.70	Sep 10	1498.75
Sep 4	1496.74	Sep 11	1500.53

## Next Issue:

The next issue of *Market Analysis* will be emailed in four weeks time on Monday October 12, 2015.

The print version will be delivered later that week, depending upon printing and postal delivery times.

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