Market Analysis

Issue No. 540 www.stockmarket.co.nz June 12, 2017

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| | | Founder: James R Cornell (B.Com.) | | | | | | | | | | |

Summary and Recommended Investment Strategy.

Remain fully invested in the recommended shares.

Investment Outlook.

This newsletter takes a "bottom-up investing" approach, focusing upon the potential of individual companies to grow their businesses and create investor wealth.

That generally leads to a portfolio of smaller and medium-sized companies which usually have the greatest growth potential and can offer good value, being "undiscovered" by larger, institutional investors.

That portfolio of smaller and medium-sized company shares will be different from the market indices, which are dominated by very large, often mature businesses such as Banks and Telecommunications. Consequently, performance of our portfolio can vary from the indices at times.

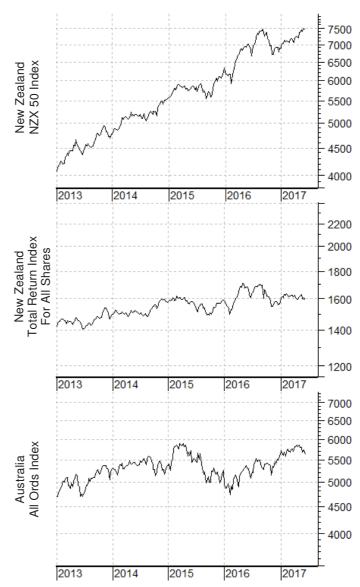
"Bottom-up investing" depends upon the actual success of individual companies to produce returns. In the long run (i.e. over the last 36 years) it has worked well as we have successfully identified companies whose shares went on to increase 5-fold, 10-fold, 20-fold or 50-fold in value. Even with a widely diversified portfolio (to minimise individual company risk) just one or two of these very large winners will lift overall portfolio returns.

Nevertheless, it is impossible to know in advance *which* of our holdings will become future big winners or *when* conditions will be right for growth and/or a re-rating of their shares. Many of the shares that have become very successful and added to our investment wealth first fell significantly in value (sometimes multiple times!) during our period of ownership!

Shares are volatile investments. We look for shares with the potential to increase many-fold in value over many years. We diversify widely to minimise risk. Then we hold on tight for a roller-coaster ride! The downs can be scary but are usually followed by some higher highs.

Stockmarket Forecasts

Australia: One-Month 47% (Neutral) 74% (Bullish)
New Zealand: 56% (Neutral) 61% (Bullish)



Page 2 Market Analysis

Recommended Investments

<u>Cavalier Corporation</u> has downgraded its "normalised profit" forecast for the June 2017 year from a break-even to a "loss of around \$2 million".

This is the result of "difficult trading conditions in Australia", "weaker demand in the NZ retail sector" and "exceptional competitor activity" in both markets. The depressed wool market is "adversely impacting" earnings from 27.5% owned **Cavalier Wool Holdings**.

The directors are "still expecting improved performance" in the June 2018 financial year, helped by the "significantly reduced wool price" and other cost reductions.

Cavalier Corporation



<u>CDL Investments</u> reports first quarter sales (i.e. to 31 March) up 18% to \$24.3 million. The property market, however, is "moderating".

At Prestons Park, Christchurch, Stage 2X is under construction and at Greville Road, Auckland, Stage 2 will be completed in June and Stage 3 completed in August. New development work will start in October at Kewa Road, Auckland, and Dominion Road, Papakura, and re-commence at Magellan, Hamilton.

CDL Investments



Smiths City Group plans to return \$5.7 million of capital to shareholders. This will be achieved by cancelling three shares in every 20 shares held by each shareholder at 72 cents per share. This is subject to approval by the High Court, the company's bank, the

Inland Revenue and shareholders at the AGM in August.

The company will also pay its regular final dividend in August.

Preliminary unaudited results for the year to 30 April will be released on 20 June, with the company forecasting a profit of \$1.9-2.1 million (2.1-2.4 cents per share).

The company experienced "tougher trading conditions" in the second half of the year, "particularly in the fourth quarter". The *Furniture City* stores, acquired in 2016, have "fallen short of expectations".

Nevertheless the company reports that "despite the recent slowdown, Smiths City continues to look ahead with confidence"... enough to take up additional debt to fund the capital repayment.

Smiths City Group



Australian Shares

(This section is in Australian currency, unless stated.)

A.J Lucas Group has made a 1 for 2 cash issue at 27½ cents. We sent out an email update about this on 27 May noting that "There is no immediate value in this cash issue so shareholders may choose to take no action" and also "The shares have recently traded on-market at 27 cents so it may be possible to buy shares on-market cheaper than in the cash issue".

The cash issue raised \$48.2 million (of the \$53.7 million sought) and an earlier placement of 18.2 million shares (also at $27\frac{1}{2}$ cents) raised a further \$5.0 million.

AJ Lucas Group



ALS Limited lifted *trading* profits and net cashflows and is paying a steady annual dividend (i.e. lifting the final dividend 2.0 cents to offset the reduced interim dividend):

Year to 31/3/2017

| | Latest | Previous | Change |
|---------------------|------------|------------|--------|
| Revenues | \$1,272.3m | \$1,364.9m | -6.8% |
| Net Profit | \$112.7m | \$99.5m | +13.3% |
| Net Cash Surplus | \$175.3m | \$169.6m | +3.4% |
| Earnings per share | 22.4c | 19.7c | +13.4% |
| Dividends per share | 13.5c | 13.5c | - |

In addition, there were *losses* of \$14.3 million from the discontinued Oil & Gas business plus restructuring and other one-off costs of \$15.3 million.

The <u>Life Science</u> division "fell short of expectations" and the business remains "very price-sensitive". Revenues were 1% higher at \$641.6 million (50.4% of group revenues) and earnings fell 7% to \$134.4 million (49.3% of group earnings).

The <u>Commodities</u> division experienced a "much improved financial result, particularly during the second half as sample flows (Continued on Page 4)

| | Portfolio | of | Rec | COM | ıme | end | ed | | nve | estv | nei | nts | |
|---------|------------------------------|-------------|----------------------|--------------|----------|---------------|------------|--------------|----------|------------|-------------|--------------|-------------|
| CURRENT | rongono | \circ_{j} | 1100 | | Perform- | | Vola- | Price/ | Price/ | Gross | Recent | Cash | Total |
| ADVICE | Company | | Initial Recomn | | mance | Shares | tility | Sales | Earnings | Dividend | Share | Dividends | |
| | | Code | - Date - | Price | Forecast | (mil.) | Ratio | Ratio | Ratio | Yield | Price | Rec'd | % |
| | NZ Shares | | | | | | | | | | | | |
| BUY | CDL Investments Ltd | CDI | 12/01/99 | 25 | Е | 276.9 | 1.0 | 3.01 | 8 | 5.1 | 81 | 27.6 | +334% |
| HOLD | Cavalier Corporation | CAV | 05/12/95 | 156* | Е | 68.7 | 2.0 | 0.14 | 9 | Nil | 40 | 282.0 | +106% |
| HOLD | Colonial Motor Company | CMO | 10/11/92 | 128* | В | 32.7 | 0.6 | 0.28 | 13 | 7.4 | 749 | 513.3 | +886% |
| HOLD | Smiths City Group | SCY | 09/10/06 | 64 | С | 52.7 | 1.3 | 0.17 | 12 | 3.5 | 71 | 30.0 | +58% |
| HOLD | South Port New Zealand | SPN | 13/02/96 | 120 | С | 26.2 | 0.5 | 4.06 | 17 | 6.4 | 568 | 225.3 | +561% |
| BUY | Steel & Tube Holdings | STU | 08/08/00 | 146 | С | 90.6 | 1.0 | 0.44 | 12 | 10.6 | 250 | 360.1 | +318% |
| | Australian Shares (in Aust | , | | | _ | | | | _ | | | | |
| HOLD+ | Acrux Limited | ACR | 12/05/14 | 99 | С | 166.5 | 2.0 | 1.43 | 3 | Nil | 25 | 14.0 | -61% |
| HOLD | AJ Lucas Group | AJL | 13/05/03 | 107* | D | 585.8 | 1.8 | 0.82 | NE | Nil | 26 | 36.4 | -42% |
| HOLD | ALS Limited | ALQ | 12/10/99 | 72* | A | 504.2 | 0.7 | 2.72 | 31 | 2.0 | 687 | | -1258% |
| BUY | Atlan Daniel & Daniel | ACG | 11/11/13 | 15 | D | 201.7 | 5.6 | 1.41 | NE | Nil | 4 | Nil | -77% |
| HOLD+ | Atlas Pearls & Perfume | ATP | 14/05/96 | 73 | C | 419.4 | 6.2 | 0.64 | 12 | Nil | 3 | 17.5 | -72% |
| HOLD+ | Brickworks Ltd Cardno Ltd | BKW CDD | 12/11/12 14/12/09 | 1115 223* | A B | 149.1 | 0.4 1.0 | 2.81 0.50 | 14 80 | 3.4 Nil | 1417 126 | 110.5 | +37% +0% |
| HOLD- | Clarius Group Ltd | CND | 08/04/03 | 223 82* | D | 479.6 89.6 | 3.5 | 0.50 | NE | Nil | 126 8 | 98.0 70.5 | +0% -4% |
| HOLD | CPT Global Ltd | CGO | 10/03/08 | o∠ 88 | D | 37.2 | 2.5 | 0.04 | NE | Nil | 14 | 15.8 | -4% -66% |
| HOLD | CSG Limited | CSV | 11/10/10 | 175 | A | 320.9 | 1.5 | 0.18 | 10 | 17.0 | 53 | 64.0 | -33% |
| BUY | Cynata Thera. | CYP | 13/03/17 | 50 | D | 72.7 | 1.6 | NA | NE | Nil | 56 | Nil | +12% |
| HOLD | Ellex Medical Lasers | ELX | 14/03/06 | 49 | C | 121.1 | 1.3 | 1.61 | 35 | Nil | 103 | Nil | +110% |
| HOLD | Fiducian Group | FID | 11/02/08 | 260 | В | 31.1 | 0.7 | 3.46 | 21 | 3.2 | 390 | 69.9 | +77% |
| BUY | Finbar Group Ltd | FRI | 12/04/10 | 106 | В | 231.6 | 1.1 | 1.79 | 7 | 8.8 | 80 | 57.5 | +29% |
| HOLD+ | Iluka Resources Ltd | ILU | 12/10/04 | 471 | В | 418.7 | 0.7 | 4.61 | NÉ | 0.4 | 853 | 238.0 | +132% |
| HOLD | Integrated Research | IRI | 14/01/08 | 40 | Ā | 170.6 | 0.5 | 5.87 | 31 | 2.2 | 291 | 43.0 | +735% |
| BUY | McMillan Shakespeare G | MMS | 07/11/16 | 1041 | Α | 83.2 | 0.5 | 2.22 | 14 | 4.7 | 1348 | 31.0 | +32% |
| HOLD | Melbourne IT | MLB | 10/02/04 | 53 | Α | 116.9 | 0.6 | 1.65 | 26 | 2.9 | 274 | 193.0 | +781% |
| HOLD+ | Michael Hill Int'l Ltd | MHJ | 11/06/91 | 4* | В | 387.4 | 1.2 | 0.82 | 16 | 4.0 | 118 | 59.8+ | -4333% |
| BUY | Mt Gibson Iron | MGX | 10/11/14 | 44 | С | 1096.6 | 2.0 | 1.38 | NE | Nil | 31 | Nil | -30% |
| HOLD | Novarise Renewable Res | NOE | 14/03/11 | 25 | С | 415.1 | 2.4 | 0.42 | NE | Nil | 16 | Nil | -36% |
| HOLD | Onterran Ltd | OTR | 16/08/10 | 13* | D | 57.5 | 1.7 | 0.07 | NE | Nil | 32 | Nil | +142% |
| HOLD | Opthea Limited | OPT | 10/02/04 | 188 | D | 171.6 | 1.1 | NA | NE | Nil | 81 | 65.0 | -22% |
| BUY | OZ Minerals | OZL | 14/03/16 | 522 | Α | 298.7 | 0.6 | 2.72 | 21 | 2.7 | 750 | 6.0 | +45% |
| HOLD | Programmed Group | PRG | 12/03/02 | 229* | В | 257.3 | 1.2 | 0.21 | 77 | 6.1 | 189 | 386.0 | +151% |
| BUY | Prophecy International | PRO | 08/09/08 | 26 | В | 64.0 | 1.5 | 2.05 | 12 | 8.5 | 47 | 24.0 | +173% |
| HOLD | Quintis Limited | QIN | 08/01/07 | 45 | В | 390.3 | 2.0 | 0.60 | 2 | 10.2 | 30 | 26.2 | +24% |
| HOLD+ | Reckon Limited | RKN | 08/08/16 | 141 | Α | 113.3 | 0.7 | 1.99 | 18 | 2.9 | 172 | 2.0 | +23% |
| HOLD | Technology One Ltd | TNE | 11/11/03 | 44 | Α | 313.4 | 0.6 | 7.00 | 42 | 1.2 | 556 | | -1305% |
| BUY | The Reject Shop Ltd | TRS | 11/01/05 | 257 | В | 28.9 | 8.0 | 0.13 | 6 | 12.6 | 350 | 473.5 | +220% |
| HOLD+ | Village Roadshow | VRL | 10/08/09 | 77 | В | 161.8 | 0.6 | 0.54 | 11 | 7.8 | 360 | 309.0 | +769% |

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +318.4%. This is equal to an average annual rate of +29.1%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 37 current and 164 closed out) is +31.6%, compared with a market gain of +3.8% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

^{*} Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

Page 4 Market Analysis

Recommended Investments

(Continued from Page 3)

increased globally". Sample flows increased 22%, lifting earnings 43%. The Coal business remains depressed. Overall revenues grew 6% to \$427.2 million (33.6% of group revenues) and earnings recovered 18% to \$109.8 million (40.3% of group earnings. Capital investment will "significantly increase capacity without building any new facilities" and a "slight price increase" is planned for the second half of the 2017 calendar year.

The <u>Industrial</u> division lifted revenues 4% to \$192.7 million and earnings 6% to \$32.7 million.

The retained Oil & Gas Laboratories division experienced a 40% drop in revenues to \$10.8 million, with a slightly larger loss of \$4.5 million.

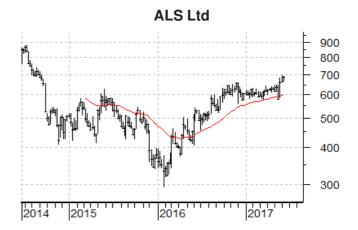
ALS Ltd plans to diversify away from its cyclical resource businesses, aiming to generate at least half of its earnings from non-resource sectors even "at the top of the mineral cycle".

Over the next five years ALS Ltd forecasts lifting revenues around 73% to \$2,200 million, to raise earnings about 85% to over \$500 million and with "no new equity raisings contemplated". Organic growth is expected to exceed 5% per annum, with additional growth from "bolt on acquisitions that provide synergies".

Those estimates look more than a little conservative. Presumably after a number of difficult years (and one bad, but large, acquisition in the Oil & Gas sector) the directors and management are cautious about building future expectations! Given that most business sectors are depressed (or fell short of expectations) earnings growth *could* be significantly higher than revenue growth over the next five years as profit margins improve.

At 687 cents, ALS Ltd shares trade on a Price/Sales ratio of 2.72, a Price/Earnings ratio of 31 and a Dividend Yield of 2.0%. That looks a little expensive. The Price/Sales ratio is normal for this company - which has the potential to earn high margins on its businesses. A further recovery in profit margins (and therefore net profits and dividends) would improve the P/E ratio and Dividend Yield statistics.

So ALS Ltd is a high quality company whose shares probably trade at a reasonably fair valuation, having recovered 135% from their January 2016 low (and up 105% since the 5 for 21 cash issue at 335 cents in December 2015). Investors who are over-weighted in ALS shares and/or who wish to realise some cash could sell part of their shareholding in this company... but we also see ALS as a sound, long term holding with further growth potential. "Hold".



AtCor Medical has signed a 24 month agreement to supply *SphygmoCor* systems to Nephrology Associates of Northern Illinois and Indiana, the second largest kidney specialist in the United States with over 90 physicians and over 40 offices. Nearly all of the group's patients can benefit from the *SphygmoCor test*. Under the agreement, AtCor Medical will supply at least 30 *SphygmoCor* systems (worth around \$450,000) over the next 12-15 months.

The company reports that "<u>further network</u> agreements are expected to be signed in the near future". As we estimated in March, AtCor Medical needs to generate annual revenues of \$11½-12 million to breakeven (after which it could become very profitable). Cost savings of \$1.5 million annually and deferred expenses of \$0.5 million should reduce that break-even revenue to around \$9-9½ million.

The company is forecasting revenues of \$4.3-5.0 million for the year to 30 June 2017 so is likely to "need to raise more capital during the June 2018" financial year. The company has engaged a third party to undertake a strategic review of the business, "including joint ventures, licencing, acquisitions, sale, or other capital solutions". Hopefully <u>not</u> the same people who advised them on the recent share placement!

AtCor Medical has lodged three provisional patents covering cuff-based devices and the use of *SphygmoCor* to optimise cardiac pacemaker settings. In addition, "two separate, large cap medical device companies" are evaluating *SphygmoCor* in pilot clinical trials "as a companion technology for devices and methods being developed for heart failure".

The *SphygmoCor* technology has also been codified in a "secure dll black box" for the field trial for a "high end consumer wearable" product.

Regulatory approval for clinical sales of *SphygmoCor* in Japan, the second largest medical market, is "not expected until September" but AtCor Medical's Japanese distributor, **A&D Company**, has "invested significant time and resources in planning its launch".

Expansion of sales in Japan and alternative applications of this technology could help AtCor Medical reach break-even revenues and then profitability...but

the potential need to raise some additional capital over the next year will help keep the share price depressed.





Cynata Therapeutics has treated its first patient with steroid resistant Graft-Versus-Host disease (GvHD) in its clinical trial. The study will be reviewed after the eighth patient, with the company providing an update at that time.

In a recent presentation, Cynata Therapeutics predicts the GvHD market will show peak revenues of US\$300 million per annum... on which it will earn a 10% royalty (i.e. US\$30 million annually, equal to 55 cents per share) in addition to milestone payments of up to A\$60 million (plus income from the use of the *Cymerus* technology).

The GvHD clinical trial will also prove the safety of Cynata Therapeutic's MSCs for use in other treatments.

Last month, **Shaw and Partners** who "acted for the company in a corporate capacity for which it received a fee" (i.e. Cynata Therapeutics pays them to promote the company), valued the Cynata Therapeutic shares at \$12 based upon potential earnings from GvHD, Asthma and Crohn's Disease . . . or a more believable 120 cents when "risk adjusted".

This month the "award winning analyst team" at **Van Leeuwenhoeck Research** (who "has been compensated in cash by the issuer for its work in creating this report") valued the shares at 167-195 cents.

This newsletter which has never won any awards and never received any payment to promote companies (but which is a commercially successful, 36 year old, research business financed 100% by subscriptions from investors) also believes Cynata Therapeutics could be a good investment!

It is, of course, important for companies like Cynata Therapeutics to promote themselves to avoid being taken over too cheaply by a large regenerative medicine company! Part of the business strategy is to prove the technology and develop potential treatments and to seek to be taken over by a large company at a significant premium.

The new Chairman (appointed in February), for example, is partially compensated with 2,000,000 options exercisable at 150 cents within two years. That is an

incentive to build the business and raise the share price in excess of 150 cents by early 2019 or to seek a takeover offer for the company during that period in excess of 150 cents per share.

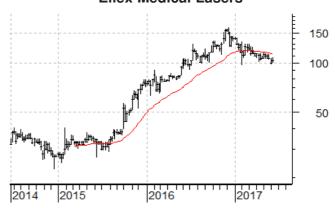


Ellex Medical Lasers has acquired the royalty commitment to ISCI Holdings Inc (the original vendor of the *iTrack* business) for US\$2.15 million. Under the original purchase agreement Ellex Medical Lasers was to pay a 12% royalty on the first US\$4.1 million of sales each year, and 3% on sales over US\$4.1 million, until 31 December 2018 and then 3% of sales until 31 December 2023. With this payment, Ellex Medical Lasers fully owns the *iTrack* technology with no further royalties to third parties.

iTrack's approval for sale in China has been extended until May 2022. *iTrack* is the only MIGS device approved for sale in China.

The company is constructing a machine shop at Mawson Lakes, adjacent to its new laser and ultrasound production facility, which is scheduled for completion late in the June 2018 financial year. The old Gilbert Street site is continuing to operate to "optimise efficiencies".

Ellex Medical Lasers



Finbar Group has completed its *Concerto* project "on time and on budget", with settlement of pre-sold units expected in June. The company has pre-sold 153 of 227 lots (i.e. 207 apartments, two penthouses and 17 "New York style" studios) which will generate revenues of \$133 million. The company will continue to market the remaining 74 lots, (*Continued on Page 6*)

Page 6 Market Analysis

Recommended Investments

(Continued from Page 5)

worth around \$67 million.

"Buy" for high income and capital growth.

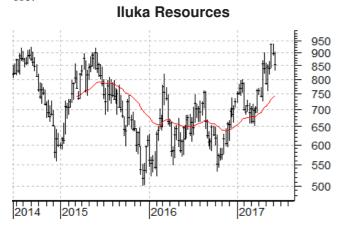


<u>Iluka Resources</u> has announced a Zircon Reference Price increase of U\$130/tonne (13.4%) from 1 July 2017. This follows at US\$50/tonne increase in February. <u>These higher prices will make a significant contribution to a recovery in profitability.</u>

Rutile prices have increased 4% in the first half of 2017.

The company also sees increased value from its Iron Ore "Mining Area C Royalty Asset". The company receives a 1.232% royalty on iron ore mined by **BHP Billiton**, plus a one-off payment of A\$1 per tonne in any increase on annual capacity. BHP Billiton's *Yandi* deposit is expected to be depleted in 5-10 years, with *South Flank* (contained in the Mining Area C royalty area) being BHP's "preferred replacement for Yandi production" of 80 million tonnes per annum (Mtpa).

This would produce one-off production payments of \$80 million (19 cents per share) plus additional recurring annual royalties of around \$65 million (15 cents per share), but fluctuating depending upon the price of iron ore.



Melbourne IT completed its cash issue. The company states this was "strongly supported" by retail (i.e. non-institutional) shareholders but only 61% of these shares were taken up. Part of that poor support may be that the

printed and mailed Application Forms were delivered in New Zealand the day before or on the day that the issue closed!

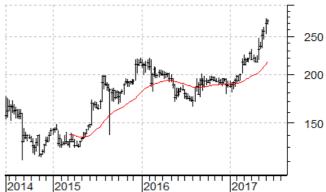
Several shareholders (and your Editor) have complained to the company and received responses along the lines that the printing and mailing was "in accordance with the ASX-approved timetable"... but compliance with a bureaucratic set of rules which <u>fails</u> to deliver the documents more than a few hours ahead of the closing date is not acceptable.

Other companies' share registries are able to <u>email</u> the Application Form (or email a link to the form) which avoids the incredibly slow postal delivery!

If the board chooses to close it ears to legitimate feedback from shareholders, then shareholders may choose to provide the sort of feedback that the directors can hear . . . and vote AGAINST the "Remuneration Report" at the next AGM (and perhaps against the reelection of directors?). The vote on the Remuneration Report is "non-binding" and generally regarded as a proxy for some dissatisfaction with the company or the board. The vote on the Remuneration Report has no impact on the remuneration of any of the company employees.

If the Remuneration Report is rejected in two consecutive years, then all of the board of directors must resign and hold new elections within three months. Therefore this is something which quickly catches the attention of the board and after one rejection their main priority appears to be to discover the cause of shareholder dissatisfaction and avoid a second rejection.





Onterran Ltd shares remain in voluntary suspension from trading pending the second meeting of creditors of its Bloomer Constructions (Qld) Pty subsidiary, expected around the 28-30 June, where it will seek a Deed of Company Arrangement.

Onterran is also to wind up its **McGrath Modular** business in Western Australia where the construction market is "extremely difficult". This business will complete its work in hand - two residential homes - in the coming weeks.

This will leave Onterran with its *Couran Cove Resort* business and property development.

OZ Minerals is spending up to \$36 million to earn up to a 70% interest in the *West Musgrove* joint venture with Cassini Resources. Assay from the first of eleven new drill holes reveals "massive sulphide" and suggest the existing resource "may extend well beyond the current drilling" area. The company reports that "this intercept will positively affect the resource model and subsequent mine re-optimisation".

More exploration drilling is planned and a Pre-Feasibility Study is expected later this calendar year. These deposits are close to the surface and suitable for low cost, open pit mining.



Quintis Ltd has sought voluntary suspension of its shares from trading on the stockmarket.

In a "Trading Update" the company states it has received non-binding offers of "equity and debt" from "more than one interested party". These could involve a "change of control" - which could be unfavourable for *existing* shareholders. If Quintis needs to be re-capitalised then it would usually be best for existing shareholders to participate in that new capitalisation (i.e. to invest additional cash for additional shares) rather than have the company issue shares (at a low price) to an outside investor. Each situation, of course, would need to be evaluated based upon the circumstances and the pricing of the new shares.

Due to uncertainty, the company has suspended plantation sales to MIS investors - but these represent only a small percentage of plantation sales.

As we anticipated last month, uncertainty over plantation sales and cash flows has led the company to reduce new plantation development by about 36% to around 900 hectares (down from 1400 hectares last year). Planting began in April and will be completed in July.

The company has also began the current harvest of 107 hectares, 70% of which are company owned trees.

A \$27.5 million plantation sale in 2015 to an Asian investor remained unpaid and the company has terminated this contract. Ownership of these 357 hectares returns to the company and it "intends to sell this plantation to a different investor".

Quintis has also confirmed (as we estimated last

month) that oil sales to **Galderma** were "economically immaterial" at 1.5% of sales to June 2014, 2.5% to June 2015 and 0% to June 2016.

We shall provide an email update on Quintis if there is any firm developments on its equity and debt financing or when the shares return to trading.

Technology One reported steady growth for its first half:

| Six Months to | 31/3/2017 |
|---------------|-----------|
|---------------|-----------|

| | Latest | Previous | Change |
|---------------------|----------|----------|--------|
| Revenues | \$113.9m | \$101.0m | +12.9% |
| Net Profit | \$8.1m | \$7.4m | +9.6% |
| Net Cash Surplus | \$2.6m | <\$3.3m> | - |
| Earnings per share | 2.6c | 2.4c | +8.9% |
| Dividends per share | 2.60c | 2.36c | +10.2% |
| | | | |

The **Brisbane City Council** LGS project incurred a loss of \$2 million but no further impact is expected in the second half.

Full year profit growth of 10-15% is forecast.

Like most software companies, Technology One is seeking to move away from selling perpetual licences (plus an annual fee equal to 22.5% of the initial licence) to flat recurring annual fees. It is currently seeking to sell a five-year licence which then becomes an annual licence. This should assist a smooth transition in revenues and profits as the company changes the way it charges for its software.

Technology One



<u>Village Roadshow</u> is in discussions that may result in the sale of its 50% interest in the **Golden Village** cinema exhibition business in Singapore.

Village Roadshow



Page 8 Market Analysis

Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company

Share Cur- 4-Wk Rank 22 25 NTA Equity ity Ratio Yield Ratio

STRENGTH RATING See Price Return Vola- Price Divi- Price Return Vola- Price Divi- Price Return Vola- Price Price Return Vola- Price Divi- Price Return Vola- Price Divi- Price Return Vola- Price Price

Company

| UNDER-VALUED SHARES: Lowest Price/Sales, Yld > 0, Rel Strength > 0 Smiths City 71 +2.0 -0.1 39 2-0 - 0.7 6 1.3 12 3.5 0.17 37 Col Motor Co 749 +3.8 -1.0 22 6-0 - 1.5 12 0.6 13 7.4 0.28 245 Opus Int'l Cons 101 +1.7 -1.2 40 2-0 2 1.4 - 1.2 NE 5.5 0.32 149 Ebos Group Ltd 1675 +2.1 -2.7 37 1-1 4 2.3 12 0.8 20 3.5 0.36 2,535 NZME Limited 76 +11.3 -2.3 7 6-0 1 0.5 21 1.4 2 17.4 0.8 3.5 0.36 Abandison Grp 288 +6.3 +0.3 14 2-0 - 2.6 16 0.8 16 7.8 0.37 95 PGG Wrightsons 60 +8.0 +1.0 11 0-0 2 1.7 14 1.6 12 8.7 0.38 453 TeamTalk Ltd 78 +24.4 -11.3 3 0-1 - 1.1 - 1.6 NE 14.2 0.39 22 Steel & Tube 250 +2.1 -0.7 38 3-0 4 1.3 11 1.0 12 10.6 0.44 226 Seeka Kiwifruit 515 +7.9 -0.7 12 0-0 - 1.1 12 0.4 9 5.4 0.47 90 T&G Global 360 +8.7 -1.9 10 0-0 - 1.3 9 0.7 14 4.6 0.51 441 Tenon Ltd 40 +30.3 +26.6 1 0-0 - 0.2 - 1.5 NE 16.3 0.53 13 Air New Zealand 300 +13.4 +4.2 6 6-13 7 1.7 17 1.0 10 7.4 0.68 3,366 Hallenstein G. 296 +1.4 -3.1 42 2-0 3 3.1 24 0.9 13 14.1 0.78 175 Z Energy Ltd 769 +0.9 +2.1 46 0-0 7 4.0 23 0.9 17 5.3 0.81 3,076 Infratil NZ 291 +0.1 +0.7 52 2-4 4 0.8 3 0.8 25 7.5 0.85 1,630 Abano Health. 899 +2.7 -0.1 13 0-7 7 3.5 16 0.6 23 2.5 0.98 2,288 BEST PERFORNING SHARES: Strongest Shares, PIE < 20, PIS < 1.0 VINION STREED STREAM STREE STRONGEST Shares, PIE < 20, PIS < 1.0 Air New Zealand 300 +13.4 +4.2 6 6-13 7 1.7 17 17 0.9 10 7.4 0.68 3,366 NZME Limited 76 +11.3 -2.3 7 6-0 1 0.5 21 1.1 2 17.4 0.37 149 | Wynyard Group 22 -16.8 +3.4 92 0-0 - 0.6 - 1.5 NE Nil 1.47 39 SeaDragon Ltd 1 -16.3 -0.4 91 0-0 - 1.6 - 6.0 NE Nil 6.32 27 Trilogy Intern. 226 -15.0 +1.6 91 0-0 1 2.0 16 0.8 13 Nil 1.57 163 Comvita 520 -14.3 -2.6 89 2-7 2 1.6 11 0.6 14 3.8 1.16 214 Blis Technology 3 -3.3 -5.0 89 0-0 -8 6 -3 3.3 NE Nil 0.72 218 Tegel Group 108 -13.1 -0.9 85 2-0 4 1.2 4 0.8 34 Nil 0.66 384 Fletcher Build. 766 -10.9 -2.4 85 |
|---|--|
| T&G Global PGG Wrightsons 60 +8.7 -1.9 10 0-0 - 1.3 9 0.6 14 4.6 0.51 441 PGG Wrightsons 60 +8.0 +1.0 11 0-0 2 1.7 14 1.2 12 8.7 0.38 453 Seeka Kiwifruit 515 +7.9 -0.7 12 0-0 - 1.1 12 0.3 9 5.4 0.47 90 AWF Madison Grp 288 +6.3 +0.3 14 2-0 - 2.6 16 0.6 16 7.8 0.37 95 Col Motor Co 749 +3.8 -1.0 22 6-0 - 1.5 12 0.5 13 7.4 0.28 245 Allied Farmers 7 +2.9 -2.2 31 2-2 3.4 7 Nii 0.65 10 Abano Health. 899 +2.7 -0.1 33 3-0 2 1.7 25 0.3 7 4.2 0.89 191 Kathmandu Ltd 195 +2.4 -1.0 34 0-0 5 1.3 11 1.2 12 7.8 0.92 393 Ebos Group Ltd 1675 +2.1 -2.7 37 1-1 4 2.3 12 0.7 20 3.5 0.36 2.535 Steel & Tube 250 +2.1 -0.7 38 3-0 4 1.3 11 0.9 12 10.6 0.44 226 Smiths City 71 +2.0 -0.1 39 2-0 - 0.7 6 1.0 12 3.5 0.17 37 Hallenstein G. 296 +1.4 -3.1 42 2-0 3 3.1 24 0.7 13 14.1 0.78 175 Wellington Mer. 340 +0.9 -0.3 46 0-0 - 0.9 9 0.4 10 Nii 0.67 7 Z Energy Ltd 769 +0.9 +2.1 46 0-0 7 4.0 23 0.8 17 5.3 0.81 3,076 INCOME SHARES: Highest Yields, Capitalisation > NZ\$100 million NZME Limited 76 +11.3 -2.3 7 6-0 1 0.5 21 1.0 2 17.4 0.37 149 Hallenstein G. 296 +1.4 -3.1 42 2-0 3 3.1 24 0.7 13 14.1 0.78 175 Ky Network TV 340 -10.1 +0.3 84 5-0 6 1.0 11 0.6 9 12.3 143 1.332 | "Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-4 Brokers, "Widely Followed" Shares = 5 or more Brokers. No. of Brokers in the Brokers is a special brokers. Following in the Brokers in the Brokers is a special brokers. Following in the Brokers in the Bro |
| Warehouse Group Steel & Tube 201 -13.1 -1.9 86 3-2 6 1.4 15 0.6 9 11.1 0.24 692 Steel & Tube Genesis Energy 232 +2.8 +1.6 31 1-0 7 1.2 9 0.9 13 9.3 1.15 2,314 Trust Power Ltd 510 +1.2 +3.4 43 0-0 -1.2 7 0.5 17 9.0 1.70 1,596 PGG Wrightsons NZOII & Gas 60 +8.0 +1.0 11 0-0 2 1.7 14 1.1 12 8.7 0.38 453 NZ OII & Gas 64 +3.2 -0.8 29 0-0 1 1.1 - 1.1 NE 8.7 1.85 111 Kingfish Ltd 130 -2.7 +0.1 73 0-0 - 0.9 10 0.7 9 8.6 7.47 205 INSIDER BUYING: Was Insider Buying, Relative Strength > 0 Radian Strength > 0 | Company Following isation Company (NZ\$ Mill.) Company Company (NZ\$ Mill.) Company Company Company Company (NZ\$ Mill.) A2 Milk Company 5 2,414 Metro Per Glass NPT Limited 5 244 AMP Limited 11 15,380 NPT Limited 1 97 Abano Health. 2 191 NZ Exchange Ltd 3 290 Air New Zealand 7 3,366 NZ King Salmon 2 193 Airworks Ltd 1 226 NZ Oil & Gas 1 111 Akd Int Airport 8 8,451 NZ Refining Co 3 760 Argosy Property 6 853 NZME Limited 1 149 |
| Skellerup Hold. 160 +2.3 +0.5 35 6-0 4 2.0 13 0.7 15 7.8 1.46 308 Col Motor Co 749 +3.8 -1.0 22 6-0 -1.5 12 0.5 13 7.4 0.28 245 Port Tauranga 440 +3.6 -0.7 23 4-0 5 3.4 9 0.5 39 3.3 N/A 2.994 Summerset Group 473 +2.2 -2.9 37 3-0 4 1.9 27 0.7 7 1.8 N/A 1,030 Chorus Ltd 464 +5.9 +1.9 16 3-0 5 2.1 10 0.9 20 6.3 1.84 1,860 AMP Limited 520 +1.0 -0.8 44 3-0 11 1.7 20 0.9 8 5.7 1.03 15,380 Steel & Tube 250 +2.1 -0.7 38 3-0 4 1.3 11 0.8 12 10.6 0.44 226 </td <td>Arvida Group 2 455 Opus Int'l Cons 2 149 Augusta Capital 1 90 Orion Health. 4 167 Briscoe Group 3 902 PGG Wrightsons 2 453 CBL Corporation 2 764 Pac Edge Bio. 3 194 Chorus Ltd 5 1,860 Port Tauranga 5 2,994 Comvita 2 214 Precinct Prop. 7 1,478 Contact Energy 7 3,699 Property F Ind. 5 733 Delegat Group 3 652 Restaurant Brds 4 741 EROAD Ltd 1 104 Ryman Health. 5 4,235</td> | Arvida Group 2 455 Opus Int'l Cons 2 149 Augusta Capital 1 90 Orion Health. 4 167 Briscoe Group 3 902 PGG Wrightsons 2 453 CBL Corporation 2 764 Pac Edge Bio. 3 194 Chorus Ltd 5 1,860 Port Tauranga 5 2,994 Comvita 2 214 Precinct Prop. 7 1,478 Contact Energy 7 3,699 Property F Ind. 5 733 Delegat Group 3 652 Restaurant Brds 4 741 EROAD Ltd 1 104 Ryman Health. 5 4,235 |
| Goodman Prop. 124 -1.2 +0.6 67 0-3 7 0.9 13 0.6 7 5.4 9.59 1,587 Argosy Property 105 -2.3 +1.2 72 6-0 6 1.1 10 0.6 11 5.7 8.21 853 Kiwi Property 143 -0.3 +0.6 62 0-0 7 1.0 8 0.6 13 4.7 7.78 1,852 Promisia Integ. 4 -9.3 -9.0 82 0-0 -11.8 - 3.4 NE Nii 7.48 20 Kingfish Ltd 130 -2.7 +0.1 73 0-0 -0.9 10 0.6 9 8.6 7.47 205 SeaDragon Ltd 1 -16.3 -0.4 91 0-0 -1.6 -6.6 NE Nii 6.32 27 Blis Technology 3 -13.9 -5.0 89 0-0 - 8.6 - 3.5 NE Nii 6.32 27 Blis Technology 3 -13.9 -5.0 89 0-0 - 8.6 - 3.5 NE Nii 6.07 34 NPT Limited 60 -3.3 -0.2 74 3-0 1 0.8 3 0.6 32 6.0 5.42 97 GeoOP Ltd 20 -3.5 +5.0 74 0-0 - 1.4 - 1.9 NE Nii 5.12 10 Fonterra S/H Fd 598 -0.2 -1.4 61 0-1 6 1.4 9 0.5 15 6.7 4.56 670 Burger Fuel 152 -0.3 +7.8 61 0-0 -7.1 - 1.0 NE Nii 4.50 91 IkeGPS Limited 38 -9.9 +2.5 83 1-1 - 2.3 - 1.1 NE Nii 4.32 24 South Port NZ 568 -0.5 -0.6 63 0-0 -5.7 33 0.3 17 6.4 4.06 149 Augusta Capital 103 -0.5 -0.0 63 0-0 1.1 1 9 0.5 12 5.3 3.87 940 Augusta Capital 103 -0.5 -0.0 63 0-0 1.1 1 9 0.5 12 5.3 3.87 940 Tilt Renewables 206 -0.6 -1.2 64 5-0 -1.2 3 0.6 39 4.4 3.70 645 Moa Group Ltd 65 -8.8 -1.0 82 3-0 -4.6 -1.2 NE Nii 3.40 35 EROAD Ltd 173 -1.6 -4.7 70 0-1 1 2.3 -1.0 NE Nii 3.40 35 NZ Refining Co 243 -4.8 -1.1 76 0-0 3 1.0 6 0.5 16 5.1 2.14 760 | Ebos Group Ltd 4 2,535 SLI Systems Ltd 2 19 Evolve Educat. 1 175 Sanford Limited 2 652 F & P Health. 7 6,163 Scales Corp Ltd 2 470 Fletcher Build. 9 5,272 Skellerup Hold. 4 308 Fliway Group 1 46 Sky City Ltd 10 2,904 Fonterra S/H Fd 6 670 Sky Network TV 6 1,323 Freightways Ltd 7 1,159 Spark NZ Ltd 10 6,734 Genesis Energy 7 2,314 Steel & Tube 4 226 Gentech Group 2 339 Summerset Group 4 1,030 Goodman Prop. 7 1,587 Synlait Milk 4 582 Hallenstein G. 3 175 Tegel Group 4 384 Infratil NZ 4 1,630 Tourism Hold. 2 429 Investore Prop. 4 503 Tower Limited 3 187 Kathmandu Ltd 5 393 Trade-Me Ltd 6 2,009 Kiwi Property 7 1,852 Trilogy Intern. 1 163 Mainfreight Grp 7 2,288 Vector Ltd 6 3,286 Mercury NZ 7 4,503 Vista Group Ltd 3 497 |
| Vital Health PT Orion Health. 223 -58.3 +0.0 98 0-1 3 1.5 22 0.5 7 4.3 10.00 772 Orion Health. 105 -27.7 -3.5 95 0-2 4 5.9 - 1.0 NE NII 0.84 167 SLI Systems Ltd Plexure Group 30 -20.4 +0.8 93 0-0 2 3.2 - 1.4 NE NII 0.53 19 Plexure Group 10 -17.1 -7.3 93 0-0 - 2.3 - 1.6 NE NII 1.22 9 | Meridian Energy 7 7,351 Vital Health PT 3 772 MetLifeCare 5 1,171 Warehouse Group 6 692 Methven Limited 2 84 Xero Ltd 7 3,412 Z Energy Ltd 7 3,076 |

Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

| Company | Share | Cur- | | Rank | Insider Buy-Sell | brokers sllowing | Short nterest | Price to NTA | ROE | Volatility | P/E Ratio | Div Yield | P/S Ratio | Market | Company | Share | Cur- | 4-Wk | Rank | nsider uy-Sell | Brokers Following | Short Interest | Price to NTA | ROE | Volatility P/E Ratio | Div Yield | P/S Ratio | Market |
|------------------------------------|-----------|------------------|--------------|----------|---------------------|---------------------|------------------|-----------------|------|----------------|-----------|-----------|--------------|--------------|------------------------------------|----------|----------------|--------------|----------|-------------------|----------------------|-------------------|-----------------|-----|-------------------------|-----------|--------------|-----------|
| | Price | rent | Chg. | 0-99 | | шБ | _ | ш. | | > | ₫. | Ω | ₫. | Cap'n | | Price | rent | Chg. | 0-99 | | шБ | _ | ш. | | > & | | ₫. | Cap'n |
| OVER-VALUED S | | | | | | | | | | - | | | | | Dotz Nano Ltd | 13 | -36.3 | -2.1 | 98 | 4-0 | - | - | - | | 1.1 NE | | N/A | 14 |
| Aurora Sand Div Renu Energy Ltd | 70 | -0.8 -12.9 | +0.2 +5.1 | 45 79 | 0-0 1-0 | - | | 0.0 | | 0.5 I 1 0.8 | | | 9.80 9.59 | 14 10 | Ecargo Holdings Amer Patriot OG | 6 2 | -36.0 -35.6 | -5.6 -4.5 | 98 98 | 0-0 0-0 | - | - | - | | 1.6 NE 2.3 NE | | 1.32 N/A | 29 5 |
| Decimal Soft. | 5 | | +1.9 | 79 59 | 2-0 | - | | 1.2 | | 3.0 i 1.7 l | | | 9.58 | 11 | Victor Group | | -35.0 | -4.5 | 98 | 0-0 | - | - | 2.0 | | 1.7 699 | | 4.18 | 20 |
| Firstwave Cloud | | -16.9 | | | 1-1 | - | | - | | 1.7.1 | | | | 61 | Urbanise.com | 5 | -33.7 | -1.2 | 97 | 2-0 | - | _ | 0.5 | | 1.6 NE | | 1.68 | 16 |
| AFT Corporation | | | +0.0 | | 0-0 | - | - | - | | 4.3 1 | | | 9.49 | 9 | Troy Resources | | -33.2 | -2.7 | 97 | 0-2 | 2 | 1.4 | | | 1.0 NE | | 0.46 | 37 |
| Alcidian Group | 6 | -8.5 | +1.2 | 70 | 0-2 | - | - | - | | 1.5 1 | | Nil | 9.43 | 38 | Xped Limited | 1 | -31.1 | -4.6 | 97 | 0-0 | - | 0.0 | - | - | 3.4 NE | Nil | N/A | 19 |
| BuyMyPlace | 20 | -17.1 | -5.3 | 86 | 0-0 | - | - | - | - | 1.0 1 | ΝE | Nil | 9.19 | 12 | Sun Resources | 0 | -31.0 | -3.5 | 97 | 0-0 | - | - | - | - | 5.9 NE | Nil | N/A | 24 |
| TPI Enterprises | 181 | -15.0 | -2.5 | 82 | 0-0 | 3 | - | - | - | 0.5 1 | ΝE | Nil | 9.05 | 96 | RTG Mining Inc. | 13 | -30.1 | -2.9 | 97 | 2-0 | 1 | - | - | - | 1.3 NE | Nil | N/A | 21 |
| XTV Networks | 1 | | +0.7 | | 0-0 | - | - | 8.0 | | 4.3 1 | | | 9.00 | 6 | Atrum Coal Ltd | | -30.0 | -5.5 | 97 | 0-0 | - | - | - | | 0.9 NE | | N/A | 39 |
| Wolf Minerals | | -14.4 | | | 0-0 | 2 | - | - | | 1.4 | | | | 77 | Voltage IP Ltd | 8 | -29.4 | +0.9 | 96 | 0-0 | - | - | - | | 1.2 NE | | 3.23 | 26 |
| Frontier Cap Gr | | | +2.8 | | 0-0 | - 10 | - 0.4 | - | | 1.2 1 | | | 8.83 | 19 | Accent Res. | 2 | -29.1 | -8.5 | 96 96 | 0-0 0-0 | - | - | - | | 1.7 NE | | N/A | 6 |
| Scentre Group Farmaforce Ltd | 418 13 | -2.2 | -0.2 +1.2 | | 2-0 | - | 0.4 | - | | u.s 1.1 ľ | | | 8.50 | 22,256 17 | Austex Oil Ltd Red 5 Ltd | | -28.8 -28.5 | -5.8 -1.9 | 96 | 0-0 | | | - | | 2.6 1 1.6 1 | | 1.35 | 12 29 |
| Managed Account | | -2.2 | | | 0-0 | - | | | | | | | 8.37 | 46 | Orinoco Gold | 5 | -28.2 | +3.1 | 96 | 0-0 | - | _ | _ | | 1.5 NE | | N/A | 25 |
| Adherium Ltd | | | +0.9 | | 0-0 | - | _ | - | | 1.1 1 | | | 8.35 | 22 | VDM Group Ltd | | -28.2 | | 96 | 0-0 | - | _ | 0.0 | | 2.8 NE | | 7.56 | 5 |
| Cellmid Ltd | 3 | -1.8 | | | 2-0 | - | - | - | | 2.1 1 | | | 8.33 | 26 | Site Group Int. | | -27.9 | -2.9 | 96 | 0-0 | - | - | 1.9 9 | | | | 0.29 | 19 |
| Platinum Asset | 468 | -7.0 | -1.4 | 65 | 0-0 | 9 | 2.8 | - | - | 0.5 | 14 | 3.4 | 8.13 | 2,746 | Cre8tek Limited | 3 | -27.8 | -0.1 | 96 | 3-0 | - | - | - | - | 2.0 NE | Nil | N/A | 13 |
| Vicinity Centre | 274 | -2.6 | -0.2 | 52 | 8-0 | 12 | 0.6 | 1.1 | 10 | 0.3 | 11 | 6.5 | 8.08 | 10,847 | Datadot Tech. | 1 | -27.8 | -3.4 | 96 | 2-0 | - | - | 0.7 | - | 4.3 NE | Nil | 0.80 | 5 |
| Uscom Limited | 21 | | +0.3 | | 0-0 | - | - | - | | 0.7 | | | | 23 | 1-Page Ltd | | -27.8 | | 96 | 0-0 | - | 0.9 | | | 1.0 NE | | N/A | 25 |
| Go Connect Ltd | 1 | -0.7 | | | 0-0 | - | - | - | | 4.5 | | | 7.72 | 7 | Digital CC Ltd | | -27.6 | -1.8 | 95 | 0-0 | - | - | - | | 1.9 NE | | N/A | 7 |
| Flexiroam Ltd | 8 | -7.5 | | | 2-0 | - | - | - | | 1.4 | | | 7.61 | 15 | Aust Pac Coal | | -27.2 | -3.9 | 95 | 0-2 | - | - | 0.9 | | 3.8 NE | | N/A | 39 |
| VDM Group Ltd Victory Mines | 0 | -28.2 -36.6 | | | 0-0 0-0 | - | - | 0.0 | | 4.4 l | | | 7.56 7.49 | 5 7 | YPB Group Ltd | | -27.1 -27.1 | -6.4 | 95 95 | 0-0 0-0 | - | - | - | | 1.3 NE | | 6.96 1.02 | 12 15 |
| Freelancer Ltd | | -30.0 | | | 7-0 | 3 | 0.0 | | | 3.2 I 0.7 I | | | 7.49 | 390 | Future Fibre T. Black Mountain | 2 | -27.1 | -3.5 | 95 | 0-0 | | | - | | 1.2 NE 2.6 NE | | N/A | 9 |
| HotCopper Hold. | 19 | | +2.5 | | 0-0 | - | - | _ | | 1.0 | | | 7.41 | 20 | Latin Resources | | -26.6 | | 95 | 0-0 | - | _ | _ | | 4.8 NE | | N/A | 8 |
| Centuria Indust | 256 | -0.6 | | 45 | 0-0 | 2 | 0.1 | - | | | | | | 543 | Crater Gold M. | | -26.4 | -0.5 | 95 | 0-0 | - | - | - | | 2.2 NE | | N/A | 6 |
| Yellow Brick Rd | 10 | -15.1 | -4.7 | 82 | 0-0 | - | - | 1.3 | - | 1.2 1 | ΝE | Nil | 7.11 | 21 | Wolfstrike Rent | 1 | -26.3 | +0.1 | 95 | 0-0 | - | - | - | - | 3.8 NE | Nil | 5.54 | 7 |
| Reef Casino Trt | 315 | -5.1 | -1.7 | 60 | 0-0 | - | - | 1.6 | 6 | 0.3 | 26 | 7.6 | 7.03 | 157 | Smart Trans | 1 | -26.1 | +0.6 | 95 | 0-0 | - | - | - | - | 4.0 NE | Nil | 1.71 | 20 |
| YPB Group Ltd | 7 | -27.1 | | | 0-0 | - | - | - | - | 1.4 1 | ΝE | Nil | 6.96 | 12 | Sundance Energy | 8 | -26.0 | -3.4 | 95 | 1-0 | 3 | 1.0 | - | - | 2.2 NE | Nil | 1.05 | 97 |
| Winchester En. | 9 | -2.9 | | | 0-0 | - | - | - | | 1.3 1 | | | | 25 | Netlinkz Ltd | 2 | -26.0 | +3.9 | 95 | 0-0 | - | - | 0.3 | | 2.5 NE | | N/A | 11 |
| Merlin Diamonds | | -17.0 | | | 0-0 | - | - 0 4 | - | | 3.6 | | | 6.91 | 9 | IOT Group | | -25.9 | -7.4 | 95 | 0-0 | - | - | - | | 2.8 NE | | N/A | 9 |
| Peninsula En. Adslot Ltd | | -23.2 -19.6 | | | 1-0 3-0 | 5 | 0.1 | 0.1 | | 1.1 l 1.7 l | | | 6.84 6.82 | 69 64 | Bulletproof Grp | 13 | -25.6 -25.6 | -3.8 | 94 94 | 2-3 0-0 | - | - | 12.5 | | 1.2 11 | | 0.42 | 20 5 |
| Domino's Pizza | 5469 | -3.6 | | | | | - 11.7 (| | | 0.4 | | | 6.79 | 4,860 | Intra Energy Azure Minerals | 1 | -25.5 | | 94 | 2-0 | | | - | | 2.7 NE 2.9 NE | | 0.57 N/A | 20 |
| Topbetta Hold. | 20 | | +10.4 | | 1-0 | - | - | - | | 0.4 | | | 6.68 | 19 | ApplyDirect Ltd | | -25.4 | -1.2 | 94 | 0-0 | | _ | - | | 1.3 NE | | N/A | 23 |
| US Residential | 45 | -3.7 | | 56 | 4-0 | - | _ | - | | | | | 6.60 | 16 | DTI Group | | -25.3 | -4.7 | 94 | 2-0 | - | - | | | 0.9 503 | | 0.99 | 19 |
| IPH LImited | 481 | -5.4 | +1.8 | 60 | 1-1 | 8 | 4.7 | - | - | 0.4 | 23 | 4.4 | 6.49 | 922 | Strata-X Energy | 4 | -25.3 | -0.9 | 94 | 0-0 | - | - | - | - | 1.7 NE | Nil | N/A | 6 |
| 8I Holdings | 48 | -17.3 | -3.6 | 86 | 2-0 | - | - | - | - | 0.7 | 16 4 | 8.8 | 6.41 | 174 | | | | | | | | | | | | | | |
| Atlantic Ltd | 18 | -0.0 | | | 0-0 | - | - | - | | 1 8.0 | | | 6.38 | 27 | INSIDER SELLING | | | | - | | | ngth | | | | | | |
| Aust Rural Cap. | 50 | -4.1 | -0.7 | 57 | 0-0 | - | | 1.0 | | | | | 6.27 | 6 | K2 Asset Mgmt | | -11.4 | | 76 | 0-7 | | - | | | 1.0 17 | | | 64 |
| Nearmap Ltd TTG Fintech Ltd | 54 6 | -8.1 | | | 1-0 0-1 | 2 | 0.1 1 | 6.0 | | 1 8.0 1 3.1 | | | 6.23 6.22 | 209 38 | Dome Gold Mines LBT Innovations | 25 | -11.7 -4.7 | +2.0 -0.6 | 77 59 | 0-6 0-4 | - | - | - 04 E | | 0.6 NE 0.6 8 | | N/A 3.65 | 55 34 |
| National Stor. | 147 | -14.0 -1.6 | | | 1-1 | | | - | | | | | 6.20 | 745 | Sundance Res. | 20 | | | 57 | 0-4 | - | 0.0 | 24.5 | | 0.6 8 5.3 NE | | 0.00 N/A | 28 |
| Vault Intell. | 3 | -3.8 | | | 0-0 | - | - | _ | | | | | 6.19 | 17 | Compumedics Ltd | | -19.9 | | | 0-3 | | - | | | 0.7 18 | | | 58 |
| Aconex Limited | 388 | | +5.8 | | | 9 | 12.9 | - | | | | | 6.14 | | Citadel Group | 470 | | +0.4 | | | 3 | - | | | 0.3 25 | | | 220 |
| Mach7 Tech. | 12 | -24.4 | -7.1 | 93 | 1-0 | - | - 1 | 2.0 | - | 1.3 1 | ΝE | Nil | 6.07 | 11 | Oro Verde Ltd | 1 | -9.5 | -7.1 | 72 | 0-3 | - | - | - | - | 2.8 NE | Nil | N/A | 8 |
| Vivid Tech. | 5 | -8.9 | | | 0-0 | - | - | - | | | | | 6.02 | 13 | Structural Mon. | | -16.1 | -0.1 | 84 | 1-4 | | 0.0 | | - | 0.6 NE | Nil | N/A | 125 |
| APN Property | 38 | -4.4 | | | 3-1 | - | - | | | | | | 6.00 | 119 | Troy Resources | | -33.2 | | | 0-2 | | 1.4 | | | 1.0 NE | | | 37 |
| UCW Limited | 4 | | -0.5 | | 0-0 | - | - | - | | | | | 5.88 | 14 | Ramsay Health | 6825 | | +0.4 | | | | | | | 0.2 31 | | | |
| Crusader Res. | 12 | -1.9 | +2.5 | 49 | 4-0 | - | - | - | - | 1.0 [| ΝE | Nil | 5.81 | 36 | Holista Coll. | 12 | -2.0 | -1.4 | | 0-2 | - | - | | | 1.2 150 | | | 20 |
| WORST PERFOR | MING | SHAR | EQ: \// | akoc | t Shar | oc E |)/S R | atio > | 0.01 | Vio | ld - | Twi | ο Δν | arana | Redflow Limited Kardoon Gas | 136 | -20.2 -8.4 | -3.1 | | 0-2 0-2 | | - 5.7 | | | 0.7 NE 0.6 NE | | | 75 333 |
| Red Sky Energy | | | -12.5 | | 0-0 | | - | | | | | | N/A | 31 | Monash IVF Grp | 172 | | -0.1 | | 0-2 | | | | | 0.4 14 | | | 404 |
| Lantern Hotel | | | -6.0 | | 0-0 | - | | | | | | | 0.25 | 10 | Neometals Ltd | | -11.2 | | 76 | 0-2 | | 0.1 | | | 0.9 NE | | | 151 |
| Migme Limited | | | +2.8 | | 0-0 | | | | | | | | 0.65 | 14 | Kina Securities | 80 | | | 68 | 0-2 | | | - | | 0.6 7 | | | 131 |
| Ding Sheng Xin | 9 | | -6.3 | | 0-0 | - | - | - | | | | | 1.93 | 47 | Blackham Res. | | -23.5 | | 92 | 0-2 | | 0.7 | | | 0.5 NE | | | 103 |
| Mobile Embrace | 5 | -40.9 | +1.8 | 99 | 0-0 | - | 0.0 | - | - | 1.7 | 4 | Nil | 0.35 | 22 | Aust Pac Coal | 1 | -27.2 | -3.9 | 95 | 0-2 | - | - | 0.9 | - | 3.5 NE | Nil | N/A | 39 |
| Martin Aircraft | 8 | | | | 0-0 | - | - | - | | 1.5 1 | | | | 31 | Amaysim Aust. | 188 | | +2.2 | | 0-2 | | | | | 0.4 27 | | | 390 |
| Covata Limited | | | -1.8 | | 3-0 | | - | | | | | | N/A | 19 | Beach Energy | 60 | | -2.1 | | | | | | | 0.9 31 | | | |
| Kabuni Limited | | | +0.6 | | 1-0 | - | - | - | | 3.5 1 | | | | 5 | Eden Innovation | 21 | | | 46 | 0-2 | - | 0.4 | | | 1.1 NE | | | 265 |
| Ten Network | | | -7.0 | | 0-0 | | 3.5 | - | | | | | 0.63 | 58 | Cash Converters | | -13.5 | | | | | | | | 0.9 6 | | | 123 |
| Animoca Brands Victory Mines | | | +1.8 | | 5-0 0-0 | - | | - | | | | | 1.08 7.49 | 9 7 | Venus Metals Silver Lake Res | 12 47 | -10.8 | -3.9 -7.3 | 75 71 | 0-2 | | - 29 | - 0.8 | | 1.1 NE 0.5 53 | | | 7 234 |
| Victory Mines AHAlife Hold. | | | +0.9 | | 0-0 | - | | - | | | | | 0.84 | 6 | Bellamy's Aust. | | -9.3 -18.4 | | | | | | | | 0.5 53 | | | 557 |
| , a i, and I lold. | 4 | JU. 4 | +∪.+ | 50 | 0-0 | - | | | | 0 1 | 4∟ | 1.411 | 0.04 | U | Bollarily & Aust. | 370 | 10.4 | ⊤1. ∠ | 01 | 0-2 | , | . 0.0 | .2.0 | ,0 | 0.0 10 | ١. ـ | 2.20 | 551 |

Page 10 Market Analysis

"Neglect" Ratings of Australian Shares

"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-9 Brokers, "Widely Followed" Shares = 10 or more Brokers.

| Company | No. of Brokers Following Company | Market Capital- isation (\$ Mill.) | Company | No. of Brokers Following | | Company | No. of Brokers Following | Market Capital- isation (\$ Mill.) | Company | No. of Brokers Following Company | |
|------------------------------------|---|---|-----------------------------------|--------------------------------|-----------------|------------------------------------|--------------------------------|---|------------------------------------|---|-----------------|
| Company | Company | (ф ілііі.) | Company | Company | (Φ ΙνΙΙΙΙ.) | Company | Company | (Φ IVIIII.) | Company | Company | (φ ινιιιι.) |
| 1300 Smiles Ltd | 3 | 153 | Bionomics Ltd | 2 | 193 | FSA Group Ltd | 1 | 170 | Kogan.com Ltd | 1 | 151 |
| 360 Capital Grp 3P Learning | 1 2 | 228 146 | Blackmores Ltd Blackham Res. | 9 1 | 1,524 103 | Factor Thera. Fairfax Media | 2 10 | 49 2,782 | Korvest Ltd Kula Gold Ltd | 1 1 | 27 9 |
| A.P. Eagers | 5 | 1,422 | Bluescope Steel | 10 | 6,798 | Farm Pride Food | 2 | 67 | Legend Corp. | 1 | 38 |
| AFT Pharma. | 2 | 253 | Blue Sky Alt In | 4 | 573 | Fiducial Group | 1 | 121 | LendLease Group | 11 | 9,347 |
| AGL Energy Ltd | 13 | 16,660 | Bluglass Ltd | 2 | 99 | Finders Res. | 2 | 131 | LifeHealthCare | 3 | 93 |
| ALS Limited | 14 | 3,464 | Boart Longyear | 1 9 | 27 | Fleetwood Corp | 1 | 135 | Lifestyle Com. | 2 | 417 |
| AMA Group Ltd AMP Ltd | 4 15 | 479 14,607 | Boral Limited Brambles Ltd | 9 12 | 8,054 16,227 | Flexicorp Ltd Flight Centre | 8 14 | 613 3,622 | Link Admin. Livetiles Ltd | 6 1 | 2,788 87 |
| ANZ Bank | 16 | 81,358 | Breville Group | 8 | 1,376 | Folkestone Educ | 4 | 694 | Logicamms Ltd | 1 | 17 |
| APA Group | 12 | 10,408 | Brickworks Ltd | 7 | 2,113 | Folkestone Ltd | 1 | 150 | Lovisa Holdings | 6 | 366 |
| APN Outdoor Grp | | 783 | C.S.R. Ltd | 10 | 2,078 | Fortescue Metal | | 15,133 | Lucapa Diamond | 1 | 110 |
| ARB Corporation ASX Limited | 7 14 | 1,235 9,780 | CBL Corporation CIMIC Group | 2 7 | 712 12,724 | Freedom Insur. Freelancer Ltd | 3 3 | 207 390 | MG Unit Trust MMA Offshore | 4 4 | 131 67 |
| AV Jennings | 1 | 246 | CSG Ltd | 3 | 170 | G.U.D. Holdings | 10 | 1,101 | MNF Group | 2 | 306 |
| AVEO Group | 6 | 1,843 | CSL Limited | 12 | 61,341 | G8 Education | 10 | 1,540 | MYOB Group | 13 | 2,116 |
| AWE Limited | 11 | 227 | Cabcharge Ltd | 2 | 277 | GBST Holdings | 7 | 180 | MacMahon Hold | 1 | 188 |
| Abacus Property | 5 | 1,940 | Caltex Austrlia | 11 | 8,255 | GDI Property | 2 | 562 | Maca Limited | 3 | 375 |
| Aconex Limited Acrux Ltd | 9 2 | 771 41 | Capilano Honey Capital Health | 3 2 | 135 158 | GI Dynamics GPT Group | 1 12 | 1 9,152 | Macquarie Atlas Macquarie Group | 5 14 | 3,369 29,444 |
| Adairs Limited | 3 | 104 | Capral Limited | 1 | 59 | GR Engineering | 1 | 227 | Magellan Fin Gp | 11 | 4,744 |
| Adelaide Bright | 11 | 3,655 | Cardno Ltd | 2 | 602 | GWA Group Ltd | 9 | 776 | Magnis Resource | 2 | 284 |
| Admedus Limited | | 71 | Carindale Prop | 2 | 563 | Galaxy Res. | 6 | 4,011 | Mantra Group | 11 | 868 |
| Afterpay Hold. Ainsworth Game | 2 8 | 228 738 | Carsales.com Cash Converters | 15 1 | 2,739 123 | Garda Div Prop Gascoyne Res. | 1 | 102 177 | Matrix Comp. Maxi TRANS | 1 2 | 45 128 |
| Airxpanders Inc | 1 | 736 194 | Catapult Group | 4 | 314 | Gateway Life. | 7 | 620 | Mayne Pharma Gr | | 1,504 |
| Alacer Gold | 7 | 172 | Cedar Woods Prp | 2 | 406 | Generation HC | 3 | 499 | McGrath Limited | 2 | 75 |
| Ale Property | 3 | 904 | Centuria Metro. | 3 | 287 | Genworth Mort. | 6 | 1,436 | McMillan Shake. | 7 | 1,122 |
| Allexium Int'l | 1 | 160 | Centuria Cap'l | 2 | 183 | Godfreys Group | 2 | 26 | McPherson's Ltd | 2 | 124 |
| Alkane Explor. Alliance Aviat. | 1 3 | 124 109 | Centuria Indust Centuria Urban | 2 2 | 543 180 | Gold Road Res. Goodman Group | 6 13 | 627 14,921 | Medical Dev Int Medibank Priv. | 3 14 | 318 7,656 |
| Altium Limited | 7 | 1,151 | Challenger Ltd | 14 | 7,276 | Graincorp | 10 | 2,330 | Medusa Mining | 2 | 62 |
| Altona Mining | 2 | 75 | Chart H Retail | 12 | 1,747 | Grays eCommerce | | 168 | Megaport Ltd | 2 | 109 |
| Altura Mining | 2 | 208 | Charter Hall GR | 9 | 2,664 | Greencross Ltd | 8 | 638 | Melbourne IT | 4 | 320 |
| Alumina Ltd Amaysim Aust. | 11 3 | 5,673 390 | Citadel Group Class Limited | 3 5 | 220 338 | Growthpoint Pro HFA Holdings | 5 2 | 2,242 371 | Mesoblast Ltd Metals X Ltd | 4 5 | 907 478 |
| Amcor Ltd | 12 | 18,461 | Class Limited Clearview WIth | 2 | 935 | HT&E Limited | 5 | 706 | Metcash Ltd | 12 | 2,020 |
| Aneka Tambang | 1 | 15,139 | Cleanaway Waste | | 2,262 | HUB24 Limited | 3 | 330 | Metro Per Glass | 5 | 248 |
| Ansell Ltd | 12 | 3,342 | Clover Corp. | 1 | 74 | Hansen Tech. | 4 | 648 | Michael Hill | 4 | 455 |
| Apiam Animal H | 2 | 61 | CocaCola Amatil | 13 | 6,796 | Harvey Norman | 12 | 4,029 | Migme Limited | 1 | 14 |
| Appen Limited Ardent Leisure | 4 9 | 367 1,004 | Cochlear Ltd Codan Ltd | 12 3 | 8,674 436 | Helloworld Trav Henderson Group | 5 5 | 472 31,793 | Millennium Min. Millennium Serv | 1 2 | 156 73 |
| Arena REIT | 3 | 521 | Cogstate Ltd | 1 | 132 | Highfield Res. | 2 | 343 | Mineral Res. | 5 | 1,858 |
| Aristocrat Leis | 11 | 14,214 | Collection Hse | 5 | 163 | Horizon Oil Ltd | 1 | 62 | Mineral Deposit | 3 | 121 |
| Asaleo Care Ltd | 5 | 767 | Collins Foods | 5 | 551 | Hotel Property | 4 | 434 | Mint Payments | 2 | 37 |
| Asia Pac Data C Aspen Group Ltd | 3 1 | 199 114 | Com'wealth Bank | 15 1 14 | 7,807 | Huon Aquacult. IDP Education | 2 5 | 441 1,151 | Mirvac Group Mitula Group | 13 3 | 8,189 198 |
| Astro Japan Pro | 2 | 403 | Computershare Compumedics Ltd | | 7,607 58 | IMF Bentham Ltd | 2 | 332 | Monadelphous Gr | 11 | 1,270 |
| Atlas Iron Ltd | 2 | 120 | Cooper Energy | 1 | 399 | IOOF Holdings | 14 | 2,806 | Monash IVF Grp | 5 | 404 |
| Aurelia Metals | 1 | 70 | Corp Travel M. | 6 | 2,407 | IPH LImited | 8 | 922 | Money3 Corp Ltd | 2 | 197 |
| Aurizon Hold. | 14 | 11,161 | Costa Group | 4 | 1,485 | IRESS Limited | 7 | 2,028 | Mortgage Choice | 2 | 257 |
| AusNet Services Ausdrill Ltd | 13 3 | 6,017 514 | Credit Corp Cromwell Prop. | 7 7 | 859 1,754 | Icar Asia Ltd Iluka Resources | 2 12 | 88 3,572 | Motorcycle Hold Mt Gibson Iron | 1 4 | 147 340 |
| Aust Vintage | 2 | 113 | Crown Resorts | 10 | 9,256 | Imdex Limited | 2 | 239 | Murray River Or | 2 | 34 |
| Austbrokers | 3 | 833 | Cynata Therap. | 2 | 41 | Impedimed Ltd | 3 | 225 | Myer Holdings | 11 | 706 |
| Austal Limited | 4 | 639 | DWS Limited | 1 | 206 | Incitec Pivot | 14 | 5,939 | Mystate Ltd | 4 | 404 |
| Aust Pharm. Ind Austin Eng. | 6 1 | 899 107 | Dacian Gold Ltd Danakali Ltd | 7 2 | 396 173 | Independ. Group Industria REIT | 15 5 | 1,995 367 | NRW Holdings Nanosonics Ltd | 2 4 | 188 747 |
| Auswide Bank | 3 | 208 | Data 3 Ltd | 1 | 259 | Infomedia Ltd | 5 | 222 | Nat Veterinary | 3 | 112 |
| Automotive Hold | 11 | 1,018 | Decmil Group | 2 | 159 | Ingenia Com Grp | 4 | 543 | Nat'l Aust Bank | | 78,657 |
| Aventus Retail | 4 | 975 | Dexus | 12 | 9,873 | Inghams Group | 9 | 1,247 | National Stor. | 7 | 745 |
| BHP Billiton | 20 | 75,603 | Domino's Pizza | 12 | 4,860 | Insurance Aust. | | 14,821 | Navitas Ltd | 10 | 1,538 |
| BSA Ltd BT Invest Mgmt | 3 13 | 140 3,572 | Donaco Inter'l Doray Minerals | 3 4 | 403 130 | Int Research Integral Diag. | 2 4 | 496 210 | Nearmap Ltd Neometals Ltd | 2 1 | 209 151 |
| BWP Trust | 8 | 1,998 | Downer EDI Ltd | 8 | 3,705 | Investa Office | 10 | 2,868 | NetComm Wire. | 4 | 257 |
| BWX Limited | 6 | 500 | DuluxGroup Ltd | 10 | 2,787 | Invocare Ltd | 8 | 1,603 | Neuren Pharm. | 1 | 114 |
| Baby Bunting Gr | 3 | 206 | EML Payments | 3 | 406 | Iron Mountain | 6 | 2,138 | New Hope Corp. | 4 | 1,263 |
| Bank of Q'land | 15 | 4,266 | ERM Power Ltd | 3 5 | 323 | Iselect Limited | 3 6 | 455 350 | Newcrest Mining | | 16,677 |
| Base Resources Beach Energy | 2 12 | 223 1,115 | Elders Limited Ellex Medical | 5 1 | 598 125 | Isentia Group Ive Group | 6 | 359 253 | Nextdc Limited Nib Holdings | 10 13 | 1,239 2,261 |
| Beacon Lighting | 3 | 291 | Energy Resource | 2 | 259 | JB Hi-Fi Ltd | 14 | 2,500 | Nick Scali Ltd | 4 | 506 |
| Beadell Res. | 8 | 259 | Enero Group Ltd | 1 | 97 | James Hardie | 10 | 8,681 | Nine Entertain. | 7 | 1,115 |
| Bega Cheese Ltd | | 865 | Equity Trustees | 1 | 345 | Japara Health. | 7 | 547 | Nthn Star Res. | 13 | 3,009 |
| Bellamy's Aust. Bendigo Bank | 7 | 557 5,046 | Eureka Group Event Hospital. | 2 5 | 83 2,043 | Jumbo Interact. K&S Corporation | 1 1 | 115 200 | Nufarm Limited OFX Group | 12 5 | 2,651 385 |
| Berkeley Energy | 14 2 | 199 | Evolution Min. | 5 13 | 4,106 | K2 Asset Mgmt | 1 | ∠00 64 | OZ Minerals Ltd | 5 16 | 2,240 |
| Billabong Int'l | 4 | 182 | FAR Ltd | 6 | 415 | Kardoon Gas | 5 | 333 | Oil Search Ltd | | 10,361 |

| June 12, 2017 | '. | | Page 11 |
|---------------|-----------|------|---------|
| | | | |

| Company | No. of Brokers Following Company | Market Capital- isation (\$ Mill.) | Company | No. of Brokers Following Company | | Company | No. of Brokers Following Company | Market Capital- isation (\$ Mill.) | Company | No. of Brokers Following Compan | g isation |
|-----------------|---|---|-----------------|---|--------|-----------------|---|---|-----------------|--|-----------|
| Onevue Holdings | 2 | 147 | Quintis Ltd | 1 | 115 | Seymour Whyte | 1 | 106 | Telstra | 17 | 51,974 |
| Oneview Health. | 2 | 223 | RCG Corporation | 5 | 358 | Shaver Shop Grp | 2 | 75 | Ten Network | 5 | 58 |
| Ooh!Media | 5 | 735 | RCR Tomlinson | 3 | 484 | Shine Corporate | 2 | 82 | The Reject Shop | 6 | 101 |
| Opthea Limited | 2 | 139 | REA Group Ltd | 13 | 8,377 | Shopping Centre | 9 | 1,723 | Think Childcare | 3 | 83 |
| OreCorp Ltd | 1 | 72 | RTG Mining Inc. | 1 | 21 | Shriro Holdings | 1 | 96 | Thorn Group Ltd | 2 | 195 |
| Orica Ltd | 14 | 7,591 | RXP Services | 2 | 109 | Sigma Health. | 7 | 887 | Toro Energy Ltd | 1 | 64 |
| Origin Energy | 14 | 12,847 | Ramelius Res. | 1 | 226 | Silver Lake Res | 3 | 234 | Touchcorp Ltd | 2 | 240 |
| Orocobre Ltd | 7 | 815 | Ramsay Health | 11 | 13,792 | Silver Chef Ltd | 3 | 274 | Tox Free Sol. | 9 | 448 |
| Orora Limited | 12 | 3,294 | Range Intern'l | 1 | 33 | Simonds Group | 1 | 49 | Transurban Grp | 10 | 25,510 |
| Oroton Group | 2 | 46 | Reckon Limited | 6 | 194 | Sims Metal Mgmt | 10 | 2,733 | Treasury Wine | 13 | 9,692 |
| Osprey Medical | 3 | 98 | Red River Res. | 2 | 92 | Sino Gas & En. | 4 | 184 | Trilogy Int'l | 1 | 151 |
| Over The Wire | 3 | 87 | Redbubble Ltd | 2 | 184 | Sirtex Medical | 10 | 681 | Troy Resources | 2 | 37 |
| PMP Limited | 2 | 361 | Redflow Limited | 1 | 75 | Smart Parking | 1 | 65 | Universal Coal | 1 | 74 |
| PWR Holdings | 2 | 225 | Reece Limited | 2 | 3,935 | Smartgroup Corp | 6 | 848 | Vicinity Centre | 12 | 10,847 |
| Pacific Energy | 2 | 274 | Regeneus Ltd | 1 | 26 | Somnomed Ltd | 3 | 193 | Village Road. | 8 | 583 |
| Pacific Smiles | 4 | 289 | Regis Resources | 16 | 1,738 | Sonic Health | 10 | 9,679 | Villa World Ltd | 3 | 289 |
| Pact Group Hold | 9 | 1.748 | Regis Health. | 8 | 1.201 | Soul Pattinson | 1 | 4.048 | Viralytics Ltd | 3 | 252 |
| Paladin Energy | 4 | 81 | Resolute Mining | 7 | 925 | South32 Limited | 20 | 14,198 | Virgin Aust | 8 | 1,565 |
| Panoramic Res. | 2 | 92 | Retail Food Grp | 4 | 882 | Spark Infrastru | 8 | 4,642 | Virtus Health | 5 | 443 |
| Pantoro Limited | 3 | 136 | Reva Medical | 2 | 376 | Speedcast Int'l | 8 | 924 | Vista Group | 3 | 477 |
| Paragon Care | 1 | 114 | Rhipe Limited | 3 | 62 | Spookfish Ltd | 1 | 73 | Vita Group Ltd | 3 | 144 |
| Paringa Res Ltd | 4 | 116 | Ridley Corp. | 5 | 434 | Spotless Group | 7 | 1,258 | Viva EnergyREIT | 3 | 1,636 |
| Peet Ltd | 3 | 590 | Rio Tinto Ltd | 16 | 26,699 | St Barbara Ltd | 5 | 1,427 | Vocus Group Ltd | 15 | 2,312 |
| Peninsula En. | 5 | 69 | Royal Wolf Hold | 3 | 131 | Star Entertain. | 12 | 4,161 | WPP AUNZ Ltd | 3 | 1,023 |
| Pental Limited | 1 | 81 | Rural Funds Grp | 2 | 445 | Starpharma Hold | 1 | 252 | Watpac Ltd | 1 | 117 |
| Perpetual Ltd | 15 | 2,465 | Ruralco Hold. | 4 | 308 | Steadfast Group | 7 | 2,062 | Webjet NL | 7 | 1,215 |
| Perseus Mining | 9 | 331 | SG Fleet Group | 4 | 850 | Sth Cross Media | 7 | 884 | Webster Ltd | 1 | 482 |
| Pilbara Mineral | 4 | 492 | SMS Mgmt & Tech | 1 4 | 121 | Stockland | 13 | 11,270 | Wellcom Group | 2 | 170 |
| Pioneer Credit | 2 | 133 | SRG Limited | 1 | 81 | Strike Energy | 1 | 56 | Wellard Limited | 2 | 98 |
| Platinum Asset | 9 | 2,746 | Salmat Ltd | 2 | 65 | Suncorp Group | 15 | 18,253 | Wesfarmers Ltd | 16 | 45,422 |
| Polynovo Ltd | 1 | 106 | Sandfire Res. | 17 | 962 | Sundance Energy | 3 | 97 | West African R. | 2 | 157 |
| Praemium Ltd | 4 | 143 | Santos Ltd | 16 | 6,499 | Sunland Group | 2 | 270 | Western Areas | 16 | 555 |
| Premier Invest | 13 | 1,969 | Saracen Mineral | 6 | 928 | Superloop Ltd | 4 | 453 | Westpac Banking | 15 | 100,598 |
| Primary Health | 10 | 1,950 | Scentre Group | 13 | 22,256 | Super Retail Gr | 13 | 1,454 | Westfield Corp. | 10 | 17,456 |
| Prima Biomed | 1 | 64 | Scottish Pac. | 2 | 328 | Supply Network | 1 | 97 | Whitehaven Coal | 13 | 2,863 |
| Prime Media Grp | 1 | 115 | Sealink Travel | 6 | 401 | Surfstitch Grp | 1 | 19 | Wolf Minerals | 2 | 77 |
| Pro Medicus Ltd | 3 | 516 | Seek Ltd | 13 | 5,697 | Sydney Airport | 13 | 16,536 | Woodside Petrol | 17 | 25,535 |
| Pro Maintenance | 6 | 485 | Select harvest | 8 | 312 | TPG Telecom Ltd | 14 | 5,178 | Woolworths Ltd | 16 | 33,590 |
| PropertyLink | 4 | 494 | Senex Energy | 7 | 418 | TPI Enterprises | 3 | 96 | Worley Group | 10 | 2,942 |
| Q.B.E. Ínsur. | 14 | 17,631 | Senetas Corp | 2 | 96 | Tabcorp Holding | 10 | 3,792 | XRF Scientific | 1 | 21 |
| QMS Media | 2 | 353 | Servcorp Ltd | 2 | 550 | Talisman Mining | 1 | 47 | Xenith IP Group | 5 | 172 |
| Qantas Airways | 10 | 9,620 | Service Stream | 1 | 471 | Tassal Group | 6 | 700 | Yowie Group Ltd | 1 | 67 |
| Qantm I.P. | 2 | 161 | Seven Group | 4 | 3,198 | Tatts Group Ltd | 12 | 6,080 | Ziomoney | 2 | 96 |
| Qube Holdings | 10 | 3,902 | Seven West Med. | 7 | 995 | Technology One | 8 | 1,743 | - | | |

Short Interest in Australian Shares

| Company | Short Interest Ratio | Market Capital- isation (\$ Mill.) |
|-----------------|----------------------------|---|-----------------|----------------------------|---|-----------------|----------------------------|---|-----------------|----------------------------|---|
| oopay | | , | oopuy | | (Ψ) | oopuy | | (Ψ) | oopay | | . , |
| 1-Page Ltd | 0.9 | 25 | Alexium Int'l | 0.1 | 160 | Australis O & G | 0.0 | 168 | Blue Sky Alt In | 2.1 | 573 |
| 360 Capital TR | 0.1 | 74 | Alkane Explor. | 0.1 | 124 | Aust Pharm. Ind | 1.0 | 899 | Boral Limited | 1.5 | 8,054 |
| 3P Learning | 0.4 | 146 | Altium Limited | 0.9 | 1,151 | Austin Eng. | 0.9 | 107 | Brambles Ltd | 1.7 | 16,227 |
| 88 Energy Ltd | 0.0 | 269 | Alumina Ltd | 5.7 | 5,673 | Autosports Grp | 0.9 | 373 | Breville Group | 0.5 | 1,376 |
| A.P. Eagers | 0.2 | 1,422 | Amaysim Aust. | 1.2 | 390 | Automotive Hold | 5.0 | 1,018 | Brickworks Ltd | 0.7 | 2,113 |
| AGL Energy Ltd | 0.3 | 16,660 | Amcor Ltd | 0.7 | 18,461 | Aventus Retail | 0.4 | 975 | Buru Energy Ltd | 1.6 | 61 |
| ALS Limited | 0.1 | 3,464 | Ansell Ltd | 3.4 | 3,342 | BC Iron Ltd | 0.1 | 51 | C.S.R. Ltd | 4.6 | 2,078 |
| AMA Group Ltd | 1.9 | 479 | Apollo Tourism | 0.5 | 199 | BHP Billiton | 1.4 | 75,603 | CIMIC Group | 0.1 | 12,724 |
| AMP Ltd | 2.4 | 14,607 | Appen Limited | 0.4 | 367 | BT Invest Mgmt | 0.5 | 3,572 | CSG Ltd | 5.9 | 170 |
| ANZ Bank | 0.4 | 81,358 | Ardent Leisure | 10.1 | 1,004 | BUBS Australia | 0.0 | 28 | CSL Limited | 0.2 | 61,341 |
| APA Group | 1.1 | 10,408 | Arena REIT | 0.1 | 521 | BWP Trust | 1.1 | 1,998 | Cabcharge Ltd | 4.3 | 277 |
| APN Outdoor Grp | 3.4 | 783 | Argosy Minerals | 0.1 | 60 | BWX Limited | 2.5 | 500 | Caltex Austrlia | 1.3 | 8,255 |
| ARB Corporation | 2.9 | 1,235 | Aristocrat Leis | 0.0 | 14,214 | Baby Bunting Gr | 0.9 | 206 | Capilano Honey | 0.1 | 135 |
| ASX Limited | 2.1 | 9,780 | Arrium Limited | 1.7 | 65 | Bank of Q'land | 1.6 | 4,266 | Capital Health | 0.6 | 158 |
| AV Jennings | 0.2 | 246 | Asaleo Care Ltd | 3.6 | 767 | Bapcor Limited | 5.9 | 1,396 | Cardno Ltd | 0.3 | 602 |
| AVEO Group | 0.2 | 1,843 | Asia Pac Data C | 0.0 | 199 | Base Resources | 0.0 | 223 | Cardinal Res. | 0.6 | 215 |
| AWE Limited | 5.3 | 227 | Aspen Group Ltd | 0.0 | 114 | Beach Energy | 1.8 | 1,115 | Carnarvon Pet. | 0.0 | 90 |
| Abacus Property | 0.5 | 1,940 | Astro Japan Pro | 0.2 | 403 | Beacon Lighting | 0.2 | 291 | Carsales.com | 2.0 | 2,739 |
| Aconex Limited | 12.9 | 771 | Atlas Iron Ltd | 0.1 | 120 | Beadell Res. | 7.1 | 259 | Cash Converters | 0.7 | 123 |
| Acrux Ltd | 0.4 | 41 | Audio Pixels | 0.0 | 471 | Bega Cheese Ltd | 6.4 | 865 | Catapult Group | 1.4 | 314 |
| Adacel Tech. | 0.0 | 190 | Aurizon Hold. | 1.3 | 11,161 | Bellamy's Aust. | 10.5 | 557 | Cedar Woods Prp | 0.0 | 406 |
| Adairs Limited | 0.6 | 104 | Auris Minerals | 0.1 | 22 | Bendigo Bank | 6.5 | 5,046 | Centuria Indust | 0.1 | 543 |
| Adelaide Bright | 2.0 | 3,655 | AusNet Services | 1.4 | 6,017 | Benitec Bio. | 0.4 | 30 | Challenger Ltd | 1.0 | 7,276 |
| Afterpay Hold. | 0.3 | 228 | Ausdrill Ltd | 0.4 | 514 | Berkeley Energy | 0.3 | 199 | Chart H Retail | 4.8 | 1,747 |
| Aguia Resources | 0.2 | 40 | Aust Mines Ltd | 0.0 | 26 | Billabong Int'l | 0.7 | 182 | Charter Hall GR | 1.2 | 2,664 |
| Ainsworth Game | 3.5 | 738 | Aust Finance Gr | 0.2 | 262 | Bingo Indust. | 0.1 | 579 | Chart Hall Long | 0.3 | 873 |
| Airxpanders Inc | 0.4 | 194 | Aust Careers N. | 0.3 | 287 | Blackmores Ltd | 7.6 | 1,524 | Chimpchange Ltd | 0.1 | 43 |
| Alacer Gold | 1.4 | 172 | Austal Limited | 0.9 | 639 | Blackham Res. | 0.7 | 103 | Class Limited | 0.0 | 338 |
| Ale Property | 0.4 | 904 | Aust Agricult. | 5.4 | 1,059 | Bluescope Steel | 0.2 | 6,798 | Cleanaway Waste | 0.4 | 2,262 |

| Page 12 | | | | | | | | | | Market | • |
|------------------------------------|----------------------------|---|------------------------------------|----------------------------|---|------------------------------------|----------------------------|---|------------------------------------|----------------------------|---|
| Company | Short Interest Ratio | Market Capital- isation (\$ Mill.) |
| Clean Teq Hold. | 0.6 | 344 | Horizon Oil Ltd | 0.0 | 62 | Newcrest Mining | 0.7 | 16,677 | Silex Systems | 1.1 | 63 |
| CocaCola Amatil Cochlear Ltd | 1.7 1.3 | 6,796 8,674 | Hotel Property IDP Education | 0.0 1.0 | 434 1,151 | News Corp. Nextdc Limited | 7.4 5.7 | 862 1,239 | Silver Lake Res Silver Heritage | 2.9 0.0 | 234 40 |
| Cogstate Ltd | 0.0 | 132 | IMF Bentham Ltd | 3.5 | 332 | Nib Holdings | 1.2 | 2,261 | Silver Chef Ltd | 1.7 | 274 |
| Collection Hse | 3.5 | 163 | IOOF Holdings | 6.5 | 2,806 | Nine Entertain. | 9.3 | 1,115 | Silver Mines | 0.1 | 53 |
| Collins Foods Com'wealth Bank | 0.4 1.2 | 551 136,988 | IPH LImited IRESS Limited | 4.7 2.1 | 922 2,028 | Novogen Ltd Nthn Star Res. | 0.3 2.2 | 23 3,009 | Sims Metal Mgmt Sino Gas & En. | 5.0 1.1 | 2,733 184 |
| Computershare | 0.4 | 7,807 | Iluka Resources | 2.9 | 3,572 | Nufarm Limited | 1.3 | 2,651 | Sirtex Medical | 5.3 | 681 |
| Cons Zinc Ltd | 0.0 | 7 | Imdex Limited | 0.1 | 239 | Nuheara Limited | 0.4 | 37 | Sky and Space | 0.2 | 133 |
| Cooper Energy Corp Travel M. | 0.5 7.3 | 399 2,407 | Impedimed Ltd Incitec Pivot | 7.4 1.6 | 225 5,939 | OFX Group OZ Minerals Ltd | 7.5 0.8 | 385 2,240 | Slater & Gordon Smartgroup Corp | 6.3 0.4 | 33 848 |
| Costa Group | 0.3 | 1,485 | Independ. Group | 14.4 | 1,995 | Oil Search Ltd | 5.4 | 10,361 | Somnomed Ltd | 0.0 | 193 |
| Credit Corp | 5.0 | 859 | Industria REIT | 0.3 | 367 | Onevue Holdings | 0.1 | 147 | Sonic Health | 2.0 | 9,679 |
| Cromwell Prop. Crown Resorts | 0.6 1.4 | 1,754 9,256 | Infigen Energy Infomedia Ltd | 0.2 0.0 | 779 222 | Ooh!Media Orica Ltd | 1.4 2.0 | 735 7,591 | Soul Pattinson South32 Limited | 0.4 0.6 | 4,048 14,198 |
| CuDeco Ltd | 0.0 | 106 | Ingenia Com Grp | 1.1 | 543 | Origin Energy | 0.8 | 12,847 | Spark Infrastru | 2.5 | 4,642 |
| Cybg plc | 0.7 | 3,477 | Inghams Group | 3.5 | 1,247 | Orocobre Ltd | 20.9 | 815 | Speedcast Int'l | 4.0 | 924 |
| DWS Limited Dacian Gold Ltd | 0.1 4.7 | 206 396 | Innate Immuno. Insurance Aust. | 0.0 0.8 | 158 14,821 | Orora Limited Oroton Group | 0.5 0.1 | 3,294 46 | Spicers Limited Spotless Group | 0.0 0.7 | 21 1,258 |
| Decmil Group | 0.3 | 159 | Int Research | 0.0 | 496 | PMP Limited | 0.1 | 361 | St Barbara Ltd | 1.8 | 1,427 |
| Dexus | 1.7 | 9,873 | Integral Diag. | 0.0 | 210 | Pact Group Hold | 2.6 | 1,748 | Stanmore Coal | 0.3 | 83 |
| Domino's Pizza Donaco Inter'l | 11.7 0.9 | 4,860 403 | Intiger Group Investa Office | 0.0 0.1 | 39 2,868 | Paladin Energy Paringa Res Ltd | 3.5 0.0 | 81 116 | Star Entertain. Starpharma Hold | 1.6 1.5 | 4,161 252 |
| Doray Minerals | 2.0 | 130 | Invocare Ltd | 4.2 | 1,603 | Peet Ltd | 0.0 | 590 | Steadfast Group | 0.3 | 2,062 |
| Dorsavi Limited | 0.1 | 53 | Iron Mountain | 0.2 | 2,138 | Peninsula En. | 0.1 | 69 | Sth Cross Media | 1.0 | 884 |
| Downer EDI Ltd Dreamscape Net. | 1.8 0.7 | 3,705 62 | Iselect Limited Isentia Group | 0.0 12.1 | 455 359 | Perpetual Ltd Perseus Mining | 4.6 8.3 | 2,465 331 | Stockland Structural Mon. | 0.3 0.0 | 11,270 125 |
| DuluxGroup Ltd | 2.7 | 2,787 | Ive Group | 0.0 | 253 | Pilbara Mineral | 5.4 | 492 | Suncorp Group | 1.4 | 18,253 |
| EML Payments | 1.0 | 406 | JB Hi-Fi Ltd | 10.8 | 2,500 | Platinum Cap'l | 0.0 | 460 | Sundance Energy | 1.0 | 97 |
| ERM Power Ltd Echo Resources | 0.5 0.1 | 323 48 | James Hardie Japara Health. | 0.4 8.4 | 8,681 547 | Platinum Asset Praemium Ltd | 2.8 0.0 | 2,746 143 | Sundance Res. Sunland Group | 0.0 0.0 | 28 270 |
| Eclipx Group | 1.9 | 937 | KBL Mining Ltd | 0.0 | 3 | Prana Biotech. | 0.7 | 26 | Superloop Ltd | 3.0 | 453 |
| Eden Innovation | 0.4 | 265 170 | Kardoon Gas | 5.7 0.5 | 333 202 | Premier Invest | 0.8 | 1,969 | Super Retail Gr | 5.3 | 1,454 16,536 |
| Elanor Ret Prop Elders Limited | 1.6 1.0 | 598 | Kidman Res Ltd Kingsgate Cons. | 1.6 | 44 | Primary Health Prima Biomed | 4.7 0.4 | 1,950 64 | Sydney Airport Syntonic Ltd | 1.7 0.0 | 38 |
| Emeco Holdings | 0.0 | 193 | LendLease Group | 0.6 | 9,347 | Pro Maintenance | 2.2 | 485 | Syrah Resources | 17.6 | 673 |
| Emefcy Group | 0.0 0.7 | 215 659 | Link Admin. | 0.8 3.9 | 2,788 346 | PropertyLink Q.B.E. Insur. | 0.3 0.3 | 494 17,631 | TPG Telecom Ltd | 7.1 2.7 | 5,178 3,792 |
| Energy World Energy Resource | 2.0 | 259 | Liq Natural Gas Lovisa Holdings | 0.0 | 366 | QMS Media | 0.3 | 353 | Tabcorp Holding Taruga Gold Ltd | 0.0 | 5,792 |
| Equity Trustees | 0.1 | 345 | Lynas Corp Ltd | 1.9 | 316 | Qantas Airways | 0.5 | 9,620 | Tassal Group | 2.4 | 700 |
| Esense-Lab Ltd Estia Health | 0.1 7.7 | 6 784 | MFF Capital Inv MG Unit Trust | 0.0 1.2 | 930 131 | Qantm I.P. Qube Holdings | 0.0 4.6 | 161 3,902 | Tatts Group Ltd Technology One | 0.5 0.6 | 6,080 1,743 |
| Eureka Group | 0.1 | 83 | MMA Offshore | 3.4 | 67 | Quintis Ltd | 8.2 | 115 | Telstra | 1.3 | 51,974 |
| Event Hospital. | 0.1 | 2,043 | MOD Resources | 0.0 | 119 | RCG Corporation | 4.9 | 358 | Ten Network | 3.5 | 58 |
| Evolution Min. FAR Ltd | 2.3 1.3 | 4,106 415 | MYOB Group Maca Limited | 6.6 0.0 | 2,116 375 | RCR Tomlinson REA Group Ltd | 1.1 3.5 | 484 8,377 | The Reject Shop Thorn Group Ltd | 3.2 2.3 | 101 195 |
| Fairfax Media | 1.0 | 2,782 | Macquarie Atlas | 2.0 | 3,369 | Ramelius Res. | 3.1 | 226 | Tiger Resources | 0.0 | 98 |
| Fastbrick Robot | 0.0 | 67 | Macquarie Group | 0.2 | 29,444 | Ramsay Health | 1.9 | 13,792 | Touchcorp Ltd | 0.1 | 240 |
| Fleetwood Corp Flexicorp Ltd | 1.0 2.2 | 135 613 | Magellan Fin Gp Magnis Resource | 1.4 0.2 | 4,744 284 | Range Intern'l Reckon Limited | 0.1 0.0 | 33 194 | Tox Free Sol. Transurban Grp | 4.5 1.3 | 448 25,510 |
| Flight Centre | 11.1 | 3,622 | Mainstreambpo | 0.1 | 49 | Red River Res. | 0.0 | 92 | Treasury Wine | 0.5 | 9,692 |
| Folkestone Educ | 0.0 | 694 | Mantra Group | 6.0 | 868 | Redbubble Ltd | 0.7 | 184 | Troy Resources | 1.4 | 37 |
| Fortescue Metal Freedom Insur. | 2.7 0.6 | 15,133 207 | Mayne Pharma Gr McMillan Shake. | 13.3 0.7 | 1,504 1,122 | Regis Resources Regis Health. | 3.6 3.7 | 1,738 1,201 | Unilife Corp. Updater Inc | 0.0 0.0 | 2 223 |
| Freelancer Ltd | 0.0 | 390 | Medical Dev Int | 0.0 | 318 | Reliance W/wide | 7.2 | 1,864 | Vicinity Centre | 0.6 | 10,847 |
| Freedom Foods G.U.D. Holdings | 0.2 | 917 | Medibank Priv. | 0.4 | 7,656 | Renascor Res. | 0.1 | 9 | Village Road. | 3.2 | 583 |
| G.O.D. Holdings G8 Education | 1.4 2.0 | 1,101 1,540 | Medusa Mining Megaport Ltd | 0.9 0.0 | 62 109 | ResAoo Health Resolute Mining | 0.1 3.1 | 188 925 | Villa World Ltd Virgin Aust | 1.3 0.4 | 289 1,565 |
| GBST Holdings | 0.9 | 180 | Melbourne IT | 0.0 | 320 | Retail Food Grp | 10.2 | 882 | Virtus Health | 5.2 | 443 |
| GDI Property GPT Group | 0.0 | 562 | Mesoblast Ltd Metals X Ltd | 5.3 3.4 | 907 | Rhipe Limited | 0.0 0.4 | 62 434 | Vista Group Vita Group Ltd | 0.0 1.3 | 477 144 |
| GTN Limited | 0.8 0.3 | 9,152 485 | Metcash Ltd | 9.5 | 478 2,020 | Ridley Corp. Rio Tinto Ltd | 6.3 | 26,699 | Viva EnergyREIT | 1.0 | 1,636 |
| GWA Group Ltd | 2.8 | 776 | Metro Per Glass | 0.0 | 248 | Rural Funds Grp | 0.1 | 445 | Vocus Group Ltd | 17.1 | 2,312 |
| Galaxy Res. Gascoyne Res. | 0.0 0.1 | 4,011 177 | Michael Hill Micro-X Limited | 0.2 0.2 | 455 50 | S/Tracks ASX 50 S/Tracks ASX200 | 0.0 0.0 | 440 3,374 | WPP AUNZ Ltd Watpac Ltd | 0.7 0.0 | 1,023 117 |
| Gateway Life. | 7.8 | 620 | Mineral Res. | 0.2 | 1,858 | S2 Resources | 0.0 | 3,374 | Webjet NL | 0.0 | 1,215 |
| Generation HC | 0.0 | 499 | Mineral Deposit | 0.1 | 121 | SG Fleet Group | 0.4 | 850 | Webster Ltd | 0.0 | 482 |
| Genetic Tech. Genworth Mort. | 0.6 4.7 | 19 1,436 | Mirvac Group Mobile Embrace | 2.3 0.0 | 8,189 22 | SMS Mgmt & Tech Sandfire Res. | 0.3 1.9 | 121 962 | Wellard Limited Wesfarmers Ltd | 0.1 1.0 | 98 45,422 |
| Gold Road Res. | 3.9 | 627 | Monadelphous Gr | 7.7 | 1,270 | Santos Ltd | 2.6 | 6,499 | West African R. | 0.3 | 157 |
| Goodman Group | 1.3 | 14,921 | Monash IVF Grp | 0.3 | 404 | Saracen Mineral | 8.7 | 928 | Western Areas | 17.0 | 555 |
| Graincorp Grange Resource | 0.2 0.0 | 2,330 162 | Mortgage Choice Mt Gibson Iron | 1.7 1.1 | 257 340 | Scentre Group Scottish Pac. | 0.4 0.6 | 22,256 328 | Westpac Banking Westfield Corp. | 1.0 2.2 | 100,598 17,456 |
| Greencross Ltd | 5.1 | 638 | Myer Holdings | 15.0 | 706 | Sealink Travel | 0.8 | 401 | Westgold Res. | 4.6 | 591 |
| Growthpoint Pro | 1.4 | 2,242 | Mystate Ltd | 8.0 | 404 | Seek Ltd | 6.3 | 5,697 | Whitehaven Coal | 3.2 | 2,863 |
| HFA Holdings | 0.0 | 371 706 | NRW Holdings | 0.0 0.2 | 188 747 | Select harvest | 7.9 | 312 418 | Wisetech Global | 0.2 | 2,309 |
| HT&E Limited HUB24 Limited | 3.8 0.0 | 330 | Nanosonics Ltd Nat'l Aust Bank | 0.2 | 747 78,657 | Senex Energy Servcorp Ltd | 2.9 0.2 | 418 550 | Woodside Petrol Woolworths Ltd | 2.7 3.3 | 25,535 33,590 |
| Hansen Tech. | 0.3 | 648 | National Stor. | 4.1 | 745 | Service Stream | 0.0 | 471 | Worley Group | 4.7 | 2,942 |
| Harvey Norman | 9.8 | 4,029 | Navitas Ltd | 3.0 | 1,538 | Seven Group | 1.5 | 3,198 | Xenith IP Group | 0.5 | 172 |
| Helloworld Trav Henderson Group | 0.4 0.1 | 472 31,793 | Nearmap Ltd Neometals Ltd | 0.1 0.1 | 209 151 | Seven West Med. Shine Corporate | 1.4 0.1 | 995 82 | Xped Limited Yancoal Aust. | 0.0 0.0 | 19 293 |
| Highfield Res. | 1.6 | 343 | NetComm Wire. | 2.0 | 257 | Shopping Centre | 2.8 | 1,723 | Yowie Group Ltd | 0.3 | 67 |
| Hills Limited | 0.0 | 44 | New Hope Corp. | 0.1 | 1,263 | Sigma Health. | 0.3 | 887 | Zoono Group | 0.7 | 9 |

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Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

| Performance Forecast Price | Price/Sales P/E Gross Ratio Ratio Yield | Performance Forecast Price | Price/Sales P/E Gross Ratio Ratio Yield | Performance Forecast Price | Price/Sales P/E Gross Ratio Ratio Yield |
|--|--|--|---|---|--|
| A2 Milk Company A 339 AFT Pharma. C 225 AMP Limited B 520 AWF Madison Grp B 288 Abano Health. A 899 Air New Zealand A 300 Airworks Ltd C 450 Akd Int Airport C 710 Allied Farmers C 6.5 Aorere Res. N/R 0.1 Argosy Property E 105 Arvida Group D 136 Augusta Capital E 103 Barramundi Ltd D 61 Bathurst Res. D 18 Bethunes Invest B 1.9 Bils Technology E 3.1 Briscoe Group C 410 Burger Fuel D 152 CBL Corporation E 324 CDL Investments E 81 Cavalier Corp E 40 Cavotec MSL D 245 Chorus Ltd B 464 Col Motor Co B 749 Contact Energy D 521 Contact Energy C 517 Delegat Group Ltd D 173 Ebos G | 6.85 79 Nii 0.72 NE Nii 1.03 8 5.7 0.37 16 7.8 0.89 7 4.2 0.68 10 7.4 1.36 9 5.2 0.68 10 7.4 1.36 11 5.7 Nii 8.21 11 5.7 1.4.48 8 1.1 3.87 12 5.3 N/A NE Nii 8.21 N/A NE Nii 1.55 15 6.1 1.55 NE Nii 1.95 26 2.1 3.01 8 5.1 1.95 26 2.1 3.01 8 5.1 1.08 20 1.6 1.84 9 Nii 1.95 26 2.1 3.01 8 5.1 1.95 26 2.1 3.01 8 5.1 1.55 15 NE Nii 1.95 26 2.1 3.01 8 5.1 1.95 26 2.1 3.01 8 5.1 1.95 36 1.2 1.6 1.3 3.5 1.1 3 5.3 1.1 5.9 0.22 NE Nii 0.36 2.5 0.22 NE Nii 0.36 2.5 0.23 NE Nii 0.59 11 5.9 0.59 11 5.9 0.59 11 5.9 0.59 11 5.9 0.59 15 2.2 0.78 13 14.1 4.56 15 5.7 1.15 13 5.3 0.43 NE Nii 0.59 11 5.9 0.59 11 1.9 0.59 11 5.9 0.59 11 1.9 0.59 12 NE Nii 0.59 15 2.2 0.78 13 14.1 4.56 15 5.7 1.15 13 5.3 0.42 NE Nii 0.59 15 2.2 0.78 13 14.1 0.97 27 4.5 0.85 25 7.5 | Intueri Educ. | 0.01 NE NiI NiI 0.92 17.7 17 0.92 12 7.8 13 4.7 17 0.92 12 7.8 18 2.5 18 18 18 18 19 18 18 18 18 18 18 18 18 18 18 18 18 18 | Satara Co-op 5 Scales Corp Ltd 8 336 Scott Tech. Ltd B 274 SeaDragon Ltd D 0.6 Sealegs Corp C 13 Seeka Kiwifruit A 515 Serko Limited C 47 Skerko Limited C 47 Skerko Limited C 160 Sky Ketwork TV C 340 Sky Network TV C 340 Smiths City C 71 Smakk Media Ltd E 10 Sol. Dynamics D 220 South Port NZ C 568 Spark NZ Ltd B 368 Speirs Group D 8.0 Steel & Tube C 250 Stride Property C 255 Stride Property C 255 Stride Property C 250 Stride Property C 250 Stride Property C 250< | 0.19 NE Nil 1.26 12 6.0 1.83 27 4.8 6.32 NE Nil 0.99 32 Nil 0.47 9 5.4 1.46 15 7.8 2.91 20 4.8 1.43 9 12.3 1.52 14 Nil 0.17 12 3.5 0.15 NE Nil 1.91 30 3.3 1.05 2 17.4 0.15 NE Nil 1.91 30 3.3 1.05 2 17.4 0.15 NE Nil 1.91 30 3.3 1.05 17 6.4 1.93 18 8.3 0.05 2 17.4 0.44 12 10.6 N/A 7 1.8 1.07 17 Nil 0.51 14 4.6 0.29 13 2.3 0.39 NE 14.2 0.66 34 Nil 0.51 14 4.6 0.29 13 2.3 0.39 NE 14.2 0.66 NIE Nil 0.51 NE Nil 0.51 18 6.1 0.61 NI NII 0.51 16 1.8 2.87 59 6.6 0.19 NE Nil 1.70 17 9.0 1.45 16 1.8 2.87 59 6.6 0.19 NE Nil 1.70 17 9.0 1.45 16 1.8 2.87 59 6.6 0.19 NE Nil 0.61 10 1.1 1.70 17 9.0 1.45 16 1.8 1.87 NE Nil 1.77 NE Nil 0.67 10 NII 0.67 NII 0.68 NII 0.61 NII |
| A.P. Eagers A. 745 AGL Energy Ltd A.S Limited A. 687 AMP Ltd B. 499 ANZ Bank A. 2771 APA Group A. 934 ARB Corporation ASX Limited B. 5052 AVEO Group B. 317 Abacus Property Adelaide Bright Adelaide Bright Adelaide Bright Ale Property B. 462 Ale Property B. 462 Ale Property Amor Ltd B. 562 Ale Property Anner Ltd C. 197 Amor Ltd B. 2265 Ardent Leisure Argo Investment Aristocrat Leis B. 214 Argo Investment Aristocrat Leis Argo Investment Aristocrat Leis B. 214 Argo Investment Aristocrat Leis B. 214 Argo Investment Aristocrat Leis B. 752 Aust Foundation Aust United In Automotive Hold Aventus Retail Aventus Retail B. 190 Aust United In Automotive Hold Aventus Retail B. 190 Aust United In Automotive Hold Aventus Retail B. 190 Aust United In Automotive Hold Aventus Retail B. 190 Aust United In Aust Onited In Automotive Hold Aventus Retail B. 1021 Breville Group Brickworks Ltd Bluescope Steel Boral Limited Brickworks Ltd Corsales com A 1057 Blackmores Ltd Bluescope Steel Boral Limited Brickworks Ltd Corsales com A 1057 Brickworks Ltd Corsales com A 1058 Brickworks Ltd Corsales com A 1058 Brickworks Ltd Corsales com A 1057 Caltex Austriia Carsales com A 1057 Caltex Austriia Carsales com A 1058 Brickworks Ltd Corsales com A 1133 Conter H Retail A 400 Corbal A 412 CocaCola Amatil Computershare Contango Asset Corg Travel M. Costa Group Crown Resorts A 2286 A 1020 Crown Resorts A 1206 C | 0.37 14 4.7 1.53 NE 2.7 1.53 NE 2.7 2.72 31 2.00 1.00 76 5.66 2.45 14 5.8 4 3.46 26 2.00 N/A 23 3.85 18 2.5 7.18 10 2.0 3.8 18 2.5 7.18 10 2.0 3.8 18 2.5 7.18 10 4.3 3 N/A 1.64 16 5.6 3.5 18 2.2 3.9 1.64 1.64 1.64 1.64 1.64 1.64 1.64 1.64 | DulluxGroup Ltd B 716 Eclipx Group B 353 Event Hospital. B 1282 Evolution Min. B 244 Fairfax Media A 121 Flight Centre B 3585 Fortescue Metal B 486 Freedom Foods B 457 G.U.D. Holdings B 1284 G8 Education B 354 GPT Group B 508 Galaxy Res. C 203 Genworth Mort. A 282 Goodman Group A 1018 Growthpoint Pro A 339 Henderson Group A 1018 Growthpoint Pro A 339 IPH Limited B 481 IRESS Limited B 481 IRESS Limited B 481 IRESS Limited A 1186 Iluka Resources B 354 Incitec Pivot A 352 Incitec Pivot A 352 Independ. Group B 340 Insurance Aust. A 626 Investa Office A 467 Invocare Ltd Invocare Ltd Iron Mountain A 4430 JB Hi-Fi Ltd B 2185 James Hardie A 1969 LendLease Group A 1602 Link Admin. MFF Capital Inv B 193 MNC Media Inv. C 360 MYOB Group A 349 Macquarie Group A 3651 Magellan Fin Gp A 2757 Mayne Pharma Gr McMillan Shake. A 588 Mcdibank Priv. A 278 Mesoblast Ltd C 212 Metcash Ltd B 207 Milton Corp. B 443 Navitas Ltd A 2940 New Hope Corp. A 152 New Fore Corp. A 152 New Hope Co | 1.61 1.7 7.4 1.80 20 3.9 1.80 1.62 21 3.4 1.80 20 1.63 1.54 1.7 1.54 1.7 1.54 1.7 1.54 1.7 1.54 1.7 1.54 1.7 1.54 1.7 1.54 1.7 1.54 1.7 1.64 1.2 1.0 7.7 3 NE 0.7 1.84 33 3.3 3.3 1.76 1.84 1.76 1.84 1.2 1.0 1.84 1.2 1.0 1.84 1.2 1.0 1.84 1.2 1.0 1.84 1.2 1.0 1.84 1.2 1.0 1.84 1.2 1.0 1.8 1.2 1.0 1.0 1.2 1.0 1.0 1.2 1.0 1.0 1.2 1.0 1.0 1.2 1.0 1.0 1.2 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 | Pact Group Hold B 584 Perpetual Ltd A 5293 Platinum Asset B 468 Premier Invest B 1249 Primiary Health A 374 Q.B.E. Insur. A 1285 Qube Holdings A 268 REA Group Ltd A 6360 Reace Limited B 3951 Reece Limited B 3951 Regis Resources A 347 Regis Health B 400 Reliance W/wide B 355 Resolute Mining C 126 Resolute Mining C 126 Rio Tinto Ltd A 6294 S/Tracks ASX200 A 5366 Sandfire Res. A 610 Saracen Mineral B 115 Scentre Group B 418 Seven Group A 1137 Seven West Med. B 66 Shopping Centre <td>1.25 20 3.6 4.75 18 4.7 8.13 14 3.4 1.87 19 3.8 1.19 26 3.2 0.83 19 3.9 0.68 11 1.3 2.76 38 2.1 1.73 20 2.3 3.46 16 3.7 2.0 26 3.8 N/A NE Nill 1.48 5 Nill 2.41 18 3.8 N/A 27 3.7 1.76 9 Nill 1.48 5 Nill 2.41 18 3.8 1.76 9 Nill 1.48 5 Nill 1.49 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.77 10 1.8 1.78 10 1.8 1.80 1.9 1.91 1.9 1.91 1.9 1.91 1.9 1.91 1.91</td> | 1.25 20 3.6 4.75 18 4.7 8.13 14 3.4 1.87 19 3.8 1.19 26 3.2 0.83 19 3.9 0.68 11 1.3 2.76 38 2.1 1.73 20 2.3 3.46 16 3.7 2.0 26 3.8 N/A NE Nill 1.48 5 Nill 2.41 18 3.8 N/A 27 3.7 1.76 9 Nill 1.48 5 Nill 2.41 18 3.8 1.76 9 Nill 1.48 5 Nill 1.49 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.76 10 1.8 1.77 10 1.8 1.78 10 1.8 1.80 1.9 1.91 1.9 1.91 1.9 1.91 1.9 1.91 1.91 |

New Zealand's "Fair Dividend Rate" Tax Changes

Changes to the "Fair Dividend Rate" (FDR) tax will exempt all Australian resident companies whose shares are listed on the ASX. This will apply from the current tax year (i.e. starting from 1 April 2017).

Previously Australian resident companies whose shares were (1) listed on the ASX <u>and</u> (2) included in the All Ordinaries Index were exempt.

This change means that all Australian listed shares will now be subject to tax on the <u>actual dividends paid</u>, not some "fair" dividend rate set at 5% of their starting capital value each year.

In most cases this means "double taxation of dividends" as the NZ Inland Revenue does <u>not</u> recognise Australian franking credits (i.e. income tax paid by the company) and will tax the full dividend in the hands of the shareholder.

This returns the taxation of Australian share investments to the system that existed prior to the introduction of the FDR tax in 2008.

Over the previous 20 years - from 1987 until 2008 - the government and Inland Revenue considered this system to be inadequate and during those two decades numerous groups were formed and proposed various complex and complicated methods for "international tax reform".

At the time, this newsletter needed to examine and explain many of these proposed tax systems. From subscriber and other investor feedback, we know that this uncertainty and the potential complexity of this "tax reform" intimidated almost a whole generation of NZ residents away from investing in Australian and international shares (and as there were very few NZ listed companies after the 1987 crash) many people simply avoided any form of share investment.

The FDR rate tax will continue to apply to other international shares but, with Australian shares excluded, many investors may have investments below NZ\$50,000 (cost price) and these will also be excluded from the FDR tax.

Dividend\$

| | Cents per | Ex- | Pay- | Tax |
|------------------------|--------------|-------|-------|--------|
| Company | Share | Date | able | Credit |
| Arvida Group | 1.15 | 08-06 | 16-06 | Full |
| Fisher & Paykel Health | . 11.25 | 16-06 | 07-07 | Full |
| Infratil | 10.00 | 02-06 | 15-06 | Full |
| Investore Property | 2.06 | 13-06 | 20-06 | Full |
| Kiwi Property Group | 3.383 | 07-06 | 22-06 | Full |
| Mainfreight Ltd | 24.00 | 14-07 | 21-07 | Full |
| NPT Ltd | 0.90 | - | - | |
| Restaurant Brands | 13.50 | 09-06 | 23-06 | Full |
| Ryman Healthcare | 9.30 | 09-06 | 23-06 | Nil |
| Sanford Lrd | 9.00 | 09-06 | 14-06 | Full |
| Stride Property | 2.10 | 14-06 | 21-06 | Full |
| Turners Automotive | 4.50 | 17-07 | 21-07 | Full |
| Vital Healthcare | 2.125 | 08-06 | 22-06 | Full |
| Aus | tralian Shar | es | | |
| ALS Ltd | 8.00 | 07-06 | 03-07 | |
| Technology One | 2.60 | 01-06 | 16-06 | |

| Total Ret | urn Index f | for All List | ed Shares |
|-----------|-------------|--------------|-----------|
| May 15 | 1624.33 | May 22 | 1619.47 |
| May 16 | 1620.89 | May 23 | 1615.59 |
| May 17 | 1618.06 | May 24 | 1614.16 |
| May 18 | 1608.69 | May 25 | 1606.13 |
| May 19 | 1607.37 | May 25 | 1596.47 |
| May 29 | 1598.38 | Jun 5 | Holiday |
| May 30 | 1599.26 | Jun 6 | 1600.26 |
| May 31 | 1607.18 | Jun 7 | 1590.96 |
| Jun 1 | 1600.48 | Jun 8 | 1593.62 |
| Jun 2 | 1604.05 | Jun 9 | 1591.66 |

Next Issue:

The next issue of *Market Analysis* will be emailed in four weeks time on Monday July 10, 2017.

The print version will be delivered later that week, depending upon printing and postal delivery times.

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