Thirty Four Years of Independent Information and Unbiased Advice on the Australian and NZ Stockmarkets

# Market Analysis

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## Summary and Recommended Investment Strategy.

The Resources sector remains firmly *out-of-favour* with the media and the stockmarket, but things are actually getting better. Or, at least, less worse. With the sector at a "point of maximum pessimism" - and some improvement in commodity prices - this could be the time to start adding to our positions in depressed Resource "tainted" shares!

Investment Outlook.
Stockmarket Forecasts

The price of Crude Oil has recovered about 20% since its lows in mid-January. With over-production, record high oil stocks and low demand, that price recovery *may* not last. Copper, Tin and Zinc prices are also up from mid-January lows. Aluminium, Lead and Thermal Coal prices have continued to rise from their recent lows in November 2015. Gold and Silver are up from lows in December

Iron Ore is the only major commodity to remain near its lows at US\$42/tonne (although up \$1 since December). Nickel remains depressed.

These commodities are priced in US Dollars, with the US Dollar trade weighted index also continuing to appreciate (up about 4% since December), which further boosts the price of these commodities in other currency terms. [Editor's Note: A *rise* in the US dollar would normally tend to *lower* commodity prices.]

Apart from the price of Oil (i.e. *disbelief* that the price has risen and predictions that it is heading down to US\$20) we have <u>not</u> read about these commodity price rises in any newspaper or internet reports!

So just remember that you read about this first in *Market Analysis*!

The Resources sector remains in Doom and Gloom. The stockmarket *panics*, at not unexpectedly, poor announcements by any company even slightly *tainted* with some involvement in the unpopular Resources sector!

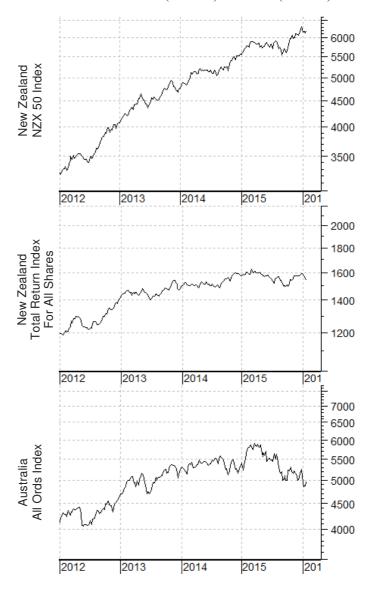
At the present time, the media and *the market* just love to "hate" the Resources sector and Resources shares! This appears to be what Sir John Templeton would call "the point of maximum pessimism".

But the reality is that things are not getting *more* doomy and gloomy. They are getting *less* doomy and gloomy! (Continued on Page 14)

Australia: One-Month One-Year

61% (Bullish) 40% (Neutral)

New Zealand: 51% (Neutral) 47% (Neutral)



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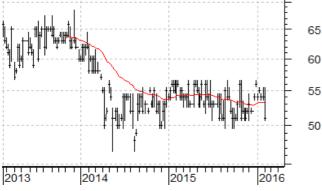
### Recommended Investments

Smiths City Group will expand its business into Auckland and Whangarei when it completes a conditional agreement to acquire Panmure Furniture City 1983 Ltd (i.e. Furniture City) and its logistics company Lucky Dragon Ltd. The agreement to acquire these businesses for \$5,850,000 is subject to due diligence and obtaining financing by 29 February. Settlement will be 1 April.

Furniture City operates two retail stores in Auckland, one in Whangarei and an internet store, plus a fulfilment and distribution facility in Auckland. These businesses will likely be used as a base for further store expansion in the region.

Activist investors **Sandon Capital** and **Mercantile** Investment Company have each purchased a further 500,000 Smiths City Group shares on-market at 50 cents. This lifts their combined shareholding to 6,623,854 shares or 12.57% of the company.





#### **Australian Shares**

(This section is in Australian currency, unless stated.)

Acrux Ltd reports December 2015 Axiron sales of US\$41.6 million. This was steady on the September quarter (US\$41.4 million) but down 13% on December 2014 (US\$47.6 million).

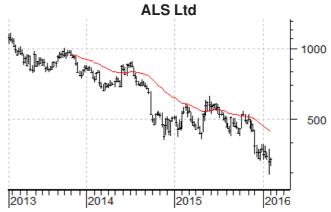
Annual sales were down 9.4% at US\$154.5 million - but royalty income will be higher in Australian dollars than in 2014 owing to the improved exchange rate. Axiron's market share is steady at 14.4%.

Acrux also reports that Gedeon Richter has launched Lenzetto in Poland and the Czech Republic, with the product to be "progessively rolled out in multiple additional European countries over the coming months". This will provide additional, recurring royalty revenues to Acrux in the future.



**ALS Ltd** reports third quarter net profits of \$31 million. That is within its forecast range of \$30-35 million.

The Life Sciences division lifted revenues 16% on the same period a year earlier, but Geochemistry samples were down 6% and the Energy division revenues were down 44%.



AtCor Medical has finalised and signed the contract for the "large pharmaceutical sale" that it had earlier hoped to complete in the first half of the year. The contract is with a new customer - a "top 10 global pharmaceutical company" - which will be conducting a study in Canada, the United States and Spain over the next 15 months. AtCor Medical will supply "SphygmoCor systems and clinical trial support services" to a minimum value of US\$600,000.



<u>Ausenco Ltd</u> reports that "lower than expected second half revenues" will result in a December 2015 year loss of \$13 million before interest, tax and depreciation).

It will also report additional losses of \$53-62 million, but these are virtually all non-cash, accounting write-downs. The only cash cost is \$8-9 million in redundancies and office closures. Balance sheet foreign exchange "reclassifications" will result in *reported* losses of \$6-8 million, goodwill will be written down by \$25-28 million and \$14-17 million of tax losses (which are still available to the company) will be "derecognised".

If, at some stage in the future, Ausenco Ltd becomes profitable and has the prospect of utilising these tax losses within a five year period, then accounting rules will require their full value be immediately recognised (re-recognised?) as a one-off profit. Clearly modern accounting standards are being written by lawyers and politicians, not accountants, business people or investors!

The company has also raised US\$6.5 million (A\$9.2 million) in convertible debt and a US\$10 million bonding facility from **Resource Capital Fund VI LP**. Ausenco Ltd has paid (Continued on Page 4)

	Portfolio	of	Rec	OW	ıme	end	lea	l I	nve	estr	nei	nts	
CURRENT	z er gerre	$\circ_J$		0	Perform-		Vola-	Price/	Price/	Gross	Recent	Cash	Total
ADVICE	Company	Code	Initial Recomn - Date -	nendation Price	mance Forecast	Shares t (mil.)	tility Ratio	Sales Ratio	Earnings Ratio	Dividend Yield	Share Price	Dividends Rec'd	Return %
	NZ Shares												
BUY	CDL Investments Ltd	CDI	12/01/99	25	E	275.5	1.2	3.75	11	5.1	60	27.6	+250%
HOLD	Cavalier Corporation	CAV	05/12/95	156*	Α	68.7	1.4	0.19	37	Nil	59		+119%
HOLD	Colonial Motor Company	CMO	10/11/92	128*	В	32.7	0.6	0.22	10	8.5	540		+682%
BUY	Michael Hill Int'l Ltd	MHI	11/06/91	5*	D	383.2	1.3	0.72	13	5.3	94	59.9	+2978%
HOLD	Nuplex Industries Ltd	NPX	11/02/97	523*	Α	191.3	1.0	0.57	13	6.6	407	483.0	+70%
HOLD	Smiths City Group	SCY	09/10/06	64	С	52.7	1.6	0.12	21	4.9	51	30.0	+27%
HOLD	South Port New Zealand	SPN	13/02/96	120	В	26.2	0.5	3.42	15	7.4	450	225.3	
BUY	Steel & Tube Holdings	STU	08/08/00	146	В	88.5	0.9	0.37	9	12.4	212	328.6	+270%
	Australian Shares (in Aust	,											
BUY	Acrux Limited	ACR	12/05/14	99	Α	166.5	1.2	4.27	10	9.2	65	14.0	-20%
BUY	AJ Lucas Group	AJL	13/05/03	107*	С	267.4	1.5	0.63	NE	Nil	34	36.4	-34%
BUY	ALS Limited	ALQ	12/10/99	72*	В	504.2	0.6	0.98	13	6.2	340	276.4	+756%
BUY	AtCor Medical Ltd	ACG	11/11/13	15	E	180.9	2.3	5.95	NE	Nil	18	Nil	+20%
HOLD+	Atlas Pearls & Perfume	ATP	14/05/96	73	D	414.3	5.4	0.91	NE	Nil	4	17.5	-71%
BUY	Ausenco Ltd	AAX	10/06/13	191*	D	186.3	1.9	0.11	NE	Nil	24	1.8	-87%
HOLD+	Brickworks Ltd	BKW	12/11/12	1115	Α	148.7	0.3	3.11	29	3.8	1515	110.5	+46%
BUY	Cardno Ltd	CDD	14/12/09	308*	В	247.6	1.0	0.14	3	20.5	98	135.2	-24%
HOLD	Clarius Group Ltd	CND	08/04/03	82*	D	89.6	2.1	0.11	NE	Nil	21	70.5	+12%
HOLD+	CPT Global Ltd	CGO	10/03/08	88	D	36.8	2.0	0.29	NE	Nil	23	15.8	-57%
HOLD	CSG Limited	CSV	11/10/10	175	В	319.1	8.0	1.99	33	5.7	157	55.0	+21%
HOLD+	Ellex Medical Lasers	ELX	14/03/06	49	С	107.6	1.1	1.44	54	Nil	84	Nil	+71%
HOLD+	Fiducian Group	FID	11/02/08	260	В	30.9	0.7	2.68	15	4.4	225	62.9	+11%
BUY	Finbar Group Ltd	FRI	12/04/10	106	С	232.3	1.0	2.44	9	10.0	100	50.5	+42%
BUY	Iluka Resources Ltd	ILU	12/10/04	471	С	418.7	0.5	3.31	0	3.0	628	216.0	+79%
HOLD+	Integrated Research	IRI	14/01/08	40	С	170.4	0.6	5.02	25	3.6	208	36.5	+511%
HOLD-	M2 Group Ltd	MTU	09/10/06	33	Α	184.4	0.3	2.02	31	2.6	1232	111.0	+3970%
HOLD	Melbourne IT	MLB	10/02/04	53	В	92.9	0.7	1.56	21	2.4	209	181.0	+636%
BUY	Mt Gibson Iron	MGX	10/11/14	44		1091.3	2.3	0.60	NE	Nil	18	Nil	-59%
HOLD	Novarise Renewable Res	NOE	14/03/11	25	С	415.1	2.5	0.42	NE	Nil	16	Nil	-36%
HOLD+	Onterran Ltd	OTR	16/08/10	13*	D	459.7	3.8	0.37	NE	Nil	6	Nil	-51%
HOLD	Opthea Limited	OPT	10/02/04	188	Α	150.2	1.7	59.14	NE	Nil	38	65.0	-45%
HOLD	Probiotec Ltd	PBP	11/02/08	116	В	52.9	1.6	0.37	0	Nil	46	9.3	-52%
HOLD+	Programmed Group	PRG	12/03/02	229*	С	249.3	1.0	0.09	5	16.1	112	381.0	+115%
HOLD+	Prophecy International	PRO	08/09/08	26	С	55.4	0.7	11.05	46	2.1	199		+740%
HOLD-	Technology One Ltd	TNE	11/11/03	44	Α	311.0	0.5	6.67	41	1.4	470		+1099%
BUY	TFS Corporation Ltd	TFC	08/01/07	45	С	343.0	0.9	2.31	4	2.4	126	23.2	+231%
HOLD+	The Reject Shop Ltd	TRS	11/01/05	257	Α	28.8	0.5	0.39	21	2.9	1017	405.5	+454%
HOLD	Village Roadshow	VRL	10/08/09	77	В	160.3	0.4	1.10	25	4.1	691	281.0	+1162%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +405.9%. This is equal to an average annual rate of +36.8%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 37 current and 160 closed out) is +31.3%, compared with a market gain of +3.8% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

<sup>\*</sup> Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

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#### **Recommended Investments**

(Continued from Page 3)

a 2.8% or \$184,502 establishment fee (payable as 595,167 new shares) and the interest rate until December 2018 will be 10% (payable quarterly and, at Resource Capital's option, in Ausenco shares). At maturity, Resource Capital can choose to convert this loan into Ausenco shares at 31 cents. That would give Resource Capital a further 30.3 million Ausenco shares, lifting their current 5.2% shareholding to 14.7%.

Resource Capital is also considering refinancing Ausenco's existing bank debt.

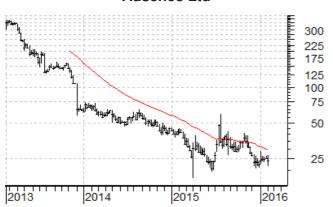
Revenues for the year to December 2015 will be around \$245-255 million, but forecast to rise to \$280-300 million during 2016.

Ausenco believes that it has a "leading edge technology solution software suite that is the key to identifying value improvement opportunities for clients". This software generated over \$16 million in revenues over the last year and the company is "evaluating alternative financing, alliancing and marketing arrangements to enable us to increase our marketing and development efforts in this arena".

The greatest risk to our investment in Ausenco Ltd is <u>not</u> that the business will fail or that it will never recover, but that short term funding needs require it to issue new shares at relatively low prices, thereby *diluting* the ultimate recovery value of our shareholding. <u>An important development would therefore be that the company become sufficiently cashflow positive to self-finance its recovery and growth, *without* the need to issue further new shares to raise additional equity.</u>

Many projects require an initial investment in working capital (or performance bonds), so the expansion of its software sales - if the company can avoid a large cash investment in marketing or product development - could make a valuable contribution to net cashflows and help avoid the need to raise additional capital.

#### **Ausenco Ltd**



Ellex Medical Lasers forecasts revenues will be 13% higher at \$34.8 million for the half year to December 2015. Pre-tax profits will be up 38% to \$1.8 million, but this is depressed by \$0.6 million of development expenses, so would otherwise be up about 71%.

Development expenses included investment in *iTrack* and building up its sales force, plus regulatory approval to support the rollout of the *Integre Pro Scan*.

Ellex branded revenues grew 11% on a "same currency" basis, with the exchange rate adding a further 13% to the Australian value of these sales. This was partially offset by the company discontinuing (lower margin) contract manufacturing of third party products.

Ellex Medical Lasers is planning to buy a new property to expand production. It has a conditional contract to purchase a 4,500m² building on a 2.16 hectare site in Mawson lakes, 15km north of the Adelaide CBD. This is 50% more floor area than its existing premises, plus there is space to extend the building in the future. The purchase will be financed with bank debt.

Ellex Medical Lasers has excellent potential for strong revenue growth over many years, as it builds new markets for unique new products and medical treatments. In addition, *current* levels of profitability remain below what could be achieved by this type of business.

With the current product mix, net profit margins could at least double! That may require higher revenues to help achieve economies of scale, but this offers attractive potential. If revenues increase 2-3 fold over several years (i.e. 20% p.a. over 5 years or 40% p.a. over 3 years) *and* profit margins *double*, then net profits will rise 4-6 fold.

The company's MIGS *iTrack* products could yield even greater revenue growth and significantly higher profit margins. So there is a huge *potential* here.

Partially offsetting this, the shares currently trade on a Price/Earnings ratio of 50 - but that probably reflects *low* current earnings rather than a *high* share price! 40-70% profit growth this year would lower the P/E to a still high, but not unreasonable, 30-35.

We originally bought into Ellex Medical Lasers at 49 cents in March 2006 and the share price rose 102% to a peak of 99 cents in February 2007. The business suffered in the Global Financial Crisis and the share price fell 92% to a low of 8 cents in December 2008 (and partially depressed by a cash issue at 10 cents to raise additional capital). From that low the shares have recovered 10½-fold in value!

This has clearly been a volatile investment - as *the market* manic-depressively first valued Ellex Medical Lasers as an emerging growth company, then as a company that would fail in the GFC and now back to a

growth company!

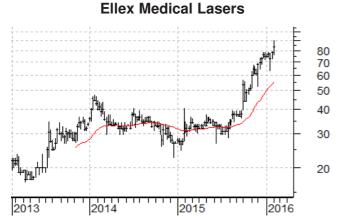
What many shareholders *fail* to realise is this extreme volatility can be valuable in building investment wealth. Ellex Medical Lasers is up 71% in our *Recommended Portfolio* but has made a significantly greater contribution to our real-money investments. For example, your Editor purchased 24% of his current shareholding in December 2008, mainly at 9 cents per share! The 2008 share price decline (temporarily) destroyed wealth, but (with the sale of Centennial Coal and Computershare at high valuations) allowed the Ellex Medical Lasers shareholding to be significantly expanded at a very low price!

Equally importantly, a very well *diversified* portfolio of extremely volatile shares will almost certainly outperform the market average over the medium to long term. This relates back to the fact that the maximum loss is *limited* to 100%, while there is no limit on the potential gains. From their high to their low, Ellex Medical Lasers fell 92% in value. From their low to their current value they are up 960%.

What we *want* in our portfolio is the ten biggest winners <u>and</u> the ten biggest losers! The winners may go up 200-500%. The losers may fall 80-100%. That situation would see our overall portfolio go up about 150% (i.e. increase 2½-fold in value).

[Editor's Note: OK, obviously we don't really *want* the ten biggest losers, but we probably don't know in advance whether an individual share will be one of the big winners or a big loser. We'd happily take ten of each, knowing that the gains on the winners will always far exceed the losses on the losers.]

No-one can pick the biggest winners and the biggest losers in advance, so the next best thing is a diversified portfolio of *extremely volatile shares* (i.e. the *potential* biggest winners or biggest losers).



**Finbar Group** has received development approval for two new, wholly owned projects:

Chase Apartments is a \$77 million, 10 storey project

consisting of 194 lower priced apartments, from \$325,000 for one bedroom and \$399,000 for two bedrooms. It will also include a swimming pool, gymnasium, lounge, games room and sauna, plus two commercial lots.

Finbar Group acquired the land in May 2014 for \$6.4 million and demolished the previous building.

Marketing is expected in the first half of 2016, with construction expected to begin in 2017.

Finbar Group has also received approval for a mixed use project in *Harper Terrace* (adjoining its *Aurelia* project). This \$50 million development will include 42 apartments plus  $1800\text{m}^2$  of commercial space. The  $1782\text{m}^2$  site was purchased in March 2015 for \$7.25 million. Marketing is expected from May 2016, with construction to commence in early 2017.

Finbar Group shares have lost 44% of their value since peaking at 177 cents about two years ago. Media reports suggest the company would suffer from the downturn in mining and the impact on the Western Australian economy and Perth. They also suggest the company could be left with unsold (presumably overpriced) properties in a downturn. But that is <u>not</u> how the company operates.

Finbar Group is involved in planning and marketing apartment projects. This is not speculative development as the majority of a project will be pre-sold, "off the plan" *before* construction begins. In a severe economic/property downturn, Finbar Group's business could disappear. If buyers do not pre-purchase the apartments, then Finbar Group would <u>not</u> move to construction. In this situation, the company would experience a downturn (i.e. no pre-sales means no development, means no revenues and no profits), but the company will <u>never</u> be left with large volumes of unsold properties!

Property construction is conducted by a separate builder, on a *fixed price contract*. Finbar Group knows the total development cost of a project at the start of marketing, so can price the apartments to cover those costs and its expected profit margin. Pre-selling ties in a fixed profit margin on all projects.

If a project is only 80-90% pre-sold, then Finbar Group carries some risk on the remaining 10-20% of the property - but it has the choice of whether or not to proceed and accept this risk. In a severe downturn, presales would not reach a reasonable level and a project would not advance and Finbar Group would be left with no unsold apartments.

Finbar Group also finances each development with some equity and individual non-recourse bank loans. The interest and principal on these loans are only secured against the individual project. (Continued on Page 6)

Page 6 Market Analysis

#### **Recommended Investments**

(Continued from Page 5)

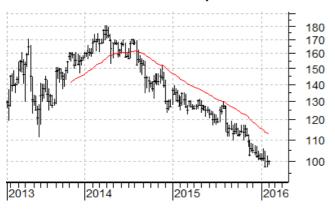
The banks can <u>not</u> seek repayment of this project debt from Finbar Group or from any of its other projects.

Each project is a stand alone, fixed construction price, pre-sold, fixed profit margin investment for the parent company.

If Finbar Group is continuing to announce new projects - and able to pre-sell them and move on to construction - then there is no downturn in its business. It is, in fact, tying in fixed and certain revenues and profits for the next 3-4 years!

At 100 cents the shares trade on a Price/Earnings ratio of 10 and offer a Dividend Yield of 10.0%. That is a very high current income yield and the business is likely to grow over the years ahead! "Buy".

#### **Finbar Group**



<u>Iluka Resources</u> reports 2015 production up 29.0% to 690 thousand tonnes, sales up 5.7% at 651 thousand tonnes and revenues up 16.5% to \$740 million - mainly owing to the lower exchange rate.

Total production costs were up 7.8% at \$385 million, but unit production costs fell 16.5% to \$558/tonne.

At the end of December the company had an undisclosed "net cash position", compared with net debt of \$59 million in December 2014.

Iluka Resources' business is still depressed, but it has successfully adapted over the last two years by lowering production volumes and (more importantly) unit production costs to maintain a cash flow positive, profitable, dividend paying business. With any eventual upturn in demand, Iluka Resources has the production capacity (and very long term resources) to increase sales volumes, revenues and profits!

This is a soundly financed (i.e. effectively debt-free), profitable, dividend paying resource company. "Hold" for current income, recovery and growth!

#### **Iluka Resources**

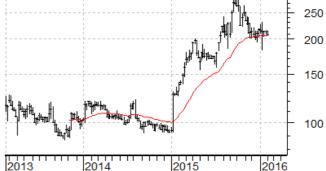


<u>Integrated Research</u> predicts its profit for the half year to December 2015 will be 13-21% lower at \$5.9-6.5 million. This decline is mainly due to "strategic investments in future growth plus the recent acquisition of **IQ Services**" which has depressed current profitability.

Revenues have continued to grow and will be 15-20% higher.

The company also expects "profit growth" for the full financial year.





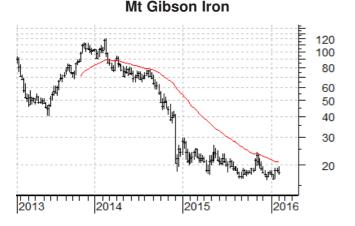
Mt Gibson Iron lifted its cash holding by \$15 million to \$345 million (31.6 cents per share) over the quarter to 31 December 2015.

Mine infrastructure and transport obligations (that would be payable on closure) decreased from \$45 million in June 2015 to \$26 million at December 2015. These obligations will continue to decline with iron ore production and sales.

The company has prepared its insurance claim for business interruption, but has released no details. "Constructive discussions" are continuing with its insurers over the failure of the Main Pit seawall in 2014.

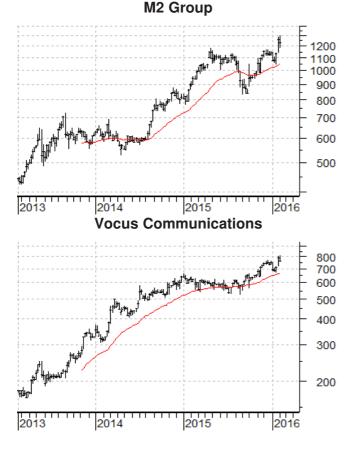
The *market* continues to under-value Mt Gibson Iron shares, which trade at just 18 cents. <u>This is a 43% discount to its cash in the bank</u> (and interest bearing investments). That places no value on its mine properties,

infrastructure assets, plant and machinery or its potentially large insurance claims!



M2 Group and Vocus Communications shareholders have approved the merger. M2 Group shareholders will receive 1.625 Vocus Communications shares for every M2 Group share. These should be issued on 22 February.

A "scheme of arrangement" is virtually <u>always</u> approved by shareholders, requiring just <u>75% of shares</u> <u>voted</u> to be in favour - compared with <u>90% of all shares</u> to achieve compulsory acquisition in a conventional takeover offer. In this case, 99.5% of shares voted were in favour.



**Opthea Ltd** is calling an extraordinary meeting on 7 March, mainly to approve the issue of options to the Managing Director and Non-Executive directors. These

options will have an exercise price "50% above" the average share price at the end of November 2015. The shares traded around 31 cents at that time, so the exercise price will be around 46.8 cents. That is about 25% above the current share price.

This looks reasonable.



**<u>Programmed Group</u>**'s share price fell by one-third after a *Business Update*. The business is <u>not</u> as bad as that market reaction would suggest.

The group earns two-thirds of its revenues from "property, infrastructure, transport, manufacturing and other non-resources sectors" and these businesses "remain solid". The other one-third of revenues comes from resources sectors . . . but is anyone surprised to learn these resources businesses are not performing too well at present? Especially the offshore oil and gas business? Well, apparently *Mr Market* was surprised and panicked!

The group has accelerated the integration of Skilled Group with Programmed Group, spending \$30 million on one-off, non-trading integration costs. This will depress the current year's profitability (to March 2016), but yield on-going cost savings of over \$30 million per year. The integration of core IT systems will be completed over the next year, with further annual cost savings.

The downturn in the offshore oil and gas business will require the non-cash writedown of goodwill by \$75 million. Another non-cash writedown of goodwill by \$10 million will relate to the acquisition of Skilled Group.

Earnings (before interest, depreciation, tax *and* these one-off costs) is forecast at \$65 million. The company predicts this to recover 50-70% to \$100-110 million for the year to March 2017.

Based upon the low current year trading result, Programmed Group expects to pay a final dividend of 5.0 cents, cutting the annual dividend rate 36% to 11.5 cents. On the current share price of 112 cents that will offer a Dividend Yield of 10.3%. (Cont'd on Page 8)

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#### **Recommended Investments**

(Continued from Page 7)

This dividend is 50% of "after tax profits before oneoff items and non-cash amortisation".

Net debt at the end of March 2016 is forecast at around \$260-290 million, down 4-14% since the merger in October.

#### **Programmed Group**



<u>Prophecy International Holdings</u>' announcements often don't make a lot of sense or quite add up:

First half new sales are reported to be up 266% on the same period last year . . . but *SNARE* new sales were reported to be up 120% and *eMite* new sales grew 45%. Those figures are inconsistent.

Total *SNARE* revenues (including annual renewals) were \$4.18 million and total *eMite* revenues were \$3.23 million, which the company correctly adds to report combined revenues of \$7.4 million from these two main business units (plus revenues from other divisions). These revenues figures suggest the company is in line to achieve its June 2016 forecast revenues of \$20 million, when net profits of \$5.7 million (8.9 cents per share) are also forecast.

With the shares trading around 198½ cents, this is a prospective Price/Earnings ratio of about 22. That looks to be good value for a company that is growing very rapidly. "Hold".

#### **Prophecy International Holdings**



## ASX and NZX Settlement Dates

On 7 March 2016 both the ASX and NZX will shorten the settlement time for trades from three business days to two business days.

From that date, when you buy shares you will need to have funds in your account at the *start* of the second business day (e.g. if you buy Monday, then on Wednesday). Of course, as banks have a one day, overnight settlement, if you are transferring funds from another bank you would have to make that transfer sometime on the previous day (i.e. Tuesday, in our example)!

In the future, when you sell shares you will be paid at the *end* of the second business day (e.g. if you sell on Monday you will be paid Wednesday).

In many cases, brokers may *already* require that you have funds in a cash management account *before* making a buy trade. Usually when we sell we leave the cash in the brokers' cash management account or re-invest in another share. Settlement to and from a broker's cash management account is completely automatic, so most investors probably do not ever notice the three-day or

two-day settlement date and will not notice the change.

If, however, you ever sell shares to raise cash perhaps to transfer cash to your bank account to take up a cash issue directly from the company - that cash will be available one day sooner.

The shorter two-day settlement will also be reflected in the ex-date for corporate actions (i.e. dividends and cash issues).

The main advantage of moving to a shorter settlement date is to reduce the volume of unsettled trades in the system at any point in time. That should reduce "counterparty" risk (i.e. the risk that the *other* party to the transaction fails to deliver the shares or cash).

Long term investors *may* remember the stockmarket boom of 1986 and 1987 when the massive increase in share trading volumes plus a manual share transfer system requiring physical share certificates, resulting in settlement of share trades often taking 6-9 *months* or longer! The cash from a trade was settled promptly between an investor and the broker, but it usually took months for the shares to be (*Continued on Page 9*)

## Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

NOPEN-MALIES SHARES, Howels Price Sales, No. 9. of, 18 Strongth - O. 9. of 1 - 12 - 12 of 2 0 - 0 - 0 - 0 5 0 - 0 - 0 5 0 7 9 1 9 1 9 0.28 1 189	Company	Share Price	STREN Cur- rent	GTH R/ 4-Wk Chg.	ATING Rank 0-99	Insider Buy-Sell	Following	Price F to NTA I	Return on Equity	Vola- til- ity	Price Earn. Ratio	Divi- dend Yield	Price Sales Ratio	Market Cap'n	Company	Share Price		NGTH R 4-Wk Chg.	ATING Rank 0-99	Insider Buy-Sell	Brokers Following	Price to NTA	Return on Equity	Vola- til- ity	Price Earn. Ratio	Divi- dend Yield	Price Sales Ratio	Market Cap'n
Smiths City   51 + Q2 + Q2 + Q3 + Q6 + Q6 + Q7 + Q8	UNDER-VALUED	SHARES	S: Lov	vest P	rice/S	Sales '	Yld >	0 R	el Str	enath	1 > 0				OVER-VALUED S	HARE	S: High	est Pri	ice/Sa	ales R	atios	Rela	ative S	Stren	ath < (	0		
Tenop Lind   280 1444   4.1   9   0.0   1   0.9   5   0.7   9   1.9   0.28   1.99						,		,		-		4.9	0.12	27			-					,		,	0		9.84	597
Propriety   1962   11, 7																												
Seelar Klimful   Seel																												
Seels Alwhort   Seels   As   As   As   As   As   As   As	'													,					82								9.18	
Name							-	0.9						,														
Arr New Zealand   290							7	1.4							, ,	220				0-0						Nil	7.12	
Expension   Company   Life   Company   Life   Company   Life   Company   Life   Company   Life   L							7	1.7	17	1.1			0.66			197	-20.4		95	1-7			-	0.7	NE	Nil	6.74	
Methwal Limited   11	Infratil NZ	313	+0.9	-0.1	46	1-9	5	1.8	0	0.9	539	4.2	0.76	1,823	Serko Limited	81	-3.2	+0.2	71	0-0	-	4.9	-	1.0	NE	Nil	4.90	51
South Fearly   14	Z Energy Ltd	646	+7.2	-3.1	19	3-0	7	5.1	1	0.7	369	5.2	0.84	2,584	NZ Exchange Ltd	105	-0.2	+2.0	56	3-0	3	5.2	26	8.0	20	7.9	4.09	267
Contact Energy   144	Methven Limited	112	+2.9	+1.0	38	0-0	3	1.6	11	1.1	14	9.9	0.85	82	CDL Investments	60	-2.4	-0.8	67	0-0	-	1.3	11	0.6	11	5.1	3.75	165
Policy   P	Scott Tech. Ltd	139	+0.5	-0.9	47	0-0	-	1.2	10	1.0	13	8.0	0.87	63	South Port NZ	450	-0.5	-0.3	59	0-0	-	3.5	23	0.3	15	7.4	3.42	118
Trust Power Lind   760   -0.6   -0.4   59   -0.0   7   1.3   8   1.0	Genesis Energy	184	+0.4	-0.3	49	1-0	7	1.0	6	1.0	18	12.1	0.88	1,839	Orion Health.	300	-11.6	-0.9	88	2-4	4	4.2	-	0.6	NE	Nil	2.91	477
BEST PERFORMING SHARES: Strongsest Shares:   PES QD, PIS x 10   1   9   0   0   1   0   0   0   1   0   0   0	Horizon Energy	435	+3.2	-1.0	35	0-0	-	1.6	6	0.5	27	4.5	0.97	109	Vector Ltd	316	-0.4	-1.1	58	1-0	6	1.4	6	0.5	22	6.8	2.43	3,146
The Property Composite   Part   Par															Trust Power Ltd	760	-0.6	-0.4	59	0-0	7	1.3	8	0.5	17	7.1	2.39	2,378
Ebos Group Lid   1382 +11.7   -4.8   12   2.1   6   2.0   10   0.8   19   3.8   0.34   2.052   Virgal Health Properties   1.3   Vi					_		,								Mighty River	263	-0.2	-0.6	57	1-1	8	1.1	1	0.7	77	7.4	2.15	3,615
Just Nater Int																												
All Pick   Mercy   California   All Pick														,							,				,			0
Number Name Name Name Name Name Name Name Name																							22					
Seeka Kiwifruit   385   446   4.25   29   2-0														-, -									-					
Methyen Limitled   112   42.9   41.0   38   0-0   3   1.6   11   0-9   14   9.9   0.85   82   Pac Edgé Bio.   44   41.2   3-2.9   89   1-0   2   14.8   - 1.7   NE   Nil   N/A   166   NE   Nil   2.91   477   Nemerial Energy   184   4-0.4   0-3   49   10   7   1.0   10   0.8   13   8.0   0.87   63   Nil   1.0   0.9   1.0							-																-				• · · ·	
Scott Tech_Ltd    139   40,5   0.9   47   0.0   0.1   2.1   10   0.8   13   8.0   0.8   1.839   S.0																												
Senesis Energy   184   40.4   0.3   49   10   7   10   6   0.8   18   12   10.88   1.839   1.810   1.839   1.810   1.839   1															•													
Pyne Gould Corp   25   9.2   2.3   85   0.0   0   0.3   0.0   0.1   0.5   0.																												
NCOME SHARES: Highest Yields, Capitalisation > NZ\$10 million   NZ Oil & Gas   Sil Systems Ltd   74   9.0   4.14   84   84   0.0   3   8.4   5   1.0   NE   Nil   1.61   45	Genesis Energy	184	+0.4	-0.3	49	1-0	/	1.0	6	0.8	18	12.1	0.88	1,839														
Hallenstein G. 295 -2.2 -3.4 66 0-1 5 2.8 27 0.7 10 14.6 0.79 175 PGG Wrightsons	INCOME CHARE	0.18.4	V I	.l. O.	14 17		N 1-	70400	:111:						, ,													
Genesis Energy 184 + 0.4 - 0.3		0									10	140	0.70	175	,													
Genesis Energy 184 + 0.4 - 0.3																												
Coats Group plc   A   3.3   4.5   7.1   0.0   0.0   7.0   0.0   7.0   0.0   1.0   1.0   0.0	•																											
Hellaby Hold.														,														
Opus Int'l Cons	•																											
Sky Network TV 455 -10.0 +1.3 87 0.0 10 1.3 13 0.5 10 9.2 1.91 1,771 Contact Energy 445 6.2 -1.3 78 2-2 8 1.0 4 0.7 25 5.8 1.34 3,263 Tower Limited 179 -6.0 -1.5 77 1.1 4 1.1 - 0.8 NE 9.0 1.00 303 Allied Farmers 5 5.5.7 +0.3 76 1-0 2.5 5.2 Nil 0.45 7 Skellerup Hold. 144 +4.5 -2.5 30 2-0 7 1.0 1.2 12 0.5 10 8.7 1.2 12 0.5 10 8.7 1.37 278 AMP Limited 560 -5.5 -1.2 76 1.0 - 5.3 26 0.8 13 7.0 1.27 11,581 Flickher Building Group 104 -3.8 +0.3 7.0 1.2 1.2 1.2 0.5 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2	•																											
Tower Limited 179 -6.0 -1.5 77 1-1 4 1.1 - 0.8 NE 9.0 1.00 303 Allied Farmers 5 -5.7 +0.3 76 1-0 0.5 52 Nil 0.45 7 Skellerup Hold. 144 +4.5 -2.5 30 22-0 3 1.7 14 0.8 13 8.7 1.37 278 AMP Limited 560 -5.5 -1.2 76 1-0 - 3.3 26 0.8 13 7.0 1.27 11,581 Col Motor Co 540 -3.0 -0.0 70 1-0 - 1.2 12 12 12 0.5 10 8.5 0.22 177 Fletcher Build. 709 -5.1 -0.5 74 7-1 15 1.3 7 0.6 18 7.2 0.56 4,866 Fliway Group 104 -3.8 +0.3 73 2-0 -35.4 - 0.6 NE Nil N/A 47 NINSIDER BUYING: Most Insider Buying, Relative Strength > 0  Skellerup Hold. 144 +4.5 -2.5 30 22-0 3 1.7 14 0.8 13 8.7 1.37 278 Fletcher Build. 709 -5.1 -0.5 74 7-1 15 1.3 7 0.6 18 7.2 0.56 4,866 Fliway Group 104 -3.8 +0.3 70 2-0 -35.4 - 0.6 NE Nil N/A 47 NINSIDER BUYING: Most Insider Buying, Relative Strength > 0  Skellerup Hold. 144 +4.5 -2.5 30 22-0 3 1.7 14 0.8 13 8.7 1.37 278 May Group 104 -3.8 +0.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	•																											
Skellerup Hold. 144 +4.5 -2.5 30 22-0 3 1.7 14 0.8 13 8.7 1.37 278  MPLImited 560 -5.5 -1.2 76 1-0 - 3.3 26 0.8 13 7.0 1.27 11,581  Fletcher Build. 709 -5.1 -0.5 74 7-1 15 1.3 7 0.6 18 7.2 0.56 4,866  Fliway Group 104 -3.8 +0.5 73 2-0 -35.4 - 0.6 NE Nil N/A 47  INSIDER BUYING: Most Insider Buying, Relative Strength > 0  Skellerup Hold. 144 +4.5 -2.5 30 22-0 3 1.7 14 0.8 13 8.7 1.37 278  Arvida Group 90 +2.8 +1.0 40 4-0 -30.6 - 0.8 NE Nil N/A 202  Fonterra S/H Fd 591 +7.0 +1.1 20 8-4 7 1.5 7 0.5 20 4.2 0.50 9.451  Mainfreight Group Ltd 387 +16.9 +5.0 6 3.0 1 3.0 - 3.1 - 1.2 NE Nil 4.49 27  Sanford Limited 560 -5.5 -1.2 76 1-0 - 3.3 26 0.8 13 7.0 1.27 11,581  Mainfreight Group 151 -0.0 -0.8 56 2-8 5 3.0 16 0.4 18 3.1 0.7 1.51  Marchael Group 151 -0.0 -0.0 1.2 1.2 NE Nil 0.49 27  Warehouse Group Ltd 57 +33.9 +3.0 1 3.0 - 3.1 1 3 0.5 2 1.1 3 0.5 0.5 1.2 0.8 4 0.5 1.3 1.0 0.7 188  Sanford Limited 560 -5.5 -1.2 76 1-0 - 3.3 26 0.8 13 7.0 1.27 11,581  Mainfreight Group 151 -0.0 -0.0 -0.8 56 2-8 5 3.0 16 0.4 18 3.1 0.7 1.51  Warehouse Group 270 -1.2 -0.2 63 0-2 7 1.7 10 0.7 18 8.2 0.3 14  Mac Group Ltd 57 +33.9 +3.0 1 3 0.0 2 3.1 1 3 0.5 0 5 5 1.2 0.8 4.5 54  Sanford Limited 560 -5.5 -1.2 76 1.0 -0.0 -0.8 80 0-2 4 1.1 1 3 0.5 9 1.4 0.3 188  Sanford Limited 560 -5.5 -1.2 76 1.0 -0.0 -0.8 16 0.5 7 1.2 0.0 0.8 18 7.0 1.57 1.58  Nuplex Indust 470 +5.9 -2.3 24 2.0 7 1.4 11 0.8 13 6.6 0.57 779  Hallenstein G. 295 -2.2 -3.4 66 0.1 5 2.8 27 0.6 10 14.6 0.79 175  Hallenstein G. 295 -2.2 -3.4 66 0.1 5 2.8 27 0.6 10 14.6 0.79 175	•								-					,									-					
Fletcher Build.   Fletcher B							-		14												_	3.3	26					-
Fliway Group   104   -3.8   -4.0   -3.8																												,
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Arvida Group 90 +2.8 +1.0 40 40 -30.6 - 0.8 NE NII N/A 202 EROAD Ltd 197 -20.4 -0.1 95 1-7 1 2.3 - 0.6 NE NII 6.74 118 Fonterra S/H Fd 591 +7.0 +1.1 20 8-4 7 1.5 7 0.5 20 4.2 0.50 9.451 Mainfreight Grp 1516 -0.0 -0.8 56 2-8 5 3.0 16 0.4 18 3.1 0.74 1,510 Chorus Ltd 387 +16.9 +5.0 6 3-0 8 1.9 11 0.9 17 NiI 1.51 1,522 Mercer Group 5 -24.5 +0.6 95 0-2 - 1.0 - 2.0 NE NII 0.33 14 Moa Group Ltd 57 +33.9 +3.0 1 93.0 - 3.1 - 1.2 NE NII 4.49 27 Warehouse Group 270 -1.2 -0.2 63 0-2 7 1.7 10 0.7 18 8.2 0.34 936 Z Energy Ltd 646 +7.2 -3.1 19 3-0 7 5.1 1 0.6 369 5.2 0.84 2,584 Steel & Tube 212 -11.7 -2.4 88 0-2 4 1.1 13 0.5 9 12.4 0.37 188 Sanford Limited 585 +7.1 +2.2 20 3-0 2 1.1 3 0.4 40 5.5 1.23 548 Orion Health. 300 -11.6 -0.9 88 2-4 4 4.2 - 0.6 NE NII 2.91 477 Heartland Bank 131 +5.8 -0.5 25 4-1 3 1.3 10 0.7 1.8 8.0 4.58 616 Veritas Invest. 35 -18.3 +2.1 91 0.1 - 1.2 29 0.9 4 15.0 0.33 15 Nuplex Indust 407 +5.9 -2.3 24 20 7 1.4 11 0.8 13 6.6 0.57 779 Hallenstein G. 295 -2.2 -3.4 66 0-1 5 2.8 27 0.6 10 14.6 0.79 175 Foley Fam Wines 145 +0.5 -0.4 48 2-0 - 0.9 4 0.7 21 1.9 2.04 76 Smartpay NZ Ltd 11 -15.1 -3.8 90 1-2 - 1.7 14 1.8 12 NiI 0.85 19	INSIDER BUYING	: Most In	sider	Buying	g, Rel	lative \$	Strer	ngth >	0						, ,													
Forterra S/H Fd 591 +7.0 +1.1 20 8.4 7 1.5 7 0.5 20 4.2 0.50 9.451 Mainfreight Grp 1516 -0.0 -0.8 56 2.8 5 3.0 16 0.4 18 3.1 0.74 1,510 Chorus Ltd 387 +16.9 +5.0 6 3.0 1 0 0.4 18 3.1 0.74 1,510 Chorus Ltd 387 +16.9 +5.0 6 3.0 1 0 0.4 18 3.1 0.74 1,510 Chorus Ltd 387 +16.9 +5.0 1 0 0.4	Skellerup Hold.	144	+4.5	-2.5	30	22-0	3	1.7	14	8.0	13	8.7	1.37	278	INSIDER SELLING	G: Mos	t Inside	r Sellir	ng, Re	elative	Stre	ength	< 0					
Chorus Ltd 387 +16.9 +5.0 6 3.0 8 1.9 11 0.9 17 Nil 1.51 1,522 Mercer Group 5 - 24.5 +0.6 95 0-2 - 1.0 - 2.0 NE Nil 0.33 14 Moa Group Ltd 57 +33.9 +3.0 1 3-0 - 3.1 - 1.2 NE Nil 4.49 27 Warehouse Group 270 -1.2 -0.2 63 0-2 7 1.7 10 0.7 18 8.2 0.34 936 Z Energy Ltd 646 +7.2 -3.1 19 3-0 7 5.1 1 0.6 369 5.2 0.84 2,584 Steel & Tube 212 -11.7 -2.4 88 0-2 4 1.1 13 0.5 9 12.4 0.37 188 Sanford Limited 585 +7.1 +2.2 20 3-0 2 1.1 3 0.4 40 5.5 1.23 548 Orion Health. 300 -11.6 -0.9 88 2-4 4 .2 - 0.6 NE Nil 2.91 477 Healthad Bank 131 +5.8 -0.5 25 4-1 3 1.3 10 0.7 13 8.0 4.58 616 Veritas Invest. 35 -18.3 +2.1 91 0-1 - 1.2 29 0.9 4 15.0 0.33 15 Nuplex Indust 407 +5.9 -2.3 24 2-0 7 1.4 11 0.8 13 6.6 0.57 779 Hallenstein G. 295 -2.2 -3.4 66 0-1 5 2.8 27 0.6 10 14.6 0.79 175 Foley Fam Wines 145 +0.5 -0.4 48 2-0 - 0.9 4 0.7 21 1.9 2.04 76 Smartpay NZ Ltd 11 -15.1 -3.8 90 1-2 - 1.7 14 1.8 12 Nil 0.85 19	Arvida Group	90	+2.8	+1.0	40	4-0	- 3	0.6	-	8.0	NE	Nil	N/A	202	EROAD Ltd	197	-20.4	-0.1	95	1-7	1	2.3	-	0.6	NE	Nil	6.74	118
Moa Group Ltd 57 +33.9 +3.0 1 3.0 - 3.1 - 1.2 NE NII 4.49 27 Warehouse Group 270 -1.2 -0.2 63 0-2 7 1.7 10 0.7 18 8.2 0.34 936 Z Energy Ltd 646 +7.2 -3.1 19 3.0 7 5.1 1 0.6 369 5.2 0.84 2,584 Steel & Tube 212 -11.7 -2.4 88 0-2 4 1.1 13 0.5 9 12.4 0.37 188 Sanford Limited Bank 131 +5.8 -0.5 25 4.1 3 1.3 10 0.7 13 8.0 4.5 10 0.5 12.3 548 Orion Health. 300 -11.6 -0.9 88 2-4 4 4.2 - 0.6 NE NII 2-91 4.77 Hallenstein G. 295 -2.2 -3.4 60 0.1 5 2.8 27 0.6 10 14.6 0.79 175 Foley Fam Wines 145 +0.5 -0.4 48 2-0 -7 0.9 4 1.7 1.9 1.9 1.9 1.9 1.9 1.9 1.9 1.9 1.9 1.9	Fonterra S/H Fd	591	+7.0	+1.1	20	8-4	7	1.5	7	0.5	20	4.2	0.50	9,451	Mainfreight Grp	1516	-0.0	-0.8	56	2-8	5	3.0	16	0.4	18	3.1	0.74	1,510
Z Energy Ltd 646 +7.2 -3.1 19 3.0 7 5.1 1 0.6 369 5.2 0.84 2,584 Steel & Tube 212 -11.7 -2.4 88 0-2 4 1.1 13 0.5 9 12.4 0.37 188 Sanford Limited 585 +7.1 +2.2 20 3.0 2 1.1 3 0.4 40 5.5 1.23 548 Orion Health. 300 -11.6 -0.9 88 2.4 4 4.2 - 0.6 NE Nil 2.91 477 Heartland Bank 131 +5.8 -0.5 25 4.1 3 1.3 10 0.7 13 8.0 4.58 616 Veritas Invest. 35 -18.3 +2.1 91 0-1 - 1.2 29 0.9 4 15.0 0.33 15 Nuplex Indust 407 +5.9 -2.3 24 2-0 7 1.4 11 0.8 13 6.6 0.57 779 Hallenstein G. 295 -2.2 -3.4 66 0-1 5 2.8 27 0.6 10 14.6 0.79 175 Foley Fam Wines 145 +0.5 -0.4 48 2-0 - 0.9 4 8. 2-0 - 0.9 4 0.7 21 1.9 2.04 76 Smartpay NZ Ltd 11 -15.1 -3.8 90 1-2 - 1.7 14 1.8 12 Nil 0.85 19	Chorus Ltd	387 +	16.9	+5.0	6	3-0	8	1.9	11	0.9	17	Nil	1.51	1,522	Mercer Group	5	-24.5	+0.6	95	0-2	-	1.0	-	2.0	NE	Nil	0.33	14
Sanford Limited 585 +7.1 +2.2 20 3 -0 2 1.1 3 0.4 40 5.5 1.23 548 Orion Health. 300 -11.6 -0.9 88 2-4 4 4.2 - 0.6 NE Nil 2.91 477  Heartland Bank 131 +5.8 -0.5 25 4.1 3 1.3 10 0.7 13 8.0 4.58 616 Veritas Invest. 35 -18.3 +2.1 91 0.1 - 1.2 29 0.9 4 15.0 0.33 15  Nuplex Indust 407 +5.9 -2.3 24 2-0 7 1.4 11 0.8 13 6.6 0.57 779 Hallenstein G. 295 -2.2 -3.4 66 0.1 5 2.8 27 0.6 10 14.6 0.79 175  Foley Fam Wines 145 +0.5 -0.4 48 2-0 -0.9 4 8 2-0 -0.9 4 0.7 21 1.9 2.04 76 Smartpay NZ Ltd 11 -15.1 -3.8 90 1-2 - 1.7 14 1.8 12 Nil 0.85 19	Moa Group Ltd	57 +	33.9	+3.0	1	3-0	-	3.1	-	1.2	NE	Nil	4.49	27	Warehouse Group	270	-1.2	-0.2	63	0-2	7	1.7	10	0.7	18	8.2	0.34	936
Heartland Bank 131 +5.8 -0.5 25 4-1 3 1.3 10 0.7 13 8.0 4.58 616 Veritas Invest. 35 -18.3 +2.1 91 0-1 - 1.2 29 0.9 4 15.0 0.33 15 Nuplex Indust 407 +5.9 -2.3 24 2-0 7 1.4 11 0.8 13 6.6 0.57 779 Hallenstein G. 295 -2.2 -3.4 66 0-1 5 2.8 27 0.6 10 14.6 0.79 175 Foley Fam Wines 145 +0.5 -0.4 48 2-0 - 0.9 4 0.7 21 1.9 2.04 76 Smartpay NZ Ltd 11 -15.1 -3.8 90 1-2 - 1.7 14 1.8 12 Nil 0.85 19	Z Energy Ltd							5.1						,		212	-11.7						13			12.4		
Nuplex Indust 407 +5.9 -2.3 24 2-0 7 1.4 11 0.8 13 6.6 0.57 779 Hallenstein G. 295 -2.2 -3.4 66 0-1 5 2.8 27 0.6 10 14.6 0.79 175 Foley Fam Wines 145 +0.5 -0.4 48 2-0 - 0.9 4 0.7 21 1.9 2.04 76 Smartpay NZ Ltd 11 -15.1 -3.8 90 1-2 - 1.7 14 1.8 12 Nil 0.85 19																												
Foley Fam Wines 145 +0.5 -0.4 48 2-0 - 0.9 4 0.7 21 1.9 2.04 76 Smartpay NZ Ltd 11 -15.1 -3.8 90 1-2 - 1.7 14 1.8 12 Nil 0.85 19																												
Abano Health. 685 -2.9 -3.8 68 1-2 2 1.6 5 0.3 32 4.8 0.76 143	Foley Fam Wines	145	+0.5	-0.4	48	2-0	-	0.9	4	0.7	21	1.9	2.04	76														
															Abano Health.	685	-2.9	-3.8	68	1-2	2	1.6	5	0.3	32	4.8	0.76	143

#### **ASX and NZX Settlement Dates**

(Continued from Page 8)

transferred and registered in the name of the purchaser.

Shares were sometimes bought or sold multiple times but with the processing of the actual transfers falling months behind. Where settlement was delayed, dividends were paid to the registered shareholder, who may have sold the shares months before. The buyer's broker would then be responsible to contact the seller's broker to claim the dividend "incorrectly" paid to the seller.

That massive volume of unsettled trades and the resulting errors and counter-party risk are probably the reason that many stockbrokers failed in the year *after* the October 1987 crash.

Settlement improved significantly in New Zealand after the Securities Transfer Act 1991 removed the requirement for share certicates and led in 1992 to "scripless trading" under the *FASTER* (fully automated screen trading and electronic registration) system. Trading volumes had also dropped significantly from the peak five years earlier!

Page 10 Market Analysis

## Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company	Share Price	STREI Cur- rent	NGTH R 4-Wk Chg.	ATING Rank 0-99	Insider Buy-Sell	Brokers Following	Short	NTA 10	Volatility	P/E Ratio	Div Yield	P/S Ratio	Market Cap'n	Company	Share Price	Cur-	NGTH RA 4-Wk Chg.	ATING Rank 0-99	Insider Buy-Sell	Brokers Following	Short Interest	Price to NTA	Volatility	P/E Ratio	Div Yield	P/S Ratio	Market Cap'n
UNDER-VALUED	SHAR	ES: Lo	west P	rice/S	Sales, \	Yld >	> 0, Re	el Strer	ngth >	0				BEST PERFORMI	NG SH	ARES	: Stron	gest S	Shares	s, P/E	E < 20	0, P/S <	1.0				
Namoi Cotton	34	+9.8	+6.9		1-0	-		0.3 5	1.3	6		0.09	37	Scigen Ltd	2	+41.9	-8.4	4	0-0	-	-		3.9	1	Nil (	0.04	1
Macquarie C Tel		+13.3			6-0	2						0.09	18	Hi Tech Group		+37.2		4	0-0	-	-	3.0 26			Nil (		9
CML Group Metcash Ltd	18	+5.2		23 14	3-0 5-0	- 10 1						0.10	16 1,583	Konekt Limited Service Stream		+24.5		8	3-0 1-0	-	-	5.3 34 3.0 18		16	Nil		23 194
Cellnet Group		+13.4		13	0-0	-			- 0.7 3 1.7		5.0		1,505	Delta SBD Ltd	10			9	1-0	-	-	0.3 5		6		0.47	5
Watpac Ltd		+12.8				1						0.16	196	Blackgold Int'l		+19.7		9	0-0	-	-	0.4 28		1	Nil (		69
Data 3 Ltd	114			21	0-1	2		9.5 57			5.5		176	Gale Pacific		+19.4		10	8-0	-	-	1.4 8			3.4		88
Sth Cross Elect	35			35	3-0	2			- 1.6			0.23	55	Vita Group Ltd		+18.8		10	1-1	3	0.0				2.7		378
Automotive Hold SRG Limited	435 71		+0.2		0-0 4-0	13		0.5 3 0.8 3	3 0.4 3 1.0		5.1 3.5		,	Pental Limited PTB Group Ltd		+16.0		11 12	0-0 0-0	-	-	2.5 14 0.5 6			4.1 ( 12.3 (		88 17
Maxi TRANS	47				1-0	3		1.1		19		0.26		Elders Limited		+14.6		12	0-0	6	1.7	4.4 46			Nil (		379
Sigma Pharm.	78			33		13		1.8 11			2.6	0.27		Sedgman Ltd	108	+14.1		13	6-0	2	-	1.9 13			6.8		245
Neptune Marine	125			34	0-0	-			0.7	15	3.0	0.28	77	HGL Limited	45	+14.1		13	2-0	-	-	2.3 34			3.3		24
Aust Pharm. Ind		+15.5	-1.1	12	1-0	8		3.3 14			2.1	0.30	,	CI Resources		+14.1	-0.7	13	3-0	-	-	1.1 16			3.7		156
Bluescope Steel The Pas Group	457 65	+3.9 +6.5		25 21	9-1 2-0	14	2.7	0.7     5 1.5   15			1.3 7.7	0.30	2,611 89	Cellnet Group Metcash Ltd		+13.7		13 14	0-0 5-0	13 2	20.6	0.9 13	1.2 0.5		5.0 ا 10.9		11 1,583
Globe Int'l Ltd	120				1-0	_		1.6 12				0.36		Watpac Ltd		+12.8		14	0-1	1	2.3		0.6				196
Colorpak Ltd		+11.3			0-0	1		2.2 12				0.37	60	Colorpak Ltd		+11.3		16	0-0	1	-	2.2 12			3.6		60
The Reject Shop	1017	+16.7			3-0	7	0.3	2.1 10	0.4	21	2.9	0.39	293	RXP Services	57	+10.3		17	0-0		- '	11.4 -			2.2		78
Embelton Ltd	740			31	0-0	-			- 0.3		4.6		16	UXC Limited	123		-3.2	17	1-0		0.0				4.3		413
Caltex Austrlia Lindsay Aust	3723 47				0-1 0-1	11	0.2	4.3 1 2.0 9					10,052	Namoi Cotton Qantas Airways	34 383	+9.8	+6.9 -2.0	17 20	1-0 6-0	- 1/I	- 02	0.3 5 6.1 40			1.5 (		37 7,899
Ibosses Corp.	21			33	0-0	-		0.3 15				0.42	16	PS & C Limited	92		-3.6	21	1-0	-	- 0.2		0.7		6.5		51
HGL Limited		+14.1		13	2-0	-		2.3 34				0.47	24	The Pas Group	65		-0.8	21	2-0	-	-	1.5 15			7.7		89
Service Stream	51	+23.3	+2.2	8	1-0	-	-	3.0 18	3 1.1	17	2.9	0.47	194	Data 3 Ltd	114	+6.3	-3.3	21	0-1	2	-	9.5 57	0.6	17	5.5	0.20	176
PTB Group Ltd		+15.1			0-0	-						0.47	17	UGL Limited	220			23	1-0			2.9 53		6		0.18	366
CIMIC Group Ridley Corp.	2385	+0.4	-4.0 -0.4	35 15	1-1 1-0	13 4		2.5 3.0 15	- 0.3		4.6 2.4		,	Eumundi Group JB Hi-Fi Ltd	7 2212		+0.6 +5.9	24 25	0-0	- 18 1	-	0.7 8 8.6 54				0.97	22 2,187
Gale Pacific		+12.1		10	8-0	-			3 1.4			0.40	88	Brisbane Bronco	34		+1.5	25	0-0	-	-	2.3 14				0.00	33
UXC Limited	123		-3.2		1-0	5			- 0.7		4.3			Bluescope Steel	457		+0.2	25	9-1	14	2.7	0.7 5					2,611
JB Hi-Fi Ltd	2212		+5.9			18	12.8	8.6 54			4.1	0.60	2,187	World Reach Ltd	30			26	0-0	-	-	5.0 78	1.4	6	Nil (		13
PS & C Limited	92			21	1-0	-			- 0.9			0.61	51	Maxi TRANS	47	+3.6	-7.5	26	1-0	3	-	1.1 6			4.3		87
Nufarm Limited Vita Group Ltd	647 250	+1.2		32 10	1-0 1-1	13	1.6	2.4 6	6 0.4 - 0.7		1.5 2.7	0.63	,	STW Comm Group Landmark White	77 52			27 27	1-0 0-0	6	3.4	8.6 47	0.7 0.7		8.9 ( 7.3 (		328 14
STW Comm Grou		+3.5			1-0	6			- 0.9			0.66		Automotive Hold	435		+0.2	28		13		0.5 3			5.1		1,333
Oroton Group		+2.0	-4.1	30	8-0	5	0.6	2.0	0.5	34	3.0	0.67	88	Aust Vintage	39	+2.5	-0.2	29	3-0	-	-	0.5 5		10	Nil (	0.39	91
Sedgman Ltd		+14.1			6-0	2		1.9 13				0.70		W'bool Cheese	933		-1.4	30	0-0	-	0.0	2.5 22				0.87	523
A.P. Eagers		+11.5			16-1	3		4.8 18		26	2.4		,	Globe Int'l Ltd	120		-11.4	30	1-0	-	-	1.6 12			5.8		50 16
Landmark White Joyce Corp.	52 98			27 36	0-0 1-0	-		8.6 47 2.1 1	1.0		7.3 5.6			Embelton Ltd SDI Limited	740 56		+0.8 -1.7	31 31	0-0 5-0	-	-	1.9 18	0.2		4.6 ( 2.5 (		67
Pental Limited		+16.0			0-0	-		2.5 14				0.79	88	Austral Gold	15			32	0-0	-	-		1.7	5	Nil (		72
Collins Foods	488	+30.8	+4.8	6	1-0	6	-	-	- 0.4	NE	2.3	0.79	454	Supply Network	203	+1.1	+1.3	32	0-0	-	-	2.9 20	0.4	14	4.4	0.97	83
Bell Financial		+14.0			9-0	-		2.9 15		20	4.7		138	Nib Holdings	343		-2.6	32				6.4 32			3.4		1,506
Super Retail Gr	1003			21	0-1		9.16		- 0.4			0.88		Sigma Pharm.	78		-0.6	33		13		1.8 11			2.6 ( Nil (		838
Bega Cheese Ltd Nib Holdings	343	+20.7		9 32	1-2 5-0	6 13		3.4 4 6.4 32				0.90	1,003 1,506	GLG Corporation lbosses Corp.	23 21		-1.7 -0.3	33 33	0-0 0-0	-	-	0.3 6 0.3 15			22.6		17 16
Nine Entertain.		+0.5					4.0		- 0.8				1,249	Incremental Oil	4			33	0-0	-	-	0.4 5					7
CI Resources	135	+14.1	-0.7	13	3-0	-		1.1 16				0.94		Neptune Marine	125	+0.6	+5.9	34	0-0	-	-	1.1 7	0.5	15	3.0	0.28	77
Brisbane Bronco		+4.3			0-0			2.3 14						Nine Entertain.	142		+0.2	34	4-1		4.0		0.7				
Eumundi Group SDI Limited	/ 56	+4.6 +1.4			0-0 5-0	-		0.7     8 1.9   18						Redbank Energy Redchip Int'l	800	+0.0		37	0-0		0.0		0.2 9.8		Nil (		6 1
Supply Network		+1.1			0-0			2.9 20						rteachip inti	U	+0.0	+0.0	50	0-0	-	-	-	3.0	U	INII	0.04	'
RXP Services		+10.3			0-0	2	- 1							INCOME SHARES	: High	est Yie	lds, Ca	pitalis	sation	> A\$	250	million					
Village Road.	691	+1.5	-3.3	31	0-2	8	1.5	6.6 26	0.3	25	4.1	1.10	1,108	Worley Group	334	-27.6	-4.6	92	1-0	13 1	10.7		0.4	NE 1	16.8	0.09	819
Pact Group Hold		+2.3			1-0	9							1,443	Pro Maintenance	112		-8.8	69				0.9 17					279
AGL Energy Ltd		+6.0 +11.6			0-0 0-0			2.2 4 9.1					12,462	Monadelphous Gr Seven West Med.		-12.7		74 69			5.1	1.6 29	0.4				572
BPS Technology Sth Cross Media		+7.6			1-0							1.36	59 846	Wellard Limited	133	-9.8 -2.0	-1.3	48	0-0		J. I -		0.6				530
Capilano Honey		+12.9						5.1 24						Origin Energy		-25.2		89	3-0			0.6 -					
Paragon Care		+5.9			1-0	-						1.42	104	Woodside Petrol	2725	-8.6	-0.9	66	0-0	12		1.2 15					
Breville Group		+0.4					3.4							Santos Ltd		-27.6		92	1-0				0.4				
DuluxGroup Ltd Jumbo Interact.	650 101		+1.2				0.7 2	6.0 4.4 7					2,530 45	Metcash Ltd Select harvest	171 491	+13.4		14 80	5-0 2-0		20.6 6.7	1.6 26	0.4				1,583 357
Silver Chef Ltd		+3.0				5		4.4 <i>1</i> 3.6 21						Spotless Group		-16.9		88	6-1				0.2				
Melbourne IT		+11.9			0-0	3						1.56		BHP Billiton	1620			84	1-1				0.2				
Lovisa Holdings		+1.9			1-1							1.60		GDI Property	84		-0.8	48	2-0			0.9 15					450
DWS Limited		+10.2			1-0			5.8 39					152	STW Comm Group					1-0		3.4		0.6				328
Ramsay Health Wellcom Group		+2.0			3-4 1-0		3.4						11,933 206	Seven Group 360 Capital Ind	450 245	-5.5 +0.5	-0.2 ±0.5	58 34	8-0 4-0			0.7 -	0.3		8.9		1,267 519
Clover Corp.		+13.1		7		-		3.1 62 1.9 (						Primary Health		-23.0		87				1.7 19					
1					-									,					-		-					-	, -

Company	Share Cur- 4-W Price rent Cho	RATING k Rank	Brokers Following Short Interest	ROE TO	Volatility P/E Ratio	Div Yield	Market Cap'n	Company		ırket ap'n
Scentre Group	441 +4.3 +0.	1 25 1-	0 9 1.6	1.5 12	0.4 12	8.3	N/A 23,480	SDI Limited	56 +1.4 -1.7 31 5-0 1.9 18 0.6 11 2.5 0.97	67
Cromwell Prop.	101 -1.0 +0.	1 44 4-	2 8 1.3	1.4 12	0.4 12	7.8	5.64 1,756	Emerald Res.	3 +7.8 +4.8 20 5-0 2.6 NE Nil N/A	34
DUET Group	230 +0.8 -1.5	2 33 3-	0 14 0.8	1.7 2	0.3 71	7.6	2.71 5,339	Rural Funds Grp	135 +10.6 -2.2 16 5-0 3 - 1.4 8 0.5 18 6.4 8.03 2	221
ANZ Bank	2409 -8.2 -1.3	2 65 0-	0 19 2.2	1.5 9	0.2 18	7.5	6.45 70,284	Alexium Int'l	72 +0.6 -4.9 34 6-1 - 0.1 0.8 NE Nil N/A 2	206
C.S.R. Ltd	267 -10.4 -0.5	5 70 1-	2 15 2.1	1.2 11	0.4 11	7.5	0.67 1,351	SRG Limited	71 +8.5 +3.0 19 4-0 0.8 3 0.6 28 3.5 0.26	45
Nat'l Aust Bank	2646 -7.3 -1.3	3 63 5-	0 19 0.9	1.7 15	0.2 11	7.5	3.60 69,799	Galaxy Res.	17%+120.5+20.9 1 4-0 - 0.5 1.2 NE Nil N/A 2	209
Orica Ltd	1301 -9.9 -2.0	0 69 2-	0 16 13.7	2.4 -	0.2 NE	7.4	0.85 4,858	Moreton Res Ltd	0 +4.7 -3.4 24 4-0 6.9 NE Nil N/A	7
Hunter H Global	111 -1.0 -1.	5 44 3-	0	0.8 15	0.4 5	7.2	N/A 266	Rent.com.au Ltd	24 +46.5 -4.7 3 4-0 1.2 NE Nil N/A	21
								Lanka Graphite	13 +31.9 +3.1 5 4-0 1.9 NE Nil N/A	1
INSIDER BUYING	: Most Insider Buyi	ng, Relativ	e Strength >	0				Strike Energy	13 +4.7 -2.8 24 4-0 2 1.1 NE Nil N/A 1	104
A.P. Eagers	1131 +11.5 -0.5	5 15 16-	1 3 0.0	4.8 18	0.1 26	2.4	0.71 2,082	LBT Innovations	12 +13.3 -20.7 14 4-0 4.0 - 1.0 NE Nil 5.82	14
Marmota Energy	2 +65.7 -15.5	5 2 13-	0		2.7 NE	Nil	N/A 7	Collaborate	2 +5.2 +1.8 23 4-0 2.9 NE Nil N/A	6
Soul Pattinson	1658 +7.8 -0.8	3 20 10-	0 2 0.0	1.3 3	0.2 48	3.0	6.19 3,969	Metgasco Ltd	6 +6.3 +3.6 22 4-0 1.8 NE Nil N/A	27
8I Holdings	114 +29.3 +4.4	4 6 10-	0		0.6 91	8.0	N/A 407	MacMahon Hold	9 +11.6 -6.7 15 4-0 4 - 0.4 - 1.4 NE Nil 0.17 1	115
Bell Financial	53 +14.0 +0.5	5 13 9-	0	2.9 15	0.6 20	4.7	0.86 138	Magnis Resource	35 +4.9 -1.8 24 4-0 - 0.0 0.8 NE Nil N/A 1	118
Smartgroup Corp	456 +40.0 -0.	7 4 9-	0 3 0.0		0.4 51	1.3	6.31 473	Pioneer Credit	180 +0.6 +0.6 34 4-0 1.7 16 0.4 11 4.8 2.09	81
Applabs Tech.	18 +28.2 +16.4	4 7 9-	0	1.4 -	0.9 NE	Nil	N/A 8	Pantoro Limited	8 +4.0 +0.5 25 4-0 1.4 NE Nil N/A	33
Oroton Group	215 +2.0 -4.	1 30 8-	0 5 0.6	2.0 6	0.3 34	3.0	0.67 88	Brickworks Ltd	515 +2.6 +0.3 29 4-0 7 0.2 1.5 5 0.2 29 3.8 3.11 2,2	253
Gale Pacific	30 +19.4 -2.8	3 10 8-	0	1.4 8	0.8 17	3.4	0.59 88	360 Capital Ind	245 +0.5 +0.5 34 4-0 2 0.1 0.3 9 8.6 7.88 5	519
Bluescope Steel	457 +3.9 +0.2	2 25 9-	1 14 2.7	0.7 5	0.3 15	1.3	0.30 2,611	Aust Careers N.	343 +19.1 -8.7 10 4-0 - 0.3 18.1 - 0.4 17 3.8 3.37 2	287
Centuria Cap'l	97 +3.0 +2.1	7 27 9-	1	1.3 15	0.4 9	4.9	2.00 74	Q Technology	1 +1.0 +3.3 32 4-0 0.2 - 5.7 NE Nil 0.04	2
Macquarie C Tel	870 +13.3 -2.5	5 14 6-	0 2 -	2.4 -	0.2 NE	2.9	0.09 18	Breaker Res NL	14 +62.0 +5.5 2 4-0 1.0 NE Nil N/A	13
Sthn Cross Exp.	0 +9.2 -3.4	4 18 6-	0		7.6 10	Nil	3.87 3	Onevue Holdings	78 +53.0 +5.2 2 4-0 15.6 - 0.7 NE Nil 4.69 1	119
Sedgman Ltd	108 +14.1 +6.5	5 13 6-	0 2 -	1.9 13	0.5 15	6.8	0.70 245	Easton Invest.	135 +40.4 +13.8	37
Grays eCommerce	119 +16.7 +0.	1 11 6-	0	1.2 -	0.6 NE	Nil	0.57 110	Echoice Limited	2 +19.0 -5.2 10 4-0 3.3 NE Nil 0.17	12
Qantas Airways	383 +7.4 -2.0	20 6-	0 14 0.2	6.1 40	0.4 15	Nil	0.53 7,899	CSG Ltd	157 +4.8 -1.2 24 5-1 4 0.7 6.0 18 0.4 33 5.7 1.99 5	501
Breville Group	605 +0.4 -1.5	2 35 6-	0 10 3.4	5.3 31	0.2 17	4.5	1.49 787	DUET Group	230 +0.8 -1.2 33 3-0 14 0.8 1.7 2 0.3 71 7.6 2.71 5,3	339
Elk Petroleum	11 +19.0 +5.0	6 10 6-	0		1.2 NE	Nil	N/A 21	Mantra Group	448 +14.9 -1.3 12 3-0 9 2.3 14.0 42 0.4 33 2.2 2.40 1,1	199
Estia Health	662 +5.1 -4.5	2 23 6-	0 - 2.3		0.3 NE	Nil	4.21 1,200	Costa Group	259 +10.1 -0.8 17 3-0 - 2.0 0.5110 Nil 0.69 8	326
Dyesol Ltd	27 +7.2 -10.5	5 21 7-	1 2	7.0 -	0.8 NE	Nil	N/A 97	CI Resources	135 +14.1 -0.7 13 3-0 1.1 16 0.5 7 3.7 0.94 1	156
Nib Holdings	343 +1.1 -2.0	32 5-	0 13 0.2	6.4 32	0.3 20	3.4	0.92 1,506	CML Group	18 +5.2 -0.8 23 3-0 3.5 0 0.9967 2.9 0.10	16
TPI Enterprises	360 +6.3 +0.5	5 21 5-	0		0.6 NE	Nil	N/A 164	Unity Mining	3 +15.7 +2.4 12 3-0 1 - 0.9 - 2.2 NE Nil 0.40	31
Naos Absolute	100 +3.5 -0.0	3 27 5-	0		0.5 19	2.0	8.72 22	ASX Limited	010 +0.4 -0.7 35 3-0 16 2.4 5.8 33 0.2 18 4.7 8.94 7,7	763
Metcash Ltd	171 +13.4 +4.	7 14 5-	0 13 20.6		0.4 9 1	10.9	0.11 1,583	Reva Medical	112 +28.7 -0.1 6 3-0 2 - 1.0 - 0.4 NE Nil N/A 3	376
G8 Education	332 +1.0 +2.0	32 5-	0 11 8.6		0.2 22	5.7	2.39 1,244	Aust Vintage		91
APN Property	43 +6.2 +0.5	5 22 5-	0	1.7 17	0.8 10	3.5	4.56 130	Bailador Tech.	96 +4.8 -2.0 24 3-0 0.9 6 0.6 15 Nil N/A	60
First Gth Funds	1 +51.5 -59.5	5 2 5-	0	1.1 -	4.2 NE	Nil	N/A 3	Jindalee Res.	20 +2.4 +0.6 29 3-0 0.9 NE Nil N/A	7
Ambition Group	18 +7.3 +0.3	3 20 5-	0	1.1 -	0.9 NE	Nil	0.14 12	Watermark Fund	105 +4.7 +1.6 24 3-0 1.1 - 0.5 NE 4.8 N/A	88
Probiotec Ltd	46 +35.6 +2.5	5 5 5-	0	1.2 0	0.8902	Nil	0.37 24	Intermin Res	7 +2.0 +3.9 30 3-0 1.5 NE Nil N/A	8
Thorney Opp.	55 +10.5 -0.	7 16 5-	0	1.0 10	0.6 10	0.9	N/A 93	Inabox Limited	112 +2.8 -4.1 28 3-0 22.4 - 0.4 NE Nil 0.35	22

## Australian Warrant / Option Analysis

Company	Yr/Mth Share Exercise to Price Price Expiry	Option Scholes Over/ Vola- Lever-	Options Break- to Buy Even 1 Share Rate	Company		Black- Option Share Option Options Bre Option Scholes Over/ Vola- Lever- to Buy Ev Price Valuation Under- tility age 1 Share Ra Valued	en
88 Energy	0.6 2.0 2-0	0.2 0.1 +172 0.75 2.37	1.0 +91	Barrack St Invest.	94 100 0-6	2.0 6.7 -70 0.34 6.45 1.0 +2	0
8IP Emerging Co	96 100 0-10	4.0 1.3 +216 0.06 9.99	1.0 +11	Biotron	6.2 12 0-7	1.3 0.5 +188 0.85 3.45 1.0 +27	0
A1 Cons Gold	2.2 3.0 3-9	0.7 1.4 -50 1.02 1.27	1.0 +15	Birimian Gold	5.8 1.5 2-4	0.3 4.6 -93 0.82 1.22 1.0 -4	0
Adelaide Resources	0.8 5.0 0-7	0.1 0.0 +999 0.90 5.25	1.0 +999	Bisan	0.3 1.5 2-4	0.1	5
Adv Braking Tech	0.7 1.2 0-6	0.3 0.1 +196 1.15 2.67	1.0 +427	Black Rock Mining	3.8 5.0 1-1	2.5	9
Alara Resources	1.6 2.0 1-2	0.4 1.0 -59 1.71 1.30	1.0 +42	Black Star Petroleum	0.1 20 1-10	0.1 0.1 +58 2.89 1.15 1.0 +99	9
Altura Mining	6.2 2.0 0-4	4.0 4.3 -8 1.45 1.38	1.0 -9	Blackgold Int'l	7.8 8.0 0-5	1.5	0
American Patriot	14 25 0-8	1.1 0.3 +244 0.52 5.64	1.0 +161	Botswana Metals	0.3 1.5 0-10	0.1 0.0 +999 0.97 3.34 1.0 +64	5
Analytica Ltd	0.4 1.1 0-0	0.1 0.3 -69 1.14 5.64	1.0 +999	Broken Hill Pros.	3.1 8.0 3-8	0.5 0.8 -39 0.67 1.85 1.0 +3	1
Analytica Ltd	0.4 1.4 2-0	0.2 0.1 +56 1.14 1.63	1.0 +100	Burey Gold	2.1 5.0 1-5	0.4 0.2 +86 0.71 2.78 1.0 +9	5
Antilles Oil & Gas	1.9 10 0-11	0.5 0.0 +968 0.93 3.37	1.0 +545	CBG Capital	94 100 0-7	1.0 3.5 -71 0.19 9.99 1.0 +1	3
Antipa Minerals	1.3 1.0 0-3	0.4 0.5 -18 1.54 2.04	1.0 +43	Canyon Resources	4.2 6.0 0-11	1.0 0.5 +117 0.58 3.42 1.0 +7	5
Antisense Thera.	6.0 27 0-11	0.7 0.0 +999 0.66 5.20	1.0 +430	Capital Mining	0.4 2.0 0-10	0.2 0.1 +191 1.54 1.95 1.0 +67	3
Applabs Tech.	18 25 0-3	2.1 0.8 +148 0.78 5.33	1.0 +496	Caravel Minerals	8.0 3.5 0-3	0.1 4.5 -98 0.87 1.73 1.0 -9	6
Argent Minerals	2.0 18 0-1	0.1 0.0 +999 0.89 9.99	1.0 +999	Carbon Energy	1.3 6.0 0-5	0.2 0.0 +999 0.74 8.40 1.0 +99	9
Argo Global	172 200 1-1	1.3 2.3 -43 0.13 9.99	1.0 +16	Cardinal Resources	11 15 3-7	4.8 4.6 +5 0.67 1.63 1.0 +1	8
Argonaut Resources	0.4 6.0 1-1	0.2 0.0 +999 1.31 2.47	1.0 +999	Catalyst Metals	30 50 2-4	1.0 5.9 -83 0.57 2.35 1.0 +2	6
Arowana Aust Value	100 98 0-4	3.0 4.0 -25 0.10 9.99	1.0 +3	Cellmid Ltd	2.1 3.4 0-8	0.8	2
Artemis Resources	0.1 0.3 0-5	0.1 0.0 +206 2.42 1.63	1.0 +999	Centaurus Metals	0.5 5.0 1-1	0.1 0.1 +97 1.42 2.09 1.0 +75	3
Artemis Resources	0.1 2.0 0-6	0.1 0.0 +949 2.42 1.97	1.0 +999	Challenger Energy	2.9 20 0-4	0.5 0.0 +999 0.66 3.17 1.0 +99	
Arunta Resources	0.1 0.2 3-5	0.1 0.1 +8 2.10 1.04		Citation Resources	6.0 5.0 1-4	2.5 3.8 -35 1.45 1.30 1.0 +1	-
Aspire Mining	0.7 3.0 1-4	0.2 0.0 +480 0.82 2.97	1.0 +224	Cleveland Mining	3.9 65 0-4	0.3 0.0 +999 0.67 9.99 1.0 +99	
Atlas Iron	1.2 7.5 1-4	0.1 0.2 -57 1.35 1.83	1.0 +299	Collaborate Corp	2.0 2.0 1-2	0.7 0.9 -21 1.07 1.63 1.0 +2	
Aura Energy	2.0 5.0 1-4	0.3 0.2 +79 0.71 2.95	1.0 +113	Connexion Media	19 20 1-0	3.6 5.1 -30 0.76 2.24 1.0 +2	8:
Ausquest Ltd	1.1 3.5 2-2		1.0 +81	Cons Zinc	5.2 10 0-5	0.3 0.7 -54 1.24 2.73 1.0 +41	-
Ausquest Ltd	1.1 4.0 0-9	0.2 0.0 +999 0.79 4.29	1.0 +497	Core Exploration	2.4 5.0 1-6	0.7 0.7 +2 1.02 1.83 1.0 +7	-
Aust Rural Capital	44 50 4-6		1.0 +7	Cove Resources	0.7 0.5 3-4		4
Austin Exploration	0.9 3.0 1-7	0.1 0.2 -37 0.98 2.06	1.0 +122	Diatreme Resources	1.2 2.0 0-0	0.1 0.0 +999 1.57 9.27 1.0 +99	9
Bailador Tech Inv	96 100 0-1	0.7 1.0 -28 0.21 9.99	1.0 +77				

Page 12 Market Analysis

Company	Share Price	Exercis Price	Yr/Mth e to Expiry	Option Price	Black- Scholes Valuation	Option Over/ Under- Valued	Share Vola- tility	Option Lever- age	Options to Buy 1 Share	Break- Even Rate	Company	Share Price	Exercise Price			Black- Scholes Valuation	Option Over/ Under- Valued	Share Vola- tility	Option Lever- age	Options to Buy 1 Share	Break- Even Rate
Discovery Africa	0.6	20	0-10	0.1		+999	1.21	3.94	1.0	+999	Opthea	38	27	2-9	11.0	18.7	-41		1.63	1.0	+0
Drake Resources Eden Energy	0.2 6.5	3.0	1-5 2-7	0.1 3.4	0.0 4.9	+558	1.29		1.0 1.0	+592 -1	Orinoco Gold Ozgrowth Ltd	17 12	11 18	0-9 0-6	8.0 0.5	6.7 0.0		0.66		1.0 1.0	+21 +159
Elixir Petroleum	0.1	1.5	0-7	0.1	0.0	+407	2.52	1.68	1.0	+999	PM Capital Asian	87	100	0-3	0.1	0.1	+73	0.14	9.99	1.0	+79
Elk Petroleum Ellerston Global Inv.	11 93	25 100	1-5 2-1	0.6 11.0	3.0 8.6		1.12 0.18		1.0 1.0	+89 +9	Pacific American Coal Pacific Niugini	4.5 8.3	25 6.0	1-10 1-6	0.5 3.5	0.1 3.6		0.65 0.65		1.0 1.0	+158 +10
Elysium Resources	0.3	20	0-1	0.1			0.10		1.0	+999	Panterra Gold	6.0		2-10	1.8	1.5		0.03		1.0	+44
Empire Oil	37	0.9	2-2	3.1	36.2		-	1.02	1.0	-64	Paradigm Metals	0.2		0-10	0.1	0.1		1.35		1.0	+63
Enerji Ltd Env. Clean Tech.	3.0 2.0	20 1.5	0-10 1-5	0.1 1.0	0.1 1.1		1.02 1.03		1.0 1.0	+880 +17	Parmelia Resources Pelican Resources	4.4 1.0	5.0 2.0	1-3 1-4	2.6 0.3	1.8		1.06 1.07		1.0 1.0	+55 +87
Env. Clean Tech.	2.0	0.9	1-5	1.1	1.3		1.03		1.0	+0	Peninsula Energy	91		2-10	23.0	85.8		0.46		1.0	-34
European Metals Fatfish Internet	12 7.6	10 22	0-4 0-5	4.0 0.2	3.6 0.2		1.14	-	1.0 1.0	+80 +999	Perpetual Equity Phylogica Ltd	95 1.3	100 9.0	0-3 0-4	0.6 0.1	0.5		0.09	9.99 7 12	1.0 1.0	+23 +999
Firestrike Res.	6.3	4.0	0-10	3.8	3.1	+22	0.93	1.70	1.0	+29	Platinum Asia Inv	97	100	1-3	4.3	3.3	+30	80.0	9.99	1.0	+6
First Graphite Fox Resources	5.4 0.2	20 4.0	0-8 0-4	0.8		+155 +999	1.16 0.71	2.93 9.99	1.0 1.0	+765 +999	Platypus Minerals Pluton Resources	0.8 3.4	3.5 5.5	0-9 1-1	0.2	-		1.31		1.0 1.0	+671 +79
Future Generation IF		110	0-4	4.3	7.0		0.10		1.0	-0	Prima Biomed	4.5	20	1-4	1.2	1.4		1.50		1.0	+229
Future Global Opp. GBM Resources	116	110 3.5	1-7 0-4	6.3 0.1	11.2		0.08		1.0 1.0	+0	Proteomics Int'l	30 0.1	20	2-1 1-1	14.0 0.1	22.1	_	1.34		1.0	+6 +999
Gladiator Res.	1.6 0.6	0.6	1-4	0.1	0.1		1.12 1.75		1.0	+999 +12	Proto Res & Inv Pryme Energy	0.1	5.5 2.0	1-1 0-5	0.1		+999		3.80	1.0 1.0	+999
Glennon Small Coys		100	0-6	0.8	0.9		0.06		1.0	+9	QV Equities	100	100	0-1	0.4	0.7		0.08		1.0	+10
Global Value Fund Goldphyre Resources	101 s 6.8	100	0-1 0-7	0.2 1.4	1.2 2.9		0.11		1.0 1.0	-7 +74	RTG Mining Ram Resources	36 0.2	150 2.5	1-3 0-12	2.0	-	+999 +999	0.48 1.14	6.52 3.07	1.0 1.0	+214 +999
Greenland M&E	2.9	20	0-4	0.1	0.0	+999	0.72	9.99	1.0	+999	Raya Group	2.5	1.5	0-5	25.0	1.3	+999	1.48		1.0	+999
Greenland Minerals Havilah Resources	2.9 29	8.0 30	2-7 1-4	1.0 7.0	0.6 7.1		0.72 0.57		1.0 1.0	+55 +22	Raya Group Red Mountain Mining	2.5	1.5 0.4	0-5 1-7	1.5 0.1	1.3 0.1		1.48 1.49	1.61	1.0 1.0	+60 +74
High Peak Royalties	7.1	35	1-2	0.2					1.0	+315	Red Mountain Mining		3.0	0-4	0.1	-			4.83	1.0	+999
IM Medical	0.1	1.0	0-7 1-5	0.1	0.0 2.4		0.00		1.0	+999 +64	Red Mountain Mining		0.6	0-4	0.1	0.0	+634		2.96	1.0	+999
Icollege Ltd Imugene Ltd	11 1.1	20 1.5	1-5	1.0 0.3	0.2		0.88 0.71	-	1.0 1.0	+64 +58	Red Mountain Mining Redstone Resources	0.2	1.2 3.0	0-1 1-5	0.1 0.1	0.0	+999 -79	1.49 2.29	9.99 1.18	1.0 1.0	+999 +186
Indus Energy NL	1.2	30	0-4	0.1			1.86		1.0	+999	Redstone Resources	0.7	20	0-0	0.1	0.5			1.18	1.0	+999
Intermin Resources Investigator Res.	6.5 1.0	7.5 10	1-4 1-1	1.0 0.2	1.5 0.0		0.58 0.66		1.0 1.0	+22 +753	Renascor Resources Reward Minerals	1.5 54	3.0 25	0-7 0-4	0.3 35.0	0.2 29.2		1.11 0.51	2.61 1.84	1.0 1.0	+286 +37
Invigor Group	5.6	5.0	2-4	1.2	2.8	-58	0.81	1.52	1.0	+4	Rhinomed Ltd	2.7	6.0	1-2	0.7	0.6	+24	1.01	2.09	1.0	+118
Jacka Resources Kaboko Mining	0.4	13 1.2	0-3 0-6	0.1			1.24		1.0 1.0	+999 +999	Rumble Resources Ryder Capital	1.2 98	8.0 125	0-4 2-9	0.1 4.0			1.35	4.44 9.99	1.0 1.0	+999 +10
Kabuni Ltd	14	30	2-6	4.0	3.0	+34	0.68	2.10	1.0	+43	Samson Oil & Gas	0.3	3.8	1-1	0.1		+805	1.24	2.58	1.0	+967
Katana Capital King River Copper	81 0.8	100 10	0-0 2-4	0.1	3.0 0.2		0.14	-	1.0 1.0	+999 +198	Sayona Mining Shareroot Ltd	1.6 4.0		0-10 1-10	0.3 1.0	1.3 3.3		3.13 2.12		1.0 1.0	+138 +25
King River Copper	0.8	10	2-4	25.0		+999			1.0	+405	Siburan Resources	2.0		1-10	4.6			0.95		1.0	+92
Kingston Resources	0.5 1.5	7.0 8.0	0-4 1-3	0.1	0.0		1.20 1.64		1.0 1.0	+999 +293	Silver Mines Sino Aust Oil & Gas	0.2 48	0.3 75	1-8 0-9	0.1 2.5	0.2		2.05	1.14 9.99	1.0 1.0	+53 +88
Kogi Iron Laconia Resources	0.3	6.0	1-3 2-7	0.3	0.5		1.82		1.0	+293 +221	Spitfire Reources	0.9	12	0-9 0-1	0.1			0.00		1.0	+999
Latin Resources	0.5	2.0	1-0	0.1		+107			1.0	+320	St George Mining	9.0	20	1-4	2.0	2.0		0.97		1.0	+95
Lindian Res. Lionhub Group	0.1 16	2.0 22	2-5 4-9	0.2	0.1 5.6	+262 -91	0.52		1.0 1.0	+259 +8	Star Striker Star Striker	2.1	0.4	0-1 1-10	1.6 1.5	1.7 1.5		0.91		1.0 1.0	-44 +5
Lodestar Minerals	2.7	3.0	0-1	0.7	0.3	+156	1.24	4.50	1.0	+999	Stargroup	3.5	5.0	2-9	1.0	2.1	-51	1.11	1.32	1.0	+22
Lucapa Diamond Lucapa Diamond	32 32	30 20	0-2 1-7	5.9 21.0	6.2 19.3		1.01 1.01		1.0 1.0	+99 +17	Stavely Minerals Sthn Hemi Mining	10 5.8	30 4.5	0-4 0-0	1.7 0.4	0.2 1.3		1.10 1.23		1.0 1.0	+999 -100
MRG Metals	5.0	25	0-7	0.5	0.0	+999	0.90	4.97	1.0	+999	Strata-X Energy	3.9	12	0-11	0.9	0.1	+812	0.71	3.99	1.0	+269
MRG Metals  Magellan Financial	5.0 2198	15 300	4-6 0-42	0.5 •220 0	2.4 1900.4		0.90	1.40 1.16	1.0 1.0	+29 +51	Sun Resources Tag Pacific	0.1 4.0	2.5	1-7 1-7	0.1 0.6	0.1		2.72 0.83		1.0 1.0	+683 +180
Magellan Flagship	193	105	1-8	91.0	91.6	-1	0.18	2.10	1.0	+1	Tanga Resources	5.4	5.0	0-10	2.3	3.1	-27	1.72	1.37	1.0	+45
Magnis Resources Mantle Mining	35 1.4	10 1.8	1-3 0-4	25.0 0.2	25.4 0.3		0.57 1.18	1.37	1.0 1.0	+0 +192	Target Energy Tasman Resources	0.2 5.0	1.2 5.0	1-0 2-1	0.1 2.0	0.0 3.1		1.55 1.19		1.0 1.0	+550 +18
Mantle Mining	1.4	1.5	-	0.6	0.8		1.18		1.0	+26	Tomizone	14	40	2-7	0.9	2.3	-61	0.68	2.20	1.0	+51
Marindi Metals Metals of Africa	0.6 4.2		0-10 0-10	0.2 2.0		+463 +999				+375 +418	Triton Minerals US Residential Fund	8.5 68	15 95	1-1 0-5	1.8 0.3	1.9 1.0		0.97 0.41		1.0 1.0	+92 +129
Minera Gold	0.1	1.2	0-10	0.1		+999				+999	Valence Industries	12	25	0-5	1.4			0.59		1.0	+635
Mining Projects	0.5		0-4	0.1		+259			1.0	+964	Valmec Ltd	13		1-10	2.0	1.6		0.57		1.0	+48
Minotaur Exploration Minguest Ltd	5.5 1.1	9.5 4.5	1-9 1-2	1.1 0.4	0.5	+118		1.66	1.0 1.0	+45 +247	Variscan Mines Venus Metals	2.0 17	1.5 20	1-2 0-9	0.5 2.8	1.3 4.8		1.60 1.05		1.0 1.0	+0 +54
Mitchell Services	2.0	30	0-5	0.1		+999			1.0	+999	WHL Energy	0.1	18	0-9	0.1		+957	2.75	1.72	1.0	+999
Money3 Corp.  Mozambi Resources	104 4.1		2-3 1-10	40.0 2.3	17.0 2.8	+135	0.39		1.0 1.0	+25 +3	WHL Energy WPG Resources	0.1 3.5	0.2 4.0		0.1	0.1		2.75 0.77		1.0 1.0	+60 +46
Mt Magnet South	0.4	0.6	2-10	0.1	0.3	-66	1.45	1.17	1.0	+22	Wealth Defender	76	100	0-10	0.2	0.3	-35	0.18	9.99	1.0	+40
Mustang Resources NKWE Platinum	9.0 7.0	25 10	1-4 0-1	0.8 1.5		+178 +999			1.0 1.0	+120 +999	West Peak Iron Westoz Inv Coy	2.5 75	5.0 105	1-10 0-6	1.0 0.1	0.6		0.84 0.16		1.0 1.0	+61 +96
NSL Consolidated	0.8	1.0	0-10	0.4	0.2	+72	1.01	2.05	1.0	+96	White Cliff Min.	0.7	3.0	1-0	0.2	0.0	+479	0.92	2.96	1.0	+335
Namibian Copper Naos Absolute Opps	0.2 100		3-2 0-9	0.1 5.6	0.1 5.3		1.43 0.13		1.0 1.0	+93 +8	Wolf Petroleum XTV Networks	0.4	5.0 2.0	2-5 2-3	0.2	0.2		1.50 0.79		1.0 1.0	+189 +49
New Talisman Gold	0.6	2.0	1-9	0.2	0.1	+233	0.76	2.54	1.0	+110	YPB Group	28	20	1-8	7.0	12.5	-44	0.62	1.81	1.0	-2
Novogen Ltd Omni Market Tide	11 4.0	40 10	4-3 2-10	5.0 1.4	4.0 1.9			1.52 1.43	1.0 1.0	+41 +45	Zeta Resources Ziptel Ltd	15 54		0-3 0-10	1.0 25.0	0.0 28.4		0.39 0.91		1.0	+999 +3
Jilili Market Hue	٠.٠	10	2 10	1.4	1.0	دے	1.07	1.40	1.0	<del>+-1</del> ∪	Liptor Ltu	J-4	50	0 10	20.0	20.4	12	0.01	1.04	1.0	70

Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

Performance I	Price/Sales P/E Gross		Price/Sales P/E Gross	Performance	Price/Sales P/E Gross
Forecast Price  A2 Milk Company A 185  AMP Limited C 560	Ratio         Ratio         Yield           7.89         NE         Nil           1.27         13         7.0	Forecast Price  Hellaby Hold. D 273  Horizon Energy C 435	Ratio Ratio Yield  0.36 10 10.9  0.97 27 4.5	Forecast Price  Ryman Health. C 808 SLI Systems Ltd E 74	Ratio Ratio Yield  N/A 17 1.7 1.61 NE Nil
AWF Madison Grp D 220 Abano Health. D 685 Air New Zealand B 290 Airworks Ltd A 410 Akd Int Airport B 559 Allied Farmers E 5.1 Aorere Res. * N/R 0.2	0.37 14 5.1 0.76 32 4.8 0.66 10 7.7 1.42 13 5.4 N/A 30 3.6 0.45 52 Nil 2.11 NE Nil	Horizon Energy	9.72 NE NII 0.76 NE 4.2 0.76 17 NII 0.77 15 7.1 N/A 14 12.0 0.71 NE NII 6.12 13 5.1	Sanford Limited         B         585           Satara Co-op         D         58           Scales Corp Ltd         B         224           Scott Tech. Ltd         C         139           SeaDragon Ltd         C         1.4           Sealegs Corp         D         8.6           Seeka Kiwifruit         B         385	1.23 40 5.5 0.19 NE Nil 1.19 17 1.9 0.87 13 8.0 N/A NE Nil 0.66 NE Nil 0.52 19 2.9
Argosy Property         D         114           Arvida Group         D         90           Augusta Capital         C         97           Barramundi Ltd         E         62           Bathurst Res         E         18           Betnunes Invest         D         1.7	7.87 14 6.2 N/A NE Nil 9.59 16 3.1 N/A 9 9.0 N/A NE Nil 0.11 NE Nil	Mainfreight Grp A 1516 Marlin Global E 82 Marsden Mar. B 288 Mercer Group C 4.6 Meridian Energy C 239 MetLifeCare C 438	0.74 18 3.1 N/A 6 9.0 N/A 14 5.8 0.33 NE Nil 2.11 25 6.7 9.36 8 1.0	Seeka Kiwifruit   B   385     Serko Limited   E   81     Skellerup Hold.   C   144     Sky City Ltd   B   447     Sky Network TV   B   455     Smartpay NZ Ltd   C   11     Smiths City   C   51	4.90 NE Nil 1.37 13 8.7 2.87 20 4.7 1.91 10 9.2 0.85 12 Nil 0.12 21 4.9
Blis Technology	N/A NE Nil 1.23 16 6.8 7.12 NE Nil N/A NE Nil 3.75 11 5.1 0.19 37 Nil	Methven Limited         C         112           Michael Hill         D         94           Mid-Cap Index         B         373           Mighty River         D         263           Millennium & C.         B         150           Moa Group Ltd         B         57	0.85 14 9.9 0.72 13 5.3 N/A 5 9.1 2.15 77 7.4 1.82 8 2.2 4.49 NE NII	Snakk Media Ltd         D         87           Sol. Dynamics         B         155           South Port NZ         B         450           Spark NZ Ltd         B         339           Speirs Group         C         12           Steel & Tube         B         212	1.17 NE Nil 1.68 27 1.3 3.42 15 7.4 1.76 17 8.2 0.08 3 11.6 0.37 9 12.4
Cavotec MSL         E         245           Chorus Ltd         A         387           Coats Group plc         E         48           Col Motor Co         B         540           Comvita         B         890           Contact Energy         D         445           DNZ Property         C         201	1.08 20 1.6 1.51 17 Nil 0.33 26 Nil 0.22 10 8.5 2.40 35 2.0 1.34 25 5.8 9.84 9 7.1	NPT Limited         D         64           NZ Exchange Ltd         D         105           NZ Oil & Gas         * N/R         43           NZ Refining Co         C         365           NZ Windfarms         C         8.5           NZF Group         D         1.0           NZSX 50 Port.         C         197	6.22 16 7.7 4.09 20 7.9 1.26 NE Nil 4.90 NE Nil 2.78 NE Nil 5.55 NE Nil N/A 7 8.3	Summerset Group         B         401           Synlait Milk         B         280           T&G Global         D         180           TeamTalk Ltd         C         64           Tenon Ltd         B         260           Tourism Hold         B         237           Tower Limited         E         179	N/A 16 0.9 0.98 36 Nil 0.29 13 2.3 0.31 14 17.4 0.28 19 1.9 1.13 13 7.6 1.00 NE 9.0
Delegat Group A 600 Diligent Board B 590 EROAD Ltd C 197 Ebos Group Ltd A 1362 Evolve Educat. C 101 F & P Health. B 868	2.63 19 2.5 4.82 47 Nil 6.74 NE Nil 0.34 19 3.8 5.43 NE Nil 7.66 49 2.2	NZSX 10 Fund D 124 NZSX 10 Fund D 124 NZSX Hot Fund D 124 NZX Aust MidCap C 503 New Talisman * N/R 0.6 Nuplex Indust A 407 Opus Int'l Cons D 119 Orion Health. E 300	N/A 21 8.4 N/A 8 5.6 N/A NE Nil 0.57 13 6.6 0.33 7 10.4 2.91 NE Nil	Trade-Me Ltd B 397 Training Sol. D 0.2 Trilogy Intern. A 318 Trust Power Ltd C 760 Turners Ltd C 29 VMob Group B 39	7.87 20 5.7 N/A NE Nil 5.41 44 1.6 2.39 17 7.1 1.88 10 3.5 0.00 NE Nil
Finzsoft Sol'ns E 235 Fletcher Build. B 709 Fliway Group C 104 Foley Fam Wines C 145 Fonterra S/H Fd A 591 Freightways Ltd A 633	1.03 8 Nil 0.56 18 7.2 N/A NE Nil 2.04 21 1.9 0.50 20 4.2 2.04 23 5.4	Ozzy (Tortis) D 321 PGG Wrightsons E 40 Pac Edge Bio. E 44 Port Tauranga A 1875 Precinct Prop. D 123 Promisia Integ. E 1.1	N/A 12 10.2 0.25 9 13.9 N/A NE Nil 9.51 32 3.9 8.70 12 4.4 N/A NE Nil	Vector Ltd D 316 Veritas Invest. D 35 Vetilot Limited E 0.2 Vista Group Ltd D 486 Vital Health PT C 188 WN Drive Tech. B 5.5	2.43 22 6.8 0.33 4 15.0 N/A NE Nil 8.24 97 Nil 9.50 7 4.3 0.51 NE Nil
Genesis Energy         C         184           Gentech Group         B         231           GeoOP Ltd         C         37           Goodman Prop.         D         127           Green Cross H.         C         258           Hallenstein G.         C         295	0.88 18 12.1 4.36 50 2.2 9.18 NE Nii 9.32 9 7.0 1.07 18 3.8 0.79 10 14.6	Property F Ind.         C         163           Pumpkin Patch         C         10           Pushpay Hold.         C         700           Pyne Gould Corp         D         25           Rakon Ltd         D         26           Restaurant Brds         C         430	N/A 11 6.0 0.07 NE NiI N/A NE NiI 7.36 NE NiI 0.38 16 NiI 1.17 18 6.1	Warehouse Group         C         270           Windflow Tech.         C         2.5           World Index Fd         E         100           Wynyard Group         C         150           Xero Lid         E         1625           Z Energy Ltd         C         646	0.34 18 8.2 0.41 NE Nil N/A NE Nil 6.67 NE Nil N/A NE Nil 0.84 NE 5.2
A.P. Eagers A 1131 AGL Energy Ltd A 1847 ALS Limited B 340	4.58 13 8.0 0.71 26 2.4 1.17 57 3.5 0.98 13 6.2	Rubicon Limited E 22  DuluxGroup Ltd A 650 Empire Oil, Gas D 37 Estia Health C 662	0.15 20 Nil 1.50 22 3.5 N/A NE Nil 4.21 NE Nil	Ave of 140 Cos C 267  Orora Limited B 222  Pact Group Hold B 490  Perpetual Ltd A 4057	0.02 20 3.9 0.79 20 3.4 1.16 21 4.0 3.58 15 5.9
AMP Ltd B 522 ANZ Bank A 2409 APA Group A 879 APN Outdoor Grp B 562 ARB Corporation A 1520 ASX Limited A 4010	0.86 17 5.0 6.45 18 7.5 6.30 17 3.8 3.74 NE 0.4 3.65 27 1.9 8.94 18 4.7	Event Hospital. A 1471 Evolution Min. B 161 Fairfax Media C 84 Flexicorp Ltd B 278 Flight Centre A 3850 Fortescue Metal C 190	1.98 21 3.1 2.40 16 1.2 1.09 24 4.8 2.48 10 6.4 1.64 15 3.9 0.53 14 2.6	Platinum Asset       A       642         Premier Invest       A       1240         Primary Health       B       234         Q.B.E. Insur.       B       1047         Qantas Airways       B       383         Qube Holdings       B       220	N/A 18 5.8 2.01 22 3.4 0.75 9 8.5 0.56 14 3.5 0.53 15 Nil 1.97 26 2.3
AVEO Group A 299 Abacus Property A 297 Adelaide Bright A 467 Alumina Ltd B 117 Amcor Ltd A 1254 Aneka Tambang B 125	5.12 27 1.7 5.71 12 5.7 2.24 17 3.6 N/A NE 1.4 1.18 17 4.1 N/A NE 0.1	G8 Education A 332 GPT Group A 492 Genworth Mort. A 265 Goodman Group A 603 Graincorp A 855 Growthpoint Pro A 307	2.39 22 5.7 8.14 13 4.3 4.32 8 6.0 8.92 9 3.7 0.48 61 1.2 9.62 14 6.2	REA Group Ltd       A       4936         Ramsay Health       A       5905         Recall Holdings       B       666         Reece Limited       A       3317         Regis Health       B       583         Regis Resources       B       243	N/A 32 1.4 1.62 31 1.7 1.94 25 1.4 1.58 20 2.0 4.00 30 3.0 2.61 14 2.5
Ansell Ltd A 1504 Ardent Leisure A 200 Argo Investment A 771 Aristocrat Leis A 1000 Asaleo Care Ltd C 167 Asciano Limited A 889	1.08 9 2.9 1.47 27 6.3 N/A 23 3.8 4.04 25 1.7 1.60 NE 3.2 2.26 24 1.6	Harvey Norman         A         429           Henderson Group         B         526           Hutchison Tel.         D         7.6           IDP Education         C         365           IOOF Holdings         A         790           IPH LImited         B         847	2.95 18 4.7 4.83 12 3.3 N/A NE NII N/A NE NII 2.52 17 6.7 N/A 45 1.6	Rio Tinto Ltd B 4162 S/Tracks ASX200 A 4641 SAI Global Ltd B 400 SG Fleet Group A 374 Sandfire Res. B 549 Santos Ltd C 321	0.30 2 6.2 N/A 23 4.2 1.54 21 4.1 5.30 22 2.9 1.57 12 2.4 0.78 NE 10.9
Aurizon Hold. B 392 AusNet Services B 149 Aust Pharm. Ind B 213 Aust Foundation B 553 Aust United In B 726 Automotive Hold A 435	2.20 14 6.1 2.82 NE 5.6 0.30 24 2.1 N/A 21 2.5 N/A 31 4.7 0.25 15 5.1	IRESS Limited	4.58 30 4.4 3.31 NE 3.0 1.39 13 3.9 1.15 7 4.7 1.12 18 5.5 N/A 14 4.8	Scentre Group	N/A 12 8.3 5.39 17 2.6 0.48 NE 8.9 0.46 6 14.6 9.01 10 5.2 0.27 16 2.6
BHP Billiton A 1620 BKI Invest Coy B 166 BT Invest Mgmt A 994 BWP Trust A 311 Bank of Qiland A 1263 Bega Cheese Ltd A 657	1.49 15 9.9 N/A 22 4.3 5.83 20 3.7 N/A 10 5.1 4.37 15 5.9 0.90 81 1.3	Invocare Ltd A 1135 Isentia Group B 447 JB Hi-Fi Ltd A 2212 James Hardie A 1637 Cleanaway Waste C 78 LendLease Group A 1234	2.95 23 3.2 7.02 46 1.5 0.60 16 4.1 3.60 20 4.5 0.88 NE 1.9 0.54 14 4.4	Sims Metal Mgmt         B         751           Sirtex Medical         A         3569           Sonic Health         A         1824           Soul Pattinson         A         1658           South32 Limited         C         115           Spark Infrastru         B         197	0.24 14 3.9 N/A 50 0.6 1.75 20 3.8 6.19 48 3.0 0.39 NE Nil N/A 23 5.9
Bellamy's Aust. A 1280 Bendigo Bank A 1024 Blackmores Ltd A%18999 Bluescope Steel A 457 Boral Limited B 536	9.24 NE 0.2 3.02 11 6.4 6.94 70 1.1 0.30 15 1.3 0.95 17 3.4 2.33 22 2.6	Link Admin. B 794 M2 Group Ltd A 1232 MNC Media Inv. C 360 MYOB Group C 302 Macquarie Atlas B 434	N/A NE Nil 2.02 31 2.6 N/A NE Nil N/A NE Nil N/A NE 3.0	Spotless Group C 100 Star Entertain. A 539 Steadfast Group B 150 Sth Cross Media B 110 Stockland B 415	0.38 8 10.0 2.08 26 2.0 4.20 23 3.3 1.36 11 5.5 4.63 11 5.8
Brambles Ltd A 1057 Brickworks Ltd A 1515 Burson Group B 418 C.S.R. Ltd B 267 CIMIC Group B 2385 CSL Limited A%10536	3.11 29 3.8 2.45 47 2.1 0.67 11 7.5 0.48 NE 4.6 6.91 27 1.5	Magellan Fin Gp A 2198 Magellan Flag. B 193 Mantra Group B 448 Mayne Pharma Gr B 123 McMillan Shake. A 1190	N/A 20 3.4 N/A 5 1.0 2.40 33 2.2 6.84 NE Nil 2.48 14 4.4	Super Aetail Gr A 1003 Sydney Airport B 649 Syrah Resources B 396 TPG Telecom Ltd B 1015 Tabcorp Holding B 429	0.88 21 4.0 N/A NE 3.6 N/A NE Nil 6.34 36 1.1 1.65 11 4.7
Caltex Austrlia         A         3723           Carlton Invest         A         3073           Carsales.com         A         1136           Challenger Ltd         A         752           Chart H Retail         B         425           Charter Hall GR         B         447	0.41 NE 1.9 N/A 22 3.5 8.75 26 3.0 2.46 14 4.0 7.93 10 6.5 8.03 15 5.4	Medibank Priv.         B         246           Metcash Ltd         A         171           Milton Corp.         B         443           Mirvac Group         B         190           Myer Holdings         B         104           Nat'l Aust Bank         A         2646	1.03 24 2.2 0.11 9 10.9 N/A 22 4.2 4.13 11 5.0 0.19 20 6.8 3.60 11 7.5	Tatts Group Ltd       B       400         Technology One       A       470         Telstra       B       565         Transurban Grp       B       1085         Treasury Wine       A       884         Veda Group Ltd       B       282	2.00 23 4.1 6.67 41 1.4 2.60 NE 5.4 N/A NE 3.7 2.99 21 1.6 7.01 30 2.1
CocaCola Amatil         A         833           Cochlear Ltd         A         9278           Comwealth Bank         A         7660           Computershare         A         1075           Corp Travel M.         A         1145           Costa Group         B         259	1.27 17 5.0 5.71 36 2.0 N/A NE 5.5 2.34 30 2.9 5.61 42 1.4 0.69 NE Nil	Navitas Ltd A 468 New Hope Corp. B 171 Newcrest Mining A 1496 News Corp. B 1734 Nib Holdings A 343 Nine Entertain. A 142	1.80 27 4.2 2.80 19 3.8 2.64 21 Nil 0.90 NE 0.7 0.92 20 3.4 0.93 7 6.5	Vicinity Centre         B         295           Village Road.         B         691           Virgin Aust         C         49           Vocus Comm.         A         761           WAM Capital Ltd         A         221           Wesfarmers Ltd         A         4293	N/A 18 5.7 1.10 25 4.1 0.36 NE NIE 5.16 39 0.3 N/A 18 6.3 0.77 20 4.7
Cromwell Prop.         B         101           Crown Resorts         A         1200           DUET Group         B         230           Dexus Property         A         748           Djerriwarrh         A         404           Domino's Pizza         A         5235	5.64 12 7.8 2.51 23 3.1 2.71 71 7.6 N/A 12 5.5 N/A 19 6.4 6.45 71 1.0	Nthn Star Res.         A         324           Nufarm Limited         A         647           OZ Minerals Ltd         B         421           Oil Search Ltd         B         695           Orica Ltd         A         1301           Origin Energy         B         401	2.27 21 1.5 0.63 40 1.5 1.54 42 2.4 5.38 25 1.8 0.85 NE 7.4 0.44 NE 12.5	Westpac Banking         A         3035           Westfield Group         A         1084           Westfield Corp.         A         1008           Westfield Ret.         A         328           Woodside Petrol         A         2725           Woolworths Ltd         A         2376	8.66 23 6.2 5.46 14 4.7 N/A 29 3.3 8.95 13 3.0 2.47 8 11.4 0.50 14 5.9
Downer EDI Ltd A 313	0.19 6 3.8	opyright © Securities Rese		Worley Group B 334	0.09 NE 16.8 0.14 16 27.9

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#### **Investment Outlook**

(Continued from Page 1)

Is this the time to rush into Resources shares? Maybe. Maybe not. More importantly, this newsletter does <u>not</u> like to *rush* into anything. We are here for the long haul. Perhaps it is time to start *reviewing* the Resources sector and perhaps it is time to start increasing our portfolio weightings in that sector.

That does not mean making sudden changes to our portfolio, but probably a series of small sales and purchases, spread over the next several months. We will take some partial profits on some of the more mature, more fully priced shares in our portfolio. These are usually some of the larger shareholdings, so even a partial sell down can provide a substantial sum of cash for re-investment. Cash from those sales will be used to steadily add to our positions in depressed Resources "tainted" shares!

By spreading this re-balancing over several months we can monitor commodity prices, market sentiment to the Resource sector and the prices and reports of the companies where we are increasing our holdings. If conditions change we *could* slow down or defer further re-balancing.

As previously, we believe that companies providing services to the Resources sector are generally better investments than companies directly involved in exploration or mining. So while we have investments in Iluka Resources (a debt-free, cash flow positive, profitable, dividend paying company, even at current depressed levels) and Mt Gibson Iron (trading at little more than half the value of its cash in the bank), the most attractive investments may be in companies that provide services to the Resources sector or "tainted" by association: AJ Lucas Group, ALS Ltd, Ausenco, Cardno, Finbar Group (i.e. property development in a region widely considered to be "dependent" upon the Resources sector) and Programmed Group.

Every market or sector decline (and most company declines) can offer an attractive buying opportunity. Timing the bottom of that decline and potential future recovery is never easy and can seldom be done with a high degree of accuracy. Nevertheless, even only *partial* success can ultimately yield significant returns.

## Dividend\$

	Cents per	Ex-	Pay-	Tax
Company	Share	Date	able	Credit
Augusta Capital	1.25	04-02	12-02	Full
Smiths City Group	1.00	05-02	12-02	Nil
· ·				

Australian Shares

Vocus Communications 9.50 -

Total Ret	urn Index f	for All List	ted Shares
Jan 11	1575.68	Jan 18	1559.76
Jan 12	1579.17	Jan 19	1555.26
Jan 13	1580.73	Jan 20	1556.44
Jan 14	1569.29	Jan 21	1548.30
Jan 15	1577.11	Jan 22	1551.47
Jan 25	1556.70	Feb 1	1554.44
Jan 26	1555.05	Feb 2	1554.58
Jan 27	1555.06	Feb 3	1543.61
Jan 28	1546.33	Feb 4	1543.61
Jan 29	1550.19	Feb 5	1536.75

#### Next Issue:

The next issue of *Market Analysis* will be emailed in five weeks time on <u>Monday March 14, 2016</u>.

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