Market Analysis

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Inside Market Analysis				
OZ Minerals considers <i>Carrapateena</i> upgrade	e 9, 10	Neglect Ratings of New Zealand Shares 13		
Reckon Ltd rated "Buy"	10	Neglect Ratings of Australian Shares 14, 15		
Silver Chef plans capital raising	11	Short Interest in Australian Shares 15, 16		
GetBusy plc rated "Buy"	12	Founder: James R Cornell (B.Com.)		

Summary and Recommended Investment Strategy.

Remain invested in the Recommended Shares, but with a small cash reserve for re-investment in the near future.

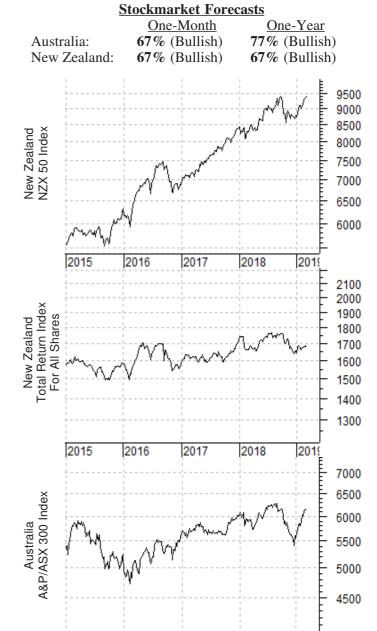
Investment Outlook.

Our forecasting models are slightly Bullish but the global economy continues to slow and we expect that will continue to drive down share valuations - especially for *growth* company shares - over the months immediately ahead.

Many growth company shares have fallen in price over the last 6-12 months and are now starting to offer good value. New opportunities are emerging but we see no need to rush out and buy!

Investors are still too complacent. Stockmarkets have rallied since Christmas through to the end of February, with the widespread expectation that the late 2018 decline had ended. Most likely the market will test new lows in the months immediately ahead and the ultimate low will likely be a "point of maximum pessimsism" with widespread panic! *That* will be the time to buy aggressively.

In the meantime we are hunting for new investment opportunities, but patiently waiting for those opportunities to come to us (i.e. at favourable prices).



2015

2016

2017

2018

2019

Page 2 Market Analysis

Recommended Investments

CDL Investments reports further growth in revenues and profits, but will maintain a steady dividend.

Revenues

Net Profit

Earnings per share

Dividends per share

Year to 31/12/2018 Previous Latest Change \$85.0m \$78.6m +8.0% \$32.2m \$33.6m +4.6% Net Cash Surplus <\$9.9m> \$25.9m

12.1c

3.5c

11.6c

3.5c

+4.6%

The net operating *deficit* reflects the purchase of 86 hectares of land in Hamilton and Christchurch for \$51,557,000.

The company is debt-free with cash and short term deposits of \$45.9 million (16.5 cents per share) and development properties with a book value of \$169.7 million (61.0 cents per share) or at a market value of \$337.8 million (121.5 cents per share).

As announced last year, the leasing of commercial development properties in Christchurch and Rolleston will add recurring rental income from next year (i.e. 2020).

This business can be a little volatile but is also a long term growth business. At 78 cents the shares trade around book value - and a discount to market value. The Price/Earnings ratio is 6½ and the gross Dividend Yield 6.2%, so the shares are not expensive.

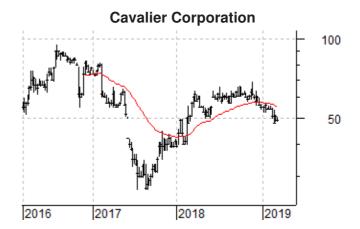
The shares remain a sound "Buy and Hold" investment.

CDL Investments 95 90 85 80 75 70 65 60 2016 2017 2018 2019

Cavalier Corporation increased trading profits over the first half to December 2018 but "market conditions on both sides of the Tasman are becoming increasingly difficult and will be challenging".

Six Months to 31/12/2018

Latest	Previous	Change
\$67.0m	\$75.3m	-7.0%
\$1.9m	\$1.1m	+68.2%
\$2.4m	\$7.5m	-68.1%
2.8c	1.7c	+68.2%
Nil	Nil	-
	\$67.0m \$1.9m \$2.4m 2.8c	\$67.0m \$75.3m \$1.9m \$1.1m \$2.4m \$7.5m 2.8c 1.7c



Colonial Motor Company reports "higher volumes" (and higher revenues) "but tighter margins":

Six Months Year to 31/12/2018

	Latest	Previous	Change
Revenues	\$468.9m	\$461.7m	+4.3%
Net Profit	\$10.8m	\$11.9m	-9.1%
Net Cash Surplus	\$36.8m	<\$4.4m>	-
Earnings per share	33.1c	36.4c	-9.1%
Dividends per share	15.1c	15.0c	-



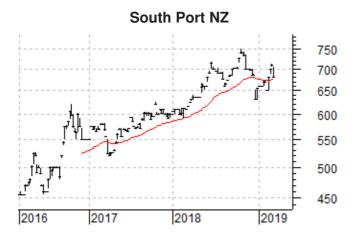
South Port New Zealand has lifted revenues, but (as expected) net profits are slightly lower owing to higher maintenance expenses:

Six Months to 31/12/2018

Latest	Previous	Change
\$20.9m	\$19.8m	+7.4%
\$4.6m	\$4.9m	-7.1%
\$3.4m	\$2.9m	+18.4%
17.3c	18.7c	-7.1%
7.5c	7.5c	-
	\$20.9m \$4.6m \$3.4m 17.3c	\$20.9m \$19.8m \$4.6m \$4.9m \$3.4m \$2.9m 17.3c 18.7c

Total cargo was up just 1.0% to 1,772,000 tonnes, but container volumes rose 10% to a record 19,800 TEU. A fourth potline opened at NZ Aluminium **Smelters** in December will increase alumina imports by 60,000 tonnes and aluminium exports to 30,000 tonnes annually. Mataura Valley Milk began exporting infant milk formula in November 2018.

The full year profit is forecast to be 8-11% lower at \$8.6-8.9 million and the company expects to maintain a steady annual dividend rate of 26 cents per share, plus full imputation tax credits.



<u>Steel & Tube Holdings</u>' net profit recovered slightly but earnings per share were relatively steady owing to the increased issued capital.

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$258.2m	\$267.9m	-3.6%
Net Profit	\$5.6m	\$3.8m	+48.7%
Net Cash Surplus	\$11.1m	\$17.7m	-37.5%
Earnings per share	4.0c	4.2c	-4.8%
Dividends per share	3.5c	7.0c	-50.0%

(Continued on Page 4)

	Portfolio	of	Rec	OW	ıme	end	led	I	nve	estr	nei	nts	
CURRENT	· ·	v			Perform-	 Issued 	Vola-	Price/	Price/	Gross	Recent	Cash	Total
ADVICE	Company	Code	Initial Recomn - Date -	nendation Price	mance Forecas	Shares t (mil.)	tility Ratio	Sales Ratio	Earnings Ratio	Dividend Yield	Share Price	Dividends Rec'd	Return %
	NZ Shares												
BUY	CDL Investments Ltd	CDI	12/01/99	25	D	277.5	1.1	2.75	7	6.2	78	36.3	+357%
HOLD+	Cavalier Corporation	CAV	05/12/95	156*	D	68.7	1.5	0.23	8	Nil	49	282.0	+112%
HOLD	Colonial Motor Company	CMO	10/11/92	128*	Α	32.7	0.4	0.29	11	8.6	805	612.8+	-1008%
HOLD	Smiths City Group	SCY	09/10/06	64	Ε	52.7	1.9	0.07	NE	4.6	30	37.0	+5%
HOLD	South Port New Zealand	SPN	13/02/96	120	D	26.2	0.4	4.38	18	5.3	680	310.8	+726%
HOLD+	Steel & Tube Holdings	STU	08/08/00	139*	E	90.6	1.1	0.22	14	8.1	120	346.1	+235%
	Australian Shares (in Aust	cents)											
HOLD+	Acrux Limited	ACR	12/05/14	99	В	166.6	2.3	8.49	NE	Nil	18	14.0	-68%
BUY	AJ Lucas Group	AJL	13/05/03	107*	E	750.1	2.9	0.72	NE	Nil	12	36.4	-55%
HOLD	ALS Limited	ALQ	12/10/99	72*	Α	486.8	0.5	2.72	28	2.1	806	323.9+	-1469%
HOLD	ARQ Group	ARQ	10/02/04	53	В	118.9	0.7	1.12	NE	4.0	200	221.5	+695%
HOLD	Atlas Pearls & Perfume	ATP	14/05/96	73	D	422.9	9.1	0.48	NE	Nil	2	17.5	-74%
HOLD+	Brickworks Ltd	BKW	12/11/12	1115	Α	149.8	0.3	3.46	13	2.8	1903	263.5	+94%
HOLD	CardieX Ltd	CDX	11/11/13	15	С	531.0	4.7	6.76	NE	Nil	5	Nil	-66%
HOLD	CPT Global Ltd	CGO	10/03/08	88	В	37.6	2.7	0.18	7	1.7	15	19.3	-61%
HOLD	CSG Limited	CSV	11/10/10	166*	С	445.7	2.2	0.33	NE	Nil	21	60.5	-51%
HOLD+	Cynata Thera.	CYP	13/03/17	50	С	95.1	0.9	NA	NE	Nil	159	Nil	+217%
BUY	Ellex Medical Lasers	ELX	14/03/06	49	D	143.6	1.5	1.05	NE	Nil	58	Nil	+18%
BUY	Fastbrick Robotics	FBR	07/07/17	14	D	1241.7	3.2	NA	NE	Nil	10	Nil	-27%
HOLD-	Fiducian Group	FID	11/02/08	260	Α	31.2	0.5	3.47	17	4.0	505	116.8	+139%
HOLD+	Finbar Group Ltd	FRI	12/04/10	106	В	270.8	1.0	1.49	16	7.2	83	74.5	+49%
HOLD	Ignite Ltd	IGN	08/04/03	82*	С	89.6	4.9	0.03	NE	Nil	5	70.5	-9%
HOLD	Iluka Resources Ltd	ILU	12/10/04	471	Α	422.4	0.5	2.72	12	3.3	872	301.0	+149%
HOLD	Integrated Research	IRI	14/01/08	40	Α	171.9	0.6	4.63	24	2.6	246	59.5	+664%
BUY	McMillan Shakespeare G	MMS	07/11/16	1041	В	83.2	0.5	1.83	11	6.0	1207	173.0	+33%
HOLD+	Michael Hill Int'l Ltd	MHJ	11/06/91	4*	В	387.4	1.4	0.51	8	6.6	76		-3546%
HOLD	Mt Gibson Iron	MGX	10/11/14	44	Α	1128.4	1.5	3.58	9	3.6	83		+100%
HOLD	Onterran Ltd	OTR	16/08/10	103*	С	57.5	1.8	0.07	NE	Nil	32	Nil	-69%
HOLD	Opthea Limited	OPT	10/02/04	188	В	200.6	1.4	NA	NE	Nil	77	65.0	-25%
HOLD	OZ Minerals	OZL	14/03/16	522	Α	323.9	0.4	2.95	15	2.3	1021	48.0	+105%
BUY	Prophecy International	PRO	08/09/08	26	С	64.0	2.0	1.56	NE	Nil	26	24.0	+92%
BUY	Reckon Limited	RKN	08/08/16	141	В	113.3	1.1	1.00	10	4.5	67	8.0	-33%
HOLD+	Silver Chef Ltd	SIV	13/11/17	740	В	39.3	8.0	0.19	11	7.1	141	10.0	-80%
BUY	The Reject Shop Ltd	TRS	11/01/05	257	В	28.9	0.7	0.10	5	12.9	272	510.5	+204%
BUY	Village Roadshow	VRL	10/08/09	71 *	В	194.3	0.5	0.47	NE	Nil	334	284.3	+771%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +288.2%. This is equal to an average annual rate of +23.9%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 34 current and 169 closed out) is +29.4%, compared with a market gain of +3.7% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

^{*} Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

⁽¹⁾ Reckon Ltd's retrurn includes 1/3 share og GetBusy (GETB) worth 31 pence (57.2 Aust cents).

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Recommended Investments

2017

2016

Steel & Tube Holdings

250
200

Australian Shares

2018

(This section is in Australian currency, unless stated.)

Acrux Ltd reports cash of \$22.2 million (13.3 cents per share) as at 31 December 2018 plus received a R&D rebate in cash of \$2.1 million (1.2 cents per share) in January.

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$0.6m	\$2.7m	-78.3%
Net Profit	<\$3.5m>	<\$3.0m>	-
Net Cash Surplus	<\$5.9m>	<\$1.4m>	-
Earnings per share	Nil	Nil	-
Dividends per share	Nil	Nil	-

First revenue from its new products is expected next year (i.e. to 30 June 2020). A third product dossier will be submitted for approval this financial year (i.e. before 30 June 2019).

Acrux Ltd



AJ Lucas Group reports "strong trading conditions" for its Drilling division but the business suffers from high finance charges on interest bearing debt:

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$76.2m	\$57.3m	+32.9%
Net Profit	<\$12.1m>	<\$6.2m>	-
Net Cash Surplus	\$4.9m	<\$1.9m>	
Earnings per share	Nil	Nil	-
Dividends per share	Nil	Nil	-

The Drilling division lifted revenues 33% to \$76.2 million for the half year, with earnings (before interest, depreciation and tax) up 135.5% to \$13.1 million. Two large coal customers have extended contracts for at least three years.

The company has received an expression of interest from a third party in acquiring the Drilling division so the company is undertaking a strategic review and assessing market interest in this business. That *could* be a valuable business, but the company would need to realise a good price to significantly reduce total interest bearing debts of \$108.9 million.

The company's other major assets are its investment in **Cuadrilla Resources** and interests in UK shale gas exploration licences.

Cuadrilla Resources has reported that the UK Secretary of State refused planning consent for four wells at *Roseacre Wood* owing to transport issues.



ARQ Ltd reported a *loss* resulting, at least in part, from a number of one-off costs: A \$9.7 million "loss" from the increase in deferred consideration for an acquisition, \$2.8 million spent promoting the new "Arq" brands and \$3.7 million accelerated amortisation to write-off the *WebCentral* brand.

Year to 31/12/2018

	Latest	Previous	Change
Revenues	\$213.0m	\$197.8m	+7.9%
Net Profit	<\$2.5m>	\$14.0m	-
Net Cash Surplus	\$18.3m	\$13.4m	+35.9%
Earnings per share	Nil	11.9c	-
Dividends per share	8.0c	11.0c	-27.3%

The directors also intend to exit the *SMB Indirect* business which sells domains and hosting services through 11,000 partners. This business generated revenues of \$25.6 million and earnings of \$13.0 million over the half year period, equal to 12% of group revenues and 34% of group earnings. The company is negotiating the sale of half of this business while the other half is a single customer who has indicated a "material" reduction in their spend although "the timing of this remains unclear". This sale process is expected to take "more than a year" to complete. Net assets in this division are \$21.4 million and the company should realise a value in excess of that amount.



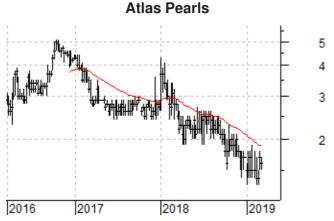
Atlas Pearls

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$6.6m	\$6.3m	+4.0
Net Profit	\$0.4m	<\$1.5m>	-
Net Cash Surplus	<\$1.2m>	<\$0.3m>	-
Earnings per share	0.10c	Nil	-
Dividends per share	Nil	Nil	-

Oysters "on hand" (i.e. tied on lines in the ocean) increased from 2.3 million in June 2018 to 2.8 million in December 2018 (worth around \$18.9 million). Pearls on hand increased from 72,879 in June to 119,324 in December, worth \$2.1 million.

Interest bearing debts also increased from \$4.0 million to \$6.3 million by 31 December 2018.



CardieX

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$2.0m	\$2.0m	+1.2%
Net Profit	<\$1.4m>	<\$0.982m>	-
Net Cash Surplus	<\$1.7m>	<\$1.0m>	-
Earnings per share	Nil	Nil	-
Dividends per share	Nil	Nil	_

The company also reports the \$494,000 extension and expansion of a contract to supply *SphygmoCor* systems, data management and clinical trial support to **Bayer AG** for a Phase 2a clinical trial assessing treatment for congestive heart failure.



CPT Global

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$15.2m	\$15.0m	+1.2%
Net Profit	\$0.254m	\$0.001	-
Net Cash Surplus	<\$0.556m	><\$0.548m>	> -
Earnings per share	0.7c	Nil	-
Dividends per share	0.25c	Nil	-

Further revenue growth is expected in the second half of this financial year, helped by the extension of two large contracts (to June 2019 and to December 2019) plus two "risk/reward" contracts (also running to June and December 2019).

CPT Global



CSG Limited returned to profitability, albeit a very low level of profitability.

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$109.9m	\$117.2m	-6.3%
Net Profit	\$1.0m	<\$3.0m>	-
Net Cash Surplus	\$3.8m	<\$2.8m>	-
Earnings per share	0.3c	Nil	-
Dividends per share	Nil	Nil	_

The reported cash operating surplus was \$20.1 million, but that includes a \$16.3 million *reduction* in lease receivables. So the *trading* cash operating surplus was \$3.8 million, up from a *deficit* a year earlier.

(Continued on Page 6)

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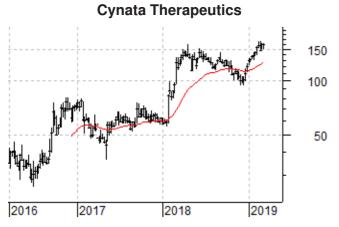
Recommended Investments



Cynata Therapeutics has no revenues except \$129,252 of interest income. Over the half year to 31 December 2018 the company *lost* \$2,980,573 (mainly from expensed product development costs). The net cash operating *deficit* was \$2.2 million.

Cash on hand was \$10.6 million (10.6 cents per share).

"Highly encouraging" initial preclinical results have been released by the **University of New South Wales Sydney** study to develop MSC therapies to treat coronary artery disease. *Cymerus* MSCs were shown to "induce neovascularisation" (i.e. the growth of new blood vessels) and modification of the cell culture used to grow the cells was shown to "prime Cymerus MSCs and improve their ability to induce neovascularisation" and this effect was "maintained after cells were frozen and then thawed".



<u>Ellex Medical Lasers</u> continues to invest in developing and marketing its growth businesses, resulting in a small operating loss:

Six Months Year to 31/12/2018

Latest	Previous	Change
\$41.6m	\$38.2m	+9.3%
<\$2.7m>	<\$2.4m>	-
<\$1.8m>	<\$0.5m>	-
Nil	Nil	-
Nil	Nil	-
	\$41.6m <\$2.7m> <\$1.8m> Nil	\$41.6m \$38.2m <\$2.7m> <\$2.4m> <\$1.8m> <\$0.5m>

The company is "well funded and operating cashflows sufficiently strong to warrant these strategies" which is expected to lead to "an improved operating result" over the full June 2019 financial year as "product mix improves, sales grow and margins expand".

iTrack global unit volumes rose 14% for the half year with revenues up 16% on a "constant currency" basis, or up 24% in Australian dollars owing to the lower exchange rate. United States volumes rose 27% to 3826 units and Chinese sales 43% to 1003 units. In the US the company has recruited and sold *iTrack* to about 13% of Ambulatory Surgical Centers or about 5% of the total potential user group.

Current production capacity is 50,000 units per annum, which is only 25% utilised.

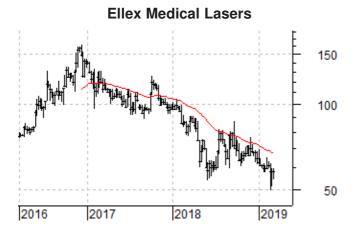
Retinal Rejuvenation Therapy (2RT) revenues rose 532% - but off a very small base - to \$1.25 million. This includes recurring "procedure fee revenues" which doubled to \$200,000. 80% of sales occurred in the December quarter, after publication of the *LEAD* study into intermediate Age-related Macular Degeneration (iAMD). Despite "significant sales and marketing" expenses (\$374,000) the earnings *loss* improved to just \$212,000.

During the 2019 calendar year the company expects to establish a pathway to seek **FDA** approval for sales for treating iAMD in the United States (where the laser is currently only approved to treat Clinically Significant Macular Edema (CSME).

It is always difficult to value an unprofitable, non-dividend paying company. Any valuation relies on making some assumption about future revenue growth rates and potential future profit margins . . . where even relatively small changes in expected revenues and/or margins will have a relatively large impact on the valuation. Late 2016 market values of up to 162 cents per share may not have been cheap, but were not excessively expensive. The current share price of 58 cents may not be the low, but is definitely too cheap!

At 58 cents, the Price/Sales ratio is just 1.05. That is perhaps a "fair valuation" for a no-growth or low-growth business. For example, that may be a fair valuation for the low-growth legacy laser business . . . but this places no value on the fast growing, high margin *iTrack* and *2RT* businesses!

Slower global economic growth has significantly lowered Ellex Medical Lasers share valuation over the last two years. While it is always difficult to pick the top or bottom of a decline, the shares offer excellent long term growth potential at current price levels so we are upgrading them to a "Buy".



FBR Ltd has placed 161.9 million shares with "a small group of international and domestic institutions and sophisticated investors" at 10.5 cents to raise \$17.0 million. That was a 17% discount to market value. We wish companies would stop doing this! Many institutions will just immediately sell these shares on-market for *any* gain. ASX turnover in the week *after* the placement was 7.4 times the turnover *before* the placement as many new investors quickly sold out. This just depresses the share price to (or below) the placement price. Companies pay brokers for advice on this and the board of directors of listed companies don't seem to understand how markets work!

That may lead to an attractive buying opportunity for *unsophisticated* investors, but when companies place shares at a large discount they are just *destroying existing shareholder wealth*.

For the half year to 31 December 2018 the company had no revenues (except \$169,116 in interest) and *lost* \$4,533,368 (i.e. owing to development costs).

The company has completed its first three bedroom, two bathroom outdoor home structure (although it appears to be just a test structure, next to its High Wycombe factory facility) in "extreme heat and with strong winds" and at night in low light conditions.



<u>Fiducian Group</u> continues to grow revenues at a steady rate . . . and profits at a higher rate (owing to economies of scale) . . .

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$24.6m	\$22.3m	+10.1%
Net Profit	\$5.0m	\$4.3m	+15.4%
Net Cash Surplus	\$4.5m	\$4.8m	-5.9%
Earnings per share	16.0c	13.9c	+15.4%
Dividends per share	11.0c	9.0c	+22.2%

... but this can be a volatile business and the share price *could* decline if the stockmarket were to dip.

We originally bought these shares at 260 cents in 2008 and the share price fell 70% to a low of 78 cents in late 2012. Since then the shares are up 550% to 505 cents. Investors who are over-weighted in Fiducian Group shares could consider a little profit-taking around current price levels. "Hold-".

Fiducian Group 550 500 450 400 350 300 250 2016 2017 2018 2019

Finbar Group

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$34.2m	\$44.0m	-22.4%
Net Profit	\$0.9m	<\$0.3m>	-
Earnings per share	0.4c	Nil	-
Dividends per share	3.0c	3.0c	-

In addition, there was a \$963,812 revaluation gain on investment properties (compared with a \$1,064,184 *loss* in the previous period).

The full year profit (excluding property revaluations) is forecast at \$14-16 million, compared with a \$16 million profit (before property devaluations) last year.

Current sales activity (i.e. some current revenue from finished stock, most future revenues from off-the-plan sales) is "steady on last year", at about one apartment per day.



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Recommended Investments

(Continued from Page 7)

Ignite Ltd continues to struggle to return to profitability.

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$83.0m	\$74.1m	+12.1%
Net Profit	<\$2.1m>	<\$1.9m>	-
Net Cash Surplus	<\$0.7m>	<\$1.1m>	-
Earnings per share	Nil	Nil	-
Dividends per share	Nil	Nil	-

Net assets - which is mainly debtors minus creditors - is \$11.5 million (12.8 cents per share). The shares trade at 4.5 cents. This company would be worth more if closed and liquidated.

The company is running an Unmarketable *Parcel Share Sale Facility* where they will sell any shareholding of 11,363 shares or less and distribute the net proceeds to those shareholders. This will involve 1464 existing shareholders owning 4,562,928 shares or 5.1% of the issued capital.

Shareholders with 11,363 shares or less, who wish to retain their shares, will need to return the *Notice of Retention* form to the company by 24 April.

Ignite Ltd



<u>Iluka Resources</u> reports good growth in revenues . . . and *very strong* growth in net profits and operating cashflows.

Year to 31/12/2018

	Latest	Previous	Change
Revenues	\$1350.9m	\$1077.8m	+25.3%
Net Profit	\$303.9m	\$89.0m	+241.5%
Net Cash Surplus	\$626.5m	\$413.7m	+51.4%
Earnings per share	72.2c	21.3c	+241.5%
Dividends per share	29.0c	31.0c	-6.5%

The annual dividend was slightly lower, probably reflecting the large capital expenditure needed for expansion and new projects. Capital investment was \$312 million in 2018 and expected to be \$330 million in 2019.

Iluka Resources is negotiating with the **International Finance Corporation** (IFC) where the IFC would pay US\$60 million to acquire up to a 10% shareholding in **Sierra Rutile**. This could be in two stages. The first (potential) investment would help finance efficiency

improvements in the existing operations and the second investment would help finance the *Sembehun* development.

Iluka Resources



Integrated Research

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$50.3m	\$45.7m	+10.1%
Net Profit	\$11.7m	\$9.3m	+26.5%
Net Cash Surplus	\$4.2m	\$2.1m	+102.5%
Earnings per share	6.8c	5.4c	+26.5%
Dividends per share	3.5c	3.0c	+16.7%

87% of revenue is now recurring, with most customers on five-year contracts. Annual customer retention rates are greater than 95%.

Integrated Research reports that "the European operations saw a return to growth with a significant contribution from the Payments product line". Overall Payments revenues rose 144% to \$9.0 million.

Unified Communications revenues were *down* 3% at \$27.0 million, Infrastructure revenues up 6% at \$11.0 million and Consulting revenues down 13% at \$3.3 million.

Integrated Research



McMillan Shakespeare

Six Months to 31/12/2018

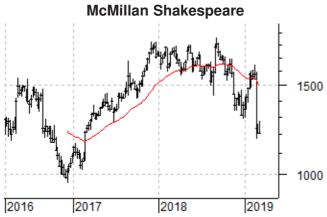
OIX WORKING tO 0 1/ 12/2010			
	Latest	Previous	Change
Revenues	\$272.2m	\$262.3m	+3.8%
Net Profit	\$35.8m	\$43.5m	-17.6%
Net Cash Surplus	\$25.8m	\$16.6m	+55.4%
Earnings per share	41.8c	52.6c	-20.5%
Dividends per share	34.0c	33.0c	+3.0%

2016

2017

The Net Cash Surplus reported above can be misleading in this type of business, but McMillan Shakespeare calculates "free cash flow" which was down 27.1% to \$26.1 million.

Short term profitability is being depressed by the company's *Beyond 2020* plan towards system automation and customer online self-service.



Michael Hill International

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$315.4m	\$342.2m	-2.7%
Net Profit	\$19.5m	\$23.9m	-18.3%
Net Cash Surplus	\$24.8m	\$42.3m	-41.4%
Earnings per share	5.0c	6.2c	-18.3%
Dividends per share	2.5c	2.5c	-

As previously reported, sales were down for the first four months of the half year, but improved in November and December. Overall, "same store" sales fell 6.1% over the half year (compared with the same period a year earlier), but with improvements later in the period. "Same store" sales were down 11.0% in the first quarter and down again in October, but up 2.9% in November and up 1.1% in December.





Mt Gibson Iron held cash of \$431.0 million (38.2 cents per share) on 31 December.

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$183.3m	\$96.4m	+90.1%
Net Profit	\$45.2m	\$16.0m	+182.7%
Net Cash Surplus	\$54.8m	\$14.5m	+277.7%
Earnings per share	4.1c	1.5c	+182.7%
Dividends per share	Nil	Nil	_

Mt Gibson Iron 80 70 60 50 40

Opthea Limited has very little income - mainly just \$91,915 (up 86.0%) from royalties and licencing, plus \$388,423 (down 30.0%) in interest. Expenditure on Research & Development resulted in a *loss* of \$11.3 million for the half year.

2018

2019

Cash on hand at 31 December was \$40.1 million (16.1 cents per share).

The company reports that the independent *Data and Safety Monitoring Board* has reviewed safety data from 366 patients, "did not identify any safety concerns" and recommended that "the trial continue without modification".

OZ Minerals' higher annual revenues resulted mainly from an increased selling price for Copper, but net profits were relatively steady owing to higher current mining costs and greater exploration (i.e. to grow the business through new projects). The net operating cash surplus increased strongly as the company moved from stockpiling ore to processing and running down this stockpile over the next several years.

Year to 31/12/2018

Latest	Previous	Change
\$1117.0m	\$1023.1m	+9.2%
\$222.4m	\$231.1m	-3.8%
\$449.6m	\$342.9m	+31.1%
71.5c	77.4c	-7.6%
23.0c	20.0c	+15.0%
	\$1117.0m \$222.4m \$449.6m 71.5c	\$1117.0m \$1023.1m \$222.4m \$231.1m \$449.6m \$342.9m 71.5c 77.4c

Cash on hand at 31 December 2018 was \$505 million (156 cents per share), but that will decline this year with capital expenditure of \$540-570 million on *Carrapateena*, with that mine then adding around \$325 million (later increasing to \$400 million) annually in net operating cash flows from 2020.

New projects should further add to net operating cash flows in 2022 (*Pedra Branca*) and 2023 (*Centrogold* and *West Musgrave*).

Exploration drilling at the *Succoth Deposit* (part of *West Musgrave*, in which OZ Minerals has a 51% interest, increasing to 70%) "support a favourable new geological interpretation". Previously this was thought (*Continued on Page 10*)

Page 10 Market Analysis

Recommended Investments

(Continued from Page 9)

to be a "large, inferred Copper resource of 156 million tonnes at 0.60% Cu" but it now appears that "mineralisation is open along a broad northeast-southwest trending corridor" and this "has significant potential benefit for the scale of the resource at *Succoth*, its amenability to open pit mining and the goal of building a multi-decade mining operation in *West Musgrave*".

The 20-year *Carrapateena* mine will begin production at the end of this calendar year . . . but OZ Minerals is already looking at options to upgrade this project. A proposal under consideration is to convert from top down *Sub Level Cave* mining to bottom up *Block Cave* mining the lower half of the deposit after 2026. This would prioritise mining the higher grade ore at the top and then at the bottom of the deposit ahead of lower grade ore in the middle.

The upgrade would <u>increase throughput</u> (i.e. from 4.25 million tonnes to 10-12 million tonnes of ore and Copper production from 65,000 tonnes to 105-125,000 tonnes per annum over the following decade) and at <u>lower production costs</u> per tonne of Copper. The initial capital investment for this upgrade would, however, be around \$1000-1300 million. Included in that capital cost would be additional surface processing infrastructure. The upgrade would also enable "a series of future add-on block caves" to extract adjacent lower grade ore at very little additional capital cost. A prefeasibility study is planned for completion in mid-2020.



Prophecy International

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$6.1m	\$5.9m	+4.0%
Net Profit	<\$0.7m>	\$0.090m	-
Net Cash Surplus	<\$0.309m	><\$0.403m	> -
Earnings per share	Nil	0.1c	-
Dividends per share	Nil	Nil	-

The company is no longer capitalising any software development costs which are now all expensed as incurred. In the previous period \$370,000 was capitalised, which increased *last* year's profit by a similar amount.

The current first half year period also includes "a number of marketing and launch expenses" for "the global launch of *Snare Analytics* that will not be repeated" in the second half, plus "a substantial review and reductions of costs" late in the first half will "have a positive impact" in the future.

It is difficult to value a business without current profits or dividends - which is why they can be so volatile - but Prophecy International shares currently trade on a Price/Sales ratio of just 1.56. Software businesses - with strong economies-of-scale and recurring SaaS revenues - often trade on P/S ratios of 3.0-5.0 (e.g. IRI 4.6, TNE 8.3).

Prophecy International



Reckon Limited's previous year's results have been re-stated to include the *Practice Management Accountants Group* (which was retained after its proposed sale to **MYOB** was not allowed to proceed).

Year to	31/1	2/2018

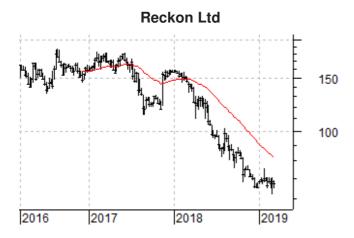
	Latest	Previous	Change
Revenues	\$75.4m	\$80.3m	-6.1%
Net Profit	\$7.7m	\$7.5m	+3.2%
Net Cash Surplus	\$10.9m	\$9.7m	+12.7%
Earnings per share	6.8c	6.8c	-
Dividends per share	3.0c	3.0c	-

No final dividend will be paid, but a 3.0 cents interim dividend was paid during the year.

Strong net operating cash flows allowed interest bearing debts to be reduced by \$6.0 million to \$45.0 million.

Spinning-off the **GetBusy plc** business has reduced expenditure on development, but at \$14.3 million this remains high as the company develops new products and new markets for its remaining divisions.

At 67 cents, Reckon Ltd shares trade on a Price/Sales ratio of 1.00, Price/Earnings ratio of 10 and a Dividend Yield of 4.5%. That is an extremely low valuation for a cloud based software business with recurring revenues. "Buy".



Silver Chef has recorded further "material one-off expenses against rental assets and receivables" including the new AASB9 accounting standard relating to *Financial Instruments* which "requires loss provisions recorded against new and non-default contracts, resulting in higher provisions". Transition to that new accounting standard required an extra \$7.9 million of provisions (against new, non-default contracts) over the half year.

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$121.6m	\$146.0m	-16.7%
Net Profit	<\$11.7m>	<\$13.1m>	-
Net Cash Surplus	\$80.3m	\$75.1m	+6.8%
Earnings per share	Nil	Nil	-
Dividends per share	Nil	10.0c	-100.0%

The run down of the *GoGetta* business "continues in line with expectations" with "\$122 million in cash generated since commencement". *GoGetta* debt was \$30.5 million at 31 December (and less than \$22 million at the end of February) and will be fully repaid this calendar year.

The restructuring <u>and</u> new accounting rules are putting pressure on Silver Chef, with the banks pressuring the company to raise \$45 million in additional equity. This can be satisfied by raising \$45 million of Mezzanine debt and \$20 million of equity by the end of April. At 141 cents per share the current market capitalisation is \$56 million, so <u>this \$20 million in equity could</u> be raised from existing shareholders through a 4 for 11 cash issue at 140 cents or a heavily discounted 1 for 2 issue at 100 cents.

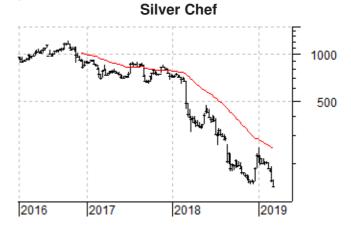
Longer term the new accounting rules - like most government regulation - will have some unexpected consequences. The requirement to make up-front bad debt provisions on new, non-default loans, is a <u>short term cost</u> to companies offering equipment rental, leasing and financial services to small businesses. This will make it <u>more difficult for new, potential competitors to enter the business</u> (i.e. a *barrier to entry*), <u>small business</u>

customers will have *less* access to financing and, with less actual or potential competition, financial services companies like Silver Chef will be able to pass on these higher short term costs to customers through higher upfront charges.

An accounting change that requires higher up-front provisioning will not, however, change the *actual* bad debt levels over the full life of the rental/lease/financing. The accounting rule will simply result in upfront "losses" (owing to provisioning costs . . . which will eventually be passed on to customers in higher charges) and end of loan excess "profits" (as excess provisions are written back as profits . . . to be retained by the financier).

Silver Chef faces a difficult environment in the very short term, but these accounting rules will act to <u>reduce</u> real and potential competition and boost profitability of the incumbent financiers. This may <u>not</u> be a great way to run an efficient, competitive economy . . . but this newsletter is about *stockmarket investment* not *economics* or *politics*.

Silver Chef directors are "confident" of a "return to historical growth rates and returns over the coming years".



<u>The Reject Shop</u> recorded a small drop in revenues but margins declined owing to "increased levels of markdowns and clearance activity".

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$432.7m	\$437.6m	-1.1%
Net Profit	\$10.6m	\$17.7m	-40.4%
Net Cash Surplus	\$18.4m	\$39.5m	-53.4%
Earnings per share	36.4c	61.4c	-40.4%
Dividends per share	10.0c	24.0c	-58.3%

A second half *loss* of \$6.5-7.5 million should result in an annual profit of just \$3.1-4.1 million (11-14 cents per share).

At 31 December 2018 the company was debt free with cash of \$23.0 million (79.5 cents per share).

(Continued on Page 12)

Page 12 Market Analysis

Recommended Investments

(Continued from Page 11) **The Reject Shop**



Village Roadshow

Six Months to 31/12/2018

	Latest	Previous	Change
Revenues	\$526.5m	\$515.2m	+2.2%
Net Profit	\$12.8m	\$0.040m	-
Net Cash Surplus	\$52.9m	\$14.1m	+276.3%
Earnings per share	6.6c	Nil	-
Dividends per share	Nil	Nil	-

The <u>Theme Park</u> division returned to profitability (despite new accounting standards that deferred an extra \$2.1 million of revenue and profit to the second half year) and has since been followed by "record January trading".

<u>Cinema Exhibition</u> earnings also improved, while <u>Film Distribution</u> earnings were slightly lower and Marketing Solutions traded at a small *loss*.

The board intends to declare a final dividend (for the year to June 2019) "if performance continues to meet expectations".

Topgolf (opened in June 2018) is expected to generate earnings (before interest, depreciation and tax) of around \$5 million - "a little lower than original expectation". Village Roadshow is increasing its ownership of this joint venture from 66.67% to 96.3% at a cost of \$10.9 million. (The other partner has the option to increase its ownership from 3.7% back to 33.33% until 31 December 2020 at market value.)

A drive-in cinema property at Coburg, Victoria, was sold for \$12 million and leased back during January, with proceeds used to reduce interest bearing debt.

The operating lease on the *Hypercoaster* ride at the

Gold Coast was terminated in January and the asset repurchased for \$31 million. This will save \$5.4 million annually in lease expenses.



<u>GetBusy plc</u> reports good revenue growth (80% of which is recurring revenues), with just a small operating loss and a very small cashflow *deficit*.

Year to 31/12/2018

	Latest	Previous	Change
Revenues	£10.9m	£9.3m	+16.9%
Net Profit	<£1.0m>	<£2.3m>	-
Net Cash Surplus	<£0.1m>	<£0.7m>	-
Earnings per share	Nil	Nil	-
Dividends per share	Nil	Nil	-

Cash on hand fell just £328,000 over the year to £2,486,000 at 31 December 2018.

SmartVault increased its LTV:CAC ratio (i.e. the average life time value of a customer to the new customer acquisition cost) from 3:1 in 2017 to 6:1 during 2018. Paying users rose 7.1% to 61,543.

As we reported last month, a "beta" version of the *GetBusy* app was launched in December but "it is still too early to forecast any revenues from the product".

At 31 pence the shares are near their historical lows and the Price/Sales ratio is 1.38. That looks to be good value for a small, emerging growth business that is using net operating cashflows to finance growth of its existing business *and* to develop new products.

In a few years it is likely that this very small, £15 million capitalisation company will be taken over by a larger technology company interested in acquiring its high margin document storage and sharing business and its new client communication and productivity application. "Buy" for growth.

Computer Selections of NZ Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

Company	Share Price	STREM Cur- rent	NGTH R 4-Wk Chg.	ATING Rank 0-99	Insider Buy-Sell	Following	Price to NTA	Return on Equity	Vola- til- ity	Price Earn. Ratio	Divi- dend Yield	Price Sales Ratio	Market Cap'n	Company		Share Price	STREN Cur- rent	GTH R. 4-Wk Chg.	ATING Rank : 0-99	Insider Buy-Sell	Following	Price F to NTA	Return on Equity	Vola- til- ity	Price Earn. Ratio	Divi- dend Yield	Price Sales I Ratio	Market Cap'n
UNDER-VALUED	SHARE	S: Lo	west P	rice/S	Sales,	Yld	> 0, F	lel Str	ength	ı > 0				INSIDER SELLIN	G: Mos	t Inside	r Selli	ng, Re	elative	Strer	ngth -	< 0						
T&G Global	180	+0.0	+0.0	41	0-0	-	0.7	6	0.7	13	2.3	0.29	211	F & P Health.	1509	-1.2	+3.8	52	1-7	8 12	2.9	26	0.2	51	2.0	9.57	8,562	2
Ebos Group Ltd	2110	+1.5	-0.6	25	0-0	7	2.7	13	0.5	22	3.6	0.42	3,219	Gentech Group	480	-14.2	-1.4	93	0-3	4 :	3.4	10	0.3	34	3.4	5.34	402	2
														Hallenstein G.	430	-11.8	-2.2	88	0-2	- ;	3.7	40	0.4	9	14.2	0.92	254	ļ
BEST PERFORMI	NG SH	ARES	Stron	gest :	Shares	s, P	E < 2	0, P/S	3 < 1.0)				Ryman Health.	1125	-5.2	+0.7	70	1-3	5	2.9	17	0.4	17	1.8	N/A	5,625	5
Rakon Ltd	35	+13.0	+2.5	5	2-0	-	0.9	11	1.3	8	Nil	0.79	80	NZ Exchange Ltd	100	-4.0	+0.6	64	0-1	3 :	3.9	21	0.5	18	8.5	3.56	268	3
T&G Global	180	+0.0	+0.0	41	0-0	-	0.7	6	0.5	13	2.3	0.29	211	NZ Oil & Gas	49	-9.5	-0.9	83	0-1	- (0.6	1	0.7	108	Nil	2.30	82	2
														Allied Farmers	8	-0.2	+3.9	46	0-1	- !	5.6	69	1.7	8	3.6	0.68	12	2
INCOME SHARES	: Highe	st Yie	lds, Ca	apitali	sation	> N	Z\$10) milli	on					Synlait Milk	1040	-0.8	+4.1	49	0-1	5	5.9	13	0.3	44	Nil	2.78	1,522	2
Sky Network TV	133	-14.8	-6.0	94	1-0	7	0.5	12	0.6	4	15.7	0.62	518	Scales Corp Ltd	475	-1.4	+1.9	54	0-1	2 :	3.0	14	0.4	21	5.6	1.67	667	7
Air New Zealand	254	-4.5	-3.3	66	1-2	7	1.3	18	0.6	7	14.2	0.34	2,846	Sol. Dynamics	156	-3.8	+0.7	63	0-1	- 1	7.4	34	0.4	22	4.7	1.36	22	2
Hallenstein G.	430	-11.8	-2.2	88	0-2	-	3.7	40	0.5	9	14.2	0.92	254															
AMP Limited	240	-16.8	+2.0	94	0-0	9	0.9	12	0.6	7	13.3	0.99	6,925															
NZ Refining Co	203	-4.9	-1.0	69	0-0	3	8.0	10	0.5	8	12.3	1.54	635															
NZ Refining Co	203	-4.9	-1.0	69	0-0	3	0.8	10	0.5	8	12.3	1.54	635															

"Neglect" Ratings of NZ Shares

"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-4 Brokers, "Widely Followed" Shares = 5 or more Brokers

	No. of Brokers Following	Market Capital- isation		No. of Brokers Following	Market Capital- isation
Company	-	(NZ\$ Mill.)	Company	Company	
A2 Milk Company	11	10,481	Metro Per Glass	5	96
AMP Limited	9	6,925	NZ Exchange Ltd	3	268
Abano Health.	2	154	NZ King Salmon	2	321
Air New Zealand	7	2,846	NZ Refining Co	3	635
Akd Int Airport	8	9,248	NZME Limited	2	112
Argosy Property	6	1,054	Orion Health.	1	237
Arvida Group	2	525	PGG Wrightsons	1	393
Augusta Capital	2	98	Pac Edge Bio.	3	142
Briscoe Group	3	752	Port Tauranga	6	3,673
Chorus Ltd	5	2,355	Precinct Prop.	7	1,901
Comvita	3	206	Property F Ind.	5	963
Contact Energy	7	4,599	Restaurant Brds	4	1,087
Delegat Group	3	1,010	Ryman Health.	5	5,625
Ebos Group Ltd	7	3,219	Sanford Limited	3	599
Evolve Educat.	1	39	Scales Corp Ltd	2	667
F & P Health.	8	8,562	Skellerup Hold.	3	405
Fletcher Build.	14	4,117	Sky Network TV	7	518
Fonterra S/H Fd	4	7,254	Sky City Ltd	9	2,565
Freightways Ltd	6	1,220	Spark NZ Ltd	10	6,782
Genesis Energy	7	2,894	Steel & Tube	4	109
Gentech Group	4	402	Summerset Group	3	1,458
Goodman Prop.	7	2,144	Synlait Milk	5	1,522
Investore Prop.	5	414	Tourism Hold.	4	582
Kathmandu Ltd	4	552	Tower Limited	3	113
Kiwi Property	7	2,017	Trade-Me Ltd	7	2,533
Mainfreight Grp	6	3,278	Vector Ltd	4	3,520
Mercury NZ	7	5,166	Vista Group Ltd	5	774
Meridian Energy	6	9,944	Vital Health PT	4	904
MetLifeCare	4	1,066	Warehouse Group		728
Methven Limited	2	119	Z Energy Ltd	6	2,524

```
NZME Limited
                 57 -14.1 +3.3 92 1-0 2 0.4
Warehouse Group 211 -0.0 -0.1 46 0-0 6 1.5
                100 -12.8 -1.2 88 1-0 - 1.2
Col Motor Co
                     -1.3 -0.7 52 2-0
                                           1.3
Marlin Global
                     -2.8 +0.5 59 0-0
                                        - 0.9
INSIDER BUYING: Most Insider Buying, Relative Strength > 0
                540 +1.7 +1.2 22 5-0 6 3.3
                                                 8 0.3
                642 +4.9 +1.7 14 5-2 7 1.7
                                                 5
                                                    0.4
Rakon Ltd
                 35 +13.0 +2.5
                               5 2-0
                                           0.9
                                                            Nil
Argosy Property
                128 +6.2 +0.8 11 2-0 6 1.1
                                                11 0.5
                                                                       1,054
IkeGPS Limited
                 57
                    +8.8 -4.8
                               7 2-0
                                                    0.9
                                                        NF
                                                            Nil
                                                                 5 78
Freightways Ltd
                786
                    +0.8 +3.4 28 3-1 6 4.7
                                                23 0.4
                                                        21 5.3 2.10
                                                                       1 220
Chorus Ltd
                549
                    +5.4 +1.2 13 4-2 5 2.3
                                                 8 0.5
                                                        28 56 238
                                                                       2.355
                                       - 3.5
- 0.8
                 24
                    +0.0 +6.0 38 1-0
                                                            Nil 0.54
Mercer Group
                                                    13 NF
                                                                         15
                                                 2 0.5
                145
                     +0.8 +0.6 28
                                   1-0
                                                        42 29 180
                                                                         76
Foley Fam Wines
                388
                     +6.3 +1.4 10 1-0
                                                                      2.173
Infratil NZ
OVER-VALUED SHARES: Highest Price/Sales Ratios, Relative Strength < 0
F & P Health.
                     -1.2 +3.8 52 1-7 8 12.9
                                                26 0.2 51 2.0 9.57
                                                                       8.562
               1509
                     -7.3 +0.2 78
                                                 8 0.5
MetLifeCare
                                  5-0 4 0.7
                                                                       1,066
                                                            2.0 9.26
                    -0.4 +0.8 47 0-0
                                        - 1.0
                                                10 0.5
                                                         10 7.9
Kingfish Ltd
                                                                        222
                480 -14.2 -1.4 93 0-3 4 3.4
                                                10 0.4
Gentech Group
                                                                         402
EROAD Ltd
                270 -12.9 +0.5 89 1-0
                                                                        163
SeaDragon Ltd
                    -17.0 +0.1 95 0-0
                     -1.3 +0.3 53 0-0
South Port NZ
NZ Exchange Ltd
                      -4.0 +0.6 64 0-1 3 3.9
                     -1.4 -0.9 55 0-0
Blis Technology
                1040
                      -0.8 +4.1 49
                                   0-1 5 5.9
Synlait Milk
                     -5.5 -0.4 73 0-0 - 3.2
                                                    1.5 NE
Geo Ltd
CDL Investments
                 78
                      -3.6 +0.3 62 0-0
                                                17 0.6
                                                                        216
Sky City Ltd
                377
                      -2.3 +2.3 58
                                    0-0 9 2.2
                                                15 0.4
                                                                       2 565
Millennium & C.
                300
                     -2.8 +0.1 60 0-0
                                        - 0.8
                                                 7 0.3
                                                        11 2.8 2.53
NZ Oil & Gas
                 49
                      -9.5 -0.9 83 0-1
                                        - 0.6
                                                    0.8 108
                                  0-0 4 2.3
Tourism Hold
                473
                     -7.0 +0.4 76
                                                25 0.4
                                                                        582
WORST PERFORMING SHARES: Weakest Shares, P/S Ratio > 0.25, Yield < Twice Average
Vital Health PT
                211 -58.3 -0.0 98 0-0 4 1.0
                                                25 0.3
                  0 -17.0 +0.1 95 0-0
                                        - 1.3
SeaDragon Ltd
                                                    8.9 NE Nil 4.47
Gentech Group
                480 -14.2 -1.4 93 0-3 4 3.4
                                                10 0.3 34
                                                            3.4 5.34
                                                                        402
                                        - 0.9
                                                         15 6.2
Seeka Kiwifruit
                495 -14.0 +2.9 91
                                    2-0
                                                 6 0.4
                                                                 0.46
                                                                         87
                436 -13.6 -1.5 91
                                    6-3 3 1.1
                                                 4 0.5
                                                        25
                                                                 1.15
                                                                        206
Comvita
                                                             1.3
EROAD Ltd
                270 -12.9 +0.5 89
                                                 - 0.8
                                                        NE
                                   1-0
                                                                        163
Finzsoft Sol'ns
                160 -11.3 -0.7 87
                                    0-0
                                        - 2.2
                                                    0.6
                                                                 0.96
Fletcher Build.
                484 -10.9 +2.8 86 9-0 14 1.0
                                                                       4 1 1 7
PGG Wrightsons
                     -9.8 +0.9 85 0-0 1 1.4
                                                 6 0.8
Just Water Int.
                     -9.6 +2.3 84 0-0
                     -9.5 -0.9 83
NZ Oil & Gas
                     -8.6 -4.0 82
Burger Fuel
Pyne Gould Corp
                      -8.1 +2.1 81
Rubicon Limited
                     -7.8 -0.4 79 0-0
                     -7.8 -1.4 79
                                   1-0
                                        - 2.1
Scott Tech. Ltd
MetLifeCare
                     -7.3 +0.2 78 5-0 4 0.7
                                                 8 0.4
NZ King Salmon
                     -7.3 -0.6 77
                                    6-0
                                        2 1.9
                                                12 0.5
                                                         17
Tourism Hold.
                473
                     -7.0 +0.4 76 0-0 4 2.3
                                                25 0.4
                                                         9 7.9 2.13
Z Energy Ltd
                631
                      -6.4 +3.3 75 0-0 6 2.9
                                                31 0.5
                                                         10 7.1 0.55
                     -6.3 +0.9 74 1-0 3 1.0
                                                 7 0.3 16 5.0 1.25
```

Page 14 Market Analysis

Computer Selections of Australian Shares based upon our Comprehensive Share Selection Criteria

For an explanation of this table see the *Share Selection Methods* report available from our website. These shares are not formal "buy" and "sell" recommendations, but the "Under-Valued", "Best Performing" and "Income" shares should be considered for purchase, while the "Over-Valued" and "Worst Performing" shares can generally be sold to release money for re-investment in more attractive shares.

OTDENOTUDING TO SOLUTION OF THE SOLUTION OF TH												inore unitabline i	J1141 01	OTDE	IOTII D	ATINIO		_				0					
Company	Share	Cur-	NGTH R 4-Wk Chg.	Rank	Insider Suy-Sel	Srokers	Short	A Pige	NOT Volatility	P/E Ratio	Div Yield	P/S Ratio	Market		Company	Share	Cur-	4-Wk	Rank	Insider Buy-Sell	Srokers ollowing	Short Interest	NTA P	Volatility	P/E Ratio	Div Yield	Market
	Price	rent	ong.	0-99	ш.	- <u>L</u>		_		₽.		а.	Cap'n			Price	rent	Chg.	0-99	ш.	ш <u>с</u>	_	_		Δ.		≦ Cap'n
UNDER-VALUED						Yld >			-						Sunbridge Group	1		-11.9	12	0-2	-	-	0.1 10			Nil 0.0	
Ashley Services	25	+1.8			1-0	-		2.1 28				0.11			Mayfield Child.	92	+4.3		13	2-0	-	-		0.7		9.8 0.9	
ERM Power Ltd CPT Global Ltd	181 15	+0.4	+0.2		2-2 0-0	4	0.2	0.9 5.0	- 0.8 - 2.2			0.14			Tap Oil Aeris Resources	9 17	+3.9	-0.2 +0.7	13 14	0-0 3-0	-		0.6 29	1.8		Nil 0.0 Nil 0.2	
Data 3 Ltd	167		+1.5		5-2			9.8 54				0.10			Dicker Data Ltd	373	+3.1		15	9-0		0.8				4.8 0.4	
Ruralco Hold.	446	+7.4		9	1-0			5.7 3				0.24			Velocity Prop.	4	+3.1		15	1-0		-				Nil 0.	
Environm't Grp	5	+0.5		21	0-0	-	-		- 4.2			0.34			Asaleo Care Ltd	93	+2.9		15	0-0	5	1.0	4.9 55			0.8 0.8	
Vita Group Ltd	147	+8.9	+8.7	8	0-2	2	0.1 4	9.0	- 0.8	11	6.2	0.34	237		Waterco Ltd	200	+2.8	-3.6	15	0-1	-	-	1.2 6	0.5	19 2	2.5 0.8	
Downer EDI Ltd	758	+0.8		20	3-0			6.4 10			3.6		,		Ashley Services	25	+1.8	-2.5	17	1-0	-	-	2.1 28			0.0 0.	
Dicker Data Ltd	373				9-0				- 0.5		4.8				Data 3 Ltd	167		+1.5	17	5-2	2	0.0	9.8 54			4.9 0.2	
TransMetro Corp Globe Int'l Ltd	108 161	+0.0	-0.0 -10.0	23 11	0-0 1-0	-		1.2 2! 2.0 2!			4.6	0.44			Primero Group Ive Group	42 227		+3.8 +2.4	18 18	0-0 0-0	2	0.2				Nil 0.4 6.8 0.4	
lve Group		+1.3			0-0	2			- 0.6			0.43			Academies Aust.	43	+1.2			13-0	-					3.5 0.9	
Graincorp		+10.4		7	2-0			1.6				0.51			CPT Global Ltd	15		+7.2	20	0-0				1.6		1.7 0.	
Korvest Ltd	275	+6.3	+0.8	11	3-0	1	-	1.0			4.4	0.54	31		Environm't Grp	5	+0.5	+1.8	21	0-0	-	-		3.0		1.2 0.3	
Universal Coal	34	+9.8	-1.7	7	1-0	1	-	2.8 5	7 1.4	5	5.9	0.56			TransMetro Corp	108	+0.0	-0.0	23	0-0	-	-	1.2 25	0.6	5 4	4.6 0.4	14 14
Austal Limited	230	+9.0		8	1-1	3	• • •		- 0.6			0.57															
Enero Group Ltd	134	+6.1		11	2-0	1		5.6 44			3.0				INCOME SHARES									0.6	10 /	E 1 1 1	24 500
Rio Tinto Ltd Bisalloy Steel	9060	+6.8		10 4	2-0 0-0	17	4.3	3.3 2.4 18	- 0.2 3 0.8		3.4		33,632 52		HT&E Limited Wagners Hold.		-13.4 -13.4		68 68	2-0 0-0	6 4	5.5 2.8				5.1 1.8 6.3 2.1	
Legend Corp.	32			11	0-0	-		3.6 3			4.5				Alumina Ltd	254		+4.6	36	1-0		2.3	3.0 36			2.7 N	
Inghams Group	431	+6.0		11	0-0			7.4 2				0.68			Zimplats Hold.	670	+0.9		20	0-0	-	-				2.2 0.9	
Woolworths Grp	3025	+2.0	-0.2	17	2-0	14		3.1 50					39,852		Asaleo Care Ltd	93	+2.9	+6.1	15	0-0	5	1.0	4.9 55	0.8	9 10	0.8 0.8	36 502
People Infra.	238	+6.4	+5.0	10	2-1	2	-	-	- 0.7	30		0.70			WPP AUNZ Ltd	64	-17.1	+3.0	77	1-0	-	0.4		0.7	11 9	9.8 0.	52 545
Waterco Ltd	200	+2.8		15	0-1	-		1.2				0.84			Centuria Cap'l	139	-1.0		30	1-0	-	•	1.7 23			9.7 3.	
Q.B.E. Insur.	1235	+1.6		18				1.9					16,409		Yancoal Aust.	405	-8.1		54	0-0	-	0.0		0.2		9.6 1.	,
Asaleo Care Ltd Mayfield Child.	93 92	+2.9 +4.3		15 13	0-0 2-0	5	1.0	4.9 5	- 0.9			0.86			US Masters Res. Villa World Ltd	106 202	-9.4 -7.1	-1.9 +2.7	58 51	0-0 1-1	3	2.6	0.6 - 0.9 15			9.4 10.0 9.2 0.9	
Zimplats Hold.	670			20	0-0	-	-	0.6 (0.92			Platinum Asia I	111	-4.3		41	0-0	-	0	1.0 13			9.0 N	
Academies Aust.	43	+1.2			13-0	-			- 1.1			0.92			Cadence Capital		-14.3		70	1-0			0.7 12			8.9 3.	
Monadelphous Gr	1752	+3.2	+6.0	15	2-0	12	4.1	4.4 19	0.4	23	3.5	0.95	1,651		Eclipx Group	183	-11.0	-2.4	62	6-0	6	1.5	4.6 49	0.6	9 8	8.7 0.	77 585
Collins Foods	646	+1.6	-3.2	17	1-2	5	0.1	-	- 0.3	23	2.6	0.98			Servcorp Ltd	298	-13.4	+2.9	68	5-0	2	0.3	1.2 4	0.4	29 8	8.7 0.9	
Baby Bunting Gr	239	+3.9		14	2-2		0.2	6.6 19				0.99			IOOF Holdings		-17.6		78	3-0		8.5				8.4 2.4	,
Think Childcare	183	+2.6			0-1	4				18		1.04			Bank of Q'land	908	-4.4	-0.4	42 73	3-0			1.2 12				,
Lycopodium Ltd CIMIC Group	530 5024	+4.1 +1.1		13 19	0-0 2-1	8		3.4 29 7.6 36		12 21		1.08	16,291		Automotive Hold Pact Group Hold		-15.4 -11.7		64	7-0 5-0	11 9	4.0	2.2 11	0.5			
AGL Energy Ltd	2193	+3.5		14	2-1			3.4 3			5.3		14,382		Harvey Norman	382	+0.8		20		11	8.8					17 4,507
PTB Group Ltd	68	+2.1			1-0	-			3 1.0			1.13	,		Nat'l Aust Bank	2538		+2.0	42	0-1							3070,492
Xenith IP Group	161	+4.9	+3.5	12	0-1	-	-	-	- 0.7	NE	4.7	1.13	143		Adairs Limited	190	-6.2	+3.9	48	2-6	5	0.4		0.5	10	7.7 1.0	01 315
Vita Life Sci.		+2.7			0-0	-		2.2 1			4.3				GTN Limited		-27.2		91	0-0	-	-				7.6 1.	
Rhipe Limited		+14.0		4	0-4	4		1.7 1			0.9		237		Cromwell Prop.	111		+2.5	22	2-1			1.2 11				,
Midway Limited Grange Resource		+10.7		6 7	1-1 1-0	4		3.2 2 ⁻ 0.9 18			4.8	1.21 1.21	327 301		C.S.R. Ltd	345	-12.4	+5.3	66	3-1	9	5./	1.7 18	0.3	10	7.5 0.	71 1,740
Service Stream		+11.3		6	0-2			3.3 7				1.22			INSIDER BUYING	· Most	Insider	Ruvino	n Re	lative	Stren	nath >	s 0				
F.F.I. Holdings		+0.3		21	3-0	-		1.3			4.9				Terracom Ltd		+12.8			15-0	-	0.1		0.8 1	ΝE	Nil 1.0	67 258
Probiotec Ltd	150	+5.6	-1.4	11	3-0	-	-	-	- 0.9	26	1.8	1.24	94		Academies Aust.	43	+1.2	-0.0	18	13-0	-	- 4	43.0 -	0.6	13 3	3.5 0.9	
NRW Holdings	236	+6.2		11	0-0	6		3.9 19			0.8				Atrum Coal Ltd	22	+27.0	+25.8	2	11-0	-	-		1.3 [ΝE	Nil N	
Wellcom Group	511		+0.3	16	0-0	-		1.1 6							Bid Energy Ltd		+56.3			10-0	-	-		0.7 [Nil N	
SDI Limited			+7.7	3	3-0	-		2.2 10							Polynovo Ltd	_	+11.9		5		1	1.1 3		0.6 [
Huon Aquacult. Eumundi Group	472 88	+1.5	+0.6		2-0 0-0	5	0.1	0.9 1	0.5		2.1	1.30 1.30			Vmoto Ltd APN Property	6 45	+4.5	+6.3 +0.1	13 23	9-0 9-0		-	0.5 - 1.3 12			Nil 0.0	
Amcor Ltd	1490	+1.1			5-0				- 0.3				17,256		Dicker Data Ltd	373		+4.2	15	9-0	-	0.8				4.8 0.4	
Alliance Aviat.			+0.2	9	1-4	3		2.3 12				1.38			Breville Group	1659			14	9-0							31 2,158
Hi Tech Group	96	+0.7	+3.6	20	0-0	-	-	5.1 36	0.9	14	4.2	1.39	37		Central Petrol.	14	+2.0	-3.0	17	8-0	-	-		1.3 I	ΝE	Nil 2.8	33 99
Stanmore Coal			+3.4	4	0-0	-	-	-				1.47			PPK Group Ltd	74	+36.5		1	8-0	-	-				Nil 1.	
G8 Education			+1.3	4	6-0							1.74			VGI P. Global	241			20	7-0	-	-		0.4		Nil N	
Tassal Group			+3.2		4-0		0.5	2.0 13							Kina Securities		+3.8		14	7-0	1	٠.	3.4 36				
Helloworld Trav Healthscope	475 245		+1.0		8-2 1-0	4	0.4			19		1.81	591 4,266		Freelancer Ltd Duxton Water		+11.5		6 8	7-0 6-0	2	- 1	73.0 - 1.4 6			Nil 6.4	
Mineral Res.	1580		+3.0		2-0								2,970		Beach Energy		+1.8		17			1.3	2.7 12				
South32 Limited	378		+5.4										19,095		Independ. Group		+0.2		22								59 2,811
															Mt Gibson Iron	83	+20.3	+7.4	3	6-0	2		2.2 24			3.6 3.	
BEST PERFORM				0		,		,							Acrow Formwork		+5.9		11	6-0	2	-				1.4 3.8	
Cirrus Networks			+22.4	3	4-0			1.2 1							Equity Trustees	2600		+0.5	11	6-0	2		15.0 56				
Saferoads Hold.			-2.6	4	0-0			3.1 16							MFF Capital Inv		+1.2		19	6-0	-	-					/A 1,542
Bisalloy Steel Jiajiafu Modern			+7.0 -11.0	4	0-0 1-1	1	-	2.4 18	3 0.6 - 2.3			0.59			Redflex Holding G8 Education		+7.4 +15.8		9 4	6-0 6-0	1 12	2.9				Nil 0.1 3.8 1.1	
Quantum Health			+7.3	6	0-0	-			- 3.2			0.13			Helloworld Trav			-4.7		8-2	4	-				3.8 1.8	
Ramelius Res.			+11.0	7	0-0	2		1.9 18				0.93			Amcor Ltd	1490			19	5-0	8	7.0					37 17,256
Universal Coal		+9.8	-1.7	7	1-0	1	-	2.8 5	7 1.0	5	5.9	0.56	178		Advance NanoTek		+66.5	+35.8	0	5-0	-	-		0.4	58	Nil N	/A 179
Vita Group Ltd	147		+8.7	8	0-2		0.1 4		- 0.6			0.34			TZ Limited		+14.2		4	5-0	-					Nil 1.0	
Ruralco Hold.	446		+5.2	9	1-0			5.7 3							Love Group Glob		+16.6		3	5-0	-	-				Nil 1.	
Rio Tinto Ltd	9060		+5.0				4.3						33,632		Vocus Group Ltd		+7.9		9		12	0.0					19 2,253
Johns Lyng Grp Enero Group Ltd	130 134		+10.7 +4.2		3-0 2-0	2		- 5.6 4	- 0.8 1 0.6			0.99			Champion Iron DGO Gold	70	+6.8	+8.8	10 23	5-0 5-0	-	U.U -		0.7 I 0.7 I			
Legend Corp.	32		+0.9		0-0			3.6 3							Gold Road Res.	87		+9.1	10	6-1	6	3.5				Nil N	
Globe Int'l Ltd			-10.0			-		2.0 2							Tassal Group	500		+3.2					2.0 13				
								0		1		, C .		: D -			T 4.1										

Company	Share Price	STRE Cur- rent		RATING Rank 0-99	Insider Buy-Sell	Brokers Following	Short Interest	Price to NTA	ROE	Volatility	P/E Ratio	Div Yield	P/S Ratio	Market Cap'n	Company		Share Price	STREN Cur- rent		Rank 0-99	Insider Buy-Sell	Brokers Following	Short Interest	Price to NTA to	ROE	Volatility	P/E Ratio	Div Yield		Market Cap'n
Wollongong Coal	1	+6.6	+0.9	10	4-0		_	_	_	5.3	NE	Nil	2.74	75	Watermark Glb.	97	+5.8	+1.3	11	3-0	_	_	0.9		0.4	NE	8.0	N/A	73	3
Memphasys Ltd	2		-16.4		4-0	_	-	-		2.9		Nil			CBG Capital	95		+1.1		3-0	-	-	1.0					N/A	25	
Ad Braking Tech			+78.5		4-0	_	-	-		3.3		Nil	4.78	33	Bowen Coking C.		+14.5			3-0	-	-	-		2.8			N/A	10	
Atlas Arteria			+1.1		4-0	-	3.4	2.5				3.4	N/A	4.817	Probiotec Ltd	150				3-0	-	-	-					1.24	94	1
Cirrus Networks	4	+19.5	+22.4	3	4-0	-	-	1.2	11	2.2	11	Nil	0.42	31	F.F.I. Holdings	407	+0.3	+1.4	21	3-0	-	-	1.3	7	0.2	19	4.9	1.23	44	į.
Echo Resources	22	+7.7	+17.0	9	4-0	1	-	-	-	8.0	NE	Nil	N/A	118	Clover Corp.	184	+5.7	+5.9	11	3-0	2	0.0	10.8	27	0.5	40	1.0	4.83	304	į.
Cleanaway Waste	221	+6.6	+5.9	10	4-0	6	0.7	14.7	34	0.3	43	1.1	2.63	4,513	Downer EDI Ltd	758	+0.8	+4.1	20	3-0	9	1.8	6.4	10	0.3	63	3.6	0.38	4,508	š
Fortescue Metal	650	+17.0	+11.2	3	4-0	17	1.9	1.6	9	0.4	17	3.5	2.18	20,013	Regis Resources	532	+10.1	+4.8	7	3-0	15	1.8	10.2	66	0.3	15	3.0	4.42	2,702	2
Macquarie Group	12850	+1.1	+2.9	19	4-0	14	0.3	3.0	15	0.2	20	3.7	3.28	43,739	Johns Lyng Grp	130	+6.7	+10.7	10	3-0	2	-	-	-	0.6	20	Nil	0.99	289	,
AVA Risk Group	15	+0.0	-6.2	23	4-0	-	-	1.3	-	1.4	NE	Nil	1.54	31	Breaker Res NL	43	+4.5	+4.5	13	3-0	-	0.0	-	-	0.6	NE	Nil	N/A	78	}
Jindalee Res.	26	+1.2	+1.0	18	3-0	-	-	-	-	0.9	NE	Nil	N/A	9	Santos Ltd	695	+0.8	+5.4	20	3-0	16	0.1	-	-	0.4	16	2.0	2.79	14,476	i
Korvest Ltd	275	+6.3	+0.8	11	3-0	1	-	1.0	5	0.3	22	4.4	0.54	31	Transurban Grp	1253	+3.6	+1.3	14	4-1	12	1.3	4.8	8	0.2	58	4.5	8.59	33,521	
Resonance Hith	7-	+107.5		-	3-0	-	0.1	-		1.91		Nil	9.81	29	South32 Limited	378				4-1			1.5		0.4	11	3.8	1.90	19,095	,
Future Gen Glb	140				3-0	-	-	1.2	2	0.4	63	0.7	N/A	549	Data 3 Ltd	167	+1.7		17	5-2	2	0.0	9.8	54	0.4	18	4.9	0.22	257	
Aeris Resources	17	+3.7	+0.7	14	3-0	-	-	-	-	1.4	1	Nil	0.20	68	Integral Diag.	264	+0.2	-0.6	22	5-2	-	-	-	-	0.3	25	3.0	2.02	410)
Aurelia Metals	90	+16.5	+3.4	3	3-0	2	0.4	-	-	0.5	8	Nil	3.10	781	Com'wealth Bank	7318	+0.7	+0.9	20	2-0	14	2.1	2.4	0	0.1	NE	5.9	N/A	129,54	6
Blackwall Prop.		+2.2			3-0	-	-			0.3			5.24		Enero Group Ltd	134				2-0	1	-	5.6					0.57	115	
SDI Limited		+16.8			3-0	-	-	2.2		0. 1		3.1	1.29	96	BIR Financial	15	+8.6	-6.9	8	2-0	-	-	-	-	1.0	3	Nil	2.06	6	j
Venturex Res.	24	+4.9	+9.0	12	3-0	-	-	-	-	1.0	NE	Nil	N/A	58																

"Neglect" Ratings of Australian Shares

"Neglected" Shares = 0-2 Brokers, "Moderately Followed" Shares = 3-9 Brokers, "Widely Followed" Shares = 10 or more Brokers.

Neglected 3	naies = c	J-Z DIUKE	ers, iviouerately	/ FUIIOWE	u Silait	25 = 3-9 DIUKEIS	, wideis	/ FUIIOWE	eu Shares = 10	or more	DIUKEIS.
	No. of	Market		No. of	Market		No. of	Market		No. of	Market
	Brokers	Capital-		Brokers	Capital-		Brokers	Capital-		Brokers	Capital-
	Following	isation		Following			Following	isation		Following	
Company	Company		Company	Company		Company	Company		Company	Company	
' '	, ,	,	' '	' '	,			,	' '		,
1300 Smiles Ltd	3	145	Auswide Bank	2	223	Class Limited	4	183	Flexicorp Ltd	7	526
360 Capital Grp	1	238	Automotive Hold	11	648	Clean Teq Hold.	3	235	Flight Centre	13	4,627
3P Learning	3	153	Aventus Retail	5 2	1,190	Cleanaway Waste		4,513	Fortescue Metal	17	20,013
A.P. Eagers A2B Australia	6 2	1,433 263	Avita Medical	1	179 106	Clearview WIth Clinuvel Pharm.	2 1	596 1,302	Freedom Foods	3 2	1,205 332
AFT Pharma.	2	263 199	Axsesstoday Ltd BHP Group Ltd		08,643	Clover Corp.	2	304	Freelancer Ltd Frontier Digit.	2	332 116
AGL Energy Ltd	11	14.382	BUBS Australia	1/ 701	314	CocaCola Amatil	12	6,176	G.U.D. Holdings	8	1.123
AJ Lucas	2	90	BWP Trust	7	2,415	Cochlear Ltd		10,240	G8 Education	12	1,494
ALS Limited	12	3,923	BWX Limited	8	306	Codan Ltd	4	550	GBST Holdings	5	120
AMA Group Ltd	5	528	Baby Bunting Gr	4	302	Collection Hse	6	180	GDI Property	1	731
AMP Ltd	13	6,785	Bank of Q'land	15	3,648	Collins Foods	5	753	GPT Group	12	11,118
ANZ Bank	15	77,482	Bapcor Limited	6	1,751	Com'wealth Bank	14 %1	29,546	GR Engineering	2	181
APA Group	10	11,504	Base Resources	3	315	Comet Ridge Ltd	3	223	GWA Group Ltd	8	839
APN Conv Retail	3	239	Beach Energy	14	4,670	Computershare	13	9,393	Galaxy Res.	8	844
APN Industria	4	441	Beacon Lighting	3	262	Cons Operations	1	143	Galilee Energy	1	94
ARB Corporation	8	1,427	Bega Cheese Ltd	7	991	Cooper Energy	4	778	Garda Div Prop	1	128
ARQ Group	1	238	Bellamy's Aust.	6	1,173	Corp Travel M.	7	2,741	Gascoyne Res.	1	50
ASX Limited	13	13,478	Bendigo Bank	8	4,723	Costa Group	8	1,724	Genex Power	3	78
AUB Group	5	933	Berkeley Energy	2	116	Credible Labs	2	11	Genworth Mort.	3	1,094
AV Jennings	2	186	Big River Ind.	1	72	Credit Corp	7	1,068	Gold Road Res.	6	764
AVEO Group	5 3	1,231 2.142	Bingo Indust.	4 5	938 98	Cromwell Prop.	6	2,466	Goodman Group	11	24,233 2.163
Abacus Property Accent Group	3	2,142 804	Bionomics Ltd Birimian Ltd	5 1	98 47	Crown Resorts Cybg plc	10 17	7,997 3,329	Graincorp Growthpoint Pro	9 5	2,163
Acrow Formwork	2	65	Blackmores Ltd	10	1,583	Cyclopharm Ltd	2	88	HT&E Limited	6	500
Adacel Tech.	2	54	Bluescope Steel	9	7.319	Cynata Therap.	1	151	HUB24 Limited	7	810
Adairs Limited	5	315	Bluglass Ltd	1	7,513	Dacian Gold Ltd	6	587	Hansen Tech.	2	597
Adelaide Bright	12	3,045	Boral Limited	9	5.780	Danakali Ltd	2	206	Harvey Norman	11	4,507
Aeon Metals	1	68	Brainchip Hold.	1	71	Data 3 Ltd	2	257	Healius Ltd	13	1,680
Ainsworth Game	8	286	Brambles Ltd	13	19,030	Decmil Group	2	205	Healthscope	11	4,266
Airxpanders Inc	1	20	Breville Group	8	2,158	Dexus	10	12,786	Helloworld Trav	4	591
Ale Property	3	967	Brickworks Ltd	5	2,850	Domain Holdings	11	1,499	Highland Pac.	1	100
Alexium Int'l	1	40	Buru Energy Ltd	1	106	Domino's Pizza	12	3,623	Hotel Property	4	476
Alliance Aviat.	3	342	C.S.R. Ltd	9	1,740	Doray Minerals	2	210	Huon Aquacult.	5	412
Altium Limited	6	4,316	CIMIC Group	8	16,291	Downer EDI Ltd	9	4,508	IDP Education	8	3,799
Altura Mining	3	266	CML Group	3	105	DuluxGroup Ltd	10	2,915	IMF Bentham Ltd	2	595
Alumina Ltd	11	7,315	CSG Ltd	1 14	91	Duxton Water	1 4	168 434	IOOF Holdings	11	2,254
Amaysim Aust. Amcor Ltd	2 8	134 17,256	CSL Limited Caltex Austrlia	11	90,331 7,214	EML Payments ERM Power Ltd	4	434	IPH LImited IRESS Limited	7 8	1,275 2,202
Aneka Tambang	2	17,230	Cann Group	1	182	Echo Resources	1	118	Icar Asia Ltd	1	44
Ansell Ltd	12	3,346	Capital Health	3	156	Eclipx Group	6	585	Iluka Resources	9	3,683
Apiam Animal H	2	48	Cardno Ltd	1	524	Elanor Investor	2	160	Imdex Limited	4	416
Appen Limited	7	2,598	Cardinal Res.	4	136	Elders Limited	4	735	Impedimed Ltd	3	89
Arena REIT	3	729	Carindale Prop	2	497	Elk Petroleum	2	21	Imugene Ltd	1	72
Aristocrat Leis	13	15,414	Carsales.com	13	3,098	Ellex Medical	1	83	Incitec Pivot	12	5,492
Asaleo Care Ltd	5	502	Cash Converters	1	120	Emeco Holdings	5	659	Independ. Group	14	2,811
Aspen Group Ltd	1	92	Catapult Group	3	137	Empired Ltd	1	72	Infigen Energy	4	478
Aurelia Metals	2	781	Cedar Woods Prp		429	Energy Resource	1	163	Infomedia Ltd	4	506
Aurizon Hold.	13	9,254	Centuria Indust	3	790	Enero Group Ltd	1	115	Ingenia Com Grp	3	692
AusNet Services	11	6,520	Centuria Metro.	4	880	Equity Trustees	2	531	Inghams Group	9	1,639
Ausdrill Ltd	6	1,130	Challenger Ltd	12	4,963	Estia Health	6	602	Insurance Aust.	13	18,257
Austin Eng.	3	130	Charter Hall Ed	4	866	Event Hospital.	5	2,075	Int Research	2	423
Austal Limited Aust Pharm. Ind	3 5	810 702	Chart H Retail Charter Hall GR	10 7	1,880 4,336	Evolution Min. Experience Co	14 1	5,923 176	Invocare Ltd Iselect Limited	9 2	1,581 153
Aust Vintage	2	702 142	Chart Hall Long	3	1,269	FAR Ltd	6	322	Ive Group	2	336
Aust Agricult.	1	594	Citadel Group	4	361	Fiducial Group	1	158	JB Hi-Fi Ltd	14	2.748
Aust Finance Gr	3	245	City Chic Coll.	2	271	Fleetwood Corp	2	171	James Hardie	12	8,204
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Page 16										Market	Analysis
1 480 10	No. of	Market		No. of	Market		No. of	Market		No. of	Market
	Brokers	Capital-		Brokers	Capital-		Brokers	Capital-		Brokers	Capital-
	Following	isation		Following	isation		Following			Following	
Company	Company	(\$ Mill.)	Company	Company	(\$ Mill.)	Company	Company	(\$ Mill.)	Company	Company	/ (\$ Mill.)
Janus Henderson	11	2,064	NRW Holdings	6	887	Pioneer Credit	3	150	Smiles Incl.	1	10
Japara Health.	5	362	Namoi Cotton	1	51	Platinum Asset	11	3,168	Somnomed Ltd	2	109
Johns Lyng Grp	2	289	Nanosonics Ltd	4	1,227	Polynovo Ltd	1	486	Sonic Health	11	11,413
Jumbo Interact.	2	715	Nat Veterinary	3	130	Praemium Ltd	8	227	Soul Pattinson	1	7,211
KGL Resources	1	70	Nat'l Aust Bank		70,492	Premier Invest	12	2,699	South32 Limited	18	19,095
Karoon Energy Kelly Partners	2 1	257 40	National Tyre National Stor.	2 6	47 1,183	Prime Media Grp Pro Medicus Ltd	1 4	82 1,579	Spark Infrastru Speedcast Int'l	7 6	3,835 907
Kidman Res Ltd	3	506	Navitas Ltd	7	2,042	Pro-Pac Pack.	1	1,373	Spotless Group	1	1,664
Kina Securities	1	200	Navigator GI In	3	482	PropertyLink	2	699	St Barbara Ltd	8	2,186
Kogan.com Ltd	2	375	Nearmap Ltd	4	1,267	Q.B.E. İnsur.	10	16,409	Star Entertain.	10	4,045
Korvest Ltd	1	31	NetComm Wire.	3	157	QMS Media	2	235	Starpharma Hold	2	379
LendLease Group	10	7,262	Netwealth Group	10	1,982	Qantm I.P.	1	222	Steadfast Group	7	2,546
Lifestyle Com.	2	544	Neuren Pharm.	1	126	Qantas Airways	12	9,201	Sth Cross Media	5	907
Lindsay Aust Link Admin.	1 9	112 4,103	New Century Res	1 4	424 3,475	Qube Holdings RCR Tomlinson	11 2	4,319 231	Sth Cross Elect Stockland	1 12	130 8,827
Liq Natural Gas	1	283	New Hope Corp. New Energy Sol.	1	460	REA Group Ltd	12	10,710	Suncorp Group	13	17,841
Lithium Power	1	58	Newcrest Mining		18,822	RXP Services	1	80	Sundance Energy		244
Livetiles Ltd	3	267	Nextdc Limited	10	2,134	Ramelius Res.	2	384	Sunland Group	1	226
Livehive Ltd	1	168	Nib Holdings	11	2,606	Ramsay Health	13	12,836	Superloop Ltd	5	318
Lovisa Holdings	7	1,029	Nick Scali Ltd	3	475	Reckon Limited	2	76	Super Retail Gr	11	1,536
Lucapa Diamond	1	85	Nine Entertain.	7	2,899	Red River Res.	3	76	Supply Network	2	151
Lynas Corp Ltd	2	1,088	Noni B Limited	2	320	Redbubble Ltd	3	261	Sydney Airport	13	16,612
MMA Offshore MNF Group	3 4	142 291	Nthn Star Res. Nufarm Limited	15 14	5,704 1,993	Redflex Holding Reece Limited	1 2	76 5,619	Syrah Resources TPG Telecom Ltd	6 9	399 6,263
MOD Resources	4	97	OFX Group	3	432	Regis Resources	15	2,702	TPI Enterprises	1	79
MSL Solutions	2	27	OZ Minerals Ltd	15	3,307	Regis Health.	7	956	Tabcorp Holding	9	9,635
MYOB Group	11	2,003	Oceania Health.	4	610	Reliance W/wide	12	3,674	Tassal Group	5	886
MacMahon Hold	1	496	Oil Search Ltd		12,280	ResAoo Health	1	59	Technology One	7	2,470
Maca Limited	3	251	Oncosil Medical	2	106	Resolute Mining	7	841	Telstra	14	38,296
Macquarie C Tel	1	404	Oneview Health.	2	31	Retail Food Grp	1	37	Temple Webster	2	151
Macquarie Group	14 11	43,739 6,225	Onevue Holdings Ooh!Media	4 7	127 840	Reva Medical Rhipe Limited	1 4	71 237	The Reject Shop Think Childcare	1 4	79 89
Magellan Fin Gp Magnis Energy T	1	171	Opthea Limited	2	153	Ridley Corp.	3	429	Transurban Grp	12	33,521
Marley Spoon AG	2	63	Orica Ltd	12	6,835	Rio Tinto Ltd		33,632	Treasury Wine	14	11,075
Mastermyne Grp	1	104	Origin Energy		12,949	Rural Funds Grp	3	747	Universal Coal	1	178
Matrix Comp.	1	31	Orocobre Ltd	11	894	Ruralco Hold.	3	469	Vicinity Centre	10	9,731
Maxi TRANS	2	56	Orora Limited	13	3,813	SG Fleet Group	4	660	Villa World Ltd	3	254
Mayne Pharma Gr		1,132	Osprey Medical	2	45	Salt Lake Pot.	1	95	Village Road.	7	649
McMillan Shake. McPherson's Ltd	8 2	1,004 119	Ottoman Energy Ovata Ltd	1 1	103 51	Sandfire Res. Santos Ltd	16 16	1,112 14,476	Virgin Aust Virtus Health	6 4	1,689 323
Medical Dev Int	2	288	Over The Wire	3	226	Saracen Mineral	8	2,108	Vista Group	5	740
Medibank Priv.	11	7,656	P2P Transport	1	35	Scentre Group		21,215	Vita Group Ltd	2	237
Megaport Ltd	7	515	PWR Holdings	2	341	Sealink Travel	4	391	Viva Energy Grp	8	4,803
Mesoblast Ltd	2	598	Pacific Energy	2	277	Seek Ltd	12	6,320	Viva EnergyREIT	4	1,884
Metals X Ltd	4	203	Pacific Smiles	3	185	Select harvest	5	561	Vocus Group Ltd	12	2,253
Metcash Ltd	12	2,410	Pacific Current	3	267	Senex Energy	7	472	Volpara Health	3	222
Metro Mining Metro Per Glass	2 5	201 102	Pact Group Hold Panoramic Res.	9 4	987 227	Senetas Corp Service Stream	1 2	74 855	Wagners Hold. Wesfarmers Ltd	4 14	494 39,106
Michael Hill	5	294	Pantoro Limited	2	194	Servcorp Ltd	2	289	Westpac Banking		93,015
Midway Limited	4	327	Paragon Care	2	152	Seven Group	7	6,156	West African R.	2	242
Millennium Min.	2	140	Paringa Res Ltd	4	62	Seven West Med.	7	814	Western Areas	14	610
Mineral Res.	6	2,970	Peet Ltd	3	473	Shaver Shop Grp	2	48	Westgold Res.	2	393
Mirvac Group	12	9,767	Pendal Group	14	2,818	Sheffield Res.	3	148	Whitehaven Coal	18	4,566
Moelis Aust.	1	708	Peninsula En.	4	48 154	Shine Corporate	1	121	Windlab Ltd	1	56 6 166
Monash IVF Grp Monadelphous Gr	3 12	259 1,651	People Infra. Perpetual Ltd	2 12	154 1,792	Shopping Centre Shriro Holdings	8 1	2,286 67	Wisetech Global Woodside Petrol	8 16	6,166 33,056
Money3 Corp Ltd	3	355	Perseus Mining	6	431	Sigma Health.	6	652	Woolworths Grp	14	39,852
Mortgage Choice	1	109	Pharmaxis Ltd	1	83	Silver Chef Ltd	2	55	Worley Group	9	6,621
Motorcycle Hold	2	102	Piedmont Lith.	2	74	Silver Lake Res	2	366	XRF Scientific	1	20
Mt Gibson Iron	2	937	Pilbara Mineral	7	1,247	Sims Metal Mgmt	9	2,270	Xref Limited	1	70
Myer Holdings	9	390	Pinnacle Invest	4	919	Smartgroup Corp	8	1,111	Zip Co Ltd	3	515
Mystate Ltd	3	397				Smart Parking	1	43			

Short Interest in Australian Shares

Company	Short Interest Ratio	Market Capital- isation (\$ Mill.)	Company	Short Interest Ratio	Market Capital- isation (\$ Mill.)	Company	Short Interest Ratio	Market Capital- isation (\$ Mill.)	Company	Short Interest Ratio	Market Capital- isation (\$ Mill.)
3P Learning	0.2%	153	Abacus Property	0.2%	2,142	Ansell Ltd	2.9%	3,346	Aust Agricult.	4.3%	594
A.P. Eagers	0.0%	1,433	Accent Group	0.2%	804	Apollo Tourism	0.0%	179	Australis O & G	0.2%	230
A2B Australia	5.8%	263	Acrux Ltd	0.4%	29	Appen Limited	1.1%	2,598	Aust Mines Ltd	0.0%	82
ACN004410833	0.0%	65	Adairs Limited	0.4%	315	Ardent Leisure	1.4%	703	Automotive Hold	4.0%	648
AGL Energy Ltd	1.0%	14,382	Adelaide Bright	0.6%	3,045	Arena REIT	0.1%	729	Autosports Grp	0.8%	242
ALS Limited	0.0%	3,923	Afterpay Touch	5.1%	4,668	Aristocrat Leis	0.2%	15,414	Aventus Retail	0.3%	1,190
AMA Group Ltd	1.7%	528	Ainsworth Game	1.1%	286	Artimis Res.	0.3%	38	BHP Group Ltd	4.1%	108,643
AMP Ltd	7.3%	6,785	Airxpanders Inc	0.1%	20	Asaleo Care Ltd	1.0%	502	BUBS Australia	0.4%	314
ANZ Bank	1.6%	77,482	Alacer Gold	0.1%	372	Atlas Arteria	3.4%	4,817	BWP Trust	2.1%	2,415
APA Group	0.4%	11,504	Ale Property	0.0%	967	Audio Pixels	0.0%	589	BWX Limited	11.7%	306
APN Industria	0.0%	441	Alkane Explor.	0.0%	104	Aurelia Metals	0.4%	781	Baby Bunting Gr	0.2%	302
ARB Corporation	4.9%	1,427	Alliance Min.	0.2%	235	Aurizon Hold.	1.0%	9,254	Bank of Q'land	8.0%	3,648
ARQ Group	1.0%	238	Altium Limited	0.1%	4,316	AusCann Group	0.0%	117	Bapcor Limited	3.3%	1,751
ASX Limited	1.4%	13,478	Altura Mining	1.6%	266	AusNet Services	1.1%	6,520	Base Resources	0.1%	315
AUB Group	0.0%	933	Alumina Ltd	2.3%	7,315	Ausdrill Ltd	4.2%	1,130	Battery Mineral	0.0%	29
AVEO Group	3.8%	1,231	Amaysim Aust.	2.3%	134	Austal Limited	0.1%	810	Beach Energy	1.3%	4,670
AVZ Minerals	0.0%	83	Amcor Ltd	7.0%	17,256	Aust Pharm. Ind	2.9%	702	Beacon Lighting	0.9%	262

March 11, 201	Short Interest	Market Capital- isation		Short Interest	Market Capital- isation		Short Interest	Market Capital- isation		Short Interest	Market Capital- isation
Company	Ratio	(\$ Mill.)	Company	Ratio	(\$ Mill.)	Company	Ratio	(\$ Mill.)	Company	Ratio	(\$ Mill.)
Bega Cheese Ltd	5.5% 9.8%	991 1,173	Fluence Corp. Fortescue Metal	0.2% 1.9%	193 20,013	Millennium Min. Mineral Res.	0.1% 1.6%	140 2,970	Ruralco Hold. S2 Resources	0.0% 0.6%	469 18
Bellamy's Aust. Bellevue Gold	0.3%	268	Freedom Foods	1.0%	1,205	Mirvac Group	2.2%	9,767	SG Fleet Group	0.8%	660
Bendigo Bank Benitec Bio.	7.2% 0.0%	4,723 41	G.U.D. Holdings G8 Education	2.5% 2.9%	1,123 1,494	Moelis Aust. Monash IVF Grp	0.0% 0.2%	708 259	Sandfire Res. Santos Ltd	3.5% 0.1%	1,112 14,476
Berkeley Energy	0.0%	116	GBST Holdings	0.0%	120	Monadelphous Gr		1,651	Saracen Mineral	3.2%	2,108
Bigtincan Hold.	0.0%	76	GDI Property	0.0%	731	Money3 Corp Ltd	0.5%	355	Scentre Group	0.3%	21,215
Bingo Indust. Blackmores Ltd	5.7% 7.7%	938 1,583	GPT Group GWA Group Ltd	1.2% 3.7%	11,118 839	Mortgage Choice Mt Gibson Iron	0.7% 0.1%	109 937	Sealink Travel Seek Ltd	0.6% 3.7%	391 6,320
Bluescope Steel	0.1%	7,319	GWR Group Ltd	0.0%	25	Myer Holdings	11.0%	390	Select harvest	0.9%	561
Blue Sky Alt In Boart Longyear	4.5% 0.0%	51 105	Galaxy Res. Galilee Energy	15.4% 0.0%	844 94	Mystate Ltd NRW Holdings	0.5% 0.5%	397 887	Senex Energy Service Stream	2.6% 0.5%	472 855
Boral Limited	0.8%	5,780	Gascoyne Res.	0.9%	50	Nanosonics Ltd	5.4%	1,227	Servcorp Ltd	0.3%	289
Botanix Pharma. Brainchip Hold.	0.1% 0.0%	91 71	Genex Power Genworth Mort.	0.0% 5.3%	78 1,094	Nat'l Aust Bank National Stor.	1.3% 3.2%	70,492 1,183	Seven Group Seven West Med.	2.1% 0.3%	6,156 814
Brambles Ltd	0.4%	19,030	Getswift Ltd	0.4%	44	Navitas Ltd	0.7%	2,042	Sheffield Res.	0.1%	148
Bravura Sol. Breaker Res NL	0.3% 0.0%	1,148 78	Gold Road Res. Goodman Group	3.5% 0.6%	764 24,233	Navigator GI In Nearmap Ltd	0.0% 0.6%	482 1,267	Shopping Centre Sigma Health.	0.6% 1.9%	2,286 652
Breville Group	1.2%	2,158	Graincorp	1.3%	2,163	NetComm Wire.	0.4%	157	Silex Systems	0.0%	53
Brickworks Ltd Buddy Platform	1.0% 0.1%	2,850 70	Growthpoint Pro HT&E Limited	1.1% 5.5%	2,991 500	Netwealth Group New Century Res	3.8% 2.9%	1,982 424	Silver Chef Ltd Silver Heritage	0.8% 0.0%	55 13
Buru Energy Ltd	0.1%	106	HUB24 Limited	7.2%	810	New Hope Corp.	0.3%	3,475	Silver Lake Res	2.7%	366
C.S.R. Ltd CIMIC Group	5.7% 0.5%	1,740 16,291	Hansen Tech. Harvey Norman	0.4% 8.8%	597 4,507	Newcrest Mining News Corp.	0.6% 3.9%	18,822 1,006	Sims Metal Mgmt Slater & Gordon	7.3% 0.0%	2,270 143
CSG Ltd	0.0%	91	Healius Ltd	2.5%	1,680	Nextdc Limited	11.3%	2,134	Smartgroup Corp	0.5%	1,111
CSL Limited Caltex Austrlia	0.2% 1.7%	90,331 7,214	Healthscope Highfield Res.	0.4% 0.9%	4,266 201	Nib Holdings Nick Scali Ltd	1.1% 3.3%	2,606 475	Sonic Health Soul Pattinson	1.3% 1.0%	11,413 7,211
Cann Group	0.0%	182	Horizon Oil Ltd	0.0%	150	Nickel Mines	0.1%	465	South32 Limited	0.7%	19,095
Cardno Ltd Cardinal Res.	0.2% 0.3%	524 136	Hotel Property Huon Aquacult.	0.4% 0.1%	476 412	Nine Entertain. Noni B Limited	2.3% 0.0%	2,899 320	Spark Infrastru Speedcast Int'l	3.4% 10.5%	3,835 907
Carnarvon Pet.	0.0%	577	I-SignThis Ltd	0.1%	285	Nthn Star Res.	1.3%	5,704	St Barbara Ltd	0.9%	2,186
Carsales.com Cash Converters	5.4% 0.1%	3,098 120	IDP Education IMF Bentham Ltd	0.8% 3.4%	3,799 595	Nufarm Limited Nuheara Limited	7.1% 0.0%	1,993 67	StarGroup Ltd Star Entertain.	0.0% 1.1%	2 4,045
Catapult Group	0.5%	137	IOOF Holdings	8.5%	2,254	OFX Group	1.0%	432	Starpharma Hold	2.3%	379
Cedar Woods Prp Celsius Res.	0.9% 0.3%	429 16	IPH LImited IRESS Limited	0.5% 0.3%	1,275 2,202	OM Holdings OZ Minerals Ltd	0.0% 1.1%	960 3,307	Steadfast Group Sth Cross Media	1.7% 0.4%	2,546 907
Centuria Indust	0.5%	790	Icar Asia Ltd	0.0%	44	Oil Search Ltd	1.2%	12,280	Stockland	1.5%	8,827
Challenger Ltd Champion Iron	6.6% 0.0%	4,963 803	Iluka Resources Imdex Limited	0.3% 0.0%	3,683 416	Onemarket Ltd Onevue Holdings	0.1% 0.1%	60 127	Suncorp Group Sundance Energy	0.8% 0.8%	17,841 244
Charter Hall Ed	1.5%	866	Impedimed Ltd	2.9%	89	Ooh!Media	1.0%	840	Sundance Res.	0.0%	43
Chart H Retail Charter Hall GR	3.9% 1.0%	1,880 4,336	Incitec Pivot Independ. Group	0.3% 3.8%	5,492 2,811	Orica Ltd Origin Energy	1.4% 0.5%	6,835 12,949	Superloop Ltd Super Retail Gr	2.8% 8.8%	318 1,536
Chart Hall Long	0.3%	1,269	Infigen Energy	2.2%	478	Orocobre Ltd	12.5%	894	Sydney Airport	1.0%	16,612
Class Limited Clean Teg Hold.	1.3% 4.8%	183 235	Ingenia Com Grp Inghams Group	0.5% 17.2%	692 1,639	Orora Limited Pact Group Hold	0.4% 4.8%	3,813 987	Syrah Resources TPG Telecom Ltd	17.0% 1.1%	399 6,263
Cleanaway Waste	0.7%	4,513	Insurance Aust.	0.3%	18,257	Paladin Energy	0.1%	289	Tabcorp Holding	3.5%	9,635
Clinuvel Pharm. Clover Corp.	0.4% 0.0%	1,302 304	Int Research Invocare Ltd	1.9% 11.5%	423 1,581	Panoramic Res. Pantoro Limited	0.0% 0.2%	227 194	Taruga Minerals Tassal Group	0.0% 0.5%	9 886
CocaCola Amatil	1.6%	6,176	Ioneer Limited	1.8%	280	Paragon Care	0.1%	152	Technology One	3.3%	2,470
Cochlear Ltd Coles Group	0.8% 2.3%	10,240 15,233	Iselect Limited Isentia Group	1.0% 0.0%	153 43	Paradigm Bio. Paringa Res Ltd	0.0% 0.0%	189 62	Telstra Terracom Ltd	0.7% 0.1%	38,296 258
Collection Hse	5.2%	180	lve Group	0.2%	336	Pendal Group	2.9%	2,818	The Reject Shop	0.7%	79
Collins Foods Com'wealth Bank	0.1% 2.1%	753 129,546	JB Hi-Fi Ltd James Hardie	12.7% 3.4%	2,748 8,204	Peninsula En. Perpetual Ltd	0.1% 4.2%	48 1,792	Theta Gold Mine Thorn Group Ltd	0.0% 0.7%	36 73
Computershare	0.8%	9,393	Janus Henderson	3.5%	2,064	Perseus Mining	0.8%	431	Tiger Resources	0.0%	106
Cooper Energy Corp Travel M.	4.1% 4.2%	778 2,741	Japara Health. Jupiter Mines	3.7% 1.5%	362 656	Piedmont Lith. Pilbara Mineral	0.1% 8.8%	74 1,247	Titomic Ltd Toro Energy Ltd	0.1% 0.0%	136 56
Costa Group	3.5%	1,724	Karoon Energy	5.1%	257	Pinnacle Invest	1.3%	919	Transurban Grp	1.3%	33,521
Credit Corp Cromwell Prop.	5.7% 1.4%	1,068 2,466	Kidman Res Ltd Kogan.com Ltd	5.2% 4.6%	506 375	Pioneer Credit Platinum Asset	0.8% 4.5%	150 3,168	Treasury Wine Tungsten Mining	2.7% 0.0%	11,075 215
Crown Resorts	1.4%	7,997	Leigh Creek En.	0.0%	94	Polynovo Ltd	1.1%	486	Unibail-Rod.	0.8%	4,251
CuDeco Ltd Cybg plc	0.0% 1.3%	93 3,329	LendLease Group Lifestyle Com.	1.6% 0.0%	7,262 544	Praemium Ltd Premier Invest	0.5% 0.5%	227 2,699	Valor Resources Vicinity Centre	0.0% 0.5%	4 9,731
Dacian Gold Ltd	3.3%	587	Link Admin.	2.4%	4,103	Prime Media Grp	0.0%	82	Villa World Ltd	2.6%	254
Data 3 Ltd Decmil Group	0.0% 0.0%	257 205	Liq Natural Gas Lithium Power	5.0% 0.0%	283 58	Pro Medicus Ltd PropertyLink	0.0% 0.0%	1,579 699	Village Road. Virgin Aust	1.2% 0.0%	649 1,689
Dexus	1.8%	12,786	Livetiles Ltd	0.2%	267	Q.B.E. Insur.	1.5%	16,409	Virtus Health	0.1%	323
Dicker Data Ltd Domain Holdings	0.8% 6.5%	599 1,499	Livehive Ltd Longtable Group	0.0% 0.6%	168 25	Qantas Airways Qube Holdings	0.5% 1.2%	9,201 4,319	Vita Group Ltd Viva Energy Grp	0.1% 3.0%	237 4,803
Domino's Pizza	9.6%	3,623	Lovisa Holdings	2.2%	1,029	Quintis Ltd	8.3%	115	Viva EnergyREIT	0.3%	1,884
Donaco Inter'l Downer EDI Ltd	0.1% 1.8%	58 4,508	Lynas Corp Ltd MG Unit Trust	6.9% 0.0%	1,088 67	RCR Tomlinson REA Group Ltd	4.2% 1.8%	231 10,710	Vocus Group Ltd Volpara Health	3.2% 0.0%	2,253 222
DuluxGroup Ltd	2.6%	2,915	MMA Offshore	4.4%	142	Ramelius Res.	0.1%	384	WPP AUNZ Ltd	0.4%	545
EML Payments ERM Power Ltd	1.5% 0.2%	434 460	MMJ Group MNF Group	0.0% 0.2%	56 291	Ramsay Health Reckon Limited	3.5% 0.0%	12,836 76	Wagners Hold. Webjet NL	2.8% 0.3%	494 2,073
Eclipx Group	1.5%	585	MOD Resources	0.3%	97	Red River Res.	0.0%	76	Webster Ltd	0.1%	561
Elders Limited Elmo Software	0.6% 0.2%	735 140	MYOB Group Maca Limited	0.1% 3.8%	2,003 251	Red Emperor Res Redbubble Ltd	0.1% 0.1%	51 261	Wellard Limited Wesfarmers Ltd	0.0% 1.6%	28 39,106
Emeco Holdings	1.2%	659	Macquarie Group	0.3%	43,739	Reece Limited	0.1%	5,619	Westpac Banking	1.9%	93,015
Energy World Energy Resource	0.8% 0.2%	180 163	Magellan Fin Gp Magnis Energy T	1.4% 0.2%	6,225 171	Regis Resources Regis Health.	1.8% 2.2%	2,702 956	West African R. Western Areas	0.1% 4.2%	242 610
EservGlobal Ltd	0.0%	139	Mayne Pharma Gr	1.0%	1,132	Reliance W/wide	5.9%	3,674	Westgold Res.	3.2%	393
Estia Health Event Hospital.	3.0% 0.1%	602 2,075	McMillan Shake. Medical Dev Int	1.7% 0.2%	1,004 288	Resolute Mining Resonance HIth	5.6% 0.1%	841 29	Whitehaven Coal Wisetech Global	3.4% 3.1%	4,566 6,166
Evolution Min.	0.1%	5,923	Medibank Priv.	2.5%	7,656	Retail Food Grp	3.4%	37	Woodside Petrol	0.6%	33,056
FAR Ltd FBR Limited	1.9% 0.3%	322 127	Mesoblast Ltd Metals X Ltd	7.6% 5.2%	598 203	Reva Medical Ridley Corp.	0.1% 0.1%	71 429	Woolworths Grp Worley Group	2.6% 2.1%	39,852 6,621
Flamingo Al Ltd	0.0%	7	Metcash Ltd	11.3%	2,410	Rio Tinto Ltd	4.3%	33,632	Yancoal Aust.	0.0%	5,348
Flexicorp Ltd Flight Centre	1.1% 4.9%	526 4,627	Michael Hill	0.2%	294	Rural Funds Grp	0.2%	747	Yowie Group Ltd Zip Co Ltd	0.2% 0.4%	16 515
				1.00		D 1.0	т.				

Performance Forecasts" are computer generated predictions of the relative future price performance of a company's shares over the next three to six months. Performance Forecasts are calculated for every listed NZ share (except Investment Trusts) on a rating scale using the letters "A" (Highest potential for capital appreciation over the next 3-6 months), "B" (Above Average), "C" (Average), "D" (Below Average) and "E" (Lowest). These predictions are NOT buy or sell recommendations, but can be useful to help time planned purchases or sales, or to identify shares worthy of further study and analysis.

Performance Forecast Price		P/E Gross atio Yield	Performance Forecast Price	Price/Sales P/I Ratio Rat		Performance Forecast Price	Price/Sales Ratio	P/E Gross Ratio Yield
A2 Milk Company A 1472 AFT Pharma. B 205 AMP Limited A 240 AWF Madison Grp A 160 Abano Health. A 595 Air New Zealand A 254 Akd Int Airport A 763 Allied Farmers D 7.7 Aorere Res. N/R 0.1 Argosy Property B 128 Arvida Group C 127 Asset Plus C 58 Augusta Capital C 112 Barramundi Ltd Bathurst Res. C 18 Bethunes Invest C 2.0 Blis Technology C 1.7 Briscoe Group C 340 Burger Fuel D 48 CBL Corporation B 317 CDL Investments D 78 Cavalier Corp C 48 Col Motor Co A 805 Col Motor Co A 805 Comvita C 245 Contact Energy A 642 Contact Energy A 643 Contact Energy A 643 Contact Energy B 999 EROAD Ltd C 270 Ebos Group Ltd A 2110 Energy Mad Ltd B 2.2 Evolve Educat. C 22 F & P Health. B 1509 Fletcher Build. C 484 Foley Fam Wines Fonterra S/H Fd Fd Freightways Ltd A 786 Freightways Ltd A 786 Genesis Energy Genetech Group B 167 Geol Ltd D 15 Goodman Prop. B 167 Green Cross H. C 100 Hallenstein G. 830	0.66 N 0.99 1 1 0.62 1 1 0.634 N/A	E 7 0 4 7 4 8 E 1 9 8 3 5 E E E 2 E E 2 E 2 5 7 8 8 8 1 8 5 5 2 E 2 E 2 1 E E 2 E 1 E 4	Heartland Bank ReGPS Limited B 57 Infratil NZ B 388 Investore Prop. B 158 Just Water Int. C 36 Kathmandu Ltd C 245 Kingfish Ltd B 141 Kiwi Property B 142 Mainfreight Grp A 3255 Marlin Global C 88 Marsden Mar. B 527 Mercury NZ B 369 Mercury NZ B 369 Mercury NZ B 369 Mertidian Energy B 388 Mertidian Energy B 500 Methven Limited B 162 Methven Per Glass C 300 Moa Group Ltd C 41 NZ Exchange Ltd C 40 NZ King Salmon D 232 NZ Oil & Gas N/R 49 NZ Ning Salmon D 232 NZ Windfarms C 1.0 NZ Windfarms C 1.0 NZ Windfarms C 1.0 NZF Group C 1.0 NZF Group C 1.0 NZSX 50 Port. B 267 NZX Aust MidCap B 671 NZY Aus	8.75 1.88 1.11 1.11 1.11 1.125 3.60 1.253 1.12 2.14 2.53 1.13 2.53 1.12 2.14 2.30 1.54 2.30 1.54 2.30 1.54 2.30 1.54 3.56 1.33 1.54 3.56 1.33 1.54 3.56 1.33 1.54 3.56 1.33 1.54 3.56 1.33 1.54 3.56 1.33 1.54 3.56 1.33 1.54 3.56 1.33 1.54 3.56 1.33 1.54 3.56 1.33 1.54 3.56 1.33 1.54 3.56 1.33 1.34 1.35 1.36 1.36 1.37 1.38 1.39 1.39 1.39 1.39 1.39 1.39 1.39 1.39	ENION NICE NICE NICE NICE NICE NICE NICE NIC	Rubicon Limited Ryman Health. SL Systems Ltd D 64 Sanford Limited E 640 Sanford Limited E 640 Sanford Limited E 640 Satara Co-op E 58 Scales Corp Ltd D 475 Scott Tech. Ltd E 270 SeaDragon Ltd E 0.3 Sealegs Corp E 13 Seeka Kiwifruit C 495 Serko Limited D 330 Skellerup Hold. C 210 Swy Network TV D 133 Sky City Ltd D 377 Smartpay NZ Ltd C 20 Smiths City E 30 Snakk Media Ltd Sol. Dynamics E 156 South Port NZ D 680 Spark NZ Ltd D 370 Stride Property D 200 Stride Property D 200 Stride Property D 200 Stride Property D 200 Stride Property D 180 T&G Global D 180 T&G Global D 180 T&G Global D 180 T&G Global D 180 TeamTalk Ltd D 473 Tower Limited E 67 Training Sol. D 473 Training Sol. D 370 Trust Power Ltd D 388 Training Sol. D 473 Training Sol. D 473 Training Sol. D 370	1.67 1.52 4.47 0.946 N/A 1.68 0.62 2.58 0.07 0.09 1.36 4.38 0.22 9.86 N/A 2.78 0.29 0.73 4.85 2.13 0.37 N/A 2.13 0.37 N/A 2.13 1.45 2.65 9.85 1.37 0.24 0.24 0.24 0.25 0.24 0.26 0.27 0.27 0.27 0.27 0.27 0.27 0.27 0.27	37 Nil 1.8 1.8
A.P. Eagers A. 749 AGL Energy Ltd A.S. Limited A. 806 AMP Ltd B. 231 ANZ Bank B. 975 ARB Corporation ASX Limited A. 6962 AVEO Group A. 212 Abacus Property Adelaide Bright Afterpay Touch Altium Limited A. 254 Amoor Ltd Amoor Ltd A. 243 Amoor Ltd Amoor Ltd Ansell Ltd A. 254 Appen Limited A. 2522 Appen Limited Aristocrat Leis Atlas Arteria Aristocrat Leis Aurizon Hold. Aust Foundation Aust United In Aventus Retail BHP Group Ltd BBHR BHR BHR BHR BHR BHR BHR BHR Group Ltd BBHR Group A 1658 BCH BHR Brantles Ltd BHR Group Brickworks Ltd CS.R. Ltd	1.12 2.72 2.108 1.486 2.186 2.188 6.92 1.78 1.	2380396E58892580927608853183713539427385123521491157193460515296112931444N024135524447444821N730511227314346351051N521137512	Domino's Pizza B 4231 Downer EDI Ltd A 758 DolluxGroup Ltd A 758 Event Hospital. A 1289 Evolution Min. B 4577 Filight Centre B 4577 Fortescue Metal A 650 Freedom Foods B 492 G.U.D. Holdings A 1298 G8 Education A 616 Goodman Group B 1336 Growthpoint Pro B 411 Harvey Norman A 382 Healthscope A 245 Healthscope A 245 Hutchison Tel. IDP Education A 1493 IOP Education A 1493 IOOF Holdings B 4221 Incitec Pivot B 4221 Independ. Group A 476 Inghams Group A 476 Inghams Group A 476	1.58	3 9 8 2 0 7 7 4 2 1 8 8 4 2 1 8 2 5 2 5 2 7 1 8 2 5 2 6 5 7 1 7 7 8 8 0 8 2 3 4 5 9 8 0 6 8 0 9 8 0 5 1 7 1 3 1 9 3 5 2 7 1 5 1 2 1 5 7 3 2 7 1 5 1 5 1 2 1 5 1 5 1 2 1 5 7 3 2 7 1 5 1 5 1 2 1 5 1 5 1 2 1 5 1 5 1 5 1 5	Oil Search Ltd B 806 Orica Ltd B 1799 Origa Energy B 736 Origin Energy A 316 Perpetual Ltd A 886 Perpetual Ltd A 3848 Perpetual Ltd A 3848 Platinum Asset A 540 Premier Invest A 1706 Pro Medicus Ltd A 1524 Purifloh Ltd C 342 Quantas Airways B 566 Qube Holdings A 269 REA Group Ltd A 8131 Ramsay Health A 6352 Regis Resources A 6352 Reliance Wivide A 4313 Rior Tinto Ltd A 695 Sartost Ltd A 695 Santos Ltd A 695 Saracen Mineral B 247 Sims Metal Mgmt B 247 Sims Metal Mgmt	5.64 1.27 0.90 4.91 3.33 N/91 2.26 N/A 0.56 0.289 N/A 0.56 0.289 N/A 0.56 1.27 1.37 1.37 1.37 1.37 1.37 1.37 1.37 1.3	1.8 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5

Dividend\$ Cents per Ex- Pay- Ta

	Cents per	Ex-	Pay-	Tax
Company	Share	Date	able	Credi
Air New Zealand	11.00	15-03	27-03	Full
Barramundi Ltd	1.25	14-03	28-03	-
CDL Investments	3.50	02-05	17-05	Full
Chorus Ltd	9.50	18-03	16-04	Full
Contact Energy	16.00	20-03	09-04	3.8889
Ebos Group	34.50	15-03	05-04	3.3542
Fletcher Buildings	8.00	22-03	10-04	Nil
Freightways Ltd	15.00	15-03	01-04	Full
Heartland Bank	3.50	14-03	29-03	Full
Marlin Global	1.80	14-03	28-03	-
Marsden Marine	6.75	15-03	22-03	Full
Meridian Energy	5.70	28-03	17-04	1.9063
Meridian Energy specia	ıl 2.44	28-03	17-04	2.4400
Methven Ltd	4.69	-	-	0.6900
Metlifecare	3.75	15-03	22-03	Nil
Millennium & Copthorne	e 7.50	09-05	17-05	Full
NZ King Salmon	2.00	13-03	22-03	Full
NZ Refining Company	4.50	07-03	21-03	Full
NZX Ltd	3.10	07-03	22-03	Ful
PGG Wrightson	0.75	15-03	05-04	Full
Precinct Properties	1.50	12-03	27-03	0.2715
Property For Industry	2.10	04-03	13-03	Full
Seeka Group	12.00	15-03	22-03	Full
Skellerup Holdings	5.50	07-03	21-03	1.0694
Sky TV Network	7.50	08-03	15-03	Full
South Port NZ	7.50	28-02	06-03	Full
Spark NZ	11.00	15-03	05-04	Full
Spark NZ special	1.50	15-03	05-04	Full
Steel & Tube Holdings	3.50	15-03	29-03	Full
Summerset Group	7.20	08-03	21-03	Nil
Vista Group	2.10	11-03	22-03	Full
Vital Healthcare Proper	ty 2.1875	15-03	29-15	0.3477
Aus	tralian Shar	es		
ARQ Group	45.00	05-04	30-04	
CPT Global	0.25	14-03	20-05	
Fiducian Group	11.00	27-02	14-03	
Finbar Group	3.00	04-03	12-03	
Iluka Resources	19.00	07-03	04-04	
Integrated Research	3.50	27-02	16-04	
McMillan Shakespeare	34.00	07-03	22-03	
Michael Hill Internationa	al 2.50	12-03	27-03	

15.00

10.00

OZ Minerals

The Reject Shop

11-03 26-03

15-03 08-04

Total Ret	urn Index f	or All List	ted Shares
Feb 11	1668.06	Feb 18	1675.13
Feb 12	1671.61	Feb 19	1679.89
Feb 13	1674.62	Feb 20	1679.76
Feb 14	1670.52	Feb 21	1682.35
Feb 15	1674.06	Feb 22	1682.51
Feb 25	1681.59	Mar 4	1686.31
Feb 26	1678.51	Mar 5	1682.83
Feb 27	1678.71	Mar 6	1684.62
Feb 28	1681.76	Mar 7	1686.10
Mar 1	1681.68	Mar 8	1691.09

Next Issue:

The next issue of *Market Analysis* will be emailed in four weeks time on <u>Monday April 8, 2019</u>.

The print version will be delivered later that week, depending upon printing and postal delivery times.

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