

Market Analysis

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Inside Market Analysis

Recent increases in Rare Earth prices could
double Greenland Minerals profits 5
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Summary and Recommended Investment Strategy.

Economic growth (albeit off of Covid-19 lows) and rising inflation (owing to government stimulus and money printing) is favourable for commodity prices and Resource shares. Add to that the long term supply/demand imbalance in renewable energy strategic minerals and our portfolio is focused on Rare Earth, Cobalt/Nickel, Copper and Natural Gas companies.

Investment Outlook.

Donald Sadoway, a Professor of Material Chemistry at the Massachusetts Institute of Technology (with special interest in Energy Storage and Batteries) argues that “If you want to make something dirt cheap, make it out of dirt” adding “preferably dirt that is locally sourced”.

A good example is semi-conductors. They are “dirt common and dirt cheap” and made from Silicon Dioxide or silica which is more commonly called quartz or sand. Ultra-pure silica sand costs less than US\$100/tonne or less than 10 cents a kilogram. Simple semi-conductors cost a few cents and can be found everywhere. A complex semi-conductor, for example the CPU for a top end laptop, may cost \$500-1000, but contains less than one cent worth of silica.

“Dirt cheap” is, of course, one of the criteria - “Better, Faster, Cheaper” - for any successful Technology.

Today there is an expectation of a Renewable Energy boom. In the US, the Democrats will reverse Trump’s “we are putting our coal miners back to work” policy and pursue cleaner energy technologies, along with Europe and China and most other countries. And there is an expectation that after the world “fixes Covid-19” it will “fix climate change”.

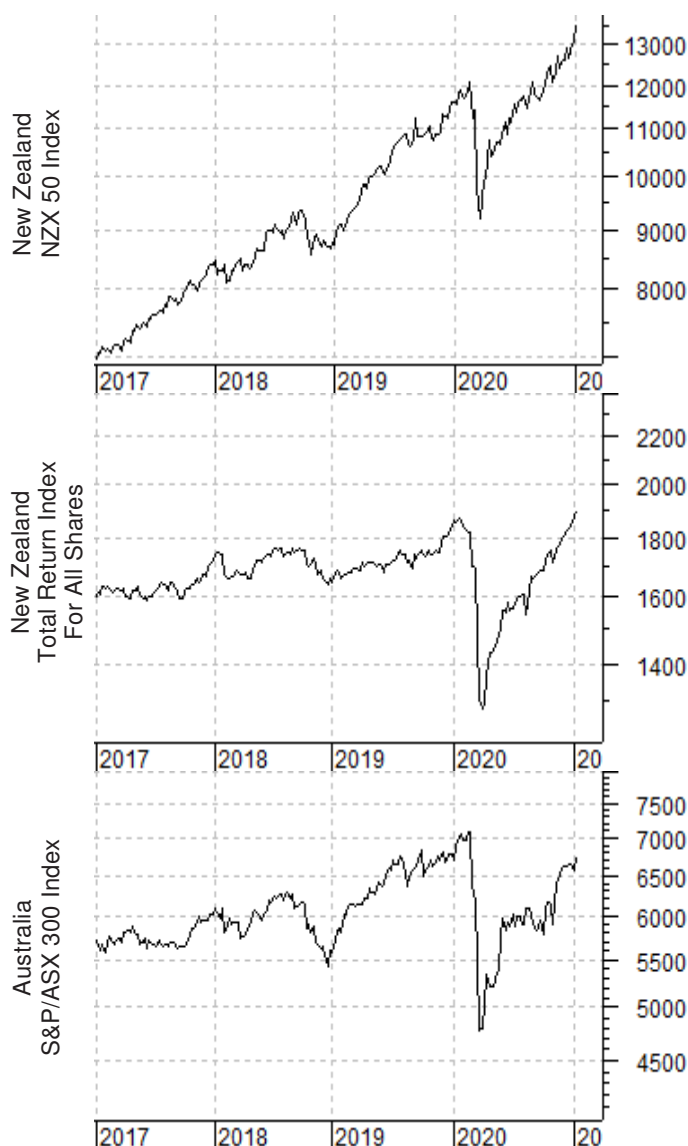
That *may* be a little unrealistic as the history of human development is one of “muddling through”. Advancement is confusing, complex and messy - and there are never any easy, simple fixes.

When Mr Market thinks renewable energy or EVs or rechargeable batteries he buys Lithium producer shares. That may not be the best option as Lithium is “dirt common and dirt cheap”. Lithium mining is a boom/bust business with marginal profitability.

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Stockmarket Forecasts

	One-Month	One-Year
Australia:	80% (Bullish)	77% (Bullish)
New Zealand:	80% (Bullish)	62% (Bullish)



Recommended Investments

2020 Annual Returns

Our *Recommended Portfolio* was up +28.6% in 2020 (i.e. from January 10, 2020 to January 8, 2021).

That out-performed the ASX300 index which fell -2.1% and the NZX50 Index which rose up +16.6% (but including dividends and *imputation credits*). The unweighted TR Index was up just +2.3%.

Elixir Energy rose +430.3%, **CardieX** recovered +148.3%, **Greenland Minerals** was up +128.0% and **OZ Minerals**, **The Reject Shop** (held for six months) and **Venturex** (held for only five months) were each up over +95%. **ARQ** was down -64.4%, **AJ Lucas** was down -67.1% and **Smith City Group** was down -53.8%.

Cavalier Corporation reports that wool carpet demand has been “encouraging and stronger than anticipated”. For the first five months of the current financial year, woollen carpet sales volumes were up 10% with associated revenues up 24%. Australian sales volumes were down about 10% - owing to shipping delays, port strikes and Covid-19 restrictions - but revenues were down only 2%.

First half normalised earnings (before interest, tax and depreciation) are expected to be 33-67% higher than the previous year (although off a low base).

The sale of synthetic stocks enabled the company to repay all bank debt in November.

Cavalier Corporation



Steel & Tube Holdings reports “solid trading” for the first five months of the current financial year, with first half earnings (before interest and tax) expected to be 15-30% higher at \$6.5-7.5 million. That is, however, still a low, inadequate level of earnings, so not a particularly “solid” result.

This was helped by “busy residential and infrastructure sectors”, but with a “softening non-residential construction sector”.

The company had cash of \$24 million at the end of November and no debt. It has also entered an unconditional contract to sell (for \$7 million) a property at 26-32 Hautonga Street, Petone, Lower Hutt, and lease it for two years (plus two rights of renewal of one year each).

Steel & Tube Holdings



Australian Shares

(This section is in Australian currency, unless stated.)

AcruX Ltd has raised \$7.8 million from the placement of 49.8 million shares at 15.7 cents and will seek a further \$2.0 million from a *Share Purchase Plan* at the same price. The Share Purchase Plan will close on 29 January.

Almost two-thirds of the placement shares were issued to **Bioscience Managers Translation Fund 1** which will own about 10% of the company.

AcruX Ltd



Ardea Resources has begun drilling 17 holes (to a depth of 130 metres) at *Lily Albany* and 19 holes (to 40-140 metres) at *Zeus* in December.

Diamond drilling (to produce core samples) is planned for *Zeus*, *Lily Albany* and *Big Four Gold* in January.

The main attraction of this company, however, is its development-ready (subject to financing and an offtake agreement), very large Cobalt/Nickel deposits.

Ardea Resources



Brickworks reports that its 39.4% owned associate, **Washington H. Soul Pattinson & Company** has sold 50.0 million **New Hope Corporation** shares for \$70.2 million (about 140 cents per share) in early December, leaving it with 365,696,418 New Hope shares or 43.94% of that company.

(Continued on Page 4)

Portfolio of Recommended Investments

CURRENT ADVICE	Company	Code	Initial Recommendation - Date -	Price	Performance Forecast	Issued Shares (mil.)	Volatility Ratio	Price/Sales Ratio	Price/Earnings Ratio	Gross Dividend Yield	Recent Share Price	Cash Dividends Rec'd	Total Return %
<u>NZ Shares</u>													
HOLD	CDL Investments Ltd	CDI	12/01/99	25.0	D	278.8	1.2	3.29	9	4.5	108	43.3	+505%
HOLD	Cavalier Corporation	CAV	05/12/95	156*	D	68.7	2.0	0.22	NE	Nil	37	282.0	+104%
HOLD	Colonial Motor Company	CMO	10/11/92	128*	C	32.7	0.5	0.38	17	5.1	877	689.8	+1124%
HOLD+	South Port New Zealand	SPN	13/02/96	120	A	26.2	0.5	4.43	21	4.8	752	354.8	+822%
HOLD	Steel & Tube Holdings	STU	08/08/00	139*	C	166.0	1.3	0.36	NE	Nil	90	351.1	+217%
<u>Australian Shares (in Aust cents)</u>													
HOLD	Acrux Limited	ACR	12/05/14	99.0	D	168.6	2.7	21.53	NE	Nil	16.0	14.0	-70%
BUY	Ardea Resources	ARL	13/01/20	54.5	E	117.3	1.8	NA	NE	Nil	50	Nil	-8%
HOLD	AJ Lucas Group	AJL	13/05/03	107*	D	1196.3	7.6	0.21	NE	Nil	2.6	36.4	-64%
HOLD	ALS Limited	ALQ	12/10/99	72.3*	A	482.4	0.6	2.76	65	1.7	1048	372.5	+1864%
HOLD	Atlas Pearls & Perfume	ATP	14/05/96	73.0	C	424.8	10.4	0.46	NE	Nil	1.5	17.5	-74%
BUY	Big River Gold	BRV	10/08/20	3.8	C	1317.2	5.5	NA	NE	Nil	4.3	Nil	+13%
HOLD+	Brickworks Ltd	BKW	12/11/12	1115	A	151.6	0.5	3.03	20	3.1	1924	359.5	+105%
HOLD+	CardieX Ltd	CDX	11/11/13	15.0	C	753.2	4.4	12.63	NE	Nil	7.2	Nil	-52%
HOLD	CPT Global Ltd	CGO	10/03/08	88.0	B	38.3	2.1	0.46	13	4.2	30	21.3	-42%
BUY	Cynata Thera.	CYP	13/03/17	50.0	E	117.1	1.3	20.04	NE	Nil	77	Nil	+54%
BUY	Deterra Royalties ¹	DRR				528.5	0.9	NA	NE	Nil	468	Nil	
HOLD	Elixir Energy	EXR	07/12/19	4.2	C	733.2	2.8	NA	NE	Nil	17.5	Nil	+317%
BUY	FBR Limited	FBR	07/07/17	13.5	C	2079.2	5.7	NA	NE	Nil	4.5	Nil	-67%
HOLD-	Fiducian Group	FID	11/02/08	260	A	31.4	0.6	3.66	19	3.6	637	151.1	+203%
HOLD+	Finbar Group Ltd	FRI	12/04/10	106	B	272.1	1.1	1.57	0	3.4	89	78.5	+58%
BUY	Greenland Minerals	GGG	11/11/19	11.0	C	1191.0	1.9	NA	NE	Nil	29	Nil	+159%
HOLD	Ignite Ltd	IGN	08/04/03	82.2*	C	89.6	5.8	0.03	NE	Nil	3.8	70.5	-10%
HOLD	Iluka Resources Ltd ¹	ILU	12/10/04	471	A	422.8	0.6	1.25	5	1.9	672	314.0	+208.7%
HOLD+	Integrated Research	IRI	14/01/08	40.0	B	172.2	0.7	4.33	20	3.0	254	70.5	+711%
HOLD	McMillan Shakespeare G	MMS	07/11/16	1041	A	77.4	0.7	1.90	16	2.8	1208	247.0	+40%
HOLD	Michael Hill Int'l Ltd	MHJ	11/06/91	4.4*	B	387.8	1.7	0.54	87	2.2	69	72.3	+3090%
BUY	Mt Gibson Iron	MGX	10/11/14	44.0	A	1185.9	1.3	3.97	16	4.1	98	12.0	+150%
HOLD	Nova Eye Medical	EYE	14/03/06	49.0	B	143.6	1.8	3.82	NE	Nil	34	42.5	+56%
HOLD	Opthea Limited	OPT	10/02/04	188	E	337.7	1.0	NA	NE	Nil	203	65.0	+43%
HOLD+	OZ Minerals	OZL	14/03/16	522	A	331.3	0.4	6.15	42	1.1	2102	79.0	+318%
BUY	Prophecy International	PRO	08/09/08	26.0	E	64.1	1.5	3.16	NE	Nil	67	24.5	+252%
BUY	Reckon Limited ²	RKN	08/08/16	141	C	113.3	1.3	1.22	11	6.2	81	16.0	+2%
HOLD-	SIV Capital Ltd	SIV	13/11/17	740	B	39.3	2.1	0.91	8	Nil	33	40.0	-90%
BUY	St Barbara	SBM	12/08/19	396	B	705.4	0.7	2.03	15	3.3	239	12.0	-37%
HOLD+	Venturex Resources	VXR	10/08/20	6.8	C	279.9	3.0	NA	NE	Nil	13.5	Nil	+99%
HOLD+	Woodside Petroleum	WPL	08/04/19	3410	A	962.2	0.5	3.37	15	5.2	2481	172.6	-22%

The average Total Return (i.e. both Capital Gains/Losses plus Dividends received) of all current investments from initial recommendation is +287.2%. This is equal to an average annual rate of +24.6%, based upon the length of time each position has been held.

The average annual rate of gain of ALL recommendations (both the 35 current and 175 closed out) is +28.9%, compared with a market gain of +3.9% (by the SRC Total Return Index).

CURRENT ADVICE is either Buy, Hold+, Hold, Hold- or Sell. Hold+ indicates the most attractive shares not rated as Buy. Hold- indicates relatively less attractive issues.

* Initial Recommendation Prices adjusted for Share Splits, Bonus and Cash Issues.

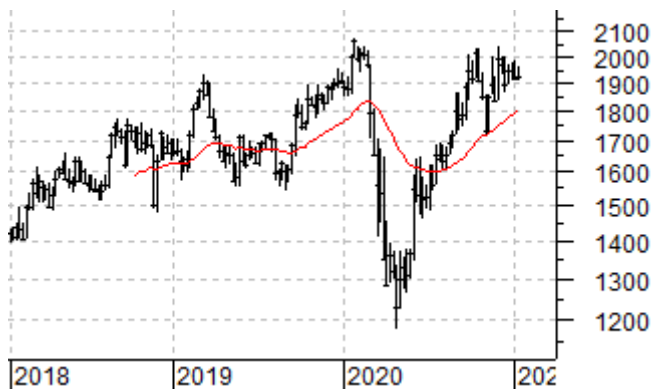
(1) Iluka Resources includes a share of Deterra Royalties.

(2) Reckon Ltd's return includes 1/3 share of GetBusy plc (GETB) worth 80.5 pence (140.8 Aust cents).

Recommended Investments

(Continued from Page 3)

Brickworks Ltd



Big River Gold has placed 408 million shares at 5.0 cents to raise \$20.4 million. This increases the issued capital by over 30%, requiring shareholder approval at a General Meeting planned for this month, but provides the company with a large amount of cash.

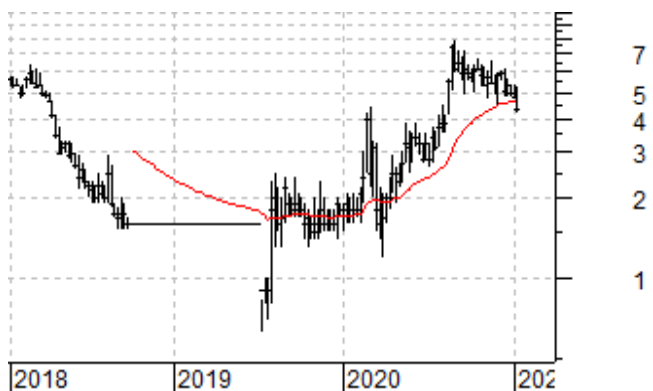
Canadian based resource investor, **Dundee Goodman Merchant Partners**, will subscribe for almost 40% of the placement and own 9.2% of the company.

The money raised will “advance the development and construction of the 2Mtpa Stage 1 operation” and “engineering studies to modify and optimise the existing Stage 1 design to minimise disruption and downtimes when transitioning to a Stage 2 expansion”.

The Stage 1 development cost has risen from US\$90.7 million to US\$107 million.

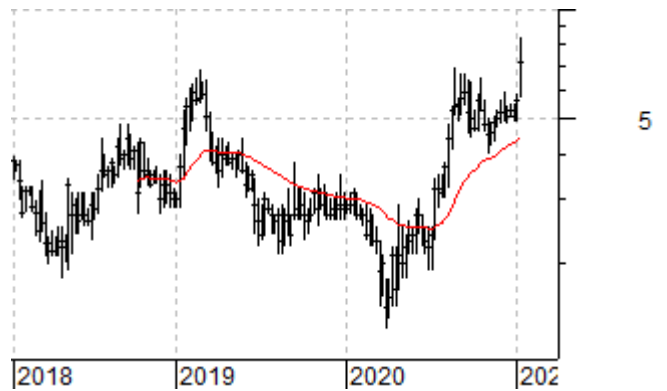
Big River Gold also plans to consolidate every 8 existing shares (worth about 5 cents each) into 1 new share (which would be worth about 40 cents). Every 8 options (exercisable at 2 cents on 30 June 2022) will become 1 new option exercisable at 16 cents.

Big River Gold



CardieXLtd received *Share Purchase Plan* applications of \$3.2 million - over three times the \$1.0 million sought - but will accept all valid applications.

CardieX Ltd



Cynata Therapeutics has raised \$15 million from the placement of 21.43 million shares at 70 cents and seeks to raise a further \$5.5 million from a non-renounceable 1 for 15 cash issue to existing shareholders at 70 cents. The cash issue closes on 13 January.

Two-thirds of the placement were subscribed by **Bioscience Managers Translation Fund 1** (which has also bought into Acrux Ltd).

This \$20.5 million will help “optimising manufacturing capabilities ” and fund three additional Stage 3 clinical trials (which are still in the early planning stages) in Idiopathic Pulmonary Fibrosis (IPF), Renal Transplantation and Diabetic Foot Ulcers (DFU).

Cynata Therapeutics



Elixir Energy reports that independent resources auditor **ERC Equipoise Pte Ltd** has increased its 2U (i.e. best estimate) gas resource 20% to 48Tcf (trillion cubic feet) and increased the *Chance of Geological Success* from 19% to 30%. That increases the “Risky 2U” by 92% to 14.6Tcf.

The 1U (i.e. low estimated gas resource) is 17Tcf and the 3U (i.e. high estimate) is 133Tcf.

99.6% of the 110.7 million listed Elixir Energy options were exercised, raising just under \$7.5 million in cash. The issued capital is now 809,998,070 shares.

That is just \$142 million for what we described in our initial December 2019 buy recommendation as “probably the *largest* and *best* CBM prospect in the world”.

Elixir Energy shares have risen strongly over the last year but could go a lot further so, where possible, investors should continue to “Hold+” for further gains. If this position is becoming too large - perhaps over 5-10% of a large portfolio (or over 10-20% of a small portfolio), depending upon one's risk tolerance - then some partial profit-taking would be appropriate to maintain the holding within a reasonable range to maintain good portfolio diversification to manage risk.

Elixir Energy



FBRLtd has received a “large shipment of *Weinerberger* blocks” that will be used to construct single and multi-storey structures. This testwork was originally planned for Europe but travel restrictions mean this work will be done in Perth.

The Dayton display home will be completed (by an external building contractor) in early January and will be displayed and then sold on the open market.

The company has also purchased five residential lots in Welland, south of Perth, where it will construct the brickwork, employ building contractors to complete the homes, which will then be sold. It would appear that the uncertainty of building timelines is not co-ordinating well with the new “Wall-as-a-Service” at this stage . . . so FBR will earn revenues and profits by building its own spec homes for sale.

Brick delivery and software of the two existing *Hadrian X* machines has been upgraded to increase laying speed. These will be used on commercial projects throughout 2021.

FBR will build two new *Hadrian X* machines with an extended reach, 32 metre boom, that can build a house while parked on the road and/or capable of constructing up to three storeys. They will handle very large bricks, up to 600mm in length, 350 mm high and 250mm wide and up to 35kg in weight. This will increase productivity by over 50%. These new machines will incorporate all ancillary equipment and are designed for two person operation. Construction of these machines is expected to start in the first half of 2021.

FBR Ltd



Greenland Minerals' \$3 million Share Purchase Plan received \$8.6 million in applications and was scaled back to 45.75%. So an application for \$30,000 (125,000 shares) was scaled to \$13,725.12 (57,188 shares).

Public consultation started on 18 December and will continue for 12 weeks. The company will then address all public comments in a “white paper” - and, after some consultations with the **Minerals Resources Authority**, the Greenlandic Government can issue an exploitation permit (i.e. mining licence).

A presentation by the company reveals that Rare Earth prices rose strongly in November. This will increase future revenues and profits and the Net Present Value of the project. For updated Rare Earth prices see www.kitco.com/strategic-metals.

Prices for Neodymium Oxide - Greenland Minerals' largest Rare Earth product - rose from around US\$56-67/kilogram throughout most of 2020 to a peak of US\$106/kg by early December and remain at that level. We estimate that the higher revenues for just this one product would approximately double expected annual net profits.

The share price has moved to an eight-year high, but Greenland Minerals continues to offer excellent value and will benefit significantly from increases in Rare Earth prices.

Greenland Minerals



(Continued on Page 6)

Recommended Investments

(Continued from Page 5)

Integrated Research published an update in mid-December predicting first half year revenues down 12-23% at \$41-47 million and profits down 30-60% at \$5-8 million . . . and downgraded this again at the end of December to revenues down 30-36% at \$34-37 million and a profit down 85-100% at nil to \$2 million!

Revenues are lower owing to temporary business closures and uncertainty resulting in customers deferring purchase decisions. Profitability has also been depressed by the higher Australian dollar. Most of the company's revenues are in US dollars or other foreign currencies while most expenses are in Australian dollars, so the higher exchange rate depresses revenues and squeezes profit margins.

While this is a poor result owing to Covid-19 and an unfavourable exchange rate, Integrated Research is a soundly financed business with strong recurring revenues and a growing business. The short term lack of profitability has significantly depressed the share price, which should offer a “buying opportunity” for long term investors.

Integrated Research



Michael Hill International has reported sales for the 22 weeks to 29 November - which does not include most of the important Christmas trading period.

“Same store” sales are reported as up 7.9%, but that adjusts for stores temporarily closed owing to Covid-19, so can be meaningless for assessing actual revenues. Total sales were down just 1.3% at \$224.9 million.

More importantly the company reports “continued growth in gross margins for the October/November period”. Also earnings for the first half to 31 December 2020 are expected to “materially exceed” the same period a year earlier and, furthermore, this is “before taking into account the favourable impact of wage subsidies”.

Digital sales were up 110% on the same period a year earlier.

Michael Hill International



OZ Minerals has produced an update on the *Pre-Feasibility Study* for the 100% owned *West Musgrave* project that would open pit mine the *Babel* and *Nebo* Copper-Nickel deposits. Processing capacity has been upgraded 20% to 12Mtpa over a 26 year mine life. Capital expenditure for the project has risen about 10% to around \$1100 million, with a Net Present value of around \$1000 million and a 20% after tax Internal Rate of Return.

These numbers are based on an Australian Dollar exchange rate of 0.7000 (currently less favourable at 0.7232), a Nickel price of US\$7.60/pound (currently US\$7.98) and Copper price of US\$2.91/pound (currently US\$3.69). A 10% increase in the Nickel price adds 32% to annual profits and the NPV, while a 10% increase in the Copper price adds 16%. A 10% increase on both metal prices boosts profits and the NPV by a huge 48%! So this project is highly leveraged to Nickel and Copper prices.

The project is also very sensitive to the Australian exchange rate, with a 10% movement in the exchange rate resulting in a 50% change in profitability.

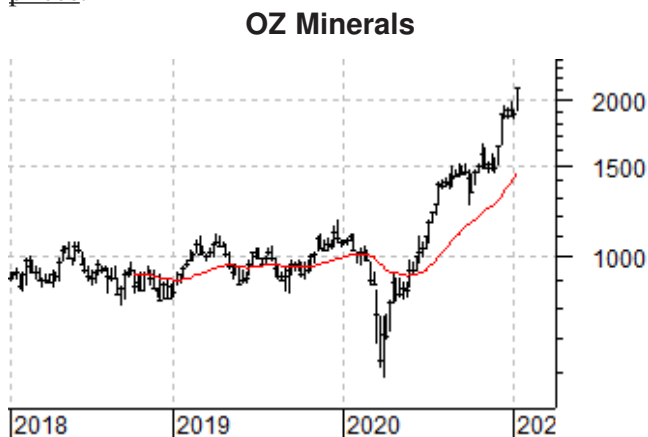
This project would produce around 29,000 tonnes of Nickel (as 12-13% Nickel concentrate) and around 37,000 tonnes of Copper (as 29-30% Copper concentrate) annually for the first five years, then around 25,000 tonnes of Nickel and 31,000 tonnes of Copper annually for the next 21 years.

Additional value is possible from producing a Nickel-Cobalt Hydroxide product, subject to further study.

OZ Minerals will now invest a further \$67 million to progress this study with a final investment decision expected in 2022 and production could “potentially commence in 2024”.

Conservative investors, however, would often do well to multiply indicative development timelines by a factor of three (which would suggest production from about 2030). Whatever the timeline, this is a very

profitable (i.e. 20% return after tax) expansion project for the company and offers investors a highly leveraged exposure to expected increases in Nickel and Copper prices.



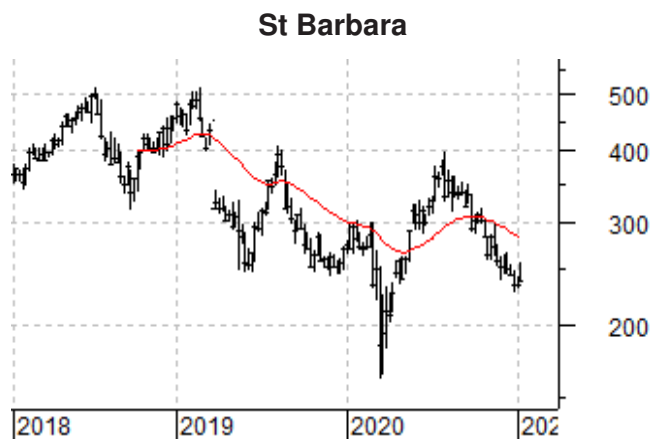
St Barbara has released a detailed presentation of its growth prospects for the next 2-4 years. The highlight is that the company will seek to lift Gold production 35-50% (to 520-570,000 ounces annually) while reducing operating costs by \$45 million annually.

At the current Gold price of A\$2550 that is an additional \$300-450 million in revenues *and* \$45 million in lower costs . . . so this would have a very significant impact on profits (which were only \$128 million after tax in the year to June 2020) and operating net cashflows (\$280 million in the June 2020 financial year).

“Uplift 1” will cover the years to June 2022 and 2023 and involves “reducing costs while increasing throughput and recovery” at *Gwalia* and “extending mine life of *Simberi Oxides* and *Touquoy* through near-mine exploration and mine plan optimisation”. This is forecast to add \$30-40 million to the net operating cash surplus in the June 2021 year, \$60-100 million in the June 2022 year and \$80-120 million in the June 2023 year. Approximately one-third of this improvement will come from cost reductions and two-thirds from volume improvements. This will require very little capital expenditure, just \$20-30 million.

“Uplift 2”, covering the financial years to June 2024 and 2025, will involve delivering the *Simberi Sulphide* and *Atlantic Gold* expansion projects and *Leonora* projects to increase mill utilisation closer to capacity. This period will require \$280-415 million of capital expenditure (mainly in 2022, 2023 and 2024) - funded from cashflows and debt - mainly for *Atlantic Gold* projects \$145-215 million and the *Simberi Sulphides* expansion \$125-170 million).

Achieving these targets would *significantly* improve profitability. “Buy”.



Venturex Resources reports a “thick zone of high-grade Zinc mineralisation” (i.e. up to 19.4% Zinc) with Copper and Silver at the *Breakers Prospect* (just 15km south of its *Sulphur Springs* deposits). This latest drill hole targetted the mineralisation 50 metres below high-grade results (i.e. about 8% Zinc) from a previous drilling reported in July 2019. This high grade mineralisation is open at depth and the company believes that “the current drilling may only intersect the upper Zinc-rich peripheries of a larger system” with “increasing Copper grades at depth”.

While very high grade Zinc ore is certainly worth mining, Copper is 2½-3 times more valuable.

Further assays of two further drill holes are expected this month. Down-Hole Electromagnetic and Down-Hole Magnetometric Resistivity surveys are planned for the June 2021 quarter (i.e. after the end of the Pilbara wet season), together with further drilling.

The company states “*Breakers* is continuing to emerge as a significant high-grade VMS discovery with outstanding potential to grow further” and “has the potential to enhance the already robust economics of the *Sulphur Springs Project*”.

Anax Metals reports good results from ore-sorting tests at the *Whim Creek* joint venture (currently 60% owned by Venturex Resources but diluting to a 20% free-carry interest as Anax Metals finances 100% of the exploration and development).

Initial X-ray transmission (XRT) ore sorting test work “produced high-grade pre-concentrates suitable for off-site processing” at 4.8% Copper (from a 1.7% feed) and 22% Zinc (from a 7.9% feed). Lower grade ore from the sorting process could be heap leached on site to recover metals. Further, more substantial, ore sorting testwork is now underway.

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Recommended Investments

(Continued from Page 7)

Venturex Resources



Village Roadshow shareholders accepted Scheme A and all shares have been acquired at 300 cents.

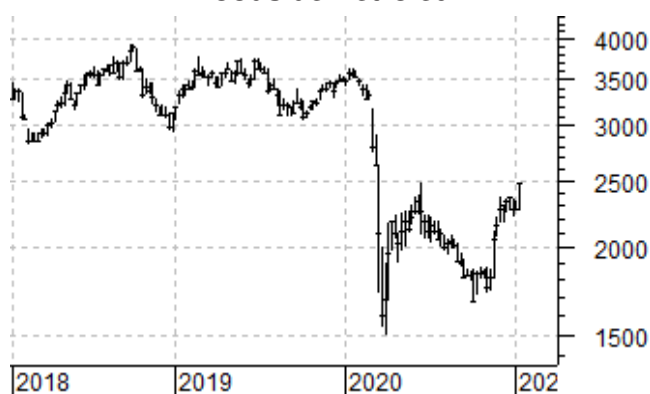
We originally invested in Village Roadshow via its convertible preference shares (at the equivalent of 71.1 cents) in 2009. We have received *four* times that initial investment (289.3 cents per share) in cash dividends and capital repayments plus over *four* times that in the final acquisition. Overall that is a 8.29-fold gain in just over 11 years.

Woodside Petroleum has completed the acquisition of **Cairn Energy**'s interest in the RSSD joint venture. The

acquisition of **FAR Ltd**'s interest in RSSD *may* not be completed as that company has received an indicative takeover offer.

The **NWS Project** (16.7% owned by Woodside plus five other partners) has executed gas processing agreements with **Woodside Burrup Pty Ltd** to process gas from the *Pluto* fields (from 2022) and with **Mitsui & Co Ltd** and **Beach Energy Ltd** to process gas from the *Waitsia Gas Project Stage 2* (from 2023). These contracts transform the NWS Project's *Karratha Gas Plant* into a third-party gas tolling facility. The NWS Project will also build the infrastructure to receive gas from the *Pluto-KGP Interconnector* and the *Burrup Extension Pipeline*.

Woodside Petroleum



Australian Stockbrokers

We published an incomplete (but planned) review of Australian stockbrokers in November - brought forward after **Commonwealth Securities** (CommSec) indicated it would close NZ accounts that it acquired when it took over **Sanford** more than a decade ago.

Subsequently, it appears that CommSec will continue to operate these accounts. CommSec has never directly opened accounts for non-Australian residents, but a large number of readers of this newsletter had opened accounts with Sanford.

We also indicated some problems with **Interactive Brokers** - who recently closed one investor's account without explanation and has been making a lot of compliance requests over recent months. Interactive Brokers should still be an attractive alternative, albeit with some potential "regulatory risk". Just make sure you keep copies of bank statements and other documentation going back many years!

Saxo Capital Markets (Australia)

A new alternative we reviewed (but at the time had not completed our research) was **Saxo Capital Markets (Australia)**. As reported, this international broker will

open accounts for NZ residents (and NZ trusts and NZ companies) and does not charge the 0.12% "custody fee" on ASX shares to Australian and New Zealand based investors.

As we reported, if you are registered under CHES with Saxo Capital Markets then the ASX brokerage fee is 0.10%, 0.08% or 0.06% (for *Classic*, *Platinum* or *VIP* accounts) with a minimum of A\$14.95 but if you hold your shares in the broker nominee account then the brokerage fee is just 0.10%, 0.07% or 0.05% with a minimum of A\$6.99.

Saxo's forex fees of 0.750% or 0.600% or 0.450% (for *Classic*, *Platinum* and *VIP* accounts) are cheaper than the 1.000-2.000% charged by NZ brokers but nothing can compare with Interactive Brokers' wholesale costs of about 0.005-0.010% (i.e. virtually nothing).

The main problem with Saxo Capital Markets, however, is that their trading platform only covers most of the ASX listed shares. This covers about 70-80% of the number of companies in Your Editor's portfolio but it was not just small, obscure shares that were excluded. It also covered only 70-80% of the portfolio by *value*.

Excluded shares from our *Recommended Portfolio* include AJL, ATP, BRVO, CDX, CGO, EXR, PRO and VXR. Investors can make an “instrument request” for Saxo to add securities to their platform but when we did this the response was “please be informed that the requested instruments cannot be made available as these are not eligible as per market criteria”, whatever that undisclosed “market criteria” may be.

So Saxo Capital Markets (Australia) could be suitable for larger investors seeking a second broker (i.e. not wishing to hold all their investments in one account with one broker) but is not suitable for investors seeking a single Australian brokerage account.

[Editor's Note: The “broker risk“ is not that your broker fails and you lose assets - the assets are held separately in nominee accounts. The risk is that your broker suddenly decides to terminate your account, or to discontinue to service NZ investors or asks some regulatory compliance question for which there is no answer or for historical documentation which is no longer available.]

You can, of course, also invest on other international stockmarkets (or, at least, *some* shares on international stockmarkets), but with the 0.12% annual custody fee.

NZ investors can apply for an account online, but you will get stuck at the “review” stage as the website asks for a second identification and the only second option is an Australian Medicare number. At this stage you will need to call their help desk (and upload identification documentation - scans of certified documents - and use a fake Medicare number, such as ten zeros).

Open Markets Australia

Open Markets Australia is the only regular Australian stockbroker that will open accounts for non-Australian residents (including NZ individuals, NZ companies and NZ trusts) with their *OpenTrader* service.

Brokerage rates are low: A\$5.00 on trades worth up to \$5000, A\$15.00 on trades up to A\$15,000 and 0.10% on trades over \$15,000. There are no monthly account fees (although there are add-on services costing A\$99 to A\$1020 *per month* that you will probably never want).

The company offers regular CHESSE sponsored accounts. Australian investors will receive a Macquarie Cash Management account, but as Macquarie will not open accounts for non-Australians, OpenTrader will automatically open an ANZ Cashactive Trust Account for non-Australian customers. You can have dividends direct credited to this account (just tick that box on the Application Form).

To apply, you need to download the Application Form and complete a paper copy. You also need hard copies of certified documents for your identification

(i.e. passport *and* drivers licence) and proof of address (i.e. utility bill). You then need to mail this paperwork back to the company . . . and when they receive it they will bill you a A\$200 processing fee (non-Australian investors only). This is unusual, but it is a one-off setup fee and even a small investor could save A\$15-25 per trade compared with a NZ broker, so would recoup this cost in 8-12 trades. (A single larger A\$100,000 trade would save A\$200, compared with using a NZ broker at 0.3%).

The Application Form requires a “nominated bank account” (in the same name) for withdrawals and a NZ bank account is acceptable for this . . . except that there will be a A\$100 fee per withdrawal to a foreign bank account. Many investors, however, would withdraw cash only rarely and one could probably use a Transferwise “virtual” Australian bank account number at a later time and avoid this foreign bank withdrawal fee *and* obtain a better foreign exchange rate (i.e. about a 0.500% margin) than offered by your local NZ bank.

Summary and Recommendation

Interactive Brokers offers a very low cost service best suited for larger and experienced investors in Australian (and international) shares.

Smaller and newer investors, seeking to invest in Australian shares, may be better with **Open Markets Australia** - although there is a small set up cost. This is the regular broker sponsored CHESSE account with good customer support for smaller or less experienced investors.

Saxo Capital Markets offers *most* (but not all) Australian shares and access to international markets (but with a 0.12% annual custody fee) so *may* be suitable as a *second* brokerage account, but probably not as your only stockbroker.

Readers who have a large investment portfolio, may prefer to have two (or more) brokers. Just A\$3-600,000 of ASX shares with Saxo Capital Markets should give you access to their *Platinum* rates, or \$1.5-2.5 million for their lowest *VIP* rates but another Australian broker would be necessary for ASX shares not covered by Saxo's platform. Interactive Brokers would also be better for international shares, avoiding Saxo's 0.12% custody fee.

Forex rates and margin interest rates are significantly lower with Interactive Brokers. We would warn against too much use of margin debt - but it can be useful for small, short term flexibility, such as partially funding a *Share Purchase Plan* application or over-subscribing in a cash issue, where scaling is likely.

“Insider” Trades in NZ Shares

The table below shows the number of Purchases and Sales of a company's shares by its Directors over the last twelve months (excluding “Neutral” situations where the number of Buyers and Sellers were equal). Shares where many “insiders” have been buying can outperform the market for up to two years, while shares where many “insiders” have sold can under-perform for a similar period.

“Insider” Indicators

Last 5 wks: 72.4% Buyers

Last 13 wks: 61.2% Buyers

Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers
A2 Milk Company	1-7	Col Motor Co	9-0	Infratil NZ	1-0	Plexure Group	0-1	Steel & Tube	3-0
AFT Pharma.	2-0	Comvita	1-4	Kathmandu Ltd	2-0	Port Tauranga	1-2	Synlait Milk	2-1
Air New Zealand	0-5	Contact Energy	1-5	MHM Automation	1-0	Property F Ind.	1-0	Tilt Renewables	2-1
Akd Int Airport	0-2	EROAD Ltd	1-4	Marlin Global	4-0	Pushpay Hold.	0-3	Tourism Hold.	1-0
Allied Farmers	0-1	Ebos Group Ltd	1-0	Mercury NZ	5-1	Ryman Health.	2-3	Tower Limited	6-1
Argosy Property	4-1	F & P Health.	1-2	Metro Per Glass	2-0	Sanford Limited	3-1	TruScreen Ltd	1-0
Arvida Group	1-2	Fletcher Build.	1-0	NZ Exchange Ltd	4-0	Scales Corp Ltd	1-2	Trust Power Ltd	1-0
Augusta Capital	2-0	Fonterra S/H Fd	1-0	NZ Oil & Gas	1-0	Seeka Kiwifruit	2-0	Turners Auto.	1-0
Barramundi Ltd	2-0	Freightways Ltd	1-0	NZ Windfarms	0-7	Skellerup Hold.	3-1	Vector Ltd	2-0
Blackwall Gbl.	0-1	Genesis Energy	1-0	NZME Limited	4-0	Sky Network TV	8-0	Vital Ltd	2-0
Blis Technology	1-0	Geo Ltd	2-0	Napier Port	2-0	Sky City Ltd	1-0	Vital Health PT	2-0
Briscoe Group	3-0	Goodman Prop.	0-4	Oceania Health.	7-3	Smartpay NZ Ltd	3-0	WN Drive Tech.	2-0
Cannasouth Ltd	2-13	Heartland Group	1-0	PGG Wrightsons	1-0	Sol. Dynamics	3-1	Warehouse Group	1-0
Chorus Ltd	7-2	IkeGPS Limited	1-0	Pac Edge Bio.	1-2	Spark NZ Ltd	5-1	Z Energy Ltd	1-0

“Insider” Trades in Australian Shares

The table below shows the number of Purchases and Sales of a company's shares by its Directors over the last twelve months (excluding “Neutral” situations where the number of Buyers and Sellers were equal). Shares where many “insiders” have been buying can outperform the market for up to two years, while shares where many “insiders” have sold can under-perform for a similar period.

“Insider” Indicators

Last 5 wks: 71.4% Buyers

Last 13 wks: 76.6% Buyers

Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers
333D Limited	0-1	Acrow Formwork	0-2	Andromeda Metal	0-2	Aurora Labs	3-0	Bell Financial	2-0
360 Cap'l REIT	1-0	Ad Braking Tech	3-0	Angel Seaford	4-0	AusCann Group	1-0	Bendigo Bank	10-0
360 Capital Grp	1-0	Adacel Tech.	2-0	Anglo Australia	3-1	AusNet Services	3-0	Benjamin Horn.	5-0
360 Cap Digital	1-0	Adairs Limited	6-2	Anova Metals	3-0	Ausgold Ltd	2-0	Betmakers Tech.	2-1
5G Networks	0-2	Adalta Limited	2-0	Ansell Ltd	3-2	Austar Gold	1-0	Beyond Int'l	1-0
8I Holdings	1-0	Adavale Res.	7-1	Anteo Tech Ltd	0-1	Aust Vintage	4-0	Bigtincan Hold.	2-3
8IV Holdings	1-0	Adbri Ltd	4-0	Antipa Minerals	0-1	Aust Pharm. Ind	2-0	Bill Identity	2-0
8common Ltd	2-0	Admiralty Res.	1-0	Antipodes Gbl	4-0	Aust Foundation	3-0	Bingo Indust.	5-1
9 Spokes Int'l	2-0	Adriatic Metals	0-1	Antiles Gold	4-0	Austral Gold	2-1	Bio-Gene Tech.	0-2
A2B Australia	1-0	Adslot Ltd	3-0	Apiam Animal H	3-0	Aust Pac Coal	1-0	Black Dragon Gd	2-0
AD1 Holdings	5-0	Advance NanoTek	6-3	Apollo Tourism	2-0	Aust Finance Gr	5-0	Black Cat Syn.	2-0
AGL Energy Ltd	6-1	Advantis Ltd	6-0	Appen Limited	0-1	Austin Eng.	5-0	Blackwall Prop.	22-1
AL Legal Group	4-0	Aeometrex Ltd	2-0	Appsillage Aus	1-0	Aust Dairy Nut.	2-0	Blackearth Min.	1-0
ALS Limited	1-0	Aeris Tech Ltd	1-0	Arafura Res.	1-0	Auswide Bank	0-1	Blackwall Ltd	3-0
AMA Group Ltd	11-0	Afterpay Ltd	3-1	Archer Material	0-2	Autero Minerals	1-0	Bluechip Ltd	2-0
AMCIL Limited	4-0	Agrimin Limited	3-0	Arena REIT	1-0	Autosports Grp	2-0	Bluglass Ltd	0-1
AMP Ltd	2-0	Aims Property	1-0	Argosy Minerals	0-1	Avita Medical	0-4	Boadicea Res.	1-0
APA Group	3-0	Ainsworth Game	1-0	Argo Global LI	4-0	Azure Minerals	1-0	Boom Logistics	1-0
APN Industria	1-0	Alchemy Res.	1-0	Aristocrat Leis	1-0	BARD1 Life Sci.	2-0	Boss Energy	5-0
APN Property	6-0	Alcidian Group	3-0	Artimis Res.	1-0	BBX Minerals	0-2	Bounty Oil Gas	0-2
APN Conv Retail	3-0	Aldoro Res.	1-0	Asaleo Care Ltd	1-0	BSA Ltd	1-0	Bowen Coking C.	7-0
ARB Corporation	1-0	Ale Property	0-1	Aspen Group Ltd	2-1	BUBS Australia	0-1	Brambles Ltd	4-2
ASX Limited	2-0	Alexium Int'l	2-0	Aspire Mining	0-1	BWX Limited	0-1	Bravura Sol.	1-3
AUB Group	3-0	Alkane Explor.	1-0	Astivita Ltd	1-0	Baby Bunting Gr	1-4	Breaker Res NL	2-0
AV Jennings	2-1	Alliance Aviat.	0-1	Atlas Arteria	6-1	Bailador Tech.	3-0	Brickworks Ltd	1-0
AVA Risk Group	3-0	Alta Zinc Ltd	1-0	Atlas Pearls	1-0	Bannerman Res.	1-0	Brockman Mining	2-0
AVZ Minerals	1-0	Alterra Ltd	2-0	Atomos Limited	3-0	Bapcor Limited	3-0	Brookside En.	3-0
Abacus Property	10-0	Althea Group	1-0	Atrum Coal Ltd	1-0	Bardoc Gold	3-0	Broo Limited	0-1
Academies Aust.	12-0	Am. Rare Earth	1-0	Auctus Invest.	0-1	Base Resources	0-1	Bryah Resources	3-0
Access Innov.	1-0	Amaevo Int'l	1-0	Audinate Group	1-0	Beach Energy	2-0	Bulletin Res.	4-0
Accent Group	4-0	Ambertech Ltd	1-0	Aurizon Hold.	11-0	Bega Cheese Ltd	3-1	Byron Energy	1-0

Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers
COG Financial	1-0	Countplus Ltd	11-0	Eureka Group	4-0	HUB24 Limited	3-1	Kaiser Reef	1-0
CPT Global Ltd	3-0	Coventry Group	3-0	Euroz Limited	4-0	Hammer Metals	2-0	Karoo Energy	3-0
Cadence Capital	45-0	Credit Int.	3-1	Event Hospital.	2-0	Hankstone Min.	1-0	Kazia Thera.	6-0
Calima Energy	2-0	Credit Clear	1-0	Evolution Min.	0-1	Hansen Tech.	1-0	Kin Mining NL	5-0
Calix Limited	1-0	Cromwell Prop.	5-0	Excelsior Cap.	3-0	Harris Tech.	4-0	Kina Securities	4-0
Calidus Res.	3-0	Cronos Aust.	4-0	Experience Co	4-2	Harvey Norman	3-0	Kingwest Res.	1-0
Candy Club Hold	9-0	Crown Resorts	1-0	FAR Ltd	3-0	Harvest Tech.	1-3	Kingrose Mining	1-0
Cannindah Res.	0-1	Crown Media	2-0	Family Zone CS	1-0	Hastings Rare M	1-0	Kip McGrath EC	2-1
Cann Group	2-0	Cryosite Ltd	2-0	Fargo Enter.	1-0	Havilah Res.	1-0	Kogan.com Ltd	5-2
Capital Health	0-1	Cullen Resource	1-0	Farmaforce Ltd	0-3	Hawthorn Res.	0-3	Kogi Iron Ltd	4-0
Caprice Res.	1-0	Cyclopharm Ltd	1-0	Fat Prophets Gl	5-0	Healthia Ltd	3-1	Kopore Metals	1-0
Capral Limited	1-0	Cynata Therap.	1-0	Fatfish Group	1-0	Healius Ltd	1-0	Korvest Ltd	2-0
Capricorn Metal	2-0	DC Two Limited	1-0	Fiducian Group	10-1	Hearts & Minds	3-0	L1 Long Short	19-0
Caravel Min.	3-0	DGO Gold	0-4	Fiji Kava Ltd	1-0	Helix Resources	1-0	Lake Resources	0-2
Carbon Rev.	1-0	Dacian Gold Ltd	2-0	Finbar Group	4-0	Helloworld Trav	1-0	Laramide Res.	3-0
CardieX Ltd	1-0	Damstra Hold.	2-1	Fineos Corp Ltd	2-1	Heramed Limited	1-0	Lark Distilling	2-0
Carindale Prop	2-0	Danakali Ltd	3-0	Finexia Fin.	1-0	Hills Limited	4-0	Laserbond Ltd	1-0
Carlton Invest	1-0	Data 3 Ltd	2-0	Firefinch Ltd	3-0	Home Consortium	7-0	LawFinance Ltd	1-0
Carnarvon Pet.	4-0	Dateline Res.	1-0	Firstwave Cloud	2-0	Horizon Gold	3-1	Legacy Iron Ore	0-1
Carpentaria Res	2-0	Decmil Group	2-0	Flagship Invest	7-1	Hotel Property	5-0	Legend Mining	2-0
Carsales.com	2-1	Desane Group	4-0	Fleetwood Ltd	2-0	Houston We Have	2-1	LendLease Group	6-0
Castillo Copper	3-0	Deterra Royal.	2-0	Flight Centre	1-0	Hubify Ltd	1-0	Lifestyle Com.	7-1
Castile Res.	1-0	Devex Resources	5-0	Flinders Mines	4-0	Hutchison Tel.	1-0	Life 360 Inc.	5-0
Catalyst Metals	0-2	Dexus	6-0	Fortescue Metal	5-0	I-College Ltd	0-1	Lindsay Aust	1-0
Cazaly Res Ltd	7-0	Dicker Data Ltd	23-0	Freelancer Ltd	9-0	IDT Australia	2-0	Link Admin.	4-0
Ccean G Abalone	0-1	Digital Wine V.	1-0	Freehill Mining	1-0	IGO Ltd	5-0	Liontown Res.	4-1
Cedar Woods Prp	2-0	Div. United Inv	2-0	Freedom Foods	7-0	IMEXHS Ltd	17-0	Lithium Power	1-0
Cellnet Group	1-0	Djerriwarrh	5-0	Frontier Res.	1-0	IODM Limited	2-0	Livetiles Ltd	0-1
Cellmid Ltd	1-0	Domacom Ltd	0-1	Frugl Group Ltd	1-0	IOOF Holdings	7-0	Livehive Ltd	0-1
Centuria Cap'l	2-1	Domino's Pizza	4-0	Funtastic Ltd	2-0	IRESS Limited	2-0	Locality Plan.	1-0
Centrepoint All	1-0	Dotz Nano Ltd	1-0	Future Gen Glb	3-0	Icetana	2-0	Love Group Glob	2-0
Central Petrol.	3-0	Downer EDI Ltd	2-0	G.U.D. Holdings	2-0	Identitii Ltd	1-0	Lovisa Holdings	0-1
Centuria Indust	1-0	Dug Technology	1-0	G8 Education	7-0	Ignite Limited	1-0	MCS Services	2-0
Chalice Mining	0-4	Duketon Mining	1-0	GBM Resources	0-1	Iluka Resources	2-0	MFF Capital Inv	10-0
Challenger Ltd	1-2	Duke Explor.	1-0	GDI Property	4-0	Image Resources	2-0	MMA Offshore	2-0
Challenger Expl	1-0	Dusk Group	2-0	GLG Corporation	0-1	Imdex Limited	0-1	MNF Group	4-2
Champion Iron	0-6	Duxton B. Farm	1-0	GPT Group	7-0	Immutep Ltd	1-0	MSL Solutions	4-0
Change Fin.	1-0	Duxton Water	1-0	GTN Limited	3-1	Immuron Ltd	1-3	MSM Corporation	1-0
Charter Hall GR	0-1	EML Payments	0-3	GWA Group Ltd	1-0	Imugene Ltd	3-2	MacMahon Hold	1-0
Charter Social	2-0	EVE Investments	1-0	GWR Group Ltd	1-2	Incitec Pivot	3-0	Maca Limited	2-0
Cipherpoint Ltd	2-0	EVZ Ltd	3-0	Galaxy Res.	2-0	Ingenia Com Grp	3-0	Mach7 Tech.	2-0
Cirralto Ltd	2-0	Eagers Auto.	7-0	Gale Pacific	5-0	Inghams Group	6-0	Macquarie Group	3-0
City Chic Coll.	1-0	Easton Invest.	2-0	Galena Mining	3-1	Insurance Aust.	2-0	Mader Group	5-0
Class Limited	6-1	Eclixp Group	1-0	Galilee Energy	4-0	Int Payment Tec	0-1	Magellan Fin Gp	1-2
Clearvue Tech.	0-1	Eclipse Metals	0-2	Garda Div Prop	7-1	Int. Green En.	0-1	Maggie Beer	1-0
Clearview Wlth	2-0	Eildon Capital	3-0	Genex Power	0-1	IntelliHR Ltd	0-1	Magnis Energy T	3-0
Cleanaway Waste	0-1	Elanor Investor	1-0	Genetic Tech.	4-0	Integral Diag.	1-2	Magnetic Res.	1-3
Clean Teq Hold.	3-0	Elanor Com Prop	5-0	Generation Dev.	3-0	Investsmart Grp	6-0	Mako Gold Ltd	1-0
Clean Seas Sea.	1-0	Elders Limited	2-1	Genworth Mort.	4-0	Invictus Energy	1-0	Marenica Energy	1-0
Clime Capital	2-0	Electro Optic	0-3	Geopacific Res.	1-0	Invocare Ltd	0-2	Marley Spoon AG	2-0
Clinuvel Pharm.	1-0	Elixinol Global	2-1	Gibb R Diamonds	0-1	Ionic Rare E.	0-1	Marmota Ltd	2-0
Clover Corp.	3-1	Elixir Energy	0-3	Glennon Sm Coys	6-0	Ironbark Cap'l	3-0	Mastermyne Grp	1-0
Cluey Ltd	1-0	Emeco Holdings	0-1	Globe Int'l Ltd	4-0	Ironbark Zinc	7-0	Matrix Comp.	6-0
Cobalt Blue	1-0	Empire Energy	2-0	Global Value Fd	1-0	Irongate Group	3-0	Mayne Pharma Gr	3-0
CocaCola Amatil	2-0	Empire Sec.	16-0	Globe Metals	1-0	Iron Road Ltd	5-0	McMillan Shake.	2-0
Cochlear Ltd	3-1	Emvision Med.	1-0	Global Energy V	2-1	Ive Group	5-0	McPherson's Ltd	3-2
Codan Ltd	1-0	Emyria Ltd	3-0	Godolphin Res.	1-0	Jadar Resources	1-0	Medibank Priv.	3-0
Cohiba Minerals	2-0	Energy Tech.	1-0	Gold Road Res.	7-0	James Hardie	6-0	Medlab Clinical	0-2
Cokal Limited	0-2	Enero Group Ltd	2-0	Goodman Group	2-6	Janison Educat.	2-0	Medusa Mining	4-0
Coles Group	2-0	Energy Action	2-0	Graincorp	6-0	Jayex Health.	1-0	Megaport Ltd	0-3
Collins Foods	8-2	Energy One Ltd	0-4	Grange Resource	2-0	Jindalee Res.	1-0	Mesoblast Ltd	1-0
Comwealth Bank	1-0	Enenco Refresh	0-5	Grand Gulf En.	0-1	Johns Lyng Grp	1-0	Metallica Min.	3-0
Comms Group	2-0	Engenco Ltd	6-0	Greenland Min.	1-0	Joyce Corp.	5-0	Metcash Ltd	2-0
Computershare	7-2	Enova Mining	0-1	Greenvale Min.	0-1	Jumbo Interact.	3-0	Metro Mining	0-1
Connexion Tele.	0-2	Ensurance Ltd	3-0	Gt Nth Minerals	3-0	Jupiter Energy	0-1	Michael Hill	3-0
Cons Financial	4-0	Envirosuite Ltd	1-0	Gt Southern Min	1-0	Jupiter Mines	6-1	Microequities	1-0
Contano Income	1-0	Equity Trustees	7-0	Gullewa Ltd	3-1	K2 Asset Mgmt	0-4	Micro-X Limited	1-0
Cooper Energy	3-1	Estia Health	6-0	HGL Limited	2-0	KGL Resources	1-0	Middle Island	0-1
CopperMoly Ltd	0-1	Estrella Res.	1-0	HRL Holdings	0-1	KYCKR Limited	1-0	Midway Limited	2-0
Corum Group Ltd	4-0	Etherstack plc	1-0	HSC Technology	2-0	Kairos Minerals	0-1	Millennium Serv	0-1

Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers	Company	Insider Buyers-Sellers
Milton Corp.	4-0	Ooh!Media	6-1	Ramsay Health	2-0	South32 Limited	2-0	Trek Metals Ltd	3-0
Minbos Res.	1-0	Openpay Group	5-1	Range Intern'l	0-1	Southern Gold	3-0	Triangle Energy	2-0
Mincor Resource	2-0	Opyl Ltd	2-0	RareX Ltd	1-0	Sovereign Metal	3-0	Tribeca G Nat R	8-0
Mineral Commod.	1-0	Orica Ltd	2-0	ReadyTech Hold.	1-0	Spark Infrastru	3-0	Tribune Res.	1-0
Minotaur Exp.	3-0	Origin Energy	3-0	Readcloud Ltd	1-0	Spectur Ltd	2-0	Tuas Limited	3-0
Mirrabooka Inv.	2-0	Orocobre Ltd	1-2	Real Energy	3-0	Spherra Em Cos	1-0	Tymlez Group	4-0
Mirvac Group	1-0	Orora Limited	5-0	Red 5 Ltd	2-0	Spirit Tech Sol	1-0	Tyranna Res.	1-0
Mitchell Serv.	2-1	Ovata Ltd	2-0	Red River Res.	1-0	Splitit Payment	5-0	Tyro Payments	0-4
Moelis Aust.	1-0	Oventus Medical	1-0	Redbank Copper	1-0	Sports Enter.	1-0	Un. Biosensors	1-0
Monadelphous Gr	1-0	Over The Wire	3-0	Redbubble Ltd	4-0	St Barbara Ltd	1-0	United Malt Grp	10-0
Monash IVF Grp	3-0	Ozgrowth Ltd	1-0	Regal Invest.	2-0	Starpharma Hold	1-0	Utima United	2-1
Money3 Corp Ltd	4-0	PKS Holdings	2-0	Regeneus Ltd	1-0	Star Entertain.	6-0	VGI P. Global	18-0
Money Me Ltd	3-0	PPK Group Ltd	0-2	Regis Resources	7-0	State Gas Ltd	0-1	VGI Partners	1-0
Montem Resource	0-1	PSC Insurance	8-2	Regis Health.	7-0	Stavely Mineral	0-1	VIP Gloves Ltd	2-0
Morphic Ethical	3-0	PTB Group Ltd	1-3	Renegade Explor	1-0	Stealth Global	1-0	Valmec Limited	8-1
Mortgage Choice	2-0	PWR Holdings	1-2	ResAoo Health	0-1	Steadfast Group	3-1	Vanadium Res.	1-0
Motorcycle Hold	9-0	Pacific Current	5-0	Resimac Group	6-0	Sth Cross Media	7-0	Vango Mining	4-0
Mt Gibson Iron	7-0	Pacific Smiles	6-0	Resolute Mining	5-0	Sth Cross Elect	2-1	Veem Limited	1-0
Murray River Or	6-0	Pact Group Hold	8-0	Resource Dev.	1-0	Stockland	3-0	Venturex Res.	2-0
Musgrave Min.	0-2	Pantoro Limited	3-0	Respri Limited	4-0	Strata-X Energy	3-0	Veris Ltd	6-0
MyDeal.Com.Au	1-0	Paragon Care	4-0	Retail Food Grp	6-0	Strat. Elements	0-6	Vicinity Centre	1-0
Myanmar Metals	1-0	Paradigm Bio.	1-3	Reverse Corp	0-1	Strike Energy	2-0	Victor Group	0-1
Myer Holdings	7-0	Parkd Limited	2-0	Reward Minerals	4-0	Strickland Met.	1-0	Victory Mines	2-0
Myfiziq Limited	0-2	Pathfinder Res.	3-0	Rhinomed Ltd	4-0	Structural Mon.	0-1	Victory Offices	1-0
Mystate Ltd	9-0	Peel Mining Ltd	1-0	Ridley Corp.	5-0	Suda Pharm.	3-0	Virtus Health	2-0
NAOS Ex-50 Opps	1-2	Peet Ltd	0-1	Rio Tinto Ltd	2-1	Sultan Res.	1-0	Visioneering T.	0-1
NAOS Small Cap	1-0	Pengana Capital	1-0	Rox Resources	1-0	Suncorp Group	9-0	Viva Leisure	7-1
NGE Capital	5-0	Peninsula En.	0-1	Rumble Resource	7-0	Sunland Group	4-1	Viva Energy Grp	6-1
NRW Holdings	2-1	Pental Limited	3-0	Rural Funds Grp	3-0	Sunshine Gold	0-1	Volpara Health	0-1
NSX Limited	1-0	People Infra.	4-1	SDI Limited	4-0	Super Retail Gr	4-1	Vonex Ltd	1-0
NTM Gold Ltd	6-0	PepinNini Min.	0-1	SIV Capital	1-0	Superloop Ltd	4-0	Vysam Limited	2-0
NZ & Coastal S.	1-0	Perenti Global	5-0	SRG Global	5-0	Superior Lakes	1-0	WAM Research	0-5
Namoi Cotton	1-0	Perp Equity Inv	1-0	SRJ Technology	1-0	Supply Network	0-2	WAM Leaders	4-0
Nanosonics Ltd	4-0	Perpetual Res.	2-0	Salt Lake Pot.	1-0	Swift Media	5-0	WAM Global	9-0
Naos Emerging	0-5	Perpetual Ltd	3-0	Sandfire Res.	3-0	Sydney Airport	2-0	WAM Active Ltd	1-0
Nat'l Aust Bank	3-1	Perseus Mining	1-4	Sandon Capital	2-0	Synertec Corp.	1-0	WCM Global Gth	1-0
National Stor.	5-0	Phoslock Env.	2-1	Santos Ltd	6-1	Syrah Resources	2-0	WPP AUNZ Ltd	6-0
National Tyre	1-0	Piedmont Lith.	1-0	Saracen Mineral	0-1	THC Global Grp	1-0	Wagners Hold.	1-0
Navarre Min.	1-0	Pilbara Mineral	0-1	Scentre Group	7-0	TNG Limited	2-1	WebCentral Grp	0-1
Neometals Ltd	4-0	Pioneer Credit	2-0	SceDev Limited	3-1	TPG Telecom	3-0	Westfarmers Ltd	6-0
Netlinkz Ltd	1-0	Plenti Group	5-0	Sealink Travel	3-1	TV2U Int'l	0-1	Westgold Res.	2-0
Netwealth Group	0-4	Po Valley Ener.	1-0	Seek Ltd	3-0	TZ Limited	2-0	Westoz Invest.	3-0
Neuren Pharm.	3-0	Pointerra Ltd	0-1	Select harvest	3-0	Talon Petroleum	1-0	West Wits Min.	1-0
New World Res.	3-0	Pointsbet Hold.	1-2	Selfwealth Ltd	6-0	Tanami Gold NL	0-1	Westpac Banking	5-0
New Century Res	2-0	Polarx Ltd	1-0	SenSen Networks	2-0	Taruga Minerals	1-0	Western Areas	6-1
New Age Explor.	3-0	Polynovo Ltd	0-3	Senex Energy	11-1	TasFoods Ltd	4-0	West African R.	0-1
New Hope Corp.	4-0	Praemium Ltd	6-0	Service Stream	5-0	Tassal Group	9-0	Whispir Ltd	0-2
Nextdc Limited	1-0	Primerio Group	3-0	Servcorp Ltd	6-0	Techninvest Pri.	7-0	White Cliff Min	2-0
Next Science	3-0	Pro Medicus Ltd	5-0	Seven Group	2-1	Technology One	3-4	White Rock Min.	1-0
Nexus Minerals	0-1	Pro-Pac Pack.	6-0	Sezzle Inc	0-1	Telix Pharma.	1-0	Whitehaven Coal	4-1
Nib Holdings	0-1	Probiotec Ltd	4-0	Shaver Shop Grp	5-2	Telstra	2-0	Whitefield Ltd	2-0
Nick Scali Ltd	1-0	Propel Funeral	4-0	Sheffield Res.	1-0	Tempo Australia	1-0	Wide Open Agri.	0-1
Nickel Mines	0-1	Prospa Group	10-0	Shine Justice	6-0	Tempus Res.	1-0	Wiluna Mining	3-0
Nine Entertain.	2-0	Pure Profile	1-0	Shopping Centre	3-1	Temple Webster	0-5	Wingara AG Ltd	2-0
Nitro Software	0-2	Pure Foods Tas.	7-0	Sietel Ltd	2-0	Terragen Hold.	4-1	Wisetech Global	2-17
Nova Minerals	3-0	Q.B.E. Insur.	3-0	Sigma Health.	4-0	Terracom Ltd	7-0	Wiseway Group	2-0
Novonix Ltd	1-0	QEM Limited	6-0	Silver Lake Res	0-2	The GO2 People	1-0	Woodside Petrol	0-2
Nthn Minerals	1-2	QV Equities Ltd	22-0	Sims Ltd	3-0	The Reject Shop	8-1	Woolworths Grp	0-1
Nufarm Limited	3-0	Qantas Airways	1-0	Sipa Resources	1-0	Theta Gold Mine	3-0	Worsley Ltd	10-0
Nuheara Limited	2-0	Qube Holdings	3-0	Siren Gold	2-0	Thorn Group Ltd	3-0	XRF Scientific	2-0
Nusantara Res.	5-1	QuickFee Ltd	2-0	Six Sigma Metal	2-1	Thorney Tech.	12-0	Xanadu Mines	1-0
Nyrada Inc	2-0	Quickstep Hold.	3-0	Skin Elements	1-0	Tietto Minerals	0-1	Xplore Wealth	1-0
OFX Group	4-0	REA Group Ltd	1-0	Sky Metals Ltd	3-0	Tinybeans Group	4-1	Xref Limited	1-0
OZ Minerals Ltd	8-1	RMA Global	1-0	Skyfii Limited	1-0	Titan Minerals	2-0	Xtek Ltd	1-0
Objective Corp.	0-2	RXP Services	2-0	Smart Parking	2-0	Titomic Ltd	0-3	Yandal Res.	1-0
Oil Search Ltd	4-0	Race Oncology	2-1	Smartgroup Corp	10-1	Todd River Res.	1-0	Yojee Limited	1-0
Okapi Resources	4-0	Rafaella Res.	3-0	Somnomed Ltd	3-1	Toro Energy Ltd	1-0	Zinc of Ireland	1-0
Oliver's Real F	1-5	Ragusa Minerals	0-1	Sonic Health	8-2	Traffic Tech.	1-0	Zip Co Ltd	0-3
Oncosil Medical	3-0	Raiz Invest.	1-0	Soul Pattinson	6-1	Traka Resources	1-0	Zoono Group	0-1
		Ramelius Res.	0-1			Treasury Wine	1-0		

Investment Outlook

(Continued from Page 1)

Two Australian Lithium miners failed in 2020 as Lithium prices are so low that they could not cover operating costs, leaving no cash to pay interest (or capital repayments) on development debts. Lithium prices are up only very slightly recently - but the share prices of other (unprofitable) Lithium producers jumped 50-100% in late 2020.

If the demand for Lithium increases, pushing the price higher, then new mines and expansion of existing mines will quickly increase supply . . . potentially leading to over supply and lower prices and another “bust” cycle with more company failures.

“Dirt common and dirt cheap” Lithium is good for these new technologies but not good for shareholders in Lithium producers.

Better investments will likely be found in Rare Earth, Cobalt/Nickel and even Copper producers. These minerals are less common, so it is more difficult to find new resources and bring significant new supply into production. These sectors should experience less boom/bust conditions than Lithium and better long term, sustainable growth in prices which should create a significantly more attractive environment for these producers. This is a very favourable situation for shareholders in these companies!

Dividend \$

Company	Cents per Share	Ex-Date	Pay-able	Tax Credit
<u>Australian Shares</u>				
none				

Total Return Index for All Listed Shares

	Dec 7	1802.51		
	Dec 8	1811.32		
	Dec 9	1822.06		
	Dec 10	1830.10		
	Dec 11	1825.71		
Dec 14	1836.83	Dec 21	1827.16	
Dec 15	1830.22	Dec 22	1835.07	
Dec 16	1836.81	Dec 23	1836.71	
Dec 17	1842.75	Dec 24	1841.23	
Dec 18	1835.78	Dec 25	Holiday	
Dec 28	Holiday	Jan 4	Holiday	
Dec 29	1865.27	Jan 5	1877.47	
Dec 30	1876.19	Jan 6	1887.15	
Dec 31	1872.91	Jan 7	1891.53	
Jan 1	Holiday	Jan 8	1899.35	

Next Issue:

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The print version will be delivered later that week, depending upon printing and postal delivery times.

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