Market Analysis

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Summary and Recommended Investment Strategy.

The stockmarket is <u>not</u> like a casino where you place bets. It is like planting seeds and seeing what will grow over the next 5, 10 or 25 years! Over that long term time-frame, news and fluctuations are just random background noise.

Investment Outlook.

With a couple of small setbacks along the way - and some fluctuations from general stockmarket volatility - Michael Hill International has been a sound investment over the last 25 years. The share price is up 23-fold, an average compound rate of gain of over 13% per annum. Dividends have repaid our initial investment 12-fold (which we have re-invested elsewhere in the portfolio). Dividends have added about 3-4% to annual returns, taking our total return to around 16-17% per annum.

Unfortunately, most investors consider this "slow and steady" growth just too slow! Instead they are attracted to higher growth companies ... most of which have failed and produced inferior (and often negative!) long term returns.

So if you have been putting off buying "low-growth" Michael Hill shares then we have some good news. Now may be the time to buy into the company. The "growth phase" for the new *Emma & Roe* stores will require lower capital investment per store, provide higher profit margins on sales and stock turn will be twice as fast. Capital invested in this *new* business will earn higher profit margins and twice as often! Once the new division reaches "critical mass" then its <u>return on capital</u> should be more than double the old business!

The best way to get richer is to take a good business and make it even better!

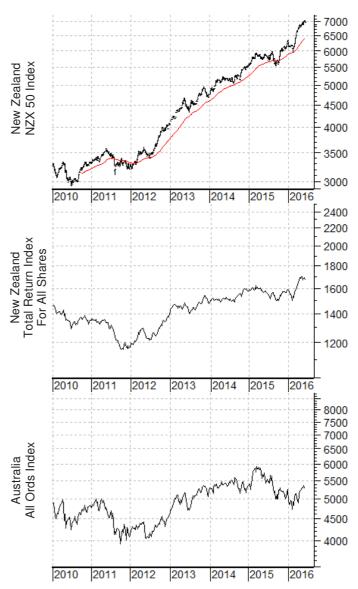
It may also surprise many readers to learn that our investment in Michael Hill has actually been an *under-performer* in our portfolio. Yes the shares are up 35-fold in value, but that is partly as we have owned them for exactly 25 years!

Overall our portfolio is up about 500-fold over the last 35 years. That is an average compound rate of return of about 20% per annum. Our investment in Michael Hill has grown only 16-17% per annum, *underperforming* by 3-4% per annum.

Perhaps, with faster growth over the *next* 25 years, Michael Hill International can finally lift this "laggard" performance!!

Stockmarket Forecasts

Australia: One-Month 56% (Neutral) 73% (Bullish)
New Zealand: 53% (Neutral) 66% (Neutral)



Page 2 Market Analysis

Recommended Investments

CDL Investments reports settling property sales of \$20.6 million over the first three months of 2016. That is up 108% on the same period a year earlier and equal to 43% of total sales for 2015.

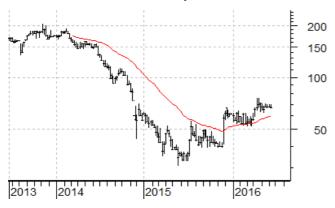
The company has a greater number of sites available for current sale and is developing increased volumes that will be available in 2017 and 2018. So annual revenues, profits and dividends could be significantly higher.





<u>Cavalier Corporation</u> reports that the appeal by <u>Godfrey Hirst</u> opposing the merger of NZ Wool <u>Services</u> and (50% owned) <u>Cavalier Wool Holdings</u> has been dismissed.

Cavalier Corporation



Michael Hill International will hold a meeting on 23 June to seek shareholder approval for its restructuring under a new Australian listed holding company (which will take the name "Michael Hill International"). If approved, the old shares will cease trading on the NZ stockmarket on 24 June and the new shares will begin trading on the Australian and NZ stockmarkets from 7 July.

All shareholders are treated equally under this restructuring, but for legal reasons it must be carried out in two identical parts: (1) for the 52.89% owned by the Hill family and (2) the 47.11% held by other shareholders. Everyone will receive one new share for every old share.

Unless shareholders elect otherwise, they will be

issued new "issuer sponsored" shares on the Australian share registry (which can be traded on the ASX in Australian currency). Shareholders can change this to the CHESS sub-registry (i.e. "broker sponsored") or elect to transfer to the New Zealand share registry (where the shares can be traded on the NZX in New Zealand currency) at any time.

Arbitrage should ensure that prices in Australia and New Zealand are approximately equal, taking into account the exchange rate, but trading in Michael Hill International shares is relatively illiquid. In future, trading on the ASX may be illiquid, while trading on the NZX may become rare. It is likely that both buyers and sellers will be able to complete trades faster *and* at better prices on the ASX than on the NZX. The only advantage to selling on the NZX may be for investors who want to receive NZ dollars.

But why would anyone want to sell Michael Hill shares when the company offers even better growth potential in the years ahead? See details below.

The restructuring will yield tax benefits to the group of A\$10-22 million owing to the restated "tax cost" of assets and these benefits will be realised over many years as these assets are depreciated.

The group will also unwind "some of the intra-group financing arrangements put in place for the transfer of intellectual property in December 2008" which will not have a "material impact" on taxes.

The company is still is dispute with the New Zealand Inland Revenue over this transaction and any "resolution of this dispute is likely to require an unwind of these financing arrangements". The OECD (a tax-exempt organisation that primarily co-ordinates tax policies for high tax countries) has issued a report on such arrangements and, if adopted, would negate the benefits. The Australian Government has announced "anti-hybrid rules from 1 January 2018 which would require an unwind of these financing arrangements".

In future, the group's New Zealand subsidiaries will need to pay income taxes, but this will generate imputation credits which the Australian parent company can attach to dividends paid to NZ resident investors. The company also has sufficient franking credits to fully frank dividends to Australian resident investors for the foreseeable future.

Of greater significance is Michael Hill International moving its *Emma & Roe* stores "from a trial to growth phase starting in July". Some important investment factors to note:

 Profit margins are "expected to exceed the Michael Hill stores" once the division achieves "critical mass". That is, the new business will be more profitable than the existing business!

- 2. "Capital requirements are approximately half that of a *Michael Hill* store and stock turns nearly twice as fast". So rolling out *Emma & Roe* stores will be cheaper than opening new *Michael Hill* stores *and* the company will earn those higher profit margins *twice* as often! That will result in a significantly higher return on capital.
- 3. The company sees the "potential for at least 300 Emma & Roe stores in its existing markets of Australia, NZ and Canada, a similar number to its Michael Hill brand". This is not a small niche market, but a major expansion capable of adding significant new revenues and profits.
- 4. Same store revenues are up 35% this year and forecast to average A\$1 million per store in 2017.

If you think Michael Hill International has been a successful business over the last 30 years then it is just about to become even better. The lower capital investment per store means the company can open Emma & Roe stores at a faster rate than in the past (i.e. faster revenue and profit growth). Profit margins on sales will be higher and the company will earn that high margin twice as often on its investment in stock! So every dollar invested in Emma & Roe stores should eventually provide more than double the return on the company's (Continued on Page 4)

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CURRENT ADVICE	Company	Code	Initial Recomm	nendation Price	Perform- mance Forecast	Issued Shares (mil.)	Vola- tility Ratio	Price/ Sales Ratio	Price/ Earnings Ratio	Gross Dividend Yield	Recent Share Price	Cash Dividends Rec'd	Total Return %
	N7 01												
BUY	NZ Shares	CDI	10/01/00	O.E.	_	07E E	4.4	4.07	10	4.4	70	07.6	. 2000/
HOLD+	CDL Investments Ltd Cavalier Corporation	CDI CAV	12/01/99 05/12/95	25 156*	E B	275.5 68.7	1.1 1.4	4.37 0.21	13 41	4.4 Nil	70 66		+290% +123%
HOLD+	Colonial Motor Company	CMO	10/11/92	128*	В	32.7	0.6	0.21	11	7.6	605		+742%
BUY	Michael Hill Int'l Ltd	MHI	11/06/91	120 5*	С	383.2	1.3	0.23	16	4.3	116		+742%
HOLD	Smiths City Group	SCY	09/10/06	64	D	52.7	1.6	0.00	21	4.3 4.8	52	30.0	+28%
HOLD	South Port New Zealand	SPN	13/02/96	•	В	26.2	0.5	3.72	17	6.8	490		+496%
BUY	Steel & Tube Holdings	STU	08/08/00	120 146	С	88.5	0.5	0.35	8	13.2	200		+496%
БОТ	Australian Shares (in Austra		06/06/00	140	C	00.0	0.9	0.33	0	13.2	200	337.0	+200%
BUY	Acrux Limited	AĆR	12/05/14	99	В	166.5	1.1	5.12	12	7.7	78	14.0	-7%
HOLD+	AJ Lucas Group	AJL	13/05/03	107*	С	369.6	2.2	0.35	NE	Nil	18	36.4	-49%
BUY	ALS Limited	ALQ	12/10/99	72*	Α	504.2	0.5	1.94	27	2.6	526	276.4	⊦1014%
BUY	AtCor Medical Ltd	ACG	11/11/13	15	D	180.9	2.7	4.63	NE	Nil	14	Nil	-7%
HOLD+	Atlas Pearls & Perfume	ATP	14/05/96	73	D	414.3	5.8	0.86	NE	Nil	3	17.5	-72%
BUY	Ausenco Ltd	AAX	10/06/13	191*	В	187.7	1.6	0.26	NE	Nil	34	1.8	-81%
BUY	Brickworks Ltd	BKW	12/11/12	1115	Α	148.7	0.3	3.03	28	3.9	1476	110.5	+42%
BUY	Cardno Ltd	CDD	14/12/09	223*	В	247.6	0.9	0.10	2	41.7	48	98.0	-35%
HOLD	Clarius Group Ltd	CND	08/04/03	82*	D	89.6	2.3	0.10	NE	Nil	19	70.5	+9%
HOLD+	CPT Global Ltd	CGO	10/03/08	88	С	36.8	1.8	0.39	NE	Nil	30	15.8	-48%
HOLD	CSG Limited	CSV	11/10/10	175	Α	319.1	8.0	2.05	34	5.6	162	59.0	+26%
HOLD	Ellex Medical Lasers	ELX	14/03/06	49	В	107.6	1.0	1.71	64	Nil	100	Nil	+103%
HOLD+	Fiducian Group	FID	11/02/08	260	В	30.9	0.7	2.92	16	4.1	245	62.9	+18%
BUY	Finbar Group Ltd	FRI	12/04/10	106	В	232.3	1.1	2.03	7	12.0	83	53.5	+29%
BUY	Iluka Resources Ltd	ILU	12/10/04	471	В	418.7	0.5	3.18	52	3.7	671	235.0	+92%
BUY	Integrated Research	IRI	14/01/08	40	В	170.4	0.6	5.24	26	3.5	217	39.5	+541%
HOLD	Melbourne IT	MLB	10/02/04	53	В	100.4	0.7	1.12	25	2.8	182	185.0	+592%
BUY	Mt Gibson Iron	MGX	10/11/14	44	D	1091.3	2.2	0.65	NE	Nil	20	Nil	-56%
HOLD	Novarise Renewable Res	NOE	14/03/11	25	Ε	415.1	2.6	0.42	NE	Nil	16	Nil	-36%
HOLD	Onterran Ltd	OTR	16/08/10	13*	D	459.7	5.3	0.22	NE	Nil	4	Nil	-71%
HOLD-	Opthea Limited	OPT	10/02/04	188	Ε	150.2	1.6	74.12	NE	Nil	47	65.0	-40%
BUY	OZ Minerals	OZL	14/03/16	522	Α	303.5	0.5	1.91	13	3.6	554	Nil	+6%
HOLD-	Probiotec Ltd	PBP	11/02/08	116	С	52.9	1.6	0.41	0	Nil	51	9.3	-48%
HOLD+	Programmed Group	PRG	12/03/02	229*	Α	249.3	0.9	0.21	75	6.3	183	381.0	+146%
BUY	Prophecy International	PRO	08/09/08	26	В	55.4	0.9	6.34	27	3.7	114		+423%
HOLD	Technology One Ltd	TNE	11/11/03	44	Α	311.7	0.5	7.64	47	1.3	538	57.5	₊ 1253%
HOLD+	TFS Corporation Ltd	TFC	08/01/07	45	В	388.1	0.9	2.48	4	2.2	135	23.2	+251%
HOLD	The Reject Shop Ltd	TRS	11/01/05	257	Α	28.8	0.4	0.47	25	2.4	1242	430.5	+551%
HOLD	Village Roadshow	VRL	10/08/09	77	В	161.1	0.4	0.84	19	5.3	529		+970%
HOLD-	Vocus Com (M2 Group)	VOC	09/10/06	20*	В	533.4	0.4	6.23	47	0.2	920	77.8 -	-4889%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +433.9%. This is equal to an average annual rate of +41.2%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 37 current and 161 closed out) is +32.5%, compared with a market gain of +4.0% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

^{*} Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

Recommended Investments

(Continued from Page 3)

investment in Michael Hill stores!

The group currently has 15 *Emma & Roe* stores and will aim to open "around 12 stores per year, but as many as 20 stores in coming years". Over the next year it will open more stores in Queensland and expand into New South Wales in July. The division will remain at a loss in the June 2017 year as the company expands infrastructure and personnel, but rapid store expansion should provide the critical mass to achieve profitability soon after, followed by strong revenue and profit growth as the company continues to steadily roll out new stores.

Michael Hill International's policy of steady growth has been very successful at creating shareholder wealth as it finances all of this growth internally from operating cashflows. The company has never needed to issue new shares to raise additional capital, so there is no increase in the issued capital to dilute earnings per share growth.

Earnings per share growth (and dividend growth) compounds over the years to create a significant increase in shareholder wealth. The *Emma & Roe* store expansion will not only continue that growth 10-20 years into the future but will likely *increase* the company's historical growth rates! These growth company shares also trade on a moderate valuation. "Buy".

Michael Hill International



<u>Smiths City Group</u>'s "activist investors", <u>Mercantile</u> Investment Company and Sandon Capital Investments, have increased their combined shareholding from 12.57% to 14.0% with the purchase of a further 749.688 shares on-market.

Steel & Tube Holdings has downgraded its June 2016 profit forecast and now expects the annual profit to be 10-15% below 2016 (excluding the \$6 million gain on the sale of a property).

Australian Shares

(This section is in Australian currency, unless stated.)

AJ Lucas Group has secured US\$45 million of new senior secured debt.

US\$25 million of new debt will be issued on 10 June. A further US\$20 million will be issued following a

successful appeal by Cuadrilla Resources against the Lancashire County Council decision to reject applications for further drilling and testing. This is expected within the next three months.

This debt will mature in three years, pays an annual interest rate of 12%, but will be issued at a discount to face value so the total cost (i.e. the yield to maturity) is 18%.

The borrower will actually pay the full US\$25 million and US\$20 million, with the discount applied to subscribe for 11.0 million AJ Lucas Group shares at 21 cents on the first US\$25 million loan and 9.0 million shares at 21 cents on the remaining US\$20 million loan.

This new borrowing will rank *ahead* of existing loans from **Kerogen Investments**, so AJ Lucas Group will pay Kerogen a 2% restructuring fee *and an* extra 1% per annum interest on these loans.

Furthermore, AJ Lucas Group will make another pro-rata cash issue to shareholders, following a successful UK appeal, with US\$25 million to be used to repay part of the Kerogen Facility.

The news of *another* cash issue later this year should tend to keep the share price depressed in the short term. The company's financial position is improving, but it will need additional capital to finance further exploration by Cuadrilla Resources.

So why remain a shareholder in AJ Lucas Group? The main reason is that AJ Lucas has a very large interest in shale gas in the United Kingdom, through direct ownership of some exploration licences and indirectly through Cuadrilla Resources (which owns licences *plus* is developing the technology to extract that gas).

Development of shale gas has been opposed by some groups, but this is a massive asset - which is why the UK Government will directly determine the current appeals.

AJ Lucas/Cuadrilla Resources shale resource *could* provide the entire United Kingdom with gas for the next 100 years - if only 10% of the gas can be extracted. That would create massive value for the UK economy and contribute significantly to the balance of payments (through significantly reduced energy import costs). This is a major asset which ultimately needs to be developed.

With further drilling and exploration to test extraction rates, Cuadrilla Resources should be able to provide information on the potential to commercially develop this resource. With that information it could be able to demonstrate significant value, and that would enable it to bring in new equity partners (on favourable terms) and/or debt funding for cash generating production. At that stage, AJ Lucas Group's need for additional capital would end. The company could partially sell down its investment in shale oil to realise potentially very large sums of cash. Future development could be funded by new equity partners.

In the meantime, the company is out-of-favour with investors and requires additional capital to fund development of this project.





ALS Limited

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	Latest	Previous	Change
Revenues	\$1,364.9m	\$1,492.7m	-8.6%
Net Profit	\$99.5m	\$116.1m	-14.3%
Net Cash Surplus	\$169.6m	\$215.2m	-21.2%
Earnings per share	19.7c	26.8c	-26.6%
Dividends per share	13.5c	19.8c	-31.7%

ALS Life Sciences lifted revenues 14% to \$633.5 million with earnings up 12% at \$110.0 million. This division now generates 46% of group revenues and 59% of group earnings. This is expected to grow to around 65% of revenues over the next 3-5 years. This market is growing by 7-10% per annum *and* ALS Ltd is seeking both organic growth and through acquisition.

ALS Minerals experienced only a 2% decline in sample volumes but a competitive market resulted in a 7% drop in revenues to \$343.0 million and lower margins, so earnings were down 20% at \$59.1 million.

ALS Energy was "severely affected" by the downturn in that sector. Revenues were 34% lower at \$202.8 million and there was a *loss* of \$8.3 million (down from earnings of \$36.9 million the previous year).

ALS Industrial suffered just a 2% decline in revenues to \$185.6 million but earnings dipped 11% to \$25.1 million.

ALS Ltd also received an indicative, non-binding and highly conditional buyout proposal from private equity firms **Advent International** and **Bain Capital** offering 530 cents per share. The directors have rejected this as it "significantly undervalues the company".



<u>Ausenco Ltd</u> has begun work on the C\$86.34 million Engineering, Procurement and Construction for **Atlantic Gold**'s *Moose River Consolidated Gold Project* after finalising the contract terms. This project will be completed over the next 17 months.

First quarter revenues were \$46.4 million with a loss (before interest, depreciation and tax) of \$7.9 million. As reported last month, that was below expectations, but the company has since been appointed as preferred contractor "to a number of significant projects" and is "seeing an increased number of enquiries for work on new developments and existing projects".



Brickworks reports strong performances from both its Building Products division where profits will be "significantly improved" this year and from its Property division (although strong revenue and profit growth will flow through to the June 2017 financial year and beyond).

Building Products continues to enjoy "particularly strong demand" and has "successfully implemented" price increases.

The 50% owned Property Trust has received commitments for the 10 year lease of a 36,870m² warehouse and office facility that it will contruct for a multinational consumer goods company and the five year lease of an 8,275m² warehouse and office facility for **DSV Air & Sea**. The Trust will also develop a third, speculative 6,400m² warehouse and office facility. Completion is expected in early 2017 (i.e. these development profits will fall in the July 2017 financial year).

At Oakdale South the Property Trust also seeks to sell 27.9 hectares of land for around \$90 million to be received in late 2017 (so most revenues and profits will be recorded in the July 2018 financial year). It already has agreements to sell 6.4 hectares to **Toyota Motor Corporation** and 7.0 hectares to **Sigma Pharmaceuticals**.

The remaining 43 hectares at Oakdale South will be available to develop investment properties for the Property Trust.

Owing to "this strong demand" the development of Bakers Lane, Kemp Creek ("Oakdale West") is being brought forward to provide a further 90 hectares by mid to late 2018. (Continued on Page 6)

Recommended Investments

(Continued from Page 5)



<u>Cardno Ltd</u> is making another cash issue, offering shareholders one new share at 40 cents for every 1.07 shares currently held.

We sent the following email to subscribers on 6 June: Cardno Ltd is making a low-priced cash issue, with the cash raised to be used to repay debt. Shareholders are being offered 1 new share at 40 cents for every 1.07 shares currently held. Shareholders may also apply for over-subscriptions (to be filled from shares not taken up by other shareholders) of up to 25% of their entitlement.

This issue is non-renounceable - so shareholders cannot sell the "rights" to the new shares and <u>need</u> to take up their entitlement to the new shares or will lose the value in the low issue price.

Investors who do not wish to invest additional cash in the company can, however, sell some existing shares on-market now to raise sufficient cash to take up the low priced new shares. For example, if you own 4000 existing shares then you would need A\$1495.20 to take up the 3738 new shares at 40 cents. That could be raised by selling 2720 existing shares on-market at 55 cents. That would increase your shareholding 25% to 5018 shares for no net cash outlay.

<u>If shareholders do not take up their entitlement to the</u> <u>new low priced shares then this value will be lost.</u>

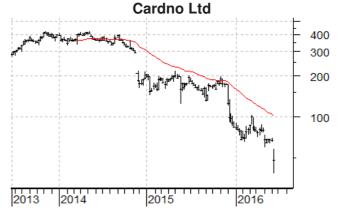
The new shares are payable by 20 June.

Cardno Ltd also plans to make a \$137 million noncash impairment charge from writing down the value of goodwill in its balance sheet.

The company "remains profitable and cash generating" although earnings from the American businesses will be down this year. Cost optimisations are expected to achieve annual savings of \$20 million from the 2017 financial year.

Cardno Ltd has sent NZ shareholders an Entitlement and Acceptance Form priced in NZ dollars (at 42.4 NZ cents per share). That may be an advantage to many NZ shareholders (i.e. those without an Australian bank account), avoiding the NZ\$20-25 cost of buying

Australian currency and the delay in mailing a bank draft back to Australia. If, however, you prefer to pay in Australian currency, contact the share registry and ask for an Entitlement and Acceptance Form in Australian currency. This is available, but only offered as an option if you ask.



<u>Clarius Group</u> will close its New Zealand business owing to "sustained losses". This will be completed before the end of June. The China operations are being described as a "success story" but the group will not be profitable this year to June 2016.

Finbar Group has completed the *LINQ Project* (of 112 apartments and four commercial lots) and settlements of presales will commerce in mid-June. This will "contribute significantly" to the current year's revenues and profits.

The company has pre-sold \$41.3 million or 63% of this \$65.3 million project, or 78 (67%) of the 116 lots.



<u>Iluka Resources</u> holds a small amount of cash (i.e. \$6 million) and is debt-free but has <u>unutilised facilities of over \$1000 million</u>. These *could* be used to advance internal development projects (subject to market demand) but over the next 12-18 months is more likely to be used to take advantage of "emerging industry opportunities" (i.e. to take over competitors or acquire attractive projects) "as cash flow pressures and balance sheet stress take their toll" on weaker competitors.

Previously the company reported low Zircon sales in March owing to rumours of a price cut, but was uncertain

if those sales were lost or just deferred. The company now reports "a recovery in demand over April and into May", with "the total Zircon sales in April recovering the ground lost in March".

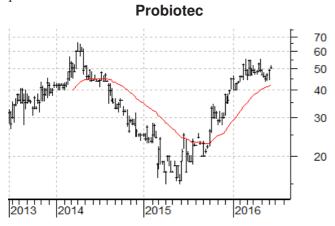
Iluka Resources



Melbourne IT predicts that earnings (before interest, tax and depreciation) will rise 60-70% to \$26.1-28.1 million in the current financial year to December 2016. Underlying earnings will be 27-36% higher at \$27.9-29.9 million.

<u>Probiotec Ltd</u> has completed two clinical trials testing Glycomax (a protein fraction) against atopic dermatitis (i.e. eczema) and to assess its impact on gene expression.

The eczema trial achieved double its pre-specified clinical threshold, indicating "a promising alternative to standard care". Probiotec is now looking at options to commercialise these results with suitable development partners.



Programmed Group

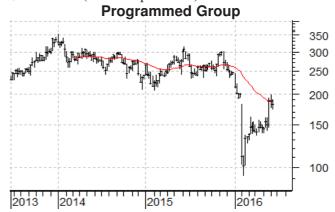
Year to 31/3/2016

Latest	Previous	Change
\$2,206.4m \$	1,434.2m	+53.8%
\$6.1m	\$25.7m	-76.3%
\$58.7m	\$65.7m	-10.7%
2.4c	21.7c	-88.9%
11.5c	18.0c	-36.1%
	\$2,206.4m \$ \$6.1m \$58.7m 2.4c	\$2,206.4m \$1,434.2m \$6.1m \$25.7m \$58.7m \$65.7m 2.4c 21.7c

The revenue increase reflects six months trading from Skilled Group which over the March 2016 year should lift revenues to around \$2,800 million. The drop

in profit largely reflects integration costs of \$33.9 million.

For the year to March 2017, earnings (before interest, tax and amortisation) is expected to be 50-70% higher at \$100-110 million. That should lift net profits to around \$50 million (20 cents per share).



Prophecy International Holdings has completed an agreement with Interactive Intelligence Group Inc, a leading contact centre software company with 6000 customers worldwide. Prophecy International has integrated its *eMite* real time data collection and dashboard with Interactive Intelligence Group's software. This will be jointly marketed as an add-on solution to the current 6000 customers and offered with new sales. This should provide *eMite* with a large number of relatively small sales.

Prophecy International is negotiating similar add-on services with at least two other "leading global software vendors" for its *eMite* dashboards "over a wide range of solutions". This partnering with "popular and core software sets has the ability to generate a much larger number of *eMite* licence sales compared to offering *eMite* as a stand alone solution".



TFS Corporation received a 66% acceptance rate for its offer to buy MIS plantations due for harvesting this month. The Indian Sandalwood from trees still owned by growers will be harvested by the end of June and offered for sale by tender in the normal way.

The company will soon make an offer for MIS plantations due for harvesting in 2017 and is "expecting a high level of acceptances".

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Page 8 Market Analysis

Recomended Investments



Technology One

Six Months to 31/3/2016

	Latest	Previous	Change
Revenues	\$101.0m	\$90.0m	+12.2%
Net Profit	\$7.4m	\$8.9m	-17.0%
Net Cash Surplus	<\$3.3m>	<\$2.3m>	-
Earnings per share	2.4c	2.9c	-17.0%
Dividends per share	2.36c	2.15c	+9.8%

The company expects the full year profit to be ahead 10-15%. The half year was impacted by two factors. Firstly, steady revenues from new licence sales which

should show good growth over the full year. Secondly, profitability was depressed by \$4.3 million of costs relating to acquisitions made last year which currently generate no revenues, but these are expected to "make a meaningful contribution to profits over the full year".

There are also two factors of significance for Technology One: Firstly, the company expects its United Kingdom division to break-even this financial year, become profitable in the year to September 2017 and to then grow rapidly. Secondly, cloud operations are expected to make a small loss this year, become profitable in the 2017 financial year and then become an important source of future revenues and profits.

Technology One



Company Review: Altona Mining

Altona Mining (code AOH).

This is a special investment situation where the shares could be significantly re-rated on completion of a deal to develop the *Cloncurry Copper* project.

Altona Mining holds \$42.8 million in cash (8.0 cents per share) plus owns 100% of the *Cloncurry Copper* project.

The company and China based **Sichuan Railway Investment Group** (SRIG) have agreed to form a joint venture company to develop the *Cloncurry Copper* project with SRIG contributing US\$213.53 million in cash for a 66% interest with Altona Mining contributing US\$25 million (including A\$2.3 million already spent) and the *Cloncurry Project* for a 34% interest.

SRIG's US\$213.5 million investment for a 66% interest values Altona Mining's 34% share at US\$110 million (A\$149 million).

Cloncurry Copper is a "simple project" using "standard mining and processing". 90% of the copper/gold ore will come from one open pit mine, 1.3km long,

370 metres wide and 240 metres deep. This will be capable of producing 39,000 tonnes of copper plus 17,000 ounces of gold per annum for a minimum of 11 years. This will generate earnings (before depreciation and tax) of \$80-100 million annually, with at least 50% of the annual cash surplus distributed to the partners. That is annual payments to the partners of \$40-50 million, with 34% or \$13.6-\$17.0 million (2.5-3.2 cents per share) going to Altona Mining.

In addition, eight other deposits could increase total production by a further 60%.

The Feasibility Study has been completed and permits have been received to develop this mine. Construction will take just 20 months. The development cost is A\$294 million (so is fully funded from the partner's capital contributions of A\$323 million) and has a net present value of A\$346 million.

<u>Final regulatory approvals are likely in October</u>, project optimisation will take place in the first half of 2017 with a decision to mine in the June 2017 quarter.

Construction will take 20 months to reach first production in mid-2019.

<u>In addition</u> to assets contributed to the joint venture, Altona Mining owns 100% of the *Roseby South Project*, a 400km² area adjoining the *Cloncurry Project*. Copper/Gold targets have already been identified and more exploration is scheduled for this year. It will retain \$11.2 million in cash after contributing to the *Cloncurry Copper* joint venture.

Investment Criteria

Based upon the sum of its assets, Altona Mining shares should be worth significantly more than 11½ cents and could be re-rated strongly as the *Cloncurry Copper* project advances and comes into production.

At present the company holds \$42.8 million in cash or 8.0 cents per share. That is 70% of the share valuation, placing <u>little</u> value on its current 100% ownership of *Cloncurry Copper* (or other exploration interests).

After contributing to the joint venture, the company will hold \$11.2 million in cash (2.1 cents per share) but own a 34% interest in a joint venture company with over A\$323 million in cash. Altona Mining's 34% indirect ownership of this will be A\$110 million (20.6 cents per share).

The cash contributed by SRIG values Altona Mining's contribution of the *Cloncurry Copper* asset at A\$115 million. That gives the joint venture total assets of A\$438 million. Altona Mining's 34% share of this is A\$149 million (27.8 cents per share).

In fact, the full value of the joint venture *Cloncurry Copper* company should be its cash (\$323 million) *plus* the net present value (A\$346 million) of the development. That is a total of A\$669 million. Altona Mining's 34% share would be \$227 million (42.5 cents per share). The joint venture will, of course, spend A\$294 million developing the project but the project will produce future cashflows with a gross present value of A\$640 million.

So just based on its existing cash in the bank - and with no value on the *Cloncurry Copper* project or the SRIG joint venture - <u>Altona Mining shares must be worth at least 8.0 cents per share</u>.

<u>Its share of only *cash* held indirectly through the joint venture company and directly would be around 22.7 cents per share.</u>

<u>Its share of the JV valued at SRIG's buy in price, plus residue Altona Mining cash, would be 29.9 cents.</u>

Its share of the JV *cash* and *net present value* of the *Cloncurry Copper* project (plus 2.1 cents of corporate cash) suggests a share value of up to 44.6 cents!

The issued capital is 534.8 million shares, so at 11.5 cents the market capitalisation is \$61.5 million. The shares are reasonably actively traded, with daily turnover of around \$20,000 to \$200,000 worth of shares.

The directors own a total of 9% of the company. The Chairman owns 35,348,000 shares (6.6% of the company), the Managing Director holds 11,177,626 shares (2.1%), one Non-Executive director owns 1,219,622 shares and the other two have small shareholdings.

There was one *insider* buy over the last year. In July 2015 a Non-Executive Director purchased 150,000 shares on-market at 14 cents, lifting his holding to 350,000 shares.

Altona Mining shares are in an uptrend, probably reflecting progress in the joint venture development company that could unlock significant value. The Relative Strength rating is +3.3%, ranked 37 (on a scale of 0-99).

Summary and Recommendation

We are not formally recommending Altona Mining as this is a small exploration company with no revenues or profits and involves high risks. The company, however, has an attractive development project - with a partner signed up to provide equity funding - which could unlock significant value and produce strong cashflows for at least eleven years, starting in mid-2019.

Altona Mining's high existing cash holding appears to minimise some risks (i.e. if, in the unlikely event that the JV does not proceed) while the shares *could* be rerated around 100% this year - on final approvals - just to reflect the *cash* holding of the joint venture company.

Over the next two years the shares *could* be re-rated almost 4-fold to reflect the full value of the *Cloncurry Project* development. A recovery in copper prices would add further value.

This is a higher risk situation, but potentially offers high returns over the next 12-24 months, so investors could consider making a small investment in Altona Mining shares.



Page 10 Market Analysis

Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the Share Selection Methods report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst

8

Tenon Ltd

Vector Ltd

Xero Ltd

Z Energy Ltd

TeamTalk Ltd

Tower Limited

Trade-Me Ltd

Vital Health PT

Wynyard Group

Warehouse Group

1,919

1.742

6.621

1,241

4,173

111

296

17

165

250

1 834

3,395

964

2,668

3,316

80

Performing" shares can generally be sold to release money for re-investme.	nt in more attractive shares.
STRENGTH RATING Share Cur- 4-Wk Rank Price rent Chg. 0-99 STRENGTH RATING STR	STRENGTH RATING Company Share Cur- 4-Wk Rank Price rent Chg. 0-99 STRENGTH RATING STRENGTH R
Price rent Chg. 0-99 ED NTA Equity ity Ratio Yield Ratio Cap'n	Price rent Chg. 0-99 프로 스토 NTA Equity ity Ratio Yield Ratio Cap'n
UNDER-VALUED SHARES: Lowest Price/Sales, Yld > 0, Rel Strength > 0 Col Motor Co 605 +4.6 -0.4 43 2-0 - 1.3 12 0.6 11 7.6 0.25 198	Promisia Integ. 2 -6.9+13.4 88 0-0 4.3 NE Nil N/A 6 Serko Limited 66 -6.0 +0.6 86 0-0 - 4.0 - 1.1 NE Nil 3.99 41
Tenon Ltd 255 +0.5 -1.7 66 0-0 1 0.9 5 0.7 19 2.0 0.28 165	Rakon Ltd 24 -5.3 +0.0 85 0-0 - 0.6 4 1.3 14 Nil 0.35 46
Warehouse Group 278 +1.6 -0.5 62 0-2 6 1.8 10 1.0 18 8.0 0.35 964	Allied Farmers 5 -3.5 -0.2 83 3-0 2.6 51 Nil 0.44 6
Opus Int'l Cons 130 +2.9 +0.4 55 1-0 3 1.3 17 1.0 7 9.5 0.36 192	Pyne Gould Corp 25 -3.1 +0.9 81 0-0 - 0.3 0 1.4 578 Nil 7.36 51
AWF Madison Grp 244 +4.1 +1.9 47 3-0 - 2.3 15 0.9 15 4.6 0.41 81	T&G Global 180 -0.2 +0.1 76 0-0 - 0.7 6 0.3 13 2.3 0.29 211
Ebos Group Ltd 1660 +12.0 -2.4 15 2-1 6 2.4 10 0.8 24 3.1 0.41 2,501	Bathurst Res. 18 -0.0 +0.0 74 0-0 1.0 NE Nil N/A 128
Fonterra S/H Fd 553 +1.7 -0.9 60 3-5 5 1.4 7 0.7 19 4.5 0.47 8,843	INCIDED CELLING M. C.
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Nuplex Indust 535 +11.7 -2.4 18 2-0 5 1.8 11 1.0 17 5.0 0.74 1,023	Air New Zealand 222 -6.7 -4.7 88 1-11 6 1.3 17 0.8 8 10.0 0.51 2,491 Veritas Invest. 41 -12.4 +7.8 91 0-1 - 1.3 29 0.8 5 12.8 0.39 18
Infratil NZ 329 +3.1 +0.8 55 1-11 4 1.9 0 0.9 567 4.0 0.80 1,919	Steel & Tube 200 -6.1 -1.7 87 0-1 4 1.1 13 0.5 8 13.2 0.35 177
Mainfreight Grp 1749 +5.2 +2.4 39 3-7 5 3.4 16 0.5 21 2.7 0.85 1,742	TeamTalk Ltd 60 -3.3 -1.5 83 0-1 1 0.7 6 0.8 13 18.5 0.29 17
Michael Hill 116 +5.3 +3.4 37 0-0 3 2.4 15 1.3 16 4.3 0.88 444	Hallenstein G. 270 -7.1 +0.4 89 0-1 4 2.5 27 0.6 9 15.9 0.72 160
Abano Health. 810 +2.3 +2.1 58 1-2 2 1.9 5 0.5 38 4.1 0.90 169	Kathmandu Ltd 147 -0.0 -1.8 74 3-4 5 0.9 7 1.0 15 7.6 0.72 296
Horizon Energy 435 +0.9 -0.3 65 0-0 - 1.6 6 0.5 27 4.5 0.97 109	
Genesis Energy 208 +5.3 +0.0 36 2-2 7 1.1 6 1.0 20 10.7 0.99 2,074	
BEST PERFORMING SHARES: Strongest Shares, P/E < 20, P/S < 1.0	
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Genesis Energy 208 +5.3 +0.0 36 2-2 7 1.1 6 0.8 20 10.7 0.99 2,074	
Michael Hill 116 +5.3 +3.4 37 0-0 3 2.4 15 1.0 16 4.3 0.88 444	
Col Motor Co 605 +4.6 -0.4 43 2-0 - 1.3 12 0.5 11 7.6 0.25 198	
AWF Madison Grp 244 +4.1 +1.9 47 3-0 - 2.3 15 0.7 15 4.6 0.41 81	"Neglect" Ratings
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Hallenstein G. 270 -7.1 +0.4 89 0-1 4 2.5 27 0.7 9 15.9 0.72 160 PGG Wrightsons 39 -2.9 -0.6 80 0-0 2 1.1 12 1.4 9 14.2 0.24 294 Hellaby Hold. 253 -4.5 -0.6 84 6-3 4 1.2 14 0.9 9 11.8 0.33 243 Tower Limited 147 -5.6 +0.1 85 2-0 2 0.9 - 0.8 NE 10.9 0.82 250 Kingfish Ltd 139 +3.9 +1.4 48 0-0 - 1.0 7 0.6 15 10.7 N/A 172 Genesis Energy 208 +5.3 +0.0 36 2-2 7 1.1 6 0.8 20 10.7 0.99 2.074 Air New Zealand 222 -6.7 -4.7 88 1-11 6 1.3 17 0.9 8 10.0 0.51 2.491 Skellerup Hold. 130 -3.1 +1.0 82 21-0 4 1.6 1.3 17 0.9 8 10.0 0.51 2.491 Skellerup Hold. 130 -3.1 +1.0 82 21-0 4 1.6 1.3 17 0.6 7 9.5 0.36 192 Spark NZ Ltd 335 +6.0 -1.0 34 1-1 9 3.4 21 0.7 16 8.3 1.74 6,130 INSIDER BUYING: Most Insider Buying, Relative Strength > 0 Fletcher Build. 849 +8.6 +3.7 27 12-1 12 1.6 7 0.6 22 6.1 0.67 5,827 Moa Group 108 +3.2 -0.2 53 4-0 -36.7 -0.7 NE Nii N/A 49 Arvida Group 116 +13.3 +5.4 12 4-0 -39.5 -0.8 NE Nii N/A 49 Arvida Group 116 +13.3 +5.4 12 4-0 -39.5 -0.8 NE Nii N/A 261 Chorus Ltd 412 +10.6 -2.2 21 3-0 7 2.0 11 0.9 18 Nii 1.61 1,621 Seeka Kiwifruit 444 +12.5 +3.3 15 3-0 -1.1 5 0.3 22 2.5 0.60 69 AWF Madison Group 58 +5.2 +1.6 39 4-1 1.7 5 0.9 31 Nii 0.40 809 Foley Fam Wines 155 +1.4 +2.6 64 2-0 -1.0 4 0.7 23 1.8 2.18 81 OVER-VALUED SHARES: Highest Price/Sales Ratios, Relative Strength < 0 Pyne Gould Corp 25 -3.1 +0.9 81 0-0 -0.3 0 1.5 578 Nii 7.36 51 GeoOP Ltd 27 -16.0 40 93 0-0 -3.5 -1.7 NE Nii 6.70 9	"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-4 Brokers, "Widely Followed" Shares = 5 or more Brokers. No. of Market Brokers Capital-Following isation Company Company (NZ\$ Mill.) Company Company (NZ\$ Mill.) Abano Health
Hallenstein G. 270 -7.1 +0.4 89 0-1 4 2.5 27 0.7 9 15.9 0.72 160 PGG Wrightsons 39 -2.9 -0.6 80 0-0 2 1.1 12 1.4 9 14.2 0.24 294 Hellaby Hold. 253 -4.5 -0.6 84 6-3 4 1.2 14 0.9 9 11.8 0.33 243 Tower Limited 147 -5.6 +0.1 85 2-0 2 0.9 - 0.8 NE 10.9 0.82 250 Kingfish Ltd 139 +3.9 +1.4 48 0-0 - 1.0 7 0.6 15 10.7 N/A 172 Genesis Energy 208 +5.3 +0.0 36 2-2 7 1.1 6 0.8 20 10.7 0.99 2.074 Air New Zealand 222 -6.7 -4.7 88 1-11 6 1.3 17 0.9 8 10.0 0.51 2,491 Skellerup Hold. 130 -3.1 +1.0 82 21-0 4 1.6 14 0.9 11 9.6 1.23 251 Opus Int'l Cons 130 +2.9 +0.4 55 1-0 3 1.3 17 0.6 7 9.5 0.36 192 Spark NZ Ltd 335 +6.0 -1.0 34 1-1 9 3.4 21 0.7 16 8.3 1.74 6,130 INSIDER BUYING: Most Insider Buying, Relative Strength > 0 Fletcher Build. 849 +8.6 +3.7 27 12-1 12 1.6 7 0.6 22 6.1 0.67 5,827 Moa Group Ltd 61 +17.6 -2.7 7 6-0 -3.3 -1.2 NE Nil 4.80 29 Fliway Group 108 +3.2 -0.2 53 4-0 -36.7 - 0.7 NE Nil N/A 49 Arvida Group 116 +13.3 +5.4 12 4-0 -39.5 - 0.8 NE Nil N/A 261 Chorus Ltd 412 +10.6 -2.2 21 3-0 7 2.0 11 0.9 18 Nil 1.61 1,621 Seeka Kiwifruit 444 +12.5 +3.3 15 3-0 - 1.1 5 0.3 22 2.5 0.60 69 AWF Madison Grp 244 +4.1 +1.9 47 3-0 - 2.3 15 0.6 15 4.6 0.41 81 Heartland Bank 131 +1.5 -0.5 63 4-1 - 1.3 10 0.7 13 8.0 4.58 616 Coats Group plc 58 +5.2 +1.6 39 4-1 1 1.7 5 0.9 31 Nil 0.40 809 Foley Fam Wines 155 +1.4 +2.6 64 2-0 - 1.0 3.5 - 1.7 NE Nil 0.40 809 Foley Fam Wines 155 +1.4 +2.6 64 2-0 - 1.0 3.5 - 1.7 NE Nil 0.40 809 Burger Fuel 185 -15.3 +2.8 92 0-0 - 8.0 4 1.1 207 Nil 5.99 110	"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-4 Brokers, "Widely Followed" Shares = 5 or more Brokers. No. of Market Brokers Capital-Following isation Company Company (NZ\$ Mill.) Company Company (NZ\$ Mill.) Abano Health.
Hallenstein G. 270 -7.1 +0.4 89 0-1 4 2.5 27 0.7 9 15.9 0.72 160 PGG Wrightsons 39 -2.9 -0.6 80 0-0 2 1.1 12 1.4 9 14.2 0.24 294 Hellaby Hold. 253 -4.5 -0.6 84 6-3 4 1.2 14 0.9 9 11.8 0.33 243 70wer Limited 147 -5.6 +0.1 85 2-0 2 0.9 - 0.8 NE 10.9 0.82 250 Kingfish Ltd 139 +3.9 +1.4 48 0-0 - 1.0 7 0.6 15 10.7 N/A 172 Genesis Energy 208 +5.3 +0.0 36 2-2 7 1.1 6 0.8 20 10.7 0.99 2,074 Air New Zealand 222 -6.7 -4.7 88 1-11 6 1.3 17 0.9 8 10.0 0.51 2,491 Skellerup Hold. 130 -3.1 +1.0 82 21-0 4 1.6 14 0.9 11 9.6 1.23 251 Opus Int'l Cons 130 +2.9 +0.4 55 1-0 3 1.3 17 0.6 7 9.5 0.36 192 Spark NZ Ltd 335 +6.0 -1.0 34 1-1 9 3.4 21 0.7 16 8.3 1.74 6,130 INSIDER BUYING: Most Insider Buying, Relative Strength > 0 Fletcher Build. 849 +8.6 +3.7 27 12-1 12 1.6 7 0.6 22 6.1 0.67 5,827 Moa Group Ltd 61 +17.6 -2.7 7 6-0 -3.3 -1.2 NE Nii 4.80 29 Fliway Group 108 +3.2 -0.2 53 4-0 -36.7 -0.7 NE Nii N/A 261 Chorus Ltd 412 +10.6 -2.2 21 3-0 7 2.0 11 0.9 18 Nii 1.61 1,621 Seeka Kiwifruit 444 +12.5 +3.3 15 3-0 -1.1 5 0.3 22 2.5 0.60 69 AWF Madison Grop 244 +4.1 +1.9 47 3-0 -2.3 15 0.6 15 4.6 0.41 81 Heartland Bank 131 +1.5 -0.5 63 4-1 -1.3 10 0.7 13 8.0 4.58 616 Coats Group plc 58 +5.2 +1.6 39 4.1 1.7 5 0.9 31 Nii 0.40 809 Foley Fam Wines 155 +1.4 +2.6 64 2-0 -1.0 4 0.7 23 1.8 2.18 81 OVER-VALUED SHARES: Highest Price/Sales Ratios, Relative Strength < 0 Pyne Gould Corp 25 -3.1 +0.9 81 0-0 -0.3 0 1.5 578 Nii 7.36 51 GeoOP Ltd 27 -16.0 +0.4 93 0-0 -3.5 -1.7 NE Nii 6.70 9 Burger Fue	"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-4 Brokers, "Widely Followed" Shares = 5 or more Brokers. No. of Market Brokers Capital-Following isation Company Company (NZ\$ Mill.) Company Company (NZ\$ Mill.) Abano Health. 2 169 NZ Oil & Gas 2 169 Air New Zealand 6 2,491 NZ Refining Co 3 813 Akd Int Airport 7 7,629 Nuplex Indust 5 1,023 Argosy Property 5 951 Opus Int'l Cons 3 192 Briscoe Group 3 668 Orion Health. 3 779 Cavalier Corp 1 45 PGG Wrightsons 2 294 Chorus Ltd 7 1,621 Pac Edge Bio. 3 218 Coats Group plc 1 809 Port Tauranga 6 2,721 Comvita 2 504 Precinct Prop. 7 1,562 Contact Energy 7 3,945 Property F Ind. 5 679 Delegat Group 1 1 45 Restaurant Brds 4 545 Ebos Group Ltd 6 2,501 Ryman Health. 6 4,800 F & P Health. 8 5,834 SLI Systems Ltd 3 53 Fletcher Build. 12 5,827 Sanford Limited 2 548 Fonterra S/H Fd Freightways Ltd 6 1,066 Sky City Ltd 11 3,037 Genesis Energy 7 2,074 Sky Network TV 8 1,973
Hallenstein G. 270 -7.1 +0.4 89 0-1 4 2.5 27 0.7 9 15.9 0.72 160 PGG Wrightsons 39 -2.9 -0.6 80 0-0 2 1.1 12 1.4 9 14.2 0.24 294 Hellaby Hold. 253 -4.5 -0.6 84 6-3 4 1.2 1.4 0.9 9 11.8 0.33 243 70wer Limited 147 -5.6 +0.1 85 2-0 2 0.9 - 0.8 NE 10.9 0.82 250 Kingfish Ltd 139 +3.9 +1.4 48 0.0 - 1.0 7 0.6 15 10.7 N/A 172 Genesis Energy 208 +5.3 +0.0 36 2-2 7 1.1 6 0.8 20 10.7 0.99 2.074 Air New Zealand 222 -6.7 -4.7 88 1-11 6 1.3 17 0.9 8 10.0 0.51 2.491 Skellerup Hold. 130 -3.1 +1.0 82 21-0 4 1.6 14 0.9 11 9.6 1.23 251 Opus Int'l Cons 130 +2.9 +0.4 55 1-0 3 1.3 17 0.6 7 9.5 0.36 192 Spark NZ Ltd 335 +6.0 -1.0 34 1-1 9 3.4 21 0.7 16 8.3 1.74 6,130 INSIDER BUYING: Most Insider Buying, Relative Strength > 0 Fletcher Build. 849 +8.6 +3.7 27 12-1 12 1.6 7 0.6 22 6.1 0.67 5,827 Moa Group Ltd 61 +17.6 -2.7 7 6-0 - 3.3 -1.2 NE Nil 4.80 29 Fliway Group 108 +3.2 -0.2 53 4-0 - 36.7 - 0.7 NE Nil 4.80 29 Fliway Group 116 +13.3 +5.4 12 4.0 - 39.5 - 0.8 NE Nil N/A 261 Chorus Ltd 412 +10.6 -2.2 21 3-0 7 2.0 11 0.9 18 Nil 1.61 1,621 Seeka Kiwifruit 444 +12.5 +3.3 15 3-0 - 1.1 5 0.3 22 2.5 0.60 69 AWF Madison Gro 244 +4.1 +1.9 47 3-0 - 2.3 15 0.6 15 4.6 0.41 81 Heartland Bank 131 +1.5 -0.5 63 4-1 - 1.3 10 0.7 13 8.0 4.58 616 Coats Group pic 58 +5.2 +1.6 39 4-1 1.7 5 0.9 31 Nil 0.40 809 Foley Fam Wines 155 +1.4 +2.6 64 2-0 - 1.0 4 0.7 23 1.8 2.18 81 OVER-VALUED SHARES: Highest Price/Sales Ratios, Relative Strength < 0 Purger Fuel 185 -15.3 +2.8 92 0-0 - 8.0 4 1.1 207 Nil 5.99 1	"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-4 Brokers, "Widely Followed" Shares = 5 or more Brokers. No. of Market Brokers Capital-Following isation Company Company (NZ\$ Mill.) Company Company (NZ\$ Mill.)
Hallenstein G. 270 -7.1 +0.4 89 0-1 4 2.5 27 0.7 9 15.9 0.72 160 PGG Wrightsons 39 -2.9 -0.6 80 0-0 2 1.1 12 1.4 9 14.2 0.24 294 Hellaby Hold. 253 -4.5 -0.6 84 6-3 4 1.2 14 0.9 9 11.8 0.33 243 Tower Limited 147 -5.6 +0.1 85 2-0 2 0.9 - 0.8 NE 10.9 0.82 250 Kingfish Ltd 139 +3.9 +1.4 48 0-0 - 1.0 7 0.6 15 10.7 N/A 172 Genesis Energy 208 +5.3 +0.0 36 2-2 7 1.1 6 0.8 20 10.7 0.99 2,074 Air New Zealand 222 -6.7 -4.7 88 1-11 6 1.3 17 0.9 8 10.0 0.51 2,491 Skellerup Hold. 130 -3.1 +1.0 82 21-0 4 1.6 14 0.9 11 9.6 1.23 251 Opus Int'l Cons 130 +2.9 +0.4 55 1-0 3 1.3 17 0.6 7 9.5 0.36 192 Spark NZ Ltd 335 +6.0 -1.0 34 1-1 9 3.4 21 0.7 16 8.3 1.74 6,130 INSIDER BUYING: Most Insider Buying, Relative Strength > 0 INSIDER BUYING: Most Insider Buying, Relative Strength > 0 Fletcher Build. 849 +8.6 +3.7 27 12-1 12 1.6 7 0.6 22 6.1 0.67 5,827 Moa Group Ltd 61 +17.6 -2.7 7 6-0 - 3.3 - 1.2 NE Nii 4.80 29 Fliway Group 108 +3.2 -0.2 53 4-0 - 36.7 - 0.7 NE Nii N/A 49 Arvida Group 116 +13.3 +5.4 12 4-0 - 39.5 - 0.8 NE Nii N/A 261 Chorus Ltd 412 +10.6 -2.2 21 3-0 7 2.0 11 0.9 18 Nii 1.61 1,621 Seeka Kiwifruit 444 +12.5 +3.3 15 3-0 - 1.1 5 0.3 22 2.5 0.60 69 AWF Madison Gro 244 +4.1 +1.9 47 3-0 - 2.3 15 0.6 15 4.6 0.41 81 Heartland Bank 131 +1.5 -0.5 63 4-1 - 1.3 10 0.7 13 8.0 4.58 616 Coats Group plc 58 +5.2 +1.6 39 4-1 1 1.7 5 0.9 31 Nii 0.40 809 Foley Fam Wines 155 +1.4 +2.6 64 2-0 - 1.0 4 0.7 23 1.8 2.18 81 OVER-VALUED SHARES: Highest Price/Sales Ratios, Relative Strength < 0 Pyne Gould Corp 25 -3.1 +0.9 81 0-0 - 0.3 0 1.5 578 Nii 7.36 51 GeoOP Ltd 27 -16.0 +0.4 93 0-0 - 3.5 - 1.7 NE Nii 6.70 9 Burger Fuel 185 -15.3 +2.8 92 0-0 - 8.0 4 1.1 207 Nii 5.99 110 Serko Limited 66 -6.0 +0.6 86 0-0 - 4.0 - 1.1 NE Nii 3.99 41 NZ Exchange Ltd 101 -0.7 +0.1 76 3-0 3 3 5.0 26 0.8 20 8.3 3.94 257 NZ Refining Co 260 -10.4 -5.3 90 0-0 3 1.3 5.0 26 0.8 20 8.3 3.94 257 NZ Refining Co 260 -10.4 -5.3 90 0-0 3 1.3 5.0 26 0.8 20 8.3 Nii 3.49 813	"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-4 Brokers, "Widely Followed" Shares = 5 or more Brokers. No. of Market Brokers Capital-Following isation Company Company (NZ\$ Mill.) Company Company (NZ\$ Mill.) Abano Health.
Hallenstein G. 270 -7.1 +0.4 89 0-1 4 2.5 27 0.7 9 15.9 0.72 160 PGG Wrightsons 39 -2.9 -0.6 80 0-0 2 1.1 12 1.4 9 14.2 0.24 294 Hellaby Hold. 253 -4.5 -0.6 84 6-3 4 1.2 1.4 0.9 9 11.8 0.33 243 70wer Limited 147 -5.6 +0.1 85 2-0 2 0.9 - 0.8 NE 10.9 0.82 250 Kingfish Ltd 139 +3.9 +1.4 48 0.0 - 1.0 7 0.6 15 10.7 N/A 172 Genesis Energy 208 +5.3 +0.0 36 2-2 7 1.1 6 0.8 20 10.7 0.99 2.074 Air New Zealand 222 -6.7 -4.7 88 1-11 6 1.3 17 0.9 8 10.0 0.51 2.491 Skellerup Hold. 130 -3.1 +1.0 82 21-0 4 1.6 14 0.9 11 9.6 1.23 251 Opus Int'l Cons 130 +2.9 +0.4 55 1-0 3 1.3 17 0.6 7 9.5 0.36 192 Spark NZ Ltd 335 +6.0 -1.0 34 1-1 9 3.4 21 0.7 16 8.3 1.74 6,130 INSIDER BUYING: Most Insider Buying, Relative Strength > 0 Fletcher Build. 849 +8.6 +3.7 27 12-1 12 1.6 7 0.6 22 6.1 0.67 5,827 Moa Group Ltd 61 +17.6 -2.7 7 6-0 - 3.3 -1.2 NE Nil 4.80 29 Fliway Group 108 +3.2 -0.2 53 4-0 - 36.7 - 0.7 NE Nil 4.80 29 Fliway Group 116 +13.3 +5.4 12 4.0 - 39.5 - 0.8 NE Nil N/A 261 Chorus Ltd 412 +10.6 -2.2 21 3-0 7 2.0 11 0.9 18 Nil 1.61 1,621 Seeka Kiwifruit 444 +12.5 +3.3 15 3-0 - 1.1 5 0.3 22 2.5 0.60 69 AWF Madison Gro 244 +4.1 +1.9 47 3-0 - 2.3 15 0.6 15 4.6 0.41 81 Heartland Bank 131 +1.5 -0.5 63 4-1 - 1.3 10 0.7 13 8.0 4.58 616 Coats Group pic 58 +5.2 +1.6 39 4-1 1.7 5 0.9 31 Nil 0.40 809 Foley Fam Wines 155 +1.4 +2.6 64 2-0 - 1.0 4 0.7 23 1.8 2.18 81 OVER-VALUED SHARES: Highest Price/Sales Ratios, Relative Strength < 0 Purger Fuel 185 -15.3 +2.8 92 0-0 - 8.0 4 1.1 207 Nil 5.99 1	"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-4 Brokers, "Widely Followed" Shares = 5 or more Brokers. No. of Market Brokers Capital-Following isation Company Company (NZ\$ Mill.) Company Company (NZ\$ Mill.)

Vital Health PT

Wynyard Group

Snakk Media Ltd

GeoOP Ltd

Burger Fuel

Finzsoft Sol'ns

NZ Refining Co

WORST PERFORMING SHARES: Weakest Shares, P/S Ratio > 0.25, Yield < Twice Average

0-0

0-0 - 63.2

0-0 - 3.5

0-0 - 8.0

0-0

- 4.6

1.3

4 1.1 207

2 0.5 82

63 1.3

1.4 NE

1.6 NE

Nil

Nil 6.70

Nil 0.98

Nil 5.99

110

19

229 -58.3 +0.0 98 0-0 4 1.8

260 -10.4 -5.3 90 0-0 3 1.3

-28.0 -1.4 96

63 -18.2 -0.1 95

27 -16.0 +0.4 93

185 -15.3 +2.8 92

225 -12.7 +2.0 92

Kathmandu Ltd

Mainfreight Grp

Meridian Energy

NZ Exchange Ltd

MetLifeCare

Michael Hill

NPT Limited

Infratil NZ

Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company	Share Price	STREM Cur- rent	VGTH R 4-Wk Chg.	ATING Rank 0-99	Insider Buy-Sell	Brokers Following	Short Interest	Price NTA 100		Volatinity P/E Ratio	Div Yield	P/S Ratio	Market Cap'n	Company	Share Price	STREM Cur- rent	VGTH R/ 4-Wk Chg.	ATING Rank 0-99	Insider Buy-Sell	Brokers Following	Short Interest	Price to NTA	ROE	Volatility	P/E Hatio Div Yield	P/S Ratio	Market Cap'n
														TTE D !			-										
OVER-VALUED S		3: High -18.0	est Pr -5.9		ales Ra 0-0				_	th < 0 7 NE	Nii	9.79	51	TTE Petroleum Wollongong Coal	1	-35.4 -35.0	+1.2	97 97	1-0 0-0		-	0.0		3.8 N 8.4 N		3.84 1.96	5 16
BuildingIQ Inc 360 Capital TR	111	-0.3	-0.3	50	2-0	-				6 NE	2.5		44	ZipTel Limited		-34.8	-4.0	97	6-0	-				1.1 N			10
Montech Holding	28	-9.5	-3.6		0-0	-	_			2 NE		9.64		Cokal Limited		-34.4		97	0-0	-	-	-		2.4 N			9
Merlin Diamonds		-26.9	-3.1	94	0-0	_	_			1 NE	Nil			Transerv Energy	2	-33.3	+1.4	97	0-0	-	_	-		2.7 N			16
Mitula Group	93	-1.3	-2.3	54	0-0	-	-		0.	6 75	Nil	9.44	194	Unilife Corp.	8	-32.7	-6.8	97	0-0	1	0.0	0.3		1.2 N		1.26	29
Zeta Resources	17	-16.1	+7.6	85	1-0	-	-	0.3	0.	9 NE	Nil	9.40	16	Condor Blanco M	1	-32.3	+4.3	97	0-0	-	-	-	- 4	4.6 N	E Nil	N/A	12
Metallica Min.	4	-20.3	-0.1	90	1-0	-	-		1.	9 NE	Nil	9.36	8	Liq Natural Gas	83	-31.5	+4.8	97	3-0	1	3.4	-	- (0.6 N	E Nil	N/A	418
GI Dynamics	4	-52.7	+1.8	99	1-0	1	-	0.3	1.	9 NE	Nil	9.14	16	Triton Minerals	6	-31.5	+3.7	97	0-1	-	-	-		1.3 N		N/A	37
Sirtex Medical	2810	-7.8	+0.2		1-1			7.3 69		1 39	0.7		,	Intueri Educ.	35	-31.3	+2.7	97	1-0	1	-	2.2		0.8 N			35
Desane Group	69	-1.9	+0.6	57	1-0					5 10		9.00	25	Austin Explor.		-30.5		96	0-0	-	-	-		3.8 N		1.26	5
XTV Networks		-18.5	+7.4	88	0-0	-				5 NE	Nil		6	Capital Health		-30.2		96	8-0	3				0.9 2		0.81	89
Arowana Int'l	43 19	-11.0	-1.3 -1.6	77 63	1-2 4-0		-					8.86		DirectMoney		-29.9 -29.9	-3.1 -9.2	96 96	0-0 2-1	-	- 0.4	- 1.6		1.4 N			7 92
Royalco Res. Westpac Banking	2995	-4.1 -1.8	+0.0	56				2.5 11		0 NE		8.75	99.906	Surfstitch Grp Firstwave Cloud	34 25			96	0-0	3	0.4	1.0		0.7 N 1.0 N			29
Senetas Corp		-12.7			0-1	-		2.0 37				7.98	,	Cuesta Coal Ltd		-29.8		96	0-0			-		2.5 N			9
Brain Resource		-11.8	+3.5	79	0-0	_	_ '			1 NE	Nil		24	Capital Mining	1			96	6-2	-	_	-		4.6 N			8
Austock Group	50		+3.8		0-0	_	_	6.3 5				7.34	52	Digimatic Group		-29.3		96	0-0	-	_	-		1.0 12			103
Big Un Limited	12	-15.9	-2.8	85	0-0	-				0 NE	Nil	7.24	8	RNY Property Tr	14	-28.2	+2.1	95	0-0	-	-	-		0.9 N		0.64	36
KeyBridge Cap'l	16	-4.1	+0.9	63	2-1	-	-	0.7 3	0.	8 26	1.6	7.17	25	Oilex Ltd	1	-28.1	+1.8	95	0-0	-	-	-	- 3	3.1 N	E Nil	N/A	9
Henderson Group	499	-5.3	+4.2	66	0-0	8	1.2	8.8 32	0.	3 27	4.2	7.16	3,229	Goldsearch Ltd	5	-27.9	+0.1	95	0-0	-	-	-	- 2	2.2 N	E Nil	N/A	41
DGR Global Ltd	3	-7.1	+0.0	70	0-0	-	-		2.	5 NE	Nil	7.06	11	lwebgate Ltd	6	-27.6	-4.4	95	0-0	-	-	1.0	- 1	1.4 N	E Nil	N/A	37
AFT Corporation	0	+0.0	+0.0		0-0	-	-			1 NE		6.96	9	Merlin Diamonds		-26.9	-3.1	94	0-0	-	-	-		2.9 N			6
Cadence Capital	129	-5.5	-2.2		0-0	-				3 12		6.91	315	Invigor Group	3		-1.8	94	4-0	-	-	-		2.0 N		1.69	9
TasFoods Ltd		-12.3	-2.7		0-0	-				7 NE		6.90	7	LifeHealthCare		-25.5		94	5-0	-	0.2	2.2 1					73
Webster Ltd Aeeris Limited	114	-7.1 -12.3	+1.2		0-0 0-0	2	0.0			4 69	0.9 Nil			Aust China Hold	0	-25.4 -25.4	+0.1	94 94	0-0 0-0	-	-	0.2	3 6	5.9 3.8 N		2.18 N/A	5 7
ANZ Bank	2429	-12.3					2.3			2 NE 2 18			70,868	Aspire Mining SMS Mgmt & Tech			+3.9	94	3-0	5	1.7		- (0.33	118
Admedus Limited		-22.7	-1.7		1-0	1		1.5		2 10 6 NE	Nil		70,000	Academies Aust.	24		+3.9	94	6-0	-	-	-	- (0.33	15
Otherlevels		-21.6	+2.4		2-0					5 NE		6.47	11	Taruga Gold Ltd		-25.0	-7.5	94	0-0	_	_	-			E Nil		16
Atlantic Ltd	18	-0.0	+0.0		0-0	-	-			8 NE	Nil		27	Deep Yellow Ltd		-25.0	-4.6	93	0-0	-	-	-		5.5 N			8
Prophecy Int'l	114	-12.6	-3.3	80	4-1	-	- 1	2.7 48	0.	4 27	3.7	6.34	63	Urbanise.com	42	-24.4	+2.3	93	3-1	-	-	3.8	- (0.7 N	E Nil	N/A	98
Isentia Group	386	-5.6	+2.9	67	0-1	5	6.7		0.	4 39	1.8	6.07	772	Antisense T.	4	-24.3	+0.9	93	2-0	-	-	3.7 4	0 1	1.8	9 Nil	1.67	7
Chapmans Ltd	0	-20.7	-2.9	90	9-0	-	-		6.	1 NE	Nil	5.95		Protean Wave En	1	-24.3	-3.2	93	0-0	-	-	-		3.7 N		N/A	10
Jupiter Energy	15	-3.5	-2.3		0-2	-				9 NE		5.91	23	Zyber Holdings		-24.2	-5.2	93	0-0	-	-	-		2.2 N			5
Ozforex Group		-11.1	+4.9	77	6-0	5		0.7 51			2.7		514	Allegra Ortho.		-24.1	-1.3	93	0-0	-	-			0.8 N			11
BT Invest Mgmt	964	-3.5					0.7 2			2 20			2,961	Sipa Resources		-24.1		93	2-0	-	-	-		2.5 N			16
360 Capital Grp Acrux Ltd	92	-1.8 -4.2	+0.2	56 64	4-0 0-0	2		1.6 23 8.7 74				5.25 5.12		Kina Petroleum	14	-23.8	+2.7	93	0-0	-	-	-	- 1	1.1 N	E INII	N/A	43
Oil Search Ltd	78 688	-2.4	-0.4				8.2			3 12 2 NE			10,476	INSIDER SELLING	· Most	Incido	r Sallin	na Ra	alative	Stre	nath	- 0					
Axiom Property	5	-3.9	+1.1	62	1-0	-		1.0 18			Nil		20	K2 Asset Mgmt		-17.5		87	0-5	3	-		- (0.9	5 24.4	2 20	100
Ariadne Aust	35		+0.8		0-0	-				5 NE		5.02		Prime Media Grp		-20.5		90	0-4		0.1	-	- (3 20.3		123
Adv Share Reg.	60	-2.3	-0.7	58	0-0	-	-	4.0 23						Freelancer Ltd	153	-0.7	+3.7	53	0-3		0.0	-	- (E Nil		688
Victor Group	10	-19.6	+3.6	89	0-0	-	-	5.0 30	1.	2 17	Nil	4.96	52	Genworth Mort.	264	-0.6	+5.3	52	0-3	6	4.4	-	- ().4	7 10.0	3.10	1,345
AFT Pharma.	290	-7.7	-1.2	71	0-0	-	-		0.	7 NE	Nil	4.87	281	CAQ Holdings	15	-10.3	-0.6	76	0-3	-	-	-	- ().9 N	E Nil	N/A	95
Sietel Ltd	462	-0.6	+0.2	52	0-0	-	-	0.6	0.	2 NE	Nil	4.63	37	MGM Wireless	68	-16.7	-1.4	86	1-4	-	-	3.0 5	3 ().5	6 1.9	1.51	6
Atcor Medical		-11.7			0-0		-					4.63		Perpetual Ltd	4297		+0.8										2,001
Touchcorp Ltd	170	-4.8	-5.7		0-2	1	-					4.59		Western Areas	229	-5.1		65				1.3					620
Pharmaust Ltd	9		-6.6		3-0	-	-					4.58		Global Value Fd	104		+0.5			-					8 1.9		68
Vealls Ltd	149		+0.1		0-0	-						4.54		Covata Limited	24		-9.5		0-2						E Nil		111
1300 Smiles Ltd	693	-0.9	+1.3	55	0-0	3	-		0.	2 23	2.0	4.49	164	Carnarvon Pet. Jupiter Energy	11 15		+7.1 -2.3		0-2 0-2		-	0.8			E Nil E Nil		112 23
WORST PERFOR	MING S	SHARE	S: We	akest	Shar	es F	2/S Ra	ntio > 0	25	Yield -	< Twi	ce Av	erage	Frontier Cap Gr		-21.5		91	0-2	_	_	_			E Nil		35
GI Dynamics		-52.7				,		0.3	,				0	Smart Trans	4		-1.6		0-2	-	_	-			E Nil		86
Victory Mines		-46.1			0-0							N/A		Touchcorp Ltd	170	-4.8	-5.7		0-2	1	-	-			1 Nil		197
Moko Social Med	1	-45.3	+1.5	99	1-0	-	-	0.4	4.	2 NE	Nil	0.82		Data 3 Ltd	108	-0.2	-0.8	50	0-2	-	-	9.0 5	7 ().5 1	6 5.8	0.19	166
Stemcell United	2	-42.7	+1.7	99	0-0	-	-		1.	9 NE	Nil	N/A	. 10	Village Road.	529	-12.0	+1.2	79	0-2	9	1.5	5.0 2	26 ().2 1	9 5.3	0.84	852
1-Page Ltd	47	-42.1	-7.4	99	0-0		3.7 1		0.	4 NE	Nil	N/A	53	Collection Hse	116	-20.6	+4.6	90	1-3	4	4.3	1.2 1	7 ().4	7 7.8	1.21	156
Sundance Res.		-42.0			0-0	-	0.2					N/A		Empired Ltd		-22.2			0-1	-	-	-	- (9 Nil		45
Gulf Manganese		-41.3			0-0	-				6 NE				Aguia Resources	14			70	0-1	-	-	-			E Nil		42
Benitec Bio.		-40.6			0-0	-		0.4						Gulf Industrial	1		-3.1		0-1	-	-	-			E Nil		24
Reffind Ltd		-38.7			1-0	-	-			1 NE	Nil			Fatfish Int Grp		-21.4			0-1	-	-	-			E Nil		7
Terracom Ltd		-37.0			0-0	-	-			4 NE		N/A		Lindsay Aust	50		+0.7		0-1	1	-				3 4.2		142
Gippsland Ltd Pura Vida En.		-36.3 -36.2			0-0 2-0		-					N/A N/A		Pac Environment F.F.I. Holdings	329	-18.7	-5.3 -0.8	88 50	0-1 0-1		-	- 11			8 Nil 5 5.8		12 32
i uia viaa Lii.	J	00.2	+∪.4	50	2-0	-			۷.	JINL	ı Will	i N/ A		Holdings	لاعن	0.0	0.0	50	0-1	-		1.1	, (/. <u>~</u>	J J.0	1.04	٥٤

Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

Performance Price/Sales P/E Gross Performance Price/Sales P/E Gross Performance Price/Sales P/E Gross Performance Price/Sales P/E Gross

Performance Forecast Price	Price/Sales Ratio	P/E Gross Ratio Yield	Performance Forecast Price	Price/Sales P/E Gros Ratio Ratio Yield		Price/Sales P/E Gross Ratio Ratio Yield
AZ Milk Company A 153 AMP Limited C 571 AWF Madison Grp C 244 Abano Health. C 810 Air New Zealand D 222 Airworks Ltd B 470 Akd Int Airport Allied Farmers D 5.0 Aorere Res. * N/R 0.2 Argosy Property E 119 Arvida Group C 116 Augusta Capital D 112 Barramundi Ltd E 63 Bathurst Res. E 18 Bethunes Invest D 1.0 Blis Technology C 3.3 Briscoe Group C 38 Birgoer Group C 38 Birgoer Group B 66 CBL Corporation B 252 CDL Investments E 70 Cavalier Corp B 66 Cavotec MSL E 245 Chorus Ltd B 412 Coats Group plc D 58 Col Motor Co B 605 Comvita D 53 Coll Motor Co Comvita A 1225 Contact Energy C 538 Delegat Group C 622 Contact Energy C 538 Delegat Group C 622 Diligent Board C 703 EROAD Ltd D 241 Ebos Group Ltd A 1660 Evolve Educat. C 90 F & P Health. B 1060 Finzsoft Sol'ns D 225 Fletcher Build. A 849 Fliway Group C 108 Flivay Group C 208 Fliedy Group C 208 Fletcher Build. A 849 Fliway Group C 209 GeoOP Ltd Genesis Energy C 208 Generoross H. B 268 Hallenstein G. B 270 Heartland Bank C 131 Hellaby Hold. D 253	6.52 1.29 0.41 0.90 1.63 N/A4 2.11 N/A N/A N/A N/A N/A 1.39 N/A 1.61 0.25 1.61 0.25 1.62 1.61 0.25 1.62 1.63 0.44 1.64 0.25 1.64 0.25 1.64 0.25 1.64 0.25 1.64 0.25 1.64 0.25 1.64 0.25 1.64 0.25 1.64 0.25 1.64 0.25 0.25 0.25 0.25 0.25 0.25 0.25 0.25	NE 13	Horizon Energy IkeGPS Limited D 329 Just Water Int.	9.72 NE N. N	Sanford Limited S85	1.89 NE Nii 1.23 40 5.5 1.3 1.23 40 5.5 1.3 1.24 25 1.3 1.25 1.9 5.6 N/A NE Nii 0.60 22 2.5 3.99 NE Nii 0.60 22 4.5 3.04 22 4.5 1.23 11 9.6 3.04 22 1.5 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.6 3.05 2 1.
A.P. Eagers A.J. Lanited B.J. L	0.67 1.20 1.94 1.15 6.50 6.38 4.000 5.74 6.31 8.40 1.37 1.55 8.32 1.25 6.31 1.37 1.55 8.32 1.25 1.25 1.25 1.25 1.25 1.25 1.25 1.2	25 2.7 25 3.4 27 7.5 27 7.5 28 2.2 27 7.5 28 2.2 27 7.5 28 2.2 28 2.2 29 2.1 20 3.0 20 3.0 21 4.2 21 4.3 22 1.5 21 5.3 21 5.3 21 5.3 21 5.3 21 5.3 21 6.3 21 7.3 21 7.4 21 8.3 21 7.4 22 8.3 23 7.4 24 8.8 25 8.3 26 9.3 27 7.4 28 8.3 28 8.3 29 8.3 20 8.3	DuluxGroup Ltd B 625 Empire Oil, Gas D 32 Estia Health C 492 Event Hospital B 1491 Evolution Min. A 233 Fairfax Media A 90 Flight Centre A 3220 Fortescue Metal A 3220 Genworth Mort. B 264 Goodman Group B 726 Graincorp B 882 Growthpoint Pro B 339 Henderson Group Hutchison Tel. D 8.0 IDP Education A 450 IDP Education A 450 IDP Education A 450 IDP Education B 678 IRESS Limited A 1219 Iluka Resources B 671 Incitec Pivot B 338 Independ. Group Infigen Energy Insurance Aust. Investa Office A 432 Invocare Ltd A 2290 Iron Mountain C 4997 JB Hi-Fi Ltd A 2268 Magellan Fin Gp Macquarie Group Macquarie Atlas Magellan Fin Gp Mantra Group Mantra Group Mantra Group Mayne Pharma Gr McMillan Shake. A 1493 Medibank Priv. A 317 Metcash Ltd B 537 Myver Holdings A 114 Name (Lower Cas Marl Aust Bank Navitas Ltd B 537 New Hope Corp. B 141 Newcrest Mining B 2230 News Corp. Nib Holdings A 450 Nirva Group B 141 Newcrest Mining B 2230 News Corp. B 141 Newcrest Mining B 2230 News Corp. B 141 Newcrest Mining B 2230 New Corp. B 141 Newcrest Mining B 2230 News Corp. B 141 Newcrest Mining B 2230 News Corp. B 141 Newcrest Mining B 230 Origin Energy B 586 Orozobre Ltd D 1283 Origin Energy B 586 Orozobre Ltd D 726 Oryright © Securities Res	N/A N/E N/A	Perpetual Ltd	3.79 16 5.6 N/A 17 5.9 1.20 17 5.1 0.77 17 4.2 1.20 12 12 Nil 2.04 27 2.3 N/A 37 1.3 2.00 38 1.4 1.77 22 1.8 3.12 24 3.9 N/A NE Nil 3.67 26 3.9 5.41 23 2.8 2.51 NE 6.7 3.12 24 3.9 5.41 23 2.8 2.51 25 3.9 5.41 23 2.8 2.51 26 3.4 2.36 88 Nil 8.71 9 4.4 2.51 19 2.3 0.68 8 9.9 2.57 26 3.4 2.36 NE Nil 0.77 15 3.5 9.02 39 0.7 2.08 24 3.2 2.1 28 1.9 2.02 39 0.7 2.03 39 0.7 2.04 20 39 0.7 2.05 NE 7.2 2.06 NE Nil 0.77 15 3.5 2.08 24 3.2 2.1 28 1.9 2.77 32 2.4 1.59 13 4.7 1.52 31 12 5.1 0.79 19 4.5 1.59 13 4.7 1.59 13 4.7 1.59 13 4.7 1.59 13 4.7 1.59 13 4.7 1.59 13 4.7 1.59 13 4.7 1.59 14 4.5 1.64 47 1.3 2.51 NE 5.6 N/A NE Nil 1.69 11 4.5 1.95 23 4.7 2.51 NE 5.6 N/A NE Nil 1.69 11 4.5 1.95 23 4.7 2.51 NE 5.6 N/A NE Nil 1.69 11 4.5 1.95 23 4.7 2.51 NE 5.6 0.79 19 4.5 0.79 19 4.9 0.79 19 19 4.9

"Neglect" Ratings of Australian Shares

"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-9 Brokers, "Widely Followed" Shares = 10 or more Brokers.

r togiodiou o	No. of	Market	oro, inicacratory	No. of	Market	30 - 0 0 Brokers	No. of	Market	30 Onar00 = 10	No. of	Market
	Brokers	Capital-		Brokers	Capital-		Brokers	Capital-		Brokers	Capital-
Company	Following Company	isation (\$ Mill.)	Company	Following Company		Company	Following Company	isation (\$ Mill.)	Company	Following Company	
1300 Smiles Ltd	3	164	Buru Energy Ltd	1	85	Gold Road Res.	4	538	Mortgage Choice	2	212
360 Capital Ind	2	570 224	C.S.R. Ltd CIMIC Group	14 10	1,699 12,129	Goodman Group	11 11	12,911 2,019	Mt Gibson Iron	3 10	213 936
360 Capital Grp 360 Cap Office	2 2	224 167	CSG Ltd	3	517	Graincorp Grange Resource	1	105	Myer Holdings Mystate Ltd	4	936 376
3P Learning	3	88	CSL Limited	14	52,645	Greencross Ltd	9	836	Nanosonics Ltd	4	713
A.P. Eagers AGL Energy Ltd	4 12	2,212 12,867	Cabcharge Ltd Caltex Austrlia	5 11	394 8,847	Growthpoint Pro Gryphon Mineral	4 2	1,977 54	Nat'l Aust Bank National Stor.	16 7	68,961 626
ALS Limited	12	2,652	Capilano Honey	3	204	HFA Holdings	2	373	Navitas Ltd	9	1,995
AMA Group Ltd AMP Ltd	3 16	438 16,061	Capital Health	3 1	89 57	Hansen Tech. Harvey Norman	4 12	665 5,073	Nearmap Ltd Neuren Pharm.	1 1	155 102
ANZ Bank	17	70,868	Capral Limited Cardno Ltd	4	119	Helloworld Ltd	3	220	New Hope Corp.	5	1,172
APA Group	12	9,806	Carindale Prop	2	609	Henderson Group	8	3,229	Newcrest Mining	15	17,093
APN News Media APN Outdoor Grp		894 1,166	Carnarvon Pet. Carsales.com	1 15	112 3,006	Highfield Res. Hillgrove Res.	4 1	485 6	Nextdc Limited Nib Holdings	11 12	844 1,976
ARB Corporation	7	1,318	Cash Converters	1	192	Horizon Oil Ltd	2	65	Nick Scali Ltd	3	360
ASG Group Ltd ASX Limited	1 15	190 8,677	Cedar Woods Prp Centuria Metro.	3 2	338 256	Hotel Property Hughes Drilling	2 1	472 18	Nine Entertain. Nthn Star Res.	9 12	1,002 2,845
AV Jennings	2	221	Challenger Ltd	15	5,215	Huon Aquacult.	3	279	Nufarm Limited	11	2,043
AVEO Group	6	1,820	Charter Hall GR	10	2,142	IMF Bentham Ltd	3	247	OZ Minerals Ltd	17	1,681
AWE Limited Abacus Property	9 5	469 1,826	Chart H Retail Clearview Wlth	10 2	1,977 554	IOOF Holdings IPH LImited	12 4	2,437 1,263	Objective Corp. Oil Search Ltd	1 12	164 10,476
Aconex Limited	8	1,314	CocaCola Amatil	12	6,651	IRESS Limited	7	1,964	OnTheHouse Hold	2	64
Acrux Ltd Adelaide Bright	3 13	130 3,528	Cochlear Ltd Codan Ltd	14 2	6,988 199	Icar Asia Ltd Iluka Resources	5 11	220 2,809	Ooh!Media Orica Ltd	5 14	719 4,791
Admedus Limited		71	Collection Hse	4	156	Imdex Limited	2	55	Origin Energy	14	10,274
Ainsworth Game	5	777	Collins Foods	5	450	Impedimed Ltd	3	388	Orocobre Ltd	6	993
Alacer Gold Ale Property	8 3	216 871	Com'wealth Bank Comet Ridge Ltd	16 %	129,476 38	Incitec Pivot Independ. Group	14 15	5,703 1,672	Orora Limited Oroton Group	12 3	3,270 90
Alkane Explor.	2	98	Computershare	16	5,584	Industria REIT	4	261	Osprey Medical	3	35
Alliance Aviat. Altium Limited	1 5	49 815	Cooper Energy Corp Travel M.	2 6	113 1,468	Infomedia Ltd Ingenia Com Grp	4 2	188 451	Ottoman Energy Ozforex Group	1 5	48 514
Altona Mining	1	61	Cover-More Grp	6	470	Insurance Aust.		14,029	Pacific Smiles	4	301
Alumina Ltd	12	4,118	Credit Corp	3	573	Int Research	1	370	Pacific Energy	1	159
Amcor Ltd Aneka Tambang	13 6	16,793 2	Cromwell Prop. Crown Resorts	7 9	1,857 8,486	Intueri Educ. Investa Office	1 9	34 2,653	Pacific Brands Pact Group Hold	5 8	1,050 1,724
Ansell Ltd	14	2,827	Crusader Res.	1	24	Invocare Ltd	7	1,419	Paladin Energy	6	377
Ardent Leisure Arena REIT	11 3	977 469	DUET Group DWS Limited	12 1	5,742 152	Iselect Limited Isentia Group	3 5	287 772	Panoramic Res. Patties Foods	2 2	47 234
Aristocrat Leis	10	8,384	Decmil Group	2	133	JB Hi-Fi Ltd	15	2,244	Peet Ltd	6	446
Arrium Limited	3	65	Dexus Property	9	8,634	James Hardie	13	9,046	Peninsula En.	5	109
Asciano Limited Asia Pac Data C	10 2	8,652 171	Dick Smith Hold Domino's Pizza	2 11	84 6,045	K&S Corporation K2 Asset Mgmt	2 3	161 100	Perpetual Ltd Perseus Mining	15 9	2,001 428
Aspen Group Ltd	2	139	Donaco Inter'l	4	382	Kardoon Gas	5	394	Platinum Asset	9	3,690
Astro Japan Pro Atlas Iron Ltd	2 2	417 99	Doray Minerals Downer EDI Ltd	3 9	303 1,601	Kingrose Mining Kingsgate Cons.	1 1	59 92	Praemium Ltd Premier Invest	4 11	119 2,380
Aurelia Metals	1	48	DuluxGroup Ltd	12	2,433	Korvest Ltd	1	24	Prime Media Grp	2	123
Aurizon Hold. AusNet Services	14 13	9,357 5,572	ERM Power Ltd Elders Limited	2 5	384 315	Kula Gold Ltd Legend Corp.	1 1	9 49	Primary Health Prima Biomed	13 1	2,065 95
Ausdrill Ltd	3	256	Emerchants Ltd	2	339	LendLease Group	10	7,879	Pro Maintenance	5	455
Ausenco Ltd	1	64	Energy Resource	2	186	Lifestyle Com.	2	306	Pro Medicus Ltd	2	476
Aust Pharm. Ind Austbrokers	6 6	836 642	Ensogo Limited EservGlobal Ltd	1 1	24 23	Lindsay Aust Liq Natural Gas	1 1	142 418	Q.B.E. Insur. Qantas Airways	14 11	16,387 6,187
Austal Limited	3	442	Event Hospital.	5	2,365	Logicamms Ltd	1	29	Qube Holdings	10	2,920
Auswide Bank Automotive Hold	3 9	187 1,143	Evolution Min. FAR Ltd	9 6	3,421 341	Lonestar Res. Lovisa Holdings	5 6	85 256	RCG Corporation RCR Tomlinson	4 3	667 212
Avanco Res.	2	150	FSA Group Ltd	1	128	MMA Offshore	5	149	REA Group Ltd	11	7,360
BC Iron Ltd BHP Billiton	2 17	27 60,380	Factor Thera. Fairfax Media	1 9	15 2,070	MNF Group MYOB Group	2 7	278 1,964	RTG Mining Inc. RXP Services	2 1	62 75
BT Invest Mgmt	11	2,961	Fantastic Hold.	3	212	MacMahon Hold	1	126	Ramsay Health	15	14,762
BWP Trust Bandanna Energy	7 / 1	2,364 44	Finders Res. Fleetwood Corp	2 1	104 109	Maca Limited Macquarie Group	1 12	275 24,997	Reckon Limited Redflow Limited	5 1	181 220
Bank of Q'land	15	4,153	Flexicorp Ltd	9	715	Macquarie Atlas	7	24,997	Reece Limited	2	3,689
Base Resources	2	92	Flight Centre	12	3,250	Magellan Fin Gp	9	3,878	Regeneus Ltd	1	33
Beach Energy Beadell Res.	11 7	1,330 343	Folkestone Ltd Folkestone Educ	1 4	126 648	Mantra Group Mastermyne Grp	10 1	1,124 12	Regis Resources Resolute Mining	17 5	1,660 747
Bega Cheese Ltd	6	903	Fortescue Metal	16	10,026	Matrix Comp.	1	34	Retail Food Grp	5	917
Bellamy's Aust. Bendigo Bank	4 14	1,029 4,270	Freedom Foods Freelancer Ltd	2 2	740 688	Maxi TRANS Mayne Pharma Gr	2 6	81 1,324	Reva Medical Rhipe Limited	2	447 135
Berkeley Energy	3	122	Funtastic Ltd	1	11	McMillan Shake.	7	1,242	Ridley Corp.	4	431
Bigair Group	4	108	G.U.D. Holdings	9	750	Medibank Priv.	14	8,730	Rio Tinto Ltd	16	18,698
Billabong Int'l Bionomics Ltd	4 3	298 151	G8 Education GBST Holdings	10 5	1,557 347	Medusa Mining Melbourne IT	3 3	145 182	Royal Wolf Hold Rural Funds Grp	4 2	115 270
Blackmores Ltd	7	2,422	GDI Property	2	488	Mesoblast Ltd	5	732	Ruralco Hold.	3	271
Blue Sky Alt In Bluescope Steel	3 13	511 3,668	GI Dynamics GPT MetroOffice	1 2	16 306	Metcash Ltd Migme Limited	11 1	1,940 128	SAI Global Ltd SG Fleet Group	10 5	715 962
Boart Longyear	1	86	GPT Group	10	9,745	Mineral Res.	5	1,709	SMS Mgmt & Tech	5	118
Boral Limited	14	4,841	GR Engineering	1 9	146	Mineral Deposit	2 1	22 47	Salmat Ltd	2	78 857
Bradken Ltd Brambles Ltd	3 13	202 19,936	GWA Group Ltd Galileo Japan	9	618 271	Mint Payments Mirvac Group	1 12	47 7,385	Sandfire Res. Santos Ltd	17 13	857 8,373
Breville Group	10	989	Generation HC	2	487	Mobile Embrace	2	116	Saracen Mineral	7	1,101
Brickworks Ltd Brierty Ltd	6 1	2,195 17	Genworth Mort. Gindalbie Met.	6 1	1,345 28	Monadelphous Gr Monash IVF Grp	13 5	734 432	Scentre Group Sealink Travel	11 5	25,024 462
Broadspectrum	7	764	Global Con Serv	1	76	Money3 Corp Ltd	1	154	Seek Ltd	12	5,428
Brockman Mining	1	0	Godfreys Group	1	41				(Continue	d on Pa	ge 14)

(Continued on Page 14)

Page 14 Market Analysis

Company	No. of Brokers Following Company	Market Capital- isation (\$ Mill.)	Company	No. of Brokers Following Company	Market Capital- isation (\$ Mill.)	Company	No. of Brokers Following Company		Company	No. of Brokers Following Company	
Select harvest	7	524	Soul Pattinson	2	3,924	TPG Telecom Ltd	10	10.165	Viralytics Ltd	3	194
Senex Energy	8	363	South32 Limited	16	8,678	Tabcorp Holding	10	3,658	Virgin Aust	10	1,023
Seven West Med.	. 8	1,832	Spark Infrastru	11	3,986	Tassal Group	5	627	Virtus Health	7	544
Seven Group	5	1,564	Spec Fashion	2	112	Tatts Group Ltd	10	5,712	Vita Group Ltd	7	631
Seymour Whyte	2	70	Speedcast Int'l	7	474	Technology One	7	1,677	Vita Life Sci.	1	80
Shine Corporate	4	203	Spotless Group	5	1,296	Telstra	17	66,752	Vocus Comm.	10	4,907
Shopping Centre	8	1,731	St Barbara Ltd	4	1,599	Ten Network	7	386	WPP AUNZ Ltd	3	959
Sigma Pharm.	8	1,290	Star Entertain.	9	4,731	The Reject Shop	4	358	Watpac Ltd	1	142
Silex Systems	1	60	Starpharma Hold	3	277	Thorn Group Ltd	4	222	Webjet NL	7	582
Silver Chef Ltd	4	364	Steadfast Group	7	1,544	Tiger Resources	3	77	Webster Ltd	2	395
Silver Lake Res	4	249	Sth Cross Media	9	992	Touchcorp Ltd	1	197	Wellcom Group	3	184
Simonds Group	2	41	Stockland	10	11,219	Tox Free Sol.	10	402	Wesfarmers Ltd	15	46,081
Sims Metal Mgmt	11	1,635	Strike Energy	2	94	Transurban Grp	10	24,202	Westfield Corp.	10	22,069
Sino Gas & En.	3	218	Suncorp Group	14	16,044	Treasury Wine	11	7,426	Westpac Banking	16	99,906
Sirtex Medical	10	1,609	Sundance Energy		76	Troy Resources	1	201	Western Areas	15	620
Slater & Gordon	3	152	Sunland Group	2	245	UGL Limited	9	363	Whitehaven Coal	14	1,077
Smart Parking	1	81	Super Retail Gr	12	1,761	Unilife Corp.	1	29	Wolf Minerals	2	117
Smartgroup Corp		629	Surfstitch Grp	3	92	Vicinity Centre	10	13,103	Woodside Petrol		22,746
Somnomed Ltd	3	176	Sydney Airport	13	15,829	Village Road.	9	852	Woolworths Ltd	15	27,544
Sonic Health	13	9,032	TFS Corporation	3	524	Villa World Ltd	3	245	Worley Group	9	1,877
									XRF Scientific	1	22

Short Interest in Australian Shares

Market Short Capital- Interest Isalan Interest Isalan Ratio Short Capital- Interest Isalan Ratio Short Ratio		$\iota \upsilon$	ILI	<i>luele</i>	$\mathcal{S}\iota$	ui i z	100311	uii	ui	Diwi	CD	
1-Page Ltd		Interest	Capital- isation		Interest	Capital- isation		Interest	Capital- isation		Interest	Capital- isation
Septiment 22% 570 Aventus Retail 0.0% 924 Cover-More Grp 7.1% 470 HFÄ Holdings 0.0% 373 Septiment 22% 88 BC I not I tot 1.6% 275 Credit Corp 2.5% 573 A.P. Eagers 0.0% 2.212 BHP Billiton 1.5% 60,380 Cromwell Prop. 0.7% 1.867 Hansen Tech. 0.2% 685 Crown Resorts 1.6% 8.486 Alary Normal 2.9% 5.073 A.P. Eagers 0.0% 2.216 BHP Billiton 1.5% 60,380 Cromwell Prop. 0.7% 1.867 Hansen Tech. 0.2% 685 Crown Resorts 0.6% 0.	Company	Ratio	(\$ Mill.)	Company	Ratio	(\$ Mill.)	Company	Ratio	(\$ Mill.)	Company	Ratio	(\$ Mill.)
AQL Energy Lid 0.9% 2.212 BHP Billition 1.5% 66,380 Cromwell Prop. 0.7% 1.857 Hansen Tech. 0.2% 665 AGL Energy Lid 0.9% 1.21% 3.229 BWP Trust 2.9% 2.364 CuDeco Lid 0.9% 2.21 Hansen Tech. 0.2% 655 AGL Energy Lid 0.9% 1.2% 3.229 MWP Trust 2.9% 2.364 CuDeco Lid 0.9% 2.21 Hansen Tech. 0.2% 656 AGL Energy Lid 0.6% 1.2% 3.29 MWP Trust 2.9% 2.364 CuDeco Lid 0.9% 2.21 Highfield Res. 3.3% 485 MWP Lid 0.6% 1.601 Bank of O'land 3.3% 4.85 AGL Energy Lid 0.6% 1.2% 3.78 MWP Lid 0.6% 1.2% 3.7												
AGL Energy Ltd A J Lucas O 4, 67 BWP Trust O 5, 79 BWX Limited A MA Group Ltd O 5, 67 BWP Syming Gr AMP Club County O 5, 75 BWX Limited A 6, 68 BWX Limited O 1, 67 BW	3P Learning						Credit Corp		573	HUB24 Limited		203
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ALS Limited	0,		,									
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APN New Media 0.5% 884 886 Resources 0.0% 920 Dexus Property 0.9% 8,634 IPP Education 0.5% 1,174 APN Nows Media 0.5% 1,166 Beacon Lighting 0.0% 295 Dick Smith Hold 7.0% 44 IOOF Holdings 8.4% 2,437 ARB Corporation 4.2% 1,318 Beacell Res. 1.6% 343 Dominion Pizza 4.7% 6,045 IPH Limited 1.1% 1,263 ASX Limited 1.9% 8,677 Bega Cheese Ltd 2.9% 903 Donaco Interf 2.2% 382 IRESS Limited 1.4% 1,964 AVEO Group 1.0% 1,820 Bellamy's Aust. 8.5% 1,020 Downer EDI Ltd 6.0% 1,610 Lar Asia Ltd 0.0% 220 AWE Limited 7.2% 469 Bendigo Bank 7.5% 4,270 DuluxGroup Ltd 0.4% 2,433 Illuka Resources 2.5% 2,809 Aconex Limited 1.2% 1,314 Blackham Res. 0.0% 118 Elders Limited 2.7% 315 Impedimed Ltd 1.5% 388 Acrux Ltd 0.4% 1.30 Blackmores Ltd 0.5% 5.8% 2,242 Emech Holdings 0.0% 239 Independ. Group 0.2% 5.703 Adairs Limited 1.8% 406 Blue Sky Alt In 0.0% 511 Emerchants Ltd 0.4% 3.99 Independ. Group 0.3% 261 Alaer Gold 0.5% 2.16 Brambles Ltd 0.3% 19,936 Equily Trustees 0.3% 373 Inforedia Ltd 0.6% 188 Alaer Gold 0.5% 2.16 Brambles Ltd 0.3% 19,936 Equily Trustees 0.3% 373 Inforedia Ltd 0.6% 188 Alaer Gold 0.2% 815 Burson Group 1.3% 1,325 FAR Ltd 1.2% 341 Invocare Ltd 7.2% 1,4029 Alkiura Mining 0.0% 2.29 Briak Media 0.0% 2,365 Integral Diag, 0.2% 2,412 Alumania Ltd 4.3% 2.82 Care Limited 2.5% 315 Inspenia Group 0.6% 188 Altura Mining 0.0% 2.29 Briak Media 0.0% 2.295 Integral Diag, 0.2% 2,412 Alumania Ltd 4.3% 2.4% 2									-			
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	Aust Careers N.	0.3%	287	Costa Group	1.3%	995	Growthpoint Pro	0.5%	1,977	Mayne Pharma Gr	4.1%	1,324

Company	Short Interest Ratio	Market Capital- isation (\$ Mill.)									
Company	rialio	(ψ ινιιιι.)	Company	Tallo	(ψ ΙνΙΙΙΙ.)	Company	rialio	(ψ ινιιιι.)	Company	rialio	(ψ ινιιιι.)
McMillan Shake.	3.9%	1,242	Oroton Group	0.4%	90	Sandfire Res.	0.7%	857	Syrah Resources	4.1%	1,508
Medibank Priv.	0.4%	8,730	Ozforex Group	3.1%	514	Santos Ltd	2.8%	8,373	TFS Corporation	5.4%	524
Medusa Mining	0.3%	145	Pacific Brands	0.1%	1,050	Saracen Mineral	0.7%	1,101	TPG Telecom Ltd	2.4%	10,165
Mesoblast Ltd	5.0%	732	Pact Group Hold	2.7%	1,724	Scentre Group	0.5%	25,024	Tabcorp Holding	2.2%	3,658
Metals X Ltd	0.7%	578	Paladin Energy	4.8%	377	Sealink Travel	0.6%	462	Tassal Group	3.9%	627
Metcash Ltd	14.0%	1,940	Panoramic Res.	0.1%	47	Seek Ltd	5.8%	5,428	Tatts Group Ltd	0.4%	5,712
Mincor Resource	0.0%	55	Peet Ltd	0.3%	446	Select harvest	8.4%	524	Technology One	0.5%	1,677
Mineral Res.	3.1%	1,709	Perpetual Ltd	3.4%	2,001	Senex Energy	3.0%	363	Telstra	0.3%	66,752
Mineral Deposit	0.2%	22	Perseus Mining	1.7%	428	Seven West Med.	3.3%	1,832	Ten Network	3.1%	386
Mirabela Nickel	0.4%	77	Pharmaxis Ltd	0.0%	82	Seven Group	4.0%	1,564	The Reject Shop	0.1%	358
Mirvac Group	1.7%	7,385	Pilbara Mineral	0.4%	779	Shine Corporate	1.2%	203	The Pas Group	0.0%	86
Monadelphous Gr	10.7%	734	Platinum Asset	1.3%	3,690	Shopping Centre	2.5%	1,731	Thorn Group Ltd	0.8%	222
Monash IVF Grp	0.4%	432	Premier Invest	0.3%	2,380	Sigma Pharm.	0.8%	1,290	Tiger Resources	0.3%	77
Money3 Corp Ltd	0.1%	154	Prime Media Grp	0.1%	123	Silex Systems	1.1%	60	Tox Free Sol.	1.3%	402
Mortgage Choice	0.1%	212	Primary Health	7.4%	2,065	Silver Chef Ltd	0.1%	364	Transurban Grp	0.5%	24,202
Mt Gibson Iron	3.7%	213	Pro Maintenance	1.8%	455	Silver Lake Res	0.2%	249	Treasury Wine	2.5%	7,426
Myer Holdings	16.4%	936	Q.B.E. Insur.	1.1%	16,387	Sims Metal Mgmt	4.9%	1,635	Troy Resources	1.3%	201
Mystate Ltd	0.0%	376	QMS Media	0.0%	374	Sino Gas & En.	1.3%	218	UGL Limited	1.2%	363
NRW Holdings	0.8%	57	Qantas Airways	0.6%	6,187	Sirtex Medical	2.4%	1,609	Unilife Corp.	0.0%	29
Name (Lower Cas	0.6%	925	Qube Holdings	5.2%	2,920	Sky and Space	0.0%	12	Vicinity Centre	0.9%	13,103
Nanosonics Ltd	2.8%	713	RCG Corporation	2.5%	667	Slater & Gordon	6.7%	152	Village Road.	1.5%	852
Nat'l Aust Bank	0.8%	68,961	RCR Tomlinson	0.9%	212	Smartgroup Corp	0.1%	629	Virgin Aust	0.6%	1,023
National Stor.	2.8%	626	REA Group Ltd	3.8%	7,360	Sonic Health	2.1%	9,032	Virtus Health	1.9%	544
Navitas Ltd	3.6%	1,995	Ramsay Health	2.8%	14,762	Soul Pattinson	0.0%	3,924	Vitaco Holdings	1.7%	223
Nearmap Ltd	0.3%	155	Reckon Limited	0.0%	181	South32 Limited	0.7%	8,678	Vocation Ltd	0.0%	28
NetComm Wire.	0.0%	411	Redbubble Ltd	0.2%	229	Spark Infrastru	3.0%	3,986	Vocus Comm.	4.1%	4,907
New Hope Corp.	0.0%	1,172	Redflow Limited	0.0%	220	Spec Fashion	0.2%	112	WPP AUNZ Ltd	1.0%	959
Newcrest Mining	0.8%	17,093	Reece Limited	0.0%	3,689	Speedcast Int'l	0.6%	474	Watpac Ltd	2.5%	142
News Corp.	7.2%	903	Regis Resources	1.1%	1,660	Spicers Limited	0.0%	19	Webjet NL	0.0%	582
Nextdc Limited	3.4%	844	Regis Health.	0.9%	1,367	Spotless Group	5.5%	1,296	Webster Ltd	0.0%	395
Nib Holdings	0.4%	1,976	Reliance W/wide	0.0%	1,649	St Barbara Ltd	0.6%	1,599	Wellard Limited	0.3%	192
Nick Scali Ltd	0.0%	360	Resolute Mining	0.6%	747	Star Entertain.	0.4%	4,731	Wesfarmers Ltd	1.8%	46,081
Nine Entertain.	6.5%	1,002	Retail Food Grp	5.5%	917	Starpharma Hold	1.3%	277	Westfield Corp.	0.5%	22,069
Nthn Star Res.	1.4%	2,845	Rex Minerals	0.2%	13	Steadfast Group	1.1%	1,544	Westpac Banking	1.9%	99,906
Nufarm Limited	2.3%	2,061	Ridley Corp.	0.0%	431	Sth Cross Media	1.1%	992	Western Areas	7.3%	620
OZ Minerals Ltd	4.3%	1,681	Rio Tinto Ltd	4.1%	18,698	Stockland	0.6%	11,219	Whitehaven Coal	5.9%	1,077
Oil Search Ltd	8.2%	10,476	Rubik Financial	0.2%	44	Suncorp Group	0.9%	16,044	Wisetech Global	0.0%	1,267
Onevue Holdings	0.1%	119	Rural Funds Grp	0.7%	270	Sundance Energy	2.4%	76	Woodside Petrol	0.3%	22,746
Ooh!Media	0.5%	719	S/Tracks ASX200	0.0%	3,014	Sundance Res.	0.2%	19	Woolworths Ltd	7.5%	27,544
Orica Ltd	10.5%	4,791	S2 Resources	0.4%	65	Superloop Ltd	0.1%	234	Worley Group	15.6%	1,877
Origin Energy	0.8%	10,274	SAI Global Ltd	1.8%	715	Super Retail Gr	4.2%	1,761	Yancoal Aust.	0.0%	94
Orocobre Ltd	1.8%	993	SG Fleet Group	0.1%	962	Surfstitch Grp	0.4%	92	Yowie Group Ltd	0.3%	207
Orora Limited	0.0%	3,270	SMS Mgmt & Tech	1.7%	118	Sydney Airport	0.8%	15,829			

Page 16 Market Analysis

Dividend\$

	Cents per	Ex-	Pay-	Tax				
Company	Share	Date	able (Credit				
Argosy Property	1.525	15-06	29-06	Full				
Arvida Group	1.10	09-06	17-06	Full				
Augusta Capital	1.25	06-05	13-05	Full				
AWF Madison	8.00	27-06	04-07	Full				
Barramundi	1.38	09-06	24-06	Full				
Comvita	10.00	17-06	24-06	Full				
Fisher & Paykel Health	ı. 10.00	17-06	08-07	Full				
Fonterra	10.00	30-05	07-06	Full				
Goodman Property	1.6625	09-06	23-06	Full				
Green Cross	3.50	10-06	24-06	Full				
Infratil	9.00	02-06	15-06	Full				
Kathmandu	3.00	03-06	17-06	Full				
Kingfish	2.69	09-06	24-06	Full				
Kiwi Property	3.30	01-06	17-06	Full				
Mainfreight Group	23.00	15-07	22-07	Full				
Marlin Global	1.72	09-06	24-06	Full				
Metro Performance Gl	ass 4.00	08-07	25-07	Full				
NPT Ltd	0.875	04-03	18-08	Full				
Restaurant Brands	12.50	10-06	24-06	Full				
Ryman Healthcare	8.50	10-06	24-06	Nil				
Sanford Ltd	9.00	10-06	17-06	Full				
Scales Corporation	6.50	29-06	08-07	Full				
Tower Corporation	8.50	10-06	30-06	Nil				
TrustPower	21.00	27-05	10-066.6111					
Vital Healthcare Prop.	2.125	10-06	24-06	Full				
Australian Shares								
ALS Ltd	6.00	08-06	01-07					
Programmed Group	5.00	07-07	26-07					
Technology One	2.36	01-06	17-06					

Total Return Index for All Listed Shares						
	May 9	1700.84				
	May 10	1704.65				
	May 11	1707.25				
	May 12	1703.84				
	May 13	1700.48				
May 16	1698.09	May 23	1666.98			
May 17	1692.55	May 24	1666.79			
May 18	1684.88	May 25	1671.00			
May 19	1676.01	May 26	1672.67			
May 20	1672.05	May 27	1680.49			
May 30	1684.39	Jun 6	Holiday			
May 31	1688.23	Jun 7	1673.98			
Jun 1	1683.77	Jun 8	1669.64			
Jun 2	1684.43	Jun 9	1670.58			
Jun 3	1686.20	Jun 10	1669.25			

Next Issue:

The next issue of *Market Analysis* will be emailed in four weeks time on <u>Monday July 11, 2016</u>.

The print version will be delivered later that week, depending upon printing and postal delivery times.

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